#### **COMMONWEALTH OF PENNSYLVANIA**



#### OFFICE OF CONSUMER ADVOCATE

555 Walnut Street, 5th Floor, Forum Place Harrisburg, Pennsylvania 17101-1923 (717) 783-5048 800-684-6560 f /pennoca

FAX (717) 783-7152
consumer@paoca.org

March 13, 2020

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street Harrisburg, PA 17120

Re: Pennsylvania Public Utility Commission

V.

Citizens' Electric Company of Lewisburg, PA – Supplement No. 132 to Tariff Electric – Pa.

P.U.C. No. 14

Docket No. R-2019-3008212

#### Dear Secretary Chiavetta:

Attached for electronic filing please find the Office of Consumer Advocate's Exceptions in the above-referenced proceeding.

Copies have been served per the attached Certificate of Service.

Respectfully submitted,

Santo G. Spataro

Assistant Consumer Advocate

ft x. the

PA Attorney I.D. # 327494

E-Mail: SSpataro@paoca.org

**Enclosures:** 

cc:

The Honorable Steve K. Haas, ALJ

The Honorable Benjamin J. Myers, ALJ

Office of Special Assistants (e-mail only: ra-OSA@pa.gov)

Certificate of Service

#### CERTIFICATE OF SERVICE

Re: Pennsylvania Public Utility Commission

Citizens' Electric Company of Lewisburg, PA - Supplement No. 132 to Tariff Electric – Pa.

P.U.C. No. 14

Docket No. R-2019-3008212

I hereby certify that I have this day served a true copy of the following document, the Office of Consumer Advocate's Exceptions, upon parties of record in this proceeding in accordance with the requirements of 52 Pa. Code § 1.54 (relating to service by a participant), in the manner and upon the persons listed below:

Dated this 13th day of March 2020.

#### SERVICE BY E-MAIL & INTER-OFFICE MAIL

John M. Coogan, Esquire Bureau of Investigation & Enforcement Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2<sup>nd</sup> Floor Harrisburg, PA 17120

Sharon E. Webb, Esquire Daniel G. Asmus, Esquire Office of Small Business Advocate 555 Walnut Street 1<sup>st</sup> Floor, Forum Place Harrisburg, PA 17101-1923

#### SERVICE BY E-MAIL & FIRST CLASS MAIL, POSTAGE PREPAID

Adeolu A. Bakare, Esquire Pamela C. Polacek, Esquire Matthew L. Garber, Esquire McNees Wallace & Nurick LLC 100 Pine Street P.O. Box 1166 Harrisburg, PA 17108-1166

Brian Kalcic **Excel Consulting** 225 South Meramec Avenue Suite 720 St. Louis, MO 63105

Santo G. Spataro

Assistant Consumer Advocate PA Attorney I.D. # 327494 E-Mail: SSpataro@paoca.org

Aron J. Beatty Senior Assistant Consumer Advocate PA Attorney I.D. # 86625 E-Mail: ABeatty@paoca.org

Counsel for: Office of Consumer Advocate 555 Walnut Street 5<sup>th</sup> Floor, Forum Place Harrisburg, PA 17101-1923 Phone: (717) 783-5048

Dated: March 13, 2020

Fax: (717) 783-7152

\*283325

Christy M. Appleby Assistant Consumer Advocate PA Attorney I.D. #85824 E-Mail: CAppleby@paoca.org

Darryl A. Lawrence Senior Assistant Consumer Advocate PA Attorney I.D. # 93682

E-Mail: <u>DLawrence@paoca.org</u>

### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Pennsylvania Public Utility Commission :

:

v. : Docket No. R-2019-3008212

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Citizens' Electric Company

of Lewisburg, PA :

# EXCEPTIONS OF THE OFFICE OF CONSUMER ADVOCATE

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Santo G. Spataro Assistant Consumer Advocate PA Attorney I.D. # 327494 E-Mail: <u>SSpataro@paoca.org</u>

Christy M. Appleby Assistant Consumer Advocate PA Attorney I.D. # 85824 E-Mail: CAppleby@paoca.org

Aron J. Beatty Senior Assistant Consumer Advocate PA Attorney I.D. # 86625 E-Mail: ABeatty@paoca.org

Darryl A. Lawrence Senior Assistant Consumer Advocate PA Attorney I.D. # 93682 E-Mail: DLawrence@paoca.org

Vocate Counsel for:
Tanya J. McCloskey
Acting Consumer Advocate

Office of Consumer Advocate 555 Walnut Street 5<sup>th</sup> Floor, Forum Place Harrisburg, PA 17101-1923 Phone: (717) 783-5048

Fax: (717) 783-7152 Dated: March 13, 2020

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#### I. INTRODUCTION

On February 28, 2020, Administrative Law Judges (ALJs) Steven K. Haas and Benjamin J. Myers issued a Recommended Decision (RD), setting forth their recommendations in Citizens' Electric Company of Lewisburg PA.'s (Citizens') base rate case. As part of their comprehensive RD, the ALJs recommended that Citizens' end of year rate base proposal be accepted and consequently, the ALJs recommended approval of the Company's depreciation expense claims based on the end of year numbers. The ALJs accepted Citizens' Maintenance of Overhead Lines/Vegetation Management (Account 593) expense; I&E's Customer Record and Collection (Account 903) expense; I&E's Outside Services Employed Expense (Account 923); and Citizens' Employee Pension and Benefit claim (Account 926). The ALJs normalized Citizens' rate case expense over three years. The ALJs also accepted the Company's depreciation expense. The ALJs recommended a 9.74 percent return on equity and a management effectiveness adjustment adder of 25 basis points to the return on equity. The ALJs also adopted the Company's classification of a significant portion of upstream secondary distribution plant as customer-related in the ACCOSS. In addition, the ALJs adopted I&E's proposed revenue allocation.

For the reasons set forth in these Exceptions and in the OCA's Main and Reply Briefs, the OCA respectfully submits that the ALJs erred by recommending acceptance of the various Citizens' proposals as set forth above. Therefore, the OCA requests that the Commission grant these Exceptions and adopt the modifications and recommendations herein and in the OCA's Main and Reply Briefs on these issues.

#### II. EXCEPTIONS

OCA Exception No. 1: The ALJs Erred By Recommending That Citizens' End of Year Rate
Base Proposal Be Accepted. (R.D. at 9-14; OCA M.B. at 10-17;
OCA R.B. at 3-8)

In their Recommended Decision, the ALJs rejected the OCA's average rate base proposal. R.D. at 8-9. The ALJs also denied the associated accumulated depreciation, depreciation expense adjustment, and the impact on Construction Work In Progress (CWIP). R.D. at 9-13. The ALJs principally relied upon the <u>UGI Order</u> and the Commonwealth Court's decision regarding the <u>UGI Order</u>. R.D. at 8; see, <u>Pa. PUC v. UGI Utilities</u>, <u>Inc. –Electric Division</u>, Docket No. R-2017-2640058 (Order entered Oct. 25, 2018); <u>Tanya J. McCloskey</u>, <u>Acting Consumer Advocate v. Pa. PUC</u>, Case No. 1529 C.D. 2018 (<u>McCloskey</u>). The ALJ's Recommended Decision states:

Regarding the issue of the Company's use of a Fully Projected Future Test Year, we agree with the Company that using the FPFTY is appropriate and is supported by law. The Company correctly cites to the recent Commission decision in the *UGI Order*, wherein the Commission allowed the use of an FPFTY even though some of the utility plant in service might not be operational until the latter part of the FPFTY. We note here that the Commonwealth Court recently upheld the Commission's order on this issue on January 15, 2020. *See, McCloskey v. Pa. Pub. Util. Comm'n*, 1549 C.D. 2018 (Pa. Cmlwth. Jan. 15, 2020). Accordingly, the parties to this proceeding, and subsequent rate proceedings are bound by the Commission's holding in the *UGI Order*.

