

#### Legal Department

Telephone 215.841.4000 Fax 215.568.3389 www.exeloncorp.com Business Services Company

Exelon Business Services Company 2301 Market Street/523-1 P.O. Box 8699 Philadelphia, PA 19101-8699

September 14, 2010

#### Via Overnight Mail

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, 2<sup>nd</sup> Floor Harrisburg, PA 17120

Re: Progress Report of PECO Energy Company on Implementation of its Smart Meter Technology Procurement and Installation Plan: Docket No. M-2009-2123944

Dear Secretary Chiavetta:

PECO Energy Company ("PECO") provides this update on the Implementation of its Smart Meter Technology Procurement and Installation Plan, which was approved by the Commission with certain modifications on May 6, 2010 (the "Plan"), in the above-captioned docket. Specifically, PECO is providing information about the progress of its vendor selection and contracting process and the timing of its filing on dynamic pricing programs.

PECO has selected smart meter network and meter supplier vendors as well as a vendor for installation of smart meters. PECO is in the process of negotiating comprehensive contracts for services with the vendors. Each comprehensive vendor contract will include a detailed statement of work with defined performance metrics on project schedule, call center, safety and diversity spend requirements. All final contracts will be filed with the Commission and will be conditioned on Commission approval. In preparation for the negotiation of the comprehensive contracts, PECO has entered into Letters of Intent ("LOI") with certain selected vendors, and those LOIs are attached.

Please note that the attached Letters of Intent are CONFIDENTIAL and should be accorded such treatment.

By way of background, PECO's multi-disciplinary team of technology and project management subject matter experts began the competitive vendor selection process in August 2009. A detailed Request for Proposal ("RFP") was initially sent to 26 suppliers of smart meter networks, meters, installation services, and IT integrators. In the first quarter of 2010, the PECO team narrowed scope of the RFP to the network and meter suppliers and eventually reduced the number of candidates down to three network providers and two independent meter manufacturers.

RECEIVED

SEP 14 2010

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission

Page 2

Final selection was based on the overall best value for PECO. The system selected was required to have the technical features and capabilities to meet the requirements of Act 129 of 2008, 66 Pa. C.S. § 2807(f)(1), and the U.S. Department of Energy's Smart Grid Investment Grant deployment timeline. Key selection criteria included compatibility with the equipment of multiple meter manufacturers, an interoperable (open) communication protocol with sufficient bandwidth, the flexibility to make efficient upgrades and robust security. Additionally, systems with the ability to maintain PECO's current level of meter reading and outage management performance were preferred.

PECO has selected Sensus USA Inc. ("Sensus") to serve as its smart meter network vendor and to provide it with a portion of the smart meters themselves. PECO also has selected two other manufacturing firms to provide smart meters -- Landis+Gyr and Elster Solutions, LLC. Finally, VSI Meter Services, Inc. ("VSI") has been selected as PECO's smart meter installation contractor. Sensus is a manufacturer of gas, electric and water meters and meter communications and software, with more than 500 employees within the Commonwealth of Pennsylvania and major system deployments at Southern Company and Portland General Electric. VSI is one of the largest metering services firms in the world and will provide installation services for 600,000 AMI electric meters. The LOIs with Sensus and VSI are attached.

In addition, on August 12, PECO hosted Smart Meter Stakeholder Collaborative Meeting #8 in Harrisburg. Among the topics discussed at the meeting was a review of PECO's progress in developing dynamic pricing programs. PECO is currently integrating comments and feedback received from stakeholders at the meeting into the proposal that it will submit to the Commission. PECO expects to file its proposal in late October, rather than in September as previously planned. The additional time will allow for further development of the proposed dynamic pricing programs in light of stakeholder feedback.

Kindly return a time-stamped copy of this cover letter in the self-addressed stamped enveloped that is enclosed. Please do not hesitate to contact me at 215-841-5974 should you have any questions.

Very truly yours,

Jeanne J. Dworetzky

Assistant General Counsel

Jeanne & Dwort

**Enclosures** 

# CONFIDENTIAL/PROPRIETARY MATERIAL FOLLOWS:

### NO SCANNED IMAGE AVAILABLE

## ACTUAL DOCUMENT IN CONFIDENTIAL FILE FOLDER

From: Origin ID: REDA (215) 841-5353 Anita Zaketa

2301 Market Street S23-1 Philadelphia, PA 19103



SHIP TO: (717) 772-7777

BILL SENDER

Rosemary Chiavetta, Secretary **PA Public Utility Commission** 400 NORTH ST FL 2 COMMONWEATLH KEYSTONE BUILDING HARRISBURG, PA 17120



Ship Date: 14SEP10 ActWat 1.0 LB CAD: 102138557/INET3060

Delivery Address Bar Code



Ref# Invoice # PO# Dept #

TRK# 7939 1029 0955

WED - 15 SEP A1 STANDARD OVERNIGHT

17120

PA-US

MDT

**ZN MDTA** 

After printing this label:

1. Use the 'Print' button on this page to print your label to your laser or inkjet printer.

2. Fold the printed page along the horizontal line.

3. Place label in shipping pouch and affix it to your shipment so that the barcode portion of the label can be read and scanned.

Warning: Use only the printed original label for shipping. Using a photocopy of this label for shipping purposes is fraudulent and could result in additional billing charges, along with the cancellation of your FedEx account number.

Use of this system constitutes your agreement to the service conditions in the current FedEx Service Guide, available on fedex.com.FedEx will not be responsible for any claim in excess of \$100 per package, whether the result of loss, damage, delay, non-delivery, misdelivery, or misinformation, unless you declare a higher value, pay an additional charge, document your actual loss and file a timely claim. Limitations found in the current FedEx Service Guide apply. Your right to recover from FedEx for any loss, including intrinsic value of the package, loss of sales, income interest, profit, attorney's fees, costs, and other forms of damage whether direct, incidental,consequential, or special is limited to the greater of \$100 or the authorized declared value. Recovery cannot exceed actual documented loss.Maximum for items of extraordinary value is \$500, e.g. jewelry, precious metals, negotiable instruments and other items listed in our ServiceGuide. Written claims must be filed within strict time limits, see current FedEx Service Guide.