Retail Electricity Choice Activity Report 2013



July 2014

Technical Utility Services Paul T. Diskin, Director

Prepared by Charles Covage Policy and Planning



Published by: Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265 www.puc.pa.gov



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I. Executive Summary

Section 54.203 of the PA Code requires electric distribution companies (EDCs) to file quarterly reports on retail sales activity of electric generation suppliers (EGSs) operating in their service territory. These filings provide aggregate EGS market-share data for the number of customer accounts and MWh sales. Additionally, Section 54.203 of the PA Code requires active EGSs to file an annual report by April 30 for the previous calendar year. These filings provide aggregate data on the number of accounts served, as well as customer accounts that participate in various EGS programs. The programs include flat and time-varying rates, fixed-term contracts, green power and curtailable contract information, as well as information on which EGSs are providing supplier billing services.

Overview

Highlights as of Dec. 31, 2013:

Number of Customer Accounts Served by EGSs

- 2,165,665 of 5,693,127 total accounts (38 percent)
 - o 1,842,250 of 4,998,957 residential accounts (37 percent)
 - o 323,415 of 694,170 non-residential accounts (47 percent)
 - o Non-residential: 272,599 small; 45,795 medium; 5,021 large

MWhs Served by EGSs

- 80,428,285 of 117,960,556 total MWhs (68 percent)
 - o 15,056,352 of 42,009,256 residential MWhs (36 percent)
 - o 65,371,933 of 75,951,300 non-residential MWhs (86 percent)
 - Non-residential: 8,307,580 small; 15,707,162 medium; 41,357,191 large

Total Number of EDCs' Time of Use (TOU) Accounts and MWhs

- 65,488 TOU accounts of 5,693,127 total accounts (1 percent)
- 1,387,839 TOU MWhs of 117,960,556 total MWhs (1 percent)

Total Number of EDCs' Hourly/Real-Time Priced (RTP) Accounts and MWhs

- 5,421 RTP accounts of 5,693,127 total accounts (0.1 percent)
- 42,851,584 RTP MWhs of 117,960,556 total MWhs (36 percent)

II. Electric Generation Supplier Trends

This section provides information on trends in EGS customer accounts and MWh sales during 2013. "Customer Accounts" data is reported as of Dec. 31; MWh sales data is the quarterly sum of each quarter reported during the year. Below is data presented for residential/non-residential and small/medium/large non-residential classes.

| | RESIDE | NTIAL | NON-RES | IDENTIAL | TOTAL | | |
|-------------------------------|-----------------------------------|---------------------------|-----------------------------------|---------------------------|-----------------------------------|---------------------------|--|
| | Customer Accounts ^a | MWh Sales ^b | Customer Accounts ^a | MWh Sales ^b | Customer Accounts ^a | MWh Sales ^b | |
| Total Served by EGSs | 1,842,250 | 15,056,352 | 323,415 | 65,371,933 | 2,165,665 | 80,428,285 | |
| Total Served by EGSs and EDCs | 4,998,957 | 42,009,256 | 694,170 | 75,951,300 | 5,693,127 | 117,960,556 | |
| Percent Served by EGSs | 37 | 36 | 47 | 86 | 38 | 68 | |

Table 1 - Number of Customer Accounts and MWh Sales: 2013 Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013" (a) "Customer Accounts" data is reported as of December 31;

(b "MWh Sales" data is the quarterly sum of each quarter reported during the year.

A. Number of Customer Accounts

1. Residential and Non-Residential

During 2013, the total number of EGS customer accounts increased 12 percent. EGS customer accounts in the residential and non-residential classes increased 12 percent and 7 percent, respectively.

PPL Electric Utilities Corp. (PPL), PECO Energy Co. (PECO) and Duquesne Light Co. (Duquesne) had the highest number of EGS customer accounts, predominantly in the residential class. EGS market share in these EDC service territories increased during each quarter of the period.

Table 2 - Number of EGS Customer Accounts: 2013Residential and Non-Residential

| Year and Quarter | Residential | Non-Residential | Total |
|-------------------------|-------------|-----------------|-----------|
| End-of-Year | | | |
| 2012 | 1,639,477 | 301,138 | 1,940,615 |
| 2013 | 1,842,250 | 323,415 | 2,165,665 |
| 2013 Quarter | | | |
| 1st Quarter | 1,705,735 | 309,053 | 2,014,788 |
| 2 nd Quarter | 1,738,291 | 312,321 | 2,050,612 |
| 3 rd Quarter | 1,742,279 | 317,252 | 2,059,531 |
| 4 th Quarter | 1,842,250 | 323,415 | 2,165,665 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-2013"

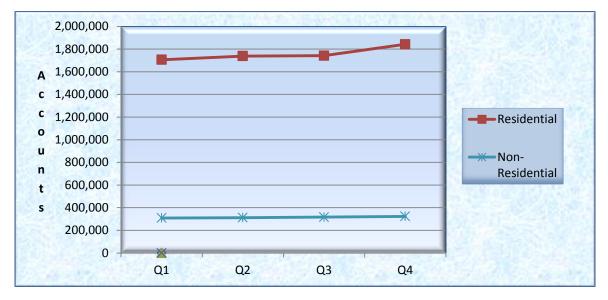


Figure 1 - EGS Customer Accounts: Trends: 2013 Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-2013"

| Table 3 - Number of Customer Accounts by EDC Service Territories: | |
|---|--|
| Dec. 31, 2013 | |
| Residential and Non-Residential | |

| | | er Residentia ccounts | Number Non- Residential Accounts | | | Т | otal Numbe Accounts | r | |
|---------------|-----------|--------------------------|--|---------|---------|----|------------------------|-----------|----|
| EDC | EGS | Total | % | EGS | Total | % | EGS | Total | % |
| Citizens | 0 | 5,730 | 0 | 0 | 1,153 | 0 | 0 | 6,883 | 0 |
| Duquesne | 232,966 | 528,087 | 44 | 28,873 | 61,996 | 47 | 261,839 | 590,083 | 44 |
| UGI | 5 | 55,383 | .01 | 730 | 8,489 | 9 | 735 | 63,872 | 1 |
| Met-Ed | 174,042 | 488,815 | 36 | 30,764 | 66,903 | 46 | 204,806 | 555,718 | 37 |
| Penelec | 185,392 | 499,946 | 37 | 39,385 | 85,948 | 46 | 224,777 | 585,894 | 38 |
| Penn Power | 51,898 | 141,414 | 37 | 8,703 | 20,465 | 43 | 60,601 | 161,879 | 37 |
| PECO | 450,387 | 1,423,104 | 32 | 82,864 | 165,106 | 50 | 533,251 | 1,588,210 | 34 |
| Pike | 2,121 | 3,583 | 59 | 499 | 928 | 54 | 2,620 | 4,511 | 58 |
| PPL | 549,019 | 1,230,960 | 45 | 93,848 | 179,596 | 52 | 642,867 | 1,410,556 | 46 |
| Wellsboro | 0 | 5,078 | 0 | 0 | 1,180 | 0 | 0 | 6,258 | 0 |
| West Penn | 196,420 | 616,857 | 32 | 37,749 | 102,406 | 37 | 234,169 | 719,263 | 33 |
| Total | 1,842,250 | 4,998,957 | 37 | 323,415 | 694,170 | 47 | 2,165,665 | 5,693,127 | 38 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-4th Quarter 2013"

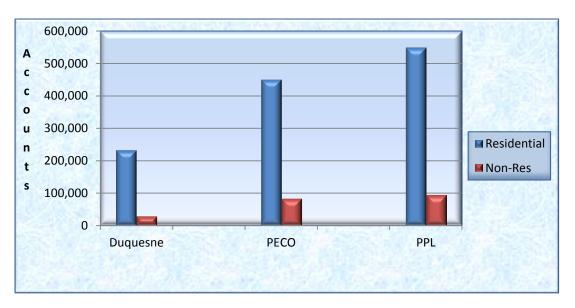


Figure 2 - Number of EGS Customer Accounts: Dec. 31, 2013 Top Three EDC Territories with EGS Customer Accounts Residential and Non-Residential

