

# BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of \_MAA, Inc.\_, d/b/a Industrial Energy., for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) Broker/Consultant to the public in the Commonwealth of Pennsylvania.

To the Pennsylvania Public Utility Commission:

1. **IDENTITY OF THE APPLICANT:** The name, address, telephone number, and FAX number of the Applicant are:  
MAA, Inc.  
DBA/ Industrial Energy  
125 Strafford Avenue  
Suite 300  
Wayne Pa. 19087  
Phone: 610.975.4528  
Fax: 610.975.4527

RECEIVED

SEP 15 2010

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated within the preceding five (5) years, including name, address, and telephone number.

2. a. **CONTACT PERSON:** The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

MAA, Inc.  
DBA/Industrial Energy  
Michael A Amabile  
President  
125 Strafford Avenue  
Suite 300  
Wayne Pa 19087  
Phone: 610.975.4528  
Fax: 610.975.4527

- b. **CONTACT PERSON-PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY:** The name, title, address telephone number and FAX number of the person with whom contact should be made by PEMA:

MAA, Inc.  
DBA/ Industrial Energy  
Michael A Amabile  
President  
125 Strafford Avenue  
Suite 300  
Wayne Pa 19087  
Phone: 610.975.4528  
Fax: 610.975.4527

3.a. **ATTORNEY:** If applicable, the name, address, telephone number, and FAX number of the Applicant's attorney are:

Petrikín, Wellman, Damico, Brown and Petrosa, P.C.  
Mark Damico  
The William Penn Building  
109 Chesley Drive  
Media Pa 19063  
Phone: 610.565.2670  
Fax: 610.565.0178

b. **REGISTERED AGENT:** If the Applicant does not maintain a principal office in the Commonwealth, the required name, address, telephone number and FAX number of the Applicant's Registered Agent in the Commonwealth are:

4. **FICTITIOUS NAME:** (select and complete appropriate statement)

x The Applicant will be using a fictitious name or doing business as ("d/b/a"):

Industrial Energy

Attach to the Application a copy of the Applicant's filing with the Commonwealth's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.

**or**

☐ The Applicant will not be using a fictitious name.

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:** (select and complete appropriate statement)

☐ The Applicant is a sole proprietor.

If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

**or**

☐ The Applicant is a:

- ☐ domestic general partnership (\*)
- ☐ domestic limited partnership (15 Pa. C.S. §8511)
- ☐ foreign general or limited partnership (15 Pa. C.S. §4124)
- ☐ domestic limited liability partnership (15 Pa. C.S. §8201)
- ☐ foreign limited liability general partnership (15 Pa. C.S. §8211)
- ☐ foreign limited liability limited partnership (15 Pa. C.S. §8211)

Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

- ☐ \* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

☐ The Applicant is a :

- ☒ domestic corporation (none)  
☐ foreign corporation (15 Pa. C.S. §4124)  
☐ domestic limited liability company (15 Pa. C.S. §8913)  
☐ foreign limited liability company (15 Pa. C.S. §8981)  
☐ Other \_\_\_\_\_

Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Additionally, provide a copy of the Applicant's Articles of Incorporation.

Give name and address of officers.

MAA, Inc  
DBA/ Industrial Energy  
Michael A Amabile  
175 Strafford Avenue  
Suite 300  
Wayne Pa. 19087

The Applicant is incorporated in the state of Pennsylvania.

6. **AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA:** (select and complete appropriate statement)

☐ Affiliate(s) of the Applicant doing business in Pennsylvania are:

Give name and address of the affiliate(s) and state whether the affiliate(s) are jurisdictional public utilities.

- ☐ If the Applicant or an affiliate has a predecessor who has done business within Pennsylvania, give name and address of the predecessor(s) and state whether the predecessor(s) were jurisdictional public utilities.

**or**

- ☐ The Applicant has no affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania.

