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Of Counsel Julia A. Conover

January 14, 2011

#### Via Hand-Delivery

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street, Filing Room, 2 North Harrisburg, PA 17120

100 North Tenth Street, Harrisburg, PA 17101 Phone: 717.236.1300 Fax: 717.236.4841 www.hmslegan.com CRETARY''S BUREAU 

Application of Interstate Gas Supply, Inc., d/b/a IGS Energy, For Approval to RE: Offer, Render, Furnish, or Supply Electricity or Electric Generation Services as a Supplier of Electricity to the Public in the Commonwealth Pennsylvania; Docket No. A-2011- ; APPLICATION AND REQUEST FOR

**CONFIDENTIAL TREATMENT OF CERTAIN INFORMATION** 

Dear Secretary Chiavetta;

Enclosed please find the original, and one (1) copy of the Application of Interstate Gas Supply, Inc., d/b/a IGS Energy ("IGS") for the Authority to Offer, Render, Furnish, or Supply Electricity as an Electric Generation Supplier in the Commonwealth of Pennsylvania. I have provided to the Commission an electronic copy of this Application which can be found on the enclosed CD. Also enclosed is a check in the amount of \$350.00 to cover the Commission's filing fee.

#### REQUEST FOR CONFIDENTIAL TREATMENT

The Application contains Exhibit F, which contains Confidential financial statements of IGS - a privately held company that does not publish or otherwise make public its financial statements. While IGS understands that it must submit this information to the Commission for purposes of evaluating its License Application, it does not believe that maintaining this information as Confidential will cause any harm to the public. At the same time, however, disclosure of such information could cause IGS considerable competitive harm because of its status as a privately held corporation. Release of this information could disclose the Company's financial positions, strategies and future marketing efforts—the release of any such information, individually or in sum, would cause IGS irreparable competitive harm. Accordingly, pursuant to the Commission's Regulations at 52 Pa. Code § 54.32(f), IGS requests that the Commission treat this information as Confidential and thereafter maintain the information, within the Commission's files, as Confidential also. Pursuant to 52 Pa. Code § 54.32(f)(1), IGS has included one (1) copy of this confidential information which is contained in a red folder and is conspicuously marked as Confidential. Interstate Gas Supply, Inc.
Application and Request for Confidential Treatment
February 15, 2011
Page 2

All additional copies, including the electronic copy contained on the CD do not include the confidential information.

If you have any questions concerning this filing, please do not hesitate to contact me.

T 4180 C

Counsel for Interstate Gas Supply, Inc. d/b/a IGS Energy

TSS/bes Enclosures

cc: Per Certificate of Service

SECRETARY'S BUREAU

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#### **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served a true copy of the foregoing document upon the parties, listed below, in accordance with the requirements of 52 Pa. Code § 1.54 (relating to service by a party).

Irwin A. Popowsky, Esquire Office of Consumer Advocate 555 Walnut Street Forum Place, 5th Floor Harrisburg, PA 17101-1921

Office of Attorney General Bureau of Consumer Protection Strawberry Square, 14<sup>th</sup> Floor Harrisburg, PA 17120

Office of Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Commonwealth of Pennsylvania Department of Revenue, Bureau of Compliance Strawberry Square, 7<sup>th</sup> Floor Harrisburg, PA 17128-0946

Manager, Energy Acquisitions PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699 PA PUC SECRETARY'S BURE AU

Dated this 15th day of February 2011

#### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of <u>Interstate Gas Supply, Inc.</u>, d/b/a <u>IGS Energy</u>, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) <u>Supplier of Electricity</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

#### 1. IDENTIFICATION AND CONTACT INFORMATION

**a. IDENTITY OF THE APPLICANT**: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Interstate Gas Supply, Inc. dba IGS Energy 6100 Emerald Parkway Dublin, OH 43016 www.IGSenergy.com 614-659-5000

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

National Registered Agents, Inc. 600 North 2nd Street, Suite 401 Harrisburg PA 17101

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Anthony Cusati, III, Director of Regulatory Affairs – Eastern Division 1379 Butter Churn Dr.
Herndon, VA 20170-2051
(703) 618-2218 (phone)
(703) 935-1267 (fax)
tcusati@igsenergy.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Todd S. Stewart, Esq. Hawke McKeon & Sniscak LLP 100 North 10th Street Harrisburg, PA 17101 (717) 236-1300 Direct (717) 236-4841 Fax TSStewart@hmslegal.com

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e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Gary Harris, Director of Customer Operations 6100 Emerald Parkway Dublin, OH 43016 (614) 659-5720 (phone) (614) 659-5005 (fax) gharris@igsenergy.com

#### 2. BUSINESS ENTITY FILINGS AND REGISTRATION

a.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	X The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	See Exhibit A
	Or  The Applicant will not be using a fictitious name.
b.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	<ul> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> <li>C.S. §4124 relating to Department of State filing requirements.</li> </ul>
	or
	The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
	<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
	<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
	<ul> <li>Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>

\* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

X The Applicant is a	а	is	licant	Apr	The	Х
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	domestic corporation (15 Pa. C.S. §1308)
X_	foreign corporation (15 Pa. C.S. §4124)
	domestic limited liability company (15 Pa. C.S. §8913)
	foreign limited liability company (15 Pa. C.S. §8981)
	Other (Describe):

- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

#### See Exhibit B

- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.

#### See Exhibit C

- Give name and address of officers.

#### See Exhibit D

#### 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Interstate Gas Supply of Illinois 6100 Emerald Parkway Dublin, OH 43016 The Manchester Group, LLC 6100 Emerald Parkway Dublin, OH 43016

Neither affiliate is a jurisdictional public utility. Interstate Gas Supply, Inc. does not have any affiliates that are currently applying to do business in Pennsylvania.

