

ATTACHMENT "V"

FINANCIAL FITNESS

1. Attached below is the link to ConocoPhillips Company's Financial Reports which include (Annual Reports, Earnings Reports, Fact Book, Proxy Statement, & SEC Filings)

http://www.conocophillips.com/EN/investor/financial_reports/Pages/index.aspx

2. Attached hereto are the Credit Reports by Dunn & Bradstreet and Moody's Investors Service for ConocoPhillips Company

3. See Attached Letters from the Natural Gas Distribution Companies in Pennsylvania, illustrating proof of compliance with bonding/credit requirements for each NGDC area ConocoPhillips Company is proposing to provide service in.

4. Attached below is the link to ConocoPhillips Company's Leadership Team and Board of Directors:

<http://www.conocophillips.com/EN/about/leadership%20team/Pages/index.aspx>

5. ConocoPhillips Company's custodian for accounting records for its natural gas trading business is Andrew D. Wagner, Manager of Financial Services, 600 N. Dairy Ashford, PO1012, Houston, TX 77079, Telephone: 281.293.5065, Facsimile: 281.293.5880



Decide with Confidence

Comprehensive Report

To save report(s) to your PC, [click here for instructions](#).

[Print this Report](#)

Copyright 2010 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 024000228L

ATTN: sean.d.wyatt@conocophillips

Report Printed: JAN 21 2010

Overview

BUSINESS SUMMARY

CONOCOPHILLIPS
 600 N Dairy Ashford St
 Houston, TX 77079

D&B D-U-N-S Number: 11-881-9478

This is a **headquarters** location.
 Branch(es) or division(s) exist.

Web site: www.conocophillips.com

Telephone: 281 293-1000

Chief executive: JAMES J. MULVA, CEO-CHB+

Stock symbol: COP

Year started: 2001

Employs: 33,800 (3,000 here)

Financial statement date: SEP 30 2009

Net worth F: \$55,165,000,000

Gross revenue F: \$246,182,000,000

History: CLEAR

Financial condition: FAIR

Now Included with this Report NEW!

D&B's Credit Limit Recommendation
 How much credit should you extend?

[Learn More](#)

[View Now](#)

Payment Trends Profile
 Payment trends and industry benchmarks

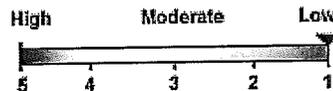
[Jump to Payment Trends](#)

Enhanced Financial Stress Score
 Provides a 26% predictive boost in performance over original score

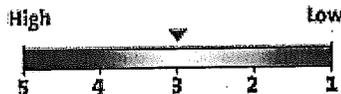
[More Info](#)

Credit Score Class: 1

Low risk of severe payment delinquency over next 12 months

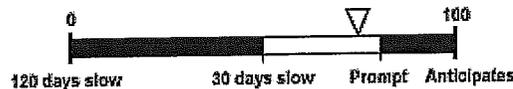


Financial Stress Class: 3



D&B PAYDEX®: 77

When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



D&B Rating: 5A3

Financial strength: 5A is \$50 million and over.

Composite credit appraisal: 3 is fair.

SIC: 2911
5171
1382
1311
5541

Line of business: Petroleum refining, petroleum bulk station, oil and gas exploration and production, gasoline service station



EXECUTIVE SUMMARY

The **Financial Stress Class of 3** for this company shows that firms with this class had a failure rate of 0.24% (24 per 10,000), which is lower than the average of businesses in D&B's database

The **Credit Score class of 1** for this company shows that 2.0% of firms with this classification paid one or more bills severely delinquent, which is lower than the average of businesses in D&B's database.

Financial information from a fiscal consolidated statement dated 12/31/08 is included.

Predictive Scores	This Business	Comments
Financial Stress Class	3	Failure Rate lower than the average of businesses in D&B's database
Financial Stress Score	1503	Highest Risk: 1,001; Lowest Risk: 1,875
Credit Score Class	1	Probability of Severely Delinquent Payment is lower than the average of businesses in D&B's database
Credit Score	634	Highest Risk: 101; Lowest Risk: 670
Other Key Indicators		
PAYDEX Scores	5 days beyond terms	Pays more promptly than the average for its industry of 6 days beyond terms
Industry Median	6 days beyond terms	
Sales	Fiscal year ending December 2008	Up by 26.6% from last year
Net Worth	Fiscal year ending December 2008	Down by 38.0% from last year
Present management control	9 years	
UCC Filings	UCC filing(s) are reported for this business	
Public Filings	Evidence of open suits, liens and judgement in the D&B database	
History	Is clear	
Special Events	Are reported for this business	

CREDIT CAPACITY SUMMARY

D&B Rating: 5A3
Financial strength: 5A indicates \$50 million and over.
Composite credit appraisal: 3 is fair.

This credit rating was assigned because of D&B's assessment of the company's financial ratios and its cash flow. For more information, see the D&B Rating Key.

# of Employees Total:	33,800 (3,000 here)	Payment Activity:	(based on 345 experiences)
As of 12/31/08 Worth:	\$55,165,000,000	Average High Credit:	\$506,575

Working Capital:	(\$937,000,000)	Highest Credit:	\$50,000,000
		Total Highest Credit:	\$143,961,150

Note: The Worth amount in this section may have been adjusted by D&B to reflect typical deductions, such as certain intangible assets.

SPECIAL EVENTS

10/23/2009

ANNOUNCED SALE OF ASSET: According to published reports, Buckeye Partners, L.P., DUNS 024522684, (Houston, TX) announced that it has signed an agreement with ConocoPhillips, DUNS 118819478, (Houston, TX) to purchase three refined-product storage and distribution terminals and two refined-product pipelines and associated storage tanks in the Chicago and St. Louis areas.

10/12/2009

ANNOUNCED SALE OF ASSET: According to published reports, ConocoPhillips, DUNS 118819478, (Houston, TX) announced that it will slash spending and sell assets as the company scales back its operations in the face of weak demand for oil and natural gas. As a result, Conoco has been forced to slow its spending and lay off thousands of workers. Conoco didn't disclose details about which assets it plans to sell.

ANNOUNCED CHIEF EXECUTIVE CHANGE: According to published reports, ConocoPhillips announced that Jim Mulva, CEO and Chairman of the Board of Directors, plans to retire.

06/01/2009

OFFICER CHANGE: According to published reports, ConocoPhillips announced that Jim Gallogly would leave to become Chief Executive of LyondellBasell Industries.

04/24/2009

EARNINGS UPDATE: According to published reports, comparative operating results for the 3 months ended March 31, 2009: Revenue of \$30,700,000,000, Net Income of \$840,000,000; compared to Revenue of \$54,900,000,000, Net Income of \$4,139,000,000 for the comparable period in the prior year.

04/03/2009

OFFICER CHANGE: According to published reports, ConocoPhillips announced that E.L.Batchelder will become senior vice president and Chief Administrative Officer.

03/06/2009

WORK FORCE CHANGES: According to published reports, ConocoPhillips announced that the Houston-based energy giant is cutting 4 percent of its 32,000-member work force. The layoffs started and will continue through March. The job reductions will be based on the company's current business, skill-set needs and relative job performance, she added. ConocoPhillips announced the layoff plan in January. Overall, about 4 percent of the company's approximately 4,600 Oklahoma workers will be laid off. The reduction includes about 5 percent of 3,200 jobs in Bartlesville, or an estimated 150 people; and less than 4 percent of the approximately 1,500 refinery and nonrefinery positions in Ponca City.

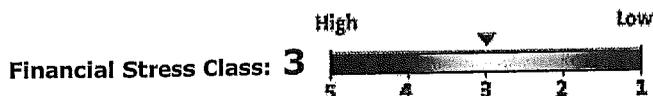
Jump to:

[Overview](#) | [Payments](#) | [Public Filings](#) | [History & Operations](#) | [Banking & Finance](#)

Scores

FINANCIAL STRESS SUMMARY

The Financial Stress Score Model predicts the likelihood of business failure which includes ceasing business without paying all creditors in full, reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.



Probability of Failure

Among Businesses with this Class: 0.24% (24 per 10,000)

Financial Stress National Percentile: 65 (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score: 1503 (Highest Risk: 1,001; Lowest Risk: 1,875)

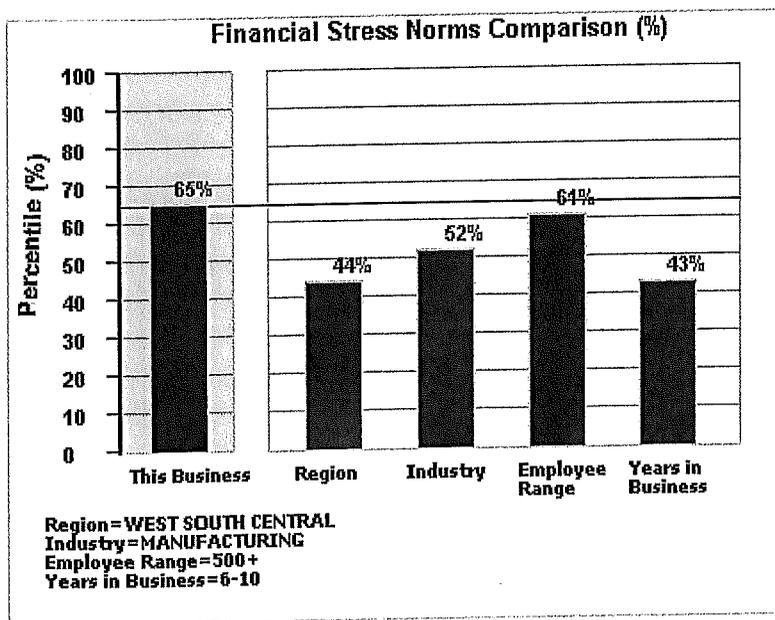
Average failure rate of Businesses in D&B's Database: 0.48% (48 per 10,000)

The Financial Stress Score of this business is based on the following factors:

- Low proportion of satisfactory payment experiences to total payment experiences.
- High proportion of slow payment experiences to total number of payment experiences.
- UCC Filings reported.
- High number of inquiries to D&B over last 12 months.
- Limited time under present management control.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The probability of failure shows the percentage of firms in a given percentile that discontinue operations with loss to creditors. The average probability of failure is based on businesses in D&B's database and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.



Norms	National %
This Business	65
Region: WEST SOUTH CENTRAL	44
Industry: MANUFACTURING	52
Employee Range: 500+	61
Years in Business: 6-10	43

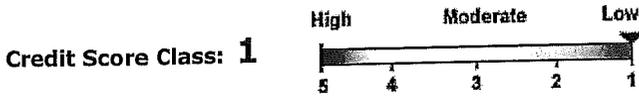
This business has a Financial Stress Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

CREDIT SCORE CLASS SUMMARY

The Credit Score Class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent

payment information in D&B's files.



Low risk of severe payment delinquency over next 12 months.

