

### COMMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION 400 NORTH STREET, HARRISBURG, PA 17120

# Application Form for Parties Wishing to Offer, Render, Furnish, or Supply Natural Gas Supply Services to the Public in the Commonwealth of Pennsylvania

### Contents of Natural Gas Supplier (NGS) License Application Package

- I. License Application. (Sections 1-14)
- II. Affidavits (Appendix A & B)
- III. Certificate of Service (Appendix C)
- IV. Tax Certification Statement (Appendix D)
- V. Disclosure Statement (Appendix E).
- VI. Newspaper Publication Template For NGS Only (Appendix F).
- VII. Newspaper Publication Template For Combined EGS and NGS (Appendix G).
- VIII. Electronic Data Interchange Contacts (Appendix H).

### Pertinent Legal Framework for Natural Gas Supplier Licensing

- Requirements for Natural Gas Suppliers, 66 Pa.C.S. Section 2208
- Customer Information Disclosure Requirements, 52 Pa. Code §§ 62.71 62.81.
- Supplier Licensing Requirements, 52 Pa. Code §§ 62.101 62.114.
- Standards and Billing Practices for Residential Utility Service. 52 Pa. Code Ch. 56.

### **GENERAL INSTRUCTIONS**

Use the attached form to apply. (Remove the instruction sheets prior to filing.) If more space is needed than is provided on this form or if it is necessary to attach exhibits, state in the relevant section of the body of the application "see attachment \_" or "see exhibit \_". Be sure to label all attachments and exhibits in correspondence with the relevant section of the application.

Incomplete applications or those missing any attachments are unacceptable for filing and may be returned, delayed for processing or rejected unless the required information is sent to the Commission's Secretary's Bureau.

Note that the applicant has a duty to inform the Commission of a material change in the information provided in the application during the pendency of the application, or while the licensee is operating in Pennsylvania. For more information, see 52 Pa. Code § 62.105.

The fee for filing the application is \$350 payable to "Commonwealth of PA" in the form of certified check or money order. The Commission does not accept corporate or personal checks.

Application Frequently Asked Questions (FAQs) are answered on the Commission's website at: https://www.puc.pa.gov/natural-gas/natural-gas-companies-suppliers/licensed-suppliers/

Only questions not already answered in the FAQ may be directed to the Bureau of Technical Utility Services at <u>pc-puc-tus-energy@pagov.onmicrosoft.com</u> or (717)783-5242.

### **HOW TO FILE**

NOTE: All information disclosed within this application is considered public information unless specifically labeled confidential.

### Electronic Filing (e-filing) (preferred method)

To file an application electronically, visit the Commission's e-filing page and follow the instructions. The page is located at <a href="http://www.puc.pa.gov/efiling/default.aspx">http://www.puc.pa.gov/efiling/default.aspx</a>. Also, see 52 Pa. Code Chapters 1 and 5.

The applicant has the responsibility to identify confidential information to the Secretary's Bureau when making the filing. For confidential material, the applicant is required to separately file by overnight delivery and mark the information as "CONFIDENTIAL" and reference the applicant's name and the e-filing confirmation page or submit any confidential information to the Secretary's SharePoint File system (applicants should contact the Secretary's Bureau in advance to gain access to the SharePoint File system.)

### Hard Copy Filing

To file a hard copy application with the Pennsylvania Public Utility Commission, file an original application, signed in ink and verified (via notarized application affidavit – Appendix A), with the Commission's Secretary's Bureau at:

Pennsylvania Public Utility Commission Secretary's Bureau 400 North Street, Keystone Building Harrisburg, PA 17120

The applicant should submit one copy of the completed application. Confidential documents should be marked "CONFIDENTIAL" at the top in clear and conspicuous letters, should be placed in a separate envelope (but still attached to the application) and submitted to the Secretary's Bureau along with the application. For more information, see 52 Pa. Code § 62.103(e).

**IMPORTANT AFFIDAVIT NOTE:** Affidavits must be notarized before they are e-filed.

### IMPORTANT NOTE ON INITIAL AND ONGOING FEES:

- \$350 filing fee with application payable to "Commonwealth of PA" by certified check or money order
- \$350 filing fee for any amendments or changes to an existing license
- An annual fee of \$350 to maintain license
- Annual supplemental fee based on annual gross intrastate revenues (not applicable to brokers and marketers).

**DETACH INSTRUCTIONS FROM APPLICATION WHEN FILING** 

### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Applicat	ation of, d	b/a	, for approval to offer, render,
	n, or supply natural gas supply services as a(nonwealth of Pennsylvania (Pennsylvania).	n) [as specified in item #4b	o below] to the public in the
	To the Pennsylvania Public Utility Commis	sion:	
	1. <u>IDENTIFICATIO</u>	ON AND CONTACT INI	FORMATION
	<b>IDENTITY OF THE APPLICANT</b> : Provide address, and telephone number of Applica		ctitious name), primary address, web
	PENNSYLVANIA ADDRESS / REGISTER Pennsylvania, provide the name, address, office within Pennsylvania. If the Applicant the name, address, telephone number, and Pennsylvania.	telephone number, and fax r does not maintain a physica	number of the Applicant's secondary Il location within Pennsylvania, provide
	REGULATORY CONTACT: Provide the naddress of the person to whom questions a NOTE: To ensure timely receipt of reby the Applicant, and not a second contact the second	bout this Application and fut	ure inquiries should be addressed.
	ATTORNEY: Provide the name, address, Applicant's attorney. If the Applicant is not		
	CONTACTS FOR CONSUMER SERVICE number, fax number, and e-mail OF T responsible for addressing customer comp for resolving complaints filed with the Ap Public Utility Commission, or other agencie website list of licensed NGSs.	HE PERSON AND AN Allaints. These persons will opplicant, the Natural Gas D	TERNATE PERSON (2 REQUIRED) rdinarily be the initial point(s) of contact istribution Company, the Pennsylvania

### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State Pursuant to 54 Pa. C.S. § 311, Form DSCB: 54-311.
	or
	The Applicant will not be using a fictitious name.
Э.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	<ul> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> <li>C.S. § 412 relating to Department of State filing requirements.</li> </ul>
	or
	The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa.C.S. § 8621) foreign general or limited partnership (15 Pa.C.S. §§ 411 and 412) domestic limited liability partnership (15 Pa.C.S. §§ 8201 and 8221) foreign limited liability general partnership (15 Pa.C.S. §§ 411 and 412) foreign limited liability limited partnership (15 Pa.C.S. §§ 411 and 412)
	<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
	<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
	<ul> <li>Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
	<ul> <li>* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa.C.S. §§ 411 and 412.</li> </ul>

or

	The Applicant is a:  domestic corporation (15 Pa.C.S. § 1308) foreign corporation (15 Pa.C.S. §§ 411 and 412) domestic limited liability company (15 Pa.C.S. § 8821) foreign limited liability company (15 Pa.C.S. §§ 411 and 412) Other (Describe):
	<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
	<ul> <li>Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
	- Give name and address of officers.
	3. AFFILIATES AND PREDECESSORS  (both in state and out of state)
	(both in state and out of state)
a.	<b>AFFILIATES:</b> Give name and address of any affiliates currently doing business and state whether the affiliates are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.
b.	. <b>PREDECESSORS</b> : Identify any predecessors of the Applicant and provide the names under which the Applicant has operated, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.
C.	RELATED DOCKET NUMBERS: Provide the Docket Numbers for any previous Pennsylvania PUC licenses for the Applicant, all affiliates, and any predecessors. If the Applicant does not have any related Docket Numbers, explicitly state so.

a.

### 4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

### **Definitions**

b.

- Supplier an entity which provides natural gas supply services to retail gas customers utilizing the jurisdictional facilities of an natural gas distribution company
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of natural gas <u>but</u> does not take title to the natural gas.

	The Applicant is presently doing business in Pennsylvania as a					
	natural gas interstate pipeline municipality providing service outside its municipal limits local gas distribution company retail supplier of natural gas services in the Commonwealth a natural gas producer a broker/marketer engaged in the business of supplying natural gas services Other. (Identify the nature of service being rendered)					
<u> </u>	Or  The Applicant is not presently doing business in Pennsylvania.					
AP	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:					
0000	Supplier or Aggregator of natural gas services  Municipal supplier of natural gas services  Cooperative supplier of natural gas services  Broker/Marketer engaged in the business of supplying natural gas services  Check here to verify that your organization will not be taking title to the natural gas nor will you be making payments for customers.  Other (Describe):					

C.	<b>PROPOSED SERVICES:</b> Describe in detail the natural gas supply services which the Applicant proposes to offer.
d.	PROPOSED SERVICE AREA: Check the box of each Natural Gas Distribution Company for which the Applicant proposes to provide service.
	Columbia National Fuel Gas PECO Peoples Natural Gas Company - Peoples Natural Gas Division Peoples Natural Gas Company - Peoples Gas Division  All of the above
e.	CUSTOMERS: Applicant proposes to provide services to:
	Residential Customers Small Commercial Customers - (Less than 6,000 Mcf annually) Large Commercial Customers - (6,000 Mcf or more annually) Industrial Customers Governmental Customers All of above Other (Describe): Residential and Small Commercial Customers in a Mixed Meter Capacity - This customer class reflects situations in which a large commercial, industrial, and/or governmental customer account also contains features of residential and/or small commercial customers. In this instance, the residential and/or small commercial portion must be an incidental portion of the larger account. This customer class alone does not allow marketing targeted directly to residential and/or small commercial customers. Further information may be found in the Licensing Requirements Applicable to Mixed Meter Scenarios Secretarial Letters served March 25, 2011, and July 3, 2013, at Docket No. M-2009-2082042.
f.	<b>START DATE:</b> Provide the approximate date the Applicant proposes to <u>actively market</u> within the Commonwealth.

### 5. COMPLIANCE

**a. CRIMINAL/CIVIL PROCEEDINGS:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

- b. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. Applicant should also include if it had a Pennsylvania PUC EGS or NGS license previously cancelled by the Commission.
  If the Applicant has no actions or complaints to list, explicitly state such.
- **c. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above. Additionally, provide details of any actions the applicant has undertaken that will prevent the items listed above from occurring if licensed in Pennsylvania.

### 6. PROOF OF SERVICE

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator. (Example Certificate of Service is attached at Appendix C)

**a.) STATUTORY AGENCIES:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120

Office of Small Business Advocate Forum Place 555 Walnut Street, 1st Floor Harrisburg, PA 17101

Pennsylvania Public Utility Commission Bureau of Investigation & Enforcement Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

**Department of Revenue Bureau of Compliance**PO Box 281230
Harrisburg, PA 17128-1230

**b.) NGDCs:** Pursuant to Sections 1.57, 1.58, and 62.103(c) of the Commission's Regulations, 52 Pa. Code §§ 1.57, 1.58, and 62.103(c), provide Proof of Service of the Application and attachments upon each of the Natural Gas Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code § 5.14. Contact information for each NGDC is as follows.

