Exeter Township, Berks County, Pennsylvania

Financial Statements and Supplementary Information

December 31, 2013



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Independent Auditor's Report

To the Board of Supervisors Exeter Township Berks County, Pennsylvania

Report on the Financial Statements

We have audited the accompanying modified cash basis financial statements of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information and the related notes to the financial statements of Exeter Township (the Township), Berks County, Pennsylvania, as of and for the year ended December 31, 2013, which collectively comprise the Township's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting described in Note 2. This includes that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Township's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

Auditor's Responsibility (continued)

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Basis for Qualified Opinion

Management has not included financial information for Exeter Township's component units, Exeter Township, Berks County, Authority and the Exeter Community Library, in the Township's financial statements. Accounting principles applicable to the Township's modified cash basis of accounting requires inclusion of the financial information of Exeter Township, Berks County, Authority and the Exeter Community Library with the financial information of the Township.

Qualified Opinion

In our opinion, except for the effects of not including financial information for the component units, Exeter Township, Berks County, Authority and the Exeter Community Library, as described in the basis for qualified opinion paragraph, the financial statements referred to above present fairly, in all material respects, the modified cash basis financial position of the governmental activities, the business-type activities, each major fund and the aggregate remaining fund information of Exeter Township, Berks County, Pennsylvania, as of December 31, 2013, and the respective changes - modified cash basis financial position thereof for the year then ended in accordance with the basis of accounting described in Note 2.

Report on Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on Pages 4 to 13 and other required supplementary information on Pages 50 to 55 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the GASB who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole that collectively comprise Exeter Township's basic financial statements. The supplementary information presented in the table of contents under the heading Supplementary Information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole, on the basis of accounting described in Note 2.

Basis of Accounting

We draw attention to Note 2 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted on the United States of America. Our opinion is not modified with respect to this matter.

June 11, 2014

Wyomissing, Pennsylvania

Reinsel Kuntz Leoher LLP

EXETER TOWNSHIP

MANAGEMENT'S DISCUSSION AND ANALYSIS

Our discussion and analysis of Exeter Township's (the Township) financial performance provides an overview of the Township's financial activities for the year ended December 31, 2013, within the limitations of the Township's modified cash basis of accounting. Please read it in conjunction with the Township's financial statements that begin on page 14.

Financial Highlights

- The Township's total expenditures exceeded total revenues on the modified cash basis of accounting by \$50,534 for the year ended December 31, 2013, compared to an excess of expenditures over revenues of \$983,586 for the year ended December 31, 2012. This resulted in a decrease of total net position of .3% for the year ended December 31, 2013, compared to a decrease of 5% for the year ended December 31, 2012.
- At December 31, 2013, the Township's governmental funds reported combined ending fund balances of \$6,052,451 an increase of \$176,054 from the prior year. \$2,350,416 or 38.8% of the ending fund balance is available for spending at the Township's discretion (unassigned fund balance). The General Fund highlights are as follows:
 - The Township's General Fund had a decrease in its fund balance of \$62,117 to \$2,937,879. As part of managing the finances of the Township, a fund balance is maintained in order to provide adequate financial resources to pay for services to the citizens of the Township during periods when tax and other revenue collections are not sufficient to fund daily operating costs. This generally occurs in the first few months of each year. This enables the Township to avoid having to borrow money to cover operating expenses prior to the receipt of tax revenues, which are assessed March 1 of each year. At December 31, 2013, the unassigned fund balance of the General Fund was \$2,350,416 or 24.9% of total General Fund expenditures.
- At December 31, 2013, the Township's business-type activities reported net position of \$12,726,135, a decrease of \$226,588 from the prior year.

USING THIS ANNUAL REPORT

This annual report is presented in a format consistent with the presentation requirements of the Governmental Accounting Standards Board (GASB) Statement No. 34, as applicable to the Township's modified cash basis of accounting.

Report Components

This annual report consists of five parts as follows:

Government-Wide Financial Statements: The statement of net position – modified cash basis and the statement of activities - modified cash basis (on pages 14 and 15) provide information about the activities of the Township government-wide (or "as a whole") and present a longer-term view of the Township's finances. The statement of activities reports revenues and expenditures utilizing the modified cash basis of accounting as described in Note 2 to the financial statements.

Fund Financial Statements: Fund financial statements (starting on page 16) focus on the individual parts of the Township's government. Fund financial statements also report the Township's operations in more detail than the government-wide statements by providing information about the Township's most significant ("major") funds. For governmental funds, these statements tell how these services were financed in the short-term as well as what remains for future spending. For the proprietary funds, these statements offer information about the funds the Township operates like a business, such as the sewer fund and the country club.

Notes to the Financial Statements: The notes to the financial statements are an integral part of the government-wide and fund financial statements and provide expanded explanation and detail regarding the information reported in the statements.

Required Supplementary Information: The management's discussion and analysis (pages 4 through 13), the schedules of funding progress (page 50) and the budgetary comparison schedule (pages 51 and 52) represent financial information required by GASB to be presented. Such information provides users of this report with additional data that supplements the government-wide statements, fund financial statements and notes (referred to as "the basic financial statements").

Other Supplementary Information: This part of the annual report (starting on page 54) includes optional financial information such as combining statements for nonmajor funds (which are added together and shown in the fund financial statements in a single column). This other supplemental financial information is provided to address certain specific needs of various users of the Township's annual report.

Basis of Accounting

The Township has elected to present its financial statements on the modified cash basis of accounting. The modified cash basis of accounting is a basis of accounting other than accounting principles generally accepted in the United States of America. The term "basis of accounting" is a reference to when financial events are recorded. Under the modified cash basis of accounting, only revenues collected and expenditures paid and intergovernmental due to and due from receivables and payables are recorded. Under this basis, revenue is recognized when collected rather than when earned and expenditures are generally recognized when paid rather than when the related liability is incurred.

USING THIS ANNUAL REPORT (CONTINUED)

Basis of Accounting (Continued)

As a result of the use of the modified cash basis of accounting, other receivables, other payables, inventories, long-lived assets, accrued income and expenses, and amortization and depreciation are not recorded in these financial statements. Therefore, when reviewing the financial information and discussion within this annual report, the reader should keep in mind the limitations resulting from the use of the modified cash basis of accounting.

Reporting the Township as a Whole

The Township's Reporting Entity Presentation

This annual report includes only the primary government of the Township, which consists of all funds, organizations, institutions, agencies, departments, and offices that comprise the Township's legal entity. Accounting principles generally accepted in the United States of America require that the reporting entity include the primary government, organizations for which the primary government is financially accountable and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion would cause the reporting entity's financial statements to be misleading or incomplete. In evaluating how to define the reporting entity, we have considered all potential component units. The decision to include a potential component unit in the reporting entity was made based upon the significance of their operational or financial relationships with the Township. The following component units meet the requirements for inclusion, under the above criteria, but are not included in the Township's annual report: Exeter Township, Berks County Authority and Exeter Community Library.

The Government-Wide Statement of Net Position and the Statement of Activities

The government-wide financial statements are presented on pages 14 and 15. One of the most important questions asked about the Township's finances is, "Is the Township as a whole better off or worse as a result of the year's activities?" The statement of net position - modified cash basis and the statement of activities - modified cash basis report information about the Township as a whole and about its activities in a way that helps answer this question. These statements include only the Township's assets and the related liabilities referred to above resulting from the use of the modified cash basis of accounting.

These two statements report the Township's net position and changes in them. Over time, increases or decreases in the Township's net position are one indicator of whether its financial health is improving or deteriorating. You will need to consider other nonfinancial factors to assess the overall health of the Township, i.e., changes in the Township's tax base, the condition of the Township's roads, etc. In addition, the limitations of the modified cash basis of accounting should be considered when analyzing the overall financial health of the Township.

USING THIS ANNUAL REPORT (CONTINUED)

Reporting the Township as a Whole (Continued)

The Government-Wide Statement of Net Position and the Statement of Activities (continued)

In the Statement of Net Position and the Statement of Activities, we divide the Township into two kinds of activities:

Governmental activities: Most of the Township's basic services are reported here, including general government services, public safety, public works, and culture and recreation. Charges for services finance a portion of the costs to provide these services. Costs not recovered through charges are financed from grants, contributions and general revenues of the Township, including real estate taxes and income taxes.

Business-type activities: The Township charges a fee to customers to help it cover all or most of the cost of certain services it provides. The Township's sewer system and country club are reported here.

Reporting the Township's Most Significant Funds

The Fund Financial Statements

The fund financial statements begin on page 16 and provide detailed information about the most significant funds - not the Township as a whole. Some funds are required to be established by state law or by bond covenants. However, the Township establishes certain other funds to help it control and manage money for particular purposes or to show that it is meeting legal responsibilities for using certain taxes, grants and other money. The Township's two kinds of funds - governmental and proprietary - under the modified cash basis of accounting use the same accounting approaches.

Governmental funds - Most of the Township's basic services are reported in governmental funds which focus on how money flows into and out of those funds and the balances remaining at year-end that are available for spending. These funds report the acquisition of capital assets and payments for debt principal as cash disbursements and not as changes to asset and debt balances. The governmental fund statements provide a detailed short-term view of the Township's general government operations and the basic services it provides. Governmental fund information helps you determine (through a review of changes to fund balance) whether there are more or fewer financial resources that can be spent in the near future to finance the Township's programs.

Proprietary funds - When the Township charges customers for the services it provides, these services are generally reported in proprietary funds. Proprietary funds are reported in the same way that all activities are reported in the statement of net position and the statement of activities.

Fiduciary funds - Fiduciary funds are often used to account for assets that are held in a trustee or fiduciary capacity such as pension plan assets, assets held per trust agreements and similar arrangements.

A FINANCIAL ANALYSIS OF THE TOWNSHIP AS A WHOLE

Net Position - Modified Cash Basis

The Township's Primary Government net position, resulting from modified cash basis transactions, decreased by \$50,534 or .3%, from fiscal year 2012 to 2013. Combined net position was \$18,778,586 and \$18,829,120 at December 31, 2013 and 2012, respectively. Looking at the net position of governmental and business-type activities separately, governmental activities had an increase of \$176,054 while business-type activities had a decrease of \$226,588.

A condensed summary of the Township's Statement of Net Position at December 31, 2013 and 2012 is presented below:

	Governi	ment	al	Business-Type			pe		Tot																		
	Activ	ities			Activi	ties		Primary Government																			
	2013		2012		2013		2012		2013		2012																
Assets: Total Assets (Non-Capital)	\$ 6,092,675	\$	5,914,050	\$	12,726,135	\$	13,030,773	\$	18,818,810	\$	18,944,823																
Liabilities:																											
Deposits held in escrow	\$ 40,224	\$	37,653	\$	-	\$	-	\$	40,224	\$	37,653																
Advance deposit	-							-		-											-		78,050				78,050
Total liabilities	\$ 40,224	\$	37,653	\$	-	\$	78,050	\$	40,224	\$	115,703																
Net Position:																											
Unrestricted	4,786,268		4,485,209		10,489,477		10,336,773		15,275,745		14,821,982																
Restricted	 1,266,183		1,391,188		2,236,658		2,615,950		3,502,841		4,007,138																
Total Net Position	\$ 6.052.451	\$	5.876.397	\$	12.726.135	\$	12.952.723	\$	18.778.586	\$	18.829.120																

Net position is shown as restricted if it can only be used for a specific purpose. Net position of \$3,502,841 and \$4,007,138 at December 31, 2013 and 2012, respectively, is restricted and the remaining net position is unrestricted at the end of the year.