**b. PREDECESSORS**: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

#### 4. <u>OPERATIONS</u>

a.	APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)
	<ul> <li>X The Applicant is presently doing business in Pennsylvania as a</li> <li>municipal electric corporation electric cooperative</li> <li>local gas distribution company provider of electric generation, transmission or distribution services</li> <li>X Other; Identify the nature of service being rendered. Natural Gas Supplier (NGS) Docket A-125501</li> </ul>
	or
	The Applicant is not presently doing business in Pennsylvania.
b.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):  Generator of electricity  X Supplier of electricity  Aggregator engaged in the business of supplying electricity  Broker/Marketer engaged in the business of supplying electricity services  Electric Cooperative and supplier of electric power  Other (Describe):  Definitions  - Supplier – an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.  - Aggregator – an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.  - Broker/Marketer – an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.
C.	PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.  Interstate Gas Supply, Inc. intends to provide electric generation supply services to the end use customer for all rate classes of customers in the service areas listed in d. below.
d.	PROPOSED SERVICE AREA: Pròvide a list of each Electric Distribution Company for which the Applicant proposes to provide service.  PECO Energy Company

e.	CUSTO	DMERS: Applicant proposes to provide services to:
	☐ Sm	sidential Customers  all Commercial Customers - (25 kW and Under)  ge Commercial Customers - (Over 25 kW)  ustrial Customers  Governmental Customers  All of above  Other (Describe):
f.	PROPO	OSED MARKETING METHOD (check all that apply)
	× × ×	Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals Other (Describe):
g.	DOOR	TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
	X	Yes No
		If yes, will the Applicant be using a Third Party Verification procedure?
		Yes No
		If yes, describe the Applicant's Third Party Verification procedures.
h.		DATE: Provide the approximate date the Applicant proposes to begin services within the bonwealth.
	April 1,	2011
		5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

Interstate Gas Supply, Inc. has not been nor is currently the defendant of a criminal or civil proceeding within the last five (5) years; nor has any person identified herein.

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

#### <u>Ohio</u>

Case number 08-0332, Ralph Schroder Case number 09-0828, Randy Coleman Case number 10-2395, Ohio Consumers Counsel

#### <u>Illinois</u>

Case number 09-0293, Hetal Soni-Case number 09-0568, Rick Sweitzer

**d. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any actions listed above.

Ohio case numbers 08-0332 and 09-0829 and Illinois case numbers 09-0293 and 09-0568 were all settled and dismissed with prejudice.

For Ohio case number 10-2395, Applicant has filed its answer and defenses, along with its partial motion to dismiss. The partial motion to dismiss is still pending.

#### 6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

**a.) STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b.) EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, aprovide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

#### PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

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See Exhibit J

#### 7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...
  - X Furnishing the **original** (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.

#### See Exhibit E

Furnishing the <b>original</b> (along with copies) of another initial security for Commission approval, to ensure financial responsibility.
 Filing for a modification to the \$250,000 requirement and furnishing the <b>original</b> (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.

- At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.
- Example version of a bond and letter of credit are attached at Appendix D & E, Applicant's security must follow language from these examples.
- Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
     (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically
    intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.

**c. ACCOUNTING RECORDS CUSTODIAN**: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

David Warner, CFO 6100 Emeraid Parkway Dublin, OH 43016 (614) 659-5700 (phone) (614) 659-5361 (fax) tdigioia@IGSenergy.com

d. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix F to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

#### See Exhibit G

#### 8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a.) EXPERIENCE, PLAN, STRUCTURE: such information may include:
  - Applicant's previous experience in the electricity industry.
  - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

#### See Exhibit H

b.) OFFICERS: Identify Applicant's chief officers including names and their professional resumes.

#### See Exhibits D and H

c.) FERC FILING: Applicant has:

	Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.
	Received approval from FERC to be a Power Marketer at Docket or Case Number
Х	Not applicable

#### 9. DISCLOSURE STATEMENT:

- a. Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application.
  - Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
     Penalties and procedures for ending contracts should be clearly communicated.

See Exhibit i

#### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- **a. PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

X	AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
	AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
	ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

See Exhibit L

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43.

#### X AGREED

- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis;
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

#### X AGREED

- d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.
  - X AGREED
- e. ASSESSMENT: The Commission does not <u>presently</u> assess Electric Generation Suppliers for the purposes of recovery of regulatory expenses; see *PPL Energyplus, LLC v. Commonwealth, 800 A.2d 360 (Pa. Cmwlth. 2002).* 
  - X ACKNOWLEDGED

f.	<b>FURTHER DEVELOPMENTS:</b> Applicant is under a continuing obligation to amend its application is substantial changes occur to the information upon which the Commission relied in approving the original filing See 52 Pa. Code § 54.34.
	X AGREED
g.	<b>FALSIFICATION:</b> The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
	X AGREED
h.	<b>NOTIFICATION OF CHANGE:</b> If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania See 52 Pa. Code § 54.34.
	X AGREED
i.	<b>CEASING OF OPERATIONS:</b> Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.
	X AGREED
j.	<b>Electronic Data Interchange:</b> The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at appendix J.
	X AGREED
k.	<b>FEE:</b> The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.
	X PAYMENT ENCLOSED

#### 11. **AFFIDAVITS**

a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.

b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

See Exhibit J

#### 12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Electric Generation Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	<u>PECO</u>
Philadelphia Daily News	Х
Harrisburg Patriot-News	
Scranton Times Tribune	
Williamsport Sun Gazette	
Johnstown Tribune Democrat	
Erie Times-News	
Pittsburgh Post-Gazette	

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#### 13. SIGNATURE

Applicant: Interstate,Gas Supply, Inc.
1/
By: // IMCUARDOW
$\mathcal{C}_{\bullet}$ , $\mathcal{O}_{\bullet}$
Title: Olneral (numer)

#### See Exhibit K

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#### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

#### Applicant: Interstate Gas Supply, Inc.

	x	Signature	
	x	Filing Fee	
	x	Application Affidavit	
Use	x	Operations Affidavit	
Applicant's Use	x	Proof of Publication	
Арр	x	Bond or Letter of Credit	
	x	Tax Certification Statement	
	х	Commonwealth Department of State Verification	
	x	Certificate of Service	

PUC Secretary's Bureau Use

## Exhibit A – Pennsylvania State Filings for Fictitious Name

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#### **Corporations**

Online Services | Corporations | Forms | Contact Corporations | Business Services

Search

By Business Name

By Business Entity ID

Verify

Verify Certification

Online Orders

Register for Online

Orders

Order Good Standing

Order Certified Documents

Order Business List

View Business Lists

**Shopping Carts** 

BE Images / Business Lists Orders

Certified / COGS Documents

My Images

Search for Images

View Purchased Images

View Purchased Orders

Manage My Profile

Manage My Reps

Security Policy

Privacy Policy

Logout

Business Entity Filing History

Date: 2/8/2011 /c

(Select the link above to view the Business

Entity's Filing History)

Online Ordering

**Business Name History** 

Name

Name Type

IGS Energy

Current Name

Fictitious Names - Domestic - Information

**Entity Number:** 

3836827

Status:

Active

**Entity Creation Date:** 

9/22/2008

State of Business.:

PA

Principal Place of Business:

5020 Bradenton Avenue

Dublin OH 43017

Mailing Address:

No Address

Owner Information

Owner(s) for:

IGS Energy

**Owners** 

Name:

INTERSTATE GAS SUPPLY,

INC.

