

PUC-77

PENNSYLVANIA PUBLIC UTILITY COMMISSION  
Uniform Cover and Calendar Sheets

1. <u>REPORT DATE:</u>	:	2. <u>BUREAU AGENDA NO.</u>
May 10, 1991	:	MAY-91-T-511*
3. <u>BUREAU:</u>	:	
Transportation	:	
4. <u>SECTION</u>	:	5. <u>PUBLIC MEETING DATE:</u>
Technical Review	:	
6. <u>APPROVED BY:</u>	:	May 30, 1991
Director: Ernst 7-2154	:	
Supervisor: Bigelow/Marzoif 3-5945	:	
7. <u>MONITOR:</u>	:	
	:	
8. <u>PERSON IN CHARGE:</u>	:	
Pike 3-5947	:	
9. <u>DOCKET NO.:</u>	:	
A-00094076, F. 1, Am-A	:	
10. (a) <u>CAPTION</u> (abbreviate if more than 4 lines)		
(b) Short summary of history & facts, documents & briefs		
(c) Recommendation		

(a) Application of Glose Moving & Storage, Inc., Allentown, Lehigh County, a corporation of the Commonwealth of Pennsylvania, for the approval of the transfer to applicant of all the rights held by Arthur W. Miller, t/d/b/a Checkerboard Vans at A-00100172.

(b) Transferor proposes to transfer its P.U.C. common carrier rights for a total of \$6,000. Tangible assets involved in the sale total \$39,000.

(c) The Bureau of Transportation recommends that the Commission adopt the proposed order approving the transfer application and cancelling the certificate issued to the transferor by supplemental order.

DAP:11

RLS

11. MOTION BY:	Commissioner Chm. Smith	Commissioner Holland - Yes
SECONDED:	Commissioner Rhodes	Commissioner Rolka - Yes
		Commissioner

CONTENT OF MOTION: Staff recommendation adopted.



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P. O. BOX 3265, HARRISBURG, Pa. 17120

June 5, 1991

IN REPLY PLEASE  
REFER TO OUR FILE

A-94076  
F. 1, Am, -A

GLOSE MOVING & STORAGE INC  
PO BOX 2185  
LEHIGH VALLEY PA 18001

Application of Glose Moving & Storage, Inc.

To Whom It May Concern:

Enclosed is the compliance order issued by the Commission in this proceeding.

The applicant will not be permitted to operate or engage in any transportation granted by the enclosed order until a tariff has been prepared and filed in accordance with the enclosed instructions.

Motor carriers operating without complying with the above requirement will be subject to the penalty provisions of the Public Utility Code.

Commission regulations require compliance with the above requirement within sixty (60) days of the date of this letter. Failure to comply within the sixty (60) day period will cause the Commission to rescind the action May 30, 1991 and dismiss the application without further proceedings.

Very truly yours,

Jerry Rich, Secretary

lg

Enclosure  
Certified Mail  
Receipt Requested  
Tariff Contact Person: Joseph Machulsky (717) 787-5521

DOCUMENT  
FOLDER

DOCKETED  
JUN 07 1991

BTL

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, PA 17120

Public Meeting held May 30, 1991

Commissioners Present:

William H. Smith, Chairman  
Joseph Rhodes, Jr., Vice-Chairman  
Wendell F. Holland, Commissioner  
David W. Rolka, Commissioner

Application of Glose Moving & Storage, Inc., for the transfer of all of the operating rights of Arthur W. Miller, t/d/b/a Checkerboard Vans under the certificate issued at A-00100172 subject to the same limitations and conditions.

A-00094076  
F. 1  
Am-A

\_\_\_\_\_  
Thomas Traud for the applicant.  
\_\_\_\_\_

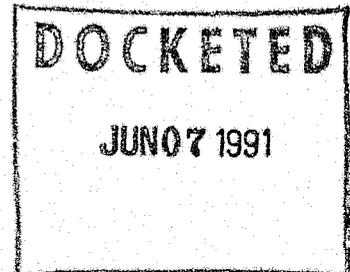
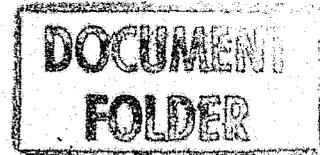
O R D E R

BY THE COMMISSION:

This matter comes before the Commission on an application filed April 12, 1991. Public notice of the application was given in the Pennsylvania Bulletin of May 4, 1991. The unopposed application is certified to the Commission for its decision without oral hearing.

Glose Moving & Storage, Inc. is domiciled at 1302 N. Sherman St., Allentown, Lehigh County. Richard S. Jordan is president and sole stockholder. Joseph Weber is secretary and Ricky Christ is treasurer. Applicant will provide service with two straight trucks and one tractor-trailer combination. The annual report entered by the applicant shows total assets of \$1,307,000 and gross intrastate operating revenues of \$721,604.

It is the practice to eliminate and update archaic language found in authority to be transferred. Right number eleven (11) contained the words "lawfully mined and lawfully prepared" this wording is no longer in use and was removed from the right as granted. In rights number thirteen (13) and



fourteen (14) the county names, "Luzerne" and "Schuylkill" were inserted for purposes of clarity.

The total consideration for the rights and other assets including trucks and equipment is \$45,000. The rights have been assigned a value of \$6,000 with the remainder assigned to the tangible assets. The sales agreement requires the consideration to be paid at settlement within thirty days after PUC and ICC approval.

A review of the record before us indicates that the applicant possesses the requisite experience, equipment and financial capacity to provide the proposed service.

The authority to be transferred has been operated by the transferor, therefore, it is presumed that there is a continuing public need, which may be overcome only by evidence to the contrary. In re: Byerly, 440 Pa. 521 (1970); Hostetter v. Pa. P.U.C., 160 Super. Ct. 94 (1947). Since the record is void of any such evidence, this presumption of continuing public need applies in this transfer proceeding.

We find:

1. The applicant is fit, willing and able to provide the service proposed.

2. Transfer of the authority is in the public interest and is necessary for the continued accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the transfer application be and is hereby approved and that a certificate be issued granting the following rights:

1. To transport, as a Class D carrier, property between points in the borough of Tamaqua, Schuylkill County, and within ten (10) miles by the usually traveled highways of the limits of said borough.
2. To transport, as a Class D carrier, household goods and office furniture, stock and fixtures, showcases and racks in use and merchandise sold and purchased in bulk from the borough of Tamaqua, Schuylkill County, to other points in Pennsylvania, and vice versa.
3. To transport, as a Class D carrier, meats and meat products shipped to the borough of Tamaqua, Schuylkill County, in carload lots by Hormel & Company, John Morrell & Company and Columbus Packing Company to points within fifty (50) miles by the usually traveled highways of the limits of the said borough.

4. To transport, as a Class B carrier, property between points in the city of Pottsville, Schuylkill County.
5. To transport, as a Class C carrier, uncrated furniture, oil, gasoline tanks and pumps from points in the city of Pottsville, Schuylkill County, to points within twenty (20) miles by the usually traveled highways of the city limits.
6. To transport, as a Class D carrier, household goods in use, from points in the city of Pottsville, Schuylkill County, to other points in Pennsylvania, and vice versa.
7. To transport, as a Class D carrier, shirts and skirt making material for the Onyx Blouse Company between its factories in Pottsville, New Philadelphia and Orwigsburg, Schuylkill County.
8. To transport, as a Class D carrier, surplus commodities for the Department of Property and Supplies from points in the city of Pottsville, Schuylkill County, to points in the counties of Schuylkill, Northumberland, Berks and Dauphin.
9. To transport, as a Class B carrier, property between points in the borough of Shenandoah, Schuylkill County, and within five (5) miles, by the usually traveled highways of the limits of said borough.
10. To transport, as a Class D carrier, household goods in use from points in the borough of Shenandoah, Schuylkill County, and within five (5) miles of the limits of said borough to points within two hundred (200) miles, by the usually traveled highways of the limits of said borough, and vice versa.
11. To transport, as a Class D carrier, coal, freight, stone, flour and sugar between points in the borough of Shenandoah, Schuylkill County, and within twenty-five (25) miles by the usually traveled highways of the limits of said borough; provided no haul shall exceed a distance of twenty-five (25) miles from point of origin to point of destination.
12. To transport, as a Class D carrier, household furnishings in use between points in the boroughs of Shenandoah and Ringtown, and the township of

West Mahanoy, Schuylkill County, and from points in the said boroughs and township to points in Pennsylvania, and vice versa.

13. To transport, as a Class D carrier, household goods, works of art, office furnishings, plant equipment, and furnishings of households, institutions, offices, libraries, industrial plants, showrooms and carnivals, all in use, between points in the territory bounded by but excluding Ashley, Nanticoke, Shickshinny, Luzerne County, Berwick, Mainville (a village in Main Township), Columbia County, Ringtown, Shenandoah, Mahanoy City, Tamaqua, Schuylkill County, Summit Hill, Jim Thorpe (formerly Mauch Chunk), and Lehigh Tannery (a village in Kidder Township), Carbon County.
14. To transport, as a Class D carrier, household goods, works of art, office furnishings, plant equipment, and furnishings of households, institutions, offices, libraries, industrial plants, showrooms and carnivals, all in use, from points in the territory bounded by, but excluding, Ashley, Nanticoke, Shickshinny, Luzerne County, Berwick, Mainville (a village in Main Township), Columbia County, Ringtown, Shenandoah, Mahanoy City, Tamaqua, Schuylkill County, Summit Hill, Jim Thorpe (formerly Mauch Chunk), and Lehigh Tannery (a village in Kidder Township), Carbon County, to other points in Pennsylvania, and vice versa.

subject to the following general conditions:

1. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the property and rights to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.
2. That applicant shall not record in its utility accounts any amount representing the rights herein granted in excess of the actual cost of such rights to the original holder thereof.

3. That the applicant charge to Account 1550, Other Intangible Property, \$45,000, being the amount of the consideration payable by it for the rights and going concern value attributable thereto; less any amount recorded under condition 2 above; and subject to further adjustment due to any normal interim transactions to the date of actual transfer.
4. That the accounts of the transferee shall reflect the same book values as the records of the transferor at the effective date of the transfer, any previously recorded appreciation having been deleted therefrom; provided that the applicant shall not record in its utility accounts any amounts representing the rights herein granted in excess of the actual cost of such rights to the original holder thereof.
5. That the operating authority granted herein, or now held or subsequently granted to the applicant to the extent that it is duplicative shall not be construed as conferring more than one operating right.
6. That the certificate holder shall not transfer, sell or in any way convey any of its outstanding capital stock to any individual, partnership, corporation or any entity, without the prior filing of an application and approval thereof by the Commission under 66 PA C.S.A. §1102(a)(3).

IT IS FURTHER ORDERED: That the applicant shall not engage in any transportation granted herein until it has complied with the requirements of the Pennsylvania Public Utility Code and the rules and regulations of this Commission relative to the filing and acceptance of a tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That in the event said applicant has not, on or before sixty (60) days from the date of the service of this order, complied with the requirements hereinbefore set forth, the application shall be dismissed without further proceedings.

IT IS FURTHER ORDERED: That upon compliance with this order, the rights granted the transferor, Arthur W. Miller, t/d/b/a Checkerboard Vans at A-00100172 be cancelled and the record be marked closed.

BY THE COMMISSION,

A handwritten signature in black ink, appearing to read "Jerry Rich". The signature is stylized with a large, sweeping initial "J" and "R".

Jerry Rich  
Secretary

(SEAL)

ORDER ADOPTED: May 30, 1991

ORDER ENTERED: JUN - 5 1991



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P. O. BOX 3265, HARRISBURG, Pa. 17120

June 11, 1991

IN REPLY PLEASE  
REFER TO OUR FILE

R-16

GLOSE MOVING & STORAGE INC  
PO BOX 2185  
LEHIGH VALLEY PA 18001

Re: A-00094076, F. 1, Am-A - Glose Moving & Storage, Inc.

Dear Sirs:

Under date of June 5, 1991, the Secretary's office transmitted to you the Commission's compliance order adopted May 30, 1991, evidencing approval of the above application which is in effect a transfer of the rights formerly held by Arthur W. Miller, t/d/b/a Checkerboard Vans at A-00100172. The letter transmitting the order directs attention to the requirement for the filing of a tariff.

Pa. Code, Title 52, Section 23.13(c) provides that in the case of change of ownership, etc., if feasible to do so, the tariffs of the former operator shall be adopted by the new operator, and no change in rates is permitted to cover the transfer of rights.

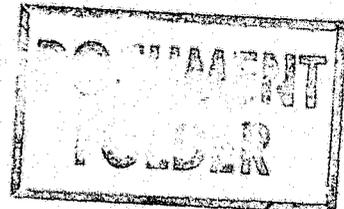
In this instance it is not possible to meet the tariff requirements by the adoption of the former tariff for the reason that the present tariff's description of operating authority does not conform with the approval of this application.

It will be necessary, therefore, to file a new tariff which should be designated Freight Pa. P.U.C. No. 6. The tariff should name the same rates, rules and regulations as were filed by the former operator and may be issued to become effective on one day's notice under authority of Pa. Code, Title 52, Section 23.42.

Very truly yours,  
Barry L. Ernst, Director  
Bureau of Transportation

*Joseph M. Machulsky*  
By: Joseph M. Machulsky, Chief  
Financial Document Section

Contact Person: G. B. Harry  
(717) 783-5937





COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P. O. BOX 3265, HARRISBURG, Pa. 17120

July 8, 1991

IN REPLY PLEASE  
REFER TO OUR FILE

A. 00094076  
F. 1, Am-A

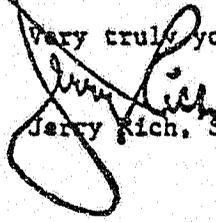
GLOSE MOVING & STORAGE, INC.  
P.O. BOX 2185  
LEHIGH VALLEY, PA 18001

Application of GLOSE MOVING & STORAGE, INC.

To Whom It May Concern:

Please be advised that the tariff requirement has been satisfied in the above entitled proceeding and you may now utilize those rights.

Very truly yours,

  
Jerry Rich, Secretary

DOCUMENT  
FOLDER

DOCKETED  
JUL 11 1991

1. REPORT DATE: February 19, 1992	:	2. BUREAU AGENDA NO.
	:	MAR-92-T-226
3. BUREAU: Transportation	:	
4. SECTION(S): Financial Review	:	5. PUBLIC MEETING DATE:
6. APPROVED BY:	:	
Director: Ernst: 7-2154	:	MARCH 12, 1992
Supervisor: Karl: 3-5948	:	
7. PERSON IN CHARGE:	:	
E. R. Hawk 3-1763	:	
8. DOCKET NO.:	:	

9. (a) CAPTION (abbreviate if more than 4 lines)  
 (b) Short summary of history & facts, documents & briefs  
 (c) Recommendation

(a) Motor carrier rate increase of more than 1% for carriers with gross annual revenues of \$500,000 or more.

