

# COLUMBIA GAS OF PENNSYLVANIA

## Columbia and Natural Gas Vehicles

April 18, 2013

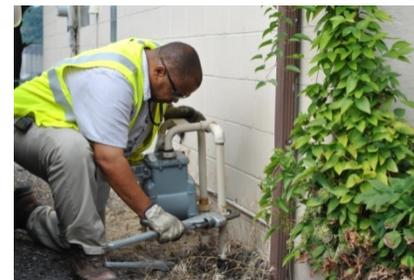


Columbia Gas<sup>®</sup>  
of Pennsylvania  
*A NiSource Company*

# What does Columbia do?

## Delivering Gas to More than 415,000 Customers

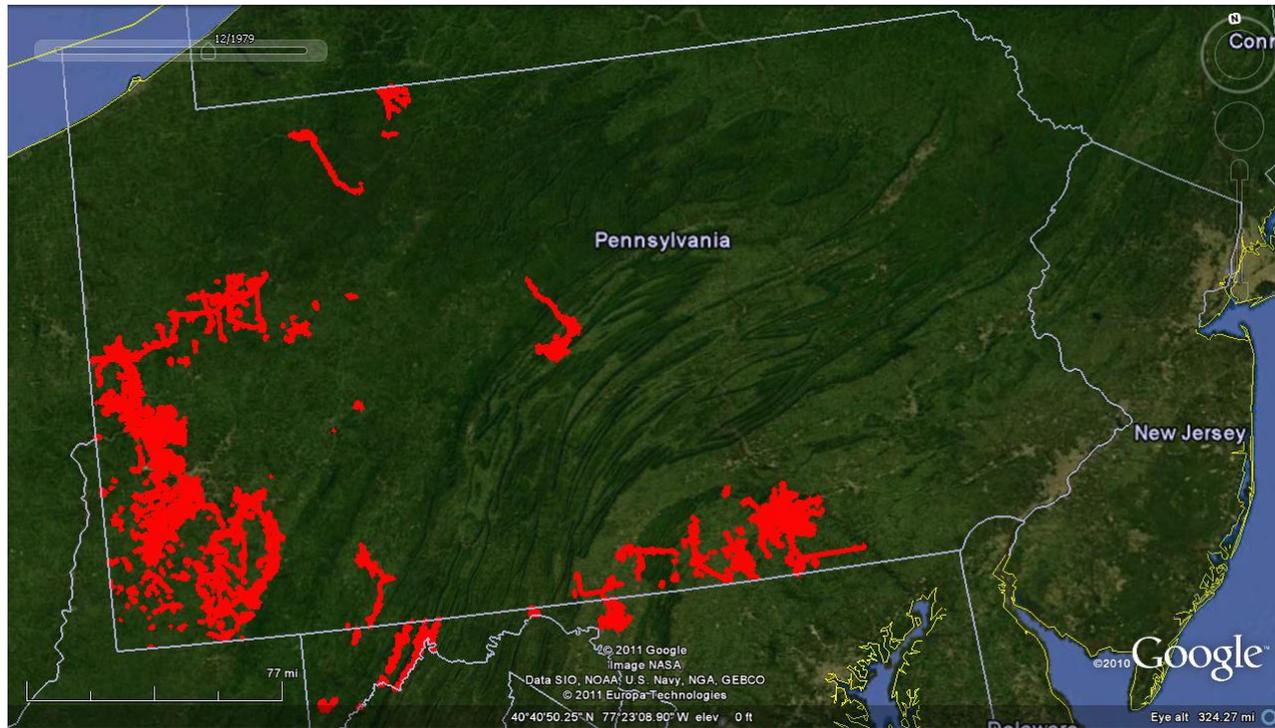
- **Delivers natural gas from city gate to house or business**
  - Install, repair, replace gas pipelines and service accounts
  - Columbia provides pipeline
  - Others provide gas
- **Not in the business of selling natural gas**
  - No profit on sale of natural gas
- **Gas distribution costs are fixed**
  - It costs Columbia the same to deliver gas in the summer as in the winter



Count on us to deliver

# Columbia's Network of Pipelines

## Service Territory



# Columbia Supports NGVs

## Natural Gas Vehicles

We also support environmentally responsible development of domestic natural gas supplies as a critical element in a clean and sustainable U.S. energy strategy. As a result, supporting the development of the natural gas vehicle market is a good fit for our business.

What are we doing to support NGVs?

- Monitoring the growth of the natural gas vehicle market.
- Facilitating expansion and growth in the market by providing the necessary line extensions and investing in infrastructure improvements to support the development of fueling stations on a wide scale basis.
- Sharing information with our customers on NGV market developments, such as the availability and cost of dedicated NGVs and the availability of public fueling stations.
- Supporting efforts by regulators and legislators to expand the market for NGVs.
- Proposing modifications to existing tariffs and/or policies to support expanded use of NGVs.

# Columbia's Tariff

## Rate NGV – Natural Gas Vehicle Service

- Rate schedule available to Natural Gas Fueling stations
  - Allows customer to resale gas for use as a vehicle fuel
- Fully negotiated to fit each station's needs
  - Can select Firm Sales, Interruptible Sales or Distribution service
  - Negotiated customer and commodity charges
- Customer would collect and pay any taxes associated with public fueling of vehicles

# Columbia's Customers

## NGV Fueling Stations

- Columbia does not own or operate any NGV fueling stations
- Currently supply six NGV fueling stations in our territory
  - Some public and some private
- Currently working with other potential stations
- Work with customers who want to build stations
  - Assist with location selection where pressure and capacity are available

# Columbia's Customers

## Customer Interest and Education

- Columbia receives several questions or inquires per week
  - Individuals or businesses that want to build fueling stations
  - Q&A about NGVs
  - Questions if we offer fueling for NGVs
- We believe the gas utilities should help in educating the public about NGVs

# Columbia's Support of NGVs

## Active Support of the NGV Market

- Columbia is an active member in the AGA/ ANGA Drive Natural Gas Initiative
  - An employee is on the steering committee
  - Other employees participate on other committees
- Columbia is an active member of the Pittsburgh Region Clean Cities Coalition
  - An employee is one of the current board members
- Starting a pilot this year to look at the using NGVs in Columbia's fleet