R.D. at 8. The OCA respectfully requests that the Commission consider the record and arguments here, on their own merits, which clearly show that the Company's earnings will be overstated if the end-of year method is used.

The ALJs' R.D. misstates the Commonwealth Court's conclusion in McCloskey regarding the UGI Order when they state that "subsequent rate proceedings are bound by the Commission's holding in the UGI Order." R.D. at 8. The Commonwealth Court did not conclude that all utilities are bound by its determination or that an average rate base could never be used. The Court instead concluded that this was a matter within the Commission's discretion and that the determination of

the Commission was not clearly erroneous. The Court ultimately concluded that it would not disturb the Commission's decision based on the record before it. McCloskey at 24-29. As a matter of discretion, the OCA would urge the Commission to consider this record and the arguments here which clearly shows that the Company's earnings will be overstated if the end of test year method is used.

The OCA's evidence demonstrates the effect of the Company's proposal. OCA M.B. at 10-17. The ALJs' decision appears to erroneously conclude that the OCA's proposal would not allow the Company to use the FPFTY. OCA witness Morgan's proposal in this case would continue to allow the Company to use the FPFTY. The OCA submits that the ALJs have misunderstood the purpose of using the average rate base rate for the FPFTY. OCA witness Morgan explained the difference between using the end of test year plant in a FTY versus with the FPFTY:

I continue to believe that average test year plant is appropriate to use for the FPFTY. In rate cases that predated Act 11, the revenue requirements of utilities were established based on FTY costs. Because the FTY ended at approximately the same time that new rates were scheduled to take effect, it was appropriate to make adjustments to reflect the end of the test year because those costs would have been incurred before the new rates went into effect. Adjusting plant balances to year end levels is not appropriate now that a FPFTY is being used to establish rates because those costs will not be incurred when new rates go into effect. Adjusting costs to end of rate year levels and beyond would result in the Company recovering costs from ratepayers that are in excess of the costs that will be incurred during the rate year. Therefore, the end of period balance should be rejected.

OCA St. 2-SR at 2. The average method properly reflects the fact that plant is added throughout the year and not all at once on the first day of new rates.

The ALJs also state that they see "no record evidence to show that the proposed rate base or rates are unjust or unreasonable." R.D. at 8. The ALJs also erroneously conclude that if the Company earns interest for the whole FPFTY on an asset that is not put in service until the end of year, the Company will not be overearning on the investment in contravention of Section 1301 of

the Public Utility Code. R.D. at 8. As pointed out in the OCA's Main and Reply Briefs and explained by OCA witness Morgan, the year-end method would be the equivalent of an individual making a deposit into an interest-bearing savings account on Day 365, but requiring the bank to pay interest beginning on Day 1. The bank would likely deny such a request because the interest is paid from the time of deposit, not one year in advance. See, OCA St. 1 at 4-5. Indeed, the individual would earn more interest than what he/she is entitled to.

In reaching their conclusion that the Company will not be over-earning, the ALJs adopted the Company's argument that the OCA's proposal would deny the Company rate recovery. R.D. at 8. The annual average method will not cut Citizens' earnings. Rather, the annual average method calculates the rate base by properly reflecting investments as they are made throughout the FPFTY and reflecting the return requirements as projects are placed in service throughout the FPFTY. It is, in fact, the Company that has not supported its end of test year method. The Company's only argument is that the annual average method would "blunt the purpose of using FPFTY." Citizens' 1-R at 13. Indeed, the purpose of the FPFTY is to mitigate regulatory lag, not eliminate it, which is exactly what the average rate base method does.

It is the Company's burden, and not the OCA's burden, to demonstrate that the rates charged to customers are just and reasonable. The record in this case shows that the Company has not met its burden. Allowing the Company to over-earn on plant will result in rates that are unjust and unreasonable in direct contravention of Section 1301 of the Public Utility Code. Section 1301 of the Public Utility Code requires that "[e]very rate made, demanded, or received by any public utility, or by any two or more public utilities jointly, shall be just and reasonable, and in conformity with regulations or order of the commission." 66 Pa. C.S. § 1301. By law, a utility is only provided with a "rate that allows it to recover those expenses that are reasonably necessary to provide service

to its customers as well as a reasonable return on its investment." City of Lancaster (Sewer Fund) v. Pa. PUC, 793 A.2d 978, 982 (Pa. Commw. 2002). The utility bears the burden of "proving the reasonableness of its rates" and proving the "reasonableness of those expenses which form the basis for its rates." Carnegie Nat'l Gas Co. v. Pa. PUC, 433 A.2d 939, 942 (Pa. Commw. 1981); see also, Keystone Water Co. White Deer Dist. v. Pa. PUC, 477 Pa. 495, 609-610 (1978)(addressing the inclusion of a specific plant in rate base). Allowing the Company to recover more than its necessary costs cannot be found to be just and reasonable.

The OCA submits that the reasons offered by the Company in support of utilizing an end of year rate base in the FPFTY do not justify requiring ratepayers to overpay the revenue requirement. For the reasons set forth in the OCA's Main Brief and Reply Brief and based upon the record presented in this case, the OCA requests that the Commission adopt the OCA's recommendation and approve the use of an average rate base. If the Commission adopts the OCA's proposed use of the average rate base, the accumulated depreciation, depreciation expense, and CWIP should be adjusted accordingly.

OCA Exception No. 2: The ALJs Erred By Recommending That Citizens' Maintenance of
Overhead Lines / Vegetation Management (Account 593) Expense
Claim Be Accepted. (R.D. at 28-29; OCA M.B. at 25; OCA R.B. at 16.)

In the R.D., the ALJs recommended that the OCA's proposal to reduce Citizens' claim by \$40,632 be rejected and that Citizens' new claim of \$489,816 be approved. R.D. 29-30. The OCA submits that the ALJ's findings are in error and that the Commission should not adopt the ALJ's recommendation as to the Company's maintenance of overhead lines and vegetation management expense claim.

The Company made an original claim of \$456,019 for maintenance of overhead lines for the FPFTY. OCA St. 1 at 5; OCA M.B. at 25. This claim was \$54,544 or 14 percent higher than

the expenses in the HTY. <u>Id</u>. According to the Company, the increased costs are due to maintenance and repair of damage dealt to trees in Citizens' service territory by the onslaught of the Emerald Ash Borer. OCA M.B. at 25. However, the Company's position fails to account for the fact that vegetation contractor costs have, and will continue to vary by year.

