## PENNSYLVANIA-AMERICAN WATER COMPANY

## 2017 GENERAL BASE RATE CASE R-2017-2595853

EXHIBITS NO. 12-C, 12-D, 12-E
REVENUE RATE APPLICATION FOR

WATER OPERATIONS, WASTEWATER OPERATIONS (EXCLUDING SCRANTON WASTEWATER OPERATIONS), SCRANTON WASTEWATER OPERATIONS

Exhibit No. 12-C Witness: P. R. Herbert

# PENNSYLVANIA-AMERICAN WATER COMPANY HERSHEY, PENNSYLVANIA

### WATER OPERATIONS

APPLICATION OF PRESENT AND PROPOSED
RATES TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016 AND
PRO FORMA REVENUE
UNDER PRESENT AND PROPOSED RATES
AS OF DECEMBER 31, 2018

GANNETT FLEMING, INC. - VALUATION AND RATE DIVISION

Harrisburg, Pennsylvania

## CONTENTS

|  | Page |
|--|------|
| WATER OPERATIONS   |      |
| ntroduction  | 2    |
| Present Rate Application   | 2    |
| Proposed Rate Application  | 3    |
| Comparison of Bills Under Present and Proposed Rates             | 4    |
| Schedule 1. Summary of Proforma Revenues Under Proposed          |      |
| Rates for the Twelve Months Ended December 31, 2016              |      |
| and 2018 and the Calculation of the Revenue Increase             |      |
| Under Proposed Rates   | 5    |
| Schedule 2. Summary of Application of Proposed Rates to          |      |
| Customer Bill Analysis and Pro Forma Adjustments                 |      |
| for the Twelve Months Ending December 31, 2016 and 2018          | 6    |
| Schedule 3. Summary of Revenue Under Present Rates and           |      |
| Pro Forma Revenues under Present Rates for the                   |      |
| Twelve Months Ended December 31, 2016 and 2018                   | 7    |
| Schedule 4. Summary of Application of Present Rates to           |      |
| Customer Bill Analysis and Pro Forma Adjustments                 |      |
| for the Twelve Months Ending December 31, 2016 and 2018          | 8    |
| Schedule 5. Application of Present Rates and Proposed Rates      |      |
| to Consumption Analysis Year Ended December 31, 2016             | 9    |
| Schedule 6. Application of Present and Proposed Rates to         |      |
| Private Fire Connections as of 12-31-2018                        | 19   |
| Schedule 7. Application of Present and Proposed Rates to         |      |
| the Number of Public Fire Hydrants as of December 31, 2018       | 20   |
| Schedule 8. Application of Present Rates and Proposed Rates to   |      |
| Proforma Adjustments Year Ended December 31, 2016, 2017,         |      |
| and 2018   | 21   |
| Schedule 9. Comparison of Bills Under Present and Proposed Rates | 24   |

WATER OPERATIONS

#### PENNSYLVANIA-AMERICAN WATER COMPANY

APPLICATION OF PRESENT AND PROPOSED RATES
TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016
AND PRO FORMA REVENUE
UNDER PRESENT AND PROPOSED RATES
AS OF DECEMBER 31, 2018

### WATER OPERATIONS

### INTRODUCTION

Water Operations is organized into nine schedules. Schedules 1 and 2 summarize the application of proposed rates to the consumption analysis for the twelve months ended December 31, 2016, and the pro forma revenues under proposed rates for the twelve months ended December 31, 2018. Schedules 3 and 4 summarize the application of present rates to the consumption analysis and the pro forma adjustments under present rates for the twelve months ended December 31, 2016 and 2018. Schedules 5 through 8 set forth the application of present and proposed rates to the detailed consumption analysis and billing determinants. Schedule 9 sets forth the comparison of customer bills under present and proposed rates, for all rate zones.

#### PRESENT RATE APPLICATION

Schedule 3 summarizes the pro forma revenues under present rates. Column 2 presents the revenues per books adjusted for the removal of DSIC surcharge revenues. Column 3 presents the revenues from the application of base rates in effect during the test year for each rate zone to the detailed consumption analysis for the twelve months ended December 31, 2016. The application of rates for the various rate zones and customer classifications is summarized in Schedule 4, from the application of present

rates in Schedules 5, 6 and 7. The adjustment factor in column 4 is calculated by dividing column 2 by column 3.

Column 5 of Schedule 3 is the result of applying the adjustment factor in column 4 to the revenues in column 3. The application of present base rates to the pro forma historic and future test year adjustments of number of bills and consumption is presented in Schedule 8 and brought forward to column 6 of Schedule 3. Column 7 shows the amount of DSIC revenue annualized for the test year and is added to columns 5 and 6 to arrive at the total pro forma revenues under present rates in column 8.

### PROPOSED RATE APPLICATION

Schedule 1 summarizes the pro forma revenues under proposed rates for the twelve months ended December 31, 2018, and determines the revenue increase by customer classification under proposed rates. Under proposed rates, Rate Zone 1 rates are applied to all rate zones and customer classifications. Column 2 of Schedule 1 sets forth the pro forma revenues under present rates brought forward from column 8 of Schedule 3. Column 3 is the result of applying proposed rates to the detailed consumption analysis presented in Schedules 5, 6 and 7, and summarized in Schedule 2. The adjustment factor is applied to the revenues in column 3 to determine the proposed revenues in column 5. Column 6 shows the results of applying proposed rates to the pro forma adjustments brought forward from Schedule 8. Column 7 is the sum of columns 5 and 6 and is the total pro forma revenues under proposed rates. The proposed increase in revenues is shown in column 8 by subtracting the pro forma revenues under present rates in column 2 from the pro forma revenues under proposed rates in column 7. The percent increase is shown in column 9.

## COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES

Schedule 9 presents a comparison of customers' bills under present and proposed rates at various consumption levels for each rate zone for the residential classification. For the purposes of this comparison, for all but Zones 51 and 52, the bills under present rates include the DSIC surcharge at 7.50%. The bills under proposed rates reflect Rate Zone 1 rates for all rate zones and customer classifications.

PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

SUMMARY OF PROFORMA REVENUES UNDER PROPOSED RATES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2018 AND 2018 AND THE CALCULATION OF THE REVENUE INCREASE UNDER PROPOSED RATES

| Percent<br>Increase<br>(9)  | 16.9%<br>20.8%<br>17.9%<br>4.4%<br>4.8%<br>23.3%                                 | 17.4%       | 9.5%       | 15.8%<br>2.5%          | %2'9       | 17.2%       | 6.1%       | 17.0%          |
|---|--|-------------|------------|------------------------|------------|-------------|------------|----------------|
| Proposed Increase (8)=(7)-(2)                                     | \$ 66,104,537<br>30,310,176<br>4,877,532<br>864,174<br>112,938                   | 102,278,409 | 14,334     | 602,753<br>214,186     | 831,272    | 103,109,681 | 721,606    | \$ 103,831,287 |
| Total Pro Forma Revenue Proposed Rates (7)=(5)+(6)                | \$ 457,629,420<br>176,361,630<br>32,091,702<br>20,620,945<br>2,466,477<br>47,930 | 689,218,104 | 169,840    | 4,428,222<br>8,679,321 | 13,277,384 | 702,495,488 | 12,640,571 | \$ 715,136,059 |
| Pro Forma<br>Adjustments<br>Proposed Rates<br>(Schedule 2)<br>(6) | \$ (10,046,464)<br>1,233,976<br>(654,988)<br>(45,741)<br>118,424                 | (9,394,794) | 1 1        |                        | •          | (9,394,794) | 721,606    | \$ (8,673,188) |
| Revenues, Proposed Rates (5)=(4)X(3)                              | \$ 467,675,884<br>175,127,654<br>32,746,690<br>20,666,685<br>2,348,053<br>47,930 | 698,612,897 | 169,840    | 4,428,222<br>8,679,321 | 13,277,384 | 711,890,281 | 11,918,965 | \$ 723,809,246 |
| Adjustment<br>Factor<br>(Sch. 3, col 4)<br>(4)                    | 0.99860215<br>0.99834808<br>0.99929777<br>0.99509107<br>0.99888462               |             | 1.00000000 | 1.00000000             |            |             |            |                |
| Bill Analysis<br>Revenues,<br>Proposed Rates<br>(Schedule 2)      | \$ 468,330,540<br>175,417,430<br>32,769,702<br>20,768,637<br>2,348,264<br>48,468 | 699,683,042 | 169,520    | 4,428,222<br>8,679,321 | 13,277,064 | 712,960,106 | 11,918,965 | \$ 724,879,071 |
| Pro Forma<br>Revenues,<br>Present Rates<br>(Schedule 3)           | \$ 391,524,883<br>146,051,454<br>27,214,171<br>19,756,771<br>2,353,539<br>38,877 | 586,939,695 | 155,507    | 3,825,469<br>8,465,136 | 12,446,111 | 599,385,806 | 11,918,965 | \$ 611,304,771 |
|   | ļ  |             |            |                        | ļ          |             | ı          | 199            |

PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

SUMMARY OF APPLICATION OF PROPOSED RATES TO CUSTOMER BILL ANALYSIS AND PRO FORMA ADJUSTMENTS FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2016 AND 2018

| Commercial (10)  |  | ·<br>•  |   | -<br>ج            |
|--|--|---|---|-------------------|
| Flat Rate Residential Co (9)   | \$ 169,520   | \$ 169,520  |   | ٠<br><del>9</del> |
| Metered<br>Total<br>(8)  | \$ 698,636,711<br>527,725<br>70,955<br>16,928<br>239,020<br>64,055<br>22,852           | \$ 699,683,042  |   | ·<br>&            |
| Resale<br>Group B<br>(7)   | \$ 48,468  | \$ 48,468   | ·<br><del>ω</del>   | ا<br>ج            |
| Sales for Resale Group A Gro. (6) (7                                       | \$ 2,348,264   | \$ 2,348,264  | \$ 118,424  | \$ 118,424        |
| Municipal<br>(5)   | \$ 20,766,021<br>2,350<br>266  | \$ 20,768,637   | \$ (45,741)   | \$ (45,741)       |
| Industrial (4)   | \$32,769,702   | \$32,769,702  | \$ (654,988)  | \$ (654,988)      |
| Commercial<br>(3)<br>ule 5   | \$175,294,703<br>83,312<br>-<br>25,893<br>13,522                                       | \$175,417,430   | \$ 1,233,976  | \$ 1,233,976      |
| Rate Zone Residential Cot(1) (2) (2) Proposed Rate Application, Schedule 5 | \$ 467,409,551<br>442,063<br>70,955<br>16,928<br>213,127<br>64,055<br>22,852<br>91,009 | Total \$ 468,330,540 Proforma Adjustments, Schedule 8 | \$ (10,046,464)   | \$ (10,046,464)   |
| Rate Zone (1) Proposed Ra  | Zone 1<br>Zone 40<br>Zone 41<br>Zone 46<br>Zone 47<br>Zone 50<br>Zone 51<br>Zone 51    | Total<br>-<br>O <u>Proforma Adj</u>                   | Zone 1<br>Zone 40<br>Zone 41<br>Zone 46<br>Zone 47<br>Zone 50<br>Zone 51<br>Zone 51 | Total             |

PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

SUMMARY OF REVENUE UNDER PRESENT RATES AND PRO FORMA REVENUES UNDER PRESENT RATES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2018

| Total Pro Forma Revenue Present Rates (8)=(5)+(6)+(7)                        | \$391,524,883<br>146,051,454<br>27,214,171<br>19,756,771<br>2,353,539<br>38,877   | \$ 586,939,695      | 155,507<br>3,825,469<br>8,465,136   | 12,446,111               | 599,385,806          | 11,918,965               | \$611,304,771   |
|--|---|---------------------|---|--------------------------|----------------------|--------------------------|-----------------|
| Add Back<br>Annualized DSIC<br>Revenue<br>(7)                                | \$ 27,626,543<br>10,191,924<br>1,744,480<br>1,378,379<br>52,758   | \$ 40,994,084       | 10,849  | 277,742                  | 41,271,826           |                          | \$ 41,271,826   |
| Pro Forma<br>Adjustments<br>Present Rates<br>(Schedule 4)<br>(6)             | \$ (9,813,115)<br>468,024<br>(540,753)<br>(125,079)<br>41,821   | \$ (9,969,101)      | 1 1   | 1                        | (9,969,101)          | (506,129)                | \$ (10,475,230) |
| Revenues Under<br>Present Rates<br>(5)=(4)X(3)                               | \$ 373,711,455<br>135,391,506<br>26,010,444<br>18,503,471<br>2,258,960<br>38,877  | \$ 555,914,712      | 144,658<br>3,558,576<br>8,465,136   | 12,168,369               | 568,083,082          | 12,425,094               | \$ 580,508,176  |
| Adjustment Factor (4)=(2)/(3)  | 0.99860215<br>0.99834808<br>0.99929777<br>0.99509107<br>0.99888462  | 0.99846014          | 1.00188787<br>1.00000000<br>1.00000000<br>1.00000000                                  |                          |                      |                          |                 |
| Bill Analysis<br>Revenues,<br>Present Rates<br>(Schedule 4)                  | \$374,234,579<br>135,615,532<br>26,028,722<br>18,594,751<br>2,259,163<br>39,314   | \$556,772,061       | 144,385<br>-<br>3,558,576 (c)<br>8,465,136 (d)  | 12,168,097               | 568,940,157          | 12,425,094               | \$581,365,251   |
| Adjusted<br>Revenues,<br>Per Books<br>Present Rates<br>12/31/2016 (a)<br>(2) | \$ 373,711,454 (b)<br>135,391,505<br>26,010,444<br>18,503,471<br>2,258,960<br>38,877                                      | \$ 555,914,711      | 144,658<br>3,558,576<br>8,465,136   | 12,168,369               | 568,083,080          | 12,425,094               | \$ 580,508,174  |
| Customer<br>Classification<br>(1)  | METERED SALES Residential Commercial Industrial Municipal Other Water Utilities - Group A Other Water Utilities - Group B | Total Metered Sales | UNMETERED SALES Residential Commercial Private Fire Protection Public Fire Protection | Subtotal Unmetered Sales | Total Sales of Water | Other Operating Revenues | Total           |

<sup>(</sup>a) Excludes DSIC and Unbilled Revenue.(b) Does not include Unmetered Sales.(c) See Schedule 6.(d) See Schedule 7.

PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

SUMMARY OF APPLICATION OF PRESENT RATES TO CUSTOMER BILL ANALYSIS AND PRO FORMA ADJUSTMENTS FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2016, 2017 AND 2018

| Flat R<br>Commercial<br>(10)          |  | <del>Ю</del>                       |  | ·<br>\$        |
|---------------------------------------|--|------------------------------------|--|----------------|
| Residential (9)                       | \$ 144,385   | \$ 144,385                         |  | ·<br>\$        |
| Metered<br>Total<br>(8)               | \$556,234,811<br>245,908<br>43,634<br>10,962<br>135,552<br>46,054<br>14,028  | \$556,772,061                      |  | ·<br>\$        |
| Resale<br>Group B<br>(7)              | \$ 39,314  | \$ 39,314                          | . ↔  | ·<br>\$        |
| Sales for Resale Group A Grou (6) (7) | \$2,259,163  | \$2,259,163                        | \$ 41,821  | \$ 41,821      |
| Municipal<br>(5)                      | \$18,592,557<br>1,978<br>216   | \$18,594,751                       | \$ (125,079)   | \$ (125,079)   |
| Industrial<br>(4)                     | \$26,028,722   | \$26,028,722                       | \$ (540,753)   | \$ (540,753)   |
| Commercial (3)                        | \$ 135,559,364<br>37,086<br>-<br>14,447  | \$ 135,615,532                     | \$ 468,024   | \$ 468,024     |
| Residential (2)                       | Zone 1 \$ 373,755,691 Sone 40 206,844 A3,634 Zone 46 10,962 Zone 47 121,105 Zone 50 46,054 Zone 51 14,028 Zone 51 36,261 | Total \$ 374,234,579               | \$ (9,813,115)   | \$ (9,813,115) |
| Rate Zone (1)                         | Zone 40 Zone 40 Zone 41 Zone 46 Zone 47 Zone 50 Zone 51  | Total = :<br>=<br>Proforma Adjustr | Zone 1 Zone 40 Zone 41 Zone 46 Zone 47 Zone 49 Zone 50 Zone 51 Zone 51 | Total          |

| Rate Block<br>100 Gallons | Number<br>Of Bills | Total<br>Consumption | Test Year<br>Rate | Revenue        | Proposed<br>Rate | Proposed<br>Revenue |
|---------------------------|--------------------|----------------------|-------------------|----------------|------------------|---------------------|
| (1)                       | (2)                | (3)                  | (4)               | (5)            | (6)              | (7)                 |
|                           |                    | Residential - M      | onthly            |                |                  |                     |
| Customer Charge           |                    |                      |                   |                |                  |                     |
| 5/8                       | 6,943,082          | -                    | \$ 15.00          | \$ 104,146,230 | \$ 18.50         | \$ 128,447,017      |
| 5/8, Low Income           | 185,887            | -                    | 3.0               | ,              | 3.70             | 687,782             |
| 3/4                       | 9,740              | -                    | 22.7              | 221,098        | 28.00            | 272,720             |
| 1                         | 46,904             | -                    | 37.8              | 1,772,971      | 46.60            | 2,185,726           |
| 1 1/2                     | 663                | -                    | 61.70             | 40,907         | 76.10            | 50,454              |
| 2                         | 1,249              | -                    | 98.7              | 123,276        | 121.70           | 152,003             |
| 4                         | 142                | -                    | 231.10            | 32,816         | 285.00           | 40,470              |
| 6                         | 106                | -                    | 346.0             | 36,676         | 426.70           | 45,230              |
| 8                         | 22                 | -                    | 669.9             | 14,738         | 826.10           | 18,174              |
| Subtotal                  | 7,187,795          | _                    |                   | 106,946,373    |                  | 131,899,577         |
|                           |                    |                      |                   |                |                  |                     |
| First Block               | -                  | 261,219,226          | 1.021             | 4 266,809,318  | 1.2844           | 335,509,974         |
| Subtotal                  | -                  | 261,219,226          |                   | 266,809,318    |                  | 335,509,974         |
|                           |                    |                      |                   |                |                  |                     |
| Total Class - Metered     | 7,187,795          | 261,219,226          |                   | \$ 373,755,691 |                  | \$ 467,409,551      |
| Flat Rate Customers       | 2,604              |                      | \$ 55.4           | 5 144,385      | \$ 65.10         | 169,520             |
|                           |                    |                      |                   |                |                  |                     |
| 0.1.01                    |                    | Commercial - M       | <u>lonthly</u>    |                |                  |                     |
| Customer Charge           | 0.45.040           |                      |                   |                |                  |                     |
| 5/8                       | 345,916            | -                    | \$ 15.0           |                | \$ 18.50         | \$ 6,399,446        |
| 3/4                       | 21,592             | -                    | 22.7              |                | 28.00            | 604,576             |
| 1                         | 79,806             | -                    | 37.80             | , ,            | 46.60            | 3,718,960           |
| 1 1/2                     | 15,228             | -                    | 61.7              | ,              | 76.10            | 1,158,851           |
| 2                         | 42,907             | -                    | 98.7              |                | 121.70           | 5,221,782           |
| 3                         | 1,279              | -                    | 184.1             | ,              | 227.00           | 290,333             |
| 4                         | 16,583             | -                    | 231.2             | , ,            | 285.10           | 4,727,813           |
| 6                         | 15,153             | -                    | 346.0             |                | 426.70           | 6,465,785           |
| 8                         | 5,162              | -                    | 669.9             |                | 826.10           | 4,264,328           |
| 10                        | 633                | -                    | 970.20            |                | 1,196.40         | 757,321             |
| Subtotal                  | 544,259            | -                    |                   | 27,254,587     |                  | 33,609,195          |
| First Block (First 160)   | -                  | 35,185,709           | 0.991             | 1 34,872,557   | 1.2844           | 45,192,525          |
| Second Block (Over 160)   | -                  | 96,628,596           | 0.759             | 7 73,408,744   | 0.9983           | 96,464,327          |
| Subtotal                  | -                  | 131,814,305          |                   | 108,281,301    |                  | 141,656,853         |
| Construction Usage        |                    | 424,526              | 0.0553            | 23,476         | 0.0675           | 28,655              |
| Total Class               | 544,259            | 132,238,831          |                   | \$ 135,559,364 |                  | \$ 175,294,703      |

| Rate Block<br>100 Gallons             |          |                 | Test Year<br>Rate | Revenue       | Proposed<br>Rate | Proposed<br>Revenue |  |
|---------------------------------------|----------|-----------------|-------------------|---------------|------------------|---------------------|--|
| (1)                                   | (2)      | (3)             | (4)               | (5)           | (6)              | (7)                 |  |
|                                       |          | Industrial - Mo | nthly             |               |                  |                     |  |
| Customer Charge                       |          | industrial - Mo | iiiiiy            |               |                  |                     |  |
| 5/8                                   | 589      | _               | \$ 21.80          | \$ 12,840     | \$ 26.90         | \$ 15,844           |  |
| 3/4                                   | 73       | _               | 32.70             | 2,387         | 40.30            | 2,942               |  |
| 1                                     | 1,099    | _               | 54.60             | 60,005        | 67.30            | 73,963              |  |
| 1 1/2                                 | 506      | _               | 109.10            | 55,205        | 134.60           | 68,108              |  |
| 2                                     | 1,988    | _               | 174.60            | 347,105       | 215.30           | 428,016             |  |
| 3                                     | 165      | _               | 327.30            | 54,005        | 403.70           | 66,611              |  |
| 4                                     | 791      | _               | 545.50            | 431,491       | 672.80           | 532,185             |  |
| 6                                     | 778      | _               | 1,091.00          | 848,798       | 1,346.00         | 1,047,188           |  |
| 8                                     | 403      | _               | 1,746.00          | 703,638       | 2,153.00         | 867,659             |  |
| 10                                    | 120      | _               | 2,509.00          | 301,080       | 3,094.00         | 371,280             |  |
| ConAgra Demand                        | 12       | _               | 122,680.00        | 1,472,160     | 126,391.00 (a)   | 1,516,692           |  |
| Subtotal                              | 6,524    |                 | 122,000.00        | 4,288,714     | 120,001.00 (a)_  | 4,990,488           |  |
| Gubiotai                              | 0,024    |                 |                   | 4,200,714     |                  | 4,990,400           |  |
| First Block (First 160)               | -        | 765,320         | 0.9898            | 757,514       | 1.2844           | 982,977             |  |
| Second Block (Next 5,840)             | -        | 9,161,793       | 0.7398            | 6,777,894     | 0.9717           | 8,902,514           |  |
| Third Block (Over 6,000)              | -        | 19,074,342      | 0.5866            | 11,189,009    | 0.7707           | 14,700,596          |  |
| Fourth Block - Industrial Curtailment | -        | 4,198,290       | 0.3962            | 1,663,362     | 0.4648           | 1,951,365           |  |
| US Steel                              | -        | 1,376,568       | 0.4573            | 629,505       | 0.4619 (a)       | 635,837             |  |
| Hershey Commodity 1                   | -        | 1,925,613       | 0.2250            | 433,263       | 0.2307 (a)       | 444,208             |  |
| Hershey Commodity 2                   | -        | 148,077         | 0.2284            | 33,821        | 0.2307 (a)       | -                   |  |
| Hershey Commodity Penalty             |          |                 |                   | 98,603        |                  | -                   |  |
| ConAgra Commodity                     | -        | 3,079,154       | 0.0510            | 157,037       | 0.0525 (a)       | 161,717             |  |
| Subtotal                              | -        | 39,729,157      |                   | 21,740,008    | · · ·            | 27,779,214          |  |
| Total Class                           | 6,524    | 39,729,157      |                   | \$ 26,028,722 |                  | \$ 32,769,702       |  |
| (a) Assumes a 1% increase over presen | ,        | 00,.20,.0.      |                   | Ψ 20,020,: 22 |                  | <b>v</b> 02,.00,.02 |  |
| (-)                                   |          | Municipal - Mo  | onthly            |               |                  |                     |  |
| Customer Charge                       |          |                 |                   |               |                  |                     |  |
| 5/8                                   | 10,192   | -               | \$ 15.00          | \$ 152,880    | \$ 18.50         | \$ 188,552          |  |
| 3/4                                   | 688      | -               | 22.70             | 15,618        | 28.00            | 19,264              |  |
| 1                                     | 5,682    | -               | 37.80             | 214,780       | 46.60            | 264,781             |  |
| 1 1/2                                 | 1,018    | -               | 61.70             | 62,811        | 76.10            | 77,470              |  |
| 2                                     | 7,515    | -               | 98.70             | 741,731       | 121.70           | 914,576             |  |
| 3                                     | 358      | -               | 184.10            | 65,908        | 227.00           | 81,266              |  |
| 4                                     | 1,572    | -               | 231.20            | 363,446       | 285.10           | 448,177             |  |
| 6                                     | 2,255    | -               | 346.00            | 780,230       | 426.70           | 962,209             |  |
| 8                                     | 564      | -               | 669.90            | 377,824       | 826.10           | 465,920             |  |
| 10                                    | 72       | -               | 970.20            | 69,854        | 1,196.40         | 86,141              |  |
| Subtotal                              | 29,916   | -               |                   | 2,845,082     | <del>-</del>     | 3,508,356           |  |
| First Block (First 160)               | _        | 1,962,912       | 0.9911            | 1,945,443     | 1.2844           | 2,521,165           |  |
| Second Block (Over 160)               | _        | 16,928,777      | 0.8153            | 13,802,032    | 0.8705           | 14,736,501          |  |
| Subtotal                              | -        | 18,891,690      | 3.3.30            | 15,747,475    |                  | 17,257,665          |  |
| Total Class                           | 29,916.0 | 18,891,690      |                   | \$ 18,592,557 |                  | \$ 20,766,021       |  |