Tristate Household Goods Conference, Inc.  
 on behalf of  
GLOSE MOVING AND STORAGE, INC.                      A-00094076  
 Allentown, Lehigh County

- (b) Proposed rate increases are to offset increases in motor carrier's general operating expenses.
- (c) The staff recommends that the Commission approve the acceptance of the tariff under the prescribed rules.

ERH:jas

11. MOTION BY:	Commissioner Chm. Rolka	Commissioner Commissioner Commissioner	Holland - Yes
SECONDED:	Commissioner Rhodes		
CONTENT OF MOTION: Staff recommendation adopted.			

# O'Brien's - Glose Moving & Storage

1302 N. Sherman Street, Allentown, PA 18103  
Tel. (215) 435-3501

Other Locations:  
O'Brien's Moving & Storage, Reading, PA  
O'Brien's - Checkerboard Vans Moving & Storage, Tamaqua, PA



April 21, 1992

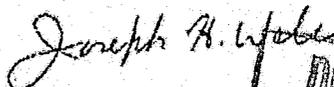
Commonwealth of Pennsylvania  
PA Public Utility Comm.  
P.O. Box 3265  
Harrisburg, PA 17120  
Attn: Dawn Beaston

Dear Ms. Beaston:

Glose Moving & Storage, P.U.C. #A94076 is requesting a change of address from P.O. Box 2185, Allentown, PA to 1302 N. Sherman St., Allentown, PA 18103. We would like this change to take place immediately.

If you need any further information please write or call at 215-435-3501.

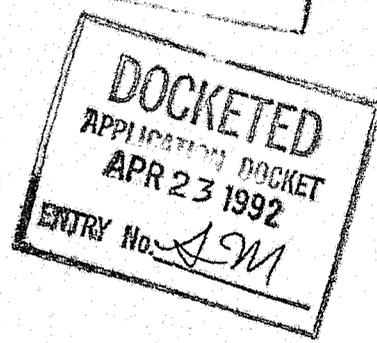
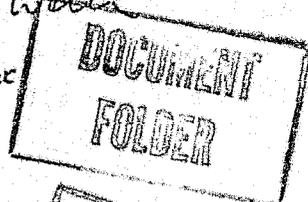
Sincerely,



Joseph H. Weber  
Secretary

RLS

JHW/lp



File  
A-00094076  
JC-54-428

# O'Brien's - Glose Moving & Storage

1302 N. Sherman Street  
Allentown, Pennsylvania 18103  
Tel. (215) 435-3501

Other Locations:  
O'Brien's Moving & Storage, Reading, PA  
O'Brien's - Checkerboard Vans Moving & Storage, Tamaqua, PA  
O'Brien's Moving & Storage of NJ, Washington, NJ

August 30, 1994

DOCUMENT  
FOLDER

Frances Walkinshaw  
Technical Review Division  
Bureau of Safety & Compliance  
PA P.U.C.  
P.O. Box 3265  
Harrisburg, PA 17105

Dear Ms. Walkinshaw:

As a follow up to our recent telephone conversation pertaining to our yellow pages ad that states "free cartons available for qualified moves", this is pertaining to interstate moves.

We do not supply free cartons on Pennsylvania Intra State moves.

If you want to discuss this further, please feel free to call me.

Sincerely,

*Richard Jordan*  
Richard Jordan  
President

RJ/lp

PA PUBLIC UTILITY COMMISSION

SEP 4 1994

BUREAU OF SAFETY & COMPLIANCE  
TECHNICAL REVIEW DIVISION

MAKE YEAR VEHICLE # G.V. W. ENGINE EST. COST AND U.I. FROM ACQUISITION DATE  
 FROM: 1974

TRUCKS

FORD VAN	1983	—	5000	REMANUE	10700	
CHEVY VAN	1985	5	5700	UPRE DECKWAL	11315	
CHEVY VAN	1977	6	5000		9000	
CHEVY VAN	1994	22557	10000		14783	
CHEVY VAN	1987	21271	10000	REMANUE	15800	
CHEVY VAN	1984	22298	10000	UPRE DECKWAL	19964	
CHEVY VAN	1988	21400	26000		34000	
CHEVY S-7	1988	21449	286000		37000	
CHEVY S-7	1990	21933	25000	TRIMMER	32410	
CHEVY S-7	1987	21856	25000		35000	
CHEVY S-7	1983	22402	25000	TRIMMER	31000	
CHEVY S-7	1987	20744	24000	TRIMMER	35000	
CHEVY S-7	1987	22853	29000		41684	
CHEVY S-7	1984	22555	29000		41684	

TRUCKS

CHEVY	1990	31540	44000	UPRE DECKWAL	28000	
CHEVY	1982	35739	44000	REMANUE	35231	5000 ML
CHEVY	1986	35940	44000	REMANUE	35231	5000 ML
CHEVY	1977	32813	56000	UPRE DECKWAL	28894	
CHEVY	1989	35528	56000		50000	
CHEVY	1985	36215	62000		49508	
CHEVY	1986	35682	64000	TRIMMER	57075	1000 ML
CHEVY	1985	36210	64000		49508	
CHEVY	1989	36535	68000		50000	1000 ML
CHEVY	1994	35197	72000		64500	1000 ML
CHEVY	1987	37323	72000		55000	1000 ML

VEHICLES

DODGE CROWN	1992	—	—	REMANUE	16048	
FORD EXPEDITE	1992	—	—	UPRE DECKWAL	81009	
CHEVY CONCORDE	1993	—	—		14093	
CHEVY CONCORDE	1988	—	—		2	
CHEVY CONCORDE	1971	—	—		2	
FORD RANGER	1994	—	—		16683	

POOR ORIGINAL

TRAVELERS  
MILE

1	2	3	4	5	6	7	8	9	10	11	12
YEAR	VEHICLE #	G.W.W.	GARAGE	557 EAST NEW	O/G	AVL					
KENTUCKY	5D257	22,000	WPA GARAGE	176.35							
DOREY	50319	25,300	↙	?							
KENTUCKY	50258	22,000	NEW STREET	190.35							
CLARE	60009	44,000	TAMMARA	?							
KENTUCKY	61957	40,000	WPA GARAGE	120.09							
KENTUCKY	61957	40,000	↙	105.00							
FRANKF	62125	40,000	↙	?							
FRANKF	62257	65,000	↙	?							
KENTUCKY	63522	65,000	RENOVE	320.45							
FRANKF	63647	52,500	WPA GARAGE	81.409							
ELLEN DAVIS	63682	40,000	↙	25.950							
KENTUCKY	63782	65,000	↙	320.45							
KENTUCKY	64235	65,000	↙	14.000							
REHMOBILE	64236	40,000	↙	26.495							
REHMOBILE	64911	40,000	↙	26.495							
ELLEN DAVIS	64912	40,000	↙	130.00							
KENTUCKY	70225	36,000	↙	135.000							
KENTUCKY	70225	36,000	↙	135.000							
KENTUCKY	70225	36,000	↙	135.000							

REPORT YEAR	CURRENT PERIOD %	LAST YEAR	DESCRIP T I O N	CURRENT YEAR	YEAR - TO - DATE %	LAST YEAR	%
REVENUE							
OPERATING REVENUE							
TRANSPORTATION REVENUE							
22739.37	.00	46073.47	HAULING - INTER	285936.23	.00	271454.02	.00
24733.39	.00	13811.98	HAULING - INTER - O/O	201749.47	.00	183984.25	.00
8435.41	.00	2158.05	HAULING - INTRA	100037.13	.00	143592.12	.00
.00	.00	25.33	HAULING - INTRA - O/O	26565.19	.00	11794.46	.00
.00	.00	.00	HAULING - INTRA - O&I	.00	.00	.00	.00
3157.48	.00	23008.42	HAULING - LOCAL	240147.42	.00	231213.56	.00
69017.84	.00	580.00	HAULING - LOCAL - O/O	9968.20	.00	580.00	.00
3395.67	.00	3737.46	HAULING - LOCAL - O&I	484941.82	.00	169067.13	.00
178.50	.00	3614.97	HAULING - INTERNATIONAL	39330.92	.00	48655.17	.00
14537.61	.00	266.75	HAULING - RECORD STORAGE	1038.75	.00	1174.75	.00
6513.65	.00	15274.41	PACK/UNPACK - INTER	188201.81	.00	164034.84	.00
.00	.00	10152.85	PACK/UNPACK - INTRA/LOCAL	57204.14	.00	85490.84	.00
12.75	.00	.00	PACK/UNPACK - O&I	585.00	.00	.00	.00
6815.49	.00	.00	PACK/UNPACK - INTERNATIONAL	10332.07	.00	9340.60	.00
4052.75	.00	8114.20	CONTAINERS - INTER	99256.65	.00	82362.84	.00
721.00	.00	6219.57	CONTAINERS - INTRA/LOCAL	42673.63	.00	58197.40	.00
.00	.00	225.00	CONTAINERS - O&I	13768.45	.00	6893.89	.00
.00	.00	.00	CONTAINERS - INTERNATIONAL	6499.85	.00	8546.10	.00
11719.03	.00	28536.62	ADD'L TRANS - INTER	105444.77	.00	123937.30	.00
1333.22	.00	3821.21	ADD'L TRANS - INTRA	23456.01	.00	20561.16	.00
20644.97	.00	184620.39	TOTAL TRANSPORTATION REVENUE	1939237.51	.00	1528880.43	.00
COMMISSIONS							
1342.37	.00	1806.63	BOOKING - INTER	193584.27	.00	155395.42	.00
45.00	.00	1403.25	BOOKING - INTRA	3207.89	.00	14156.56	.00
998.03	.00	273.12	BOOKING - INTERNATIONAL	7371.32	.00	4495.39	.00
.00	.00	2453.51	ORIGIN - INTER	13994.87	.00	1520.54	.00
.00	.00	.00	ORIGIN - INTRA	.00	.00	.00	.00
.00	.00	.00	DESTINATION & CHS	.00	.00	.00	.00
20927.72	.00	23014.31	TOTAL COMMISSIONS REVENUE	228858.35	.00	169581.02	.00
STORAGE REVENUE							
4677.06	.00	2875.96	SIT STORAGE - INTER	13330.82	.00	18223.28	.00
.00	.00	1456.67	SIT STORAGE - INTRA	1838.48	.00	3484.40	.00
8998.01	.00	5952.77	HIG STORAGE - LOCAL	88624.44	.00	65011.63	.00
307.20	.00	.00	STORAGE - COMMERCIAL	1000.75	.00	1830.78	.00
1814.38	.00	2882.33	STORAGE - REC STORAGE	31354.15	.00	25906.87	.00
15696.65	.00	13167.73	TOTAL STORAGE REVENUE	136148.64	.00	118856.96	.00
HANDLING REVENUE							
2746.08	.00	(125.63)	WAREHOUSE HANDLING - INTER	8645.44	.00	6670.35	.00
.00	.00	637.36	WAREHOUSE HANDLING - INTRA	.00	.00	2900.12	.00
1311.60	.00	1041.82	WAREHOUSE HANDLING - LOCAL	9593.52	.00	8496.19	.00
.00	.00	.00	WAREHOUSE HANDLING - COMM	729.25	.00	664.16	.00
140.50	.00	460.66	WAREHOUSE HANDLING - REC STORAGE	2454.00	.00	3939.74	.00

CURRENT YEAR	%	PERIOD		%	DESCRIPTION	CURRENT YEAR	%	TD - LAST YEAR	%
		LAST YEAR	YEAR						
4198.18	.00	2013.21		.00	TOTAL HANDLING REVENUE	21422.21	.00	22670.56	.00
157.10	.00	1033.50		.00	OTHER OPERATING REVENUE	3258.39	.00	9874.50	.00
2099.25	.00	1749.64		.00	SCALE REVENUE	22417.89	.00	22106.35	.00
2256.35	.00	2783.14		.00	INSURANCE REVENUE	.00	.00	.00	.00
					GAIN ON SALE OF ASSETS	25676.28	.00	31980.85	.00
					TOTAL OTHER OPERATING REVENUE				
249523.87	.00	225598.78		.00	TOTAL OPERATING REVENUE	2351342.99	.00	1983969.82	.00
485.71	.00	1347.58		.00	MISCELLANEOUS REVENUE	5490.94	.00	4494.23	.00
252009.58	.00	226946.36		.00	TOTAL REVENUE	2356833.93	.00	1988464.05	.00
					EXPENSES				
					OPERATING EXPENSES				
(115.51)	.00	(16799.53)		.00	WAGES - DRIVER/HELPER-INTER	(63196.03)	.00	(74503.00)	.00
(879.62)	.00	(1563.09)		.00	WAGES - DRIVER/HELPER-INTERA	(17023.45)	.00	(14503.22)	.00
(1526.51)	.00	(7095.90)		.00	WAGES - DRIVER/HELPER-LOCAL	(81447.21)	.00	(72078.65)	.00
(684.40)	.00	(715.04)		.00	WAGES - DRIVER/HELPER-INT'L	(6119.64)	.00	(9121.00)	.00
(195.37)	.00	.00		.00	WAGES - DRIVER/HELPER-REC ST	(60.11)	.00	.00	.00
(2698.17)	.00	(1703.85)		.00	WAGES - DRIVER/HELPER - D&I	(111258.10)	.00	(51666.29)	.00
(1089.83)	.00	(2133.10)		.00	WAGES - PACKING - INTER	(27107.98)	.00	(23296.91)	.00
(36.05)	.00	(1763.77)		.00	WAGES - PACKING - INTRA/LOCAL	(7456.32)	.00	(8874.43)	.00
(479.38)	.00	891.48		.00	WAGES - PACKING - INT'L	(4315.34)	.00	(4194.57)	.00
(1349.09)	.00	(856.83)		.00	WAGES - WAREHOUSE - SIT	(6524.93)	.00	(10623.09)	.00
(2527.51)	.00	(1003.37)		.00	WAGES - WAREHOUSE-HHG/LOCAL	(10664.81)	.00	(5558.04)	.00
(275.87)	.00	(2110.79)		.00	WAGES - WAREHOUSE MANAGER	(24425.15)	.00	(17789.79)	.00
(4412.02)	.00	(91.73)		.00	WAGES - WAREHOUSE-REC STOR	(5572.84)	.00	(1116.49)	.00
(387.00)	.00	(632.51)		.00	WAGES - REP & MAINT	(26576.92)	.00	(4811.61)	.00
.00	.00	(195.43)		.00	WAGES - OTHER	(5294.55)	.00	(2818.29)	.00
(48201.44)	.00	.00		.00	WAGES - CHS	.00	.00	.00	.00
		(35773.46)		.00	TOTAL WAGES	(417043.38)	.00	(300954.42)	.00
(2343.49)	.00	(2861.81)		.00	OTHER OPERATING EXPENSES	(24284.58)	.00	(23409.37)	.00
(8074.28)	.00	(4392.09)		.00	GROUP INSURANCE - LABOR	(64347.18)	.00	(44752.01)	.00
(417.43)	.00	(514.11)		.00	WORKMEN'S COMP - LABOR	(5440.39)	.00	(4403.86)	.00
(204.80)	.00	(1008.00)		.00	PENSION - LABOR	(12838.80)	.00	(9380.40)	.00
					VACATION/HOLIDAY - LABOR				