**Mailing Address:** 

% National Registered Agents

Inc

PA



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Commonwealth of PA Privacy Statement

# PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

# Application for Registration of Fictitious Name 54 Pa.C.S. § 311

Name Interstate Gas Supply, Inc	ATTN: Legal	nar	cument will be returned to the me and address you enter to	•
Address	. ATTN. Legal		e left.	
5020 Bradenton Ave.		←		
City State Dublin OH	Zip Code 43017	'	Commonwealth of Pennsy FICTITIOUS NAME 2 Pag	ylvania e(s)
\$70			T0826664109	
compliance with the requirem ous name under 54 Pa.C.S. Ch.	ents of 54 Pa.C.S. § 311 (relati 3 (relating to fictitious names),	ng to registration hereby state(s	on), the undersigned entity(ies) designed;	ring to re
The fictitious name is:     IGS Energy				
105 Elicigy				<del>-</del> _]
natural gas marketing  3. The address, including num acceptable):	aber and street, if any, of the pr	incipal place o	f business (P.O. Box alone is not	<u>-</u> ]
5020 Bradenton Ave.	Dublin	ОН	43017 Franklin	ı
Number and street	City	State	Zip County	

PA DEPT. OF SYATE

SEP 2 2 2008

5. Each entity, other than an individual, ir	nterested in such business is (are):	
Interstate Gas Supply, Inc.	Corporation	Ohio
Name	Form of Organization	Organizing Jurisdiction
5020 Bradenton Are	Dublin 04 43017	
Principal Office Address		
PA Registered Office, if any	1	
National Registered Asen	its Inc.	
Name	Form of Organization	Organizing Jurisdiction
	<u> </u>	
Principal Office Address		
D. D		
PA Registered Office, if any		
C 97 11 15 0 111 111 1	C54P GG 4000 ( )	
6. The applicant is familiar with the provi understands that filing under the Fictiti		
fictitious name.		
7. Optional): The name(s) of the agent(s), withdrawals from or cancellation of this		
(are):	registration in behalf of an then e	xisting parties to the registration, is
	<del></del>	<u> </u>
IN TECTO YOUNG WITERFOR ALL THE		
IN TESTIMONY WHEREOF, the unders Name to be executed this	igned have caused this Application	n for Registration of Fictitious
18th day of Scotember, 2008.		
-, 0		
Individual Signature	Ind	lividual Signature
T. P. Marie Communication		
Individual Signature	Ine	dividual Signature
Interstate Gas Supply, Inc.		
Entity Name	<del> </del>	Entity Name
(//mentstance)		
Signature		Signature
General Counsel	<del></del>	
Title		Title

### Exhibit B – Pennsylvania State Filings for Foreign Corporation

**RECEIVED** 

FEB 1 5 2011

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



#### Corporations

Online Services | Corporations | Forms | Contact Corporations | Business Services

Search By Business Name By Business Entity ID Verify Verify Certification Online Orders Register for Online Orders Order Good Standing Order Certified Documents Order Business List My Images Search for Images

#### **Business Entity Filing** History

Date: 2/8/2011 (Select the link above to view the Business Entity's Filing History)

**Business Name History** 

Name Name Type INTERSTATE GAS SUPPLY, INC. Current Name

Business Corporation - Foreign - Information

**Entity Number:** 

2907789

Status:

Active

**Entity Creation Date:** 

11/12/1999

State of Business.:

OH

Registered Office Address:

% National Registered Agents Inc

PA

Dauphin

**Mailing Address:** 

No Address

**President** 

Officers

Name:

SCOTT L WHITE

Title:

Address:

6100 EMERALD PARKWAY

**DUBLIN OH 43016** 

Name: **CATHARINE W CONNER** 

Title: Secretary

Address: 6100 EMERALD PARKWAY

**DUBLIN OH 43016** 

Name: **CATHARINE W CONNER** 

Title: Treasurer

Address: 6100 EMERALD PARKWAY

**DUBLIN OH 43016** 

Name: **DOUGLAS F AUSTIN** 

Title: Vice President

Address:	6100 EMERALD PARKWAY DUBLIN OH 43016



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Commonwealth of PA Privacy Statement

NOV.11.1999 2:48PM	CHESTER WILLCOX AND SAX	KBE LLP	NG.379	P.2/5
Microfilm Number	9981-1383	Eileand coddle blan Ba	obni ana a o P Bi i i	NOV 1 2 1999
MOLORIUM MOLLINGE	Atol 1 AAA	filed with the Depa	Then of state of	7
Entity Number 2 (17-7-7	189		um #	Jangulli.
		Socre	tary of the Comm	nonwealth /
	APPLICATION FOR C		HORITY	
indicate type of corporation (		i-4124/6124 [Rev 90]		
X Foreign Business Corpora	•			
,	,			
Foreign Nonprofit Corpor	ration (16 Pa.C.S. § 6124)			
In compliance with the unincorporated associations	e requirements of the application he	able provisions of 15 P reby states that:	a.C.S. (relating	to comporations an
1. The name of the corporati	onis: <u>Introtata Ga</u>	· Supply, Inc	<u> </u>	
		·		
2. The name which the corporate designator for us	oration adopts for use in this Cone in Pennsylvania):	a <b>teiqmo</b> o) zi ntibewnomn	only when the c	gobo teum nolibiogra
_	regraph 1 or 2 is not available to		, .	
the board of directors und	ousiness in Pennsylvania anity under the applicable provisions of 1st ached form DSCB:54-311 (Applica	5 Pa.C.S. (relating to corp	orations and unit	ochad resolution of acceparated
4. The name of the jurisdictio	n under the laws of which the co	orporation is incorporated	l is:	
Ohio '	. ,			
F. The address of its adactaci	office under the laws of the juris	diction in which it is locar	norated is:	<del></del>
, .		اوی م این	•	+3017
Number and Street	on Ave Dublin	Stat		ZID
5. The (a) address of this corp registered office provider	poration's proposed registered of and the county of venue is:	fice in this Commonweal	th or (b) name of	•
(a) Number and Street	City	State	210	County
		-1	Philade	labia
(b) c/o: CT Car Name of Commercia	peration System  Registered Office Provider		111199	County
for a comparation represented	i by a commercial registered office p ue and official publication purposes.	ravider, the county in (b) sho	ill be deamed the c	county in which the
PA DEPT. OF STATE				
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# Exhibit C – Articles of Incorporation and Ohio Certificate of Good Standing