Incidence of Delinquent Payment

Among Companies with this Class: 2.00%
 Average Compared to Businesses in D&B's Database: 20.10%

Credit Score Percentile: 100 (Highest Risk: 1; Lowest Risk: 100)

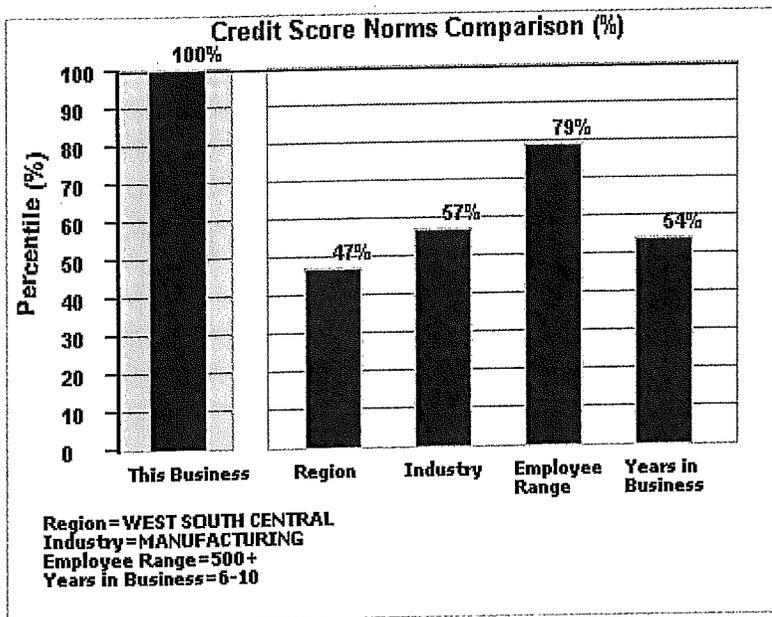
Credit Score: 634 (Highest Risk: 101; Lowest Risk: 670)

The Credit Score of this business is based on the following factors:

- D&B files indicate a net worth of \$55,165,000,000.

Notes:

- The Credit Score Class indicates that this firm shares some of the same business and payment characteristics of other companies with this classification. It does not mean the firm will necessarily experience delinquency.
- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.
- The Credit Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Credit Class, Percentile, Score and Incidence statistics are based on sample data from 2004.



Norms	National %
This Business	100
Region: WEST SOUTH CENTRAL	47
Industry: MANUFACTURING	57
Employee Range: 500+	79
Years in Business: 6-10	54

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.

Jump to:

- [Overview](#) | [Scores](#) | [Public Filings](#) | [History & Operations](#) | [Banking & Finance](#)

Payments **D&B EXCLUSIVE**

PAYMENT TRENDS

Total Payment Experiences for the HQ in D&B's File:	345
Payments Within Terms: (not dollar weighted)	74%
Total Placed For Collection:	0
Average Highest Credit:	\$506,575
Largest High Credit:	\$50,000,000
Highest Now Owing:	\$50,000,000
Highest Past Due:	\$750,000

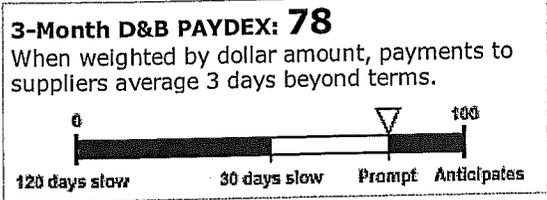
Current PAYDEX is:	77	equal to 5 days beyond terms
Industry Median is:	76	equal to 6 days beyond terms
Payment Trend currently is:		unchanged , compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices, etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

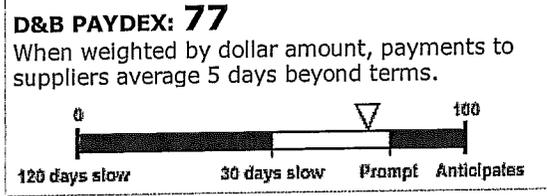
PAYDEX Scores

Shows the D&B PAYDEX scores as calculated on the most recent 3 months and up to 24 months of payment experiences.

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to payment experiences as reported to D&B by trade references. A detailed explanation of how to read and interpret PAYDEX scores can be found at the end of this report.



Based on payments collected over last 3 months.



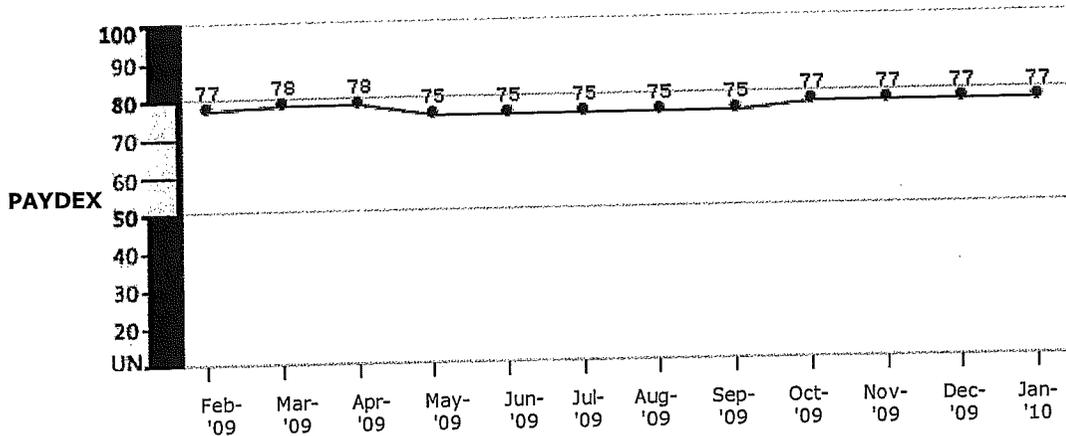
Based on up to 24 months of payments.

PAYDEX Yearly Trend

PAYDEX Scores Comparison to Industry

	2/09	3/09	4/09	5/09	6/09	7/09	8/09	9/09	10/09	11/09	12/09	1/10
This Business	77	78	78	75	75	75	75	75	77	77	77	77
Industry Quartiles												
Upper		79			79			79			79	
Median		77			75			75			76	
Lower		70			69			69			68	

Shows the trend in D&B PAYDEX scoring over the past 12 months.



Last 12 Months

Based on payments collected over the last 12 months.

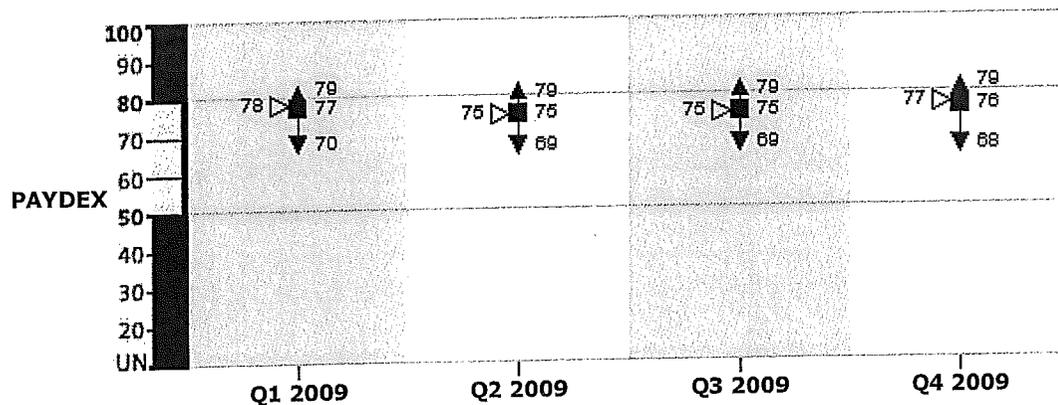
- Current PAYDEX for this Business is 77, or equal to 5 days beyond terms
- The 12-month high is 78, or equal to 3 days beyond terms
- The 12-month low is 75, or equal to 8 days beyond terms

PAYDEX Comparison to Industry

Shows PAYDEX scores of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Petroleum refining, petroleum bulk station, oil and gas exploration and production, gasoline service station, based on SIC code 2911.

Quarterly PAYDEX Scores Comparison to Industry

Previous Year					Current Year				
	3/08	6/08	9/08	12/08		3/09	6/09	9/09	12/09
This Business	78	78	78	78	This Business	78	75	75	77
Industry Quartiles					Industry Quartiles				
Upper	79	79	80	79	Upper	79	79	79	79
Median	76	77	77	76	Median	77	75	75	76
Lower	71	71	71	70	Lower	70	69	69	68



Last 12 Months

Based on payments collected over the last 4 quarters.

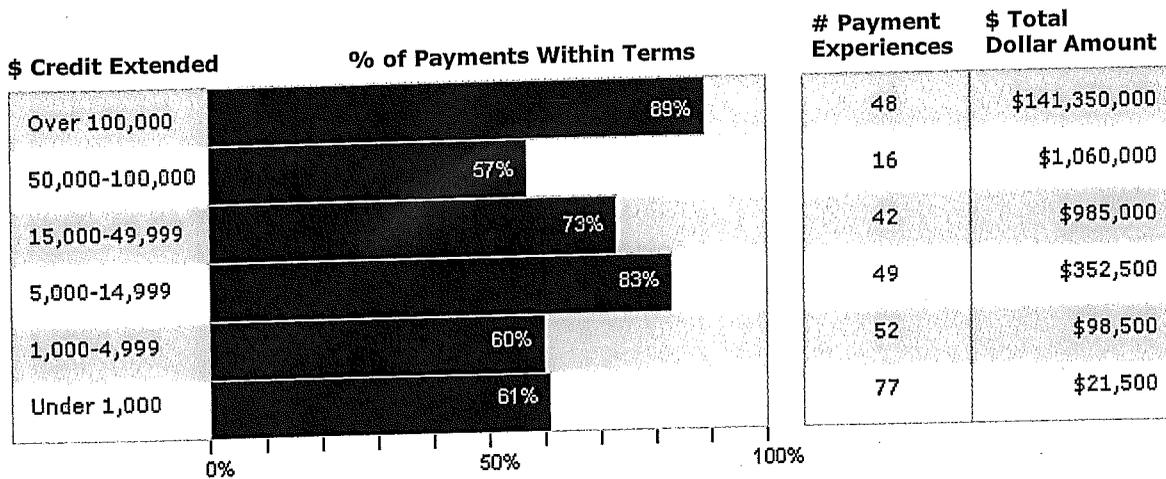
Score Comparison Key:

- ▷ This Business
- ▲ Industry upper quartile
- Industry median
- ▼ Industry lower quartile

- Current **PAYDEX** for this Business is **77**, or equal to 5 days beyond terms
- The present industry **median score** is **76**, or equal to 6 days beyond terms.
- Industry upper quartile represents the performance of the payers in the 75th percentile
- Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences used to calculate the percentage, and the total dollar value of the credit extended.



Based on up to 24 months of payments.