CURRENT YEAR	%	CURRENT PERIOD		%	D E S C R I P T I O N	CURRENT YEAR	%	TO DATE		%
		LAST YEAR	LAST YEAR					LAST YEAR	LAST YEAR	
(5124.64)	.00	(3182.00)	(19856.70)	.00	TAXES - PAYROLL - LABOR	(48200.16)	.00	(33619.18)	.00	
(1000.00)	.00	(2426.90)	(1405.53)	.00	PACKING EXPENSE - COMM PKR	(39382.24)	.00	(42669.37)	.00	
(5035.50)	.00	(4305.85)	(24520.95)	.00	PACKING EXPENSE - D/O	(53007.00)	.00	(45394.48)	.00	
(12156.69)	.00	(13787.96)	(1405.53)	.00	HAULING EXPENSE - D/O	(171154.88)	.00	(179231.73)	.00	
(2172.07)	.00	(1234.91)	(18566.70)	.00	ADD'L TRANSP EXPENSE - D/O	(16840.22)	.00	(16154.45)	.00	
(2732.62)	.00	(1386.14)	(18566.70)	.00	MISC DRIVER EXPENSE - D/O	(20046.01)	.00	(24163.93)	.00	
(18566.70)	.00	(16740.52)	(18566.70)	.00	OFFICE MOVE SUPERVISOR	(00)	.00	(96192.37)	.00	
(1405.53)	.00	(1134.88)	(18566.70)	.00	ROAD EXPENSE	(131745.45)	.00	(11855.64)	.00	
(24520.95)	.00	(12841.70)	(18566.70)	.00	CDI LABOR	(12729.14)	.00	(11855.64)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TRAVEL - DRIVER/HELPER	(175862.22)	.00	(143258.26)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	VEHICLE	(325,00)	.00	(227,50)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TARIFFS & SCHEDULES	(97627.56)	.00	(77595.95)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	PACKING & CRATING MATERIALS	(62819.31)	.00	(56347.64)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	OCCUPANCY	(55392.20)	.00	(13613.34)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SUPPLIES	(3079.64)	.00	(2557.78)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	REP & MAINT - EQUIPMENT	(43822.99)	.00	(6946.29)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	EQUIPMENT RENTAL	(1250,00)	.00	(14572.00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	DEPRECIATION	(7253.75)	.00	(6865.71)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	CARGO & WAREHOUSE INSURANCE	(11767.54)	.00	(16689.26)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	PROP & GEN LIAB INSURANCE	(24384.39)	.00	(15201.46)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	CLAIMS	(00)	.00	(5003.00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	LOSS ON SALE OF ASSETS	(5065.84)	.00	(3244.80)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	DISCOUNT ON PURCHASES	(2936.03)	.00	(3126.30)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	INTEREST - VEHICLES	(5362.60)	.00	(6545.78)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	PUC TAX	(694.60)	.00	(635.37)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	BUSINESS PRIVILEGE TAX	(00)	.00	(00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TOTAL OPERATING EXPENSES	(1524571.47)	.00	(1197122.05)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SALES EXPENSE	(00)	.00	(68201.61)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SALES COMMISSIONS	(187332.49)	.00	(73338.18)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SALARIES - SALES	(6818.46)	.00	(4317.76)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	GROUP INSURANCE - SALES	(4089.65)	.00	(4004.38)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	WORKMEN'S COMP - SALES	(3713.07)	.00	(3025.46)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	PENSION - SALES	(16914.67)	.00	(13930.49)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TAXES - PAYROLL - SALES	(6614.15)	.00	(7567.90)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	AUTO	(3535.57)	.00	(3301.17)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	OCCUPANCY	(42007.65)	.00	(36346.03)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	ADVERTISING	(34087.60)	.00	(26815.01)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	COMMUNICATIONS	(748.78)	.00	(694.73)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TRAVEL & ENT - SALES	(19409.71)	.00	(22216.02)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	MISCELLANEOUS SALES EXPENSE	(3557.19)	.00	(3924.37)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	MEMBERSHIP, DUES, MEETINGS - SALES	(700,00)	.00	(175,00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	MOVERS SURVEY	(6100,00)	.00	(6320,00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	DEPRECIATION	(00)	.00	(00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	INTEREST - AUTOS	(00)	.00	(00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	TOTAL SALES EXPENSE	(327450.69)	.00	(274078.11)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	ADMINISTRATIVE EXPENSE	(103756.62)	.00	(104562.07)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SALARIES - MANAGEMENT	(132387.80)	.00	(117977.27)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	SALARIES - ADMINISTRATIVE	(16000,00)	.00	(16000,00)	.00	
(1405.53)	.00	(00)	(18566.70)	.00	RETIREMENT - J.A. O'BRIEN	(00)	.00	(00)	.00	

CURRENT YEAR	%	CURRENT PERIOD		%	DESCRIPTION	CURRENT YEAR	%	YEAR - TO - DATE	
		LAST YEAR	LAST YEAR					LAST YEAR	LAST YEAR
<982.06>	.00	<1629.90>	.00	.00	GROUP INSURANCE - ADMIN	<12981.22>	.00	<14784.58>	.00
<339.65>	.00	<167.33>	.00	.00	WORKMEN'S COMPENSATION - ADMIN	<217.04>	.00	<1955.55>	.00
<948.00>	.00	<640.81>	.00	.00	PENSION - ADMIN	<5638.78>	.00	<5166.01>	.00
<1613.86>	.00	<1480.28>	.00	.00	TAXES - PAYROLL - ADMIN	<20954.58>	.00	<19097.63>	.00
<244.23>	.00	<854.45>	.00	.00	AUTO	<6849.53>	.00	<7314.58>	.00
<44.00>	.00	<50.00>	.00	.00	LICENSES - ADMIN	<168.00>	.00	<191.00>	.00
<732.11>	.00	<832.08>	.00	.00	PROFESSIONAL SERVICES	<15079.15>	.00	<17565.66>	.00
31.50	.00	<764.85>	.00	.00	DRIVER/HELPER TRAINING	<2765.05>	.00	<17565.66>	.00
<1464.40>	.00	<1391.49>	.00	.00	OFFICE SUPPLIES	<11585.69>	.00	<9849.38>	.00
<1873.50>	.00	<510.91>	.00	.00	POSTAGE	<37782.30>	.00	<17247.18>	.00
<522.50>	.00	<266.17>	.00	.00	TRAVEL & ENTERTAINMENT - ADMIN	<4678.96>	.00	<5657.71>	.00
.00	.00	<318.56>	.00	.00	SUBSCRIPTIONS & BOOKS	<1602.91>	.00	<1857.50>	.00
<2.10>	.00	<669.03>	.00	.00	MEMBERSHIP, DUES, MEETINGS - ADMIN	<1464.27>	.00	<1842.76>	.00
<0.29>	.00	<200.00>	.00	.00	DONATIONS & CONTRIBUTIONS	<7847.08>	.00	<6545.98>	.00
.00	.00	<84.09>	.00	.00	MISCELLANEOUS CORPORATE EXPENSE	<778.00>	.00	<1325.00>	.00
<55.00>	.00	<1000.00>	.00	.00	DEPRECIATION	<1086.04>	.00	<1918.41>	.00
<1431.00>	.00	<415.40>	.00	.00	FURNITURE & OFFICE EQUIP	<14310.00>	.00	<10369.00>	.00
<930.50>	.00	<332.01>	.00	.00	BAD DEBTS	<10251.08>	.00	<18460.65>	.00
.00	.00	<1736.76>	.00	.00	CBS BILLING EXPENSE	<2436.72>	.00	<4088.25>	.00
<2173.64>	.00	<695.89>	.00	.00	INTEREST	<19688.39>	.00	<15737.10>	.00
<548.76>	.00	<1237.11>	.00	.00	COVENANT	<6148.56>	.00	<7085.15>	.00
<1237.11>	.00	.00	.00	.00	OTHER TAXES	<12371.10>	.00	<12371.10>	.00
<57992.83>	.00	<47315.74>	.00	.00	TOTAL ADMINISTRATIVE EXPENSES	<446476.21>	.00	<419848.52>	.00
<275219.94>	.00	<199740.99>	.00	.00	TOTAL EXPENSES	<2301263.42>	.00	<1891048.68>	.00
<25210.36>	.00	<27205.37>	.00	.00	REVENUE - CHECKERBOARD	<5570.51>	.00	<97415.37>	.00
					OPERATING REVENUE				
					TRANSPORTATION REVENUE				
3844.71	.00	2445.31	.00	.00	Hauling - INTER	15330.96	.00	21953.98	.00
<155.13>	.00	.00	.00	.00	Hauling - INTER O/O	3309.50	.00	8348.76	.00
.00	.00	2495.02	.00	.00	Hauling - INTRA	27211.07	.00	40408.25	.00
.00	.00	.00	.00	.00	Hauling - INTRA - D/O	3877.76	.00	1151.04	.00
8244.28	.00	9208.04	.00	.00	Hauling - LOCAL	58448.56	.00	56828.54	.00
2949.50	.00	448.00	.00	.00	Hauling - LOCAL D/O	1639.60	.00	1072.00	.00
.00	.00	.00	.00	.00	Hauling - LOCAL - O&I	3752.20	.00	82302.71	.00
1594.36	.00	.00	.00	.00	Hauling - LOCAL - O&I	2697.97	.00	738.49	.00
.00	.00	740.42	.00	.00	Hauling - LOCAL - O&I	11635.61	.00	16726.93	.00
.00	.00	2054.22	.00	.00	Hauling - LOCAL - O&I	10848.85	.00	11558.87	.00
.00	.00	.00	.00	.00	Hauling - LOCAL - O&I	.00	.00	.00	.00
1192.41	.00	478.48	.00	.00	Hauling - LOCAL - O&I	648.70	.00	.00	.00
					Hauling - LOCAL - O&I	6907.36	.00	10074.14	.00

CURRENT YEAR	CURRENT PERIOD %	LAST YEAR	%	DESCRPTION		CURRENT YEAR	%	LAST YEAR	%
				DEBIT	CREDIT				
302.95	.00	1402.45	.00	CONTAINERS - INTRA/LOCAL		7546.30	.00	7999.53	.00
450.50	.00	.00	.00	CONTAINERS - O&I		727.50	.00	2314.50	.00
.00	.00	.00	.00	CONTAINERS - INTERNATIONAL		448.70	.00	.00	.00
308.65	.00	595.28	.00	ADD'L TRANS - INTER		3612.27	.00	4733.77	.00
.00	.00	108.36	.00	ADD'L TRANS - INTRA		3132.48	.00	2469.43	.00
18732.23	.00	19979.59	.00	TOTAL TRANSPORTATION REVENUE		161326.69	.00	253680.94	.00
2503.56	.00	603.23	.00	COMMISSIONS		11870.25	.00	16579.59	.00
.00	.00	.00	.00	BOOKING - INTER		.00	.00	.00	.00
435.12	.00	70.25	.00	BOOKING - INTRA		2486.64	.00	3685.47	.00
.00	.00	.00	.00	ORIGIN - INTER		.00	.00	.00	.00
.00	.00	.00	.00	ORIGIN - INTRA		.00	.00	.00	.00
27.68	.00	673.48	.00	TOTAL COMMISSION REVENUE		14356.99	.00	20266.06	.00
641.13	.00	.02	.00	STORAGE REVENUE		6117.72	.00	85.04	.00
.00	.00	.00	.00	SI STORAGE - INTER		507.60	.00	1674.34	.00
1667.25	.00	1248.40	.00	SI STORAGE - INTRA		17159.80	.00	11795.37	.00
2308.38	.00	1248.42	.00	HHG STORAGE - LOCAL		23785.12	.00	13556.75	.00
517.20	.00	388.80	.00	TOTAL STORAGE REVENUE		23785.12	.00	13556.75	.00
517.20	.00	882.43	.00	HANDLING REVENUE		2684.46	.00	2392.04	.00
.00	.00	493.63	.00	WAREHOUSE HANDLING - INTER		834.86	.00	604.10	.00
.00	.00	.00	.00	WAREHOUSE HANDLING - INTRA		.00	.00	322.74	.00
.00	.00	.00	.00	WAREHOUSE HANDLING - LOCAL		1849.60	.00	1465.20	.00
.00	.00	.00	.00	WAREHOUSE HANDLING - COMMERCIAL		.00	.00	.00	.00
77.30	.00	.00	.00	TOTAL HANDLING REVENUE		2684.46	.00	2392.04	.00
.00	.00	.00	.00	OTHER OPERATING REVENUE		1531.50	.00	1675.10	.00
.00	.00	.00	.00	INSURANCE REVENUE		.00	.00	.00	.00
.00	.00	.00	.00	GAIN ON SALE OF ASSETS		.00	.00	.00	.00
77.00	.00	.00	.00	TOTAL OTHER OPERATING REVENUE		1531.50	.00	1675.10	.00
24572.87	.00	22779.92	.00	TOTAL OPERATING REVENUE		503784.66	.00	306571.89	.00
(.62)	.00	(2.29)	.00	MISCELLANEOUS REVENUE		433.92	.00	(12.63)	.00
24572.25	.00	22777.63	.00	TOTAL REVENUE		504218.58	.00	306559.20	.00
(343.58)	.00	(58.36)	.00	EXPENSES		(4788.27)	.00	(4168.70)	.00
.00	.00	(105.70)	.00	OPERATING EXPENSES		(3923.11)	.00	(4491.60)	.00
(2809.17)	.00	(3021.16)	.00	WAGES		(25576.05)	.00	(24230.64)	.00
				WAGES - DRIVER/HELPER-INTER					
				WAGES - DRIVER/HELPER - INTRA					
				WAGES - DRIVER/HELPER-LOCAL					

