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July 16, 2012

VIA OVERNIGHT FEDERAL EXPRESSRosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
Commonwealth Keystone Building
400 North Street, 2nd Floor
Harrisburg, PA 17120**RECEIVED**

JUL 16 2012

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Re: Metropolitan Edison Company, Pennsylvania Electric Company,
Pennsylvania Power Company and West Penn Power Company
Preliminary Annual Reports to the Pennsylvania Public Utility
Commission and Act 129 Statewide Evaluator

Dear Secretary Chiavetta:

M-2009-2092222

Enclosed please find an original, a copy and a disk of:

- Metropolitan Edison Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- Pennsylvania Electric Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- Pennsylvania Power Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator;
- West Penn Power Company's Preliminary Annual Report to the Pennsylvania Public Utility Commission and Act 129 Statewide Evaluator

Please date stamp the copy of each and return to me in the enclosed, postage-prepaid envelope. Should you have any questions regarding this matter, please do not hesitate to contact me.

Sincerely,

Carrie M. Dunn

Carrie M. Dunn

Enclosures

**Quarterly Report to the
Pennsylvania Public Utility Commission
(Preliminary Annual Report)**

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**For the Period
June 1, 2011 through May 31, 2012
Program Year 3, Quarter 4**

For Pennsylvania Act 129 of 2008
Energy Efficiency and Conservation Plan

Prepared by ADM Associates, Inc.

For

Metropolitan Edison Company

July 16, 2012

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Acronyms

C & I	Commercial and Industrial
CATI	Computer-Aided Telephone Interview
CFL	Compact Fluorescent Lamp
CPITD	Cumulative Program/Portfolio Inception to Date
CPITD-Q	Cumulative Program/Portfolio Inception through Current Quarter
CVR	Conservation Voltage Reduction
CVRf	Conservation Voltage Reduction factor
DLC	Direct Load Control
EDC	Electric Distribution Company
EE&C	Energy Efficiency and Conservation
EM&V	Evaluation, Measurement, and Verification
HVAC	Heating, Ventilating, and Air Conditioning
IQ	Incremental Quarter
kW	Kilowatt
kWh	Kilowatt-hour
LED	Light Emitting Diode
LEEP	Low-Income Energy Efficiency Program
LIURP	Low-Income Usage Reduction Program
M&V	Measurement and Verification
MW	Megawatt
MWh	Megawatt-hour
NTG	Net-to-Gross
PUC	Public Utility Commission
PY1	Program Year 2009
PY2	Program Year 2010
PY3	Program Year 2011
PY3TD	Program/Portfolio Year Three to Date
SEER	Seasonal Energy Efficiency Rating
SWE	Statewide Evaluator
TRC	Total Resource Cost
TRM	Technical Reference Manual

1 Overview of Portfolio

Pennsylvania Act 129 of 2008 signed on October 15, 2008, mandated energy savings and demand reduction goals for the largest electric distribution companies (EDCs) in Pennsylvania. Each EDC submitted energy efficiency and conservation (EE&C) plans—which were approved by the Pennsylvania Public Utility Commission (PUC)—pursuant to these goals. This report documents the progress and effectiveness of the EE&C accomplishments for Metropolitan Edison Company (“Met-Ed” or “Company”) in the fourth quarter of Program Year Three (PY3) defined as June 1, 2011 through May 31, 2012, as well as the cumulative accomplishments of the programs since inception.

ADM Associates, Inc. is evaluating the programs, which includes measurement and verification of the savings. The verified savings for PY3 will be reported in the final annual report, to be filed November, 15, 2012.

Other Observations and Risks That May Affect Portfolio Success

Given the dynamic nature of the economy and customer participation rates, there is a clear need for implementation flexibility and prompt approval of plan changes to ensure adequate time to attain the May 31, 2013 goals. Prompt approval minimizes the potential of having funds that could be applied to successful programs stranded on unsuccessful programs.

The Company has ongoing concerns about its ability to achieve the 4½ percent demand reduction target based on: (i) the magnitude of the MW goal; (ii) customers’ ability and willingness to curtail sufficient load for approximately 20 days within a four month window specific to the top 100 hours; (iii) the Company’s ability to accurately forecast when the top 100 hours will occur; and (iv) budget constraints which limit the Company’s ability to overcome forecasting and participation risks. Regarding the budget constraint, in the draft implementation order for Phase II of Act 129, the Commission has recognized the imbalance among EDCs regarding the amount of funding available to meet the Phase I goals.

Additionally, given the current economic conditions and their impact on government and institutional budgets, achieving 10% of Act 129 target savings from Federal/State/local/municipal governments, school districts, institutions of higher education, and nonprofit entities may prove challenging.

Notwithstanding these difficulties, the Company is diligently working with its implementation and evaluation Conservation Service Providers (“CSPs”) to evaluate current programs and identify the most effective and economic approach for achieving Act 129 targets.

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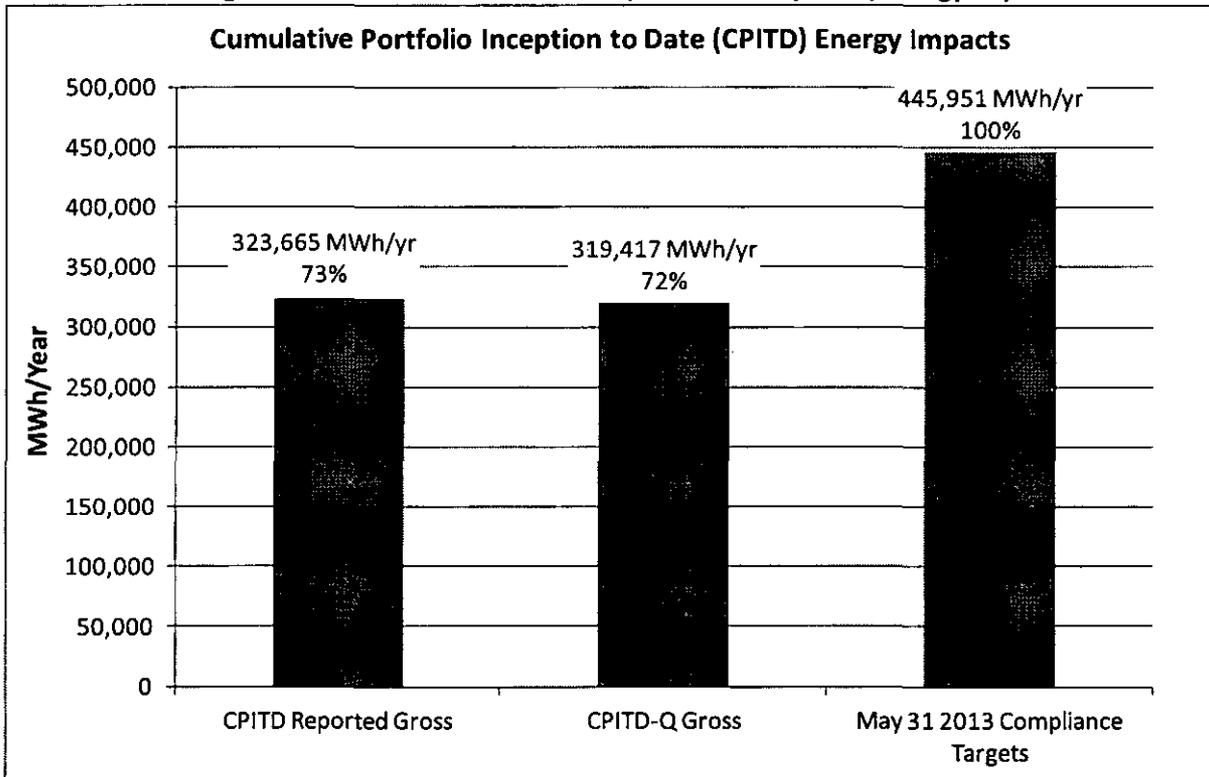
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1.1 Summary of Achievements