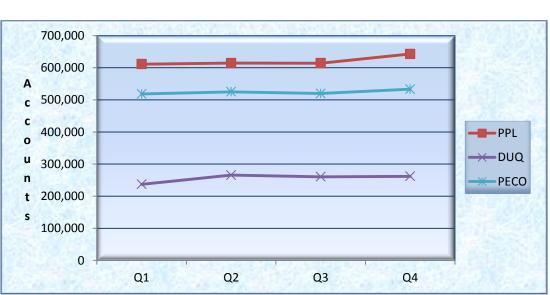


Figure 3 - EGS Customer Accounts: Trends: 2013 Top Three EDC Territories with EGS Customer Accounts Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports - 2013"

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013"

2. Small, Medium and Large Non-Residential

As of Dec. 31, 2013, the category of small non-residential customers had the highest number of EGS non-residential customer accounts, while large nonresidential was the category with the most EGS MWh sales. On a total basis, the category of large non-residential had the highest percentage of customer accounts and MWhs served by EGSs. See the Appendix for definitions of small, medium and large non-residential.

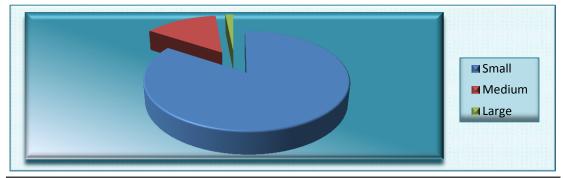
| | Sn | nall | Меа | lium | Large | | |
|----------------------------|-----------------------------------|---------------------------|-----------------------------------|---------------|-----------------------------------|---------------------------|--|
| | Customer Accounts ^ª | MWh Sales [♭] | Customer Accounts ^ª | MWh Sales⁵ | Customer Accounts ^ª | MWh Sales [♭] | |
| Total Served by EGSs | 272,599 | 8,307,580 | 45,795 | 15,707,162 | 5,021 | 41,357,191 | |
| Total Served EGSs and EDCs | 613,620 | 13,211,904 | 74,996 | 19,507,989 | 5,554 | 43,231,407 | |
| Percent Served by EGSs | 44 | 63 | 61 | 81 | 90 | 96 | |

Table 4 - Number of Customer Accounts and MWh Sales: 2013 Small, Medium and Large Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013" (a) "Customer Accounts" data is reported as of December 31;

(b) "MWh Sales" data is the quarterly sum of each quarter reported during the year.





Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013"

Figure 5 - EGS MWh Sales: Jan. 1, 2013 to Dec. 31, 2013 Small, Medium and Large Non-Residential



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013" MWh Sales is the quarterly sum of each quarter reported during the year.

Table 5 - Number of Customer Accounts by EDC Service TerritoriesDec.31, 2013Small, Medium and Large Non-Residential

| | Number Small Non-Residential Accounts | | | Number Medium Non-Residential Accounts | | | Number Large Non-Residential Accounts | | |
|------------|---|---------|----|--|--------|----|---|-------|----|
| EDC | EGS | Total | % | EGS | Total | % | EGS | Total | % |
| Citizens | 0 | 1,112 | 0 | 0 | 36 | 0 | 0 | 5 | 0 |
| Duquesne | 21,320 | 50,579 | 42 | 6,714 | 10,521 | 64 | 839 | 896 | 94 |
| UGI | 613 | 8,278 | 7 | 86 | 168 | 51 | 31 | 43 | 72 |
| Met-Ed | 15,995 | 42,002 | 38 | 13,982 | 24,032 | 58 | 787 | 869 | 91 |
| Penelec | 22,318 | 56,346 | 40 | 16,279 | 28,713 | 57 | 788 | 889 | 89 |
| Penn Power | 7,665 | 18,943 | 40 | 911 | 1,372 | 66 | 127 | 150 | 85 |
| PECO | 75,946 | 156,670 | 48 | 5,183 | 6,559 | 79 | 1,735 | 1,877 | 96 |
| Pike | 495 | 921 | 54 | 0 | 0 | 0 | 4 | 7 | 57 |
| PPL | 92,678 | 178,282 | 52 | 1,036 | 1,160 | 89 | 134 | 154 | 87 |
| Wellsboro | 0 | 822 | 0 | 0 | 344 | 0 | 0 | 14 | 0 |
| West Penn | 35,569 | 99,665 | 36 | 1,604 | 2,091 | 77 | 576 | 650 | 89 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: 4th Quarter 2013" See Appendix for definitions of small, medium and large non-residential classifications.

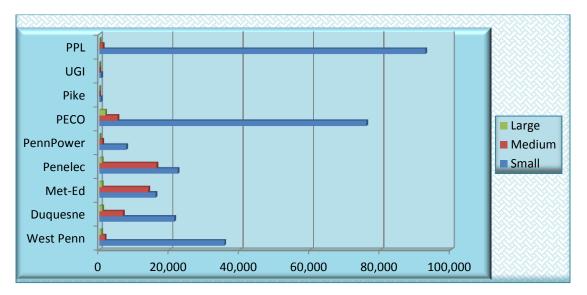


Figure 6 - Number of EGS Customer Accounts by Classification: Dec. 31, 2013 Small, Medium and Large Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-4th Quarter 2013"

B. MWh Sales

1. Residential and Non-Residential

EGS sales in Pennsylvania totaled 80,428,285 MWhs during the 12-month period from Jan. 1, 2013 to Dec. 31, 2013. This represents an increase of 4,464,210 MWhs (6 percent) compared to 75,964,075 MWhs during the 12-month period from Jan. 1, 2012 to Dec. 31, 2012. From the first quarter to fourth quarter of 2013, EGS sales decreased 5 percent. EGS MWh sales in the residential and non-residential classes decreased 10 percent and 0.2 percent, respectively.

For the year, PECO, West Penn Power Co. (West Penn) and Duquesne had the highest EGS MWh sales in 2013, predominantly in the non-residential sector. However, as shown below, EGS MWh sales in these EDC service territories increased or decreased depending on the quarter. This variation could be due to seasonal weather factors.

| Year and Quarter | Residential | Non-Residential | Total |
|-------------------------|-------------|-----------------|------------|
| End-of-Year | | | |
| 2012 | 11,789,375 | 64,174,700 | 75,964,075 |
| 2013 | 15,056,352 | 65,371,933 | 80,428,285 |
| 2013 Quarter | | | |
| 1st Quarter | 4,111,204 | 15,968,933 | 20,080,137 |
| 2 nd Quarter | 3,261,620 | 16,119,753 | 19,381,373 |
| 3 rd Quarter | 3,983,747 | 17,339,988 | 21,323,735 |
| 4 th Quarter | 3,699,781 | 15,943,259 | 19,109,769 |

Table 6 - EGS MWh Sales: 2013Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

