BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Kevin J. Cobb & Associates, Inc, d/b/a Quest Energy Solutions, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) Broker/Marketer engaged in the business of supplying electricity services to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

Kevin J. Cobb & Associates, Inc. 203 Southbridge Street Auburn, MA 01501 Questenergysolutions.com 508-407-8572

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

Registering Agent: InCorp Service, Inc. 7208 Red Top Road, Hummelstown, PA 07036 Dauphin County Phone: 800-246-2677 Fax: 702-866-2689

c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Brenda Brunell 203 Southbridge Street Auburn, MA 01501 Phone: 508-407-8572 Fax: 508-445-7770 bbrunell@questenergysolutions.com

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

Applicant is not using an attorney.

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Kevin Cobb President 203 Southbridge Street Auburn, MA 01501 Phone: 508-407-8572 Fax: 508-445-7770 kcobb@guestenergysolutions.com

2011 JUL -8 AH 10: 21 SECRETARY'S BUREAU

2. BUSINESS ENTITY FILINGS AND REGISTRATION

a. FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)

The Applicant will be using a fictitious name or doing business as ("d/b/a")

Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953. Attachment P

or

The Applicant will not be using a fictitious name.

b. BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:

(Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)

The Applicant is a sole proprietor.

- If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. -C.S. §4124 relating to Department of State filing requirements.
- The Applicant is a:
 - domestic general partnership (*)

or

- domestic limited partnership (15 Pa. C.S. §8511)
 foreign general or limited partnership (15 Pa. C.S. §4124)
 - domestic limited liability partnership (15 Pa. C.S. §8201)
 - foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)
 - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
 - Give name, d/b/a, and address of partners. If any partner is not an individual, identify the _ business nature of the partner entity and identify its partners or officers.
 - * If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania. attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.
 - or
- The Applicant is a:
 - domestic corporation (15 Pa. C.S. §1308)
 - foreign corporation (15 Pa. C.S. §4124)
 - domestic limited liability company (15 Pa. C.S. §8913)
 - foreign limited liability company (15 Pa. C.S. §8981)
 - U Other (Describe):
 - Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Attachment A: Certificate of Authority
 - Provide the state in which the business is incorporated and provide a copy of the Applicant's Articles of Incorporation, Attachment B: Articles of Incorporation
 - Give name and address of officers. Attachment C: Officers

3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business,

explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

Applicant does not have any affiliates doing business

b. PREDECESSORS: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

Applicant does not have any predecessors.

4. OPERATIONS

a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

The Applicant is presently doing business in Pennsylvania as a

- municipal electric corporation
- electric cooperative
- local gas distribution company
- provider of electric generation, transmission or distribution services
- Other; Identify the nature of service being rendered.

or

The Applicant is not presently doing business in Pennsylvania.

b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
- Electric Cooperative and supplier of electric power
- Other (Describe):

<u>Definitions</u>

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and <u>takes title to electric energy</u> as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.
- c. PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.

N/A Broker only

d. **PROPOSED SERVICE AREA:** Provide a list of each Electric Distribution Company for which the Applicant proposes to provide service.

N/A Broker only

- e. CUSTOMERS: Applicant proposes to provide services to:
 - Residential Customers
 - Small Commercial Customers (25 kW and Under)
 - Large Commercial Customers (Over 25 kW)
 - Industrial Customers
 - Governmental Customers
 - X All of above

Other (Describe):

PROPOSED MARKETING METHOD (check all that apply) f.

- Internal - Applicant will use its own internal resources/employees for marketing
 - External EGS Applicant will contract with a PUC LICENSED EGS broker/marketer
- Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals.
 - External Third-Party Applicant will contract with a NON-EGS third party marketing company and or individuals
- Other (Describe):
- g. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?
 - Yes ঈ

No

If yes, will the Applicant be using a Third Party Verification procedure?

D	Yes
	No

No

If yes, describe the Applicant's Third Party Verification procedures. N/A

h. START DATE: Provide the approximate date the Applicant proposes to begin services within the Commonwealth. Once license is approved.

5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such. No such proceeding exists.

b. SUMMARY: If applicable; provide a statement as to the resolution or present status of any such proceedings listed above. N/A

CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such. N/A

c. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

No complaints have been filed.

PROOF OF SERVICE 6.