Met-Ed has achieved 73 percent of the May 31, 2013 energy savings compliance target, based on cumulative program inception to date (CPITD) reported gross energy savings¹, and 72 percent of the energy savings compliance target, based on CPITD gross energy savings achieved through Quarter 4 (CPITD-Q)², as shown in Figure 1-1.

Figure 1-1 Cumulative Portfolio Inception to Date (CPITD) Energy Impacts

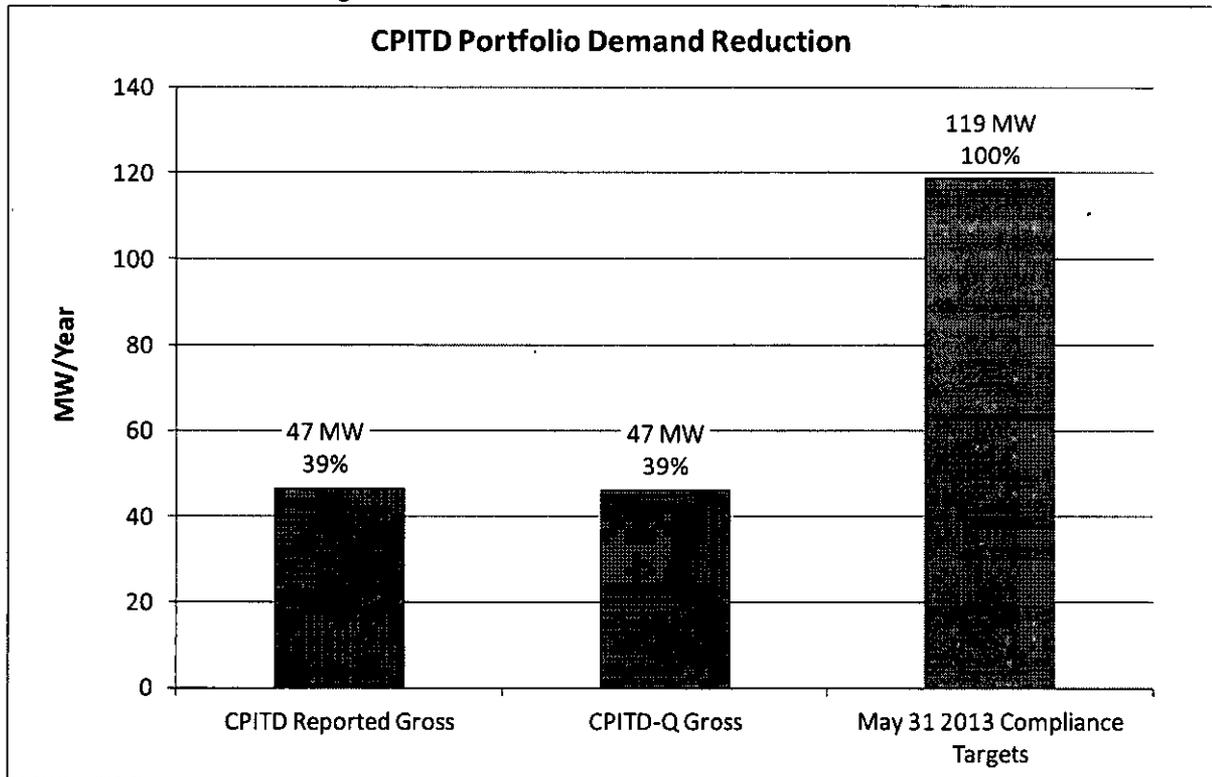


¹ CPITD Reported Gross Savings = CPITD Reported Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD reported gross savings are computed this way.

² CPITD-Q Gross Savings = CPITD Verified Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD-Q gross savings are computed this way. CPITD-Q savings provide the best available estimate of savings achieved through the current quarter. CPITD Verified Gross Savings will be reported in the annual report.

Met-Ed has achieved 39 percent of the May 31, 2013 demand reduction compliance target, based on CPITD reported gross demand reduction and 39 percent of the demand reduction compliance target based on CPITD gross demand reduction achieved through Quarter 4 (CPITD-Q), as shown in **Figure 1-2**.