Payment experiences reflect how bills are met in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

There are 345 payment experiences in D&B's file, with 74 experiences reported during the last three month period.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amt (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow (%)			
					<31	31-60	61-90	90>
Top industries:								
Nonclassified	28	26,717,750	20,000,000	57	43	0	0	0
Whol chemicals	19	1,214,800	900,000	88	7	0	5	0

Whol industrial suppl	17	10,441,100	9,000,000	98	1	0	1	0
Petroleum refining	12	24,462,500	8,000,000	92	8	0	0	0
Telephone communictns	12	3,850	2,500	61	39	0	0	0
Radiotelephone commun	11	137,900	70,000	75	0	25	0	0
Whol industrial equip	11	72,000	20,000	58	2	26	0	14
Whol electrical equip	10	160,000	65,000	55	42	3	0	0
Public finance	9	60,000	20,000	96	4	0	0	0
Trucking non-local	8	625,050	400,000	18	82	0	0	0
Electric services	7	18,600	10,000	46	54	0	0	0
Misc publishing	7	1,100	750	89	0	11	0	0
Short-trm busn credit	6	2,225,600	2,000,000	100	0	0	0	0
Misc business credit	6	770,000	600,000	17	83	0	0	0
Whol metal	6	222,550	100,000	72	12	16	0	0
Detective/guard svcs	6	122,500	90,000	97	3	0	0	0
Mfg refrig/heat equip	6	92,500	25,000	100	0	0	0	0
Whol petroleum prdts	5	301,550	200,000	100	0	0	0	0
Mfg photograph equip	5	141,250	100,000	18	35	0	0	47
Mfg pumping equipment	4	112,500	100,000	52	47	1	0	0
Help supply service	4	136,000	100,000	100	0	0	0	0
Whol plumb/hydraulics	4	5,850	5,000	96	0	4	0	0
Whol misc profsn eqpt	3	103,000	100,000	50	0	50	0	0
Misc business service	3	2,800	2,500	100	0	0	0	0
Whol durable goods	3	2,100	1,000	52	48	0	0	0
Misc general gov't	3	2,250	750	100	0	0	0	0
Executive office	3	150	50	100	0	0	0	0
Oil/gas exploration	2	11,000,000	10,000,000	100	0	0	0	0
Mfg organic chemicals	2	5,100,000	5,000,000	100	0	0	0	0
Whol office supplies	2	70,000	65,000	54	46	0	0	0
Mfg fluid meters	2	90,000	60,000	50	17	0	33	0
Mfg valve/pipe fittng	2	60,000	55,000	92	8	0	0	0
Mfg electric test prd	2	27,500	25,000	100	0	0	0	0
Whol electronic parts	2	21,000	20,000	95	5	0	0	0
Air courier service	2	20,250	20,000	99	0	0	0	1
Whol const/mine equip	2	30,000	15,000	50	50	0	0	0
Mfg blowers/fans	2	7,550	7,500	100	0	0	0	0
Petroleum terminal	2	2,600	2,500	100	0	0	0	0
Industrial launderer	2	1,500	1,000	33	17	33	0	17
Mfg cleaning products	2	2,000	1,000	100	0	0	0	0
Oil/gas production	1	50,000,000	50,000,000	100	0	0	0	0
Mfg calculating eqpt	1	4,000,000	4,000,000	100	0	0	0	0
Mfg synthetic rubber	1	2,000,000	2,000,000	100	0	0	0	0
Crude petro pipeline	1	1,000,000	1,000,000	50	50	0	0	0
Mfg fertilizer-nitrgrn	1	500,000	500,000	100	0	0	0	0
Natnl commercial bank	1	300,000	300,000	100	0	0	0	0
Electric eqpt repair	1	300,000	300,000	50	50	0	0	0
Metal sanitary ware	1	250,000	250,000	50	0	50	0	0
Management services	1	200,000	200,000	50	50	0	0	0
Whol groceries	1	100,000	100,000	100	0	0	0	0
Nonscheduled air trns	1	80,000	80,000	0	50	50	0	0
Mfg inorganic chemcls	1	70,000	70,000	100	0	0	0	0
Mfg alkalis/chlorine	1	65,000	65,000	50	50	0	0	0
Mfg public bldg furn	1	65,000	65,000	100	0	0	0	0
Misc equipment rental	1	60,000	60,000	0	100	0	0	0

Refuse system	1	50,000	50,000	50	50	0	0	0
Pulp mill	1	30,000	30,000	100	0	0	0	0
Water supply	1	30,000	30,000	50	50	0	0	0
Mfg telephone equip	1	30,000	30,000	100	0	0	0	0
Mfg relays/controls	1	30,000	30,000	50	50	0	0	0
Mfg computers	1	20,000	20,000	0	0	0	100	0
Whol auto parts	1	15,000	15,000	100	0	0	0	0
Accounting services	1	15,000	15,000	100	0	0	0	0
Mfg misc plastic prdt	1	15,000	15,000	100	0	0	0	0
Ret liquefied gas	1	10,000	10,000	0	0	100	0	0
Custom programming	1	7,500	7,500	100	0	0	0	0
Whol nondurable goods	1	5,000	5,000	100	0	0	0	0
Photocopying service	1	5,000	5,000	100	0	0	0	0
Whol construct materl	1	2,500	2,500	0	50	0	0	50
Mfg industrial valves	1	2,500	2,500	100	0	0	0	0
Mfg surgical supplies	1	2,500	2,500	0	0	0	0	100
Mfg semiconductors	1	2,500	2,500	0	100	0	0	0
Truck rental/leasing	1	2,500	2,500	100	0	0	0	0
Mfg overhead hoists	1	2,500	2,500	50	0	0	50	0
Whol misc coml equip	1	2,500	2,500	50	0	50	0	0
Mfg steel pipe/tubes	1	2,500	2,500	0	0	0	0	100
Passenger car rental	1	1,000	1,000	0	50	0	0	50
Arrange cargo transpt	1	1,000	1,000	0	50	50	0	0
Mfg prepared flour	1	1,000	1,000	50	50	0	0	0
Railroad	1	750	750	0	100	0	0	0
Coating/engrave svcs	1	750	750	0	100	0	0	0
Ret auto supplies	1	750	750	50	50	0	0	0
Whol service paper	1	750	750	100	0	0	0	0
Scheduled air trans	1	500	500	0	0	0	0	100
Mfg oil/gas machinery	1	250	250	100	0	0	0	0
Whol office equipment	1	250	250	100	0	0	0	0
Lithographic printing	1	100	100	100	0	0	0	0
Mfg paint/allied prdt	1	100	100	100	0	0	0	0
Computer maintenance	1	100	100	50	0	50	0	0
Mfg signs/ad spectys	1	50	50	100	0	0	0	0

Other payment categories:

Cash experiences	44	15,700	7,500
Payment record unknown	7	77,950	60,000
Unfavorable comments	0	0	0

Placed for collections:

With D&B	0	0	0
Other	0	N/A	0
Total in D&B's file	345		50,000,000

The highest **Now Owes** on file is \$50,000,000 The highest **Past Due** on file is \$750,000

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed. Indications of slowness can be result of dispute over merchandise, skipped invoices, etc.

PAYMENT DETAILS

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within
-----------------------	---------------	------------------	---------------	---------------	---------------	------------------

					(months)
01/10	Slow 120	1,000	0	0	
12/09	Ppt	8,000,000	0	0	4-5 mos
	Ppt	1,000,000	0	0	2-3 mos
	Ppt	1,000,000	700,000	0	1 mo
	Ppt	900,000	250,000	0	1 mo
	Ppt	200,000	200,000	0	1 mo
	Ppt	100,000	50,000	0	1 mo
	Ppt	70,000	0	0	2-3 mos
	Ppt	25,000	20,000	0	1 mo
	Ppt	15,000	10,000	0	1 mo
	Ppt	7,500	5,000	0	1 mo
	Ppt	5,000	0	0	N30 2-3 mos
	Ppt	5,000	0	0	N30 1 mo
	Ppt	2,500	0	0	2-3 mos
	Ppt	2,500	250	0	1 mo
	Ppt	1,000	0	0	N30 2-3 mos
	Ppt	50	0	0	4-5 mos
	Ppt	50	0	0	N30 2-3 mos
	Ppt	0	0	0	N30 2-3 mos
	Ppt	0	0	0	N30 2-3 mos
	Ppt-Slow 10	1,000,000	55,000	20,000	1 mo
	Ppt-Slow 15	1,000	0	0	1 mo
	Ppt-Slow 30	200,000	60,000	60,000	1 mo
	Ppt-Slow 30	200,000	50,000	0	1 mo
	Ppt-Slow 30	100,000	0	0	2-3 mos
	Ppt-Slow 30	65,000	50,000	5,000	1 mo
	Ppt-Slow 30	30,000	30,000	10,000	1 mo
	Ppt-Slow 30	5,000	0	0	2-3 mos
	Ppt-Slow 30	2,500	1,000	0	1 mo
	Slow 30	5,000	1,000	1,000	
	(031)	100			Cash account 1 mo
	Cash own option.				
	(032)	0	0	0	Cash account 4-5 mos
	(033)	0	0	0	Cash account 1 mo
11/09	Ppt	30,000	0	0	2-3 mos
	Ppt	25,000	50	0	2-3 mos
	Ppt	20,000	0	0	2-3 mos
	Ppt	15,000	0	0	N30 6-12 mos
	Ppt	2,500	0	0	4-5 mos
	Ppt	750	750	0	1 mo
	Ppt	100	100	0	1 mo
	Ppt-Slow 30	75,000	0	0	6-12 mos
	Ppt-Slow 60	2,500	0	0	2-3 mos
	(043)	50			Cash account 6-12 mos
	Cash own option.				
	(044)	0	0	0	1 mo

	Satisfactory.					
10/09	Ppt	15,000	0	0		4-5 mos
	Ppt	10,000	1,000			
	Ppt	7,500				1 mo
	Ppt	7,500				1 mo
	Ppt	5,000				1 mo
	Ppt	2,500	0	0		2-3 mos
	Ppt	2,500	0	0		4-5 mos
	Ppt	2,500				1 mo
	Ppt	500	0			6-12 mos
	Ppt	100	0	0		6-12 mos
	Ppt-Slow 90	50	0	0		2-3 mos
	Slow 30+	10,000	10,000	10,000	N10	
	(057)	50			Cash account	6-12 mos
	Cash own option.					
09/09	Ppt	10,000	0	0		4-5 mos
	Ppt	2,500	2,500	0		1 mo
	Ppt	2,500	250	250		1 mo
	Ppt	1,000	0	0		1 mo
	Ppt	500	0	0	N30	6-12 mos
	Ppt	250	0	0		6-12 mos
	Ppt	250	250	0		1 mo
	Ppt	100	0	0		6-12 mos
	Ppt	50	0	0		4-5 mos
	Ppt	0	0	0		1 mo
	Ppt-Slow 15	5,000	0	0		6-12 mos
	Ppt-Slow 30	2,500	0	0	1/2 10 N30	2-3 mos
	Ppt-Slow 30	1,000	1,000	1,000		1 mo
	Ppt-Slow 30	500	250	100		1 mo
	Ppt-Slow 90	100,000	50,000	30,000		1 mo
	Ppt-Slow 90	15,000	7,500	7,500		1 mo
	Slow 5	2,500	0	0		6-12 mos
	Slow 30	2,500	0	0		2-3 mos
	Slow 30	2,500	250	250		1 mo
	Slow 60	500	0	0	N30	4-5 mos
	Slow 90+	50	0	0	2 10 N30	2-3 mos
	Slow 30-120	2,500	0	0		6-12 mos
05/08	Slow 30	20,000	20,000	20,000		

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Jump to:

- [Overview](#) | [Scores](#) | [Payments](#) | [History & Operations](#) | [Banking & Finance](#)

Public Filings

PUBLIC FILINGS

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-

Judgments	1	09/02/2003
Liens	1	04/08/2005
Suits	2	11/08/2007
UCC's	85	07/17/2009

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

JUDGMENTS

Status: Unsatisfied
DOCKET NO.: CV43326
Judgment type: Judgment
Against: \$795,312 - CONOCOPHILLIPS INC
In favor of: INCLINE ENERGY INC
Where filed: MIDLAND COUNTY CIVIL DISTRICT COURT, MIDLAND, TX

Date status attained: 09/02/2003
Date entered: 09/02/2003
Latest Info Received: 01/08/2004

LIENS

A lienholder can file the same lien in more than one filing location. The appearance of multiple liens filed by the same lienholder against a debtor may be indicative of such an occurrence.