| Rate Block<br>100 Gallons        | Number<br>Of Bills | Total<br>Consumption   | Test Year<br>Rate | Revenue      | Proposed<br>Rate | Proposed<br>Revenue |
|----------------------------------|--------------------|------------------------|-------------------|--------------|------------------|---------------------|
| (1)                              | (2)                | (3)                    | (4)               | (5)          | (6)              | (7)                 |
|                                  | Oth                | er Water Utilities Mor | nthly - Group A   |              |                  |                     |
| Customer Charge                  | <u></u>            |                        | <u></u>           |              |                  |                     |
| 2                                | 12                 |                        | 174.60            | 2,095        | 215.30           | 2,584               |
| 4                                | 12                 |                        | 545.50            | 6,546        | 672.60           | 8,071               |
| 6                                | 48                 |                        | 1091.00           | 52,368       | 1,345.00         | 64,560              |
| 8                                | 36                 |                        | 1746.00           | 62,856       | 2,153.00         | 77,508              |
| 10                               | 12                 |                        | 2509.00           | 30,108       | 3,094.00         | 37,128              |
| Oakdale Demand 1                 | 10                 |                        | 7,283.49          | 72,835       | 7,423.69 (a)     | 74,237              |
| Oakdale Demand 2                 | 2                  |                        | 7,350.19          | 14,700       | 7,423.69 (a)     | 14,847              |
| Subtotal                         | 132                | -                      |                   | 241,508      |                  | 278,935             |
|                                  |                    |                        |                   |              |                  |                     |
| First Block                      | -                  | 744,944                | 0.6730            | 501,347      | 0.7524           | 560,496             |
| WACMA Commodity 1                | -                  | 713,951                | 0.2330            | 166,351      | 0.2360 (a)       | 168,492             |
| WACMA Commodity 2                | -                  | 3,617,369              | 0.2340            | 846,464      | 0.2360 (a)       | 853,699             |
| Oakdale Commodity 1              | -                  | 245,600                | 0.0690            | 16,946       | 0.0710 (a)       | 17,438              |
| Oakdale Commodity 2              | -                  | 52,510                 | 0.0700            | 3,676        | 0.0710 (a)       | 3,728               |
| Newtown Commodity 1              | -                  | 438,980                | 0.2673            | 117,339      | 0.2420 (a)       | 106,233             |
| Newtown Commodity 2              |                    | 469,520                | 0.2690            | 126,301      | 0.2420 (a)       | 113,624             |
| Evans City Commodity 1           |                    | 49,223                 | 0.3010            | 14,816       | 0.3100 (a)       | 15,259              |
| Evans City Commodity 2           |                    | 743,097                | 0.3020            | 224,415      | 0.3100 (a)       | 230,360             |
| Subtotal                         | -                  | 7,075,194              |                   | \$ 2,017,655 |                  | \$ 2,069,329        |
| Total Group A                    | 132.0              | 7,075,194              |                   | \$ 2,259,163 |                  | \$ 2,348,264        |
| (a) Assumes a 1% increase over p | resent rates.      |                        |                   |              |                  |                     |
|                                  | <u>Oth</u>         | er Water Utilities Mor | nthly - Group B   |              |                  |                     |
| Customer Charge                  |                    |                        |                   |              |                  |                     |
| 1                                | 12                 | -                      | \$ 54.60          | \$ 655       | \$ 67.30         | \$ 808              |
| 2                                | 36                 | -                      | 174.60            | 6,286        | 215.30           | 7,751               |
| 3                                | 12                 | -                      | 327.30            | 3,928        | 403.60           | 4,843               |
| 4                                | 36                 | -                      | 545.50            | 19,638       | 672.60           | 24,214              |
| 6                                | 8                  |                        | 1,091.00          | 8,728        | 1,345.00         | 10,760              |
| Subtotal                         | 104                | -                      |                   | 39,235       |                  | 48,376              |
| First Block                      | -                  | 88                     | 0.8979            | 79           | 1.0496           | 92                  |
| Subtotal                         | -                  | 88                     |                   | 79           | -                | 92                  |
| Total Group B                    | 104                | 88                     |                   | \$ 39,314    |                  | \$ 48,468           |
| Total Other Water Utilities      | 236                | 7,075,282              |                   | \$ 2,298,477 |                  | \$ 2,396,733        |

| Rate Block<br>100 Gallons | Number<br>Of Bills | Present<br>Consumption | Present<br>Rate | Revenue     | Proposed Consumption | Proposed<br>Rate | roposed<br>levenue |
|---------------------------|--------------------|------------------------|-----------------|-------------|----------------------|------------------|--------------------|
| (1)                       | (2)                | (3)                    | (4)             | (5)         | (6)                  | (7)              | <br>(8)            |
|                           |                    |                        | Residential -   | Monthly     |                      |                  |                    |
| Customer Charge           |                    |                        |                 | <del></del> |                      |                  |                    |
| 5/8                       | 5,828              | -                      | \$ 11.50        | \$ 67,022   | -                    | \$ 18.50         | \$<br>107,818      |
| 5/8, Low Income           | 51                 | -                      | 2.50            | 128         | -                    | 3.70             | 189                |
| 3/4                       | -                  | -                      | 20.80           | -           | -                    | 28.00            |                    |
| 1                         | 36                 | -                      | 34.60           | 1,246       | -                    | 46.60            | 1,678              |
| 1 1/2                     |                    | -                      | 56.50           | -           | -                    | 76.10            | -                  |
| 2                         |                    | -                      | 121.70          | -           | -                    | 121.70           | -                  |
| Subtotal                  | 5,915              | -                      |                 | 68,396      | -                    |                  | <br>109,684        |
| First Block               | -                  | 258,781                | 0.5350          | 138,448     | 258,781              | 1.2844           | 332,378            |
| Subtotal                  | -                  | 258,781                |                 | 138,448     | 258,781              |                  | <br>332,378        |
| Total                     | 5,915              | 258,781                |                 | 206,844     | 258,781              |                  | 442,063            |
|                           |                    |                        | Commercial -    | - Monthly   |                      |                  |                    |
| Customer Charge 5/8       | 436                | _                      | 11.50           | 5,014       | _                    | 18.50            | 8,066              |
| 3/4                       | -                  | _                      | 20.80           | -           | _                    | 28.00            | -                  |
| 1                         | 48                 | -                      | 34.60           | 1,661       | -                    | 46.60            | 2,237              |
| Subtotal                  | 484                | -                      |                 | 6,675       | -                    |                  | <br>10,303         |
| First Block               | -                  | 56,843                 | 0.5350          | 30,411      | 56,843               | 1.2844           | 73,009             |
| Second Block              |                    |                        | 0.5350          |             |                      | 0.9983           | <br>               |
| Subtotal                  | -                  | 56,843                 |                 | 30,411      | 56,843               |                  | 73,009             |
| Total Class               | 484                | 56,843                 |                 | 37,086      | 56,843               |                  | 83,312             |
|                           |                    |                        | Municipal -     | Monthly     |                      |                  |                    |
| Customer Charge           |                    |                        |                 |             |                      |                  |                    |
| 5/8                       | 12                 | -                      | 11.50           | 138         | -                    | 18.50            | 222                |
| 3/4                       |                    | -                      | 20.80           | -           | -                    | 28.00            | -                  |
| 1                         | 24                 | -                      | 34.60           | 830         | -                    | 46.60            | 1,118              |
| 1 1/2                     |                    |                        | 56.50           | -           |                      | 76.10            | <br>-              |
| Subtotal                  | 36                 | -                      |                 | 968         | -                    |                  | 1,340              |
| First Block               | _                  | 1,887                  | 0.5350          | 1,010       | 1,887                | 1.2844           | 1,010              |
| Second Block              | -                  | -                      | 0.5350          | -           | -                    | 0.8705           | -                  |
| Subtotal                  | -                  | 1,887                  |                 | 1,010       | 1,887                |                  | 1,010              |
| Total                     | 36                 | 1,887                  |                 | 1,978       | 1,887                |                  | 2,350              |
| Total Rate Zone           | 6,435              | 317,511                |                 | \$ 245,908  | 317,511              |                  | \$<br>527,725      |

# PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 41 - SUTTON HILLS

| Rate Block<br>100 Gallons<br>(1)          | Of Bills (2) | Total Consumption (3) | Present Rate (4)  | R  | Revenue<br>(5)   | Proposed Rate (6) | roposed<br>evenue<br>(7) |
|---|--------------|-----------------------|-------------------|----|------------------|-------------------|--------------------------|
|   |              | Resid                 | dential - Monthly |    |                  |                   |                          |
| Customer Charge<br>5/8<br>5/8, Low Income | 924          | -<br>-                | \$ 15.00<br>3.00  | \$ | 13,860<br>-      | \$ 18.50<br>3.70  | \$<br>17,094<br>-        |
| Subtotal                                  | 924          | <u> </u>              |                   |    | 13,860           |                   | <br>17,094               |
| All Usage<br>Subtotal                     |              | 41,935<br>41,935      | 0.7100            |    | 29,774<br>29,774 | 1.2844            | <br>53,861<br>53,861     |
| Total                                     | 924          | 41,935                |                   | \$ | 43,634           |                   | \$<br>70,955             |

# PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 46 - ALL SEASONS

# APPLICATION OF PRESENT RATES AND PROPOSED RATES TO PRO FORMA ADJUSTMENTS YEAR ENDED DECEMBER 31, 2016

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue (5)           | Proposed Rate (6) | Proposed<br>Revenue<br>(7) |
|----------------------------------|---------------------------|-----------------------------|------------------------|-----------------------|-------------------|----------------------------|
|                                  |                           | Reside                      | ential - Month         | lу                    |                   |                            |
| Customer Charge                  | 453<br>12                 |                             | 13.75<br>2.75          | 6,229<br>33           | 18.50<br>3.70     | 8,381<br>44                |
| Subtotal                         | 465                       | -                           | 20                     | 6,262                 | 0.10              | 8,425                      |
| All Usage<br>Subtotal            | -                         | 6,620                       | 0.7100                 | <u>4,700</u><br>4,700 | 1.284             | 8,503<br>8,503             |
| Total                            | 465                       | 6,620                       |                        | 10,962                |                   | 16,928                     |
| Total Rate Zone                  | 465                       | 6,620                       |                        | 10,962                |                   | 16,928                     |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 47 - BALSINGER

| Rate Block<br>100 Gallons<br>(1)          | Number<br>Of Bills<br>(2) | Present<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue (5)      | Proposed Consumption (6) | Proposed Rate (7) | Proposed Revenue (8) |
|---|---------------------------|-------------------------------|------------------------|------------------|--------------------------|-------------------|----------------------|
|   |                           |                               | Residential            | - Monthly        |                          |                   |                      |
| Customer Charge<br>5/8<br>5/8, Low Income | 2,993<br>48               | -<br>-                        | \$ 15.00<br>3.00       | \$ 44,895<br>144 | -<br>-                   | \$ 18.50<br>3.70  | \$ 55,371<br>178     |
| Subtotal                                  | 3,041                     |                               |                        | 45,039           |                          |                   | 55,548               |
| First Block<br>Second Block               | -<br>-                    | 122,687                       | 0.6200<br>0.5000       | 76,066<br>-      | 122,687                  | 1.2844<br>1.2844  | 157,579<br>-         |
| Subtotal                                  | -                         | 122,687                       |                        | 76,066           | 122,687                  |                   | 157,579              |
| Total                                     | 3,041                     | 122,687                       |                        | 121,105          | 122,687                  |                   | 213,127              |
|   |                           |                               | Commercial             | - Monthly        |                          |                   |                      |
| Customer Charge 5/8                       | 321                       | -                             | 15.00                  | 4,815            | -                        | 18.50             | 5,939                |
| Subtotal                                  | 321                       |                               |                        | 4,815            | -                        |                   | 5,939                |
| First Block<br>Second Block               | -                         | 15,536<br>-                   | 0.6200<br>0.5000       | 9,632            | 15,536                   | 1.2844<br>1.2844  | 19,954<br>-          |
| Subtotal                                  | -                         | 15,536                        |                        | 9,632            | 15,536                   |                   | 19,954               |
| Total Class                               | 321                       | 15,536                        |                        | 14,447           | 15,536                   |                   | 25,893               |
| Total Rate Zone                           | 3,362                     | 138,223                       |                        | \$ 135,552       | 138,223                  |                   | \$ 239,020           |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 50 - ACQUISITIONS

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Present Consumption (3) | Present Rate (4)  | Revenue (5) | Proposed Rate (7) | Proposed Revenue (8) |
|----------------------------------|---------------------------|-------------------------|-------------------|-------------|-------------------|----------------------|
| (1)                              | (2)                       | (0)                     | (4)               | (0)         | (1)               | (0)                  |
|                                  |                           | Resid                   | dential - Monthly |             |                   |                      |
| Customer Charge                  |                           |                         | -                 |             |                   |                      |
| 5/8                              | 1,036                     | -                       | 13.75             | 14,245      | 18.50             | 19,166               |
| 5/8, Low Income                  | 13                        | -                       | 2.75              | 36          | 3.70              | 48                   |
| 3/4                              | -                         | -                       | 20.80             | -           | 28.00             | -                    |
| 1                                | -                         | -                       | 34.60             | -           | 46.60             | -                    |
| 1 1/2                            |                           | -                       | 56.50             | -           | 76.10             | -                    |
| 2                                |                           | -                       | 90.40             | -           | 121.70            | -                    |
| Subtotal                         | 1,049                     | -                       |                   | 14,281      |                   | 19,214               |
| All Usage                        | -                         | 34,912                  | 0.9101            | 31,773      | 1.2844            | 44,841               |
| Subtotal                         | -                         | 34,912                  |                   | 31,773      |                   | 44,841               |
| Total                            | 1,049                     | 34,912                  |                   | 46,054      |                   | 64,055               |
|                                  |                           |                         |                   |             |                   |                      |
| Total Rate Zone                  | 1,049                     | 34,912                  |                   | 46,054      |                   | 64,055               |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 51 - BERRY HOLLOW

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Present<br>Consumption<br>(3) | -      | resent<br>Rate<br>(4) | R  | Revenue (5) |    | Proposed Rate (7) |    | Proposed Revenue (8) |  |
|----------------------------------|---------------------------|-------------------------------|--------|-----------------------|----|-------------|----|-------------------|----|----------------------|--|
|                                  |                           | Resi                          | dentia | al - Monthly          | ,  |             |    |                   |    |                      |  |
| Customer Charge                  |                           |                               |        |                       | •  |             |    |                   |    |                      |  |
| 5/8                              | 320                       | -                             | \$     | 18.20                 | \$ | 5,824       | \$ | 18.50             | \$ | 5,920                |  |
| 5/8, Low Income                  | 12                        | -                             |        | 3.64                  |    | 44          |    | 3.70              |    | 44                   |  |
| Subtotal                         | 332                       | -                             |        |                       | -  | 5,868       |    |                   |    | 5,964                |  |
| First 3,300 gallons              | -                         | 9,033                         |        | 0.6550                |    | 5,917       |    | 1.2844            |    | 11,602               |  |
| Next 1,700 gallons               | -                         | 1,838                         |        | 0.6010                |    | 1,105       |    | 1.2844            |    | 2,361                |  |
| Next 1,700 gallons               | -                         | 1,003                         |        | 0.5370                |    | 539         |    | 1.2844            |    | 1,288                |  |
| Over 6,700 gallons               | -                         | 1,274                         |        | 0.4700                |    | 599         |    | 1.2844            |    | 1,636                |  |
| Subtotal                         | -                         | 13,148                        |        |                       |    | 8,160       |    |                   |    | 16,887               |  |
| Total Rate Zone                  | 332                       | 13,148                        |        |                       | \$ | 14,028      |    |                   | \$ | 22,852               |  |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS ZONE 52 - MCEWENSVILLE

| Rate Block<br>100 Gallons<br>(1)               | Number<br>Of Bills<br>(2) | Present Consumption (3) | F      | Present<br>Rate<br>(4) | R            | Revenue (5)    | Proposed Consumption (6) | P  | roposed<br>Rate<br>(7) |    | roposed<br>Revenue<br>(8) |
|--|---------------------------|-------------------------|--------|------------------------|--------------|----------------|--------------------------|----|------------------------|----|---------------------------|
|  |                           | <u>F</u>                | Reside | ential - Mon           | ithly        |                |                          |    |                        |    |                           |
| Minimum Charge/Customer Charge 5/8, Low Income | 1,527<br>-                | 34,238<br>-             | \$     | 18.00<br>18.00         | \$           | 27,486<br>-    | -                        | \$ | 18.50<br>3.70          | \$ | 28,250                    |
| Subtotal                                       | 1,527                     | 34,238                  |        |                        |              | 27,486         | -                        |    |                        | -  | 28,250                    |
| All Usage<br>Subtotal                          | <u>-</u>                  | 14,625<br>14,625        |        | 0.6000                 |              | 8,775<br>8,775 | 48,863<br>48,863         |    | 1.2844                 |    | 62,760<br>62,760          |
| Total  | 1,527                     | 48,863                  |        |                        |              | 36,261         | 48,863                   |    |                        |    | 91,009                    |
|  |                           | <u>C</u>                | omme   | ercial - Mor           | <u>nthly</u> |                |                          |    |                        |    |                           |
| Minimum Charge/Customer Charge                 | 225                       | 6,312                   | \$     | 18.00                  |              | 4,050          | -                        | \$ | 18.50                  |    | 4,163                     |
| Subtotal                                       | 225                       | 6,312                   |        |                        |              | 4,050          | -                        |    |                        |    | 4,163                     |
| First Block<br>Second Block                    | -                         | 975                     |        | 0.6000<br>0.6000       |              | 585<br>-       | 7,287<br>-               |    | 1.2844<br>0.9983       |    | 9,359                     |
| Subtotal                                       | -                         | 975                     |        |                        |              | 585            | 7,287                    |    |                        |    | 9,359                     |
| Total Class                                    | 225                       | 7,287                   |        |                        |              | 4,635          | 7,287                    |    |                        |    | 13,522                    |
|  |                           |                         | Munic  | ipal - Mont            | hly          |                |                          |    |                        |    |                           |
| Minimum Charge/Customer Charge Subtotal        | 12<br>12                  | 34<br>34                | \$     | 18.00                  |              | 216<br>216     | <del>-</del>             | \$ | 18.50                  |    | 222<br>222                |
| First Block<br>Second Block<br>Subtotal        | -                         | <u>-</u>                |        | 0.6000<br>0.6000       |              | -              | 34                       |    | 1.2844<br>0.8705       |    | 44<br>-<br>44             |
| Total  | 12                        | 34                      |        |                        |              | 216            | 34                       |    |                        |    | 266                       |
| Total Rate Zone                                | 1,764.00                  | 56,184.00               |        |                        | \$           | 41,112         | 56,184                   |    |                        | \$ | 104,797                   |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

## APPLICATION OF PRESENT AND PROPOSED RATES TO PRIVATE FIRE CONNECTIONS AS OF 12-31-2018

| Rate Zone,          |        | Prese    | ent Rates |        | Propose  | ed Rates  |
|---------------------|--------|----------|-----------|--------|----------|-----------|
| Connection Size     | Number | Rate     | Revenue   | Number | Rate     | Revenue   |
| (1)                 | (2)    | (3)      | (4)       | (5)    | (6)      | (7)       |
|                     |        |          |           |        |          |           |
| <u>Zone 1</u>       |        |          |           |        |          |           |
| 1" or 1 1/4"        | 2      | \$ 44.28 | \$ 89     | 2      | \$ 56.76 | \$ 114    |
| 1 1/2"              | 4      | 63.84    | 255       | 4      | 81.84    | 327       |
| 2"                  | 47     | 113.40   | 5,330     | 47     | 145.32   | 6,830     |
| 3"                  | 15     | 257.88   | 3,868     | 15     | 330.36   | 4,955     |
| 4"                  | 319    | 453.96   | 144,813   | 319    | 581.52   | 185,505   |
| 6"                  | 1,195  | 1,031.52 | 1,232,666 | 1,195  | 1,321.44 | 1,579,121 |
| 8"                  | 611    | 1,836.12 | 1,121,869 | 611    | 2,352.24 | 1,437,219 |
| 10"                 | 52     | 2,867.64 | 149,117   | 52     | 3,673.68 | 191,031   |
| 12"                 | 19     | 4,126.08 | 78,396    | 19     | 5,285.88 | 100,432   |
| 1" Metered          | 14     | 362.52   | 5,075     | 14     | 464.40   | 6,502     |
| 1-1/2" Metered      | 3      | 517.92   | 1,554     | 3      | 663.48   | 1,990     |
| 2" Metered          | 5      | 828.72   | 4,144     | 5      | 1,061.64 | 5,308     |
| 3" Metered          | 11     | 1,553.76 | 17,091    | 11     | 1,990.56 | 21,896    |
| 4" Metered          | 34     | 1,942.20 | 66,035    | 34     | 2,488.20 | 84,599    |
| 6" Metered          | 55     | 2,913.36 | 160,235   | 55     | 3,732.36 | 205,280   |
| 8" Metered          | 11     | 4,467.12 | 49,138    | 11     | 5,722.80 | 62,951    |
| 10" Metered         | 7      | 6,279.84 | 43,959    | 7      | 8,045.16 | 56,316    |
| Hydrants            | 1,440  | 322.44   | 464,314   | 1,440  | 322.44   | 464,314   |
| Sprinkler first 200 | 7      | 540.48   | 3,783     | 7      | 692.40   | 4,847     |
| Sprinkler over 200  | 1,835  | 1.44     | 2,642     | 1,835  | 1.80     | 3,303     |
| Standpipes          | 10     | 420.24   | 4,202     | 10     | 538.32   | 5,383     |
|                     |        |          |           |        |          |           |
| Total Private Fire  | 5,696  |          | 3,558,576 | 5,696  |          | 4,428,222 |

## PENNSYLVANIA-AMERICAN WATER COMPANY - WATER OPERATIONS

# APPLICATION OF PRESENT AND PROPOSED RATES TO THE NUMBER OF PUBLIC FIRE HYDRANTS AS OF DECEMBER 31, 2018

| Service Area (1)                    | Proforma<br>Number of<br>Hydrants<br>(2) | Present<br>Annual<br>Rate<br>(3) | Pro Forma<br>Present<br>Revenue<br>(4) | Proposed<br>Annual<br>Rate<br>(5) | Pro Forma<br>Proposed<br>Revenue<br>(6) |
|-------------------------------------|--|----------------------------------|--|-----------------------------------|---|
| Rate Zone 1                         | 26,004                                   | \$ 240.00                        | \$6,240,960                            | \$ 240.00                         | \$ 6,240,960                            |
| Hydrants at 1/4 the Cost of Service | 8,880                                    | 181.20                           | 1,609,056                              | 205.32                            | 1,823,242                               |
| Bradford Township                   | 46                                       | 75.00                            | 3,450                                  | 75.00                             | 3,450                                   |
| Brownsville Area                    | 233                                      | 210.60                           | 49,070                                 | 210.60                            | 49,070                                  |
| California Area                     | 75                                       | 216.60                           | 16,245                                 | 216.60                            | 16,245                                  |
| Reading Area                        | 2,503                                    | 218.28                           | 546,355                                | 218.28                            | 546,355                                 |
| Total                               | 37,741                                   |                                  | \$8,465,136                            |                                   | \$ 8,679,321                            |

## APPLICATION OF PRESENT RATES AND PROPOSED RATES TO PROFORMA ADJUSTMENTS YEAR ENDED DECEMBER 31, 2016, 2017 AND 2018

| Rate Block<br>100 Gallons                       | Number<br>Of Bills | Total<br>Consumption | Test    | Year/Present<br>Rate |    | Revenue      | Proposed<br>Rate | <br>Proposed<br>Revenue |
|---|--------------------|----------------------|---------|----------------------|----|--------------|------------------|-------------------------|
| (1)   | (2)                | (3)                  |         | (4)                  |    | (5)          | (6)              | (7)                     |
|   |                    | Residentia           | al - Mo | nthly                |    |              |                  |                         |
| Customer Charge                                 |                    |                      |         |                      |    |              |                  |                         |
| 5/8   | 64,824             | -                    | \$      | 15.00                | \$ | 972,360      | \$ 18.50         | \$<br>1,199,244         |
| 5/8, Low Income                                 |                    | -                    |         | 5.25                 |    |              | 3.70             | -                       |
| 3/4   | 96                 | -                    |         | 22.70                |    | 2,179        | 28.00            | 2,688                   |
| 1   | 432                | -                    |         | 37.80                |    | 16,330       | 46.60            | 20,131                  |
| 1 1/2   |                    | -                    |         | 61.70                |    | -            | 76.10            | -                       |
| 2   |                    | -                    |         | 98.70                |    | -            | 121.70           | -                       |
| 4   |                    |                      |         | 231.10               |    |              | 285.00           | <br><del></del>         |
| Subtotal  | 65,352             | -                    |         |                      |    | 990,869      |                  | 1,222,063               |
| All Usage - Test Year                           | -                  | 689,492              |         | 1.0214               |    | 704,247      | 1.2844           | 885,583                 |
| All Usage - Test Year adjusted for Present Rate | -                  | 261,908,718          |         | -0.0073              |    | (1,911,934)  | 0.0000           | -                       |
| All Usage - 2017, 2018                          | -                  | (9,462,870)          |         | 1.0141               |    | (9,596,297)  | 1.2844           | (12,154,110)            |
| Subtotal  | -                  | 253,135,339          |         |                      |    | (10,803,984) |                  | (11,268,527)            |
| Total Metered                                   | 65,352             | 253,135,339          |         |                      |    | (9,813,115)  |                  | (10,046,464)            |
| Flat Rate                                       | -                  |                      |         | 55.45                |    | -            | 65.10            | -                       |
|   |                    | <u>Commerci</u>      | al - Mo | onthly               |    |              |                  |                         |
| Customer Charge                                 |                    |                      |         |                      |    |              |                  |                         |
| 5/8   | (948)              | -                    |         | 15.00                |    | (14,220)     | 18.50            | (17,538)                |
| 3/4   | (72)               | -                    |         | 22.70                |    | (1,634)      | 28.00            | (2,016)                 |
| 1   | (204)              | -                    |         | 37.80                |    | (7,711)      | 46.60            | (9,506)                 |
| 1 1/2   | (36)               | -                    |         | 61.70                |    | (2,221)      | 76.10            | (2,740)                 |
| 2   | (108)              | -                    |         | 98.70                |    | (10,660)     | 121.70           | (13,144)                |
| 3   | -                  | -                    |         | 184.10               |    | -            | 227.00           | -                       |
| 4   |                    | -                    |         | 231.20               |    |              | 285.10           |                         |
| 6   | 12                 | -                    |         | 346.00               |    | 4,152        | 426.70           | 5,120                   |
| 8   | -                  | -                    |         | 669.90               |    | -            | 826.10           | -                       |
| 10  |                    |                      |         | 970.20               |    |              | 1,196.40         | <br>                    |
| Subtotal  | (1,356)            | -                    |         |                      |    | (32,294)     |                  | (39,823)                |
| Test Year First Block (First 160)               | -                  | (163,520)            |         | 0.9911               |    | (162,065)    | 1.2844           | (210,025)               |
| Test YearSecond Block (Over 160)                | -                  | 1,527,508            |         | 0.7597               |    | 1,160,448    | 0.9983           | 1,524,911               |
| Test Year Adj Present Rates (First 160)         |                    | 35,022,189           |         | (0.0035)             |    | (122,578)    | -                | -                       |
| Test Year Adj Present Rates (Over 160)          |                    | 98,156,104           |         | (0.0035)             |    | (343,546)    | -                | -                       |
| Present Rate First Block (First 160)            |                    | (55,680)             |         | 0.9876               |    | (54,990)     | 1.2844           | (71,515)                |
| Present Rate Second Block (Over 160)            |                    | 30,480               |         | 0.7562               | _  | 23,049       | 0.9983           | <br>30,428              |
| Subtotal  | -                  | 1,338,788            |         |                      |    | 500,318      |                  | 1,273,799               |
| Total Class                                     | (1,356)            | 1,338,788            |         |                      |    | 468,024      |                  | 1,233,976               |