Figure 1-2. CPITD Portfolio Demand Reduction



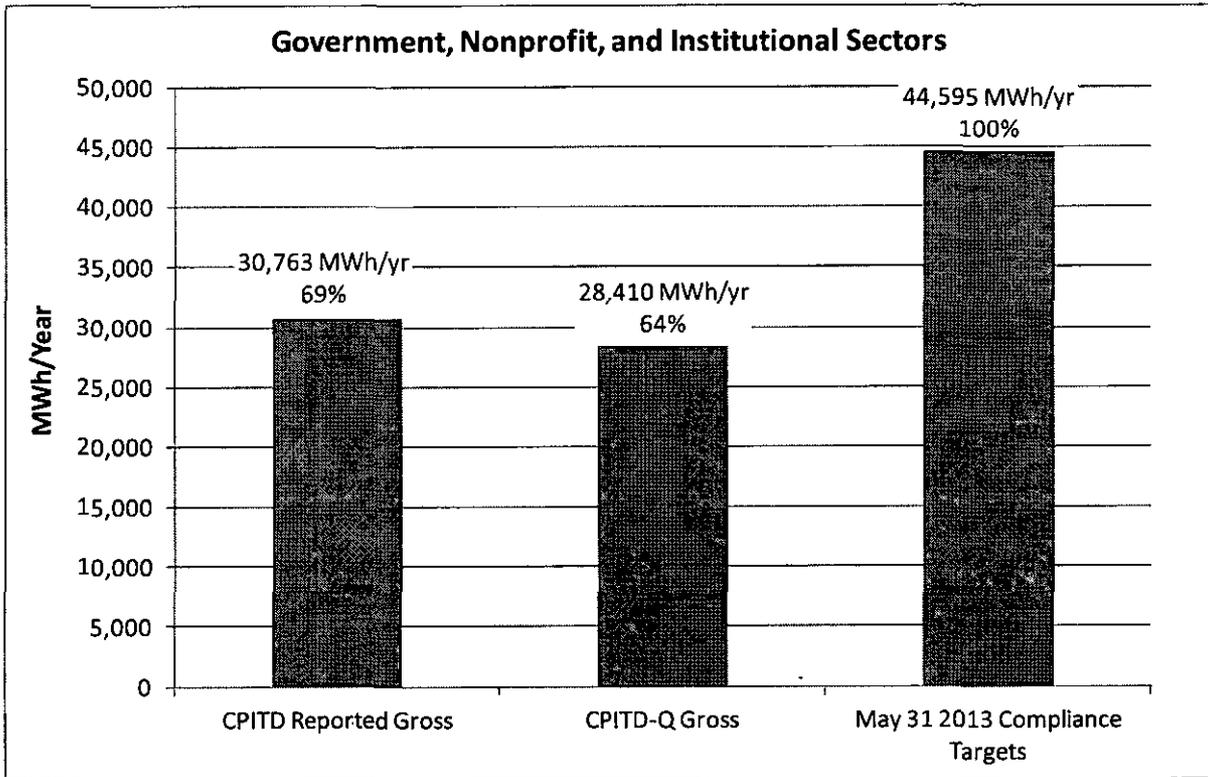
There are 7 measures available to the low-income sector. The measures offered to the low-income sector therefore comprise 17 percent of the total measures offered. As required by Act 129, this exceeds the fraction of the electric consumption of the utility’s low-income households divided by the total electricity consumption in the Met-Ed territory. (9 percent).³ The CPITD reported gross energy

³ Act 129 includes a provision requiring electric distribution companies to offer a number of energy efficiency measures to low-income households that are “proportionate to those households’ share of the total energy usage in the service territory.” 66 Pa.C.S. §2806.1(b)(i)(G). The legislation contains no provisions regarding targets for participation, or energy or demand savings.

savings achieved in the low-income sector is 33,123 MWh/yr; this is 10 percent of the CPITD total portfolio reported gross energy savings.

Met-Ed achieved 69 percent of the May 31, 2013, energy reduction compliance target for government, nonprofit and institutional sector, based on CPITD reported gross energy savings, and 64 percent of the target based on CPITD gross energy savings achieved through Quarter 4⁴, as shown in **Figure 1-3**.

Figure 1-3 Government, Nonprofit, and Institutional Sectors



⁴ CPITD-Q Gross Savings = CPITD Verified Gross Savings through PY2 + PYTD Reported Gross Savings. All savings reported as CPITD-Q gross savings are computed this way. CPITD-Q savings provide the best available estimate of savings achieved through the current quarter. CPITD Verified Gross Savings will be reported in the annual report.

1.2 Program Updates and Findings

- **Residential Demand Reduction Program:** There were no changes to this program during PY3Q4.
- **Residential Home Energy Audits and Outreach Program:** There were no changes to this program during PY3Q4.
- **Residential Appliance Turn-In Program:** There were no changes to this program during PY3Q4.
- **Residential Energy Efficiency HVAC Program:** There were no changes to this program during PY3Q4.
- **Residential Energy Efficient Products Program:** There were no changes to this program, during PY3Q4.
- **Residential New Construction Program:** The incentive structure was modified due to changes in IECC code requirements. Met-Ed also added an ENERGY STAR® V3 requirement to participate.
- **Residential Behavioral Modification and Education Program:** Program launch is underway.
- **Residential Multiple Family Program:** There were no changes to this program during PY3Q4.
- **Residential Low-Income (WARM) Programs:** The Statewide Evaluator (“SWE”), along with low-income program administrators, conducted site visits during August, September and October of 2011 to verify that appropriate energy conservation measures were installed. In March 2012, program administrators created an inspection checklist, at the request of the SWE, in order to eliminate the need for additional SWE and program administrator site visits. The approved checklist will be completed by third-party Inspectors when they assess work performed by contractors. This improvement provides the SWE with the ability to review the checklist and pertinent customer information upon request.
- **Commercial / Industrial Small Sector Equipment Program:** There were no changes to this program during PY3Q4.
- **Commercial / Industrial Large Sector Performance Contracting / Equipment Program:** There were no changes to this program during PY3Q4.
- **Commercial / Industrial Large Sector Demand Response Program – CSP Mandatory and Voluntary Curtailment Program (“PJM Demand Response”):** There were no changes to this program during PY3Q4.
- **Governmental / Non-Profit Street Lighting Program:** There were no changes to this program during PY3Q4.
- **Governmental / Non-Profit Program:** There were no changes to this program during PY3Q4.
- **Governmental / Remaining Non-Profit Program:** There were no changes to this program during PY3Q4.

1.3 Evaluation Updates and Findings

- **Residential Demand Reduction Program**

The program is operational and will generate demand reductions in PY4Q1 and PY4Q2. No impacts are reported for PY3.

- **Residential Home Energy Audits and Outreach Program**

This program has three distinct components: (i) conservation kits sent to customers that complete online or telephone home energy audits; (ii) direct installation of low cost measures; and (iii), comprehensive walk through audits with direct installation of low-cost measures coupled with incentives on capital cost improvements. The conservation kits have accounted for nearly all of the program impacts in PY3.

Table 1.3.1 Residential Home Energy Audits and Outreach Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
Conservation Kits	Conduct up to 23 on-site visits and several hundred online surveys.	On-site visits about 50% complete. Online survey ready to be launched.
Direct Install of Low-Cost Measures	Sample once for entire PY3, conduct engineering review and verification surveys.	Evaluation activities in-progress and will conclude after close of PY3
Whole House Comprehensive Audits with Capital Cost Measures Installed	Sample once for entire PY3, conduct engineering review and verification surveys.	Evaluation activities in-progress and will conclude after close of PY3

- **Residential Appliance Turn-In Program**

A tracking system review has found that some rebates in early PY3 have been entered in the tracking system with the PY2 TRM savings. A minor adjustment is expected as the “gross verified” savings will be recalculated with the PY3 TRM in the PY3 annual report.