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

- ☐ The Applicant is presently doing business in Pennsylvania as a
- ☐ vertically-integrated provider of generation, transmission, and distribution services.
  - ☐ municipal electric corporation providing service outside its municipal limits.
  - ☐ electric cooperative
  - ☐ local gas distribution company
  - ☐ nonintegrated provider of electric generation, transmission or distribution services.
  - ☒ Other. (Broker/Consultant.)

The Company does business as a energy brokerage and consulting company providing supply via Established aggregators and generation suppliers in PA.

Brokerage and Consulting

**or**

- ☐ The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS:** The Applicant proposes to operate as a:

- ☐ Generator and supplier of electric power.
- ☐ Municipal generator and supplier of electric power.
- ☐ Electric Cooperative and supplier of electric power
- ☐ Broker/Marketer engaged in the business of supplying electricity.
- ☐ Aggregator engaged in the business of supplying electricity
- ☒ Other (Describe): Energy Broker and Consultant

Provide brokerage and consulting service via an aggregator or generator of power within the marketplace  
The entity will not bill or take possession of electrical power.

Certification of Service to the following entities below

Irwin A. Popowsky  
Office of Consumer Advocate  
5th Floor, Forum Place  
555 Walnut Street  
Harrisburg, PA 17120

Office of the Attorney General  
Bureau of Consumer Protection  
Strawberry Square, 14th Floor  
Harrisburg, PA 17120

William R. Lloyd, Jr.  
Commerce Building, Suite 1102  
Small Business Advocate  
300 North Second Street  
Harrisburg, PA 17101

Commonwealth of Pennsylvania  
Department of Revenue  
Bureau of Compliance  
Harrisburg, PA 17128-0946

Any of the following Electric Distribution Companies through whose transmission and distribution facilities the applicant intends to supply customers:

Gary A. Jack, Assistant General Counsel  
**Duquesne Light Company**  
411 Seventh Street, MD 16-4  
Pittsburgh, PA 15219

John P. Litz, Division Controller  
**UGI Utilities, Inc.**  
**Electric Division**  
400 Stewart Road  
P.O. Box 3200  
Hanover Industrial Estates  
Wilkes-Barre, PA 18773-3200

(Metropolitan Edison Company or Pennsylvania Electric Company)  
Blaine W. Uplinger, Jr., Director of Governmental and Regulatory Affairs  
**FirstEnergy**  
100 APC Building  
800 North third Street  
Harrisburg, PA 17102-2025

Paul E. Russell, Associate General Counsel  
**PPL**  
Two North Ninth Street  
Allentown, PA 18108-1179

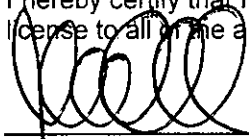
Carol C. Reilly, Manager, Energy Acquisition  
**PECO Energy Company**  
2301 Market Street  
Philadelphia, PA 19101-8699  
215.841.4512  
[carol.reilly@peco-energy.com](mailto:carol.reilly@peco-energy.com)

Stephen L. Feld, Attorney  
**Pennsylvania Power Company**  
**First Energy Corporation**  
76 South Main Street  
Akron, OH 44308

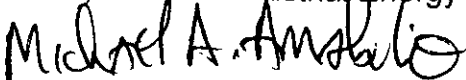
John L. Munsch, Attorney  
**Allegheny Power**  
800 Cabin Hill Drive  
Greensburg, PA 15601-1689

Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, attach Proof of Service of the Application and attachments upon the above named parties. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14.

I hereby certify that I have served a true and correct copy of the (EGS) license (Electric Generation Supplier) license to all of the above via first class mail



MAA, Inc DBA Industrial Energy



**RECEIVED**

SEP 15 2010

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

9. **PROPOSED SERVICES:** Generally describe the electric services or the electric generation services which the Applicant proposes to offer.

**The company proposes to provide, brokerage services, consulting and advisory service to the potential end user customers of power in the PA market place via other electric generation suppliers.**

10. **SERVICE AREA:** Generally describe the geographic area in which Applicant proposes to offer services.