Columbia Gas of PA, Inc.	National Fuel Gas Distribution Corp.
Transport Support Services	Daniel Czechowicz, Director – Gas Supply
290 W. Nationwide Blvd.	Administration
Columbus, OH 43215	6363 Main Street
PH: 614.460.4980	Williamsville, NY 14221
e-mail: transportevaluations@nisource.com	PH: 716.857.6917
	e-mail: czechowiczd@natfuel.com
Peoples Natural Gas Company LLC – Peoples Natural Gas	Peoples Natural Gas Company LLC – Peoples
Division	Gas Division
Carol Scanlon	Carol Scanlon
375 North Shore Drive	375 North Shore Drive
Pittsburgh, PA 15212	Pittsburgh, PA 15212
PH: 412.208.6931	PH: 412.208.6931
FAX: 412.208.6577	FAX: 412.208.6577
e-mail: Carol.Scanlon@peoples-gas.com	e-mail: Carol.Scanlon@peoples-gas.com
PECO	Philadelphia Gas Works
Suzette Adams. Sr. Manager, Gas Supply and Transportation	Ryan Reeves, Director Supply Transportation &
2301 Market Street, S-18	Control
Philadelphia, PA 19103	800 West Montgomery Avenue
PH: 215.841.6467	Philadelphia, PA 19122
Email: Suzette.Adams@exeloncorp.com	PH: 215.787.5103
	email: pgwchoicesupply@pgworks.com
UGI Utilities, Inc Gas Division	Valley Energy Inc.
Sherry Epler	Ed Rogers
1 UGI Drive	523 South Keystone Avenue
Denver, PA 17517	Sayre, PA 18840-0340
PH: 610.796.3447	PH: 570.888-9664
Email: sepler@ugi.com	FAX: 570.888.6199
	email: erogers@ctenterprises.org

### 7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa.C.S. § 2208(c), no natural gas supplier license shall be issued or remain in force unless the applicant or holder furnishes a bond or other security in a form and amount to ensure the financial responsibility of the natural gas supplier. The criteria used to determine the amount and form of such bond or other security shall be set by each NGDC. Provide documentation that the applicant has met the security requirement of each NGDC by submitting the letters sent by the NGDCs stating what bonding amounts they require. The contact information is located in Section 6.b.
- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
     (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two-year period.
  - Bank account statements (3-12 recent consecutive months), tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- **c. SUPPLIER FUNDING METHOD:** If Applicant is operating as anything other than **Broker/Marketer only**, explain how Applicant will fund its operations. Provide all credit agreements, lines of credit, etc., and elaborate on how much is available on each item.

**d. BROKER PAYMENT STRUCTURE:** If applicant is a broker/marketer, explain how your organization will be collecting your fees.

e.	<b>ACCOUNTING RECORDS CUSTODIAN</b> : Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.
f.	TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix D to this application.  All sections of the Tax Certification Statement must be completed. Submitting N/A on either the Sales Tax License Number or the Employer ID Number (items 7A and 7B) shall be accompanied by supporting documentation or an explanation validating the absence of such information.  Item 7A on the Tax Certification Statement is designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.
	TECHNICAL FITNESS:  To ensure that the present quality and availability of service provided by natural gas distribution companies
	does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.
a.	EXPERIENCE, PLAN, STRUCTURE: such information may include:
	- Applicant's previous experience in the natural gas industry.
	- Summary and proof of licenses as a supplier of natural gas services in other states or jurisdictions.
	- Type of customers and number of customers Applicant currently serves in other jurisdictions.
	- Staffing structure and numbers as well as employee training commitments.
	- Business plans for operations within the Commonwealth.
	- Any other information appropriate to ensure the technical capabilities of the Applicant.
b.	PROPOSED MARKETING METHOD (check all that apply)
	Internal – Applicant will use its own internal resources/employees for marketing External NGS – Applicant will contract with a PUC LICENSED NGS Affiliate – Applicant will use a NON-NGS affiliate that is a nontraditional marketer and/or marketing services consultant External Third-Party – Applicant will contract with a NON-NGS third party nontraditional marketer and/or non-selling marketer Other (Describe):

c.	DOOR	TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
		Yes No
		If yes, will the Applicant be using verification procedures?
		Yes No
		If yes, describe the Applicant's verification procedures.
d.		SIGHT OF MARKETING: Explain all methods Applicant will use to ensure all marketing is performed in ar ical manner, for both employees and subcontractors.
e.	respo	ERS: Identify Applicant's chief officers, and include the professional resumes for any officers directly nsible for operations. All resumes should include date ranges and job descriptions containing actual experience.

### 9. DISCLOSURE STATEMENT:

(Not applicable for an applicant applying for a license exclusively as a broker/marketer.)

**DISCLOSURE STATEMENTS:** If proposing to serve Residential and/or Small Commercial (less than 6,000 Mcf annually) Customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix E to this Application.

