

PENNSYLVANIA PUBLIC UTILITY COMMISSION
Harrisburg, Pennsylvania 17105-3265

**Interim Guidelines on Marketing and
Sales Practices for Electric Generation
Suppliers and Natural Gas Suppliers**

**Public Meeting – July 15, 2010
2185981-DIR
Docket No. M-2010-2185981**

STATEMENT OF VICE CHAIRMAN TYRONE J. CHRISTY

I am voting today in support of issuing these proposed interim guidelines for comment. Given the decision by the Commission to allow door-to-door sales, these guidelines will help protect the public from unscrupulous sales and marketing practices. I commend our staff for a comprehensive and balanced work product. I also appreciate the support of my colleagues for adding the provision to the proposed guidelines that would require suppliers to verify that door-to-door marketing and sales agents are not on the sexual offender registry commonly referred to as the "Megan's law" registry that is maintained by the Pennsylvania State Police.

Notwithstanding my support for these guidelines, I believe that door-to-door sales of electric and gas supply to residential and small commercial customers should be prohibited. As I stated in my dissent in the *License Application of Just Energy Pennsylvania Corp.*, Docket No. A-2009-2097544 (December 17, 2009), the potential for deceptive sales practices that is created by door-to-door sales is too great, and sanctioning this practice creates opportunities for criminal activity.

Even under the best of circumstances, the purchase of electric and gas supply does not lend itself to door-to-door sales. The purchase of electric and gas supply requires a customer to do some homework, and to make comparisons among competing suppliers in order to make an educated decision to select a supplier. Such an educated choice isn't possible in a door-to-door sales situation.

7-15-10

DATE


TYRONE J. CHRISTY, VICE CHAIRMAN