A FINANCIAL ANALYSIS OF THE TOWNSHIP AS A WHOLE (CONTINUED)

<u>Changes in Net Position – Modified Cash Basis</u>

For the year ended December 31, 2013 and 2012, net position of the Township (resulting from modified cash basis transactions) changed as follows:

		Govern		al		Business		oe .		Tota																																								
		Activ	ties	2010		Activit	ties			Primary Gov	ernr/																																							
_		2013		2012		2013		2012		2013		2012																																						
Program revenues:	•	4 500 000	Φ.	4 040 770	•	7 044 000	Φ	7 070 070	•	0.440.000	Φ.	0.500.054																																						
Charges for services	\$	1,598,932	\$	1,619,778	\$	7,811,328	\$ 7,970,273		\$	9,410,260	\$	9,590,051																																						
Operating grants and contributions		1,353,619		1,465,615						1,353,619		1,465,615																																						
General revenues:		1,333,019		1,405,015		-		-		1,333,019		1,405,015																																						
Real estate taxes		3,924,959		3,676,342		_		_		3,924,959		3,676,342																																						
Per capita taxes		64,934		69,684		_		_		64,934		69,684																																						
Real estate transfer taxes		403,938		253,189		_		_		403,938		253,189																																						
Earned income taxes		3,241,515		3,021,920		_		_		3,241,515		3,021,920																																						
Local services tax		314,403		314,950		_		-		314,403		314,950																																						
Business privilege tax		432,241		523,805		_		_		432,241		523,805																																						
Interest and rents		86,776		92,686		389,032		394,106		475,808		486,792																																						
Sale of assets		4,655		11,489		-		-		4,655		11,489																																						
Other income		326,673		244,360		-		-		326,673		244,360																																						
Proceeds of bond issuance		5_2,012		,						,		_ : :,===																																						
and bond premium		-		3,623,397		7,802,592	6.069.064		6,069,064			7,802,592		9,692,461																																				
Total revenues	\$	11,752,645	\$	14,917,215	\$	16,002,952	\$	14,433,443	\$	27,755,597	\$	29,350,658																																						
										· · ·																																								
Expenditures:																																																		
General government	\$	755,293	\$	718,862	\$	-	\$	-	\$	755,293	\$	718,862																																						
Public safety		5,606,771		5,506,280		-		-		5,606,771		5,506,280																																						
Health and human services		25,813		35,183		-		- 25		25,813		35,183																																						
Public works - sanitation		195,796		179,463		-		-		-		195,796		179,463																																				
Public works - highways and																																																		
streets		2,129,575		1,971,093		-		-		-		2,129,575		1,971,093																																				
Culture and recreation		718,389		634,805		-		-		718,389		634,805																																						
Community development		59,352		55,121		-		-		59,352		55,121																																						
Debt service		1,332,407		4,930,171		-		-		1,332,407		4,930,171																																						
Benefits		236,550		93,301		-		-		236,550		93,301																																						
Property and casualty																																																		
insurance		166,118		155,369																														166,118		155,369														
Capital outlay		437,605		716,390		-		-		-		-		-		-		-		-		-		-		-		-		-		-		437,605		716,390														
Miscellaneous		183,268		163,440		-		-		-		-		183,268		163,440																																		
Sewer		-		-		13,245,794 12,		12,385,232																										12,385,232		13,245,794		12,385,232												
Country club		-		-																				2,713,400		2,789,534																								
Total expenditures	\$	11,846,937	\$	15,159,478	\$	15,959,194	\$	15,174,766	\$	27,806,131	\$	30,334,244																																						
Excess (deficiency) of																																																		
revenues over (under)																																																		
expenditures before transfers																																																		
	\$	(94,292)	\$	(242,263)	\$	43,758	\$	(741,323)	\$	(50,534)	\$	(983,586)																																						
	,	(-,-,	,	(,,	,	,	•	(,/	·	(,,	•	(,,																																						
Transfers:			_		_	()											_																																	
Transfers	_\$	270,346	\$	270,000	_\$	(270,346)	\$	(270,000)	<u>\$</u>	-	\$																																							
Changes in net position	\$	176,054	\$	27,737	\$	(226,588)	\$	(1,011,323)	\$	(50,534)	\$	(983,586)																																						
Net position, beginning of		5 076 207		E 0/10 660		12 0E2 722	40.004.0:-		40.004.040		• 40.004.040			10 020 120		10 010 706																																		
year		5,876,397	_	5,848,660	_	12,952,723	_	13,964,046	_	18,829,120	_	19,812,706																																						
Net position, end of year	\$	6,052,451	\$	5,876,397	\$	12,726,135	\$	12,952,723	<u>\$</u>	18,778,586	\$	18,829,120																																						

A FINANCIAL ANALYSIS OF THE TOWNSHIP AS A WHOLE (CONTINUED)

Governmental Activities

To aid in the understanding of the statement of activities, some additional explanation is given. Of particular interest is the format that is significantly different from a typical statement of revenues, expenditures and changes in fund balance. You will notice that expenditures are listed in the first column, with revenues from that particular program reported to the right. The result is a net revenue or expenditure. This type of format highlights the relative financial burden of each of the functions on the Township's taxpayers. It also identifies how much each function draws from the general revenues or if it is self-financing through fees and grants or contributions. All other governmental revenues are reported as general. It is important to note that all taxes are classified as general revenues, even if restricted for a specific purpose.

For the years ended December 31, 2013 and 2012, total revenues for governmental activities, resulting from modified cash basis transactions amounted to \$11,752,645 and \$14,917,215 respectively.

For the year ended December 31, 2013, total disbursements for governmental activities, resulting from modified cash basis transactions, amounted to \$11,846,937. Of these total disbursements, taxpayers and other general revenues funded \$8,800,094 while those directly benefiting from the program funded \$1,353,619 from operating grants and contributions and \$1,598,932 from charges for services.

Some noteworthy events occurred in 2013 that are highlighted as follows:

- The Township real estate tax for 2013 was 1.815 mills for general purposes, .505 mills for the purchase of fire apparatus and making appropriations to fire companies, and .55 mills for the purpose of debt service related to the acquisition of the Reading Country Club. Real Estate Taxes increased \$248,617 or 7% from 2012.
- Earned Income Taxes increased \$219,595 or 7% from 2012.
- Business Privilege Tax decreased \$91,564 or 17% from 2012.
- In 2012 debt service expenditures include \$3,560,601 from the advance refunding of the Series A of 2009 General Obligation Notes with the proceeds from the issuance of the Series of 2012 General Obligation Notes in the amount of \$3,615,000. This debt refinancing will save the Township approximately \$588,400 in debt service payments through July 2024.

A FINANCIAL ANALYSIS OF THE TOWNSHIP AS A WHOLE (CONTINUED)

Business-Type Activities

In reviewing the business-type activities net revenues/expenditures resulting from modified cash basis transactions, there are certain activities that need to be examined more closely. The business-type activities reported a net profit before transfers of \$43,758, transfers to other funds totaled \$270,346, resulting in a decrease in net position of \$226,588. The Sewer Fund had a \$263,053 decrease in net position. The decrease was due mainly to the use of 2009 unspent bond proceeds to pay for the 2013 capital expenditures. The Sewer Fund also advance refunded a portion of the Series A of 2009 General Obligation Notes with the proceeds from the issuance of the Series of 2013 General Obligation Bonds. The debt refinancing will save the Township approximately \$920,900 in debt service payments through July 2024. The Country Club had a \$36,465 increase in net position. Net income before transfers was \$306,465. Transfers of \$270,000 to the debt service fund will be used to pay off the debt incurred to purchase the property.

A FINANCIAL ANALYSIS OF THE TOWNSHIP'S FUNDS

In reviewing individual funds of the Township, certain funds experienced significant changes to be considered in analyzing the Township's funds:

- Golf Acquisition Fund During 2013, \$15,185 was expended for capital improvements to the Country Club including \$1,312 for an upgrade to the office computer system, \$1,851 for exterior painting and roof repairs and \$12,022 for improvements to the golf course.
- Park Improvement Fund During 2013, \$81,440 was expended for improvements to the Dunn Barn Community Center. \$75,278 was expended for construction of Farming Ridge Park.
- Traffic Improvement Fund During 2013, \$106,874 was expended for completion of the Traffic Signal Emergency Preemption project.

CAPITAL ASSETS AND DEBT ADMINISTRATION

Capital Assets

The acquisition of capital assets by the Township is reported as expenditures in the year of acquisition in the fund acquiring the related assets.

Long-Term Debt

Proceeds from the acquisition of long-term debt are reported as revenues in the respective fund acquiring the debt in the year the proceeds are received. Correspondingly, debt service payments are reported as expenditures in the year payment is made by the fund making the related debt service payments.

CAPITAL ASSETS AND DEBT ADMINISTRATION (CONTINUED)

Long-Term Debt (Continued)

As of December 31, 2013, the Township had \$21,517,101and \$27,605,000 of general obligation debt outstanding in the Governmental and Business-Type Activities, respectively. See Note 7 to the financial statements for a detailed analysis of long-term debt. The following details activity related to the general obligation debt during 2013:

	G	overnmental	Вι	ısiness-Type
		Activities		Activities
Beginning Balance at January 1, 2013	\$	21,441,126	\$	28,585,000
Additions		477,689		7,755,000
Principal Payments		(401,714)		(8,735,000)
Ending Balance at December 31, 2013	\$	21,517,101	\$	27,605,000

Budgetary Highlights

Over the course of the year, the Township's Board of Supervisors monitored actual results with budgeted results. Although actual results and budgeted results may differ due to circumstances that arise during the course of the year, the Township generally does not amend its budget after adoption.

For the year ended December 31, 2013, General Fund expenditures were \$44,518 above final appropriations, while actual revenues available for appropriation were \$252,364 above the budgeted amount.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES

Several events have occurred in 2013 that will have a positive benefit on Exeter Township. The Township received a \$56,250 Early Intervention Program (EIP) Grant from the Pa Department of Community and Economic Development (DCED). The grant funds will be used toward the cost of conducting a study of the Township's overall operations and management, and to develop short and long-term fiscal strategies. The PA Economy League (PEL) was hired to conduct the study which has been completed and the Center for Excellence in Local Government through Albright College is currently conducting public input meetings. ALDI Inc.'s Land Development Plan has been approved and construction will begin in 2014. Eleven new businesses, including Panera Bread and Moe's Southwest Grill have joined Exeter's family of businesses. To spur more commercial economic development to broaden the Township's commercial tax base, the nine-member Economic Development Advisory Council (EDAC) in conjunction with the Township Board of Supervisors has been actively seeking new commercial business in the Township. The Board hired a commercial planner and the project is currently The EDAC has become a member of the Greater Berks County Economic underway. Development group in order to expand its efforts, and holds quarterly business breakfasts for Exeter business leaders. The Township's general tax millage for 2014 remained unchanged at 1.815 mills. Due to the overall economic climate many revenue sources are expected to remain stagnant through 2014. However, the Township is fortunate to have a healthy General Fund balance to bridge any unexpected shortfalls. In addition, the Debt Service millage remained unchanged at .55 mills. The Fire Tax millage remained unchanged at .505 mills. The Street Light Tax and the Fire Hydrant Tax also remained unchanged.