Primary focus is Eastern PA (Peco system) but can encompass all of PA and all de-regulated market places

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

- ☒ Residential Customers
- ☒ Commercial Customers - (25 kW and Under)
- ☒ Commercial Customers - (Over 25 kW)
- ☒ Industrial Customers
- ☒ Governmental Customers
- ☒ All of above
- ☐ Other (Describe):

12. **FERC FILING:** Applicant has:

- ☐ Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
- ☐ Received approval from FERC to be a Power Marketer at Docket or Case Number \_\_\_\_\_
- ☒ Not applicable

13. **START DATE:** The Applicant proposes to begin delivering services on September 1, 2010 (approximate date).

15. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix B to this application.
16. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, by name, subject and citation, dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.
17. **STANDARDS, BILLING PRACTICES, TERMS AND CONDITIONS OF PROVIDING SERVICE AND CONSUMER EDUCATION:** Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.
- a. Contacts for Consumer Service and Complaints: Provide the name, title, address, telephone number and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission or other agencies.
- MAA, Inc  
DBA Industrial Energy  
Michael A Amabile  
President  
125 Strafford Avenue  
Suite 300  
Wayne Pa. 19087  
Phone: 610.975.4528  
Fax: 610.975.4527
- b. Provide a copy of all standard forms or contracts that you use, or propose to use, for service provided to residential customers.
- Broker/Consultant, will not do any billing or take possession of power
- c. If proposing to serve Residential and/or Small Commercial (under 25 kW) customers, provide a disclosure statement. A sample disclosure statement is provided as Appendix C to this Application.

18. **BONDING:** In accordance with 66 PA. C.S. Section 2809(C) (1)(I), the Applicant is:

- ☐ Furnishing a copy of initial bond , letter of credit or proof of bonding to the Commission in the amount of \$250,000.
- ☐ Furnishing proof of other initial security for Commission approval, to ensure financial responsibility.
- x Filing for a modification to the \$250,000 and furnishing a copy of an initial bond, letter of credit or proof of bonding to the Commission for the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. FILING FOR BROKERAGE LICENSE IN WHICH THE COMPANY WILL NOT TAKE POSSESION OF POWER OR BILL FOR POWER SUPPLY OR SERVICES.

At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.

19. **FINANCIAL FITNESS:**

- A. Applicant shall provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published parent company financial and credit information.
  - Applicant's balance sheet and income statement for the most recent fiscal year. Published financial information such as 10K's and 10Q's may be provided, if available.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements
  - Such other information that demonstrates Applicant's financial fitness.
- B. Applicant must provide the following information:
- Identify Applicant's chief officers including names and their professional resumes.

Michael A Amabile, President  
175 Strafford Avenue  
Suite 300  
Wayne Pa. 19087

Attended Community College of Philadelphia and St Joseph's University 1980 to 1986

1983 began with Royal Petroleum Corporation as Sales representative for oil, and motor fuels to the end user customer. Promoted to Vice President of Sales in 1985 and increased sales of the company over 100%. In addition, was first to market joint sales of natural gas and oil to the end user customer base in PA. (BTU concept). Expert in oil and motor fuels for over 20 years

1988 Incorporated MAA Inc February 1988 and provided total energy supply to the end user market place which included supply via established oil and natural gas and other energy supply networks. One of the first entities of its kind to enter and serve the market place for the mid market end user Natural gas and power expertise for over 20 years.

Present day: President of MAA., Inc DBA Industrial Energy providing supply of energy products via Established energy providers. In addition, providing, hands on energy management, consulting and Assistance to the end user of energy to help navigate through energy market place. Over 20 years Experience in the energy market place along with power supply in other de-regulated states. Established end user customer base for over twenty years.

Corporate member of GPAEE ( Associate for energy consumers and engineers)  
Expert in regulatory affairs for energy and have hosted various seminars and have written articles To educate the end user.