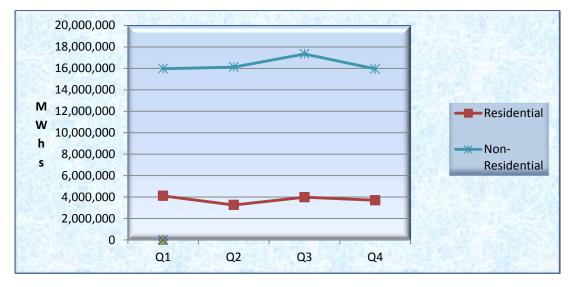


Figure 7 - EGS MWh Sales: Trends: 2013 Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

| | Residential and Non-Residential | | | | | | | | | |
|------------|---------------------------------|------------|-----|------------|------------------------|-------------------|------------|------------|----|--|
| | Residential Sales (MWh) | | | | idential Sales MWh) | Total Sales (MWh) | | | | |
| EDC | EGS | Total | % | EGS | Total | % | EGS | Total | % | |
| Citizens | 0 | 85,564 | 0 | 0 | 82,835 | 0 | 0 | 168,399 | 0 | |
| Duquesne | 1,996,780 | 4,090,905 | 49 | 8,682,797 | 9,892,143 | 88 | 10,679,577 | 13,983,048 | 76 | |
| UGI | 174 | 553,014 | .03 | 233,234 | 440,319 | 53 | 233,408 | 993,333 | 24 | |
| Met-Ed | 1,806,240 | 5,494,959 | 33 | 7,328,755 | 8,308,263 | 88 | 9,134,995 | 13,803,222 | 66 | |
| Penelec | 1,609,819 | 4,646,688 | 35 | 8,090,788 | 9,339,853 | 87 | 9,700,607 | 13,986,541 | 69 | |
| Penn Power | 555,596 | 1,697,208 | 33 | 2,419,030 | 2,843,433 | 85 | 2,974,626 | 4,540,641 | 66 | |
| PECO | 4,507,465 | 13,343,255 | 27 | 21,458,489 | 24,785,993 | 86 | 25,965,954 | 38,129,248 | 65 | |
| Pike | 6,436 | 10,840 | 59 | 8,121 | 15,924 | 51 | 14,557 | 26,764 | 54 | |
| PPL | 2,331,885 | 4,804,236 | 49 | 6,897,858 | 7,463,091 | 92 | 9,229,743 | 12,267,327 | 75 | |
| Wellsboro | 0 | 44,175 | 0 | 0 | 75,041 | 0 | 0 | 119,216 | 0 | |
| West Penn | 2,241,957 | 7,238,412 | 31 | 10,252,861 | 12,704,405 | 81 | 12,494,818 | 19,942,817 | 63 | |

Table 7 - MWh Sales by EDCs Service Territories Jan. 1, 2013 to Dec. 31, 2013 Residential and Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

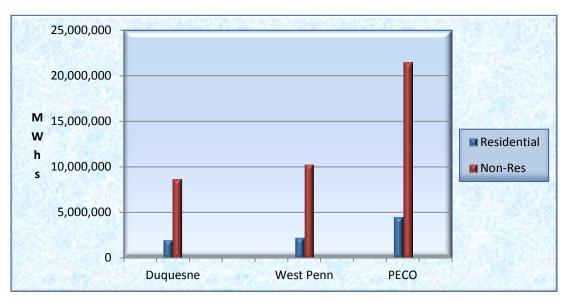
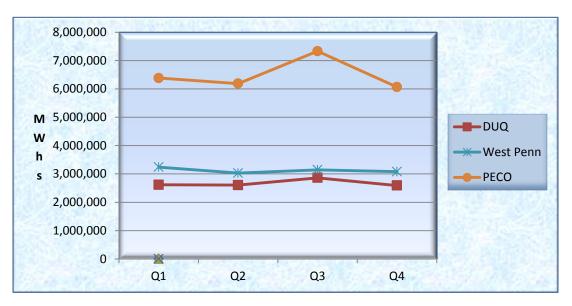


Figure 8 - EGS MWh Sales -Top Three EDC Territories with EGS MWh Sales Jan. 1, 2013 to Dec. 31, 2013 Residential and Non-Residential

Figure 9 - EGS MWh Sales: Trends: 2013 Top Three EDC Territories with EGS MWh Sales Residential and Non-Residential



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

2. Small, Medium and Large Non-Residential

| Table 8 - MWh Sales by EDC Service Territories | |
|--|--|
| Jan. 1, 2013 to Dec. 31, 2013 | |
| Small, Medium and Large Non-Residential | |

| | | on-Resider ccounts | ntial | Medium Non-Residential Accounts | | | Large Non-Residential Accounts | | | |
|------------|-----------|-----------------------|-------|------------------------------------|-----------|----|-----------------------------------|------------|----|--|
| EDC | EGS | Total | % | EGS | Total | % | EGS | Total | % | |
| Citizens | 0 | 29,640 | 0 | 0 | 30,253 | 0 | 0 | 22,942 | 0 | |
| Duquesne | 363,851 | 756,598 | 48 | 1,832,852 | 2,491,284 | 74 | 6,486,094 | 6,644,261 | 98 | |
| UGI | 33,881 | 154,299 | 22 | 61,170 | 104,972 | 58 | 138,183 | 181,048 | 76 | |
| Met-Ed | 93,941 | 238,326 | 39 | 2,027,251 | 2,729,661 | 74 | 5,207,563 | 5,340,276 | 98 | |
| Penelec | 134,543 | 332,609 | 40 | 2,360,423 | 3,259,030 | 72 | 5,595,822 | 5,748,213 | 97 | |
| Penn Power | 234,281 | 481,115 | 49 | 718,095 | 871,191 | 82 | 1,466,654 | 1,491,127 | 98 | |
| PECO | 2,953,070 | 4,904,294 | 60 | 3,845,895 | 4,604,995 | 84 | 14,659,524 | 15,276,704 | 96 | |
| Pike | 5,804 | 11,055 | 53 | 0 | 0 | 0 | 2,317 | 4,869 | 48 | |
| PPL | 3,000762 | 3,514,642 | 85 | 2,000,074 | 2,042,596 | 98 | 1,897,022 | 1,905,853 | 99 | |
| Wellsboro | 0 | 5,101 | 0 | 0 | 27,289 | 0 | 0 | 42,651 | 0 | |
| West Penn | 1,487,447 | 2,784,225 | 53 | 2,861,402 | 3,346,718 | 85 | 5,904,012 | 6,573,463 | 90 | |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: 4th Quarter 2013" See Appendix for definitions of small, medium and large non-residential classifications. MWh Sales data is the quarterly sum of each quarter reported during the year.

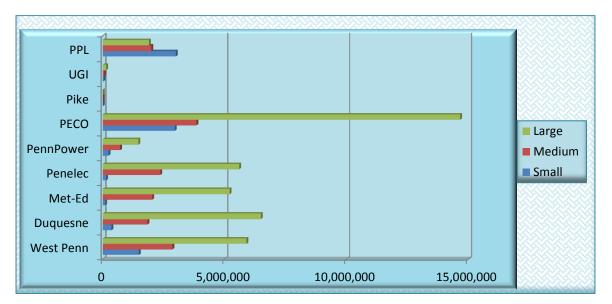


Figure 10 - EGS MWh Sales by Classification: Jan. 1, 2013 to Dec. 31, 2013 Small, Medium and Large Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports- 2013" MWh Sales data is the quarterly sum of each quarter reported during the year.

III. Time-Varying Rates

This section provides information on trends as defined in the Commission's regulations for:

Time-of-Use (TOU)

- Total Number of EDC TOU Customer Accounts Served by EGSs

 52 Pa Code §54.203(a)(2)(vi)
- Total Number of EDC TOU Customer Accounts Served by EGSs and EDC
 - o 52 Pa Code §54.203(a)(2)(vii)-
- MWh Sales of EGSs; MWh Sales of EGSs and EDC
 - 。 §54.203 (a)(2)(viii)(ix)-

Hourly/Real-Time Price

- Total Number of EDC Hourly/Real-Time Priced Customer Accounts Served by EGSs
 - 52 Pa Code §54.203 (a)(2)(x)(xi)-
- Total Number of EDC Hourly/Real-Time Priced Customer Accounts Served by EGSs and EDC
 - 52 Pa Code §54.203 (a)(2)(x)(xi)-
- MWh Sales of EGSs; MWh Sales of EGSs and EDC
 - Pa Code §54.203 (a)(2)(xii)(xiii)-

A. Time of Use

During 2013, the number of EDC TOU customer accounts declined 4 percent while MWh sales for EDC TOU programs declined 16 percent. PECO, Metropolitan Edison Co. (Met-Ed), Pennsylvania Electric Co. (Penelec), PPL and UGI Utilities (UGI) reported TOU customer accounts, predominantly in the residential class. The medium non-residential class had the most non-residential EDC TOU customer accounts. See the Appendix for definitions of small, medium and large non-residential classes.

| Year and Quarter | (a) Number of Accounts | (b) MWh Sales |
|-------------------------|------------------------|---------------|
| End-of-Year | | |
| 2012 | 69,333 | 1,676,802 |
| 2013 | 65,488 | 1,387,839 |
| 2013 Quarter | | |
| 1st Quarter | 68,017 | 396,972 |
| 2 nd Quarter | 67,265 | 338,930 |
| 3 rd Quarter | 66,263 | 318,487 |
| 4 th Quarter | 65,488 | 333,450 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2013"

(a) Total Number of EDCs TOU Customer Accounts Served by EGSs and EDCs. 52 Pa Code §54.203(a)(2)(vii);
(b) MWh Sales of EGSs and EDCs. §54.203 (a)(2)(viii)(ix).