# **RECEIVED**

FEB 1 5 2011

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



**Department of State** 

# The State of Ohio

#### **Sherrod Brown**

Secretary of State

754636

# & Certificate

ecords show the filing and recording of:  ARF	as custody of the Records of Incorporation and Miscellaneous Filings; that said
INTERSTATE GAS SUPPLY, INC.	of:
United States of America	Recorded on Roll <u>G684</u> at Frame <u>0273</u> of the Records of Incorporation and Miscellaneous Filings.
State of Ohio Office of the Secretary of State	the records of Theorphianon and Miscentaneous Finings.
	Witness my hand and the seal of the Secretary of State, at the City of Columbus, Ohio, this9TH_day of _AU6
SECRETARY Q	A.D. 1989.
	$\leq 1.0$
13/3/2/8/	Junal Bearn

Sherrod Brown

Secretary of State

#### G0684-0273

#### ARTICLES OF INCORPORATION

Ey KM D., 8/9/89 Amount 75.00

المناهمين المتعدد والمتعدد والمتعدد

OF

#### INTERSTATE GAS SUPPLY, INC.

The undersigned incorporator hereby forms a corporation for profit under the provisions of Chapter 1701., Revised Code of Ohio, the Articles of Incorporation of which are:

FIRST: The name of the corporation shall be:

INTERSTATE GAS SUPPLY, INC.

SECOND: The place in the State of Ohio where its principal office is to be located is:

COLUMBUS, FRANKLIN COUNTY, OHIO

.THIRD: The purposes for which it is formed are:

- (a) To conduct business relative to the use of energy and to do all things necessary and incidental thereto and to engage in every and any lawful business.
- (b) The foregoing shall be construed both as objects and powers and the enumeration thereof shall not be held to limit or restrict in any manner the general powers conferred on corporations for profit by the laws of the State of Ohio.
- (c) The corporation reserves the right at any time and from time to time substantially to change its purposes in the manner now or hereafter permitted by statute. Any change of the purposes of the corporation authorized or approved by the holders of shares entitled to exercise a majority of the voting power of the corporation shall be binding and conclusive upon every shareholder of the corporation as fully as if such shareholder had voted therefor. No shareholder, notwithstanding that he voted against such change of purpose or may have objected thereto in writing, shall be entitled to payment of the fair cash value of his shares.

FOURTH: The number of shares which the corporation is authorized to have outstanding is SEVEN HUNDRED FIFTY (750) all of which shall be shares of common stock with no par value.

FIFTH: The amount of stated capital with which the corporation shall begin business is FIVE HUNDRED DOLLARS (\$500.00).

SIXTH: Notwithstanding any provisions of the Corporation Statutes of Ohio now or hereafter in force requiring for any purpose the vote or consent of the holders of the shares entitling

them to exercise two-thirds or any other proportion of the voting power of the corporation or of any class or classes of shares thereof, such action, unless otherwise expressly required by statute, may be taken by the vote or consent of the holders of shares entitling them to exercise a majority of the voting power of the corporation or of such class or classes.

53

SEVENTH: The corporation shall indemnify any director or officer (and may indemnify any other employee or agent of the corporation or of another entity) who was or is a party or is threatened to be made a party, to any threatened, pending, or completed action, suit, or proceeding, whether civil, criminal, administrative, or investigative, by reason of the fact that he is or was a director, officer, employee, or agent of the corporation or is or was serving at the request of the corporation as a director, trustee, officer, employee, or agent of another corporation, domestic or foreign, non-profit or for-profit, partnership, joint venture, trust or other enterprise, against expenses, including attorneys' fees, judgments, fines, and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit, or proceeding if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the corporation, and with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful. The termination of any action, suit, or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he reasonably believed to be in or not opposed to the best interests of the corporation.

Determination of rights to indemnification shall be made (a) by a majority vote of a quorum consisting of directors of the corporation who were not and are not parties to or threatened with any such action, suit, or proceeding, (b) by the shareholders, or (c) by the court in which such action, suit, or proceeding was brought.

The corporation may obtain and maintain liability insurance against liabilities of its directors, officers, employees and agents, sufficient to cover its obligations under these indemnification provisions, and may obtain such liability insurance for liabilities of such persons not subject to any obligations of the corporation under these indemnification provisions.

The indemnification provided hereunder shall not be deemed exclusive of any other rights to which those seeking indemnification may be entitled under any agreement or vote of shareholders or disinterested directors.

EIGHTH: A director of this corporation shall not be disqualified by his office from dealing or contracting with the corporation as a vendor, purchaser, employee, agent or otherwise;

G0684-9275

nor shall any transaction or contract or act of this corporation be void or voidable or in any way affected or invalidated by reason of the fact that any director or any firm of which any director is a member or any corporation of which any director is a shareholder, director or trustee, or any trust of which any director of this corporation is a trustee, is in any way interested in such transaction or contract or act, provided the fact that such director or such firm or such corporation is so interested shall be disclosed or shall be known to the Board of Directors or such members thereof as shall be present at any meeting of the Board of Directors at which action upon any such contract or transaction or act shall be taken; nor shall any such director be accountable or responsible to the corporation for or in respect to any such transaction or contract or act of this corporation or for any gains or profits realized by him by reason of the fact that he or any firm of which he is a member or any corporation of which he is a shareholder, director, or trustee, or any trust of which he is a trustee, is interested in such transaction or contract or act; and any such director may be counted in determining the existence of a quorum at any meeting of the Board of Directors of the corporation which shall authorize or take action in respect to any such contract, or transaction, or act, and may vote thereat to authorize, ratify or approve any such contract or transaction or act, with like force and effect as if he or any firm of which he is a member, or any corporation of which he is a shareholder, director, or trustee, or any trust of which he is a trustee, were not interested in such transaction or contract or act. Without limiting or qualifying the foregoing, if in any judicial or other inquiry, suit, cause or proceeding the question of whether a director of the corporation has acted in good faith shall be material, notwithstanding any statute or rule of law or equity to the contrary (if any there be), his good faith shall be presumed, in the absence of proof to the contrary by clear and convincing evidence.

