

February 16, 2011

Secretary of the Commission Keystone Building, 400 North Street 2<sup>nd</sup> Floor, Room N201 Harrisburg, PA 17120

### **RE:** Application Form – NGS License

Please find attached Cokinos Natural Gas Company's application form to offer, render, furnish, or supply natural gas services to the public in the Commonwealth of Pennsylvania.

Attached are the following items for your review:

- Completed NGS License Application Package.
- Copy of Dept. of State Entity number with attached copies for Certificate of Authority and Foreign Signature Form. The identity of the applicant is Cokinos Energy Corp (Pennsylvania Entity Number 3801630).
- Copy of our Commercial Registered Office Provider appointment.
- Appendix A Completed Tax Certification Statement.
- Articles of Incorporation.
- Organizational Structure Chart
- Audited Financial Statements for the latest fiscal year. Note that we are a privately held company and consider our financials to be confidential.
- Employee bio's of chief officers and employees.
- Appendix A Tax Certification Statement

Additional information:

- Cokinos Natural Gas Company will not be servicing retail customers, only large industrial. As we
  understand, suppliers do not have to post a bond if serving this class of customer.
- Custodian: William Mikeska, CPA. 4915 Lamonte Ln. Houston, TX 77092 713-688-2566
- We will provide an affidavit attesting to publication in the designated newspapers and Proofs of publication once we have a docket number for the application.
- Note the non-fictitious entity is Cokinos Energy Corporation (entity #3801630) and the fictitious entity is Cokinos Natural Gas Company (entity #3801993).

If you have any questions, I can be reached at 713-974-0101.

Very truly yours,

Phil DeMors

Phil DeMoes Director Marketing

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## COKINOS ENERGY CORPORATION

COKINOS NATURAL GAS COMPANY • COKINOS OIL COMPANY

5718 Westheimer, Suite 900 • Houston, Texas 77057 • 713/974-0101 • Fax 713/952-6922

www.cokinosenergy.com

# BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Cokinos Natural Gas Company, for approval to offer, render, furnish, or as an broker/marketer to the public in the Commonwealth of Pennsylvania.

To the Pennsylvania Public Utility Commission:

1. **IDENTITY OF THE APPLICANT:** The name, address, telephone number, and FAX number of the Applicant are:

Cokinos Natural Gas Company 5718 Westheimer, Suite 900 Houston, TX 77057 Tel (713) 974-0101 Fax (713) 952-6922

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated within the preceding five (5) years, including name, address, and telephone number.

Not Applicable.

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2. a. **CONTACT PERSON:** The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

Phil DeMoes, Director 5718 Westheimer, Suite 900 Houston, TX 77057

Tel (713) 974-0101 Fax (713) 952-6922

b. **CONTACT PERSON-PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY:** The name, title, address telephone number and FAX number of the person with whom contact should be made by PEMA:

Chris Cokinos, Vice President 5718 Westheimer, Suite 900 Houston, TX 77057

Tel (713) 974-0101 Fax (713) 952-6922

3.a. ATTORNEY: If applicable, the name, address, telephone number, and FAX number of the Applicant's attorney are:

Ronnie Samms 5718 Westheimer, Suite 900	SRETAR	FEB 2	Ê
Houston, TX 77057 Tel (713) 974-0101	8 22 2 1 1 2 1 1	AH 8	
Fax (713) 952-6922	UREAU	7: 54	D

b. **REGISTERED AGENT**: If the Applicant does not maintain a principal office in the Commonwealth, the required name, address, telephone number and FAX number of the Applicant's Registered Agent in the Commonwealth are:

ABC Agents, Inc. 14390 U.S. Route 30 North Huntingdon, PA 15642

Tel (412) 829-1118 Fax (800) 572-4403

2

- 4. **FICTITIOUS NAME:** (select and complete appropriate statement)
  - X The Applicant will be using a fictitious name or doing business as ("d/b/a"):

Attach to the Application a copy of the Applicant's filing with the Commonwealth's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.

## or

The Applicant will not be using a fictitious name.

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:** (select and complete appropriate statement)

The Applicant is a sole proprietor.

If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

## or

The Applicant is a:

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domestic general partnership (\*)

domestic limited partnership (15 Pa. C.S. §8511)

foreign general or limited partnership (15 Pa. C.S. §4124)

domestic limited liability partnership (15 Pa. C.S. §8201)

foreign limited liability general partnership (15 Pa. C.S. §8211)

foreign limited liability limited partnership (15 Pa. C.S. §8211)

# Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

\* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

## or

### X The Applicant is a:

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Provide proof of compliance with appropriate Department of State filing requirements as indicated above.