Table 10 - Number of EDCs' TOU Customer Accounts Dec. 31, 2013 **Residential and Non-Residential**

| | Number Residential Accounts | | Number Non- Residential Accounts | | | Total Accounts | | | |
|------------|--------------------------------|--------------------|-------------------------------------|------------------|--------|-------------------|------------------|--------------------|----------------|
| EDC | EGS ^a | Total ^b | % ^c | EGS ^a | Totalb | % ^c | EGS ^a | Total ^b | % ^c |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UGI | 0 | 6 | 0 | 0 | 0 | 0 | 0 | 6 | 0 |
| Met-Ed | 16,000 | 42,057 | 38 | 1,010 | 1,528 | 66 | 17,010 | 43,585 | 39 |
| Penelec | 8,639 | 19,997 | 43 | 86 | 218 | 39 | 8,725 | 20,215 | 43 |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PECO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PPL | 0 | 1,588 | 0 | 0 | 94 | 0 | 0 | 1,682 | 0 |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| West Penn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 24,639 | 63,648 | 39 | 1,096 | 1,840 | 60 | 25,735 | 65,488 | 39 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013"
(a) Total Number of EDCs TOU Customer Accounts Served by EGSs. 52 Pa Code §54.203(a)(2)(vi);
(b) Total Number of EDCs TOU Customer Accounts Served by EGSs and EDCs. 52 Pa Code §54.203(a)(2)(vii);
(c) Percent of EDCs TOU Customer Accounts Served by EGSs.

Table 11 - Number of EDCs' TOU Customer Accounts Dec. 31, 2013 Small, Medium and Large Non-Residential

| | Number Small Non-Residential Accounts | | Number Medium Non-Residential Accounts | | | Number Large Non-Residential Accounts | | | |
|------------|---|--------------------------|--|------------------|--------------------|---|------------------|--------------------|----|
| EDC | EGS ^a | <i>Total^b</i> | % ^c | EGS ^a | Total ^b | % ^c | EGS ^a | Total ^b | %c |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UGI | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Met-Ed | 46 | 110 | 21 | 964 | 1,418 | 68 | 0 | 0 | 0 |
| Penelec | 86 | 218 | 39 | 0 | 0 | 0 | 0 | 0 | 0 |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PECO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PPL | 0 | 94 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| West Penn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 132 | 422 | 31 | 964 | 1,418 | 68 | 0 | 0 | 0 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013"
(a) Total Number of EDCs TOU Customer Accounts Served by EGSs. 52 Pa Code §54.203(a)(2)(vi);
(b) Total Number of EDCs TOU Customer Accounts Served by EGSs and EDCs. 52 Pa Code §54.203(a)(2)(vii);
(c) Percent of EDCs TOU Customer Accounts Served by EGSs.

Table 12 – EDCs' TOU Customer Accounts MWh Sales Jan. 1, 2013 to Dec. 31, 2013 **Residential and Non-Residential**

| | Resident | tial Sales (M | Wh) | Non-Residential Sales (MWh) | | Total Sales (MWh) | | | |
|------------|------------------|--------------------|----------------|--------------------------------|--------------------|-------------------|------------------|--------------------|----------------|
| EDC | EGS ^a | Total ^b | % ^c | EGS ^ª | Total ^b | % ^c | EGS ^a | Total ^b | % ^c |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UGI | 0 | 40 | 0 | 0 | 0 | 0 | 0 | 40 | 0 |
| Met-Ed | 239,728 | 704,565 | 34 | 302,624 | 358,077 | 85 | 542,352 | 1,062,642 | 51 |
| Penelec | 128,447 | 308,167 | 42 | 3,807 | 8,564 | 44 | 132,254 | 316,731 | 42 |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PECO | 0 | 79 | 0 | 0 | 0 | 0 | 0 | 79 | 0 |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PPL | 0 | 8,138 | 0 | 0 | 209 | 0 | 0 | 8,347 | 0 |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| West Penn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 368,175 | 1,020,989 | 36 | 306,431 | 366,850 | 84 | 674,606 | 1,387,839 | 49 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013"
(a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(viii)(ix);
(b) MWh Sales of EGSs and EDCs. 52 Pa Code §54.203(a)(2)(viii)(ix);

(c) Percent of MWh Sales of EGSs; MWh Sales data is the quarterly sum of each quarter reported during the year

Table 13 – EDCs' TOU Customer Accounts MWh Sales Jan. 1, 2013 to Dec. 31, 2013 Small, Medium and Large Non-Residential

| | Small No Ac | n-Reside counts | ential | Medium Non-Residential Accounts | | | Large Non-Residential Accounts | | |
|------------|------------------|--------------------|----------------|------------------------------------|--------------------------|----------------|-----------------------------------|--------------------------|----------------|
| EDC | EGS ^a | Total ^b | % ^c | EGS | <i>Total^b</i> | % ^c | EGS ^a | <i>Total^b</i> | % ^c |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| UGI | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Met-Ed | 2,779 | 5,682 | 21 | 299,845 | 352,395 | 85 | 0 | 0 | 0 |
| Penelec | 3,807 | 8,564 | 44 | 0 | 0 | 0 | 0 | 0 | 0 |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PECO | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PPL | 0 | 209 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| West Penn | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 6,586 | 14,455 | 46 | 299,845 | 352,395 | 85 | 0 | 0 | 0 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013"
(a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(viii)(ix);
(b) MWh Sales of EGSs and EDCs. 52 Pa Code §54.203(a)(2)(viii)(ix);
(c) Percent of MWh Sales of EGSs; MWh Sales data is the quarterly sum of each quarter reported during the year.

B. Hourly/Real-Time Price

During 2013, the number of EDCs' hourly/real-time price customer accounts increased 0.41 percent, while MWh sales decreased 1.17 percent. PECO, Duquesne, Met-Ed, Penelec, West Penn, Pennsylvania Power Co. (Penn Power), PPL and UGI reported hourly/real-time price customer accounts only for the non-residential class. The large non-residential class had the most hourly/real-time price customer accounts. See Appendix for definitions of small, medium and large non-residential classes.

Table 14 - Number of EDCs' Hourly/Real-Time Priced Customer Accounts and MWh Sales: 2013

| Year and Quarter | (a) Number of Accounts | (b) MWh Sales |
|-------------------------|------------------------|---------------|
| End-of-Year | | |
| 2012 | 5,478 | 42,452,122 |
| 2013 | 5,421 | 42,851,584 |
| 2013 Quarter | | |
| 1st Quarter | 5,399 | 10,563,124 |
| 2 nd Quarter | 5,479 | 10,605,319 |
| 3 rd Quarter | 5,437 | 11,243,471 |
| 4 th Quarter | 5,421 | 10,439,670 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—2013" (a) Total Number of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs and EDCs.

52 Pa Code §54.203 (a)(2)(x)(xi);

(b) MWh Sales of EGSs and EDCs. Pa Code §54.203 (a)(2)(xii)(xiii);

MWh Sales data is the quarterly sum of each quarter reported during the year.

