

2005 Collection Data for the Major Electric and Gas Companies

2005 Company	Gross Residential Revenues	Gross Residential Write-Offs	Gross Res. Write-Offs Ratio	Residential Recoveries	Net Residential Write-Offs	Net Res. Write-Offs Ratio	Residential Recovery Rate	56.231 Residential Customers
Allegheny	\$ 482,974,436	\$ 7,643,658	1.58%	\$ 2,133,679	\$ 5,509,979	1.14%	27.91%	604,305
Duquesne	\$ 363,023,022	\$ 9,371,658	2.58%	\$ 1,860,231	\$ 7,511,427	2.07%	19.85%	524,695
Met.Ed.	\$ 487,495,533	\$ 10,439,196	2.14%	\$ 1,242,921	\$ 9,196,275	1.89%	11.91%	467,456
PECO	\$ 2,219,005,806	\$ 44,664,754	2.01%	\$ 18,046,990	\$ 26,617,764	1.20%	40.41%	1,399,449
Penelec	\$ 389,251,205	\$ 10,034,340	2.58%	\$ 1,148,186	\$ 8,886,154	2.28%	11.44%	505,372
Penn Power	\$ 147,271,058	\$ 3,340,752	2.27%	\$ 320,144	\$ 3,020,608	2.05%	9.58%	138,505
PPL	\$ 1,272,490,051	\$ 19,078,568	1.50%	\$ 2,451,094	\$ 16,627,474	1.31%	12.85%	1,174,765
ELECTRIC	\$ 5,361,511,111	\$ 104,572,926	1.95%	\$ 27,203,245	\$ 77,369,681	1.44%	26.01%	4,814,547
Columbia	\$ 422,316,022	\$ 17,178,358	4.07%	\$ 5,406,680	\$ 11,771,678	2.79%	31.47%	360,370
Peoples	\$ 356,078,003	\$ 14,287,551	4.01%	\$ 2,390,888	\$ 11,896,663	3.34%	16.73%	324,012
Equitable	\$ 312,307,597	\$ 15,624,609	5.00%	\$ 4,628,752	\$ 10,995,857	3.52%	29.62%	232,481
NFG	\$ 281,018,336	\$ 7,560,399	2.69%	\$ 1,523,805	\$ 6,036,594	2.15%	20.16%	193,626
UGI-Penn Natural	\$ 212,942,138	\$ 6,059,579	2.85%	\$ 612,603	\$ 5,446,976	2.56%	10.11%	140,254
PGW	\$ 643,044,117	\$ 93,852,735	14.60%	\$ 8,636,251	\$ 85,216,484	13.25%	9.20%	475,723
UGI- Gas	\$ 314,092,374	\$ 7,694,431	2.45%	\$ 2,453,634	\$ 5,240,797	1.67%	31.89%	276,599
GAS	\$ 2,541,798,587	\$ 162,257,662	6.38%	\$ 25,652,613	\$ 136,605,049	5.37%	15.81%	2,003,065
TOTAL	\$ 7,903,309,698	\$ 266,830,588		\$ 52,855,858	\$ 213,974,730			6,817,612

Note: All industry averages are based on total scores and not on an average of company scores except for the three average bill columns

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2005 Company	56.231 Overdue Customers	56.231 Overdue Percent	56.231 Dollars Overdue	56.231 Average Arrearage	56.231 Weighted Arrearage	Agreements Overdue Customers	Agreements Overdue Percent	Agreements Dollars Overdue	Agreements Average Arrearage
Allegheny	94,980	15.72%	\$ 9,612,972	\$ 101.21	1.53	6,046	1.00%	\$ 2,370,221	\$ 392.03
Duquesne	46,792	8.92%	\$ 12,092,312	\$ 258.43	4.48	12,560	2.39%	\$ 6,270,464	\$ 499.24
Met.Ed.	63,366	13.56%	\$ 9,458,608	\$ 149.27	1.71	22,931	4.91%	\$ 14,140,085	\$ 616.64
PECO	250,936	17.93%	\$ 57,398,910	\$ 228.74	1.73	20,527	1.47%	\$ 38,152,290	\$ 1,858.64
Penelec	71,416	14.13%	\$ 8,923,040	\$ 124.94	1.94	26,866	5.32%	\$ 14,382,584	\$ 535.35
Penn Power	18,872	13.63%	\$ 3,055,126	\$ 161.89	1.82	7,988	5.77%	\$ 5,264,640	\$ 659.07
PPL	151,974	12.94%	\$ 42,363,388	\$ 278.75	3.13	31,139	2.65%	\$ 16,395,687	\$ 526.53
ELECTRIC	698,336	14.50%	\$ 142,904,356	\$ 204.64	2.45	128,057	2.66%	\$ 96,975,971	\$ 757.29
Columbia	38,578	10.71%	\$ 8,427,112	\$ 218.44	2.06	12,718	3.53%	\$ 8,159,329	\$ 641.56
Peoples	45,649	14.09%	\$ 32,019,258	\$ 701.42	5.99	11,961	3.69%	\$ 11,073,163	\$ 925.77
Equitable	28,734	12.36%	\$ 7,243,563	\$ 252.09	2.08	8,681	3.73%	\$ 8,668,435	\$ 998.55
NFG	22,518	11.63%	\$ 5,136,078	\$ 228.09	1.94	6,866	3.55%	\$ 2,863,187	\$ 417.01
UGI-Penn Natural	19,563	13.95%	\$ 4,422,846	\$ 226.08	1.87	3,073	2.19%	\$ 1,446,034	\$ 470.56
PGW	112,324	23.61%	\$ 47,322,276	\$ 421.30	3.80	31,668	6.66%	\$ 31,362,509	\$ 990.35
UGI- Gas	38,260	13.83%	\$ 8,191,728	\$ 214.11	2.25	1,791	0.65%	\$ 676,741	\$ 377.86
GAS	305,626	15.26%	\$ 112,762,861	\$ 368.96	3.28	76,758	3.83%	\$ 64,249,398	\$ 837.04
TOTAL	1,003,962		\$ 255,667,217			204,815		\$ 161,225,369	