Amount: \$1,984
Status: Open
FILING NO.: 17304003456661002
Type: State Tax
Filed by: STATE OF TEXAS
Against: CONOCOPHILLIPS COMPANY
Where filed: HARRIS COUNTY RECORDERS OFFICE, HOUSTON, TX

Date status attained: 04/08/2005
Date filed: 04/08/2005
Latest Info Received: 04/26/2005

SUITS

Status: Pending
DOCKET NO.: 200700014285
Plaintiff: MARINE INVESTORS
Defendant: CONOCOPHILLIPS AND OTHERS
Cause: CIVIL ACTION
Where filed: DELAWARE COUNTY JUDICIAL SUPPORT, MEDIA, PA

Date status attained: 11/08/2007
Date filed: 11/08/2007
Latest Info Received: 04/13/2009

Status: Pending
DOCKET NO.: L 001837 06
Plaintiff: NEW JERSEY TURNPIKE AUTHORITY
Defendant: CONOCOPHILLIPS CO AND OTHERS
Cause: CONDEMNATION
Where filed: MIDDLESEX COUNTY SUPERIOR COURT, NEW BRUNSWICK, NJ

Date status attained: 03/01/2006
Date filed: 03/01/2006
Latest Info Received: 08/07/2006

If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

UCC FILINGS

Collateral: Inventory including proceeds and products - Equipment including proceeds and products
Type: Original
Sec. party: JOHN CRANE INC., MORTON GROVE, IL
Debtor: CONOCOPHILLIPS
Filing number: 3235159 4
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 09/11/2003
Latest Info Received: 10/09/2003

Collateral: Account(s) and proceeds - Leased Assets and proceeds - Chattel paper and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: MASSMUTUAL ASSET FINANCE LLC, FOXBORO, MA
Debtor: CONOCOPHILLIPS ALASKA, INC.
Filing number: 2009 2294475
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 07/17/2009
Latest Info Received: 08/13/2009

Collateral: Assets and proceeds - Account(s) and proceeds - General intangibles(s) and proceeds - Equipment and proceeds - Chattel paper and proceeds
Type: Original
Sec. party: MASSMUTUAL ASSET FINANCE LLC, FOXBORO, MA
Debtor: CONOCOPHILLIPS ALASKA, INC.
Filing number: 2009 2276050
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 07/15/2009
Latest Info Received: 08/13/2009

Collateral: Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Leased Equipment and proceeds - Leased Computer equipment and proceeds
Type: Original
Sec. party: MASSMUTUAL ASSET FINANCE LLC, FOXBORO, MA
Debtor: CONOCOPHILLIPS ALASKA, INC.
Filing number: 2009 2274733
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 07/15/2009
Latest Info Received: 08/13/2009

Collateral: Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Leased Fixtures and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: BANK OF AMERICA, NATIONAL ASSOCIATION, PROVIDENCE, RI
Debtor: CONOCOPHILLIPS COMPANY
Filing number: 6279647 2
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 08/11/2006
Latest Info Received: 10/09/2006

Collateral: Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Leased Fixtures and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: BANK OF AMERICA, NATIONAL ASSOCIATION, PROVIDENCE, RI
Debtor: CONOCOPHILLIPS COMPANY
Filing number: 6279568 0
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 08/11/2006
Latest Info Received: 10/09/2006

Collateral: Account(s) and proceeds - General intangibles(s) and proceeds
Type: Original
Sec. party: COMPASS BANK, HOUSTON, TX
Debtor: KNICKLE, BRADLEY
Filing number: 040055341678
Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX

Date filed: 01/27/2004
Latest Info Received: 02/09/2004

Type: Continuation
Sec. party: COMPASS BANK, HOUSTON, TX
Debtor: KNICKLE, BRADLEY
Filing number: 0800323444
Filed with: SECRETARY OF STATE/UCC DIVISION, AUSTIN, TX

Date filed: 10/01/2008
Latest Info Received: 10/02/2008
Original UCC filed date: 01/27/2004
Original filing no.: 040055341678

Collateral: Account(s) and proceeds - General intangibles(s) and proceeds - Chattel paper and proceeds - Leased Equipment and proceeds - Leased Communications equipment and proceeds
Type: Original
Sec. party: FLEET NATIONAL BANK C/O FLEET CAPITAL CORPORATION, PROVIDENCE, RI
Debtor: CONOCOPHILLIPS COMPANY
Filing number: 4029896 0
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 01/12/2004
Latest Info Received: 02/27/2004

Collateral: Account(s) and proceeds
Type: Original
Sec. party: CAVALRY SPV I, LLC, HAWTHORNE, NY
Debtor: CONOCOPHILLIPS COMPANY
Filing number: 3325710 5
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 12/11/2003
Latest Info Received: 01/06/2004

Collateral: Leased Assets and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: WILMINGTON TRUST COMPANY, AS OWNER TRUSTEE (PHILLIPS TRUST 96-1), WILMINGTON, DE
Debtor: CONOCOPHILLIPS COMPANY
Filing number: 4069221 2
Filed with: SECRETARY OF STATE/UCC DIVISION, DOVER, DE

Date filed: 03/11/2004
Latest Info Received: 03/27/2006
 There are additional UCC's in D&B's file on this company available by contacting 1-800-234-3867.

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	YES
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Labor surplus area:	YES (2009)
Small Business:	N/A
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Jump to:[Overview](#)[Scores](#)[Payments](#)[Public Filings](#)[Banking & Finance](#)

History & Operations

HISTORY

The following information was reported **12/04/2009**:

Officer(s): JAMES J. MULVA, CEO-CHB+
 JOHN A CARRIG, PRES-COO
 JANET L KELLY, SR VP LEGAL-GEN CNSL-CORP SEC
 RAND C BERNEY, VP-CNTRL
 JOHN E LOWE, EXEC VP EXPLORATION & PRODUCTION
 E L BATCHELDER, SVP-CAO

DIRECTOR(S): The officers identified by (+) and Harold W. McGraw III, Bobby S. Shackouls, Richard L. Armitage, Harald J. Norvik, Richard H. Auchinleck, William K. Reilly, Victoria J. Tschinkel, Kathryn C. Turner, James E. Copeland, Jr., Ruth R. Harkin, Kenneth M. Duberstein, William E. Wade, Jr., Norman R. Augustine, William R. Rhodes, Charles C. Krulak, and J. Stapleton Roy.

The company is incorporated in the state of Delaware on November 16, 2001.

Business started Nov 2001 by merger of Conoco Inc and Phillips Petroleum Company.

The company's common stock is traded on the New York Stock Exchange under the symbol "COP". As of January 31, 2009, there were 62,887 stockholders of record. As of March 1, 2008, the only shareholder identified by the company as beneficially owning 5% or more of the outstanding shares was Vanguard Fiduciary Trust Company (6.43%). As of the same date, officers and directors as a group beneficially owned less than 1% of the outstanding shares.

EVENTS.

On April 19, 2007, PTT Public Company Limited, Thailand, announced that it will incorporate a new wholly owned subsidiary to acquire all shares of subsidiaries of the company:
 Conoco (Thailand) Company Limited, JET / Jiffy Shops Limited, Siam Conoco Terminal Limited and Siam Conoco Land Limited. The transaction valued at approximate US\$275 million will result in the company's acquisition of the retail petroleum business of the company in Thailand, namely JET / Jiffy brand. The transaction was announced to be complete on June 28, 2007 and includes all 147 JET stations.

On January 10, 2007, the company announced that it has concluded a deal with LUKoil (Russia) to raise its stake in the Russian company to 20 per cent.

On January 5 2007, the company and EnCana Corp, Canada announced that they have completed their agreement to create a North American joint-venture heavy oil business. The business will consist of two 50/50 operating partnerships: a Canadian "upstream" partnership and a U.S. "downstream" partnership. The downstream partnership will be headquartered in Houston, with the company owning 85 percent of the venture in 2007, falling to 65 percent in 2008 and 50 percent in 2009.

On December 29, 2006, FieldPoint Petroleum Corporation, Cedar Park, TX announced the acquisition of a working interest in the Bilbrey Field in Lea County New Mexico from the company. The acquisition price is \$1,670,000 for working interest of 50% and net revenue interest of 43% in the leasehold and related equipment, effective January 1, 2007.

In Mar 2006, the company completed the \$35.6 billion acquisition of Burlington Resources (Houston, TX) on March 31, 2006. Burlington Resources now operates as a subsidiary of the company.

On February 28, 2006, the company announced the completion of its purchase of the Wilhelmshaven refinery in Wilhelmshaven, Germany, from Louis Dreyfus Energy Holdings Limited.

JAMES J. MULVA. He was appointed Chairman of the Board of Directors, President and CEO of the company effective October 1, 2004, having previously served as company's President and CEO since completion of the merger in 2002.

JOHN A CARRIG. He was appointed President and COO in October 2008, having previously served as Executive Vice President, Finance and CFO since the merger in 2002.

JANET L KELLY. She was appointed Senior Vice President of Legal, General Counsel and Corporate Secretary of the company effective September 1, 2007, having previously served as company's Deputy General Counsel since 2006. Prior to joining the company in 2006, she was a partner at Zelle, Hoffman, Voelbel, Mason and Gette, having previously served as Senior Vice President, CAO and Chief Compliance Officer of Kmart Corporation since 2003.

RAND C BERNEY. He was appointed Vice President and Controller of the company upon completion of the merger in 2002.

JOHN E LOWE. He was appointed Executive Vice President of Exploration and Production of the company effective September 1, 2007, having previously served as company's Executive Vice President of Commercial since 2006. He served as company's Executive Vice President of Planning, Strategy and Corporate Affairs since completion of the merger in 2002.

E L BATCHELDER. Previously served as senior vice president, Services, and chief information officer of the company.

HAROLD W MCGRAW III. Director since September 2005. He is the Chairman, President and CEO of The McGraw-Hill Companies since 2000.

BOBBY S SHACKOULS. Director since March 2006. He is the Chairman of the Board of Burlington Resources Inc. from July 1997 through March 2006.

RICHARD L ARMITAGE. Director since March 2006. He is the President of Armitage International LLC, since March 2005.

HARALD J NORVIK. Director since July 2005. He is the Chairman and Partner of Econ Management AS from June 2002 to present.

RICHARD H AUCHINLECK. Director since August 2002. He was President and CEO of Gulf Canada Resources Limited from February 1998 to June 2001.

WILLIAM K REILLY. Director since August 2002. He is the President and CEO of Aqua International Partners, an investment group which finances water improvements in developing countries, since June 1997.