CURRENT YEAR	%	CURRENT PERIOD LAST YEAR	%	D E S C R I P T I O N	CURRENT YEAR	YEAR - TO - % LAST YEAR	DATE - LAST YEAR	%
(472.82)	.00	(427.70)	.00	OTHER OPERATING EXPENSES	(4171.41)	.00	(3225.25)	.00
(770.28)	.00	(809.54)	.00	GROUP INSURANCE	(5977.25)	.00	(8808.84)	.00
(594.00)	.00	(44.57)	.00	WORKMENS COMPENSATION	(442.50)	.00	(534.89)	.00
(675.42)	.00	.00	.00	PENSION	(2106.01)	.00	(1836.00)	.00
.00	.00	(448.74)	.00	VACATION/HOLIDAY PAY	(5614.09)	.00	(7733.17)	.00
.00	.00	(100.00)	.00	TAXES - PAYROLL	(2279.64)	.00	(7714.21)	.00
.00	.00	.00	.00	PACKING EXPENSE - COMM PKR	(1422.04)	.00	(1522.20)	.00
.00	.00	(13.60)	.00	PACKING EXPENSE - O/D	(4523.24)	.00	(9456.23)	.00
.00	.00	.00	.00	HAULING EXPENSE O/D	(87.34)	.00	(557.93)	.00
.00	.00	.00	.00	ADD'L TRANS EXPENSE - O/D	(180.12)	.00	(853.09)	.00
(1212.40)	.00	(600.00)	.00	MISC DRIVER EXPENSE - O/D	(7850.30)	.00	(13370.10)	.00
(82.65)	.00	(55.00)	.00	ROAD EXPENSE	(873.85)	.00	(909.00)	.00
(512.26)	.00	(572.43)	.00	CDI LABOR	(10632.94)	.00	(6949.72)	.00
.00	.00	.00	.00	TRAVEL	(7997.70)	.00	(65.00)	.00
(2027.38)	.00	(2339.03)	.00	VEHICLE EXPENSE	(21122.92)	.00	(24185.40)	.00
(76.87)	.00	(324.11)	.00	TARIFFS & SCHEDULES	(2685.75)	.00	(2456.61)	.00
.00	.00	.00	.00	PACKING & CRATING MATERIALS	(848.04)	.00	(1100.50)	.00
.00	.00	.00	.00	OCCUPANCY	(1332.76)	.00	(1762.75)	.00
.00	.00	.00	.00	SUPPLIES	(1550.00)	.00	(2600.00)	.00
(223.22)	.00	(250.00)	.00	REP & MAINT - EQUIPMENT	(942.25)	.00	(298.50)	.00
(155.00)	.00	(280.00)	.00	EQUIPMENT RENTAL	(746.13)	.00	(2313.23)	.00
(59.00)	.00	(118.50)	.00	DEPRECIATION	(1232.79)	.00	(192.44)	.00
(93.69)	.00	(630.55)	.00	CARGO & WAREHOUSE INSURANCE	.00	.00	.00	.00
(.50)	.00	.00	.00	PROPERTY & GENERAL LIABILITY	.00	.00	.00	.00
.00	.00	.00	.00	CLAIMS	.00	.00	.00	.00
.00	.00	.00	.00	LOSS ON SALE OF ASSETS	.00	.00	.00	.00
(155.80)	.00	(85.72)	.00	INTEREST - VEHICLES	(1000.08)	.00	(342.88)	.00
.00	.00	.00	.00	P.U.C. TAX	.00	.00	.00	.00
(6890.79)	.00	(7827.99)	.00	BUSINESS PRIVILEGE TAX	(85619.15)	.00	(105370.24)	.00
				TOTAL OPERATING EXPENSES				
				SALES EXPENSE				
(303.00)	.00	(191.00)	.00	SALES COMMISSION	.00	.00	(191.00)	.00
(109.38)	.00	(1853.00)	.00	SALARIES - SALES	(11700.95)	.00	(22263.35)	.00
.00	.00	(258.76)	.00	GROUP INSURANCE - SALES	(428.23)	.00	(2147.70)	.00
.00	.00	(35.00)	.00	WORKMENS COMPENSATION - SALES	(.60)	.00	(476.68)	.00
.00	.00	.00	.00	PENSION - SALES	.00	.00	.00	.00
(220.15)	.00	(197.93)	.00	TAXES - PAYROLL - SALES	(1233.10)	.00	(2228.20)	.00
.00	.00	(184.45)	.00	AUTO - SALES	(14.26)	.00	(770.04)	.00
(135.61)	.00	(57.80)	.00	OCCUPANCY	(1431.30)	.00	(956.67)	.00

CURRENT YEAR	%	CURRENT PERIOD		%	D E S C R I P T I O N	CURRENT YEAR	%	YEAR - TO - DATE		%
		LAST YEAR	LAST YEAR					LAST YEAR	LAST YEAR	
(971.99)	.00	(1564.80)		.00	ADVERTISING	(11244.83)	.00	(12492.10)	.00	
(430.34)	.00	(233.17)		.00	COMMUNICATIONS	(3468.84)	.00	(4697.86)	.00	
(276.48)	.00	.00		.00	TRAVEL & ENTERTAINMENT - SALES	(86.32)	.00	(36.85)	.00	
.00	.00	(831.00)		.00	MISCELLANEOUS SALES EXPENSE	(2715.97)	.00	(4943.49)	.00	
.00	.00	.00		.00	MEMBERSHIP, DUES, MEETINGS - SALES	(284.37)	.00	(388.14)	.00	
.00	.00	.00		.00	MOVERS SURVEY	.00	.00	.00	.00	
.00	.00	.00		.00	DEPRECIATION - AUTOS - SALES	.00	.00	(420.00)	.00	
(2446.96)	.00	(5426.91)		.00	TOTAL SALES EXPENSE	(32658.78)	.00	(52052.08)	.00	
(1555.00)	.00	(785.00)		.00	ADMINISTRATIVE EXPENSES	(15550.00)	.00	(7715.00)	.00	
(2225.00)	.00	(1295.50)		.00	SALARIES - MANAGEMENT	(20256.00)	.00	(13083.50)	.00	
.00	.00	.00		.00	SALARIES - ADMINISTRATIVE	.00	.00	.00	.00	
(205.00)	.00	(75.00)		.00	PENSION	(2050.00)	.00	(845.00)	.00	
(10.00)	.00	(18.53)		.00	GROUP INSURANCE - ADMIN	(120.20)	.00	(150.71)	.00	
(80.00)	.00	(30.00)		.00	WORKMEN'S COMPENSATION - ADMIN	(750.00)	.00	(290.00)	.00	
(247.11)	.00	(167.57)		.00	PENSION - ADMIN	(3856.33)	.00	(2121.87)	.00	
(15.00)	.00	(5.00)		.00	TAXES	(284.13)	.00	(179.01)	.00	
.00	.00	.00		.00	AUTO LICENSES	.00	.00	.00	.00	
(133.71)	.00	(184.54)		.00	PROFESSIONAL SERVICES	(1456.16)	.00	(2108.37)	.00	
26.00	.00	.00		.00	DRIVER/HELPER TRAINING	(401.17)	.00	.00	.00	
(79.60)	.00	(134.40)		.00	OCCUPANCY	(2597.15)	.00	(2139.35)	.00	
(53.55)	.00	(19.00)		.00	OFFICE SUPPLIES	(1874.31)	.00	(937.69)	.00	
.00	.00	.00		.00	POSTAGE	(677.51)	.00	(301.86)	.00	
.00	.00	.00		.00	TRAVEL & ENT - ADMIN	.00	.00	.00	.00	
(40.00)	.00	(5.65)		.00	SUBSCRIPTIONS - BOOKS	(257.20)	.00	(16.99)	.00	
.00	.00	.00		.00	MEMBERSHIP, DUES, MEETINGS - ADMIN	(547.63)	.00	(359.63)	.00	
.00	.00	.00		.00	DONATIONS - CONTRIBUTIONS	(35.00)	.00	(35.00)	.00	
(270.00)	.00	(172.00)		.00	MISCELLANEOUS CORPORATE EXPENSE	(15.00)	.00	(7.38)	.00	
(15.30)	.00	(833.47)		.00	DEPRECIATION	(2700.00)	.00	(1720.00)	.00	
.00	.00	.00		.00	FURNITURE & OFFICE EQUIPMENT	(1028.97)	.00	(2827.59)	.00	
.00	.00	.00		.00	HEAD DESKS	.00	.00	.00	.00	
.00	.00	(38.71)		.00	CBS BILL	(308.20)	.00	(335.64)	.00	
.00	.00	(150.54)		.00	INTEREST	(1381.77)	.00	(1669.55)	.00	
.00	.00	.00		.00	COVENANT NOT TO COMPETE	.00	.00	.00	.00	
.00	.00	.00		.00	OTHER TAXES - STATE & LOCAL	.00	.00	.00	.00	
(5295.97)	.00	(3941.31)		.00	TOTAL ADMINISTRATIVE EXPENSE	(55745.56)	.00	(36847.14)	.00	
(21026.14)	.00	(21526.73)		.00	TOTAL EXPENSES	(223266.13)	.00	(254312.79)	.00	
3546.73	.00	1250.90		.00	PROFIT/LOSS - CHECKERBOARD	(119047.55)	.00	52246.41	.00	
					REVENUE - N.J.					
					OPERATING REVENUE					
					TRANSPORTATION REVENUE					

CURRENT YEAR	%	CURRENT PERIOD		%	DESCRIPTION	CURRENT YEAR	YEAR - TO -	DATE -	%
		LAST YEAR	LAST YEAR						
4550.28	.00	3375.26	.00	.00	HAULING - INTER	70315.89	.00	27710.20	.00
391.30	.00	1998.04	.00	.00	HAULING - INTER - O/O	13551.73	.00	10589.45	.00
.00	.00	.00	.00	.00	HAULING - INTRA	.00	.00	.00	.00
12452.85	.00	11553.00	.00	.00	HAULING - LOCAL	113913.22	.00	60290.49	.00
.00	.00	656.00	.00	.00	HAULING - LOCAL - O/O	4523.50	.00	2195.00	.00
440.00	.00	.00	.00	.00	HAULING - LOCAL - O&I	6591.00	.00	11044.00	.00
.00	.00	.00	.00	.00	HAULING - INTERNATIONAL	.00	.00	1761.37	.00
6592.88	.00	6169.48	.00	.00	PACK/UNPACK - INTER	55414.60	.00	25944.43	.00
1204.60	.00	1073.20	.00	.00	PACK/UNPACK - INTRA/LOCAL	7848.72	.00	7932.25	.00
.00	.00	.00	.00	.00	PACK/UNPACK - D/M	.00	.00	.00	.00
3379.16	.00	1019.49	.00	.00	PACK/UNPACK REVENUE - INT'L	.00	.00	.00	.00
297.20	.00	495.80	.00	.00	CONTAINERS - INTER	25552.11	.00	13290.05	.00
.00	.00	.00	.00	.00	CONTAINERS - INTRA/LOCAL	5015.71	.00	3198.75	.00
.00	.00	.00	.00	.00	CONTAINERS - O&I	284.00	.00	330.00	.00
.00	.00	.00	.00	.00	CONTAINERS - INTERNATIONAL	.00	.00	.00	.00
2072.90	.00	937.37	.00	.00	ADD'L TRANS - INTER	26874.31	.00	8442.92	.00
.00	.00	.00	.00	.00	ADD'L TRANS - INTRA	.00	.00	.00	.00
5604.89	.00	1992.53	.00	.00	COMMISSIONS	35275.88	.00	13299.91	.00
.00	.00	.00	.00	.00	BOOKING - INTER	.00	.00	.00	.00
.00	.00	.00	.00	.00	BOOKING - INTRA	.00	.00	101.10	.00
.00	.00	.00	.00	.00	BOOKING COMMISSION - INT'L	7108.04	.00	3558.47	.00
1106.29	.00	524.24	.00	.00	ORIGIN - INTER	.00	.00	.00	.00
.00	.00	.00	.00	.00	ORIGIN - INTRA	.00	.00	.00	.00
360.12	.00	1333.29	.00	.00	STORAGE REVENUE	4967.30	.00	4728.03	.00
.00	.00	.00	.00	.00	SIT STORAGE - INTER	.00	.00	.00	.00
1161.85	.00	1016.63	.00	.00	SIT STORAGE - INTRA	17897.87	.00	5110.33	.00
.00	.00	.00	.00	.00	HHG STORAGE - LOCAL	.00	.00	.00	.00
660.38	.00	2173.92	.00	.00	HANDLING REVENUE	2771.19	.00	5845.79	.00
.00	.00	.00	.00	.00	WAREHOUSE HANDLING - INTER	.00	.00	.00	.00
51.93	.00	.00	.00	.00	WAREHOUSE HANDLING - INTRA	3741.85	.00	1357.98	.00
.00	.00	.00	.00	.00	WAREHOUSE HANDLING - LOCAL	.00	.00	.00	.00
.00	.00	.00	.00	.00	WAREHOUSE HANDLING - COMMERCIAL	.00	.00	.00	.00
553.40	.00	163.50	.00	.00	OTHER OPERATING REVENUE	4211.31	.00	1448.82	.00
.00	.00	.00	.00	.00	INSURANCE REVENUE	.00	.00	.00	.00
.00	.00	.00	.00	.00	GAIN ON SALE OF ASSETS	.00	.00	.00	.00

REPORT YEAR	CURRENT PERIOD %	LAST YEAR	%	D E S C R I P T I O N	CURRENT YEAR	YEAR - TO %	LAST YEAR	%
40916.03	.00	30481.75	.00	TOTAL OPERATING REVENUE	406306.93	.00	208279.36	.00
(9.87)	.00	(8.44)	.00	MISCELLANEOUS REVENUE	(70.08)	.00	(1.76)	.00
40906.16	.00	30473.31	.00	TOTAL REVENUE	406236.85	.00	208277.60	.00
				EXPENSES				
				OPERATING EXPENSES				
(1394.23)	.00	(1983.25)	.00	WAGES	(25792.03)	.00	(12012.60)	.00
.00	.00	.00	.00	WAGES - DRIVER/HELPER-INTER	(113.78)	.00	(71.40)	.00
(5711.81)	.00	(5129.09)	.00	WAGES - DRIVER/HELPER-INTR	(47074.50)	.00	(20988.76)	.00
.00	.00	.00	.00	WAGES - DRIVER/HELPER-LOCAL	(187.48)	.00	(324.81)	.00
(165.88)	.00	.00	.00	WAGES - DRIVER/HELPER-INT'L	(3112.46)	.00	(3756.40)	.00
(204.69)	.00	(1157.17)	.00	WAGES - PACKING - INTER	(13481.52)	.00	(9635.18)	.00
(523.04)	.00	(347.95)	.00	WAGES - PACKING - INTRA/LOCAL	(1593.36)	.00	(1151.64)	.00
.00	.00	.00	.00	WAGES - PACKING - INT'L	(50.40)	.00	(36.75)	.00
(712.98)	.00	(227.00)	.00	WAGES - WAREHOUSE - SIT	(1331.88)	.00	(2357.36)	.00
.00	.00	(830.90)	.00	WAGES - WAREHOUSE-HHG/LOCAL	(4361.33)	.00	(2910.51)	.00
(30.00)	.00	.00	.00	WAGES - WAREHOUSE MANAGER	(3535.90)	.00	.00	.00
(37.00)	.00	(110.08)	.00	WAGES - REPAIRS & MAINTENANCE	(523.39)	.00	(9.25)	.00
				WAGES - OTHER	(175.00)	.00	(182.84)	.00
				OTHER OPERATING EXPENSES				
(64.60)	.00	(212.53)	.00	GROUP INSURANCE	(585.44)	.00	(280.99)	.00
(1383.53)	.00	(1398.59)	.00	WORKMENS COMPENSATION	(11530.69)	.00	(6594.92)	.00
.00	.00	.00	.00	PENSION	(448.00)	.00	(165.60)	.00
(924.39)	.00	(877.07)	.00	VACATION/HOLIDAY PAY	(10428.52)	.00	(4929.05)	.00
.00	.00	.00	.00	TAXES - PAYROLL	(716.02)	.00	(1263.37)	.00
(3801.37)	.00	275.79	.00	COMMISSION PACKER - INTRA/LOCAL	(11101.74)	.00	(2081.99)	.00
(27.48)	.00	(1832.41)	.00	PACKING EXPENSE - O/O	(11212.50)	.00	(9326.59)	.00
.00	.00	(72.35)	.00	HAULING EXPENSE - O/O	(1364.43)	.00	(798.09)	.00
.00	.00	85.00	.00	ADD'L TRANSP EXPENSE - O/O	(641.14)	.00	(912.96)	.00
(1005.00)	.00	(793.90)	.00	MISC DRIVER EXPENSE - O/O	(19944.85)	.00	(8171.70)	.00
(898.94)	.00	(52.20)	.00	ROAD EXPENSE	(919.15)	.00	(472.10)	.00
.00	.00	(746.70)	.00	TRAVEL	(15069.25)	.00	(3920.31)	.00
.00	.00	.00	.00	VEHICLE EXPENSE	.00	.00	(32.50)	.00
(1623.64)	.00	(1591.66)	.00	TARIFFS & SCHEDULES	(9296.75)	.00	(3218.08)	.00
(124.46)	.00	(955.97)	.00	PACKING & CRATING MATERIALS	(17548.71)	.00	(15825.12)	.00
.00	.00	.00	.00	DEPRECIATION	(4131.17)	.00	(5950.63)	.00
(120.00)	.00	.00	.00	SUPPLIES	.00	.00	(15.00)	.00
(80.00)	.00	.00	.00	REPAIRS & MAINTENANCE - EQUIPMENT	(1079.54)	.00	.00	.00
(202.57)	.00	(38.25)	.00	EQUIPMENT RENTAL	(800.00)	.00	.00	.00
				DEPRECIATION	(893.53)	.00	(219.28)	.00
				CARGO & WAREHOUSE INSURANCE				