Note: All industry av

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2005 Company	Agreements Weighted Arrearage	Percent of Dollars in Agreements	Percent of Overdue Cust. in Agreements	Total Overdue Customers	Total Percent Overdue	Total Dollars Overdue	Total Average Arrearage	Total Weighted Arrearage	Terminations
Allegheny	5.91	19.78%	5.98%	101,026	16.72%	\$ 11,983,193	\$ 118.61	1.79	19,980
Duquesne	8.66	34.15%	21.16%	59,352	11.31%	\$ 18,362,776	\$ 309.39	5.36	22,132
Met.Ed.	7.08	59.92%	26.57%	86,297	18.46%	\$ 23,598,693	\$ 273.46	3.14	7,599
PECO	14.07	39.93%	7.56%	271,463	19.40%	\$ 95,551,200	\$ 351.99	2.66	61,063
Penelec	8.33	61.71%	27.34%	98,282	19.45%	\$ 23,305,624	\$ 237.13	3.69	11,430
Penn Power	7.42	63.28%	29.74%	26,860	19.39%	\$ 8,319,766	\$ 309.75	3.49	2,795
PPL	5.91	27.90%	17.01%	183,113	15.59%	\$ 58,759,075	\$ 320.89	3.60	17,795
ELECTRIC	9.06	40.43%	15.50%	826,393	17.16%	\$ 239,880,327	\$ 290.27	3.47	142,794
Columbia	6.05	49.19%	24.79%	51,296	14.23%	\$ 16,586,441	\$ 323.35	3.05	18,819
Peoples	7.91	25.70%	20.76%	57,610	17.78%	\$ 43,092,421	\$ 748.00	6.39	6,768
Equitable	8.26	54.48%	23.20%	37,415	16.09%	\$ 15,911,998	\$ 425.28	3.52	13,075
NFG	3.55	35.79%	23.37%	29,384	15.18%	\$ 7,999,265	\$ 272.23	2.32	14,125
UGI-Penn Natural	3.90	24.64%	13.58%	22,636	16.14%	\$ 5,868,880	\$ 259.27	2.15	5,334
PGW	8.93	39.86%	21.99%	143,992	30.27%	\$ 78,684,785	\$ 546.45	4.93	40,663
UGI- Gas	3.98	7.63%	4.47%	40,051	14.48%	\$ 8,868,469	\$ 221.43	2.33	12,830
GAS	7.43	36.30%	20.07%	382,384	19.09%	\$ 177,012,259	\$ 462.92	4.11	111,614
TOTAL				1,208,777		\$ 416,892,586			254,408

Note: All industry av

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2005 Company	Termination Percent per Customer	Reconnections	Reconnect Ratio	Average Heating Bill	Average Non-Heating Bill	Average Total Bill	% of Revenue In Debt	Collections Operating Expenses
Allegheny	3.31%	11,969	59.90%	\$ 102.69	\$ 59.29	\$ 66.31	2.48%	\$ 14,237,964
Duquesne	4.22%	15,124	68.34%	\$ 79.56	\$ 56.47	\$ 57.68	5.06%	\$ 23,434,478
Met.Ed.	1.63%	4,306	56.67%	\$ 127.75	\$ 76.67	\$ 87.08	4.84%	\$ 13,226,480
PECO	4.36%	41,157	67.40%	\$ 119.83	\$ 88.91	\$ 132.14	4.31%	\$ 6,699,373
Penelec	2.26%	7,060	61.77%	\$ 100.83	\$ 60.00	\$ 64.25	5.99%	\$ 13,302,200
Penn Power	2.02%	1,824	65.26%	\$ 131.83	\$ 82.92	\$ 88.83	5.65%	\$ 4,297,228
PPL	1.51%	11,398	64.05%	\$ 127.23	\$ 72.30	\$ 89.10	4.62%	\$ 7,932,252
ELECTRIC	2.97%	92,838	65.02%	\$ 112.82	\$ 70.94	\$ 83.63	4.47%	\$ 83,129,975
Columbia	5.22%	10,669	56.69%	\$ 107.68	\$ 33.24	\$ 106.08	3.93%	\$ 4,182,531
Peoples	2.09%	2,699	39.88%	\$ 118.14	\$ 40.10	\$ 117.08	12.10%	\$ 2,844,234
Equitable	5.62%	7,765	59.39%	\$ 121.44	\$ 37.33	\$ 120.95	5.09%	\$ 4,438,459
NFG	7.29%	9,144	64.74%	\$ 119.06	\$ 60.81	\$ 117.44	2.85%	\$ 1,018,618
UGI-Penn Natural	3.80%	3,409	63.91%	\$ 127.61	\$ 28.64	\$ 120.67	2.76%	\$ 2,449,067
PGW	8.55%	26,573	65.35%	\$ 119.25	\$ 52.67	\$ 110.92	12.24%	\$ 10,263,836
UGI- Gas	4.64%	7,413	57.78%	\$ 107.58	\$ 28.25	\$ 95.00	2.82%	\$ 3,211,452
GAS	5.57%	67,672	60.63%	\$ 117.25	\$ 40.15	\$ 112.59	6.96%	\$ 28,408,197
TOTAL		160,510					5.27%	\$ 111,538,172

Note: All industry av