## APPLICATION OF PRESENT RATES AND PROPOSED RATES TO PROFORMA ADJUSTMENTS YEAR ENDED DECEMBER 31, 2016, 2017 AND 2018

| 100 Gallons   | Number<br>Of Bills                                     | Total<br>Consumption  | Test Year/Present<br>Rate   | Revenue  | Proposed<br>Rate  | Proposed Revenue                                      |
|---|--|---|---|--|---|---|
| (1)   | (2)  | (3)   | (4)   | (5)  | (6)   | (7)   |
|   |  | Industria   | - Monthly   |  |   |   |
| Customer Charge   |  |   |   |  |   |   |
| 5/8   |  | -   | 21.80   | -  | 26.90   | -   |
| 3/4   |  | -   | 32.70   | -  | 40.30   | -   |
| 1   |  | -   | 54.60   | -  | 67.30   | -   |
| 1 1/2   |  | -   | 109.10  | -  | 134.60  | -   |
| 2   |  | -   | 174.60  | -  | 215.30  | _   |
| 6   |  | -   | 1,091.00  | -  | 1,346.00  | _   |
| 8   |  | _   | 1,746.00  | _  | 2,153.00  | -   |
| 10  |  | _   | 2,509.00  | _  | 3,094.00  | _   |
| ConAgra Demand  | 12   | _   | ,   | (a) 29,520   | -   | _   |
| Subtotal  | 12   |   | 2,100.00  | 29,520   |   | -   |
| First Block (First 160)   | _  |   | 0.9898  | _  | 1.2844  | _   |
| Second Block (Next 5,840)   | _  | (13,851)  | 0.7398  | (10,247)   | 0.9717  | (13,45  |
| Third Block (Over 6,000)  | -  | (930,068)   | 0.5866  | (545,578)  | 0.7707  | (716,80   |
| Hershey Commodity Change  | -  |   |   |  | 0.7707  | (710,00   |
| , , ,   | -  | 1,925,613   |   | (b) 6,547  | 0.0007  | -<br>75 07  |
| Hershey Commodity Addit. Usage  | -  | 326,310   | 0.2284  | 74,529   | 0.2307  | 75,27   |
| Hershey Penalty - DIS Contract  | -  | 0.070.474   | (98,602.77)   | (98,603)   | -   | -   |
| ConAgra Commodity   |  | 3,079,154   | 0.0010  |  | -   |   |
| Subtotal  | -  | 4,387,158   |   | (570,273)  |   | (654,98   |
|   |  |   |   |  |   |   |
|   | 12<br>and Commodi                                      | 4,387,158<br>ty charges as of   | 12/8/2016   | (540,753)  |   | (654,988  |
| (a) Equal to the increase in ConAgra Demand<br>(b) Equal to the increase in the Hershey Com   | and Commodi  | ty charges as of as of 11/7/2016  | 12/8/2016<br>I - Monthly  | (540,753)  |   | (654,988  |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge  | and Commodi  | ty charges as of as of 11/7/2016  | l - Monthly   | (540,753)  | 10 50   | (654,988  |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Comi Customer Charge 5/8   | and Commodi  | ty charges as of as of 11/7/2016  | I - Monthly<br>15.00  | (540,753)  | 18.50   | (654,98i  |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4  | and Commodi  | ty charges as of as of 11/7/2016  | I - Monthly<br>15.00<br>22.70   | (540,753)<br>-<br>-  | 28.00   | (654,98i<br>-<br>-                                    |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4  | and Commodi  | ty charges as of as of 11/7/2016  | 1- Monthly<br>15.00<br>22.70<br>37.80   | (540,753)<br>-<br>-<br>-   | 28.00<br>46.60  | (654,98<br>-<br>-<br>-                                |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1/2  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 1- Monthly<br>15.00<br>22.70<br>37.80<br>61.70  | -<br>-<br>-  | 28.00<br>46.60<br>76.10   | -<br>-<br>-<br>-                                      |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1/2 2  | and Commodi  | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70   | -<br>-<br>-<br>-<br>-                                 |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1 1/2 2 3  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00   | -<br>-<br>-<br>-<br>-                                 |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1/2 2 3 4  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10   | -<br>-<br>-<br>-<br>-                                 |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1/2 2 3 4 4 6  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70   | -<br>-<br>-<br>-<br>-                                 |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1 1/2 2 3 4 4 6 6 8  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10                                 | -<br>-<br>-<br>-<br>-                                 |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 6 8 10   | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00   | -<br>-<br>-<br>2,369<br>-<br>-<br>-<br>-<br>-  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70   | -<br>-<br>-<br>2,92<br>-<br>-<br>-<br>-               |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1 1/2 2 3 4 4 6 6 8  | l and Commodi<br>modity Charge<br>-<br>-<br>-          | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90   | -<br>-<br>-<br>-<br>2,369  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10                                 | -<br>-<br>-<br>2,92<br>-<br>-<br>-<br>-               |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 6 8 10 Subtotal  | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90   | -<br>-<br>-<br>2,369<br>-<br>-<br>-<br>-<br>-  | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10                                 | -<br>-<br>-<br>2,92<br>-<br>-<br>-<br>-               |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Comi  Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 8 10 Subtotal  First Block (First 160)   | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90<br>970.20   | 2,369<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>2,369   | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40                     | -<br>-<br>2,92<br>-<br>-<br>-<br>-<br>-<br>2,92       |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Community Customer Charge 5/8 3/4 1 1/2 2 3 4 6 8 8 10 Subtotal First Block (First 160) Second Block (Over 160)  | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  Municipa                                      | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90<br>970.20   | 2,369<br>-<br>-<br>-<br>-<br>-<br>-<br>2,369   | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40                     | -<br>-<br>2,92<br>-<br>-<br>-<br>-<br>-<br>2,92       |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Comi  Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 8 10 Subtotal  First Block (First 160) Second Block (Over 160) Fest Year Adj Present Rates (First 160)   | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  Municipa  (55,901) 1,962,912                  | 1- Monthly  15.00 22.70 37.80 61.70 98.70 184.10 231.20 346.00 669.90 970.20  0.9911 0.8153 (0.0054)  | 2,369<br>-<br>-<br>2,369<br>-<br>-<br>2,369<br>-<br>(45,576)<br>(10,600)                           | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40<br>1.2844<br>0.8705 | -<br>-<br>2,92<br>-<br>-<br>-<br>-<br>-<br>2,92       |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Comi  Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 8 10 Subtotal  First Block (First 160) Second Block (Over 160) Fest Year Adj Present Rates (First 160) Fest Year Adj Present Rates (Over 160)  | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  Municipa  (55,901) 1,962,912 16,872,876       | 1- Monthly  15.00 22.70 37.80 61.70 98.70 184.10 231.20 346.00 669.90 970.20  0.9911 0.8153 (0.0054) (0.0054)                                     | 2,369<br>-<br>-<br>2,369<br>-<br>-<br>2,369<br>-<br>(45,576)<br>(10,600)<br>(91,114)               | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40                     | 2,92<br>-<br>-<br>2,92<br>-<br>-<br>-<br>2,92         |
| (a) Equal to the increase in ConAgra Demand (b) Equal to the increase in the Hershey Comi  Customer Charge 5/8 3/4 1 1 1/2 2 3 4 6 8 10 Subtotal  First Block (First 160) Second Block (Over 160) Fest Year Adj Present Rates (First 160) First Block (First 160) First Block (First 160) First Block (First 160) First Block (First 160) | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  Municipa  (55,901) 1,962,912 16,872,876 3,840 | 15.00<br>22.70<br>37.80<br>61.70<br>98.70<br>184.10<br>231.20<br>346.00<br>669.90<br>970.20<br>0.9911<br>0.8153<br>(0.0054)<br>(0.0054)<br>0.9857 | 2,369<br>-<br>-<br>2,369<br>-<br>-<br>-<br>2,369<br>-<br>(45,576)<br>(10,600)<br>(91,114)<br>3,785 | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40<br>1.2844<br>0.8705 | -<br>-<br>2,92<br>-<br>-<br>-<br>-<br>2,92<br>(48,66; |
|   | and Commodi<br>modity Charge<br>-<br>-<br>24<br>-<br>- | ty charges as of as of 11/7/2016  Municipa  (55,901) 1,962,912 16,872,876       | 1- Monthly  15.00 22.70 37.80 61.70 98.70 184.10 231.20 346.00 669.90 970.20  0.9911 0.8153 (0.0054) (0.0054)                                     | 2,369<br>-<br>-<br>2,369<br>-<br>-<br>2,369<br>-<br>(45,576)<br>(10,600)<br>(91,114)               | 28.00<br>46.60<br>76.10<br>121.70<br>227.00<br>285.10<br>426.70<br>826.10<br>1,196.40                     | -<br>-<br>2,92'<br>-<br>-<br>-<br>2,92'               |

## APPLICATION OF PRESENT RATES AND PROPOSED RATES TO PROFORMA ADJUSTMENTS YEAR ENDED DECEMBER 31, 2016, 2017 AND 2018

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)            | Total<br>Consumption<br>(3) | Test Year/Present<br>Rate<br>(4) |     | Revenue (5) | Proposed Rate (6) | Proposed<br>Revenue<br>(7) |
|--|--------------------------------------|-----------------------------|----------------------------------|-----|-------------|-------------------|----------------------------|
|  | Ot                                   | her Water Utilitie          | s Monthly - Group A              |     |             |                   |                            |
| Customer Charge  | <u> </u>                             | inci vvatci otintic         | S Monthly Cloup 71               |     |             |                   |                            |
| 6  | -                                    |                             | 1,091.00                         |     | -           | 1,345.0           | _                          |
| Oakdale Demand   | 10                                   |                             | 66.70                            | (c) | 667         | -                 | _                          |
| Subtotal   | 10                                   |                             |                                  | ` _ | 667         |                   | -                          |
| First Block  | _                                    | 16,202                      | 0.6730                           |     | 10,904      | 0.7524            | 12,190                     |
| Farmington Commodity Adjustment  |                                      | ,                           |                                  |     | (1,454)     |                   | ,                          |
| Newtown-Artesian Commodity   | -                                    | 438,980                     | 0.0017                           | (d) | 746         | 0.2420            | 106,233                    |
| Oakdale Commodity  | -                                    | 245,600                     | 0.0010                           | (c) | 246         | -                 | -                          |
| Evans City Commodity   | -                                    | 49,223                      | 0.0060                           | (e) | 295         | -                 | -                          |
| Evans City Commodity 2   | -                                    | 743,097                     | 0.0050                           | (e) | 3,715       | -                 | -                          |
| WACMA Commodity Rate   | -                                    | 713,951                     | 0.0070                           | (f) | 4,998       | -                 | -                          |
| WACMA Commodity Rate 2   | -                                    | 3,617,369                   | 0.0060                           | (f) | 21,704      | -                 | -                          |
| Subtotal   | -                                    | 5,824,422                   |                                  |     | 41,154      |                   | 118,424                    |
| Total  | 10                                   | 5,824,422                   |                                  |     | 41,821      |                   | 118,424                    |
| (c) Equal to the increase in Oakdale Deman<br>(d) Equal to the increase in Newtown-Artesia<br>(e) Equal to the increases in Evans City con<br>(e) Equal to the increases in WACMA comm | an Commodity as<br>nmodity rate on 1 | of 7/1/2016.<br>/1/2017.    |                                  |     |             |                   |                            |
| Total Other Water Utilities  | 10                                   | 5,824,422                   |                                  | \$  | 41,821      |                   | \$ 118,424                 |

### PENNSYLVANIA-AMERICAN WATER COMPANY **ZONE 1 - PAWC**

### COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES **RESIDENTIAL - MONTHLY** 5/8 INCH METERS

|             | 5/8 IIV                  | CH METERS                |                      |         |
|-------------|--------------------------|--------------------------|----------------------|---------|
|             | BILLS U                  | INDED                    |                      |         |
| CONSUMPTION | PRESENT                  | PROPOSED                 | INCP                 | EASE    |
| 100 GALLONS | RATES**                  | RATES                    | AMOUNT               | PERCENT |
| (1)         |                          | (3)                      | (4)                  | (5)     |
| (1)         | (2)                      | (3)                      | (4)                  | (3)     |
| 0           | \$16.11                  | \$18.50                  | \$2.40               | 14.87%  |
| 1,000       | \$27.00                  | \$31.34                  | \$4.35               | 16.10%  |
| 2,000       | \$37.88                  | \$44.19                  | \$6.31               | 16.66%  |
| 3,000       | \$48.77                  | \$57.03                  | \$8.26               | 16.94%  |
| 3,000       | \$48.77                  | \$57.03                  | \$8.26               | 16.94%  |
| 3,630 *     | \$55.63                  | \$65.12                  | \$9.50               | 17.07%  |
| 4,000       | \$59.66                  | \$69.88                  | \$10.21              | 17.12%  |
| 5,000       | \$70.54                  | \$82.72                  | \$12.18              | 17.26%  |
| 6,000       | \$81.43                  | \$95.56                  | \$14.13              | 17.35%  |
| 7,000       | \$92.33                  | \$108.41                 | \$16.08              | 17.42%  |
| 8,000       | \$103.22                 | \$121.25                 | \$18.03              | 17.47%  |
| 9,000       | \$114.10                 | \$134.10                 | \$20.00              | 17.53%  |
| 10,000      | \$124.99                 | \$146.94                 | \$21.95              | 17.56%  |
| 11,000      | \$135.88                 | \$159.78                 | \$23.90              | 17.59%  |
| 12,000      | \$146.76                 | \$172.63                 | \$25.86              | 17.59%  |
| 13,000      | \$157.66                 | \$172.03<br>\$185.47     | \$27.82              | 17.64%  |
| 14,000      | \$168.55                 | \$198.32                 | \$29.77              | 17.66%  |
| 15,000      | \$179.43                 | \$211.16                 | \$31.73              | 17.68%  |
| 16,000      | \$179.43<br>\$190.32     | \$224.00                 | \$33.68              | 17.70%  |
| 17,000      | \$201.21                 | \$236.85                 | \$35.64              | 17.70%  |
| 18,000      | \$212.09                 | \$249.69                 | \$37.60              | 17.73%  |
| 19,000      | \$222.98                 | \$262.54                 | \$39.55              | 17.73%  |
| 20,000      | \$233.88                 | \$275.38                 | \$41.50              | 17.75%  |
| 25,000      | \$288.31                 | \$339.60                 | \$51.29              | 17.79%  |
| 30,000      | \$342.76                 | \$403.82                 | \$61.06              | 17.79%  |
| 35,000      | \$397.20                 | \$468.04                 | \$70.84              | 17.83%  |
| 40,000      | \$451.64                 | \$532.26                 | \$80.62              | 17.85%  |
| 45,000      | \$506.09                 | \$596.48                 | \$90.39              | 17.86%  |
| 50,000      | \$560.52                 | \$660.70                 | \$100.18             | 17.87%  |
| 60,000      | \$669.41                 | \$789.14                 | \$100.10             | 17.89%  |
| 70,000      | \$778.30                 | \$917.58                 | \$139.28             | 17.09%  |
| 80,000      | \$887.18                 | \$1,046.02               | \$158.84             | 17.90%  |
| 90,000      | \$996.06                 | \$1,040.02<br>\$1,174.46 |                      | 17.90%  |
| 100,000     | \$1,104.94               | \$1,174.40               | \$178.40<br>\$197.96 | 17.91%  |
|             | \$1,104.94<br>\$1,213.83 |                          |                      |         |
| 110,000     |                          | \$1,431.34<br>\$1,550.79 | \$217.51             | 17.92%  |
| 120,000     | \$1,322.71<br>\$1,431.60 | \$1,559.78<br>\$1,688.22 | \$237.07             | 17.92%  |
| 130,000     | \$1,431.60<br>\$1,540.48 | : ·                      | \$256.62             | 17.93%  |
| 140,000     | \$1,540.48<br>\$1,640.36 | \$1,816.66<br>\$1,045.10 | \$276.18<br>\$205.74 | 17.93%  |
| 150,000     | \$1,649.36               | \$1,945.10<br>\$2,072.54 | \$295.74             | 17.93%  |
| 160,000     | \$1,758.25<br>\$1,967.12 | \$2,073.54               | \$315.29             | 17.93%  |
| 170,000     | \$1,867.13<br>\$1,076.02 | \$2,201.98<br>\$2,330.42 | \$334.85<br>\$354.40 | 17.93%  |

<sup>\*</sup> Average monthly bill.

180,000

\$1,976.02

\$2,330.42

\$354.40

17.94%

<sup>\*\*</sup> Present rates include 7.50% DSIC and -.13% STAS

## PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 40 - NITTANY

# COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES RESIDENTIAL - MONTHLY 5/8 INCH METERS

**BILLS UNDER** CONSUMPTION **PRESENT PROPOSED INCREASE** 100 GALLONS RATES\*\* **AMOUNT PERCENT RATES** (1) (2)(3)(4)(5)\$16.11 \$18.50 \$2.39 14.87% \$7.61 1,000 \$23.73 \$31.34 32.08% 2,000 \$31.35 \$44.19 \$12.84 40.95% 3,000 \$38.98 \$57.03 \$18.05 46.32% 3,650 \* \$43.94 \$65.38 \$21.44 48.81% 4.000 \$46.60 \$69.88 \$23.28 49.96% 5,000 \$54.22 \$82.72 \$28.50 52.56% 6,000 \$61.85 \$95.56 \$33.71 54.52% 7,000 \$69.47 \$108.41 \$38.94 56.06% 8,000 \$77.09 \$121.25 \$44.16 57.28% 9,000 \$49.39 58.30% \$84.71 \$134.10 10,000 \$92.34 \$146.94 \$54.60 59.13% 11,000 \$99.96 \$159.78 \$59.82 59.84% \$65.05 12,000 \$107.58 \$172.63 60.46% 13,000 \$115.21 \$185.47 \$70.26 60.99% 14,000 \$122.83 \$198.32 \$75.49 61.46% 15,000 \$130.45 \$211.16 \$80.71 61.86% 16,000 \$138.08 \$224.00 \$85.92 62.23% 17,000 \$236.85 \$91.15 \$145.70 62.56% 18,000 \$249.69 \$96.37 62.85% \$153.32 \$262.54 19,000 \$160.95 \$101.59 63.12% 20.000 \$168.57 \$275.38 \$106.81 63.36% 64.31% 25,000 \$206.69 \$339.60 \$132.91 30,000 \$244.80 \$403.82 \$159.02 64.96% 35,000 \$282.92 \$468.04 \$185.12 65.43% 40,000 \$321.04 \$532.26 \$211.22 65.79% 45,000 \$237.33 \$359.15 \$596.48 66.08% 50,000 \$397.27 \$660.70 \$263.43 66.31% 60,000 \$473.50 \$789.14 \$315.64 66.66% 70,000 66.91% \$549.73 \$917.58 \$367.85 80,000 \$625.97 \$1,046.02 \$420.05 67.10% 90,000 \$702.20 \$1,174.46 \$472.26 67.25% 67.37% 100,000 \$778.43 \$1,302.90 \$524.47 110,000 \$854.67 \$1,431.34 \$576.67 67.47% 120,000 \$930.90 \$1,559.78 \$628.88 67.56% 67.63% 130,000 \$1,007.13 \$1,688.22 \$681.09 140,000 \$1,083.36 \$1,816.66 \$733.30 67.69% 150,000 \$1,159.60 \$1,945.10 \$785.50 67.74% 160,000 \$1,235.83 \$2,073.54 \$837.71 67.79% 170,000 \$1,312.06 \$2,201.98 \$889.92 67.83% 180,000 \$1,388.29 \$2,330.42 \$942.13 67.86%

<sup>\*</sup> Average monthly bill.

<sup>\*\*</sup> Present rates include 7.50% DSIC and -.13% STAS

## PENNSYLVANIA-AMERICAN WATER COMPANY **ZONE 46 - ALL SEASONS**

## COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES **RESIDENTIAL - MONTHLY** 5/8 INCH METERS

| CONOLINETION | BILLS      | MOD        | E40E     |         |
|--------------|------------|------------|----------|---------|
| CONSUMPTION  | PRESENT    | PROPOSED   | INCR     |         |
| 100 GALLONS  | RATES**    | RATES      | AMOUNT   | PERCENT |
| (1)          | (2)        | (3)        | (4)      | (5)     |
| -            | \$14.76    | \$18.50    | \$3.74   | 25.34%  |
| 1,000        | \$22.39    | \$31.34    | \$8.95   | 39.97%  |
| 2,000        | \$30.01    | \$44.19    | \$14.18  | 47.25%  |
| 3,000        | \$37.63    | \$57.03    | \$19.40  | 51.55%  |
| 3,630 *      | \$42.44    | \$65.12    | \$22.68  | 53.44%  |
| 4,000        | \$45.26    | \$69.88    | \$24.62  | 54.40%  |
| 5,000        | \$52.88    | \$82.72    | \$29.84  | 56.43%  |
| 6,000        | \$60.50    | \$95.56    | \$35.06  | 57.95%  |
| 7,000        | \$68.13    | \$108.41   | \$40.28  | 59.12%  |
| 8,000        | \$75.75    | \$121.25   | \$45.50  | 60.07%  |
| 9,000        | \$83.37    | \$134.10   | \$50.73  | 60.85%  |
| 10,000       | \$91.00    | \$146.94   | \$55.94  | 61.47%  |
| 11,000       | \$98.62    | \$159.78   | \$61.16  | 62.02%  |
| 12,000       | \$106.24   | \$172.63   | \$66.39  | 62.49%  |
| 13,000       | \$113.87   | \$185.47   | \$71.60  | 62.88%  |
| 14,000       | \$121.49   | \$198.32   | \$76.83  | 63.24%  |
| 15,000       | \$129.11   | \$211.16   | \$82.05  | 63.55%  |
| 16,000       | \$136.74   | \$224.00   | \$87.26  | 63.81%  |
| 17,000       | \$144.36   | \$236.85   | \$92.49  | 64.07%  |
| 18,000       | \$151.98   | \$249.69   | \$97.71  | 64.29%  |
| 19,000       | \$159.61   | \$262.54   | \$102.93 | 64.49%  |
| 20,000       | \$167.23   | \$275.38   | \$108.15 | 64.67%  |
| 25,000       | \$205.35   | \$339.60   | \$134.25 | 65.38%  |
| 30,000       | \$243.46   | \$403.82   | \$160.36 | 65.87%  |
| 35,000       | \$281.58   | \$468.04   | \$186.46 | 66.22%  |
| 40,000       | \$319.69   | \$532.26   | \$212.57 | 66.49%  |
| 45,000       | \$357.81   | \$596.48   | \$238.67 | 66.70%  |
| 50,000       | \$395.93   | \$660.70   | \$264.77 | 66.87%  |
| 60,000       | \$472.16   | \$789.14   | \$316.98 | 67.13%  |
| 70,000       | \$548.39   | \$917.58   | \$369.19 | 67.32%  |
| 80,000       | \$624.62   | \$1,046.02 | \$421.40 | 67.47%  |
| 90,000       | \$700.86   | \$1,174.46 | \$473.60 | 67.57%  |
| 100,000      | \$777.09   | \$1,302.90 | \$525.81 | 67.66%  |
| 110,000      | \$853.32   | \$1,431.34 | \$578.02 | 67.74%  |
| 120,000      | \$929.56   | \$1,559.78 | \$630.22 | 67.80%  |
| 130,000      | \$1,005.79 | \$1,688.22 | \$682.43 | 67.85%  |
| 140,000      | \$1,082.02 | \$1,816.66 | \$734.64 | 67.90%  |
| 150,000      | \$1,158.25 | \$1,945.10 | \$786.85 | 67.93%  |
| 160,000      | \$1,234.49 | \$2,073.54 | \$839.05 | 67.97%  |
| 170,000      | \$1,310.72 | \$2,201.98 | \$891.26 | 68.00%  |
| 180,000      | \$1,386.95 | \$2,330.42 | \$943.47 | 68.02%  |

<sup>\*</sup> Average monthly bill.
\*\* Present rates include 7.50% DSIC and -.13% STAS

## PENNSYLVANIA-AMERICAN WATER COMPANY **ZONE 47 - BALSINGER**

## COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES **RESIDENTIAL - MONTHLY** 5/8 INCH METERS

| BILL                | INIOE      | 25405      |         |
|---------------------|------------|------------|---------|
| CONSUMPTION PRESENT | PROPOSED   |            | REASE   |
| 100 GALLONS RATES** | RATES      | AMOUNT     | PERCENT |
| (1) (2)             | (3)        | (4)        | (5)     |
| - \$16.11           | \$18.50    | \$2.39     | 14.84%  |
| 1,000 \$20.08       | \$31.34    | \$11.26    | 56.08%  |
| 2,000 \$24.05       | \$44.19    | \$20.14    | 83.74%  |
| 3,000 \$28.02       | \$57.03    | \$29.01    | 103.53% |
| 3,630 * \$30.53     | \$65.12    | \$34.59    | 113.30% |
| 4,000 \$32.00       | \$69.88    | \$37.88    | 118.38% |
| 5,000 \$35.97       | \$82.72    | \$46.75    | 129.97% |
| 6,000 \$39.94       | \$95.56    | \$55.62    | 139.26% |
| 7,000 \$43.91       | \$108.41   | \$64.50    | 146.89% |
| 8,000 \$47.89       | \$121.25   | \$73.36    | 153.18% |
| 9,000 \$51.86       | \$134.10   | \$82.24    | 158.58% |
| 10,000 \$55.83      | \$146.94   | \$91.11    | 163.19% |
| 11,000 \$59.81      | \$159.78   | \$99.97    | 167.15% |
| 12,000 \$63.78      | \$172.63   | \$108.85   | 170.66% |
| 13,000 \$67.75      | \$185.47   | \$117.72   | 173.76% |
| 14,000 \$71.72      | \$198.32   | \$126.60   | 176.52% |
| 15,000 \$75.70      | \$211.16   | \$135.46   | 178.94% |
| 16,000 \$79.67      | \$224.00   | \$144.33   | 181.16% |
| 17,000 \$83.64      | \$236.85   | \$153.21   | 183.18% |
| 18,000 \$87.61      | \$249.69   | \$162.08   | 185.00% |
| 19,000 \$91.59      | \$262.54   | \$170.95   | 186.65% |
| 20,000 \$95.56      | \$275.38   | \$179.82   | 188.17% |
| 25,000 \$115.42     | \$339.60   | \$224.18   | 194.23% |
| 30,000 \$135.29     | \$403.82   | \$268.53   | 198.48% |
| 35,000 \$155.15     | \$468.04   | \$312.89   | 201.67% |
| 40,000 \$175.01     | \$532.26   | \$357.25   | 204.13% |
| 45,000 \$194.88     | \$596.48   | \$401.60   | 206.08% |
| 50,000 \$214.74     | \$660.70   | \$445.96   | 207.67% |
| 60,000 \$254.47     | \$789.14   | \$534.67   | 210.11% |
| 70,000 \$294.19     | \$917.58   | \$623.39   | 211.90% |
| 80,000 \$333.92     | \$1,046.02 | \$712.10   | 213.25% |
| 90,000 \$373.65     | \$1,174.46 | \$800.81   | 214.32% |
| 100,000 \$413.37    | \$1,302.90 | \$889.53   | 215.19% |
| 110,000 \$453.10    | \$1,431.34 | \$978.24   | 215.90% |
| 120,000 \$492.83    | \$1,559.78 | \$1,066.95 | 216.49% |
| 130,000 \$532.56    | \$1,688.22 | \$1,155.66 | 217.00% |
| 140,000 \$572.28    |            | \$1,244.38 | 217.44% |
| 150,000 \$612.01    | \$1,945.10 | \$1,333.09 | 217.82% |
| 160,000 \$651.74    | \$2,073.54 | \$1,421.80 | 218.15% |
| 170,000 \$691.46    |            | \$1,510.52 | 218.45% |
| 180,000 \$731.19    |            | \$1,599.23 | 218.72% |

