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September 13, 2016

VIA ELECTRONIC AND FIRST CLASS MAIL

Administrative Law Judge Eranda Vero
Commonwealth of Pennsylvania Public Utility Commission
801 Market Street,
4th Floor, Suite 4063
Philadelphia, Pennsylvania 19107

RE:

Community Utilities of Pennsylvania Inc. Water Division; Docket Nos. R-2016-2538660 and C-2016-2540738; JOINT STIPULATION FOR ADMISSION OF TESTIMONY AND EXHIBITS INTO THE EVIDENTIARY RECORD (PUBLIC VERSION)

Dear Judge Vero:

Enclosed is a copy of the Joint Stipulation for Admission of Testimony and Exhibits into the Evidentiary Record reached between Community Utilities of Pennsylvania Inc. Water Division, I&E and OCA in the above-captioned matter. Also included are the affidavits of Steve Lubertozzi, Chuck Madison and Brian Halloran, stipulating their preserved testimony into the record. Copies have been served in accordance with the attached Certificate of Service.

If you have any questions regarding this filing, please do not hesitate to contact me.

Very truly yours,

Thomas J. Sniscak William E. Lehman

Counsel to Community Utilities of Pennsylvania Inc. Water Division

TJS/WEL/das

Enclosure

cc: Rosemary Chiavetta, Secretary (Via hand delivery/filing)

Per Certificate of Service

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission :

Office of Consumer Advocate

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v. :

Docket No. R-2016-2538660

C-2016-2540738

Community Utilities of Pennsylvania Inc.

Water Division

JOINT STIPULATION FOR ADMISSION OF TESTIMONY AND EXHIBITS INTO THE EVIDENTIARY RECORD (PUBLIC VERSION)

TO THE HONORABLE ERANDA VERO:

This Joint Stipulation for Admission of Testimony and Exhibits into the Evidentiary Record ("Joint Stipulation") is entered into by Community Utilities of Pennsylvania Inc. Water Division ("CUPA" or "Company"); the Bureau of Investigation & Enforcement ("I&E"); and the Office of Consumer Advocate ("OCA") (hereinafter collectively referred to as the "Joint Petitioners"), by their respective counsel, in connection with the above-captioned matter. The Joint Petitioners respectfully request that Administrative Law Judge Eranda Vero admit into the evidentiary record of this proceeding the previously distributed written testimony and exhibits prepared by CUPA's witnesses' as identified below. In support of this request, the Joint Petitioners aver and state as follows:

1. On or about April 6, 2016, CUPA filed Supplement No. 1 to Tariff Water – Pa. PUC No. 1, to become effective on June 5, 2016. This filing contained proposed changes in rates, rules, and regulations intended to unitize rates between its two existing service territories, Penn Estates Utilities, Inc. ("Penn Estates") and Utilities, Inc. – Westgate ("Westgate") and

produce \$427,817 in additional annual operating revenues based on a historic test year ending December 31, 2015, a future test year ending December 31, 2016, and fully projected future test year ending December 31, 2017.

- 2. On April 19, 2016, the OCA filed a Formal Complaint and Public Statement in this proceeding (C-2016-2540738). On that same day, I&E filed a Notice of Appearance. On May 23, 2016, Guillermo Barbosa filed a Formal Complaint at docket no. C-2016-2548235. On May 26, 2016, Erle Grubb filed a Formal Complaint at docket no. C-2016-2548262. On May 27, 2016, Yvette Lawson filed a Formal Complaint at docket no. C-2016-2549382. On June 6, 2016, Adrian and Diane Martenco filed a Formal Complaint at docket no. C-2016-2549995.
 - 3. On April 19, 2016, I&E filed a Notice of Appearance in this proceeding.
- 4. By Order entered May 5, 2016, the Commission suspended the filing by operation of law until January 5, 2017, and instituted an investigation to determine the lawfulness, justness and reasonableness of the proposed rates, rules, and regulations.
- On June 8, 2016, a prehearing conference was held before the Honorable Eranda
 Vero ("ALJ Vero"). All Parties attended the prehearing conference.
- 6. At the prehearing conference a litigation schedule was set based on the filing of Reply Briefs by September 22, 2016.
- 7. Pursuant to the litigation schedule adopted in this proceeding, the Company served the Direct Testimony of Steven M. Lubertozzi (CUPA Statement No. 1); Direct Testimony of Chuck Madison (CUPA Statement No. 2); Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Confidential); and, Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Public) on June 16, 2016.
- 8. During the course of this proceeding, the Company provided sworn answers to numerous sets of discovery propounded by the OCA and I&E.

- 9. Following the service of CUPA's direct testimony, negotiations took place among the parties seeking to achieve a full settlement of the rate case.
- 10. As a result of the afore-mentioned negotiations, the parties were able to agree to resolve all issues in the case, resulting in a comprehensive settlement ("Settlement").
- 11. The Joint Petitioners notified ALJ Vero of the Settlement, informed her that they would be submitting a Joint Petition for approval of the Settlement ("Joint Petition"), and requested that the hearings scheduled in this matter be cancelled.
- 12. On August 18, 2016, ALJ Vero issued an Order suspending the litigation schedule pending the filing of a Joint Petition for Settlement and supporting documents.
- 13. In support of the Settlement, each Joint Petitioner will submit, as an appendix to the Joint Petition, individual Statements in Support of the Settlement. If Administrative Law Judge Vero and the Commission approve the terms and conditions set forth in the Joint Petition without modification, this matter will be deemed to be fully resolved and no hearings will be held in connection with the Company's rate increase request.
- 14. In order to further support the Settlement, the Joint Petitioners hereby stipulate to the admission into the evidentiary record of the Direct Testimony of Steven M. Lubertozzi (CUPA Statement No. 1); Direct Testimony of Chuck Madison (CUPA Statement No. 2); Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Confidential); and, Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Public) attached thereto. For this purpose, full copies of the Direct Testimonies and Exhibits, along with an affidavit, are attached hereto for filing with the Commission.

NOW, THEREFORE, desiring to enter into this Joint Stipulation and intending to be bound hereby, the Joint Petitioners agree and stipulate to the following with respect to this proceeding:

- A. That, upon the issuance of a separate Order or the inclusion of a provision in the Recommended Decision to be issued by Administrative Law Judge Eranda Vero in the above-captioned matter approving the Settlement, Direct Testimony of Steven M. Lubertozzi (CUPA Statement No. 1); Direct Testimony of Chuck Madison (CUPA Statement No. 2); Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Confidential); and, Direct Testimony of Brian Halloran (CUPA Statement No. 3 including Exhibits)(Public) attached thereto, shall be deemed to be made a part of the official evidentiary record of this proceeding and may be used for all proper and legal purposes in support of the Settlement and Joint Petition as if hearings had been conducted in this matter; and
- B. By entering into this Joint Stipulation, no Joint Petitioner makes any precedential concession or admission as to the correctness or sufficiency of the law, facts, positions or assumptions upon which the other Joint Petitioners' testimony statements, exhibits or positions in this matter may be based. In addition, the Joint Petitioners agree that this Joint Stipulation may not be cited as precedent in any future proceeding, except to the extent required to implement and enforce the Joint Stipulation.

By their signatures below, the Joint Petitioners agree to the terms of this Joint Stipulation and represent that they are authorized to execute this Joint Stipulation on behalf of their respective clients/offices

clients/offices.	
	Respectfully submitted.
Thomas J. Sniscak, Esq., I.D. #33891 William E. Lehman, Esquire, I.D. #83936 Hawke McKeon & Sniscak LLP 100 North Tenth Street Harrisburg, PA 17101 Phone: 717-236-1300 tjsniscak@hmslegal.com welehman@hmslegal.com	(Dated) 4.13.16
Counsel for Community Utilities of Pennsylvania Inc. V	Vater Division
Christine Maloni Hoover, Esquire Kristine E. Marsilio, Esquire Office of Consumer Advocate 555 Walnut Street Forum Place, 5th Floor Harrisburg, PA 17101 Phone: 717-783-5048 choover@paoca.org kmarsilio@paoca.org	(Dated) 9/13/16
Phillip C. Kirchner, Esquire Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building P.O. Box 3265	(Dated) 9/13/16

Harrisburg, PA 17105-3265

Phone: 717-787-8754 phikirchne@pa.gov

CUPA STATEMENT NO. 1

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission Office of Consumer Advocate

:

Office of Consumer Advocate

Water Divisions

Docket No. R-2016-2538660

C-2016-2540738

DIRECT TESTIMONY

OF

STEVEN M. LUBERTOZZI

ON BEHALF OF

COMMUNITY UTILITIES OF PENNSYLVANIA INC.

Dated: June 16, 2016

COMMUNITY UTILITIES OF PENNSYLVANIA, INC DOCKET NO. R-2016-2538660

Direct Testimony of Steven M. Lubertozzi

1		INTRODUCTION AND QUALIFICATIONS
2	Q:	PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.
3	A:	My name is Steven Lubertozzi. I am the President of Community Utilities of Pennsylvania
4		Inc. ("CUPA" or "Company"). My business address is 2335 Sanders Road, Northbrook,
5		IL 60062.
6	Q:	PLEASE DESCRIBE YOUR DUTIES IN YOUR CURRENT POSITION.
7	A:	As President I am responsible for all aspects of the Company's business culminating in the
8		ongoing provision of safe drinking water and environmentally responsible wastewater
9		service to all of our customers.
10	Q:	PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL
11		BACKGROUND.
12	A:	I graduated from Indiana University in 1990, and I am a Certified Public Accountant. I
13		earned my Master of Business Administration from Northwestern University's Kellogg
14		School of Management. I am a member of the American Institute of Certified Public
15		Accountants. I have been employed by Utilities, Inc. since June of 2001.
16	Q:	HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE PENNSYLVANIA
17		PUBLIC UTILITY COMMISSION?
18	A:	Yes. I have provided written and oral testimony before public utilities commissions
19		throughout the United States, including written testimony at the Pennsylvania Public

Utility Commission ("Commission"), on topics ranging from cost of equity, capital structure, cost of debt, acquisition adjustments, divestment strategies, appropriate levels of operations and maintenance expense, parent company allocations, affiliate transactions, income taxes and most every aspect of utility operations. The other state commissions where I have presented testimony include Florida, Illinois, Indiana, Kentucky, Maryland, Nevada, New Jersey, New Mexico, North Carolina and South Carolina.

Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A:

My testimony: (1) introduces the other witnesses who will testify in support of our requested rate relief; (2) provides background on CUPA and discusses the transition from three Pennsylvania operating subsidiaries to one consolidated company; (3) explains why the rate relief requested by CUPA is necessary and reasonable; and (4) discusses other aspects of our rate request, including the declining consumption adjustment and capitalized time related to rate case expense.

14 <u>WITNESSES</u>

15 Q: WHO ARE THE OTHER WITNESSES PRESENTING TESTIMONY IN THIS 16 PROCEEDING?

- A: In addition to myself, CUPA's request for rate relief is supported by the following witnesses:
 - Brian Halloran, Financial Analyst, presents the accounting schedules that support
 the requested revenue increase and addresses how the Company developed the new
 consolidated rates that are necessary to recover the requested revenues. Mr.
 Halloran also explains the procedures and major assumptions used in preparing the

projections incorporated in the future test year developed by the Company and explains their reasonableness.

Chuck Madison, Regional Manager, describes CUPA's system and operations and
identifies improvements and capital expenditures recently made and anticipated to
be placed in service during the future test year in connection with the water systems
to assure reliable, adequate, environmentally safe and cost efficient service to
customers.

8 <u>BACKGROUND</u>

A:

Q: PLEASE DESCRIBE THE HISTORY OF COMMUNITY UTILITIES OF PENNSYLVANIA INC.

CUPA is a Pennsylvania corporation and is a wholly owned subsidiary of Utilities, Inc. ("UI"). UI is an Illinois corporation created and existing under the laws of the State of Illinois that owns approximately 50 water and sewer utilities operating in 15 states, including CUPA. UI has been involved in the water and sewer industry for over 40 years and has approximately 300,000 customers. CUPA was incorporated in 2015 for implementation of the merger into a single entity of the three separate wholly owned Pennsylvania subsidiaries of UI that provided water and sewer services in Pennsylvania (the "constituent Pennsylvania utilities"). Those subsidiaries are Penn Estates Utilities, Inc. ("PEUI"), Utilities, Inc. of Pennsylvania ("UIP"), and Utilities, Inc. - Westgate ("UIW"). The merger was approved by the Commission's December 3, 2015 Order. Pursuant to the terms of the approved Agreement and Plan of Merger (the "Merger"), the constituent Pennsylvania utilities merged with and into CUPA, the surviving corporation.

All of the common stock of the constituent Pennsylvania utilities was cancelled and retired and ceased to exist, and the separate corporate existence of each of the absorbed Pennsylvania utilities ceased. By operation of law, from and after the effective time of the merger of all the assets, rights, powers, duties, obligations, liabilities and debts of the constituent Pennsylvania utilities transferred to and were assumed by CUPA. Under the approved Merger, the existing rates of each of the constituent Pennsylvania utilities remain in effect for the customers located in divisions of CUPA corresponding to the service areas formerly served by the constituent Pennsylvania utilities.

UI continues to provide seasoned management and necessary funding to CUPA. The former Pennsylvania operating subsidiaries relied on Water Service Corp. ("WSC"), an affiliate of UI, for essentially all operational services. WSC provided these services pursuant to the Affiliated Interest Agreement on file with the Commission. CUPA relies on the same management, technology, processes and people that provided the high quality service enjoyed by the former Pennsylvania operating subsidiaries' customers.

CUPA provides water service to its customers via (7) wells and more than 230,000 linear feet of water distribution mains. In addition, CUPA purchases bulk water from the City of Bethlehem for some of its customers located in Hanover Township in Northampton County, Pennsylvania.

Q: WHAT IS THE RELATIONSHIP BETWEEN CUPA AND UTILITIES, INC., AND HOW DOES THIS RELATIONSHIP BENEFIT THE COMPANY'S CUSTOMERS?

CUPA is a wholly owned subsidiary of UI. UI is unique in that for over 40 years its business has been owning and operating smaller water and sewer companies. It is an advantage to CUPA to be part of an organization whose sole focus is on its type and size of operations. UI has the expertise needed in areas of importance to small water and sewer companies, such as in construction and engineering, accounting, data processing, billing and customer services, and regulation. Having its sole focus on its water and sewer businesses, UI's personnel have the knowledge and ability to meet the challenges facing this industry today. CUPA benefits financially from the services provided by WSC, the service company of UI. If the Company were to be operated totally on a "stand alone" basis, it would have to retain outside consultants to provide many of the services provided by WSC.

RELIEF REQUESTED

- 13 Q: ARE YOU FAMILIAR WITH THE TARIFF SUPPLEMENT AND SUPPORTING
- 14 DOCUMENTATION CUPA FILED INITIATING THIS PROCEEDING?
- 15 A: Yes. I have read them and am familiar with their contents.
- 16 Q: PLEASE DESCRIBE THE CURRENT RATES AND CHARGES APPROVED FOR
- 17 CUPA'S OPERATING DIVISIONS.

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A:

- 18 A: The basic rates and charges for CUPA's operating divisions were previously approved in
- separate rate proceedings for each division. PEUI's basic water rates and charges were
- 20 most recently approved by the Commission's March 29, 2012 Order at Dkt. No. R-2011-
- 21 2255159. UIW's base rates and charges were most recently approved by the Commission's
- 22 January 28, 2010 Order at Dkt. No. R-2009-2117389.

Q: PLEASE DESCRIBE THE RELIEF REQUESTED BY CUPA.

A:

A:

2 A: CUPA is requesting an increase in basic rates and charges so as to produce additional water 3 revenue of \$427,817. The specific rates and charges proposed by CUPA are discussed in 4 greater detail by Mr. Halloran.

5 Q: WHY IS THE COMPANY REQUESTING RATE RELIEF AT THIS TIME?

Under present rates, the Company is not able to meet its operating costs and earn a reasonable return on its investment. For the 12 months ended December 31, 2015, CUPA earned a -2.22% return on equity. Without appropriate rate relief, CUPA's ability to continue to provide environmentally safe, reliable and efficient water and sewer utility services to its customers and meet its financial obligations will be placed in jeopardy. Mr. Halloran's testimony shows that during the 12 months ended December 31, 2015, which is referred to as the "per books base year" in our testimony, the Company realized an overall 1.88% rate of return on the funds that finance the assets used in providing service to our customers.

Q: WHAT ARE SOME OF THE DRIVERS CAUSING CUPA TO SEEK RATE RELIEF AT THIS TIME?

Let me start by saying that CUPA understands that there is never a good time for a rate increase. CUPA makes every effort to keep operating expenses to a reasonable minimum while maintaining a system that produces safe and reliable service. As discussed by Mr. Madison, CUPA has invested over \$589,000 in water infrastructure improvements in the past 3 years. These improvements are a reasonable and necessary cost of providing service and are appropriately included in the revenue requirement presented by Mr. Halloran.

Another phenomenon that is driving the need for this rate case is the shortfall in revenues that the water divisions are experiencing due to declining usage. While a large part of the increase in rates proposed in this case is needed simply to put us in a position to achieve a level of revenues the Commission has already approved, declining usage will continue to erode at revenues, impacting the opportunity for the Company to earn a reasonable return. I discuss the declining consumption issue in further detail below.

DECLINING CONSUMPTION

8 Q: WHAT IS DECLINING CONSUMPTION?

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A:

As the Commission is aware, declining consumption is a common topic at national conferences and meetings involving entities like NAWC, NARUC or the Illinois Institute for Regulatory Policy Studies. CUPA, like its peers in the water industry, has seen a steady decline in water consumption, which (along with regulatory lag) can eliminate a utility's ability to earn its authorized return. Declining sales volumes create business risk for utilities like CUPA because they render the utility vulnerable to revenue uncertainty and the financial risk of insufficient cash flow to meet the cost of service.

Q: IS CUPA EXPERIENCING DECLINING CONSUMPTION?

- 17 A: Yes. CUPA analyzed average annual consumption from November 2008 to October 2015 18 to determine the appropriate adjustment to normalize usage. The usage normalization 19 adjustment is discussed more fully in Mr. Halloran's testimony.
- 20 Q: IN YOUR OPINION, IS IT IMPORTANT FOR THE COMMISSION TO
 21 RECOGNIZE THIS DECLINING CONSUMPTION IN ESTABLISHING RATES
 22 IN THIS PROCEEDING?

1	A:	Yes. If the decline in water usage is not considered in setting rates CUPA will likely be
2		forced to file for a rate case sooner, which will only drive further increases in rates and
3		regulatory costs that are ultimately borne by the Company's ratepayers.
4	Q:	IS DECLINING WATER CONSUMPTION A TREND THROUGHOUT THE
5		INDUSTRY?
6	A:	Yes. The National Association of Water Companies provided the following comments
7		recently in the Commission's proceeding involving Alternative Ratemaking
8		Methodologies at Docket No. M- 2015-2518883:
9 10 11 12 13 14 15 16 17 18		In households across the U.S., water use is declining steadily, a trend expected to continue for the next 15 years or more. Increased use of water-efficient appliances, a growing conservation ethic among consumers, and water efficiency programs implemented by utilities are some of the main factors that have led to this trend. Declining per customer consumption is observable in virtually every regulated operating state, often in the 1-3 percent per year range. This trend has positive environmental and societal benefits; however, it directly and unfavorably impacts utility revenue stability. Reduced water sales and the resulting reduction in revenues can have significant adverse financial impact on utilities.
20 21	Q: A:	IS CUPA RECOMMENDING A UNITIZED RATE STRUCTURE? Yes, CUPA is proposing a unitized rate structure for its customers.
22	Q:	ARE THERE BENEFITS ASSOCIATED WITH A UNITIZED RATE
23		STRUCTURE?
24	A:	Yes, unitized rates are commonplace in other regulated utilities like gas and electric.
25		Unitized rates will allow CUPA to spread capital costs over a larger base of customers,
26		which ultimately benefits all customers and can protect customers from rate shock. If a

small standalone utility requires a significant capital improvement these costs can be spread

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- over a larger base of customers. In the long-term, unitized rates will strengthen CUPA and
- allow the customers to enjoy lower rates via fewer rate cases and lower rate case expense.
- 3 Q: DOES THIS CONCLUDE YOUR PREPARED DIRECT TESTIMONY?
- 4 A: Yes.

CUPA STATEMENT NO. 2

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission

Office of Consumer Advocate

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Docket No. R-2016-2538660

C-2016-2540738

Community Utilities of Pennsylvania Inc.

Water Divisions

v.

DIRECT TESTIMONY

OF

CHUCK MADISON

ON BEHALF OF

COMMUNITY UTILITIES OF PENNSYLVANIA INC.

Dated: June 16, 2016

COMMUNITY UTILITIES OF PENNSYLVANIA, INC.

DOCKET NO. R-2016-2538660

Direct Testimony of Chuck Madison

1 2		INTRODUCTION AND QUALIFICATIONS	
3	Q:	PLEASE STATE YOUR NAME, OCCUPATION AND BUSINESS ADDRESS.	
4	A:	My name is Chuck Madison and I am Regional Manager for the Mid-Atlantic Region of	
5		Utilities, Inc. ("UI"), which includes Pennsylvania, Virginia, Maryland and New Jersey.	
6		Community Utilities of Pennsylvania, Inc. ("CUPA" or "Company") is a wholly-owned	
7		subsidiary of UI. My business address is 570 Hallet Road East Stroudsburg, PA 18301.	
8	Q:	PLEASE DESCRIBE YOUR DUTIES IN YOUR CURRENT POSITION.	
9	A:	I am Regional Manager for CUPA and am responsible for operations of water and	
10		wastewater systems in four states - Virginia, New Jersey, Maryland, and Pennsylvania. As	
11		such, I am responsible for overseeing all operating personnel, facility maintenance, capital	
12		projects, as well as other operational issues. In addition, I am responsible for	
13		communications with state and federal regulators, including state utility commissions and	
14		environmental authorities.	
15	Q:	PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL	
16		BACKGROUND.	
17	A:	After graduation from high school, I was a member of the United States Air Force and	
18		worked as an aircraft technician. I received an honorable discharge in 1980. I then worked	

1		at McGraw Edison Power Systems before being employed by Cranberry Hill Corporation
2		at the Penn Estates community as the Project Manager. When Utilities, Inc. purchased Penn
3		Estates in 1997, I was hired as the Area Manager for systems in Pennsylvania and New
4		Jersey. I became Regional Manager in 2015 for the systems in Maryland, Pennsylvania,
5		Virginia, and New Jersey. I have worked in the water & sewer industry for the last 36
6		years and hold water and wastewater licenses in both Pennsylvania and New Jersey.
7	Q:	HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE PENNSYLVANIA
8		PUBLIC UTILITY COMMISSION?
9	A:	No, I have not.
10	Q:	WHAT IS THE PURPOSE OF YOUR TESTIMONY?
11	A:	To provide a summary of the CUPA operations and systems and describe capital
12		improvements made to the system. Specifically, I will describe the system and operations
13		of CUPA's water division which consists of two territories, Penn Estates ("PEUI") and
14		Westgate ("UIW").
15		PENN ESTATES
16	Q:	PLEASE GENERALLY DESCRIBE PEUI'S SERVICE TERRITORY AND
17		WATER SYSTEM.
18	A:	Penn Estates is a residential subdivision located in Monroe County Pennsylvania. As of
19		May 2016, there were approximately 1,727 residential connections served by the water
20		company and approximately 58 available connections. Water is supplied by seven (7) deep

wells drilled in three aquifers. These wells were drilled between 1974 and 2007. The
average daily water production is between .275 mgd and .350 mgd. Submersible well
pumps pump the raw water through seven (7) well houses where the water is chlorinated
using sodium hypochlorite before entering the distribution system and five water storage
tanks. Well #6 also feeds AQUAMAG for manganese sequestration. The distribution
system consists of approximately 158,400 feet of 6-inch and 8-inch PVC water mains. The
chlorine retention lines are 10 and 12 inches in diameter. All service connections are
pressure reduced and metered. There are (204) hydrants located within the water
distribution system, along with (142) isolation valves and (25) K-copper blow-offs.

Q: WHAT ARE THE DUTIES OF THE STAFF AT PEUI?

11 A: The following are the staff duties:

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- Collect samples and perform daily testing;
 - Complete daily operations, equipment repairs and maintenance of assets;
- Submit complete and accurate monthly reports to the DEP;
- Maintain plant equipment and perform preventive maintenance on all equipment;
- Maintain the distribution system;
- Maintain all well houses, their pumps, and equipment;
 - Order chemicals and safely store and identify;
- Complete service orders and respond to customer inquiries;
 - Comply with all DEP permit regulations in the operation of the water facility;
 - Meet with Penn Estates Property Owners Association, as mandated by the Public Utility Commission or requested by the HOA;

1		• Complete and oversee capital projects.
2	Q:	PLEASE DESCRIBE ANY CAPITAL PROJECTS COMPLETED SINCE THE
3		LAST PEUI RATE CASE.
4	A:	PEUI completed a hydrant and valve replacement project in 2014 for approximately
5		\$60,000.
6	Q:	PLEASE DESCRIBE ANY SIGNIFICANT CAPITAL SPENDING SINCE THE
7		LAST PEUI RATE CASE.
8	A:	The following is a list of significant capital spending:
9		• PEUI replaced the well pump and motor in Well #4 in 2014 for approximately
10		\$13,000.
11		• PEUI purchased two hand-held meter reading devices in 2013 for approximately
12		\$9,000.
13		PEUI completed a leak sweep of the entire system and restoration of leaking pipe
14		in 2014 for approximately \$12,015. The leak sweep revealed a broken main on
15		Stonehenge Drive that required 15 feet of pipe replacement for \$3,950 and a broken
16		saddle tap on Stonehenge Drive that required replacement for \$1,600.
17	Q:	PLEASE EXPLAIN THE REASON FOR THE PEUI CAPITAL PROJECT AND
18		CAPITAL SPENDING AND WHAT BENEFIT IT PROVIDES FOR THE
19		CUSTOMERS.
20	Δ.	The following is the reasoning and benefits of PELU capital spending:

1		• The valve and hydrant project involved the replacement of (12) broken gate valves
2		within the distribution system along with the installation of three new hydrants.
3		The benefit to the customers is that PEUI is able to isolate the distribution system
4		in smaller increments which in turn reduces the number of customers impacted in
5		the case of a main break. The hydrant installations allow PEUI to more effectively
6		flush areas of the water distribution system.
7		• The well pump & motor replacement for Well #4 was necessary after the unit failed.
8		In order to maintain pressure and storage capacity, the unit was replaced. Adequate
9		pressure and storage helps to ensure that customers have uninterrupted water
10		service.
11		• The hand-held meter devices were replaced due to failure. These devices are used
12		to read meters and will be used as part of the meter replacement project as they will
13		be converted to radio readers.
14		The 2014 leak sweep covered the entire distribution system and included all water mains,
15		valves, and service connections.
16	Q:	PLEASE DESCRIBE ANY PEUI CAPITAL PROJECTS PLANNED FOR 2016.
17	A:	PEUI has a project planned for painting storage tanks #3 and #4.
18	Q:	PLEASE EXPLAIN THE REASON FOR THE PEUI CAPITAL PROJECT AND
19		WHAT BENEFIT IT PROVIDES FOR THE CUSTOMER.
20	A:	The painting project for water storage tanks #3 and #4 is to restore the protective tank
21		coatings which are now 30 years old. Restoring the coatings will extend the life of these

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tanks.

