

Estimated Cost of CAP Program Enhancement

Assumptions:

- 1) Annual bill based upon average customer usage
- 2) 22% of incremental discount would have been uncollectible
- 3) Discount applies to all kwh in proposed program enhancements
- 4) Assumes affordable payment escalates at 3% per year
- 5) Estimated 5% working capital benefit
- 6) Discounts are off of the first 650kwh
- 7) Rates

	CAP B	CAP C	CAP D	CAP E	Rate R
Cust	\$ 5,1800	\$ 5,1800	\$ 5,1800	\$ 5,1800	\$ 5,1800
<650kwh	\$ 0.0218	\$ 0.0363	\$ 0.0642	\$ 0.0985	0.1483 <500
>650 W	\$ 0.1448	\$ 0.1448	\$ 0.1326	\$ 0.1326	0.1483 >500 - W
650-750S	\$ 0.1017	\$ 0.1017	\$ 0.1326	\$ 0.1326	0.1694 >500 - S
>750 - S	\$ 0.1448	\$ 0.1448	\$ 0.1326	\$ 0.1326	

Estimated Current Discount on 650 kWh

Customers	Annual Bill(*)	Discount %	Per Customer \$ Discount	Per Customer \$ Payment	Total Discount
(1)	(2)	(3)=(4)/(2)	(4)=(2)-(5)	(5)	(6)=(1)*(4)
CAP A/B	\$ 1,243.00	73%	\$ 907.40	\$ 335.60	\$ 12,920,469
CAP C	\$ 1,230.00	65%	\$ 800.74	\$ 429.26	\$ 18,585,175
CAP D	\$ 1,173.00	50%	\$ 584.15	\$ 588.85	\$ 42,930,352
CAP E	\$ 1,175.00	30%	\$ 358.05	\$ 816.95	\$ 16,047,801
155761			\$ 580.91		\$ 90,483,797
				Current Cost	\$ 90,483,797

(*) Assumes average use for the class

Estimated Impact of Program Enhancements Under Current Rates

Customers	Annual Bill(*) (2)	Nominal Discount % (3)	Per Customer Discount \$ (4)=(2)-(5)	Per Customer Payment (5)	Total Discount (6)=(1)*(4)
CAP A/B	\$ 1,243.00	90%	\$ 986.56	\$ 256.44	\$ 14,047,628
CAP C	\$ 1,230.00	87%	\$ 967.19	\$ 262.81	\$ 22,448,480
CAP D	\$ 1,173.00	67%	\$ 729.52	\$ 443.48	\$ 53,613,884
CAP E	\$ 1,175.00	30%	\$ 329.98	\$ 845.02	\$ 14,789,704
155761			673.47		\$ 104,899,695 #REF!
Enhanced Cost					104,899,695
Current Cost					\$ 90,483,797
Increased Cost					\$ 14,415,898
Bad Debt Adj.					0.73 UA and working Capital
Net Cost					\$ 10,523,606

(*) Assumes average use for the class

Estimated Impact of Program Enhancements Under Estimated 2011 Rates

Customers	Annual Bill(*) (2)	Nominal Discount % (3)	Per Customer Discount \$ (4)=(2)-(5)	Per Customer Payment(*) (5)	Total Discount (6)=(1)*(4)
CAP A/B	\$ 1,444.00	89%	\$ 1,180.32	\$ 263.68	\$ 16,806,576
CAP C	\$ 1,429.00	88%	\$ 1,157.85	\$ 271.15	\$ 26,873,699
CAP D	\$ 1,362.00	70%	\$ 884.63	\$ 477.37	\$ 65,013,228
CAP E	\$ 1,364.00	37%	\$ 441.73	\$ 922.27	\$ 19,798,339
155761			824.93		\$ 128,491,842
Enhanced Cost					\$ 128,491,842
Current Cost					\$ 90,483,797
Increased Cost					\$ 38,008,045
Bad Debt Adj.					0.73 UA and working Capital
Net Cost					\$ 27,745,873

(*) Assumes average use for the class

2011 Rate Increase = 17%
" reflects a 3% per year increase

Methodology for Scaling Back the Discounts

	<u>Affordable Discounts</u> (1)	<u>Scale Back Factor</u> (2)	<u>Adjusted Discount</u> (3)=(1)*(2)	<u>Calculated Discount</u> (4)	<u>Adjusted Discount Rate</u> (5)=(4)/(2)
CAP B	\$ 1,180.32	93%	1,094.16	89%	83%
CAP C	\$ 1,157.85	93%	1,073.33	88%	82%
CAP D	\$ 884.63	93%	820.05	70%	65%
CAP E	\$ 441.73	93%	409.48	37%	34%

Scale Bac Factor = Guideline/Calculated = 765/824.93 = .927

PECO would use the Adjusted Discounts in conjunction with the table on page 4 to backslope for the appropriate discount to the first 650kwh

<u>Customers</u> (1)	<u>Annual Bill(*)</u> (2)	<u>Nominal Discount %</u> (3)	<u>Per Customer Discount \$</u> (4)=(2)*(3)	<u>Per Customer Payment(*)</u> (5)	<u>Total Discount</u> (6)=(1)*(4)
CAP A/B	\$ 1,444.00	83%	\$ 1,094.16	\$ 349.84	\$ 15,579,696
CAP C	\$ 1,429.00	82%	\$ 1,073.33	\$ 355.67	\$ 24,911,919
CAP D	\$ 1,362.00	65%	\$ 820.05	\$ 541.95	\$ 60,267,262
CAP E	\$ 1,364.00	34%	\$ 409.48	\$ 954.52	\$ 18,353,060
155761			\$ 764.71		\$ 119,111,937
				Scaled Back	\$ 119,111,937
				Scaled Back	\$ 119,111,937
				Current Cost	\$ 90,483,797
				Increased Cost	\$ 28,628,140
				Bad Debt Adj.	0.73 UA and working Capital
				Net Cost	\$ 20,898,542

(*) Assumes average use for the class

Form for Calculation of the Monthly Cost of the CAP Program Enhancement

CAP B	(1) Usage	(2) Rate	(3)=(1)*(2) Revenue	Discounted Residential Bill	(4) Usage	(5) Rate	(6)=(5)*(4) Revenue	Cost of Enhancements (7)=(6)-(3)
Bills								
First 500kwh		\$ 5.1800		First 500kwh		\$ 5.1800		
Next 150kwh - S		\$ 0.0218		Next 250kwh - S		\$ 0.1483		
650-750kwh -S		\$ 0.0218		Next 150 kwh - W		\$ 0.1694		
All other kwh		\$ 0.1017		Additional - S		\$ 0.1483		
		\$ 0.1448		Additional - W		\$ 0.1694		
				Sub-total		\$ 0.1483		
				Discount on first 650 kwh				
				Total				
								88%

Cost of Enhancements = Discounted Residential Bill less the Current CAP Bill
The same format would be followed for CAP C,D,E and for CAP RH A/B,C,D,E