VICTORIA J TSCHINKEL. Director since August 2002. She was Senior Environmental Consultant to Landers & Parsons, a Tallahassee, Florida law firm, from 1987 to 2002.

KATHRYN C TURNER. Director since August 2002. She is the Chairperson and CEO of Standard Technology, Inc., a management technology solutions firm she founded in 1985.

JAMES E COPELAND JR. Director since February 2004. He is the Senior Fellow for Corporate Governance with the U.S. Chamber of Commerce.

RUTH R HARKIN. Director since August 2002. She was Senior Vice President, International Affairs and Government Relations of United Technologies Corporation (UTC) and Chair of United Technologies International, UTC's international representation arm from June 1997 to February 2005.

KENNETH M DUBERSTEIN. Director since August 2002. He is the Chairman and CEO of the Duberstein Group, a strategic planning and consulting company, since 1989.

WILLIAM E WADE JR. Director since March 2006. He was President of Atlantic Richfield Company from 1998 to 1999.

NORMAN R AUGUSTINE. Director since August 2002. He was the Chairman of the Board of Directors of Lockheed Martin Corporation from May 1996 through March 1998.

WILLIAM R RHODES. Director since August 2002. He is the Chairman, President and CEO of Citibank, N.A. since October 2005.

CHARLES C KRULAK. Director since August 2002. He was Executive Vice Chairman and CAO of MBNA Corporation from March 2004 to June 2005.

J STAPLETON ROY. Director since August 2002. He is the Managing Director of Kissinger Associates Inc., since January 2001.

CORPORATE FAMILY

For more details on the Corporate Family, use D&B's Global Family Linkage product.

Buy Selected Report(s)

Subsidiaries (US):

Select businesses below to buy Comprehensive Report(s).

<input type="checkbox"/>	Brog LP Inc.	Wilmington, DE	DUNS # 78-904-8522
<input type="checkbox"/>	Burlington Resources Inc	Houston, TX	DUNS # 19-170-7793
<input type="checkbox"/>	Conoco Power Marketing, Inc	Houston, TX	DUNS # 00-481-2624
<input type="checkbox"/>	Conocophillips Cpp Funding LLC	Houston, TX	DUNS # 82-951-4897
<input type="checkbox"/>	Conocophillips Holding Company	Houston, TX	DUNS # 00-842-7692
<input type="checkbox"/>	Phillips International Investments, Inc.	Houston, TX	DUNS # 62-639-8171
<input type="checkbox"/>	Phillips Petroleum Company	Bartlesville, OK	DUNS # 00-136-8265
<input type="checkbox"/>	Phillips Petroleum International Investment Co Inc	Bartlesville, OK	DUNS # 77-992-6294
<input type="checkbox"/>	Seaway Products Pipeline Company	Pauls Valley, OK	DUNS # 13-874-0126
<input type="checkbox"/>	The Louisiana Land and Exploration Co	Baltimore, MD	DUNS # 62-086-2842

Subsidiaries (International):

Select businesses below to buy Business Information Report(s).

<input type="checkbox"/>	CONOCO PHILIPS JAPAN K.K.	CHIYODA-KU, JAPAN	DUNS # 69-732-3483
<input type="checkbox"/>	Conoco Phillips Canada (BRC) Ltd	Calgary, CANADA	DUNS # 24-388-4702
<input type="checkbox"/>	CONOCO SYRIA DEZ GAS LTD	DAMASCUS, SYRIA	DUNS # 55-261-1550
<input type="checkbox"/>	Conoco Venezuela C.A.	BARCELONA, VENEZUELA	DUNS # 88-673-9002
<input type="checkbox"/>	ConocoPhillips Canada Marketing & Trading ULC	Calgary, CANADA	DUNS # 24-366-6950
<input type="checkbox"/>	ConocoPhillips China Inc.	Beijing, CHINA	DUNS # 65-443-6559
<input type="checkbox"/>	Conocophillips Global Funding SARL	LUXEMBOURG, LUXEMBOURG	DUNS # 40-093-3529
<input type="checkbox"/>	CONOCOPHILLIPS HOLDINGS LTD	WARWICK, UK (ENGLAND, SCOTLAND, WALES, N.IRELAND)	DUNS # 23-632-2942
<input type="checkbox"/>	CONOCOPHILLIPS INDONESIA INC	INDONESIA	DUNS # 72-866-6900
<input type="checkbox"/>	CONOCOPHILLIPS INDONESIA INC. LTD.	INDONESIA	DUNS # 72-870-1905

<input type="checkbox"/>	CONOCOPHILLIPS INDONESIA INCORPORATED	INDONESIA	DUNS # <u>72-887-3985</u>
<input type="checkbox"/>	CONOCOPHILLIPS QATAR LTD	DOHA, QATAR	DUNS # <u>53-478-0056</u>
<input type="checkbox"/>	CONOCOPHILLIPS SINGAPORE OPERATIONS PTE. LIMITED	SINGAPORE, SINGAPORE	DUNS # <u>62-846-2731</u>

Branches (US):

Select companies below to buy Business Information Report(s).

<input type="checkbox"/>	Conocophillips	Bartlesville, OK	DUNS # <u>02-060-1370</u>
<input type="checkbox"/>	Conocophillips	Alvin, TX	DUNS # <u>00-687-8640</u>

Branches (International):

Select companies below to buy Business Information Report(s).

<input type="checkbox"/>	CONOCOPHILLIPS (GRISSIK) LTD	INDONESIA	DUNS # <u>72-885-1072</u>
<input type="checkbox"/>	CONOCOPHILLIPS INDONESIA INC	JAKARTA, INDONESIA	DUNS # <u>72-886-4588</u>

Buy Selected Report(s)**OPERATIONS**

12/04/2009

Description: Operates as an international, integrated energy company. The business is organized into six operating segments.

Exploration and Production (E&P)-This segment primarily explores for, produces and markets crude oil, natural gas, and natural gas liquids on a worldwide basis.

Midstream -This segment gathers and processes natural gas produced by ConocoPhillips and others, and fractionates and markets natural gas liquids, primarily in the United States, Canada and Trinidad. The Midstream segment includes the company's 50 percent equity investment in Duke Energy Field Services, LLC, a joint venture with Duke Energy.

Refining and Marketing (R&M)-This segment purchases, refines, markets and transports crude oil and petroleum products, mainly in the United States, Europe and Asia.

LUKOIL Investment-This segment consists of the company's equity investment in the ordinary shares of OAO LUKOIL, an international, integrated oil and gas company headquartered in Russia.

Chemicals-This segment manufactures and markets petrochemicals and plastics on a worldwide basis. The Chemicals segment consists of the company's 50 percent equity investment in Chevron Phillips Chemical Company LLC, a joint venture with Chevron Corporation.

Emerging Businesses-This segment encompasses the development of new businesses beyond the company's traditional operations, including new technologies related to natural gas conversion into clean fuels and related products (e.g., gas-to-liquids), technology solutions, power generation, and emerging technologies.

Terms: 1-10-30 and Net 30. Sells to wholesalers, jobbers, gas transmission concerns, utilities, petrochemical and other industries. Sells to wholesalers, jobbers, gas transmission concerns, utilities, petrochemical and other industries. Territory : International.

Nonseasonal.

Employees: 33,800 which includes officer(s). 3,000 employed here.

Facilities: Owns 1,200,000 sq. ft. in three story building. Occupies several buildings in an office complex.

Location: Suburban business section on main street.

Branches: This business has multiple branches, detailed branch information is available in D&B's linkage or family tree products.

Subsidiaries: This business has multiple subsidiaries, detailed subsidiary information is available in D&B's linkage or family tree products.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

29110000	Petroleum refining
51710000	Petroleum bulk stations and terminals
13820000	Oil and gas exploration services
13110101	Crude petroleum production
13110102	Natural gas production
55419901	Filling stations, gasoline

NAICS:

324110	Petroleum Refineries
424710	Petroleum Bulk Stations and Terminals
213112	Support Activities for Oil and Gas Field Operations
211111	Crude Petroleum and Natural Gas Extraction
211111	Crude Petroleum and Natural Gas Extraction
447190	Other Gasoline Stations

Jump to:

[Overview](#)
[Scores](#)
[Payments](#)
[Public Filings](#)
[History & Operations](#)

Banking & Finance

STATEMENT UPDATE

11/04/2009

Interim Consolidated statement dated SEP 30 2009 (in thousands):

Assets		Liabilities	
Cash	641,000	Accts Pay	14,862,000
Accts Rec	10,907,000	Short-Term Debt	2,796,000
Inventory	6,268,000	Accruals	6,257,000
Accounts/Notes Rec-Related Parties	1,623,000	Taxes	741,000
Prepaid Expenses/Other Curr Assets	2,814,000		
Curr Assets	\$22,253,000	Curr Liabs	\$24,656,000
Fixt & Equip	87,136,000	Long-Term Debt	27,662,000
Investments/Long-Term Receivables	35,664,000	Other Liabilities/Deferred Credits	3,043,000
Goodwill	3,715,000	L.T. Liab-Other	34,969,000
Intangibles	831,000	COMMON STOCK	17,000
Other Assets	2,828,000	ADDIT. PD.-IN CAP	43,583,000
		ADJUSTMENTS	2,527,000
		RETAINED EARNINGS	32,181,000
		TREASURY STOCK	(16,211,000)

Total Assets **\$152,427,000** **Total** **\$152,427,000**

(000's omitted) sales \$109,215,000; operating expenses \$101,852,000. Operating income \$7,363,000; net income before taxes \$7,363,000; Federal income tax \$3,673,000; net income \$3,690,000.

Statement obtained from Securities And Exchange Commission. Extent of audit, if any, not indicated.

Accounts receivable shown net less \$75,000,000 allowance. Fixed assets shown net less \$51,059,000,000 depreciation.

Explanations

The net worth of this company includes intangibles; Other Assets consist of Loans and advances-related parties and Other assets; Other Long Term Liabilities consist of Asset retirement obligations and accrued environmental costs, Joint venture acquisition obligation-related party, Deferred income taxes and Employee benefit obligations; Adjustments consists of Grantor trusts, Accumulated other comprehensive loss, Unearned employee compensation and Noncontrolling interests.