<sup>\*</sup> Average monthly bill.
\*\* Present rates include 7.50% DSIC and -.13% STAS

## PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 50 - ACQUISITIONS

# COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES RESIDENTIAL - MONTHLY 5/8 INCH METERS

|             | BILLS      | UNDER      |          |         |
|-------------|------------|------------|----------|---------|
| CONSUMPTION | PRESENT    | PROPOSED   | INCR     | EASE    |
| 100 GALLONS | RATES      | RATES      | AMOUNT   | PERCENT |
| (1)         | (2)        | (3)        | (4)      | (5)     |
|             |            |            |          |         |
| -           | \$13.75    | \$18.50    | \$4.75   | 34.55%  |
| 1,000       | \$22.85    | \$31.34    | \$8.49   | 37.16%  |
| 2,000       | \$31.95    | \$44.19    | \$12.24  | 38.31%  |
| 3,000       | \$41.05    | \$57.03    | \$15.98  | 38.93%  |
| 3,630 *     | \$46.79    | \$65.12    | \$18.33  | 39.18%  |
| 4,000       | \$50.15    | \$69.88    | \$19.73  | 39.34%  |
| 5,000       | \$59.26    | \$82.72    | \$23.46  | 39.59%  |
| 6,000       | \$68.36    | \$95.56    | \$27.20  | 39.79%  |
| 7,000       | \$77.46    | \$108.41   | \$30.95  | 39.96%  |
| 8,000       | \$86.56    | \$121.25   | \$34.69  | 40.08%  |
| 9,000       | \$95.66    | \$134.10   | \$38.44  | 40.18%  |
| 10,000      | \$104.76   | \$146.94   | \$42.18  | 40.26%  |
| 11,000      | \$113.86   | \$159.78   | \$45.92  | 40.33%  |
| 12,000      | \$122.96   | \$172.63   | \$49.67  | 40.40%  |
| 13,000      | \$132.06   | \$185.47   | \$53.41  | 40.44%  |
| 14,000      | \$141.16   | \$198.32   | \$57.16  | 40.49%  |
| 15,000      | \$150.27   | \$211.16   | \$60.89  | 40.52%  |
| 16,000      | \$159.37   | \$224.00   | \$64.63  | 40.55%  |
| 17,000      | \$168.47   | \$236.85   | \$68.38  | 40.59%  |
| 18,000      | \$177.57   | \$249.69   | \$72.12  | 40.61%  |
| 19,000      | \$186.67   | \$262.54   | \$75.87  | 40.64%  |
| 20,000      | \$195.77   | \$275.38   | \$79.61  | 40.67%  |
| 25,000      | \$241.28   | \$339.60   | \$98.32  | 40.75%  |
| 30,000      | \$286.78   | \$403.82   | \$117.04 | 40.81%  |
| 35,000      | \$332.29   | \$468.04   | \$135.75 | 40.85%  |
| 40,000      | \$377.79   | \$532.26   | \$154.47 | 40.89%  |
| 45,000      | \$423.30   | \$596.48   | \$173.18 | 40.91%  |
| 50,000      | \$468.80   | \$660.70   | \$191.90 | 40.93%  |
| 60,000      | \$559.81   | \$789.14   | \$229.33 | 40.97%  |
| 70,000      | \$650.82   | \$917.58   | \$266.76 | 40.99%  |
| 80,000      | \$741.83   | \$1,046.02 | \$304.19 | 41.01%  |
| 90,000      | \$832.84   | \$1,174.46 | \$341.62 | 41.02%  |
| 100,000     | \$923.85   | \$1,302.90 | \$379.05 | 41.03%  |
| 110,000     | \$1,014.86 | \$1,431.34 | \$416.48 | 41.04%  |
| 120,000     | \$1,105.87 | \$1,559.78 | \$453.91 | 41.05%  |
| 130,000     | \$1,196.88 | \$1,688.22 | \$491.34 | 41.05%  |
| 140,000     | \$1,287.89 | \$1,816.66 | \$528.77 | 41.06%  |
| 150,000     | \$1,378.90 | \$1,945.10 | \$566.20 | 41.06%  |
| 160,000     | \$1,469.91 | \$2,073.54 | \$603.63 | 41.07%  |
| 170,000     | \$1,560.92 | \$2,201.98 | \$641.06 | 41.07%  |
| 180,000     | \$1,651.93 | \$2,330.42 | \$678.49 | 41.07%  |

<sup>\*</sup> Average monthly bill.

## PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 51 - BERRY HOLLOW

# COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES RESIDENTIAL - MONTHLY 5/8 INCH METERS

| CONSUMPTION 100 GALLONS RATES RATES RATES AMOUNT PERCENT (1) (2) (3) (4) (5) (5) (6) (7) (7) (8) (1) (7) (8) (1) (7) (8) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1   |             | BILLS    | UNDER      |            |         |
|---|-------------|----------|------------|------------|---------|
| (1)         (2)         (3)         (4)         (5)           -         \$18.20         \$18.50         \$0.30         1.65%           1,000         \$24.75         \$31.34         \$6.59         26.63%           2,000         \$31.30         \$44.19         \$12.89         41.18%           3,000         \$37.85         \$57.03         \$19.18         50.67%           3,630         *         \$41.80         \$65.12         \$23.32         55.79%           4,000         \$44.02         \$69.88         \$25.86         58.75%           5,000         \$50.03         \$82.72         \$32.69         65.34%           6,000         \$55.40         \$95.56         \$40.16         72.49%           7,000         \$60.57         \$108.41         \$47.84         78.98%           8,000         \$65.27         \$121.25         \$55.98         85.77%           9,000         \$69.97         \$134.10         \$64.13         91.65%           10,000         \$74.67         \$146.94         \$72.27         96.79%           11,000         \$79.37         \$159.78         \$80.41         101.31%           12,000         \$84.07         \$172.63         \$88.56   | CONSUMPTION | PRESENT  | PROPOSED   | INCR       | EASE    |
| - \$18.20 \$18.50 \$0.30 1.65% 1,000 \$24.75 \$31.34 \$6.59 26.63% 2,000 \$31.30 \$44.19 \$12.89 41.18% 3,000 \$37.85 \$57.03 \$19.18 50.67% 3,630 * \$41.80 \$65.12 \$23.32 55.79% 4,000 \$44.02 \$69.88 \$25.86 58.75% 5,000 \$50.03 \$82.72 \$32.69 65.34% 6,000 \$55.40 \$95.56 \$40.16 72.49% 7,000 \$60.57 \$108.41 \$47.84 78.98% 8,000 \$65.27 \$121.25 \$55.98 85.77% 9,000 \$60.57 \$108.41 \$47.84 78.98% 8,000 \$65.27 \$121.25 \$55.98 85.77% 9,000 \$69.97 \$134.10 \$64.13 91.65% 10,000 \$74.67 \$146.94 \$72.27 96.79% 11,000 \$79.37 \$159.78 \$80.41 101.31% 12,000 \$84.07 \$172.63 \$88.56 105.34% 13,000 \$93.47 \$198.32 \$104.85 112.18% 15,000 \$93.47 \$198.32 \$104.85 112.18% 15,000 \$93.47 \$198.32 \$104.85 112.18% 15,000 \$107.57 \$236.85 \$129.28 120.18% 18,000 \$112.27 \$249.69 \$137.42 122.40% 19,000 \$116.97 \$262.54 \$145.57 124.45% 20,000 \$121.67 \$275.38 \$153.71 126.33% 25,000 \$192.17 \$468.04 \$275.87 143.56% 40,000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.6% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.40% 50.000 \$239.17 \$596.48 \$357.31 149.60% 50.000 \$262.67 \$660.70 \$338.03 151.53% 60.000 \$403.67 \$917.58 \$560.91 157.26% 80.000 \$446.67 \$1,046.02 \$642.35 159.13% 90.000 \$450.67 \$1,174.46 \$723.79 160.60% 100.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.000 \$497.67 \$1,302.90 \$805.23 161.80% 110.00 | 100 GALLONS | RATES    | RATES      | AMOUNT     | PERCENT |
| 1,000       \$24.75       \$31.34       \$6.59       26.63%         2,000       \$31.30       \$44.19       \$12.89       41.18%         3,000       \$37.85       \$57.03       \$19.18       50.67%         3,630       \$41.80       \$65.12       \$23.32       55.79%         4,000       \$44.02       \$69.88       \$25.86       58.75%         5,000       \$50.03       \$82.72       \$32.69       \$65.34%         6,000       \$55.40       \$95.56       \$40.16       72.49%         7,000       \$60.57       \$108.41       \$47.84       78.98%         8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       \$112.18%         15,000       \$98.17       \$211.16       \$112.99 </td <td>(1)</td> <td>(2)</td> <td>(3)</td> <td>(4)</td> <td>(5)</td>  | (1)         | (2)      | (3)        | (4)        | (5)     |
| 1,000       \$24.75       \$31.34       \$6.59       26.63%         2,000       \$31.30       \$44.19       \$12.89       41.18%         3,000       \$37.85       \$57.03       \$19.18       50.67%         3,630       \$41.80       \$65.12       \$23.32       55.79%         4,000       \$44.02       \$69.88       \$25.86       58.75%         5,000       \$50.03       \$82.72       \$32.69       \$65.34%         6,000       \$55.40       \$95.56       \$40.16       72.49%         7,000       \$60.57       \$108.41       \$47.84       78.98%         8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       \$112.18%         15,000       \$98.17       \$211.16       \$112.99 </td <td></td> <td></td> <td></td> <td></td> <td></td>   |             |          |            |            |         |
| 2,000       \$31.30       \$44.19       \$12.89       41.18%         3,000       \$37.85       \$57.03       \$19.18       50.67%         3,630       * \$41.80       \$65.12       \$23.32       55.79%         4,000       \$44.02       \$69.88       \$25.86       58.75%         5,000       \$50.03       \$82.72       \$32.69       65.34%         6,000       \$55.40       \$95.56       \$40.16       72.49%         7,000       \$60.57       \$108.41       \$47.84       78.98%         8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         \$11,000       \$79.37       \$159.78       \$80.41       101.31%         \$12,000       \$84.07       \$172.63       \$88.56       105.34%         \$13,000       \$88.77       \$185.47       \$96.70       108.93%         \$14,000       \$93.47       \$198.32       \$104.85       \$112.18%         \$15,000       \$98.17       \$211.16       \$112.99       \$15.10%         \$17,000       \$107.57       \$236.85  | -           | \$18.20  | \$18.50    | \$0.30     | 1.65%   |
| 3,000       \$37.85       \$57.03       \$19.18       50.67%         3,630       *       \$41.80       \$65.12       \$23.32       55.79%         4,000       \$44.02       \$69.88       \$25.86       58.75%         5,000       \$50.03       \$82.72       \$32.69       65.34%         6,000       \$55.40       \$95.56       \$40.16       72.49%         7,000       \$60.57       \$108.41       \$47.84       78.98%         8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       \$112.18         15,000       \$98.17       \$221.16       \$112.99       \$15.10%         16,000       \$102.87       \$224.00       \$121.13       \$17.75%         17,000       \$107.57       \$236.8  | 1,000       | \$24.75  | \$31.34    | \$6.59     | 26.63%  |
| 3,630 *       \$41.80       \$65.12       \$23.32       55.79%         4,000 **       \$44.02       \$69.88       \$25.86       58.75%         5,000 **       \$50.03       \$82.72       \$32.69       65.34%         6,000 **       \$55.40       \$95.56       \$40.16       72.49%         7,000 **       \$60.57       \$108.41       \$47.84       78.98%         8,000 **       \$65.27       \$121.25       \$55.98       85.77%         9,000 **       \$69.97       \$134.10       \$64.13       91.65%         10,000 **       \$74.67       \$146.94       \$72.27       96.79%         11,000 **       \$79.37       \$159.78       \$80.41       101.31%         12,000 **       \$84.07       \$172.63       \$88.56       105.34%         13,000 **       \$88.77       \$185.47       \$96.70       108.93%         14,000 **       \$93.47       \$198.32       \$104.85       112.18%         15,000 **       \$98.17       \$211.16       \$112.99       115.10%         16,000 **       \$102.87       \$224.00       \$121.13       \$17.75%         17,000 **       \$116.97       \$262.54       \$145.57       \$124.45%         20,000 **   | 2,000       | \$31.30  | \$44.19    | \$12.89    | 41.18%  |
| 4,000       \$44.02       \$69.88       \$25.86       58.75%         5,000       \$50.03       \$82.72       \$32.69       65.34%         6,000       \$55.40       \$95.56       \$40.16       72.49%         7,000       \$60.57       \$108.41       \$47.84       78.98%         8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         \$11,000       \$79.37       \$159.78       \$80.41       101.31%         \$12,000       \$84.07       \$172.63       \$88.56       105.34%         \$13,000       \$88.77       \$185.47       \$96.70       108.93%         \$14,000       \$93.47       \$198.32       \$104.85       \$112.18%         \$15,000       \$98.17       \$211.16       \$112.99       \$15.10%         \$16,000       \$102.87       \$224.00       \$121.13       \$17.75%         \$17,000       \$107.57       \$236.85       \$129.28       \$120.18%         \$19,000       \$116.97       \$249.69       \$137.42       \$122.40%         \$19,000       \$116.97       \$  | 3,000       | \$37.85  | \$57.03    | \$19.18    | 50.67%  |
| 5,000         \$50.03         \$82.72         \$32.69         65.34%           6,000         \$55.40         \$95.56         \$40.16         72.49%           7,000         \$60.57         \$108.41         \$47.84         78.98%           8,000         \$65.27         \$121.25         \$55.98         85.77%           9,000         \$69.97         \$134.10         \$64.13         91.65%           10,000         \$74.67         \$146.94         \$72.27         96.79%           11,000         \$79.37         \$159.78         \$80.41         101.31%           12,000         \$84.07         \$172.63         \$88.56         105.34%           13,000         \$88.77         \$185.47         \$96.70         108.93%           14,000         \$93.47         \$198.32         \$104.85         \$12.18%           15,000         \$98.17         \$211.16         \$112.99         \$15.10%           16,000         \$102.87         \$224.00         \$121.13         \$17.75%           17,000         \$107.57         \$236.85         \$129.28         \$120.18%           18,000         \$112.27         \$249.69         \$137.42         \$122.40%           19,000         \$116.97         \$26  | 3,630 *     | \$41.80  | \$65.12    | \$23.32    | 55.79%  |
| 6,000         \$55.40         \$95.56         \$40.16         72.49%           7,000         \$60.57         \$108.41         \$47.84         78.98%           8,000         \$65.27         \$121.25         \$55.98         85.77%           9,000         \$69.97         \$134.10         \$64.13         91.65%           10,000         \$74.67         \$146.94         \$72.27         96.79%           11,000         \$79.37         \$159.78         \$80.41         101.31%           12,000         \$84.07         \$172.63         \$88.56         105.34%           13,000         \$88.77         \$185.47         \$96.70         108.93%           14,000         \$93.47         \$198.32         \$104.85         \$112.18%           15,000         \$98.17         \$211.16         \$112.99         \$15.10%           16,000         \$102.87         \$224.00         \$121.13         \$17.75%           17,000         \$107.57         \$236.85         \$129.28         \$120.18%           18,000         \$112.27         \$249.69         \$137.42         \$122.40%           19,000         \$116.97         \$262.54         \$145.57         \$124.45%           20,000         \$121.67   | 4,000       | \$44.02  | \$69.88    | \$25.86    | 58.75%  |
| 7,000         \$60.57         \$108.41         \$47.84         78.98%           8,000         \$65.27         \$121.25         \$55.98         85.77%           9,000         \$69.97         \$134.10         \$64.13         91.65%           10,000         \$74.67         \$146.94         \$72.27         96.79%           11,000         \$79.37         \$159.78         \$80.41         101.31%           12,000         \$84.07         \$172.63         \$88.56         105.34%           13,000         \$88.77         \$185.47         \$96.70         108.93%           14,000         \$93.47         \$198.32         \$104.85         112.18%           15,000         \$98.17         \$211.16         \$112.99         115.10%           16,000         \$102.87         \$224.00         \$121.13         \$17.75%           17,000         \$107.57         \$236.85         \$129.28         \$120.18%           18,000         \$112.27         \$249.69         \$137.42         \$122.40%           19,000         \$116.97         \$262.54         \$145.57         \$124.45%           20,000         \$121.67         \$275.38         \$153.71         \$26.33%           25,000         \$145.17  | 5,000       | \$50.03  | \$82.72    | \$32.69    | 65.34%  |
| 8,000       \$65.27       \$121.25       \$55.98       85.77%         9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       33.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17   | 6,000       | \$55.40  | \$95.56    | \$40.16    | 72.49%  |
| 9,000       \$69.97       \$134.10       \$64.13       91.65%         10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         45,000       \$239.17  | 7,000       | \$60.57  | \$108.41   | \$47.84    | 78.98%  |
| 10,000       \$74.67       \$146.94       \$72.27       96.79%         11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67 </td <td>8,000</td> <td>\$65.27</td> <td>\$121.25</td> <td>\$55.98</td> <td>85.77%</td>  | 8,000       | \$65.27  | \$121.25   | \$55.98    | 85.77%  |
| 11,000       \$79.37       \$159.78       \$80.41       101.31%         12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.6  | 9,000       | \$69.97  | \$134.10   | \$64.13    | 91.65%  |
| 12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309  | 10,000      | \$74.67  | \$146.94   | \$72.27    | 96.79%  |
| 12,000       \$84.07       \$172.63       \$88.56       105.34%         13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309  |             |          | \$159.78   | \$80.41    | 101.31% |
| 13,000       \$88.77       \$185.47       \$96.70       108.93%         14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$3  |             |          |            |            |         |
| 14,000       \$93.47       \$198.32       \$104.85       112.18%         15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000  |             | \$88.77  | \$185.47   | \$96.70    |         |
| 15,000       \$98.17       \$211.16       \$112.99       115.10%         16,000       \$102.87       \$224.00       \$121.13       117.75%         17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$4403.67       \$1,046.02       \$642.35       159.13%         90,000  |             |          |            |            |         |
| 16,000       \$102.87       \$224.00       \$121.13       \$117.75%         17,000       \$107.57       \$236.85       \$129.28       \$120.18%         18,000       \$112.27       \$249.69       \$137.42       \$122.40%         19,000       \$116.97       \$262.54       \$145.57       \$124.45%         20,000       \$121.67       \$275.38       \$153.71       \$126.33%         25,000       \$145.17       \$339.60       \$194.43       \$133.93%         30,000       \$168.67       \$403.82       \$235.15       \$139.41%         35,000       \$192.17       \$468.04       \$275.87       \$143.56%         40,000       \$215.67       \$532.26       \$316.59       \$146.79%         45,000       \$239.17       \$596.48       \$357.31       \$149.40%         50,000       \$262.67       \$660.70       \$398.03       \$151.53%         60,000       \$309.67       \$789.14       \$479.47       \$154.83%         70,000       \$356.67       \$917.58       \$560.91       \$157.26%         80,000       \$4403.67       \$1,046.02       \$642.35       \$159.13%         90,000       \$450.67       \$1,302.90       \$805.23       \$161.80%  |             |          |            | •          |         |
| 17,000       \$107.57       \$236.85       \$129.28       120.18%         18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$4403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000   |             |          |            |            |         |
| 18,000       \$112.27       \$249.69       \$137.42       122.40%         19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$4403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000 </td <td></td> <td></td> <td></td> <td>•</td> <td></td>  |             |          |            | •          |         |
| 19,000       \$116.97       \$262.54       \$145.57       124.45%         20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            | 122.40% |
| 20,000       \$121.67       \$275.38       \$153.71       126.33%         25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          | •          |            |         |
| 25,000       \$145.17       \$339.60       \$194.43       133.93%         30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$443.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            | •          |         |
| 30,000       \$168.67       \$403.82       \$235.15       139.41%         35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 35,000       \$192.17       \$468.04       \$275.87       143.56%         40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             | -        |            | •          |         |
| 40,000       \$215.67       \$532.26       \$316.59       146.79%         45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 45,000       \$239.17       \$596.48       \$357.31       149.40%         50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 50,000       \$262.67       \$660.70       \$398.03       151.53%         60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 60,000       \$309.67       \$789.14       \$479.47       154.83%         70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 70,000       \$356.67       \$917.58       \$560.91       157.26%         80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             | -        |            |            |         |
| 80,000       \$403.67       \$1,046.02       \$642.35       159.13%         90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 90,000       \$450.67       \$1,174.46       \$723.79       160.60%         100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 100,000       \$497.67       \$1,302.90       \$805.23       161.80%         110,000       \$544.67       \$1,431.34       \$886.67       162.79%         120,000       \$591.67       \$1,559.78       \$968.11       163.62%  |             |          |            |            |         |
| 110,000 \$544.67 \$1,431.34 \$886.67 162.79% 120,000 \$591.67 \$1,559.78 \$968.11 163.62%   |             |          |            |            |         |
| 120,000 \$591.67 \$1,559.78 \$968.11 163.62%  | •           | -        |            |            |         |
|   |             |          |            |            |         |
|   | 130,000     | \$638.67 | \$1,688.22 | \$1,049.55 | 164.33% |
| 140,000 \$685.67 \$1,816.66 \$1,130.99 164.95%  |             |          |            |            |         |
| 150,000 \$732.67 \$1,945.10 \$1,212.43 165.48%  |             |          |            |            |         |
| 160,000 \$779.67 \$2,073.54 \$1,293.87 165.95%  |             |          |            |            |         |
| 170,000 \$826.67 \$2,201.98 \$1,375.31 166.37%  |             |          |            |            |         |
| 180,000 \$873.67 \$2,330.42 \$1,456.75 166.74%  |             |          |            |            |         |

<sup>\*</sup> Average monthly bill.

## PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 52 - MCEWENSVILLE

# COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES RESIDENTIAL - MONTHLY 5/8 INCH METERS

|             | BILLS      | UNDER      |            |         |
|-------------|------------|------------|------------|---------|
| CONSUMPTION | PRESENT    | PROPOSED   | INCR       | EASE    |
| 100 GALLONS | RATES      | RATES      | AMOUNT     | PERCENT |
| (1)         | (2)        | (3)        | (4)        | (5)     |
|             |            |            |            |         |
| -           | \$18.00    | \$18.50    | \$0.50     | 2.78%   |
| 1,000       | \$24.00    | \$31.34    | \$7.34     | 30.58%  |
| 2,000       | \$30.00    | \$44.19    | \$14.19    | 47.30%  |
| 3,000       | \$36.00    | \$57.03    | \$21.03    | 58.42%  |
| 3,630 *     | \$39.78    | \$65.12    | \$25.34    | 63.70%  |
| 4,000       | \$42.00    | \$69.88    | \$27.88    | 66.38%  |
| 5,000       | \$48.00    | \$82.72    | \$34.72    | 72.33%  |
| 6,000       | \$54.00    | \$95.56    | \$41.56    | 76.96%  |
| 7,000       | \$60.00    | \$108.41   | \$48.41    | 80.68%  |
| 8,000       | \$66.00    | \$121.25   | \$55.25    | 83.71%  |
| 9,000       | \$72.00    | \$134.10   | \$62.10    | 86.25%  |
| 10,000      | \$78.00    | \$146.94   | \$68.94    | 88.38%  |
| 11,000      | \$84.00    | \$159.78   | \$75.78    | 90.21%  |
| 12,000      | \$90.00    | \$172.63   | \$82.63    | 91.81%  |
| 13,000      | \$96.00    | \$185.47   | \$89.47    | 93.20%  |
| 14,000      | \$102.00   | \$198.32   | \$96.32    | 94.43%  |
| 15,000      | \$108.00   | \$211.16   | \$103.16   | 95.52%  |
| 16,000      | \$114.00   | \$224.00   | \$110.00   | 96.49%  |
| 17,000      | \$120.00   | \$236.85   | \$116.85   | 97.38%  |
| 18,000      | \$126.00   | \$249.69   | \$123.69   | 98.17%  |
| 19,000      | \$132.00   | \$262.54   | \$130.54   | 98.89%  |
| 20,000      | \$138.00   | \$275.38   | \$137.38   | 99.55%  |
| 25,000      | \$168.00   | \$339.60   | \$171.60   | 102.14% |
| 30,000      | \$198.00   | \$403.82   | \$205.82   | 103.95% |
| 35,000      | \$228.00   | \$468.04   | \$240.04   | 105.28% |
| 40,000      | \$258.00   | \$532.26   | \$274.26   | 106.30% |
| 45,000      | \$288.00   | \$596.48   | \$308.48   | 107.11% |
| 50,000      | \$318.00   | \$660.70   | \$342.70   | 107.77% |
| 60,000      | \$378.00   | \$789.14   | \$411.14   | 108.77% |
| 70,000      | \$438.00   | \$917.58   | \$479.58   | 109.49% |
| 80,000      | \$498.00   | \$1,046.02 | \$548.02   | 110.04% |
| 90,000      | \$558.00   | \$1,174.46 | \$616.46   | 110.48% |
| 100,000     | \$618.00   | \$1,302.90 | \$684.90   | 110.83% |
| 110,000     | \$678.00   | \$1,431.34 | \$753.34   | 111.11% |
| 120,000     | \$738.00   | \$1,559.78 | \$821.78   | 111.35% |
| 130,000     | \$798.00   | \$1,688.22 | \$890.22   | 111.56% |
| 140,000     | \$858.00   | \$1,816.66 | \$958.66   | 111.73% |
| 150,000     | \$918.00   | \$1,945.10 | \$1,027.10 | 111.88% |
| 160,000     | \$978.00   | \$2,073.54 | \$1,095.54 | 112.02% |
| 170,000     | \$1,038.00 | \$2,201.98 | \$1,163.98 | 112.14% |
| 180,000     | \$1,098.00 | \$2,330.42 | \$1,232.42 | 112.24% |

<sup>\*</sup> Average monthly bill.

