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PENNSYLVANIA PUBLIC UTILITY COMMISSION Uniform Cover and Calendar Sheet

1.	REPORT DATE: June 19, 1995	2. BUREAU AGENDA NO.:
3.	BUREAU: Transportation and Safety	JUL-95-TS-MC-177*
4.	SECTION(S): Application Review	5. PUBLIC MEETING DATE:
6.	APPROVED BY:	July 20, 1995
	Director: Nicely 3-3846 Supervisor: Marzolf 3-5945	
7.	PERSONS IN CHARGE: Keener-Farley 7-4386	
8.	DOCKET NO.: A-00094076, F. 1, Am-B	8 2
9.	 (a) CAPTION (abbreviate if more than 4 l (b) Short summary of history & facts, doc (c) Recommendation 	

- Application of Glose Moving & Storage, Inc., Allentown, Lehigh County, a corporation of the Commonwealth of Pennsylvania for the transfer of all of the household goods operating rights of O'Brien's Delivery Service, Inc., under the certificate issued at A-00073510, F. 2, subject to the same limitations and conditions.
- Transferor proposes to transfer all of its PUC operating rights for a total consideration of \$1.00; no other assets are involved in the sale.
- The Bureau of Transportation recommends that the Commission adopt the (c) proposed order approving the transfer application and that the certificate issued to the transferor be cancelled by supplemental order and that a copy of the order be forwarded to the Department of Revenue.

SEP1 9 1995

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10. MOTION BY: Commissioner Chm. Quain

Commissioner Hanger - Yes Commissioner Rolka - Yes

Commissioner Bloom - Yes

Commissioner Crutchfield SECONDED:

CONTENT OF MOTION:

Staff recommendation adopted.



OMMONWEALTH OF PENNS VANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE REFER TO OUR FILE

JULY 25, 1995

A-00094076 F.1, Am-B

GLOSE MOVING & STORAGE INC SUITE 350 7566 MORRIS COURT ALLENTOWN PA 18106





APPLICATION OF GLOSE MOVING & STORAGE, INC., A CORPORATION OF THE COMMONWEALTH OF PENNSYLVANIA

Enclosed is the compliance order issued by the Commission in this proceeding.

The applicant will not be permitted to operate or engage in any transportation granted by the enclosed order until a tariff has been prepared and filed in accordance with the enclosed instructions.

Motor carriers operating without complying with the above requirement will be subject to the penalty provisions of the Public Utility Code.

Commission regulations require compliance with the above requirement within sixty (60) days of the date of this letter. Failure to comply within the sixty (60) day period will cause the Commission to rescind the action of July 20, 1995 and dismiss the application without further proceedings.

Very truly yours,

John G. Alford, Secretary

smk
encls.
cert.mail
Tariff Contact: (717) 787-5521

DOCUMENT FOLDER

PENNSYLVANIA PUBLIC UTILITY COMMISSION Harrisburg, PA 17105-3265

Public Meeting held July 20, 1995

Commissioners Present:

John M. Quain, Chairman Lisa Crutchfield, Vice-Chairman John Hanger David W. Rolka Robert K. Bloom



Application of Glose Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvnia, for the transfer of all of the operating rights of O'Brien's Delivery Service, Inc., a corporation of the Commonwealth of Pennsylvania, under the certificate issued at A-00073510, F. 2, subject to the same limitations and conditions.

A-00094076 F. 1 Am-B

Thomas Traud for the applicant.

DOCUMENT

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ORDER

BY THE COMMISSION:

This matter comes before the Commission on an application filed February 16, 1995. Public notice of the application was given in the Pennsylvania Bulletin of April 15, 1995. The unopposed application is certified to the Commission for its decision without oral hearing.

Glose Moving & Storage, Inc., (Glose or applicant), is a Pennsylvania corporation, with its principal place of business in Allentown, Lehigh County. It is presently certificated and holds both statewide common carrier property authority and limited household goods authority. By this application, it seeks to obtain the household goods

authority of O'Brien's Delivery Service, Inc. (O'Brien or transferor). The applicant and transferor are affiliated carriers and the purpose of this transfer application is to consolidate all operating authority into one entity. The total consideration for the operating authority is the nominal sum of one dollar (\$1.00).

The transferor's previously granted authority includes non-household goods rights and household goods rights that have restrictions that are irrelevant since the advent of statewide property authority. We have, therefore, eliminated these rights and restrictions as unnecessary. The only rights being transferred are those that fall into the broad form definition of household goods.

A review of the record before us indicates that the applicant possesses the requisite experience, equipment and financial capacity to provide the proposed service.

The authority to be transferred has been operated by the transferor, therefore, it is presumed that there is a continuing need, which may be overcome only by evidence to the contrary. <u>In re: Byerly</u>, 440 Pa. 521 (1970); <u>Hostetter v. Pa. P.U.C.</u>, 160 Super. Ct. 94 (1947). Since the record is void of any such evidence, this presumption of continuing public need applies in this transfer proceeding.

We find:

- 1. The applicant is fit, willing and able to provide the service proposed.
- 2. Transfer of the authority is in the public interest and is necessary for the continued accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the transfer application be and is hereby approved and that a certificate be issued granting the following rights:

- To transport, as a Class D carrier, personal effects and property, used or to be used in a dwelling, when a part of the equipment or supply of such a dwelling, from points in Berks County to points in Pennsylvania, and vice versa; provided that the transportation is at the request of the householder and as an incident of a move by the householder from one domicile to another;
- 2. To transport, as a Class D carrier, furniture, fixtures, equipment and the property of stores, offices, museums, institutions, hospitals or other establishments, when part of the stock, equipment or supply of such stores, offices, museums, institutions, hospitals or other establishments, from points in Berks County to points in Pennsylvania, and vice versa; incident to a move from one location to another;
- 3. To transport, as a Class D carrier, articles, including objects of art, displays and exhibits, which because of their unusual nature or value require specialized handling and equipment usually employed in moving household goods from points in Berks County to points in Pennsylvania, and vice versa;
- 4. To transport, as a Class D carrier, household goods and office furniture, store fixtures, and store equipment, in use, between points in the city of Pottsville, Schuylkill County, and within twenty-five (25) miles by the usually traveled highways of the limits of said city, and from points in the said area to points in Pennsylvania, and vice versa;

subject to the following general conditions:

- That the operating authority granted herein, or now held, or subsequently granted to the applicant to the extent that it is duplicative, shall not be construed as conferring more than one operating right.
- 2. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the property and/or rights to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.
- That the applicant record in its Utility Account 1321 Franchises, the actual cost of such rights recorded by the original holder thereof.
- 4. That the utility accounts of the transferee shall reflect the same book values for all utility property acquired as shown in the records of the transferor at the effective date of the transfer, any previously recorded depreciation having been deleted therefrom.
- 5. That the applicant charge to Account 1341 Other Intangible Property, any amount of the consideration paid for the rights and going concern value attributable thereto in excess of the amounts recorded under condition(s) 3 above.

6. That the certificate holder shall not transfer, sell or in any way convey any of its outstanding capital stock to any individual, partnership, corporation or any other entity, without the prior filing of an application and approval thereof by the Commission under Section 1102(a)(3) of Title 66, PA C.S.A.

IT IS FURTHER ORDERED: That the applicant shall not engage in any transportation granted in this application until the following is submitted to the Commission:

A tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That in the event said applicant has not, on or before sixty (60) days from the date of the service of this order, complied with the requirements hereinbefore set forth, the application shall be dismissed without further proceedings.

IT IS FURTHER ORDERED: That upon compliance with this order, the rights granted the transferor, O'Brien's Delivery Service, Inc., at A-00073510, F. 2 be cancelled and the record be marked closed.

BY THE COMMISSION,

Johns Olford

John G. Alford Secretary

(SEAL)

ORDER ADOPTED: July 20, 1995

ORDER ENTERED: JUL 25 1995



MONWEALTH OF PENNSYLVA PENNSYLVANIA PUBLIC UTILITY COMMISSION

P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE REFER TO OUR FILE

March 29, 1996

A-00094076 HHG-96-024

GLOSE MOVING & STORAGE INC 7566 MORRIS COURT SUITE 350 ALLENTOWN PA 18106

MAY · 1996

PUBLIC UTILITY COMMISSION SECRETARYS BUREAU

Gentlemen:

During the month of February, Enforcement Officer Ronald Schreibeck conducted a household goods review of your business operations for the dates of January 4 through February 5, 1996.

The following five moves reflect violations of 52 Pa. Code \$31.122(2), for failure to use and execute a proper form for estimates of charges titled "Estimated Cost of Services":

> Gene Lutz, January 22, 1996 (a)

Carmela Fantasia, January 26, 1996 (b)

Chris Caroleo, January 29, 1996 (C)

(d) Ari Levine, January 30 and 31, 1996

Debbie Bensinger, February 5, 1996 (e)

The shipper shall be given a completed estimate of charges on the proper form as required by 52 Pa. Code §31.122(2), even if an estimate is given over the telephone in advance.

The following move reflects a violation of 66 Pa. C.S. §1303 by charging a greater rate than that specified in its tariff at Freight Pa. P.U.C. No. 54 on file with this Commission:

> (a) Gary Landis, January 29 and February 1, 1996 - charged \$66.35 per hour, as opposed to the proper rate of \$65.00 per hour.

The following three moves reflect a violation of 66 Pa. C.S. §1303, by charging a lesser rate than that specified in its tariff at Freight Pa. P.U.C. No. 50 on file with this Commission:

> Emily Day, January 26, 1996 (a)

Ethan Brockman, January 26, 1996

Ari Levine, January 30 and 31, 1996

Each of the above was charged \$92.80 per hour, as opposed to the proper rate of \$99.45 per hour.

The following three moves resulted in underestimates, which must be reported to this Commission in the form of a quarterly report for underestimates on or before April 30, 1996, as required in 52 Pa. Code §31.124:

Jeff Braine, January 6, 1996

(b) Emily Day, January 26, 1996

Gary Landis, January 29 and February 1, (C) 1996.

Continued operations, as described above, may subject you to penalties which may include the assessment of fines up to \$1,000 per violations.

If you have any questions concerning this matter, please do not hesitate to contact me at (717) 783-5179.

Alternative formats of this material are available, for persons with disabilities, by contacting the Technical Review Section at (717) 787-1168.

Very truly yours, Frances Walkinskow

Frances Walkinshaw

Motor Carrier Services Division Bureau of Transportation and Safety

FAW: dk

cc: Harrisburg District Office/Schreibeck

O'Brien's Moving & Storage

Headquarters: 7566 Morris Court Allentown, Pennsylvania 18106 (610) 391-8300

Other Locations: O'Brien's Moving & Storage, Reading, PA O'Brien's - Checkerboard Vans Moving & Storage, Tamagua, PA O'Brien's Moving & Storage of NJ, Somerville, NJ

May 2, 1996

Commonwealth of Pennsylvania Pennsylvania Public Utility Commission PO Box 3265 Harrisburg, PA 17015-3265

Frances Walkinshaw Motor Carrier Services Division Bureau of Transportation and Safety

7 1996

TRANSPORTATION & SAFETY Transpired Protes

Dear Mr. Walkinshaw:

I've reviewed the documentation you forwarded to Glose Moving & Storage dated March 29, 1996.

The format you provided to use with the listed violations are given to you in the same order. I understand the information you provided, but you will see not all are violations which is explained further. There are some questions on others. I would appreciate an explanation to our questions and on what we feel isn't a violation.

The important thing to remember is that on the items we have violated, we will adhere to the regulations that are required.

Thank you for the input and we look forward to working with you and your people.

Sincerely, celled him on 5/22 P. Dewh Pholol tel him that he David P. Burkholder Vice President at hyper because DOCUMENT come cotast

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Violations

- 1) 52 PA Code 31.122 failure to use and execute a proper form for estimates of charges titled "Estimated Cost of Services":
 - A) Gene Lutz Phone quote no estimate given
 - B) Carmela Fantasia Storage shipment Glose Moving felt no PUC regulation applied because it came out of storage from our Reading facility. Explain?
 - C) Chris Cardeo Phone quote no estimate given
 - D) Ari Levine Phone quote no estimate given
 - E) Debbie Bensinger Phone quote no estimate given
 - Note: A. C. D & E: We understand an estimate should have been completed. We have advised our customer service department that this must be done.

 B. Carmela Fantasia came our of our Reading facility and we thought this wasn't a regulated move. Please interpret for us. Thank you.
- 2) 66 PA C.S. 1303 by charging a greater rate than that specified in its Tariff at Freight PA P.U.C. No. 54 original page 46 & 47:
 - A) Gary Landis After my review of pages 46 & 47, it is clear that the incorrect rate was charged on this move.
- 3) 66 PA C.S. 1303 by charging a lessor rate than that is specified in its tariff at freight PA P.U.C. No. 50 on file with the commission:
 - A) Emily Day Origin Trappe, PA to Reading, PA. The rates for this move is in Tariff No. 54 original page 45-B. The rate for Berks County is \$92.80 per hour for three men and one truck.
 - B) Ethan Brockman Origin Exton, PA to Reading, PA. SAME. The Berks rates should apply. Tariff No. 54 original page 45-B.
 - C) Ari Levine Origin Trappe, PA to Pottstown, PA. SAME. The Berks rates should apply. This move wouldn't be in our jurisdiction to handle. But, when the shipper called in to us his explanation on his delivery address which lists Pottstown, PA he commented he is in Berks County.

Our thought has always been that even though an origin or a destination point may not be an area where you have P.U.C. rights, as long as one or the other you do that those rates would apply. Based on this reason that is why we charged \$92.80. The rate of \$99.45 is for the Lehigh & Northampton Counties.

Please explain if this isn't correct.

- 4) These three moves resulted in under estimated which must be reported to this commission in the form of a quarterly report for underestimates on or before April 30, 1996 as required in 52 PA Code 31.124.
 - A) Jeff Braine This move originally was going to be an interstate move to Colorado. But his company who paid for his move wanted to cut costs. They decided to use on of their company drivers and trailer to handle the move.

What they wanted Glose Moving & Storage to do was to pack and load the trailer.

- (A1) I thought since we didn't use our own truck to transport locally that this wasn't a P.U.C. regulated move.
- (A2) The estimate went higher because the driver couldn't back the trailer up their driveway in the woods so we needed to shuttle everything onto a smaller van & transport to their trailer at the end of the property.
- B) Emily Day The original estimate showed \$881.60 in the estimated cost box. But, you'll notice that the insurance wasn't figured in at the time the estimate was given plus another one hour travel applied because they wanted us to load one day and deliver the next. The total should have been crossed out and \$1,034.40 should have been written in. The customer was aware of this. The salesperson forgot to change our copy.
- C) Gary Landis This estimated was off, and we understand this should have been recorded.

Note: We haven't kept truck of this in the past but understand that we need to fill out the form you provided us. The reason I haven't turned in this form by April 30, 1996 is because I was only able to get to it now and address the issues.

Our company has been in the business many years and we understand there are rules to be followed. Based on the procedures required we will perform under those standards. I would appreciate a follow-up to questions and/or clarification needed in the referenced situations enclosed. Thank you for your time.

O'Brien's Moving & Storage

Headquarters: 7566 Morris Court Allentown, Pennsylvania 18106 (610) 391-8300

O'Brien's Moving & Storage, Reading, PA O'Brien's - Checkerboard Vans Moving & Storage, Tamaqua, PA O'Brien's Moving & Storage of NJ, Somerville, NJ

June 12, 1996

John G. Alford Secretary PA Public Utility Commission Budget, Fiscal, & Assessment Sections P.O. Box 2465 Harrisburg, PA 17105-3265

SECRETARY'S OFFICE **Public Utility Commission**

A. 000 4076

Dear Mr. Alford:

Glose Moving & Storage, Inc. Is filing a formal objection to the excessive assessment (5/29/96 Invoice #96-759100) that we were billed. We feel that the moving companies are unfairly being made to pay for the shortfall in the budget. A simple reclassification of my business has caused my assessment to double (almost \$11,000!). The excuse that I got from the P.U.C. that it takes more man-hours to administer our industry is nonsense. The moving companies did not ask the P.U.C. to individually audit all companies; nor did we ask for stricter enforcement and monitoring of P.U.C. guidelines. Now we are being asked to pick up the tab for this.