#### The OCA submits through OCA witness Sherwood:

The vegetation contractor costs vary by year, for example, like in 2018 when contractor costs were \$34,000 lower than the budget due to a favorable bid. It is further evident in the annual contractor costs, which varied from \$85,810 to \$174,962 between 2013 and 2018. Due to the variance in the annual cost for the vegetation contract, I recommend using a three-year average. Using this methodology, I recommend that the contractor costs for the FPFTY be adjusted to \$154,940. When the account is adjusted for the removal of the Company's inflation factor for FTY to FPFTY, it effectively decreases the total expense for Account 593 to \$415,367.

OCA St. 1 at 5 (footnote omitted). Additionally, I&E argued that an adjustment is appropriate stating "it is apparent that the Company experienced a fluctuating trend. . ." I&E St. 1 at 17.

The ALJs found that the proposed increase "in vegetation management expenses is due to a known and measurable change, in particular, the impact that the Borer will have on this account . . ." R.D. at 29. However, as discussed in the OCA's Main Brief, this account is prone to substantial fluctuation as shown through previous years. The Company has offered unsupported estimates that are contrary to actual experience. As a result, OCA witness Sherwood's recommendation to average the vegetation management contractor costs for three years, 2016 through 2018, is reasonable given the inherent inconsistency in this account. The OCA submits that the Commission should reject the ALJs' recommendation as to the Company's overhead line and vegetation management expense claim and adopt the OCA's proposal to average the inconsistent results and reduce the amount of this claim accordingly.

OCA Exception No. 3: The ALJs Erred By Not Recommending That The OCA's Customer

Records & Collection Expense (Account 903) Adjustment Be

Accepted. (R.D. at 33; OCA M.B. at 26-27; OCA R.B. at 17.)

In the R.D., the ALJs recommended that the OCA's proposal to adjust Citizens' customer records & collection expense claim to reflect only normal and on-going costs be rejected and that I&E's adjustment be accepted. R.D. at 33-34. The OCA submits that the Commission should not adopt the ALJ's recommendation as to the Company's customer records and expense claim.

Citizens' initially proposed a claim of \$469,626 for customer records and collection expense. Citizens' St. 1 Exh. HSG-1 Schedule C1-1 at 4, OCA M.B. at 26. The Company attributes the increase to training of a new employee and employee overlap planned for 2019 and 2020. OCA St. M.B. at 26.

The OCA proposed adjustment results from the Company's inclusion of costs that are not normal or on-going. OCA M.B. at 26. To remove the overlap expense, OCA witness Sherwood recommends using the 2018 labor and average material cost for the years 2016 through 2018, this adjustment would lower the FPFTY budget for Account 903 to \$426,029. OCA St. 1 at 6. Ms. Sherwood testified that the Company included one-time costs that are not normal or ongoing; therefore, they should be eliminated for ratemaking purposes. OCA St. 1 at 6. Expenses that are not normal should not be included in the forecast. OCA witness Sherwood explained:

Witness Gorman states that the entire year's expenses should be evaluated; however, I would argue that multiple years should be evaluated when considering the budget for the FPFTY. While expenses may be running close to the Company's overall FPFTY claim, it does not necessarily mean that the level of expenses incurred in FTY will be incurred in FPFTY due to one-time expenses or unexpected projects. Historic, FTY, and FPFTY expenses should be considered. Furthermore, there is potential for expenses in the FTY to be higher for one year and not in future years. This is why the historical expense trends should be considered along with known and measurable increases when setting rates.

OCA St. 1-SR (Revised) at 4.

The Company attributes the increase to the training of new employees, and employee overlap for 2019 and 2020, with the overlap expected to end mid-2020. OCA St. 1 at 6. OCA witness Sherwood testified that the associated labor and material (training) costs are not normal or on-going, therefore they should be eliminated for ratemaking purposes. OCA St. 1 at 6. As discussed in OCA's Main Brief, expenses that are not normal should not be included in the forecast. See, Pa. PUC v. Philadelphia Gas Works, 2007 Pa. PUC LEXIS 45, \*26-27. ("The object of using a test year is to reflect typical conditions."). OCA M.B. at 27. I&E echoed OCA's points by citing a declining trend in Account 903 and the Company's failure to provide an explanation in support of their desired increase, therefore resulting in I&E's recommended reduction. OCA M.B. at 26.

I&E recommended an adjustment of \$13,650 to the Company's original claim based on the Company's "material" expense claim being increased with no justification. R.D. at 33. Further the material expense claim was not supported by the most recent three years' declining expense trend. R.D. at 33. The ALJs accepted I&E's position regarding the lack of support by the Company for its original claim. R.D. at 33-34. The ALJs recommended an allowance of \$437,188 for Account 903, based on annualization of the 9-month, September 30, 2019 data. The OCA submits, however, that the adjustment proposed by OCA witness Sherwood more accurately reflects the expected costs that should be included in rates. As a result, the OCA submits that the Commission should adopt the OCA's proposed adjustment.

OCA Exception No. 4: The ALJs Erred By Not Recommending That The OCA's Outside

Services Employed Expense (Account 923) Adjustment Be

Accepted. (R.D. at 35; OCA M.B. at 28-29; OCA R.B. at 17-18.)

In the R.D., the ALJs recommended that the OCA's proposal to adjust the Company's outside services expense be rejected. R.D. at 35-36. The OCA's adjustment to the Company's claim is based on a normalized period for 2016 and 2017, but excluding 2018 to eliminate one-time expenses, which results in a reduction of \$28,456. R.D. at 35-36. The OCA submits that the Commission should reject the ALJs' recommendation as to the Company's outside services employed expense claim.

Citizens' made an original claim of \$81,370 for outside services in the FPFTY. R.D. at 35.

OCA witness Sherwood agrees with removing one-time expenses, but noted that the Company may not have removed all such expenses. OCA witness Sherwood testified:

While the Company may have removed some of the one-time expenses from the account, it appears that they may not have removed all of those charges as the account is still 68 percent, or \$33,078, higher than the five year average (2013-2017). The Company did not indicate that any of the expenses incurred under Account 923 are expected to increase. Further indicative of this is that the Account 923 expenses during the first half of 2019 were approximately \$28,000. If those expenses doubled by the end of 2019, the expenses under Account 923 would be approximately \$25,400 below the Company's FTY projections. Therefore, I recommend averaging the Account 923 expenses for 2016 and 2017, excluding 2018 to eliminate one-time expenses. Using this methodology, I calculate the Account 923 expense to be \$52,915 in the FPFTY.

#### OCA St. 1 at 7 (footnote omitted).

In rebuttal, company witness Kelchner states that the actual expenses for the FTY are closer to the Company's claim based upon the annualized expenses presented in Company witness Gorman's rebuttal testimony. Citizens' St. 4-R at 6, Citizens St. 1-R at 4. In response, OCA witness Sherwood clarified, however, the Company does not appear to have removed all one-time expenses. OCA ST. 1-SR (Revised) at 6. Additionally, OCA witness Sherwood notes that Company witness Gorman's annualized FTY expense amount is \$18,470 below the Company's

claim for FPFTY, which indicates that the Company's claim is likely higher than what will actually be incurred. OCA St. 1-SR (Revised) at 6. OCA witness Sherwood further states:

Therefore, it seems unreasonable for the Company to continue using its projected FPFTY claim. The annual historical expenses for this account, accompanied by the actual and annualized expenses for the FTY indicate that the claim for this account is unlikely to be realized.