(Example Certificate of Service is attached at Appendix C) a.) STATUTORY AGENCIES: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance

b.) EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, a provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

Allegheny Power:

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Duquesne Light:

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company:

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company:

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

PECO: Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

PPL: Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

UGI:

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Pike County Light & Power Company: Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...
 - Furnishing the original (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
 - X Furnishing the **original** (along with copies) of another initial security for Commission approval, to ensure financial responsibility. Attachment D
 - Filing for a modification to the \$250,000 requirement and furnishing the **original** (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well.
 - At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated

electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.

- Example version of a bond and letter of credit are attached at Appendix D & E. Applicant's security must follow language from these examples.
- Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.
- **b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS:** Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
 - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)
 - Applicant's accounting statements, including balance sheet and income statements for the past two years. Attachment E
 - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
 - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
 - Audited financial statements exhibiting accounts over a minimum two year period.
 - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness. **Attachment F**

c. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Steven P Richer, CPA 110 Elm Street Suite 2 Millbury, MA 01527

d. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix F to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

8. TECHNICAL FITNESS:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a.) EXPERIENCE, PLAN, STRUCTURE: such information may include: Attachment G
 - Applicant's previous experience in the electricity industry.
 - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
 - Type of customers and number of customers Applicant currently serves in other jurisdictions.
 - Staffing structure and numbers as well as employee training commitments.
 - Business plans for operations within the Commonwealth.
 - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
 - Any other information appropriate to ensure the technical capabilities of the Applicant.
- b.) OFFICERS: Identify Applicant's chief officers including names and their professional resumes.

Kevin J. Cobb is the president and sole officer of Kevin J. Cobb & Associates, Inc. Resume is attachment H.

c.) FERC FILING: Applicant has:



Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer. Received approval from FERC to be a Power Marketer at Docket or Case Number _____

X Not applicable

9. <u>DISCLOSURE STATEMENT:</u>

- a. Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application. N/A
 - Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. PJM LOAD SERVING ENTITY REQUIREMENT: As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
 - proof of registration as a PJM Load Serving Entity (LSE), or
 - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

- AGREED Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
- AGREED Applicant will provide compliance with this requirement within 120 days of receiving its license
- X ACKNOWLEDGED Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information
- b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43.

X AGREED

- c. REPORTING REQUIREMENTS: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
 - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.

- The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
- Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis:
- Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

X AGREED

d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

X AGREED

e. ASSESSMENT: The Commission does not <u>presently</u> assess Electric Generation Suppliers for the purposes of recovery of regulatory expenses; see *PPL Energyplus*, *LLC v. Commonwealth*, *800 A.2d 360 (Pa. Cmwlth. 2002)*.

X ACKNOWLEDGED

f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.

X AGREED

g. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.

X AGREED

h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.

X AGREED

i. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

X AGREED

j. Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at appendix J.

X AGREED

k. FEE: The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

X PAYMENT ENCLOSED

11. AFFIDAVITS

- a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Electric Generation Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Duquesne	<u>Met</u> Ed	PECO	Penelec	<u>Penn</u> Power	<u>PPL</u>	UGI	<u>West</u> Penn	<u>Entire</u> <u>Commonwealth</u>
Philadelphia Daily News		×	x			x			x
Harrisburg Patriot- News		x		X		x		х	x
Scranton Times Tribune		x		x		×	×		x
Williamsport Sun Gazette				x		x		X	×
Johnstown Tribune Democrat				x				×	×
Erie Times-News				X	x			 	x
Pittsburgh Post-Gazette	X				X			×	x

(Example Publication is provided at Appendix H)

Philadelphia Daily News ad ran on June 15, 2011. See Attachment I Harrisburg Patriot-News ad ran on June 15, 2011. See Attachment J Scranton Times Tribune ad ran on June 14, 2011. See Attachment K Williamsport Sun Gazette ad ran on June 14, 2011. See Attachment L Johnstown Tribune Democrat ad ran on June 15, 2011. See Attachment M Erie Times-News ad ran on June 15, 2011. See Attachment N Pittsburgh Post-Gazette ad ran on June 14, 2011. See Attachment O

13. SIGNATURE

Applicant: Kevin J. Cobb & Associates, In-By:

Title: President



COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 401 NORTH STREET, ROOM 206 P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

Kevin J. Cobb & Associates, Inc.

-

12

ŝ,

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE PAUS/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS. PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 4036818

Cobb, Kevin 203 Southbridge Street Auburn, MA 01501

PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Certificate of Authority (15 Pa.C.S.)	
Foreign Business Corporation (§ 4124) Foreign Nonprofit Corporation (§ 6124)	
	(15 Pa.C.S.)