Please reconsider these allocations. I look forward to hearing from you concerning this assessment.

> **JOCUMENT** FOLDER

Sincerely,

Ack Chust

Sworn to and Subscribed before me

this 13 day of Ounce 1996

Rick Christ General Manager

NOTARIAL SEAL FLORINA MARTIN, NOTARY PUBLIC TAMAQUA, SCHUYLKILL COUNTY MY COMMISSION EXPIRES JUNE 25, 1996

LOOK For This Form

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HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 **HARRISBURG, PA 17105-3265**

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NAME & ADDRESS OF CARRIER:

Allendanie PA 18105

PHONE NO. (40) 391-8300

required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. Code \$31,124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable undersetimates occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

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HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265 A 44070

NAME & ADDRESS OF CARRIER:

Allendrum PA 1810S

PHONE NO.

PUC DOCKET NO.

(CO)391830D

1st Quester 1994

BIONATURE AND TITLE OF RESPONSIBLE EMPLOYEE:

Christ, President

INSTRUCTIONS: A quarterly report of underestimates is required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. INSTRUCTIONS: A quarterly report of underestimates is required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. INSTRUCTIONS: A quarterly report of underestimate or quarter reported on. When no Code \$31.124. Submit only the original copy of the report and each estimate for three years. Specimen copies of reportable underestimates occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of the form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to possible.

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APPENDIX B

Untimely Objections Filed

COMPANY NAME	DOCKET NO.
A Limousine Service	A-00108503
Erica Schon Limo	A-00108941
Walsh Cab Company	A-00098302
At Your Service Limousine Co., Inc.	A-00111102
C & C Transportation	A-00099488
Luzerne & Carbon Co.	A-00005303
Schrock, Inc.	A-00101691
Roadway Package Systems, Inc.	A-00107319
Parks - Centre Carriers	A-00110917
Marsha Claspy	A-00111199
Advance Transportation Co., Inc.	A-00086901
Federal Express Corp.	A-00112261
Fife Moving & Storage	A-00094528
O'Brien Moving & Stor. (Glose)	A-00094076
Kephart Trucking Co.	A-00096036
LeeLease, Inc.	A-00107868
Parks Moving & Storage	A-00097208
Parks Moving Systems	A-00104390
Eagle Express	A-00107316
Parks Van & Storage	A-00098380
Centre Carriers Corp.	A-00110078
AAA Moving & Storage	A-00106910
VPSI Commuter Vanpools	A-00109687

PENNSYLVANIA PUBLIC UTILITY COMMISSION Harrisburg, PA 17105

Public Meeting held December 12, 1996

Commissioners Present:

John M. Quain, Chairman Lisa Crutchfield, Vice Chairman John Hanger David W. Rolka, Concurring Robert K. Bloom A-94076

Revised General Assessment Upon Public Utilities -- Fiscal Year July 1, 1996 To June 30, 1997

Docket No. M-00960891

OPINION AND ORDER

BY THE COMMISSION:

Before this Commission for consideration is the staff report which computes a revised general assessment upon public utilities for the fiscal year beginning July 1, 1996. Additionally, the Commission has before it 100 objections filed by utilities to our initial assessments which were made during May 1996. As discussed in more detail below, a number of factors have necessitated a revision of the initial assessments. Based upon our review of the staff reports, the updated budget data for the Commission, the updated revenue and classification data for several public utilities, and the assessment allocation method set forth in the Public Utility Code, we believe the revised assessments better reflect the incurrence of cost upon the Commission by each utility group and, therefore, results in each utility being assessed a reasonable share of the Commission's cost of carrying out its duties under the Public Utility Code.

Summary of PUC Assessment Process

Before discussing the specific reasons which make revisions to the initial assessments necessary, it would be wise to briefly review the assessment mechanism set forth under the Public Utility Code. By November 1 of each year, the Commission must submit an estimated budget to the Governor and the General Assembly. Its budget may not be greater

¹The report is appended to this Order at Appendix A.



DOCUMENT FOLDER

than three-tenths of one percent of the total gross intrastate operating revenues of the public utilities under its jurisdiction for the preceding calendar year. 66 Pa. C.S. § 510. Utilities are assessed upon this amount, less deductions for fees. However, in the event the Commission's proposed budget has not been approved by March 30, the assessments are made based upon the last approved operating budget. *Id.*

With respect to the assessments made upon individual utilities, by March 31, each utility must file a statement under oath showing its gross intrastate operating revenues for the preceding calendar year. The Commission then determines the amount of its expenses directly attributable to the regulation of each group of utilities which furnish the same kind of service for the same calendar year. *Id.*

Next the Commission allocates the balance of its expenses -- those expenditures which are not directly allocable to any single group of utilities -- to each utility group based on the proportion of each group's gross intrastate operating revenues as compared to the combined revenues for all of the groups. The combination of these amounts constitutes the basis for the assessment for each utility.² The process then, contained within sections 510 and 511 of the Code (66 Pa. C.S. §§ 510, 511), is not one of determining what the Commission's budget will be, that authority ultimately rests with the Governor and the General Assembly, but rather one of apportioning among the utilities we regulate the costs of carrying out our statutory responsibilities.

Reasons For Revised Assessments

With respect to the recommended revisions to our original assessments, we would note that the Code anticipates the action we are taking today. As is often the case, the General Assembly has not acted upon the Commission's requested budget until after the initial assessments had been made. The statute foresees this situation by allowing the Commission to make an adjustment in the assessments to reflect the approved budget. *Id.* A number of factors have combined to make such action necessary at this time.

The original 1996-97 budget's assessment billing was sent out in May of 1996. Since the time of the PUC's original budget application and the present time, this Commission has carefully reviewed its budget data and the 1995 expense data used to develop the industry allocation factors. Based on several necessary changes, the original budget was revised and the assessment numbers adjusted accordingly.

²The Commission is aware that this discussion is, perhaps, an over-simplification of the complete assessment process, but believes it is sufficient for purposes of explaining why the revised assessments are necessary.

The re-assessment process incorporated three primary changes to the PUC budget and expense data. The first, and greatest single change, is that the Governor approved a 1996-97 budget that is \$520,000 less than the previous year's budget. The reason for the difference is that excess funds were found in the state employee benefits account, thereby reducing the state/employer's total contribution requirements for 1996-97.

A second change in the 1996-97 budget occurs in the total gross intrastate revenue figures from the regulated utilities. This change was caused by two factors. The first is the addition of 1995 PG&W-Water Division revenues into the assessment process. This addition came as a result of the acquisition of PG&W's Water Division by Pennsylvania American. Water Co. The second factor was the typical updates to the intrastate revenue disclosed in the late and amended revenue reports filed by the various utilities.

The third change is to recognize, as a deduction to direct expenses, the Commission's regulatory expenses that are reimbursed by the federal government, principally the Motor Carrier Safety Assistance Programs (MCSAP) and the gas safety programs. The net effect of this change is a revision to the budget allocation factors for each industry group.

Objections to Initial Assessments

Additional changes in the 1996-97 budget assessments have resulted from our staff's review of the timely filed objections to the assessments. All but three of these complaints were filed by motor carrier utilities. Those found to be meritorious by the staff were then factored into the budget assessment process.

Seven motor carriers based their objections on their classification as household goods movers. After the provisions of the Airline Administrative Authorization Act of 1994, 49 U.S.C. §§11501(h) and 41714(b)³ became effective, motor carriers of property were divided into general property and household goods movers. The latter group were not subject to the federal preemption provisions, and therefore, were assessed at a greater assessment factor. After reviewing the objections of the seven carriers, this Commission finds as follows:

1. The application to abandon household goods authority filed by Robert R. Berkebile t/d/b/a Keystone Lawrence Express, Inc., Docket No. A-00098767, is hereby granted;

The preemptive provision of the Act relating to motor carriers were recodified in the Interstate Commerce Commission Termination Act of 1995, Pub.L. 104-88, 107 Stat. 803, 49 U.S.C. §14510(c).

- 2. The objections filed by Chadderton Trucking, Inc., Docket No. 00110235, Shaffer Trucking, Inc. Docket No. A-00099412, William C. Confer, Docket No. A-0097072, and Hatboro Delivery Service, Inc., Docket No. A-00097036, contain sufficient information to be considered applications to abandon household goods. Due to the extraordinary circumstances that 1995 brought to the motor carrier industry, we are inclined to accept these objections as abandonment applications and, herein, grant them; and
- 3. Ralph G. Smith, Inc., Docket No. A-00083135, and Rapid Transit Co., Inc., Docket No. A-0015034, protest their designation as household goods movers, but admit that they do use that authority. Based on the information provided by these carriers, there is no basis for altering their assessment. Additionally, review of Rapid Transit's objection shows that the objection was not timely filed.

We also have before us objections by 23 companies which did not file their objections within the 15 day period as required by section 510(c). 66 Pa. C.S. § 510(c). These companies are listed in Appendix B. Their objections will be denied as having been untimely filed. Additionally, six utilities did not return Postal Service receipt cards or returned them unsigned. These utilities are listed at Appendix C. In that we are lacking proof that their objections were timely filed, their objections shall also be denied.

With respect to the remaining objections (listed at Appendix D), virtually all are directed at the level of assessments levied upon motor carriers of general property and upon passenger carriers. These objectors, by and large, point to the federal legislation preempting aspects of our regulatory authority over their activities within the Commonwealth and allege that their assessments are too high following passage of the Airline Administrative Authorization Act of 1994. These protests appear to be based upon the disappointed expectations of some carriers and we are not unsympathetic to them. However, sections 510 and 511 of the Public Utility Code (66 Pa. C.S. §§ 510, 511) set forth in great detail the procedures we must follow in levying assessments upon utilities within our jurisdiction. We may not deviate from the assessment process set for us by the legislature. Therefore, our ability to reduce assessments for individual utilities is exceedingly narrow. For example, when a utility's classification changes, we may adjust its assessment as we have with those motor carriers discussed above. Their assessment changes, because the basis for making their assessment — their classification — has changed.

Additionally, we note that the federal legislation did not pre-empt all of our authority with respect to this industry. For example, we remain charged by the legislature with the responsibility of overseeing motor carrier safety and insurance. This is an important function with important implications for the industry as well as the public at large and we must continue to assess motor carriers for the expenses incurred by the Commission in fulfilling its area of regulatory responsibility. Nonetheless, most motor carriers of general property

will find that their assessments are much smaller than they have been in recent years. For some, their <u>initial</u> assessment for fiscal year 1996-97 is less than half of their assessment for the previous year. The revised assessment should further reduce their liability.⁴

In addition, we would anticipate that there may be further reductions in future years. As currently structured, the Public Utility Code requires us to base our assessments for a future fiscal year upon jurisdictional revenues earned in a calendar year which ends six months before the fiscal year begins. This disparity creates a natural lag between the period on which the assessment is based and the period in which the assessment is paid. Therefore, it is reasonable to expect that savings due to reduced regulation and downsizing by the Commission will slowly be fully reflected in the assessments.

Treatment of Remaining Objections

With respect to those motor carriers, to the extent that our action today satisfies the objections they have raised, those objection are granted. In all other respects, the remaining objections are not granted by this order. Those utilities who have filed timely objections which they believe have not been satisfied by this order as well as any utility which believes its revised assessment is excessive, erroneous, unlawful or invalid should restate their objections and/or file new objections to the revised assessment within the statutory deadline established by 66 Pa. C.S. § 510(c).

Also before us are objections on behalf of three railroads which objected to their assessment on the basis that they had been sold on April 29, 1996. These railroads are the Pittsburg & Shawmut Rail Co., Mountain Laurel Railroad Co., and Red Bank Railroad Co. The Commission's records still showed them as active utilities as of the date of the assessment. In addition, all of these utilities reported revenue in 1995. None of these companies have filed to abandon their authority to do business in Pennsylvania. We are not willing to grant their objections based only on the simple information that they have been sold provided by their letter of June 18, 1996. Unless withdrawn, these objections will be set for formal hearing.

We believe the revised assessments are calculated accurately and in accordance with the statute. Nonetheless, while we are approving the revised assessments today, our minds remain open as to whether the specific grounds to be given at hearing in support of individual objections have merit. As provided by section 510 (c), the Commission is obligated to

⁴There are other factors which influence assessment levels. For example, a motor carrier of general property which has reported greater revenues in 1995 than in the prior year may see any reduction offset in whole or in part because of the increased revenues.

provide a forum for hearings on the objections. We will assume that parties filing objections intend to proceed to hearing before an administrative law judge. We will provide such a forum in compliance with the statute.

THEREFORE:

IT IS ORDERED:

- The revised assessments recommended by the staff are approved. 1.
- The objections of those utilities listed on Appendix B, who did not make 2. timely filings are denied.
- The objections of those utilities listed on Appendix C, who are lacking proof 3. that their objections were timely filed are denied.
- The application to abandon household goods authority filed by Robert R. 4. Berkebile t/d/b/a Keystone Lawrence Express, Inc., Docket No. A-00098767. is granted.
- The applications to abandon household goods authority filed by Chadderton 5. Trucking, Inc., Docket No. 00110235, Shaffer Trucking, Inc. Docket No. A-00099412, William C. Confer, Docket No. A-00073006 and Hatboro Delivery Service, Inc., Docket No. A-00097036, are granted.
- All remaining objections are granted to the extent that the revised assessments 6. satisfy the objections.

BY THE COMMISSION

John G. Alford

Secretary

(Seal)

December 12, 1996 ORDER ADOPTED:

ORDER ENTERED: DEC 2 3 1996

APPENDIX A

Budget, Fiscal, & Assessment Section Report

COMMONWEALTH OF PENNSYLVANIA

DATE:

November 26, 1996

SUBJECT:

REVISED GENERAL ASSESSMENT UPON PUBLIC UTILITIES - \$36,669,931.00

ADVANCED BILLING - FISCAL YEAR JULY 1, 1996 TO JUNE 30, 1997

TO:

John L. Dial

Executive Director

FROM:

G. J. Gillen, Executive Assistant

to the Executive Director

The Budget, Fiscal, & Assessment Section respectfully submits its recommendations as to the basis for the levying of a General Assessment upon public utilities for the Fiscal Year July 1, 1996 to June 30, 1997.

General Assessments are made upon public utilities pursuant to the provisions of Section 510 of the Public Utility Code, which provides in part as follows:

1) The Commission shall determine for the preceding calendar year the amount of its expenditures directly attributable to the regulation of each group of utilities furnishing the same kind of service, and debit the amount so determined to such group. (2) The Commission shall also determine for the preceding calendar year the balance of its expenditures, not debited as aforesaid. And allocate such balance to each group in the proportion which the gross operating intrastate operating revenues for such group for that year bear to the gross intrastate operating revenues of all groups for that year. (3) The Commission shall then allocate the total assessment prescribed by subsection (a) to each group in proportion which the sum of the debits made to it bears to the sum of the debits made to all groups. (4) Each public utility within a group shall then be assessed for and pay to the Commission such proportion of the amount allocated to its group as the gross intrastate operating revenues of the public utility for the preceding calendar year bear to the total gross intrastate operating revenues of its group for that year.

In this matter, the staff recommends that the Commission make the following findings and determinations:

Before November 1st of each year, the Commission shall estimate its total expenditures in the administration of this part for the fiscal year beginning July of that year, which estimate shall not exceed three-tenths of one percentum of the total gross intrastate operating revenues of the public utilities under its jurisdiction for the preceding calendar year.