Exhibit No. 12-D Witness: P. R. Herbert

# PENNSYLVANIA-AMERICAN WATER COMPANY HERSHEY, PENNSYLVANIA

# WASTEWATER OPERATIONS (EXCLUDING SCRANTON WASTEWATER OPERATIONS)

APPLICATION OF PRESENT AND PROPOSED RATES
TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016
AND PRO FORMA REVENUE
UNDER PRESENT AND PROPOSED RATES
AS OF DECEMBER 31, 2018

GANNETT FLEMING, INC. - VALUATION AND RATE DIVISION

Harrisburg, Pennsylvania

## **CONTENTS**

|   | <u>Page</u> |
|---|-------------|
| WASTEWATER OPERATIONS<br>(EXCLUDING SCRANTON WASTEWATER OPERATIONS) |             |
| Introduction  | 2           |
| Present Rate Application  | 2           |
| Proposed Rate Application   | 3           |
| Comparison of Bills Under Present and Proposed Rates                | 4           |
| Schedule 1. Summary of Proforma Revenues Under Proposed             |             |
| Rates for the Twelve Months Ended December 31, 2016                 |             |
| and 2018 and the Calculation of the Revenue Increase                |             |
| Under Proposed Rates  | 5           |
| Schedule 2. Summary of Application of Proposed Rates to             |             |
| Customer Bill Analysis and Pro Forma Adjustments                    |             |
| for the Twelve Months Ending December 31, 2016 and 2018             | 6           |
| Schedule 3. Summary of Revenue Under Present Rates and              |             |
| Pro Forma Revenues under Present Rates for the                      |             |
| Twelve Months Ended December 31, 2016 and 2018                      | 7           |
| Schedule 4. Summary of Application of Present Rates to              |             |
| Customer Bill Analysis and Pro Forma Adjustments                    |             |
| for the Twelve Months Ending December 31, 2016 and 2018             | 8           |
| Schedule 5. Application of Present Rates and Proposed Rates         |             |
| to Consumption Analysis Year Ended December 31, 2016                | 9           |
| Schedule 6. Application of Present Rates and Proposed Rates to      |             |
| Proforma Adjustments Year Ended December 31, 2016, 2017,            |             |
| and 2018  | 24          |
| Schedule 7. Comparison of Bills Under Present and Proposed Rates    | 28          |

WASTEWATER OPERATIONS (EXCLUDING SCRANTON WASTEWATER OPERATIONS)

#### PENNSYLVANIA-AMERICAN WATER COMPANY

APPLICATION OF PRESENT AND PROPOSED RATES
TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016
AND PRO FORMA REVENUE
UNDER PRESENT AND PROPOSED RATES
AS OF DECEMBER 31, 2018

### WASTEWATER OPERATIONS (EXCLUDING SCRANTON WASTEWATER OEPRATIONS)

#### INTRODUCTION

Wastewater (Excluding Scranton) Operations is organized into nine schedules. Schedules 1 and 2 summarize the application of proposed rates to the consumption analysis for the twelve months ended December 31, 2016, and the pro forma revenues under proposed rates for the twelve months ended December 31, 2018. Schedules 3 and 4 summarize the application of present rates to the consumption analysis and the pro forma adjustments under present rates for the twelve months ended December 31, 2016 and 2018. Schedules 5 through 8 set forth the application of present and proposed rates to the detailed consumption analysis and billing determinants. Schedule 9 sets forth the comparison of customer bills under present and proposed rates, for all rate zones.

#### PRESENT RATE APPLICATION

Schedule 3 summarizes the pro forma revenues under present rates. Column 2 presents the revenues per books adjusted for the removal of DSIC surcharge revenues. Column 3 presents the revenues from the application of base rates in effect during the test year for each rate zone to the detailed consumption analysis for the twelve months ended December 31, 2016. The application of rates for the various rate zones and

customer classifications is summarized in Schedule 4, from the application of present rates in Schedule 5. The adjustment factor in column 4 is calculated by dividing column 2 by column 3.

Column 5 of Schedule 3 is the result of applying the adjustment factor in column 4 to the revenues in column 3. The application of present base rates to the pro forma historic and future test year adjustments of number of bills and consumption is presented in Schedule 8 and brought forward to column 6 of Schedule 3. Column 7 shows the amount of DSIC revenue annualized for the test year and is added to columns 5 and 6 to arrive at the total pro forma revenues under present rates in column 8.

#### PROPOSED RATE APPLICATION

Schedule 1 summarizes the pro forma revenues under proposed rates for the twelve months ended December 31, 2018, and determines the revenue increase by customer classification under proposed rates. Under proposed rates, Rate Zone 1 rates are applied to all rate zones and customer classifications with the exception of Zone 11, New Cumberland. Column 2 of Schedule 1 sets forth the pro forma revenues under present rates brought forward from column 8 of Schedule 3. Column 3 is the result of applying proposed rates to the detailed consumption analysis presented in Schedule 5 and summarized in Schedule 2. The adjustment factor is applied to the revenues in column 3 to determine the proposed revenues in column 5. Column 6 shows the results of applying proposed rates to the pro forma adjustments brought forward from Schedule 6. Column 7 is the sum of columns 5 and 6 and is the total pro forma revenues under proposed rates. The proposed increase in revenues is shown in column 8 by subtracting the pro forma revenues under present rates in column 2 from the pro forma revenues under proposed rates in column 7. The percent increase is shown in column 9.

### COMPARISON OF BILLS UNDER PRESENT AND PROPOSED RATES

Schedule 7 presents a comparison of customers' bills under present and proposed rates at various consumption levels for each rate zone for the residential classification. For the purposes of this comparison, the bills under present rates include the DSIC surcharge at 5.00%. The bills under proposed rates reflect Rate Zone 1 rates for all rate zones and customer classifications with exception of Zone 11, New Cumberland.

PENNSYLVANIA-AMERICAN WATER COMPANY - WASTEWATER OPERATIONS EXCLUDING SCRANTON

SUMMARY OF PROFORMA REVENUE UNDER PROPOSED RATES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2018

| Percent<br>Increase  | (6)         | 22.1%                        | 12.3%      | -1.4%      | 17.7%     | 12.4%                 | 11.3%            | 8.7%                     |             |                          |            |
|--|-------------|------------------------------|------------|------------|-----------|-----------------------|------------------|--------------------------|-------------|--------------------------|------------|
| Proposed<br>Increase   | (8)=(7)-(2) | \$ 3,053,169                 | 415,456    | (3,069)    | 109,901   | 522,288               | 106,674          | 376,103                  | 4,058,234   | \$ 35,750                | 4,093,984  |
| Total<br>Pro Forma<br>Revenue<br>Proposed Rates              | (2)=(2)+(9) | \$ 16,855,593                | 3,793,133  | 217,440    | 731,615   | 4,742,188             | 1,054,522        | 4,686,194                | 27,338,497  | 783,385                  | 28,121,882 |
| Pro Forma<br>Adjustments<br>Proposed Rates<br>(Schedule 6)   | (9)         | \$ 1,631,704                 | 291,938    | (11,930)   | (44,229)  | 235,778               |                  |                          | 1,867,482   | •                        | 1,867,482  |
| Revenues Under<br>Proposed Rates                             | (5)=(4)X(3) | \$ 15,223,889                | 3,501,196  | 229,370    | 775,844   | 4,506,410             | 1,054,522        | 4,686,194                | 25,471,015  | 747,635                  | 26,218,650 |
| Adjustment<br>Factor<br>(Sch 3, col 4)                       | (4)         | 0.997748                     | 0.994960   | 0.975452   | 1.000024  |                       | 0.975452         | 0.999353                 |             |                          |            |
| Bill Analysis<br>Revenues,<br>Proposed Rates<br>(Schedule 5) | (3)         | \$ 15,258,256                | 3,518,931  | 235,142    | 775,826   | 4,529,899             | 1,081,060        | 4,689,226                | 25,558,441  | 747,635                  | 26,306,076 |
| Pro Forma<br>Revenues,<br>Present Rates<br>(Schedule 3)      | (2)         | 13,802,424                   | 3,377,677  | 220,509    | 621,714   | 4,219,900             | 947,849          | 4,310,091                | 23,280,262  | 747,635                  | 24,027,897 |
| Customer<br>Classification                                   | (1)         | METERED SALES<br>Residential | Commercial | Industrial | Municipal | Total Non-Residential | Large Industrial | Bulk Sales - Coatesville | Total Sales | Other Operating Revenues | Total      |

PENNSYLVANIA-AMERICAN WATER COMPANY - WASTEWATER OPERATIONS EXCLUDING SCRANTON

SUMMARY OF APPLICATION OF PROPOSED RATES TO CUSTOMER BILL ANALYSIS FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2016 AND 2018

| Total<br>(8)               |                           | \$ 12,280,215<br>5,409,255<br>2,216,451  | 403,341         | 269,268           | 462,666            | 124,767              | 150,433               | 112,673               | 3,988,356          | 141,016                  | 25,558,441 | 104,167   | 164,229<br>1,599,086                           | 1,867,482 |
|----------------------------|---------------------------|--|-----------------|-------------------|--------------------|----------------------|-----------------------|-----------------------|--------------------|--------------------------|------------|---|--|-----------|
| Bulk<br>Users<br>(7)       |                           | \$ 4,689,226   |                 |                   |                    |                      |                       |                       |                    |                          | 4,689,226  |   |  |           |
| Large<br>Industrial<br>(6) |                           | \$ 1,081,060   |                 |                   |                    |                      |                       |                       |                    |                          | 1,081,060  |   |  |           |
| Municipal<br>(5)           |                           | \$ 62,182<br>529,736   | 8,748           | 20,508            | 422                |                      | 1,002                 | 340                   | 151,901            | 986                      | 775,826    |   | (62,714)<br>18,485                             | (44,229)  |
| Industrial (4)             |                           | 29,314   | 146,687         |                   |                    | 59,141               |                       |                       |                    |                          | 235,142    | (11,930)  |  | (11,930)  |
| Commercial (3)             |                           | \$ 1,049,861 \$<br>1,012,551   | 8,023           | 16,533            | 252,448            | 8,414                | 11,337                | 15,719                | 985,149            | 21,207                   | 3,518,931  |   | 45,258<br>246,679                              | 291,938   |
| Residential<br>(2)         |                           | \$ 5,368,573<br>3,866,968<br>2,078,759   | 239,883         | 232,228           | 209,796            | 57,212               | 138,094               | 96,614                | 2,851,306          | 118,824                  | 15,258,256 | 116,098   | 181,685<br>1,333,922                           | 1,631,704 |
| Sch.<br>Ref.               |                           |  |                 |                   |                    |                      |                       |                       |                    |                          |            |   |  |           |
| Wastewater<br>Area<br>(1)  | Proposed Rate Application | Zone 1 - Coatesville/Claysville<br>Zone 2 - Clarion/Pocono<br>Zone 3 - Northeast | Zone 4 - Koppel | Zone 5 - Franklin | Zone 6 - Paint Elk | Zone 7 - Hamiltonban | Zone 8 - Shippenville | Zone 9 - McEwensville | Zone 10 - Fairview | Zone 11 - New Cumberland | Total      | Proforma Adjustments<br>Zone 1 - Coatesville/Claysville | Zone 10 - Fairview<br>Zone 11 - New Cumberland |           |
|                            |                           |  |                 |                   |                    |                      |                       |                       |                    |                          | - 6 -      |   |  |           |

SUMMARY OF REVENUE UNDER PRESENT RATES AND PROFORMA REVENUE UNDER PRESENT RATES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2018 PENNSYLVANIA-AMERICAN WATER COMPANY - WASTEWATER OPERATIONS EXCLUDING SCRANTON

| Total Present Rate Revenue (8)=(5)+(6)+(7)                            | \$ 13,802,424                | 3,377,677<br>220,509<br>621,714<br>4,219,900                   | 947,849<br>4,310,091                            | 23,280,262  | 747,635                  | \$ 24,027,897 |
|---|------------------------------|--|---|-------------|--------------------------|---------------|
| Add Back<br>Annualized DSIC<br>Revenue<br>(7)                         | \$ 414,556                   | 89,669<br>43,612<br>34,856<br>168,137                          | 190,690   | 773,383     |                          | \$ 773,383    |
| Pro Forma<br>Adjustments<br>Present Rates<br>(Schedule 6)<br>(6)      | \$ 1,557,318                 | 281,051<br>(11,231)<br>(42,818)<br>227,001                     |   | 1,784,319   | 57,538                   | \$ 1,841,857  |
| Revenues Under<br>Present Rates<br>(5)=(4)X(3)                        | \$ 11,830,550                | 3,006,956<br>188,128<br>629,676<br>3,824,761                   | 947,849   | 20,722,561  | 260,069                  | \$ 21,412,658 |
| Adjustment Factor (4)=(2)/(3)   | 0.99774763                   | 0.99495988<br>0.97545186<br>1.00002373                         | 0.97545186<br>0.99935343                        |             |                          |               |
| Bill Analysis<br>Revenues,<br>Present Rates<br>(Schedule 5)           | \$ 11,857,257                | 3,022,189<br>192,863<br>629,661<br>3,844,713                   | 971,702<br>4,122,066                            | 20,795,738  | 690,097                  | \$ 21,485,835 |
| Adjusted<br>Revenues,<br>Per Books<br>Present Rates<br>12/31/2016 (a) | 11,830,550                   | 3,006,956<br>188,128<br>629,676<br>3,824,761                   | 947,849<br>4,119,401                            | 20,722,561  | 260'069                  | \$ 21,412,658 |
| Customer<br>Classification<br>(1)                                     | METERED SALES<br>Residential | Commercial<br>Industrial<br>Municipal<br>Total Non-Residential | Large Industrial<br>Bulk Sales/VA - Coatesville | Total Sales | Other Operating Revenues | Total         |

(a) Excludes Unbilled Revenue.

PENNSYLVANIA-AMERICAN WATER COMPANY - WASTEWATER OPERATIONS EXCLUDING SCRANTON

SUMMARY OF APPLICATION OF PRESENT RATES TO CUSTOMER BILL ANALYSIS FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2016 AND 2018

| Bulk Users/VA Total (7) (8)   |                          | 4,122,066 \$ 10,283,896<br>3,565,513<br>1,757,746                                | 281,012<br>319,030                   | 402,974            | 109,084              | 132,861               | 89,463                | 3,716,556          | 137,602                  | 4,122,066 20,795,738 | 78,607<br>145,361<br>1,560,351  | - 1,784,319 |
|-------------------------------|--------------------------|--|--------------------------------------|--------------------|----------------------|-----------------------|-----------------------|--------------------|--------------------------|----------------------|---|-------------|
| Large<br>Industrial Us<br>(6) |                          | \$ 971,702 \$  |                                      |                    |                      |                       |                       |                    |                          | 971,702              |   |             |
| Municipal<br>(5)              |                          | \$ 57,730<br>385,429   | 12,454<br>24,863                     | 504                |                      | 1,104                 | 929                   | 146,039            | 962                      | 629,661              | (60,853)<br>18,035  | (42,818)    |
| Industrial<br>(4)             |                          | \$ 27,553  | 105,530                              |                    | 29,780               |                       |                       |                    |                          | 192,863              | (11,231)  | (11,231)    |
| Commercial (3)                |                          | \$ 928,504<br>725,706<br>147,776   | 6,569                                | 173,214            | 8,504                | 9,835                 | 13,543                | 967,803            | 20,691                   | 3,022,189            | 40,370<br>240,681   | 281,051     |
| Residential (2)               |                          | \$ 4,176,341<br>2,454,378<br>1,609,970   | 156,459<br>274,124                   | 229,256            | 40,800               | 121,922               | 75,344                | 2,602,714          | 115,949                  | 11,857,257           | 89,838<br>165,844<br>1,301,635  | 1,557,318   |
| Sch.<br>Ref.                  |                          |  |                                      |                    |                      |                       |                       |                    |                          |                      |   |             |
| Wastewater Area (1)           | Present Rate Application | Zone 1 - Coatesville/Claysville<br>Zone 2 - Clarion/Pocono<br>Zone 3 - Northeast | Zone 4 - Koppel<br>Zone 5 - Franklin | Zone 6 - Paint Elk | Zone 7 - Hamiltonban | Zone 8 - Shippenville | Zone 9 - McEwensville | Zone 10 - Fairview | Zone 11 - New Cumberland | Total                | Proforma Adjustments<br>Zone 1 - Coatesville/Claysville<br>Zone 10 - Fairview<br>Zone 11 - New Cumberland |             |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 1

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)      | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4)    | Revenue<br>(5)                      | Proposed<br>Rate<br>(6)    | Proposed<br>Revenue<br>(7)            |  |  |  |  |  |
|--|--------------------------------|-----------------------------|---------------------------|-------------------------------------|----------------------------|---------------------------------------|--|--|--|--|--|
|  |                                | Residential -               | Monthly                   |                                     |                            |                                       |  |  |  |  |  |
| Customer Charge<br>Low Income  | 75,185<br>3,532                | -                           | \$ 7.50<br>6.38           | \$ 563,890<br>22,517                | \$ 10.00<br>8.50           | \$ 751,854<br>30,022                  |  |  |  |  |  |
| All Usage<br>Low Income  | -                              | 2,600,186<br>146,077        | 1.2880<br>1.0948          | 3,349,040<br>159,925                | 1.6560<br>1.4080           | 4,305,909<br>205,676                  |  |  |  |  |  |
| Subtotal   | -                              | 2,746,263                   |                           | 3,508,965                           |                            | 4,511,585                             |  |  |  |  |  |
| Total  | 78,717                         | 2,746,263                   |                           | 4,095,372                           |                            | 5,293,461                             |  |  |  |  |  |
| Unmetered Sales  | 1,071                          |                             | 75.58                     | 80,970                              | 70.11                      | 75,113                                |  |  |  |  |  |
| Total Residential  | 79,789                         | 2,746,263                   |                           | 4,176,341                           |                            | 5,368,573                             |  |  |  |  |  |
| Non-Residential - Commercial - Monthly   |                                |                             |                           |                                     |                            |                                       |  |  |  |  |  |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | 2,578<br>901<br>2,585<br>6,065 | -<br>-<br>-                 | \$ 7.50<br>10.00<br>20.00 | 19,334<br>9,014<br>51,707<br>80,055 | \$ 25.00<br>25.00<br>25.00 | 64,446<br>22,535<br>64,633<br>151,615 |  |  |  |  |  |
| All Usage<br>Subtotal  |                                | 737,829<br>737,829          | 1.1194                    | 825,926<br>825,926                  | 1.1891                     | 877,352<br>877,352                    |  |  |  |  |  |
| Total  | 6,065                          | 737,829                     |                           | 905,981                             |                            | 1,028,967                             |  |  |  |  |  |
| Unmetered Sales  | 298                            |                             | 75.58                     | 22,523                              | 70.11                      | 20,894                                |  |  |  |  |  |
| Total Commercial   | 6,363                          | 737,829                     |                           | 928,504                             |                            | 1,049,861                             |  |  |  |  |  |
|  | <u>N</u>                       | on-Residential - P          | ublic - Monthly           | У                                   |                            |                                       |  |  |  |  |  |
| Customer Charge  | 228                            | -                           | 20.00                     | 4,564                               | 25.00                      | 5,705                                 |  |  |  |  |  |
| All Usage<br>Subtotal  | -                              | 47,495<br>47,495            | 1.1194                    | 53,166<br>53,166                    | 1.1891                     | 56,476<br>56,476                      |  |  |  |  |  |
| Total  | 228                            | 47,495                      |                           | 57,730                              |                            | 62,182                                |  |  |  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 1

| Rate Block<br>100 Gallons<br>(1)                | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4)       | Revenue<br>(5)         | Proposed<br>Rate<br>(6)    | Proposed<br>Revenue<br>(7) |  |  |  |  |  |
|---|---------------------------|-----------------------------|------------------------------|------------------------|----------------------------|----------------------------|--|--|--|--|--|
|   | Non-Resi                  | dential Industrial R        | egular Rate -                | <u>Monthly</u>         |                            |                            |  |  |  |  |  |
| Customer Charge                                 | 12                        | -                           | 20.00                        | 240                    | 25.00                      | 300                        |  |  |  |  |  |
| First Block<br>Second Block<br>Third Block      | -<br>-<br>-               | 24,400                      | 1.1194<br>1.1194<br>1.1194 _ | 27,313                 | 1.1891<br>1.1891<br>1.1891 | 29,014                     |  |  |  |  |  |
| Subtotal  | -                         | 24,400                      |                              | 27,313                 |                            | 29,014                     |  |  |  |  |  |
| Total   | 12                        | 24,400                      |                              | 27,553                 |                            | 29,314                     |  |  |  |  |  |
| Large Industrial Special Rate - Monthly         |                           |                             |                              |                        |                            |                            |  |  |  |  |  |
| Customer Charge                                 | 24                        | -                           | 250.00                       | 6,000                  | 250.00                     | 6,000                      |  |  |  |  |  |
| All Usage<br>Subtotal                           |                           | 983,440<br>983,440          | 0.8528                       | 838,678<br>838,678     | 0.9640                     | 948,036<br>948,036         |  |  |  |  |  |
| Total   | 24                        | 983,440                     |                              | 844,678                |                            | 954,036                    |  |  |  |  |  |
| Sampling and IPP charges                        |                           |                             |                              | 127,024                |                            | 127,024                    |  |  |  |  |  |
| Total - Large Industrial                        |                           |                             |                              | 971,702                |                            | 1,081,060                  |  |  |  |  |  |
| Total Industrial                                | 36                        | 1,007,840                   |                              | 999,255                |                            | 1,110,374                  |  |  |  |  |  |
|   |                           | Bulk Use                    | <u>rs</u>                    |                        |                            |                            |  |  |  |  |  |
| Customer Charge                                 | 48                        | -                           | 250.00                       | 12,000                 | 250.00                     | 12,000                     |  |  |  |  |  |
| All Usage<br>Subtotal                           | <u>-</u>                  | 4,420,053<br>4,420,053      | 0.8664 _                     | 3,829,534<br>3,829,534 | 0.9870                     | 4,362,592<br>4,362,592     |  |  |  |  |  |
| Total   | 48                        | 4,420,053                   |                              | 3,841,534              |                            | 4,374,592                  |  |  |  |  |  |
| Sampling Charges<br>Industrial Waste Surcharges |                           |                             |                              | -<br>24,250            |                            | -<br>24,250                |  |  |  |  |  |
| Total Bulk Users                                | 48                        | 4,420,053                   |                              | 3,865,784              |                            | 4,398,842                  |  |  |  |  |  |
|   |                           | VA Hospital - I             | <u>Monthly</u>               |                        |                            |                            |  |  |  |  |  |
| Customer Charge                                 | 12                        | -                           | 250.00                       | 3,000                  | 250.00                     | 3,000                      |  |  |  |  |  |
| All Usage<br>Subtotal                           | <u>-</u>                  | 282,760<br>282,760          | 0.8664 _                     | 244,983<br>244,983     | 0.9870                     | 279,084<br>279,084         |  |  |  |  |  |
| Total   | 12_                       | 282,760                     | _                            | 247,983                | -                          | 282,084                    |  |  |  |  |  |
| Sampling Charges<br>IPP Surcharges              |                           |                             |                              | 1,185<br>7,115         |                            | 1,185<br>7,115             |  |  |  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 1

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue<br>(5) | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7) |
|----------------------------------|---------------------------|-----------------------------|------------------------|----------------|-------------------------|----------------------------|
| Total VA Hospital                | 12                        | 282,760                     |                        | 256,282        |                         | 290,384                    |
| Total System                     | 86,475                    | 9,242,240                   |                        | 10,283,896     |                         | 12,280,215                 |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 2

| Rate Block<br>100 Gallons<br>(1)                  | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3)       | Present<br>Rate<br>(4) | Revenue<br>(5)                    | Total<br>Consumption<br>(6)       | Proposed<br>Rate<br>(7) | Proposed<br>Revenue<br>(8)        |  |  |  |  |
|---|---------------------------|-----------------------------------|------------------------|-----------------------------------|-----------------------------------|-------------------------|-----------------------------------|--|--|--|--|
|   |                           | Reside                            | ntial Metered          | - Monthly                         |                                   |                         |                                   |  |  |  |  |
| Customer Charge<br>Low Income                     | 60,975<br>2,833           |                                   | \$ 7.50<br>6.38        | \$ 457,315<br>18,075              |                                   | \$ 10.00<br>8.50        | \$ 609,754<br>24,081              |  |  |  |  |
| Usage<br>Low Income<br>Subtotal                   | -<br>-<br>-               | 1,841,197<br>127,774<br>1,968,971 | 1.0135<br>0.8615       | 1,866,053<br>110,077<br>1,976,130 | 1,841,197<br>127,774<br>1,968,971 | 1.6560<br>1.4080        | 3,049,022<br>179,905<br>3,228,927 |  |  |  |  |
| Total   | 63,808                    | 1,968,971                         |                        | 2,451,520                         | 1,968,971                         |                         | 3,862,761                         |  |  |  |  |
| Residential Unmetered - Monthly                   |                           |                                   |                        |                                   |                                   |                         |                                   |  |  |  |  |
| Service Charge*                                   | 60                        |                                   | 47.63                  | 2,858                             |                                   | 70.11                   | 4,207                             |  |  |  |  |
| Total Residential                                 | 63,868                    | 1,968,971                         |                        | 2,454,378                         | 1,968,971                         |                         | 3,866,968                         |  |  |  |  |
|   |                           | Comme                             | ercial Metered         | - Monthly                         |                                   |                         |                                   |  |  |  |  |
| Customer Charge                                   | 3,810                     |                                   | 20.00                  | 76,204                            |                                   | 25.00                   | 95,255                            |  |  |  |  |
| Usage - Up to 160<br>Usage - Over 160<br>Subtotal |                           | 228,889<br>542,531<br>771,420     | 1.0073<br>0.7722       | 230,560<br>418,942<br>649,502     | 228,889<br>542,531<br>771,420     | 1.1891<br>1.1891        | 272,172<br>645,124<br>917,296     |  |  |  |  |
| Total Commercial                                  | 3,810                     | 771,420                           |                        | 725,706                           | 771,420                           |                         | 1,012,551                         |  |  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 2

| Rate Block<br>100 Gallons<br>(1)                  | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3)  | Present<br>Rate<br>(4) | Revenue<br>(5)               | Total<br>Consumption<br>(6)  | Proposed<br>Rate<br>(7) | Proposed<br>Revenue<br>(8)   |  |  |  |  |
|---|---------------------------|------------------------------|------------------------|------------------------------|------------------------------|-------------------------|------------------------------|--|--|--|--|
|   |                           | Indust                       | rial Metered -         | Monthly                      |                              |                         |                              |  |  |  |  |
| Customer Charge                                   | -                         |                              | 20.00                  | -                            | -                            | 25.00                   | -                            |  |  |  |  |
| First Block<br>Second Block<br>Subtotal           | <u>-</u><br>-             | <u>-</u> <u>-</u> <u>-</u>   | 1.0073<br>0.7519       | <u>-</u> <u>-</u> <u>-</u>   | -<br>-<br>-                  | 1.1891<br>1.1891        | <u>-</u><br>-                |  |  |  |  |
| Total Industrial                                  | -                         | -                            |                        | -                            | -                            |                         | -                            |  |  |  |  |
| <u>Municipal Metered - Monthly</u>                |                           |                              |                        |                              |                              |                         |                              |  |  |  |  |
| Customer Charge                                   | 240                       |                              | 20.00                  | 4,800                        | -                            | 25.00                   | 6,000                        |  |  |  |  |
| Usage - First 160<br>Usage - Over 160<br>Subtotal | <u>-</u>                  | 20,009<br>386,093<br>406,102 | 1.0073<br>0.8423       | 20,155<br>325,206<br>345,361 | 20,009<br>386,093<br>406,102 | 1.1891<br>1.1891        | 23,793<br>459,103<br>482,896 |  |  |  |  |
| Total Municipal Metered                           | 240                       | 406,102                      |                        | 350,161                      | 406,102                      |                         | 488,896                      |  |  |  |  |
|   |                           | Municipa                     | al Unmetered           | I - Monthly                  |                              |                         |                              |  |  |  |  |
| Customer Charge                                   | 12                        | -                            | 2,939.00               | 35,268                       |                              | 3,403.40                | 40,841                       |  |  |  |  |
| Total Municipal                                   | 252                       | 406,102                      |                        | 385,429                      | 406,102                      |                         | 529,736                      |  |  |  |  |
| Total - Clarion                                   | 67,931                    | 3,146,493                    |                        | \$ 3,565,513                 | 3,146,493                    |                         | \$ 5,409,255                 |  |  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 3 WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)                 | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3)    | Present<br>Rate<br>(4)           | Revenue<br>(5)                   | Proposed<br>Rate<br>(6)          | Proposed<br>Revenue<br>(7)       |  |  |  |  |
|--|---------------------------|--------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|--|--|--|--|
|  |                           | Residenti                      | al - Monthly                     |                                  |                                  |                                  |  |  |  |  |
| Customer Charge<br>Low Income                    | 37,548<br>1,807           |                                | \$ 7.50<br>6.38                  | 281,611<br>11,529                | \$ 10.00<br>6.38                 | 375,482<br>11,529                |  |  |  |  |
| All Usage<br>Low Income Usage<br>Subtotal        | -<br>-<br>-               | 951,630<br>69,133<br>1,020,763 | 1.2880<br>1.0948                 | 1,225,700<br>75,686<br>1,301,386 | 1.6560<br>1.4080                 | 1,575,900<br>97,339<br>1,673,239 |  |  |  |  |
| Total Residential                                | 39,355                    | 1,020,763                      |                                  | 1,594,526                        |                                  | 2,060,249                        |  |  |  |  |
| Residential Monthly - Flat Rate                  |                           |                                |                                  |                                  |                                  |                                  |  |  |  |  |
| Customer Charge                                  | 264                       |                                | 58.50                            | 15,444                           | 70.11                            | 18,510                           |  |  |  |  |
| Total - Residential                              | 39,619                    | 1,020,763                      |                                  | 1,609,970                        |                                  | 2,078,759                        |  |  |  |  |
|  |                           | Commerci                       | al - Monthly                     |                                  |                                  |                                  |  |  |  |  |
| Customer Charge<br>5/8" & 3/4"<br>1"<br>2"<br>4" | 193<br>-<br>-<br>-        |                                | 20.00<br>20.00<br>20.00<br>20.00 | 3,865<br>-<br>-<br>-             | 25.00<br>25.00<br>25.00<br>25.00 | 4,831<br>-<br>-<br>-             |  |  |  |  |
| Total - Service Charge                           | 193                       |                                |                                  | 3,865                            |                                  | 4,831                            |  |  |  |  |
| All Usage<br>Subtotal                            | -                         | 111,732<br>111,732             | 1.2880                           | 143,911<br>143,911               | 1.1891                           | 132,861<br>132,861               |  |  |  |  |
| Total Commercial                                 | 193                       | 111,732                        |                                  | 147,776                          |                                  | 137,692                          |  |  |  |  |
| Total Zone                                       | 39,812                    | 1,132,495                      |                                  | 1,757,746                        |                                  | 2,216,451                        |  |  |  |  |