ECONOMIC FACTORS AND NEXT YEAR'S BUDGET AND RATES (CONTINUED)

The Township's current retail and service industry employment base is strong with several large employers already adding to the local economy. Some of the largest employers within the Township are as follows:

Employer	Number of Employees
Boscov's	900
Godiva Chocolatier	663
Wal-Mart	278
Angio Tech Surgical Specialties	250
Giant Food	231
Genesis Eldercare, Berkshire Center	164
Golden Living Center	146
Target	143
Lowe's	122
Home Depot	99
Redners	95

During 2014, the Township has budgeted to undertake or complete several major infrastructure and capital projects to add to the overall quality of life in the Township. These projects and the estimated costs include the following:

•	Construction of Farming Ridge Park	\$ 20,000
•	Improvements to Dunn Barn Community Center	28,680
•	Improvements to Reading Country Club	296,238
•	Sewer line replacement and engineering	380,000

All of these factors were considered in preparing the Township's budget for the 2014 fiscal year. As a result, General Fund revenues are anticipated to increase 1.8 percent to \$9,368,826, while expenditures are budgeted to increase 2.6 percent to \$9,636,685. Other governmental fund revenues for 2014 are budgeted at \$2,883,902 while expenditures are budgeted for \$4,344,320. The excess of budgeted expenditures over revenues will be covered by the fund balances at December 31, 2013. Proprietary Fund revenues are budgeted at \$7,442,598 while expenditures are budgeted for \$7,557,509.

CONTACTING THE TOWNSHIP'S FINANCIAL MANAGEMENT

This financial report is designed to provide our citizens, taxpayers, customers and creditors with a general overview of the Township's finances and to demonstrate the Township's accountability for the monies it receives. If you have questions about this report or need additional financial information, contact Exeter Township, 4975 DeMoss Road, Reading, PA 19606.

Exeter Township
Statement of Net Position - Modified Cash Basis

		December 31, 2013								
		F	Prima	rimary Government						
	Gove	ernmental	Bu	siness-Type		_				
	A	ctivities		Activities		Total				
Assets										
Cash:										
Unrestricted	\$	4,244,840	\$	3,489,477	\$	7,734,317				
Restricted		1,847,835		2,236,658		4,084,493				
Certificate of deposit				7,000,000		7,000,000				
Total Assets		6,092,675		12,726,135		18,818,810				
Liabilities										
Deposits held in escrow		40,224				40,224				
Total Liabilities		40,224				40,224				
Net Position										
Unrestricted		4,786,268		10,489,477		15,275,745				
Restricted		1,266,183		2,236,658		3,502,841				
Total Net Position	\$	6,052,451	\$	12,726,135	\$	18,778,586				

	Year Ended December 31, 2013									
		Program	Revenues	•	xpenditures) Rever					
Functions/Programs	Expenditures	Charges for Services		Primary Governmental Activities		Total				
r unotione/i rogiumo	<u> </u>	101 00111000	Continuations	7101111100	71011711100					
Governmental Activities										
General government	\$ 755,293	\$ 404,660	\$ 182,193	\$ (168,440)	\$ -	\$ (168,440)				
Public safety	5,606,771	328,240	391,144	(4,887,387)	-	(4,887,387)				
Health and human services	25,813	-	-	(25,813)	-	(25,813)				
Public works - sanitation	195,796	687,203	-	491,407	-	491,407				
Public works - highways and streets	2,129,575	21,101	217,070	(1,891,404)	-	(1,891,404)				
Culture and recreation	718,389	157,728	-	(560,661)	-	(560,661)				
Community development	59,352	-	- CE 400	(59,352)	-	(59,352)				
Debt service	1,332,407	-	65,122	(1,267,285)	-	(1,267,285)				
Benefits	236,550	-	-	(236,550)	-	(236,550)				
Property and casualty insurance	166,118	-	245 627	(166,118)	-	(166,118)				
Capital outlay	437,605	-	315,637	(121,968)	-	(121,968)				
Miscellaneous	183,268	· — -	182,453	(815)		(815)				
Total Governmental Activities	11,846,937	1,598,932	1,353,619	(8,894,386)		(8,894,386)				
Business-Type Activities										
Sewer	13,245,794	4,793,668	_	_	(8,452,126)	(8,452,126)				
Country Club	2,713,400	3,017,660	_	_	304,260	304,260				
Total Business-Type Activities	15,959,194	7,811,328			(8,147,866)	(8,147,866)				
Total Business Type Additions	•	·		·						
	\$ 27,806,131	\$ 9,410,260	\$ 1,353,619	(8,894,386)	(8,147,866)	(17,042,252)				
	General Revenu	ies								
	Taxes:									
	Real estate	,		3,924,959	-	3,924,959				
	Real estate ti	ranster		403,938	-	403,938				
	Per capita			64,934	-	64,934				
	Earned incon			3,241,515	-	3,241,515				
	Local service			314,403	-	314,403				
	Business priv Interest and rer			432,241	200.022	432,241				
	Sale of assets	IIS		86,776	389,032	475,808 4,655				
	Miscellaneous			4,655 326,673	-	326,673				
		bond issuance and	hand premium	320,073	7,802,592	7,802,592				
	Transfers	bond issuance and	bona premiam	270,346	(270,346)	7,002,392				
	Transicis			270,540	(270,340)					
	Total G	eneral Revenues a	and Transfers	9,070,440	7,921,278	16,991,718				
	Chan	ges in Net Position	1	176,054	(226,588)	(50,534)				
	Net Position at I	Beginning of Year		5,876,397	12,952,723	18,829,120				
	Net Position at I	End of Year		\$ 6,052,451	\$ 12,726,135	\$ 18,778,586				

Statement of Assets and Liabilities and Fund Balances - Modified Cash Basis - Governmental Funds

		December 31, 2013							
	General Fund		Other Governmental Funds		Go	Total evernmental Funds			
Assets									
Cash:									
Unrestricted	\$	2,865,608	\$	1,379,232	\$	4,244,840			
Restricted		112,495		1,735,340		1,847,835			
Total Assets	\$	2,978,103	\$	3,114,572	\$	6,092,675			
Liabilities									
Deposits held in escrow	_\$	40,224	\$		\$	40,224			
Total Liabilities	\$	40,224	\$		\$	40,224			
Fund Balances									
Restricted	\$	73,171	\$	1,193,012	\$	1,266,183			
Committed	·	514,292	-	1,921,560	•	2,435,852			
Unassigned		2,350,416		-		2,350,416			
Total Fund Balances	\$	2,937,879	\$	3,114,572	\$	6,052,451			

Statement of Revenues, Expenditures and Changes in Fund Balances - Modified Cash Basis Governmental Funds

	Year Ended December 31, 2013						
				Other		Total	
		General	Go	vernmental	Go	vernmental	
		Fund		Funds		Funds	
		_		_		_	
Revenues							
Taxes:							
Real estate	\$	2,398,168	\$	1,526,791	\$	3,924,959	
Real estate transfer		403,938		-		403,938	
Per capita		64,934		-		64,934	
Earned income		3,241,515		-		3,241,515	
Local services		314,403		-		314,403	
Business privilege		432,241		-		432,241	
Licenses and permits		391,107		-		391,107	
Fines and forfeits		124,535		-		124,535	
Interest and rents		36,715		50,061		86,776	
Intergovernmental revenues		682,873		670,746		1,353,619	
Charges for services		1,050,565		32,725		1,083,290	
Miscellaneous		315,126		11,547		326,673	
Total Revenues		9,456,120		2,291,870		11,747,990	
Expenditures							
Current:							
General government		755,293		-		755,293	
Public safety		5,115,478		491,293		5,606,771	
Health and human services		25,813		-		25,813	
Public works - sanitation		195,796		-		195,796	
Public works - highways and streets		1,724,627		404,948		2,129,575	
Culture and recreation		559,670		158,719		718,389	
Community development		43,879		15,473		59,352	
Debt service:							
Principal		295,096		167,279		462,375	
Interest		49,536		820,496		870,032	
Benefits		236,550		-		236,550	
Property and casualty insurance		166,118		-		166,118	
Capital outlay		89,579		348,026		437,605	
Miscellaneous		182,703		565		183,268	
Total Expenditures		9,440,138		2,406,799		11,846,937	

Statement of Revenues, Expenditures and Changes in Fund Balances - Modified Cash Basis Governmental Funds (continued)

	Year Ended December 31, 2013							
				Other		Total		
		General	Go	vernmental	Go	vernmental		
		Fund		Funds		Funds		
Excess (Deficiency) of Revenues								
over (under) Expenditures	\$	15,982		(114,929)	\$	(98,947)		
Other Financing Sources (Uses)								
Transfers in		346		497,000		497,346		
Transfers out		(83,100)		(143,900)		(227,000)		
Sale of assets		4,655				4,655		
Total Other Financing Sources (Uses)		(78,099)		353,100		275,001		
Net Change in Fund Balances		(62,117)		238,171		176,054		
Fund Balances at Beginning of Year		2,999,996		2,876,401		5,876,397		
Fund Balances at End of Year	\$	2,937,879	\$	3,114,572	\$	6,052,451		

Exeter Township
Statement of Net Position - Modified Cash Basis - Proprietary Funds

	3								
	Country								
	Sewer			Club	Total				
Assets									
Cash:									
Unrestricted	\$	2,827,754	\$	661,723	\$	3,489,477			
Restricted		2,236,658		-		2,236,658			
Certificate of deposit		7,000,000				7,000,000			
Total Assets	\$	12,064,412	\$	661,723	\$	12,726,135			
Net Position									
Unrestricted	\$	9,827,754	\$	661,723	\$	10,489,477			
Restricted		2,236,658				2,236,658			
Total Net Position	\$	12,064,412	\$	661,723	\$	12,726,135			

Exeter Township
Statement of Revenues, Expenditures and Changes in Net Position - Modified Cash Basis Proprietary Funds

	Year Ended December 31, 2013					
				Country		
		Sewer		Club		Total
Operating Revenues						
Sewer charges	\$	4,605,217	\$	-	\$	4,605,217
Tapping fees		110,822		-		110,822
Charges for services		-		3,017,660		3,017,660
Miscellaneous		77,629				77,629
Total Operating Revenues		4,793,668		3,017,660		7,811,328
Operating Expenditures						
Wastewater collection and treatment		2,606,894		-		2,606,894
Culture and recreation expenses		-		2,713,400		2,713,400
Capital outlay		288,224				288,224
Total Operating Expenditures		2,895,118		2,713,400		5,608,518
Operating Income		1,898,550		304,260		2,202,810
Nonoperating Revenues (Expenses)						
Interest income		386,827		2,205		389,032
Debt service:		•		ŕ		,
Principal		(1,595,000)		-		(1,595,000)
Interest		(963,961)		-		(963,961)
Bond issuance costs		(112,211)				(112,211)
Total Nonoperating Revenues						
(Expenses)		(2,284,345)		2,205		(2,282,140)
Income (Loss) before Other						
Financing Sources (Uses)		(385,795)		306,465		(79,330)
Other Financing Sources (Uses)						
Bond proceeds		7,755,000		-		7,755,000
Bond premium		47,592		-		47,592
Bond discount		(10,159)		-		(10,159)
Payment to refunded bond escrow agent		(7,669,345)		-		(7,669,345)
Transfers out		(346)		(270,000)		(270,346)
Total Other Financing Sources						
(Uses)		122,742		(270,000)		(147,258)
Change in Net Position		(263,053)		36,465		(226,588)
Net Position at Beginning of Year		12,327,465		625,258		12,952,723
Net Position at End of Year	\$	12,064,412	\$	661,723	\$	12,726,135

Notes to Financial Statements December 31, 2013

Note 1 - Nature of Activity

Exeter Township, Pennsylvania (the Township), founded in 1741, has an approximate population of 25,550, based on a 2010 census report, living within an area of 24.1 square miles. The Township is in the southeastern portion of the Commonwealth of Pennsylvania and is located in Berks County.

