



Julie Unruh  
Director, Regulatory Monitoring  
ConocoPhillips Company  
600 North Dairy Ashford  
CH2070A  
Houston, TX 77079-1175  
281.293.3541 phone  
[Julie.L.Unruh@ConocoPhillips.com](mailto:Julie.L.Unruh@ConocoPhillips.com)

April 2, 2010

RECEIVED

APR 6 2010

Mr. James J. McNulty, Secretary  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

RE: Application of ConocoPhillips Company for Approval to Supply Electricity in  
Pennsylvania – replacement page

A-2010-2162977

Mr. McNulty,

Enclosed please find an original and three copies of page 4 of ConocoPhillips Company's (COP's) Application to Supply Electricity in Pennsylvania. As I discussed with Ms. Marissa Boyle today, questions 8 and 9 have been updated to more accurately reflect COP's proposed business in Pennsylvania.

Thank you for your assistance, and please feel free to contact me at 281.293.3541, or at the email address above if you have any additional questions.

Sincerely,

Julie Unruh

Enclosure

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

- The Applicant is presently doing business in Pennsylvania as a
  - vertically-integrated provider of generation, transmission, and distribution services.
  - municipal electric corporation providing service outside its municipal limits.
  - electric cooperative
  - local gas distribution company
  - nonintegrated provider of electric generation, transmission or distribution services.
  - Other. (Identify the nature of service being rendered.)

**ConocoPhillips Company owns the Trainer Refinery in Trainer, PA, and two pipelines, as mentioned above. This refinery produces gasoline, diesel, jet fuel oil and propane.**

**or**

- The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Generator and supplier of electric power.
- Municipal generator and supplier of electric power.
- Electric Cooperative and supplier of electric power
- Broker/Marketer engaged in the business of supplying electricity.
- Aggregator engaged in the business of supplying electricity
- Other (Describe):

9. **PROPOSED SERVICES:** Generally describe the electric services or the electric generation services which the Applicant proposes to offer.

**ConocoPhillips will provide power marketing services for its current affiliated customers and any non-affiliated industrial customers it should acquire. ConocoPhillips Company will take title to the electricity it sells to these customers. Affiliated customers will be billed through internal transactions.**

10. **SERVICE AREA:** Generally describe the geographic area in which Applicant proposes to offer services.

**PECO Energy service territory.**

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

- Residential Customers
- Commercial Customers - (25 kW and Under)
- Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

- The Applicant is presently doing business in Pennsylvania as a
  - vertically-integrated provider of generation, transmission, and distribution services.
  - municipal electric corporation providing service outside its municipal limits.
  - electric cooperative
  - local gas distribution company
  - nonintegrated provider of electric generation, transmission or distribution services.
  - Other. (Identify the nature of service being rendered.)

**ConocoPhillips Company owns the Trainer Refinery in Trainer, PA, and two pipelines, as mentioned above. This refinery produces gasoline, diesel, jet fuel oil and propane.**

**or**

- The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Generator and supplier of electric power.
- Municipal generator and supplier of electric power.
- Electric Cooperative and supplier of electric power
- Broker/Marketer engaged in the business of supplying electricity.
- Aggregator engaged in the business of supplying electricity
- Other (Describe):

9. **PROPOSED SERVICES:** Generally describe the electric services or the electric generation services which the Applicant proposes to offer.

**ConocoPhillips will provide power marketing services for its current affiliated customers and any non-affiliated industrial customers it should acquire. ConocoPhillips Company will take title to the electricity it sells to these customers. Affiliated customers will be billed through internal transactions.**

10. **SERVICE AREA:** Generally describe the geographic area in which Applicant proposes to offer services.

**PECO Energy service territory.**

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

- Residential Customers
- Commercial Customers - (25 kW and Under)
- Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

- The Applicant is presently doing business in Pennsylvania as a
  - vertically-integrated provider of generation, transmission, and distribution services.
  - municipal electric corporation providing service outside its municipal limits.
  - electric cooperative
  - local gas distribution company
  - nonintegrated provider of electric generation, transmission or distribution services.
  - Other. (Identify the nature of service being rendered.)