1 Q: WHAT IS THE FORECASTED COST FOR THIS PROJECT?

- 2 A: The cost to paint the water storage tanks was forecasted at \$83,283, this was the Company's
- 3 estimate at the time of filing and is the cost included in CUPA's revenue requirement.
- 4 However, after soliciting bids the current forecasted cost to paint the water storage tanks is
- 5 \$135,051.
- 6 Q: PLEASE DESCRIBE THE SCHEDULE FOR THIS PROJECT.
- 7 A: This project is scheduled to start the week of June 20, 2016 and will be completed by July
- 8 31, 2016.
- 9 Q: PLEASE DESCRIBE ANY PEUI CAPITAL PROJECTS PLANNED FOR 2017.
- 10 A: PEUI has a project scheduled to replace customer meters with automatic read meters.
- 11 Q: PLEASE EXPLAIN THE REASON FOR THE PEUI CAPITAL PROJECT AND
- 12 WHAT BENEFIT IT PROVIDES FOR THE CUSTOMER.
- 13 A: The meter replacement project will benefit the customers by replacing old style
- reciprocating meters with electronic units that have a service life of 20 years and will be
- read via radio providing more accurate reading and records. Fully integrating the automated
- meters into the PEUI territory will save the customers approximately \$13,000 in meter
- 17 reading expense per year.
- 18 Q: WHAT IS THE FORECASTED COST FOR THIS PROJECT?

- 1 A: The forecasted cost to outfit roughly 1,500 customers with automated meters is \$406,604,
- which was the Company's estimate at the time of filing and is the cost included in CUPA's
- 3 revenue requirement.
- 4 Q: PLEASE DESCRIBE THE SCHEDULE FOR THIS PROJECT.
- 5 A: This project will be started and completed in 2017.

6 <u>WESTGATE</u>

- 7 Q: PLEASE GENERALLY DESCRIBE UIW'S SERVICE TERRITORY AND
- 8 WATER SYSTEM.
- 9 A: The water supply source for the UIW system is from the City of Bethlehem. Water flows
- through two bulk water interconnects equipped with compound meters and backflow
- prevention devices. The water distribution system consists of 69,000 feet of water main
- ranging from four-inches to ten-inches in diameter. The piping is a mixture of ductile iron,
- some galvanized and PVC. Service connections are K-type copper. The average system
- pressure is approx. 75 psi and all connections are metered with Sensus touch-read systems.
- There are 76 hydrants, 62 gate valves and 3 blow offs. There are approximately 962
- 16 customer connections. UIW is staffed by an Area Manager and one full time employee.

17 Q: WHAT ARE THE DUTIES OF THE STAFF AT UIW?

- 18 A: The following are the staff duties:
- Collect samples and perform daily testing;
- Complete daily operations, equipment repairs and maintenance of assets;

1		Maintain the distribution system;
2		 Complete service orders and respond to customer inquiries;
3		• Comply with all DEP permit regulations in the operation of the water facility;
4		• Meet with UIW's Advisory Board;
5		• Complete and oversee capital projects;
6		Monthly meter reads.
7	Q:	PLEASE DESCRIBE ANY CAPITAL PROJECTS COMPLETED SINCE THE
8		LAST UIW RATE CASE.
9	A:	There were no capital projects completed since the last rate case.
10	Q:	PLEASE DESCRIBE ANY SIGNIFICANT CAPITAL SPENDING SINCE THE
11		LAST UIW RATE CASE.
12	A:	The following is a list of significant capital spending:
13		• From 2009 to 2015, UIW purchased \$14,160 in residential water meters.
14		• In 2012, UIW spent \$8,136 to upgrade the meter reading equipment and software
15		to replace obsolete touch readers that were no longer supported by the
16		manufacturer.
17		• From 2009 to 2015, UIW spent \$35,524 on pipe, fittings, and service line
18		replacements.
19	Q:	PLEASE EXPLAIN THE REASON FOR THE UIW CAPITAL SPENDING AND
20		WHAT BENEFIT IT PROVIDES FOR THE CUSTOMERS.
21	A:	The following is the reasoning and benefits of UIW capital spending:

- New meters were purchased to replace customer meters as they age or malfunction.
 As a meter ages, it may not be as reliable in accuracy and performance.
 - Upgrading meter reading equipment allowed the company to continue to obtain accurate meter reads and provide correct bills to our customers.
 - The replacement of piping, fittings, and service lines was completed as infrastructure failed. These replacements were necessary to provide quality, uninterrupted service to the customers.
- 8 Q: PLEASE DESCRIBE ANY UIW CAPITAL PROJECTS PLANNED FOR 2016.
- 9 A: UIW has a valve project scheduled for 2016 with a forecasted cost of \$54,701.

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- 10 Q: PLEASE EXPLAIN THE REASON FOR THE UIW CAPITAL PROJECT AND

 WHAT BENEFIT IT PROVIDES FOR THE CUSTOMER.
- 12 A: The 2016 valve project consists of replacing valves that are either broken or will not completely shut-off which require larger sections of the system to be shut down due to leaks and breaks. The benefit to the customers is less down time and smaller sections of the system shut down during emergency work.
- 16 Q: PLEASE DESCRIBE THE SCHEDULE FOR THIS PROJECT.
- 17 A: This project will begin by June 30, 2016 and will be completed by the end of 2016.
- 18 Q: PLEASE DESCRIBE ANY UIW CAPITAL PROJECTS PLANNED FOR 2017.
- 19 A: In 2017, UIW will undertake \$54,701 valve and hydrant replacement project.

1	Q:	PLEASE EXPLAIN THE REASON FOR THE UIW CAPITAL PROJECT AND
2		WHAT BENEFIT IT PROVIDES FOR THE CUSTOMER.
3	A:	The valve project is a continuation of the project started in 2016 to replace broken valves
4		to be able to isolate the system more effectively.
5	Q:	PLEASE DESCRIBE THE SCHEDULE FOR THIS PROJECT.
6	A:	This project will be started and completed in 2017.
7	Q:	DOES CUPA HAVE A LEAK DETECTION PLAN FOR PENN ESTATES AND
8		WESTGATE?
9	A:	Yes, leak detection is performed yearly throughout the distribution system using a Heath
10		aqua scope leak detector, ground microphone, and curb box probe. The operator listens to
11		each hydrant, street valve, and curb box in the distribution system. In addition, every time
12		an employee is within the Company's service territory or is contact with a customer or the
13		public, the Company is monitoring for leaks.
14	Q:	ARE THE PENN ESTATES AND WESTGATE SYSTEMS IN COMPLIANCE
15		WITH ALL STATE AND FEDERAL REGULATIONS REGARDING WATER
16		QUALITY?
17	A:	Yes, our water quality meets or exceeds all federal and state standards. Penn Estates and
18		Westgate test for the following contaminants per the mandated state schedule.
19		CHLORINE

LEAD/COPPER GROUP CONTAMINANT

20

1		TOTAL COLIFORM PRESENCE
2		ARSENIC (IOC)
3		NITRATE
4		GROSS ALPHA
5		ENDRIN (SOC)
6		VINYL CHLORIDE
7	Q:	DOES THIS CONCLUDE YOUR TESTIMONY?
8	A:	Yes, it does.
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CUPA STATEMENT NO. 3

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission
Office of Consumer Advocate

v. Docket No. R-2016-2538660
C-2016-2540738

Community Utilities of Pennsylvania Inc.
Water Divisions

PROPRIETARY

Contains Confidential Workpapers WP-BNH-02 and WP-BNH-18

DIRECT TESTIMONY

OF

BRIAN HALLORAN

ON BEHALF OF

COMMUNITY UTILITIES OF PENNSYLVANIA INC.

SPONSORING CUPA'S EXHIBIT NOS. 1 AND 2

Dated: June 16, 2016

COMMUNITY UTILITIES OF PENNSYLVANIA, INC.

DOCKET NO. R-2016-2538600

Direct Testimony of Brian Halloran

1 2		INTRODUCTION AND QUALIFICATIONS
3	Q:	PLEASE STATE YOUR NAME OCCUPATION AND BUSINESS ADDRESS.
4	A:	My name is Brian Halloran. I am a Financial Analyst II for Utilities, Inc. ("UI") and its
5		subsidiaries. Community Utilities of Pennsylvania, Inc. ("CUPA" or "Company") is a
6		wholly owned subsidiary of UI. My business address is 2335 Sanders Road, Northbrook,
7		IL 60062.
8	Q:	PLEASE DESCRIBE YOUR DUTIES IN YOUR CURRENT POSITION.
9	A:	My responsibilities include: financial analysis of individual subsidiaries of UI, preparation
10		of rate applications, facilitation of regulatory audits and the submission of testimony and
11		exhibits to support rate applications. I am responsible for ratemaking activities for
12		individual companies, including CUPA.
13	Q:	PLEASE SUMMARIZE YOUR EDUCATIONAL AND PROFESSIONAL
14		BACKGROUND.
15	A:	I graduated from the University of Illinois at Chicago in 2011, with a Bachelor of Science
16		degree in Accounting. I have been employed by Utilities, Inc. ("UI") since December of
17		2012.
18		

1 Q: HAVE YOU PREVIOUSLY TESTIFIED BEFORE THE PENNSYLVANIA

2 **PUBLIC UTILITY COMMISSION?**

3 A: No, I have not.

4 Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?

- 5 A: My testimony will provide an overview of the components included in determining the
- 6 appropriate level of revenue relief requested by CUPA. I will sponsor CUPA Exhibit No.
- 7 1, which is supporting data as to the rate base, revenue and expense claims of CUPA. This
- 8 supporting data was supplied as part of CUPA's initial filing. I am also sponsoring CUPA
- 9 Exhibit No. 2 which contains all the workpapers referenced in my testimony.
- I will provide an overview as to how the forecasted test year income statement and rate
- base were developed. UI currently owns and operates one water and sewer company, with
- two separate water territories in the State of Pennsylvania. The Company is recommending
- consolidating rates to generate state-wide rates for all of CUPA's water customers.
- However, the Company's financial schedules are presented on a unitized level and a
- territory level basis since state-wide rates have not yet been authorized. The consolidation
- is more fully discussed in Mr. Lubertozzi's testimony.

17 O: Please describe the contents of CUPA Exhibit No. 1.

- 18 A: CUPA Exhibit No. 1 is divided into two sections. Section 1 contains general information
- as to rate base, revenues and expenses in response to the Commission's regulations at 52
- Pa. Code § 53.52. Section 2 contains Supporting Schedule Nos. 1 through 12, which
- 21 provide further, detailed information from which the Company's various claims, shown in
- Section 1, were derived.

1	Q:	WHAT ARE THE NAMES OF THE WATER SERVICE TERRITORIES SERVED
2		BY CUPA?
3	A:	The service territories include:
4		• Penn Estates Utilities, Inc. ("PEUI") which has both water and sewer operations.
5		• Utilities Inc. of Westgate ("UIW") which has only water operations.
6		
7		TEST YEAR
8 9	Q:	WHAT TEST YEAR IS THE COMPANY PROPOSING?
10	A:	CUPA is proposing and has prepared all of the attachments and schedules using a fully
11		projected future test year ("FPFTY") ended December 31, 2017. CUPA's schedules also
12		include a "per books base period" for the fiscal year ("FY") ended December 31, 2015 and
13		a forecasted period for the FY ended December 31, 2016.
14	Q:	WHY IS THE COMPANY PROPOSING THE USE OF A FPFTY?
15	A:	The Company is proposing the use of a future test year which will enable it to recover costs
16		for large forecasted projects and increasing operating expenses without seeking recovery
17		through multiple rate proceedings. The use of a forecasted test year will enable the
18		Company to reduce regulatory lag and provide the Company with a reasonable opportunity
19		to earn its authorized return.
20		FORECASTING METHODOLOGY
21		HOW WEDE THE COMPANY'S PORTS ASTRONOMY STATES
22	Q:	HOW WERE THE COMPANY'S FORECASTS DEVELOPED?

1	A:	The Company's forecasts were developed with input from Mr. Madison, Mr. Lubertozzi
2		and personnel from UI's shared services business unit. The projections were finalized in
3		October of 2015 and were approved by CUPA's Management Committee or Board in
4		December of 2015. Forecast guidelines are discussed in the below sections; "Net Income
5		Changes" and "Rate Base Changes".
6	Q:	HOW WAS THE COMPANY'S FORECASTED REVENUE REQUIREMENT
7		DEVELOPED?
8	A:	The Company revenue requirement is developed by matching the revenues for the year the
9		rate increase is authorized with the forecasted operating expenses and forecasted rate base
10		for such year. This will help provide the Company a reasonable opportunity to earn its
11		authorized return.
12	Q:	DO YOU ANTICIPATE ANY MATERIAL CHANGES TO THE PROJECTIONS?
13	A:	No, I do not.
14	Q:	IN YOUR OPINION DO THESE PROJECTIONS OR FORECASTS BEST
15		REPRESENT CUPA'S EXPECTED FINANCIAL PERFORMANCE?
16	A:	Yes, they do.
17	Q:	IN YOUR OPINION ARE THESE PROJECTIONS REASONABLE AND
18		RELIABLE?
19	A:	Yes, they are. The projections are reasonable and are justifiable. Additionally, CUPA's
20		work papers and planned projects and forecasts were created in such a way that the other
21		parties and Commission will be able to test their appropriateness and reasonableness.

RELIEF REQUESTED

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3 Q: PLEASE SUMMARIZE THE RELIEF SOUGHT BY CUPA.

- 4 A: As discussed in greater detail below, CUPA is requesting a basic water rate increase to produce additional revenues of \$427,817 per year.
- 6 Q: PLEASE SUMMARIZE THE PROPOSAL FOR CUPA'S REQUESTED RATE

7 **INCREASE.**

A: On a state-wide rate level, assuming average residential customer usage of 4,500 gallons per month, an average 5/8" residential customer will pay \$49.65 per month for water service. The average residential bill impact is broken down by meter size in the following table.

Community Utilities of Pennsylvania, Inc. Average Residential Bill

Proposed			Proposed						
Meter	Meter Base			Gallonage		Gallonage Total Bill		tal Bill	
Size	Ch	arge	Gallonage	Cha	rge	Ch	arge	Per	r Month
5/8"	\$	22.32	4,500	\$	6.073	\$	27.33	\$	49.65
1.5"	\$	111.60	4,500	\$	6.073	\$	27.33	\$	138.93

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Q: WHY IS CUPA REQUESTING RATE RELIEF?

Under present rates, neither CUPA nor any of its service territories are able to cover their operating expenses, costs of capital, and earn a reasonable return on their system investments. The utility's current operating income statement for twelve months ended December 31, 2015, ("Per Books") is shown in Section 1, Page 11 of CUPA Exhibit No.

1. The current rates for CUPA's territories do not reflect rising operational costs and capital

investments in infrastructure which have been realized since CUPA's territories' water rates were last established. CUPA is requesting rate relief using a FPFTY for the twelve months ended December 31, 2017 so that it can continue to provide safe, reliable and efficient water and sewer utility services to its customers while earning a reasonable return for its investors.

NET INCOME CHANGES

- 8 Q: PLEASE EXPLAIN THE FORECASTED CHANGES TO WATER SERVICE 9 REVENUES.
- A: Forecasted levels of water revenues reflect test year-end customer counts and forecasted consumption levels which incorporate a usage normalization adjustment. The derivation of the forecasted/ FPFTY revenues is shown on Section 1 Page 9 of CUPA Exhibit No. 1, and results in a state-wide increase of \$427,817 to base year water revenues.
- 14 Q: PLEASE DESCRIBE HOW THE USAGE NORMALIZATION ADJUSTMENT
 15 WAS CALCULATED.
 - A: Due to the ongoing decline in the rate of consumption, forecasted consumption includes a usage normalization adjustment specific to each territory and customer class. The usage normalization adjustment, which is summarized below (in annual terms), was developed by averaging the annual change in consumption per customer from November 2008 through October 2015. The Company's forecasted annual consumption decline is -1.54% for its Westgate territory and -1.70% for its Penn Estates territory.

Community Utilities of Pennsylvania Inc. Usage Normalization Rates

A B D E F

					Annual Consumption
Line No.	Service	Company	Class	Mtr Sz	Decline
1.	Water	Westgate	Residential	5/8"	-1.54%
2.	Water	Westgate	Residential	1.5"	-1.54%
3.	Water	Westgate	Commercial	5/8"	-1.54%
4.	Water	Westgate	Commercial	1"	-1.54%
5.	Water	Westgate	Commercial	2"	-1.54%
6.	Water	Penn Estates	Residential	5/8"	-1.70%
7.	Water	Penn Estates	Commercial	5/8"	-1.70%
8.	Water	Penn Estates	Commercial	1"	-1.70%
9.	Water	Penn Estates	Commercial	5/8"	-1.70%

Q: WHAT ANALYSIS DID THE COMPANY PERFORM TO IDENTIFY WHETHER

THIS DECLINING USAGE WAS AFFECTED BY WEATHER?

The Company analyzed consumption patterns during winter months (December through February) over the same time period in order to assist in identifying if these trends shown above are weather-neutral. The below table illustrates a similar trend in consumption decline. The similar trend indicates that the declining consumption is not a result of weather impacts as weather has little, if any, impact on usage in the winter season. Additionally, since the Company's sample period spans seven years any weather variations from the norm are likely offsetting.

CUPA - Average Consumption Decline in Winter Months

Territory	Customer Class	Rate		
Utilities Inc. of Westgate	Blended	-3.21%		
Penn Estates Utilities, Inc.	Blended	-1.88%		

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1	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO MISCELLANEOUS
2		REVENUES.
3	A:	Forecasted levels of miscellaneous revenues reflect per books miscellaneous revenues and
4		are forecasted to remain constant.
5	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO UNCOLLECTIBLE
6		ACCOUNTS.
7	A:	Uncollectible Accounts are recalculated based on each individual water systems'
8		percentage of uncollectible amounts to water service revenues in the per books year and
9		applied to forecasted service revenues. The uncollectible rate for UIW is equal to
10		approximately .11%, and approximately 1.48% for PEUI.
11	Q:	PLEASE EXPLAIN GENERALLY HOW THE FORECASTED CHANGES TO
12		O&M (MAINTENANCE AND GENERAL EXPENSES) WERE DETERMINED.
13		Equation of O.S.M. averages for marioda December 21, 2016 and 2017 were marulated using
	A:	Forecasted O&M expense for periods December 31, 2016 and 2017 were populated using
14	A:	the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated
	A:	
14	A:	the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated
14 15	A:	the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated to CUPA by the Service Company or the President and Region Cost Centers, or a
14 15 16	A:	the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated to CUPA by the Service Company or the President and Region Cost Centers, or a combination of direct and allocated expenses. Allocations are based on December 31, 2015
14 15 16 17	A: Q:	the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated to CUPA by the Service Company or the President and Region Cost Centers, or a combination of direct and allocated expenses. Allocations are based on December 31, 2015 weighted Equivalent Residential Connection ("ERC") counts for each cost type, as shown
14 15 16 17 18		the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated to CUPA by the Service Company or the President and Region Cost Centers, or a combination of direct and allocated expenses. Allocations are based on December 31, 2015 weighted Equivalent Residential Connection ("ERC") counts for each cost type, as shown in WP-BNH-01 (ERC Allocations).
14 15 16 17 18		the guidelines discussed below. O&M expenses can be direct-billed to CUPA, allocated to CUPA by the Service Company or the President and Region Cost Centers, or a combination of direct and allocated expenses. Allocations are based on December 31, 2015 weighted Equivalent Residential Connection ("ERC") counts for each cost type, as shown in WP-BNH-01 (ERC Allocations). PLEASE DETAIL THE FORECASTED WEIGHTED ERC CALCULATION

Water Service Corp. ("WSC") - Costs which are allocated from WSC, shared service costs, are allocated by multiplying the forecasted shared service cost by the ERC ratio of the specific CUPA territory to all of UI's service territories. Westgate is allocated at 0.35% of WSC's forecasted costs. Penn Estates is allocated at 1.19% of WSC's forecasted costs. Penn Estates is then allocated at 50.06% of those costs to attribute to water services.

- Leadership Costs which are allocated from CUPA's Leadership/President cost center, are allocated by multiplying the forecasted leadership cost center costs by the ERC ratio of the specific CUPA territory to all of the leadership cost center's service territories. The other territories include operations in; IL, IN, KY, MD, NJ and VA. Westgate is allocated at 1.85% of the Leadership's forecasted costs. Penn Estates is allocated at 6.32% of the Leadership's forecasted costs. Penn Estates is then allocated at 50.06% of those costs to attribute to water services.
- Mid-Atlantic Costs which are allocated from CUPA's Mid-Atlantic Regional cost center, are allocated by multiplying the forecasted Mid-Atlantic regional cost center costs by the ERC ratio of the specific CUPA territory to all of the Mid-Atlantic regional cost center's service territories. The other territories include operations in MD, NJ, and VA. Westgate is allocated at 5.55% of the Mid-Atlantic's forecasted costs. Penn Estates is allocated at 19.01% of the Mid-Atlantic's forecasted costs.
 Penn Estates is then allocated at 50.06% of those costs to attribute to water services.
- State Costs which are allocated from CUPA's State cost center, are allocated by multiplying the forecasted state cost center costs by the ERC ratio of the specific

CUPA territory to all of the CUPA's territories. Westgate is allocated at 17.10% of the State's forecasted costs. Penn Estates is allocated at 58.53% of the State's forecasted costs. Penn Estates is then allocated at 50.06% of those costs to attribute to water services.

A:

6 Q: PLEASE EXPLAIN HOW FORECASTED SALARIES AND WAGES WERE 7 DETERMINED.

Salaries and wages are calculated by employee and are based upon current and anticipated levels of staffing. Salaries are calculated by averaging from a past period of the percentage of increase for labor. A 3% wage level increase is standard across all operating companies at UI. This wage increase is standard across all operating companies at UI because the Company believes that by granting an annual 3% increase to wage levels, the Company is able to retain key and highly trained personnel who are in demand by other water and sewer operations, both privately and municipally. Most employees' wage increase is effective in April of each year; however, some employee's increase is effective in January of each year. Additional detail and underlying calculations are provided in WP-BNH-02 (Salaries and Wages Expense – CONFIDENTIAL). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, total salaries and wages expense is forecasted to increase from \$197,690 in the base period to \$240,516 in the test year. The Company is also ceasing its practice of capitalizing time for rate case proceedings and instead will expense those costs.

Capitalized Time is forecasted for based on anticipated capital investments from Operations. Additional detail and underlying calculations are provided in WP-BNH-02

- 1 (Salaries and Wages Expense CONFIDENTIAL). Capitalized time or cap time, is 2 calculated based on the following three components:
 - Capital Project Cap Time Operations has supplied a forecasted number of hours
 to be worked on each forecasted capital project. The unit of hours is multiplied
 against current PA operator cap time rates to determine capitalized time.
 - Capital Additions/Replacements Cap Time FY 2017 forecast is based on a historical 4 year average (2011-2014) of capitalized time for generic plant additions/replacements.

9 Q: PLEASE EXPLAIN HOW FORECASTED PURCHASED POWER COSTS WERE 10 DETERMINED.

Electric power costs are forecasted, by month, based on the historical levels of electric power costs. FY 2016 and FY 2017 forecasts are based on the latest four years of vendor invoicing for the service periods 06/01/2011-05/30/2015. The latest twelve months (06/01/2014-05/30/2015) of service costs were used as a base and an average annual growth rate from the historical periods was applied to all forecast periods. It was assumed that any seasonality from the four years analyzed will continue. Details of these calculations are provided in WP-BNH-03 (Purchased Power Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, purchased power costs are forecasted to increase from \$38,186 in the base period to \$39,893 in the test year. By default, the forecasted purchased power forecast includes forecasted reduction in usage.

21 Q: PLEASE EXPLAIN HOW FORECASTED PURCHASED WATER COSTS WERE

DETERMINED.

A:

Purchased water costs are forecasted, by month, based on respective levels of forecasted purchased water and forecasted purchased water rates. Forecasted purchased water rates of \$4.59 per thousand gallons are based on current charges by CUPA's supplier, City of Bethlehem, of \$4.31 and an anticipated increase of \$.28. Forecasted purchased water volumes are calculated based on an average of the prior 9-10 years of purchased water volumes, discounted by 1% annually. The 1% discount assumes both consumer conservation and changes in water losses, as the volume used to calculate purchased water expense is based on pumped water and not sold water. Details of these calculations are provided in WP-BNH-04 (Purchased Water Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, purchased water costs are forecasted to decrease from \$277,715 in the base period to \$269,526 in the test year. By default, the forecasted purchased water forecast includes forecasted reduction in usage.