<sup>\*</sup> Based on average monthly consumption of 3,960 gallons

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 4 - KOPPEL WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4)  | Revenue<br>(5)            | Proposed<br>Consumption | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7) |
|--|---------------------------|-----------------------------|-------------------------|---------------------------|-------------------------|-------------------------|----------------------------|
|  |                           | Reside                      | ential - Month          | <u>ly</u>                 |                         |                         |                            |
| Customer Charge<br>Low Income  | 3,880                     | 98,292<br>-                 | 38.36<br>38.36          | 148,848<br>-              | -<br>-                  | 10.00<br>8.50           | 38,803                     |
| All Usage<br>Low Income  | <u>-</u>                  | 23,133                      | 0.3290<br>0.3290        | 7,611<br>-                | 121,425                 | 1.6560<br>1.4080        | 201,080                    |
| Subtotal   | -                         | 23,133                      |                         | 7,611                     | 121,425                 |                         | 201,080                    |
| Total Residential  | 3,880                     | 121,425                     |                         | 156,459                   | 121,425                 |                         | 239,883                    |
|  |                           | Non-Residentia              | l - Commercia           | al - Monthly              |                         |                         |                            |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | 166<br>-<br>-             | 2,633<br>-<br>-             | 38.36<br>38.36<br>38.36 | 6,363<br>-<br>-           | -<br>-<br>-             | 25.00<br>25.00<br>25.00 | 4,147<br>-<br>-            |
|  | 166                       | 2,633                       |                         | 6,363                     |                         |                         | 4,147                      |
| All Usage<br>Subtotal  | -                         | 627<br>627                  | 0.3290                  | 206<br>206                | 3,260<br>3,260          | 1.1891                  | 3,876<br>3,876             |
| Total Commercial   | 166                       | 3,260                       |                         | 6,569                     | 3,260                   |                         | 8,023                      |
|  |                           | Non-Resider                 | <u>ntial - Public -</u> | Monthly                   |                         |                         |                            |
| Customer Charge  | 322                       | 278                         | 38.36                   | 12,352                    | -                       | 25.00                   | 8,050                      |
| All Usage<br>Subtotal  | -                         | 309<br>309                  | 0.3290                  | 102<br>102                | <u>587</u><br>587       | 1.1891                  | 698<br>698                 |
| Total  | 322                       | 587                         |                         | 12,454                    | 587                     |                         | 8,748                      |
|  |                           | Non-Resident                | ial Industrial          | - Monthly                 |                         |                         |                            |
| Koppel Steel Fixed Charge<br>PSC Metals Fixed Charge<br>PSSM Fixed Charge          | 12<br>12<br>12            | -<br>-<br>-                 | 7,144<br>460<br>1,189   | 85,734<br>5,525<br>14,271 | -<br>-<br>-             | 9,931<br>640<br>1,653   | 119,170<br>7,680<br>19,837 |
| Total - Industrial   | 36                        | -                           | -                       | 105,530                   | -                       | <del>-</del>            | 146,687                    |
| Total System   | 4,404                     | 125,272                     | =                       | 281,012                   | 125,272                 | =                       | 403,341                    |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 5 - FRANKLIN WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)                | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) |               | Revenue<br>(5) |            | Proposed<br>Rate<br>(6) |                |    | roposed<br>levenue<br>(7) |  |
|---|---------------------------|-----------------------------|------------------------|---------------|----------------|------------|-------------------------|----------------|----|---------------------------|--|
|   |                           | Residential - M             | <u>Ionthly</u>         |               |                |            |                         |                |    |                           |  |
| Unmetered Sales<br>Unmetered Sales - Sand Mound | 3,150<br>162              | -<br>-                      |                        | 5.00<br>9.24  | \$ 267,<br>6,  | 767<br>357 | \$                      | 70.11<br>70.11 | \$ | 220,869<br>11,358         |  |
| Total Residential                               | 3,312                     | -                           |                        |               | 274,           | 124        |                         |                |    | 232,228                   |  |
| Non-Residential - Commercial - Monthly          |                           |                             |                        |               |                |            |                         |                |    |                           |  |
| Unmetered Sales                                 | 236                       |                             | 8                      | 5.00 _        | 20,            | 043_       |                         | 70.11          |    | 16,533                    |  |
| Total Commercial                                | 236                       | -                           |                        |               | 20,            | 043        |                         |                |    | 16,533                    |  |
|   | Noi                       | n-Residential - Pu          | blic - Mo              | <u>onthly</u> |                |            |                         |                |    |                           |  |
| Unmetered Sales                                 | 293                       |                             | 8                      | 5.00 _        | 24,            | 363        |                         | 70.11          |    | 20,508                    |  |
| Total   | 293                       | -                           |                        |               | 24,            | 363        |                         |                |    | 20,508                    |  |
| Total System                                    | 3,841                     |                             |                        | =             | \$ 319,        | 030        |                         |                | \$ | 269,268                   |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 6 - PAINT ELK WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)              | Total Present Consumption Rate (3) (4) |                         | Revenue<br>(5)             | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7)      |  |  |  |  |
|--|--|--|-------------------------|----------------------------|-------------------------|---------------------------------|--|--|--|--|
|  |  | Residential - I                        | <u>Monthly</u>          |                            |                         |                                 |  |  |  |  |
| Customer Charge<br>Low Income  | 3,827                                  | -<br>-                                 | \$ 36.00<br>36.00       | \$ 137,788<br>-            | \$ 10.00<br>8.50        | \$ 38,275<br>-                  |  |  |  |  |
| All Usage<br>Low Income  | -                                      | 113,578                                | 0.7000<br>0.7000        | -<br>79,505                | 1.6560<br>1.4076        | -<br>159,872                    |  |  |  |  |
| Subtotal   | -                                      | 113,578                                |                         | 79,505                     |                         | 159,872                         |  |  |  |  |
| Total  | 3,827                                  | 113,578                                |                         | 217,293                    |                         | 198,147                         |  |  |  |  |
| Unmetered Sales  | 166                                    |  | 72.00                   | 11,963                     | 70.11                   | 11,649                          |  |  |  |  |
| Total Residential  | 3,994                                  | 113,578                                |                         | 229,256                    |                         | 209,796                         |  |  |  |  |
|  | Non-Residential - Commercial - Monthly |  |                         |                            |                         |                                 |  |  |  |  |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | 1,156<br>-<br>-<br>-<br>1,156          | -<br>-<br>-                            | 36.00<br>36.00<br>36.00 | 41,615<br>-<br>-<br>41,615 | 25.00<br>25.00<br>25.00 | 28,899<br>-<br>-<br>-<br>28,899 |  |  |  |  |
| All Usage<br>Subtotal  | -                                      | 187,998<br>187,998                     | 0.7000                  | 131,599<br>131,599         | 1.1891                  | 223,548<br>223,548              |  |  |  |  |
| Total Commercial   | 1,156                                  | 187,998                                |                         | 173,214                    |                         | 252,448                         |  |  |  |  |
|  | <u>No</u>                              | <u> </u>                               | ublic - Monthly         | <u>Y</u>                   |                         |                                 |  |  |  |  |
| Customer Charge  | 12                                     | -                                      | 36.00                   | 432                        | 25.00                   | 300                             |  |  |  |  |
| All Usage<br>Subtotal  | -                                      | 103<br>103                             | 0.7000                  | 72<br>72                   | 1.1891                  | 122<br>122                      |  |  |  |  |
| Total  | 12                                     | 103                                    |                         | 504                        |                         | 422                             |  |  |  |  |
| Total System   | 5,162                                  | 301,679                                |                         | \$ 402,974                 |                         | \$ 462,666                      |  |  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 7 - HAMILTONBAN WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)       | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Rate Revenue Rate |          | Proposed<br>Revenue<br>(7) |  |  |
|--|---------------------------|-----------------------------|------------------------|-------------------|----------|----------------------------|--|--|
|  |                           | Residential - M             | lonthly                |                   |          |                            |  |  |
| Unmetered Sales                        | 816                       | -                           | \$ 50.00               | \$ 40,800         | \$ 70.11 | \$ 57,212                  |  |  |
| Total Residential                      | 816                       | -                           |                        | 40,800            |          | 57,212                     |  |  |
| Non-Residential - Commercial - Monthly |                           |                             |                        |                   |          |                            |  |  |
| Unmetered Sales                        | 120                       |                             | 70.87                  | 8,504             | 70.11    | 8,414                      |  |  |
| Total Commercial                       | 120                       | -                           |                        | 8,504             |          | 8,414                      |  |  |
|  | Non-Res                   | sidential - Knouss          | Foods - Mon            | thly              |          |                            |  |  |
| Unmetered Sales                        | 12                        |                             | 4,981.67               | 59,780            | 4,928.44 | 59,141                     |  |  |
| Total                                  | 12                        | -                           |                        | 59,780            |          | 59,141                     |  |  |
| Total System                           | 948                       |                             |                        | \$ 109,084        |          | \$ 124,767                 |  |  |

<sup>\*</sup> Based on 70 EDU's.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 8 - SHIPPENVILLE WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3)   | Present<br>Rate<br>(4)  | Revenue<br>(5)                | Proposed<br>Bills<br>(7) | Proposed<br>Consumption<br>(8) | Proposed<br>Rate<br>(9) | Proposed<br>Revenue<br>(10)   |  |
|--|---------------------------|-------------------------------|-------------------------|-------------------------------|--------------------------|--------------------------------|-------------------------|-------------------------------|--|
|  |                           |                               | Residential             | - Monthly                     |                          |                                |                         |                               |  |
| Customer Charge<br>Low Income  | 2,457                     | 40,688<br>-                   | \$ 42.00 \$ 42.00       | 3 103,177<br>-                | 2,491                    | -<br>-                         | \$ 10.00<br>8.50        | \$ 24,566<br>-                |  |
| All Usage<br>Low Income  | <u>-</u>                  | 26,624                        | 0.6500<br>0.6500        | 17,306                        |                          | 68,556                         | 1.6560<br>1.4076        | 113,528                       |  |
| Subtotal   | -                         | 26,624                        |                         | 17,306                        | -                        | 68,556                         |                         | 113,528                       |  |
| Flat Rate  | 34                        | -                             | 42.00                   | 1,439                         | -                        | -                              | 70.11                   | -                             |  |
| Total Residential  | 2,491                     | 67,312                        |                         | 121,922                       | 2,491                    | 68,556                         |                         | 138,094                       |  |
| Non-Residential - Commercial - Monthly   |                           |                               |                         |                               |                          |                                |                         |                               |  |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | 181<br>-<br>-<br>-<br>181 | 2,290<br>-<br>-<br>-<br>2,290 | 42.00<br>42.00<br>42.00 | 7,599<br>-<br>-<br>-<br>7,599 |                          | -<br>-<br>-                    | 25.00<br>25.00<br>25.00 | 4,523<br>-<br>-<br>-<br>4,523 |  |
| All Usage<br>Subtotal  |                           | 3,440<br>3,440                | 0.6500                  | 2,236<br>2,236                |                          | 5,730<br>5,730                 | 1.1891                  | 6,814<br>6,814                |  |
| Total Commercial   | 181                       | 5,730                         |                         | 9,835                         |                          | 5,730                          |                         | 11,337                        |  |
|  |                           | No                            | n-Residential -         | Public - Monthly              |                          |                                |                         |                               |  |
| Customer Charge  | 25                        | 234                           | 42.00                   | 1,050                         |                          | -                              | 25.00                   | 625                           |  |
| All Usage<br>Subtotal  | -                         | 83<br>83                      | 0.6500                  | 54<br>54                      |                          | 317<br>317                     | 1.1891                  | 377<br>377                    |  |
| Total  | 25                        | 317                           |                         | 1,104                         |                          | 317                            |                         | 1,002                         |  |
| Total System   | 2,697                     | 73,359                        | 9                       | 3 132,861                     |                          | 74,603                         |                         | \$ 150,433                    |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 9 - MCEWENSVILLE WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)        | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue<br>(5) | Total<br>Consumption<br>(6) | Proposed<br>Rate<br>(7) | Proposed<br>Revenue<br>(8) |  |  |
|---|---------------------------|-----------------------------|------------------------|----------------|-----------------------------|-------------------------|----------------------------|--|--|
|   |                           | Reside                      | ntial - Month          | <u>ly</u>      |                             |                         |                            |  |  |
| Flat Rate/Customer Charge<br>Low Income | 1,570                     | -                           | \$ 48.00               | \$ 75,344      |                             | \$ 10.00<br>\$ 8.50     | \$ 15,697                  |  |  |
| All Usage<br>Low Income                 |                           | -                           | \$ -<br>\$ -           |                | 48,863                      | 1.6560<br>1.4080        | 80,917<br>-                |  |  |
| Total Residential                       | 1,570                     |                             |                        | 75,344         | 48,863                      |                         | 96,614                     |  |  |
| Non-Residential - Commercial - Monthly  |                           |                             |                        |                |                             |                         |                            |  |  |
| Flat Rate/Customer Charge               | 282                       | -                           | 48.00                  | 13,543         |                             | 25.00                   | \$ 7,054                   |  |  |
| All Usage                               |                           |                             | -                      | -              | 7,287                       | 1.1891                  | 8,665                      |  |  |
| Total Commercial                        | 282                       | -                           |                        | 13,543         | 7,287                       |                         | \$ 15,719                  |  |  |
|   |                           | Non-Resident                | <u>tial - Public -</u> | <u>Monthly</u> |                             |                         |                            |  |  |
| Flat Rate/Customer Charge               | 12                        | -                           | 48.00                  | 576            |                             | \$ 25.00                | 300                        |  |  |
| All Usage                               |                           | -                           | -                      | -              | 34                          | 1.1891                  | 40                         |  |  |
| Total                                   | 12                        | -                           |                        | 576            | 34                          |                         | 340                        |  |  |
| Total System                            | 1,864                     |                             |                        | \$ 89,463      |                             |                         | \$ 112,673                 |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 10 - FAIRVIEW WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)     | Total<br>Consumption<br>(3)                              | Present<br>Rate<br>(4)  | I            | Revenue<br>(5)               | Proposed<br>Consumption | Pi       | roposed<br>Rate<br>(6)  | Proposed<br>Revenue<br>(7)     |
|--|-------------------------------|--|-------------------------|--------------|------------------------------|-------------------------|----------|-------------------------|--------------------------------|
|  |                               | Res  | sidential - Mo          | <u>nthly</u> |                              |                         |          |                         |                                |
| Flat Rate/Customer Charge<br>Low Income  | 40,667                        | -  | \$ 64.00                | \$           | 2,602,714                    | -                       | \$<br>\$ | 10.00<br>8.50           | \$<br>406,674<br>-             |
| All Usage<br>Low Income  |                               | -  | \$ -                    | \$           | -                            | 1,476,227               | \$<br>\$ | 1.66<br>1.41            | 2,444,632<br>-                 |
| Total Residential  | 40,667                        |  |                         | \$           | 2,602,714                    | 1,476,227               |          |                         | \$<br>2,851,306                |
|  |                               | Non-Residen  | tial - Comme            | rcial -      | Monthly                      |                         |          |                         |                                |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | 2,120<br>-<br>-<br>-<br>2,120 | 76,795<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>76,795 | 77.67<br>77.67<br>77.67 |              | 164,632<br>-<br>-<br>164,632 | -<br>-<br>-             | ·        | 25.00<br>25.00<br>25.00 | <br>52,991<br>-<br>-<br>52,991 |
| All Usage<br>Subtotal  | <u> </u>                      | 546,837<br>546,837                                       | 1.1506                  |              | 629,191<br>629,191           | 623,632<br>623,632      |          | 1.1891                  | <br>741,561<br>741,561         |
| Flat Rate  | 2,718                         | -  | 64.00                   |              | 173,980                      | -                       |          | 70.11                   | 190,597                        |
| Total Commercial   | 4,838                         | 623,632  |                         |              | 967,803                      | 623,632                 |          |                         | 985,149                        |
|  |                               | Non-Resid  | lential - Publi         | ic - Mo      | onthly                       |                         |          |                         |                                |
| Customer Charge  | 96                            | 5,283  | 77.67                   |              | 7,457                        | -                       |          | 25.00                   | 2,400                          |
| All Usage<br>Subtotal  | -                             | 120,443<br>120,443                                       | 1.1506                  |              | 138,582<br>138,582           | 125,726<br>125,726      |          | 1.1891                  | <br>149,501<br>149,501         |
| Total  | 96                            | 125,726  |                         |              | 146,039                      | 125,726                 |          |                         | 151,901                        |
| Total System   | 45,601                        | 749,358  |                         | \$           | 3,716,556                    | 2,225,585               | ī        |                         | \$<br>3,988,356                |

### PENNSYLVANIA-AMERICAN WATER COMPANY NEW CUMBERLAND WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)  | Total<br>Consumption<br>(3)                                   | Present<br>Rate<br>(4)                             | Revenue<br>(5)                                    | Proposed<br>Rate<br>(6)                            | Proposed<br>Revenue<br>(7)                        |
|--|----------------------------|---|--|---|--|---|
|  |                            | Residenti   | al - Monthly                                       |   |  |   |
| Customer Charge<br>Low Income  | 2,824<br>-                 |   | \$ 25.54<br>25.54                                  | 72,125<br>-                                       | \$ 26.17<br>22.24                                  | 73,904<br>-                                       |
| First 2,100 Next 900 Next 3,000 Next 16,300 Next 52,300 Over 74,600 Subtotal                   | -<br>-<br>-<br>-<br>-<br>- | 50,468<br>14,401<br>19,796<br>6,209<br>1,555<br>507<br>92,936 | 1.2010<br>1.0220<br>0.8180<br>0.6150<br>0.5140     | 17,296<br>20,232<br>5,079<br>956<br>261<br>43,824 | 1.2310<br>1.0476<br>0.8385<br>0.6304<br>0.5269     | 17,728<br>20,738<br>5,206<br>980<br>267<br>44,920 |
| Total Residential  | 2,824                      | 92,936  |  | 115,949   |  | 118,824   |
|  |                            | Commerc   | ial - Monthly                                      |   |  |   |
| Customer Charge<br>5/8" & 3/4"<br>1"<br>1 1/2"<br>2"<br>3"<br>4"                               | 278                        |   | 25.54<br>25.54<br>25.54<br>25.54<br>25.54<br>25.54 | 7,100<br>-<br>-<br>-<br>-<br>-<br>-               | 26.17<br>26.17<br>26.17<br>26.17<br>26.17<br>26.17 | 7,275<br>-<br>-<br>-<br>-<br>-<br>-               |
| Total - Service Charge   | 278                        |   |  | 7,100   |  | 7,275   |
| First 2,100<br>Next 900<br>Next 3,000<br>Next 16,300<br>Next 52,300<br>Over 74,600<br>Subtotal | -<br>-<br>-<br>-<br>-<br>- | 4,983<br>1,760<br>4,132<br>7,098<br>2,005<br>419<br>20,397    | 1.2010<br>1.0220<br>0.8180<br>0.6150<br>0.5140     | 2,114<br>4,223<br>5,806<br>1,233<br>215<br>13,591 | 1.2310<br>1.0476<br>0.8385<br>0.6304<br>0.5269     | 2,167<br>4,329<br>5,952<br>1,264<br>221<br>13,932 |
| Total Commercial   | 278                        | 20,397  |  | 20,691  |  | 21,207  |

### PENNSYLVANIA-AMERICAN WATER COMPANY NEW CUMBERLAND WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)  | Total<br>Consumption<br>(3)   | Present<br>Rate<br>(4)                         | Revenue<br>(5)              | Proposed<br>Rate<br>(6)                        | Proposed<br>Revenue<br>(7)              |
|--|----------------------------|-------------------------------|--|-----------------------------|--|---|
|  |                            | Public -                      | - Monthly                                      |                             |  |   |
| Customer Charge<br>5/8" & 3/4"<br>1"<br>2"<br>6"   | 10                         |                               | 25.54<br>25.54<br>25.54<br>25.54               | 255<br>-<br>-<br>-          | 26.17<br>26.17<br>26.17<br>26.17               | 262<br>-<br>-<br>-                      |
| Total - Service Charge   | 10                         |                               |  | 255                         |  | 262                                     |
| First 2,100<br>Next 900<br>Next 3,000<br>Next 16,300<br>Next 52,300<br>Over 74,600<br>Subtotal | -<br>-<br>-<br>-<br>-<br>- | 114<br>40<br>86<br>326<br>494 | 1.2010<br>1.0220<br>0.8180<br>0.6150<br>0.5140 | 48<br>88<br>267<br>304<br>- | 1.2310<br>1.0476<br>0.8385<br>0.6304<br>0.5269 | -<br>49<br>90<br>273<br>311<br>-<br>724 |
| Total Public   | 10                         | 1,060                         |  | 962                         |  | 986                                     |
| Total Zone   | 3,112                      | 114,393                       |  | 137,602                     |  | 141,016                                 |

### PENNSYLVANIA-AMERICAN WATER COMPANY RATE ZONE 1

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue<br>(5) | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7) |
|----------------------------------|---------------------------|-----------------------------|------------------------|----------------|-------------------------|----------------------------|
|                                  |                           | Residential -               | <u>Monthly</u>         |                |                         |                            |
| Customer Charge<br>Low Income    | 1,656<br>-                | -                           | \$ 7.50<br>6.38        | \$ 12,420<br>- | \$ 10.00<br>8.50        | \$ 16,560<br>-             |
| All Usage<br>Low Income          | <u>-</u>                  | 60,107                      | 1.2880<br>1.0948       | 77,418<br>     | 1.6560<br>1.4080        | 99,538                     |
| Subtotal                         | -                         | 60,107                      |                        | 77,418         |                         | 99,538                     |
| Total                            | 1,656                     | 60,107                      |                        | 89,838         |                         | 116,098                    |
| Unmetered Sales                  |                           |                             | 75.58                  |                | 70.11                   |                            |
| Total Residential                | 1,656                     | 60,107                      |                        | 89,838         |                         | 116,098                    |

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 10 - FAIRVIEW WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4)  | F             | Revenue<br>(5)       | Proposed<br>Consumption | P        | roposed<br>Rate<br>(6)  |    | Proposed<br>Revenue<br>(7) |
|--|---------------------------|-----------------------------|-------------------------|---------------|----------------------|-------------------------|----------|-------------------------|----|----------------------------|
|  |                           | Res                         | idential - Mo           | <u>nthly</u>  |                      |                         |          |                         |    |                            |
| Flat Rate/Customer Charge<br>Low Income  | 2,591                     | -                           | \$ 64.00                | \$            | 165,844              | -                       | \$<br>\$ | 10.00<br>8.50           | \$ | 25,913                     |
| All Usage<br>Low Income  |                           |                             |                         |               |                      | 94,065<br>-             | \$<br>\$ | 1.66<br>1.41            |    | 155,772<br>-               |
| Total Residential  | 2,591                     |                             |                         | \$            | 165,844              | 94,065                  | •        |                         | \$ | 181,685                    |
| Non-Residential - Commercial - Monthly   |                           |                             |                         |               |                      |                         |          |                         |    |                            |
| Customer Charge - 5/8 " Customer Charge - 3/4"- 1 1/2" Customer Charge - 2" and up | (35)                      | 533                         | 77.67<br>77.67<br>77.67 |               | (2,708)              | -<br>-<br>-             | -        | 25.00<br>25.00<br>25.00 |    | (872)<br>-<br>-<br>(872)   |
|  | (35)                      | 533                         |                         |               | ,                    | -                       |          |                         |    |                            |
| All Usage<br>Subtotal  |                           | 23,756<br>23,756            | 1.1506                  |               | 27,334<br>27,334     | 24,289<br>24,289        | -        | 1.1891                  |    | 28,882<br>28,882           |
| Flat Rate  | 246                       | -                           | 64.00                   |               | 15,744               | -                       |          | 70.11                   |    | 17,248                     |
| Total Commercial   | 211                       | 24,289                      |                         |               | 40,370               | 24,289                  |          |                         |    | 45,258                     |
|  |                           | Non-Resid                   | ential - Publi          | <u>c - Mo</u> | <u>nthly</u>         |                         |          |                         |    |                            |
| Customer Charge  | -                         | 147                         | 77.67                   |               | -                    | -                       |          | 25.00                   |    | -                          |
| All Usage<br>Subtotal  | <del>-</del>              | (52,888)<br>(52,888)        | 1.1506                  |               | (60,853)<br>(60,853) | (52,741)<br>(52,741)    |          | 1.1891                  |    | (62,714)<br>(62,714)       |
| Total  | -                         | (52,741)                    |                         |               | (60,853)             | (52,741)                |          |                         |    | (62,714)                   |
| Total System   | 2,802                     | (28,452)                    |                         | \$            | 145,361              | 65,613                  | =        |                         | \$ | 164,229                    |