The non-fictitious entity is Cokinos Energy Corporation (entity #3801630) and the fictitious entity is Cokinos Natural Gas Company (entity #3801993).

Additionally, provide a copy of the Applicant's Articles of Incorporation.

Give name and address of officers.

Michael Cokinos – President Christopher Cokinos – Vice President Kevin Cokinos – Vice President

Address of officers: 5718 Westheimer, Suite 900, Houston, Texas 77057

The Applicant is incorporated in the state of Texas.

# 6. **AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA:** (select and complete appropriate statement)

Affiliate(s) of the Applicant doing business in Pennsylvania are:

Give name and address of the affiliate(s) and state whether the affiliate(s) are jurisdictional public utilities.

Does the Applicant have any affiliation with or ownership interest in:

- (a) any other Pennsylvania retail natural gas supplier licensee or licensee applicant,
- (b) any other Pennsylvania retail licensed electric generation supplier or license applicant,
- (c) any Pennsylvania natural gas producer and/or marketer,
- (d) any natural gas wells or
- (e) any local distribution companies (LDCs) in the Commonwealth

If the response to parts a, b, c, or d above is affirmative, provide a detailed description and explanation of the affiliation and/or ownership interest.

Provide specific details concerning the affiliation and/or ownership interests involving:

(a) any natural gas producer and/or marketers,

(b) any wholesale or retail supplier or marketer of natural gas, electricity, oil, propane or other energy sources.

Provide the Pa PUC Docket Number if the applicant has ever applied:

- (a) for a Pennsylvania Natural Gas Supplier license, or
- (b) for a Pennsylvania Electric Generation Supplier license.
- If the Applicant or an affiliate has a predecessor who has done business within Pennsylvania, give name and address of the predecessor(s) and state whether the predecessor(s) were jurisdictional public utilities.

## or

- X The Applicant has no affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania.
- 7. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

The Applicant is presently doing business in Pennsylvania as a

- natural gas interstate pipeline.
- municipal providing service outside its municipal limits.
- local gas distribution company
- retail supplier of natural gas services in the Commonwealth
- a natural gas producer
- Other. (Identify the nature of service being rendered.)

## or

- X The Applicant is not presently doing business in Pennsylvania.
- APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a: 8.
  - supplier of natural gas services.

  - Municipal supplier of natural gas services.
  - Cooperative supplier of natural gas services.
  - X Broker/Marketer engaged in the business of supplying natural gas services.
  - Aggregator engaged in the business of supplying natural gas services.
  - U Other (Describe):

9. PROPOSED SERVICES: Generally describe the natural gas services which the Applicant proposes to offer. Gas supply and services delivered to industrial end use customers.

SERVICE AREA: Generally describe the geographic area in which Applicant proposes to offer services. 10.

We will be serving two industrial clients; one client behind the UGI service territory in Reading, PA and one client behind Columbia of PA starting April 1, 2011. We would like to serve industrial markets behind all the PA gates but not residential or commercial customers.

11. **CUSTOMERS:** Applicant proposes to initially provide services to:

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- **Residential Customers**
- Commercial Customers (Less than 6,000 Mcf annually)
- Commercial Customers (6,000 Mcf or more annually)
- Industrial Customers
  - **Governmental Customers**
  - All of above
    - Other (Describe):
- 12. START DATE: The Applicant proposes to begin delivering services on April 1, 2011 (Approximate date)

13. **NOTICE:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, serve a copy of the signed and verified Application with attachments on the following:

Irwin A. Popowsky	Office of the Attorney General
Office of Consumer Advocate	Bureau of Consumer Protection
5th Floor, Forum Place	Strawberry Square, 14th Floor
555 Walnut Street	Harrisburg, PA 17120
Harrisburg, PA 17120-1921	-
William R. Lloyd, Jr.	Commonwealth of Pennsylvania
Commerce Building, Suite 1102	Department of Revenue
Small Business Advocate	Bureau of Compliance
300 North Second Street	Harrisburg, PA 17128-0946

Any of the following Natural Gas Distribution Companies through whose transmission and distribution facilities the applicant intends to supply customers:

facilities the applicant intends to supply customers:	
Valley Energy Inc.	National Fuel Gas Distribution Corp.
Robert Crocker	Paul R. Mundy
523 South Keystone Avenue	10 Lafayette Square
Sayre, PA 18840-0340	Buffalo, NY 14203
PH: 570.888-9664 FAX: 570.888.6199	PH: 716.857.7756 FAX: 716.857.7479
email: rcrocker@ctenterprises.org	e-mail: mundyp@natfuel.com
PPL Gas Utilities Corporation	The Peoples Natural Gas Company
Curtis L. Rounds <u>or</u> Edward L. Farber	Joe Gregorini <u>or</u> Bill McKeown
555 Camargo Road	625 Liberty Avenue
Quarryville, PA 17566	Pittsburgh, PA 15222
PH: 717.519.2922 717.519.2923	e-mail: jgregorini@png.cng.com
FAX: 717.806.1907 717.806.1907	PH: 412.497.6851 <u>or</u> 412.497.6840
e-mail: clrounds@pplweb.com orelfarber@pplweb.com	FAX: 412.497.6630
T. W. Phillips Gas and Oil Company	UGI
Robert M. Hovanec	Chris Brown <u>or</u> Bob Krieger
205 North Main Street	PO Box 12677 or 225 Morgantown Rd
Butler, PA 16001	Reading, PA 15222 Reading, PA 15222
PH: 724.287.2725 FAX: 724.287.5021	PH: 610.796.3425 PH: 610.796.3516
e-mail: rhovanec@twphillips.com	FAX: 610.796.3559
PG Energy	Equitable Gas Company
Richard N. Marshall <u>or</u> Wendy K. Saxe	Jerald Moody
One PEI Center	225 North Shore Drive
Wilkes-Barre, PA 18711-0601	Pittsburgh, PA 15212-5352
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com	
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com PH: 570.829.8795 FAX: 570.829.8652	Pittsburgh, PA 15212-5352 PH: 412.395.3209 FAX: 412.395.3335
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com PH: 570.829.8795 FAX: 570.829.8652 Carnegie Natural Gas Company	Pittsburgh,         PA         15212-5352           PH:         412.395.3209         FAX:         412.395.3335           Columbia Gas of PA, Inc.         FAX:         1000000000000000000000000000000000000
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com PH: 570.829.8795 FAX: 570.829.8652 <b>Carnegie Natural Gas Company</b> Donald A. Melzer	Pittsburgh, PA         15212-5352           PH:         412.395.3209         FAX:         412.395.3335           Columbia Gas of PA, Inc.         Heather Bauer
Wilkes-Barre, PA 18711-0601e-mail: marshall@pgenergy.comPH: 570.829.8795FAX: 570.829.8652Carnegie Natural Gas CompanyDonald A. Melzer800 Regis Avenue	Pittsburgh,         PA         15212-5352           PH:         412.395.3209         FAX:         412.395.3335           Columbia Gas of PA, Inc.         FAX:         1000000000000000000000000000000000000
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Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com PH: 570.829.8795 FAX: 570.829.8652 <b>Carnegie Natural Gas Company</b> Donald A. Melzer 800 Regis Avenue Pittsburgh, PA 19236	Pittsburgh, PA 15212-5352         PH: 412.395.3209       FAX: 412.395.3335         Columbia Gas of PA, Inc.         Heather Bauer         200 Civic Center Drive         Columbus, OH 43215         PH: 614.460.6254
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com <u>or</u> saxe@pgenergy.com PH: 570.829.8795 FAX: 570.829.8652 <b>Carnegie Natural Gas Company</b> Donald A. Melzer 800 Regis Avenue Pittsburgh, PA 19236	Pittsburgh, PA 15212-5352         PH: 412.395.3209       FAX: 412.395.3335         Columbia Gas of PA, Inc.         Heather Bauer         200 Civic Center Drive         Columbus, OH 43215         PH: 614.460.6254         or 614.460.5554         FAX: 614.460.4291         PECO         Amy Hamilton, Manager Gas Regulatory and
Wilkes-Barre, PA18711-0601e-mail:marshall@pgenergy.comPH:570.829.8795FAX:570.829.8652Carnegie Natural Gas CompanyDonald A. Melzer800 Regis AvenuePittsburgh, PA19236PH:412.655.8510ext.331FAX:412.655.8510Philadelphia Gas Works	Pittsburgh, PA 15212-5352         PH: 412.395.3209       FAX: 412.395.3335         Columbia Gas of PA, Inc.         Heather Bauer         200 Civic Center Drive         Columbus, OH 43215         PH: 614.460.6254         or 614.460.5554         FAX: 614.460.4291         PECO         Amy Hamilton, Manager Gas Regulatory and Transportation
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Wilkes-Barre, PA 18711-0601         e-mail: marshall@pgenergy.com or saxe@pgenergy.com         PH: 570.829.8795       FAX: 570.829.8652         Carnegie Natural Gas Company         Donald A. Melzer         800 Regis Avenue         Pittsburgh, PA 19236         PH: 412.655.8510 ext. 331         FAX: 412.655.0335	Pittsburgh, PA 15212-5352 PH: 412.395.3209 FAX: 412.395.3335 Columbia Gas of PA, Inc. Heather Bauer 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.6254 or 614.460.5554 FAX: 614.460.4291 PECO Amy Hamilton, Manager Gas Regulatory and Transportation 2301 Market Street, S9-1 Philadelphia, PA 19103
Wilkes-Barre, PA 18711-0601         e-mail: marshall@pgenergy.com or saxe@pgenergy.com         PH: 570.829.8795       FAX: 570.829.8652         Carnegie Natural Gas Company         Donald A. Melzer         800 Regis Avenue         Pittsburgh, PA 19236         PH: 412.655.8510 ext. 331         FAX: 412.655.0335	Pittsburgh, PA 15212-5352PH: 412.395.3209FAX: 412.395.3335Columbia Gas of PA, Inc.Heather Bauer200 Civic Center DriveColumbus, OH 43215FH: 614.460.6254PH: 614.460.6254or 614.460.5554FAX: 614.460.4291PECOAmy Hamilton, Manager Gas Regulatory andTransportation2301 Market Street, S9-1Philadelphia, PA 19103Email: amy.hamilton@exeloncorp.com
Wilkes-Barre, PA 18711-0601 e-mail: marshall@pgenergy.com PH: 570.829.8795FAX: 570.829.8652Carnegie Natural Gas Company Donald A. Melzer 800 Regis Avenue Pittsburgh, PA 19236 PH: 412.655.8510 ext. 331FAX: 412.655.0335Philadelphia Gas Works Eric Burgis 800 West Montgomery Avenue	Pittsburgh, PA 15212-5352 PH: 412.395.3209 FAX: 412.395.3335 Columbia Gas of PA, Inc. Heather Bauer 200 Civic Center Drive Columbus, OH 43215 PH: 614.460.6254 or 614.460.5554 FAX: 614.460.4291 PECO Amy Hamilton, Manager Gas Regulatory and Transportation 2301 Market Street, S9-1 Philadelphia, PA 19103

Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, attach Proof of Service of the Application and attachments upon the above named parties. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14.

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Harrisburg, PA 17101

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- 14. **TAXATION:** Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix B to this application.
- 15. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, by name, subject and citation, dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

The Applicant's officers and employees have not been convicted of any crimes.

- 16. **STANDARDS, BILLING PRACTICES, TERMS AND CONDITIONS OF PROVIDING SERVICE AND CONSUMER EDUCATION:** All services should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.
  - a. Contacts for Consumer Service and Complaints: Provide the name, title, address, telephone number and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with Applicant, the Distribution Company, the Pennsylvania Public Utility Commission or other agencies.

Phil DeMoes – Director. 5718 Westheimer, Suite 900, Houston, Texas 77057. Bus: 713-974-0101. Fax: 713-952-6922

b. Provide a copy of all standard forms or contracts that you use, or propose to use, for service provided to residential customers.

Not Applicable.

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c. If proposing to serve Residential and/or Small Commercial customers, provide a disclosure statement. A sample disclosure statement is provided as Appendix B to this Application.

Not Applicable.

## 17. FINANCIAL FITNESS:

- A. Applicant shall provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published parent company financial and credit information.
- Applicant's balance sheet and income statement for the most recent fiscal year. Published financial information such as 10K's and 10Q's may be provided, if available.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements
- Such other information that demonstrates Applicant's financial fitness.
- B. Applicant must provide the following information:

• Identify Applicant's chief officers including names and their professional resumes.

Enclosed.

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• Provide the name, title, address, telephone number and FAX number of Applicant's custodian for its accounting records.

William J. Mikeska, CPA. 4915 Lamonte Lane, Houston, TX 77092-5639. Tel: 713-688-2566.

- 18. **TECHNICAL FITNESS:** To ensure that the present quality and availability of service provided by natural gas utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - The identity of the Applicant's officers directly responsible for operations, including names and their professional resumes.
  - A copy of any Federal energy license currently held by the Applicant.
  - Proposed staffing and employee training commitments.
  - Business plans.
- 19. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2208(D). Transferee will be required to file the appropriate licensing application.
- 20. UNIFORM STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.
- 21. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - a. Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on an annual basis no later than 30 days following the end of the calendar year.

Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 22 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive natural gas market.

- 22. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur in the information upon which the Commission relied in approving the original filing.
- 23. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
- 24. **FEE:** The Applicant has enclosed the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

Applicant:: Cokinos Energy Corporation By: <u>Puid DeMon</u> Title: <u>Director</u>

# **AFFIDAVIT**

#### State of Texas:

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SS.