A:

A:

- 13 Q: PLEASE EXPLAIN HOW FORECASTED MATERIALS, SUPPLIES, AND
 14 OTHER MAINTENANCE EXPENSE COSTS WERE DETERMINED.
 - Maintenance and repair expenses are forecasted based on analysis of historical data and estimated needs of Operations. Additional detail and underlying calculations are provided in WP-BNH-05 (Maintenance and Repair Expense). As shown in Section 1, Page 12 of the CUPA Exhibit No. 1, materials, supplies, and other maintenance expenses are forecasted to increase from \$18,354 in the base period to \$30,221 in the test year. Maintenance and Repair expenses are broken down into the following categories:
 - Deferred Maintenance Amortization of deferred maintenance is forecasted to increase from \$0 in the base period to \$7,395 in the test year. Deferred maintenance

1		expense is forecasted based on current and planned deferred project costs. These
2		costs are amortized, by month, over their useful lives until no value remains.
3		• Uniforms – Uniforms are forecasted based on estimated needs of all departments.
4		Uniform costs are forecasted to increase from \$1,136 in the base period to \$1,745
5		in the test year.
6		• Weather/Hurricane/Fuel Expense – Weather/Hurricane/Fuel Expense is forecasted
7		based on estimated needs based on the historical average in the territories and state
8		cost center. Weather/Hurricane/Fuel Expense costs are forecasted to increase from
9		\$1,149 in the base period to \$1,825 in the test year.
10		• Other – Other maintenance and repairs expenses have been forecasted for calendar
11		year 2016 using the monthly average cost between periods January 2011 - June
12		2015. 2017 calendar year forecast assumes 2016 costs are inflated by the 10-year
13		average water maintenance growth rate of 3%. Other maintenance and repair
14		expenses are forecasted to increase from \$16,069 in the base period to \$19,257 in
15		the test year.
16	0.	DI FASE EVDI AIN HOW FODECASTED TESTING METED DEADING AND

17 MISCELLANEOUS EXPENSE COSTS WERE DETERMINED.

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Additional detail and underlying calculations are provided in WP-BNH-17 (Testing, Meter Reading, and Miscellaneous Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, operating expenses charged to plant are forecasted to increase from \$36,742 in the base period to \$39,904 in the test year. Testing, Meter Reading, and Miscellaneous Expense is broken down into the following categories:

Meter Reading – Meter Reading is forecasted based on an analysis of recurring costs for meter reading and known future expenses that are expected to occur.
 Meter reading costs are forecasted to decrease from \$21,158 in the base period to \$9,231 in the test year. The decrease is primarily caused by the anticipated elimination of Penn Estates meter reading costs in the test year.

- Miscellaneous Expense Miscellaneous costs are forecasted based on an analysis of recurring costs such as membership dues and bank service charges. Other miscellaneous costs such as training expense, are based on the needs of each department. Miscellaneous Expense is forecasted to increase from \$3,257 in the base period to \$3,416 in the test year
- Travel Expense Travel Expense is forecasted based on an analysis of historical costs for travel related expenses in Pennsylvania, as well as the other cost centers that are allocated to Pennsylvania operations. The increase in costs is driven by the assumption, Mr. Bruce Haas, Vice President of Operations, will begin incurring travel costs for site visits. Travel expense is forecasted to increase from \$2,667 in the base period to \$4,416 in the test year
- Maintenance Testing Maintenance testing costs are forecasted based on the anticipated testing requirements for CUPA operations. Testing expense is forecasted using the monthly average cost between periods January 2011 June 2015. Maintenance testing costs are forecasted to increase from \$9,757 in the base period to \$22,842 in the test year.

Q: PLEASE EXPLAIN HOW FORECASTED CHEMICAL COSTS WERE

DETERMINED.

A:

A: Chemical costs are forecasted, by month, based on historical levels of chemical costs. The forecast is based on analysis completed by Operations, which includes estimated chemical costs per unit, by chemical type. The estimated chemical costs are determined by review of current costs, no cost increases are currently anticipated. An estimated number of units, which is based on historical seasonal needs, of each chemical type is then used as a multiplier to determine forecasted chemical expense for each system. Additional detail and underlying calculations are provided in WP-BNH-07 (Chemical Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, chemical expense is forecasted to increase from \$33,356 in the base period to \$35,545 in the test year.

Q: PLEASE EXPLAIN HOW FORECASTED TRANSPORTATION COSTS WERE DETERMINED.

- Transportation expenses are forecasted for based on analysis of historical data and estimated needs across all departments. Additional detail and underlying calculations are provided in WP-BNH-08 (Transportation Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, transportation costs are forecasted to increase from \$15,946 in the base period to \$17,177 in the test year. Transportation expenses are broken down into the following categories:
 - Fuel Fuel expense is forecasted to increase from \$10,842 in the base period to \$13,265 in the test year. Fuel cost for FY 2017 were forecasted by using projected national fuel prices (cost per gallon) from the US Energy Information Administration's July 2015 outlook as a base and adjusting by the average fuel

1		price change over the prior six years, and then normalizing for Pennsylvania. A two		
2		year average of gallons used (July 2013 - June 2015) for the Company's vehicles		
3		was used as a base for forecasted gallons to be purchased for FY 2017. The increase		
4		to expense is driven by a forecasted increase in fuel costs.		
5		• Auto Repairs - Auto repairs for the Pennsylvania State cost center have been		
6	forecasted for using the monthly average cost between periods January 2011 – June			
7	2015. Auto Repair expense is forecasted to decrease from \$3,809 in the base period			
8		to \$2,402 in the test year.		
9		• Other – Other transportation expenses are forecasted to increase from \$1,294 in the		
10		base period to \$1,510 in the test year. Other transportation expense includes license		
11		renewals and miscellaneous transportation costs.		
12	Q:	PLEASE EXPLAIN HOW FORECASTED ENGINEERING FEES EXPENSES		
13		WERE DETERMINED.		
14	A:	Engineering Fees expenses are forecasted for based on analysis of historical data and		
15	estimated needs across all departments. Additional detail and underlying calculations are			
16	provided in WP-BNH-10 (Engineering Fees Expense). As shown in Section 1, Page 12 of			
17	CUPA Exhibit No. 1, engineering fees expenses are forecasted to increase from \$2,052 in			
18		the base period to \$2,853 in the test year.		
19	Q:	PLEASE EXPLAIN HOW FORECASTED CONTRACTUAL SERVICES-		
20		ACCOUNTING COSTS WERE DETERMINED.		

Contractual Services - Accounting costs are forecasted for based on analysis of historical

data and estimated needs across all departments. Additional detail and underlying

21

22

A:

1		calculations are provided in WP-BNH-10 (Contractual Services - Accounting). As shown
2		in Section 1, Page 12 of CUPA Exhibit No. 1, contractual services – accounting costs are
3		forecasted to decrease from \$7,757 in the base period to \$6,452 in the test year.
4	Q:	PLEASE EXPLAIN HOW FORECASTED CONTRACTUAL SERVICES-LEGAL
5		COSTS WERE DETERMINED.
6	A:	Contractual Services - Legal costs are forecasted for based on analysis of historical data
7		and estimated needs across all departments. Additional detail and underlying calculations
8		are provided in WP-BNH-10 (Contractual Services - Legal). As shown in Section 1, Page
9		12 of CUPA Exhibit No. 1, contractual services – legal costs are forecasted to decrease
10		from \$31,563 in the base period to \$2,350 in the test year.
11	Q:	PLEASE EXPLAIN HOW FORECASTED CONTRACTUAL SERVICES-OTHER
12		COSTS WERE DETERMINED.
13	A:	Contractual Services - Other costs are forecasted for based on analysis of historical data
14		and estimated needs across all departments. Additional detail and underlying calculations
15		are provided in WP-BNH-10 (Contractual Services - Other). As shown in Section 1, Page
16		12 of CUPA Exhibit No. 1, contractual services – other costs are forecasted to increase
17		from \$5,390 in the base period to \$5,733 in the test year.
18	Q:	PLEASE EXPLAIN HOW FORECASTED OFFICE UTILITIES, SUPPLIES, &
19		OTHER OFFICE EXPENSES WERE DETERMINED.
20	A:	Office utilities, supplies and other office expenses are forecasted for based on analysis of
21		historical data and estimated needs across all departments. Additional detail and underlying
22		calculations are provided in WP RNH-11 (Office Supplies Utilities and Other Office

Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, office supplies and other office expenses are forecasted to increase from \$42,982 in the base period to \$53,016 in the test year. Office utilities, supplies and other office expenses are broken down into the following categories:

- Office Expense Office expenses are forecasted based on the assumption historical costs will increase by a growth rate of 3%. Office costs are forecasted to increase from \$2,172 in the base period to \$4,025 in the test year.
- Office Utility Office utilities are forecasted based on the assumption historical costs will increase by a growth rate of 3%. Office costs are forecasted to increase from \$23,154 in the base period to \$27,463 in the test year.
- Billing and Customer Service Billing and customer service costs are forecasted to increase from \$8,512 in the base period to \$9,721 in the test year. The increase in costs is related to an increase in customer mailings anticipated for FY 2017.
- Information Technology Information Technology costs are forecasted at WSC for calendar year 2016 by service contract; calendar year 2017 assumes a 3% cost increase and additional maintenance agreements. Information Technology costs are forecasted to increase from \$9,146 in the base period to \$11,809 in the test year. The increase is driven by additional maintenance agreements for the data center. The data center was completed approximately one year ago and came with a year of free maintenance, which will expire the beginning of 2016.

Q: PLEASE EXPLAIN HOW REGULATORY COMMISSION EXPENSES WERE

2 **DETERMINED.**

1

- A: Regulatory expenses are forecasted for based on current and planned rate case costs. These
 costs are normalized, by month, over their useful lives until no value remains. As shown
 in Section 2, Page 8 of CUPA Exhibit No. 1, regulatory commission expense is forecasted
 to increase from \$32,144 in the base period to \$114,048 in the test year. The projected
 increase in regulatory commission expense is driven by the normalization of forecasted
 expenses to be incurred for the current case. If necessary, this expense will be updated at
 the time rebuttal testimony is filed to reflect a more accurate forecast amount.
- 10 Q: PLEASE EXPLAIN HOW PENSION AND OTHER BENEFITS COSTS WERE
 11 DETERMINED.
- 12 A: Pension and benefits costs are forecasted at WSC and are based on review and analysis of 13 current and projected headcounts and corresponding benefits. Additional detail and 14 underlying calculations are provided in WP-BNH-13 (Pension and Benefit Expense). As 15 shown in Section 1, Page 12 of CUPA Exhibit No. 1, pension and other benefits costs are 16 forecasted to increase from \$57,506 in the base period to \$61,221 in the test year. The 17 increase in costs is driven by increasing Health Insurance Claims. Health Insurance costs 18 are projected to increase 5.5% per year, this is based on recent health care cost trends as 19 provided by UI's employee benefits consultant, Hays Companies.

20 Q: PLEASE EXPLAIN HOW RENT COSTS WERE DETERMINED.

- 21 A: Rent expense is forecasted based on an analysis of current and anticipated lease obligations.
- Additional detail and underlying calculations are provided in WP-BNH-14 (Rent Expense).

1 As shown in Section 1, Page 12 of CUPA Exhibit No. 1, rent expense is forecasted to 2 increase from \$2,584 in the base period to \$2,856 in the test year.

3 Q: PLEASE EXPLAIN HOW INSURANCE COSTS WERE DETERMINED.

A:

A: Insurance costs are forecasted at WSC and are based on review and analysis of current and projected insurance policies. Additional detail and underlying calculations are provided in WP-BNH-15 (Insurance Expense). As shown in Section 1, Page 12 of CUPA Exhibit No. 1, insurance expense is forecasted to increase from \$25,370 in the base period to \$29,143 in the test year. The increase in costs is driven by an increase in 2016 business insurance premiums from Liberty Mutual, WSC's primary insurance provider. 2017 costs are determined by assuming a 3% increase over 2016 forecasted costs for business insurance premiums and 0% increase in deductibles.

12 Q: PLEASE EXPLAIN HOW TAXES OTHER THAN INCOME TAXES WERE 13 DETERMINED.

- Taxes Other than Income Taxes ("TOTI") are forecasted based on forecasted levels of salaries, revenues, and plant in service. Additional detail and underlying calculations are provided in supporting work papers (referenced below). As shown on Section 2, Page 5 of CUPA Exhibit No. 1, TOTI expenses are forecasted to increase from \$32,383 in the base period to \$53,601 in the test year. TOTI expenses are broken down into the following categories:
 - Payroll Taxes Payroll taxes are forecasted to increase from \$19,045 in the base
 period to \$24,861 in the test year. Payroll taxes are calculated based on forecasted

salaries. Additional detail and underlying calculations are provided in WP-BNH-
18 (Payroll Tax Expense - CONFIDENTIAL).

- Utility Commission Assessment Utility Commission assessments are forecasted to increase from \$5,772 in the base period to \$8,238 in the test year. Utility Commission tax assessment is calculated as 0.58% of revenue. The increase in utility assessments is based on an increase in recognized revenue. Additional detail and underlying calculations are provided in WP-BNH-19 (Utility Commission Tax Expense).
- Property Taxes Property taxes are forecasted to increase from \$6,662 in the base period to \$20,356 in the test year. PA Property tax rate is calculated using an average historical property tax rate, which is an average of historical property taxes as a percentage of net plant in service. The increase in property taxes is based on an increase in forecasted net plant in service. Additional detail and underlying calculations are provided in WP-BNH-20 (Property Tax Expense). Be advised forecasted net plant in service used to calculate property taxes does not agree to pro-forma net plant in service. If necessary, this expense will be updated at the time rebuttal testimony is filed to reflect a more accurate forecast amount.
- Franchise Taxes Franchise taxes are forecasted for WSC based on review of
 historical costs. Franchise taxes are forecasted for CUPA based on an average of
 last two years' tax expense. Additional detail and underlying calculations are
 provided in WP-BNH-21 (Franchise Tax Expense).

Q: PLEASE EXPLAIN THE FORECASTED CHANGES TO DEPRECIATION.

1	A:	The Company is not proposing any change to current depreciation rates for each water
2		operation.
3	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO AMORTIZATION.
4	A:	The Company is not proposing any change to current amortization rates for each water
5		territory.
6	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO INCOME TAXES.
7	A:	Forecasted Income Taxes are computed on taxable income at the following rates (0%
8		Federal and 9.99% State).
9	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO INTEREST DURING
10		CONSTRUCTION.
11	A:	Interest During Construction ("IDC") is eliminated for rate-making purposes.
12		
13		RATE BASE CHANGES
14 15	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO UTILITY PLANT IN
16	ζ.	SERVICE.
17	A:	Forecasted Utility Plant in Service is based on the per books amounts and adjusted for the
18		proper reallocation of vehicles and computers. Forecasted changes also include forecasted
19		vehicle additions net of retirements and computer retirements, as shown on Supporting
20		Schedule No. 9(a-b), Section 2 of CUPA Exhibit No. 1. Forecasted investments for water
21		infrastructure is described below and included in "Net Pro Forma Plant."

2		DEPRECIATION.			
3	A:	Forecasted Accumulated Depreciation is based on the per books amounts and adjusted for			
4		the proper reallocation of vehicles and computers and forecasted retirements of vehicles			
5		and computers. Forecasted changes also include the incremental depreciation related to			
6		the base year gross plant in service and forecasted plant additions net of all retirements.			
7	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO CASH WORKING			
8		CAPITAL.			
9	A:	Forecasted Working Capital is calculated based on forecasted O&M expense as well as			
10		forecasted Taxes Other Than Income expense.			
11	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO NET CONTRIBUTIONS			
12		IN AID OF CONSTRUCTION.			
13	A:	Forecasted Net Contributions In Aid of Construction were adjusted by the incremental			
14		amortization of the base year gross balances.			
15	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO ACCUMULATED			
16		DEFERRED INCOME TAXES.			
17	A:	Forecasted Accumulated Deferred Income Taxes was adjusted to reflect projected			
18		differences between book depreciation and tax depreciation.			
19	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO NET PLANT			
20		ACQUISTION ADJUSTMENT.			
21	A:	Forecasted Net Plant Acquisition Adjustment for Penn Estates was adjusted by the			
22		incremental amortization of the base year gross balances. Forecasted Net Plant Acquisition			

Q: PLEASE EXPLAIN THE FORECASTED CHANGES TO ACCUMULATED

1

1		Adjustment for Westgate was adjusted to remove any plant or accumulated amortization
2		amounts, for ratemaking purposes, per previous rate proceedings.
3	Q:	PLEASE EXPLAIN THE FORECASTED CHANGES TO NET PRO FORMA
4		PLANT.
5	A:	Net Pro Forma Plant includes the forecasted additions of capital projects net of retirements,
6		capital additions/replacements and capitalized time. Forecasted methods are explained
7		more fully below.
8	Q:	PLEASE EXPLAIN HOW FORECASTED CAPITAL INVESTMENTS WERE
9		DETERMINED.
10	A:	An analysis of the Company's utility plant in service was made by Operations in order to
11		determine the necessary capital projects and improvements for January 01, 2016-
12		December 31, 2017 (please refer to the testimony of Chuck Madison for further details on
13		the investments). Forecasted plant additions, net of retirements are forecasted at \$58,405
14		for FY 2016 and \$487,666 for FY 2017. Additional detail and underlying calculations are
15		provided in WP-BNH-22 (Net Capital Investments). Capital Investment is forecasted by
16		considering the below components.
17		Capital Projects/Retirements: Capital Project costs are calculated based on
18		
		supported cost estimates provided by Operations (please refer to WP-BNH-22 (Net
19		Capital Investments)). Associated retirements are calculated using Handy-Whitman
20		indexes and estimated origination year of replaced plant assets.

• Capital Additions/Replacements: FY December 31, 2016 and 2017 forecasts are

estimated based on a historical 4 year spending average from years 2011-2014.

21

22

1		• Capitalized Time: FY December 31, 2016 and 2017 forecasts are estimated based
2		on a historical 4 year spending average from years 2011-2014.
3		• Transportation: Vehicle replacement costs are provided by Operations. Associated
4		retirements are based on book costs of the replaced vehicles.
5		Computers: No Computer spending is forecasted. Computer retirements are based.
6		on book costs of computer assets.
7		
8		COST OF CAPITAL AND CAPITAL STRUCTURE
9		
10	Q:	HAS THE COMPANY ENTERED INTO A NEGOTIATED STIPULATION
11		REGARDING OVERALL RATE OF RETURN?
12	A:	Yes, after negotiations regarding all parties involved, the parties have stipulated to an
13		overall rate of return of 8.08%. This will conserve rate case expense, which will benefit
14		the customers of the Company, as well as, the time, effort and expense of the parties and
15		the Commission.
16		PROPOSED REVENUE INCREASE
17		
18	Q:	PLEASE EXPLAIN THE PROPOSED REVENUE INCREASE.
19	A:	Section 1, Page 11 of the Company's filing shows the forecasted future test year ended
20		December 31, 2017 net operating loss of (\$96,494) for the Company's consolidated water
21		services. The proposed rates are calculated to provide the opportunity to earn an 8.08%
22		rate of return on net original cost rate base of \$3,316,476. The future test year ended
23		December 31, 2017 revenue requirement is calculated by determining the requested

increase in operating income. The requested level of operating income is determined by applying the stipulated rate of return of 8.08% to the proposed rate base as of December 31, 2017 for the Company (shown on Section 1, Page 14 of CUPA Exhibit No. 1). The requested level of net operating income is \$267,955. The operating income is then grossed up for: (a) Federal income taxes, (b) State income taxes and (c) Uncollectibles. The resulting proposed increase in revenue requirements is \$410,096.

7 <u>RATE DESIGN</u>

8

9

10

18

Q:

WHAT ARE CUPA'S CURRENT RATES AND EACH SERVICE TERRITORY'S

CURRENT RATES?

- 11 A: The Company's Schedule of Present Water Charges was provided with the Company's original filing.
- 13 O: PLEASE DESCRIBE THE COMPANY'S PROPOSED RATE DESIGN.
- 14 A: The Company is proposing unitizing water rate structure for the service territories formally
 15 known as Utilities Inc. of Westgate and Penn Estates Utilities Inc. The proposed rates used
 16 by the Company are blended unitized rates arrived at by dividing total units for both
 17 Westgate and Penn Estates by total revenues for both Westgate and Penn Estates.

O: WHAT ARE THE PROPOSED CONSOLIDATED WATER RATES?

A: Section 2, Page 2 of CUPA Exhibit No. 1 contains the Company's Schedule of Proposed
Water Charges. For water customers, the base facility charge is based upon the meter size
and starts at \$22.32 for a 5/8" meter. Water customers will also be charged \$6.073 per
1,000 gallons metered. Under the ROR stipulation, base facility charge rates will start at

- 1 \$22.03 for a 5/8" meter and all water customers will be charged \$6.001 per 1,000 gallons
- 2 metered for all meter sizes.
- 3 Q: DOES THIS CONCLUDE YOUR PREPARED DIRECT TESTIMONY?
- 4 A: Yes, although I reserve the right to update it if necessary due to any new or updated
- 5 information.

CUPA EXHIBT NO. 1

Section 1

Supporting Data for Docket No. R-2016-_____

Ву

Robert Guttormsen Senior Financial Analyst

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

Community Utilities of Pennsylvania - Water Operations

Community Utilities of Pennsylvania Inc. ("Company") is filing Supplement No. 1 to Tariff Water – Pa. P.U.C. No. 1. on April 6th 2016 with a requested effective date of June 5, 2016 for the purpose of increasing water service revenue by \$427,817 per annum which represents a 39.96% increase over the service revenues previously generated by the service territories formally known as Penn Estates Utilities, Inc. and Utilities Inc. - Westgate.

For the twelve months ended December 31, 2015, December 31, 2016, and December 31, 2017, respectively, utility operations produced book net income, forecasted net income under present rates, and fully projected pro-forma net income as follows:

Period	Net Income/(Loss)	Reference
Base Year per Books (12/31/2015)	(\$32,209) ¹	Section 1 (pp. 1-19)
Future Test Year (12/31/2016)	(\$65,364) ¹	Section 1 (pp. 1-19)
Future Test Year (12/31/2017)	(\$205,938) ¹	Section 1 (pp. 1-19)
Pro-Forma Proposed (12/31/2017)	\$174,099 ²	Section 1 (pp. 1-19)

The current rate filing is necessary to realize a reasonable rate of return on the Company's capital investment and recover operating expenses. The factors given consideration in calculating the proposed increase are set forward in the following narrative.

Operating Revenues

The per books operating revenue for the twelve months ended December 31, 2015 totaled \$1,070,650. The Company performed a billing analysis to reflect the proper level of service revenue for the test years ended December 31, 2015, December 31, 2016, and December 31, 2017. The analysis produced an adjustment that resulted in an overall decrease in service revenue of \$8,522 for the twelve months ended

² Proposed rates

¹ Present rates

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

December 31, 2016 and an overall decrease in service revenue of \$8,383 for the twelve months ended December 31, 2017. These adjustments, combined with projected levels of miscellaneous revenues, forfeited discounts, and uncollectible accounts produce pro-forma operating revenue under present rates of \$1,018,664 and \$1,010,282 for the twelve months ended December 31, 2016, and December 31, 2017 respectively. After accounting for the increase in uncollectible accounts (\$3,886) related to the Company's revenue request of \$426,493, the Company's proposed fully projected test year operating revenue is \$1,438,099.

Operating Expenses

For the twelve months ended December 31, 2015, December 31, 2016, and December 31, 2017, respectively, utility operations produced per book, forecasted, and fully projected pro-forma operating expenses as follows:

Period	Operating Expense	Reference
Base Year Per books (12/31/2015)	\$1,007,369	Section 1 (pp. 1-11)
Future Test Year (12/31/2016)	\$982,091	Section 1 (pp. 1-11)
Future Test Year (12/31/2017)	\$1,097,730	Section 1 (pp. 1-11)
Fully projected (12/31/2017)	\$1,142,380	Section 1 (pp. 1-11)

The Company has projected net increased operating and maintenance costs of \$96,345 between the base year ended December 31, 2015 and the fully projected future test year ended December 31, 2017 as reflected in response to tariff Regulation c (1) Sheets1b and 1c.

Original Cost – Plant in Service

The original costs of the plant in service at December 31, 2015 were compiled through Company records. The total plant in service per books at the end of the base year is \$7,850,876. Pro-forma plant additions (net of retirements) of \$58,406 and \$487,667 for the future test years ended December 31, 2016,

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

and December 31, 2017 respectively have been included on Tariff Regulation (c) (3) to reflect the fully projected future test year level of utility plant in service as of December 31, 2017

Accumulated Depreciation and Annual Depreciation Expense

The calculations of annual and accumulated depreciation are based upon the straight line method. An adjustment has been made to calculate pro-forma depreciation expense and the level of pro-forma accumulated depreciation using class of asset rates on the Company's books, going level, as well as, projected plant in service as of December 31, 2016, and December 31, 2017. This adjustment results in a decrease to depreciation expense of \$16,917 and increase of \$7,658 for the future test years ended December 31, 2016, and December 31, 2017 respectively. The pro-forma accumulated depreciation amounts to \$2,410,113 and \$2,427,424 as of December 31, 2016, and December 31, 2017 respectively. Please see Supporting Schedules No. 4 and No. 9 (a & b) in Section 2.

Calculation of Rate Base

Five elements were used to determine rate base for the Company. They are as follows:

- I. Net Plant in Service
- II. Contributions in Aid of Construction (Net)
- III. Net Plant Acquisition Adjustment
- IV. Customer Deposits
- V. Accumulated Deferred Income Taxes
- VI. Pro forma Plant Additions (Net of Retirements)
- VII. Cash Working Capital

I. Net Plant in Service

Net Plant in Service was determined by deducting pre books and pro forma accumulated depreciation from per books and pro forma gross utility plant in service as of December 31, 2015, December 31, 2016, and December 31, 2017.

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

	Supporting	Per B	ooks Base Year	F	uture Test	Pro-	forma FPFTY
Water Operations	Schedule No.	End	ed 12/31/2015	Year E	nded 12/31/2016	End	ed 12/31/2017
Utility Plant in Service	(c)(2)	\$	7,850,876	\$	7,909,281	\$	8,396,948
Accumulated Depreciation	(c)(2)		(2,520,106)		(2,410,113)		(2,427,424)
Net Utility Plant:	-	\$	5,330,770	\$	5,499,169	\$	5,969,524

II. Cash Working Capital

The amount included for Cash Working Capital is based on 1/8 method using per books and pro forma operating and maintenance expenses of \$886,492, \$880,473, and \$1,004,055 for the test years ended December 31, 2015, December 31, 2016, and December 31, 2017 respectively resulting in cash working capital levels of \$110,811, \$110,059, and \$125,507 for the test years ended December 31, 2015, December 31, 2016, and December 31, 2017 respectively.