NINTH: The Board of Directors is hereby authorized to fix and determine, and to vary, the amount of working capital of the corporation, to determine whether any, and, if any, what part of the surplus, however created or arising, shall be disposed of, or declared in dividends, or paid to shareholders, and, without action by the shareholders, to use and apply such surplus, or any part thereof, or such part of the stated capital of the corporation as is permitted under the provisions of Section 1701.35 of the Ohio Revised Code, or any statute of like tenor or effect which is hereinafter enacted, at any time or from time to time, in the purchase or acquisition of shares of any class, voting trust, certificates for shares, bonds, debentures, notes, script, warrants, obligations, evidences of indebtedness of the corporation, or other securities of the corporation, to such extent or amount and in such manner and upon such terms as the Roard of Directors shall deem expedient.

Date: August 9, 1989

Scott i. White Incorporated

The second with well water to be the last to the



#### CONSENT FOR USE OF SIMILAR NAME

On the	20th	day of	April	
the BOARD OF D	IRECTORS (TRU	STEES) OFINTER	STATE GAS MARKETIN	G, INC.
		,	(Name of Corporation givin	g Consent)
		(Charter or License	No.) 727286	
passed the following				
RESOLVED 11	nat	INTERSTATE GAS MARKETING, INC.		•
AMODIED, II			oration giving Consent)	
gives its consent to	Steven F. Whi	te		
		•	leston, West Virgi	nia 25301
DateApril	20, 1989	Signed	Secretary or Assistant Sec	•
			Consenting Corporati	

NOTE: This document MUST BE SIGNED by the SECRETARY or ASSISTANT SECRETARY of the consenting corporation, pursuant to Section 1701.05(A) of the Ohio Revised Code.

14th Floor

State Office Tower

Columbus, Ohio 43215

614/466-3910

G0684-0277

#### ORIGINAL APPOINTMENT OF STATUTORY AGENT

Interstate Gas Supply, Inc.		, hereby appoint
(Name of C	orporation)	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Scott L. White	to be s	statutory agent upon whom any
(Name of Agent)		
process, notice or demand required or pobe served.	ermitted by statute to be s	served upon the corporation may
Complete address of the agent is:	2936 Halstead Road	_
osimproto duarece en une agent re-	(8	Street)
	Columbus .	
	(City o	or Village)
·	Franklin	County, Ohio 43221 (Zip Code)
Date: August 9, 1989	Scott L. Whit	ce feat Lawhite ncorporator)
		ncorporator)
-	(I	ncorporator)

#### Instructions

- 1) Profit and non-profit articles of incorporation must be accompanied by an original appointment of agent. R.C. 1701.04(C), 1702.04(C).
- 2) The statutory agent for a corporation may be (a) a natural person who is a resident of Ohio, or (b) an Ohio corporation or a foreign profit corporation licensed in Ohio which has a business address in this state and is explicitly authorized by its articles of incorporation to act as a statutory agent. R.C. 1701.07(A), 1702.06(A).
- 3) The agent's complete street address must be given; a post office box number is not acceptable. R.C. 1701.07(C), 1702.06(C).
- 4) An original appointment of agent form must be signed by at least a majority of the incorporators of the corporation. R.C. 1701.07(B), 1702.06(B).

# United States of America State of Ohio Office of the Secretary of State

I, Jon Husted, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show INTERSTATE GAS SUPPLY, INC., an Ohio corporation, Charter No. 754636, having its principal location in Columbus, County of Franklin, was incorporated on August 09, 1989 and is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 10th day of February, A.D. 2011

Ohio Secretary of State

Validation Number: V201138FFA9CF

## Exhibit D – Officers

# **RECEIVED**

FEB 1 5 2011

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### **Officers**

Scott White, President, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Doug Austin, Vice President, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Laurie Kruppa, Shareholder, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Cathy Conner, Shareholder, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Vincent Parisi, General Counsel, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

David Warner, Chief Financial Officer, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Lawrence Friedeman, Vice President, 6100 Emerald Parkway, Dublin, OH 43016 Work phone number: (614) 659-5000

Steve White, Shareholder, 378 Knollwood Dr., Charleston, WV 35302 Work phone number: (304) 546-4584

## Exhibit E - License Bond

# **RECEIVED**

FEB 1 5 2011



FEB 15 2011

# Ster Insurance Company

PA PUBLIC UTILITY COMMISSION Administrative Office: 465 North Cleveland Avenue, Westerville, OH 43082 SECRETARY'S BUREAU

## Certified Copy of GENERAL POWER OF ATTORNEY

No. S 1065

KNOW ALL MEN BY THESE PRESENTS, that Star Insurance Company, a Michigan corporation, does hereby nominate, constitute and appoint

Thomas C Bell, Robert S. Cannell, Lorne S. Sorneson, and Patricia S. Poe of Westerville, Ohio

as its true and lawful attorney(s)-in-fact, to execute, attest, seal, and deliver, for and on its behalf, as Surety, and as its act and deed where required any and all bonds, undertakings, recognizance and written obligations in the nature thereof.

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution(s) adopted by the Board of Directors of the Company on the 22<sup>nd</sup> day of June, 2006;

"RESOLVED that the Chairman of the Board, the President, or a Senior Vice President of the Company be, and that each or any of them is authorized to execute Powers of Attorney qualifying the attorney-in-fact named in the given Power of Attorney to execute on behalf of the Company bonds, undertakings, and all contracts of suretyship; and that an Assistant Vice President, a Secretary or an Assistant Secretary be, and that each or any of them hereby is, authorized to attest to the execution of any such Power of Attorney, and to attach thereto the seal of the Company.

FURTHER RESOLVED, that the signature of such officers and the seal of the company may be affixed to any such Power of Attorney or to any certificate relating thereto by facsimile, and any such Power of Attorney or certificate bearing such facsimile signature or facsimile seal shall be valid and binding upon the Company when so affixed and in the suture with respect to any bond, undertaking or contract of suretyship to which it is attached."

IN WITNESS WHEREOF, STAR INSURANCE COMPANY has caused its official seal to be hereunto affixed, and these presents to be signed by its President and attested by the Secretary this 20th day of August, 2008.

ATTEST:

SS:

Michael G. Costello, Secretary

STATE OF MICHIGAN

COUNTY OF OAKLAND

**JOHN NOT** SEAL MONGK

Joseph E. Mattingly, President

lough E. Matting

On this 20th day of August, 2008, before me personally came Joseph E. Mattingly, to me known, who being by me duty sworn, did depose and say that he is the President of STAR INSURANCE COMPANY, the corporation described in and which executed the above instrument; that he knows the seal of the said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation and that he signed his name thereto by like order.