Note 2 - Summary of Significant Accounting Policies

The accompanying primary government financial statements conform to the modified cash basis method of accounting as applicable to governmental units. The following is a summary of the more significant accounting policies used by the Township.

The Financial Reporting Entity

The Township is a Pennsylvania Second Class Township which operates under a Board of Supervisors form of government. Accounting principles generally accepted in the United States of America require that the reporting entity consists of the primary government and organizations for which the primary government is financially accountable. In addition, the primary government may determine through the exercise of management's professional judgment that the inclusion of an organization that does not meet the financial accountability criteria is necessary in order to prevent the reporting entity's financial statements from being misleading. In such instances, that organization should be included as a component unit if the nature and significance of their relationship with the primary government or other component units, are such that exclusion from the financial reporting entity would render the financial reporting entity's financial statements incomplete or misleading. In evaluating how to define the reporting entity, management has considered all potential component units. The decision to include a potential component unit in the reporting entity was made based upon the above criteria. The component units, as determined under the above criteria and as discussed below, are not included in the Township's reporting entity, as these financial statements include only the activities of the primary government.

Individual Component Unit Disclosures

Exeter Township, Berks County, Authority

Exeter Township, Berks County, Authority (the Authority) is governed by a five-member board appointed by the Township Board of Supervisors. Although it is legally separate from the Township, the Authority is a component unit and its primary purpose is to provide sewer utilities to the Township. The Township has the ability to dissolve the Authority, which it did in January 2014.

Exeter Community Library

The Exeter Community Library (the Library) is governed by a nine-member self-appointed board. Although it is legally separate from the Township, the Library is a component unit and its primary purpose is to provide library services to Township residents. The Township considers the Library to be fiscally dependent on the Township due to the Township's annual appropriation given to the Library.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Presentation

Government-Wide Financial Statements

The statement of net position and the statement of activities display information about the reporting government as a whole. They include all funds of the reporting entity except for fiduciary funds. The statements distinguish between governmental and business-type activities. Governmental activities generally are financed through taxes, intergovernmental revenues and other nonexchange revenues. Business-type activities are financed in whole, or in part, by fees charged to external parties for goods or services.

Fund Financial Statements

Fund financial statements of the reporting entity are organized into funds, each of which is considered to be a separate accounting entity. Each fund is accounted for by providing a separate set of self-balancing accounts that constitute its assets, liabilities, fund equity, revenues and expenditures. Funds are organized into two major categories: governmental and proprietary. An emphasis is placed on major funds within the governmental and proprietary categories. A fund is considered major if it is the primary operating fund of the Township or meets the following criteria:

Total assets, liabilities, revenues or expenditures of that individual governmental or enterprise fund are at least 10% of the corresponding total for all funds of that category or types, and total assets, liabilities, revenues or expenditures of the individual governmental fund or enterprise fund are at least 5% of the corresponding total for all governmental and enterprise funds combined.

The Township may also report as a major fund any fund it believes to be of particular importance to the financial statement users.

The funds of the financial reporting entity are described below:

Governmental Funds

Governmental funds are those through which most governmental functions of the Township are financed. The acquisition, use and balances of the Township's expendable financial resources and the related liabilities (except those accounted for in proprietary funds) are accounted for through governmental funds. The measurement focus is based upon determination of changes in financial position rather than upon net income determination.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Presentation (continued)

Fund Financial Statements (continued)

Governmental Funds (continued)

The following are the Township's governmental funds:

General Fund - is the primary operating fund of the Township and is always classified as a major fund. It is used to account for and report all financial resources not accounted for or reported in another fund.

Special Revenue Funds - are used to account for and report the proceeds of specific revenue sources that are restricted, committed or assigned to expenditures for specified purposes other than debt service or capital projects. The term "proceeds of specific revenue sources" establishes that one or more specific restricted, committed or assigned revenues should be the foundation for a special revenue fund. The reporting entity includes the following special revenue funds, which are reported as nonmajor funds:

Utility Fund - is used to account for the assessment received from property owners benefiting from public street lighting and fire hydrant service and the expenditures incurred by the Township to provide these services.

Fire Fund - is used to account for revenues generated from the .505 mill assessment received from Township residents for the purpose of providing support for the Township's volunteer fire department.

Detention Pond/Storm Water Fund - is used to account for monies received from developers for the acceptance of Deeds of Dedication for detention or retention ponds within the Township.

K-9 Fund - is used to account for contributions to be used specifically for the improvement and continuation of the police K-9 program.

Park Improvement Fund - is used to account for monies received from developers to be used in the acquisition, improvement and/or maintenance of public open space areas.

State Liquid Fuels Highway Aid Fund - is used to account for the proceeds from the State Motor License Fund. Under the Act of June 1, 1956, P.L. 1944, No. 145, this fund must be kept separate from all other funds and no other funds shall be commingled with this fund. Expenditures are legally restricted to expenditures for highway purposes in accordance with Department of Transportation regulations. County liquid fuels tax payments to the local government are not accounted for in this fund.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Presentation (continued)

Fund Financial Statements (continued)

Governmental Funds (continued)

Capital Project Funds - are used to account for and report financial resources that are restricted, committed or assigned expenditures for capital outlays, including the acquisition or construction of major capital improvements. Capital project funds exclude those types of capital-related outflows financed by proprietary funds or for assets that will be held in trust for individuals, private organizations or other governments. The reporting entity includes the following capital project funds, which are reported as nonmajor funds:

Capital Expenditure Fund - is used to account for the financial resources to be used for the acquisition of assets.

Capital Improvement Fund - is used to account for the financial resources to be used primarily for storm sewer improvements.

Golf Acquisition Fund - is used to account for the financial resources to be used to acquire and make improvements to a municipal golf course and banquet facility within the Township.

Apparatus Fund - is used to account for the financial resources to assist the fire company in purchasing equipment.

Traffic Improvement Fund - is used to account for the collection of transportation impact assessments against new developments that adversely affect the transportation facilities within the Township.

Debt Service Fund - is used to account for and report financial resources that are restricted, committed or assigned to expenditures for principal and interest (debt service) resources. This fund includes financial resources that are being accumulated for principal and interest maturing in future years and also includes financial resources that are legally mandated to be accounted for and reported in a debt service fund and is reported as a nonmajor fund.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Presentation (continued)

Fund Financial Statements (continued)

Proprietary Funds

Enterprise Funds - are used to account for business-like activities provided to the general public. These activities are financed primarily by user charges, and the measurement of financial activity focuses on net income measurement similar to the private-sector. The reporting entity includes the following enterprise funds, which are reported as major funds:

Sewer Fund - is used to account for the operation of the sewer system, which is operated as a public utility.

Country Club Fund - is used to account for the operation of the Reading Country Club.

Basis of Accounting and Measurement Focus

Basis of Accounting

Basis of accounting refers to when revenues and expenditures are recognized in the accounts and reported in the primary government financial statements.

Modified Cash Basis

The Township's policy is to prepare its financial statements on the modified cash basis under which only revenues collected and expenditures paid, deposits held in escrow and intergovernmental due to and due from receivables and payables are recorded. Under this basis, revenue is recognized when collected rather than when earned, and expenditures are generally recognized when paid rather than when the related liability is incurred. Consequently, other receivables, other payables, inventories, long-lived assets, accrued income and expenses, and amortization and depreciation, which may be material in amount, are not reflected in the accompanying financial statements, which are not intended to present the financial position, results of operations or cash flows in conformity with accounting principles generally accepted in the United States of America.

If the Township utilized the basis of accounting recognized as generally accepted, the fund financial statements for governmental funds would use the modified accrual basis of accounting, while the fund financial statements for proprietary fund types would use the accrual basis of accounting. All government-wide financial statements would be presented on the accrual basis of accounting.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Basis of Accounting and Measurement Focus (continued)

Measurement Focus

The accounting and reporting treatment applied to a fund is determined by its measurement focus. Governmental funds are accounted for on a spending or "financial flow" measurement focus. Governmental fund type operating statements present increases (revenues and other financing sources) and decreases (expenditures and other financing uses) in net current assets.

Proprietary funds and nonexpendable trust funds are accounted for on a cost of services or "capital maintenance" measurement focus. Proprietary fund type operating statements present increases (revenues) and decreases (expenses) in equity.

Assets and Liabilities Accounting Policy Disclosures

Cash

The Township considers all cash accounts that are not subject to withdrawal restrictions or penalties to be cash.

For the purpose of financial reporting, cash includes all demand and savings accounts and certificates of deposit or short-term investments with an original maturity of three months or less.

Due To and From Other Funds

Interfund receivables and payables arise from interfund transactions and are recorded by all funds affected in the period in which transactions are executed.

Capital Assets

Purchased capital assets are recorded as expenditures in the governmental fund types. Proprietary fund type capital assets are recorded as expenditures in the fund in which they are utilized. Infrastructure assets consisting of certain improvements other than buildings, including roads, bridges, curbs and gutters, streets and sidewalks, drainage systems and lighting systems, are recorded as expenditures in the fund types expending the funds.

Long-Term Debt

Debt proceeds from issuance of long-term debt are reported as other financing sources and the payment of principal and interest is reported as expenditures in the fund financial statements and government-wide statements. Debt service expenditures are recognized in the period paid.

Compensated Absences

Compensated absences for vacation and sick leave are recorded when paid.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Equity

Government-Wide Statements

The Township classifies net position into the following components:

Restricted - This component of net position consists of constraints placed on net position use either by (a) external groups such as creditors, grantors, contributors or laws and regulations of other governments or (b) law through constitutional provisions or enabling legislation.

Unrestricted - This component of net position consists of net position that do not meet the definition of "restricted" or "invested in capital assets, net of related debt."

Governmental Fund Financial Statements

The Township classifies fund balance as follows:

Nonspendable - This classification consists of amounts that cannot be spent because they are either not in spendable form or are legally required to be maintained intact.