III. Accumulated Deferred Income Taxes

The amount included in Accumulated Deferred Income Taxes are per books and projected prorated amounts of (\$290,421), (\$435,780), and (\$484,204) for the test years ended December 31, 2015, December 31, 2016, and December 31, 2017 respectively.

IV. Customer Deposits

The amount included in Customer Deposits are per books (\$4,646), for the test years ended December 31, 2015, December 31, 2016, and December 31, 2017 respectively.

V. Plant Acquisition Adjustment

The amount included in Plant Acquisition Adjustment is the per books number net of accumulated amortization as of December 31, 2015 and amounts to (\$835,750). Net PAA is rolled forward to December 31, 2016 and December 31, 2017 using current amortization rates and result in Net PAA of (\$936,305) and (\$900,236) for the test years ended December 31, 2016, and December 31, 2017 respectively

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

Rate of Return

The Company uses the capital structure of its parent company, Utilities, Inc. to calculate its rate of return. Utilities Inc.'s capital structure as of December 31st 2015 is as follows:

Debt \$197,000,000

Common Equity <u>201,933,346</u>

Total Capital \$398,933,346

For December 31, 2017, the Company adopts a 50/50 debt-to-equity capital ratio and 6.60% cost of debt. The Company has utilized an overall 8.55% weighted average cost of capital and 10.50% cost of equity for this application.

Tariff Design

Community Utilities is proposing to consolidate rates between its two service territories formally known as Penn Estates Utilities, Inc. and Utilities, Inc. – Westgate. The overall proposed increase in an average 5/8" meter size customer's bill is approximately 47.82% for customers of the formally known territory, Penn Estates Utilities, Inc. and 20.06% for customers of the formally known territory Utilities, Inc. - Westgate as follows:

Community Utilities of Pennsylvania Inc. Average Bills

A	В	С	D	E	F	C	3	Н		1	K		L		M		N		0		P
				12/31/15							12/31/17										
				Average				PWAC	1	Average	Average	P	roposed	P	roposed	Pr	oposed	Pn	posed		
Name	w/ww	Class	Meter Size	Usage	BFC	Usage	Rate	Surcharge		Bill	Usage		BFC*		Usage*	Ave	rage Bill	In	crease	Inc	rease %
315 - Utilities, Inc Westgate	W	RES	5/8"	4,439	\$ 16.83	\$	4.61	\$ 0.69	5	40.36	4,303	\$	22.32	\$	6.073	\$	48.45	\$	8.10		20.06%
317 - Penn Estates Utilities, Inc.	W	RES	5/8"	3,943	\$ 15.06	\$	3.98	\$ -	5	30.75	3,810	\$	22.32	\$	6.073	\$	45.46	5	14.71		47.82%

A billing analysis at present rates was prepared for the twelve months ended December 31, 2015, December 31, 2016, and December 31, 2017. The Calculations are contained in supporting Schedule No.

1. The results of that analysis were used to prepare proof of revenues for the proposed rates contained

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Statement of Reasons for Rate Increase Answer to 52 PA. Code 53.52 (b) (1)

in supporting Schedule No. 2. The allocation of the proposed revenues is shown in response to tariff Regulation (b) (4).

General Comments

The proposed level of operating revenues will allow the company enough revenue to meet debt obligations, recover normal operating costs and increased operating costs as outlined in this filing. The increased revenue for Community Utilities of Pennsylvania Inc.'s water division will also ensure continued safe and adequate service to its customers.

Community Utilities of Pennsylvania Inc.

Water Divisions

Operating Revenue for the Base Year Ended December 31, 2015 Under Present Rates, the Future Test Year Ended December 31, 2016, and the FPFTY Ended December 31, 2017 Under Present Rates Answer to 52 Pa. Code 53.52 (b)(2)

Water Operations Customer Classification		e Year Ended 2/31/2015	Present F	ma Revenue at Rates Future Test ded 12/31/2016	Present R	ma Revenue at ates FPFTY Ended 2/31/2017
Volumetric Revenue						
Residential	\$	511,320	\$	502,974	\$	494,765
Commercial		11,315		11,139		10,965
Total Volumetric Revenue		522,635		514,113		505,731
Flat/Base Rate Revenue						
Residential	\$	461,029	\$	461,029	\$	461,029
Commercial		7,657		7,657		7,657
Availability		8,346		8,346		8,346
Fire Hydrant		15,892		15,892		15,892
Total Flat Rate Revenue		492,923		492,923		492,923
Forfeited Discounts	\$	9,363	\$	9,363	\$	9,363
Miscellaneous Service Revenues	•	2,265		2,265		2,265
Purchased Services		30,324		-		-
Accruals		13,140				<u> </u>
Total Operating Revenues	\$	1,070,650	\$	1,018,664	\$	1,010,282

Number of Customer Equivalents served at December 31, 2015, and the Future Test Year Ended December 31, 2016, and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (b)(3)

Water Operations			Pro-forma	Pro-forma
Customer Classification		Total Customers 12/31/2015	Customers 12/31/2016	Customers 12/31/2017
Customers	[1]			
Residential		2,512	2,512	2,512
Commercial		40	40	40
School		-	-	-
Availability		52	52	52
Fire Hydrant (# of Hydrants)		1_	1_	1
Total Flat Rate Customers		2,605	2,605	2,605

^[1] The Company uses Equivalent Residential Connections (ERCs) to count customers.

Community Utilities of Pennsylvania Inc.
Water Divisions
Statement of Operating Revenue Under the Existing and Proposed Rates for the Base Year Ended
December 31, 2015, the Future Test Years Ended December 31, 2016 and December 31, 2017, and FPFTY Ended December 31, 2017
Answer to 52 Pa. Code 53.52 (b)(4)

Water Operations Volumetric Revenue Residential Commercial	Schedule Number (b)(2) (b)(2) (b)(2)	Base Year Ended 12/31/2015 \$ 511,320 11,315	Change \$ (8,346) (176)	Future Test Year Ended 12/31/2016 \$ 502,974 11,139	Change \$ (8,209) (174)	Future Test Year Ended 12/31/2017 \$ 494,765 10,965	Change \$ 212,304 5,837	Proposed FPFTY Ended 12/31/2017 \$ 707,070 16,802
Total Volumetric Revenue Flat/Base Rate Revenue Residential Commercial Availability Fire Hydrant Total Flat Rate Revenue	(b)(2) (b)(2) (b)(2) (b)(2)	\$ 522,635 \$ 461,029 7,657 8,346 15,892 492,923	\$ (8,522) \$ - - - -	\$ 514,113 \$ 461,029 7,657 8,346 15,892 492,923	\$ (8,383) \$ - - -	\$ 505,731 \$ 461,029 7,657 8,346 15,892 492,923	\$ 218,141 \$ 193,934 4,092 2,789 8,860 209,676	\$ 723,872 \$ 654,963 11,749 11,135 24,752 702,599
Forfeited Discounts Miscellaneous Service Revenues Purchased Services Accruals Total Operating Revenues	(b)(2) (b)(2) (b)(2) (b)(2)	\$ 9,363 2,265 30,324 13,140 \$ 1,070,650	\$ - (30,324) (13,140) \$ (51,986)	\$ 9,363 2,265 - - - \$ 1,018,664	\$ - - - - \$ (8,383)	\$ 9,363 2,265 - - \$ 1,010,282	\$	\$ 9,363 2,265 - - \$ 1,438,099
Going Level Adjustments [1] Customer Classification Residential Commercial Purchased Services Accruals Availability Fire Hydrant See supporting Schedule No. 1 Future Test Year Ended 12/31/17 Adjus	\$ (8,346) (176) (30,324) (13,140) 							
Customer Classification Residential Commercial Purchased Services Accruals Availability Fire Hydrant See supporting Schedule No. 1	\$ (8,209) (174) - - - - - \$ (8,383)							
FPFTY Ended 12/31/17 Adjustments Volumetric Revenue Residential Commercial	\$ 212,304 \$ 5,837							
Flat/Base Rate Revenue Residential Commercial Availability Fire Hydrant See supporting Schedule No. 2	193,934 4,092 2,789 8,860 \$ 427,817							

Community Utilities of Pennsylvania Inc. Water Divisions Whose Bills will be Decreased Under the Proposed Tariff for the Twelve Months Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (b)(5)

Under the proposed tariff, no customers in Community Utilities of Pennsylvania Inc. will receive a decrease in bills.

Community Utilities of Pennsylvania Inc.

Water Divisions

Statement of Net Operating Income Under the Existing and Proposed Rates for the Base Year Ended
December 31, 2015, the Future Test Years Ended December 31, 2016 and December 31, 2017, and the FPFTY Ended December 31, 2017
Answer to 52 Pa. Code 53.52 (c)(1) - Sheet No. 1a

Water Operations	Schedule Number	Perl Base En	Per Books Base Year Ended 12/31/2015	ວົ	Change	Te 12/2	Future Test Year Ended 12/31/2016	Ų	Change	1 1 2	Future Test Year Ended 12/31/2017	O	Change	rg 2	Proposed FPFTY Ended 12/31/2017	
Operating Revenue												'				
Gross Operating Revenue Allowance for Uncollectible Accounts Net Operating Revenue	(b)(2) Sup. Sch. No.3	&	1,070,650 (9,368) 1,061,282	€	(51,986) 245 (51,741)	69	1,018,664 (9,123) 1,009,541	€9	(8,383) 77 (8,305)	€9	1,010,282 (9,046) 1,001,236	69	427,817 (3,130) 424,687	₩	1,438,099 (12,176) 1,425,922	
Operating Expenses																
Operating Expenses Depreciation Amortization of CIAC Amortization of PAA Taxes Other than Income	(c)(1) - Sheet No. 1b Sup. Sch. No. 4 Sup. Sch. No. 4 Sup. Sch. No. 4 Sup. Sch. No. 5	↔	854,108 196,757 (30,894) (36,069) 32,383	₩	(23,717) (17,309) 392 0 17,697	67	830,392 179,447 (30,502) (36,069) 50,081	⇔	120,062 7,658 - 3,520	↔	950,454 187,105 (30,502) (36,069) 53,601	↔	2,471	↔	950,454 187,105 (30,502) (36,069) 56,072	
Income Taxes Federal Income Tax State Income Tax	Sup. Sch. No. 6 Sup. Sch. No. 6	↔	24,059 (32,975)	€	(24,059) 21,717	ы ы	. (11,258)	↔	. (15,602)	€9	- (26,860)	€9	-42,179	₩	-15,320	
Total Operating Expenses		-	1,007,369		(25,278)		982,091		115,638		1,097,730		44,650		1,142,380	
Net Operating Income		ss	53,913	ь	(26,463)	69	27,450	69	(123,944)	643	(96,494)	69	380,037	49	283,543	

Statement of Operating Expenses for the Base Year Ended December 31, 2015, the Future Test Year Ended December 31, 2016, and the FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (c)(1) - Sheet No. 1b

Water Operations

		Per Books Base	s Base	Per Bool	Per Book & Going	Pro Forma Expenses	Expenses	PerB	Per Book & Going	Pa	Pro Forma Expenses
NARUC		Year Ended		Level Ad	Level Adjustments	at Going Rates	Rates	Level	Level Adjustments	Ø	at Going Rates
Acct. No.	Account Description	12/31/15		No.	Amount	12/31/2016	2016	S	Amount		12/31/2017
701	Water - Salaries & Wages - Employees	\$	197,690	1,2	39,782	69	237,472	1,2	\$ 3,043	ا دی	240,516
704	Water - Employee Pensions & Benefits		57,506	က	211		57,717	က	3,504		61,221
711	Water - Sludge Hauling & Sewer Rodding		,	4	,		,	4	4		. •
615	Water - Purchased Power	•••	38,186	2	2,559		40,745	S,	(852)	_	39,893
610	Water - Purchased Water	2.	277,715	9	(24,640)		253,075	9	16,451		269,526
718	Water - Chemicals		33,356	7	1,329		34,685	7	860		35,545
720	Water - Materials, Supplies, and Other Maintenance Expense		18,354	œ	6,763		25,117	œ	5,104		30,221
731	Water - Engineering Fees		2,052	6	801		2,853	6	•		2,853
732	Water - Contractual Services - Accounting		7,757	10	(1,493)		6,264	9	188		6,452
733	Water - Contractual Services - Legal	.,	31,563	1	(29,258)		2,305	=	45		2,350
736	Water - Contractual Services - Other		5,390	12	121		5,511	12	222		5,733
741	Water - Rental of Building/Real Property		2,584	13	213		2,797	13	59		2,856
750	Water - Transportation Expenses		15,946	14	1,517		17,463	14	(286)	_	17,177
759	Water - Insurance - Other	•••	25,370	15	3,068		28,438	15	705		29,143
760	Water - Advertising Expense		86	16	(86)		•	16	•		•
675	Water - Office Utilities, Supplies & Other Office Expenses		42,982	17	7,749		50,731	17	2,285		53,016
992	Water - Regulatory Commission Expenses - Amortization of Rate Case Expense		32,144	18	(2,766)		26,378	18	87,670		114,048
167	Water - Regulatory Commission Expenses - Other		28,675	19	(28,675)			19	•		
775	Water - Testing, Meter Reading, and Miscellaneous Expense	69	36,742	20	\$ 2,098	69	38,840	20	\$ 1,064	69	39,904
	Total Operating and Maintenance Expenses	\$	854,108		\$ (23,717)	69	830,392		\$ 120,062	69	950,454

Community Utilities of Pennsylvania Inc. Water Divisions Adjustments to (c)(1) Sheet 1b Answer to 52 Pa. Code 53.52 (c)(1) - Sheet No. 1c

Going Level Adjustments [1]	 2016	 2017
1 An adjustment is required to reflect the forecasted level of salary expense. Going Level Adjustment	\$ 39,786	\$ 9,430
Refer to Supporting Schedule 7		
2 An adjustment is required to reflect the forecasted level of Capitalized Time Charged to Plant for employees allocated to Community Utilities of PA Inc. Going Level Adjustment	\$ (4)	\$ (6,386)
Refer to Supporting Schedule 7		
3 An adjustment is required to reflect the forecasted level of Pension and Benefits for Employees Allocated to Community Utilities of PA Inc. Going Level Adjustment	\$ 211	\$ 3,504
4 An adjustment is required to reflect the forecasted level of Sludge Hauling and Sewer Rodding expense for territories providing wastewater service to Community Utilities of PA Inc. customers. Going Level Adjustment	\$	\$ -
5 An adjustment is required to reflect the forecasted level of Electric expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 2,559	\$ (852)
6 An adjustment is required to reflect the forecasted level of Purchased Water expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ (24,640)	\$ 16,451
7 An adjustment is required to reflect the forecasted level of Chemical expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 1,329	\$ 860
8 An adjustment is required to reflect the forecasted level of Maintenance expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 6,763	\$ 5,104
9 An adjustment is required to reflect the forecasted level of Engineering fees to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 801	\$ -
10 An adjustment is required to reflect the forecasted level of Accounting fees to be allocated to Community Utilities of PA Inc. Going Level Adjustment	\$ (1,493)	\$ 188
11 An adjustment is required to reflect the forecasted level of outside Legal expense to be allocated to Community Utilities of PA Inc. Going Level Adjustment	\$ (29,258)	\$ 45
12 An adjustment is required to reflect the forecasted level of other Contractual services expenses to be allocated to Community Utilities of PA Inc. Going Level Adjustment	\$ 121	\$ 222
13 An adjustment is required to reflect the forecasted level of Rent expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 213	\$ 59
14 An adjustment is required to reflect the forecasted level of Transportation expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$ 1,517	\$ (286)

^{[1] &}quot;Adjustment" refers to the change between periods and is not meant to imply there was an "adjustment" to the base period.

Community Utilities of Pennsylvania Inc. Water Divisions

Adjustments to (c)(1) Sheet 1b Answer to 52 Pa. Code 53.52 (c)(1) - Sheet No. 1c

Going Level Adjustments [1]		2016	 2017
15 An adjustment is required to reflect the forecasted level of Insurance expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$	3,068	\$ 705
16 An adjustment is required to reflect the forecasted level of Advertising expense to be incurred by Community Utilities of PA Inc. Going Level Adjustment	\$	(98)	\$
17 An adjustment is required to reflect the forecasted level of Office Utilities expense to be incurred by Community Utilities of PA Inc.	Ť	(00)	
Going Level Adjustment	\$	7,749	\$ 2,285
18 An adjustment is required to normalize Estimated Rate Case expense for this filing over three years.			
Going Level Adjustment	\$	(5,766)	\$ 87,670
Refer to Supporting Schedule 8			
19 An adjustment is required to eliminate outside regulatory commission expense.			
Going Level Adjustment	\$	(28,675)	\$ -
20 An adjustment is required to reflect the forecasted level of Testing, Meter Reading, and other miscellaneous expense to be incurred by Community Utilities of PA Inc.			
Going Level Adjustment	\$	2,098	\$ 1,064

^{[1] &}quot;Adjustment" refers to the change between periods and is not meant to imply there was an "adjustment" to the base period.

Community Utilities of Pennsylvania Inc. Water Divisions

Statement of the Calculation of the Rate of Return Under the Present and Proposed Rates for the Base Year Ended December 31, 2017, and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (c)(1) - Sheet No. 2

Water Operations	Supporting Schedule No.	Pr 12,	Pro-forma Present 12/31/2015	Futur 12	Future Test Year 12/31/2016	Futu	Future Test Year 12/31/2017		Proposed FPFTY 12/31/2017
Utility Plant In Service	(c)(3)	↔	7,850,876	↔	7,581,003	↔	7,559,381	₩	7,559,381
Less: Accumulated Depreciation	(c)(4)		(2,520,106)		(2,410,113)		(2,427,424)		(2,427,424)
Net Plant In Service			5,330,770		5,170,890		5,131,957		5,131,957
Less: Contributions in Aid of Construction (Net) Net Plant Acquisition Adjustment Customer Deposits Accumulated Deferred Income Taxes			(1,450,471) (835,750) (4,646) (290,421)		(1,419,969) (936,305) (4,646) (435,780)		(1,389,467) (900,236) (4,646) (484,204)		(1,389,467) (900,236) (4,646) (484,204)
Add: Proforma Level of Plant Cash Working Capital	10		110,811		328,279 110,059		837,567 125,506		837,567
Total Rate Base		↔	2,860,293	↔	2,812,528	↔	3,316,476	₩	3,316,476
Net Operating Income	(c)(1) Sheet 1a		53,913		27,450		(96,494)		283,543
Percent Pro-forma Return			1.88% [1]		0.98% [1]		-2.91% [1]		8.55% [1]

[1] Net Operating Income over Total Rate Base.

Community Utilities of Pennsylvania Inc.

Water Divisions

for the Future Test Years Ended December 31, 2016 and December 31, 2017, and FPFTY Ended December 31, 2017 Assets and other Debits as of the Base Year Ended December 31, 2015 and Pro-forma Balance Sheets Answer to 52 Pa. Code 53.52 (c)(2) - Sheet No. 1

	Pro-forma FPFTY Ended 12/31/2017	5,969,524 (900,236)	387,587	\$ 5,456,874
	Pro-forn Ended 1	\$ 8,396,948 (2,427,424)	156,636 2,854 228,097	
ĺ	Future Test Year Ended 12/31/2016	5,499,169 (936,305)	501,635	\$ 5,064,499
!	Future Year Ended	\$ 7,909,281 (2,410,113)	156,636 2,854 342,145	
;	ase Year 31/2015	5,330,770 (835,750) 6,001	159,490	\$ 4,660,512
	Per Books Base Year Ended 12/31/2015	\$ 7,850,876 (2,520,106)	156,636 2,854	
Water Operations	Account	Net Utility Plant Utility Plant in Service Accumulated Depreciation Purchased Acquisition Adjustment (Net) Work in Progress (Net)	Current & Accrued Assets Cash Accounts Receivable (Net) Other Current Assets Deferred Charges	Total Assets

Community Utilities of Pennsylvania Inc. Water Divisions

Assets and other Debits as of the Base Year Ended December 31, 2015 and Pro-forma Balance Sheets for the Future Test Year Ended December 31, 2016 and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (c)(2) - Sheet No. 2

Water Operations									
Account		Per Books Base Year Ended 12/31/2015		Year	Future Test Year Ended 12/31/2016	116	ድ ፒ	Pro-forma FPFTY Fnded 12/31/2017	>- ^-
Equity Capital Common Stock and Paid In Capital Retained Earnings		<i>₩</i>	2,567,236			\$ 2,567,236			\$ 2,567,236 144,433
Current and Accrued Liabilities Accounts Payable-Trade Taxes Accrued	42,714 (21,181) 4 205			42,714 (21,181) 4.205			42,714 (21,181)		
Customer Deposits - Interest Advances from Utilities, Inc. A/P - Assoc. Companies	441 1,113,237 (1,202,768)	(63,351)	·	441 1,113,237 (790,340)	349,077		441 441 1,113,237 (265,772)	873,645	
Contributions in Aid of Construction		1,450,471			1,419,969			1,389,467	
Accumulated Deferred Income Tax Deferred Tax - Federal Deferred Tax - State	298,584	290,421	1,677,541	364,493 13,352	377,846	2,146,892	443,085	482,093	2,745,205
Total Capitalization & Liabilities		٩٩١	\$ 4,660,512		•	\$ 5,064,499			\$ 5,456,874

Community Utilities of Pennsylvania Inc. Water Divisions

Original Cost Utility Plant in Service for the Base Year Ended December 31, 2015 Future Test Year Ended December 31, 2016, and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.32 (c)(3)

Pro Forma Plant	FPFTY Ended 12/31/2017	\$ 219,938	909'9		•	8 016	78.466	34,489	18,022	64,185	. •	649,428	71,512	835	3,566	235,352	13,752	96,119	1,137,224	3,603,192	581,928	723,981	77,207	389,121		,	32,775	28,621	87,222	10,019	35,150	31,500		2.909	139.209	m	5,279	11,322	(0)	\$ 8,396,949
	FPFTY 2017 Retirements	6	•	. 11		•			•				•		٠	•			•		(5,861)	(142,311)	•	•	•							•	•			×	(13,235)	(8,387)	. 1	\$ (169,794)
FPFTY 2017	GL Additions & Pro-forma Plant	S	•		•	389	6.603	1,902	3,004	375	•	9,503	2,468	•	602	11,180	2,292	4,479	8,710	41,194	91,380	430,018	9,852	16,328	•	٠	786	28	3,144	773	6,559	5,150	•	713	•	•	*		•	\$ 657,461
Pro Forma Plant	Future Test Year Ended 12/31/2016	\$ 219,938	800'9	• •	•	7.627	71,863	32,588	15,018	63,810	•	639,925	69,044	835	2,965	224,172	11,460	91,640	1,128,515	3,561,998	496,409	436,274	67,356	372,793	•	•	31,989	28,563	84,078	9,246	28,591	26,351		2,196	139,209	6	18,514	19,709	(0)	\$ 7,909,282
Future Test	Year 2016 Retirements	in the second	•		•	•		•	٠	•		•	•	•		•			•	•	(5,861)		•	•	•	•	•		•	•	•	•	•	•	(25,169)	(10,220)	(28,167)	(214,735)	(5,289)	\$ (289,441)
Future Test Year	2016 GL Additions & Pro-forma Plant	S	•		•	389	6,603	1,902	3,004	375		6,503	2,468	•	602	11,180	2,292	4,479	91,993	41,194	91,380	23,415	9,852	16,328	•	•	786	28	3,144	773	6,559	5,150	•	713	13,707	•	•	•	•	\$ 347,847
	Per Books Base Year Ended 12/31/2015	\$ 219,938	900'0	, ,		7,238	65,260	30,686	12,015	63,435	•	630,422	925'99	835	2,363	212,991	9,168	87,161	1,036,522	3,520,804	410,890	412,859	57,504	356,465	•	•	31,203	28,504	80,934	8,472	22,031	21,201	•	1,483	150,671	10,223	46,681	234,444	5,289	\$ 7,850,876
1 21	Account Description	WATER - ORGANIZATION	WATER - LAND & LAND BIGHTS PLIME	WATER - LAND & LAND RIGHTS WTR TRT	WATER - LAND & LAND RIGHTS TRANS DIST	WATER - LAND & LAND RIGHTS GEN PLT	WATER - STRUCT & IMPRV SRC SUPPLY	WATER - STRUCT & IMPRV WTR TRT PLT	WATER - STRUCT & IMPRV TRANS DIST PLT	WATER - STRUCT & IMPRV GEN PLT	WATER - COLLECTING RESERVOIRS	WATER - WELLS & SPRINGS	WATER - SUPPLY MAINS	WATER - POWER GENERATION EQUIP	WATER - ELECTRIC PUMP EQUIP SRC PUMP	WATER - ELECTRIC PUMP EQUIP WTP	WATER - ELECTRIC PUMP EQUIP TRANS DIST	WATER - WATER TREATMENT EQPT	WATER - DIST RESV & STANDPIPES	WATER - TRANS & DISTR MAINS	WATER - SERVICE LINES	WATER - METERS	WATER - METER INSTALLATIONS	WATER - HYDRANTS	WATER - BACKFLOW PREVENTION DEVICES	WATER - OTH PLT&MISC EQUIP WTP	WATER - OFFICE STRUCT & IMPRV	WATER - OFFICE FURN & EQPT	WATER - TOOL SHOP & MISC EQPT	WATER - LABORATORY EQUIPMENT	WATER - POWER OPERATED EQUIP	WATER - COMMUNICATION EQPT	WATER - MISC EQUIPMENT	WATER - STORES EQUIPMENT	WATER - TRANSPORTATION EQPT	WATER - MAINFRAME COMPUTER	WATER - MINI COMPUTERS	WATER - COMP SYS COST	WATER - MICRO SYS COST	WATER - CITER PLANI Total Plant in Service
Water Operations	NARUC Acct.	301.1	302.1	303.3	303.4	303.5	304.2	304,3	304.4	304.5	305.2	307.2	309.2	310.2	311.2	311.3	311,4	320.3	330.4	331.4	333.4	334.4	334.4	335.4	336.4	339.3	304.5	340.5	343.5	344.5	345.5	346.5	347.5	392.7	341.5	340.5	340.5	340.5	340.5	040,01090.1

Community Utilities of Pennsylvania Inc.