DEBORAH M. DUFFY NOTARY PUBLIC / STATE OF MICHIGAN COUNTY OF WAYNE MY COMMISSION EXPIRES MAY 15, 2011 WORKING IN COUNTY OF OAKLAND

Deborah M. Duffy, Notary Public

Delined H. N

CERTIFICATE

I, The Undersigned Secretary of STAR INSURANCE COMPANY, a Michigan corporation, DO HEREBY CERTIFY that the foregoing and attached Power of Attorney remains in full force and effect and has not been revoked, and furthermore that the Resolution of the Board of Directors, set forth in the said Power of Attorney, is now in force.

Signed, Sealed and Dated this



Michael G. Costello, Secretary

## **Exhibit G – Tax Certification Statement**

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FEB 1 5 2011

### Appendix F

## **RECEIVED**

### **COMMONWEALTH OF PENNSYLVANIA** PUBLIC UTILITY COMMISSION

### TAX CERTIFICATION **STATEMENT**

FEB 15 2011

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU
A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 81/2" x 11" paper. Type or print all information requested.

CORPORATE OR APPLICANT NAME     Interstate Gas Supply, Inc.	2. BUSINESS PHONE NO. (614) 659-5353 CONTACT PERSON(S) FOR TAX ACCOUNTS: Anthony J., DiGioia, Jr., Controller
3. TRADE/FICTITIOUS NAME (IF ANY)	Anthony J., Diction, 31., Controlled
IGS Energy	
4. LICENSED ADDRESS (STREET, RURAL ROUTE, P.O. BO	OX NO.) (POST OFFICE) STATE) (ZIP)
6100 Emerald Parkway Dublin, OH 43016	
5. TYPE OF ENTITY SOLE PROPRIÉTOR	PARTNERSHIP CORPORATION OTHER (Describe)
6. LIST OWNER(S), GENERAL PARTNERS; OR CORPORATE OFFICERS(S)	
NAME (PRINT)	SOCIAL SECURITY NUMBER (OPTIONAL)
See Exhibit D for a list of Officers	
NAME (PRINT)	SOCIAL SECURITY NUMBER (OPTIONAL)
NAME (PRINT)	SOCIAL SECURITY NUMBER (OPTIONAL)
NAME (PRINT)	SOCIAL SECURITY NUMBER (OPTIONAL)
NAME (PRINT)	SOCIAL SECURITY NUMBER (OPTIONAL)
7. LIST THE FOLLOWING STATE & FEDERAL TAX IDENTIFICATION NUMBERS (ALL ITEMS A,B, & C MUST BE COMPLETED)  Applicant must provide explanation if submitting N/A for any items  Item A- Designated by the Pennsylvania Department of Revenue.  Item B - Designated by the Internal Revenue Service.  Item C - Designated by the Pennsylvania Department of Revenue. The Corporate Box number may also be referred to as the Corporate Account number.	
A. SALES TAX LICENSE (8 DIGITS) APPLICATION	C. CORPORATE BOX NUMBER (7 DIGITS) APPLICATION
8   1   -   3   9   3   0   6   -   2   PENDING N/A	2   1   9   1   3   8   8
B. EMPLOYER ID (EIN) (9 DIGITS: APPLICATION	
3 1 - 1 2 8 6 7 5 8	
8. Do you have PA employees; resident or non-resident?	☐ YES ☐ NO
9. Do you own any assets or have an office in PA?	☐ YES ☐ NO
NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBLE FOR FILING TAX RETURNS	
PA SALES AND USE TAX Anthony J. DiGioia, Jr Controller  EMPLOYER TAXES Anthony J. DiGioia, Jr	CORPORATE TAXES  Controller Anthony J. DiGioia, Jr Controller
PHONE (614) 659-5353  Telephone inquiries about this form may be directed to	PHONE (614) 659-5353

lephone inquiries about this form may be directed to the Pennsylvania Department of Revenue at the following numbers: (717) 772-2673, TDD# (717) 772-2252 (Hearing Impaired Only)

## **Exhibit H - Management Biographies**

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#### **KEY MANAGERIAL PERSONNEL**

Scott White is the President and CEO of IGS, and as one of the company's founders, has been with the company since 1989. Scott has extensive experience in all aspects of natural gas supply functions, trading and marketing, including more than 20 years experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities as well as over 20 years natural gas sales experience.

**Doug Austin** is Vice President of Interstate Gas Supply, Inc. Doug is responsible for the overall management and operation of IGS' Commercial and Industrial Sales program, both within Choice and through traditional transportation programs. Doug started with IGS in 1992 and possesses more than 20 years experience in a management position with enterprise financial and administration responsibilities including profit and loss responsibilities as well as over four years natural gas sales experience. Doug graduated from Ohio University with a Bachelor's degree in communications. Prior to his employment with IGS, Doug held various positions in the communications and material handling industries.

David Warner is the Chief Financial Officer for Interstate Gas Supply, Inc. and is responsible for several functions, including Operations, Accounting, Treasury, and all financial relationships. Dave joined IGS from AEP where he was VP of Operations responsible for daily transaction management including contract administration, trade deal confirmation, and operational accounting and settlements of AEP's gas, coal, financial and RTO power settlement activity. While at AEP, he also had responsibility for the mid and back office operations of AEP's unregulated retail business units in Ohio and Texas. Dave also played a lead business development role in two significant divestiture transactions. Prior to AEP, Dave spent 2 years as VP Finance and Operations for a local technology startup. Dave's extensive energy industry experience includes 13 years in various front, mid and back office leadership roles with Enron, Computer Sciences Corporation (CSC) and Access Energy, a Columbus, Ohio based independent gas marketing firm. He has a bachelor's degree in Finance from Bowling Green State University.

Tony DiGioia is the Controller at IGS. Tony is a CPA, and worked for both Deloitte & Touche and American Electric Power before joining IGS in 2006. Tony has extensive experience in energy accounting, settlements, gross margin analysis, and financial statement preparation.

Ronald E. Hall is the Chief Information Officer, is responsible for all Information Technology planning, services, and support for IGS, including Project Management, Application Development, technology Infrastructure, and EDI functions with outside business partners. Prior to joining IGS, Ron was an executive within the IT organization of a major Healthcare System in the Central Ohio area. Responsibilities included developing, delivering, and supporting technology for the physician community, enterprise-wide application development, and IT business and application support with key business units of the health system. Prior to that role, Ron was the CIO of smaller Healthcare System. Previous to his healthcare provider experience, Ron had been Director of IT for a statewide association, and was with CompuServe in various positions, the latest being Director of Product Development. Ron received both his undergraduate and graduate degrees in Mathematics from Ohio University.