#### County of Harris

Phil DeMoes, Affiant, being duly affirmed according to law, deposes and says that:

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He is the Director of Marketing of Cokinos Natural Gas Company;

That he is authorized to and does make this affidavit for said Applicant;

That Cokinos Natural Gas Company, the Applicant herein, acknowledges that Cokinos Natural Gas Company may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Cokinos Natural Gas Company, the Applicant herein, asserts that he possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Cokinos Natural Gas Company, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That Cokinos Natural Gas Company, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, and the standards and billing practices of 52 PA. Code Chapter 56.

SECRETARY'S BUREAU 2011 FEB 28 . 177 777 AM 7:55 ្រា U

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Commission's Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Phil De Mora Signature of Affiant

Sworn and subscribed before me this 22 nul day of \_\_\_\_\_\_ , 2008.

Nature of official administering oath

My commission expires \_5/17/09

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CARACCE CONTRACT KATHLEEN ANN FREECE NOTARY PUBLIC, STATE OF TEXAS MY COMMISSION EXPIRES MAY 17, 2009 eres exercised and the second s



FEB 28 2011

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# AFFIDAVIT

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SECRETARY'S BUREAU

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State of Texas:

County of Harris:

Phil DeMoes, Affiant, being duly affirmed according to law, deposes and says that:

He is the Director-Marketing (Office of Affiant) of Cokinos Natural Gas Company (Name of Applicant);]

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein Cokinos Natural Gas Company has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. §2208(c)(1).

That the Applicant herein Cokinos Natural Gas Company has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein Cokinos Natural Gas Company acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein Cokinos Natural Gas Company acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

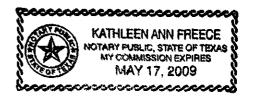
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Phil De Mon Signature of Affiant

Sworn and subscribed before me this 12nd day of Gerul 2008.

Signature of official administering oath

My commission expires 5/17/09



## APPENDIX A

# RECEIVED

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COMMONWEALTH OF PENNSYLVANIA PUBLIC UTILITY COMMISSION	TAX CERTIFI	CATION STATEMENT	FEB 28 2011
A completed Tax Certification Statement must accompa and/or any outstanding state income, corporation, and sal needed, please use white 81/2" x 11" paper. Type or print	any all applications for ne es (including failure to fi t all information requested	w licenses, renewals or transfers. le or register) will cause your app d.	PA PUBLIC UTILITY COMMISSION Failure to proSECRETAINY SIBILITIES IN lication to be rejected. If additional space is
Cokinos Natural Gas Company		2. BUSINESS PHONE NO. ( CONTACT PERSON(S) FO	713 -974-0101 ) DR TAX ACCOUNTS: Kathy Freece
3. TRADE/FICTITIOUS NAME (IF ANY)			
	URAL ROUTE, P.O. BO	DX NO.) (POST OFFIC	CE) STATE) (ZIP)
5718 Westheimer, Suite 900. Houston, Texas 5. TYPE OF ENTITY SOLE PROPRIETO		PARTNERSHIP	X CORPORATION
8. LIST OWNER(S), GENERAL PARTNERS, OR CO	RPORATE OFFICER(S)		
NAME (PRINT) Michael Cokinos			MBER (OPTIONAL)
NAME (PRINT) Christopher Cokinos			MBER (OPTIONAL)
NAME (PRINT) Kevin Cokinos			MBER (OPTIONAL)
NAME (PRINT)			MBER (OPTIONAL)
NAME (PRINT)			MBER (OPTIONAL)
9. LIST THE FOLLOWING STATE TAX IDENTIFICA	TION NUMBERS. (AL	L ITEMS: A, B, AND C MUST	BE COMPLETED).
	ICATION NDING N/A	C. CORPORATE BOX NUM           3         8         0         1	IBER (7 DIGITS)     APPLICATION       PENDING     N/A       6     3     0
	CATION DING N/A		
10. Do you have PA employes either resident or non-resident	dent?	·	YES X NO
11. Do you own any assets or have an office in PA? NAME AND PHONE NUMBER OF PERSON(S) RESPO	ONSIBLE FOR FILING	TAX RETURNS Sus	YESX NO an Cameron 713-974-0101
PA SALES AND USE TAX Susan Cameron	EMPLOYER TAXES K	athy Freece CO	RPORATE TAXES Kathy Freece
PHONE 713-974-0101	PHONE 713-974-0101	PHO	ONE 713-974-0101

Telephone inquiries about this form may be directed to the Pennsylvania Department of Revenue at the following numbers: (717) 772-2673, TDD# (717) 772-2252 (Hearing Impaired Only)

#### COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 206 NORTH OFFICE BUILDING P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

Cokinos Energy Corporation

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT WWW.CORPORATIONS.STATE.PA.US/CORP OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 3801630

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DeMoes, Phil 5718 Westheimer, Suite 900 Houston, TX 77057

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#### Application For Certificate of Authority

### ST, PAO4B

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From:	pao4b@state.pa.us
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Sent: Friday, April 04, 2008 12:55 PM

To: ra-st-pao4b@state.pa.us

Subject: PAO4B New Registration

#### PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU Application For Certificate of Authority

\_\_\_\_\_Foreign Business Corporation (§ 4124)

\_\_\_\_Foreign Nonprofit Corporation (§ 6124)

Document will be returned to the name and address you enter below.

