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March 27, 2017

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2nd Floor Harrisburg, PA 17120

VIA ELECTRONIC FILING

RE: Pennsylvania Public Utility Commission v. Philadelphia Gas Works; Docket No. R-2017-2586783

Dear Secretary Chiavetta:

Please find enclosed for filing with the Pennsylvania Public Utility Commission the Prehearing Memorandum of the Philadelphia Industrial and Commercial Gas Users Group ("PICGUG"), in the above-referenced proceeding.

As shown by the attached Certificate of Service, all parties to these proceedings are being duly served.

Very truly yours,

McNEES WALLACE & NURICK LLC

Bv

Adeolu A. Bakare

Counsel to the Philadelphia Industrial and Commercial Gas Users Group

Enclosures

c: Deputy Chief Administrative Law Judge Christopher P. Pell (via e-mail and First-Class Mail) Administrative Law Judge Marta Guhl (via e-mail and First-Class Mail) Certificate of Service

CERTIFICATE OF SERVICE

I hereby certify that I am this day serving a true copy of the foregoing document upon the participants listed below in accordance with the requirements of 52 Pa. Code Section 1.54 (relating to service by a participant).

VIA E-MAIL AND FIRST-CLASS MAIL

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Counsel to the Philadelphia Industrial and

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Dated this 27th day of March, 2017, at Harrisburg, Pennsylvania

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission

Docket No. R-2017-2586783

Philadelphia Gas Works

PREHEARING MEMORANDUM OF THE PHILADELPHIA INDUSTRIAL AND COMMERCIAL GAS USERS GROUP

As requested by Deputy Chief Administrative Law Judge ("ALJ") Christopher P. Pell and ALJ Marta Guhl in their March 17, 2017, Prehearing Conference Order, the Philadelphia Industrial and Commercial Gas Users Group ("PICGUG") hereby submits this Prehearing Memorandum in the above-captioned proceeding.

I. HISTORY OF THE PROCEEDING

On February 27, 2017, Philadelphia Gas Works ("PGW" or "Company") filed with the Pennsylvania Public Utility Commission ("Commission" or "PUC") Supplement No. 100 to Gas Service Tariff – Pa. P.U.C. No. 2 ("Supplement No. 100"), requesting an overall base rate increase of approximately \$70 million (11.6%) to become effective on April 28, 2017. In addition, PGW proposed several tariff modifications, including the elimination of three rate schedules, revisions to the rate formula for Interruptible Transportation ("IT") customers and a proposal to establish a new tariff provision to cover "back-up" service.

On March 23, 2017, PICGUG filed a Complaint in this proceeding. A description of PICGUG is set forth in Paragraph 6 of PICGUG's Complaint.

A Prehearing Conference has been scheduled in this proceeding for March 29, 2017.

II. IDENTIFICATION OF LEAD ATTORNEY

For purposes of the Prehearing Conference, Adeolu Bakare will speak as the lead attorney on behalf of PICGUG.

III. ANTICIPATED ISSUES AND SUB-ISSUES

PICGUG's preliminary review of the Company's filing indicates the need for Commission investigation into at least the following issues:

- (a) Whether the size of the requested rate increase is appropriate;
- (b) Whether the allocation of the proposed rate increase among the customer classes is just, reasonable and non-discriminatory in light of the cost of service study results;
- (c) Whether PGW's claimed cost of service study is accurate, legitimate and appropriate;
- (d) Whether PGW's proposed tariff modifications result in unjust and unreasonable rates and service for customers; and
- (e) Whether PGW's proposal to implement "value-based" pricing for Rate IT customers is contrary to statutory requirements and PUC precedent.

PICGUG reserves the right to address additional issues, as well as to respond to issues raised by other parties during the course of this proceeding.

IV. PROPOSED WITNESSES

PICGUG is in the process of evaluating whether it will present any witnesses in this proceeding. If PICGUG determines that it will present such witnesses, PICGUG will inform the ALJs and the other parties as soon as possible. PICGUG intends to participate in this proceeding through the submission of discovery, cross-examination of other parties' witnesses and the submission of briefs, exceptions and reply exceptions, if necessary.

V. PROPOSED SCHEDULE AND DISCOVERY RULES

PICGUG does not oppose the proposed procedural schedule set forth in the Prehearing

Memorandum filed by PGW, including the scheduled public input hearings. Finally, PICGUG

will cooperate with the ALJs and the parties at the Prehearing Conference to develop appropriate

discovery rules in accordance with the Commission's regulations and any directives issued by the

ALJs.

VI. POSSIBILITY OF SETTLEMENT

PICGUG is willing to participate in discussions with the other parties to amicably resolve

the issues in this proceeding.

Respectfully submitted,

McNEES WALLACE & NURICK LLC

Bv

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Dated: March 27, 2017

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