Presentation to Pennsylvania PUC AFV Forum

May 31, 2012



Q1: Beyond the incremental vehicle costs, what is the primary obstacle to the success of the natural gas vehicle (NGV) market?



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A1: Fueling infrastructure, information and Number of models.



Q2: What impact would further development of NGVs have on demand for natural gas and the long-term price of natural gas?



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A2: Minimal.



Q3: How will increased demand resulting from NGVs affect utility infrastructure?



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A3: Probably not much.



Q4: To what extent will utility investment in infrastructure be necessary to address demand for NGVs?

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A4: It depends.



Q5: What lessons have been learned from prior NGV endeavors?



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A5: Lots.



Q6: What kinds of cost recovery/tariffs are appropriate to support the NGV market? Are current tariffs adequate?



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A6: Depends on the meaning of "appropriate."



Q7: Will there be sufficient competition to ensure fair pricing and adequate service by non-regulated NGV fueling stations?



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A7: Eventually, yes.



Q8: How do we create a level playing field for utilities, retail natural gas suppliers, and fueling stations?



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A8: Market forces coupled with smart and thoughtful regulation



Q9: Who should undertake the retail sales of NGV fuel – utilities or non-regulated utility affiliates?



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A9: Both – if they want.



Q10: How could regulatory lag keep utilities from adjusting to swings in market prices and make them less competitive?



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A10: Smart and thoughtful regulation