Restricted - This classification consists of amounts that are restricted to specific purposes either by (a) external groups such as creditors, grantors, contributors or laws and regulations of other governments or (b) law through constitutional provisions or enabling legislation. The restriction is binding unless removed with the consent of the resource provider.

Committed - This classification consists of amounts used for specific purposes imposed by formal action of the Township's highest level of decision-making authority. The commitment is binding unless removed in the same manner imposed. Formal action must occur prior to fiscal year-end, however, the amount may be determined subsequent to year-end.

Assigned - This classification consists of amounts constrained by the Township's intent to be used for specific purposes that are neither restricted nor committed.

Unassigned - This classification consists of amounts that have not been assigned to other funds and that have not been restricted, committed or assigned to specific purposes within the General Fund. The General Fund should be the only fund that reports a positive unassigned fund balance.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Revenues and Expenditure Policy Disclosures

Program Revenues

All revenues are recognized when received.

In the statement of activities, revenues that are derived directly from each activity or from parties outside the Township's taxpayers are program revenues. Amounts reported as program revenues include (a) charges to customers or applicants for goods and services or privileges provided, (b) operating grants and contributions and (c) capital grants and contributions, including special assessments.

All other governmental revenues are reported as general. All taxes are classified as general revenue even if restricted for a specific purpose.

Proprietary funds distinguish operating revenues and expenditures from nonoperating items. Operating revenues and expenditures generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the sewer fund are sewer usage charges. The Township also recognizes as operating revenues, the portion of tapping fees intended to recover the cost of connecting new customers to the sewer system. Operating expenditures of the Sewer and Country Club Funds include the cost of the services. All revenues and expenditures not meeting this definition are reported as nonoperating revenues and expenditures. The principal nonoperating revenues of the Township's proprietary funds are interest income and transfers in and transfers out. The principal operating revenues of the Country Club Fund are charges for services at the Country Club.

Property Taxes

The Township is permitted by state law to levy taxes up to 14 mills of assessed valuation for general purposes. State law also permits additional millage to be levied for specific purposes as defined in the law. The millage rate levied by the Township for 2013 was 2.87 mills, consisting of 1.815 mills for general purposes, .505 mills for purchase of fire apparatus and .55 mills for debt service, as established by the Board of Supervisors. Current tax collections for the Township were approximately 97% of the total tax levy.

The Township's real estate taxes are based on assessed values established by the County's Board of Assessments. The taxes are collected by elected local tax collectors. Real estate taxes attach an enforceable lien on property when levied on March 1. A discount of 2% is applied to payments made prior to April 30. A penalty of 10% is added to the face amount of taxes paid after June 30. The County of Berks Tax Claim Bureau collects delinquent real estate taxes on behalf of itself and other taxing authorities. Return of unpaid real estate taxes to the County Tax Claim Bureau is made by January 15 of the subsequent year.

Notes to Financial Statements December 31, 2013

Note 2 - Summary of Significant Accounting Policies (continued)

Revenues and Expenditure Policy Disclosures (continued)

Intergovernmental Revenues

Intergovernmental revenues represent revenues received from the Commonwealth of Pennsylvania, federal agencies and local governmental units, generally to fund specific programs and are recognized when received.

Expenditures/Expenses

Expenditures and expenses are recognized when paid.

Internal and Interfund Balances and Activities

Fund Financial Statements

Interfund activity, if any, within and among the governmental and proprietary fund categories is reported as follows in the fund financial statements:

Interfund Services

Sales or purchases of goods and services between funds are reported as revenues and expenditures.

Interfund Reimbursements

Repayments from funds responsible for certain expenditures to the funds that initially paid for them are not reported as reimbursements, but as adjustments to expenditures in the respective funds.

Interfund Transfers

Flow of assets from one fund to another where repayment is not expected is reported as transfers in and out.

Recent Accounting Pronouncement

In June 2012, Governmental Accounting Standards Board (GASB) issued Statement No. 68, *Financial Reporting for Pensions*, an amendment of GASB Statement No. 27. The objective of this Statement is to improve accounting and reporting by governments for pension plans, including recognition as a liability the unfunded pension liability. This Statement is effective for periods beginning after June 15, 2014 and the Township will adopt this Statement in its December 31, 2015 financial statements.

Notes to Financial Statements December 31, 2013

Note 3 - Stewardship, Compliance and Accountability

Compliance with Finance-Related Legal and Contractual Provisions

The Township had no material violations of finance-related legal and contractual provisions.

Excess of Expenditures over Appropriations in Individual Funds

No individual fund, which was budgeted as required by the Commonwealth of Pennsylvania, contained an excess of expenditures over appropriations that was not covered by the cash balance at December 31, 2012 and the cash received for the year ended December 31, 2013. Expenditures exceeded appropriations in the General Fund by \$44,518.

Note 4 - Deposits

The Township's available cash is invested in demand deposit accounts and a certificate of deposit. The carrying amount of cash and investments at December 31, 2013 consists of the following:

Demand deposits Time deposit Petty cash	\$ 11,816,658 7,000,000 2,152
	\$ 18,818,810

Reconciliation to Statement of Net Position/Balance Sheet

Cash:	
Unrestricted	\$ 7,734,317
Restricted	 4,084,493
	11,818,810
Certificate of deposit, business-type activities	 7,000,000
	\$ 18,818,810

Custodial Credit Risk, Deposits

Custodial credit risk is the risk that, in the event of a financial institution failure, the Township's deposits may not be returned. At December 31, 2013, the carrying amount of the Township's bank deposits was \$18,816,658 and the corresponding bank balances were \$19,018,167, of which \$507,385 was covered by Federal Depository Insurance. The remaining \$18,510,782 of deposits were exposed to custodial risk because they were uninsured and collateralized with securities held by the pledging financial institution's trust department or agent, but not in the Township's name.

Notes to Financial Statements December 31, 2013

Note 5 - Restricted Cash

Cash and investments whose use is limited to a specific purpose have been classified as "restricted" in the financial statements. Restricted assets at December 31, 2013 consist of the following:

Governmental Activities General Fund:	
Police equipment	\$ 64,203
Fire police	5,991
Developer escrows	39,324
Police National Night Out committee	2,977
K-9 Fund	9,687
State Liquid Fuels Highway Aid Fund	109,390
Capital Improvement Fund	264,177
Golf Acquisition Fund	766,498
Traffic Improvement Fund	43,260
Debt Service Fund	 542,328
Total Governmental Activities	1,847,835
Business-Type Activities	
Sewer Fund, unspent note proceeds, Series A of 2009	 2,236,658
Total Restricted Cash	\$ 4,084,493

Note 6 - Interfund Transfers and Balances

Transfers between funds for the year ended December 31, 2013 were as follows:

	Transfers In		Transfers Out	
Governmental Funds:				
General Fund	\$	346	\$	83,100
Utility Fund		-		10,000
Fire Fund		-		133,900
Capital Expenditure Fund		83,100		-
Capital Improvement Fund		10,000		-
Apparatus Fund		133,900		-
Debt Service Fund		270,000	-	-
Total Governmental Funds		497,346		227,000

Notes to Financial Statements December 31, 2013

Note 6 - Interfund Transfers and Balances (continued)

	T	Transfers Out		
Proprietary Funds: Sewer Fund Country Club Fund	\$	-	\$	346 270,000
Total Proprietary Funds				270,346
	\$	497,346	\$	497,346

Note 7 - Long-Term Debt

At December 31, 2013, long-term debt consists of the following:

	Οι	Balance utstanding cember 31, 2012	Additio	ns	Pa	yments	Ou	Balance itstanding cember 31, 2013
Governmental Activities Pennsylvania Infrastructure Investment Authority Loan, initial issue of \$299,193, interest due monthly at 1.387%, principal payments due monthly through February 2026	\$	211,126	\$	-	\$	13,473	\$	197,653
General Obligation Notes, Series of 2007, in the initial amount of \$17,810,000, interest due semiannually at rates ranging from 4.200% to 4.700%, principal due annually through August 2046		17,615,000		-		45,000		17,570,000
General Obligation Notes, Series of 2012, in the initial amount of \$3,615,000, interest due semiannually at rates ranging from 1.250% to 2.000%, principal due annually		2.045.000				275 000		2 240 000
through July 2024		3,615,000		-		275,000		3,340,000

Notes to Financial Statements December 31, 2013

Note 7 - Long-Term Debt (continued)

	Balance Outstanding December 31, 2012	Additions	Payments	Balance Outstanding December 31, 2013
Governmental Activities (continued) Loan payable to the County of Berks, original principal amount of \$261,411, without interest, annual payments of \$37,344 through June 2019	\$ -	\$ 261,411	\$ 37,344	\$ 224,067
Loan payable to the County of Berks, original principal amount of \$31,997, without interest, annual payments of \$4,571 through June 2019	-	31,997	4,571	27,426
Loan payable to the County of Berks, original principal amount of \$17,812, without interest, annual payments of \$2,545 through June 2019	-	17,812	2,545	15,267
Loan payable to the County of Berks, original principal amount of \$120,811, without interest, annual payments of \$17,259 through June 2019	-	120,811	17,259	103,552
Loan payable to the County of Berks, original principal amount of \$17,110, without interest, annual payments of \$2,444 through June 2019	-	17,110	2,444	14,666

Notes to Financial Statements December 31, 2013

Note 7 - Long-Term Debt (continued)

	Balance Outstanding December 31, 2012	Additions	Payments	Balance Outstanding December 31, 2013
Governmental Activities (continued) Loan payable to the County of Berks, original principal amount of \$21,856, without interest, annual payments of \$3,122 through June 2019	\$ -	\$ 21,856	\$ 3,122	\$ 18,734
Loan payable to the County of Berks, original principal amount of \$6,692, without interest, annual payments of \$956 through June 2019	<u> </u>	6,692	956	5,736
Total Governmental Activities	21,441,126	477,689	401,714	21,517,101
Business-Type Activities General Obligation Notes, Series of 2007, in the initial amount of \$21,380,000, interest due semiannually at rates ranging from 4.750% to 5.300%, principal due annually through July 2021	15,390,000	-	1,385,000	14,005,000
General Obligation Notes, Series of 2012, in the initial amount of \$6,055,000, interest due semiannually at rates ranging from 1.250% to 2.000%, principal due annually through July 2026	6,055,000	_	75,000	5,980,000

Notes to Financial Statements December 31, 2013

Note 7 - Long-Term Debt (continued)

	Balance Outstanding December 31, 2012	Additions	Payments	Balance Outstanding December 31, 2013
Business-Type Activities (continued)				
General Obligation Bonds, Series of 2013, in the initial amount of \$7,755,000, interest due semiannually at rates ranging from .400% to 2.000%, principal due annually through July 2024 General Obligation Notes, Series A of 2009, in the initial amount of \$12,358,444, interest due semiannually at rates ranging from	\$ -	\$ 7,755,000	\$ 135,000	\$ 7,620,000
1.000% to 4.100%, principal due annually through July 2026	7,140,000		7,140,000	
Total Business-Type Activities	28,585,000	7,755,000	8,735,000	27,605,000
Total Debt	\$ 50,026,126	\$ 8,232,689	\$ 9,136,714	\$ 49,122,101

Refunding of Series of 2009 General Obligation Bonds

In January 2013, the Township issued \$7,755,000 in General Obligation Bonds, Series of 2013, to advance refund \$7,140,000 of outstanding General Obligation Notes, Series of 2009, and to pay refinancing costs of approximately \$47,000. The net proceeds were used to purchase securities which were deposited in an irrevocable trust with an escrow agent to provide for all future debt service payments on the 2009 Series Notes. As a result, the 2009 Series Notes are considered to be defeased. The Township completed the advance refunding to reduce its total future debt service payments by approximately \$920,000, and realize an economic gain of approximately \$837,000. The outstanding balance of the defeased debt as of December 31, 2013 is \$7,120,000.