The Commission shall subtract from the final estimate (1) the estimated fees to be collected pursuant to the Section 318, and (2) the estimated balance of the appropriation, specified in Section 511, to be carried over into such fiscal year from the preceding one. The remainder so determined, herein called the total assessment shall be allocated to, and paid by, such public utilities in the manner hereafter prescribed.

Approved estimate of the expenditures of the Commission for the Fiscal Year July 1, 1996 to June 30, 1997:

\$36,919,000.00

Deduct:

Credit from previous Fiscal Year

\$149,069.00

Estimated fees to be collected during the 1996-97

Fiscal Year

\$100,000.00

Total Deductions

\$249,069.00

Total Assessment

\$36,669,931,00

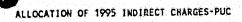
The way in which the total assessment of \$36,669,931.00 has been allocated to the various groups of public utilities is shown on the following pages of this report.

The Commission shall determine for the preceding calendar year the amount of its expenditures directly attributable to the regulation of each group of utilities furnishing the same kind of service and debit the amount so determined to such group.

The Commission shall determine for the preceding calendar year the balance of its expenditures (indirect charges), not debited as aforesaid, and allocate such balance to each group in the proportion which the gross intrastate operating revenues of such group for that year bear to the gross intrastate operating revenues of all groups for that year. (Section 510 (b)).

	1995 Direct Charges	Indirect Charges Motor Carrier Group	Indirect Charges Transportation <u>Group</u>	Indirect Charges Fixed Utilities	Indirect Charges All <u>Utilities</u>	Total 1995 Charges
Electric	\$2,774,483.00			\$5,624,179.17	\$6,175,283.61	\$14,573,945.78
Water & Sewer	2,200,334,03			263,493.88	289,312.58	2,753,140.49
Gas	2,293,770.09			1,349,303.85	1,481,511.53	5,124,585.47
Tole. & Tele	2,005,747.31			1,950,146.80	2,141,235.08	6,097,129.19
Motor Carner	1,903,587.14	\$339,520.75	\$367,165.37		174,974.47	2,785,247.73
Mot Carr Prop.	166,793.98	1,133,241.99	1,225,514.31		584,016.30	3,109,566.58
Railroad	1,068,991.60	*,****,**	244,429.66		116,476.92	1,429,898.18
Boat & Ferry	1,000,771.00		169.03		77.17	246.20
Aircrast			51,44		22,04	73.48
Pipeline	17,515.46	•		19,762.50	21,696.79	58,974,75
Steam Heat	124.079.73			36.548.61	40,130.24	200,758.58
TOTAL	\$12,555,302,34	\$1,472,762,74	\$1,837,329,81	\$9.243.434.81	\$11.024.736.73	\$36,133,566,43

The way in which the 1995 indirect charges have been apportioned to the various groups of public utilities is shown on the following pages.



	1995	PERCENT OF	SHARE OF
10:0	REVENUE	REVENUE	INDIRECT CHARGES
HOTOR CARRIER OF PROPERTY	919,220,909	76.946600	1,133,241.99
MOTOR COMMON CARRIER	275,399,631	23.053300	339,520.75
	1,194,620,540	99.999900	1,472,762.74
10:1			
MOTOR CARRIER OF PROPERTY	919,220,909	66.700700	1,225,514.31
MOTOR COMMON CARRIER	275,399,631	19.983600	367,165.37
	183,339,120	13.303500	244,429.66
RAILROAD	127,396	0.009200	169.03
BOATS & FERRIES AIRPLANES	38,925	0.002800	51.44
	1,378,125,981	99.9998 00	1,837,329.81
10:0			
	9,719,525,364	60.845000	5,624,179.17
ELECTRIC	455,374,228	2.850600	263,493.88
WATER & SEWAGE	2,331,819,848	14.597400	1,349,303.85
GAS	3,370,176,558	21.097600	1,950,146.80
TELEPHONE & TELEGRAPH	34, 153, 141	0.213800	19,762.50
PIPELINE	54, 55, 141	0.000000	0.00
SEWAGE DISPOSAL STEAM HEAT	63,163,916	0.395400	36,548.61
	15,974,213,055	99.999 800	9,243,434.81
			A
ELECTRIC	9,719,525,364	56.012700	6,175,283.61
WATER & SEWAGE	455,374,228	2.624200	289,312.58
GAS	2,331,819,848	13.438000	1,481,511.53
TELEPHONE & TELEGRAPH	3,370,176,558	19.422000	2,141,235.08
MOTOR CARRIER OF PROPERTY	919,220,909	5.297300	584,016.30
NOTOR COMMON CARRIER	275,399,631	1.587100	174,974.47 116,476.92
RAILROAD	183,339,120	1.056500	77.17
BOATS & FERRIES	127,396	0.000700	22.04
AIRPLANES	38,925	0.000200	21,696.79
PIPELINE	34,153,141	0.196800	0.00
SEWAGE DISPOSAL	on the state of th	0.000000	40,130.24
STEAM HEAT	63,163,916	0.364000	
	17,352,339,036	99.999500	11,024,736.73

ALLOCATION OF 1995 INDIRECT CHARGES

Motor C	Electric Water & Sewer Gas Telephone & Telegraph Motor Carrier of Property Railroad Boat & Ferries Alrpianes	Totals \$
10:C Motor Carrier Group (NOTE 1)	339,520.75 1,133,241.99	1,472,762.74
10:T Transportation Group (NOTE 2)	\$ 367,165,37 1,225,514.31 244,429.66 169.03	\$ 1,837,329.81
10:O Other than Transportation (NOTE 3)	\$ 5,624,179,17 263,493.88 1,349,303.85 1,950,146.80	9,243,434.81
10 All Utilities (NOTE 4)	\$ 6,175,283.61 289,312.58 1,481,511.53 2,141,235.08 174,974.47 584,016.30 116,476.92 77.17 22.04 21,696.79 40,130.24	\$ 11,024,736.73
Total Indirect Charges	\$ 11,799,462.78 552,806.46 2,830,815.38 4,091,381.88 881,660.59 2,942,772.60 360,906.58 246.20 73.48 41,459.29	\$ 23,578,264.09

NOTE 1 (Transportation - Motor Carriers) The indirect charge of \$1,472,762.74 is comprised of costs associated with the enforcement and application process and only applies to motor carriers of persons, household goods movers, and motor carriers of property, which could not be directly charged to any particular motor carrier group.

NOTE 2 (Transportation) The indirect charge of \$1,837,329.81 is comprised of general overhead cost which apply to only transportation public utilities, could not be directly charged to any particular type of transportation public utility.

NOTE 3 (Other than transportation) The indirect charge of \$9,243,434.81 is comprised of general overhead cost which apply to other than transportation public utilities.

NOTE 4 (General) The indirect charge of \$11,024,736.73 is comprised of general overhead costs which apply to all types of public utilities.

The Commission shall then allocate the total assessment prescribed by subsection (a) to each group subsection (a) to each group in the proportion which the sum of the debits made to it bears to the sum of the debits made to all groups. (Section 510(b)(3)).

ALLOCATION OF THE SEVERAL PUBLIC UTILITY GROUPS OF THE TOTAL ASSESSMENT OF \$36,669,931.00 OF ESTIMATED COMMISSION EXPENDITURES FOR THE FISCAL YEAR JULY 1, 1996 TO JUNE 30, 1997

	1990 10 JUNE 30, 1991		
Group	Total Commission Expending Each Group for Calendar Ye		Percentage <u>Distribution</u>
Electric		3,945.78	40.3335
Water & Sewer		3,140.49	7,6193
Gas	The state of the s	4,585.47	14.1823
Telephone & Telegraph		7,129.19	16.8738
Motor Carrier		5,247.73	7.7082
Motor Carrier Prop.	3,10	9,566.58	8.6057
Railroad	1,42	9,898.18	3.9572
Boat & Ferry		246.20	0,0006
Aircraft		73.48	0.0002
Pipeline		8,974.75	0.1632
Steam Heat	<u>20</u>	00,758.58	<u>0.5556</u>
TOTALS	\$36.13	33,566,43	<u>99.9996</u>
		-	otal Assessment of
			.00 for Fiscal Year
		July 1, 195	96 to June 30, 1997 cated to each group
	Percentage		otal Times Percent)
Group	<u>Distribution</u>	T.	Otal Times Fercency
Electric	40,3335		\$14,790,266.61
Water & Sewer	7.6193		2,793,992.05
Gas	14.1823		5,200,639.62
Telephone & Telegraph	16.8738		6,187,610.81
Motor Carrier	7.7082		2,826,591.62
Motor Carrier Prop.	8.6057	A Commence of the Commence of	3,155,704.25
Railroad	3.9572		1,451,102.50
Boat & Ferry	0.0006		220!01
Aircraft	0.0002		73.33
Pipeline	0.1632		59,845.32
Steam Heat	0.55 <u>56</u>		203,738.13
Sicam rear			

99,9996

TOTALS

\$36,669,784.25

That the gross intrastate operating revenues for the calendar year 1995 of each public utility as set forth below be the basis for determining the individual assessments for the Fiscal Year July 1, 1996 to June 30, 1997 applicable to each group as provided in Section 510(b)(4) of the Public Utility Code.

Group	No. In Each Group	1995 Gross Intrastate Operating Revenues	Decrease-Down Increase-Up Over 1994	1994 Gross Intrastate Operating Revenues
Electric Water & Sewer Gas Tele. & Tele. Motor Carrier Motor Carr. Prop Railroad Boat & Ferry Aircraft Pipeline Steam Heat	12 291 42 375 1173 3186 61 3 2 9	\$9,719,515,364 455,374,228 2,331,819,848 3,370,176,558 275,399,631 919,220,909 183,339,120 127,396 38,925 34,153,141 63,163,916	up 3.0 up 4.9 down 6.5 up 1.9 ***** down 8.9 down 8.4 down 81.9 down 27.7 up .53	\$9,436,766,873 432,998,388 2,482,869,194 3,304,818,443 1,071,216,100 201,249,476 139,016 213,480 47,224,303 62,832,865
TOTALS	<u>5158</u>	\$17.352.339.036		<u>\$17,040,328,138</u>

Comparisons could not be made since these two groups were classified as one in 1994.

TWENTY HIGHEST ASSESSMENTS FISCAL YEAR 1996-97

Name of <u>Utility</u>	1996-97 Assessment	1995 Intrastate Revenues
	\$5.093,397	\$3,347,160,892
PECO Energy - Electric	3,774,270	2,055,713,837
Bell Atlantic - PA	3.431,959	2,255,335,635
Pennsylvania Power & Light Co.	1.685,134	1,107,397,472
Duquesne Light Company	1.533,191	1,007,546,928
West Penn Power Company	1.287,759	846,259,547
Pennsylvania Electric Company	1,110,223	180,947,927
PA American Water Company	1,228,774	807,497,402
Metropolitan Edison Company	1,057,831	133,651,315
Consolidated Rail Corp. (ConRail)	899,019	403,094,760
PECO Energy - Gas	837,442	375,485,356
Columbia Gas of Pennsylvania	744,983	334,029,318
People's Natural Gas Co.	736,462	330,208,601
Equitable Gas Co.	710,887	115,862,804
Philadelphia Suburban Water Co.	672,109	301,354,777
UGI Utilities, Inc Gas Division	521,765	233,944,878
National Fuel Gas Distribution	436,332	237,654,992
AT&T, Inc	427,539	232,865,805
GTE North, Inc.	406,825	66,305,696
Pennsylvania Gas & Water	397,999	261,547,642
Pennsylvania Power Company		
TOTALS	\$25,993,900*	\$14.633.865.584**

^{*}This figure is 71% of the total assessment

^{**}This figure is 84% of the total 1995 revenue of all groups.

That the assessment factor for the assessment period Fiscal Year July 1, 1996 to June 30, 1997 for each group of public utilities shall be a twelve (12) place decimal fraction obtained by dividing the amount of the estimated expenditures for said period allocated to each group by the amount of gross intrastate operating revenues of the group in 1995 as follows:

Group (a)	Estimated Commission Expenditures For the Fiscal Year July 1, 1996 to June 30, 1997 Assessable on Each Group (b)	Gross Intrastate Operating Revenue of Each Group For Calendar Year 1995 ©	General Assessment Factor for Each Group (Column (b) Divided by Column (d)
Electric	\$14,790,266.61	\$9,719,525,364	0.001521706673
Water & Sewer	2,793,992.05	455,374,228	0.006135595468
Gas	5,200,639.62	2,331,819,848	0.002230292200
Tele, & Tele,	6,187,610.81	3,370,176,558	0.001835990104
Motor Carrier	2,826,591.62	275,399,631	0.010263599881
Motor Carr. Prop.	3,155,704.25	919,220,909	0.003433020527
Railroad	1,451,102.50	183,339,120	0.007914854723
Boat & Ferry	220.01	127,396	0.001726977299
Aircraft	73.33	38,925	0.001883879254
Pipeline	59,845.32	34,153,141	0.001752264015
Steam Heat	203,738.13	<u>3,163,916</u>	0.003225546212
TOTALS	\$36,669,784,25	\$17.352.339.036	

That the amount payable by each public utility to the Commission for its proportionate share of the expenditures of the Commission for the Fiscal Year July 1, 1996 to June 30, 1997, shall be an amount equal to the product of its gross intrastate operating revenues for the calendar year 1995 (as reported to the Commission on Assessment Report, Form MT-95 or Form GAO-95 or as estimated by the Commission in the case of failut to file such reports) multiplied by the assessment factor for the group of public utilities of which it is a member

That the Budget, Fiscal, & Assessment Section compute, in accordance with Section 510 of the Public Utility Code, and pursuant to the foregoing findings and determinations, the among of the general assessment for the Fiscal Year July 1, 196 to June 30, 1997 on each and every public utility.

Prepared by:

Carmon R. Bass

Reviewed by:

C. Joseph Meisinger

Commission Fiscal Officer

LOOK For This Form

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION
BUREAU OF TRANSP. & SAFETY
P.O. BOX 3265
HARRISBURG. PA 17105-3265

PUC DOCKET NO. 94076

NAME & ADDRESS OF CARRIER:

O'Brien's Moving & Storage

GloseM-15 Juc

PHONE NO.

610-391-8300

INSTRUCTIONS: A quarterly report of underestimenes is required to be filed with the Pannsylvania Public Utility Commission pursuant to 52 Pa. Code \$31.124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable underestimenes occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER OF SHIPS	556 61			
TOTAL NUMBER OF SHIPT CHARGES BY 10% OR MO				
REASO Include: Bill of la	NUMBER OF UNDERESTIMATES			
Bill of Lading No.	Date	Estimate	Actual Charges	
:2/17.	11.4.96	1053.15	1429.28	
x 2154	10.17.96	745.88	994.51	
X2173	102496	422.50	487.50	
X2188	102496	782.00	905.00	(MC mention and and and
×22.73	1025 96	295.80	369 75	. same
X2245	10.24-96	1124.55	1521.93	the section of the se
x 2313	1125-96	1354.05	151370	
× 3.32/	11-3196	1354.05	1606.50	to the state of
×2330	11-15-96	696.15	795.60	The same
x 2348	11-16 96	1124.55	1454.00	1.3 (3)
x2349	12.12.96	696.15	944. 18	
X 1361	13.14.96	497.25	346.48	(Control
x2363	11-11-96	487.50	57950	(Sentember 1994)
x 2403	11 23-96	443.70	560.15	
x 2532	12.21.96	32.97.45	4159.35	
1,3537	12.14.96	738.63	387.82	
× 2370	11-19-96	4217.30	4894.40	
x 2556	12-26-96	560.15	798.57	
×1900	10.9.96	11.166.59	13983.17	
× 337A	10-19-96	242.72	3 F1. 43	
BIGNATURE AND TITLE OF RE	RPONRIELE EMPLOYEE:		DATE:	DUARTERLY PERCO DIONG:
Kickey (Www	. 1 . 1		21.14	620 1222

LOOK For This Form

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION
BUREAU OF TRANSP. & SAFETY
P.O. BOX 3265
HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

O'Brien's Moving & Storage

PHONE NO. 610-391-8300

INSTRUCTIONS: A quarterly report of underestimates is required to be filed with the Pannsylvania Public Utility Commission pursuant to 52 Ps. Code §31.124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable underestimates occur, a report is not required. Retain one copy of the report and each setimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER OF SHIPMENTS MOVED THIS QUARTER.