Water Divisions

Reserve for Depreciation of Utility Plant

the Future Test Year Ended December 31, 2016, and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (c)(4)

Water Operations	¥	Adjustment [1]		Base Year Ended 12/31/2016 Total	Ad	Adjustment	Future Te [1] 12/31/	Future Test Year Ended 12/31/2017 Total
Per Books Reserve for Depreciation			↔	2,520,106			↔	2,410,113
Accumulated Depreciation Adjustments: Pro-forma Plant A/D Computers Vehicles	& & &	145,208 (244,826) (10,375)	↔	(109,994)	မှာ မှာ မှာ	17,313 (14,796) 14,794	6	17,311
Pro-forma Reserve for Depreciation			8	2,410,113			υ	2,427,424

[1] Supporting Schedule No. 9 includes additional Accumulated Depreciation associated with Pro-forma Capital Projects, General Ledger Additions and Retirements.

Community Utilities of Pennsylvania Inc. Water Divisions

Statement of Operating Income Setting Forth the Operating Revenues at Present Rates by Detail Accounts for the Base Year Ended December 31, 2015, the Future Test Year Ended December 31, 2016, and FPFTY Ended December 31, 2017 Answer to 52 Pa. Code 53.52 (c)(5)

Water Operations	Bas	Books for the e Year Ended 2/31/2015	 ure Test Year ed 12/31/2016	 ure Test Year ed 12/31/2017	–	Forma FPFTY ed 12/31/2017
Operating Revenue						
Gross Operating Revenue Allowance for Uncollectible Accounts	\$	1,070,650 (9,368)	\$ 1,018,664 (9,123)	\$ 1,010,282 (9,046)	\$	1,438,099 (12,176)
Net Operating Revenue		1,061,282	 1,009,541	1,001,236		1,425,922
Operating Expenses						
Operating Expenses	\$	854,108	\$ 830,392	\$ 950,454	\$	950,454
Depreciation	\$ \$	196,757	\$ 179,447	\$ 187,105	\$	187,105
Amortization of PAA	\$	(36,069)	\$ (36,069)	\$ (36,069)	\$	(36,069)
Taxes Other than Income	\$	32,383	\$ 50,081	\$ 53,601	\$	56,072
Amortization of CIAC	\$	(30,894)	\$ (30,502)	\$ (30,502)	\$	(30,502)
Income Taxes						
Federal Income Tax	\$	24,059	\$ 	\$ 	\$	-
State Income Tax	\$	(32,975)	\$ (11,258)	\$ (26,860)	\$	15,320
Total Operating Expenses	\$	1,007,369	\$ 982,091	\$ 1,097,730	\$	1,142,380
Net Operating Income	\$	53,913	\$ 27,450	\$ (96,494)	\$	283,543
Non-Operating Income & Expenses						
Interest Expense	\$	87,058	\$ 92,813	\$ 109,444	\$	109,444
Other Income		(936)	 -	 -		-
Total Non-Operating Expenses	\$	86,122	\$ 92,813	\$ 109,444	\$	109,444
Net Income (Loss)	\$	(32,209)	\$ (65,364)	\$ (205,938)	\$	174,099

Community Utilities of Pennsylvania Inc. Water Divisions

Statement Detailing Major Changes in the Operating or Financial Condition Occurring between December 31, 2015 and December 31, 2017

Answer to 52 Pa. Code 53.52 (c)(6)

There were no major accounting changes between December 31, 2015 and December 31, 2017 which would effect the operating or financial condition of Community Utilties of Pennsylvania Inc.

Section 2

Community Utilities of Pennsylvania Inc. *Water Divisions*

Supporting Data for Docket No. R-2016-_____

Ву

Robert Guttormsen Senior Financial Analyst

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Community Utilities of Pennsylvania Inc. Water Divisions Base Year / Present Revenues December 31, 2015

×		nues		970,228	,	2,121	,	8,565	7,981		2,427	991,321		15,892	,	8,346	24,237		1,015,558
		Revenues		\$	₩	⊌9	69	₩	49	₩	€9	\$		€9	₩	€9	\$		\$ 1,0
	Base	Revenue		460,019	•	1,010		3,924	2,118	•	1,616	468,686		15,892	,	8,346	24,237		492,923
	Ф	Rev		€9	€9	€9	₩	€9	€9	₩.	€9	\$		₩	\$	₩	€9		\$
		BFC		15.70	ı	84.16		16.49	38.83	•	134.64			20.91	t	41.94			
				\$	₩	₩	49	₩	₩	₩	₩			₩	₩	₩			
н		Units		29,307	•	12	•	238	55	•	12	29,623		290	ı	199	959		30,582
U	Vol	Revenue		510,209	•	1,111	1	4,641	5,863	•	811	522,635		ŧ	•	1			522,635
		N.		\$	\$	₩	₩	₩	₩	₩,	₩	₩.		₩	₩	₩	49		€9
į.	Usage	Charge		4.22	1	4.61	•	4.52	4.53	ı	4.61			ı	ì				
	Us	ម		€	\$	\$	€9	₩	€9	\$	₩			€9	₩	₩			
ш		Gallonage		120,786,893	•	241,000		1,027,888	1,294,691	•	176,000	123,526,472		ι	•	ı	•		123,526,472
Q		Meter Size Meter Size		5/8" Res.	1" Res.	1.5" Res.	2" Res.	5/8" Coml.	1" Coml.	1.5" Coml.	2" Coml.	•	ı				•	•	1 1
U		Meter Size		5/8"	1,,	1.5"	2"	5/8"	1"	1.5"	2"			Fire Hydrant	Construction	Other			
В		Class		RES	RES	RES	RES	COML	COML	COML	COML			FLAT	AVAIL	AVAIL			Water Total
∢	WATER		All Subs:																
		Line	1.	2.	က်	4	r,	.9	7.	φ .	6	10.	11.	12.	13.	14.	15.	16.	17.

Community Utilities of Pennsylvania Inc. Water Divisions

Future Period / Pro Forma Present Revenues Base Year (Per Books) Ended December 31, 2015 Future Period Ended December 31, 2016

×		Revenues		961,899	٠	2,104	•	8,492	7,889	ı	2,415	982,799		15,892	ı	8,346	24,237		1,007,036
		×		€9	€9	€9	€9	€9	€9	€9	€9	₩		€9	49	€9	49		€9
ı	Base	Revenue		460,019	•	1,010	•	3,924	2,118	ı	1,616	468,686		15,892	t	8,346	24,237		492,923
	Д	Re		₩	₩	(/)	€9	€9	₩	₩.	€9	69		₩	€9	₩.	₩.		8
1		BFC		15.70	1	84.16	,	16.49	38.83	,	134.64			20.91	,	41.94			
		B		€9	€	€9	€9	€9	₩	₩	€9			€\$	€9	\$			
Ξ		Units		29,307	•	12	x	238	55	•	12	29,623		290	٠	199	626		30,582
o	Vol	Revenue		501,881	1	1,094	1	4,569	5,772	•	266	514,113		•	1	ı			514,113
		- Re		₩	₩	₩	₩,	€9	₩	₩	€9	\$		€9	₩	₩	ક્ક		\$
EL.	Usage	Charge		4.22	ı	4.61	•	4.52	4.53	1	4.61			•	,	•			
				€9	€9	€9	₩	€9	↔	€9	€9			₩	⊌ >	€9			
ш		Gallonage		118,808,378	•	237,289		1,011,811	1,274,484	1	173,290	121,505,252		•	,		,	•	121,505,252
Q		Meter Size Meter Size		5/8" Res.	1" Res.	1.5" Res.	2" Res.	5/8" Coml.	1" Coml.	1.5" Coml.	2" Coml.		l				•	•	1
C		Meter Size		2/8"	1	1.5"	2".	5/8"	1"	1.5"	2"			Fire Hydrant	Construction	Other			
m		Class		RES	RES	RES	RES	COML	COML	COMIL	COML			FLAT	AVAIL	AVAIL			Water Total
∢	WATER		All Subs:																
		Line	1	2.	က်	4.	5.	9	7.	œ.	9.	10.	11.	12.	13.	14.	15.	16.	17.

Community Utilities of Pennsylvania Inc.
Water Divisions
Test Year / Present Revenues
Base Year (Per Books) Ended December 31, 2015
Future Test Year Ended December 31 2015

¥			Revenues		953,707	1	2,087	ı	8,421	2,799	,	2,402	974,416		15,892	,	8,346	24,237		998,653
			R		49	€9	€9	€9	₩	₩	₩	₩	\$		49	₩	€9	€9		€9
_		Base	Revenue		460,019	ı	1,010	t	3,924	2,118	•	1,616	468,686		15,892	ı	8,346	24,237		492,923
		_	Re		₩	€9	₩	₩	€9	\$	€9	€9	S		€9	€9	€9	\$		\$
ı			BFC		15.70	•	84.16	•	16.49	38.83	•	134.64			20.91	,	41.94			
					€9	₩	₩	€	₩	₩	₩	₩			₩,	€9	€9			
н			Units		29,307	ı	12	•	238	55	•	12	29,623		290	•	199	959	1	30,582
g		Vol	Revenue		493,688	•	1,077	,	4,497	5,682	1	787	505,731		×	ı	1			505,731
			Ž		€	49	€9	69	€9	69	⊌9	69	49		49	₩	€9	÷		8
щ		Usage	Charge		4.22	,	4.61	,	4.52	4.53	,	4.61			ï	,	•			
		\supset			(/)	₩,	₩	€	€	↔	€9	€			₩.	€9	€9			
ш			Gallonage		116,862,345	•	233,635	•	995,985	1,254,593		170,621	119,517,179		•	•	•	ı		119,517,179
D			Meter Size Meter Size		5/8" Res.	1" Res.	1.5" Res.	2" Res.	5/8" Coml.	1" Coml.	1.5" Coml.	2" Coml.	•	•				•	'	
C			Meter Size		5/8"	1"	1.5"	2"	5/8"	1"	1.5"	2"			Fire Hydrant	Construction	Other			
8			Class		RES	RES	RES	RES	COMIL	COMIL	COMIL	COMIL			FLAT	AVAIL	AVAIL			Water Total
A	WATER			All Subs:																
			Line	ij	4	ကံ	4	ŗ.	9	7.	œ	6	10.	11.	12.	13.	14.	15.	16.	17.

Community Utilities of Pennsylvania Inc.
Water Division
Calculation of Proposed Consolidated Rates
Base Year (Per Books) Ended December 31, 2015
Future Test Year Ended December 31, 2017

Proposed Base Proposed Base Proposed Base Proposed Gallonage Proposed Gallonage Proposed Gallonage Callonage C	Н	Total Revenue		1,363,834	ı	2,758	ı	1,366,592				11,360	10,662	1	3,179	25,201		22,701	•	11,921		1,426,416	1,426,471	(EE)
A B C D D E F Proposed F Proposed Base Base Charge Callonage Charge Charge Callonage Charge Charge Charge Charge Callonage Charge Char		To		49	⇔	₩	↔	8				€9	€9	₩	€9	↔		₩	₩.	₩,		₩	8	6
A B C D E F	g	Gallonage Charge Revenue		709,705	•	1,419	•					6,049	7,619	1	1,036			1	•	•				
# of Proposed Base Base Charge Callonage Callonage Charge Base Charge Base Charge Base Charge Callonage Callonage Charge Base Charge Callonage Callonage Callonage Charge Charge Callonage				₩	€9	€9	₩					€9	\$	€	49			↔	₩.	\$				
# of Proposed Base Base Charge Callonage bills/units Charge Base Charge Base Charge Bills/units Charge Revenue Callonage Callonage Bills/units Charge Revenue Callonage Callonage S 29,307 \$ 22,32 \$ 654,129 \$ 116,862,345 \$ 178,56 \$ 1,339 \$ 233,635 \$ 111,60 \$ 1,339 \$ 233,635 \$ 178,56 \$ 1,739 \$ 233,635 \$ 178,56 \$ 1,739 \$ 1,254,593 \$ 1,254,593 \$ 1,1160 \$ 1,160 \$ 1,1	<u> </u>	roposed allonage Charge		6.073	6.073	6.073	6.073					6.073	6.073	6.073	6.073			6.073	6.073	6.073				
# of Proposed Base Base Charge Gential Mater mercial Water 1- Public Fire Protection (Hydrants) 1- Charge Revenue 29,307 \$ 22,32 \$ 654,129 11 29,307 \$ 111,60 \$ 1,339 238 \$ 22,32 \$ 5,311 55 \$ 55,80 \$ 3,043 - \$ 111,60 \$ - 114		a G		49	€9	₩	€9					(∫)	€9	₩	€9			49	€9	₩				
# of Proposed Base Bas bills/units Charge Charge dential Water umercial Water 1- Public Fire Protection (Hydrants) 1- Other Availability 1- Other Availability 1- Other Availability 1- Other Requirement from Rates 1- Tother Requirement from Rates	ш	Gallonage		116,862,345	•	233,635	1					995,985	1,254,593	•	170,621			1	•	1				
# of Proposed Base bills/units Charge Charge dential Mater umercial Water 1- Construction (Hydrants) 1- Charge Charge 29,307 \$ 22,32 \$ \$ 55.80 \$ \$ 111.60 \$ \$ 111	Д	se Charge Revenue		654,129	ı	1,339	1					5,311	3,043	•	2,143			22,701	1	11,921				
# of Propos bills/units dential dential wercial Water To Public Fire Protection (Hydrants) 1 - Construction Availability 1 - Construction Availability 1 - Contex Availability 1 - Contex Requirement from Rates 1 - Character		Ba		€	€9	₩.	₩					₩,	€9	₩	€9			↔	₩	₩				
# of bills/units dential dential lential Water umercial 1- Public Fire Protection (Hydrants) 1- Construction Availability 1- Other Availability	U	osed Base Charge		22.32	55.80	111.60	178.56					22.32	55.80	111.60	178.56			29.87		59.91				
# of bills/u bills/u bills/u bills/u bills/u bills/u bills/u bills/u contial Water construction Availability construction Availability construction Availability construction Rates continue Requirement from Rates		Prope		\$	€9	₩.	€9					€:	₩.	49	€9			\$	₩	₩				
 No. Meter Size 1. Water Residential 2. Meter Size 3. 5/8" 4. 1" 5. 1.5" 6. 2" 7. Total Residential Water 8. Water Commercial 10. Meter Size 11. 5/8" 12. 1" 13. 1.5" 14. 2" 15. Total Commercial Water 16. Unmetered - Public Fire Protection (Hydrants) 18. Unmetered - Other Availability 19. Unmetered - Other Availability 10. Total Water 11. Total Water 12. Unmetered - Other Availability 13. Total Water 14. Total Water 15. Total Water 16. Unmetered - Other Availability 17. Total Water 18. Water Revenue Requirement from Rates 	g	# of bills/units		29,307		12	•					238	55	,	12			260		199				
X 1. 2 8 4 8 8 8 8 8 9 1 1 2 8 4 8 8 9 9 1 1 2	¥). Meter Size	Water Residential Meter Size	5/8"	1"	1.5"	2"	Total Residential Water		Water Commercial	Meter Size	5/8"	1=	1.5"	2"	Total Commercial Water		Unmetered - Public Fire Protection (Hydrants)	Unmetered - Construction Availability	Unmetered - Other Availability		Total Water	Water Revenue Requirement from Rates	Difference
		ne No.	1. 2	<u>ښ</u>	4.	5.	9	7.	∞i	6	10.	11.	12.	13.	14.	15.	16.	17.	18.	19.	20.	21.	22	23.

Community Utilities of Pennsylvania Inc.
Water Divisions
Uncollectible Accounts
Base Year (Per Books) Ended December 31, 2015
Future Test Year Ended December 31, 2017

	Α	В
Line		Water
	Community Utilities of Pennsylvania Inc.	
1.	December 31, 2015 Revenues	\$ 1,043,131
2.		
3.	Uncollectible Accounts	\$ 9,368
4.		
5.	Uncollectible %	 0.90%
6.		
7.	Community Utilities of Pennsylvania Inc.	
8.	PROPOSED Revenues	\$ 1,426,471
9.		
10.	Uncollectible %	0.90%
11.		
12.		
13.	Uncollectible Accounts	\$ 12,176

Community Utilities of Pennsylvania Inc.

Water Divisions

Depreciation Expense

Base Year (Per Books) Ended December 31, 2015

Future Test Year Ended December 31, 2017

		A	В				
I	Line	_	-	Water			
	1.	December 31, 2015					
	2.	Utility Plant	\$	145,328			
	3.	Transportation		16,230			
	4.	Computers		35,199			
	5.						
	6.	CIAC		(30,894)			
	7.						
	8.	PAA		(36,069)			
	9.						
	10.	Per Books December 31, 2015	\$	129,794			
	11.						
	12.						
	13.	December 31, 2016					
	14.	Utility Plant	\$	151,069			
	15.	Transportation		14,794			
	16.	Computers		13,585			
	17.						
	18.	CIAC		(30,502)			
	19.						
	20.	PAA		(36,069)			
	21.						
	22.	Future Period December 31, 2016	\$	112,876			
	23.						
	24.						
	25.	December 31, 2017					
	26.	Utility Plant	\$	165,485			
	27.	Transportation		14,794			
	28.	Computers		6,826			
	29.						
	30.	CIAC		(30,502)			
	31.						
	32.	PAA		(36,069)			
	33.						
	34.	FPFTY December 31, 2017	\$	120,534			

Community Utilities of Pennsylvania Inc. Water Divisions Calculation of Taxes Other Than Income Taxes Base Year (Per Books) Ended December 31, 2015 Future Test Year Ended December 31, 2017

Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Coast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Sales/Use Tax	\$	5,772 6,658 4 - 904 - 19,045 32,383 5,816 19,910 - 139
Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Coast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	6,658 4 - 904 - 19,045 32,383 5,816 19,910
Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Coast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	6,658 4 - 904 - 19,045 32,383 5,816 19,910
Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Coast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	6,658 4 - 904 - 19,045 32,383 5,816 19,910
Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		904 - 19,045 32,383 5,816 19,910 -
Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Cast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		904 - 19,045 32,383 5,816 19,910
Franchise Tax Sales/Use Tax Payroll Taxes Total Coast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		19,045 32,383 5,816 19,910
Sales/Use Tax Payroll Taxes Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		19,045 32,383 5,816 19,910
Payroll Taxes Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		32,383 5,816 19,910 -
Payroll Taxes Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		32,383 5,816 19,910 -
Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		32,383 5,816 19,910 -
Total Pecast 12/31/2016 Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		32,383 5,816 19,910 -
Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		5,816 19,910 - -
Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax		5,816 19,910 - -
Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	19,910 - -
Utility/Commission Tax Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	19,910 - -
Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	\$	19,910 - -
Real Estate Tax Personal Property Tax Gross Receipts Tax Franchise Tax	•	19,910 - -
Personal Property Tax Gross Receipts Tax Franchise Tax		-
Gross Receipts Tax Franchise Tax		- 139
Franchise Tax		139
		139
Sales/Use Tax		
		-
		24.216
Payroll Taxes		24,216
	•	E0 001
Total	\$	50,081
ecast 12/31/2017		
Utility/Commission Tax	\$	8,238
Real Estate Tax		20,356
Personal Property Tax		**
Gross Receipts Tax		-
Franchise Tax		146
Sales/Use Tax		-
Payroll Taxes		24,861
Total	\$	53,601
Forma Proposed		
Proposed Revenue Increase	\$	427,817
F		•
Gross Receipts Increase		0.58%
		2.00.10
(Junty) Commission ray)		
	ŕ	2,471
	Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total Forma Proposed Proposed Revenue Increase Gross Receipts Increase (Utility/Commission Tax)	Personal Property Tax Gross Receipts Tax Franchise Tax Sales/Use Tax Payroll Taxes Total \$ Forma Proposed Proposed Revenue Increase \$ Gross Receipts Increase

Section 2 Supporting Schedule No. 6 Page 1 of 1

Community Utilities of Pennsylvania Inc. Water Divisions

Calculation of Income Taxes

Base Year (Per Books) Ended December 31, 2015

Future Test Year Ended December 31, 2017

	A		В		C		D		ш
Line No.	WATER	12/3 For	12/31/2016 Forecast	12	12/31/2017 Forecast	Pro	Pro Forma Future Test Year		Pro Forma Proposed
1.	State Income Taxes								
e,	Total Revenue	€	1,009,541	€9	1,001,236	\$	1,001,236	\$	1,425,93
4.									
ı,	Maintenance Expense		610,653		634,420		634,420		634,47
9	General Expense		219,739		316,034		316,034		316,03
7.	Depreciation & Amortization		148,945		156,603		156,603		156,6(
œ	Taxes Other Than Income		50,081		53,601		53,601		56,0
9.	Other Income		•		•		1		'
10.	Interest Expense		92,813		109,444		109,444		109,4
11.									
12.	Taxable Income profit/(loss)	\$	(112,690)	₩.	(268,866)	€9	(268,866)	₩	153,3
13.	State Tax Rate		866.6		%66.6		%66.6		9.6
14.									
15.	Total State Income Taxes	\$	(11,258)	€9	(26,860)	₩	(26,860)	€9	15,37
16.									
17.	Federal Taxes								
18.									
19.	Taxable Income before taxes	\$	(112,690)	₩.	(268,866)	₩.	(268,866)	€₽	153,3
20.									
21.	Less: State I/T		(11,258)		(26,860)		(26,860)		15,37
22.									
23.	Federal Taxable Income	\$	(101,433)	₩	(242,007)	↔	(242,007)	↔	138,0
24.	Federal Tax Rate		%0		%0		%0		_
25.									
26.	Total Federal Income Taxes	€7	'	8		↔	1	↔	1

6.66%

15,320

153,350

15,320

153,350

109,444

634,420 316,034 156,603 56,072

1,425,922

%0

138,030

Community Utilities of Pennsylvania Inc. Water Divisions Salary Expense Base Year (Per Books) Ended December 31, 2015 Future Test Year Ended December 31, 2017

	Α		В
Line			Water
1	Docombos 21, 2015		
1. 2.	December 31, 2015 ACCOUNTING	\$	9,859
		J	1,746
3. 4.	ADMIN OFFICERS/STKHLDR		8,072
5.	HR		1,548
6.	IT		3,610
7.	HSE		2,874
7. 8.	CUSTOMER SERVICE		9,682
			4,074
9.	BILLING General Salaries	-\$	41,463
10.	General Salaries	Ψ	41,400
11.	LEADERCHIR ORC	\$	24,673
12.	LEADERSHIP OPS	D.	
13.	OPERATIONS FIELD		155,711
14.	OPERATIONS OFFICE		7,941
15.	CAPITALIZED TIME ADJUSTMENT	_	(32,098)
16.	Maintenance Salaries	\$	156,227
17.		_	105 100
18.	Per Books December 31, 2015	\$	197,690
19.			
20.			
21.	December 31, 2016		
22.	ACCOUNTING	\$	10,826
23.	ADMIN		1,959
24.	OFFICERS/STKHLDR		8,037
25.	HR		1,713
26.	IT		3,954
27.	HSE		3,154
28.	CUSTOMER SERVICE		10,975
29.	BILLING		4,564
30.	General Salaries	\$	45,182
31.			
32.	LEADERSHIP OPS	\$	51,528
33.	OPERATIONS FIELD		163,369
34.	OPERATIONS OFFICE		9,495
35.	CAPITALIZED TIME ADJUSTMENT		(32,101)
36.	Maintenance Salaries	\$	192,291
37.	Wallite Charles Committee	•	,
38.	Future Period December 31, 2016	\$	237,472
39.	Tutate I citou December 01, 2010		
40.	D		
41.	December 31, 2017	\$	11,809
42.	ACCOUNTING	Ф	
43.	ADMIN		2,112
44.	OFFICERS/STKHLDR		8,510
45.	HR		1,849
46.	IT		4,119
47.	HSE		3,249
48.	CUSTOMER SERVICE		11,557
49.	BILLING	_	4,715
50.	General Salaries	\$	47,919
51.		_	
52.	LEADERSHIP OPS	\$	53,625
53.	OPERATIONS FIELD		168,070
54.	OPERATIONS OFFICE		9,390
55.	CAPITALIZED TIME ADJUSTMENT		(38,488)
56.	Maintenance Salaries	\$	192,597
57.			
58.	FPFTY December 31, 2017	\$	240,516

Community Utilities of Pennsylvania Inc.