- Provide the name, title, address, telephone number and FAX number of Applicant's custodian for its accounting records.

The Rothman Boylston Group  
Bruce Boylston  
1508 Mc Daniel Drive  
Westtown Business Center  
West Chester Pa. 19380  
Phone: 610.701.0500  
Fax: 610.701.5402

20. **TECHNICAL FITNESS:** To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- The identity of the Applicant's officers directly responsible for operations, including names and their professional resumes.

MAA, Inc.  
DBA Industrial Energy  
Michael A Amabile, President  
175 Strafford Avenue  
Suite 300  
Wayne Pa. 19087

Resume (same as above)

Michael A Amabile, President  
175 Strafford Avenue  
Suite 300  
Wayne Pa. 19087

Attended Community College of Philadelphia and St Joseph's University 1980 to 1986

1983 began with Royal Petroleum Corporation as Sales representative for oil, and motor fuels to the end user customer . Promoted to Vice President of Sales in 1985 and increased sales of the company over 100% . In addition, was first to market joint sales of natural gas and oil to the end user customer base in PA. (BTU concept). Expert in oil and motor fuels for over 20 years

1988 Incorporated MAA Inc February 1988 and provided total energy supply to the end user market place which included supply via established oil and natural gas and other energy supply networks. One of the first entities of its kind to enter and serve the market place for the mid market end user Natural gas and power expertise for over 20 years.

Present day: President of MAA., Inc DBA Industrial Energy providing supply of energy products via Established energy providers. In addition, providing, hands on energy management, consulting and Assistance to the end user of energy to help navigate through energy market place. Over 20 years Experience in the energy market place along with power supply in other de-regulated states. Established end user customer base for over twenty years.

Corporate member of GPAEE ( Associate for energy consumers and engineers)  
Expert in regulatory affairs for energy and have hosted various seminars and have written articles To educate the end user.

- Proposed staffing and employee training commitments

Applicant plans to attend all seminars and work with and access the best sources of information, and make that research to be able to provide the best possible information to the end user.

- Business plans

The business plan for MAA, Inc. DBA Industrial Energy is to continue to provide and expand a "hands on" approach is assisting the mid market end user of energy by providing and working with those entities to be the energy advisor providing sales and marketing via the most reliable and stable energy supply, along with education and research updating regulatory events that can be economically beneficial to the end user and lastly providing all important "hands on strategy" to these potential customers.

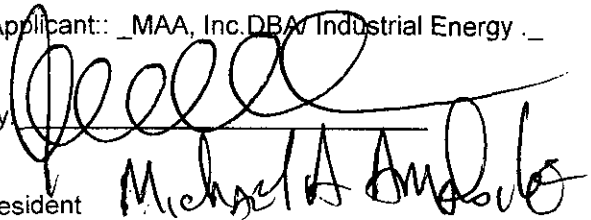
- Documentation of membership in ECAR, MAAC or other regional reliability councils shall be submitted if applicable to the scope and nature of the applicant's proposed services.
- An affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service.

Not applicable above broker, consultant

21. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
22. **ASSESSMENT:** The Applicant acknowledges that Title 66, Chapter 5, Section 510 grants to the Commission the right to make assessments to recover regulatory expenses and that as a supplier of electricity or an electric generation supplier it will be assessed under that section of the Pennsylvania Code. The Applicant also acknowledges that the continuation of its license as a supplier of electricity or an electric generation supplier will be dependent upon the payment of all prior years assessments.
23. **UNIFORM STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.
24. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - a. Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - b. The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - c. Applicant shall report to the Commission the following information on an annual basis:
    - the percentages of total electricity supplied by each fuel source

**Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.**
25. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur in the information upon which the Commission relied in approving the original filing.

26. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
27. **FEE:** The Applicant has enclosed the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

Applicant: MAA, Inc. DBA Industrial Energy  
By:   
President

**RECEIVED**

SEP 15 2010

**PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU**

(Confidential)

APPENDIX B

RECEIVED

SEP 15 2010

COMMONWEALTH OF  
PENNSYLVANIA  
PUBLIC UTILITY COMMISSION

TAX CERTIFICATION  
STATEMENT

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 8 1/2" x 11" paper. Type or print all information requested.

MAA, Inc.

2. BUSINESS PHONE NO. ( 610 )975-4528  
CONTACT PERSON(S) FOR TAX ACCOUNTS:

3. TRADE/FICTITIOUS NAME (IF ANY)  
DBA/ Industrial Energy

The Rothman , Boylston Group LLC  
1508 McDaniel Drive  
Westtown Business Center  
West Chester Pa. 19380  
Bruce Boylston  
610.701.0500

4. LICENSED ADDRESS (STREET, RURAL ROUTE, P.O. BOX NO.) (POST OFFICE) STATE (ZIP)  
175 Strafford Avenue Suite 300 Wayne Pa 19087

5. TYPE OF ENTITY ☐ SOLE PROPRIETOR ☐ PARTNERSHIP ☒ CORPORATION

8. LIST OWNER(S), GENERAL PARTNERS, OR CORPORATE OFFICER(S)

Michael A Amabile

SOCIAL SECURITY NUMBER (OPTIONAL)

Michael A Amabile  
NAME (PRINT)

- -

SOCIAL SECURITY NUMBER (OPTIONAL)

- -

NAME (PRINT)

SOCIAL SECURITY NUMBER (OPTIONAL)

- -

NAME (PRINT)

SOCIAL SECURITY NUMBER (OPTIONAL)

- -

NAME (PRINT)

SOCIAL SECURITY NUMBER (OPTIONAL)

- -

9. LIST THE FOLLOWING STATE TAX IDENTIFICATION NUMBERS. (ALL ITEMS: A, B, AND C MUST BE COMPLETED).

A. SALES TAX LICENSE (8 DIGITS)

APPLICATION  
PENDING N/A  
☐ ☒

- -

C. CORPORATE BOX NUMBER (7 DIGITS)

APPLICATION  
PENDING N/A  
☐ ☒

4 5 6 2 0 8 5

B. EMPLOYER ID (EIN) (9 DIGITS)

APPLICATION  
PENDING N/A  
☐ ☒

2 2 - 2 8 8 8 7 5 9

10. Do you have PA employees either resident or non-resident?

☐ YES ☒ NO

11. Do you own any assets or have an office in PA?

☒ YES ☐ NO

NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBLE FOR FILING TAX RETURNS

Michael A Amabile

Michael A Amabile

PA SALES AND USE TAX

EMPLOYER TAXES

CORPORATE TAXES

PHONE

PHONE 610.975.4528

PHONE 610.975.4528

Telephone inquiries about this form may be directed to the Pennsylvania Department of Revenue at the

Request to lower bond amount

To whom it may concern:

Please accept this as MAA Inc dba Industrial Energy written request to lower the bond amount to 10,000 as per our discussion with the PUC. MAA., Inc does not take possession or title of electric energy, billing or collection of payments.

As a broker/consultant MAA., Inc dba Industrial Energy represents the parties that do provide that service.

Sincerely yours

Michael A Amabile

MAA., Inc dba Industrial Energy

**RECEIVED**

SEP 15 2010

**PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU**

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE  
CORPORATION BUREAU  
206 NORTH OFFICE BUILDING  
P.O. BOX 8722  
HARRISBURG, PA 17105-8722  
WWW.DOS.STATE.PA.US/CORPS

**INDUSTRIAL ENERGY**

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT WWW.DOS.STATE.PA.US/CORPS OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 2794180

**RECEIVED**  
SEP 15 2010  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

Petrikina, Wellman, Damico, Brown & Petrosia  
The William Penn Building, 109 Chesley Drive  
Media, PA 19063