Notes to Financial Statements December 31, 2013

Note 7 - Long-Term Debt (continued)

Aggregate maturities required on long-term debt at December 31, 2013 are as follows:

Governmental Activities

	Principal	Interest	Total Debt Service	
2014	\$ 407,093	\$ 879,705	\$ 1,286,798	
2015 2016	412,482 417,882	871,691 863,566	1,284,173 1,281,448	
2017	433,293	855,330	1,288,623	
2018 2019-2023	438,717 2,047,390	846,669 4,115,274	1,285,386 6,162,664	
2019-2023	2,410,244	3,816,390	6,226,634	
2029-2033	3,010,000	3,228,525	6,238,525	
2034-2038 2039-2043	3,780,000 4,745,000	2,462,782 1,492,015	6,242,782 6,237,015	
2044-2046	3,415,000	325,945	3,740,945	
	\$ 21,517,101	\$ 19,757,892	\$ 41,274,993	

Business-Type Activities

	Principal	Interest	Total Debt Service
2014	\$ 1,590,000	\$ 1,001,373	\$ 2,591,373
2015	1,665,000	924,768	2,589,768
2016	1,745,000	841,765	2,586,765
2017	1,830,000	754,540	2,584,540
2018	1,920,000	662,853	2,582,853
2019-2023	11,295,000	1,827,983	13,122,983
2024-2026	7,560,000	301,700	7,861,700
	\$ 27,605,000	\$ 6,314,982	\$ 33,919,982

Substantially all of the Township's assets are pledged as collateral to the long-term debt.

Notes to Financial Statements December 31, 2013

Note 8 - Fund Balance

The fund balances of the Township's governmental funds at December 31, 2013 consist of the following:

	Restricted Committee		ommitted	Unassigned		Total Fund Balance		
Reported in:								
General Fund	\$	73,171	\$	514,292	\$	2,350,416	\$	2,937,879
Other governmental funds:								
Utility Fund		-		35,802		-		35,802
Fire protection		-		268,609		-		268,609
Detention pond/storm water								
maintenance		-		76,571		-		76,571
K-9 Program		9,687		-		-		9,687
Parks		-		67,785		-		67,785
Public works, highways and								
streets		109,390		-		-		109,390
Debt service		-		542,328		-		542,328
Capital projects		1,073,935		930,465		-		2,004,400
		1,193,012		1,921,560				3,114,572
	\$	1,266,183	\$	2,435,852	\$	2,350,416	\$	6,052,451

Fund Balance Policy

The Township established and maintains reservations of fund balance in accordance with its policy, which applies to the Township's General Fund and all governmental funds. Fund balance is composed of nonspendable, restricted, committed, assigned and unassigned amounts.

Fund balance information is used to identify the available resources to repay long-term debt, reduce property taxes, add new governmental programs, expand existing programs or enhance the financial position of the Township in accordance with policies established by the Board of Supervisors.

Spending Policy

The Township's policy is to first use restricted fund balance when expenditure is incurred for purposes for which both restricted and unrestricted fund balance is available.

The Township's policy is to use unrestricted fund balance in the following order: committed, assigned and unassigned, when expenditure is incurred for purposes for which each of these fund balance classifications is available.

Notes to Financial Statements December 31, 2013

Note 8 - Fund Balance (continued)

Minimum Fund Balance Policy

The Township has not formally adopted a minimum fund balance policy.

Committed Fund Balance

The Board of Supervisors is the Township's highest level of decision-making authority. The Township has not formally adopted a policy as to the formal action that is required to be taken to establish, modify or rescind a fund balance commitment.

Assigned Fund Balance

The Township has not formally adopted a policy regarding the body or official authorized to assign amounts to a specific purpose and the policy established by the governing body pursuant to which that authorization is given.

Reservations of Fund Balance

Restricted - General Fund

The Township's restricted fund balance in the General Fund consists of contributions from third parties and funds held which are restricted to be used on specific expenditures.

Restricted - Other Governmental Funds

The Township hereby establishes the following restricted fund balance reserves in the other governmental funds:

K-9 Program Reserve - The Township's restricted fund balance in the K-9 Fund consists of contributions from third parties which are restricted for Exeter Police K-9 Unit expenses.

Highways and Streets Reserve - The Township's restricted fund balance in the State Highway Aid Fund consists of proceeds from the State Motor License Fund accounted for in the State Liquid Fuels Highway Aid Fund. Expenditure of these funds is legally restricted to expenditures for highway purposes in accordance with Department of Transportation regulations.

Capital Project Reserves - The Township's restricted fund balances in the Capital Improvement Fund and the Golf Acquisition Fund consist of unspent bond proceeds which are restricted for specific capital projects. The Township's restricted fund balance in the Traffic Improvement Fund consists of unspent grant funds and contributions from third parties restricted for expenditures for traffic improvements.

Notes to Financial Statements December 31, 2013

Note 8 - Fund Balance (continued)

Reservations of Fund Balance (continued)

Committed - General Fund

The Township's committed fund balance in the General Fund consists of an amount to be used for tree replacement as approved by the Board of Supervisors and contract commitments.

Committed - Other Governmental Funds

The Township established the following committed fund balance reserves in the other governmental funds:

Utility Reserve - is committed as set forth by Township ordinance and consists of funds to be used for public street lighting and fire hydrant services. Revenues are generated from assessments collected from Township residents.

Fire Protection Reserve - is committed by the Township Board of Supervisors as set forth in the annual budget and any amendments thereto to provide funds for support of the volunteer fire department and is generated from the .505 mill assessment received from Township residents.

Detention Pond/Storm Water Maintenance Reserve - is committed by the Township Board of Supervisors, as set forth by Township Ordinance, to provide funds for the maintenance of detention ponds and storm water systems within the Township.

Park Improvement Reserve - is committed by the Township Board of Supervisors, as set forth by Township Ordinance, to collect certain fees to be used for park improvement projects within the Township.

Debt Service Reserve - is committed by the Township Board of Supervisors as set forth in the annual budget and any amendments thereto to provide funds for the repayment of principal and interest on Township debt.

Capital Project Reserves - Township committed fund balances in the Capital Expenditure Fund and Apparatus Fund are committed by the Township Board of Supervisors as set forth in the annual budget and any amendments thereto to provide funds for capital projects.

Disbursement of Fund Balance Reserves

No formal policy has been adopted by the Township regarding disbursement of funds within the fund balance reserves, however, disbursement is approved by the Board of Supervisors by inclusion in the approved annual budget and amendments thereto.

Notes to Financial Statements December 31, 2013

Note 8 - Fund Balance (continued)

Annual Review and Determination of Fund Balance Reserve Amounts

Compliance with the provisions of this policy shall be reviewed as a part of the annual budget adoption process and the amounts of nonspendable, restricted, committed, assigned and the minimum level of unassigned fund balance shall be determined during this process.

Note 9 - Pension Plans

The Township administers and contributes to two defined benefit pension plans: the Exeter Township Police Pension Plan and the Exeter Township Employees' Pension Plan. The assets of the plans are invested separately and each plan's assets may be used only for the payment of benefits to the members of that plan, in accordance with the terms of the plan.

Valuation of Investments

All investments of the pension plans are reported at fair value based on quoted market values.

Plan Description and Funding Policy

Exeter Township Police Pension Plan

Plan Description

The Exeter Township Police Pension Plan (the Police Plan) provides retirement benefits, as well as death and disability benefits. All benefits vest after 12 years of service. Employees who retire at or after age 50 with 25 years of service are entitled to an annual retirement benefit, payable monthly for life, in an amount equal to 50% of their average monthly pay, plus a service increment equal to \$50 per year of service in excess of 25 years of service, up to a maximum service increment of \$100 per month. Average monthly pay is based upon the last 36 months of employment. An option for early retirement is available for employees after completion of 20 years of service.

Contributions

Active, covered employees are required to contribute to the Police Plan. The Township is required by statute, principally Pennsylvania Act 205, to contribute the remaining amounts necessary to finance the Police Plan. The current rate is 16.9% of annual covered payroll. Employees currently contribute to the Police Plan at a rate of 8.0% of their compensation for 2013. Benefit and contribution provisions are established by Pennsylvania law and may be amended only as allowed by Pennsylvania law.

Notes to Financial Statements December 31, 2013

Note 9 - Pension Plans (continued)

Plan Description and Funding Policy (continued)

Exeter Township Employees' Pension Plan

Plan Description

The Exeter Township Employees' Pension Plan (the Employees' Plan) provides retirement benefits, as well as death and disability benefits. All benefits vest at 100% after five years of service. Employees who retire at or after age 62 and completion of five years of service are entitled to an annual retirement benefit, payable monthly for life, in an amount equal to 1.75% of average monthly pay multiplied by the number of years of service. If a member was a participant prior to December 31, 1995, an additional monthly benefit is payable of \$10 multiplied by the number of years of service as of December 31, 1995. Average monthly pay is based upon the employee's last 36 months of W-2 earnings excluding unused vacation, sick and personal days. An option for early retirement is available for employees who reach the age of 55 and have completed 15 years of service.

Contributions

Active, covered employees are required to contribute to the Employees' Plan. The Township is required by statute, principally Pennsylvania Act 205, to contribute the remaining amounts necessary to finance the Employees' Plan. The current rate is 8.1% of annual covered payroll. Member contributions are currently suspended. Benefit and contribution provisions are established by Pennsylvania law and may be amended only as allowed by Pennsylvania law.

Plan Membership

Membership in the pension plans as of January 1, 2013, the most recent actuarial valuation date, is comprised of the following:

	Police Plan	Employees' Plan
Active employees Retirees and beneficiaries currently receiving benefits	29 11	8 5
Terminated employees entitled to benefits, but not yet receiving benefits	1	3
	41	16

Notes to Financial Statements December 31, 2013

Note 9 - Pension Plans (continued)

Annual Pension Cost and Net Pension Obligation (Asset)

The Township's annual pension cost and net pension obligation (asset) to the pension plans for the current year are as follows:

	 Police Plan		Employees' Plan	
Annual required contribution Adjustment to annual required contribution	\$ 424,764 -	\$	99,466 -	
Annual pension cost Contributions made	 424,764 424,764		99,466 99,466	
Change in net pension obligation (asset) Net pension obligation (asset) beginning of year	 <u>-</u>		-	
Net pension obligation (asset) end of year	\$ 	\$	-	

Exeter Township Police Pension Plan

The annual required contribution for the current year was determined as part of the January 1, 2011 actuarial valuation using the entry age normal actuarial cost method. The actuarial assumptions included (a) 8% investment rate of return and (b) a salary scale of 5%. Provisions for administrative expenses are added to normal cost. The assumptions included postretirement mortality, preretirement mortality, disability, percent married and withdrawal provisions. Retirement is based upon normal retirement age. Annual investment gain (excess of actual investment income, including realized and unrealized appreciation over expected investment income) or loss is recognized over a five-year period. In no event is the actuarial value of assets allowed to be greater than 120% or less than 80% of market value.