Name Phil DeMoes Address 5718 Westhelmer Address Suite 900 City Houston

State Zip Code TX 77057 Commonwealth of Pennsylvania CERTIFICATE OF AUTHORITY 2 Page(s)



Email: phil@cokinosenergy.com

#### Fee: \$250

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associati undersigned, hereby states thatxx;

- 1. The name of the corporation is: Cokinos Energy Corporation
- Complete only when the corporation must adopt a corporate designator for use in Pennsylvania. The name which the corporation adopts for use in this Commonwealth is :
- If the name set forth in paragraph 1 or 2 is not available for use in this Commonwealth, complete the following: The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is: Cokinos Natural Gas Company

The corporation shall do business in Pennsylvania only under such fictitious name pursuant to the attached resolution of the b directors under the applicable provisions of 15 Pa.C.S. (Relating to corporations and unincorporated associations) and the atta form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is: TX

5.	The address of its principal office under	the laws of the jurisdiction in which	it is incorp	porated is:
	5718 Westhelmer Sulte 900	Houston	TX	77057
	Number and Street	City	State	Zip

The (a) address of this corporation's proposed registered office in this Commonwealth or (b) name of its commercial registered provider and the county of venue is:
 (a) Number and Street
 City State
 Cip County

(-)		Only	01010	<i>p</i>	obuility	
(h)	Name of Commercial Registered Office				ſ	Court

(b)	Name of Commercial Registered Office	County
c/o:	ABC Agents, Inc.	Westmoreland

#### 7. (Check one of the following):

<u>x</u> Business corporation: The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.

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#### PENNSYLVANIA DEPARTMENT OF STATE **CORPORATION BUREAU** Foreign Signature Form

Document must be completed and mailed to the address listed below.

Department of State **Corporation Bureau** P.O. Box 8722 Harrisburg, PA 17105-8722 (717) 787-1057

- 1. The enterprise structure is: Corporation
- 2. The enterprise legal name is: **Cokinos Energy Corporation**
- 3. The enterprise's fictitious name is: **Cokinos Natural Gas Company**

IN TESTIMONY WHEREOF, the undersigned have caused this application to be executed this 4 day of April, 2003.

Signature of: Kevin Cokinos

Vice President Title

0301120080404

To avoid any delay or rejection, signature form(s) should be received within 7-10 days of the registration submission date.

PA DEPT. OF STATE

APR U 7 2008

Cokinos Natural Gas Company

-1

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

#### ENTITY NUMBER: 3801993

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EA EU.C. SECRETARY'S BUREAU

DeMoes, Phil 5718 Westheimer, Suite 900 Houston, TX 77057 .

#### PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU Fictitious Name Registration Signature Form

ricinous name Registration Signature Form

Document must be completed and mailed to the address listed below.

Department of State Corporation Bureau P.O. Box 8722 Harrisburg, PA 17105-8722 (717) 787-1057

- 1. The enterprise structure is: Corporation
  - 2. The enterprise legal name is: Cokinos Energy Corporation
  - 3. The enterprise's fictitious name is: Cokinos Natural Gas Company

IN TESTIMONY WHEREOF, the undersigned have caused this Application for Registration of Fictitious Name to be executed this

Holday of Deril, 2008.  $-1^{\circ}$ C, k. Signature of: Kevin Cokinos

0301120080404

Vice President Title

To avoid any delay or rejection, signature form(s) should be received within 7-10 days of the registration submission date.

#### PA DEPT. OF STATE

APR 0 7 2008

https://www.paopenforbusinessobri.state.pa.us/PAO4bInterview/Forms/DOS/DOSForms.as... 4/4/2008

## ST, PAO4B

From: pao4b@state.pa.us

Sent: Friday, April 04, 2008 12:55 PM

To: ra-st-pao4b@state.pa.us

Subject: PAO4B New Registration  $\mathcal{R}(\mathcal{F})$ 

## PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Registration of Flctitious Name (54 Pa.C.S. § 311)

Document will be returned to the name and address you enter below.