Water Divisions

Rate Case Expense

Base Year (Per Books) Ended December 31, 2015

Future Test Year Ended December 31, 2017

	A	В	С	D	E
Line No.					 Total
1.	Legal Fees:				\$ 300,000
2.	J				
3.	Customer Notices (2 notices):	:			
4.	Postage	2,605	=	Customers x \$0.49	1,276
5.	Stock	2,605	=	Notices x (.103)	268
6.					
7.	Fed Ex, mailings, postage, and	d miscellaneous costs:			\$ 1,000
8.					
9.				# of Trips/	
10.		Personnel	Cost	Nights	
11.	Travel:				
12.	Airfare	3	500	3	\$ 4,500
13.	Hotel/Meals	3	200	3	1,80
14.	Rental Car	1	200	3	60
15.					
16.					
17.	External Consultants (Sussex	Economic Advisors ROE):		\$ 32,70
18.					
19.					
20.	Total Cost of current case - es	stimated cost to complete:			342,14
21.					
22.	Allocation Weight to Commu	ınity Utilities of Pennsylv	ania Ind	·	1.00
23.					
24.					
25.	Total:				342,14
26.					
27.	Normalized over 3 years				
28.					
29.					
30.	Forecast Amortization Exper	nse per year [1]			\$ 114,048
[1]	Rate case expense, including leg estimated, depending upon the and when the case settles.	-			

Community Utilities of Pennsylvania Inc. Water Divisions Net Plant In Service Base Year (Per Books) Ended December 31, 2015 Future Test Year Ended December 31, 2017

A B

Line	_		Water
1.	December 31, 2015		
2.	Utility Plant In Service (UPIS)	\$	7,403,567
3.	Transportation		150,671
4.	Computers		296,637
5.	Total Gross Plant In Service	\$	7,850,876
6.			
7.	Accumulated Depreciation UPIS	\$	(2,125,455)
8.	Accumulated Depreciation Transportation		(124,929)
9.	Accumulated Depreciation Computers		(269,722)
10.	Total Accumulated Depreciation	\$	(2,520,106)
11.			
12.	Per Books December 31, 2015	\$	5,330,770
13.			
14.			
15.	Additions		
16.	Utility Plant In Service (UPIS)	\$	334,139
17.	Transportation	•	13,707
18.	Computers		-
19.	Total Additions	\$	347,846
20.	Total Maditions	•	0 11 /0 10
21.	Retirements		
22.	Utility Plant In Service (UPIS)	\$	(5,861)
23.	Transportation	*	(25,169)
24.	Computers		(258,411)
25.	Total Retirements	-\$	(289,441)
26.	Total Remembers	•	(20)
27.	Depreciation		
28.	Utility Plant In Service (UPIS)	\$	151,069
29.	Transportation	*	14,794
30.	Computers		13,585
31.	Total Depreciation	\$	179,447
32.	Total Depreciation	*	2,7,12.
33.	December 31, 2016		
34.	Utility Plant In Service (UPIS)	\$	7,731,846
35.	Transportation	•	139,209
36.	Computers		38,227
37.	Total Gross Plant In Service	\$	7,909,281
38.	Total Gloss Hatt In Service	Ψ	7,707,201
39.	Accumulated Depreciation UPIS	\$	(2,270,663)
40.	Accumulated Depreciation Transportation	Ψ	(114,554)
40. 41.	Accumulated Depreciation Computers		(24,896)
41. 42.	Total Accumulated Depreciation	-\$	(2,410,113)
43.	Total Accumulated Deplectation	Ψ	(2,110,110)
43. 44.	Future Period December 31, 2016	\$	5,499,169

Community Utilities of Pennsylvania Inc. Water Divisions Net Plant In Service Base Year (Per Books) Ended December 31, 2015 Future Test Year Ended December 31, 2017

A

В

Line		 Water
1,	Future Period December 31, 2016	
2.	Utility Plant In Service (UPIS)	\$ 7,731,846
3.	Transportation	139,209
4.	Computers	38,227
5.	Total Gross Plant In Service	\$ 7,909,281
6.		
7.	Accumulated Depreciation UPIS	\$ (2,270,663)
8.	Accumulated Depreciation Transportation	(114,554)
9.	Accumulated Depreciation Computers	(24,896)
10.	Total Accumulated Depreciation	\$ (2,410,113)
11.		
12.	Future Period December 31, 2016	\$ 5,499,169
13.		
14.		
15.	Additions	
16.	Utility Plant In Service (UPIS)	\$ 657,460
17.	Transportation	-
18.	Computers	-
19.	Total Additions	\$ 657,460
20.		
21.	Retirements	
22.	Utility Plant In Service (UPIS)	\$ (148,172)
23.	Transportation	•
24.	Computers	(21,622)
25.	Total Retirements	\$ (169,794)
26.		
27.	Depreciation	
28,	Utility Plant In Service (UPIS)	\$ 165,485
29.	Transportation	14,794
30.	Computers	6,826
31.	Total Depreciation	\$ 187,105
32.		
33.	December 31, 2017	
34.	Utility Plant In Service (UPIS)	\$ 8,241,134
35.	Transportation	139,209
36.	Computers	 16,605
37.	Total Gross Plant In Service	\$ 8,396,948
38.		
39.	Accumulated Depreciation UPIS	\$ (2,287,976)
40.	Accumulated Depreciation Transportation	(129,348)
41.	Accumulated Depreciation Computers	 (10,100)
42.	Total Accumulated Depreciation	\$ (2,427,424)
43.		
44.	FPFTY December 31, 2017	\$ 5,969,524

Community Utilities of Pennsylvania Inc.
Water Divisions
Calculation of Working Capital
Base Year (Per Books) Ended December 31, 2015
Future Test Year Ended December 31, 2017

	A	В	С
Line No.	_	_	Water
1.	12/31/2015 Base Year		
2.	Maintenance Expenses	•	646,135
3.	General Expenses		207,974
4.	Taxes Other Than Income		32,383
5.			
6.	Total		886,492
7.			
8.	Working Capital	45/360	110,811
9.		-	
10.			
11.	12/31/2016 Forecast		
12.	Maintenance Expenses	-	610,653
13.	General Expenses		219,739
14.	Taxes Other Than Income		50,081
15.			
16.	Total		880,473
17.		=	
18.	Working Capital	45/360	110,059
19.			
20.			
21.	12/31/2017 FPFTY		
22.	Maintenance Expenses	-	634,420
23.	General Expenses		316,034
24.	Taxes Other Than Income		53,601
25.			
26.	Total		1,004,055
27.		=	
28.	Working Capital	45/360	125,507

UTILITIES, INC. AND SUBSIDIARIES Capital Structure

Base Year (Per Books) Ended December 31, 2015

	A		В		С	D
Line	· No.		12/31/2015 Per Books		Annual Interest Expense	Capital Structure
1	. COMMON SHAREHOLDERS' EQUITY:					
2	Common shares, \$.10 par value; authorized 1,000 and					
3	issued 1,000 shares	\$	100			
4	I, Paid-in capital		149,122,616			
	Retained earnings		52,810,630			
6	5.					
7	7. Total Common Shareholder's Equity	\$	201,933,346			50.62%
8	3.					
9	DEBT:					
1	0.					
1	1. Collateral trust notes-					
1	2. 6.58%, \$9,000,000 due in annual installments					
1	3. beginning in 2017 through 2035		180,000,000		11,886,434	
1	4.					
1	5. Revolver		17,000,000		306,000	
1	6.					
1	7. Total Debt	\$	197,000,000	. \$	12,192,434	49.38%
1	8.					
1	9.	<u> </u>				
2	0. TOTAL CAPITALIZATION	\$ \$	398,933,346	_		100.00%
2	1.			-		
	2. COST OF DEBT		6.19%			

Community Utilities of Pennsylvania Inc.

Water Divisions

Pro Forma Interest Expense/Forecasted Capital Structure

Base Year (Per Books) Ended December 31, 2015

Future Test Year Ended December 31, 2017

A	A			В

Line No.	_	Water
1.	Forecast Rate Base 12/31/2016	2,812,528
2.		
3.	Debt Ratio	50.00%
4.		
5.	Embedded Cost of Debt	6.60%
6.		
7.		
8.	Forecast Interest Expense 12/31/2016	92,813
9.		
10.	Forecast Rate Base 12/31/2017	3,316,476
11.		
12.	Debt Ratio	50.00%
13.		
14.	Embedded Cost of Debt	6.60%
15.		
16.		
17.	Forecast Interest Expense 12/31/2017	109,444

CUPA EXHIBIT NO. 2

Co	Territory	Water	Sewer	Total ERC Count	Water - Co	Sewer - Co	State	Mid-Atlantic	Leadership	wsc
	315 Westgate	960	-	960	100.00%	0.00%	17.10%	5.55%	1.85%	0.35%
	316 UIP	-	1,368	1,368	0.00%	100.00%	24.37%	7.92%	2.63%	0.49%
	317 Penn Estates	1,645	1,641	3,286	50.06%	49.94%	58.53%	19.01%	6.32%	1.19%
CUPA	State	2,605	3,009	5,614			100.00%	32.48%	10.80%	2.03%
	MD			4,605				26.64%	8.86%	1.66%
	NJ			1,007				5.82%	1.94%	0.36%
	VA			6,059				35.05%	11.65%	2.19%
	Mid-Atlantic			17,285				100.00%	33.24%	6.24%
	IL			19,063					36.65%	6.88%
	IN			8,462					16.27%	3.06%
	KY			7,198					13.84%	2.60%
	Leadership			52,007				-	100.00%	18.78%
	SC			30,604						11.05%
	NV			21,812						7.87%
	AZ			8,945						3.23%
	FL			64,773						23.39%
	LA			30,391						10.97%
	GA			12,961						4.68%
	TN			567						0.20%
	NC			54,916						19.83%
	WSC			276,976						100.00%

PUBLIC VERSION

PROPRIETARY INFORMATION HAS BEEN REDACTED

Community Utilities of Pennsylvania, Inc. Purchased Power Expense Forecast WP-BNH-03 (Purchased Power Expense)
Purchased Power Expense Forecast

		(A)	(В)	(C)		
	Sou	ırce Tab -	Water Total				
Water Territory	Electi	ric Forecast	Rou	nding	12/31/2016		
Westgate		-		-	\$	-	
Penn Estates		40,746		(1)	\$	40,745	
CUPA Forecast	\$	40,746	\$	(1)	\$	40,745	

Description of calculations:

Purchased power forecast calculations for each service territory can be found on the tab labeled, "Electric Forecast"

Forecasted period is found in columns U through AF. Purchased power costs are calculated using the average year-over-year growth rate % calculated in column M of the "Electric Forecast" tab using historical purchased power costs from June 2011 to May 2015 for each service territory. Historical costs are found in columns E through H of "Electric Forecast" tab. Historical invoicing is shown on tab, "Electric PV" and allocated to the appropriate service period on tab, "Electric Service Period" The seasonality weights are shown in Rows 4-7 on tab, "Summarized Service Period"

- (A) Electric Forecast Tab
- (B) Rounding
- (C) = (A) + (B)

Community Utilities of Pennsylvania, Inc. Purchased Power Expense Forecast WP-BNH-03 (Purchased Power Expense)
Purchased Power Expense Forecast

		(A)		(B)	(C)		
	Sou	ırce Tab -	Water Total				
Water Territory	Elect	Electric Forecast		ınding	12/31/2017		
Westgate		-		-	\$	-	
Penn Estates		39,895		(2)	\$	39,893	
CUPA Forecast	\$	39,895	\$	(2)	\$	39,893	

Description of calculations:

Purchased power forecast calculations for each service territory can be found on the tab labeled, "Electric Forecast"

Forecasted period is found in columns AG through AR. Purchased power costs are calculated using the average year-over-year growth rate % calculated in column M of the "Electric Forecast" tab using historical purchased power costs from June 2011 to May 2015 for each service territory. Historical costs are found in columns E through H of "Electric Forecast" tab. Historical invoicing is shown on tab, "Electric PV" and allocated to the appropriate service period on tab, "Electric Service Period" The seasonality weights are shown in Rows 4-7 on tab, "Summarized Service Period"

- (A) Electric Forecast Tab
- (B) Rounding
- (C) = (A) + (B)

Community Utilites of Pennsylvania, Inc. Purchased Water Expense Forecast

WP-BNH-04 (Purchased Water Expense) Purchased Water Expense Forecast

	(A)	(A) (B)					
	Source Tab -	Water Total					
Water Territory	315	Rounding	12/31/2016				
Westgate	253,077	(2)	253,075				
Penn Estates	-	-	-				
CUPA Forecast	\$ 253,077	\$ (2)	\$ 253,075				

Description of calculations:

Purchased water expense forecast can be found on tab, "315" row 40.

Rates used to calculate the expense are found on row 39, this is multiplied by the forecasted pumped water, found in row 14 Forecasted pumped water is pulled from tab, "Pumped Forecast" row 89

- (A) 315 Tab
- (B) Rounding
- (C) = (A) + (B)

Community Utilites of Pennsylvania, Inc. Purchased Water Expense Forecast

WP-BNH-04 (Purchased Water Expense) Purchased Water Expense Forecast

	(A)	(A) (B)					
	Source Tab -	Water Total					
Water Territory	315	Rounding	12/31/2017				
Westgate	269,527	269,527 (1)					
Penn Estates	<u> </u>						
CUPA Forecast	\$ 269,527	\$ (1)	\$ 269,526				

Description of calculations:

Purchased water expense forecast can be found on tab, "315" row 40.

Rates used to calculate the expense are found on row 39, this is multiplied by the forecasted pumped water, found in row 14 Forecasted pumped water is pulled from tab, "Pumped Forecast" row 89

- (A) 315 Tab
- (B) Rounding
- (C) = (A) + (B)

	(A)		(B)		(C)		(D)		(E)		(F)	
Source Tab -		Sou	Source Tab -		Source Tab -		Source Tab -			W	ater Total	
Water Territory	Deferred Maintenance	U	niforms	Weather		Other Maintenance		Rounding		12/31/2016		
Westgate	-	\$	724	\$	256	\$	4,690	\$	1	\$	5,671	
Penn Estates	3,698	\$	725	\$	1,471	\$	13,553	\$	(1)	\$	19,446	
CUPA Forecast	\$ 3,698	\$	1,448	\$	1,727	\$	18,243	\$	-	\$	25,117	

<u>Description of calculations:</u>

The line item labeled "Water - Materials, Supplies, and Other Maintenance Expense" in Section 1-12 is comprised of all Maintenance & Repair accounts. The accounts "Deferred Maintenance", "Uniforms", and "Weather/Hurricane/Fuel" are allocated by customers. All other maintenance accounts are actuals and not allocated by water or sewer customers.

- (A) Deferred Maintenance Tab
- (B) Uniforms Tab
- (C) Weather Tab
- (D) Other Maintenance Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

Community Utilities of Pennsylvania, Inc. Deferred Maintenance Expense Forecast

WP-BNH-05 (Maintenance and Repair Expense)

Deferred Maintenance Expense Forecast

		(A)		(B)		(C)	(D)		(E)	
	Sou	rce Tab -		Total Water ERC Allocation					Water Total	
Water Territory	Projecte Projecte	ed Def Assets	Ro	unding	12/31/2016		Weight	12/31/2016		
Westgate		-	\$	-	\$ -		100.00%	\$	-	
Penn Estates		7,387	\$	-	\$	7,387	50.06%	\$	3,698	
CUPA Forecast	\$	7,387	\$	-	\$	7,387		\$	3,698	

Description of calculations:

Forecasted amortization of projected assets is shown on tab, "Projected Def Assets", columns AA-AL The projected assets can be found in Column C, with Asset information in Columns D-F

- (A) Project Def Assets Tab
- (B) Rounding
- (C) = (A) + (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)	(.	(J)	(K)		(L)
			State		Mid-Atlantic		WSC					Water		
	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		То	otal	ERC Allocation	Wate	er Total
Water Territory	315	317	Weight	858	Weight	803	Weight	106 CS	Rounding	12/31	L/2016	Weight	12/3	1/2016
Westgate	652	-	17.10%	225	5.55%	300	0.35%	5,000	(1)	\$	724	100.00%	\$	724
Penn Estates	_	1,200	58.53%	225	19.01%	300	1.19%	5,000		\$	1,448	50.06%	\$	725
CUPA Forecast	\$ 652	\$ 1,200							\$ (1)	\$	2,172		\$	1,448

Uniforms are forecasted for WSC Customer Service, tab, "106 CS" Mid-Atlantic Regional Operating personnel, tab "803" and Pennsylvania Operating personnel, tab "858", "315", and "317"

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) State
- (D) 858 Tab
- (E) WP-BNH-01 (ERC Allocations) Mid-Atlantic
- (F) 803 Tab
- (G) WP-BNH-01 (ERC Allocations) WSC
- (H) 106 CS Tab
- (I) Rounding
- (J) = (A) + (B) + (C)*(D) + (E)*(F) + (G)*(H) + (I)
- (K) WP-BNH-01 (ERC Allocations) Water Co
- (L) = (J) * (K)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
			State				Water	
	Source Tab -	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	315	317	Weight	858	Rounding	12/31/2016	Weight	12/31/2016
Westgate	-	-	17.10%	1,500	-	\$ 256	100.00%	\$ 256
Penn Estates		2,060	58.53%	1,500		\$ 2,938	50.06%	\$ 1,471
CUPA Forecast	\$ -	\$ 2,060			\$ -	\$ 3,195		\$ 1,727

Weather/Hurricane/Fuel Expense is forecasted for each territory and the state cost center, tab "858", "315", and "317"

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) State
- (D) 858 Tab
- (E) Rounding
- (F) = (A) + (B) + (C)*(D) + (E)
- (G) WP-BNH-01 (ERC Allocations) Water Co
- (H) = (F) * (G)

Community Utilities of Pennsylvania, Inc. Other Water Maintenance Expense Forecast

WP-BNH-05 (Maintenance and Repair Expense) Other Water Maintenance Expense Forecast

	(A)		(B)	(C)	(D)
Water Territory	rce Tab - 315	Sou	irce Tab - 317	Pour	nding	Water Total 12/31/2016
-	 		317	Roul	lullig	 • •
Westgate	4,690		-		-	\$ 4,690
Penn Estates	 -		13,556		(3)	\$ 13,553
CUPA Forecast	\$ 4,690	\$	13,556	\$	(3)	\$ 18,243

<u>Description of calculations:</u>

Other Maintenance expense includes the below accounts and are summarized in Row 198 on tabs, "315" and "317"

2016 costs are based on an average of historical balances found in columns K-P

These maintenance costs are anticipated to continue into 2017 and are inflated by 5.67%, with the exception of State Cost Center costs, which are forecast to rer Calculated costs for FY 2017 are located in row 198 on tabs, "315" "317" and "858"

The inflation rate is based on the historical average Water and Sewerage Maintenance CPI

The calculation for the average can be found on tab, "BLS Data Series"

WATER-MAINT SUPPLIES

WATER-MAINT REPAIRS

WATER-MAIN BREAKS

WATER-ELEC EQUIPT REPAI

WATER-OTHER MAINT EXP

COMMUNICATION EXPENSE

EQUIPMENT RENTALS

OPER CONTRACTED WORKERS

OUTSIDE LAB FEES-LAB,LA

REPAIRS & MAINT-MAINT,L

Notes/Source:

(A) 315 Tab

		(A)		(B)		(C)		(D)		(E)		(F)
	Sou	rce Tab -	Sou	rce Tab -	Sou	rce Tab -	Sou	ırce Tab -			Wa	ater Total
Water Territory	Deferred	Maintenance	Ur	niforms	W	eather	Other I	Maintenance	Rou	ınding	12	/31/2017
Westgate		-	\$	780	\$	271	\$	4,962	\$	(1)	\$	6,012
Penn Estates		7,395	\$	965	\$	1,554	\$	14,295	\$	-	\$	24,209
CUPA Forecast	\$	7,395	\$	1,745	\$	1,825	\$	19,257	\$	(1)	\$	30,221

The line item labeled "Water - Materials, Supplies, and Other Maintenance Expense" in Section 1-12 is comprised of all Maintenance & Repair accounts. The accounts "Deferred Maintenance", "Uniforms", and "Weather/Hurricane/Fuel" are allocated by customers. All other maintenance accounts are actuals and not allocated by water or sewer customers.

- (A) Deferred Maintenance Tab
- (B) Uniforms Tab
- (C) Weather Tab
- (D) Other Maintenance Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

Community Utilities of Pennsylvania, Inc. Deferred Maintenance Expense Forecast

WP-BNH-05 (Maintenance and Repair Expense)

Deferred Maintenance Expense Forecast

		(A)		(B)		(C)	(D)		(E)
	Source Tab -					Total	Water ERC Allocation	Wa	ter Total
Water Territory	Projecte	ed Def Assets	Ro	unding	12/31/2017		Weight	12/	31/2017
Westgate		-	\$	-	\$	-	100.00%	\$	-
Penn Estates		14,775	\$	(2)	\$	14,773	50.06%	\$	7,395
CUPA Forecast	\$	14,775	\$	(2)	\$	14,773		\$	7,395

Description of calculations:

Forecasted amortization of projected assets is shown on tab, "Projected Def Assets", columns AA-AL The projected assets can be found in Column C, with Asset information in Columns D-F

- (A) Project Def Assets Tab
- (B) Rounding
- (C) = (A) + (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	(A)			(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)			(J)	(K)		(L)
					State		Mid-Atlantic		WSC						Water		
	Source T	ab -	Sour	ce Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -			1	Γotal	ERC Allocation	Wat	ter Total
Water Territory	315			317	Weight	858	Weight	803	Weight	106 CS	Rounding	3	12/3	31/2017	Weight	12/	31/2017
Westgate		683		-	17.10%	357	5.55%	300	0.35%	5,150		1	\$	780	100.00%	\$	780
Penn Estates		-		1,600	58.53%	357	19.01%	300	1.19%	5,150	_		\$	1,927	50.06%	\$	965
CUPA Forecast	\$	683	\$	1,600							\$	1	\$	2,707		\$	1,745

Uniforms are forecasted for WSC Customer Service, tab, "106 CS" Mid-Atlantic Regional Operating personnel, tab "803" and Pennsylvania Operating personnel, tab "858", "315", and "317"

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) State
- (D) 858 Tab
- (E) WP-BNH-01 (ERC Allocations) Mid-Atlantic
- (F) 803 Tab
- (G) WP-BNH-01 (ERC Allocations) WSC
- (H) 106 CS Tab
- (I) Rounding
- (J) = (A) + (B) + (C)*(D) + (E)*(F) + (G)*(H) + (I)
- (K) WP-BNH-01 (ERC Allocations) Water Co
- (L) = (J) * (K)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)
			State				Water	
	Source Tab -	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	315	317	Weight	858	Rounding	12/31/2017	Weight	12/31/2017
Westgate	-	-	17.10%	1,585	-	\$ 271	100.00%	\$ 271
Penn Estates		2,177	58.53%	1,585		\$ 3,105	50.06%	\$ 1,554
CUPA Forecast	\$ -	\$ 2,177			\$ -	\$ 3,376		\$ 1,825

Weather/Hurricane/Fuel Expense is forecasted for each territory and the state cost center, tab "858", "315", and "317"

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) State
- (D) 858 Tab
- (E) Rounding
- (F) = (A) + (B) + (C)*(D) + (E)
- (G) WP-BNH-01 (ERC Allocations) Water Co
- (H) = (F) * (G)

Community Utilities of Pennsylvania, Inc. Other Water Maintenance Expense Forecast

WP-BNH-05 (Maintenance and Repair Expense) Other Water Maintenance Expense Forecast

		(A)		(B)	(C)	(D)	
	Sourc	e Tab -	Sou	rce Tab -			Water Tota	al
Water Territory	3	315		317	Rou	nding	12/31/201	7
Westgate		4,962		-		-	\$	4,962
Penn Estates		-		14,296		(1)	\$	14,295
CUPA Forecast	\$	4,962	\$	14,296	\$	(1)	\$	19,257

Description of calculations:

Other Maintenance expense includes the below accounts and are summarized in Row 198 on tabs, "315" and "317"

2016 costs are based on an average of historical balances found in columns K-P

These maintenance costs are anticipated to continue into 2017 and are inflated by 5.67%, with the exception of State Cost Center costs, which are forecast to rer Calculated costs for FY 2017 are located in row 198 on tabs, "315" "317" and "858"

The inflation rate is based on the historical average Water and Sewerage Maintenance CPI

The calculation for the average can be found on tab, "BLS Data Series"

WATER-MAINT SUPPLIES

WATER-MAINT REPAIRS

WATER-MAIN BREAKS

WATER-ELEC EQUIPT REPAI

WATER-OTHER MAINT EXP

COMMUNICATION EXPENSE

EQUIPMENT RENTALS

OPER CONTRACTED WORKERS

OUTSIDE LAB FEES-LAB,LA

REPAIRS & MAINT-MAINT,L

Notes/Source:

(A) 315 Tab

		(A)		(B)	(C)	(D)		(E)
	Sour	ce Tab -	Sou	ırce Tab -	Water			Wa	ter Total
Water Territory	31	7100	3	317101	ERC Allocation Weight	Rou	nding	12/	31/2016
Westgate		-		-	100.00%	-	-		-
Penn Estates		3,322		65,961	50.06%		1		34,685
CUPA Forecast	\$	3,322	\$	65,961		\$	1	\$	34,685

Chemical expense forecast calculations for each service territory can be found on individual service territory tabs labeled "317100", "317101", in columns BE through BP. Transportation costs and chemical costs by type are listed in columns G & H in the individual service territory tabs Chemical forecast amounts are calculated using the actual number of chemical units expected to be purchased (which are found in columns O through Z on the service territory tabs) multiplied by the effective cost per unit (column G plus column H) for each chemical type used by each service territory.

- (A) 317100 Tab
- (B) 317101 Tab
- (C) WP-BNH-01 (ERC Allocations) Water Co
- (D) Rounding
- (E) = [(A) + (B)] * (C) + (D)

	(,	A)		(B)	(C)		(D)		(E)
	Sourc	e Tab -	Sou	ırce Tab -	Water			Wa	ter Total
Water Territory	317	7100	3	17101	ERC Allocation Weight	: Ro	ounding	12/	/31/2017
Westgate		-		-	100.00	%	-		-
Penn Estates		3,614		67,386	50.06	%	2		35,545
CUPA Forecast	\$	3,614	\$	67,386		\$	2	\$	35,545

Chemical expense forecast calculations for each service territory can be found on individual service territory tabs labeled "317100", "317101", in columns BQ through CB. Transportation costs and chemical costs by type are listed in columns G & H in the individual service territory tabs Chemical forecast amounts are calculated using the actual number of chemical units expected to be purchased (which are found in columns AA through AL on the service territory tabs) multiplied by the effective cost per unit (column G plus column H) for each chemical type used by each service territory.

- (A) 317100 Tab
- (B) 317101 Tab
- (C) WP-BNH-01 (ERC Allocations) Water Co
- (D) Rounding
- (E) = [(A) + (B)] * (C) + (D)

		(A)		(B)	((C)	(D)		(E)
	Sour	ce Tab -	Soui	rce Tab -	Sour	ce Tab -			Wa	ter Total
Water Territory	1	Fuel	Auto	Repairs	Other Tra	nsportation	Rou	nding	12/	/31/2016
Westgate		4,995		898		543			\$	6,436
Penn Estates		8,558		1,539		930			\$	11,027
CUPA Forecast	\$	13,553	\$	2,437	\$	1,474	\$	-	\$	17,463

- (A) Fuel Tab
- (B) Auto Repairs Tab
- (C) Other Transportation Tab
- (D) Rounding
- (E) = (A) + (B) + (C) + (D)

	(A)	(B)	(C)	(D)	(E)	(F)		(G)	(H)		(I)
	State		Leadership		WSC				Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	ter Total
Water Territory	Weight	Midwest	Weight	Midwest	Weight	Combined SS	12,	/31/2016	Weight	12,	/31/2016
Westgate	17.10%	28,446	1.85%	6,217	0.35%	4,548	\$	4,995	100.00%	\$	4,995
Penn Estates	58.53%	28,446	6.32%	6,217	1.19%	4,548	\$	17,096	50.06%	\$	8,558
CUPA Forecast							\$	22,091		\$	13,553

Fuel expense is budgeted at the appropriate cost center and allocated down to Pennsylvania territories

Fuel for the Pennsylvania State cost center is forecasted on the Midwest tab, Row 45. Forecasted cost per gallon is multiplied by forecasted gallons purchased.