**ConocoPhillips Company owns the Trainer Refinery in Trainer, PA, and two pipelines, as mentioned above. This refinery produces gasoline, diesel, jet fuel oil and propane.**

**or**

- The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Generator and supplier of electric power.
- Municipal generator and supplier of electric power.
- Electric Cooperative and supplier of electric power
- Broker/Marketer engaged in the business of supplying electricity.
- Aggregator engaged in the business of supplying electricity
- Other (Describe):

9. **PROPOSED SERVICES:** Generally describe the electric services or the electric generation services which the Applicant proposes to offer.

**ConocoPhillips will provide power marketing services for its current affiliated customers and any non-affiliated industrial customers it should acquire. ConocoPhillips Company will take title to the electricity it sells to these customers. Affiliated customers will be billed through internal transactions.**

10. **SERVICE AREA:** Generally describe the geographic area in which Applicant proposes to offer services.

**PECO Energy service territory.**

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

- Residential Customers
- Commercial Customers - (25 kW and Under)
- Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

- The Applicant is presently doing business in Pennsylvania as a
  - vertically-integrated provider of generation, transmission, and distribution services.
  - municipal electric corporation providing service outside its municipal limits.
  - electric cooperative
  - local gas distribution company
  - nonintegrated provider of electric generation, transmission or distribution services.
  - Other. (Identify the nature of service being rendered.)

**ConocoPhillips Company owns the Trainer Refinery in Trainer, PA, and two pipelines, as mentioned above. This refinery produces gasoline, diesel, jet fuel oil and propane.**

**or**

- The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- Generator and supplier of electric power.
- Municipal generator and supplier of electric power.
- Electric Cooperative and supplier of electric power
- Broker/Marketer engaged in the business of supplying electricity.
- Aggregator engaged in the business of supplying electricity
- Other (Describe):

9. **PROPOSED SERVICES:** Generally describe the electric services or the electric generation services which the Applicant proposes to offer.

**ConocoPhillips will provide power marketing services for its current affiliated customers and any non-affiliated industrial customers it should acquire. ConocoPhillips Company will take title to the electricity it sells to these customers. Affiliated customers will be billed through internal transactions.**

10. **SERVICE AREA:** Generally describe the geographic area in which Applicant proposes to offer services.

**PECO Energy service territory.**

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

- Residential Customers
- Commercial Customers - (25 kW and Under)
- Commercial Customers - (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):



**UPS Next Day Air<sup>®</sup>**  
**UPS Worldwide Ex**



**Shipping D**



SHIPPER  
RELEASE

EXPRESS  
(INT'L)

DOCUMENTS  
ONLY

The shipper authorizes UPS to act as forwarding agent for export control and customs purposes.  
 The shipper certifies that these commodities, technology or software were exported from the United States in accordance with the Export Administration Regulations. Diversion contrary to U.S. law is prohibited.

**SATURDAY DELIVERY**

1Z 770 348 22 1125 7345



1Z 770 348 22 1125 7345

SHIPMENT FROM

UPS ACCOUNT NO. **770348**

REFERENCE NUMBER

*Z21301052*

TELEPHONE  
**281-293-6096**

*Julie Unruh*

**CONOCOPHILLIPS COMPANY**

**600 N DAIRY ASHFORD RD.**

**HOUSTON**

**TX 77079-1175**

**UPS Next Day Air<sup>®</sup>**

EXPORT EXPORT DELIVERY

DELIVERY TO

TELEPHONE

*James McNulty*  
*Pennsylvania Public Utility Comm*  
*Raymond Bldg*  
*2nd Floor, 1201*  
*400 10. St*

Residential

*Harrisburg, PA 17120*

1Z 770 348 22 1125 7345



1Z 770 348 22 1125 7345

TRACKING NUMBER

DATE OF SHIPMENT

SHIPMENT ID NUMBER **7703 487K 4DK**

*4/10/10*

0101911202609 1/07 S

United Parcel Service, Louisville, KY