Table 1.3.2 Residential Home Energy Audits and Outreach Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
Refrigerator	Tracking System/TRM Review Verification Surveys	Evaluation activities in-progress and will conclude after close of PY3
Freezer		
Room air conditioner		

- **Residential Energy Efficiency HVAC Program**

The sampling scheme for this program includes four qualitative strata. Evaluation activities for the strata are listed below.

Table 1.3.3 Residential Energy Efficiency HVAC Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
Air Source Heat Pump	Invoice + calculation review (large sample) On-Site inspection (smaller sample)	Invoice + TRM review nearly complete. On-sites will occur this summer.
Ground Source Heat Pump	Invoice + calculation review (large sample) On-Site inspection (smaller sample)	
Central Air Conditioning	Invoice + calculation review (large sample) On-Site inspection (smaller sample)	
HVAC tune-ups	Invoice + calculation review (large sample) Telephone Verification Survey (smaller sample)	

- **Residential Energy Efficient Products Program**

The sampling scheme for this program includes several qualitative strata for lighting and appliances. Evaluation activities for the strata are listed below.

Table 1.3.4 Residential Energy Efficiency HVAC Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
CFL Buydowns	Invoice + calculation review	Invoice + TRM review nearly complete. On-sites will continue through this summer.
CFL Giveaways	Invoice + calculation review	
Appliances	Invoice + calculation review (large sample, stratified by appliance type) On-Site inspection (smaller sample, focus on clothes washers)	

- **Residential New Construction Program:**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.5 Residential Energy Efficiency HVAC Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
New Homes	Stratified Sample REM/Rate modeling and calculation review (largest sample) Implementer QC Inspection review (smaller sample) On-Site inspection (smallest sample)	REM/Rate reviews ~50% complete. On-Sites started and will continue through Fall 2012.

- **Residential Behavioral Modification and Education Program**

Program launch is underway. No impacts are reported for PY3.

- **Residential Multiple Family Program**

This program accounts for less than 1% of the PYTD portfolio impacts. The program recruits multifamily housing management or maintenance staff to distribute or install conservation kits that contain CFLs and LED night lights. The evaluation sample is stratified with multifamily housing complexes as the sampling units.

Table 1.3.6 Residential Multiple Family Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
Conservation Kits	Stratified Sample Invoice + calculation review (large sample, stratified by appliance type) Telephone Verification Surveys	Evaluation activities occurring after close of PY3

- **Residential Low-Income (WARM) Programs**

For the PY3 evaluation, ADM will conduct billing analysis of all WAM Plus participants from PY2. The results of the billing analysis will be averaged with the 2009 and 2008 LIURP evaluation report findings to develop deemed savings for the PY3 installations.

Table 1.3.7 Residential Low-Income Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
WARM Plus	Billing analysis planned on PY2 participants.	
WARM Extra Measures	Invoice + calculation review	Tracking system calculation review underway

- **Commercial / Industrial Small Sector Equipment Program**

This program offers energy efficiency measures to small commercial/industrial customers. The impact evaluation utilizes stratified sampling. First, the population is stratified into qualitative strata that consist of *standardized measure groups* as listed below. Each qualitative stratum may contain several quantitative strata based on the expected magnitude of the impacts. The sample sizes are based on past program experience regarding the variability of the realization rates for sampled projects.

Table 1.3.8 Commercial / Industrial Small Sector Equipment Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
"Non-Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
"Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Prescriptive HVAC, Motor, and Refrigeration Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Custom Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September

- **Commercial / Industrial Large Sector Performance Contracting / Equipment Program**

This program offers similar measures as the Small C/I and Government Equipment programs. The evaluation approach for this program is similar to the one employed for the Small C/I program.

Table 1.3.9 Commercial / Industrial Large Sector Equipment Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
“Non-Standard Lighting for Business” Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
“Standard Lighting for Business” Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Prescriptive HVAC, Motor, and Refrigeration Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Custom Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September

- **Commercial / Industrial Large Sector Demand Response Program – CSP Mandatory and Voluntary Curtailment Program (“PJM Demand Response”)**

The program is operational and will generate demand reductions in PY4Q1 and PY4Q2. No impacts are reported for PY3.

- **Governmental / Non-Profit Street Lighting Program**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.10 Governmental / Non-Profit Street Lighting Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
"Street and Area Lights" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September

- **Governmental / Non-Profit Program:**

This program accounts for less than 1% of the PYTD portfolio impacts.

Table 1.3.11 Governmental / Non-Profit Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
"Non-Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
"Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Prescriptive HVAC, Motor, and Refrigeration Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Custom Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September

- **Governmental / Remaining Non-Profit Program:**

This program offers similar measures as the Large and Small C/I Equipment programs. The evaluation approach for this program is similar to the one employed for the Small C/I program.

Table 1.3.11 Governmental / Remaining Non-Profit Program Evaluation Summary

Program Component	Evaluation Activities Planned	Evaluation Activities Status
"Non-Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
"Standard Lighting for Business" Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Prescriptive HVAC, Motor, and Refrigeration Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September
Custom Applications	Stratified sampling and on-site visits	Sample nearly finalized based on projects added in Q4. On-Site visits to continue through September

2 Summary of Energy Impacts by Program

A summary of the reported energy savings by program is presented in Figure 2-1.