 Natural gas should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

### 10. <u>VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS</u>

a.	agrees to of Further, the and independent	S OF CONDUCT AND DISCLOSURE: As a condition of a conform to any Uniform Standards of Conduct and Disclosure as Applicant agrees that it must comply with and ensure that its empadent contractors comply with the standards of conduct and dis at 52 Pa. Code § 62.114.	loyees, agents, representatives,
		AGREED	
b.	REPORTIN -	<b>GREQUIREMENTS</b> : Applicant agrees to provide the following info Reports of Gross Receipts: Applicant shall file an annual repo annual basis no later than April 30 <sup>th</sup> following the end of the c § 62.110.	ort with the Commission on an
		AGREED	
C.	is required	<b>OF LICENSE:</b> The Applicant understands that if it plans to transf o request authority from the Commission for permission prior to \$ 2208(d) and 52 Pa. Code § 62.112(a). Transferee will be oblication.	transferring the license. See
		AGREED	
d.	suppliers,	EES: The Public Utility Code authorizes the PUC to collect prokers, marketers, and aggregators selling natural gas in the al fee based on annual gross intrastate revenues, applicable t	Commonwealth of PA, and a
		ACKNOWLEDGED	
e.		<b>DEVELOPMENTS:</b> Applicant is under a continuing obligation to an our to the information upon which the Commission relied in approvir	
		AGREED	
f.	denying the	<b>ΓΙΟΝ:</b> The Applicant understands that the making of false stateme Application or, if later discovered, for revoking any authority grantion is subject to 18 Pa.C.S. §§ 4902, 4903, and 4904, relating to μ	ited pursuant to the Application.
		AGREED	

g.	NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within thirty (30) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 62.105.					
	0	AGREED				
h.		<b>OPERATIONS:</b> Applicant is also required to officially notify the Commission if it plans to cease in Pennsylvania, 90 days prior to ceasing operations.				
		AGREED				
i.	CHECK OR M	The Applicant has enclosed or paid the required, non-refundable filing fee by CERTIFIED ONEY ORDER in the amount of \$350.00 payable to the Commonwealth of Pennsylvania. ion does not accept corporate or personal checks for filing fees.				
	PAYMENT EN	CLOSED				
		11. <u>AFFIDAVITS</u> (All affidavits must be notarized before filing.)				
a.)	stating that all	I AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit the information submitted in this application is truthful and correct. An example copy of this found at Appendix A.				
b.)		AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the Public Utility ylvania and applicable federal and state laws. An example copy of this Affidavit can be found at				

### 12. <u>NEWSPAPER PUBLICATIONS</u>

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

All Applicants MUST include a Commission issued Docket Number in their publications. Docket Numbers are issued to new applicants when an application packet is submitted to the PUC's Secretary's Bureau. Newspaper publications published without a Commission issued Docket No. will be rejected. For more information, see 52 Pa. Code § 62.107.

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. The newspapers in which proof of publication are required is dependent on the service territories the applicant is proposing to serve.

The chart below dictates which newspapers are necessary for each NGDC. For example, an applicant that wants to operate in Peoples Natural Gas - Peoples Natural Gas Division would need to run ads in The Erie Times-News, the Pittsburgh Post-Gazette, and the Johnstown Tribune-Democrat. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

The only acceptable verification of this requirement is with Notarized Proofs of Publication, which may be requested from each newspaper and **must be supplied to the Commission before the applicant is licensed.** 

	Erie Times- News	Harrisburg Patriot- News	Philadelphia Daily News or Philadelphia Inquirer	Pittsburgh Post- Gazette	Scranton Times- Tribune	Williamsport Sun-Gazette	Johnstown Tribune- Democrat
Columbia Gas	Х	Х		Х		Х	Х
National Fuel Gas	Х			Х			
PECO			Х				
Peoples Natural Gas  – Peoples Natural							
Gas Division	Х			Х			Х
Peoples Natural Gas  – Peoples Gas							
Division				Х			
Philadelphia Gas							
Works			X				
UGI Utilities – Gas							
Div.	Х	X	Х	Х	Х	Х	Х
Valley Energy					Х	X	
Entire							
Commonwealth	Х	Х	X	Х	Х	X	Х

(Newspaper Publication Templates are provided at Appendices F and G)

### 13. SIGNATURE

Applicant::	 		
By:			
Title:			

### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections is complete.


	Signature	
	Filing Fee (ONLY CERTIFIED CHECK OR MONEY ORDER)	
Jse	Application Affidavit	
Applicant's Use	Operations Affidavit	
App	Tax Certification Statement	
	Commonwealth Department of State Verification	
	Certificate of Service	

PUC Secretary's Bureau Use

### Appendix A

### **APPLICATION AFFIDAVIT**

Commonwealth/State] of	· · · · · · · · · · · · · · · · · · ·	
	:	ss.
County of	<u> </u>	
, Affian	t, being duly [sworn/affirmed] ac	cording to law, deposes and says that:
[He/she is the	(Office of Affiant) of	(Name of Applicant);]
That he/she is authorized to and doe	s make this affidavit for said App	plicant;]
That the Applicant herein	has the burden of pr	oducing information and supporting
documentation demonstrating its ted 66 Pa.C.S. § 2208 (c)(1) and 52 Pa. 0		e licensed as a natural gas supplier pursuant to
That the Applicant hereinand completely and provided supporti		e questions on the application correctly, truthfully,
That the Applicant herein answer to questions on this applicatio		t is under a duty to update information provided in ocuments.
That the Applicant herein	acknowledges the this application and contained	at it is under a duty to supplement information d in supporting documents as requested by the
That the facts above set forth are trunelshe expects said Applicant to be a		s/her knowledge, information, and belief, and that g.
	Signature of Affiant	
Sworn and subscribed before me this	day of	, 20
	Signature of official administ	ering oath
My commission expires		