Vincent A. Parisi, Esq., is the General Counsel and Regulatory Affairs Officer for IGS. Vincent is responsible for all issues related to general corporate legal issues, credit risk and exposure, both with existing customers and potential customers. Additionally, Vincent is responsible for counseling IGS on legal issues. Vincent is also responsible for all Regulatory initiatives for IGS, including all legislative efforts across the Mid West and East Coast. Prior to being hired by IGS in September, 2003, Vincent was with the law firm of Chester, Willcox & Saxbe, LLP in Columbus, Ohio working in the area of creditor and debtor rights, bankruptcy, employment law and energy law. Vincent obtained his Juris Doctorate, graduating magna cum laude from Capital University Law School in 1999. Vincent also has an LLM in Business and Taxation from Capital University.

Larry Friedeman, is the Vice President of Choice Markets for IGS. Larry's responsibilities include marketing, contact center activities and compliance. Larry brings to the table broad knowledge of the non-regulated natural gas industry, having previously served in regulatory capacities for more than a decade as a primary point of contact between suppliers and utility regulatory commissions in ten states across the mid-west and eastern US. Larry received both a Bachelor's and Juris Doctorate degree from the University of Pittsburgh.

Raymond V. Hamman is responsible for IGS Energy's power supply and risk management and is COO at Accent Energy, a retail energy provider recently acquired by IGS. He has over 20 years of experience in the retail energy industry, spending the past 8-plus years with Accent. In his capacity as Accent's COO, he is responsible for servicing over 100,000 electricity and natural gas customers in California, New York and Texas. Ray has managed Accent's electricity load forecasting, procurement, scheduling and risk management functions since 2003 when Accent first started serving electricity customers in New York. He has been responsible for the same functions in the Texas market since 2005 when Accent began serving electricity customers there. Additionally, Ray is responsible for Accent's customer enrollment, billing and customer care functions. Prior to Accent he worked as an Energy Trader at American Electric Power. Ray also held managerial posts at Enron Energy Services, Enron Capital and Trade and Columbia Gas Distribution. Ray is a graduate of The Ohio State University.

## <u>Exhibit I – Disclosure Statement</u>

# **RECEIVED**

FEB 1 5 2011

### Disclosure Statement for Electric Generation Service with Interstate Gas Supply, Inc. (IGS Energy®)

This is an agreement for electric generation service with Interstate Gas Supply, Inc. (IGS Energy®) and you, the customer (also referred to as "you" "your" and "customer"). This agreement is intended for residential and small business customers and IGS Energy reserves the right to not accept or rescind enrollment if I am not so qualified. By entering into this agreement with IGS Energy, I am agreeing to IGS Energy being my agent for purposes of arranging for my electric generation needs and hereby consent to the electric distribution company ("EDC") giving IGS Energy access to my information, which includes account number, payment history, load profile and usages as well as other information related to my electric account.

**Background** - <u>IGS Energy</u> is licensed by the Pennsylvania Public Utility Commission to offer and supply electric generation services in Pennsylvania; our PUC license number is <u>A-XXXX-XXXXXXX</u>. We set the generation prices and charges that you pay. The Public Utility Commission regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission prices and services. You will receive a single bill from <u>[insert utility name]</u> that will contain <u>[insert utility name]</u> charges and <u>IGS Energy</u> charges.

**Right of Rescission** - You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure.

#### **Definitions**

- Generation Charge Charge for production of electricity.
- Transmission Charge Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.
- Non-basic Charges Define each nonbasic service being offered.

#### **Terms of Service**

#### 1. (a) Basic Service Prices -

[for fixed price products the following will appear-otherwise it will be deleted]

You will pay <u>EGS rate</u> per kWh for electric generation service. In addition to this fixed rate for your electric generation service, you understand this price may be adjusted from time to time if: (i) the cost of capacity allocated to IGS Energy by either your distribution utility and/or PJM is greater than the capacity costs IGS Energy assumed in setting the price; (ii) the capacity requirement determined by your distribution utility increases; or (iii) applicable tax rates increase that are not separately billed. The price of electricity reflected in this price will remain the same for the Initial Term, although any rates charged to IGS Energy by your distribution utility that fluctuate during the term of this agreement may be adjusted through your price and remain variable. You will also pay all applicable taxes, fees, charges or other assessments which are not included in your price. If you are claiming exemption from any tax, you must provide an exemption certificate or acceptable alternate proof of exemption.

[for variable price products the following will appear and remains in place as the automatic renewal pricing]

Variable Price shall reflect the cost of electricity obtained from all sources for each billing cycle (including energy, capacity, settlement, ancillaries if those charges are included in the price-to-compare), related transmission and distribution charges and other market-related factors, plus all applicable taxes, fees, charges or other assessments and IGS Energy's costs, expenses and margins. You will also pay all applicable taxes, fees, charges or other assessments which are not included in your price. If you are claiming exemption from any tax, you must provide an exemption certificate or acceptable alternate proof of exemption. If your Initial Term was a fixed price term, your automatic renewal is a month-to-month term, priced at the variable price calculated as provided in this paragraph.

#### 2. Length of Agreement

You will buy your electricity generation service for the applicable location(s) from <u>IGS Energy</u> beginning <u>on the date set</u> by your utility for enrollment and first flow through <u>date of expiration</u>, if <u>any</u>.

3. Special Terms and Conditions – [in the event any apply they will be listed here, otherwise this section will be deleted--List and explain all that apply ]

Sign-up bonuses

Add-ons

Limited time offers

Other Sales Promotions

Exclusions

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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- **4. Special Services** [in the event any apply they will be listed here, otherwise this section will be deleted-Provide explanation of price, terms and conditions, including advanced metering deployment, if applicable.]
- 5. Penalties, Fees and Exceptions Although IGS does not charge a switching fee under this Agreement, utility fees and limitations may apply for switching service to another supplier or back to the utility. If you do not pay your bills on time, you may be charged a late payment fee by the utility under the program. If you terminate this agreement before the end of the Initial Term a cancellation fee of \$X may be charged by IGS Energy.
- 6. Cancellation Provisions For all month-to-month contracts which includes automatic month-to-month renewal periods, either party can cancel by contacting the other without an early termination fee, although timing of your cancellation is subject to utility tariff provisions and timing but should occur as soon as the applicable rules permit. If you cancel this agreement before the end of the Initial Term for any fixed price agreement, a cancellation fee of \$X may be applied by IGS Energy. You can call or write to IGS Energy to cancel this agreement at the address or number below. If IGS Energy is going to cancel this agreement, we will send you notice at least 30 days in advance.
- 7. Renewal Provision/Agreement Expiration/Change in Terms This agreement will automatically renew at the end of the initial term on a month-to-month basis, at a month-to-month variable rate described in 1(a) above. If you have a fixed term agreement with us and it is approaching the expiration date or if we propose to change our terms of service, we will send you two advance written notices either in our bills or in separate mailings between 45 and 90 days before either the expiration date or the effective date of the changes. We will explain your options in these two advance notices. IGS Energy reserves the right to make changes to my terms of service, by providing me notice as stated in this paragraph of those changes. If you do not cancel the agreement after IGS Energy sends me notice of changes, then the agreement will continue with the changes provided in the notice.
- **8. Dispute Procedures** Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