OCA St. 1-SR (Revised) at 6.

I&E recommended an adjustment of \$25,380 to the Company's original claim. I&E's recommendation is based on the annualized FTY's Outside Services expense of \$55,990, which reflects the removal of one-time legal expenses incurred in the HTY. R.D. at 35. I&E further submitted that the Company's claim for the significant increased level of legal expense in the FPFTY is unsupported as Citizens' witness Kelchner has not explained the reason of the large increase. I&E M.B. at 22.

The ALJs agreed with I&E in that one-time legal expenses should be removed from the Company's claim. R.D. at 36. However, instead of also adopting I&E's \$25,389 adjustment the ALJs annualized the 9-month YTD projection from the Company, equaling their accepted allowance of \$62,900 for Account 923. The OCA submits that the Commission should reject the ALJs' recommendation as to the Company's outside service expense claim and adopt the OCA's proposal to adjust the amount of this claim.

OCA Exception No. 5: The ALJs Erred By Recommending That Citizens' Employee

Pension & Benefits Claim (Account 926) Be Accepted. (R.D. at 37;

OCA M.B. at 29-30; OCA R.B. at 18)

In the R.D., the ALJs rejected the OCA's proposal to adjust Citizens' employee pension & benefits claim, to reflect the expenses that serve only to enhance service to customers. R.D. at 35.

Citizens' initially proposed a \$10,300 claim for employee pension and benefits in the FPFTY. R.D. at 37. As filed, Citizens' account includes employee appreciation expenses such as employee gifts, Christmas parties, picnics, and retirement parties. OCA M.B. at 29.

The OCA's adjustments to this account resulted from following Commission precedent to remove expenses that did not serve to enhance service to customers and therefore which should not be supported by rates. OCA M.B. at 29. Subsequently, in rebuttal, Company witness Kelchner objected to OCA witness Sherwood's adjustment, stating that the company parties help improve morale and decrease employee turnover. Citizens' St. 4-R; OCA M.B. at 29. Commission precedent has consistently disallowed these types of entertainment expenses based on its reasonable determination that they are not necessary in the provision of public utility service. See Pa. P.U.C. v. Pennsylvania-American Water Co., 1993 Pa PUC LEXIS 79, \*121-23 (PAWC 1993) (expenses for entertainment and gifts inappropriately included in utility's rates because they did not directly relate to the provision of quality water service); see also Pa. P.U.C. v. Citizens Utilities Water Co. of Pa., 169 PUR4th 552, 584-85 (1996) (disallowing expenses for gifts, flowers, inhouse luncheons and horticultural service despite the Company's claim that these items improved employee morale).

Nonetheless, the ALJ found that "[w]e believe that Citizens' provided sufficient evidence to show that the employee activity costs in question are employee recognition costs." R.D. at 39. Specifically, the ALJs found it persuasive that the "activities in question have an element of employee recognition . . ." R.D. at 40. The OCA submits that the Commission should reject the ALJs' recommendation as it is an unnecessary departure from Commission precedent. As OCA witness Sherwood explained, these expenses do not serve to enhance service to customers. OCA M.B. at 29. The expenses include thousands of dollars for retirement and Christmas parties. OCA

M.B. at 29. Moreover, it is improper to include such expenses in rates, or to contemplate that they enhance service to customers, considering the Company has unfettered discretion as to when it should have a party and how much it is to spend. OCA M.B. at 30. The OCA submits that the Commission should reject the ALJs' recommendation as to the Company's Employee Pension and Benefits claim and adopt the OCA's proposal to reduce the amount of this claim.

OCA Exception No. 6: The ALJs Erred In Recommending That Citizens' Rate Case

Expense Be Normalized Over Three Years. (R.D. at 40-43; OCA

M.B. at 30; OCA R.B. at 19)

In the R.D., the ALJs' recommended that Citizens' rate case expense should be normalized over three years as proposed by the Company. R.D. 42-43. The OCA submits that a three-year normalization period is inconsistent with both Commission precedent and the Company's filing frequency. As detailed in the OCA's Main Brief, in past rulings, the Commission utilized the actual filing history to establish the normalization period for rate case expense. OCA M.B. at 31.

The Company justifies its proposed three-year normalization period by citing the lack of forecasted future load growth, increased capital expenses and tree trimming costs for the three-year normalization period. OCA M.B. at 31. OCA witness Sherwood recommends a more appropriate 45-month normalization period. Ms. Sherwood explained why a 45-month normalization period is more appropriate as follows:

There is Commission precedent to utilize the average period between rate cases to determine the normalization of the rate case expense, as I have done to calculate the normalization period in this case. This method is not to penalize or discourage the Company from filing a rate case as needed, rather it is a way to match the expense recovery over the average period of time of when cases are filed. Therefore, I maintain my recommendation to utilize a 45-month normalization period. Additionally, as with the Company's concern regarding under-recovery, there is concern for over-recovery of rate case expense if the Company does not file within the time period.

#### OCA St. 1-SR (Revised) at 11.

It is generally accepted that the purpose of a rate case normalization period is to spread costs over the actual frequency that the Company files rate cases. OCA M.B. at 31. Moreover, the Commission has consistently held that rate case expenses are normal operating expenses, and normalization should, therefore, be based on the historical frequency of the utility's rate filings. Popowsky v. Pa. PUC, 674 A.2d 1149, 1154 (Pa. Commw. 1996); Pa. PUC v. Columbia Water Co., 2009 Pa. PUC LEXIS 1423 (2009); Lancaster Sewer, 2005 Pa. PUC LEXIS \*84; Pa. PUC v. National Fuel Gas Distribution Corp., 84 Pa. PUC 134, 175 (1995); Pa. PUC v. Roaring Creek Water Co., 73 Pa. PUC 373, 400 (1990); Pa. PUC v. West Penn Power Co., 119 PUR4th 110, 149 (Pa. PUC 1990). In recent cases the Commission reiterated that the normalization period is determined, "by examining the utility's actual historical rate filings, not upon the utility's intentions." Pa. PUC v. City of Lancaster – Bureau of Water, 2011 Pa. PUC LEXIS 1685, \*56-57 (Lancaster 2011); Pa. PUC v. Metropolitan Edison Co., 2007 Pa. PUC LEXIS 5 (2007); Lancaster Sewer, 2005 Pa. PUC LEXIS \*84; Pa. PUC v. City of Dubois – Bureau of Water, Docket No. R-2016-2554150 (Order entered May 18, 2017, at 65) (City of Dubois).

By changing the normalization period, OCA witness Sherwood is recommending an adjustment of \$21,734, this adjustment is reflected in OCA Schedule SLS-8. OCA M.B. 31-32; App. A, Table II. Citizens' has historically filed a rate case every 48 months on average. R.D. at 42. Citizens' has not supported its claim that a shortened normalization period is appropriate. The OCA therefore recommends that the ALJ's recommendation to adopt the Company's proposed three year normalization period be rejected and the OCA's 45 month normalization period be utilized.