Name Phil DeMoes Address 5718 Westheimer Address Suite 900 City

Zip StateCode TX 77057 Commonwealth of Pennsylvania FICTITIOUS NAME 2 Page(s)



Email: phll@cokinosenergy.com

Fee: \$70

Houston

In compliance with the requirements of 54 Pa.C.S. § 311 (relating to registration), the undersigned entity(ies) desiring to register a ficilitious name under 54 Pa.C.S. Ch.3 (relating to ficilitious names), hereby state(s) that:

- 1. The fictitious name is: Cokinos Natural Gas Company
- A brief statement of the character or nature of the business or other activity to be carried on under or through the fictitious name is: Natural gas provider
- 3. The address, including number and street, if any, of the principal place of business (P.O. Box alone is not acceptable): 5718 WesthelmerSuite 900 Houston TX 77057 99 Number and Street City State Zip County
- 4. The name and address, including number and street, if any, of each individual interested in the business is: Name Number and Street Address City State Zip Kevin Cokinos 5104 Momingside Drive Houston TX 77005
- 5. Each entity, other than an Individual, interested in such business is (are)::
- The applicant is familiar with the provisions of 54 Pa.C.S. § 332 (relating to effect of registration) and understands that filling under the Fictitious Names Act does not create any exclusive or other right in the fictilious name.
- Optional): The name(s) of the agents(s), if any, any one of whom is authorized to execute amendments to, withdrawals from
  or cancellation of this registration in behalf of all then existing parties to the registration, is (are):

IN TESTIMONY WHEREOF, the undersigned have caused this Application for Registration of Fictitious Name to be executed this \_\_\_\_\_ day of \_\_\_\_\_\_\_

Individual Signature	Individual Signature
Individual Signature	Individual Signature
Enlity Name	Entity Name
Signature	Signature

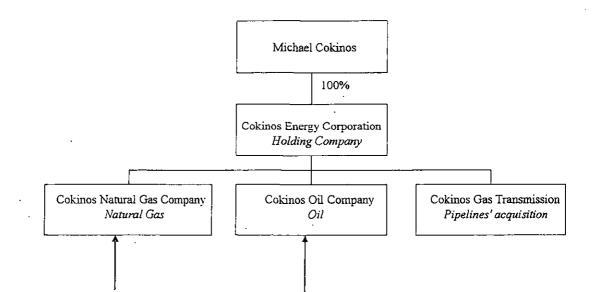
4/7/2008

Nam Ho nam@cokinosenergy.com	713-974-0101							
Deliveries to St Paul Park			EPL ND Shipper		NEXUS			
EPL ND Shipper (NEXUS)	MINPL	24-Jan-2011	STPPR	101-1M-1938	43.1	138,440.23	Nexen	
EPL ND Shipper (DIAMO)	MINPL	31-Jan-2011	STPPR	2333		7,690.11	Diamond B	
						146,130.34	-	
Schedule Contracts Contracts Mercuria					3018	93,558.00	less 127.66	93,430.34
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Total Noms to STPPR					4718	146,258.00	-	

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## ORGANIZATION CHART



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## **Chief Officers**

Michael Cokinos: President. Established in 1982, Cokinos Natural Gas Company is a full service oil and gas marketing company. Michael has served both on and off-shore producers in energy markets throughout the United States and internationally. Prior to establishing the company, Michael worked as a petroleum engineer for Amoco. Chris Cokinos: Vice President. He has over 20 year experience and in responsible for all financial and physical gas trading and origination for Cokinos Energy. Prior to working for Cokinos Energy, he traded natural gas for Coastal Gas Company. **Employee Summaries** Phil DeMoes: Director - Marketing. He has over 20 years of experience in the natural gas industry; serving 10 years with Texaco, 4 with Columbia Energy, 3 with Enron and 5 with Cokinos Energy. He has extensive experience in dealing with industrial, municipal, utility and production companies. Natalie McGinley: Manager - Scheduling. She has over 15 years of experience and oversees over 40 interstate/intrastate pipelines.

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## Resume of Michael Evan Cokinos

## **Education and Business**

## 1973-1982

- Beaumont High School, Beaumont, Texas •
- Texas A&M University, B.A. ٠
- Amoco Oil Corporation, Houston, Texas, Tulsa, Oklahoma, Chicago, Illinois •
- Sigmor Oil Corporation, San Antonio, Texas
- University of Tulsa School of Law, Tulsa, Oklahoma (attended) •
- St. Mary's School of Law, San Antonio, Texas (attended) ٠
- Rice University, Jessie H. Jones Graduate School of Administration, •
- Management Program, Houston, Texas •

## 1982-Present

Founder and President, Cokinos Energy Corporation, Houston, Texas Crude Oil and Natural Gas Marketing, Pipeline Owner and Operator