Three-Year Trend Information

Year Ended	F	Annual Pension ost (APC)	Percentage of APC Contributed	Net Pension (Asset)			
12/31/11	\$	447,195	100%	\$	-		
12/31/12		387,491	100%		-		
12/31/13		424,764	100%		-		

Notes to Financial Statements December 31, 2013

Note 9 - Pension Plans (continued)

Annual Pension Cost and Net Pension Obligation (Asset) (continued)

Exeter Township Employees' Pension Plan

The annual required contribution for the current year was determined as part of the January 1, 2011 actuarial valuation using the entry age normal cost method. The actuarial assumptions included (a) 7.75% investment rate of return and (b) a salary scale of 5%. Provisions for administrative expenses are added to normal cost. The assumptions included postretirement mortality, preretirement mortality, disability, percent married and withdrawal provisions. Retirement is based upon normal retirement age. Annual investment gain (excess of actual investment income, including realized and unrealized appreciation over expected investment income) or loss is recognized over a five-year period. In no event is the actuarial value of assets allowed to be greater than 120% or less than 80% of market value.

Three-Year Trend Information

Year Ended C		Annual Pension ost (APC)	Percentage of APC Contributed	Net Pension (Asset)		
12/31/11	\$	107,469	100%	\$	-	
12/31/12		93,998	100%		-	
12/31/13		99,466	100%		-	

Funded Status and Funding Progress

The funded status of Exeter Township's Police Pension Plan as of January 1, 2013, the most recent actuarial valuation date, is as follows:

Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) - Entry Age (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
\$11,057,915	\$ 13,363,704	\$ 2,305,789	83%	\$ 2,717,672	85%

Notes to Financial Statements December 31, 2013

Note 9 - Pension Plans (continued)

Funded Status and Funding Progress (continued)

The funded status of Exeter Township's Employees' Pension Plan as of January 1, 2013, the most recent actuarial valuation date, is as follows:

	Actuarial Accrued						UAAL as a
Actuarial	Liability	ι	Jnfunded				Percentage
Value of	(AAL) -		AAL	Funded		Covered	of Covered
Assets (a)	Entry Age (b)	_	(UAAL) (b-a)	Ratio (a/b)	_	Payroll (c)	Payroll ((b-a)/c)
\$ 1,029,208	\$ 1,496,670	\$	467,462	69%	\$	556,565	84%

The Schedules of Funding Progress, presented as required supplementary information following the notes to the financial statements, present multiyear trend information about whether the actuarial values of plan assets are increasing or decreasing over time relative to the actuarial accrued liability for benefits. The information about the funded status is prepared using the entry age normal actuarial cost method.

Note 10 - Central Pennsylvania Teamsters Pension Fund

The Township contributes to the Central Pennsylvania Teamsters Pension Fund, a union sponsored, multiemployer retirement plan in accordance with negotiated labor contracts. The plan covers all of the Township's eligible union employees. Contributions to the plan are based on varying rates for hours worked by the employees. Contributions totaled \$182,040 for the year ended December 31, 2013.

Governmental regulations impose certain requirements relative to multiemployer plans. In the event of plan termination or employer withdrawal, an employer may be liable for a portion of the plan's unfunded vested benefits. The Township has not received information from the plan's administrators to determine its share of unfunded vested benefits. The Township does not anticipate withdrawal from the plan, nor is the Township aware of any expected plan termination.

Note 11 - Post-Employment Benefits Other than Pensions

Plan Descriptions

The Township sponsors a post-employment benefits plan that covers health and life insurance benefits for eligible retirees. Groups of retirees that are eligible for these benefits are police, teamsters and management. The plan does not issue a publicly available financial report. Benefit provisions are established and amended through negotiations between the Township and the respective union.

Notes to Financial Statements December 31, 2013

Note 11 - Post-Employment Benefits Other than Pensions (continued)

Funding Policy and Annual OPEB Cost

The Township currently funds OPEB costs as they occur. For 2013, the Township's contribution to the plan was \$93,420 for current premiums, including the implicit rate study.

The Township's annual other post-employment benefit (OPEB) cost (expense) is calculated based on the annual required contribution (ARC) of the employer, an amount actuarially determined in accordance with the parameters of GASB Statement 45. The ARC represents a level of funding that, if paid on an ongoing basis, is projected to cover normal cost each year and to amortize any unfunded actuarial liabilities (or funding excess) over a period not to exceed 30 years. The Township's annual OPEB cost for the current year and the related information for each plan are as follows:

Annual required contribution (ARC) Interest on net OPEB obligation Adjustment to the annual required contribution	\$ 842,145 141,798 (193,448)
Annual OPEB cost Contributions made	 790,495 (93,420)
Increase in net OPEB obligation Net OPEB obligation at beginning of year	 697,075 3,151,060
Net OPEB obligation at end of year	\$ 3,848,135

The Township's annual OPEB cost, the percentage of annual OPEB cost contributed to the plan and the net OPEB obligation for each of the plans were as follows:

Year Ended	Annual OPEB ost (APC)	Percentage of Annual OPEB Cost Contributed	Net OPEB Obligation		
12/31/11	\$ 814,512	9%	\$	2,430,905	
12/31/12 12/31/13	802,299 790,495	10% 12%		3,151,060 3,848,135	

Funded Status and Funding Progress

The funded status of the plan as of January 1, 2011, the most recent actuarial valuation, was as follows:

Actuarial present value at attained age (APVAA):	
Active members	\$ 11,666,727
Retired members	1,100,114
Total APVAA	\$ 12,766,841

Notes to Financial Statements December 31, 2013

Note 11 - Post-Employment Benefits Other than Pensions (continued)

Funded Status and Funding Progress (continued)

Actuarial accrued liability (AAL): Active members Retired members	\$ 6,107,089 1,100,114
Total AAL	\$ 7,207,203
Actuarial value of assets (AVA)	\$
Unfunded actuarial accrued liability (UAAL)	\$ 7,207,203
Funded ratio	%_
Covered payroll	\$ 4,995,780
Unfunded actuarial accrued liability (funding excess) as a percentage of covered payroll	144%
Annual required contribution (ARC): Normal cost 30-year amortization of UAAL	\$ 399,684 442,461
Total ARC	\$ 842,145

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events in the future. Amounts determined regarding the funded status of the plan and the annual required contributions of the employer are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future. The required Schedules of Funding Progress presented as supplementary information provide multiyear trend information that shows whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial liability for benefits.

Notes to Financial Statements December 31, 2013

Note 11 - Post-Employment Benefits Other than Pensions (continued)

Actuarial Methods and Assumptions

Projections of benefits are based on the substantive plan (the plan as understood by the employer and plan members) and include the types of benefits in force at the valuation date and the pattern of sharing benefit costs between the Township and the plan members to that point. Actuarial calculations reflect a long-term perspective and employ methods and assumptions that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets. Significant methods and assumptions are as follows:

Actuarial valuation date January 1, 2011

Actuarial cost method Entry age normal

Amortization method Level dollar method

Remaining amortization period 30-year closed period

Asset valuation method Market value

Actuarial assumptions:

Investment rate of return 4.50% per annum Projected salary increases 5.00% per annum

Healthcare inflation rate

Declining scale from 8% in
2011, decreasing by .5% each

year to 5.5% in 2016.

Note 12 - Exeter Township Tax Increment Financing District

In March 2008, the Township, along with the County of Berks and the Exeter Township School District, entered into a Cooperation Agreement with the Berks County Industrial Development Authority (the Authority). The Authority has prepared a Tax Increment Financing (TIF) Plan referred to as the Exeter Township TIF District. The agreement sets forth the terms by which Tax Increment Revenues shall be raised from the Exeter Township TIF District and the means of financing.

Under the terms of this agreement, the taxing bodies (the Township, the County of Berks and the Exeter Township School District) will remit their respective share of the positive real estate tax increments to the Authority. The Authority will deposit these funds into the Tax Increment Fund established for this project and use these funds for repayment of debt service incurred in connection with the project. The Exeter Township TIF District began on December 1, 2007 and has a term of 20 years.

Notes to Financial Statements December 31, 2013

Note 12 - Exeter Township Tax Increment Financing District (continued)

In 2013, the Township remitted \$59,352 to the Authority. This amount represents less than 2% of total real estate taxes collected by the Township.

At December 31, 2013, the outstanding balance was \$5,282,000. The Township has guaranteed the Series of 2008 Tax Incremental Financing Revenue Note issued by the Authority.

Note 13 - Commitments and Contingencies

Commitments

Capital Projects

The Township is committed to make payments on various capital construction projects in the approximate amount of \$218,000 at December 31, 2013.

Recycling Contract

In 2011, the Township entered into an agreement for the processing and marketing of recycling materials. The contract is for a term of three years beginning January 1, 2012 and ending December 31, 2014. Minimum payments under this agreement for the year ending December 31, 2014 were \$212,134.

Sewer System Management

The Township entered into an agreement with Exeter Township, Berks County, Authority for the management of Exeter Township's Sewer System. Under the terms of the agreement, payments of up to \$60,000 from Exeter Township are due the Authority in semiannual payments of \$30,000 for administrative expenses through 2022, when the management agreement dated July 15, 2002 expires. For the year ended December 31, 2013, \$40,000 was paid to the Authority under this agreement.

Leases

The Township has entered into lease agreements, as lessee, for financing the acquisition of vehicles and other equipment. The leases have expiration dates extending through 2017.

As of December 31, 2013, the future minimum lease payments are as follows for the year ending December 31:

			<u> </u>
		\$	243,426
		-	
2018			2,122
2017			4,286
2016			50,700
2015			86,647
2014		\$	99,671

Notes to Financial Statements December 31, 2013

Note 13 - Commitments and Contingencies (continued)

Contingencies

Litigation

The Township is a defendant in lawsuits that have been referred to the lawyers who represent the Township's insurance carrier. While it is not feasible to determine the outcome of these matters, in the opinion of management, any total ultimate liability would not have a material effect on the Township's financial position.

Concentration of Labor

The Township entered into a collective bargaining agreement with the Police Officers Association, effective January 1, 2014 through December 31, 2016. The Township also entered into a collective bargaining agreement with nonuniform employees, effective January 1, 2013 through December 31, 2014. Of the Township's total workforce, 40% is covered by the agreement with the police officers and 49% is covered by the agreement with the nonuniform employees.

Note 14 - Subsequent Events

The Township has evaluated subsequent events through June 11, 2014. This date is the date the financial statements were available to be issued. The following event subsequent to December 31, 2013 was noted:

In January 2014, the Township ordered the dissolution of the Exeter Township, Berks County, Authority.