### PENNSYLVANIA-AMERICAN WATER COMPANY NEW CUMBERLAND WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1)   | Number<br>Of Bills<br>(2)          | Total<br>Consumption<br>(3)   | Present<br>Rate<br>(4)                             | Revenue<br>(5)   | Proposed<br>Rate<br>(6)                        | Proposed<br>Revenue<br>(7)                                 |  |  |
|--|------------------------------------|---|--|--|--|--|--|--|
|  |                                    | Residenti   | al - Monthly                                       |  |  |  |  |  |
| Customer Charge<br>Low Income  | 31,291<br>-                        |   | \$ 25.54<br>25.54                                  | 799,172<br>-   | \$ 26.17<br>6.38                               | 818,885<br>-   |  |  |
| First 2,100 Next 900 Next 3,000 Next 16,300 Next 52,300 Over 74,600 Subtotal                   | -<br>-<br>-<br>-<br>-              | 556,984<br>160,693<br>226,824<br>78,139<br>16,715<br>6,729<br>1,046,084 | 1.2010<br>1.0220<br>0.8180<br>0.6150<br>0.5140     | 192,992<br>231,814<br>63,918<br>10,280<br>3,459<br>502,463 | 1.2310<br>1.0476<br>0.8385<br>0.6304<br>0.5269 | 197,813<br>237,621<br>65,520<br>10,537<br>3,546<br>515,036 |  |  |
| Total Residential  | 31,291                             | 1,046,084   |  | 1,301,635  |  | 1,333,922  |  |  |
| Commercial - Monthly   |                                    |   |  |  |  |  |  |  |
| Customer Charge 5/8" & 3/4" 1" 1 1/2" 2" 3" 4"   | 2,757<br>88<br>48<br>24<br>6<br>36 |   | 25.54<br>25.54<br>25.54<br>25.54<br>25.54<br>25.54 | 70,414<br>2,248<br>1,226<br>613<br>153<br>919              | 26.17<br>26.17<br>26.17<br>26.17<br>26.17      | 72,151<br>2,303<br>1,256<br>628<br>157<br>942              |  |  |
| Total - Service Charge   | 2,959                              |   |  | 75,573   |  | 77,437   |  |  |
| First 2,100<br>Next 900<br>Next 3,000<br>Next 16,300<br>Next 52,300<br>Over 74,600<br>Subtotal | -<br>-<br>-<br>-<br>-<br>-         | 42,231<br>22,605<br>56,600<br>87,692<br>10,726<br>3,474<br>223,328      | 1.2010<br>1.0220<br>0.8180<br>0.6150<br>0.5140     | 27,149<br>57,845<br>71,732<br>6,596<br>1,786               | 1.2310<br>1.0476<br>0.8385<br>0.6304<br>0.5269 | 27,827<br>59,294<br>73,530<br>6,762<br>1,830               |  |  |
| Total Commercial   | 2,959                              | 223,328   |  | 240,681  |  | 246,679  |  |  |

### PENNSYLVANIA-AMERICAN WATER COMPANY NEW CUMBERLAND WASTEWATER OPERATIONS

| Rate Block<br>100 Gallons<br>(1) | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue<br>(5) | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7) |
|----------------------------------|---------------------------|-----------------------------|------------------------|----------------|-------------------------|----------------------------|
|                                  |                           | <u>Public -</u>             | Monthly                |                |                         |                            |
| Customer Charge 5/8" & 3/4"      | 59                        |                             | 25.54                  | 1,513          | 26.17                   | 1,551                      |
| 1"                               | 36                        |                             | 25.54                  | 919            | 26.17                   | 942                        |
| 2"                               | 23                        |                             | 25.54                  | 587            | 26.17                   | 602                        |
| 6"                               | 12                        |                             | 25.54                  | 306            | 26.17                   | 314                        |
| Total - Service Charge           | 130                       |                             |                        | 3,327          |                         | 3,409                      |
| First 2,100                      | -                         | 2,435                       | -                      | -              | -                       | -                          |
| Next 900                         | -                         | 891                         | 1.2010                 | 1,070          | 1.2310                  | 1,097                      |
| Next 3,000                       | -                         | 2,578                       | 1.0220                 | 2,635          | 1.0476                  | 2,701                      |
| Next 16,300                      | -                         | 8,142                       | 0.8180                 | 6,660          | 0.8385                  | 6,827                      |
| Next 52,300                      | -                         | 5,987                       | 0.6150                 | 3,682          | 0.6304                  | 3,774                      |
| Over 74,600                      |                           | 1,286                       | 0.5140                 | 661            | 0.5269                  | 678                        |
| Subtotal                         | -                         | 21,319                      |                        | 14,708         |                         | 15,076                     |
| Total Public                     | 130                       | 21,319                      |                        | 18,035         |                         | 18,485                     |
| Total Zone                       | 34,380                    | 1,290,731                   |                        | 1,560,351      |                         | 1,599,086                  |

#### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 1 - COATESVILLE/CLAYSVILLE/CLEAN TREATMENT

|             | BILLS UNDER |          |          |         |  |  |  |  |  |  |
|-------------|-------------|----------|----------|---------|--|--|--|--|--|--|
| CONSUMPTION | PRESENT     | PROPOSED | INCR     | REASE   |  |  |  |  |  |  |
| 100 GALLONS | RATES**     | RATES    | AMOUNT   | PERCENT |  |  |  |  |  |  |
| (1)         | (2)         | (3)      | (4)      | (5)     |  |  |  |  |  |  |
|             |             |          |          |         |  |  |  |  |  |  |
| 0           | \$7.87      | \$10.00  | \$2.14   | 27.15%  |  |  |  |  |  |  |
| 1,000       | \$21.37     | \$26.56  | \$5.19   | 24.29%  |  |  |  |  |  |  |
| 2,000       | \$34.88     | \$43.12  | \$8.24   | 23.61%  |  |  |  |  |  |  |
| 3,000       | \$48.39     | \$59.68  | \$11.29  | 23.34%  |  |  |  |  |  |  |
| 3,630 *     | \$56.90     | \$70.11  | \$13.22  | 23.23%  |  |  |  |  |  |  |
| 4,000       | \$61.89     | \$76.24  | \$14.35  | 23.18%  |  |  |  |  |  |  |
| 5,000       | \$75.41     | \$92.80  | \$17.40  | 23.07%  |  |  |  |  |  |  |
| 6,000       | \$88.91     | \$109.36 | \$20.45  | 23.00%  |  |  |  |  |  |  |
| 7,000       | \$102.41    | \$125.92 | \$23.51  | 22.95%  |  |  |  |  |  |  |
| 8,000       | \$115.93    | \$142.48 | \$26.55  | 22.90%  |  |  |  |  |  |  |
| 9,000       | \$129.43    | \$159.04 | \$29.61  | 22.88%  |  |  |  |  |  |  |
| 10,000      | \$142.94    | \$175.60 | \$32.67  | 22.85%  |  |  |  |  |  |  |
| 11,000      | \$156.45    | \$192.16 | \$35.71  | 22.83%  |  |  |  |  |  |  |
| 12,000      | \$169.95    | \$208.72 | \$38.77  | 22.81%  |  |  |  |  |  |  |
| 13,000      | \$183.46    | \$225.28 | \$41.82  | 22.80%  |  |  |  |  |  |  |
| 14,000      | \$196.97    | \$241.84 | \$44.87  | 22.78%  |  |  |  |  |  |  |
| 15,000      | \$210.48    | \$258.40 | \$47.93  | 22.77%  |  |  |  |  |  |  |
| 16,000      | \$223.98    | \$274.96 | \$50.98  | 22.76%  |  |  |  |  |  |  |
| 17,000      | \$237.49    | \$291.52 | \$54.03  | 22.75%  |  |  |  |  |  |  |
| 18,000      | \$251.00    | \$308.08 | \$57.08  | 22.74%  |  |  |  |  |  |  |
| 19,000      | \$264.50    | \$324.64 | \$60.14  | 22.74%  |  |  |  |  |  |  |
| 20,000      | \$278.02    | \$341.20 | \$63.18  | 22.73%  |  |  |  |  |  |  |
| 25,000      | \$345.55    | \$424.00 | \$78.46  | 22.70%  |  |  |  |  |  |  |
| 30,000      | \$413.09    | \$506.80 | \$93.72  | 22.69%  |  |  |  |  |  |  |
| 35,000      | \$480.62    | \$589.60 | \$108.99 | 22.68%  |  |  |  |  |  |  |
| 40,000      | \$548.16    | \$672.40 | \$124.25 | 22.67%  |  |  |  |  |  |  |
| 45,000      | \$615.70    | \$755.20 | \$139.51 | 22.66%  |  |  |  |  |  |  |
| 50,000      | \$683.23    | \$838.00 | \$154.78 | 22.65%  |  |  |  |  |  |  |

<sup>\*</sup> Average monthly bill.

\*\* Present Bill includes 5.0% DSIC and -0.13% STAS.

#### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 2 - CLARION/POCONO

|             | BILLS UNDER                      |          |          |         |  |  |  |
|-------------|----------------------------------|----------|----------|---------|--|--|--|
| CONSUMPTION | MPTION PRESENT PROPOSED INCREASE |          |          |         |  |  |  |
| 100 GALLONS | RATES**                          | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)                              | (3)      | (4)      | (5)     |  |  |  |
|             |                                  |          |          |         |  |  |  |
| 0           | \$7.87                           | \$10.00  | \$2.14   | 27.15%  |  |  |  |
| 1,000       | \$18.50                          | \$26.56  | \$8.06   | 43.59%  |  |  |  |
| 2,000       | \$29.12                          | \$43.12  | \$14.00  | 48.08%  |  |  |  |
| 3,000       | \$39.75                          | \$59.68  | \$19.93  | 50.14%  |  |  |  |
| 3,630 *     | \$46.44                          | \$70.11  | \$23.67  | 50.96%  |  |  |  |
| 4,000       | \$50.38                          | \$76.24  | \$25.86  | 51.32%  |  |  |  |
| 5,000       | \$61.00                          | \$92.80  | \$31.80  | 52.12%  |  |  |  |
| 6,000       | \$71.64                          | \$109.36 | \$37.72  | 52.66%  |  |  |  |
| 7,000       | \$82.27                          | \$125.92 | \$43.65  | 53.06%  |  |  |  |
| 8,000       | \$92.89                          | \$142.48 | \$49.59  | 53.39%  |  |  |  |
| 9,000       | \$103.52                         | \$159.04 | \$55.52  | 53.63%  |  |  |  |
| 10,000      | \$114.15                         | \$175.60 | \$61.45  | 53.83%  |  |  |  |
| 11,000      | \$124.78                         | \$192.16 | \$67.38  | 53.99%  |  |  |  |
| 12,000      | \$135.41                         | \$208.72 | \$73.31  | 54.14%  |  |  |  |
| 13,000      | \$146.04                         | \$225.28 | \$79.24  | 54.26%  |  |  |  |
| 14,000      | \$156.67                         | \$241.84 | \$85.17  | 54.36%  |  |  |  |
| 15,000      | \$167.29                         | \$258.40 | \$91.11  | 54.46%  |  |  |  |
| 16,000      | \$177.92                         | \$274.96 | \$97.04  | 54.54%  |  |  |  |
| 17,000      | \$188.55                         | \$291.52 | \$102.97 | 54.61%  |  |  |  |
| 18,000      | \$199.18                         | \$308.08 | \$108.90 | 54.68%  |  |  |  |
| 19,000      | \$209.81                         | \$324.64 | \$114.83 | 54.73%  |  |  |  |
| 20,000      | \$220.44                         | \$341.20 | \$120.76 | 54.78%  |  |  |  |
| 25,000      | \$273.58                         | \$424.00 | \$150.42 | 54.98%  |  |  |  |
| 30,000      | \$326.72                         | \$506.80 | \$180.08 | 55.12%  |  |  |  |
| 35,000      | \$379.87                         | \$589.60 | \$209.73 | 55.21%  |  |  |  |
| 40,000      | \$433.01                         | \$672.40 | \$239.40 | 55.29%  |  |  |  |
| 45,000      | \$486.15                         | \$755.20 | \$269.05 | 55.34%  |  |  |  |
| 50,000      | \$539.29                         | \$838.00 | \$298.71 | 55.39%  |  |  |  |

<sup>\*</sup> Average monthly bill.

\*\* Present Bill includes 5.0% DSIC and -0.13% STAS.

#### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 3 - LEHMAN PIKE/WINONA/BLUE MTN.

|             | BILLS UNDER             |          |          |         |  |  |  |
|-------------|-------------------------|----------|----------|---------|--|--|--|
| CONSUMPTION | INCR                    | REASE    |          |         |  |  |  |
| 100 GALLONS | RATES**                 | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)                     | (3)      | (4)      | (5)     |  |  |  |
|             |                         |          |          |         |  |  |  |
| 0           | \$7.87                  | \$10.00  | \$2.14   | 27.15%  |  |  |  |
| 1,000       | \$21.37                 | \$26.56  | \$5.19   | 24.29%  |  |  |  |
| 2,000       | \$34.88                 | \$43.12  | \$8.24   | 23.61%  |  |  |  |
| 3,000       | \$48.39                 | \$59.68  | \$11.29  | 23.34%  |  |  |  |
| 3,630 *     | \$56.90                 | \$70.11  | \$13.22  | 23.23%  |  |  |  |
| 4,000       | \$61.89                 | \$76.24  | \$14.35  | 23.18%  |  |  |  |
| 5,000       | \$75.41                 | \$92.80  | \$17.40  | 23.07%  |  |  |  |
| 6,000       | \$88.91                 | \$109.36 | \$20.45  | 23.00%  |  |  |  |
| 7,000       | \$102.41                | \$125.92 | \$23.51  | 22.95%  |  |  |  |
| 8,000       | 8,000 \$115.93 \$142.48 |          | \$26.55  | 22.90%  |  |  |  |
| 9,000       | 9,000 \$129.43 \$159.04 |          | \$29.61  | 22.88%  |  |  |  |
| 10,000      | \$142.94                | \$175.60 | \$32.67  | 22.85%  |  |  |  |
| 11,000      | \$156.45                | \$192.16 | \$35.71  | 22.83%  |  |  |  |
| 12,000      | \$169.95                | \$208.72 | \$38.77  | 22.81%  |  |  |  |
| 13,000      | \$183.46                | \$225.28 | \$41.82  | 22.80%  |  |  |  |
| 14,000      | \$196.97                | \$241.84 | \$44.87  | 22.78%  |  |  |  |
| 15,000      | \$210.48                | \$258.40 | \$47.93  | 22.77%  |  |  |  |
| 16,000      | \$223.98                | \$274.96 | \$50.98  | 22.76%  |  |  |  |
| 17,000      | \$237.49                | \$291.52 | \$54.03  | 22.75%  |  |  |  |
| 18,000      | \$251.00                | \$308.08 | \$57.08  | 22.74%  |  |  |  |
| 19,000      | \$264.50                | \$324.64 | \$60.14  | 22.74%  |  |  |  |
| 20,000      | \$278.02                | \$341.20 | \$63.18  | 22.73%  |  |  |  |
| 25,000      | \$345.55                | \$424.00 | \$78.46  | 22.70%  |  |  |  |
| 30,000      | \$413.09                | \$506.80 | \$93.72  | 22.69%  |  |  |  |
| 35,000      | \$480.62                | \$589.60 | \$108.99 | 22.68%  |  |  |  |
| 40,000      | \$548.16                | \$672.40 | \$124.25 | 22.67%  |  |  |  |
| 45,000      | \$615.70                | \$755.20 | \$139.51 | 22.66%  |  |  |  |
| 50,000      | \$683.23                | \$838.00 | \$154.78 | 22.65%  |  |  |  |

<sup>\*</sup> Average monthly bill.

\*\* Present Bill includes 5.0% DSIC and -0.13% STAS.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 4 - KOPPEL

| BILLS UNDER |          |          |          |         |  |  |  |
|-------------|----------|----------|----------|---------|--|--|--|
| CONSUMPTION | PRESENT  | PROPOSED | INCREASE |         |  |  |  |
| 100 GALLONS | RATES    | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)      | (3)      | (4)      | (5)     |  |  |  |
|             |          |          |          |         |  |  |  |
| 0           | \$38.36  | \$10.00  | -\$28.36 | -73.93% |  |  |  |
| 1,000       | \$38.36  | \$26.56  | -\$11.80 | -30.76% |  |  |  |
| 2,000       | \$38.36  | \$43.12  | \$4.76   | 12.41%  |  |  |  |
| 3,000       | \$38.36  | \$59.68  | \$21.32  | 55.58%  |  |  |  |
| 3,100 *     | \$38.36  | \$61.34  | \$22.98  | 59.90%  |  |  |  |
| 4,000       | \$38.36  | \$76.24  | \$37.88  | 98.75%  |  |  |  |
| 5,000       | \$41.65  | \$92.80  | \$51.15  | 122.81% |  |  |  |
| 6,000       | \$44.94  | \$109.36 | \$64.42  | 143.35% |  |  |  |
| 7,000       | \$48.23  | \$125.92 | \$77.69  | 161.08% |  |  |  |
| 8,000       | \$51.52  | \$142.48 | \$90.96  | 176.55% |  |  |  |
| 9,000       | \$54.81  | \$159.04 | \$104.23 | 190.17% |  |  |  |
| 10,000      | \$58.10  | \$175.60 | \$117.50 | 202.24% |  |  |  |
| 11,000      | \$61.39  | \$192.16 | \$130.77 | 213.02% |  |  |  |
| 12,000      | \$64.68  | \$208.72 | \$144.04 | 222.70% |  |  |  |
| 13,000      | \$67.97  | \$225.28 | \$157.31 | 231.44% |  |  |  |
| 14,000      | \$71.26  | \$241.84 | \$170.58 | 239.38% |  |  |  |
| 15,000      | \$74.55  | \$258.40 | \$183.85 | 246.61% |  |  |  |
| 16,000      | \$77.84  | \$274.96 | \$197.12 | 253.24% |  |  |  |
| 17,000      | \$81.13  | \$291.52 | \$210.39 | 259.32% |  |  |  |
| 18,000      | \$84.42  | \$308.08 | \$223.66 | 264.94% |  |  |  |
| 19,000      | \$87.71  | \$324.64 | \$236.93 | 270.13% |  |  |  |
| 20,000      | \$91.00  | \$341.20 | \$250.20 | 274.95% |  |  |  |
| 25,000      | \$107.45 | \$424.00 | \$316.55 | 294.60% |  |  |  |
| 30,000      | \$123.90 | \$506.80 | \$382.90 | 309.04% |  |  |  |
| 35,000      | \$140.35 | \$589.60 | \$449.25 | 320.09% |  |  |  |
| 40,000      | \$156.80 | \$672.40 | \$515.60 | 328.83% |  |  |  |
| 45,000      | \$173.25 | \$755.20 | \$581.95 | 335.90% |  |  |  |
| 50,000      | \$189.70 | \$838.00 | \$648.30 | 341.75% |  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 5 - FRANKLIN

| BILLS UNDER                           |         |         |          |         |  |  |
|---------------------------------------|---------|---------|----------|---------|--|--|
| CONSUMPTION PRESENT PROPOSED INCREASE |         |         |          |         |  |  |
| 100 GALLONS                           | RATES   | RATES   | AMOUNT   | PERCENT |  |  |
| (1)                                   | (2)     | (3)     | (4)      | (5)     |  |  |
|                                       |         |         |          |         |  |  |
| 0                                     | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 1,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 2,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 3,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 3,100 *                               | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 4,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 5,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 6,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 7,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 8,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 9,000                                 | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 10,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 11,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 12,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 13,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 14,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 15,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 16,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 17,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 18,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 19,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 20,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 25,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 30,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 35,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 40,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 45,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |
| 50,000                                | \$85.00 | \$70.11 | -\$14.89 | -17.51% |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 6 - PAINT ELK

|             | BILLS UNDER                         |          |          |         |  |  |  |
|-------------|-------------------------------------|----------|----------|---------|--|--|--|
| CONSUMPTION | CONSUMPTION PRESENT PROPOSED INCREA |          |          |         |  |  |  |
| 100 GALLONS | RATES                               | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)                                 | (3)      | (4)      | (5)     |  |  |  |
|             |                                     |          |          |         |  |  |  |
| 0           | \$36.00                             | \$10.00  | -\$26.00 | -72.22% |  |  |  |
| 1,000       | \$43.00                             | \$26.56  | -\$16.44 | -38.23% |  |  |  |
| 2,000       | \$50.00                             | \$43.12  | -\$6.88  | -13.76% |  |  |  |
| 3,000       | \$57.00                             | \$59.68  | \$2.68   | 4.70%   |  |  |  |
| 3,630 *     | \$61.41                             | \$70.11  | \$8.70   | 14.17%  |  |  |  |
| 4,000       | \$64.00                             | \$76.24  | \$12.24  | 19.13%  |  |  |  |
| 5,000       | \$71.00                             | \$92.80  | \$21.80  | 30.70%  |  |  |  |
| 6,000       | \$78.00                             | \$109.36 | \$31.36  | 40.21%  |  |  |  |
| 7,000       | \$85.00                             | \$125.92 | \$40.92  | 48.14%  |  |  |  |
| 8,000       | \$92.00 \$142.48 \$50.4             |          | \$50.48  | 54.87%  |  |  |  |
| 9,000       | 9,000 \$99.00 \$159.04              |          | \$60.04  | 60.65%  |  |  |  |
| 10,000      | \$106.00                            | \$175.60 | \$69.60  | 65.66%  |  |  |  |
| 11,000      | \$113.00                            | \$192.16 | \$79.16  | 70.05%  |  |  |  |
| 12,000      | \$120.00                            | \$208.72 | \$88.72  | 73.93%  |  |  |  |
| 13,000      | \$127.00                            | \$225.28 | \$98.28  | 77.39%  |  |  |  |
| 14,000      | \$134.00                            | \$241.84 | \$107.84 | 80.48%  |  |  |  |
| 15,000      | \$141.00                            | \$258.40 | \$117.40 | 83.26%  |  |  |  |
| 16,000      | \$148.00                            | \$274.96 | \$126.96 | 85.78%  |  |  |  |
| 17,000      | \$155.00                            | \$291.52 | \$136.52 | 88.08%  |  |  |  |
| 18,000      | \$162.00                            | \$308.08 | \$146.08 | 90.17%  |  |  |  |
| 19,000      | \$169.00                            | \$324.64 | \$155.64 | 92.09%  |  |  |  |
| 20,000      | \$176.00                            | \$341.20 | \$165.20 | 93.86%  |  |  |  |
| 25,000      | \$211.00                            | \$424.00 | \$213.00 | 100.95% |  |  |  |
| 30,000      | \$246.00                            | \$506.80 | \$260.80 | 106.02% |  |  |  |
| 35,000      | \$281.00                            | \$589.60 | \$308.60 | 109.82% |  |  |  |
| 40,000      | \$316.00                            | \$672.40 | \$356.40 | 112.78% |  |  |  |
| 45,000      | \$351.00                            | \$755.20 | \$404.20 | 115.16% |  |  |  |
| 50,000      | \$386.00                            | \$838.00 | \$452.00 | 117.10% |  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 7 - HAMILTONBAN

| BILLS UNDER                        |         |         |         |         |  |  |
|------------------------------------|---------|---------|---------|---------|--|--|
| CONSUMPTION PRESENT PROPOSED INCRE |         |         |         |         |  |  |
| 100 GALLONS                        | RATES   | RATES   | AMOUNT  | PERCENT |  |  |
| (1)                                | (2)     | (3)     | (4)     | (5)     |  |  |
|                                    |         |         |         |         |  |  |
| 0                                  | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 1,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 2,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 3,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 3,100 *                            | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 4,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 5,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 6,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 7,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 8,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 9,000                              | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 10,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 11,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 12,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 13,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 14,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 15,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 16,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 17,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 18,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 19,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 20,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 25,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 30,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 35,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 40,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 45,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |
| 50,000                             | \$50.00 | \$70.11 | \$20.11 | 40.23%  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 8 - SHIPPENVILLE

| BILLS UNDER |                            |          |          |         |  |  |  |
|-------------|----------------------------|----------|----------|---------|--|--|--|
| CONSUMPTION | PRESENT                    | PROPOSED | INCF     | REASE   |  |  |  |
| 100 GALLONS | RATES                      | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)                        | (3)      | (4)      | (5)     |  |  |  |
|             |                            |          |          |         |  |  |  |
| 0           | \$42.00                    | \$10.00  | -\$32.00 | -76.19% |  |  |  |
| 1,000       | \$42.00                    | \$26.56  | -\$15.44 | -36.76% |  |  |  |
| 2,000       | \$42.00                    | \$43.12  | \$1.12   | 2.67%   |  |  |  |
| 3,000       | \$48.50                    | \$59.68  | \$11.18  | 23.05%  |  |  |  |
| 3,630 *     | \$52.60                    | \$70.11  | \$17.52  | 33.31%  |  |  |  |
| 4,000       | \$55.00                    | \$76.24  | \$21.24  | 38.62%  |  |  |  |
| 5,000       | \$61.50                    | \$92.80  | \$31.30  | 50.89%  |  |  |  |
| 6,000       | \$68.00                    | \$109.36 | \$41.36  | 60.82%  |  |  |  |
| 7,000       | \$74.50                    | \$125.92 | \$51.42  | 69.02%  |  |  |  |
| 8,000       | ,000 \$81.00 \$142.48 \$61 |          | \$61.48  | 75.90%  |  |  |  |
| 9,000       | \$87.50                    | \$159.04 | \$71.54  | 81.76%  |  |  |  |
| 10,000      | \$94.00                    | \$175.60 | \$81.60  | 86.81%  |  |  |  |
| 11,000      | \$100.50                   | \$192.16 | \$91.66  | 91.20%  |  |  |  |
| 12,000      | \$107.00                   | \$208.72 | \$101.72 | 95.07%  |  |  |  |
| 13,000      | \$113.50                   | \$225.28 | \$111.78 | 98.48%  |  |  |  |
| 14,000      | \$120.00                   | \$241.84 | \$121.84 | 101.53% |  |  |  |
| 15,000      | \$126.50                   | \$258.40 | \$131.90 | 104.27% |  |  |  |
| 16,000      | \$133.00                   | \$274.96 | \$141.96 | 106.74% |  |  |  |
| 17,000      | \$139.50                   | \$291.52 | \$152.02 | 108.97% |  |  |  |
| 18,000      | \$146.00                   | \$308.08 | \$162.08 | 111.01% |  |  |  |
| 19,000      | \$152.50                   | \$324.64 | \$172.14 | 112.88% |  |  |  |
| 20,000      | \$159.00                   | \$341.20 | \$182.20 | 114.59% |  |  |  |
| 25,000      | \$191.50                   | \$424.00 | \$232.50 | 121.41% |  |  |  |
| 30,000      | \$224.00                   | \$506.80 | \$282.80 | 126.25% |  |  |  |
| 35,000      | \$256.50                   | \$589.60 | \$333.10 | 129.86% |  |  |  |
| 40,000      | \$289.00                   | \$672.40 | \$383.40 | 132.66% |  |  |  |
| 45,000      | \$321.50                   | \$755.20 | \$433.70 | 134.90% |  |  |  |
| 50,000      | \$354.00                   | \$838.00 | \$484.00 | 136.72% |  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 9 - MCEWENSVILLE