KEY BUSINESS RATIOS

Statement date: DEC 31 2008
Based on this number of establishments: 13

Industry Norms based on 13 establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales	(6.9)	0.6	4
Return on Net Worth	(30.8)	7.8	4
Short-Term Solvency			
Current Ratio	1.0	1.5	4
Quick Ratio	0.5	0.6	3
Efficiency			
Assets Sales	58.0	47.8	3
Sales / Net Working Capital	(262.7)	20.6	4
Utilization			
Total Liabs / Net Worth	159.0	168.5	2

FINANCE

03/03/2009

Three-year statement comparative:

	Fiscal Consolidated Dec 31 2006 (000s omitted)	Fiscal Consolidated Dec 31 2007 (000s omitted)	Fiscal Consolidated Dec 31 2008 (000s omitted)
Current Assets	25,066,000	24,735,000	20,843,000
Current Liabs	26,431,000	26,882,000	21,780,000
Current Ratio	0.95	0.92	0.96
Working Capital	(1,365,000)	(2,147,000)	(937,000)
Other Assets	139,715,000	153,022,000	122,022,000
Net Worth	82,646,000	88,983,000	55,165,000
Sales	188,523,000	194,495,000	246,182,000
Long Term Liab	55,704,000	61,892,000	65,920,000

Net Profit (Loss)	15,550,000	11,891,000	(16,998,000)
-------------------	------------	------------	--------------

Fiscal Consolidated statement dated DEC 31 2008 (in thousands):

Assets		Liabilities	
Cash	755,000	Accts Pay	12,852,000
Accts Rec	10,892,000	Accounts Payable-Related Parties	1,138,000
Inventory	5,095,000	Accruals	6,481,000
Accounts & Notes Rec-Related Partie	1,103,000	Short-Term Debt	370,000
Prepaid Exps & Other Current Assets	2,998,000	Employee Benefit Obligations	939,000
		Curr Liabs	\$21,780,000
Curr Assets	\$20,843,000	Long-Term Debt	27,085,000
Fixt & Equip	83,947,000	Asset Retirement Oblig/Accrd Env Co	7,163,000
Investments/Long-Term Receivables	30,926,000	L.T. Liab-Other	31,672,000
Goodwill	3,778,000	COMMON STOCK	17,000
Intangibles	846,000	ADDIT. PD.-IN CAP	43,396,000
Other Assets	2,525,000	ADJUSTMENTS	(2,679,000)
		RETAINED EARNINGS	30,642,000
		TREASURY STOCK	(16,211,000)
Total Assets	\$142,865,000	Total	\$142,865,000

From JAN 01 2008 to DEC 31 2008 annual sales \$246,182,000,000. Operating expenses \$249,775,000,000. Operating income \$(3,593,000,000); Federal income tax \$13,405,000,000. (net loss) \$16,998,000,000.

Statement obtained from Securities And Exchange Commission. Prepared from statement(s) by Accountant: Ernst & Young, LLP, Houston, Texas.

ACCOUNTANT'S OPINION

A review of the accountant's opinion indicated that the financial statement meets generally accepted accounting principles and the audit contains no qualifications.

Accounts receivable shown net less \$61,000,000 allowance.

Explanations

The net worth of this company includes intangibles; other assets consist of loans & advances-related parties and other assets; other long term liabilities consist of joint venture acquisition obligation-related party, deferred income taxes, employee benefit obligations, other liabilities and deferred credits and minority interest; adjustments consists of grantor trusts, accumulated other comprehensive income and unearned employee compensation.

The report was updated using information the company filed with the Securities and Exchange Commission.

CUSTOMER SERVICE

If you have questions about this report, please call our Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. If you are outside the U.S. contact your local D&B office.

*** Additional Decision Support Available ***

Additional D&B products, monitoring services and specialized investigations are available to help you evaluate this company or its industry. Call Dun & Bradstreet's Customer Resource Center at 1.800.234.3867 from anywhere within the U.S. or visit our website at www.dnb.com.

Copyright 2010 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 024000228L



Moody's Investors Service

Credit Opinion: ConocoPhillips

Global Credit Research - 23 Dec 2008

Houston, Texas, United States

Ratings

Category	Moody's Rating
Outlook	Stable
Issuer Rating	A1
Sr Unsec Bank Credit Facility	A1
Senior Unsecured	A1
Bkd Subordinate Shelf	(P)A2
Bkd Preferred Shelf	(P)A3
Bkd Commercial Paper	P-1
ConocoPhillips Company	
Outlook	Stable
Issuer Rating	A1
Equipment Trust	Aa3
Senior Secured	A1
Senior Unsecured MTN	A1
Conoco Funding Company	
Outlook	Stable
Bkd Senior Unsecured	A1
Burlington Resources Finance Company	
Outlook	Stable
Bkd Senior Unsecured	A2

Contacts

Analyst	Phone
Thomas S. Coleman/New York	212.553.0365
Steven Wood/New York	212.553.0591

Key Indicators

ConocoPhillips

	[1]LTM 9/30/08	2007	2006	2005	2004
Adj. EBIT / Adj Avg Capitlization	25%	27%	27%	23%	19%
Adj Ebit / Adj. Interest	17.0x	16.9x	16.4x	13.3x	7.4x
Adj. RCF / Adj. Net Debt	66.1%	74%	68%	58%	31%
Adj. Debt / Adj Capitalization	22.4%	22%	26%	24%	30%
Adj. Debt / Total Proved BOE Reserves	\$3.03	\$2.86	\$3.15	\$2.10	\$2.64
Total Proved BOE RLI	12.8	12.3	12.7	13.9	14.0

[1] Calculated using last 12 months ending September 30, 2008 and year-end reserves

Note: For definitions of Moody's most common ratio terms please see the accompanying User's Guide.

Opinion

Recent Events

COP's third-quarter 2008 SEC 10-Q indicated the potential for a non-cash impairment of its 20% equity investment in LUKOIL based on a decline in the market value of its stake by about two-thirds since June 2008, relative to a book value of \$12.8 billion. From a book value perspective the impairment could be substantial. The decline in commodity prices also could result in other reserve and goodwill impairments. We will monitor both the accounting impacts and any change in the strategic importance of the LUKOIL investment for COP, although we do not believe the company has changed its view of LUKOIL as a strategic asset.

In December 2008 Moody's assigned a Prime-1 rating to TransCanada Keystone Pipeline, LP for commercial paper guaranteed by ConocoPhillips Company and issued under the ConocoPhillips Keystone Pipeline Commercial Paper Program. The actual issuer, TransCanada Keystone Pipeline, LP, is jointly and indirectly owned by TransCanada Corporation and ConocoPhillips to hold the U.S. pipeline assets of the Keystone Pipeline Company. The commercial paper will fund a portion of COP's prorata share of the Keystone Pipeline project during the construction phase. The Keystone project is scheduled to bring Western Canadian crude to the U.S. Midwest and Gulf Coast at a projected total cost of \$12 billion in capital spending to be incurred from 2008-2014. (Refer to press release issued on December, 8, 2008)

In November 2008, we assigned a Prime-1 commercial paper rating to ConocoPhillips CPP Funding LLC's \$4.3 billion commercial paper program. The commercial paper, also guaranteed by ConocoPhillips Company, will replace a portion of ConocoPhillips' existing CP program. (Refer to press release issued on November 12, 2008). In September 2008, Moody's commented that ConocoPhillips's agreement to form a joint venture with Origin Energy will modestly increase COP's financial leverage but will also enhance its global liquefied natural gas (LNG) portfolio and long-term position in Asian LNG markets. (Refer to press released issued on September 11, 2008)

Rating Rationale

COP ranks among the world's largest integrated oil companies, with total assets of \$178 billion, approximately 10.6 billion BOE of proved reserves (YE 2007, including some 1.89 billion BOE of LUKOIL equity barrels), production averaging in the area of 2.3 MM BOE/d, and refining capacity of some 2.7 million bbl/d.

COP benefits from a balance between upstream and downstream operations. COP's acquisitions and organic growth, the scale and diversity of its operations, and its increased focus on core businesses have aligned the company in a competitive position more comparable with its higher rated peers as it has successfully integrated the Burlington Resources acquisition (\$33.8 billion in 2006), grown internationally with its \$7.5 billion 20% stake in LUKOIL, formed upstream/downstream joint ventures with EnCana, and

increased its investment in DCP Midstream. However, COP also faces the same fundamental challenges as its largest peers, including resource nationalism and access to new resources, reserve replacement and production growth, rising costs, and volatile downstream conditions.

COP's long-term rating maps to the Aa2 in Moody's Integrated Oil rating methodology based on (LTM September 2008) results, versus its A1 long-term debt rating. The methodology metrics are heavily weighted in Aaa/Aa areas for reserves and production characteristics and reserve replacement, benefiting from the Burlington acquisition and LUKOIL's equity barrels and production, as well as from other areas such as downstream and debt-related characteristics. Lower scores in re-investment risk reflect a rising cost profile.

Going forward, the methodology metrics could show some erosion as a result of rising industry cost pressures and organic reserve replacement and production growth challenges. However, we view COP's A1 rating as solidly positioned, with future upside based on its size and the expanding scope of its upstream operations, significant cost and debt reduction from 2006 levels (albeit increased with the Origin Energy acquisition, and flexible shareholder rewards. We believe the A1 rating captures the impact of event risk and provides more flexibility as COP continues to look for global expansion opportunities, as well as to aggressively buy back its stock from free cash flows.

Rating Drivers

The key rating factors influencing COP's rating and stable outlook are:-

Factor 1: Reserve and Production Characteristics - COP ranks closely with its largest industry peers in terms of size and scale, benefiting part from the Burlington acquisition and LUKOIL's equity barrels and production. Its large diversified upstream portfolio is underpinned by legacy assets in the U.S., Canada, and North Sea, which comprise about 64% of current production and 60% of proved reserves (excluding LUKOIL). It is the second largest gas producer in North America and largest oil and gas producer in Alaska, with assets ranging from the Prudhoe Bay in Alaska to the Permian Basin and gas resource plays in U.S. Lower 48, the deepwater Gulf of Mexico and Canada. Almost two-thirds of production is expected to come from core legacy areas of North America and the North Sea for the foreseeable future. However, future production growth will come from potentially higher return but politically riskier areas such as Middle East, Russia/Caspian, Africa, and Asia-Pacific. LUKOIL, currently contributes about 20% of COP's consolidated production. Despite the recent downturn and potential value impairment from declining equity values in Russia, LUKOIL is expected to remain a significant part of COP's future upstream profile.

COP's projected production growth in the longer-term has been revised downward to about 2% from a prior targeted 3%, which would increase production from a current level of 2.2 million BOE/day to 2.4 million BOE/day in 2012. Growth will be underpinned by legacy assets in North America and the North Sea and on-going development projects. The revised growth rate also reflects slower organic production growth and other adverse events, notably the expropriation of its Venezuelan interests in 2007, following PDVSA's takeover of majority stakes in the Petrozuata and Hamaca heavy oil projects (and ultimately its interest in the Corocorro oil development). Its investment in Venezuela included 1.08 billion BOE of proved reserves, or about 10% of year-end 2007 proved reserves, but only about 4% of total production.

Factor 2: Re-investment Risk - COP's re-investment risk maps to Aaa for 3-year reserve replacement, while all sources F&D costs have increased and map to B. Management targets annual reserve replacement in excess of 100% derived from current proved reserves and some 50 billion BOE of available resources worldwide. However, like its largest peers, COP is challenged by organic reserve replacement and rising costs as a result of high embedded declines in core mature reserves, political constraints on reserve access, increasingly long-cycle projects, and rising industry costs. Political events such as the

Venezuelan expropriation in 2007 also have affected the reserve base and caused the company to look to Canadian oil sands and other sources to achieve reserve growth and to establish new legacy areas.

The company's all-sources and organic reserve replacement (the latter excludes acquired barrels) have benefited from the Burlington acquisition, and reserve additions booked in its equity investments in LUKOIL, Qatargas 3 and the Canadian oil sands joint venture with EnCana. In 2007, COP's three-year average reserve replacement from all sources averaged 237%, while organic replacement was 79%. Excluding the impact of LUKOIL and other equity reserve contributions (total equity barrel reserve replacement was 288% in 2007), COP's reserve replacement in 2007 was 73% and would be well below 100% on a three-year average.