### Appendix B

### **OPERATIONS AFFIDAVIT**

[Commonwealth/State] of	.:
	: SS.
County of	:
, Affiant, being duly [sworn/affirm deposes and says that:	ned] according to law,
[He/she is the (Office of Affiant) of _ (Name of Applicant);]	
[That he/she is authorized to and does make this affidavit for s	aid Applicant;]
That, the Applicant here obligations pursuant to this Application consistent with the Pennsylvania, Title 66 of the Pennsylvania Consolidated regulations including Emergency Orders which may be issue situations that may unexpectedly develop from time to time in the state of the pennsylvania consolidated regulations including Emergency Orders which may be issued as the pennsylvania consolidated regulations.	Statutes; or with other applicable statutes or ed verbally or in writing during any emergency
That, the Applicant herein, as technical, managerial, and financial fitness to render natural gennsylvania and that the Applicant will abide by all applicable the decisions of the Pennsylvania Public Utility Commission.	gas supply service within the Commonwealth of
That, the Applicant herein, acknowled Chapter 22 of the Public Utility Code or the rules, regulation Revenue or of the Commission, including, but not limited to cause for the Commission to revoke the Applicant's license acknowledges that it shall report to the Commission its consumption, for the previous year or as otherwise required acknowledges that it is subject to 66 Pa.C.S. § 506 (relating to	engaging in anticompetitive behavior, shall be See 66 Pa.C.S. § 2208(c)(2). The Applicant jurisdictional natural gas sales for ultimate red by the Commission. The Applicant also

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

### Appendix B (Continued)

	Applicant herein, acknowledges that it has a statutory obligation to standards and billing practices of 52 Pa. Code Chapter 56.
requested by the Office of Commun	Il consumer education materials and information in a timely manner as ications or other Commission bureaus. Materials and information mission to meet obligations under applicable sections of the law.
That the facts above set forth are to information, and belief.	rue and correct/true and correct to the best of his/her knowledge
	Signature of Affiant
Sworn and subscribed before me this _	day of, 20
	Signature of official administering oath
My commission expires	

### Appendix C

Required of ALL Applicants regardless of operating as a supplier, broker, marketer, or aggregator.

### **CERTIFICATE OF SERVICE TEMPLATE**

On this the day of _	20, I certify that a true and correct copy of the foregoing application
form for licensing within the Commo	nwealth of Pennsylvania as a Natural Gas Supplier and all <b>NON-CONFIDENTIAL</b>
attachments have been served, as	either a hardcopy or a searchable PDF version on a cd-rom or a USB flash drive,
upon the following:	

#### Office of Consumer Advocate

5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

### Office of Small Business Advocate

Forum Place 555 Walnut Street, 1st Floor Harrisburg, PA 17101

## Pennsylvania Public Utility Commission Bureau of Investigation & Enforcement

Commonwealth Keystone Building 400 North Street, 2 West Harrisburg, PA 17120

### National Fuel Gas Distribution Corp.

Daniel Czechowicz, Director – Gas Supply Administration 6363 Main Street Williamsville, NY 14221 PH: 716.857.6917

e-mail: czechowiczd@natfuel.com

## **Peoples Natural Gas Company LLC - Peoples Natural Gas Division**

Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931

e-mail: Carol.Scanlon@peoples-gas.com

#### Philadelphia Gas Works

Ryan Reeves, Director Supply Transportation & Control 800 West Montgomery Avenue Philadelphia, PA 19122 PH: 215.787.5103

email: pgwchoicesupply@pgworks.com

### Valley Energy Inc.

Ed Rogers 523 South Keystone Avenue Sayre, PA 18840-0340 PH: 570.888-9664

email: erogers@ctenterprises.org

# Office of the Attorney General Bureau of Consumer Protection

Strawberry Square, 14th Floor Harrisburg, PA 17120

# Department of Revenue Bureau of Compliance

PO Box 281230 Harrisburg, PA 17128-1230

### Columbia Gas of PA, Inc.

Transport Support Services 290 W. Nationwide Blvd. Columbus, OH 43215 PH: 614.460.4980

e-mail: transportevaluations@nisource.com

### **PECO**

Suzette Adams. Sr. Manager, Gas Supply and Transportation 2301 Market Street, S-18 Philadelphia, PA 19103 PH: 215.841.6467

Email: Suzette.Adams@exeloncorp.com

## Peoples Natural Gas Company LLC - Peoples Gas Division

Carol Scanlon 375 North Shore Drive Pittsburgh, PA 15212 PH: 412.208.6931

e-mail: Carol.Scanlon@peoples-gas.com

#### UGI Utilities. Inc. - Gas Division

Sherry Epler 1 UGI Drive Denver, PA 17517 PH: 610.796.3447

Email: sepler@ugi.com

John Doe, President ABC Corp.