OCA Exception No. 7: The ALJs Erred By Recommending A 9.74% Return On Equity
For Citizens'. (R.D. at 45-78; OCA M.B. at 33-63; OCA R.B. at 21-32)

In the R.D., the ALJs recommended that the OCA's proposed Return on Common Equity of 8.38% be rejected. R.D. at 57. Instead, the ALJs recommended that Citizens' be awarded an ROE of 9.74% <sup>1</sup>. <u>Id</u>. The ALJs based their recommendation roughly on size and performance adjustments. R.D. 65-79. The OCA submits that the recommendation to award Citizens' an ROE of 9.74% is both inconsistent with the evidence and inconsistent with the low-cost capital environment, therefore should not be adopted.

#### A. Introduction

In determining their recommended return on equity, the ALJs held that following Commission precedent and contrary to the Company's position, the DCF should be the primary method used to determine the ROE. R.D. at 51. Furthermore, the ALJs held the CAPM method is appropriate to check the reasonableness of the DCF results. R.D. at 51. Company witness D'Ascendis initially recommended an ROE of 11.15%, which was later adjusted to 10.30%. Citizens' St. 2-R at 2; OCA M.B. at 33. OCA witness Dr. Habr recommends an ROE of 8.38% and I&E witness Spadaccio recommends an ROE of 8.10%. See, OCA M.B. at 35, 40. As explained in more detail in OCA's Main Brief, Dr. Habr's analysis of the cost of common equity for similar risk utility operations persuasively supports a cost of equity of 8.38%.

<sup>&</sup>lt;sup>1</sup> The 9.74% ROE includes the 25 basis point "Management Effectiveness" adder that will be discussed further in OCA Exception No. 8.

## B. The ALJs Erred In Utilizing The Upper Range DCF Results To Accommodate The Company's Desired Size Adjustment

While the Company used four methods to determine the cost of equity, the ALJs affirmed that the "Commission has traditionally utilized the DCF method, with the CAPM method as a check." R.D. at 56. The ALJs determined that with each parties DCF results being similar and reasonable, to adopt Citizens'. R.D. at 62. Furthermore, regarding Citizens' DCF results, the ALJs stated we "note the standalone CAPM ROE and DCF ROE were both 8.27%, thus making Mr. D'Ascendis' DCF analysis appears reasonable." R.D. at 65.

The Company proposed a 100-basis point size adjustment to account for its perceived additional risks due to operating as a smaller utility. OCA St 3 at 29-30; OCA M.B. at 59. In its Main Brief, the Company suggests that it would be appropriate for them to receive up to a 470basis point adjustment in compensation for the size of the Company. R.D. at 65.

The Company argues that investors demand greater returns to account for the size risk associated with the Company. R.D. at 65. However, as detailed further in OCA's Main Brief, Dr. Habr appropriately disposes of the Company's argument and further testifies that a size adder to ROE would be unduly burdensome for ratepayers. See, OCA M.B. at 59. More specifically, Dr. Habr found that, after review of all the Company testimony on the subject, the economic literature presented by the Company in an attempt to bolster its position, actually, more accurately supports a downward adjustment. Dr. Habr explained:

The size premiums on Schedule DWD-8, page 1 do not tell the whole story. Duff & Phelps also provides the OLS (ordinary least squares) betas associated with each of the size deciles shown on this page. Table -6 below shows the size premium and OLS beta for each size decile from an earlier Duff & Phelps study.

Table -- 6 Duff & Phelps Size Premium and Associated OLS Betas

3252005							
Market Capitalization (\$Mil)							
			Size	OLS			
Decile	Low	High	Premium	Beta			
1	\$24,361.659	\$609,163.498	-0.35%	0.92			
2	\$10,784.101	\$24,233.747	0.61%	1.04			
3	\$5,683.991	\$10,711.194	0.89%	1.11			
4	\$3,520.556	\$5,676.716	0.98%	1.13			
5	\$2,392.689	\$3,512.913	1.51%	1.17			
6	\$1,571.193	\$2,390.899	1.66%	1.17			
7	\$1,033.341	\$1,569.984	1.72%	1.25			
8	\$569.279	\$1,030.426	2.08%	1.30			
9	\$263.715	\$567.843	2.68%	1.34			
10	\$2.516	\$262.891	5.59%	1.39			

Source: Duff & Phelps, Valuation Handbook, 2017, p. 7-11 and Appendix 3.

When the OLS betas and size premiums for all ten deciles are taken into account, it is clear that regulated utility companies have more in common with the first decile.

What this table shows is that positive size premiums are associated with OLS betas that are greater than one. All of the utility holding companies in the proxy groups in this proceeding have betas that were calculated using ordinary least squares and have values less than one. This suggests that if any adjustment is made for size, it should be negative rather than positive.

OCA St 3 at 29-30 (footnote omitted); OCA M.B. 59-60.

Dr. Habr further commented on the proposed size adjustment:

Utility customers should not be required to pay higher costs associated with inefficient utility operations. If a utility company chooses to operate at such a small scale that its cost of common equity is truly increased, there is no reason for the utility's captive customers to pay any increased costs resulting from the utility's inefficient size.

OCA St. 3 at 29-30.

I&E opposes the unnecessary size adjustment as well. I&E witness Spadaccio testified that the Company's size adjustment is unnecessary because none of the technical literature the Company cites to in support is specific to the utility industry. I&E Stmt. No. 2 at 41-42. Furthermore, I&E cites an article stating a size adjustment for risk is not applicable to utility companies. I&E Stmt. No. 2 at 41-42.

Nonetheless, the ALJs were persuaded by the Company that "there is a general inverse relationship between size and risk . . ." R.D. at 72. The ALJs further stated "we are unable to conclude whether size is or is not a risk for utilities although, generally, size does seem to be a risk factor for companies. Ultimately, we must conclude that smaller companies face size risk and Citizens' is a smaller company." R.D. at 72. The OCA disagrees with the ALJs' reasoning here, essentially claiming that because size is a risk factor for companies in general, it is equally a risk factor to utilities. Such a proposition conflicts with solid ratemaking principals, especially considering the fact that utilities are natural monopolies and are to be treated as such.

While the ALJs agree to the principle presented by the Company, they hesitated to assign a specific number to the size adjustment, instead suggesting, "that the Company's ROE be based upon the higher end of the DCF range. This ensures that we utilize a market-based result while acknowledging the risk of a small utility." R.D. 74. Further the ALJs state:

We recommend use of a one standard deviation range of 7.05% to 9.49% based on the average of Citizens' mean and median constant growth DCF results. We note that the top of Citizens' range falls below the top of the range for both I&E and OCA. Accordingly, we shall utilize a 9.49% to represent our DCF results. The charts below summarize the results of the DCF range.

R.D. at 74.

The ALJs' adoption of the higher end of the DCF range violates the OCA's CAPM limits.