Schedules of Funding Progress

Exeter Township Police Pension Plan

Actuarial Valuation Date	Actuarial Value of Assets (a)		Lia	Actuarial Accrued bility (AAL) - Entry Age (b)	Ur	nderfunded AAL UAAL (b-a)	Funded Ratio (a/b)		Covered Payroll (c)	UAAL as a Percentage of Covered Payroll ((b-a)/c)
January 1, 2009 January 1, 2011 January 1, 2013	\$	8,211,475 9,759,266 11,057,915	\$	10,186,585 11,371,131 13,363,704	\$	1,975,110 1,611,865 2,305,789	80.6% 85.8% 82.7%	\$	2,538,835 2,552,468 2,717,672	77.8% 63.1% 84.8%
xeter Township Employees	' Pension F	Plan								
Actuarial Valuation Date	`	Actuarial Value of Assets (a)		Actuarial Accrued bility (AAL) - Entry Age (b)	Ur	derfunded AAL UAAL (b-a)	Funded Ratio (a/b)	Covered Payroll (c)		UAAL as a Percentage of Covered Payroll ((b-a)/c)
January 1, 2009 January 1, 2011 January 1, 2013	\$	566,223 787,611 1,029,208	\$	1,081,790 1,320,042 1,496,670	\$	515,567 532,431 467,462	52.3% 59.7% 68.8%	\$	535,326 546,007 556,565	96.3% 97.5% 84.0%
xeter Township Post-Empl	oyment Be	enefits Other t	han P	ensions						
Actuarial	=	Actuarial Value of	Lia	Actuarial Accrued bility (AAL) -	Ur	nderfunded AAL UAAL	Funded Ratio		Covered Payroll	UAAL as a Percentage of Covered Payroll
Valuation Date		Assets (a)		Entry Age (b)		(b-a)	(a/b)		(c)	((b-a)/c)

Exeter Township

Budgetary Comparison Schedule - Modified Cash Basis - General Fund

			Y	ear Ended De	cemb	er 31, 2013		
		Budgeted	l Amo	ounts		Actual	Var	iance with
		Original		Final		Amounts	Fin	al Budget
Devenues								
Revenues								
Taxes:	•	0.407.004	•	0.407.004	•	0.000.400	•	(20,000)
Real estate	\$	2,437,391	\$	2,437,391	\$	2,398,168	\$	(39,223)
Real estate transfer		240,000		240,000		403,938		163,938
Per capita		72,090		72,090		64,934		(7,156)
Earned income		3,055,000		3,055,000		3,241,515		186,515
Local services		311,000		311,000		314,403		3,403
Business privilege		475,000		475,000		432,241		(42,759)
Licenses and permits		358,350		358,350		391,107		32,757
Fines and forfeits		127,640		127,640		124,535		(3,105)
Interest and rents		41,484		41,484		36,715		(4,769)
Intergovernmental revenues		718,725		718,725		682,873		(35,852)
Charges for services		1,229,076		1,229,076		1,050,565		(178,511)
Miscellaneous		138,000		138,000		315,126		177,126
Total Revenues		9,203,756		9,203,756		9,456,120		252,364
Expenditures								
Current:								
General government		773,198		773,198		755,293		17,905
Public safety		5,244,809		5,244,809		5,115,478		129,331
Health and human services		24,900		24,900		25,813		(913)
Public works - sanitation		200,000		200,000		195,796		4,204
Public works - highways and streets		1,715,198		1,715,198		1,724,627		(9,429)
Culture and recreation		568,886		568,886		559,670		9,216
Community development		40,000		40,000		43,879		(3,879)
Debt service:		-,		-,		.,.		(-,,
Principal		_		_		295,096		(295,096)
Interest		338,010		338,010		49,536		288,474
Benefits		38,466		38,466		236,550		(198,084)
Property and casualty insurance		159,895		159,895		166,118		(6,223)
Capital outlay		122,008		122,008		89,579		32,429
Miscellaneous		170,250		170,250		182,703	-	(12,453)
Total Expenditures		9,395,620		9,395,620		9,440,138		(44,518)
Excess (Deficiency) of								
Revenues over (under)								
Expenditures		(191,864)		(191,864)		15,982		207,846
—		((

Exeter Township

Budgetary Comparison Schedule - Modified Cash Basis - General Fund (continued)

	Year Ended December 31, 2013													
		Budgeted	Amo	unts		Actual	Var	iance with						
		Original		Final		Amounts	Fina	al Budget						
Other Financing Sources (Uses)														
Transfers in	\$	-	\$	-	\$	346	\$	346						
Transfers out		-		-		(83,100)		(83,100)						
Sale of assets		-		<u> </u>		4,655		4,655						
Total Other Financing														
Sources (Uses)		-		-		(78,099)	-	(78,099)						
Net Change in Fund														
Balances	\$	(191,864)	\$	(191,864)		(62,117)	\$	129,747						
Fund Balance at Beginning of Year						2,999,996								
Fund Balance at End of Year					\$	2,937,879								

Note to Budgetary Comparison Schedule December 31, 2013

Note 1 - Budget Matters

The Board of Supervisors annually adopts the budget for the General, Utility, Fire, Park Improvement, State Liquid Fuels Highway Aid, Capital Expenditure, Capital Improvement, Golf Acquisition, Apparatus, Traffic Improvement, Debt Service, Sewer and Country Club Funds. Budgetary control is legally maintained at the fund level.

The Second Class Township Code provides for the modification of the budget and supplemental appropriations and transfers.

Appropriations, except open project appropriations, encumbrances and unexpended grant appropriations, lapse at the end of each fiscal year.

The budget is prepared on the same modified cash basis of accounting as applied to the governmental funds in the basic financial statements.

Combining Statement of Assets and Fund Balances - Modified Cash Basis - Other Governmental Funds

	December 31, 2013																								
	Special Revenue Funds Capital Project Funds																								
												tate Liquid												Debt	Total Other
						ntion Pond/	'			Park	Fue	els Highway		Capital		Capital		Golf				Traffic		Service	Governmental
		Utility		Fire	Sto	rm Water		K-9	Imp	rovement		Aid	Ex	penditure	Imp	provement	Ac	quisition	A	pparatus	Imp	rovement		Fund	Funds
Assets																									
Cash																									
Unrestricted	\$	35,802	\$	268,609	\$	76,571	\$	-	\$	67,785	\$	-	\$	565,077	\$	-	\$	-	\$	365,388	\$	-	\$	-	\$ 1,379,232
Restricted		-				-		9,687		-		109,390				264,177		766,498				43,260		542,328	1,735,340
Total Assets	\$	35,802	\$	268,609	\$	76,571	\$	9,687	\$	67,785	\$	109,390	\$	565,077	\$	264,177	\$	766,498	\$	365,388	\$	43,260	\$	542,328	\$ 3,114,572
Fund Balances																									
Restricted	\$	-	\$	-	\$	-	\$	9,687	\$	-	\$	109,390	\$	-	\$	264,177	\$	766,498	\$	-	\$	43,260	\$	-	\$ 1,193,012
Committed		35,802		268,609		76,571				67,785		<u> </u>		565,077						365,388				542,328	1,921,560
Total Fund Balances	\$	35,802	\$	268,609	\$	76,571	\$	9,687	\$	67,785	\$	109,390	\$	565,077	\$	264,177	\$	766,498	\$	365,388	\$	43,260	\$	542,328	\$ 3,114,572

Combining Statement of Revenues, Expenditures and Changes in Fund Balances - Modified Cash Basis - Other Governmental Funds

Vaar	Endod	December	24 2	n

									Year E	nded D	ecember 3	31, 2013										
			Sp	ecial Rev	enue F	unds							Ca	pital P	ital Project Funds							
	Utility	 Fire		ion Pond/ n Water		K-9	Pa Improv		e Liquid Highway Aid		apital enditure	Capital Improvement		Golf Acquisition		Apparatus		Traffic Improvement		Debt Service Fund		Total Other Governmental Funds
Revenues																						
Taxes, real estate	\$ 205,278	\$ 632,567	\$	-	\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-	\$	-	\$	688,946	\$ 1,526,791
Interest and rents	196	1,285		238		21		416	997		41,638		812		2,460		734		318		946	50,061
Intergovernmental revenues	-	72,917		-		-		-	597,829		-		-		-		-		-		-	670,746
Charges for services	-	-		-		-	3	32,725	-		-		-		-		-		-		-	32,725
Miscellaneous	 75	 		2,503		7,137			 				421		1,411						<u> </u>	11,547
Total Revenues	 205,549	 706,769		2,741		7,158	3	33,141	 598,826		41,638		1,233		3,871		734		318		689,892	2,291,870
Expenditures																						
Current:																						
Public safety	77,081	414,212		_		_		_	_		_		_		_		_		_		_	491,293
Public works - highways and	77,001	717,212		_		_		_	_		_		_		_		_		_		_	431,233
streets	88,925	_		_		_		_	201,904		_		_		_		_		114,119		_	404,948
Culture and recreation	-	_		_		_	15	56,719	201,304		_		-		2,000		_				-	158,719
Community development	2,176	_		_		_		-	_		_		_		-,000		_		_		13,297	15,473
Debt service:	_,																				.0,20.	,
Principal		19,703		_		_		_	60,661		41,915		_		_		_		_		45,000	167,279
Interest		-				_		_	4,461				_		_		_		_		816,035	820,496
Capital outlay		_		_		_		750	315,637		6,454		10,000		15,185		_		_		-	348,026
Miscellaneous	34	_				_		-	-		-		-		-		_		_		531	565
·····oodiiai ioodo	 	 			-				 													
Total Expenditures	 168,216	 433,915				-	15	57,469	 582,663		48,369		10,000		17,185		-		114,119		874,863	2,406,799
Excess (Deficiency) of Revenues over (under) Expenditures	37,333	272,854		2,741		7,158	(12	24,328)	16,163		(6,731)		(8,767)		(13,314)		734		(113,801)		(184,971)	(114,929)
Other Financing Sources (Uses)																						
Transfers in	_	_		_		_		_	_		83,100		10,000		_		133,900		_		270,000	497,000
Transfers out	(10,000)	(133,900)		_		_		_	-		-		-		_		-		-		-	(143,900)
	 (10,000)	 (100,000)																			_	(****)
Total Other Financing																						
Sources (Uses)	 (10,000)	 (133,900)							 -		83,100		10,000				133,900				270,000	353,100
Net Change in Fund Balances	27,333	138,954		2,741		7,158	(12	24,328)	16,163		76,369		1,233		(13,314)		134,634		(113,801)		85,029	238,171
Fund Balances at Beginning of Year	 8,469	 129,655		73,830		2,529	19	92,113	 93,227		488,708	2	262,944		779,812		230,754		157,061		457,299	2,876,401
Fund Balances at End of Year	\$ 35,802	\$ 268,609	\$	76,571	\$	9,687	\$ (67,785	\$ 109,390	\$	565,077	\$ 2	264,177	\$	766,498	\$	365,388	\$	43,260	\$	542,328	\$ 3,114,572