COP's cost structure has been rising and it has revised upward its targeted costs in line with industry trends. COP's 3-year average all-sources F&D costs have showed a steep increase since 2005, rising to \$14.61/BOE in 2007, up from \$13.25/BOE (2004-2006). In fact, F&D costs have increased industry-wide to double digit ranges due to inflationary pressures and more complex exploration and development challenges. F&D costs for the integrated majors averaged about \$12.75/BOE in 2007 and are expected to be higher in 2008.

COP also has revised upward its expected unit production costs in the medium-term to the range \$8-\$9/BOE from \$6-\$7/BOE. Higher production costs will remain a challenge, linked to higher prices and inflationary impacts on oil service costs, steel and labor, although recent crude and gas price declines could eventually relieve recent cost pressures. COP's costs also tend to be affected by operations more concentrated in mature North American and North Sea basins, and many of its long-lead time development projects and integrated LNG projects will consume capital before generating cash. Longer-term, however, COP's unit production costs should gradually benefit as new larger international fields come onstream. COP's cash margin and leveraged full cycle ratio, the latter at 2.17X for LTM September 2008, are also very competitive within the major oils peer group.

Factor 3: Operating & Capital Efficiency - COP maps highly on capital returns and efficiency at the Aaa/Aa level. In 2007, consolidated EBIT/Average Capitalization at 25% (3 year average with adjusted debt) and earnings reflected very strong commodity price and refining margin cycles, although this metric is likely to decline in the falling commodity price environment. Additionally, COP's cash margin and leveraged full cycle ratio are very competitive. The Leveraged Full-Cycle ratio increased to 3.79x for LTM 9/08 compared to 2.17X and 2.29X in 2007 and 2006, respectively. Despite rising F&D costs, COP's unit cash margin remains robust due to higher prices and revenues. However, this key measure of cash returns is likely to decline based on increasing unit lifting and F&D trends, combined with the recent sharp declines in commodity prices and weakening oil demand.

Factor 4: Downstream Rating Factors - COP's downstream operations largely map to Aa related to size and scale, with about 2 million bpd of domestic refining capacity in twelve refineries (reduced by 379,000 bpd since the formation of the downstream joint venture with EnCana in 2007) in the Gulf Coast, East Coast, West Coast and Mid-West. Internationally, COP also owns or has interests in six refineries with capacity of 669,000 bpd. COP's downstream strategy is to concentrate on wholesale refining markets and withdraw from gasoline retailing. On the investment side, COP is upgrading capacity in cokers and vacuum units to increase refinery complexity and run higher quantities of cheaper heavy sour crudes, leading to improved margins. These upgrading investments will also enhance COP's ability to integrate with Canadian oil sands production.

COP has largely withdrawn from low-margin retail marketing since 2006 in order to concentrate on wholesale markets and redeploy cash into other higher return areas. In 2008, it announced the sale of 600 gasoline stations primarily in the western U.S. for approximately \$800 million, leaving a small number of company-owned stations, most of which are independently operated. COP also markets lube oils, commercial fuels, aviation

fuels and liquid petroleum gas, and participates in various JVs such as Excel Paralubes, a lube basestocks facility at the Lake Charles refinery, owned 50/50 with Flint Hills Resources.

COP maps to an Aaa for Segment ROCE (downstream EBIT / downstream capital employed). COP has reduced downstream capital employed via restructuring and asset sales to about 33% of total capital employed (LTM 9/08). It continues to selectively invest, as with the \$1.2 billion acquisition of the Wilhelmshaven refinery in Germany in 2006, which has been upgraded to deep conversion capacity and the downstream joint-venture with EnCana. COP is also in a joint venture with SaudiAramco to build a 400,000 bpd grassroots refinery at Yanbu, Saudi Arabia, but that project was recently deferred in response to crude price declines and market uncertainty.

COP's downstream venture with EnCana includes two refineries at Borger, Texas and Wood River, Illinois, with total capacity of about 452,000 bpd. COP is the operator and managing partner of the JV, which plans to increase total crude oil throughput at the facilities to 600,000 bpd and to expand heavy-oil processing capacity to 550,000 bpd by 2015. The venture is linked to the upstream JV, which holds the large undeveloped bitumen resources at Foster Creek and Christina Lake contributed by EnCana. The partners will share in both the upstream oil sands development and in the expansion and upgrading of the two refineries to take the bitumen.

Factor 5: Financial Metrics - COP's cash flow and financial leverage metrics are solid, mapping to Aaa/Aa and benefiting from the higher price and product margin environment until recently. Historic metrics are likely to weaken going forward due to lower commodity prices, weakening oil demand and the global economic recession. After increasing to \$3.14/BOE with the Burlington acquisition in 2006, Total Debt/Total Proved Reserves (including Moody's debt adjustments) declined to \$2.93 per BOE in 2007, reflecting significant debt reduction from strong cash flow and asset sales proceeds. However, Total Debt/Total Proved Reserves recently increased to \$3.03 at LTM 9/08, reflecting increased debt levels. COP also closed on the Origin Energy acquisition in October 2008 and funded the \$5 billion purchase price upfront via a combination of cash on hand and commercial paper. The incremental debt will only lead to a moderate increase COP's debt-to-capitalization (as defined by the company and excluding Moody's standard debt adjustments) to the area of 22%, which is well within management's targeted leverage range of 20%-25%. COP's balance sheet metrics could also be affected by potential impairments related to year-end asset values for its investment in LUKOIL, as well as reserve values and the large goodwill stemming from the merger of Conoco and Phillips Petroleum and the Burlington Resources acquisition. These impairments would be non-cash. Fixed charge coverage (EBIT/Interest) of 17.0X also remains strong, mapping to Aa for the 3-year average, reflecting stronger average pricing in 2008.

COP's cash flow from operations has jumped substantially since 2006, reflecting not only business expansion, cost reduction efforts, and the Burlington acquisition, but also higher oil and gas prices. Cash flow from operations reached a record \$24.5 billion in 2007 and year-to-date September 2008 was \$19.5 billion, on track to be in the area of \$23-\$25 billion for the year. With cash flows at those levels, the company should internally fund a \$15.3 billion capital program and dividends of \$2.9 billion in 2008.

COP recently announced in the third quarter 2008 earnings call that 2009 capital expenditures should be largely in line with 2008 spending of \$15 billion. However, with the recent commodity price collapse and tight credit markets, many oil and gas companies have reduced their 2009 capital expenditure plans, in order to preserve liquidity and returns. COP expects to announce next year's capital budget in early 2009. The company also has been actively repurchasing its stock during a period of strong free cash flow and asset sales, buying back \$7.5 billion in the first nine months of 2008. Given lower commodity prices and continued high capital requirements, we believe management will be prudent in managing the balance sheet and that share repurchases would be curtailed before significant capital cuts are undertaken.

Factor 6: Geographical/Geopolitical Diversification - We rank COP Aa for the geographic and operational scope and scale of its operations, which have become increasingly diversified and comparable in scope to those of its largest peer integrated oil companies. COP's global upstream and downstream operations have become more broadly diversified and over time will continue to increase the cash flow contribution from international sources, helping to mitigate rising political risk in areas such as Russia, Nigeria and Kazakhstan, which can be subject to political and fiscal challenges, remote environments, delays and long project lead times, operational disruptions and insurrection.

Liquidity

COP's solid liquidity position is supported by a strong cash flow base level from mature upstream and downstream operations, by committed bank credit facilities, and by free cash generation. Liquidity and financial flexibility are enhanced by \$9.85 billion of committed bank facilities, including multi-year facilities due in 2012 and a \$2.5 billion 364-day facility recently established to accommodate funding of the Origin acquisition. COP is the borrower, with a guarantee by COP Company.

Additionally, COP recently restructured its COP programs to include a \$4.3 billion commercial paper program and a \$250 million ConocoPhillips Keystone Pipeline program issued by TransCanada Keystone Pipeline, LP. A separate issuing entity, ConocoPhillips Qatar Funding Ltd., funds COP's loans for its 30% stake in the Qatargas 3 project, a \$5.7 B LNG project in Qatar. Qatar Funding's \$1.5 billion commercial paper program is jointly and severally guaranteed by ConocoPhillips and ConocoPhillips Company. COP's total commercial paper outstanding is managed so as to never exceed the \$9.85 billion of committed bank credit facilities. COP recently funded a large portion of the \$5 billion Origin acquisition using commercial paper, and is likely to term out a portion of that in 2009 to preserve liquidity and manage the balance sheet.

COP's facilities have no financial covenants or MAC limitations and are available to back commercial paper issued and for general corporate purposes. COP also uses CP for working capital needs, with inter-monthly spikes to fund tax payments, and to settle crude oil, natural gas, and product purchases. COP issues commercial paper at the parent level, with a guarantee from ConocoPhillips Company, which holds virtually all of COP's assets and operations.

COP also has certain off-balance sheet obligations and uses non-recourse project financing to address partner and political risk issues. However, these projects (mainly Polar Lights, Excel Paralubes, Merrey Sweeny LP) are generating sufficient cash from operations to service debt and pay distributions, and are not expected to require parent cash support. Additionally, COP holds commodity chemical interests through a 50% stake in ChevronPhillips Chemical Company (Baa1 senior unsecured), and a 50% interest in DCP Midstream, LLC (Baa2 senior unsecured, formerly Duke Energy Field Services LLC), a mid-stream natural gas liquids venture. Both entities are financed independently from and without recourse to COP.

Notching Considerations

Burlington Resources's various subsidiary debt obligations are rated A2 based on the unconditional guarantee of COP, the parent holding company. The BR securities are notched down from the A1 parent rating because, unlike other COP debt, they are not guaranteed by ConocoPhillips Company, the chief operating subsidiary, which guarantees COP's debt as well as other subsidiary debt.

Rating Outlook

Given that the company does not plan to significantly reduce debt in the near-term, a stable outlook is based on expectations that COP will take a disciplined approach to capital

allocation, largely funding capital spending from internal cash flow and adjusting share repurchases to reflect changing commodity prices and evolving capital opportunities.

What Could Change the Rating - Up

In the medium term, COP's long-term rating could improve based upon its financial and operating performance, a sustained reduction in leverage, and competitive reserve replacement and cost structure trends.

What Could Change the Rating - Down

While COP's ratings are solidly positioned, the A1 rating could be pressured by lower levels of capital investment and efficient reserve replacement, by aggressive share repurchases relative to the free cash flow outlook, by large leveraging transactions, or by further significant political risk events that impair the reserve base.