### COMMONWEALTH OF PENNSYLVANIA PUBLIC UTILITY COMMISSION

# Appendix D (CONFIDENTIAL) TAX CERTIFICATION STATEMENT

A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 81/2" x 11" paper. Type or print all information requested.

needed, please use white 81/2 x 11 paper. Type or print all infor	mation requested.					
1. CORPORATE OR APPLICANT NAME		NESS PHONE FACT PERSO	NO. ( N(S) FOR TAX	) ACCOUNTS	:	
3. TRADE/FICTITIOUS NAME (IF ANY)	I					
4. LICENSED ADDRESS (STREET, RURAL F	ROUTE, P.O. BOX	( NO.)	(POST OFF	ICE)	STATE)	(ZIP)
5. TYPE OF ENTITY SOLE PROPRIETOR OTHER (Describe)	PARTNERSHI	P CORP	ORATION [	LLC		
6. LIST OWNER(S), GENERAL PARTNERS, OR CORPORATE	E OFFICERS(S)					
NAME (PRINT)	SOCIAL SECUR	ITY NUMBER	R - For Sole Pro	prietor with NO	O EIN ONLY	
				]	<u>                                     </u>	
NAME (PRINT)						
NAME (PRINT)						
NAME (PRINT)						
NAME (PRINT)						
7. LIST THE FOLLOWING STATE & FEDERAL TAX IDENTITY  Applicant must provide an explication of Revenue.  Item A- Designated by the Pennsylvania Department of Revenue.  Item B - Designated by the Internal Revenue Service.	FICATION NUMI	BERS (ALL IT	TEMS A,B, & ( items 7A and/o	C MUST BE ( or 7B.	COMPLETED)	
A. SALES TAX LICENSE (8 DIGITS)  APPLICATION PENDING	ON N/A					
B. EMPLOYER ID (EIN) (9 DIGITS)  APPLICATION PENDING  -	N/A					
8. Do you have PA employees; resident or non-resident?				YES	NO	
9. Do you own any assets or have an office in PA?  NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBL	E FOR FILING TA	AX RETURNS	<u> </u>	YES	∐ NO	
	ER TAXES			PORATE TAX	KES	
PHONE PHONE			PHO)	NE		
Telephone inquiries about this form may be directed (717) 787-1064, TDD# (800) 447-3020 (Hearing Imp	•	ania Depart	tment of Rev	enue at the	following nur	nbers:

### Appendix (E)

# Sample Disclosure Statement Format for Natural Gas Suppliers

- Please review the NGS residential/small business disclosure regulations at 52 Pa. Code Chapter 62 (Natural Gas Supply Customer Choice Customer Information):
   www.pacodeandbulletin.gov/Display/pacode?file=/secure/pacode/data/052/chapter62/s62.75.html
- Ch. 62 disclosure rules apply to residential and small business customers (disclosures for large commercial/industrial customers do not need to be reviewed and should not be submitted).
- Please review the 52 Pa. Code Chapter 69.251 (Plain Language Statement of Policy):
   <a href="http://www.pacodeandbulletin.gov/Display/pacode?file=/secure/pacode/data/052/chapter69/s69.251.h">http://www.pacodeandbulletin.gov/Display/pacode?file=/secure/pacode/data/052/chapter69/s69.251.h</a>
   <a href="mailto:tml&d=reduce">tml&d=reduce</a>
- We suggest that you follow the Sample Disclosure Statement Format and Contract Summary that follows on the next page.
- Submit the disclosure statement and the Contract Summary Sheet for review (welcome letters/enrollment forms are not required).

### Appendix E

### Sample Disclosure Statement Format for Natural Gas Suppliers

This is an agreement for natural gas services, between (<u>NGS name</u>) and (<u>customer's name and full address</u>).

### **Background**

We at (<u>NGS name</u>) are licensed by the Pennsylvania Public Utility Commission to offer and supply natural gas services in Pennsylvania. Our PUC license number is (<u>A-XXXX-XXXXXXX</u>).

- Commodity prices and charges are set by the natural gas supplier you have chosen. The Public Utility Commission regulates distribution or delivery prices and services.
- Include one of the two following options:
  - You will receive a single bill from (<u>billing agent name</u>) that will contain (<u>NGDC</u>
    name) charges and (<u>NGS name</u>) charges.
  - You will receive a separate bill from (<u>NGS name</u>) for generation charges and a separate bill from (<u>NGDC name</u>) for its charges.
- Right of Rescission you may cancel this agreement at any time before midnight of the third business day after receiving this disclosure. You can contact us by phone, in writing or electronically (if available) to cancel this agreement. See Section (X) for how to contact us.

### **Definitions**

Define any terms that may not be commonly understood by consumers. See the glossary on <a href="https://www.pagasswitch.com">www.pagasswitch.com</a> for standard definitions.

- Commodity charges: The charges for basic gas supply service which is sold either by volume (Ccf or Mcf) or heating value (Dekatherms).
- Nonbasic Charges Define each nonbasic service being offered.

### **Terms of Service**

1. (a) Basic Service Prices - Itemize Basic Services you are billing for and their prices.

Include one of the following options:

**FIXED PRICE**: You will pay (<u>NGS Price</u>) per (<u>McflDth/ccf)</u> for the commodity of natural gas.

 Explain what is included in this price. The NGS's basic service price should include everything that is included in the NGDC's Price-to-Compare. Suggested language: "This price includes natural gas commodity charges, estimated Total State Taxes, but excludes applicable state and local Sales Tax."

**VARIABLE PRICE:** You will pay a variable price that can change (<u>monthly</u>, <u>quarterly</u>, <u>etc.</u>). The price for the first billing period will be (<u>NGS price</u>).