TOTAL NUMBER OF SHIPMENTS FOR WHICH ESTIMATES WERE GIVEN.

All setimates of approximations of charges must be in writing.

TOTAL NUMBER OF SHIPMENTS IN WHICH ACTUAL CHARGES EXCEED ESTIMATED CHARGES BY 10% OR MORE.

REASON(S) FOR UNDERESTIMATES REPORT ABOVE

Include: Bill of lading no., date of shipment, shippers estimates and actual charges.

NUMBER OF UNDERESTIMATES

Bill of Lading No.	<u>Date</u>	<u>Estimate</u>	Actual Charges
x 234/ ·	12.10.96	797130	5979.48
x 2100	10-1196	232.00	274.50
×2379	11-14 96	740.40	851.60
X 2510	12-1196	470.50	585.01
x 3504	12-996	590.00	666.00
x 2609	12-30-96	1290.85	2012-3P
¥ 2153	10-8-96	275.00	302.50
× 2156	10.3.96	325.00	357.50
XJA83	11.8.96	481.00	439.50
00ECX	11-14-96	546.98	69670
XXXXX	12-12-96	485.46	56263
x2339	11.4 96	208.06	416.11
	1121.96	240.00	37.00
× 2341 × 3360	112696	330.00	112.50
x3273	11-15-96	865.76	977.32
x 2420	11-26-96	416.11	624.16
*2513	12.7.96	369 75	443.75
X2606	12.30.96	443 70	86700
X2078	10-15-96	277.42	624.16
X2102	10.23-96	240120-	3052.35

BIONATURE AND TITLE OF RESPONSIBLE EMPLOYEE:

kicket Churt Lis

DATE:

2/4/an

MARTERLY PERCUBICAG:

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY 5 7 199 P.O. BOX 3265 HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

O'Brien's Moving & Storage

PHONE NO. 610-391-8300

INSTRUCTIONS: A quarterly report of underestimates is required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. Code 131.124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable underestimates occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same formet and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER OF SHIPMENTS MOVED THIS QUARTER.

TOTAL NUMBER OF SHIPMENTS FOR WHICH ESTIMATES WERE GIVEN.
All settimates of approximations of charges must be in writing.

TOTAL NUMBER OF SHIPMENTS IN WHICH ACTUAL CHARGES EXCEED ESTIMATED CHARGES BY 10% OR MORE.

REASON(S) FOR UNDERESTIMATES REPORT ABOVE Include: Bill of lading no., date of shipment, shippers estimates and actual charges.

NUMBER OF UNDERESTIMATES

Bill of Lading No.	Date	Estimate Ac	tual Charges	
× 2142	10.23.96	24750	275.00	
X 2158	10.7.96	406 73	48620	
X 2161	11-1-96	259.00	192.50	
Xaaar	10-18-96	1451.53	1792.56	
· × 2235	10-22-96	655.25	995.08	
メコユミア	11-13-96	777.00	925.00	
12251	11.22.96	207.99	295.30	
× 2281	12-5-96	242.00	38643	
x 2305	11.4.96.	481.00	62900	
X 23 CP	11-2696	4274.44	519370	
x 2352	11-26-96	610.40	64570	
XZZPX	1132-96	417.60	56753	
X2418	112096		37/20	
X2423	12-9-96	332.77	72463	
X2435	11.19 96	330.00	385.00	
x2457	11-21-96	2162.90	2478.71	
x2466	1129.96	295.80	560.15	
X3519	12-14-96	312.07	458.61	
x 2525	12.27.96	443.70	- 77648	
The second secon				

BIONATURE AND TITLE OF RESPONSIBLE EXPLOYEE:

Richy T. Best Resident

2/4/97

XIANTERRY PERIOD ENCARG: 21: 8-30 130 12-32 Thomas could period

QUARTERLY PERIOD ENCORG:

3-31- 3-30_ 6-30 12-32

LOOK For This Form

BIONATURE AND TITLE OF RESPONSIBLE EMPLOYEE:

Hicky & Mount Princelint

PUC DOCKET NO. HOUSEHOLD GOODS CARRIERS REPORT OF UNDERESTIMATES NAME & ADDRESS OF CARRIER: O'Brien's Moving & Storage TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265 PHONE NO. 610-391-8300 INSTRUCTIONS: A quarterly report of underestimates is required to be filed with the Pennsylvenia Public Utility Commission pursuent to 52 Pa. Gode 131,124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable underestimetes occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties. TOTAL NUMBER OF SHIPMENTS MOVED THIS QUARTER. TOTAL NUMBER OF SHIPMENTS FOR WHICH ESTIMATES WERE GIVEN. All setimates of approximations of charges must be in writing. TOTAL NUMBER OF SHIPMENTS IN WHICH ACTUAL CHARGES EXCEED ESTIMATED CHARGES BY 10% OR MORE. NUMBER OF REASON(S) FOR UNDERESTIMATES REPORT ABOVE **UNDERESTIMATES** include: Bill of lading no., date of shipment, shippers estimates and actual charges. Estimate Actual Charges Bill of Lading No. Date 12.22.96 555.00 614.50 X 2564 1 2276



COMMONWEALTH OF PENNSYLONIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

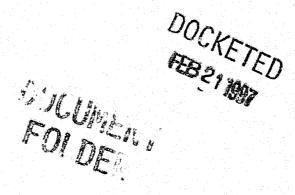
IN REPLY PLEASE REFER TO OUR FILE

A-00094076

February 19, 1997

GLOSE MOVING & STORAGE INC BEARCO SUPPLY 7566 MORRIS COURT SUITE 350 ALLENTOWN PA 18106

Re: Incorrect name used



Dear Sirs:

When filing your Underestimate Reports, the name you use is "O'Brien's Moving & Storage". You are using the incorrect name. There is nothing in the file to indicate a name change was ever requested.

If you have nay documents to show Glose Moving & Storage, Inc. ever notified the Pennsylvania Public Utility Commission of its intention to change names, please submit such documentation immediately. Otherwise, you should be using Glose Moving & Storage, Inc. on all of your correspondence with the Commission. Continued use of the incorrect name could result in a complaint or other penalties.

Yours truly,

Peter S. Marzolf, Supervisor Applications Review Section

PSM: lg

cc: document folder V
David Loucks, Harrisburg Regional Office
Wendy Waggoner, Technical Review Section

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265

HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Inc.

PHONE NO. 610-391-8300

INSTRUCTIONS: A quarterly report of underestimetes is required to be filed with the Pennsylvenia Public Utility Commission pursuant to 52 Ps. Code 131.124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no raportable underestimates occur, a report is not required. Retain one copy of the raport and such setimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

Include: Bilt of lading rose Bill of Lading No. X 1/16. X 16/4 X 16/4 X 16/6 X 18/6 X 18/6 X 38/6 X 38/6	TS IN WHICH ACTU	Estimate A 880.60 775.88 176.455 209.75	VE	39 NUMBER OF UNDERESTIMATES
REASON(S) Include: Bill of lading r Bill of Lading No. X 3/16 X 36/7 X 36/7 X 380/ X 3929 3 3	Date 1-497 238-97 213-97	Estimate A 88060 74588 176455 20975	ctual Charges 114943 92505 2364, 70	
Bill of Lading No. X 3/16 X 36/4 X 365/ X 380/ X 3929 X 3926 3	Date 1-497 238-97 213-97 35-97	Estimate A 88060 74588 176455 36975	ctual Charges 1113-13 925-05 2364, 70	
X 36 74 2 X 3651 X 3801 X 3929 X 3776 3	33.97	745.88 1464.55 269.75	725 05 2364. 70	
× 3651 × 3801 × 3939 × 3006 2	35.97	746455	2364.76	
x 3801 2 x 2929 3 x 3006 3	25.97	269 75		
x2929 3 X3006 3			400 73	
13006 5	8.97	The same of the sa		
		738 G5	1008.80	
X2117 2	2997	51765	739.50	
	33 97	443 TO		
× 3755°	24-47	845.22	39450	
A. Walter	697	134560	2,22.45	
x 2590 /	13.97	464.00	742.40	And the second
x3046 1	1797	275 00	385.00	
	3.97	3,09.05	400 75	
	2097	369 75	1049 68	
X2877 2	3547	480 68	973.47	En
1 1 2 2 1	8.97	216.66	240.00	ERM
	18.97	49735	79.5.66	
D STOCKED	1097	27739	41611	
	19.47	34/41	- 450 75	
BIGNATURE AND TITLE OF RESPO	HANGLE EMPLOYEE:		DATE:	QUARTERLY PERIOD ENDING:

A STATE OF THE PARTY OF THE PAR		
UNICHIALD CA	ANC CARRIED	~

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Inc.

PHONE NO. 610-391-8300

INSTRUCTIONS: A quarterly report of undersetimetes is required to be filed with the Pennsylvenia Public Utility Commission pursuant to 52 Ps. Goda \$31,124. Submit only the original copy of this report, no later than the end of the month following the quarter reported on. When no reportable underestimates occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER OF SHIPMENTS MOVED THIS QUARTER.

TOTAL NUMBER OF SHIPMENTS FOR WHICH ESTIMATES WERE GIVEN. All setimates of approximations of charges must be in writing.

TOTAL NUMBER OF SHIPMENTS IN WHICH ACTUAL CHARGES EXCEED ESTIMATED CHARGES BY 10% OR MORE.

REASON(S) FOR UNDERESTIMATES REPORT ABOVE

include: Bill of lading no., date of shipment, shippers estimates and actual charges.

NUMBER OF UNDERESTIMATES

Bill of Lading No.	Date_	Estimate Act	ual Charges
× 3.761	2111	3/1.07	346. 25
x 37/3	2 3807	62927	72P 78
x 37.0	2-17.97	E 15 45	44960
13810	2-13-197	38160	97440
1.2868	3 14 97	1000 CC	449.50
x 2925	3-19-97	464.00	107003
x 2965	3-13-97	27500	Mycet.
x2967	3.14 97	16800	29858
12986	3-21-97	22772	450 78
XJTRO	3 24.47	3.29741	2665.60
	3-1-97	302,52	233.00
x2375			

BIGNATURE AND TITLE OF RESPONSIBLE EMPLOYEE:

y F. Whyst . President

QUARTERLY PERIOD ENDING: 3-21 8-20 8-20 8-20 12-32 12-3

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Lnc.

7/30/97

PHONE NO. 610-391-8300

INSTRUCTIONS: A quarterly report of underestimetes is required to be filed with the Pannsylvania Public Utility Commission pursuant to 52 Pa. Code 131,124. Submit only the original copy of this report, no later than the end of the month following the guarter reported on. When no reportable under estimates occur, a report is not required. Retain one copy of the report and each estimate for these years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER OF All settimates of approxim	489			
TOTAL NUMBER OF SHIPMENTS IN WHICH ACTUAL CHARGES EXCEED ESTIMATED CHARGES BY 10% OR MORE.				5/
REASON(S) FOR UNDERESTIMATES REPORT ABOVE Include: Bill of lading no., date of shipment, shippers estimates and actual charges.				NUMBER OF UNDERESTIMATES
عالم ليطمي لو	ale		actuale	
x340-1 -	5622197	220 00	275 00	
x <i>34</i> 24	5/3,7/97	547 40	952.98	
X 3342	514197	395 %	333.78	
x 23716	4/24/97	2147 30	25L9.55	
x 2948	4124197	344.75	485:45	
x 2985	5/9/97	603 3C	310.40	
x 3056	4116197	603 20	787.40	
v 3595	4124197	974 40		
x 3139	4120197	381.42	423.93	
,3176°	4116197	518.co	639.00	
x 3222.	5112197	974,40	1.23085	
7 3249	1128197	1118,20		
x 3335	5)14197	55v 30		
४३३५४	รแจเดา	74240		
x 3223	4/19/97	4426	5 76450	

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 **HARRISBURG, PA 17105-3265**

Kicky T. Chust

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Inc.

PHONE NO. 610-391-8300

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TOTAL NUMBER OF	SHIPMENTS MOVED TH	IS QUARTER.		489
TOTAL NUMBER OF	489			
TOTAL NUMBER OF CHARGES BY 10% (5/			
Ri Include: B	NUMBER OF UNDERESTIMATES			
Billoflading No. X 3389	<u> Cate</u> 6/18/97	Esternales	acturas 842.25	
x3489	6/25/97	443.70	795.60	
x 3539	6120197	168.00	292.50	
x 3566	6130197	497.25	795.60	
x 3386	613197	216.00	336.00	
x 3387	613197	. 221.85	<i>2</i> बग _ं ३।	
x3501	615197	173 38 165 00	242.73	
x3508 x3525.	615197 615197	208.05	346.76	
1 3540	6120197	312.08	416.13	
x 3543	61116197	242.73	312.08	
X 2996	w15197	<u>(</u> 20,60	788.08	
x3204	10/10/10	1067.20	1206.40	
11	OF RESPONSIBLE ENPLOYEE		1/30/97	CLARTER PLACE DESS. 3:21 8:20 12:22 8:20 12:22 Photos series person

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265

PUC DOCKET NO.

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Inc.

PHONE NO. 610-391-8300

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TOTAL NUMBER OF SHI	489			
TOTAL NUMBER OF SHI CHARGES BY 10% OR I	PMENTS IN WHICH A	CTUAL CHARGES EXC	EED ESTIMATED	51
REAS	ONIS) FOR UNDERES	TIMATES REPORT ABO	VE usi charges.	NUMBER OF UNDERESTIMATES
Bill of Lading No.	Nate	Estinate	actual	
×3466	6/19/97	645.70	1043.30	
x3493	6/5/97	333.00	481.00	
x3533	6/12/97	2060.70	2308.19	
X 3548	6/26/97	596 70	145:70	
v <i>3585</i>	128/97	1128.40	1365.36	

DUARTERLY PLINCO DOME:

. L'OOK For This Firm

HOUSEHOLD GOODS CARRIERS

REPORT OF UNDERESTIMATES

TO: PA. PUBLIC UTILITY COMMISSION BUREAU OF TRANSP. & SAFETY P.O. BOX 3265 HARRISBURG, PA 17105-3265 PUC DOCKET NO.

24076

NAME & ADDRESS OF CARRIER:

Glose Moving & Storage Inc.

PHONE NO. 610-391-830

INSTRUCTIONS: A quarterly report of underestimetes is required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. INSTRUCTIONS: A quarterly report of underestimetes is required to be filed with the Pennsylvania Public Utility Commission pursuant to 52 Pa. INSTRUCTIONS: A quarterly report of underestimete occur, when no Code 131.124. Submit only the original copy of this report and each estimate for three years. Specimen copies of reportable underestimetes occur, a report is not required. Retain one copy of the report and each estimate for three years. Specimen copies of this form will be supplied upon request without charge. Additional copies may be reproduced using the same format and size. Failure to submit this report may subject you to penalties.