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE  
CORPORATION BUREAU  
206 NORTH OFFICE BUILDING  
P.O. BOX 8722  
HARRISBURG, PA 17105-8722  
WWW.DOS.STATE.PA.US/CORPS

**MAA, INC.**

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT WWW.DOS.STATE.PA.US/CORPS OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 2966833

Petrikin, Wellman, Damico, Brown & Petrosa  
The William Penn Building, 109 Chesley Drive  
Media, PA 19063

PENNSYLVANIA DEPARTMENT OF STATE  
CORPORATION BUREAU

Statement of Change of Registered Office (15 Pa.C.S.)

- ☒ Domestic Business Corporation (§ 1507)  
☐ Foreign Business Corporation (§ 4144)  
☐ Domestic Nonprofit Corporation (§ 5507)  
☐ Foreign Nonprofit Corporation (§ 6144)  
☐ Domestic Limited Partnership (§ 8506)

Name		
Mark D. Damico, Esquire		
Address		
109 Chesley Drive		
City	State	Zip Code
Media	PA	19063

Document will be returned to the  
name and address you enter to  
the left.

Commonwealth of Pennsylvania  
DOMESTIC - CHANGE OF REGISTERED OFFICE 2 Page(s)

Fee: \$70



In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations), the undersigned corporation or limited partnership, desiring to effect a change of registered office, hereby states that:

1. The name is: MAA, Inc.

2. The (a) address of its initial registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is:

(a) Number and street	City	State	Zip	County
365 Country Lane,	Phoenixville,	PA	19460	Chester

(b) Name of Commercial Registered Office Provider County  
c/o:

3. Complete part (a) or (b):

(a) The address to which the registered office of the corporation or limited partnership in this Commonwealth is to be changed is:

Number and street	City	State	Zip	County
125 Strafford Avenue, Suite 300,	Wayne,	PA	19087	Chester

(b) The registered office of the corporation or limited partnership shall be provided by:

c/o:  
Name of Commercial Registered Office Provider County

PA DEPT. OF STATE

MAY 25 2006

RECEIVED  
SEP 15 2010  
PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

## 5. Check one or more of the following, as appropriate:

☐ The fictitious name has been changed to:

☐ The principal place of business set forth in paragraph 2 has been changed to (PO Box alone not acceptable):

Number and street	City	State	Zip	County
-------------------	------	-------	-----	--------

☒ The following party(ies) has (have) been added to the registration and their signature(s) appear(s) at the end of this application.

Name	Number and street	City	State	Zip
MAA, Inc.	125 Strafford Avenue, Suite 300,	Wayne,	PA	19087

☒ The following party(ies) has (have) withdrawn from the business and their signature(s) appear(s) at the end of this application.

Name	Number and street	City	State	Zip
Michael A. Amabile,	365 Country Lane,	Phoenixville,	PA	19460

☐ The fictitious name registration is cancelled.

## 6. Check boxes for Application for Amendment Only:

☒ This amendment, without reference to any other filing sets forth all information with respect to the fictitious name which would be required in an original filing under the Fictitious Names Act.

☒ The applicant is familiar with the provisions of 54 Pa.C.S. § 332 (relating to effect of registration) and understands that filing under the Fictitious Names Act does not create any exclusive or other right in the fictitious name.

7. Optional-See Instruction F: This application has been executed by an agent heretofore designated for that purpose in a prior filing in this registration.

PENNSYLVANIA DEPARTMENT OF STATE  
CORPORATION BUREAU  
ROOM 308 NORTH OFFICE BUILDING  
P.O. BOX 8722  
HARRISBURG, PA 17105-8722

256

MAA, INC.

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT.  
PLEASE NOTE THE FILE DATE AND THE SIGNATURE OF THE SECRETARY OF THE  
COMMONWEALTH. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS  
TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA. IF YOU HAVE ANY  
QUESTIONS PERTAINING TO THE CORPORATION BUREAU, CALL (717) 787-1057.