Table 15 - Number of EDCs' Hourly/Real-Time Priced Customer Accounts Dec. 31, 2013 **Residential and Non-Residential**

| | Number Residential Accounts | | | Non | Number Non-Residential Accounts | | | Total Accounts | | |
|------------|--------------------------------|--------------------------|----------------|------------------|---------------------------------------|----------------|------------------|--------------------------|----------------|--|
| EDC | EGS ^a | <i>Total^b</i> | % ^c | EGS ^a | Total^b | % ^c | EGS ^a | <i>Total^b</i> | % ^c | |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Duquesne | 0 | 0 | 0 | 839 | 896 | 94 | 839 | 896 | 94 | |
| UGI | 0 | 0 | 0 | 31 | 43 | 72 | 31 | 43 | 72 | |
| Met-Ed | 0 | 0 | 0 | 787 | 869 | 91 | 787 | 869 | 91 | |
| Penelec | 0 | 0 | 0 | 788 | 889 | 89 | 788 | 889 | 89 | |
| Penn Power | 0 | 0 | 0 | 127 | 150 | 85 | 127 | 150 | 85 | |
| PECO | 0 | 0 | 0 | 1,735 | 1,877 | 92 | 1,735 | 1,877 | 92 | |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| PPL | 0 | 0 | 0 | 0 | 47 | 0 | 0 | 47 | 0 | |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| West Penn | 0 | 0 | 0 | 576 | 650 | 89 | 576 | 650 | 89 | |
| Total | 0 | 0 | 0 | 4,883 | 5,421 | 90 | 4,883 | 5,421 | 90 | |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013" (a) Total Number of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs. 52 Pa Code §54.203

 (a)(2)(x)(xi);
 (b) Total Number of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs and EDCs; 52 Pa Code §54.203 (a)(2)(x)(xi);
(c) Percent of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs.

Table 16 - Number of EDCs' Hourly/Real-Time Priced Customer Accounts Dec. 31, 2013 Small, Medium and Large Non-Residential

| | Non- | nber Sma Resident ccounts | | Number Medium Non-Residential Accounts | | | Number Large Non-Residential Accounts | | |
|------------|------------------|---------------------------------|----------------|--|--------------------|----------------|--|--------------------|----------------|
| EDC | EGS ^a | Total ^b | % ^c | EGS ^ª | Total [⊳] | % ^c | EGSª | Total ^b | % ^c |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 839 | 896 | 94 |
| UGI | 0 | 0 | 0 | 0 | 0 | 0 | 31 | 43 | 72 |
| Met-Ed | 0 | 0 | 0 | 0 | 0 | 0 | 787 | 869 | 91 |
| Penelec | 0 | 0 | 0 | 0 | 0 | 0 | 788 | 889 | 89 |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 127 | 150 | 85 |
| PECO | 0 | 0 | 0 | 0 | 0 | 0 | 1,735 | 1,877 | 92 |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| PPL | 0 | 3 | 0 | 0 | 24 | 0 | 0 | 20 | 0 |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| West Penn | 0 | 0 | 0 | 0 | 0 | 0 | 576 | 650 | 89 |
| Total | 0 | 3 | 0 | 0 | 24 | 0 | 4,883 | 5,394 | 91 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2013" (a) Total Number of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs. 52 Pa Code §54.203 (a)(2)(x)(xi);

(b) Total Number of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs and EDCs. 52 Pa Code §54.203 (a)(2)(x)(xi);
(c) Percent of EDCs Hourly/Real Time Priced Customer Accounts Served by EGSs.

Table 17 - Hourly/Real-Time Priced MWh Sales by EDC Service TerritoriesJan. 1, 2013 to Dec. 31, 2013 **Residential and Non-Residential**

| | Resid | dential S (MWh) | ales | Non-Residential Sales (MWh) | | | Total Sales (MWh) | | | |
|------------|------------------|--------------------------|----------------|-----------------------------|--------------------|----------------|-------------------|--------------------|----------------|--|
| EDC | EGS ^a | <i>Total^b</i> | % ^c | EGS ^a | Total ^b | % ^c | EGS ^a | Total ^b | % ^c | |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Duquesne | 0 | 0 | 0 | 6,486,094 | 6,644,261 | 98 | 6,486,094 | 6,644,261 | 98 | |
| UGI | 0 | 0 | 0 | 138,183 | 181,048 | 76 | 138,183 | 181,048 | 76 | |
| Met-Ed | 0 | 0 | 0 | 5,207,563 | 5,340,276 | 98 | 5,207,563 | 5,340,276 | 98 | |
| Penelec | 0 | 0 | 0 | 5,595,822 | 5,748,213 | 97 | 5,595,822 | 5,748,213 | 97 | |
| Penn Power | 0 | 0 | 0 | 1,466,654 | 1,497,983 | 98 | 1,466,654 | 1,497,983 | 98 | |
| PECO | 0 | 0 | 0 | 14,659,524 | 15,276,704 | 96 | 14,659,524 | 15,276,704 | 96 | |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| PPL | 0 | 0 | 0 | 0 | 42,090 | 0 | 0 | 42,090 | 0 | |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| West Penn | 0 | 0 | 0 | 7,306,218 | 8,121,009 | 90 | 7,306,218 | 8,121,009 | 90 | |
| Total | 0 | 0 | 0 | 40,860,058 | 42,851,584 | 95 | 40,860,058 | 42,851,584 | 95 | |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports— 2013"
(a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(xii) (xiii));
(b) MWh Sales of EGSs and EDCs. 52 Pa Code §54.203(a)(2)(xii) (xiii);

(c) Percent MWh Sales of EGSs;

MWh Sales data is the quarterly sum of each quarter reported during the year.

Table 18 – EDCs' Hourly/Real-Time Priced Customer Accounts MWh Sales Jan. 1, 2013 to Dec. 31, 2013 Small, Medium and Large Non-Residential

| | | Small -Resident Accounts | ial | Medium Non-Residential Accounts | | | Large Non-Residential Accounts | | | |
|------------|------------------|--------------------------------|----------------|------------------------------------|--------------------|----------------|-----------------------------------|--------------------|----------------|--|
| EDC | EGS ^a | Total ^b | % ^c | EGS ^a | Total ^b | % ^c | EGS ^a | Total ^b | % ^c | |
| Citizens | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Duquesne | 0 | 0 | 0 | 0 | 0 | 0 | 6,486,094 | 6,644,261 | 98 | |
| UGI | 0 | 0 | 0 | 0 | 0 | 0 | 138,183 | 181,048 | 76 | |
| Met-Ed | 0 | 0 | 0 | 0 | 0 | 0 | 5,207,563 | 5,340,276 | 98 | |
| Penelec | 0 | 0 | 0 | 0 | 0 | 0 | 5,595,822 | 5,748,213 | 97 | |
| Penn Power | 0 | 0 | 0 | 0 | 0 | 0 | 1,466,654 | 1,497,983 | 98 | |
| PECO | 0 | 0 | 0 | 0 | 0 | 0 | 14,659,524 | 15,276,704 | 96 | |
| Pike | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| PPL | 0 | 2,721 | 0 | 0 | 30,538 | 0 | 0 | 8,831 | 0 | |
| Wellsboro | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| West Penn | 0 | 0 | 0 | 1,402,206 | 1,547,546 | 91 | 5,904,012 | 6,573,463 | 90 | |
| Total | 0 | 2,721 | 0 | 1,402,206 | 1,578,084 | 89 | 39,457,852 | 41,270,779 | 96 | |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports- 2013"

(a) MWh Sales of EGSs. 52 Pa Code §54.203(a)(2)(xii) (xiii);
 (b) MWh Sales of EGSs and EDCs. 52 Pa Code §54.203(a)(2)(xii) (xiii);

(c) Percent MWh Sales of EGSs.

MWh Sales data is the quarterly sum of each quarter reported during the year.