As explained more fully in OCA's Main Brief, Dr. Habr states:

[T]he CAPM/Risk Premium model yields maximum common equity estimates when it is applied assuming the bond betas equal zero as done in this case. Thus, the combined CAPM/Risk Premium median 8.76% and 8.92% average provide an upper limit for common equity cost rates. All of the measures of central tendency (medians and averages) for my DCF analysis fall below these values.

#### OCA M.B. at 54

Additionally, the ALJs adopted the Company's CAPM analysis which OCA witness Dr. Habr found to be unreasonable. As described in more detail in OCA's Main Brief, Dr. Habr refuted Mr. D'Ascendis' CAPM analysis because Mr. D'Ascendis relied on an average 3.36% 30-year treasury yield based on a period covering the second quarter of 2019 through 2029. OCA St. 3 at 34; OCA M.B. at 56. Dr. Habr explains that the purpose of a test-year in utility regulation is to match the costs incurred that year with the services provided during that year. OCA St. 3 at 34; OCA M.B. at 56. Test-year costs are not based on costs that may exist during some period in the future. Id. To rectify this problem, Dr. Habr substituted the 2.66% 30-year treasury yield that was used in Dr. Habr's CAPM/Risk Premium analysis. The columns in Table – 8 from OCA St. 3 at 34 (OCA M.B. at 57) representing the Electric Company proxy group demonstrate the impact of this change in the 30-year treasury rate.

The ALJs found the Company's DCF range of 7.05-9.49% to be reasonable. The average and the median for that range both equal 8.27%. Additionally, OCA's DCF results, which the ALJs also found to be reasonable, equaled 8.38% and I&E's equaled 8.10%. OCA M.B. at 44. It is the position of the OCA that a recommendation based on a DCF result of 9.49% is unreasonable given the DCF range presented by the parties in this proceeding. Accordingly, the OCA submits

that the recommendation of the ALJs to base the Company's ROE upon the higher end of the DCF range should not be adopted.

OCA Exception No. 8:

The ALJs Erred By Recommending A Management Effectiveness

Adjustment Adder Of 25 Basis Points To Citizens' Return On

Equity. (R.D. at 75-79; OCA M.B. at 60-63; OCA R.B. at 30-32.)

In the R.D., the ALJs recommend adoption of Citizens' proposed 25 basis point management effectiveness adder. R.D. at 75-79. In rejecting the OCA's proposal, the ALJs recommended that Citizens' be awarded the full 25 basis point adder. <u>Id</u>. The OCA submits that the Management Effectiveness adder is unsupported and should not be granted.

As detailed more fully in OCA's Main Brief, the Commission should reasonably expect regulated utilities to provide safe, adequate, efficient and reasonable service in accordance with the utilities' public service obligation. OCA M.B. at 60. Accordingly, proposals such as Citizens' "Management Effectiveness Adjustment" should be carefully scrutinized and only awarded in truly exceptional circumstances. The OCA submits that the record in this matter does not support the ALJs' recommended 25 basis point adder.

The ALJs' recommended 9.49% base ROE award is well above what the record here supports. Adding another 25 basis points on top of that already overinflated ROE is neither reasonable nor fair to the ratepayers, and is certainly not required to attract capital. OCA witness Dr. Habr explained that a management bonus is not a factor for reasonable investment decision making, as follows:

I found descriptions of management doing the job they are expected to do. That is, they are taking actions any successful company has to take to efficiently maintain its operations and provide satisfactory customer service. Regulated utilities are expected to operate efficiently and should not be given a rewarded for doing what is expected.

OCA M.B. at 60.

Additionally, I&E witness Spadaccio argued against granting Citizens' 25-basis-point adder as follows:

Ultimately, for any company, true management effectiveness is earning a higher return through its efficient use of resources and cost cutting measures. The greater net income resulting from growth, cost savings, and true efficiency in management and operations is available to be passed on to shareholders. I do not believe that Wellsboro or Citizens' should be granted additional basis points for doing what they are required to do in order to provide adequate, efficient, safe, and reasonable service.

OCA M.B. at 60.

The OCA submits that the record in this matter does not support the award of an additional financial adder based on management performance. Accordingly, the Commission should reject the ALJs' acceptance of Citizens' request for an additional 25 basis point ROE adder..

OCA Exception No. 9:

The ALJs Erred By Adopting The Company's Improper Classification Of A Significant Portion Of Upstream Secondary Distribution Plant As Customer-Related in the ACCOSS. (R.D. at 87-92; OCA M.B. at 68-76; OCA R.B. at 33-37)

#### A. Introduction

In the R.D., the ALJs recommended that the OCA's proposed modifications to the Allocated Class Cost of Service Study (ACCOSS) not be adopted in this matter. R.D. at 92. Instead, the ALJs recommended that Wellsboro's ACCOSS should be accepted and used as a guide to set rates in this matter. R.D. at 90-92. The ALJs did incorporate OCA's adjustment related to the solar installation at Bucknell University into the ACCOSS. R.D. at 92. The ALJs recommended that Citizens' ACCOSS, without the solar revenue loss due to the installation at Bucknell, should be approved by the Commission. R.D. at 92.

The OCA accepted many aspects of the Company's ACCOSS, including Mr. Gorman's classification of primary distribution as demand-related and classification of services and meters

as customer-related. See, OCA M.B. at 68; OCA R.B. at 33. OCA witness Mierzwa proposed modifications to the Company's ACCOSS to change the Company's classification of a significant portion of the secondary distribution plant upstream of meters and services as customer-related. OCA M.B. at 68-76; OCA R.B. at 33-37. As OCA witness Mierzwa explains, the secondary portion of upstream distribution plant should be classified as 100% demand-related. OCA St. 4 at 8; OCA M.B. at 68-69; OCA R.B. at 33-35. In addition to concerns about the classification of a significant portion of the secondary distribution plant upstream of meters and services as customer-related, OCA witness Mierzwa also identified flaws in Mr. Gorman's application of the methodology. The ALJs' Recommended Decision in this case relies upon the determinations in the UGI Order and PPL 2012, but ignores the significant flaws in the methodologies as applied by Company witness Gorman in this case. R.D. at 91, citing UGI Order at 160; Pa. PUC et al. v. PPL Electric Utility Corp., Docket No. R-2012-2290597 (Order entered Dec. 28, 2012)(PPL 2012).

The ALJs state that the methods that it has utilized in this proceeding are similar to UGI and PPL, and the arguments made by the OCA are the same arguments that the OCA made in the prior proceedings. R.D. at 91. Contrary to the ALJs' conclusion in their Recommended Decision, the arguments made here are not identical to the arguments made in the <u>UGI Order</u> proceeding or the <u>PPL 2012</u> Order proceeding. The arguments here are based upon the flaws in the analysis performed by Company witness Gorman in this proceeding. For the reasons set forth in Mr. Mierzwa's testimony and in the OCA's briefs, the OCA does not agree with the Company's classification of portions of the secondary distribution plant as customer-related. The OCA submits, however, even if one were to accept that a portion of secondary distribution plant should be classified as customer-related, Mr. Gorman's methodologies are still flawed and cannot be relied upon for use in this proceeding.