CURRENT YEAR	%	CURRENT PERIOD LAST YEAR	%	D E S C R I P T I O N	CURRENT YEAR	%	YEAR - TO - DATE LAST YEAR	%
(1315.11)	.00	(129.01)	.00	PROPERTY & GENERAL LIABILITY	(4584.94)	.00	(1670.50)	.00
(25.00)	.00	(434.50)	.00	CLAIMS	(2598.20)	.00	(1206.25)	.00
.00	.00	.00	.00	LOSS ON SALE OF ASSETS	.00	.00	.00	.00
.00	.00	.00	.00	INTEREST - VEHICLES	.00	.00	.00	.00
(45.80)	.00	.00	.00	P.U.C. TAX	(45.80)	.00	.00	.00
.00	.00	.00	.00	BUSINESS PRIVILEGE TAX	.00	.00	.00	.00
(20674.52)	.00	(18560.79)	.00	TOTAL OPERATING EXPENSES	(226363.40)	.00	(120492.53)	.00
				SALES EXPENSE				
(4434.39)	.00	(1235.49)	.00	SALES COMMISSION	(38250.88)	.00	(5916.71)	.00
(5.45)	.00	(2990.50)	.00	SALARIES - SALES	(544.41)	.00	(16479.27)	.00
(5.69)	.00	(128.45)	.00	GROUP INSURANCE - SALES	(118.66)	.00	(702.20)	.00
.00	.00	(40.32)	.00	WORKMENS COMPENSATIONS - SALES	.00	.00	(306.53)	.00
.00	.00	.00	.00	PENSION - SALES	.00	.00	.00	.00
(346.84)	.00	(379.77)	.00	TAXES - PAYROLL - SALES	(4007.35)	.00	(2077.77)	.00
.00	.00	5.00	.00	AUTO - SALES	(1214.07)	.00	(314.30)	.00
(237.69)	.00	(238.52)	.00	OCCUPANCY	(2786.72)	.00	(2518.65)	.00
(1059.31)	.00	(1467.05)	.00	ADVERTISING	(11112.98)	.00	(8626.48)	.00
(446.16)	.00	(189.78)	.00	COMMUNICATIONS	(3614.38)	.00	(2502.14)	.00
.00	.00	.00	.00	TRAVEL & ENTERTAINMENT - SALES	(86.33)	.00	(36.85)	.00
(2762.18)	.00	(461.00)	.00	MISCELLANEOUS SALES EXPENSE	(8650.70)	.00	(4003.80)	.00
.00	.00	(91.00)	.00	MEMBERSHIP, DUES, MEETINGS - SALES	(218.00)	.00	(1020.92)	.00
.00	.00	.00	.00	MOVERS SURVEY	.00	.00	.00	.00
.00	.00	.00	.00	DEPREC - AUTOS - SALES	.00	.00	(200.00)	.00
(9320.71)	.00	(7216.88)	.00	TOTAL SALES EXPENSE	(70604.48)	.00	(44705.65)	.00
				ADMINISTRATIVE EXPENSE				
(1560.00)	.00	.00	.00	SALARIES - MANAGEMENT	(15600.00)	.00	.00	.00
(1420.00)	.00	(227.28)	.00	SALARIES - ADMINISTRATIVE	(14607.00)	.00	(227.28)	.00
.00	.00	.00	.00	PENSION - ADMINISTRATIVE	.00	.00	.00	.00
(205.00)	.00	.00	.00	GROUP INSURANCE - ADMINISTRATIVE	(2050.00)	.00	(120.00)	.00
(10.00)	.00	.00	.00	WORKMENS COMPENSATION - ADMIN	(380.55)	.00	.00	.00
.00	.00	.00	.00	PENSION - ADMINISTRATIVE	(750.00)	.00	.00	.00
.00	.00	.00	.00	TAXES	(2610.88)	.00	.00	.00
(15.00)	.00	(10.20)	.00	AUTO	(261.42)	.00	(52.11)	.00
.00	.00	.00	.00	LICENSES	(235.00)	.00	(400.00)	.00
(20.82)	.00	(57.68)	.00	PROFESSIONAL SERVICES	(947.15)	.00	(1037.63)	.00
.00	.00	.00	.00	DRIVER/HELPER TRAINING	(390.84)	.00	.00	.00
(237.70)	.00	(238.52)	.00	OCCUPANCY	(2694.29)	.00	(2518.72)	.00
(110.68)	.00	(162.78)	.00	OFFICE SUPPLIES	(2310.97)	.00	(2195.71)	.00
(57.22)	.00	.00	.00	POSTAGE	(614.44)	.00	.00	.00
.00	.00	.00	.00	TRAVEL & ENTERTAINMENT - ADMIN	(257.20)	.00	(16.99)	.00
(40.00)	.00	.00	.00	SUBSCRIPTIONS & BOOKS	(547.63)	.00	(63.40)	.00
.00	.00	(5.65)	.00	MEMBERSHIP, DUES, MEETINGS - ADMIN	.00	.00	.00	.00
.00	.00	.00	.00	DONATIONS/CONTRIBUTIONS	.00	.00	.00	.00
(155.00)	.00	(35.00)	.00	MISCELLANEOUS CORPORATE EXPENSE	(181.00)	.00	(70.00)	.00
(46.96)	.00	(468.52)	.00	DEPRECIATION	(1550.00)	.00	(350.00)	.00
.00	.00	.00	.00	FURNITURE & OFFICE EQUIPMENT	(1326.38)	.00	(700.30)	.00
.00	.00	.00	.00	BAD DEBTS	.00	.00	.00	.00

CURRENT YEAR	CURRENT PERIOD %	LAST YEAR	%	D E S C R I P T I O N	CURRENT YEAR	%	TO - DATE - LAST YEAR	%
.00	.00	(66.00)	.00	CBS BILL	(2334.61)	.00	(803.79)	.00
(5.00)	.00	.00	.00	INTEREST	(64.00)	.00	(7.37)	.00
.00	.00	.00	.00	OTHER TAXES - STATE & LOCAL	.00	.00	.00	.00
(4143.38)	.00	(1271.63)	.00	TOTAL ADMINISTRATIVE EXPENSES	(49332.52)	.00	(8562.30)	.00
(34138.61)	.00	(27049.30)	.00	TOTAL EXPENSES	(346691.24)	.00	(173761.48)	.00
6767.55	.00	3424.01	.00	PROFIT/LOSS - NEW JERSEY	59545.61	.00	34516.12	.00
(1205.08)	.00	31880.28	.00	PROFIT/LOSS BEFORE TAXES	96068.57	.00	184177.90	.00
.00	.00	.00	.00	PROVISION FOR INCOME TAX	.00	.00	.00	.00
(14896.08)	.00	31880.28	.00	PROFIT/LOSS AFTER TAXES	96068.57	.00	184177.90	.00

PERIOD: 10 AS OF: 10/31/94 ON: 01/25/95  
REPORT NUMBER (1.3.0) RIEBEN'S DELIVERY SERVICE  
YEARLY RATIO ANALYSIS

GLOBE MOVING & STORAGE CO., INC G4

NET INCOME/NET SALES

COST OF GOODS SOLD/NET SALES

\*\*\*

50.20 %

NO RATIO - NET INCOME LESS THAN ZERO

A S S E T S

ACCOUNT NUMBER	DESCRIPTION	AMOUNT	SUB TOTAL
101200	PETTY CASH.....	7,500.00	
101300	PETTY CASH - CHECKERBOARD.....	1,000.00	
101400	PETTY CASH - NEW JERSEY.....	300.00	8,800.00
113100	ACCOUNTS RECEIVABLE - AVL.....	272,853.43	
113101	ACCOUNTS RECEIVABLE - TRADE.....	242,499.65	
113500	ACCOUNTS RECEIVABLE - HHG/COMM STORAGE..	28,300.11	
114600	PREPAID DEPOSITS.....	13,361.84	
11700	PREPAID INTEREST.....	1,540.28	552,555.31
122100	TRACTORS.....	241,221.00	
122101	TRACTORS.....	198,319.00	
122102	TRACTORS.....	248,455.00	
122200	ACCUM DEPREC - TRACTORS.....	193,925.00	CR
122201	ACCUM DEPREC - TRAILERS.....	171,909.00	CR
122202	ACCUM DEPREC - TRUCKS.....	185,163.00	CR
122300	AUTOMOBILES.....	107,694.56	
122400	ACCUM DEPREC - AUTOMOBILES.....	53,406.00	CR
123300	SHOP & GARAGE EQUIPMENT.....	27,746.35	
123400	ACCUM DEPREC - SHOP & GARAGE EQUIPMENT..	19,872.00	CR
123500	FURNITURE & OFFICE EQUIPMENT.....	105,907.34	
123600	ACCUM DEPREC - FURNITURE & OFFICE EQUIP.	49,946.00	CR
123700	WAREHOUSE EQUIPMENT.....	61,931.88	
123800	ACCUM DEPREC - WAREHOUSE EQUIPMENT.....	53,248.00	CR
124100	IMPROVEMENTS TO LEASEHOLD PROPERTY.....	83,729.86	
124200	ACCUM DEPREC - IMPRV TO L/H PROPERTY....	46,259.00	CR
131400	COMMON CARRIER RIGHTS.....	260.00	201,272.99
1100	COVENANT-NOT-TO-COMPETE-CHECKERBOARD....	14,500.00	
1300	COVENANT-NOT-TO-COMPETE-J.R. O'BRIEN....	120,000.00	
143400	ACCUM DEPREC - COVENANT.....	94,020.36	CR
143402	ACCUM DEPREC - COVENANT.....	14,500.00	CR
143500	P,U,C RIGHTS - CHECKERBOARD.....	3,000.00	28,979.64
155100	CLEARING ACCT - VAN LINE.....	35.43	CR
155200	CLEARING ACCT - CUST ACCOM - AVL.....	1,622.74	
155300	CLEARING ACCT - CUST ACCOM - I/L.....	6,297.36	7,884.67
*** TOTAL ASSETS ***			899,752.61

899,752.61

LIABILITIES AND EQUITY

ACCOUNT NUMBER	DESCRIPTION	AMOUNT	SUB TOTAL
202401	INTER-COMPANY TRANSFER - DELIVERY.....	231,162.74	
202410	RETAINED - MARLIN MILLER.....	123.51	
202411	RETAINED - W & D MAGDA.....	620.47	
202414	RETAINED - MICHAEL MARTIN.....	1,162.37	
202421	RETAINED - JOE FEDORNAK.....	1,238.24	
202428	RETAINED - ALFRED SCHARNITZ.....	629.23	
202430	RETAINED - WARREN WALTERS.....	2,542.54	
202431	RETAINED - PHIL MAY.....	181.01	
202432	RETAINED - MIKE WRINGLER.....	1,000.00	
202433	RETAINED - MARLIN MILLER.....	252.41	
202434	RETAINED - RON WIRTH.....	61.83	
202435	RETAINED - LEO MILLER.....	61.83	
203400	ACCOUNTS PAYABLE - TRADE.....	61,303.67	
203500	ACCRUED DIRECTORY ADVTSG.....	2,289.75	302,629.60
211400	ACCRUED PAYROLL.....	43,762.34	
211500	ACCRUED O/O PAYABLE.....	19,866.59	
211700	ACCRUED PA U/C TAX.....	1,538.13	
211705	ACCRUED NJ U/C TAX.....	279.44	
211800	ACCRUED FUTA TAX.....	214.26	
211900	ACCRUED PA SALES TAX.....	18.87	
211905	ACCRUED NEW JERSEY SALES TAX.....	77.59	
212200	ACCRUED PA CAPITAL STOCK TAX.....	1,483.00	DR
212600	ACCRUED LOCAL INCOME TAX.....	1,378.85	65,653.07
232000	NOTE - J.A. O'BRIEN, JR. SHARES.....	52,963.23	
232100	NOTE - DATA SHIELD.....	9,646.01	
232200	NOTE - J.A. O'BRIEN, JR. COVENANT.....	42,500.00	
233208	NOTE - MERIDIAN - '90 KENTUCKY TRAILER..	4,185.00	
233211	NOTE - MERIDIAN - CHECKERBOARD.....	16,200.00	
233212	NOTE - MERIDIAN - '89 MACK TRACTOR.....	1,478.00	
233213	NOTE - AVL - '89 KENMORTH TRACTOR.....	102.57	DR
233215	NOTE - MERIDIAN - '92 EXPLORER.....	10,504.80	
233216	NOTE - MERIDIAN - MARKETFAX.....	3,624.78	
233217	NOTE - CORE STATES - TRUCKS.....	46,628.16	187,627.41
241200	DEFERRED STORAGE.....	6,897.30	DR 6,897.30
261200	CAPITAL STOCK - COMMON.....	10,000.00	
264100	ADDITIONAL PAID-IN CAPITAL.....	50,000.00	
264200	TREASURY STOCK.....	109,800.00	DR
265100	RETAINED EARNINGS - APPROPRIATED.....	148,986.50	
265200	RETAINED EARNINGS - UNAPPROPRIATED.....	276,087.33	
265300	RETAINED EARNINGS - SHAREHOLDER.....	24,534.00	DR 350,739.83
			0.00
			899,752.61
			0.00