|             | BILLS UNDER            |          |              |          |  |  |  |
|-------------|------------------------|----------|--------------|----------|--|--|--|
| CONSUMPTION | PRESENT                | PROPOSED | SED INCREASE |          |  |  |  |
| 100 GALLONS | RATES                  | RATES    | AMOUNT       | PERCENT  |  |  |  |
| (1)         | (2)                    | (3)      | (4)          | (5)      |  |  |  |
|             |                        |          |              |          |  |  |  |
| 0           | \$48.00                | \$10.00  | -\$38.00     | -79.17%  |  |  |  |
| 1,000       | \$48.00                | \$26.56  | -\$21.44     | -44.67%  |  |  |  |
| 2,000       | \$48.00                | \$43.12  | -\$4.88      | -10.17%  |  |  |  |
| 3,000       | \$48.00                | \$59.68  | \$11.68      | 24.33%   |  |  |  |
| 3,630 *     | \$48.00                | \$70.11  | \$22.11      | 46.07%   |  |  |  |
| 4,000       | \$48.00                | \$76.24  | \$28.24      | 58.83%   |  |  |  |
| 5,000       | \$48.00                | \$92.80  | \$44.80      | 93.33%   |  |  |  |
| 6,000       | \$48.00                | \$109.36 | \$61.36      | 127.83%  |  |  |  |
| 7,000       | \$48.00                | \$125.92 | \$77.92      | 162.33%  |  |  |  |
| 8,000       | \$48.00                | \$142.48 | \$94.48      | 196.83%  |  |  |  |
| 9,000       | 9,000 \$48.00 \$159.04 |          | \$111.04     | 231.33%  |  |  |  |
| 10,000      | \$48.00                | \$175.60 | \$127.60     | 265.83%  |  |  |  |
| 11,000      | \$48.00                | \$192.16 | \$144.16     | 300.33%  |  |  |  |
| 12,000      | \$48.00                | \$208.72 | \$160.72     | 334.83%  |  |  |  |
| 13,000      | \$48.00                | \$225.28 | \$177.28     | 369.33%  |  |  |  |
| 14,000      | \$48.00                | \$241.84 | \$193.84     | 403.83%  |  |  |  |
| 15,000      | \$48.00                | \$258.40 | \$210.40     | 438.33%  |  |  |  |
| 16,000      | \$48.00                | \$274.96 | \$226.96     | 472.83%  |  |  |  |
| 17,000      | \$48.00                | \$291.52 | \$243.52     | 507.33%  |  |  |  |
| 18,000      | \$48.00                | \$308.08 | \$260.08     | 541.83%  |  |  |  |
| 19,000      | \$48.00                | \$324.64 | \$276.64     | 576.33%  |  |  |  |
| 20,000      | \$48.00                | \$341.20 | \$293.20     | 610.83%  |  |  |  |
| 25,000      | \$48.00                | \$424.00 | \$376.00     | 783.33%  |  |  |  |
| 30,000      | \$48.00                | \$506.80 | \$458.80     | 955.83%  |  |  |  |
| 35,000      | \$48.00                | \$589.60 | \$541.60     | 1128.33% |  |  |  |
| 40,000      | \$48.00                | \$672.40 | \$624.40     | 1300.83% |  |  |  |
| 45,000      | \$48.00                | \$755.20 | \$707.20     | 1473.33% |  |  |  |
| 50,000      | \$48.00                | \$838.00 | \$790.00     | 1645.83% |  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 10 - FAIRVIEW

| BILLS UNDER |                      |          |                |          |  |  |  |
|-------------|----------------------|----------|----------------|----------|--|--|--|
| CONSUMPTION | PRESENT              | PROPOSED | INCREASE       |          |  |  |  |
| 100 GALLONS | RATES                | RATES    | AMOUNT         | PERCENT  |  |  |  |
| (1)         | (2)                  | (3)      | (4)            | (5)      |  |  |  |
|             |                      |          |                |          |  |  |  |
| 0           | \$64.00              | \$10.00  | -\$54.00       | -84.38%  |  |  |  |
| 1,000       | \$64.00              | \$26.56  | -\$37.44       | -58.50%  |  |  |  |
| 2,000       | \$64.00              | \$43.12  | -\$20.88       | -32.63%  |  |  |  |
| 3,000       | \$64.00              | \$59.68  | -\$4.32        | -6.75%   |  |  |  |
| 3,630 *     | \$64.00              | \$70.11  | \$6.11         | 9.55%    |  |  |  |
| 4,000       | \$64.00              | \$76.24  | \$12.24        | 19.13%   |  |  |  |
| 5,000       | \$64.00              | \$92.80  | \$28.80        | 45.00%   |  |  |  |
| 6,000       | \$64.00              | \$109.36 | \$45.36        | 70.88%   |  |  |  |
| 7,000       | \$64.00              | \$125.92 | \$61.92        | 96.75%   |  |  |  |
| 8,000       | \$64.00              | \$142.48 | \$78.48        | 122.63%  |  |  |  |
| 9,000       | 000 \$64.00 \$159.04 |          | \$95.04        | 148.50%  |  |  |  |
| 10,000      | \$64.00              | \$175.60 | \$111.60       | 174.38%  |  |  |  |
| 11,000      | \$64.00              | \$192.16 | \$128.16       | 200.25%  |  |  |  |
| 12,000      | \$64.00              | \$208.72 | \$144.72       | 226.13%  |  |  |  |
| 13,000      | \$64.00              | \$225.28 | \$161.28       | 252.00%  |  |  |  |
| 14,000      | \$64.00              | \$241.84 | \$177.84       | 277.88%  |  |  |  |
| 15,000      | \$64.00              | \$258.40 | \$194.40       | 303.75%  |  |  |  |
| 16,000      | \$64.00              | \$274.96 | \$210.96 329.6 |          |  |  |  |
| 17,000      | \$64.00              | \$291.52 | \$227.52       | 355.50%  |  |  |  |
| 18,000      | \$64.00              | \$308.08 | \$244.08       | 381.38%  |  |  |  |
| 19,000      | \$64.00              | \$324.64 | \$260.64       | 407.25%  |  |  |  |
| 20,000      | \$64.00              | \$341.20 | \$277.20       | 433.13%  |  |  |  |
| 25,000      | \$64.00              | \$424.00 | \$360.00       | 562.50%  |  |  |  |
| 30,000      | \$64.00              | \$506.80 | \$442.80       | 691.88%  |  |  |  |
| 35,000      | \$64.00              | \$589.60 | \$525.60       | 821.25%  |  |  |  |
| 40,000      | \$64.00              | \$672.40 | \$608.40       | 950.63%  |  |  |  |
| 45,000      | \$64.00              | \$755.20 | \$691.20       | 1080.00% |  |  |  |
| 50,000      | \$64.00              | \$838.00 | \$774.00       | 1209.38% |  |  |  |

<sup>\*</sup> Average monthly bill.

### PENNSYLVANIA-AMERICAN WATER COMPANY ZONE 11 - NEW CUMBERLAND

| BILLS UNDER |                 |          |          |         |  |  |  |
|-------------|-----------------|----------|----------|---------|--|--|--|
| CONSUMPTION | PRESENT         | PROPOSED | INCREASE |         |  |  |  |
| 100 GALLONS | RATES           | RATES    | AMOUNT   | PERCENT |  |  |  |
| (1)         | (2)             | (3)      | (4)      | (5)     |  |  |  |
|             |                 |          |          |         |  |  |  |
| 0           | \$25.54         | \$26.17  | \$0.63   | 2.47%   |  |  |  |
| 1,000       | \$25.54         | \$26.17  | \$0.63   | 2.47%   |  |  |  |
| 2,000       | \$25.54         | \$26.17  | \$0.63   | 2.47%   |  |  |  |
| 3,000       | \$36.35         | \$37.25  | \$0.90   | 2.48%   |  |  |  |
| 3,630 *     | \$42.79         | \$43.85  | \$1.06   | 2.48%   |  |  |  |
| 4,000       | \$46.57         | \$47.73  | \$1.16   | 2.48%   |  |  |  |
| 5,000       | \$56.79         | \$58.20  | \$1.41   | 2.49%   |  |  |  |
| 6,000       | \$67.01         | \$68.68  | \$1.67   | 2.49%   |  |  |  |
| 7,000       | \$75.19         | \$77.06  | \$1.87   | 2.49%   |  |  |  |
| 8,000       | \$83.37 \$85.45 |          | \$2.08   | 2.49%   |  |  |  |
| 9,000       | \$91.55         | \$93.83  | \$2.28   | 2.49%   |  |  |  |
| 10,000      | \$99.73         | \$102.22 | \$2.49   | 2.49%   |  |  |  |
| 11,000      | \$107.91        | \$110.60 | \$2.69   | 2.50%   |  |  |  |
| 12,000      | \$116.09        | \$118.99 | \$2.90   | 2.50%   |  |  |  |
| 13,000      | \$124.27        | \$127.37 | \$3.10   | 2.50%   |  |  |  |
| 14,000      | \$132.45        | \$135.76 | \$3.31   | 2.50%   |  |  |  |
| 15,000      | \$140.63        | \$144.14 | \$3.51   | 2.50%   |  |  |  |
| 16,000      | \$148.81        | \$152.53 | \$3.72   | 2.50%   |  |  |  |
| 17,000      | \$156.99        | \$160.91 | \$3.92   | 2.50%   |  |  |  |
| 18,000      | \$165.17        | \$169.30 | \$4.13   | 2.50%   |  |  |  |
| 19,000      | \$173.35        | \$177.68 | \$4.33   | 2.50%   |  |  |  |
| 20,000      | \$181.53        | \$186.07 | \$4.54   | 2.50%   |  |  |  |
| 25,000      | \$216.95        | \$222.37 | \$5.43   | 2.50%   |  |  |  |
| 30,000      | \$247.70        | \$253.89 | \$6.20   | 2.50%   |  |  |  |
| 35,000      | \$278.45        | \$285.41 | \$6.97   | 2.50%   |  |  |  |
| 40,000      | \$309.20        | \$316.93 | \$7.74   | 2.50%   |  |  |  |
| 45,000      | \$339.95        | \$348.45 | \$8.51   | 2.50%   |  |  |  |
| 50,000      | \$370.70        | \$379.97 | \$9.28   | 2.50%   |  |  |  |

<sup>\*</sup> Average monthly bill.

Exhibit No. 12-E Witness: P. R. Herbert

## PENNSYLVANIA-AMERICAN WATER COMPANY HERSHEY, PENNSYLVANIA

#### SCRANTON WASTEWATER OPERATIONS

APPLICATION OF PRESENT AND PROPOSED RATES
TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016
AND PRO FORMA REVENUE
UNDER PRESENT AND PROPOSED RATES
AS OF DECEMBER 31, 2018

GANNETT FLEMING, INC. - VALUATION AND RATE DIVISION

Harrisburg, Pennsylvania

### **CONTENTS**

|  | <u>Page</u> |
|--|-------------|
| SCRANTON WASTEWATER OPERATIONS                                   |             |
| Introduction   | 1           |
| Present Rate Application   | 1           |
| Schedule 1. Summary of Proforma Revenues Under Present           |             |
| Rates for the Twelve Months Ended December 31, 2016              |             |
| and 2018   | 3           |
| Schedule 2. Summary of Application of Presemt Rates to           |             |
| Customer Bill Analysis and Pro Forma Adjustments                 |             |
| for the Twelve Months Ending December 31, 2016 and 2018          | 4           |
| Schedule 3. Application of Present Rates and Proposed Rates      |             |
| to Consumption Analysis Year Ended December 31, 2016             | 5           |
| Schedule 4. Application of Present Rates to Proforma Adjustments |             |
| Year Ended December 31, 2016, 2017, and 2018                     | 8           |

#### PENNSYLVANIA-AMERICAN WATER COMPANY

APPLICATION OF PRESENT RATES
TO CONSUMPTION ANALYSIS FOR THE
TWELVE MONTHS ENDED DECEMBER 31, 2016
AND PRO FORMA REVENUE
UNDER PRESENT RATES
AS OF DECEMBER 31, 2018

#### SCRANTON WASTEWATER OFPRATIONS

#### INTRODUCTION

The Scranton Wastewater Operations is organized into four schedules. Schedules 1 and 2 summarize the application of present rates to the consumption analysis for the twelve months ended December 31, 2016, and the pro forma revenues under proposed rates for the twelve months ended December 31, 2018. Schedules 2 and 4 summarize the application of present rates to the consumption analysis and the pro forma adjustments under present rates for the twelve months ended December 31, 2016 and 2018. Schedule 3 sets forth the application of present rates to the detailed consumption analysis and billing determinants.

#### PRESENT RATE APPLICATION

Schedule 1 summarizes the pro forma revenues under present rates. Column 2 presents the adjusted revenues per books. Column 3 presents the revenues from the application of base rates in effect during the test year to the detailed consumption analysis for the twelve months ended December 31, 2016. The application of rates for customer classifications is summarized in Schedule 2, from the application of present rates in Schedule 3. The adjustment factor in column 4 is calculated by dividing column 2 by column 3.

The application of present base rates to the pro forma historic and future test year adjustments of number of bills and consumption is presented in Schedule 4 and brought forward to column 6 of Schedule 1. Column 7 is the total proforma present rate revenue, the total of columns 5 and 6.

PENNSYLVANIA-AMERICAN WATER COMPANY - WASTEWATER OPERATIONS

SUMMARY OF REVENUE UNDER PRESENT RATES AND PROFORMA REVENUE UNDER PRESENT RATES FOR THE TWELVE MONTHS ENDED DECEMBER 31, 2016 AND 2018

| Total<br>Present Rate<br>Revenue                                      | (2)=(2)+(6) | \$ 13,739,039             | 6,430,213  | 1,224,470  | 355,634   | \$ 21,749,355 | 214,369                  | \$ 21,963,724 |
|---|-------------|---------------------------|------------|------------|-----------|---------------|--------------------------|---------------|
| Pro Forma<br>Adjustments<br>Present Rates<br>(Schedule 4)             | (9)         | \$ (52,661)               |            |            | 1         | (52,661)      |                          | \$ (52,661)   |
| Revenues Under<br>Present Rates                                       | (5)=(4)X(3) | \$ 13,791,700             | 6,430,213  | 1,224,470  | 355,634   | 21,802,017    | 214,369                  | \$ 22,016,386 |
| Adjustment<br>Factor  | (4)=(2)/(3) | 1.000000                  | 1.000000   | 1.000000   | 0.999999  |               |                          |               |
| Bill Analysis<br>Revenues,<br>Present Rates<br>(Schedule 3)           | (3)         | \$ 13,791,702             | 6,430,215  | 1,224,470  | 355,634   | 21,802,021    | 214,369                  | \$ 22,016,390 |
| Adjusted<br>Revenues,<br>Per Books<br>Present Rates<br>12/31/2016 (a) | (2)         | 13,791,700                | 6,430,213  | 1,224,470  | 355,634   | 21,802,017    | 214,369                  | \$ 22,016,386 |
| Customer<br>Classification  | (1)         | METERED SALES Residential | Commercial | Industrial | Municipal | Total Sales   | Other Operating Revenues | Total         |

(a) Unbilled Revenue.

PENNSYLVANIA-AMERICAN WATER COMPANY - SCRANTON WASTEWATER OPERATIONS

|  | Total<br>(6)              |                          | \$ 21,802,021 | 21,802,021 |                      | (52,661)    | (52,661) |
|--|---------------------------|--------------------------|---------------|------------|----------------------|-------------|----------|
| SUMMARY OF APPLICATION OF PRESENT RATES TO CUSTOMER BILL ANALYSIS<br>FOR THE TWELVE MONTHS ENDING DECEMBER 31, 2016 AND 2018 | Municipal<br>(5)          |                          | \$ 355,634    | 355,634    |                      |             |          |
|  | Industrial<br>(4)         |                          | \$ 1,224,470  | 1,224,470  |                      |             |          |
|  | Commercial (3)            |                          | \$ 6,430,215  | 6,430,215  |                      |             |          |
|  | Residential (2)           |                          | \$ 13,791,702 | 13,791,702 |                      | (52,661)    | (52,661) |
| UMMARY OF A<br>FOR THE   | Sch.<br>Ref.              |                          |               |            |                      |             |          |
| o,   | Wastewater<br>Area<br>(1) | Present Rate Application | Scranton WW   | Total      | Proforma Adjustments | Scranton WW |          |

# PENNSYLVANIA-AMERICAN WATER COMPANY SCRANTON WASTEWATER OPERATIONS AS OF DECEMBER 31, 2016 APPLICATION OF PRESENT RATES AND PROPOSED RATES TO CONSUMPTION ANALYSIS

| Rate Block<br>100 Gallons<br>(1)          | Number<br>Of Bills<br>(2)     | Total<br>Consumption<br>(3) | Present Rate Revenue (4) (5) |    |                  | Proposed<br>Rate<br>(6) |                  |    | Proposed<br>Revenue<br>(7) |
|---|-------------------------------|-----------------------------|------------------------------|----|------------------|-------------------------|------------------|----|----------------------------|
| Residential - Billed at Rate R            |                               |                             |                              |    |                  |                         |                  |    |                            |
| Customer Charge                           | 357,603                       | -                           | \$ 19.50                     | \$ | 6,973,262        | \$                      | 19.50            | \$ | 6,973,262                  |
| All Usage                                 |                               | 13,433,035                  | 0.5000                       |    | 6,716,518        |                         | 0.5000           |    | 6,716,518                  |
| Subtotal                                  | -                             | 13,433,035                  |                              |    | 6,716,518        |                         |                  |    | 6,716,518                  |
| Total Residential                         | 357,603                       | 13,433,035                  |                              | \$ | 13,689,780       |                         |                  |    | 13,689,779                 |
|   |                               | Residential Billed          | d at Rate O                  |    |                  |                         |                  |    |                            |
| Customer Charge                           | 1,372                         | -                           | \$ 19.50                     |    | 26,754           | \$                      | 19.50            |    | 26,754                     |
| All Usage<br>Subtotal                     | 1,372                         | 41,229<br>41,229            | 0.5000                       |    | 20,615<br>20,615 |                         | 0.5000           |    | 20,615                     |
| Total                                     | 1,372                         | 41,229                      |                              | \$ | 47,369           |                         |                  |    | 47,369                     |
| Total                                     | 1,572                         | Residential Billed          | d at Pato C                  | Ψ  | 47,509           |                         |                  |    | 47,509                     |
|   | 4.000                         | Residential billet          |                              |    | 24.424           |                         | 40.50            |    |                            |
| Customer Charge                           | 1,099                         | -                           | 19.50                        |    | 21,431           |                         | 19.50            |    | 21,431                     |
| Up to 5,000 gallons<br>Over 5,000 gallons |                               | 31,911<br>22,150            | 0.5000<br>0.7750             |    | 15,956<br>17,166 |                         | 0.5000<br>0.7750 |    | 15,956<br>17,166           |
| Subtotal                                  | -                             | 54,061                      |                              |    | 33,122           |                         |                  |    | 33,122                     |
| Total                                     | 1,099                         | 54,061                      |                              |    | 54,553           |                         |                  |    | 54,552                     |
| Total Residential                         | 360,074                       | 13,528,325                  |                              |    | 13,791,702       |                         |                  |    | 13,791,700                 |
|   | Commercial - Billed at Rate R |                             |                              |    |                  |                         |                  |    |                            |
| Customer Charge                           | 24,280                        | -                           | \$ 19.50                     | \$ | 473,460          | \$                      | 19.50            | \$ | 473,460<br>-               |
| Up to 5,000 gallons<br>Over 5,000 gallons | -                             | 1,694,341                   | 0.5000                       |    | 847,171          |                         | 0.5000           |    | 847,171                    |
| Subtotal                                  | -                             | 1,694,341                   |                              |    | 847,171          |                         |                  |    | 847,171                    |
| Total                                     | 24,280                        | 1,694,341                   |                              | \$ | 1,320,631        |                         |                  |    | 1,320,631                  |
|   |                               | Commercial Bille            | ed at Rate O                 |    |                  |                         |                  |    |                            |
| Customer Charge                           | 7,701                         |                             | \$ 19.50                     |    | 150,170          | \$                      | 19.50            |    | 150,170                    |
| All Usage                                 | -                             | 335,004                     | 0.5000                       |    | 167,502          |                         | 0.5000           |    | 167,502                    |
| Subtotal                                  | 7,701                         | 335,004                     |                              |    | 167,502          |                         |                  |    | 167,502                    |
| Total                                     | 7,701                         | 335,004                     |                              | \$ | 317,672          |                         |                  | \$ | 317,672                    |
|   |                               | Commercial Bille            | d at Rate C                  |    |                  |                         |                  |    |                            |

# PENNSYLVANIA-AMERICAN WATER COMPANY SCRANTON WASTEWATER OPERATIONS AS OF DECEMBER 31, 2016 APPLICATION OF PRESENT RATES AND PROPOSED RATES TO CONSUMPTION ANALYSIS

| Rate Block<br>100 Gallons<br>(1)                      | Number<br>Of Bills<br>(2)        | Total<br>Consumption<br>(3)       | Present<br>Rate<br>(4) | Revenue<br>(5)                    | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7)        |  |  |  |
|---|----------------------------------|-----------------------------------|------------------------|-----------------------------------|-------------------------|-----------------------------------|--|--|--|
| Customer Charge                                       | 37,573                           | -                                 | 19.50                  | 732,674                           | 19.50                   | 732,674                           |  |  |  |
| Up to 5,000 gallons<br>Over 5,000 gallons<br>Subtotal |                                  | 526,397<br>4,898,114<br>5,424,511 | 0.5000<br>0.7750       | 263,199<br>3,796,039<br>4,059,238 | 0.5000<br>0.7750        | 263,199<br>3,796,039<br>4,059,237 |  |  |  |
| Total   | 37,573                           | 5,424,511                         |                        | 4,791,912                         |                         | 4,791,911                         |  |  |  |
| Total Commercial                                      | 69,554                           | 7,453,856                         |                        | 6,430,215                         |                         | 6,430,213                         |  |  |  |
|   |                                  | Industrial Billed                 | at Rate O              |                                   |                         |                                   |  |  |  |
| Customer Charge                                       | 192                              | -                                 | \$ 19.50               | 3,744                             | \$ 19.50                | 3,744<br>3,744                    |  |  |  |
| All Usage<br>Subtotal                                 | -<br>192                         | 23,684<br>23,684                  | 0.5000                 | 11,842<br>11,842                  | 0.5000                  | 11,842<br>11,842                  |  |  |  |
| Total   | 192                              | 23,684                            |                        | \$ 15,586                         |                         | 15,586                            |  |  |  |
|   |                                  | Industrial Billed                 | at Rate C              |                                   |                         |                                   |  |  |  |
| Customer Charge                                       | 266                              | -                                 | 19.50                  | 5,187                             | 19.50                   | 5,187                             |  |  |  |
| Up to 5,000 gallons<br>Over 5,000 gallons<br>Subtotal |                                  | 11,209<br>849,358<br>860,567      | 0.5000<br>0.7750       | 5,605<br>658,252<br>663,857       | 0.5000<br>0.7750        | 5,605<br>658,252<br>663,857       |  |  |  |
| Total   | 266                              | 860,567                           |                        | 669,044                           |                         | 669,044                           |  |  |  |
|   | <u>Industrial - Manual Bills</u> |                                   |                        |                                   |                         |                                   |  |  |  |
| Customer Charge                                       | 84                               | -                                 | 19.50                  | 1,638                             | 19.50                   | 1,638                             |  |  |  |
| Up to 5,000 gallons<br>Over 5,000 gallons<br>Subtotal |                                  | 4,200<br>691,745<br>695,945       | 0.5000<br>0.7750       | 2,100<br>536,102<br>538,202       | 0.5000<br>0.7750        | 2,100<br>536,102<br>538,202       |  |  |  |
| Total   | 84                               | 695,945                           |                        | 539,840                           |                         | 539,840                           |  |  |  |
| Total Industrial                                      | 542                              | 1,580,196                         | -                      | 1,224,470                         | -                       | 1,224,470                         |  |  |  |
| Public - at Rate R                                    |                                  |                                   |                        |                                   |                         |                                   |  |  |  |
| Customer Charge                                       | 186                              | -                                 | \$ 19.50               | \$ 3,627                          | \$ 19.50<br>16.58       | \$ 3,627                          |  |  |  |
| All Usage   |                                  | 14,628                            | 0.5000                 | 7,314                             | 0.5000                  | 7,314                             |  |  |  |
| Subtotal  | -                                | 14,628                            |                        | 7,314                             |                         | 7,314                             |  |  |  |
| Total   | 186                              | 14,628                            |                        | \$ 10,941                         |                         | 10,941                            |  |  |  |

Public Billed at Rate C

# PENNSYLVANIA-AMERICAN WATER COMPANY SCRANTON WASTEWATER OPERATIONS AS OF DECEMBER 31, 2016 APPLICATION OF PRESENT RATES AND PROPOSED RATES TO CONSUMPTION ANALYSIS

| Rate Block<br>100 Gallons<br>(1)                      | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3)  | Present<br>Rate<br>(4) | Revenue<br>(5)              | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7)  |
|---|---------------------------|------------------------------|------------------------|-----------------------------|-------------------------|-----------------------------|
| Customer Charge                                       | 560                       | -                            | 19.50                  | 10,920                      | 19.50                   | 10,920                      |
| Up to 5,000 gallons<br>Over 5,000 gallons<br>Subtotal |                           | 19,721<br>417,951<br>437,672 | 0.5000<br>0.7750 _     | 9,861<br>323,912<br>333,773 | 0.5000<br>0.7750        | 9,861<br>323,912<br>333,773 |
| Total   | 560                       | 437,672                      |                        | 344,693                     |                         | 344,693                     |
| Total Public  | 746                       | 452,300                      |                        | 355,634                     |                         | 355,634                     |
| Total System  | 430,916                   | 23,014,677                   | -                      | \$ 21,802,021               |                         | 21,802,016                  |

#### PENNSYLVANIA-AMERICAN WATER COMPANY SCRANTON WASTEWATER OPERATIONS AS OF DECEMBER 31, 2016

#### APPLICATION OF PRESENT RATES TO PRO FORMA ADJUSTMENTS YEAR ENDED DECEMBER 31, 2016, 2016 AND 2018

| Rate Block<br>100 Gallons<br>(1)              | Number<br>Of Bills<br>(2) | Total<br>Consumption<br>(3) | Present<br>Rate<br>(4) | Revenue<br>(5) | Proposed<br>Rate<br>(6) | Proposed<br>Revenue<br>(7) |  |  |  |
|---|---------------------------|-----------------------------|------------------------|----------------|-------------------------|----------------------------|--|--|--|
| Residential - Bi-Monthly Billed at Rate R     |                           |                             |                        |                |                         |                            |  |  |  |
| Customer Charge<br>Customer Charge Low Income | 8,844                     |                             | (2.92) \$              | 3 (25,824)     | (2.92)                  | (25,824)                   |  |  |  |
| All Usage                                     |                           | 357,822                     | (0.0750)               | (26,837)       | (0.0750)                | (26,837)                   |  |  |  |
| Subtotal                                      | -                         | 357,822                     |                        | (26,837)       |                         | (26,837)                   |  |  |  |
| Total Residential                             | -                         | 357,822                     | \$                     | (52,661)       |                         | (52,661)                   |  |  |  |
| Total System                                  |                           | 357,822                     | \$                     | 5 (52,661)     |                         | (52,661)                   |  |  |  |