Company witness Gorman classifies a significant portion of secondary distribution plant as customer-related using two methodologies to determine the customer-related component. OCA M.B. at 70-71. Mr. Gorman uses a minimum system approach to estimate the customer-related portion of line transformers and what he terms a "zero-load analysis" to estimate the customer-related portion of all other upstream secondary distribution plan (poles; towers; fixtures, overhead conductors and devices; underground conduit; and underground conductors and devices). OCA St. 4 at 10. In determining the classification for secondary distribution plant as customer-related, however, Company witness Gorman failed to account for how the distribution system is engineered and how it is designed to work on a day-to-day basis.

These flaws make the ACCOSS unsuitable to rely upon as a guide to setting rates in this matter. The OCA's proposed ACCOSS more accurately follows the principles of cause causation. The OCA submits that the Commission reject the ALJs' recommendation and adopt the OCA's modified ACCOSS.

#### B. Mr. Gorman's Zero-Load Analysis Is Flawed.

The ALJs' R.D. erred in failing to recognize the impact of the fundamental flaws identified by OCA witness Mierzwa in the "zero-load analysis" performed by Mr. Gorman. R.D. at 90-92. Company witness Gorman performed what he referred to as a "zero-load analysis" to determine a customer-related portion of secondary distribution plant other than line transformers. Mr. Mierzwa explained the process that Mr. Gorman used to perform his "zero-load analysis":

Mr. Gorman has examined what appears to be the installed replacement costs of poles, overhead conductors and underground conductors. He has disaggregated these installed costs into two categories: labor-related (i.e., all costs except materials), and the cost of material. He then assumes that all of the labor-related costs are customer-related, while the materials costs are demand-related. The basis for this division, as explained in the 2016 base rate proceedings of Wellsboro and Citizens', is that "The portion of total installation costs that are labor-related (i.e., all costs except material) is a zero-load system because a system with no material

costs would have zero load-carrying capability. Since this "Zero-Load Component" has no load-carrying capacity, no adjustment to the demand allocators is proposed by Mr. Gorman.

#### OCA St. 4 at 11 (footnote omitted).

The "zero-load analysis" performed by Company witness Gorman is fundamentally flawed and cannot be relied upon by the Commission. OCA witness Mierzwa explained the problem with this analysis as follows:

I would agree that the installation of no material would result in a system that has zero load-carrying capability. But, at the same time, I cannot envision a system that has no material (i.e., no actual conductor and no actual poles) connecting customers to the system, which is the basic concept behind classifying some portion of upstream secondary distribution plant as customer-related. There are no facilities to connect the customer to the system. Further, the very idea of sending a crew out to undertake work to construct a secondary distribution system with no material has no basis.

When a distribution line is upgraded, the costs of doing so are integrated. If new conductor is added, or new poles installed, there is no rationale in trying to separate out the costs of labor, vehicle and overhead as customer-related while only the costs of the poles and conductor are related to demand. Without the poles and the conductor there would be no distribution line upgrade, and that upgrade was no doubt required because the expected future coincident demand to be imposed on those facilities required the upgrade. Mr. Gorman's separation of these installation costs into customer- and demand-related is artificial, and merely has the effect of shifting cost responsibility to those classes with numerous small customers.

#### OCA St. 4 at 11.

As can be seen, Mr. Gorman's "zero-load analysis" has no basis in how secondary distribution costs are actually incurred or the reason for the incurrence of such costs. Secondary distribution plant costs are incurred to meet the coincident loads of customers and the size and costs are a function of the diversity of customers' loads and expected future coincident loads. OCA St. 4 at 10. The artificial assumptions used by Mr. Gorman improperly shift cost responsibility and must be rejected.

# C. Company Witness Gorman's Minimum System Analysis For Classifying A Portion Of Line Transformers As Customer-Related Is Flawed.

The ALJs' R.D. also does not address the flaws identified by OCA witness Mierzwa in Mr. Gorman's minimum system analysis. R.D. at 90-92. In addition to the "zero-load analysis," Mr. Gorman also used a minimum system analysis for the portion of secondary distribution. A minimum system method hypothetically reconstructs the distribution system with the smallest size poles, conductors, and transformers possible. In this case, the minimum system method was applied to the line transformers. The cost of the hypothetical system is deemed to be customer-related and the remaining actual cost is deemed to be demand-related. OCA St. 4 at 9. Even if, as the Company has done here, a partial customer classification was appropriate, the Company's minimum system study to determine the customer percentage for line transformers is flawed. The ALJs' decision in this case does not examine these flaws.

Company witness Gorman's methodology does not reflect how coincident load drives the transformer costs. Nor does Mr. Gorman's analysis account for the load-carrying capability of the hypothetical minimum system. As OCA witness Mierzwa explained:

For Citizens', that minimum size was determined to be a 50 kilovolt-amperes (kVa) transformer serving four customers, or 12.5 kVa per customer. He then multiplies this minimum size transformer cost for each of the Companies by the number of line transformers on the system to arrive at the portion of total line transformer costs that he defines as customer-related. As indicated earlier, there is no direct relationship between the number of customers and the cost of line transformers. The total transformation capacity will depend upon the coincident loads that must be met by the local neighborhood distribution systems. The reasons for making transformer investments are the need to meet those local coincident loads. Finally, the so-called minimum size transformer has significant load-carrying capability and so the investment is not made simply to connect the customer to the system. For all of these reasons, Mr. Gorman's classification of these costs should be rejected and 100 percent of these costs should be classified as demand-related.

OCA St. 4 at 12.

Company witness Gorman's minimum system analysis is flawed because it fails to reflect that the number, size, and costs of transformers will depend on the diversity of loads of the customers in a locality, the mix of customers served in the area, the density of the population, and the general configuration of the distribution system in the locality. OCA St. 4 at 12. Mr. Gorman presents no evidence to demonstrate the correlation between the length or mileage of Citizens' secondary distribution system and the number of customers served by Citizens' system. OCA St. 4-SR at 2, 10. Moreover, the size of the transformer that Mr. Gorman has deemed minimum, in fact, has significant load carrying capability. For these flaws in the analysis, the OCA submits that Mr. Gorman's proposed minimum system analysis for line transformers should be rejected.

#### D. Conclusion

In their Recommended Decision, the ALJs' did not appropriately consider the flaws in Company witness Gorman's "zero-load analysis" and minimum system analysis. Those flaws create an unreliable ACCOSS and should not be used in this proceeding. OCA witness Mierzwa has presented a modified ACCOSS which classifies upstream secondary distribution plant as 100 percent demand-related. See, OCA M.B. at 74-76; OCA St. 4 at 16, Sch. JDM-4. As described on pages 74 to 76 of the OCA's Main Brief, OCA witness Mierzwa's modified ACCOSS does not contain these flaws and should be adopted. OCA's M.B. at 74-76.

OCA Exception No. 11: The ALJs Erred By Adopting I&E's Proposed Revenue Allocation. (R.D. 91-106; OCA M.B. at 77-83; OCA R.B. at 37-41).

In the R.D., the ALJs improperly recommended that the OCA's revenue allocation be rejected and that I&E's proposed revenue allocation be approved. R.D. at 103-106. The OCA submits that the ALJs' findings are in error and that the Commission should not adopt the ALJs' recommendation as to revenue allocation.