Figure 2-1. CPITD Reported Gross Energy Savings by Program

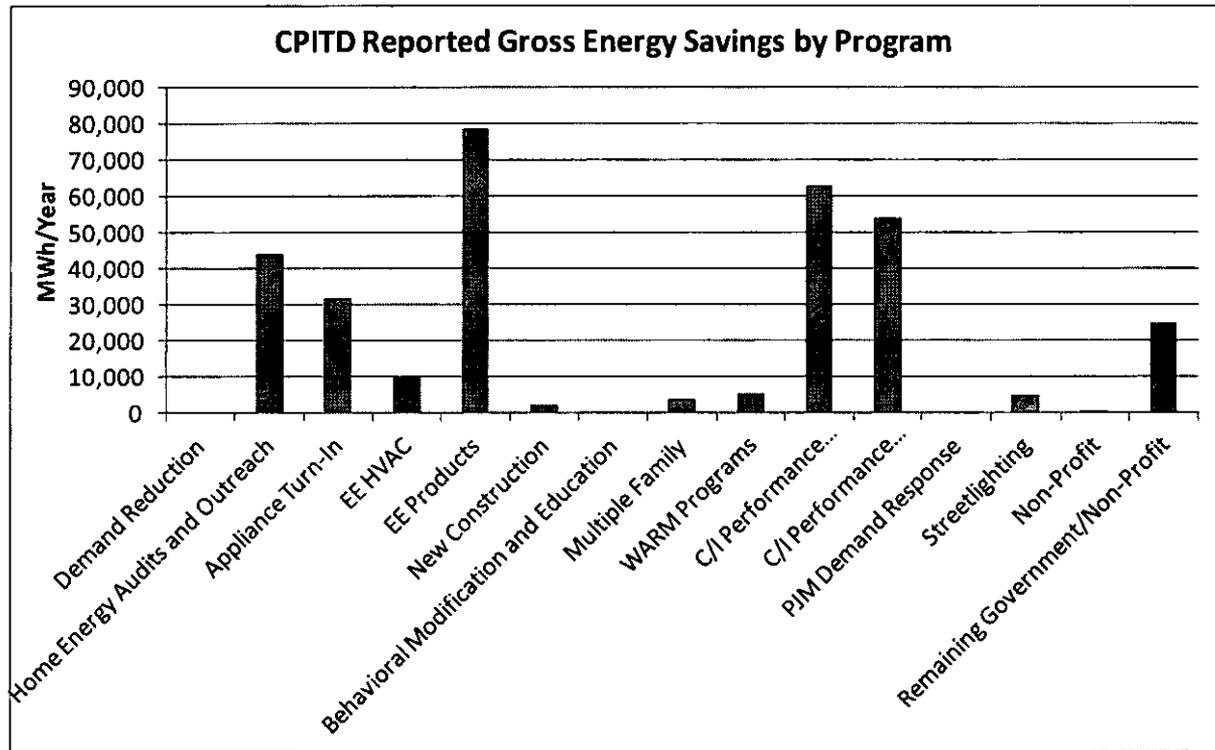
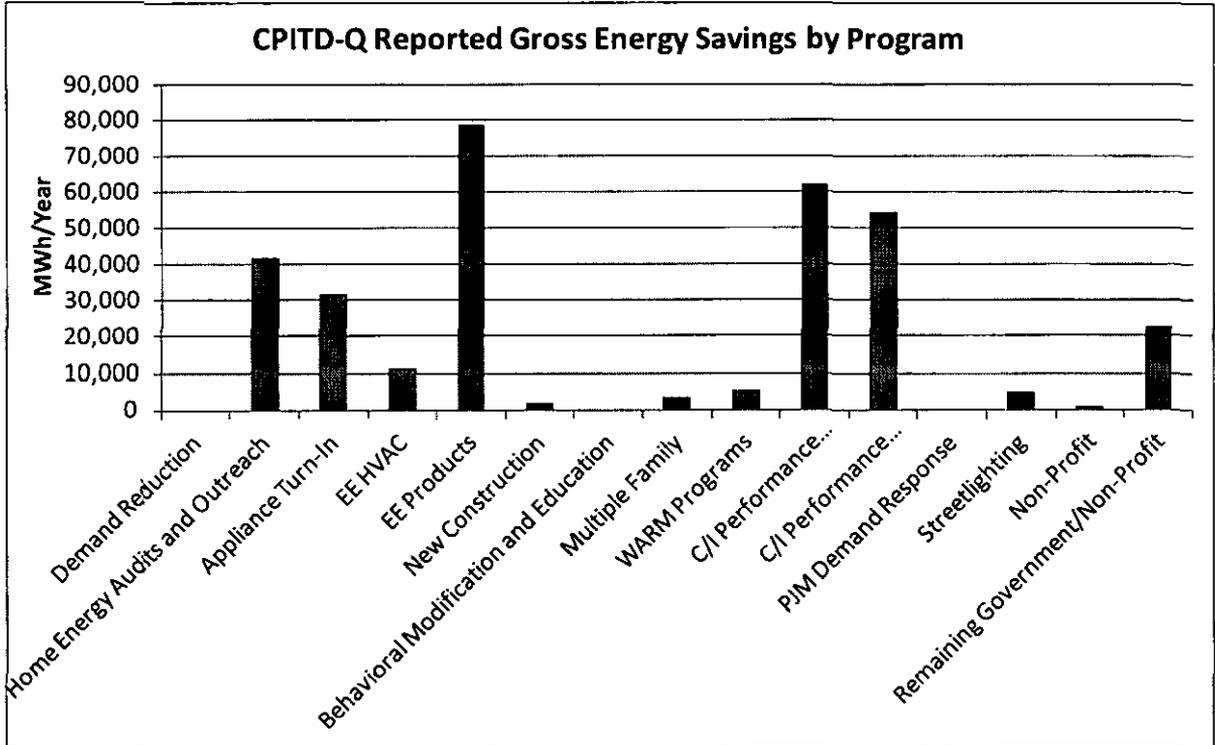


Figure 2-2. CPITD-Q Reported Gross Energy Savings by Program



A summary of energy impacts by program through PY3Q4 is presented in Table 2-1.

Table 2-1. EDC Reported Participation and Gross Energy Savings by Program

Program	Participants			Reported Gross Impact (MWh/Year)				Preliminary Realization Rate ¹
	IQ	PYTD	CPITD	IQ	PYTD	CPITD	CPITD-Q	PYTD
Demand Reduction	150	11,889	20,635	n/a	n/a	n/a	n/a	n/a
Home Energy Audits and Outreach	6,784	23,280	81,166	4,237	14,609	44,303	41,767	n/a
Appliance Turn-In	1,451	8,395	17,722	2,598	14,911	31,811	31,783	n/a
EE HVAC	750	7,321	11,669	718	5,252	9,947	11,174	n/a
EE Products	58,798	251,471	466,212	9,379	40,302	78,824	78,541	n/a
New Construction	38	346	573	134	1,494	2,214	2,053	n/a
Behavioral Modification and Education	0	0	0	0	0	0	0	n/a
Multiple Family	42	42	8,016	765	765	3,639	3,659	n/a
WARM Programs	440	1,547	7,685	516	1,579	5,312	5,412	n/a
Small C/I Equipment	47	190	639	33,522	40,688	62,849	62,225	n/a
Large C/I Equipment	16	41	168	8,998	11,880	54,003	54,392	n/a
PJM Demand Response	0	0	0	0	0	0	0	n/a
Street lighting	0	44	235	0	776	4,974	4,970	n/a
Non-Profit	3	7	34	65	87	838	731	n/a
Remaining Government/Non-Profit	16	110	297	3,612	5,392	24,951	22,709	n/a
TOTAL PORTFOLIO	68,535	304,683	615,051	64,543	137,735	323,665	319,417	N/A

NOTES:

1. Preliminary Realization Rates are based on evaluation activities and findings conducted on a partial sample set. These realization rates are not based on a statistically significant sample and are subject to change until the full evaluation is complete at the end of the program year.