TOTAL NUMBER C	489			
TOTAL NUMBER C All sedmetes of approx	701			
TOTAL NUMBER C	51			
Include	NUMBER OF UNDERESTIMATES			
isch of Lading No	Date	Cstinate	actual Charge	
X 2975 .	4/9/97	1/55,00	552.50	
x 3071	4/18/97	1040.00	1323.50	
x 3073	4/21/97	517.66	465.55	
¥3169	5/24/97	443.70	499.73	
x 3259	######################################	650.00	1151.00	
x3390	4/30/97			
กแลว	5/24/97	050.00	747.50	
x3423	5/23/97 4/30/97	569.29	905.85 4532.84	
X306/		11919.86	18414.35	
x 3350	5/31/91	247.50	275.00	
3041	411197	295.80	369.75	
3075	4/9/91	272.00	306.00	
x <i>31</i> 55.	4/8/97		416.10	
x 3160	4110197	277.40	220.00	
x.3216.	4/17/97	165.00 370.00	703.00	
x 3246.	4124197	416.10	433.20	
x3247	4/25/97	369.75	850.43	
x <i>3254</i> x <i>33</i> 23 .	4/29/97 5/16/97	487.58	610.58	
سندود مگرید و وروزود	TLE OF RESPONSIBLE SAPLOY		DATE:/	QUARTERLY PLACO FROME
	7. Churt Prieso		7/30/62	\$31\$25 \$301232

PENNSYLVANIA PUBLIC UTILITY COMMISSION DER Uniform Cover and Calendar Sheet

1.	REPORT DATE:	2.	BUREAU AGENDA NO.:
	August 7, 1997		AUG-97-TS-MC-219
3.	BUREAU: Transportation and Safety	*****	
4.	SECTION(S): Applications Review Section	5.	PUBLIC MEETING DATE:
6.	APPROVED BY:		August 28, 1997
	Director: Farrel 3-3846 Supervisor: Marzolf 3-5945	***************************************	
7.	PERSONS IN CHARGE: E. R. Hawk 3-1763	•••••••••••••••••••••••••••••••••••••••	
8.	DOCKET NO.:		

9. (a) CAPTION (abbreviate if more than 4 lines)

A-00094076

- (b) Short summary of history & facts, documents & briefs
- (c) Recommendation
- (a) Motor Carrier rate increase of more than 1% for carriers with more than \$500,000 gross annual intrastate revenues.

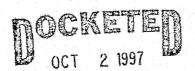
TRISTATE HOUSEHOLD GOODS CONFERENCE, INC., ON BEHALF OF GLOSE MOVING & STORAGE, INC. ALLENTOWN, LEHIGH COUNTY

- (b) Proposed rate increases are to offset increases in motor carrier's general operating expenses.
- (c) The staff recommends that the Commission approve the acceptance of the tariff under the prescribed rules.
- 10. MOTION BY: Commissioner Chm. Quain

 Commissioner Hanger Yes
 Commissioner Rolka Yes
 Commissioner Brownell Yes

CONTENT OF MOTION: Staff recommendation adopted.

COMMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA. 17105-3265 SEPTEMBER 30, 1997



IN REPLY PLEASE REFER TO OUR FILE A-00094076

GLOSE MOVING & STORAGE, INC. BEARCO SUPPLY 7566 MORRIS COURT, SUITE 350 ALLENTOWN PA 18106

DOCUMENT FOLDER

NOTICE OF SUSPENSION OF PUC OPERATING RIGHTS

EFFECTIVE OCTOBER 02, 1997

FOR EXPIRATION OR CANCELLATION OF
BODILY INJURY AND PROPERTY DAMAGE LIABILITY INSURANCE
CARGO LIABILITY INSURANCE

This is to notify you that as of the above effective date, the authority granted to you by the Pennsylvania Public Utility Commission is hereby suspended as more thoroughly described on the attached sheet.

Please be advised that you may not operate until we have received evidence of renewed insurance coverage.

Upon receipt and acceptance of the required certificate of Insurance, you will receive written notification that the suspension is lifted and that you may resume operations.

Very truly yours,

-James J. McNulty Acting Secretary

cc: Enforcement Division

Certified Mail

j. Special

IN REPLY PLEASE REFER TO OUR FILE A-00094076

GLOSE MOVING & STORAGE, INC. BEARCO SUPPLY 7566 MORRIS COURT, SUITE 350 ALLENTOWN PA 18106



NOTICE TO LIFT SUSPENSION

This is to notify you that we have received proof of insurance coverage. Therefore, you may disregard the Notice of Suspension previously issued.

Very truly yours,
Insurance Unit
Financial Responsibility Section
Bureau of Transportation and Safety

0

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DOCUMENT FOLDER FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

GLOSE MOVING & STORAGE, INC. Years Ended December 31, 1999 and 1998



GLOSE MOVING AND STORAGE, INC. TABLE OF CONTENTS

	<u>Page</u>
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FINANCIAL STATEMENTS	
Balance Sheets	3-4
Statements of Income and Retained Earnings	5
Statements of Cash Flows	6-7
Notes to Financial Statements	8-12
SUPPLEMENTARY INFORMATION	
Accountant's Report on Supplementary Information	13
Detail of Operating Expenses	14



SCHUMACHER BATCH & CO.. LLC

David J. Schumacher, CPA Pamela E. Batch, CPA

Certified Public Accountants & Business Consultants 1150 S. Cedar Crest Blvd. Suite 201 Allentown, PA 18103-7900

Board of Directors Glose Moving and Storage, Inc. Allentown, Pennsylvania

We have reviewed the accompanying balance sheets of Glose Moving and Storage, Inc. (an S Corporation) as of December 31, 1999 and 1998, and the related statements of income and retained earnings and cash flows for the years then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. All information included in these financial statements is the representation of the management of Glose Moving and Storage, Inc.

A review consists principally of inquiries of Company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in conformity with generally accepted accounting principles.

Schumaker Jahl & Co., LIC

Allentown, Pennsylvania March 2, 2000

BALANCE SHEETS

ASSETS	Decemb 1999	er 31, 1998
CURRENT ASSETS Cash (Overdraft) Accounts Receivable Accounts Receivable-Allied Van Lines, Inc Note B Prepaid Expenses and Deposits Notes Receivable	\$ (16,858) 314,065 311,014 68,660 8,668	
TOTAL CURRENT ASSETS	685,549	745,370
EQUIPMENT - Notes B and C Transportation Equipment Revenue Equipment Warehouse and Garage Equipment Furniture and Office Equipment Leasehold Improvements	67,644 1,118,175 233,135 218,635 54,966	1,079,784 201,114
Less Accumulated Depreciation	1,692,555 1,109,436	1,586,424 1,087,417
OTHER ASSETS Incorporation Costs Common Carrier Rights Noncompete Covenant, net - Note B	583,119 300 5,526 300,000 305,826	300 5,526 385,714
TOTAL ASSETS	\$1,574,494	\$1,635,917

LIABILITIES AND STOCKHOLDER'S EQUITY	Decemb 1999	er 31, 1998
(.) : [[[[[[[[[[[[[[[[[[
CURRENT LIABILITIES Accounts Payable \$ Accrued Payroll and Related Taxes Accrued Expenses and Amounts Withheld Accrued Corporate Taxes Current Portion of Long-Term Debt - Note C Current Portion of Noncompete Covenant	94,090 54,610 76,190 1,700 138,758	
Payable - Note B	85,714	85,714
TOTAL CURRENT LIABILITIES	451,062	486,074
LONG-TERM LIABILITIES Long-Term Debt, less current portion - Note C Noncompete Covenant Payable, less	130,676	165,581
current portion - Note B	216,479	302,443
STOCKHOLDER'S EQUITY	347,155	468,024
Common Stock (Authorized 2,000 shares; Par Value \$10; Outstanding 100 Shares) Additional Paid-In Capital Retained Earnings	1,000 1,900 773,377	
고, 말로마 그렇게 하는데 하는데 보고 있는데 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그 그	776,277	681,819
	1,574,494	\$1,635,917

STATEMENTS OF INCOME AND RETAINED EARNINGS

	Year Ended 1999	December 31 1998
REVENUE		
Transportation and Handling Commission	\$5,412,076 552,516	\$5,330,471 593,891
Storage Insurance	583,578 149,025	503,513 141,120
Net Gain on Disposition of Assets Miscellaneous	4,152 44,741	90 20,104
TOTAL REVENUE	6,746,088	6,589,189
Operating Expenses - Note D Depreciation Expense - Note B Amortization Expense - Note B Interest Expense	6,389,913 105,422 85,714 22,587	6,236,155 97,961 85,714 25,490
	6,603,636	6,445,320
NET INCOME	142,452	143,869
Retained Earnings at Beginning of Year Shareholder Distribution - Note D	678,919 (47,994)	
RETAINED EARNINGS AT END OF YEAR	\$ 773,377	\$ 678,919

STATEMENTS OF CASH FLOWS

일 등 사용 기업 경기 등 보고 있는 것이 되었다. 20 등 시간 기업 경기 등 기업	Year Ended 1999	December 31 1998
CASH FLOWS FROM OPERATING ACTIVITIES Net Income Adjustments:	\$142,452	\$143,869
Depreciation Amortization (Gain) on Sale of Assets	105,422 85,714 (3,033)	97,961 85,714 (90)
TOTAL Changes in Assets and Liabilities:	330,555	327,454
(Increase) in Accounts Receivable (Increase) Decrease in Prepayments (Increase) Decrease in Notes Receivable (Decrease) in Accounts Payable,	(3,009) (23,371) (7,966)	(5,290) 4,764 1,340
Accrued Liabilities, and Line of Credit	(64,104)	(26,290)
Net Cash Provided by Operating Activities	232,105	301,978
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of Leasehold Improvements Purchase of Revenue Equipment Purchase of Machinery and Equipment Purchase of Automotive Equipment,	-0- (128,744) (32,020)	(11,000) (73,641) -0-
Net of Trade Purchase of Furniture and Equipment Proceeds from Sale of Assets	-0- (37,735) 12,000	(15,488) (9,416) 1,200
Net Cash (Used in) Investing Activities	(186, 499)	(108,345)
CASH FLOWS FROM FINANCING ACTIVITIES Payments Under Noncompete Obligation Proceeds from Long-Term Debt Repayments of Long-Term Debt Shareholder Distribution-Cash	(85,964) 121,400 (127,215) (47,994)	(86,214) 118,040 (131,673) (39,907)
Net Cash (Used In) Provided By Financing Activities	(139,773)	(139,754)
Net (Decrease) Increase in Cash and Cash Equivalents	(94,167)	53,879

STATEMENTS OF CASH FLOWS - (Continued)

	Year Ended 1999	December 31 1998
Net (Decrease) Increase in Cash and Cash Equivalents - Brought Forward	\$(94,167)	\$ 53,879
Cash and Cash Equivalents - Beginning of Year	77,309	23,430
CASH (OVERDRAFT) AND CASH EQUIVALENTS - END OF YEAR	\$(16,858)	\$ 77,309

NOTES TO FINANCIAL STATEMENTS

NOTE A - ORGANIZATION

Nature of Business

The Company is a licensed agent for Allied Van Lines, Inc. and is regulated by the Pennsylvania Utilities Commission.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Company classifies all investments, not restricted for purchases of noncurrent assets, purchased with original maturities of three months or less as cash and cash equivalents.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Accounts Receivable - Allied Van Lines, Inc.

Amounts due from Allied Van Lines, Inc. represent trade receivables from customers which are billed and collected by Allied Van Lines, Inc. on behalf of the Company.

Equipment

Equipment is stated at cost less accumulated provisions for depreciation. Provision for depreciation is computed using the straight-line method for financial statement purposes and the accelerated cost recovery system method for tax purposes. The estimated useful lives assigned to the assets were as follows:

Leasehold Improvements 10 to 25 years Vehicles 3 to 7 years Equipment and Furnishings 5 to 10 years

NOTES TO FINANCIAL STATEMENTS - (Continued)

NOTE A - ORGANIZATION - (Continued)

Noncompete Covenants

The noncompete covenant is carried at cost, net of related amortization. The covenant is being amortized over 84 months expiring July, 2,003 using the straight-line method. Balances of the noncompete covenants are as follows:

	<u> 1999</u>	<u> 1998</u>
Cost Accumulated Amortization	\$600,000 300,000	\$600,000 214,286
	\$300,000	\$385,714

NOTE C - LONG-TERM DEBT

Long-term debt consists of the following at December 31:

	1999	<u>1998</u>
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$1,338, including interest at prime plus 1/2% to May, 1999. \$	-0-	\$ 5,381
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$949, including interest at prime plus 1/2% to March, 2000.	3,718	14,283
Note payable to First Union Bank, secured by equipment. Payments are due in monthly amounts of \$1,273, including interest at 9.49% to June, 2000.	7,423	0
Note payable to First Union Bank, secured with a second lien security interest under the Uniform Commercial Code in all of the corporate assets of the Company. Payments are due in monthly amounts of \$4,880, including interest at a fixed rate of 8.25%, due December, 2000.		107,507

NOTES TO FINANCIAL STATEMENTS - (Continued)

NOTE C - LONG-TERM DEBT - (Continued)

Note payable to Lafayette Ambassador Bank, secured by equipment. Payments are due in monthly amounts of \$1,354, including interest at 8.5% to December, 2000.	<u>1999</u>	1998 \$ 30,874
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$457, including interest at 7.45% to November, 2001.	9,785	
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$1,011, including interest at 7.35% to January, 2002.	23,412	
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$546, including interest at 7.45% to May, 2002.	14,475	19,712
Note payable to First Union Bank, secured by equipment. Payments are due in monthly amounts of \$1,260, including interest at 7.5%, to February, 2003.	42,481	-0-
Note payable to First Union Bank secured by equipment. Payments are due in monthly amounts of \$1,080, including interest at 7.80% to July, 2003.	40,400	49,757
Note payable to First Union Bank, secured by equipment. Payments are due in monthly amounts of \$1,385, including interest at 9.24% to January, 2004.	55,000	-0-
Less Current Portion	269,434 138,758	275,247 109,666
	\$130,676 ======	\$165,581

Long-term debt matures as follows: 2000 - \$138,758; 2001 - \$60,006; 2002 - \$44,310; 2003 - \$26,360.

NOTES TO FINANCIAL STATEMENTS - (Continued)

NOTE D - INCOME TAXES

Effective January 1, 1991, the Company changed its tax status to a Small Business Corporation (S Corporation); therefore, no provision for federal or state income taxes is required. However, the Company is subject to a federal built-in gains tax for all assets purchased prior to and sold subsequent to the date of S Corporation status election and continuing for the next 10 years.

NOTE E - COMMITMENTS

The Company conducts its operations from three separate facilities located in Pennsylvania and New Jersey. The following is a schedule of minimum rentals required under the above leases as of December 31, 1999.

Year	5-1/2 Year Operating Lease Expiring Jan. 2000	6-Year Operating Lease Expiring April 2005
2000 2001 2002 2003 2004 2005	\$115,732	\$47,048 \$70,572 \$72,158 \$74,537 \$76,916 \$25,903

The Company entered into a retirement agreement with the former shareholder effective August 1, 1996, whereby the Company is committed to pay retirement benefits of \$1,069 monthly for 120 months with a final balloon payment of \$25,667.

NOTE F - CHANGE IN OWNERSHIP

Effective July 1, 1996, all the outstanding shares of the Company stock were acquired by Mr. Rick Christ, a current employee and officer of the Company. In connection with that transaction the Company has guaranteed a note between Mr. Rick Christ and the former owner of the company in the amount of \$521,000.

NOTES TO FINANCIAL STATEMENTS - (Continued)

NOTE G - PENSION PLAN

The Company sponsors a pension plan (401K) covering all of its employees who meet eligibility requirements. Costs amounted to \$39,757 in 1999 and \$36,821 in 1998.