Company witness Gorman's proposal provided for a rate decrease of 3.2 percent for the GLP-3 rate class when other rate classes are experiencing significant rate increases. OCA St. 4 at 20. OCA, I&E, and OSBA all agreed that a rate decrease was not appropriate. Although the ALJs do not approve Citizens' proposed rate decrease for Rate GLP-3, in dicta, the ALJs specifically reject the idea that a rate decrease is not appropriate. R.D. at 103.<sup>2</sup> The ALJs state that "a proposed revenue allocation is reasonable if it moves distribution rates for each class closer to the full cost of providing service." R.D. at 104.

The ALJs adopted I&E's proposed allocation. R.D. at 105-106. I&E witness Cline's proposal eliminates the rate decrease for the GLP-3 rate class. OCA St. 4-R at 5. I&E witness Cline recommended that \$35,830 decrease proposed for the GLP-3 rate class be eliminated with \$10,500 assigned to the PL rate class, and the remaining \$25,316 be applied to the GLP-1 rate class. I&E St. 3 at 30-32; see also, OCA St. 4-SR at 10-11; OCA M.B. at 81. The OCA does not agree with Mr. Cline's proposed redistribution of dollars. OCA St. 4-R at 5; OCA M.B. at 81; OCA R.B. at 38.

In support of their decision, the ALJs cited <u>Lloyd v. Pa. PUC</u>, 904 A.2d 1010 (Pa. Commw. 2004)(<u>Lloyd</u>) noting that the "primary goal in revenue allocation is to have rates reflect the actual cost of service," but this is an inaccurate interpretation of <u>Lloyd</u>. R.D. at 92. <u>Lloyd</u> provides that the cost of service is a "polestar" for revenue allocation, or merely a "guide." <u>Lloyd</u> also provides that other factors, including gradualism, avoidance of rate shock, and fundamental fairness, may be taken into consideration. <u>Lloyd</u> at 1020-1021. In <u>Pa. PUC v. City of DuBois-Bureau of Water</u>,

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The OCA does not agree that a rate decrease is appropriate for the reasons set forth at pages 77 to 83 of the OCA's Main Brief and pages 38 to 42.

Polestar is a literary reference meaning "guide." <u>The American Heritage Dictionary</u>, Houghton Mifflin Co. (1985).

Docket No. R-2016-25541150 (Order entered May 18, 2017)(City of DuBois), the Commission recognized this point. The Commission stated, "while <u>Lloyd</u> establishes cost of service as the polestar of ratemaking, it does not preclude consideration of other factors." <u>City of DuBois</u> at 26; OCA M.B. at 78. Because cost of service studies are more of an art form rather than a science, it is appropriate to consider factors such as gradualism in assessing the reasonableness of a proposed revenue allocation.<sup>4</sup>

While the ALJs acknowledge these other factors and the <u>City of DuBois</u> case, the ALJs do not appear to give appropriate weight to these other factors in their analysis. R.D. at 92, 104. The ALJs conclude that I&E's proposed revenue allocation best considers and balances these factors. R.D. at 105. The OCA does not agree.

In testimony, OCA witness Mierzwa discussed his concerns with I&E witness Cline's proposal and why it was not applying the principles of gradualism for the other rate classes. While the rate classes may still be below 1.0, the rate classes under Mr. Mierzwa's proposal, including Rate POL, do move towards cost of service. In particular, I&E witness Cline's proposal does not consider gradualism. OCA witness Mierzwa testified:

Citizens' has requested a system average increase in distribution rates of 16.3 percent. Under the initial revenue distribution proposed by Citizens', the OL rate class was assigned an increase of 6.5 percent, and the GLP-1 rate class was assigned an increase of 15.2 percent. The increase proposed by Citizens' for several other rate classes is approximately 25 percent. Under Mr. Cline's proposal, the rate increases for the OL and GLP-1 rate classes would be reduced to 1.0 percent and 12.4 percent, respectively. Given the significant increases proposed for other rate classes, I believe a revenue distribution that provides for additional gradualism, such as the proposal I have made, is more reasonable than Mr. Cline's approach.

OCA St. 4-R at 5.

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See, Application of Metropolitan Edison Co. for Approval of Restructuring Plan Under Section 2806 of the Public Utility Code, 1998 Pa. PUC LEXIS 160, \*159 (1998); Pa. PUC v. Pa. Power & Light, 55 P.U.R. 4<sup>th</sup> 185, 249 (Pa. PUC 1983); Pa. PUC v. Aqua, Pa., Inc., Docket No.R-0072711 (Order entered July 31, 2008).

The OCA's proposed revenue allocation will move classes towards the cost of service. Therefore, the OCA's revenue allocation properly reflects movement towards the indicated cost of service, while also reflecting the important factor of gradualism. The OCA's proposed revenue allocation at Citizens' filed revenue increase is as follows:

Table 6. Citizens' Electric Company of Lewisburg, PA – OCA Proposed Revenue Distribution									
D. Class	Present	Proposed	T	D					
Rate Class	Rates	Rates	Increase	Percent					
RS	\$2,647,362	\$3,279,887	\$632,525	23.9%					
SH	24,362	29,945	5,583	22.9					
GLP -1	917,008	1,055,971	138,963	15.2					
GLP -3	1,110,186	1,110,186	0	0.0					
MBL	17,615	22,001	4,386	24.9					
PL	73,307	86,532	11,225	14.9					
Total:	\$4,791,840	\$5,584,522	\$792,682	16.5%					

OCA St. 4 at 21.5

The OCA submits that while cost of service should guide the Commission when setting rates in this proceeding, other ratemaking principles such as gradualism, avoidance of rate shock, and basic fairness must not be abandoned. The OCA further submits that its proposed revenue allocation appropriately reflects movement toward the class cost of service and reflects gradualism. Therefore, the OCA requests that the Commission reject the ALJs' recommendation and adopt the OCA's proposed revenue allocation.

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The OCA notes that there is a typographical error in the Table. Rate PL should be Rate OL. As discussed in Exception No. 10 below, the Commission should proportionately scale-back the increase for each class. OCA St. 4 at 19.

#### III. CONCLUSION

For the reasons set forth above, and the OCA's Main and Reply Briefs, the OCA requests that the Commission grant these Exceptions and adopt the modifications and recommendations herein and in the OCA's Main and Reply Briefs.

Respectfully Submitted,

Christy M. Appleby

Assistant Consumer Advocate PA Attorney I.D. # 85824 E-Mail: CAppleby@paoca.org

Santo G Spataro

Assistant Consumer Advocate PA Attorney I.D. # 327494 E-Mail: SSpataro@paoca.org

Aron J. Beatty Senior Assistant Consumer Advocate PA Attorney I.D. # 86625 E-Mail: <u>ABeatty@paoca.org</u>

Darryl A. Lawrence Senior Assistant Consumer Advocate PA Attorney I.D. # 93682 E-Mail: <u>DLawrence@paoca.org</u>

Counsel for: Tanya J. McCloskey Acting Consumer Advocate

Office of Consumer Advocate 555 Walnut Street 5th Floor, Forum Place Harrisburg, PA 17101-1923 Phone: (717) 783-5048

Fax: (717) 783-7152 Date: March 13, 2020

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