\*\*\* TOTAL LIABILITIES AND EQUITY \*\*\*

899,752.61

CURRENT YEAR	%	CURRENT PERIOD	LAST YEAR	%	DESCRIPTION	CURRENT YEAR	%	YEAR TO DATE	LAST YEAR	%
.00	.00	.00	.00	.00	REVENUE	.00	.00	.00	.00	.00
OPERATING REVENUE										
TRANSPORTATION REVENUE										
8942.73	.00	4274.72	.00	.00	HAULING - INTER	70653.37	.00	59369.60	.00	.00
4442.59	.00	1171.99	.00	.00	HAULING - INTER - O/O	4442.59	.00	34761.07	.00	.00
3983.95	.00	21403.26	.00	.00	HAULING - INTER	61696.35	.00	239994.27	.00	.00
22119.71	.00	.00	.00	.00	HAULING - LOCAL	219459.70	.00	6414.56	.00	.00
.00	.00	.00	.00	.00	HAULING - INTERNATIONAL	2117.76	.00	117538.80	.00	.00
102.98	.00	11096.32	.00	.00	HAULING - LOCAL - O&I	223497.43	.00	104.25	.00	.00
.00	.00	.00	.00	.00	HAULING - REC STORAGE	383.50	.00	40707.50	.00	.00
9841.21	.00	3445.49	.00	.00	PACK/UNPACK - INTER	38442.07	.00	19096.95	.00	.00
2333.74	.00	1758.35	.00	.00	PACK/UNPACK - INTER/LOCAL	24059.76	.00	5284.45	.00	.00
.00	.00	.00	.00	.00	PACK/UNPACK - INTERNATIONAL	911.75	.00	332.25	.00	.00
.00	.00	.00	.00	.00	PACK/UNPACK - O&I	.00	.00	.00	.00	.00
6147.53	.00	1877.87	.00	.00	CONTAINERS - INTER	22303.05	.00	24138.56	.00	.00
1496.49	.00	1438.47	.00	.00	CONTAINERS - INTER/LOCAL	20862.77	.00	15219.61	.00	.00
.00	.00	.00	.00	.00	CONTAINERS - INTERNATIONAL	916.85	.00	6031.90	.00	.00
515.00	.00	60.00	.00	.00	CONTAINERS - O&I	12394.88	.00	8064.60	.00	.00
2652.48	.00	1907.73	.00	.00	ADD'L TRANSPORTATION - INTER	19222.06	.00	15467.24	.00	.00
283.38	.00	390.10	.00	.00	ADD'L TRANSPORTATION - INTRA	9060.65	.00	3976.37	.00	.00
77981.79	.00	49624.30	.00	.00	TOTAL TRANSPORTATION	730444.54	.00	596501.98	.00	.00
COMMISSIONS										
12357.09	.00	3524.57	.00	.00	BOOKING - INTER	45591.40	.00	22218.91	.00	.00
.00	.00	286.85	.00	.00	BOOKING - INTRA	.00	.00	15.03	.00	.00
.00	.00	.00	.00	.00	BOOKING - INTERNATIONAL	2890.21	.00	3292.31	.00	.00
1973.15	.00	582.17	.00	.00	ORIGIN - INTER	9988.32	.00	7670.47	.00	.00
.00	.00	.00	.00	.00	ORIGIN - INTRA	.00	.00	.00	.00	.00
.00	.00	.00	.00	.00	DESTINATION & CHS	.00	.00	.00	.00	.00
102.24	.00	4393.59	.00	.00	TOTAL COMMISSION REVENUE	58369.92	.00	42196.72	.00	.00
STORAGE REVENUE										
3068.76	.00	2054.90	.00	.00	SIT STORAGE - INTER	12576.29	.00	11284.85	.00	.00
.00	.00	.00	.00	.00	SIT STORAGE - INTRA	1526.24	.00	2036.78	.00	.00
8267.64	.00	8123.42	.00	.00	HHG STORAGE - LOCAL	93126.05	.00	74290.40	.00	.00
201.62	.00	150.00	.00	.00	STORAGE - COMMERCIAL	3187.32	.00	1512.67	.00	.00
1249.26	.00	1191.50	.00	.00	STORAGE - REC STORAGE	7092.86	.00	6845.30	.00	.00
12787.28	.00	11509.82	.00	.00	TOTAL STORAGE REVENUE	117508.76	.00	95970.00	.00	.00
HANDLING REVENUE										
176.58	.00	660.67	.00	.00	WAREHOUSE HANDLING - INTER	6005.68	.00	5046.64	.00	.00
.00	.00	.00	.00	.00	WAREHOUSE HANDLING - INTRA	.00	.00	450.73	.00	.00
1436.80	.00	1461.00	.00	.00	WAREHOUSE HANDLING - LOCAL	13609.30	.00	11564.34	.00	.00
.00	.00	160.00	.00	.00	WAREHOUSE HANDLING - COMMERCIAL	160.00	.00	1291.30	.00	.00
.00	.00	.00	.00	.00	WAREHOUSE HANDLING - REC STORAGE	314.00	.00	119.50	.00	.00
1613.38	.00	2281.67	.00	.00	TOTAL HANDLING REVENUE	20088.98	.00	18471.51	.00	.00
OTHER OPERATING REVENUE										

ENT YEAR	CURRENT PERIOD %	LAST YEAR	%	D E S C R I P T I O N	CURRENT YEAR	YEAR - TO %	DATE - LAST YEAR	%
1856.10	.00	2226.63	.00	INSURANCE	25738.60	.00	19790.52	.00
.00	.00	.00	.00	GAIN ON SALE OF ASSETS	.00	.00	.00	.00
.00	.00	.00	.00	PAD CLEANING INCOME	.00	.00	60.00	.00
1856.10	.00	2226.63	.00	TOTAL OTHER OPERATING REVENUE	25738.60	.00	19850.52	.00
08568.79	.00	70036.01	.00	TOTAL OPERATING REVENUE	952150.81	.00	773990.73	.00
199.49	.00	103.24	.00	MISCELLANEOUS INCOME	9187.45	.00	3235.72	.00
08768.28	.00	70139.25	.00	TOTAL REVENUE	961338.26	.00	777226.45	.00

CURRENT YEAR	%	LAST YEAR	DESCRIPTION	CURRENT YEAR	%	LAST YEAR	%
			EXPENSES				
			OPERATING EXPENSES				
			WAGES				
2705.43)	.00	(1335.19)	WAGES - DRIVER/HELPER - INTER	(18584.38)	.00	(14656.28)	.00
(745.99)	.00	(149.66)	WAGES - DRIVER/HELPER - INTRA	(7639.06)	.00	(3097.72)	.00
6920.92)	.00	(4914.36)	WAGES - DRIVER/HELPER - LOCAL	(64251.74)	.00	(66271.05)	.00
(23.29)	.00	(41.00)	WAGES - DRIVER/HELPER - INT'L	(551.32)	.00	(1823.84)	.00
.00	.00	.00	WAGES - DRIVER/HELPER - REC ST	.00	.00	.00	.00
1926.20)	.00	(1626.69)	WAGES - DRIVER/HELPER - O&I	(49650.90)	.00	(22198.46)	.00
2026.33)	.00	(821.68)	WAGES - PACKING - INTER	(10449.50)	.00	(11091.02)	.00
(185.74)	.00	(420.29)	WAGES - PACKING - INTRA/LOCAL	(5860.57)	.00	(3039.32)	.00
.00	.00	(291.27)	WAGES - PACKING - INT'L	(319.90)	.00	(2801.31)	.00
.00	.00	(38.25)	WAGES - WAREHOUSE - SIT	(1003.48)	.00	(1049.30)	.00
(952.70)	.00	(1518.48)	WAGES - WAREHOUSE - HHS	(14508.87)	.00	(7937.61)	.00
.00	.00	.00	WAGES - WAREHOUSE - COMMERCIAL	.00	.00	.00	.00
.00	.00	.00	WAGES - WAREHOUSE - REC STORAGE	(9.00)	.00	.00	.00
(80.81)	.00	185.90	WAGES - REP & MAINT	(616.39)	.00	(222.63)	.00
(432.50)	.00	(12.10)	WAGES - OTHER	(1124.40)	.00	(471.48)	.00
.00	.00	.00	WAGES - CHS	.00	.00	.00	.00
6003.50)	.00	(10983.07)	TOTAL WAGES	(174569.61)	.00	(134560.02)	.00

ENT YEAR	CURRENT PERIOD	LAST YEAR	DESCRPTION	CURRENT YEAR	YEAR TO DATE	LAST YEAR
X	X	X		X	X	X
	(648.97)	.00	OTHER OPERATING EXPENSES	(7502.64)	.00	(9647.86)
	(2730.27)	.00	GROUP INSURANCE - LABOR	(26456.99)	.00	(38011.33)
	(97.04)	.00	WORKER'S COMP - LABOR	(975.25)	.00	(846.04)
	(153.60)	.00	PENSION - LABOR	(5925.60)	.00	(5166.00)
	(1767.47)	.00	VACATION/HOLIDAY PAY	(20352.41)	.00	(15614.39)
	(1305.12)	.00	TAXES - PAYROLL - LABOR	(5487.52)	.00	(4682.80)
	.00	.00	PACKING EXPENSE - COMMISSION PKR	(4403.35)	.00	(502.50)
	(4880.35)	.00	HAULING EXPENSE - O/O	(56511.58)	.00	(60264.71)
	.00	.00	ROAD EXPENSE	.00	.00	.00
	(37.54)	.00	CDI LABOR	(4271.57)	.00	(5135.84)
	(558.55)	.00	TRAVEL - DRIVER/HELPER	(40374.95)	.00	(44596.89)
	.00	.00	VEHICLE	(195.00)	.00	(270.00)
	(4302.79)	.00	TARIFFS & SCHEDULES	(22185.69)	.00	(19388.11)
	(87.78)	.00	PACKING & CRATING MATERIALS	(46978.60)	.00	(48307.19)
	(1593.04)	.00	DCCUPANCY	(7285.88)	.00	(7758.60)
	(380.00)	.00	SUPPLIES	(432.90)	.00	(401.54)
	(674.95)	.00	REP & MAINT - EQUIPMENT	(8551.09)	.00	(4703.59)
	(1130.42)	.00	EQUIPMENT RENTAL	(3800.00)	.00	(3800.00)
	(2144.59)	.00	DEPRECIATION	(8321.52)	.00	(5099.42)
	.00	.00	CARGO & WAREHOUSE INSURANCE	(4235.04)	.00	(4664.70)
	.00	.00	PROP & GEN LIAB INSURANCE	(9144.77)	.00	(6149.06)
	.00	.00	CLAIMS	.00	.00	.00
	.00	.00	LOSS ON SALE OF ASSET	900.35	.00	870.38
	(52.53)	.00	DISCOUNT ON PURCHASES	(771.54)	.00	(1434.88)
	(475.00)	.00	INTEREST - VEHICLES	(2884.00)	.00	(2678.50)
	.00	.00	P.U.C. TAX	(247.78)	.00	(1144.14)
	.00	.00	BUSINESS PRIVELEGE TAX		.00	
	.00	.00	TOTAL OPERATING EXPENSES	(460974.93)	.00	(424079.73)

DEBIT YEAR	CURRENT PERIOD	LAST YEAR	%	DESCRIPTION	CURRENT YEAR	YEAR - TO - DATE	LAST YEAR	%
				SALES EXPENSES				
				SALES COMMISSIONS				
				SALARIES - SALES				
				GROUP INSURANCE - SALES				
				WORKER'S COMP - SALES				
				PENSION - SALES				
				TAXES - PAYROLL - SALES				
				AUTO				
				OCCUPANCY				
				FURNITURE & OFFICE EQUIPMENT				
				ADVERTISING				
				COMMUNICATIONS				
				TRAVEL & ENT - SALES				
				MISCELLANEOUS SALES EXPENSE				
				MEMBERSHIP, DUES, MEETINGS - SALES				
				MOVERS SURVEY				
				DEPRECIATION				
				INTEREST - AUTOS				
				TOTAL SALES EXPENSES				

00	00	(2003.44)	00		00	(16207.57)	00
(7119.26)	00	(2375.00)	00		(50637.92)	(27006.38)	00
(339.49)	00	(405.99)	00		(3244.90)	(3326.01)	00
(48.56)	00	(49.04)	00		(355.50)	(616.46)	00
(172.90)	00	(127.29)	00		(1314.87)	(1157.68)	00
(466.35)	00	(332.42)	00		(3841.13)	(3987.19)	00
(336.72)	00	(211.55)	00		(2891.20)	(2802.46)	00
(208.75)	00	(201.01)	00		(2138.83)	(1916.25)	00
00	00	00	00		00	00	00
(1157.29)	00	(1409.00)	00		(8944.98)	(9719.19)	00
(85.05)	00	(524.55)	00		(8458.75)	(7192.32)	00
00	00	00	00		(24.50)	(38.20)	00
(506.71)	00	(278.25)	00		(4163.33)	(4422.70)	00
(411.51)	00	(90.00)	00		(2756.25)	(2193.32)	00
00	00	00	00		(370.00)	(325.00)	00
(278.00)	00	(278.00)	00		(2780.00)	(3200.00)	00
00	00	00	00		00	00	00
11898.89)	00	(8285.54)	00		(91922.16)	(84111.73)	00

DEBIT YEAR	CURRENT PERIOD	LAST YEAR	DESCRIPTION	CURRENT YEAR	YEAR - TO -	DATE -	LAST YEAR
X	X	X		X	X	X	X
			ADMINISTRATIVE EXPENSES				
			SALARIES - MANAGEMENT				
			RETIREMENT - J. A. O'BRIEN				
			GROUP INSURANCE - ADMIN				
			WORKER'S COMP - ADMIN				
			PENSION - ADMIN				
			TAXES - PAYROLL - ADMIN				
			AUTO				
			LICENSES				
			PROFESSIONAL SERVICES				
			DRIVER/HELPER TRAINING				
			OCCUPANCY				
			FURNITURE & OFFICE EQUIPMENT				
			OFFICE SUPPLIES				
			POSTAGE				
			TRAVEL & ENT - ADMIN				
			SUBSCRIPTIONS, BOOKS				
			MEMBERSHIP, DUES, MEETINGS - ADMIN				
			DONATIONS & CONTRIBUTIONS				
			MISC CORPORATE EXPENSE				
			DEPRECIATION				
			BAD DEBITS				
			CBS BILLING EXPENSE				
			INTEREST				
			COVENANT-NOT-TO-COMPETE				
			OTHER TAXES				
			TOTAL ADMINISTRATIVE EXPENSES				
			TOTAL EXPENSES				
			PROFIT/LOSS BEFORE TAXES				
			PROVISION FOR INCOME TAX				
			PROFIT/LOSS - O'BRIENS				