Nams			Document will be returned to the
Kevin Cobb			pame and address you enter to
Address 203 Southbrid	lge Street		
City	State	Zip Code	Commonwealth of Pennsylvania
Auburn	MA	01501	CERTIFICATE OF AUTHORITY 3 Page(s)

Fee: \$250

In compliance with the requirements of the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations), the undersigned, hereby states that:

1. The name of the corporation is: Kevin J. Cobb & Associates, Inc.

2. Complete only when the corporation must adopt a corporate designator for use in Pennsylvania. The name which the corporation adopts for use in this Commonwealth is: Quest Energy Solutions

3. If the name set forth in paragraph 1 or 2 is not available for use in this Commonwealth, complete the following: The fictitious name which the corporation adopts for use in transacting business in this Commonwealth is: Quest Energy Solutions

.

The corporation shall do business in Pennsylvania only under such fletitious name pursuant to the attached resolution of the board of directors under the applicable provisions of 15 Pa.C.S. (relating to corporations and unincorporated associations) and the attached form DSCB:54-311 (Application for Registration of Fictitious Name).

4. The name of the jurisdiction under the laws of which the corporation is incorporated is: Massachusetts

5. The address of its principal office unde	er the laws of the jurisd	iction in which it	is incorporated is:	
203 Southbridge Street	Auburn	MÁ	01501	
Number and street	City	State	Zip	_

PA DEPT. OF STATE
JUN 1 0 2011

•

.

DSCB:15-4124/6124-2

 The (a) address of this corporation's commercial registered office provide. 	proposed registered r and the county of	d office in this Co venue is:	ommonwealth (or (b) name of its
(a) Number and street	City	State	Zip	County
(b) Name of Commercial Registered Office Provider c/o: InCorp Services, Inc.		<u> </u>	Count Dauphin	·

7. Check one of the following:

Business Corporation: The corporation is a corporation incorporated for a purpose or purposes involving pecuniary profit, incidental or otherwise.

Nonprofit Corporation: The corporation is a corporation incorporated for a purpose or purposes not involving pecuniary profit, incidental or otherwise.

this <u>6th</u> day of June
<u>2011</u> .
Kevin J. Cobb & Associates, Inc.
President
Title

Attachment B The Commonwealth of Massachusetts

William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

SORM MUST DE TYPED Articles of Organization (General Laws Chapter 156D; Section 2.02; 950 CMR 113.16)

PORM VIUST RE TURKS

ARTICLE I

The exact name of the corporation is:

KEVIN J. COBB & ASSOCIATES, INC.

ARTICLE II

Unless the articles of organization otherwise provide, all corporations formed pursuant to G.L. C156D have the purpose of engaging in any lawful business. If you wish to specify more limited purposes, state them below.

ARTICLE III

State the total number of shares and par value. " if any, of each class of stock that the corporation is authorized to issue. All corporations must authorize stock. If only one class or series is authorized, it is not necessary to specify any particular designation.

Ŵ	ITHOUT PAR VALUE		WITH PAR VALUE	
TYPE	NUMBER OF SHARES	TYPE	NUMBER OF SHARES	PAR VALUE
CNP	275,000	N/A	N/A (0)	N/A
			ļ	
	<u> </u>			

NULLIN 50 C 113

"General Laws: Chapter 156D eliminates the concept of par value, however, a corporation may specify par value in Article III. See section 6.21 and the comments relative thereto.

2.

ARTICLE IV

Prior to the issuance of shares of any class or series, the articles of organization must set forth the preferences, limitations and relative rights of that class or series. The articles may also limit the type or specify the minimum amount of consideration for which shares of any class or series may be issued. Please set forth the preferences, limitations and relative rights of each class or series and, if desired, the required type and minimum amount of consideration to be received.

NOT APPLICABLE

ARTICLEV

The restrictions, if any, imposed by the articles or organization upon the transfer of shares of any class or series of stock are:

SEE ATTACHMENT SHEET ATTACHED HERETO

ARTICLE VI

Other Lawful Provisions: if there are no such provisions, this article may be left blank or state "None."