Cost per gallon is based on forecasted national average, shown on tab "DOE-EIA"

Cost is then forecasted on the state level by adjusting the national average by the long-run average deviation per state, as shown on tab, "National Avg & State Proj"

Forecasted gallons purchased is based on an average of historical gallons purchased from July 2013-June 2015, shown on tab, "Gallons Purchased"

Fuel for the President/leadership cost center is forecasted on the Midwest tab, Row 58. Cost per gallon is an average of all states included in the cost center Fuel for WSC/Shared Services is forecasted on tab "Combined SS"

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) = (A) * (B) + (C) * (D) + (E) * (F)
- (H) WP-BNH-01 (ERC Allocations) Water Co
- (I) = (G) * (H)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)		(H)	(1)		(J)
	State		Leadership		WSC					Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		7	Total	ERC Allocation	Wat	ter Total
Water Territory	Weight	858	Weight	700	Weight	Combined SS	Rounding	12/3	31/2016	Weight	12/	31/2016
Westgate	17.10%	5,072	1.85%	1,100	0.35%	3,000		\$	898	100.00%	\$	898
Penn Estates	58.53%	5,072	6.32%	1,100	1.19%	3,000		\$	3,074	50.06%	\$	1,539
CUPA Forecast							\$ -	\$	3,972		\$	2,437

Auto Repairs expense for PA are based on an average of historical balances found in Columns K-P on tab, "858"

Auto Repairs expense for the President cost center are based on estimated needs, including oil changes

Auto Repiars for WSC/Shared Services is forecasted on tab "Combined SS", are alose base on estimated needs, including oil changes

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) Rounding
- (H) = (A) * (B) + (C) * (D) + (E) * (F) + (G)
- (I) WP-BNH-01 (ERC Allocations) Water Co
- (J) = (H) * (I)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)		(H)	(1)		(J)
	State		Leadership		WSC					Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		T	otal	ERC Allocation	Wat	er Total
Water Territory	Weight	858	Weight	700	Weight	Combined SS	Rounding	12/3	31/2016	Weight	12/3	31/2016
Westgate	17.10%	2,562	1.85%	5,700	0.35%	60		\$	543	100.00%	\$	543
Penn Estates	58.53%	2,562	6.32%	5,700	1.19%	60	(2)	\$	1,858	50.06%	\$	930
CUPA Forecast							\$ (2)	\$	2,402		\$	1,474

Auto Repairs expense for PA are based on an average of historical balances found in Columns K-P on tab, "858" Auto Repairs expense for the President cost center are based on estimated needs, including oil changes

Auto Repiars for WSC/Shared Services is forecasted on tab "Combined SS", are alose base on estimated needs, including oil changes

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) Rounding
- (H) = (A) * (B) + (C) * (D) + (E) * (F) + (G)
- (I) WP-BNH-01 (ERC Allocations) Water Co
- (J) = (H) * (I)

		(A)		(B)		(C)	((D)		(E)
	Sou	rce Tab -	Soui	ce Tab -	Sour	ce Tab -			Wa	ter Total
Water Territory		Fuel	Auto	Repairs	Other Tra	insportation	Rou	ınding	12/	/31/2017
Westgate		4,888		885		557			\$	6,330
Penn Estates		8,376		1,517		954			\$	10,847
CUPA Forecast	\$	13,265	\$	2,402	\$	1,510	\$	-	\$	17,177

- (A) Fuel Tab
- (B) Auto Repairs Tab
- (C) Other Transportation Tab
- (D) Rounding
- (E) = (A) + (B) + (C) + (D)

	(A)	(B)	(C)	(D)	(E)	(F)		(G)	(H)		(1)
	State		Leadership		WSC				Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	iter Total
Water Territory	Weight	Midwest	Weight	Midwest	Weight	Combined SS	12/	31/2017	Weight	12,	/31/2017
Westgate	17.10%	27,836	1.85%	6,082	0.35%	4,684	\$	4,888	100.00%	\$	4,888
Penn Estates	58.53%	27,836	6.32%	6,082	1.19%	4,684	\$	16,732	50.06%	\$	8,376
CUPA Forecast							\$	21,620		\$	13,265

Fuel expense is budgeted at the appropriate cost center and allocated down to Pennsylvania territories

Fuel for the Pennsylvania State cost center is forecasted on the Midwest tab, Row 45. Forecasted cost per gallon is multiplied by forecasted gallons purchased.

Cost per gallon is based on forecasted national average, shown on tab "DOE-EIA"

Cost is then forecasted on the state level by adjusting the national average by the long-run average deviation per state, as shown on tab, "National Avg & State Proj"

Forecasted gallons purchased is based on an average of historical gallons purchased from July 2013-June 2015, shown on tab, "Gallons Purchased"

Fuel for the President/leadership cost center is forecasted on the Midwest tab, Row 58. Cost per gallon is an average of all states included in the cost center Fuel for WSC/Shared Services is forecasted on tab "Combined SS"

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) = (A) * (B) + (C) * (D) + (E) * (F)
- (H) WP-BNH-01 (ERC Allocations) Water Co
- (I) = (G) * (H)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)		(H)	(I)		(J)
	State		Leadership		WSC					Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		٦	Гotal	ERC Allocation	Wat	ter Total
Water Territory	Weight	858	Weight	700	Weight	Combined SS	Rounding	12/3	31/2017	Weight	12/	31/2017
Westgate	17.10%	5,072	1.85%	400	0.35%	3,090		\$	885	100.00%	\$	885
Penn Estates	58.53%	5,072	6.32%	400	1.19%	3,090		\$	3,030	50.06%	\$	1,517
CUPA Forecast							\$ -	\$	3,916		\$	2,402

Auto Repairs expense for PA are based on an average of historical balances found in Columns K-P on tab, "858"

Auto Repairs expense for the President cost center are based on estimated needs, including oil changes

Auto Repiars for WSC/Shared Services is forecasted on tab "Combined SS", are alose base on estimated needs, including oil changes

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) Rounding
- (H) = (A) * (B) + (C) * (D) + (E) * (F) + (G)
- (I) WP-BNH-01 (ERC Allocations) Water Co
- (J) = (H) * (I)

	(A)	(B)	(C)	(D)	(E)	(F)		(G)	(H)		(I)
	State		Leadership		WSC				Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	•	Гotal	ERC Allocation	Wa	ter Total
Water Territory	Weight	858	Weight	700	Weight	Combined SS	12/	31/2017	Weight	12/	31/2017
Westgate	17.10%	2,639	1.85%	5,700	0.35%	62	\$	557	100.00%	\$	557
Penn Estates	58.53%	2,639	6.32%	5,700	1.19%	62	\$	1,905	50.06%	\$	954
CUPA Forecast							\$	2,462		\$	1,510

Auto Repairs expense for PA are based on an average of historical balances found in Columns K-P on tab, "858"

Auto Repairs expense for the President cost center are based on estimated needs, including oil changes

Auto Repiars for WSC/Shared Services is forecasted on tab "Combined SS", are alose base on estimated needs, including oil changes

- (A) WP-BNH-01 (ERC Allocations) State
- (B) Midwest Tab
- (C) WP-BNH-01 (ERC Allocations) Leadership
- (D) Midwest Tab
- (E) WP-BNH-01 (ERC Allocations) WSC
- (F) Combined SS Tab
- (G) = (A) * (B) + (C) * (D) + (E) * (F)
- (H) WP-BNH-01 (ERC Allocations) Water Co
- (I) = (G) * (H)

	(A)	(B)	(C))	(D)	(E)
	WSC				Water	
	ERC Allocation	Source Tab -	Tot	al	ERC Allocation	Water Total
Water Territory	Weight	Combined SS	12/31/	2016	Weight	12/31/2016
Westgate	0.35%	666,000		2,308	100.00%	\$ 2,308
Penn Estates	1.19%	666,000		7,901	50.06%	\$ 3,955
CUPA Forecast			\$	10,210		\$ 6,264

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Combined SS Tab
- (C) = (A) * (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	(A)	(B)		(C)		(D)	(E)	(F)
	State						Water	
	ERC Allocation	Source Tab -			•	Total	ERC Allocation	Water Total
Water Territory	Weight	858	R	ounding	12/	31/2016	Weight	12/31/2016
Westgate	17.10%	4,968		-		849	100.00%	\$ 849
Penn Estates	58.53%	4,968		-		2,908	50.06%	\$ 1,456
CUPA Forecast			\$	-	\$	3,757		\$ 2,305

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) 858 Tab
- (C) Rounding
- (D) = (A)*(B) + (C)
- (E) WP-BNH-01 (ERC Allocations) Water Co
- (F) = (D) * (E)

		(A)		(B)	(C)	(D)		(E)		(F)	(G)	(H)
	Sour	ce Tab -	Sc	ource Tab -	WSC ERC Allocation	Source Tab -			7	Γotal	Water ERC Allocation	Water Total
Water Territory		315		317	Weight	Combined SS	Ro	ounding	12/3	31/2016	Weight	12/31/2016
Westgate		1,097		-	0.35%	380,373		-	'	2,416	100.00%	\$ 2,416
Penn Estates				1,670	1.19%	380,373				6,183	50.06%	\$ 3,095
CUPA Forecast	\$	1,097	\$	1,670			\$	-	\$	8,599		\$ 5,511

Notes/Source: (A) 315 Tab

(B) 317 Tab

(C) WP-BNH-01 (ERC Allocations) - WSC

(D) Combined SS Tab

(E) Rounding

(F) = (A) + (B) + (C)*(D) (G) WP-BNH-01 (ERC Allocations) - Water Co

(H) = (F) * (G)

	(A)			(B)		(C)	(D)	(E)
							Water	
	Source	Tab -	Sou	rce Tab -	-	Total	ERC Allocation	Water Total
Water Territory	315	5		317	12/3	31/2016	Weight	 12/31/2016
Westgate		-		-		-	100.00%	\$ -
Penn Estates		-		5,700		5,700	50.06%	\$ 2,853
CUPA Forecast	\$	-	\$	5,700	\$	5,700		\$ 2,853

- (A) 315 Tab
- (B) 317 Tab
- (C) = (A) + (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	(A)	(B)		(C)	(D)	(E)
	WSC				Water	
	ERC Allocation	Source Tab -	7	Γotal	ERC Allocation	Water Total
Water Territory	Weight	Combined SS	12/3	31/2017	Weight	12/31/2017
Westgate	0.35%	685,980		2,378	100.00%	\$ 2,378
Penn Estates	1.19%	685,980		8,138	50.06%	\$ 4,074
CUPA Forecast			\$	10,516		\$ 6,452

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Combined SS Tab
- (C) = (A) * (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	(A)	(B)		(C)		(D)	(E)	(F)
	State						Water	
	ERC Allocation	Source Tab -			7	Total	ERC Allocation	Water Total
Water Territory	Weight	858	F	lounding	12/	31/2017	Weight	12/31/2017
Westgate	17.10%	5,067	<u> </u>	-		866	100.00%	\$ 866
Penn Estates	58.53%	5,067		(2)		2,964	50.06%	\$ 1,484
CUPA Forecast			\$	(2)	\$	3,830		\$ 2,350

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) 858 Tab
- (C) Rounding
- (D) = (A)*(B) + (C)
- (E) WP-BNH-01 (ERC Allocations) Water Co
- (F) = (D) * (E)

		(A)		(B)	(C)	(D)		(E)		(F)	(G)	(H)
					WSC						Water	
	Sour	ce Tab -	S	ource Tab -	ERC Allocation	Source Tab -			T	Total .	ERC Allocation	Water Total
Water Territory		315		317	Weight	Combined SS	Ro	unding	12/3	31/2017	Weight	 12/31/2017
Westgate		1,134	·	-	0.35%	391,784		-		2,492	100.00%	\$ 2,492
Penn Estates				1,827	1.19%	391,784				6,475	50.06%	\$ 3,241
CUPA Forecast	\$	1,134	\$	1,827			\$	-	\$	8,966		\$ 5,733

Notes/Source: (A) 315 Tab

(B) 317 Tab

(C) WP-BNH-01 (ERC Allocations) - WSC

(D) Combined SS Tab

(E) Rounding

(F) = (A) + (B) + (C)*(D) (G) WP-BNH-01 (ERC Allocations) - Water Co

(H) = (F) * (G)

		(A)		(B)		(C)		(D)		(E)		(F)
	Sour	rce Tab -	Sou	ırce Tab -	Sou	rce Tab -	Sou	ırce Tab -			Wa	ter Total
Water Territory	Office Expense		Offi	ice Utility	Billing & Co	ustomer Service	Informati	ion Technology	Rou	nding	12,	/31/2016
Westgate		1,243	\$	15,226	\$	3,539	\$	3,939			\$	23,947
Penn Estates		2,669	\$	11,457	\$	5,909	\$	6,750			\$	26,784
CUPA Forecast	\$	3,912	\$	26,683	\$	9,448	\$	10,689	\$	-	\$	50,731

- (A) Office Expense Tab
- (B) Office Utility Tab
- (C) Billing and Customer Service Tab
- (D) Information Technology Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

		(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)	(J)
				State		WSC				Water	
	Sourc	e Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	3	315	317	Weight	858	Weight	Combined SS	Rounding	12/31/16	Weight	12/31/16
Westgate		640	-	17.10%	1,006	0.35%	124,266	-	\$ 1,243	100.00%	\$ 1,243
Penn Estates		-	3,26	8 58.53%	1,006	1.19%	124,266		\$ 5,331	50.06%	\$ 2,669
CUPA Forecast	\$	640	\$ 3,26	8				\$ -	\$ 6,574		\$ 3,912

Tab, "315" "317" and "858" forecasts for FY 2017 is based on an average of historical balances shown in columns K-P

Office Expense for WSC/Shared Services is forecasted on tab "Combined SS"

Notes/Source:

(A) 315 Tab

(B) 317 Tab

(C) WP-BNH-01 (ERC Allocations) - State

(D) 858 Tab

(E) WP-BNH-01 (ERC Allocations) - WSC (F) Combined SS Tab

(G) Rounding

(H) = (A) + (B) + (C)*(D) + (E)*(F) + (G) (I) WP-BNH-01 (ERC Allocations) - Water Co

(J) = (H) * (I)

	(A)	(B)	(C) State	(D)	(E) Leadership	(F) Source Tab -	(G) WSC	(H)	(1)		(1)	(K) Water		(L)
	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Supervisor	ERC Allocation	Source Tab -			Total	ERC Allocation	W	ater Total
Water Territory	315	317	Weight	858	Weight	Telecom	Weight	Combined SS	Rounding	12/	31/2016	Weight	1	12/31/16
Westgate	10,006		17.10%	1,119	1.85%	3,720	0.35%	1,430,898	-	\$	15,226	100.00%	\$	15,226
Penn Estates		5,018	58.53%	1,119	6.32%	3,720	1.19%	1,430,898	2	\$	22,886	50.06%	\$	11,457
CUPA Forecast	\$ 10,006	\$ 5,018							\$ 2	\$	38,112		\$	26,683

Tab, "315" "317" and "858" forecasts for FY 2017 is based on an average of historical balances shown in columns K-P, with the exception of telemetering expense

Telemetering expense is based on analysis and review of current and anticipated Mission Communications contracts

Tab, "Supervisor Telecom" shows anticipated telephone expenses for supervisory personnel Tab, "Regional Garbage" shows anticipated expenses for regional garbage removal

Office utilities are forecasted for WSC costs on tab, "Combined SS"

Calendar year 2017 costs are anticipated to increase 3% over calendar year 2016.

Notes/Source:

(A) 315 Tab

(B) 317 Tab

(C) WP-BNH-01 (ERC Allocations) - State

(D) 858 Tab

(E) WP-BNH-01 (ERC Allocations) - Leadership

(F) Supervisor Telecom Tab

(G) WP-BNH-01 (ERC Allocations) - WSC

(H) Combined SS Tab

(I) Rounding

(J) = (A) + (B) + (C)*(D) + (E)*(F) + (G)*(H) + (I)

(K) WP-BNH-01 (ERC Allocations) - Water Co

(L) = (J) * (K)

	(A)	(B)	(C)	(0)	(E)	(F)	(G)
			WSC					Water	
	Sourc	e Tab -	ERC Allocation	Source Tab -			Total	ERC Allocation	Water Total
Water Territory	PA M	lailings	Weight	Billing	Roun	ding	12/31/16	Weight	12/31/16
Westgate		189	0.35%	966,553		-	\$ 3,539	100.00%	\$ 3,539
Penn Estates		335	1.19%	966,553		1	\$ 11,803	50.06%	\$ 5,909
CUPA Forecast	\$	524			\$	1	\$ 15,342		\$ 9,448

Tab, "PA Mailings" shows anticipated customer mailing costs for CCR and other notices will remain constant

Tab, "Billing" assumes billing costs for calendar year 2016 will increase by 3% over calendar year 2015. Additional Costs are projected with "Customer Service" expense account due to the inclusion of First Billing Services.

Costs for calendar year 2017 are forecasted to increase 3%.

- (A) PA Mailings Tab
- (B) WP-BNH-01 (ERC Allocations) WSC
- (C) Billing Tab
- (D) Rounding
- (E) = (A) + (B) * (C) + (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A) WSC	(B)	(C)	(D)	(E)	(F) Water	(G)
	ERC Allocation	Source Tab -	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	Weight	Computer Maint	Internet Supplier	Rounding	12/31/16	Weight	 12/31/16
Westgate	0.35%	950,488	186,000	-	\$ 3,939	100.00%	\$ 3,939
Penn Estates	1.19%	950,488	186,000		\$ 13,483	50.06%	\$ 6,750
CUPA Forecast				\$ -	\$ 17,422		\$ 10,689

Tab, "Computer Maint" shows a breakdown of IT related maintenance costs for calendar year 2016. These costs are projected to increase in 2017 by 3%

Forecasted costs for 2017 also includes two additional maintenance contracts, costs are forecasted in Row 63.

Tab, "Internet Supplier" assumes calendar year 2016 costs will increase by 3% for calendar year 2017, as shown in Row 7

Notes/Source:

(A) WP-BNH-01 (ERC Allocations) - WSC

(B) Computer Maint Tab

(C) Internet Supplier Tab

(D) Rounding

(E) = (A) * [(B) + (C)] + (D)

(F) WP-BNH-01 (ERC Allocations) - Water Co

(G) = (E) * (F)

		(A)		(B)		(C)		(D)		(E)		(F)
	Sou	rce Tab -	Sou	ırce Tab -	Sou	rce Tab -	Sou	ırce Tab -			Wa	ater Total
Water Territory	<u> </u>		Off	ice Utility	Billing & C	ustomer Service	Informat	ion Technology	Rou	ınding	12,	/31/2017
Westgate		1,311	\$	15,701	\$	3,640	\$	4,352			\$	25,003
Penn Estates		2,714	\$	11,762	\$	6,081	\$	7,457	\$	(1)	\$	28,013
CUPA Forecast	\$	4,025	\$	27,463	\$	9,721	\$	11,809	\$	(1)	\$	53,016

- (A) Office Expense Tab
- (B) Office Utility Tab
- (C) Billing and Customer Service Tab
- (D) Information Technology Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

	(A)	(B)	(C) State	(D)	(E) WSC	(F)	(G)	(H)	(I) Water	(J)
	Source	Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	31	5	317	Weight	858	Weight	Combined SS	Rounding	 12/31/17	Weight	 12/31/17
Westgate		686	-	17.10%	1,058	0.35%	127,993	-	\$ 1,311	100.00%	\$ 1,311
Penn Estates		-	3,284	58.53%	1,058	1.19%	127,993	-	\$ 5,422	50.06%	\$ 2,714
CUPA Forecast	\$	686	\$ 3,284					\$ -	\$ 6,733		\$ 4,025

Tab, "315" "317" and "858" forecasts for FY 2017 is based on an average of historical balances shown in columns K-P

Office Expense for WSC/Shared Services is forecasted on tab "Combined SS"

Notes/Source:

(A) 315 Tab

(B) 317 Tab (C) WP-BNH-01 (ERC Allocations) - State

(D) 858 Tab

(E) WP-BNH-01 (ERC Allocations) - WSC

(F) Combined SS Tab

(G) Rounding (H) = (A) + (B) + (C)*(D) + (E)*(F) + (G)

(I) WP-BNH-01 (ERC Allocations) - Water Co

(J) = (H) * (I)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)		(J)	(K)		(L)
			State		Leadership	Source Tab -	WSC					Water		
	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Supervisor	ERC Allocation	Source Tab -		T	otal	ERC Allocation	W	ater Total
Water Territory	315	317	Weight	858	Weight	Telecom	Weight	Combined SS	Rounding	12/3	31/2017	Weight	1	2/31/17
Westgate	10,335		17.10%	1,114	1.85%	3,720	0.35%	1,473,825	(2)	\$	15,701	100.00%	\$	15,701
Penn Estates		5,120	58.53%	1,114	6.32%	3,720	1.19%	1,473,825	3	\$	23,495	50.06%	\$	11,762
CUPA Forecast	\$ 10,335	\$ 5,120							\$ 1	\$	39,196		\$	27,463

Tab, "315" "317" and "858" forecasts for FY 2017 is based on an average of historical balances shown in columns K-P, with the exception of telemetering expense

Telemetering expense is based on analysis and review of current and anticipated Mission Communications contracts

Tab, "Supervisor Telecom" shows anticipated telephone expenses for supervisory personnel

Tab, "Regional Garbage" shows anticipated expenses for regional garbage removal Office utilities are forecasted for WSC costs on tab, "Combined SS"

Calendar year 2017 costs are anticipated to increase 3% over calendar year 2016.

Notes/Source:

(A) 315 Tab

(B) 317 Tab

(C) WP-BNH-01 (ERC Allocations) - State

(D) 858 Tab

(E) WP-BNH-01 (ERC Allocations) - Leadership

(F) Supervisor Telecom Tab

(G) WP-BNH-01 (ERC Allocations) - WSC

(H) Combined SS Tab

(I) Rounding

(J) = (A) + (B) + (C)*(D) + (E)*(F) + (G)*(H) + (I)

(K) WP-BNH-01 (ERC Allocations) - Water Co

(L) = (J) * (K)

	((A)	(B)	(C)	(1	D)	(E)	(F)	(G)
	Sourc	e Tab -	WSC ERC Allocation	Source Tab -			Total	Water ERC Allocation	Water Total
Water Territory	PA M	lailings	Weight	Billing	Roui	nding	12/31/17	Weight	12/31/17
Westgate		189	0.35%	995,550		-	\$ 3,640	100.00%	\$ 3,640
Penn Estates		335	1.19%	995,550		1	\$ 12,147	50.06%	\$ 6,081
CUPA Forecast	\$	524			\$	1	\$ 15,787		\$ 9,721

Tab, "PA Mailings" shows anticipated customer mailing costs for CCR and other notices will remain constant

Tab, "Billing" assumes billing costs for calendar year 2016 will increase by 3% over calendar year 2015. Additional Costs are projected with "Customer Service" expense account due to the inclusion of First Billing Services.

Costs for calendar year 2017 are forecasted to increase 3%.

- (A) PA Mailings Tab
- (B) WP-BNH-01 (ERC Allocations) WSC
- (C) Billing Tab
- (D) Rounding
- (E) = (A) + (B) * (C) + (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A) WSC	(B)	(C)	(D)	(E)	(F) Water	(G)
	ERC Allocation	Source Tab -	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	Weight	Computer Maint	Internet Supplier	Rounding	12/31/17	Weight	12/31/17
Westgate	0.35%	1,064,003	191,580		\$ 4,352	100.00%	\$ 4,352
Penn Estates	1.19%	1,064,003	191,580	-	\$ 14,896	50.06%	\$ 7,457
CUPA Forecast				\$ -	\$ 19,248		\$ 11,809

Tab, "Computer Maint" shows a breakdown of IT related maintenance costs for calendar year 2016. These costs are projected to increase in 2017 by 3% Forecasted costs for 2017 also includes two additional maintenance contracts, costs are forecasted in Row 63.

Tab, "Internet Supplier" assumes calendar year 2016 costs will increase by 3% for calendar year 2017, as shown in Row 7

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Computer Maint Tab
- (C) Internet Supplier Tab
- (D) Rounding
- (E) = (A) * [(B) + (C)] + (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)		(E)	(F)		(G)
	WSC	Source Tab -	Source Tab -	Source Tab -	Т	otal	Water	Wa	iter Total
Water Territory	ERC Allocation Weight	Profit Sharing	Health Ins Claims	Other Benefits	12/3	1/2016	ERC Allocation Weight	12/	/31/2016
Westgate	0.35%	1,060,120	4,362,876	713,747	\$	21,270	100.00%	\$	21,270
Penn Estates	1.19%	1,060,120	4,362,876	713,747	\$	72,805	50.06%	\$	36,447
CUPA Forecast					\$	94,075		\$	57,717

Pension and benefits are forecasted at WSC and are based on review and analysis of current and projected headcounts and corresponding benefits.

Tab, "Profit Sharing" is forecasted for calendar year 2016 is based on forecasted W-2 wages and historical % of profit sharing paid

Calendar year 2017 assumes a 3% inflation for base pay and another 5% inflation for P50 migration

Tab, "Health Ins Claims" are forecasted for calendar year 2016 by current enrolled employees * cost per employee

2017 calendar year costs are projected to increase 5.5% over 2016 costs

Tab, "Other Benefits" are forecasted at the WSC level and are based on review of historical costs

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Profit Sharing tab
- (C) Health Ins Claims tab
- (D) Other Benefits tab
- (E) = (A) * [(B) + (C) + (D)]
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)
	WSC	Source Tab -	Source Tab -	Source Tab -	Total	Water	Water Total
Water Territory	ERC Allocation Weight	Profit Sharing	Health Ins Claims	Other Benefits	12/31/2017	ERC Allocation Weight	12/31/2017
Westgate	0.35%	1,144,930	4,602,835	761,542	\$ 22,561	100.00%	\$ 22,561
Penn Estates	1.19%	1,144,930	4,602,835	761,542	\$ 77,225	50.06%	\$ 38,660
CUPA Forecast					\$ 99,787		\$ 61,221

Pension and benefits are forecasted at WSC and are based on review and analysis of current and projected headcounts and corresponding benefits.