2915.00	.00	(3335.00)	.00	(29150.00)	.00	(32705.00)	.00
(7009.30)	.00	(7106.58)	.00	(74887.31)	.00	(74806.37)	.00
(800.00)	.00	(800.00)	.00	(8000.00)	.00	(8000.00)	.00
(518.45)	.00	(767.60)	.00	(7341.58)	.00	(8936.93)	.00
(575.55)	.00	(47.89)	.00	(1970.43)	.00	(725.79)	.00
(209.80)	.00	(251.14)	.00	(2575.02)	.00	(2583.54)	.00
(736.40)	.00	(667.63)	.00	(9180.02)	.00	(9191.06)	.00
(411.09)	.00	(538.27)	.00	(4746.94)	.00	(5081.50)	.00
.00	.00	.00	.00	.00	.00	.00	.00
(318.30)	.00	(415.56)	.00	(5685.13)	.00	(7474.64)	.00
.00	.00	.00	.00	(44.90)	.00	.00	.00
(61.36)	.00	(754.72)	.00	(6176.39)	.00	(6673.49)	.00
(242.53)	.00	(987.54)	.00	(2877.37)	.00	(4382.26)	.00
(110.73)	.00	(65.97)	.00	(3972.19)	.00	(2598.67)	.00
(19.75)	.00	(29.00)	.00	(847.72)	.00	(1281.46)	.00
.00	.00	.00	.00	.00	.00	.00	.00
.00	.00	.00	.00	(356.89)	.00	(197.59)	.00
.00	.00	(157.70)	.00	(2426.80)	.00	(2029.63)	.00
.00	.00	(170.00)	.00	(310.00)	.00	(450.00)	.00
(567.99)	.00	(44.86)	.00	(1435.72)	.00	(1245.42)	.00
(233.00)	.00	(88.00)	.00	(2330.00)	.00	(880.00)	.00
.00	.00	.00	.00	(8558.38)	.00	(117.14)	.00
(566.68)	.00	(280.55)	.00	(1845.35)	.00	(2594.14)	.00
(718.76)	.00	(927.49)	.00	(8332.40)	.00	(11290.53)	.00
(742.27)	.00	(742.27)	.00	(7422.70)	.00	(7422.70)	.00
.00	.00	.00	.00	.00	.00	(226.00)	.00
17329.86)	.00	(18157.77)	.00	(190428.34)	.00	(190893.82)	.00
73612.36)	.00	(66831.47)	.00	(743370.33)	.00	(699085.28)	.00
3519.92	.00	3307.78	.00	217967.93	.00	78141.17	.00
35155.92	.00	3307.78	.00	217967.93	.00	78141.17	.00

DD: 10 48 OF: 10/31/94 DN: 01/25/95  
PORT NUMBER (1,3,OBRIEN'S DELIVERY SERVICE  
YEARLY RATIO ANALYSIS

OBRIEN DELIVERY SERVICE, INC. B1

\*\*\*

NET INCOME/NET SALES  
COST OF GOODS SOLD/NET SALES

54.56 %

NO RATIO - NET INCOME LESS THAN ZERO

A S S E T S

ACCOUNT NUMBER	DESCRIPTION	AMOUNT	SUB TOTAL
101000	CASH - CHECKING.....	54,884.43	
101200	PETTY CASH.....	912.30	
101300	CASH - SAVINGS.....	2,615.30	58,412.03
113100	ACCOUNTS RECEIVABLE - AVL.....	16,900.56	
113101	ACCOUNTS RECEIVABLE - TRADE.....	69,906.16	
113500	ACCOUNTS RECEIVABLE - HHG STORAGE.....	8,529.01	
114000	PREPAID TAXES.....	11,456.62	
114100	PREPAID LICENSES.....	3,540.18	
114200	PREPAID INSURANCE.....	32,957.87	CR
114600	PREPAID DEPOSITS.....	5,229.70	82,604.36
122100	TRACTORS.....	85,306.00	
122101	TRACTORS.....	84,989.00	
122102	TRACTORS.....	15,500.00	
122200	ACCUM DEPREC - TRACTORS.....	85,306.00	CR
122201	ACCUM DEPREC - TRAILERS.....	66,830.72	CR
122202	ACCUM DEPREC - TRUCKS.....	4,730.00	CR
123300	AUTOMOBILES.....	26,226.87	
123400	ACCUM DEPREC - AUTOMOBILES.....	18,415.00	CR
123500	FURNITURE & OFFICE EQUIPMENT.....	84,564.03	
123600	ACCUM DEPREC - FURNITURE & OFFICE EQUIP.....	75,541.10	CR
123700	WAREHOUSE EQUIPMENT.....	2,003.40	
123800	ACCUM DEPREC - WAREHOUSE EQUIPMENT.....	2,003.40	CR
124100	IMPROVEMENTS TO LEASEHOLD PROPERTY.....	4,809.41	
124200	ACCUM DEPREC - IMPRV TO L/H PROPERTY.....	875.00	CR
124300	SHOP & GARAGE EQUIPMENT.....	13,847.00	
124400	ACCUM DEPREC - SHOP & GARAGE EQUIP.....	13,847.00	CR
131300	INCORPORATION COSTS.....	300.00	
131400	COMMON CARRIER RIGHTS.....	2,366.14	2,566.14
143300	COVENANT-NOT-TO-COMPETE-J.A. O'BRIEN.....	72,000.00	
143400	ACCUM DEPREC - COVENANT.....	56,412.52	CR
155100	CLEARING ACCOUNT - AVL.....	4,450.47	CR
155200	CLEARING ACCT - CUSTOMER ACCOMMODATIONS.....	2,183.88	CR
		6,634.35	CR
		15,587.48	
		202,233.15	

\*\*\* TOTAL ASSETS \*\*\*

202,233.15

L I A B I L I T I E S A N D E Q U I T Y

ACCOUNT NUMBER	DESCRIPTION	AMOUNT	SUB TOTAL
202404	INTER COMPANY TRANSFER - GLOSE.....	231,162.74 DR	
203300	R/P PAYEE FILE.....	53.29 DR	
203400	ACCOUNTS PAYABLE - TRADE.....	18,824.37	212,391.66 DR
211400	ACCRUED PAYROLL.....	8,335.65	
211700	ACCRUED PA U/C TAX.....	366.11	
211800	ACCRUED FUTR TAX.....	60.34	
211900	SALES TAX PAYABLE.....	29.54	
22200	ACCRUED PA, CAPITAL STOCK TAX.....	541.00 DR	
22600	ACCRUED LOCAL INCOME TAX.....	340.53	
213200	ACCRUED DOM RELATIONS W/H.....	87.56	8,678.73
232000	NOTE - J.A. O'BRIEN, JR. SHARES.....	92,119.07	
232200	NOTE - J.A. O'BRIEN, JR. COVENANT.....	25,550.00	
233113	NOTE - MERIDIAN - '90 KENTUCKY TRAILER..	4,185.00	
233114	NOTE - MERIDIAN - '92 CARAVAN, COMPUTER..	1,692.74	123,546.81
241200	DEFERRED STORAGE.....	1,997.08	1,997.08
261100	CAPITAL STOCK - COMMON.....	9,900.00	
264100	ADDITIONAL PAID-IN CAPITAL.....	35,538.58	
264200	TREASURY STOCK.....	191,000.00 DR	
265100	RETAINED EARNINGS - APPROPRIATED.....	241,047.63	
265200	RETAINED EARNINGS - UNAPPROPRIATED.....	194,961.98	
265300	RETAINED EARNINGS - SHAREHOLDER.....	10,046.00 DR	
			280,402.19
			202,233.15

\*\*\* TOTAL LIABILITIES AND EQUITY \*\*\*

-----  
 202,233.15

R A T I O   A N A L Y S I S

CURRENT RATIO	1.84:1
ACID TEST RATIO	1.77:1
EQUITY RATIO	1.40:1
CURRENT ASSETS / FIXED ASSETS	3.03:1
DEBT TO EQUITY RATIO	.43:1
INVENTORY TURNOVER	.00:1    ***

\*\*\* - RATIO NOT CALCULATED DUE TO ZERO DENOMINATOR

A S S E T S

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131300	INCORPORATION COSTS.....	300.00	49,697.49
1400	COMMON CARRIER RIGHTS.....	2,266.14	2,566.14
143300	COVENANT-NOT-TO-COMPETE-J.A. O'BRIEN.....	72,000.00	
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			280,402.19
			202,233.15

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DEBT TO EQUITY RATIO	.43:1
INVENTORY TURNOVER	.00:1      ***

\*\*\* - RATIO NOT CALCULATED DUE TO ZERO DENOMINATOR

# O'Brien's Moving & Storage

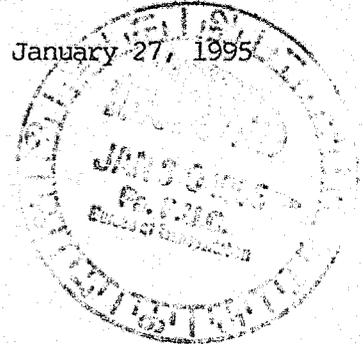
Headquarters:  
7566 Morris Court  
Allentown, Pennsylvania 18106  
(610) 391-8300

Other Locations:  
O'Brien's Moving & Storage, Reading, PA  
O'Brien's - Checkerboard Vans Moving & Storage, Tamaqua, PA  
O'Brien's Moving & Storage of NJ, Washington, NJ

January 27, 1995

Pennsylvania P.U.C.  
North Office Building  
P.O. Box 3265  
Harrisburg, PA 17120  
Attn: Pete Merzloff

A-94076



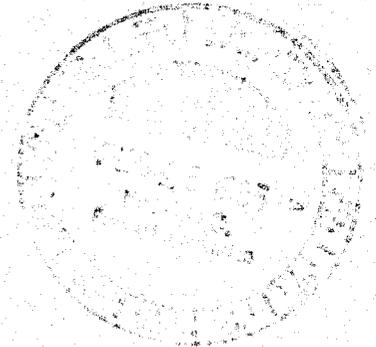
Dear Mr. Merzloff:

Application for approval of transfer of O'Brien's Delivery Service, Inc. rights to Glose Moving & Storage, Inc.

## 8. Corporation

### List of Officers -

1. Richard Jordan - President  
736 South Cottonwood Road  
Walnutport, PA 18088  
Owns - 100% of stock.
2. Ricky Christ - Treasurer  
7048 Herber Road  
New Tripoli, PA 18066



12a Statement of unpaid business debts of transfer - Glose Moving & Storage, Inc. guarantees all existing business debts of O'Brien's Delivery Service, Inc. will be paid.

Statement of safety program - Glose Moving and Storage will continue to follow the safety rules required by the Pennsylvania P.U.C.

Statement of Transferee's experience - Glose Moving & Storage was found in 1928, and has been an operating Moving Company since.

<b>DOCKETED</b>
APPLICATION DOCKET
MAR 2 1995
ENTRY No. _____

SALES AGREEMENT

O'Brien's Delivery Service, Inc., A-0073510 agrees to sell Glose Moving & Storage, Inc. A00094076, its P.U.C. authority for the sum of One Dollar (\$1.00).

For:

O'Brien's Delivery Service, Inc.

Richard Jordan Pres  
President

2/14/95  
Date

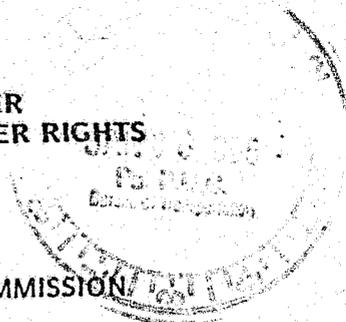
For:

Glose Moving & Storage, Inc.

Richard Jordan Pres  
President

2/14/95  
Date

APPLICATION FOR APPROVAL OF TRANSFER  
AND EXERCISE OF COMMON OR CONTRACT CARRIER RIGHTS



BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of GLOSE MOVING & STORAGE, INC. 759100  
(Applicant/Transferee-Buyer)

for approval of the transfer and to exercise the right  
as a COMMON carrier, described at Docket  
(common-contract)  
No. A73510, Folder No. 182 with D., issued to  
AMMENDMENT

**PUC USE ONLY**  
Docket No. A-00094076  
Folder No. F.1 Am B

O'BRIEN'S DELIVERY SERVICE, INC.  
(Transferor-Seller)

for transportation of HOUSEHOLD GOODS (PROPERTY)  
(persons-property)

SEE INSTRUCTIONS BEFORE COMPLETING APPLICATION

- GLOSE MOVING & STORAGE, INC.  
(Full and correct name of applicant/transferee)
- NONE  
(Trade name, if any)

The trade name \_\_\_\_\_ been registered with the Secretary of the  
(has or has not)

Commonwealth on \_\_\_\_\_ (attach copy of stamped registration form.)  
(date)

3. 7566 MORRIS COURT, SUITE 350 \_\_\_\_\_ (P.O. Box, if any)  
(Business Street Address)

ALLENTOWN, LEHIGH, PA. 18106 (610)-391-8300  
(City) (County) (State) (Zip) (Telephone)

**DOCKETED**  
**APPLICATION DOCKET**  
MAR 2 1995  
ENTRY No. \_\_\_\_\_

4. Applicant's attorney (or this application) is:

610-434-6945

THOMAS TRAUD, 7411 HAMILTON ST. ALLENTOWN, PA.  
(Name) (Address) (Telephone) 18102

5. Any documents should be mailed to:

Transferee: GLOSE MOVING & STORAGE INC. SUITE 350 7566 MORRIS CT  
(Name) (Address) ALLENTOWN, PA. 18106

Transferor: O'BRIEN'S MOVING & STORAGE INC. SUITE 350 7566 MORRIS CT.  
(Name) (Address) ALLENTOWN, PA. 18106

6. Applicant DOES hold Pa. PUC authority under Docket Number  
(does or does not)

A-94076 and operates as a COMMON carrier.  
(common or contract)

7. Applicant DOES NOT hold Interstate Commerce Commission authority  
(does or does not)

at Docket No. \_\_\_\_\_.

8. Applicant is (check one):

Individual.

Partnership. Must attach a copy of the partnership agreement (unless a copy is presently on file with PUC), and list names and addresses of partners below (use additional sheet if necessary).

\_\_\_\_\_  
(Name)

\_\_\_\_\_  
(Address)

Corporation. Organized under the laws of the State of PENNSYLVANIA

and qualified to do business in Pennsylvania by registering with the Secretary of the Commonwealth on 1967 (Attach copy of Certificate of Incorporation or Authority and statement of charter purpose). Include as an attachment a list of corporate officers and their titles and the names, addresses and number of shares held by each stockholder.