3 Summary of Demand Impacts by Program

A summary of the reported demand reduction by program is presented in Figure 3-1.

Figure 3-1. CPITD Reported Demand Reduction by Program.

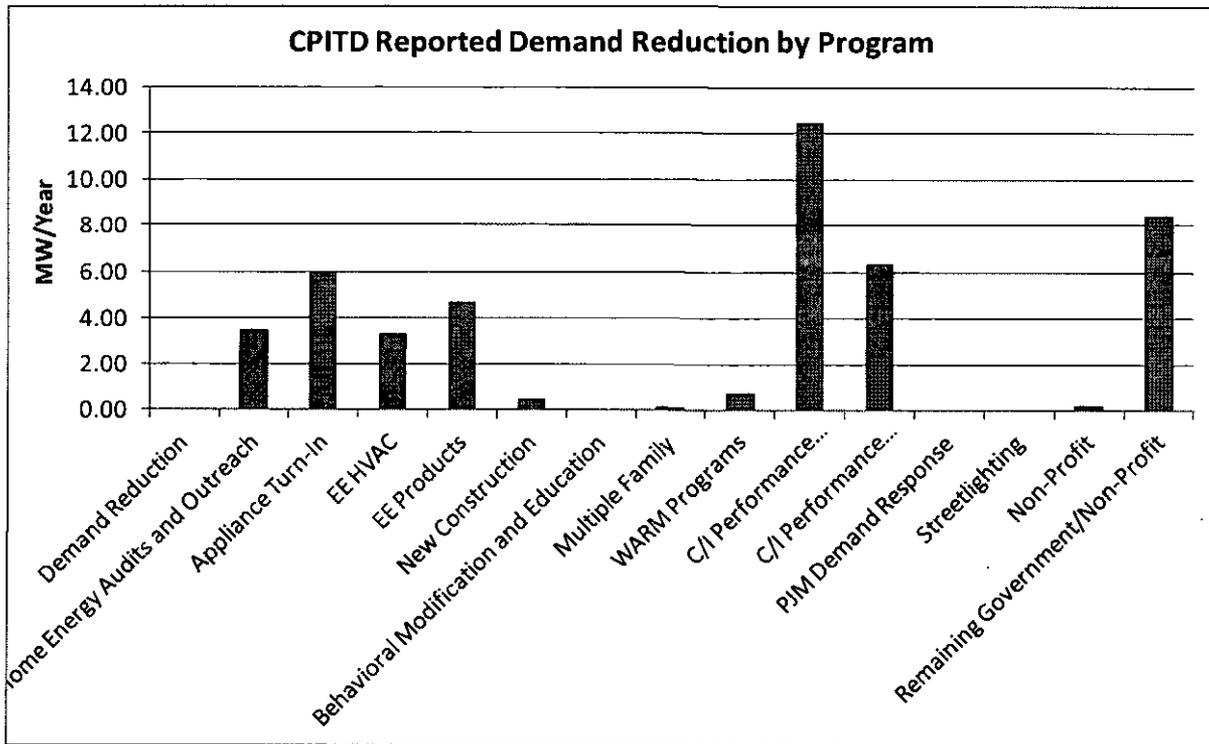
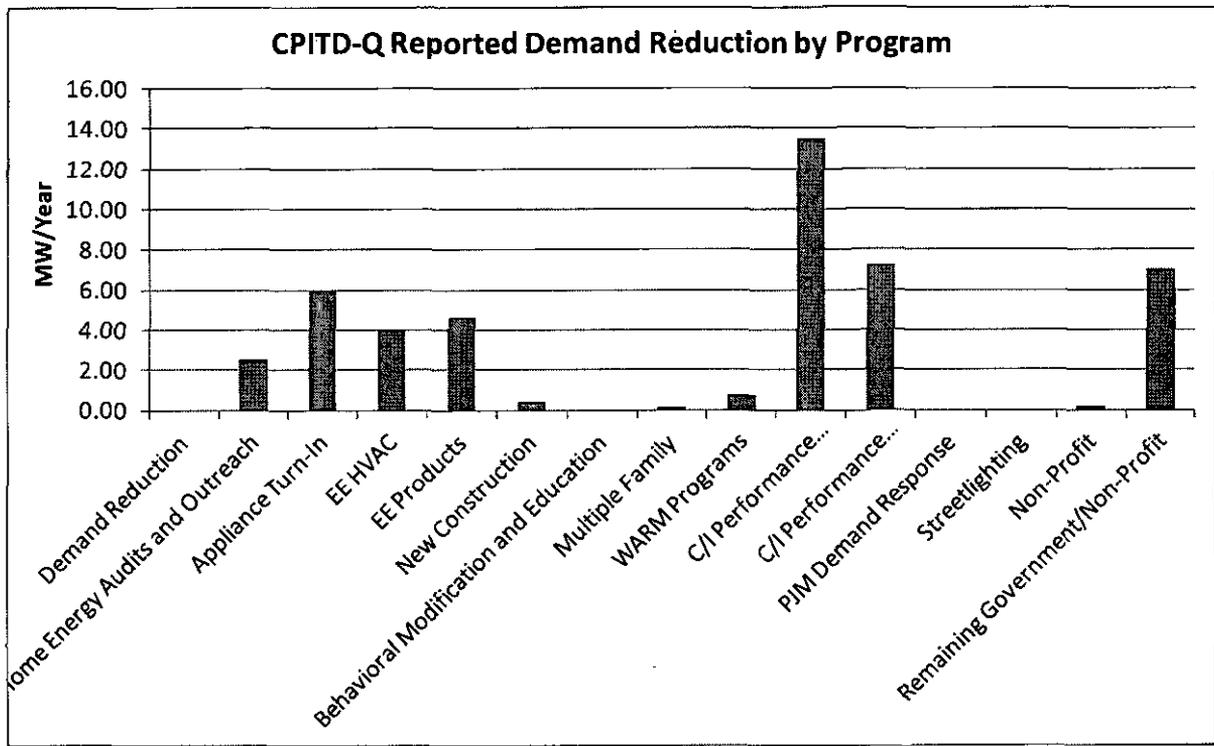


Figure 3-2. CPITD-Q Reported Demand Reduction by Program



A summary of demand reduction impacts by program through PY3Q4 is presented in Table 3-1.