- Explain what is included in this price. The NGS's basic service price should include everything that is included in the NGDC's Price-to-Compare. Suggested language: "This price includes natural gas commodity charges and estimated Total State Taxes, but excludes applicable state and local Sales Tax."
- Suppliers are to include any variable pricing conditions and limits. If there are no limits, the NGS shall clearly and conspicuously state that there is no limit on how much the price may change from one billing cycle to the next. Information on the limits of price variability, or the lack of limits, must appear in a larger type size. The customer also needs to be informed of when and how they will receive notification of price changes. For example, if the customer is not going to be notified of price changes until the new price appears on their bill, the customer should be informed of this. If the customer will be receiving advance notice of price changes, the customer should be told when and how these notices will be provided.
- More information about this variable price product, including what this price has been for the past 24 months, can be found at (<u>www.companywebsite.com</u>) or you can call (<u>(XXX)</u> <u>XXX-XXXX</u>). However, please remember that past prices do not indicate present or future prices.

INTRODUCTORY PRICE: You will pay an Introductory Price of (<u>NGS Price</u>) per (<u>Mcf/Dth/ccf</u>) for the commodity of natural gas for the first XX months/billing cycles.

After this Introductory Price expires, you will pay (<u>NGS Price</u>) per (<u>Mcf/Dth/ccf</u>) for the commodity of natural gas.

 Explain what is included in this price. The NGS's basic service price should include everything that is included in the NGDC's Price-to-Compare. Suggested language: "This price includes natural gas commodity charges and estimated Total State Taxes, but excludes applicable state and local Sales Tax."

If the price is variable, the information found above concerning VARIABLE PRICES must be included.

**(b)** Other Basic and Nonbasic Service Prices - Itemize other Basic and Nonbasic Services you are offering and their prices. This includes any monthly fees, if applicable.

### 2. Length of Agreement

Include one of the following two options:

Fixed Duration/Length Agreement — You will buy your natural gas commodity service for the above address from (<u>NGS</u>) beginning on the date set by your Natural Gas Distribution Company (NGDC) and will continue for (<u>XX</u>) months (or billing cycles).

Month-to-Month Agreement — You will buy your natural gas commodity service for the above street address from ( $\underline{NGS}$ ) beginning on the date set by your Natural Gas Distribution Company (NGDC) and will continue on a month to month basis until cancelled by either the customer or (NGS). See Section ( $\underline{X}$ ) for how to cancel this agreement.

3. Special Terms and Conditions - List and explain all that apply.

Sign-up bonuses Add-ons Limited time offers Other Sales Promotions Exclusions

- **4. Special Services -** *Provide explanation of price, terms and conditions, if applicable.*
- **5. Penalties, Fees and Exceptions** List any that apply, including a late payment charge. Penalties/Fees assessed on a customer for early termination of the agreement should be in plain language and easy for the customer to understand. The penalty/fee should be listed as a dollar amount or explained so that the customer can easily determine the amount of the penalty. The print size for this section must be larger than the print in the rest of the agreement.
- **6. Cancellation Provisions -** This category may consist of both customer initiated cancellation provisions and supplier initiated cancellation provisions.

### 7. Agreement Expiration/Change in Terms

If you have a fixed duration contract approaching the expiration date, or whenever we propose to change the terms of service, you will receive two separate written notifications, the first approximately 60 to 75 days in advance and the second 45 days in advance of either the expiration date or the effective date of the proposed changes. These notifications will explain your options going forward.

### 8. Dispute Procedures

Contact us with any questions concerning our terms of service. See Section ( $\underline{X}$ ) for contact information.

### 9. Contract Assignment

If the contract is assignable, the NGS needs to include a section informing the customer of this possibility. The customer should be informed that contract terms and conditions remain unchanged under an assignment, and that the customer will receive prior notification of any subsequent assignment. If an assignment occurs, the NGS shall provide notice to the affected customer, the affected NGDC and the Commission. The customer notice must include the name of the new NGS, the contact information for the new NGS and language informing the customer that contract terms and conditions remain unchanged. See 52 Pa. Code 62.75(j).

10. Contact Information	
Supplier Name:	
Address:	
Phone Number:	
nternet Address:	

### 11. Information about shopping for a Natural Gas Supplier is available from:

Pennsylvania Public Utility Commission (PUC) 400 North Street, Harrisburg PA 17120 1-800-692-7380 www.pagasswitch.com

Pennsylvania Office of Consumer Advocate <a href="https://www.oca.state.pa.us">www.oca.state.pa.us</a>

## **Natural Gas Supplier Contract Summary**

Natural Gas Supplier Information	Name, telephone number, website, etc. Plain language statement that NGS is responsible for gas commodity/supply charges.
Natural Gas Price Structure	Fixed, variable or other. If variable, based on what? If variable, how often is the price expected to vary? If variable, give any applicable ranges/ceilings. If no ranges/ceilings, a plain language statement indicating this fact. If variable, describe when the customer will receive notification of price changes in relation to time of month, final monthly meter read, billing cycle or when the price takes effect.
Natural Gas Supply Price	\$/unit or ¢/unit. If variable price, the first billing cycle's rate. Full disclosure of any introductory rate. If a monthly fee, disclose the amount and that it is in addition to the usage charges.
Statement Regarding Savings	Plain language that the supply price may not always provide savings to the customer.
Deposit Requirements	Any deposit requirements necessary for a customer and any terms associated with that deposit, in plain language.
Incentives	Any bonuses, discounts, cashback, offers, etc. and any associated terms, criteria and conditions, in plain language.
Contract Start Date	Plain language regarding the approximate start of NGS service.
Contract Duration/Length	In months, billing cycles, etc.
Cancellation/Early Termination Fees	Yes or no. If yes, describe the amount of the fee and how to avoid that fee, if possible.
End of Contract	Treatment of customer at the end of contract in plain language.