IV. Number of Active EGSs in EDC Service Territories

This section summarizes the number of active EGSs serving customer accounts in EDC service territories on Dec. 31, 2012 and Dec. 31, 2013. An active EGS is defined as "an EGS that is licensed to provide retail electric generation service and is providing that service to one or more customers." The data is presented for residential/non-residential and small, medium and large non-residential classes.

From Dec. 31, 2012 through Dec. 31, 2013, the number of active EGSs increased in Duquesne, UGI, Met-Ed, Penelec, PennPower, PECO, PPL and West Penn service territories. PPL, PECO and Duquesne reported the most active EGSs during this period, predominantly in the non-residential class. The small class had the most active non-residential EGSs. See Appendix for definitions of small, medium and large non-residential classes.

Table 19 - Number of Active EGSs by EDC Service Territories Dec. 31, 2013 Residential and Non-Residential

| EDC | # Active EGSs Residential 2012 | # Active EGSs Residential 2013 | # Active EGSs Non-Residential 2012 | # Active EGSs Non-Residential 2013 |
|------------|--------------------------------------|--------------------------------------|--|--|
| Citizens | 0 | 0 | 0 | 0 |
| Duquesne | 41 | 50 | 56 | 62 |
| UGI | 3 | 2 | 4 | 5 |
| Met-Ed | 30 | 47 | 38 | 54 |
| Penelec | 26 | 45 | 30 | 48 |
| Penn Power | 11 | 19 | 15 | 24 |
| PECO | 67 | 77 | 77 | 85 |
| Pike | 3 | 3 | 3 | 3 |
| PPL | 65 | 74 | 77 | 89 |
| Wellsboro | 0 | 0 | 0 | 0 |
| West Penn | 26 | 39 | 32 | 44 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2012 and 2013"

Residential and Non-Residential PPL Pike PECO PennPower Non-Residential Penelec Residential Met-Ed UGI Duquesne West Penn 0 20 40 60 80 100

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-4th Quarter 2013"

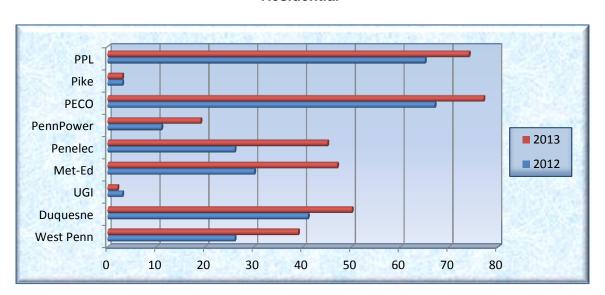


Figure 12 - Active EGSs by EDC Service Territories Dec. 31, 2013 Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2012 and 2013"

Figure 11 - Active EGSs by EDC Service Territories Dec. 31, 2013 Residential and Non-Residential

PPL Pike PECO PennPower 2013 Penelec 2012 Met-Ed UGI Duquesne West Penn 0 40 60 80 20 100

Figure 13 - Active EGSs by EDC Service Territories Dec. 31, 2013 Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports—4th Quarter 2012 and 2013"

Table 20 - Number of Active EGSs by EDC Service Territories: Dec. 31, 2013 Small, Medium and Large Non-Residential

| EDC | # EGSs- Small Non-Residential | # EGSs- Medium Non-Residential | # EGSs- Large Non-Residential |
|------------|-------------------------------------|--------------------------------------|-------------------------------------|
| Citizens | 0 | 0 | 0 |
| Duquesne | 57 | 50 | 27 |
| UGI | 5 | 5 | 4 |
| Met-Ed | 51 | 52 | 26 |
| Penelec | 46 | 47 | 27 |
| Penn Power | 22 | 14 | 12 |
| PECO | 83 | 64 | 40 |
| Pike | 3 | 0 | 3 |
| PPL | 83 | 40 | 22 |
| Wellsboro | 0 | 0 | 0 |
| West Penn | 43 | 32 | 22 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-4th Quarter 2013"

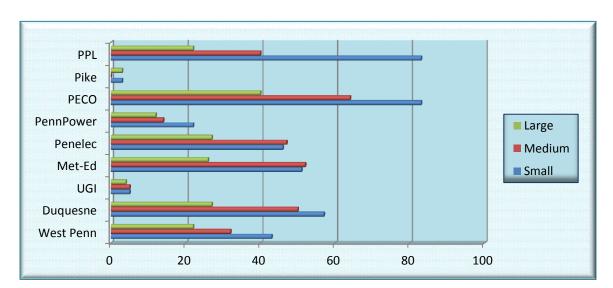


Figure 14 - Active EGSs by EDC Service Territories: Dec. 31, 2013 Small, Medium and Large Non-Residential

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EDC Quarterly Reports-4th Quarter 2013"

V. Electric Generation Supplier Programs

This section summarizes reports submitted to the Commission by 47 active EGSs regarding the number of customer accounts that participated in various programs. An active EGS shall file an annual sales activity report for the previous calendar year with the Commission on or before April 30 of each year. 52 Pa. Code §54.203(a)(6).

As of December 31, 2013, the EDC reports indicate 96 active EGSs. The data in this report only represents information provided by 47 active EGSs. Almost 50% of active EGSs filed the reports.

In September 2013, the Bureau Director of TUS sent a memo via email to remind EGSs of their reporting obligations for retail electricity choice activity. The memo was also posted on the Commission website. In February 2014, TUS sent another reminder by US mail to all EGSs.

Due to confidentiality concerns, the data is reported in the aggregate and does not disclose individual EGS market shares. EGS program categories include: flat and time-varying rates; fixed-term contract lengths; curtailable and green power products; and EGS billing information.

Highlights as of Dec. 31, 2013:

- Flat and Time-Varying Rates:
 - Flat rates (rates that are constant and changes no more frequently than monthly, excluding seasonable rates) had the most customer accounts with 1,065,907 (81 percent) of 1,319,654. The residential class comprised 933,888 (88 percent) of flat-rate accounts. The small class had the most non-residential, flat-rate customer accounts with 108,015 (82 percent) of 132,019.
 - Time-varying rates, including seasonal, other, TOU, hourly/realtime and hybrid, had a combined total of 253,747 (19 percent) of 1,319,654 customer accounts. The small class had the most nonresidential customer accounts in time-varying rates with 46,362 (81 percent) of 57,304;
- *Fixed-Term Contract Lengths*: Two-year, fixed-term contracts had the most customer accounts with 419,819 (43 percent) of 974,503. The residential class comprised most of the two-year, fixed-term accounts with 362,705 (86 percent) of 419,819. The small class had the most non-residential, two-year, fixed-term customer accounts with 44,466 (78 percent) of 57,114;
- <u>Curtailable</u>: Mandatory and voluntary programs had 141 and 693 nonresidential customer accounts, respectively. The medium class had the most non-residential, voluntary, curtailable customer accounts with 444 (64 percent) of 693;
- <u>Green Power</u>: Green power (an electric power rate with greater than required renewable content) had 141,786 customer accounts. The residential class comprised 129,643 (91 percent) of these accounts. The small class had 11,375 (94 percent) of 12,139 non-residential customer accounts;
- <u>Billing</u>: EGSs reported 40,849 customer accounts in Supplier Billing and 2,096 in Auto Payment. The non-residential class comprised 39,217 (96 percent) of 40,849 Supplier Billing accounts. The small class had 25,985 (66 percent) of 39,217 non-residential Supplier Billing customer accounts.