9. If applicant, its stockholders or partnership members are in control of or affiliated with any other carrier, state name of carrier(s), Docket Number(s) and nature of control or affiliation.

AGENTS FOR ALLIED VAN LINES, INC.  
I.C.C. NUMBER 15735

10. Applicant proposes to acquire ALL of the operating rights now held (all or part) by transferor. Attach sheet describing rights to be transferred to applicant and rights to be retained by transferor, if any. If any rights are to be omitted, give reasons.

11. The reason for the transfer is O'BRIEN'S DELIVERY SERVICE, INC. IS BEING MERGED INTO GLOSE MOVING & STORAGE, INC.

- 12a. The following must be attached:

- Sales Agreement. NOT APPLICABLE
- List of equipment to be used to render service. (summarize by type)
- Operating authority to be transferred/retained.
- Statement of Financial Condition.
- Statement of unpaid business debts of transferor and how they will be satisfied.
- Statement of safety program.
- Statement of transferee's experience.

- b. Attach the following, as appropriate (check those attached):

- Partnership Agreement. N/A
- Trade Name registration certificate. N/A
- Certificate of Incorporation. (Pa. Corporation only) CURRENTLY P.O.C. CARRIER
- Certificate of Authority. (Foreign ((out-of-state)) Corporation only) N/A
- Statement of corporate charter purpose. (corporations only) N/A
- List of corporate officers and stockholders. (corporations only)
- Copy of short form certificate showing date of death of transferor and name of executor or administrator/administratrix. N/A

13. Transferor attests that all general assessments and fines are paid, that no annual reports are due and agrees to continue to render the service which is to be transferred until this application is approved, whereupon transferor will surrender said certificate or permit for cancellation. *YES*

14. Transferee agrees to assume and pay any General Assessments that may be made against transferor as a common carrier for any and all operating periods up to the actual date of the transfer. *YES*

WHEREFORE, Transferee and Transferor request that the Commission grant the Transfer.

Transferee sign here: *Globe Moving & Storage, Inc.*  
*Richard Jordan, Pres.* *1/27/95*  
(each partner must sign) (Date)  
(Corporate Seal)

---

Transferor sign here: *O'Brien's Delivery Service, Inc.*  
*Richard Jordan, Pres.* *1/27/95*  
(Corporate Seal)

---

THIS MUST BE COMPLETED BY NOTARY PUBLIC  
AFFIDAVIT OF TRANSFEREE/APPLICANT (Natural Person)

COMMONWEALTH OF PENNSYLVANIA :  
: ss:  
\_\_\_\_\_ County :

\_\_\_\_\_, being duly sworn (affirmed) according to law, deposes and says that the facts above set forth are true and correct; or are true and correct to the best of his knowledge, information and belief and he expects to be able to prove the same at the hearing hereof.

\_\_\_\_\_  
Signature of Affiant

Sworn and subscribed before me this \_\_\_\_\_  
day of \_\_\_\_\_ 19 \_\_\_\_  
My Commission Expires \_\_\_\_\_

\_\_\_\_\_  
Signature of Official Administering Oath

AFFIDAVIT OF TRANSFEREE/APPLICANT (Corporation)

COMMONWEALTH OF PENNSYLVANIA :  
: ss:  
Lehigh County :

Richard Jordan, being duly sworn (affirmed) according to law, deposes and says that he is President of Globe Moving & Storage Inc  
(Office of Affiant) (Name of Corporation)

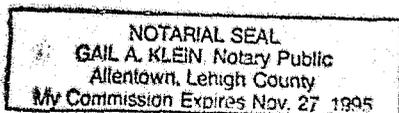
that he is authorized to and does make this affidavit for it; and that the facts above set forth are true and correct; or are true and correct to the best of his knowledge, information and belief and that he expects the said Globe Moving & Storage Inc to be able to prove the same  
(Name of Corporation)

the same at the hearing hereof.

Richard Jordan  
Signature of Affiant

Sworn and subscribed before me this 27th  
day of January 1995  
My Commission Expires Nov. 27, 1995

Gail A. Klein  
Signature of Official Administering Oath



THIS MUST BE COMPLETED BY NOTARY PUBLIC  
AFFIDAVIT OF TRANSFEROR/SELLER (Natural Person)

COMMONWEALTH OF PENNSYLVANIA :  
: ss:  
\_\_\_\_\_ County :

\_\_\_\_\_, being duly sworn (affirmed) according to law,  
deposes and says that the facts above set forth are true and correct; or are true and correct  
to the best of his knowledge, information and belief and he expects to be able to prove the same  
at the hearing hereof.

\_\_\_\_\_  
Signature of Affiant

Sworn and subscribed before me this \_\_\_\_\_  
day of \_\_\_\_\_ 19 \_\_\_\_  
My Commission Expires \_\_\_\_\_

\_\_\_\_\_  
Signature of Official Administering Oath

AFFIDAVIT OF TRANSFEROR/SELLER (Corporation)

COMMONWEALTH OF PENNSYLVANIA :  
: ss:  
Lehigh County :

Richard Jordan, being duly sworn (affirmed) according to law,  
deposes and says that he is President of O'Brien's Delivery Service, Inc  
(Office of Affiant) (Name of Corporation)

that he is authorized to and does make this affidavit for it; and that the facts above set forth  
are true and correct; or are true and correct to the best of his knowledge, information and belief  
and that he expects the said O'Brien's Delivery Service, Inc to be able to prove the  
(Name of Corporation)

same at the hearing hereof.

Richard Jordan  
Signature of Affiant

Sworn and subscribed before me this 27<sup>th</sup>  
day of July 1995  
My Commission expires Nov. 27, 1995

Gail A. Klein  
Signature of Official Administering Oath

NOTARIAL SEAL  
GAIL A. KLEIN, Notary Public  
Allentown, Lehigh County  
My Commission Expires Nov. 27, 1995

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, PA 17120

A-94076

Public Meeting held June 29, 1989

Application Docket No. A-00073510, F. 2, O'Brien's Delivery Service, Inc.

SUPPLEMENTAL ORDER MODIFYING  
CERTIFICATE OF PUBLIC CONVENIENCE

BY THE COMMISSION:

It appearing that part of the rights granted to O'Brien's Delivery Service, Inc., under the certificate of public convenience issued at A-00073510 have been transferred to O'Brien's Storage Company, Inc., at A-00108406, and are now contained under the certificate of public convenience issued to it; and that the transferor is retaining certain operating authority; and the matters and things involved having been duly considered by the Commission; THEREFORE,

IT IS ORDERED: That upon compliance with the conditions and requirements as set forth in the order at A-00108406, the operating rights and the certificate of public convenience at A-00073510, F. 2, be and are hereby modified so as to read as follows:

1. To transport, as a Class D carrier, new or used furniture from points in Berks County to points in Pennsylvania, and vice versa;
2. To transport, as a Class D carrier, personal effects and property, used or to be used in a dwelling, when a part of the equipment or supply of such a dwelling, from points in Berks County to points in Pennsylvania, and vice versa; provided that the transportation is at the request of the householder and as an incident of a move by the householder from one domicile to another;
3. To transport, as a Class D carrier, furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, from points in Berks County to points in Pennsylvania, and vice versa; incident to a move from one location to another;

4. To transport, as a Class D carrier, articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in Berks County to points in Pennsylvania, and vice versa;

with rights no. 1, 2, 3 and 4 subject to the following conditions:

- (a) That no right, power or privilege is granted to transport new or used assembled knitting machines, including incidental parts thereof, transported in connection with the assembled machines, between points in the city of Reading, Berks County, and within one hundred and fifty (150) miles of the limits of said city;
  - (b) That no right, power or privilege is granted to transport property requiring the use of low-bed trailers, winch trucks, bulk-headed trailers with chains and binders, into or out of Allegheny County;
5. To transport, as a Class D carrier, electrical and electronic parts and supplies, for Graybar Electric Company, between points in the borough of West Reading, Berks County, and from points in the said borough to customers of Graybar Electric Company within one hundred (100) miles by the usually traveled highways of the limits of the said borough, and vice versa;
  6. To transport, as a Class D carrier, property, from the warehouse of Alma B. Carey, t/a Bankes Moving and Storage, located in the city of Pottsville, Schuylkill County, and to transport property received in said city by rail either from the cars or from the stations to points within an airline radius of twenty-five (25) statute miles of the limits of said city;
  7. To transport, as a Class D carrier, household goods and office furniture, store fixtures, and store equipment, in use, between points in the city of Pottsville, Schuylkill County, and within twenty-five (25) miles by the usually traveled highways of the limits of said city, and from points in the said area to points in Pennsylvania, and vice versa;

with all of the above rights subject to the following condition:

That no right, power or privilege is granted  
to transport to or from the facilities of  
O'Brien's Storage Company, Inc.

IT IS FURTHER ORDERED: That the transferor shall amend its tariff  
to comply with the requirements of the Pennsylvania Public Utility Code and  
the rules and regulations of the Commission relating to the filing and  
acceptance of a tariff.

BY THE COMMISSION,



Jerry Rich  
Secretary

(SEAL)

ORDER ADOPTED: June 29, 1989

ORDER ENTERED: August 10, 1989

PENNSYLVANIA PUBLIC UTILITY COMMISSION

The addressee named here has paid PA P.U.C. for the following bill

GLOSE MOVING & STORAGE INC  
7566 MORRIS COURT SUITE 350  
ALLENTOWN PA 18106

DATE 03/06/95  
RECEIPT # 190646

DOCUMENT  
FOLDER

SOCKETED

MAR 08 1995

In re Application of GLOSE MOVING & STORAGE INC  
A-00094076, F.1, AM-B.....\$350.00

REVENUE ACCOUNT: 001780-017601-102

CHECK NUMBER: 1667

CHECK AMOUNT: \$350.00

C. Joseph Weisinger  
(for Dept. of Revenue)

RECEIVED  
95 MAR -7 AM 9:35  
PA.U.C.  
INFO. CONTROL DIV.



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE  
REFER TO OUR FILE

April 14, 1995

THOMAS TRAUD  
ATTORNEY AT LAW  
1411 HAMILTON STREET  
ALLENTOWN PA 18102

In re: A-00094076, F. 1, Am-B - Glose Moving & Storage, Inc.

Dear Sir:

The application cited above has been captioned as attached and will be submitted for review provided no protests are filed on or before May 8, 1995. If protests are filed, you will be advised as to further proceeding.

You are further advised that the above application will be published in the Pennsylvania Bulletin of April 15, 1995.

Very truly yours,

Peter S. Marzolf, Supervisor  
Application Review Section  
Bureau of Transportation & Safety

PSM:lg

cc: Applicant

GLOSE MOVING & STORAGE INC  
7566 MORRIS COURT SUITE 350  
ALLENTOWN PA 18106



A-00094076, F. 1, Am-B GLOSE MOVING & STORAGE, INC. (7566 Morris Court, Suite 350, Allentown, Lehigh County, PA 18106), a corporation of the Commonwealth of Pennsylvania - (1) personal effects and property, used or to be used in a dwelling, when a part of the equipment or supply of such a dwelling, from points in Berks County to points in Pennsylvania, and vice versa; provided that the transportation is at the request of the householder and as an incident of a move by the householder from one domicile to another; (2) furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, from points in Berks County to points in Pennsylvania, and vice versa; incident to a move from one location to another; (3) articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in Berks County to points in Pennsylvania, and vice versa; with rights no. 1, 2, and 3 subject to the following conditions: (a) That no right, power or privilege is granted to transport new or used assembled knitting machines, including incidental parts thereof, transported in connection with the assembled machines, between points in the city of Reading, Berks County, and within one hundred and fifty (150) miles of the limits of said city; (b) That no right, power or privilege is granted to transport property requiring the use of low-bed trailers, winch trucks, bulk-headed trailers with chains and binders, into or out of Allegheny County; (4) household goods and office furniture, store fixtures, and store equipment, in use, between points in the city of Pottsville, Schuylkill County, and within twenty-five (25) miles by the usually traveled highways of the limits of said city, and from points in the said area to points in Pennsylvania, and vice versa; which is to be a transfer of all the rights authorized under the certificate issued at A-00073510, F. 2, to O'Brien's Delivery Service, Inc., a corporation of the Commonwealth of Pennsylvania, subject to the same limitations and conditions. Attorney: Thomas Traud, 1411 Hamilton Street, Allentown, PA 18102.

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION

SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

Published in Pennsylvania Bulletin

APR 15 1995

BUREAU OF TRANSPORTATION & SAFETY  
COMMON CARRIER  
MARCH, 1995

A-00094076

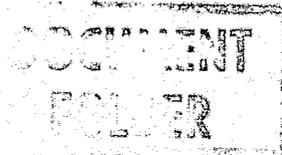
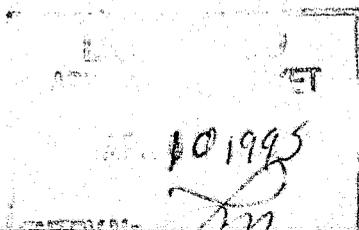
F. 1

Am-B

Application of Glose Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvania, for amendment to its common carrier certificate, which grants the right, inter alia, to transport, by motor vehicle, household furnishings in use, between points in the boroughs of Shenandoah and Ringtown, and the township of West Mahanoy, Schuylkill County, and from points in said boroughs and township to points in Pennsylvania, and vice versa: SO AS TO PERMIT the transportation of (1) personal effects and property, used or to be used in a dwelling, when a part of the equipment or supply of such a dwelling, from points in Berks County to points in Pennsylvania, and vice versa; provided that the transportation is at the request of the householder and as an incident of a move by the householder from one domicile to another; (2) furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, from points in Berks County to points in Pennsylvania, and vice versa; incident to a move from one location to another; (3) articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in Berks County to points in Pennsylvania, and vice versa; with rights no. 1, 2, and 3 subject to the following conditions: (a) That no right, power or privilege is granted to transport new or used assembled knitting machines, including incidental parts thereof, transported in connection with the assembled machines, between points in the city of Reading, Berks County, and within one hundred and fifty (150) miles of the limits of said city; (b) That no right, power or privilege is granted to transport property requiring the use of low-bed trailers, winch trucks, bulk-headed trailers with chains and binders, into or out of Allegheny County; (4) household goods and office furniture, store fixtures, and store equipment, in use, between points in the city of Pottsville, Schuylkill County, and within twenty-five (25) miles by the usually traveled highways of the limits of said city, and from points in the said area to points in Pennsylvania, and vice versa; which is to be a transfer of all the rights authorized under the certificate issued at A-00073510, F. 2, to

Protests due

MAY 6 1995



PENNSYLVANIA  
PUBLIC UTILITY COMMISSION

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SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

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Published in Pennsylvania Bulletin 

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- 2 -

O'Brien's Delivery Service, Inc., a corporation of the Commonwealth of Pennsylvania, subject to the same limitations and conditions.

LKF:rn  
3/27/95

Application Received: 2-16-95  
Application Docketed: 3-02-95

Protests due 

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