Table 3-1. Participation and Reported Gross Demand Reduction by Program

Program	Participants			Reported Gross Impact (MW)				Preliminary Realization Rate ¹
	IQ	PYTD	CPITD	IQ	PYTD	CPITD	CPITD-Q	PYTD
Demand Reduction	150	11,889	20,635	n/a	n/a	n/a	n/a	n/a
Home Energy Audits and Outreach	6,784	23,280	81,166	0.34	1.18	3.51	2.51	n/a
Appliance Turn-In	1,451	8,395	17,722	0.37	2.73	6.03	6.02	n/a
EE HVAC	750	7,321	11,669	0.21	2.09	3.32	4.00	n/a
EE Products	58,798	251,471	466,212	0.53	2.41	4.74	4.68	n/a
New Construction	38	346	573	0.03	0.27	0.48	0.41	n/a
Behavioral Modification and Education	0	0	0	0.00	0.00	0.00	0.00	n/a
Multiple Family	42	42	8,016	0.03	0.03	0.16	0.16	n/a
WARM Programs	440	1,547	7,685	0.10	0.31	0.77	0.77	n/a
Small C/I Equipment	47	190	639	7.30	8.53	12.48	13.50	n/a
Large C/I Equipment	16	41	168	1.11	1.47	6.40	7.23	n/a
PJM Demand Response	0	0	0	0.00	0.00	0.00	0.00	n/a
Street lighting	0	44	235	0.00	0.00	0.00	0.00	n/a
Non-Profit	3	7	34	0.03	0.03	0.23	0.23	n/a
Remaining Government/Non-Profit	16	110	297	3.46	3.99	8.47	7.05	n/a
TOTAL PORTFOLIO	68,535	304,683	615,051	13.51	23.06	46.59	46.56	N/A
NOTES:								
1. Preliminary Realization Rates are based on evaluation activities and findings conducted on a partial sample set. These realization rates are not based on a statistically significant sample and are subject to change until the full evaluation is complete at the end of the program year.								

4 Summary of Finances

4.1 Portfolio Level Expenditures

A breakdown of the portfolio finances is presented in **Table 4-1**.

Table 4-1. Summary of Portfolio Finances

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$4,199	\$15,366	\$44,775
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$4,199	\$15,366	\$44,775
Design & Development ¹	\$1	\$14	\$550
Administration ²	\$1,978	\$5,577	\$11,834
Management ³	\$309	\$1,027	\$2,250
Marketing ⁴	\$338	\$422	\$856
Technical Assistance ⁵	\$72	\$223	\$539
Subtotal EDC Implementation Costs	\$2,697	\$7,262	\$16,029
EDC Evaluation Costs	\$188	\$869	\$1,489
SWE Audit Costs	\$271	\$517	\$911
Total EDC Costs	\$7,356	\$24,013	\$63,205
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

4.2 Program Level Expenditures

Program-specific finances are shown in the following tables.

Table 4-2. Summary of Program Finances – Residential Demand Reduction

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$1,258	\$6,180	\$15,189
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$1,258	\$6,180	\$15,189
Design & Development ¹	\$0	\$3	\$153
Administration ²	\$0	\$4	\$4
Management ³	\$56	\$200	\$447
Marketing ⁴	\$9	\$62	\$100
Technical Assistance ⁵	\$3	\$23	\$70
Subtotal EDC Implementation Costs	\$68	\$292	\$773
EDC Evaluation Costs	\$17	\$67	\$112
SWE Audit Costs	\$50	\$98	\$194
Total EDC Costs	\$1,393	\$6,636	\$16,268
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-3. Summary of Program Finances – Residential Home Energy Audits and Outreach

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$499	\$1,885	\$6,359
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$499	\$1,885	\$6,359
Design & Development ¹	\$0	\$1	\$65
Administration ²	-\$139	\$111	\$1,055
Management ³	\$45	\$133	\$266
Marketing ⁴	\$20	\$46	\$177
Technical Assistance ⁵	\$56	\$116	\$227
Subtotal EDC Implementation Costs	-\$17	\$408	\$1,790
EDC Evaluation Costs	\$13	\$80	\$147
SWE Audit Costs	\$37	\$61	\$103
Total EDC Costs	\$532	\$2,434	\$8,399
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert.			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System.			

Table 4-4. Summary of Program Finances – Residential Appliance Turn-In

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$94	\$454	\$927
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$94	\$454	\$927
Design & Development ¹	\$0	\$1	\$42
Administration ²	\$214	\$982	\$2,108
Management ³	\$12	\$61	\$147
Marketing ⁴	\$2	\$23	\$39
Technical Assistance ⁵	\$1	\$8	\$26
Subtotal EDC Implementation Costs	\$228	\$1,076	\$2,362
EDC Evaluation Costs	\$12	\$51	\$91
SWE Audit Costs	\$11	\$32	\$64
Total EDC Costs	\$345	\$1,614	\$3,443
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-5. Summary of Program Finances – Residential Energy Efficient HVAC

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$174	\$1,172	\$2,399
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$174	\$1,172	\$2,399
Design & Development ¹	\$0	\$1	\$25
Administration ²	\$106	\$445	\$953
Management ³	\$20	\$76	\$159
Marketing ⁴	\$62	\$63	\$147
Technical Assistance ⁵	\$1	\$8	\$21
Subtotal EDC Implementation Costs	\$189	\$592	\$1,305
EDC Evaluation Costs	\$4	\$51	\$76
SWE Audit Costs	\$18	\$34	\$56
Total EDC Costs	\$385	\$1,849	\$3,836
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-6. Summary of Program Finances – Residential Energy Efficient Products

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$359	\$1,648	\$3,583
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$359	\$1,648	\$3,583
Design & Development ¹	\$0	\$1	\$30
Administration ²	\$289	\$1,053	\$2,328
Management ³	\$37	\$114	\$188
Marketing ⁴	\$244	\$198	\$339
Technical Assistance ⁵	\$2	\$10	\$26
Subtotal EDC Implementation Costs	\$571	\$1,377	\$2,912
EDC Evaluation Costs	\$14	\$52	\$93
SWE Audit Costs	\$29	\$49	\$76
Total EDC Costs	\$973	\$3,126	\$6,664
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-7. Summary of Program Finances – Residential New Construction

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$19	\$404	\$775
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$19	\$404	\$775
Design & Development ¹	\$0	\$2	\$45
Administration ²	\$103	\$610	\$1,111
Management ³	\$8	\$71	\$186
Marketing ⁴	\$1	\$30	\$51
Technical Assistance ⁵	\$0	\$11	\$36
Subtotal EDC Implementation Costs	\$113	\$723	\$1,429
EDC Evaluation Costs	\$2	\$25	\$53
SWE Audit Costs	\$7	\$39	\$80
Total EDC Costs	\$141	\$1,191	\$2,337
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-8. Summary of Program Finances – Residential Behavioral Modification and Education