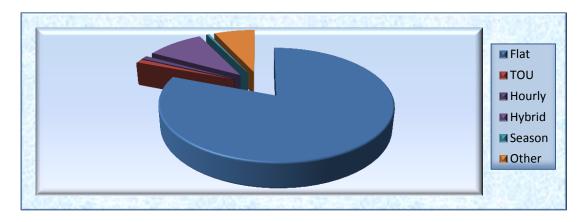
Flat and Time-Varying Rates

Table 21a - Number of EGS Flat and Time-Varying Customer Accounts:Dec. 31, 2013Residential and Non-Residential

| Program | Number Residential Customer Accounts | Number Non-Residential Customer Accounts | Number Residential/ Non-Residential Customer Accounts |
|---------------------|---|--|--|
| Flat Rate | 933,888 | 132,019 | 1,065,907 |
| Time of Use | 14,092 | 602 | 14,694 |
| Hourly/Real Time | 0 | 14,211 | 14,211 |
| Seasonal Rates | 117,056 | 10,617 | 127,673 |
| Hybrid | 494 | 5,575 | 6,069 |
| Other | 64,801 | 26,298 | 91,100 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013 " Data is based on reports submitted by 47 EGSs.



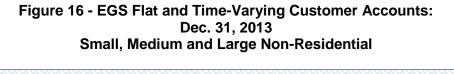


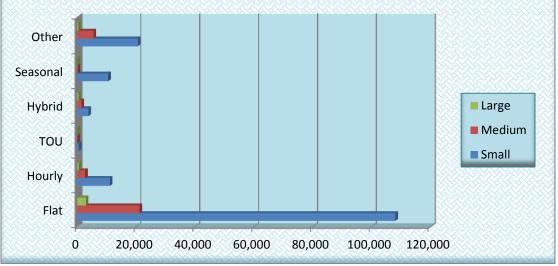
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report—2013" Data is based on reports submitted by 47 active EGSs.

Table 21b - Number of EGS Flat and Time-Varying Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential

| Program | Number Small Customer Accounts | Number Medium Customer Accounts | Number Large Customer Accounts |
|------------------|-----------------------------------|------------------------------------|-----------------------------------|
| Flat Rate | 108,015 | 21,126 | 2,878 |
| Time of Use | 558 | 16 | 28 |
| Hourly/Real Time | 11,047 | 2,656 | 508 |
| Seasonal | 10,494 | 105 | 18 |
| Hybrid | 3,749 | 1,421 | 405 |
| Other | 20,514 | 5,489 | 296 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.





Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report—2013" Data is based on reports submitted by 47 active EGSs.

Fixed-Term Contract Lengths

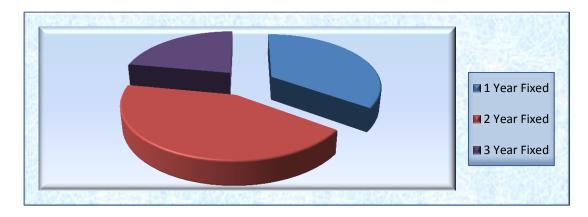
Table 22a - Number of EGS Fixed-Term Contract Customer Accounts: Dec. 31, 2013 Residential and Non-Residential

| Program | Number Residential Customer Accounts | Number Non-Residential Customer Accounts | Number Residential/Non- Residential Customer Accounts |
|-------------------|--|--|--|
| 1 Year Fixed Term | 262,792 | 77,061 | 339,853 |
| 2 Year Fixed term | 362,705 | 57,114 | 419,819 |
| 3 Year Fixed Term | 189,073 | 25,758 | 214,831 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data reports the number of fixed term contract customer accounts by length of the original primary contract, specifying the length in number of years. Pa Code §54.203 (a)(4)(vi). Data Includes customer accounts on flat, seasonal, TOU, and hybrid rate schedules.

Data is based on reports submitted by 47 active EGSs.

Figure 17 - EGS Fixed-Term Contract Customer Accounts: Dec. 31, 2013 Residential and Non-Residential



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data reports the number of fixed term contract customer accounts by length of the original primary contract, specifying the length in number of years. Pa Code §54.203 (a)(4)(vi). Data Includes customer accounts on flat, seasonal, TOU, and hybrid rate schedules. Data is based on reports submitted by 47 active EGSs.

Table 22b - Number of EGS Fixed-Term Contract Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential

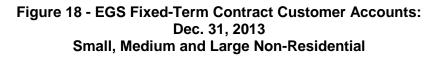
| Program | Number Small Customer Accounts | Number Medium Customer Accounts | Number Large Customer Accounts |
|-------------------|-----------------------------------|------------------------------------|-----------------------------------|
| 1 Year Fixed Term | 65,842 | 9,969 | 1,250 |
| 2 Year Fixed term | 44,466 | 11,279 | 1,369 |
| 3 Year Fixed Term | 20,176 | 4,814 | 768 |

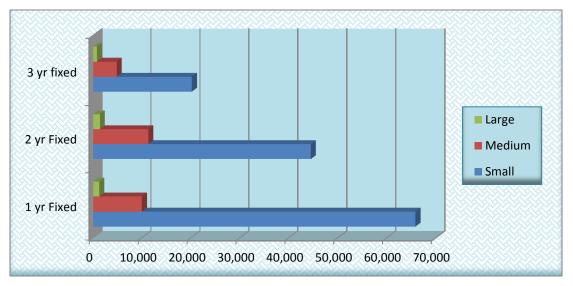
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data reports the number of fixed term contract customer accounts by length of the original primary contract,

specifying the length in number of years. Pa Code §54.203 (a)(4)(vi).

Data Includes customer accounts on flat, seasonal, TOU, and hybrid rate schedules.

Data is based on reports submitted by 47 active EGSs.





Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013 " Data reports the number of fixed term contract customer accounts by length of the original primary contract, specifying the length in number of years. Pa Code §54.203 (a)(4)(vi). Data Includes customer accounts on flat, seasonal, TOU, and hybrid rate schedules. Data is based on reports submitted by 47 active EGSs.

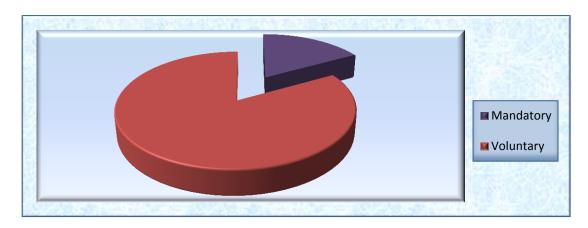
Curtailable Programs

Table 23a - Number of EGS Curtailable Customer Accounts: Dec. 31, 2013 Residential and Non-Residential

| Program Number Residential Customer Accounts | | Number Non-Residential Customer Accounts | |
|---|---|---|--|
| Mandatory Curtailable | 0 | 141 | |
| Voluntary Curtailable | 0 | 693 | |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Figure 19 - EGS Curtailable Customer Accounts: Dec. 31, 2013 Residential and Non-Residential

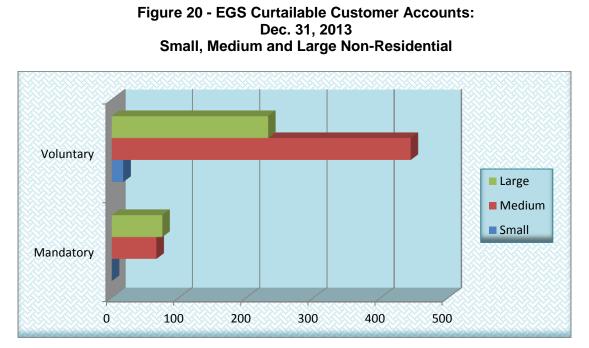


Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Table 23b - Number of EGS Curtailable Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential

| Program | Number Small Customer Accounts | Number Medium Customer Accounts | Number Large Customer Accounts |
|-----------------------|-----------------------------------|------------------------------------|-----------------------------------|
| Mandatory Curtailable | 0 | 66 | 75 |
| Voluntary Curtailable | 17 | 444 | 232 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report—2013" Data is based on reports submitted by 47 active EGSs.