9. Contact Information & Issue Resolution- If you need to contact IGS Energy, you can write to us at P.O. Box
9060, Dublin, OH 43017 or you can call us by phone weekdays from 8:00 a.m. to 7:00 p.m. ET at 1-800-280-4474, by
fax 1-800-584-4839 or visit us on the web at <u>www.igsenergy.com</u> . If you need to contact your utility, you can contact
them at [insert EDC name, phone number and address]. You can contact the Pennsylvania Public Utility Commission
(PUC) in writing at P.O. Box 3265 Harrisburg, PA 17105-3265. The Universal Service Program <i>[insert Name]</i> and
phone number is If you have a question or comment about our service please contact us. If you
have a complaint, residential and small business customers should directly contact the party responsible for the
service in question as an initial step for complaint and problem resolution. If you mistakenly contact the wrong entity,
you will be promptly referred to the appropriate contact. In the event of a power outage, if you contact us, you will be
directed to contact the EDC. Complaints that pertain to Chapter 56 (relating to standards and billing practices for
residential utility service) matters shall be handled and resolved in accordance with the applicable standards in
Chapter 56. IGS Energy will give the Commission access to disclosure statements, billing and other customer
information resources for compliance reviews as deemed necessary by the Commission. When complaints arise and
are brought before the Commission for resolution, the obligation of the IGS Energy is extended to the provision of
pricing information.

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## Exhibit J - Affidavits and Proof of Service

# **RECEIVED**

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### Appendix A

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### APPLICATION AFFIDAVIT

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU
[Commonwealth/State] of Ohio:

SS.

County of Franklin:

Vincent Parisi, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the General Counsel (Office of Affiant) of Interstate Gas Supply, Inc. (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein <u>Interstate Gas Supply, Inc.</u> has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein <u>Interstate Gas Supply, Inc.</u> has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein <u>Interstate Gas Supply, Inc.</u> acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Interstate Gas Supply, Inc. acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Signature of Affiant

Sworn and subscribed before me this 14th day of February, 2011.

Allen A. Sweeney
Signature of official administering oath

My commission expires <u>Suptember 26, 2015</u>

HELEN A. SWEENEY
Notary Public, State of Ohlo
My Commission Expires 09-28-2018



FEB 1 5 2011

### Appendix B

PA PUBLIC UTILITY COMMISSION SECHETARY'S BUREAU

### **OPERATIONS AFFIDAVIT**

[Commonwealth/State] of Ohio:

SS.

County of Franklin:

<u>Vincent Parisi</u>, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the <u>General Counsel</u> (Office of Affiant) of <u>Interstate Gas Supply, Inc.</u> (Name of Applicant);]

[That he/she is authorized to and does make this affidavit for said Applicant;]

That Interstate Gas Supply, Inc., the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Interstate Gas Supply, Inc., the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Interstate Gas Supply, Inc., the Applicant herein, certifies to the Commission that it is subject to , will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

### Appendix B (Continued)

That Interstate Gas Supply, Inc., the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this 14th day of February , 20/1.

Helen a. Sweeney
Signature of official administering oath

My commission expires <u>September 24, 2015</u>.

HELEN A. SWEENEY
Notary Public, State of Ohio
You Commission Expires 09-26-2015

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### Appendix C

### CERTIFICATE OF SERVICE

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Todd Steward, Counsel for Interstate Gas Supply, Inc.

SECRETARY'S BUREA;

# **Exhibit K – Proof of Newspaper Publications**

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## **Proof of Newspaper Publications**

Notice of filing of this Application was submitted to the Philadelphia Daily News on February 11, 2011. This notice should be published on or before February 14, 2011. Proof of this publication will be submitted to the Commission as soon as it is made available, which should be within 10 business days.

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## Exhibit L – Proof of PJM Membership

# **RECEIVED**

FEB 1 5 2011

#### **Helen Sweeney**

From:

Vince Parisi

Sent:

Friday, February 11, 2011 4:12 PM

To:

Helen Sweeney

Subject:

FW: Membership Approval - Interstate Gas Supply, Inc.

Attachments:

2010new-member-kit.pdf

From: miehlt@pjm.com [mailto:miehlt@pjm.com]

Sent: Friday, February 11, 2011 11:38 AM

To: Ray Hamman; Vince Parisi; mjsettineri@vorys.com

**Cc:** osterk@pjm.com; jewwm@pjm.com; yeagerl@pjm.com; miehlt@pjm.com

Subject: Membership Approval - Interstate Gas Supply, Inc.

Welcome to PJM,

Interstate Gas Supply, Inc. has been approved for PJM membership in the Other Supplier Sector and will be announced at the next Members Committee ("MC") meeting to be held March 31, 2011. If you have not already done so, you can register to attend by visiting PJM's web site at <a href="https://www.pjm.com">www.pjm.com</a> and selecting Committees & Groups. Interstate Gas Supply, Inc. will be eligible to vote at the following MC meeting to be held May 19th, 2011. Original copies of your signed agreements will be mailed to the Members Committee representative for your records.

To ensure your needs are met, Client Manager Kelly Ostertag will be contacting you over the next 5 business days to welcome you to PJM and answer any questions. You can also contact our Customer Service Center at 866-400-8980 should you have any questions in the meantime.

Feel free to visit the following page on our site for a complete list of PJM trainings: <a href="http://www.pjm.com/training.aspx">http://www.pjm.com/training.aspx</a> Please see the attached document for your complete Welcome Kit and pjm.com guide.

Thank you,

#### Tracy A. Michlho

Customer Consultant, Member Relations
PJM Interconnection | 955 Jefferson Avenue | Norristown, PA 19403 | 866-400-8980 | www.pjm.com

-610.666.8984 (work) 610.666.4379 (fax)

How am I doing?