NOTE H - CASH FLOW INFORMATION

Cash paid for interest and income taxes was as follows:

	en e		<u> 1999</u>	<u>1998</u>
Interes	t		\$21,982	\$25,490
			مند فحر عب منه بند بند فعد	صحف فرقاع تت
Income !	Taxes		\$ -0-	\$ -0-

NOTE I - SALARIES EXPENSE

The operating expenses of the Company include \$57,000 and \$48,000 of shareholder salary expense for the payment of 1999 and 1998 income tax due respectively for the corporate net income reflected on the shareholder's personal income tax return.

NOTE J - SHAREHOLDER DISTRIBUTIONS

The shareholder distribution for 1999 includes \$12,558 for the payment of 1998 income tax due for the corporate net income reflected on the shareholder's personal income tax return.



SCHUMACHER BATCH & CO., LLC

David J. Schumacher, CPA Pamela E. Batch, CPA Certified Public Accountants & Business Consultants 1150 S. Cedar Crest Blvd. Suite 201 Allentown, PA 18103-7900

ACCOUNTANT'S REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors Glose Moving and Storage, Inc. Allentown, Pennsylvania

Our report on our reviews of the basic financial statements of Glose Moving and Storage, Inc. (an S Corporation) for 1999 and 1998 appears on page 2. Those reviews were made for the purpose of expressing limited assurance that there are no material modifications that should be made to the financial statements in order for them to be in conformity with generally accepted accounting principles. The information included in the accompanying Detail of Operating Expenses is presented only for supplementary analysis purposes. Such information has not been subjected to the inquiry and analytical procedures applied in the review of the basic financial statements, but was complied from information that is the representation of management, without audit or review. Accordingly, we are not aware of any material modifications that should be made thereto.

Allentown, Pennsylvania March 2, 2000

Schumenter Gath & Co., LIC

DETAIL OF OPERATING EXPENSES

	Year Ended 1999	December 31 1998
OPERATING EXPENSES		
Retirement Administrative and Management Salaries* Sales Salaries and Commissions Wages - Driver/Helper Wages - Packing Wages - Warehouse Wages - Other Fringe Benefits	\$ 12,833 568,077 656,737 713,351 116,069 185,580 73,965 154,607	\$ 12,833 546,419 639,984 873,176 123,074 175,780 63,892 135,065
Insurance Expense and Claims Payroll Taxes Packing Expense and Materials Hauling Expense Transportation and Vehicle Expenses Office Expense Supplies Repairs and Maintenance-Building and	175,722 194,994 582,726 1,274,639 357,369 65,916 29,083	252,128 203,981 560,400 928,076 349,573 58,167 85,651
Equipment Telephone and Utilities Equipment Rental Advertising Purchased Services Travel Expenses-Driver/Helper Travel, Entertainment and Sales Expense	36,565 79,132 83,196 139,306 224,727 34,603 123,369	34,824 82,719 103,312 137,293 228,507 51,906 101,705
Memberships, Dues, Meetings & Subscriptions General Expense Building Rent and Real Estate Taxes Taxes and Licenses Professional Fees Bad Debt Expense Billing Expense Contributions Credit Card Expense	29,253 31,764 269,442 50,835 50,317 10,748 33,919 2,415 28,654	37,697 23,954 264,336 51,366 33,821 13,482 44,526 2,233 16,275
	\$6,389,913	\$6,236,155

^{*}includes officer's salary for Subchapter S income tax of \$57,000 and \$48,000 for 1999 and 1998, respectively.

See accountant's report on supplementary information.

PENNSYLVANIA PUBLIC UTILITY COMMISSION Uniform Cover and Calendar Sheet

1. REPORT DATE: 2. BUREAU AGENDA NO.: January 26, 1999 FEB-1999-TS-MC-36 3. BUREAU: Transportation and Safety 4. SECTION(S): 5. PUBLIC MEETING DATE: M. C. S. & E. 6. APPROVED BY: February 11, 1999 Mahan: 7-2496 Hoshour: 3-5933 7. PERSONS IN CHARGE: Hawk: 3-1763 8. DOCKET NO.: A-00094076 et al. DOCUMENT FOLDER 9. (a) CAPTION (abbreviate if more than 4 lines) (b) Short summary of history & facts, documents & briefs (c) Recommendation Tristate Household Goods Tariff Conference, Inc., (Tristate) rate (a) Increase filed on behalf of three (3) participating member carriers as detailed herein, including Glose Moving & Storage, Inc., Allentown, Lehigh County, et al. Proposed increases in rates for household goods, in use, transported (b) distances of forty (40) miles or less in Berks County and proposed to become effective March 1, 1999. The staff recommends that the Commission approve the acceptance of (c) the tariff under the prescribed rules. 10. MOTION BY: Commissioner Chm. Quain Commissioner Rolka - Yes Commissioner Brownell - Yes SECONDED: Commissioner Bloom Commissioner Wilson - Yes CONTENT OF MOTION: Staff recommendation adopted.

APPLICATION FOR APPROVAL OF TRANSFER AND EXERCISE OF COMMON CARRIER OR CONTRACT RIGHTS

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BEFORE THE PENNSYLVANIA PUBLIC	UTILITY COMMISSION	Ś
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Close Maring C Charago Tro)
Application of Glose Moving & Storage, Inc.		å. ∡
(Applicant/Transferee-Buyer)		
for the approval of the transfer and to exercise the right		
as a Common carrier, described at Docket		
(common-contract) 107045 No. A94076 Folder No. 1 issued to		
101076 Cyll Seller 1 locused to		
No. ASAO70 VI Polder No. 1	though,	•
Donald L. Gray Moving & Storage, Inc. hammer	all all	
(Transferor - Seller) pout	J :	j
for transportation of Household Goods (persons-household goods)	77 6	<u>រ</u>
(belabila-libraciloid Bosse)		%
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SEE INSTRUCTIONS BEFORE COMPLE	in o	
1. Glose Moving & Storage, Inc.	<u> </u>	J
(6.11 and comed name of applicant/transferse)		
1 sur agreement P. J. for for the	and there is	
2' O'Bright Moving & Storage		
(Trade name, if any)		
	no Coordina of the Common	wakh
The trade name has not been registered with the (has or has not)	he Secretary of the Commonv	ACTIO!
on (attach copy of stamped registration form).		
(date)		
3. 7566 Morris Court, Suite 350		
(Business street address)	(P.O. Box,	if any)
Allentown Lehigh Pennsylvania	18106	610-391-8300
(City) (County) (State)	(zip)	(Telephone)
불림하다면 하는 것은 그는 그는 그를 다 하는데 있다.		
4. Applicant's attorney (for this application) is:	noci	(ETEN
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A-94076, FI, An

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	, (Name						DDJE				للسائلات	חת לי
Transferor:	(Name	فخبن والمرابع والمحوين المحمور	ray Mov	ing &	Storage	Inc.,	KU#5,	вох		idress)	sourg,	PA 178
3. Applicant(does or d	المنبيرة المصمياة والنبيع التحمي	······································	iold Pa	. P.U.C. a	uthority (ınder Do	ocket l	Numb	er		
A- 94076	5	and op	erates as	a	Comm				camie	er.		
				(con	nmon or c	ontract)						
7. Applicant(do does or d		hold I	ntersta	te Comme	nce Com	mission	autho	ority al	l Docki	et No. <u>™</u>	C-15735
B. Applicant is	(check	ine):										
□ Ind	ividual.											
ั PÜ	C), and I	st names	and addre	sses o	partnersh f partners	below (u	se addit	ional :	sheet	if neces	ssary).	
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(Name)						(Addres	5)					
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						Pennsyl	lvania		of the	Commo	onwealth	
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-	☐ Staten	nent of u	ınpaid b	usiness de	ebts of tran	nsferor a	nd how t	hey w	ill be satis	sfied.			
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س.	- D Staten	ent of t	ransfere	e's experi	ence.								
b.	Attached	the follo	wing, as	s appropria	ate (check	those at	tached):						
	□ Partne	rship Ag	reemen	rt.									
	□ Trade	Name re	egistratio	on certifica	ate.								
	─ □ Certific	ate of l	ncorpora	ation. (Pa	. Corporat	ion only)	•						
	D Certific	ate of A	uthority	r. (Foreign	(out-of-sta	ate) Con	oration	only).					
	—□ Staten	ent of C	Corporat	e charter ;	purpose. ((Corpora	tions on	y)					
	ー □ List of	Corpora	ite office	ers and sto	ockholders	. (согро	ration or	ıly)					
	□ Copy o admin	of short f istrator/a	form cer administ	rtificate sh Iratrix.	owing date	e of deat	h of tran	sferor	and nam	e of e	xecuto	or	
13.	Transferor at	ests tha	t all ger	neral asses	ssments a	nd fines	are paid	, and a	agrees to	contin	ue to i	render ti	16
	service which	is to be	transfe	rred until t	this applic	ation is a	ipprovec	l, whe	reupon tra	ansfer	or will	surrendo	er said
	certificate or	permit f	or cance	ellation.									
14.	Transferee ag	rees to a	issume i	and pay an	ny General	Assessm	ents that	t may t	be made a	gainst	transf	eror as a	common
	carrier for any												
	WHEREFOR	E, Trans	feree an	nd Transfer	or request	that the (Commiss	ion gn	ant the Tra	ansfer.			
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Transferee STATEMENT OF as of .	FINANCIAL POSITIO	ON (Balance Sheet	
Assets Current Assets			
Cash Accounts Receivable Notes Receivable Other Current Assets (Spec Total Current As	cify) ssets		
Tangible Assets			
Land Motor Vehicle Equipment Less: Accumulated Dep Buildings and Structure Less: Accumulated Dep Investments and Funds (Intangible Assets Other Assets TOTAL ASSET	reciation = s reciation = Specify)		
LIABILITIES Current Liabilities (liab	<u>ilities due with:</u>	in one year)	
Accounts Payable Notes Payable Equipment Obligations Other liabilities (atta	ch schedule)		

Long Term Liabilities (liabilities due within one year)

Accounts Payable Notes Payable Equipment Obligations Other liabilities (attach schedule)
TOTAL LIABILITIES

OWNER'S EQUITY (corporation only)

Capital Stock Additional paid-in captial Retained Earnings Treasury Stock Less: TOTAL OWNER'S EQUITY Total Liabilities & Owner's Equity

NET WORTH (Partnerships & Individuals): Total assets minuse Total liabilities

Transferee

PESASE SEE ATTACHED INT OF FINANCIAL CONDITION

STATEMENT OF FINANCIAL CONDITION Income Statement

For the 12-month period ending____

REVENUE and GAINS	
Operating Revenue	ا <u>مينان دېنن</u> ي
Net Revenue from non-carrier operation	بستميت
Dividend and interest revenues	-
Other non-operating revenue	المنتنينين
Gains	
Total Revenue and Gains	
EXPENSES	
Equipment maintenance and Garage Expense	
Insurance Expense	
Employee salaries	يسجن بالمنسب
Supervisory Salaries	
Officer Salaries	
Fuel Expense	
Purchased Transportation(Lease Expense)	
Materials and Supplies Expense	سنست سستين
General Office Expense	خبذ المستعمد
Advertising Expense	خنشنب
Telephone Expense	
Accounting Expense	ستشتين
Legal Expense	حجندن
Uncollectible Revenue	
Depreciation Expense	
Amortization	بنجسني
Operating Taxes and Licenses	
Rent Expense	
Loss	<u></u>
Total Operating Expenses and Losses	-
Net Income before Taxes	م خور خد متناین
Provision for Income Taxes	
Mat Theorem /Theorem	100

VERIFICATION OF APPLICATION

I/We hereby state that the statements made in the application are true and correct to the best of my/our knowledge, information belief.

The undersigned understand(s) that false statements herein ϵ : made subject to the penalties of 18 Pa. C. S. Section 4904 relating to unsworm falsification to authorities.

TRANSFEROR (SE	ELLER) · /	1/12/
JEFFERY C	BREHM GAL	1 (Date)
(Print Name)	(Signature)	(Dáte)
DEBRA A. BREHM		Buhm 4/10/2000
(Print Name)	(Signature)	
(Print Name)	(Signature)	(Date)
TRANSFEREE (BL	IYER)	
Ricky T. Christ	Rich of Chust her	estent Place Maring & Program april 10200
(Print Name)	Ø(Signaturé)	(Date)
(Print Name)	(Signature)	(Date)
	(Cinnatura)	(Date)
(Print Name)	(Signature)	그 의 시간 그는 아이가 되었습니까? 그리고 하는 사람들이 얼마나 있다는 사람이

This section must be completed by a representative of the transferor and transferee, if a sole proprietor by the individual; by <u>all</u> partners, if a partnership; or by the President or Secretary if a corporation.

AGREEMENT OF SALE

THIS AGREEMENT, made this 10 day of 10, 2000, by and between DONALD L. GRAY MOVING AND STORAGE, INC., a Pennsylvania Corporation, hereinafter referred to as "SELLER"

-AND-

GLOSE MOVING AND STORAGE, INC., a Pennsylvania Corporation, hereinafter referred to as "BUYER"

WHEREAS, SELLER operates a moving and storage business; and

WHEREAS, SELLER has been granted certain Pennsylvania Public Utility Commission rights to operate a moving storage business in the Counties of Columbia, Montour, Northumberland, and Luzerne, in the State of Pennsylvania represented by Certificate No. A-00107045; and

WHEREAS, BUYER desires to purchase from SELLER, and SELLER desires to sell to BUYER, all of SELLER'S interest in said rights as well as in its corporate name.

NOW THEREFORE, in consideration of the mutual promises and conditions contained in this agreement, the parties agree as follows:

- 1. BUYER shall purchase from SELLER and SELLER shall sell to BUYER, all of SELLER'S rights in and to certain Pennsylvania Public Utility Commission rights for the Counties of Columbia, Montour, Northumberland and Luzerne and grants unto BUYER the right to use its corporate name, DONALD L. GRAY MOVING AND STORAGE.
- The purchase price is Thirty Thousand (\$30,000.00) Dollars. One Thousand
 (\$1,000.00) Dollars shall be paid as follows: One Thousand (\$1,000.00) Dollars at the time of

the signing of this agreement and the balance Twenty-nine Thousand (\$29,000.00) Dollars at the time of closing in the form of a cashier's check. The purchase price shall be allocated as follows:

\$ 20,000 pecaylt

- a. Columbia County PUC rights -Five Thousand (\$5,000.00) Dollars;
- b. Montour County PUC rights Five Thousand (\$5,000.00) Dollars;
- c. Northumberland County PUC rights Five Thousand (\$5,000.00) Dollars;
- d. Luzerne County PUC rights Five Thousand (\$5,000.00) Dollars;
- e. Trade name Ten Thousand (\$10,000.00) Dollars.
- 3. BUYER shall not assume any debts, liabilities, or obligations of SELLER.
- 4. The closing shall occur within three (3) days of receipt of approvals set forth in paragraph 13(b) and (c) of this agreement and no later than September 1, 2000, unless the parties agree to a different date. The closing shall occur at the Law Offices of KREISHER AND GREGOROWICZ at a time to be established by agreement of the parties.
- 5. At the closing, SELLER shall deliver to BUYER all assignments and any other good and sufficient instruments of conveyance of transfer in a form satisfactory to BUYER'S counsel, as necessary and effective to vest in BUYER, good, absolute, and marketable title to the assets of the business being transferred by SELLER, free and clear of all liens, charges, encumbrances and other restrictions.
- 6. SELLER represents and warrants that SELLER is a corporation fully organized, validly existing, and in good standing under the laws of the State of Pennsylvania and has all requisite power and authority to carry on its business as it is currently being conducted, to enter into this contract, and to carry out and perform the terms and provisions of this contract.