Tab, "Profit Sharing" is forecasted for calendar year 2016 is based on forecasted W-2 wages and historical % of profit sharing paid

Calendar year 2017 assumes a 3% inflation for base pay and another 5% inflation for P50 migration

Tab, "Health Ins Claims" are forecasted for calendar year 2016 by current enrolled employees * cost per employee

2017 calendar year costs are projected to increase 5.5% over 2016 costs

Tab, "Other Benefits" are forecasted at the WSC level and are based on review of historical costs

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Profit Sharing tab
- (C) Health Ins Claims tab
- (D) Other Benefits tab
- (E) = (A) * [(B) + (C) + (D)]
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)		(E)	(F)		(G)
	State		WSC				Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	ter Total
Water Territory	Weight	858	Weight	Combined SS	12/	31/2016	Weight	12/	31/2016
Westgate	17.10%	5,552	0.35%	23,520	\$	1,031	100.00%	\$	1,031
Penn Estates	58.53%	5,552	1.19%	23,520	\$	3,529	50.06%	\$	1,766
CUPA Forecast	75.63%		1.53%		\$	4,559		\$	2,797

Rent expense is forecasted at the PA state cost center based on current and anticipated lease obligations Rent expense is projected to remain constant for PA state cost center Rent for WSC/Shared Services is forecasted on tab "Combined SS"

- (A) WP-BNH-01 (ERC Allocations) State
- (B) 858 Tab
- (C) WP-BNH-01 (ERC Allocations) WSC
- (D) Combined SS Tab
- (E) = (A) * (B) + (C) * (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)		(E)	(F)		(G)
	State		WSC				Water		
	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	ter Total
Water Territory	Weight	858	Weight	Combined SS	12/	31/2017	Weight	12/	31/2017
Westgate	17.10%	5,664	0.35%	24,226	\$	1,052	100.00%	\$	1,052
Penn Estates	58.53%	5,664	1.19%	24,226	\$	3,603	50.06%	\$	1,803
CUPA Forecast					\$	4,655		\$	2,856

Rent expense is forecasted at the PA state cost center based on current and anticipated lease obligations

Rent expense is projected to remain constant for PA state cost center

Rent for WSC/Shared Services is forecasted on tab "Combined SS"

Rent expense is forecasted for 2016 is based on current lease obligations and assumed to increase 3% for calendar year 2017

- (A) WP-BNH-01 (ERC Allocations) State
- (B) 858 Tab
- (C) WP-BNH-01 (ERC Allocations) WSC
- (D) Combined SS Tab
- (E) = (A) * (B) + (C) * (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

			(C)	(D)		(E)
	(A)	(B)		Water	1	Water
	WSC	Source Tab -	Total	ERC Allocation		Total
Water Territory	ERC Allocation Weight	Amortization Schedule	12/31/2016	Weight	12/	31/2016
Westgate	0.35%	3,023,662	\$ 10,480	100.00%	\$	10,480
Penn Estates	1.19%	3,023,662	\$ 35,872	50.06%	\$	17,958
CUPA Forecast	1.53%		\$ 46,352	150.06%	\$	28,438

Insurance costs are forecasted at WSC and are based on review and analysis of current and projected insurance policies. Formulaic support for the amounts in column G of this worksheet can be found on line 170 in the Amortization Schedule tab in columns CN through CY.

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Amortization Schedule tab
- (C) = (A) * (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

			(C)	(D)		(E)
	(A)	(B)		Water	,	Water
	WSC	Source Tab -	Total	ERC Allocation		Total
Water Territory	ERC Allocation Weight	Amortization Schedule	12/31/2017	Weight	12/	/31/2017
Westgate	0.35%	3,098,614	\$ 10,740	100.00%	\$	10,740
Penn Estates	1.19%	3,098,614	\$ 36,761	50.06%	\$	18,403
CUPA Forecast	1.53%		\$ 47,501	150.06%	\$	29,143

Insurance costs are forecasted at WSC and are based on review and analysis of current and projected insurance policies. 2017 costs are determined by assuming a 3% increase over 2016 forecasted costs for business insurance premiums and 0% increase in deductibles. The 3% increase can be found in column DA where 2017 projections begin in the Amortization Schedule tab. Formulaic support for the amounts in column G of this worksheet can be found on line 170 in the Amortization Schedule tab in columns DB through DM.

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Amortization Schedule tab
- (C) = (A) * (B)
- (D) WP-BNH-01 (ERC Allocations) Water Co
- (E) = (C) * (D)

	((A)		(B)		(C)		(D)		(E)		(F)
	Sourc	e Tab -	Sour	rce Tab -	Sour	ce Tab -	Sour	ce Tab -			Wa	ter Total
Water Territory	Meter	Reading	Misce	ellaneous	Т	ravel	Main	t Testing	Rou	nding	12/	/31/2016
Westgate		9,156		1,216		1,767		3,129		-	\$	15,268
Penn Estates		12,800		2,477		3,036		5,259		(1)	\$	23,571
CUPA Forecast	\$	21,956	\$	3,693	\$	4,803	\$	8,388	\$	(1)	\$	38,840

- (A) Meter Reading Tab
- (B) Miscellaneous Tab
- (C) Travel Tab
- (D) Maint Testing Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

Community Utilities of Pennsylvania, Inc. Meter Reading Expense Forecast

WP-BNH-17 (Testing, Meter Reading, and Miscellaneous Expense)

Meter Reading Expense Forecast

	(A)	(B)	(C)		(D)
	Source Tab -	Source Tab -		Wa	iter Total
Water Territory	315	317	Rounding	12,	/31/2016
Westgate	9,156	-	-	\$	9,156
Penn Estates		12,798	2	\$	12,800
CUPA Forecast	\$ 9,156	\$ 12,798	\$ 2	\$	21,956

- (A) 315 Tab
- (B) 317 Tab
- (C) Rounding
- (D) = (A) + (B) + (C)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(I)		(J)	(K)		(L)
	Leadership	Source Tab -			Mid-Atlantic		WSC					Water		
	ERC Allocation	Supervisor	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -			Total	ERC Allocation	Wa	ter Total
Water Territory	Weight	Costs	315	317	Weight	803	Weight	Combined SS	Rounding	12/	31/2016	Weight	12/	/31/2016
Westgate	1.85%	8,665	665	-	5.55%	900	0.35%	98,517	-	\$	1,216	100.00%	\$	1,216
Penn Estates	6.32%	8,665	-	3,059	19.01%	900	1.19%	98,517	1	\$	4,947	50.06%	\$	2,477
CUPA Forecast			\$ 665	\$ 3,059					\$ 1	\$	6,164		\$	3,693

(A) WP-BNH-01 (ERC Allocations) - Leadership

(B) Supervisor Costs Tab

(C) 315 Tab

(D) 317 Tab (E) WP-BNH-01 (ERC Allocations) - Mid-Atlantic

(F) 803 Tab

(G) WP-BNH-01 (ERC Allocations) - WSC

(H) Combined SS Tab

(I) Rounding

(J) = (A)*(B) + (C) + (D) + (E)*(F) + (G)*(H) + (I)(K) WP-BNH-01 (ERC Allocations) - Water Co

(L) = (J) * (K)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)	(J)		(K)	(L)		(M)
	Leadership	Source Tab -			State		Mid-Atlantic		WSC				Water		
	ERC Allocation	Supervisor	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	ter Total
Water Territory	Weight	Costs	315	317	Weight	858	Weight	803	Weight	Combined SS	12/	31/2016	Weight	12/	31/2016
Westgate	1.85%	34,948	122	-	17.10%	1,642	5.55%	3,990	0.35%	143,410	\$	1,767	100.00%	\$	1,767
Penn Estates	6.32%	34,948	-	436	58.53%	1,642	19.01%	3,990	1.19%	143,410	\$	6,065	50.06%	\$	3,036
CUPA Forecast			\$ 122	\$ 436							\$	7,832		\$	4,803

(A) WP-BNH-01 (ERC Allocations) - Leadership

(B) Supervisor Costs Tab

(C) 315 Tab

(D) 317 Tab (E) WP-BNH-01 (ERC Allocations) - State

(F) 858 Tab

(G) WP-BNH-01 (ERC Allocations) - Mid-Atlantic

(H) 803 Tab

(I) WP-BNH-01 (ERC Allocations) - WSC

(J) Combined SS Tab

(K) = (A)*(B) + (C) + (D) + (E)*(F) + (G)*(H) + (I)*(J)

(L) WP-BNH-01 (ERC Allocations) - Water Co

(M) = (K) * (L)

	(A)			(B)	(C)	(D)		(E)		
	Source '	Гаb -	Sour	ce Tab -	Water	Sourc	e Tab -	Sou	rce Tab -		(F)
	315		3	317	ERC Allocation	3	15		317	Wat	ter Total
Water Territory	(6255 - Test	-Water)	(6255 - T	est-Water)	Weight	(6260 - Eq	uip/Chem)	(6260 - E	(quip/Chem	12/	31/2016
Westgate		3,000		-	100.00%		129		_	\$	3,129
Penn Estates		-		2,760	50.06%		-		4,992	\$	5,259
CUPA Forecast	\$	3,000	\$	2,760		\$	129	\$	4,992	\$	8,388

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) Water Co
- (D) 315 Tab
- (E) 317 Tab
- (F) = (A) + (B) + (C)*[(D)+(E)]

	(A)			(B)		(C)		(D)		(E)		(F)
	Source Ta	ab -	Sour	ce Tab -	Soui	ce Tab -	Sou	rce Tab -			Wa	ter Total
Water Territory	Meter Rea	ding	Misce	llaneous	T	ravel	Mair	nt Testing	Rou	ınding	12/	31/2017
Westgate	9	,231		1,146		1,624		2,609	' <u>'</u>	(1)	\$	14,609
Penn Estates		-		2,270		2,792		20,233		-	\$	25,295
CUPA Forecast	\$ 9	,231	\$	3,416	\$	4,416	\$	22,842	\$	(1)	\$	39,904

- (A) Meter Reading Tab
- (B) Miscellaneous Tab
- (C) Travel Tab
- (D) Maint Testing Tab
- (E) Rounding
- (F) = (A) + (B) + (C) + (D) + (E)

Community Utilities of Pennsylvania, Inc. Meter Reading Expense Forecast

Water Territory
Westgate
Penn Estates
CUPA Forecast

WP-BNH-17 (Testing, Meter Reading, and Miscellaneous Expense)

Meter Reading Expense Forecast

	(A)		(B)		(C)				
Sou	rce Tab -	Sour	ce Tab -	Water Total					
	315		317	12/	31/2017				
	9,231		-	\$	9,231				
			-	\$	-				
\$	9,231	\$	-	\$	9,231				

- (A) 315 Tab
- (B) 317 Tab
- (C) = (A) + (B)

	(A) Leadership	(B) Source Tab -	(C)		(D)	(E) Mid-Atlantic	(F)	(G) WSC	(H)		(1)	(J) Water		(K)
	ERC Allocation	Supervisor	Source Ta	ab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wat	ter Total
Water Territory	Weight	Costs	315		317	Weight	803	Weight	Combined SS	12/	31/2017	Weight	12/3	31/2017
Westgate	1.85%	5,550		665	-	5.55%	480	0.35%	101,473	\$	1,146	100.00%	\$	1,146
Penn Estates	6.32%	5,550		-	2,889	19.01%	480	1.19%	101,473	\$	4,535	50.06%	\$	2,270
CUPA Forecast			\$	665	\$ 2,889					\$	5,681		\$	3,416

(A) WP-BNH-01 (ERC Allocations) - Leadership

(B) Supervisor Costs Tab

(C) 315 Tab

(D) 317 Tab (E) WP-BNH-01 (ERC Allocations) - Mid-Atlantic

(F) 803 Tab

(G) WP-BNH-01 (ERC Allocations) - WSC

(H) Combined SS Tab

(I) = (A)*(B) + (C) + (D) + (E)*(F) + (G)*(H)

(J) WP-BNH-01 (ERC Allocations) - Water Co

(K) = (I) * (J)

	(A)	(B)	(C)	(D)	(E)	(F)	(G)	(H)	(1)	(J)		(K)	(L)		(M)
	Leadership	Source Tab -			State		Mid-Atlantic		WSC				Water		
	ERC Allocation	Supervisor	Source Tab -	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	iter Total
Water Territory	Weight	Costs	315	317	Weight	858	Weight	803	Weight	Combined SS	12/	31/2017	Weight	12/	/31/2017
Westgate	1.85%	35,198	126	-	17.10%	664	5.55%	4,020	0.35%	147,713	\$	1,624	100.00%	\$	1,624
Penn Estates	6.32%	35,198		447	58.53%	664	19.01%	4,020	1.19%	147,713	\$	5,577	50.06%	\$	2,792
CUPA Forecast			\$ 126	\$ 447							\$	7,201		\$	4,416

(A) WP-BNH-01 (ERC Allocations) - Leadership

(B) Supervisor Costs Tab

(C) 315 Tab

(D) 317 Tab (E) WP-BNH-01 (ERC Allocations) - State

(F) 858 Tab

(G) WP-BNH-01 (ERC Allocations) - Mid-Atlantic

(H) 803 Tab

(I) WP-BNH-01 (ERC Allocations) - WSC (J) Combined SS Tab

(K) = (A)*(B) + (C) + (D) + (E)*(F) + (G)*(H) + (I)*(J)

(L) WP-BNH-01 (ERC Allocations) - Water Co

(M) = (K) * (L)

	(A)		(B)	(C)	(D)			(E)		
	Source	Tab -	Sour	ce Tab -	Water	Source	Tab -	Sour	ce Tab -		(F)
	31	5	3	317	ERC Allocation	315	5	;	317	Wa	ter Total
Water Territory	(6255 - Tes	t-Water)	(6255 - T	Test-Water)	Weight	(6260 - Equi	p/Chem)	(6260 - E	quip/Chem)	12/	/31/2017
Westgate		2,480		-	100.00%		129		-	\$	2,609
Penn Estates				17,620	50.06%		-		5,220	\$	20,233
CUPA Forecast	\$	2,480	\$	17,620		\$	129	\$	5,220	\$	22,842

- (A) 315 Tab
- (B) 317 Tab
- (C) WP-BNH-01 (ERC Allocations) Water Co
- (D) 315 Tab
- (E) 317 Tab
- (F) = (A) + (B) + (C)*[(D)+(E)]

PUBLIC VERSION

PROPRIETARY INFORMATION HAS BEEN REDACTED

Community Utilities of Pennsylvania, Inc. Utility Commission Tax Expense Forecast

WP-BNH-19 (Utility Commission Tax Expense) Utility Commission Tax Expense Forecast

	(A)	(B)	(C)				
	Source Tab -	Source Tab -	Wat	ter Total			
Water Territory	Westgate	Penn Estates	12/31/2016				
Utilities Inc of Westgate	2,452	-	\$	2,452			
Penn Estates Utilities Inc	-	3,364	\$	3,364			
CUPA Forecast	\$ 2,452	\$ 3,364	\$	5,816			

<u>Description of calculations:</u>

Forecasted revenue is multiplied by Utility Commission tax rate of 0.58% Forecasted revenue is calculated seperately within the various sections in the Company's filing

- (A) Westgate Tab
- (B) Penn Estates Tab
- (C) = (A) + (B)

Community Utilities of Pennsylvania, Inc. Utility Commission Tax Expense Forecast

WP-BNH-19 (Utility Commission Tax Expense) Utility Commission Tax Expense Forecast

	(A)	(B)	(C)				
	Source Tab -	Source Tab -	Wa	ter Total			
Water Territory	Westgate	Penn Estates	12/31/2017				
Utilities Inc of Westgate	3,788	-	\$	3,788			
Penn Estates Utilities Inc	-	4,451	\$	4,451			
CUPA Forecast	\$ 3,788	\$ 4,451	\$	8,238			

<u>Description of calculations:</u>

Forecasted revenue is multiplied by Utility Commission tax rate of 0.58% Forecasted revenue is calculated seperately within the various sections in the Company's filing

- (A) Westgate Tab
- (B) Penn Estates Tab
- (C) = (A) + (B)

	(A)	(B)	(C)	(D)		(E)	(F)		(G)
	Source Tab -	WSC ERC Allocation	Source Tab -			Total	Water ERC Allocation	w	ater Total
Water Territory	Real Estate	Weight	Combined SS	Rounding	12/31/2016		Weight		2/31/2016
Westgate	9,295	0.35%	81,600	(11)	\$	9,567	100.00%	\$	9,567
Penn Estates	19,694	1.19%	81,600	-	\$	20,662	50.06%	\$	10,343
CUPA Forecast	\$ 28,989				\$	30,229		\$	19,910

Description of calculations:

Forecasted property taxes for PA are based on historical averages of property tax to net plant in service. Forecasted property taxes for WSC are located on tab, "Combined SS"

- (A) Real Estate Tab
- (B) WP-BNH-01 (ERC Allocations) WSC
- (C) Combined SS Tab
- (D) Rounding
- (E) = (A) + [(B)*(C)] + (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)		(E)	(F)		(G)
		WSC					Water		
	Source Tab -	ERC Allocation	Source Tab -			Total	ERC Allocation	Wa	ter Total
Water Territory	Real Estate	Weight	Combined SS	Rounding	12/31/2017		Weight	12,	/31/2017
Westgate	9,640	0.35%	84,100	(12)	\$	9,920	100.00%	\$	9,920
Penn Estates	19,849	1.19%	84,100	-	\$	20,847	50.06%	\$	10,436
CUPA Forecast	\$ 29,489				\$	30,766		\$	20,356

Forecasted property taxes for PA are based on historical averages of property tax to net plant in service. Forecasted property taxes for WSC are located on tab, "Combined SS"

- (A) Real Estate Tab
- (B) WP-BNH-01 (ERC Allocations) WSC
- (C) Combined SS Tab
- (D) Rounding
- (E) = (A) + [(B)*(C)] + (D)
- (F) WP-BNH-01 (ERC Allocations) Water Co
- (G) = (E) * (F)

	(A)	(B)	(C)	(D)	(E)	(F)
	WSC				Water	
	ERC Allocation	Source Tab -		Total	ERC Allocation	Water Total
Water Territory	Weight	Combined SS	Rounding	12/31/2016	Weight	12/31/2016
Westgate	0.35%	15,000	(2)	\$ 50	100.00%	\$ 50
Penn Estates	1.19%	15,000	-	\$ 178	50.06%	\$ 89
CUPA Forecast	-		(2)	\$ 228	150.06%	\$ 139

Description of calculations:

Forecasted franchise taxes for WSC are located on tab, "Combined SS"

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Combined SS Tab
- (C) Rounding
- (D) = (A) * (B) + (C)
- (E) WP-BNH-01 (ERC Allocations) Water
- (F) = (D) * (E)

	(A)	(B)	(C)	(D)	(E)		(F)
	WSC				Water		
	ERC Allocation	Source Tab -		Total	ERC Allocation	Wa	ater Total
Water Territory	Weight	Combined SS	Rounding	12/31/2017	Weight	12,	/31/2017
Westgate	0.35%	15,750	(3)	\$ 52	100.00%	\$	52
Penn Estates	1.19%	15,750	(1)	\$ 186	50.06%	\$	93
CUPA Forecast			(4)	\$ 237	150.06%	\$	145

Description of calculations:

Forecasted franchise taxes for WSC are located on tab, "Combined SS"

- (A) WP-BNH-01 (ERC Allocations) WSC
- (B) Combined SS Tab
- (C) Rounding
- (D) = (A) * (B) + (C)
- (E) WP-BNH-01 (ERC Allocations) Water
- (F) = (D) * (E)

			(C)	(D)	(E)	(F)	(G)	(H)						(M)			
	(A)	(B)			State		Source Tab ·	WSC	(1)		(J)	(K)	(L)	Water	(N)		(O)
	Source Tab -	Source Tab -	Source Tab	Source Tab	ERC	Source Tab -	Computer	ERC	Source Tab -					ERC			
	Capital	Capital Project	-	-	Allocation	Transportati	Retirement	Allocation	Computer		Total	Source Tab -	Source Tab -	Allocation		,	Water
Water Territor	ry Project Adds	Retirements	GL	GL Capital	Weight	on	S	Weight	Retirements	12	2/31/17	GL Capital	GL Captime	Weight	Rounding	12	2/31/17
Westgate	109,403	(11,722)	13,358	132,556	17.10%	(24,704)	(23,637)	0.35%	(28,608,322)	\$	136,172	-	-	100.00%		\$	136,172
Penn Estates	489,887	(142,311)	43,366	178,731	58.53%	(24,704)	(23,637)	1.19%	(28,608,322)	\$	201,974	46,133	2,407	50.06%	1	\$	409,900
CUPA Forecas	t \$ 599,289	\$ (154,033)	\$ 56,724	\$ 311,286						\$	338,147	\$ 46,133	\$ 2,407		\$ 1	\$	546,072

- (A) Capital Project Adds Tab
- (B) Capital Project Retirements Tab
- (C) GL Cap Time Tab
- (D) GL Capital Tab
- (E) WP-BNH-01 (ERC Allocations) State
- (F) Transportation Tab
- (G) Computer Retirements Tab
- (H) WP-BNH-01 (ERC Allocations) WSC
- (I) Computer Retirements Tab
- (J) = (A) + (B) + (C) + (D) + (E) * [(F) + (G)] + (H)*(I)
- (K) GL Capital Tab; Allocated Water/Sewer accounts
- (L) GL Captime Tab; Allocated Water/Sewer accounts
- (M) WP-BNH-01 (ERC Allocations) Water Co.
- (N) Rounding
- $(O) = (A) + (B) + (C) + (D) + {(M)*[(E)*[(F)+(G)] + (H)*(I) + (K) + (L)]} + (N)$

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission Office of Consumer Advocate	:			
	:			
v.	:	Docket No.	R-2016-2538660	
	:		C-2016-2540738	
Community Utilities of Pennsylvania Inc.	1 :			
Water Division	l :			

AFFIDAVIT IN SUPPORT OF STIPULATING ENTRY OF COMMUNITY UTILITIES OF PENNSYLVANIA INC.'S TESTIMONY AND EXHIBITS OF BRIAN HALLORAN INTO THE RECORD

I, Brian Halloran, on behalf of Community Utilities of Pennsylvania Inc. ("CUPA"), hereby certify that I am a Financial Analyst for CUPA and, as such, I verify that I have provided the following written Testimony for admission into the record and that these documents were prepared by me and under my supervision:

- CUPA Statement No. 3, Direct Testimony of Brian Halloran, including Exhibit Nos. 1 and 2 (Proprietary Version); and,
- CUPA Statement No. 3, Direct Testimony of Brian Halloran, including Exhibit Nos. 1 and 2 (Public Version).

I certify that the facts set forth in the testimony are true and correct to the best of my knowledge, information and belief; that if I were asked the questions contained therein today that my answers would remain the same and that I do not have any corrections or additions to make to my testimony at this time. I understand that the statements made in my testimony are subject to the penalties at 18 Pa C.S. § 4909 related to the unsworn falsification to authorities.

Date: 9/13/16

Brian Halloran

Financial Analyst for Community Utilities of Pennsylvania, Inc.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission Office of Consumer Advocate

Docket No.

R-2016-2538660

C-2016-2540738

Community Utilities of Pennsylvania Inc.

Water Division

AFFIDAVIT IN SUPPORT OF STIPULATING ENTRY OF COMMUNITY UTILITIES OF PENNSYLVANIA INC.'S TESTIMONY OF CHUCK MADISON INTO THE RECORD

I, Chuck Madison, on behalf of Community Utilities of Pennsylvania Inc. ("CUPA"), hereby certify that I am Regional Operations Manager for CUPA and, as such, I verify that I have provided the following written Testimony for admission into the record and that this document was prepared by me and under my supervision:

• CUPA Statement No. 2, Direct Testimony of Chuck Madison.

I certify that the facts set forth in the testimony are true and correct to the best of my knowledge, information and belief; that if I were asked the questions contained therein today that my answers would remain the same and that I do not have any corrections or additions to make to my testimony at this time. I understand that the statements made in my testimony are subject to the penalties at 18 Pa C.S. § 4909 related to the unsworn falsification to authorities.

Date: 9/7/16

Chuck Madison

Regional Operations Manager

Community Utilities of Pennsylvania, Inc.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission

Office of Consumer Advocate

:

v. : Docket No. R-2016-2538660

C-2016-2540738

Community Utilities of Pennsylvania Inc.

Water Division

AFFIDAVIT IN SUPPORT OF STIPULATING ENTRY OF COMMUNITY UTILITIES OF PENNSYLVANIA, INC.'S TESTIMONY OF STEVEN M. LUBERTOZZI INTO THE RECORD

I, Steven M. Lubertozzi, on behalf of Community Utilities of Pennsylvania Inc. ("CUPA"), hereby certify that I am President of CUPA and, as such, I verify that I have provided the following written Testimony for admission into the record and that this document was prepared by me and under my supervision:

• CUPA Statement No. 1, Direct Testimony of Steven M. Lubertozzi.

I certify that the facts set forth in the testimony are true and correct to the best of my knowledge, information and belief; that if I were asked the questions contained therein today that my answers would remain the same and that I do not have any corrections or additions to make to my testimony at this time. I understand that the statements made in my testimony are subject to the penalties at 18 Pa C.S. § 4909 related to the unsworn falsification to authorities.

Date: 9 (13 /16

Steven M. Lubertozz

President

Community Utilities of Pennsylvania, Inc.

CERTIFICATE OF SERVICE

I hereby certify that I have this day served a true copy of the foregoing document upon the parties, listed below, in accordance with the requirements of 52 Pa. Code § 1.54 (relating to service by a party).

BY ELECTRONIC AND FIRST CLASS MAIL

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ros J. Sniscal

Thomas J. Sniscak Christopher M. Arfaa William E. Lehman

Dated this 13th day of September, 2016