## **Affiliation History**

- Past Chairman Texas A&M University at Galveston, Texas (B.O.V.) •
- Former Mayor, City of Hunters Creek Village, May, 2000, Houston, Texas •
- Current City Council Position No. 1, Hunters Creek Village, Houston, Texas •
- Police Commissioner Memorial Village Police Department, Houston, Texas •
- **Texas Real Estate License** •
- Officer and member, Annunciation Greek Orthodox Church ٠
- Sub-Deacon, Annunciation Greek Orthodox Church •
- Member, Houstonian Club •
- Member, Petroleum Club •
- Board Director Greek Orthodox Legacy Fund •

## Awards

- Bronze Star, Meritorious Service, (Non-combat, civilian)
- Completed Boston Marathon

## Languages

Spanish, Greek (knowledge)

- Born: September 30, 1954 Beaumont, Texas
- Age: 57
- Married: Rhonda Cokinos
- Children: 4 sons Age Michael-Paul Cokinos 20 Evan Michael Cokinos 19 Christian Michael Cokinos 17 Anthony Michael Cokinos 15
- **Residence:** City of Hunters Creek Village 325 Shasta Drive Houston, Texas 77024 Phone: 713-465-7007 Cell: 713-829-4430

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Cokinos Energy Corporation www.cokinosenergy.com 5718 Westheimer, Suite 900 Houston, Texas 77057

> Phone: 713-974-0101 Fax: 713-952-6922

Office:

## **Christopher Cokinos**

Cokinos Energy Corporation 5718 Westheimer, Suite 900 Houston, Texas 77057

Business: 713

713-974-0101

### **Experience and Accomplishments:**

## Coastal Corporation (7/1988-10/1991)

Houston, Texas

- Responsible for renegotiating take or pay contracts with suppliers of natural gas.

## Cokinos Energy Corporation (10/1991-present)

Houston, Texas

-Responsible for the day to day operations of the company which consist of all energy marketing, consolidation of P/L statements, business development and financial hedging.

## **Education:**

B.B.A. in Finance, May 1988 Texas A&M University, College Station, Texas

## **Organzations**

-Board of Trustees for the Annunciation Orthodox School(present) -Member of the Parish Council at the Annunciation Greek Orthodox Cathedral -Member of the Texas A&M University Letterwinner's Board of Directors

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# Resume of Kevin M. Cokinos

## **Education and Business**

- Forest Park High School (Beaumont, Texas)
- Texas A&M University, B.S. in Petroleum Engineering (1985)
- Southwestern Bell(1982, Summer, Customer Service)
- NL Rig Corp (1983, Summer, Maintenance)
- TXP Operating Co., Offshore ,La.- Production (1884, Summer)
- TXP Operating Co., Offshore, La., Production (1985-86)
- TXP Operation Co., Natural Gas Marketing (1986-88)
- Transco Energy Marketing Co., Gulf Coast Marketing (1988-90)
- Cokinos Energy Corporation (1990 present) Vice President, Natural Gas Marketing

## **Affiliations**

- Member, National Energy Services Association
- Member, Society of Petroleum Engineers
- Member, Houston Business League
- Member, Annunciation Greek Orthodox Cathedral, (Parish Council, 2003)
- Original Greek Festival, Chairman, 2004
- Original Greek Festival Governing Board, 1988-Present
- Member, Texas A&M Handball Club, 1983-85, National Champions, 1985

Born:	December 28, 1961
	Beaumont, Texas

Age: 49

Married: Adonia Cokinos

Children (1): Chloe (11 months)

<b>Residence:</b>	Hedwig Village	Office:	Cokinos Energy Corporation
	11517 S. Lou Al Dr		5718 Westheimer, Suite 900
	Houston, Texas 77024		Houston, Texas 77057
	Phone: 713.524.0081		Phone: 713.974.0101
	Cell: 713.553.3817		Fax: 713.952.6922
			Email: kevin@cokinosenergy.com

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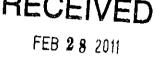
## **PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU** Foreign Signature Form

Document must be completed and mailed to the address listed below.

Department of State Corporation Bureau P.O. Box 8722 Harrisburg, PA 17105-8722 (717) 787-1057

# RECEIVED

1. The enterprise structure is: Corporation



2. The enterprise legal name is:

**Cokinos Energy Corporation** 

PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

3. The enterprise's fictitious name is: **Cokinos Natural Gas Company** 

IN TESTIMONY WHEREOF, the undersigned have caused this application to be executed this 4 day of April 2003.

 $\mathcal{M}()$ 

Signature of: Kevin Cokinos

PRESIDENT

Title

0301120080404

To avoid any delay or rejection, signature form(s) should be received within 7-10 days of the registration submission date.