ENTITY NUMBER: 2966833

MICROFILM NUMBER: 2000078

1186-1187

R WORTHINGTON  
M BURR KEIM COMPANY  
2021 ARCH ST  
PHILA PA 19103-1491

200078-1186

OCT 10 2000

Microfilm Number \_\_\_\_\_

Filed with the Department of State on \_\_\_\_\_

ity Number 2966833

*Kim Fitzgerald*  
 \_\_\_\_\_  
 Secretary of the Commonwealth JK

# ARTICLES OF DOMESTICATION FOREIGN CORPORATION

DSCB:15-4161/6161 (Rev 90)

RECEIVED

SEP 15 2010

Indicate type of corporation (check one):

☒ Foreign Business Corporation (15 Pa.C.S. § 4161)☐ Foreign Nonprofit Corporation (15 Pa.C.S. § 6161)

PA PUBLIC UTILITY COMMISSION  
SECRETARY'S BUREAU

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations), the undersigned qualified foreign corporation, desiring to become a domestic business or domestic nonprofit corporation, hereby states that:

1. The name of the corporation is: MAA, INC.

2. The (a) address of this corporation's current registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is (the Department is hereby authorized to correct the following information to conform to the records of the Department):

(a) <u>365 Country Lane, Phoenixville, PA 19460</u>	<u>Chester</u>
Number and Street	City State Zip County

(b) c/o: \_\_\_\_\_  
 Name of Commercial Registered Office Provider County

For a corporation represented by a commercial registered office provider, the county in (b) shall be deemed the county in which the corporation is located for venue and official publication purposes.

3. Upon the domestication the corporation will be subject to the domestic corporation provisions of the Business Corporation Law of 1988 or the Nonprofit Corporation Law of 1988.

4. (Strike out if inapplicable; otherwise check and, if applicable, complete, one or more of the following):

☐ The purpose or purposes for which the corporation is to be domesticated in the Commonwealth of Pennsylvania are:

☐ The purposes for which the corporation is to be domesticated in the Commonwealth of Pennsylvania include unlimited power to engage in and to do any lawful act concerning any and all lawful business for which business corporations may be incorporated under the Business Corporation Law of 1988.

☒ The purposes for which the corporation is to be domesticated in the Commonwealth of Pennsylvania consists of unlimited power to engage in and to do any lawful act concerning any and all lawful business for which business corporations may be incorporated under the Business Corporation Law of 1988.

RECEIVED  
 SEP 15 2010

Microfilm Number \_\_\_\_\_

200077 - 29

Filed with the Department of State on \_\_\_\_\_

OCT 10 2000

Entity Number 2966833

Secretary of the Commonwealth

**APPLICATION FOR CERTIFICATE OF AUTHORITY  
FOREIGN CORPORATION**

DSCB:15-4124/6124 (Rev 91)

Indicate type of corporation (check one):

☒ Foreign Business Corporation (15 Pa.C.S. § 4124)

☐ Foreign Nonprofit Corporation (15 Pa.C.S. § 6124)

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) the undersigned association hereby states that:

1. The name of the corporation is: MAA, INC.

2. The name which the corporation adopts for use in this Commonwealth is (complete only when the corporation must adopt a corporate designator for use in Pennsylvania):

3. (If the name set forth in Paragraph 1 is not available for use in this Commonwealth, complete the following):

The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is:

~~INDUSTRIAL ENERGY, INC.~~

This corporation shall do business in Pennsylvania only under such fictitious name pursuant to the attached resolution of the board of directors under the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) and the attached form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is:

New Jersey

5. The address of its principal office under the laws of the jurisdiction in which it is incorporated is:

201 Balfield Terrace, Cherry Hill, NJ 08003

Camden

Number and Street

City

State

Zip

County

PENNSYLVANIA DEPARTMENT OF STATE  
CORPORATION BUREAU

Fictitious Name  
Amendment, Withdrawal, Cancellation

(54 Pa.C.S.)