- 7. SELLER represents and warrants that SELLER has not incurred any obligations or liabilities except current liabilities incurred in the ordinary course of business; has not mortgaged, pledged, subjected to liens, charged, or encumbranced, or granted a security interest in any of its assets which are being transferred to BUYER hereto.
- 8. SELLER represents and warrants that to the best of SELLER'S knowledge there are no law suits or administrative proceedings pending or threatened against SELLER or effecting any of its property or rights.
- 9. SELLER represents and warrants that SELLER is not in violation of any term or provision of any charter, by-law, mortgage, indenture, contract, agreement, instrument, judgment, decree, order, statute, rule, or regulation; and SELLER'S execution, delivery, and performance of this contract will not result in any violation or the creation of any mortgage, lien, encumbrance, or charge on any of the properties or assets of the SELLER.
- 10. SELLER represents and warrants that the sale and transfer of assets by SELLER, as provided for in this contract, have been approved by the Board of Directors and by the requisite number of shareholders.
- 11. SELLER represents and warrants that SELLER has good, absolute, and marketable title to all of its properties and assets being sold to BUYER pursuant to this contract, and that SELLER holds those properties and assets subject to no lease, ortgage, pledge, lien, charge, security interest, encumbrance, or restriction other than the restrictions on transfer as established by the Pennsylvania Public Utility Commission.
- 12. SELLER represents and warrants that the introduction of SELLER to BUYER and all negotiations on the part of the SELLER relevant to this contract and the transaction

contemplated by this contract have been effected and carried on by SELLER directly with BUYER without the intervention of any broker, finder, or other person.

- 13. The obligations of BUYER to consummate this contract is subject to and conditioned on the satisfaction, at or prior to the closing, of all of the terms and conditions of this contract to be complied with and performed by SELLER, at or prior to the closing, and subject to the following conditions:
 - a. The validity or legality of all actions, proceedings, instruments, and documents required to carry out this contract or incidental to this agreement, and all other related legal matters, shall be approved by BUYER'S counsel, and SELLER shall furnish to BUYER'S counsel all corporate and other records of SELLER that have been requested for that purpose;
 - b. Approval of the transfer of the aforementioned Public Utility rights by the Pennsylvania Public Utility Commission to BUYER;
 - c. Any necessary approval for the transfer of the business interest of SELLER to BUYER required by North American Van Lines and Allied Worldwide;
 - d. The rights under this contract shall not be assigned by either party without the consent of the other. Nothing in this contract, expressed or implied, is intended to confer on any person, other than the parties and their successors, any rights or remedies under or by reason of this contract.
 - 14. Each party shall pay the fees and charges of the attorneys retained by that party. All other expenses incurred shall be paid by the BUYER.

- 15. This contract may be amended or modified at any time and in all respects and any provisions may be waived by an instrument in writing executed by BUYER and SELLER or by either of them in the case of a waiver.
- 17. It is the intention of the parties that the laws of the Commonwealth of Pennsylvania shall govern the validity of this contract, the construction of its terms and the interpretation of the rights and duties of the parties.
- 18. Any dispute arising under this contract or relating to the sale and purchase described in this contract shall be resolved under the commercial arbitration rules of the American Arbitration Association.
- 19. Should any arbitration or litigation be commenced between the parties to this contract concerning the rights and duties of either party in relation to the business of this contract, the prevailing party in the arbitration or litigation shall be entitled (in additional to any

other relief that may be granted) a reasonable sum as and for attorney's fees in the arbitration or litigation, which sum shall be determined by the court or other person presiding in the arbitration or litigation or in a separate action brought for that purpose.

- 20. All of the terms and provisions of this contract shall be binding on and inured to the benefit of, and be enforceable by, SELLER and BUYER and their successors and assigns.
- 21. This contract constitutes the entire agreement between the parties and there are no agreements, understandings, restrictions, warranties, or representations between the parties other than those set forth as provided in this contract.

AND NOW, the parties hereto have set their hands and seals on the date first above written.

DONALD L. GRAY MOVING AND STORAGE, INC.

Nebra U. Drehm Secretary

Jeff Brehm, President

SEAL

GLOSE MOVING AND STORAGE, INC.

Achy T Christ, Secretary
Secretary

President

SEAL

12) A. EQUIPMENT LIST

VEHICLE TYPE	AVL UNIT MODEL	EAR VIN#	LIC#	O/O RANGER
PACK VAN	20399 FORD	94 1FDKE37N5RHB97779	ZD-51669	R3659
PACK VAN	21340 FORD	92 1FDKE37H7NHB19420	ZN-57922	R3660
STRAIGHT TRK	21800 MACK	88 VG6M111B4JB028101	ZA-00459	R3661
STRAIGHT TRK	21833 MEB	90 1MBZB82A4LN867653	YP-63716	R3662
STRAIGHT TRK	21889 MACK	88 VG6M114B7JB085145	ZR-04073	R3663
STRAIGHT TRK		95 1FV6HFAC6SL630691	AB-95895	R3674
STRAIGHT TRK		93 1HTSCPHM2PH478158	ZF-80098	R3677
PACK VAN	22848 CHEV	84 1GBHP32J1E3322159	YAB-6449	R3679
STRAIGHT TRK		84 1HTLDTVN4EHA45156	AB-79549	R3681
PACK VAN	22887 CHEV	94 1GBHG31K7RF121669	ZP-42093	R3683
STRAIGHT TRK		96 1HTSDAAN5TH313406	AD-11642	
TRACTOR	32813 MACK	77 R685T66840	AA-31721	R3684
TRACTOR	33197 FRHT	94 2FUDSYB4RA462497	AB-46482	
TRACTOR	35439 MACK	86 VG6M113X76B065121	AB-46462 AB-7456	
TRACTOR	35440 MACK	86 VG6M113X6GB065118		
TRACTOR	35528 MACK	89 1M2N278YXKW008332	AA-31722	
TRACTOR	35686 GMC	86 1GDP9L1C9GV531690	AD-03759	
TRACTOR	36210 GMC	85 1GTP91C1FV614873	AA-38503	
TRACTOR	36215 GMC		AB-61103	
TRACTOR	36525 KNWTH	85 1GTP91C6FV615064	AA-44963	
TRACTOR	37303 KNWTH	89 1XKEDR9XXKJ374485	AB-23167	
TRAILER	50758 KENT	87 1NKELB9X7HJ371038	AB-52404	
TRAILER	62294 KENT	86 1KKVE3012GL076481	TAE5901 NJ	R3665
TRAILER	62351 G D	96 1KKVE5125VL108369	XB46439	R3666
TRAILER	63522 KENT	81 1GRAB9020BS065304	TAE5900 NJ	R3667
TRAILER		90 1KKVE482XLL087452	TV65621	R3668
TRAILER	63682 G D 63788 KENT	85 1GRAA9624FS108204	XD97276	R3669
TRAILER	64711 G D	90 1KKVE4823LL087454	TV65620	R3670
TRAILER	64712 G D	86 1GRAA9627GB092212	XA60700	R3671
TRAILER		86 1GRAA9629GB092213	TZ43823	R3672
TRAILER	70197 MAT	85 1RMTET464F1003583	XF66390	R3673
TRAILER	70496 MAT	88 1RMAXX480J1004264	XF21511	R3675
TRAILER	726 79 G D	85 1GRAA9622FB086204	XD56942	R3676
PASS VAN	73095 KENT	97 1KKVE512XVL108836	XD34878	R3680
PACK VAN	15 PASS DODGE	91 2B4HB25Z4MK429143	BRW8690	
CONCORDE 93	21271 CHEVY	87 2GBH631KOH4116401	ZR557251	
TRACTOR			VWU075	
TRACTOR	38397 KENW		AD20575	
TRACTOR	38198* VOLV		AB81521	
TRACTOR	36789 FRGHT		AB60999	
	31089 KENW		AD185X	0/0
TRACTOR	33448 FRGHT	0 1FUYSSZB8YLB90097	AB42057	0/0
TRACTOR	35383 FRGHT		AB69061	0/0
TRACTOR	35681 GMC		AD10559	
STRAIGHT TRK	20844 INTL		AA88769	O/O R3658
STRAIGHT TRK	20948 INTL	93 500209		O/O R3656
PACK VAN	21271 CHEV		ZR557251	O/O R3657
TRAILER	64361 KENT		XF28902	O/O R3655
TRAILER	50259 KENT	86 76482	TN47615	R3664

SPECIAL EQUIPMENT LIST

- > 1000 4" Rubber Wheeled Dollies. This quantity of 4" wheelers allows furniture to stay on dollies, significantly expediting the move.
- > 50 CRT/Electronics Carts. Rolling carts are used for the transportation and protection of computers and other electronics.
- 400 Commercial Bins. These are used for transporting chairs, trash cans and other loose articles including art work without need of costly packing.
- > 25 Library Carts. A rolling cart with four 48" shelves used for the expeditious removal of file folders.
- > 40 Upright Dollies. The dollies are used to move vertical files and other large heavy items.
- > 10 Heavy Weight Upright Dollies. These dollies are used to move safes and fireproof files.
- 20 Walk Boards. (various sizes and construction). Allowing for easy and fast access for rolling dollies on and off our Air Ride Vans.
- 2 10 Pairs of Hydraulic Roller Lifts. These are used to lift and transport safes, computer equipment and other heavy equipment with a minimum of handling.
- > 2000 Feet of Masonite. This will protect floors and carpet when moving dollies over them.
- > 200 Corner/Jamb Protectors. Used to protect corners and door jambs in high traffic areas.
- > Bubble Wrap. Used in special circumstances.
- Stretch Wrap. Used to wrap electronic/file carts to secure contents while moving.
- > 20 Panel Movers. Used to expedite modular furniture panels.
- > 10 Desk Lifts. Used when moving desks within a building.
- > 6 Pallet Jacks. Used for moving pallets or skids.
- > 1 8000 lb. Gantry. Used to lift heavy equipment straight off the ground.
- > 10 Steel Plates. They are utilized in rolling heavy equipment up a rise or over special flooring.
- All supervisors are required to carry a fully stocked tool box including Mekitas and Power Drivers.



TRISTATE HOUSEHOLD GOODS TARIFF CONFERENCE, INC.

Original Page 50-A

FREIGHT PA. P.U.C. NO. 54

▲ DONALD L. GRAY MOVING & STORAGE, INC.Bloomsburg, PA

Certificate No. A-00107045

In lieu of the applicable rates provided for in Tariff Freight Pa. P.U.C. No. 51 Section 2 for the above carrier, the following rates shall apply for shipments at or destined to points in Columbia, Luzerne, Montour, and Northumberland Counties and transported distances in excess of forty (40) miles.

(Rate In Cents Per 100 Pounds)

Break Point indicates weight at which a lower charge develops by use of lowest weight and applicable rate in next higher weight bracket. (See Rule 34)

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*31-40	6796	645	4386	1418	3110	3021	2349	6192	1816	9789	1483	14900	1381
41-50	6877	650	4471	1418	3169	3023	2395	6153	1842	9707	1490	15152	1411
							14 1						
51-60	6974	646	4507	1417	3194	3042	2429	6133	1862	9809	1522	15180	1444
61-70	7016	655	4593	1401	3218	3045	2450	6260	1917	9665	1544	15233	1470
71-80	7092	653	4629	1417	3280	3018	2475	6303	1950	9618	1563		
81-90	7173	654	4689									15253	1490
				1408	3300	3039	2507	6363	1994	9527	1583	15323	1516
91 - 100	7245	652	4727	1409	3330	3068	2554	6277	2004	9539	1593	15287	1522
	22632												
101 - 110	7301	555	4783	1407	3365	3081	2592	6253	2026	9678	1634	15119	1544
111 - 120	7394	652	4818	1407	3389	3084	2613	6374	2082	9527	1653	15129	1563
121 - 130	7449	654	4875	1400	3412	3132	2672	6287	2100	9526	1667	15194	1583
131 - 140	7499	655	4915	1413	3472	3101	2692	6374	2145	9376	1676	15208	1593
141 - 150	7567	653	4944	1419	3508	3152	2764	6237	2155				
141-150	1001	033	*1344	1415	3300	3132	2104	0231	2130	9433	1694	15244	1614
100	****	656	***										
151 - 160	7635	652	4981	1423	3544	3142	2784	6259	2178	9471	1719	15209	1634
161 - 170	7718	653	5036	1422	3580	3137	2808	6245	2192	9454	1727	15333	1655
171 - 180	7811	655	5114	1410	3605	3141	2831	6336	2242	9292	1736	15373	1668
181 - 190	7851	655	5145	1425	3665	3105	2845	6338	2254	9295	1746	15359	1676
191 - 200	7922	656	5198	1416	3680	3099	2851	6347	2262	9332	1759	15409	1694
1								, , ,		0002		10100	1007
201 - 220	8016	652	5225	1418	3704	3094	2865	6383	2286	9433	1797	15181	1705
221 - 240	8079	657	5308	1414	3753	3068	2879	6408	2306	9513			
241 - 260	8136										1828	15116	1727
		661	5375	1401	3764	3105	2922	6352	2320	9719	1879	14782	1736
261 - 280	8231	659	5428	1396	3790	3100	2937	6347	2330	9785	1900	14703	1746
281 - 300	8329	659	5486	1401	3842	3058	2937	6347	2330	10053	1952	14418	1759
301 - 320	8394	660	5544	1389	3849	3072	2956	6384	2359	10077	1981	15095	1869
321 - 340	8461	664	5615	1376	3564	3098	2993	6337	2371	10279	2031	14988	1900
341 - 360	8499	669	5689	1361	3872	3092	2993	6426	2404	10258	2055	15253	1959
361 - 380	8584	667	5727	1357	3885	3094	3005	6437					
	8609								2418	10432	2102	15307	2011
381 - 400	8003	670	5769	1347	3885	3094	3005	6493	2439	10544	2143	15246	2042
1	1 2 1 1 2												
401-420	8677	667	5790	1355	3922	3077	3017	6584	2483	10555	2184	15399	2102
421 - 440	8748	669	5849	1346	3936	3076	3027	6665	2522	10725	2254	15347	2162
441 - 460	8786	670	5888	1337	3936	3076	3027	6837	2587	10646	2295	15421	2212
461 - 480	8851	671	5943	1328	3947	3080	3039	6865	2608	10758	2338	15514	2267
481 - 500	8870	672	5959	1325	3947	3080	3039	6958	2643				
1-01-00	0010	1 012	ಯನ	1323	3941	2000	2029	0320	2043	10738	2365	15526	2295

The bracket (31 - 40) to be used only in connection with pick-up or delivery of storage-in-transit shipments (See Section 3).
 In lieu of the applicable rates provided for in Tariff Freight Pa. P.U.C. No. 51 for the above carrier, the following rates shall apply:
 Item 200 - S.I.T.-1st day \$.85;
 E.A.D.-\$.09;
 W.H.-\$2.75

Abbreviations, Reference Marks and Symbols are explained on Page 4.

ISSUED: May 8, 1997

EFFECTIVE: June 9, 1997

Issued by: KENNETH D. SATALOFF, Executive Secretary P. O. Box 2006 Bristol, Pennsylvania 19007

GLOSE MOVING & STORAGE, INC. SAFETY PROGRAM

SAFETY RULES

- 1. Slips and falls on ramps and truck floors are the number one hazard in the moving industry. They become particularly hazardous from rain and snow. The company and all employees should do all that is possible to keep these surfaces as safe as possible.
- 2. All accidents no matter how minor must be reported to the safety manager as soon as possible.
- 3. Employees can suffer significant bodily injury from incorrect lifting. All employees are required to use the correct lifting methods.
 - a). Lift with your legs, not with your back.
 - b). Team lift when appropriate.
 - c). Be sure to communicate in team lifts.
 - d). Experienced employees should train new employees in proper lifting techniques and body mechanics, after having been trained themselves.
- 4. Shippers should never assist in lifting on a move. Shippers should also be kept off the ramp and truck. Another hazard from the shipper is obstacles on steps or walkways. Employees should be sure the shipper keeps all pets, children, etc. so they are not in the way.
- 5. Electrical hazards Glose Moving & Storage does no "direct connects". If you can't unplug it, <u>don't</u> do it!
 - 6. Forklift Only trained and certified operators are authorized to run forklift. No one else will operate a forklift.
- 7. Drivers Glose Moving & Storage and it's drivers are required to obey all DOT regulations.