### Appendix F

### NEWSPAPER PUBLICATION TEMPLATE FOR NGS ONLY

(Applicant must substitute appropriately for all bracketed areas)

(Applicant should choose 1 of the service options corresponding with Section 4.b of the application)

# $\begin{array}{c} \textbf{PENNSYLVANIA} \\ \textbf{PUBLIC UTILITY COMMISSION} \\ \underline{\textbf{NOTICE}} \end{array}$

Application of **[Applicant Name d/b/a Fictitious Name]** for Approval to Offer, Render, Furnish or Supply Natural Gas Supply Services to the public in The Commonwealth of Pennsylvania at Docket No. **[A-20xx-xxxxxxxx]**.

[Applicant Name] has filed an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas services or (2) a broker/marketer engaged in the business of supplying natural gas services. [Applicant Name] proposes to sell natural gas and related services in [List NGDCs here or the entire Commonwealth of PA] under the provisions of the Natural Gas Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **[Applicant Name]** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. Please include the Docket No. listed above on the protest.

Additionally, please send copies of any protest to **[Applicant Name's]** attorney at the address listed below.

[Attorney's Name Applicant Name Street Address City, State, Zip Code Phone Email]

### Appendix G

### NEWSPAPER PUBLICATION TEMPLATE FOR COMBINED NGS AND EGS

(Applicant must substitute appropriately for all bracketed areas)

(Applicant should choose 1 of the service options corresponding with Section 4.b of the applications)

# PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Applications of **[Applicant Name d/b/a Fictitious Name]** for Approval to Offer, Render, Furnish or Supply Natural Gas Supply Services at Docket No. **[A-20xx-xxxxxxxx]** and Electricity or Electric Generation Services at Docket No. **[A-20xx-xxxxxxxx]** to the public in The Commonwealth of Pennsylvania.

[Applicant Name] has filed an application with the Pennsylvania Public Utility Commission ("PUC") for a license to provide natural gas supply services as (1) a supplier or aggregator of natural gas services or (2) a broker/marketer engaged in the business of supplying natural gas services. Additionally, [Applicant Name] has filed an application with the PUC for a license to supply electricity or electric generation services as (1) a supplier of electricity, (2) a broker/marketer engaged in the business of supplying electricity services, or (3) an aggregator engaged in the business of supplying electricity. [Applicant Name] proposes to sell electricity, natural gas, and related services in [List NGDCs and EDCs here or the entire Commonwealth of PA] under the provisions of the Natural Gas Choice and Competition Act and the Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of **[Applicant Name]** may be filed within 15 days of the date of this notice with the Secretary of the PUC, 400 North Street, Harrisburg, PA 17120. Please include the respective NGS or EGS Docket Nos. above on the protest.

Additionally, please send copies of any protest to **[Applicant Name's]** attorney at the address listed below.

[Attorney's Name Applicant Name Street Address City, State, Zip Code Phone Email]

### Appendix H

### **Electronic Data Interchange and Internet Requirements**

Any NGS suppliers and/or broker/marketers that wish to use the Electronic Data Interchange (EDI), in the NGDCs where its available, must meet the EDI certification requirements of the NGDC. Certification is a testing process using the Commission approved Internet protocol. To initiate this process, the NGS is encouraged to contact the NGDC as early as possible after filing an application for a license with the Commission, since certification may require as many as four months to complete and customer service contract dates may not commence prior to certification. NGDC requirements of new suppliers may be found on the respective NGDC home web page. Pennsylvania's industry stakeholder group the Electronic Data Exchange Working Group (EDEWG) develops and maintains the EDI transactions and related business practices, which are found on the Pa. PUC website at

http://www.puc.pa.gov/filing\_resources/issues\_laws\_regulations/electronic\_data\_exchange.aspx. The EDEWG meets telephonically the first Thursday of each month at 2:00pm ET to discuss EDI change control requests and other issues.

To keep current with Pennsylvania EDI practices and policies, a newly licensed NGS may choose to participate in the EDEWG by contacting the following:

### **PA EDEWG EDI Contacts**

Entity Name	Contact Name	Telephone	Email	Preference
PA PUC	Jeff McCracken	717-783-6163	jmccracken@pa.gov	Email
PA PUC	Lee Yalcin	717-787-6723	lyalcin@pa.gov	Email
PA EDEWG LDC Co-Chair	Ernie Mathie	330-384-5757	mathiee@firstenergycorp.com	Email
PA EDEWG ESP Co-Chair	Monica Neibert	781-347-9039	mneibert@energyservicesgroup.net	Email
PA EDEWG Secretary & Regional	Brandon Siegel	412-817-8004	brandon.siegel@intelometry.com	Email
EDI Change Control Manager				

### PA NGDC EDI Contacts

Company Name	Contact Name	Telephone	Email	Preference
PGW	PGW Gas Choice		pgwchoicemarketing@pgworks.com	Email
UGI Utilities Inc.	EDI Technical Support		edi@ugi.com	Email
UGI Utilities Inc.	Sherry Epler	610-796-3447	sepler@ugi.com	Email