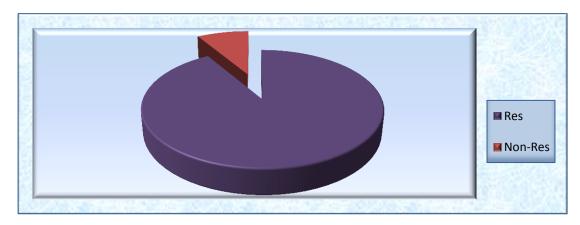
Green Power

Table 24a - Number of EGS Green Power Customer Accounts:Dec. 31, 2013Residential and Non-Residential

| Program | Number Residential Customer Accounts | Number Non-Residential Customer Accounts | Total Residential/ Non-Residential Customer Accounts |
|-------------|---|--|---|
| Green Power | 129,647 | 12,139 | 141,786 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Figure 21 - EGS Green Power Customer Accounts: Dec. 31, 2013 Residential and Non-Residential



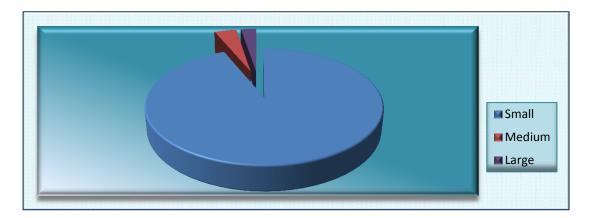
Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Table 24b - Number of EGS Green Power Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential

| Program | Number Small | Number Medium | Number Large |
|-------------|-------------------|-------------------|-------------------|
| | Customer Accounts | Customer Accounts | Customer Accounts |
| Green Power | 11,375 | 448 | 316 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Figure 22 - EGS Green Power Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential



Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

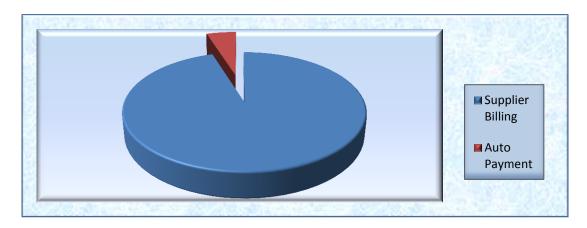
Billing

Table 25a - Number of EGS Billing Customer Accounts: Dec. 31, 2013 Residential and Non-Residential

| Program | Number Residential Customer Accounts | Number Non-Residential Customer Accounts | Total Residential/ Non-Residential Customer Accounts |
|------------------|---|--|---|
| Supplier Billing | 1,632 | 39,217 | 40,849 |
| Auto Payment | 37 | 2,059 | 2,096 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report— 2013" Data is based on reports submitted by 47 active EGSs.

Figure 23 - EGS Billing Customer Accounts: Dec. 31, 2013 Residential and Non-Residential

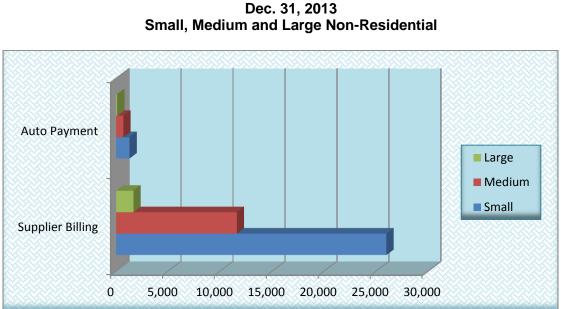


Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report-- 2013" Data is based on reports submitted by 47 active EGSs.

Table 25b - Number of EGS Billing Customer Accounts: Dec. 31, 2013 Small, Medium and Large Non-Residential

| Program | Number Small Customer Accounts | Number Medium Customer Accounts | Number Large Customer Accounts |
|------------------|-----------------------------------|------------------------------------|-----------------------------------|
| Supplier Billing | 25,985 | 11,584 | 1,648 |
| Auto Payment | 1,271 | 684 | 104 |

Source: "PA Retail Electricity Choice Activity Report at Docket L-00070184: EGS Annual Report- 2013" Data is based on reports submitted by 47 active EGSs.



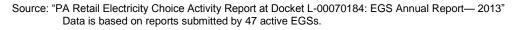


Figure 24 - EGS Billing Customer Accounts: Dec. 31, 2013

VI. Appendix – Definitions

Active EGS – An EGS that is licensed to provide retail electric generation service and is providing that service to one or more customers.

Flat-Rate Customer Account – A customer account that is charged a fixed, cents-per-kwh rate that changes no more frequently than monthly, excluding seasonal rates.

Green Power Customer Account – A retail customer account incorporating electric power supply that has greater-than-required renewable content, as specified in section 3 of the Alternative Energy Portfolio Standards Act (73 P.S § 1648.3).

Hourly/Real-Time Rate – A pricing arrangement based on hourly or daily energy prices.

Hybrid-Rate Customer Account – A retail customer account that is charged via an electric generation pricing arrangement that incorporates hourly and block rates.

Seasonal Rates – Rates which differ in summer/non-summer.

Supplier Billing – Includes all customers who are not billed by the utility for the supplier's services. Also includes customers billed by a billing service other than the utility.

Time-of-Use Rate – A rate that changes at different times of the day or night, or at different times during a 24-hour or 7-day period, but not as frequently as each hour, to reflect the costs of serving the customer during different time periods.

Small, Medium and Large Non-Residential -

Citizens Electric Co.:

Small Non-Residential: General light and power service less than 50 kW.

Medium Non-Residential: General light and power service 50 kW or more.

Large Non-Residential: General light and power service greater than 1000 kW, at primary voltage.

Duquesne Light Co.:

Small Non-Residential: Small commercial and industrial (C&I) customers with maximum registered peak metered demands of less than 25 kW.

Medium Non-Residential: Medium C&I customers with maximum registered peak metered demands of 25 kW or greater and less than 300 kW.

Large Non-Residential: Large C&I customers with maximum registered peak metered demands of 300 kW or greater.

UGI Utilities Inc.:

Small Non-Residential: Annual peak load of less than 100 kW.

Medium Non-Residential: Annual peak load between 100 kW and 500 kW.

Large Non-Residential: Annual peak load of greater than 500 kW.

Annual peak load is defined as the highest one-hour usage in a 12-month period.

Metropolitan Edison Co.:

Small Non-Residential: Secondary service with annual usage of 120,000 kWh or less.

Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh.

Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

Pennsylvania Electric Co.:

Small Non-Residential: Secondary service with annual usage of 120,000 kWh or less.

Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh.

Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

Pennsylvania Power Co.:

Small Non-Residential: Secondary service with annual usage of 120,000 kWh or less.

Medium Non-Residential: Secondary service with annual usage of greater than 120,000 kWh.

Large Non-residential: Primary and transmission service with annual usage greater than 2,000,000 kWh.

PECO Energy Co.:

Small Non-Residential: Registered demand less than 100 kW, GS non-demand metered, lighting.

Medium Non-Residential: Registered demand between 100 kW and 500 kW.

Large Non-Residential: Registered demand greater than 500 kW, rate class EP.

Pike County Light and Power Co.:

Small Non-Residential: Small C&I general service, secondary service and municipal/private lighting.

Medium Non-Residential: N/A

Large Non-Residential: Large C&I – primary service.

PPL Electric Utilities Corp.:

Small Non-Residential: Secondary voltage level-rate classes: BL, GH-1, GH-2, GS-3, IS-1 and street lighting.

Medium Non-Residential: Primary voltage level-rate classes: LP-4 and IS-P.

Large Non-Residential: Transmission voltage level-rate classes: LP-5, LP-6 and LPEP.

Wellsboro Electric Co.:

Small Non-Residential: Small commercial demand of 7 kilowatts or less.

Medium Non-Residential: Small commercial demand of 7 kilowatts or more.

Large Non-Residential: Large commercial demand with primary voltage of 50 kilowatts or more.

West Penn Power Co.:

Small Non-Residential: Rate Schedules 20, 22, 23 and 24.

Medium Non-Residential: Rate Schedule 30.

Large Non-Residential: Rate Schedules 40, 41, 44, 46 and Tariff 37.



Published by: Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265 www.puc.pa.gov