Rating Factors

ConocoPhillips

Integrated Oil & Gas Industry	Aaa	Aa	A	Baa	Ba	B	Caa
Factor 1: Reserve & Production Characteristics (25%)							
a) Total Proved Reserves (billion boe)	10.6	825					
b) Total Production (million boe p.a.)							
c) Total Proved Reserve Life (years)	12.8						
Factor 2: Re-Investment Risk (10%)							
a) 3-Year All-Sources Reserve Replacement	237%						
b) 3-Year All-Sources F&D Cost						\$14.61	
Factor 3: Operating & Capital Efficiency (10%)							
a) Return on Capital Employed (ROCE)	25%						
b) Leveraged Full-Cycle Ratio on 3-Year All-Sources F&D	3.79x						
Factor 4: Downstream Rating Factors (15%)							
a) Total Crude Distillation Capacity ('000 bpd)		2,678					
b) # Refineries with Capacity > 100 M bpd		14					
c) Segment ROCE	33%						
Factor 5: Financial Metrics (30%)							
a) Retained Cash Flow / Net Debt	66%						
b) EBIT / Interest Expense		17.0x					
c) Gross Debt / Total Proved Reserves		\$3.03					
d) Gross Debt / Total Capital	22%						
Factor 6: Geographical/Geopolitical Risk Diversification (10%)							
a) Geographical/Geopolitical Diversification		X					

Rating:			A1				
a) Assigned Rating							
b) Methodology-Implied Rating		Aa2					



Moody's Investors Service

CREDIT RATINGS ARE MIS'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MIS DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. CREDIT RATINGS DO NOT CONSTITUTE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS ARE NOT RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. CREDIT RATINGS DO NOT COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MIS ISSUES ITS CREDIT RATINGS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

© Copyright 2010, Moody's Investors Service, Inc. and/or its licensors including Moody's Assurance Company, Inc. (together, "MOODY'S"). All rights reserved.

ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY COPYRIGHT LAW AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT. All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, such information is provided "as is" without warranty of any kind and MOODY'S, in particular, makes no representation or warranty, express or implied, as to the accuracy, timeliness, completeness, merchantability or fitness for any particular purpose of any such information. Under no circumstances shall MOODY'S have any liability to any person or entity for (a) any loss or damage in whole or in part caused by, resulting from, or relating to, any error (negligent or otherwise) or other

circumstance or contingency within or outside the control of MOODY'S or any of its directors, officers, employees or agents in connection with the procurement, collection, compilation, analysis, interpretation, communication, publication or delivery of any such information, or (b) any direct, indirect, special, consequential, compensatory or incidental damages whatsoever (including without limitation, lost profits), even if MOODY'S is advised in advance of the possibility of such damages, resulting from the use of or inability to use, any such information. The credit ratings and financial reporting analysis observations, if any, constituting part of the information contained herein are, and must be construed solely as, statements of opinion and not statements of fact or recommendations to purchase, sell or hold any securities. NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER. Each rating or other opinion must be weighed solely as one factor in any investment decision made by or on behalf of any user of the information contained herein, and each such user must accordingly make its own study and evaluation of each security and of each issuer and guarantor of, and each provider of credit support for, each security that it may consider purchasing, holding or selling.

MOODY'S hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MOODY'S have, prior to assignment of any rating, agreed to pay to MOODY'S for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,400,000. Moody's Corporation (MCO) and its wholly-owned credit rating agency subsidiary, Moody's Investors Service (MIS), also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually on Moody's website at www.moody.com under the heading "Shareholder Relations - Corporate Governance - Director and Shareholder Affiliation Policy."



PEOPLES NATURAL GAS™

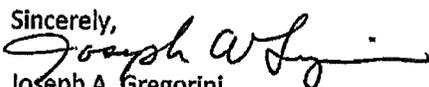
February 1, 2010

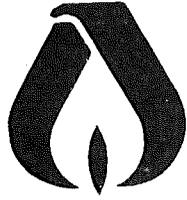
Harry Brookby
Conoco Phillips Company
600 North Dairy Ashford
Houston, Texas 77079

Dear Mr. Brookby:

This letter serves as notification that The Peoples Natural Gas Company does not require ConocoPhillips Company to provide a security or credit enhancement. A security or credit enhancement is not required because ConocoPhillips Company is not currently operating and has no immediate plans to operate a Non-Priority One Pool or a Priority One Pool on the Peoples Natural Gas Company system. However, if in the future ConocoPhillips Company desires to establish a Non-Priority One Pool or a Priority One Pool on the Peoples Natural Gas Company system, it may be required to establish a security or credit enhancement based on the terms set forth under Paragraphs 6 and 7 of the Rules and Regulations of The Peoples Natural Gas Company Supplier Tariff.

If you have any questions feel free to contact me at 412-473-4146.

Sincerely,

Joseph A. Gregorini
Manager, Pricing and Regulatory Affairs
The Peoples Natural Gas Company



VALLEY ENERGY

523 S. Keystone Avenue, P.O. Box 340, Sayre, PA 18840
800/998-4427 • 570/888-9664 • FAX 570/888-6199

January 29, 2010

Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, TX 77079

Re: ConocoPhillips Company Natural Gas Supplier Application

Dear Ms. Jones:

Valley Energy, Inc. has reviewed the financial statements of ConocoPhillips Company. Based on these statements, Valley Energy has concluded that ConocoPhillips Company has the financial resources to serve transportation customers on the Valley Energy distribution system in Pennsylvania. Before ConocoPhillips Company can serve Choice customers on the Valley Energy distribution system in Pennsylvania, it must still post security as specified in the Valley Energy Pennsylvania tariff.

Please feel free to contact Marjorie Johnston with any additional questions that you may have. She can be contacted at (570) 888-9664 (Ext. 227).

Sincerely,

Robert J. Crocker
President & CEO

RJC/ss

c: M. Johnston



UGI Utilities, Inc.
2525 North 12th Street
Suite 360
Post Office Box 12677
Reading, PA 19612-2677
(610) 796-3400 Telephone

January 27, 2010

Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, Texas 77079

RE: ConocoPhillips Company Natural Gas Supplier Application

Dear Ms. Jones:

UGI has reviewed the financial statements of ConocoPhillips Company. Based on these statements, UGI has concluded that ConocoPhillips Company has the financial resources to serve transportation customers on UGI Utilities, Inc. ("UGI"). Before ConocoPhillips Company can serve Choice customers on UGI, it must still post security as specified in the UGI tariff.

Please feel free to contact me with any additional questions that you may have. I can be contacted at (610) 796-3425.

Sincerely,

A handwritten signature in cursive script that reads "D C Beasten".

David C. Beasten
Director - Rates
UGI Utilities, Inc.



UGI Utilities, Inc.
2525 North 12th Street
Suite 360
Post Office Box 12677
Reading, PA 19612-2677
(610) 796-3400 Telephone

January 27, 2010

Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, Texas 77079

RE: ConocoPhillips Company Natural Gas Supplier Application

Dear Ms. Jones:

UGI has reviewed the audited financial statements of ConocoPhillips Company. Based on these statements, UGI has concluded that ConocoPhillips Company has the financial resources to serve transportation customers on UGI-Central Penn Gas ("UGI-CPG"). Before ConocoPhillips Company serves customers on UGI-CPG, it must still post security as specified in the UGI-CPG tariff.

Please feel free to contact me with any additional questions that you may have. I can be contacted at (610) 796-3425.

Sincerely,

A handwritten signature in cursive script that reads "D C Beasten".

David C. Beasten
Director - Rates
UGI Utilities, Inc.



UGI Utilities, Inc.
2525 North 12th Street
Suite 360
Post Office Box 12677
Reading, PA 19612-2677
(610) 796-3400 Telephone

January 27, 2010

Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, Texas 77079

RE: ConocoPhillips Company Natural Gas Supplier Application

Dear Ms. Jones:

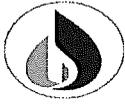
UGI has reviewed the financial statements of ConocoPhillips Company. Based on these statements, UGI has concluded that ConocoPhillips Company has the financial resources to serve transportation customers on UGI - Penn Natural Gas ("UGI-PNG"). Before ConocoPhillips Company can serve Choice customers on UGI-PNG, it must still post security as specified in the UGI-PNG tariff.

Please feel free to contact me with any additional questions that you may have. I can be contacted at (610) 796-3425.

Sincerely,

A handwritten signature in cursive script that reads "D C Beasten".

David C. Beasten
Director - Rates
UGI Utilities, Inc.



National fuel

February 5, 2010

Mr. Harry D. Brookby II
ConocoPhillips Company
600 North Dairy Ashford
Houston, Texas 77079

RE: Security Requirement for ConocoPhillips Company

Dear Harry:

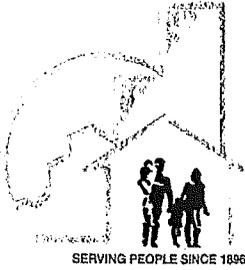
Pursuant to 66 Pa. C. S. § 2208 (c), an applicant for a natural gas supplier license in the Commonwealth of Pennsylvania must furnish security to each utility where the supplier will do business to ensure the financial responsibility of such natural gas supplier. To this end, National Fuel Gas Distribution Corporation ("National Fuel") has performed a credit review and analysis of ConocoPhillips Company ("COP") and has determined that COP must post a security deposit in cash, or a form of security acceptable to National Fuel, to operate as a supplier on National Fuel's system.

COP security requirement to serve Pennsylvania customers is dependent on the type of transportation service utilized by COP. There is no Natural Gas Supplier (NGS) security requirement for customers that will be enrolled in National Fuel's Purchase of Receivable (POR) program as proposed by National Fuel. As such, COP will not be required to post security for customers enrolled in the POR program if the Pennsylvania Public Utility Commission ("PA PUC") accepts the POR program as filed. A security deposit will be required for transportation customers not enrolled in the POR program.

Should you have any questions concerning the above, please contact me at 716-857-7796.

Yours truly,

Robert C. Smielecki
Transportation Services Department



T.W. PHILLIPS
GAS AND OIL CO.

205 North Main Street
Butler, Pennsylvania 16001
(724) 287-2751

February 9, 2010

Via Email (stephanie.d.jones@conocophillips.com)

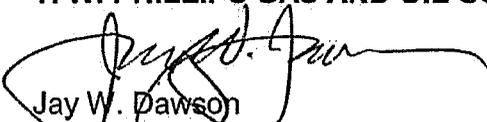
Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, Texas 77079

Dear Ms. Jones:

In confirmation of our telephone conversation this morning and in response to your assurances that ConocoPhillips Company ("ConocoPhillips") will provide T. W. Phillips Gas and Oil Co. ("T. W. Phillips") with financial statements and other information necessary to establish ConocoPhillips' creditworthiness and such form of security as will satisfy the terms of T. W. Phillips' existing Tariff (Rule 20), T. W. Phillips anticipates that ConocoPhillips will be qualified to provide natural gas supplier services to customers on the T. W. Phillips' system in southwestern Pennsylvania.

Very truly yours,

T. W. PHILLIPS GAS AND OIL CO.


Jay W. Dawson
Vice President - Legal
and Corporate Secretary

JWD/bjr

February 4, 2010

Ms. Stephanie D. Jones
ConocoPhillips Company
600 N. Dairy Ashford
Houston, Texas 77079

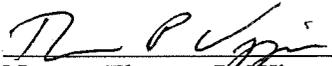
RE: ConocoPhillips Company Natural Gas Supplier Application

Dear Ms. Jones:

Equitable Gas Company, LLC has reviewed the financial statements of ConocoPhillips Company. Based on these statements, Equitable Gas Company, LLC has concluded that ConocoPhillips Company has the financial resources to serve transportation customers on Equitable Gas Company, LLC ("Equitable Gas - PNG"). Before ConocoPhillips Company can serve Choice customers on Equitable Gas -PNG, it must still post security as specified in the Equitable Gas - PNG tariff.

Please feel free to contact me with any additional questions that you may have. I can be contacted at (412) 395-3216.

Sincerely,


Name: Thomas P. Wiggers
Title: Director, Gas Supply