- ☒ Amendment (§ 312)  
☐ Withdrawal (§ 313)  
☐ Cancellation (§ 313)

Name	Mark D. Damico, Esquire		
Address	109 Chesley Drive		
City	State	Zip Code	
Media, PA	PA	19063	

Document will be returned to the  
name and address you enter to  
the left.



Fec: \$70

In compliance with the requirements of 54 Pa.C.S. Ch.3 (relating to fictitious names), the undersigned entity or entities, desiring to amend, withdraw or cancel from a fictitious name registration, hereby state(s) that:

1. The fictitious name is: Industrial Energy

2. The address of the principal place of business, including number and street, if any, is (the Department is authorized to conform to the records of the Department):

365 Country Lane, Phoenixville, PA 19460 Chester  
Number and street City State Zip County

3. The last preceding filing with respect to this fictitious name was made in the Department on 1/12/1998 (Date) at 09805-1500 (Roll and Film).

4. A brief statement of the character or nature of the business or other activity to be carried on under or through the fictitious name is:

Purchase and sale of oil, natural gas, and other energy sources.

PA DEPT. OF STATE

MAY 25 2006

Commonwealth of Pennsylvania  
FICTITIOUS NAME AMENDMENT 3 Page(s)



T0615311061

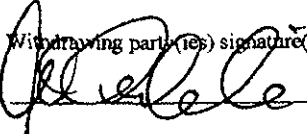
IN TESTIMONY WHEREOF, the undersigned has (have) caused this Application for Amendment, Withdrawal or Cancellation of/from Fictitious Name to be executed this

22<sup>nd</sup> day of May, 2006

Adding party(ies) signature(s)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Withdrawing party(ies) signature(s)

  
\_\_\_\_\_  
\_\_\_\_\_

All current party(ies) signature(s)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

MAA, Inc.

Name of Entity

By:

Signature

President

Title

Name of Entity

Signature

Title

Name of Entity

Signature

Title

4. *Strike out if a limited partnership:*

Such change was authorized by the Board of Directors of the corporation.

IN TESTIMONY WHEREOF, the undersigned has caused  
this Application for Registration to be signed by a duly  
authorized officer thereof this

22<sup>nd</sup> day of May, 2006

MAA, Inc.

Name of Corporation/Limited Partnership

[Signature]  
Signature

President

Title

**CONFIDENTIAL/PROPRIETARY  
MATERIAL FOLLOWS:**

**NO SCANNED IMAGE AVAILABLE**

**ACTUAL DOCUMENT IN  
CONFIDENTIAL FILE FOLDER**

1711 HIP 10.1.2 ZEBN2HIP  
vices, ti  
letters, business correspondence,  
electronic media. When a UPS



UPS Next Day Air

Saver

Shipping Document

CMPC



The shipper authorizes UPS to act as  
forwarding agent for export control and  
customs purposes.  
The shipper certifies that these  
commodities, technology or software  
were exported from the United States in  
accordance with the Export  
Administration Regulations. Diversion  
contrary to U.S. law is prohibited.

SHIPMENT FROM

UPS  
ACCOUNT  
NO.

254670

REFERENCE NUMBER

#258

MAA

TELEPHONE

610-687-7700

EXECUTIVE COMMONS

175 STRAFFORD AVE STE 1

WAYNE

PA 19087

DELIVERY TO

TELEPHONE

James McNulty, Sec.  
Keystone Building  
2nd Floor, Room N201  
Harrisburg PA 17120

0201952542609 1/07 S

United Parcel Service, Louisville, KY

Saver

UPS Next Day Air

EXTREMELY URGENT

Saver

1P



1Z 254 670 23 1000 0748

TRACKING NUMBER

SHIPMENT  
ID NUMBER

2546 7079 XHH