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$0	\$0	\$0
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$0	\$0
Design & Development ¹	\$0	\$0	\$0
Administration ²	\$1,101	\$1,101	\$1,101
Management ³	\$0	\$0	\$0
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$0	\$0	\$0
Subtotal EDC Implementation Costs	\$1,101	\$1,101	\$1,101
EDC Evaluation Costs	\$0	\$0	\$0
SWE Audit Costs	\$0	\$0	\$0
Total EDC Costs	\$1,101	\$1,101	\$1,101
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-9. Summary of Program Finances – Residential Multiple Family

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$47	\$49	\$246
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$47	\$49	\$246
Design & Development ¹	\$0	\$0	\$2
Administration ²	-\$10	-\$1	\$120
Management ³	\$1	\$3	\$8
Marketing ⁴	\$0	\$1	\$2
Technical Assistance ⁵	\$0	\$0	\$1
Subtotal EDC Implementation Costs	-\$9	\$4	\$134
EDC Evaluation Costs	\$0	\$13	\$23
SWE Audit Costs	\$1	\$2	\$3
Total EDC Costs	\$39	\$68	\$407
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-9. Summary of Program Finances – Residential Low-Income (WARM)

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$292	\$989	\$2,000
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$292	\$989	\$2,000
Design & Development ¹	\$0	\$0	\$24
Administration ²	\$14	\$73	\$159
Management ³	\$24	\$83	\$197
Marketing ⁴	\$0	\$0	\$1
Technical Assistance ⁵	\$1	\$7	\$30
Subtotal EDC Implementation Costs	\$39	\$164	\$411
EDC Evaluation Costs	\$18	\$77	\$156
SWE Audit Costs	\$9	\$18	\$33
Total EDC Costs	\$357	\$1,248	\$2,601
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-10. Summary of Program Finances – Commercial / Industrial Small Sector Equipment

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$760	\$1,302	\$4,168
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$760	\$1,302	\$4,168
Design & Development ¹	\$0	\$2	\$71
Administration ²	\$180	\$717	\$1,433
Management ³	\$36	\$91	\$228
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$2	\$13	\$38
Subtotal EDC Implementation Costs	\$218	\$823	\$1,770
EDC Evaluation Costs	\$31	\$108	\$152
SWE Audit Costs	\$29	\$58	\$105
Total EDC Costs	\$1,037	\$2,290	\$6,195
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-11. Summary of Program Finances – Commercial / Industrial Large Sector Equipment

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$190	\$380	\$3,860
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$190	\$380	\$3,860
<i>Design & Development</i> ¹	\$0	\$1	\$45
<i>Administration</i> ²	\$0	\$0	\$489
<i>Management</i> ³	\$37	\$89	\$201
<i>Marketing</i> ⁴	\$0	\$0	\$0
<i>Technical Assistance</i> ⁵	\$3	\$11	\$22
Subtotal EDC Implementation Costs	\$41	\$101	\$757
EDC Evaluation Costs	\$12	\$24	\$226
SWE Audit Costs	\$48	\$61	\$86
Total EDC Costs	\$291	\$565	\$4,929
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-12. Summary of Program Finances – Commercial / Industrial PJM Demand Response

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$346	\$388	\$388
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$346	\$388	\$388
Design & Development ¹	\$0	\$1	\$5
Administration ²	\$51	\$204	\$204
Management ³	\$15	\$44	\$69
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$1	\$5	\$15
Subtotal EDC Implementation Costs	\$67	\$254	\$292
EDC Evaluation Costs	\$61	\$285	\$296
SWE Audit Costs	\$10	\$23	\$35
Total EDC Costs	\$483	\$949	\$1,011
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-13. Summary of Program Finances – Governmental / Non-Profit Street Lighting

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$0	\$311	\$3,212
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$0	\$311	\$3,212
Design & Development ¹	\$0	\$1	\$23
Administration ²	\$0	\$0	\$78
Management ³	\$8	\$27	\$76
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$1	\$4	\$12
Subtotal EDC Implementation Costs	\$8	\$33	\$190
EDC Evaluation Costs	\$2	\$23	\$38
SWE Audit Costs	\$9	\$19	\$35
Total EDC Costs	\$20	\$386	\$3,475
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

Table 4-14. Summary of Program Finances – Governmental / Non-Profit

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$2	\$106	\$144
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$2	\$106	\$144
Design & Development ¹	\$0	\$0	\$2
Administration ²	\$6	\$24	\$92
Management ³	\$1	\$3	\$7
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$0	\$0	\$1
Subtotal EDC Implementation Costs	\$7	\$27	\$102
EDC Evaluation Costs	\$0	\$1	\$2
SWE Audit Costs	\$1	\$2	\$3
Total EDC Costs	\$11	\$136	\$251
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System.			

Table 4-15. Summary of Program Finances – Governmental / Remaining Non-Profit

	IQ (\$000)	PYTD (\$000)	CPITD (\$000)
EDC Incentives to Participants	\$159	\$98	\$1,526
EDC Incentives to Trade Allies	\$0	\$0	\$0
Subtotal EDC Incentive Costs	\$159	\$98	\$1,526
Design & Development ¹	\$0	\$1	\$18
Administration ²	\$63	\$252	\$598
Management ³	\$9	\$31	\$72
Marketing ⁴	\$0	\$0	\$0
Technical Assistance ⁵	\$1	\$5	\$13
Subtotal EDC Implementation Costs	\$73	\$289	\$700
EDC Evaluation Costs	\$2	\$11	\$25
SWE Audit Costs	\$11	\$21	\$36
Total EDC Costs	\$246	\$419	\$2,287
Participant Costs	\$0	\$0	\$0
Total TRC Costs			
Notes:			
¹ Includes cost of EE Expert			
² Costs paid to Conservation Service Providers (CSPs) for program implementation. To define in the TRC Technical Working Group.			
³ Costs incurred to manage the CSPs and programs. To define in the TRC Technical Working Group.			
⁴ Includes umbrella marketing costs for programs. Marketing completed by the CSPs are included in Administration.			
⁵ Includes costs for Tracking and Reporting System			

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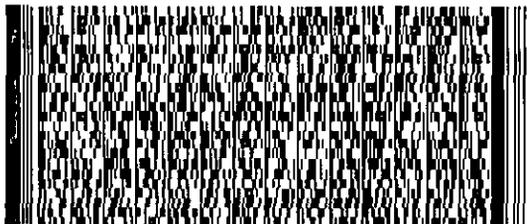
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