 Drivers should use common sense when driving in bad weather conditions.

OUR OBJECTIVE IN JOB SAFETY AND HEALTH

Our major objective is to operate our company in a safe manner that will produce a satisfactory livelihood for our employees and a reasonable profit for the company. This, in turn, will cause our company to grow in stature for the benefit of employees and owners. However, if job injuries and illnesses occur in too great a frequency and severity, these benefits will become increasingly difficult to achieve.

Our objectives in our safety and health efforts are realistic and we should consider that all accidents, injuries and work related illnesses can be prevented. Every job we do must be done safely.

Our vision is to have the best safety and health performance in the moving and storage industry and be the industry leader in achieving safety and health excellence. Create and atmosphere that fosters labor/management participation and employee involvement in the safety program.

Manage safety in the same manner as you would manage productivity, quality and cost and have everyone accountable for their performance.

SAFETY RESPONSIBILITY OF EMPLOYEES

The active interest and cooperation of each employee is vital to the success of our safety and health program. Therefore, safety and health is the responsibility of each individual.

It is expected that every employee will assume the following duties and responsibilities for safety and health:

- 1. Agree to observe and comply with applicable OSHA and corporate rules concerning safety and health.
- 2. Report unsafe conditions and practices to their immediate supervisor on the job. The supervisor should report immediately to the warehouse/manager fleet.
- 3. Conduct their work activities (including operation of company vehicles and equipment) in a manner that will not endanger their fellow employees.
- 4. Assist new employees in carrying out their job duties. Be an example for new employees by showing and explaining proper moving techniques (lifting, carrying, walking, etc.)
- 5. Communication with other workers on the job is really important.
- 6. Do not undertake jobs you do not understand. (Contact your supervisor)
- 7. Report injuries and illnesses immediately to your supervisor. Regardless of how minor the injury you must fill out an accident report immediately with the office.

SAFETY COMMITTEE

O'Brien's will have a Safety Committee organized by the Safety Director and co-chaired by who he appoints. The Committee must contain at least two hourly employees.

The duties and responsibilities are:

- 1. Conduct a monthly safety and health meeting to:
 - a. Review the past month's injuries and measures taken to prevent a reoccurrence and to help direct the inspection efforts.
 - b. Review previous inspection reports both internal and external (OSHA, insurance inspectors, etc.) to determine disposition of the recommendations submitted.
 - c. Advise all employees of necessary revisions to safety program, new standards affecting their operations and any need for special training activities or programs.
 - d. Minutes of meeting taken and submitted to the Safety Committee.
- 2. Conduct a detailed inspection of the warehouse and jobs conducted elsewhere:
 - a. Submit to the warehouse Manager and committee a list of recommendations resulting from the inspections. Warehouse Managers will be requested to reply within one week listing disposition of each recommendations and abatement schedule for these recommendations requiring more time to complete.

- b. Copies of inspections reports will be posted on the appropriate bulletin boards.
- 3. Any accident (no matter how minor) must be reported and an accident report filed with the office (Administrative Assistant). Copy of accident reports will be given to the Safety Committee for review.
- 4. Review J.S.A. (Job Safety Analysis) with fellow employees.
- 5. Develop and ergonomics assessment plan.

ACCIDENT INVESTIGATION

Every accident resulting in a job injury serious enough to require outside medical treatment to the injured employee will be investigated by the Safety Committee.

In addition, your management may also require a thorough investigation of any incident that results in a major damage to property or injury to persons. By thorough accident investigation the control problem can be identified and measures taken by us to prevent re-occurrence.

The Report of Injury form will be used for this purpose and the report must be turned in before the end of the day of the accident.

EMPLOYEE MOTIVATION AND TRAINING

Employee safety training could be defined as a process of developing one's skills in the use of safe work methods and in the application of safe practices within established work practices. Prior to going on an actual move the following must occur:

- 1. 8 hour CD ROM moving training must be completed and pass program prior to further training.
- 2. Each new employee must read and sign a copy of the safety program during their initial eight hour training.
- 3. Warehouse training each employee will be scheduled in warehouse under supervision of warehouse manager for on the job training on loading and lifting techniques.

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A Few steps must be carried out by the supervisor once the employee is sent out on the move:

Assign the new man to an experienced and safe worker.

Continual instruction and training by supervision

Close personal supervision

Following approved job instruction techniques

Supervisor must report any safety concerns to safety manager

SUPERVISORY SAFETY TRAINING

The first line supervisor is the key man in our accident prevention work. It is the foreman and supervisor who can convince the men under him that production, safety and profits are inseparable. Our foremen and supervisors must be interested in safety. If they lack this one quality, adequate safety results are unobtainable in their respective departments.

Therefore, I feel that it would be most beneficial to our safety activities by having a continuous safety training program for our supervisors.

12) A. <u>STATEMENT OF TRANSFEREE'S EXPERIENCE</u>

O'Brien's Moving & Storage has over 70 years of experience in the Moving Industry, as we started in the Reading, PA area in 1928.

We are very familiar with running branch locations. In addition to our corporate headquarters in Allentown, PA, we now have branches in Somerville, NJ, Reading, PA, and Tamaqua, PA. In fact, the Tamaqua branch (named O'Brien's-Checkerboard Vans), was acquired in a similar purchase in 1991.

We recognize the name Gray's Moving & Storage has in the Bloomsburg area as we did when we acquired Checkerboard Vans. We will call the new branch O'Brien's-Gray's Moving & Storage.

Bepartment of State

3-1-67.21 25

ANTICLES OF BICHEOTATION

Zs Carporation Fareau

In compliance with the requirements of the Buriness Corporation Law, approved the 5th day of May, A.D. 1933, P.L. 364, as musided, the undersigned, all of whom are of full age " desiring that they may be incorporated as a business corporation, do hereby certify:

L. The name of the corporation is:

GLOSE HOVING & STORAGE, INC.

2. The location and post office address of its initial registered office in this Commonwealth in:

230 North Bighth Street, Allentown, Lehigh County, Pennsylvania

3. The purpose of purposes of the corporation which shall be organized under this Act are as follows: (**)

to engage in the moving and storage business and to have unlimited power to engage in and to do any lawful act concerning any or all-lawful business for which corporation may be incorporated under this act and that the corporation is incorporated under the provisions of the above act.

4 The term of his existence in perpetual.

5. The aggregate anader of shares which the corporation shall have authority to lasse [41 (***)

\$20,000.00 which shall be divided into 2,000 shares of common stock with a par value of \$10.00 per share.

80

July

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(*)One or more corporations or natural persons of full age may incorporate a business corporation under the provisions of this Act.

(**It shall not be permissible or necessary to set forth any powers annuerated in Section 302 of the Act.
(**) There should be not forth the number and per value of all shares having per value; the number of shares without per value; and the stated capital applicable thereto. If the shares are to be divided into classes, a description of each class and a statement of the professars, qualifications, limitations, restrictions, and the opening of each class regions to be professars, and the opening of each class.

FILING FEE - MO.00

NOTE: Excise Tax at the rate of 1/3th of 1% (\$2.00 per \$1,000) will be due nod payable at the time of filing of the Articles, computed by multiplying the number of muthorized abuses having per value by their per value, or if shares of no per stock are muthorized, then on the stated capital applicable thereto as well.

ONLY A CLEARLY LEGISLE ORIGINAL SHOULD BE SUBSTITED. SIGNATURES SHOULD BE IN BLACK DIK.

D3C3-1 (244, 5-44) (266)

235

3.7.6

6. The sames and addresses of rack of the first directors, who shall source until the first annual secuting, are:

يد. ند

MANE

ADDRESS

Robert K. Boland Joan K. Becker Buth R. Wells 38 M. 6th Street, Reading, Pennsylvania 1706 Perkiosen Ave., Reading, Pennsylvania 1761 M. 3rd Street, Reading, Pennsylvania

7. The sames and addresses of each of the isomporators and the ausbor and class of shares subscribed by each are:

ADDRESS NUMBER AND CLASS OF SHARES

Robert K. Boland 38 M. 6th St., Rdg., Pa. 500 common

Joan K. Becker 1705 Pericionen Ave., Rdg., Pa. 250 common

Ruth R. Wells 1761 M. 3rd St., Rdg., Pa. 250 common

IN	TESTIMONY	WHEREOF, the	locorporators have	signed and sealed these Articles of Incorporation this	
وتخيرتنه	13th	day of_	July	, 19_57	
			(00.11)	Robert K. Boland)	_
	i Ganiferia de la companya de la co		(SEAL)	(Modert R. Boland)	
			(SEAL)	(JORN R. Becker) Rich & Held (SEAL)	
			•	(Duth D. Walla)	

Brig Joursel Social Forms

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NOTE: The Articles must be accompanied with registry statement, executed in triplicate, in the form prescribed by Section 206-2 of the Act — all of which should be signed by an incorporator, as such.

CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

NO. HE 15735 SUB 5*

ALLIED VAN LINES, INC., BROADVIEW, ILLINOIS

At a Session of the INTERSTATE COMMERCE COMMISSION, Division 1, held at its office in Washington, D. C., on the 12th day of November, A.D., 1959.

AFTER DUE INVESTIGATION, it appearing that the above-named carrier has complied with all applicable provisions of the Interstate Commerce Act, and the requirements, rules, and regulations prescribed thereunder, and, therefore, is entitled to receive authority from this Commission to engage in transportation in interstate or foreign commerce as a motor carrier; and the Commission so finding;

IT IS ORDERED, That the said carrier be, and it is hereby, granted this Certificate of Public Convenience and Necessity as evidence of the authority of the holder to engage in transportation in interstate or foreign commerce as a common carrier by motor vehicle; subject, however, to such terms, conditions, and limitations as are now, or may hereafter be, attached to the exercise of the privileges herein granted to the said carrier.

IT IS FURTHER ORDERED, and is made a condition of this certificate that the holder thereof shall render reasonably continuous and adequate service to the public in pursuance of the authority herein granted, and that failure so to do shall constitute sufficient grounds for suspension, change, or revocation of this certificate.

IT IS FURTHER ORDERED, That the transportation service to be performed by the said carrier in interstate or foreign commerce shall be as specified below:

IRREGULAR ROUTES:

Household goods, as defined by the Commission,

Between all points in the United States except points in Alaska and Hawaii.

AND IT 1S FURTHER ORDERED, That this certificate shall supersede Certificate No. MC 15735 Sub 5, issued to the above-named carrier June 5, 1958, and Certificate No. MC 45059, issued September 20, 1955, with respect to that portion of the operating rights acquired by the above-named carrier pursuant to MC-F 7215, and authorized herein, and that said certificates be, and they are hereby, cancelled to that extent.

By the Commission, division 1.

HAROLD D. McCOY,
Secretary.

(SEAL) *This certificate embraces the operating rights in the certificates superseded and cancelled to the extent noted in the last ordering paragraph above.

LOCATION:708 717 3395

RX TIME 02/10 '98 16:33

. . . .

No. MC 15735 (Sub 208)

Page 2

To operate as a common carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting general commodities (except classes A and B explosives, household goods, and commodities in bulk), between points in the U.S.

LOCATION:708 717 3395

RX TIME 02/11 '98 09:34

12) A. STATEMENT OF TRANSFEROR UNPAID BUSINESS DEBT.

- All debts are current. Any unpaid debt will be paid from the proceeds of the sale.

12) B CORPORATE OFFICERS

Ricky T. Christ President 7048 Herber Road 100% Shareholder

New Tripoli, PA 18066

Jeffrey P. Linnan Vice President 712 Southview Place N.E.

Leesburg, VA 20176

PENNSYLVANIA PUBLIC UTILITY COMMISSION

RECEIPT

The addressee named here has paid the PA P.U.C. for the following bill:

GLOSE MOVING & STORAGE INC 7566 MORRIS COURT STE 350 ALLENTOWN PA 18106 DATE 5/3/00 RECEIPT# 197028

IN RE: Application fees for GLOSE MOVING & STORAGE INC

Docket Number A-00094076F0001AMC......\$350.00

REVENUE ACCOUNT: 001780-017601-102

CHECK NUMBER: FU OC 399742736

CHECK AMOUNT: \$350.00

DOCUMENT FOLDER C. Joseph Meisinger (for Department of Revenue)



COMONWEALTH OF PENNSYLVAN PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE REFER TO OUR FILE

May 4, 2000

GLOSE MOVING & STORAGE INC 7566 MORRIS COURT SUITE 350 ALLENTOWN PA 18106

In re:

A-00094076, F. 1, Am-C - Application of Glose Moving &

Storage, Inc.

Dear Sir or Madam:

The application cited above has been captioned as attached and will be submitted for review provided no protests are filed on or before June 6, 2000. If protests are filed, you will be advised as to further proceeding.

You are further advised that the above application will be published in the Pennsylvania Bulletin of May 13, 2000.

Very truly yours,

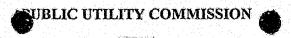
Gale E. Travitz
Transportation Application Specialist
Bureau of Transportation & Safety

GET:rs

MAY 4 2000

FOOT!

A-00094076, Folder 1, Am-C GLOSE MOVING & STORAGE, INC. (7566 Morris Court, Suite 350, Allentown, Lehigh County, PA 18106), a corporation of the Commonwealth of Pennsylvania - household goods in use, from points in the territory bounded by, but excluding, Ashley, Nanticoke, Shickshinny, Luzerne County, Berwick, Mainville, (a village in Main Township), Columbia County, Ringtown, Shenandoah, Mahanoy City, Tamaqua, Schuylkill County, Summit Hill, Jim Thorpe (formerly Mauch Chunk), and Lehigh Tannery (a village in Kidder Township), Carbon County, to points in Pennsylvania, and vice versa: SO AS TO PERMIT the transportation of household goods in use, between points within an airline distance of twelve (12) statute miles of the limits of the town of Bloomsburg, Columbia County, including the boroughs of Berwick, Benton and Nescopeck, and from points in the said territory to points in Pennsylvania, and vice versa; which is to be a transfer of all of the rights authorized under the certificate issued at A-00107045 to Donald L. Gray Moving & Storage, Inc., subject to the same limitations and conditions.



SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

Published in Pennsylvania Bulletin

MAY 13 2000

BUREAU OF TRANSPORTATION AND SAFETY COMMON CARRIER May, 00

A-00094076 F. 1 Am-C

Application of Glose Moving & Storage, Inc., a corporation of the Commonwealth of Pennsylvania, for amendment to its common carrier certificate, which grants the right, inter alia, to transport, by motor vehicle, household goods in use, from points in the territory bounded by, but excluding, Ashley, Nanticoke, Shickshinny, Luzerne County, Berwick, Mainville, (a village in Main Township), Columbia County, Ringtown, Shenandoah, Mahanoy City, Tamaqua, Schuylkill County, Summit Hill, Jim Thorpe (formerly Mauch Chunk), and Lehigh Tannery (a village in Kidder Township), Carbon County, to points in Pennsylvania, and vice versa: SO AS TO PERMIT the transportation of household goods in use, between points within an airline distance of twelve (12) statute miles of the limits of the town of Bloomsburg, Columbia County, including the boroughs of Berwick, Benton and Nescopeck, and from points in the said territory to points in Pennsylvania, and vice versa; which is to be a transfer of all of the rights authorized under the certificate issued at A-00107045 to Donald L. Gray Moving & Storage, Inc., subject to the same limitations and conditions.

GET: rs

5/1/2000

Application Received: 04/13/00

Application Docketed: 05/01/00

Protests due JUN 0 5 2000