SEE ATTACHMENT SHEET ATTACHED HERETO

Note: The preceding six (6) articles are considered to be permanent and may ONLY be changed by filing appropriate Articles of Amendment

The Commonwealth of Massachusetts

William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

Attachment Sheet

ARTICLE V

All shares of the capital stock of this Corporation shall be subject to the following restrictions controlling the assignment and transfer thereof:

ÿ

Any shareholder of this Corporation (which expression shall whenever used in these restrictions, be deemed to include the executor, administrator or other representative of any deceased shareholder, and a mortgagee or pledgee and a receiver, assignee or trustee in bankruptcy of any shareholder, and the purchaser or assignee of any shares sold upon execution) who may desire to have transferred any shares, whether by way of sale, mortgage, pledge or otherwise, to any person, firm or corporation other than a then existing shareholder, or his spouse or issue, or the legal representative of any trust or estate in which such shareholder, his spouse or issue have the principal beneficial interest, shall deliver to the Clerk of the Corporation a notice in writing setting forth his intention to make such transfer, the number and class of shares involved, the name and address of the proposed transferee and the price at which he is willing to sell his shares or other consideration for such transfer.

The Corporation, acting through its Board of Directors, shall have the exclusive option, for a period of thirty (30) days after receipt of such notice, to purchase said shares (i) at the price set forth in such notice, or (ii) at the book value of said shares as determined by the independent accountant then representing the Corporation, or if none, by a certified public accountant appointed by the Board of Directors for that purpose.

If the Corporation shall not exercise its option to purchase said shares and tender payment therefor to the shareholder within the time herein prescribed, the Corporation's rights shall be deemed to be waived and the shareholder shall be free to transfer said shares upon the terms specified in such notice and to the transferee named therein, but to none other, provided, however, that if such transfer is not completed within six (6) months from the date the original notice was received by the Corporation from the shareholder, said shares shall again be subject to these restrictions.

No shares of stock shall be sold or transferred on the books of the Corporation until these provisions have been complied with; provided, however, that these provisions shall not apply to a transfer to a then existing shareholder of the Corporation, or the spouse Or issue of a then existing shareholder, or to the

The Commonwealth of Massachusetts

William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

Attachment Sheet

ARTICLE V (Continued)

legal representative of any trust or estate in which a then existing shareholder, his spouse or issue, shall have the principal beneficial interest; and provided further, that the Board of Directors may in any particular instance waive compliance with these provisions.

ż

أحوره

The Commonwealth of Massachusetts

William Francis Galvin Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

-

į,

.

Attachment Sheet

ARTICLE VI

(a) The directors may make, amend or repeal the by-laws in whole or in part, except with respect to any provision thereof which by law, these Articles of Organization, or the by-laws requires action by the shareholders.

(b) Meetings of the shareholders may be held anywhere in the United States.

(c) The corporation may be a partner in any business enterprise it would have power to conduct by itself.

(d) The directors shall have the power to fix from time to time their compensation. No person shall be disgualified from holding any office by reason of any interest; the term "interest" including personal interest and interest as a director, officer, shareholder, owner, trustee, member or beneficiary of any concern; and the term "concern" meaning any corporation, association, trust, partnership, limited liability company, firm, person or other entity other than this corporation.

(e) A director of the corporation shall not be personally liable to the corporation or its shareholders for monetary damages for breach of fiduciary duty as a director notwithstanding any provision of law imposing such liability, except for liability (i) for any breach of the director's duty of loyalty to the corporation or its shareholders, (ii) for acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law, (iii) for improper distributions under Section 6.4 of Chapter 156D of the General Laws of the Commonwealth of Massachusetts, or (iv) for any transaction from which the director derived an improper personal benefit. This provision shall not eliminate or limit the liability or alleged liability of any director of the corporation for or with respect to any acts or omissions of such director occurring prior to the effective date of this provision.

(f) Any action that may be taken at a meeting of the shareholders may be taken without a meeting if the action is taken either: (1) by all shareholders entitled to vote on the action; or (2) by shareholders having not less than the minimum

The Commonwealth of Massachusetts William Francis Galvin

Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

Attachment Sheet

ARTICLE VI (Continued)

number of votes necessary to take the action at a meeting at which all shareholders entitled to vote on the action are present and voting.

(g) The Board of Directors may consist of only one (1) director, regardless of the number of shareholders.

Ż

ARTICLE VII

Unless otherwise provided in the articles of organization, the effective date of organization of the corporation is the date and time the articles were received for filing if the articles are not rejected within the time prescribed by law. If a later effective date is desired, specify such date, which may not be later than the 90th day after the articles are received for filing:

ARTICLE VIII

The information contained in this article is not a permanent part of the articles of organization.

a. The street address of the initial registered office of the corporation in the commonwealth:

122 South Ludlow Street, Worcester, MA 01603

- b. The name of its initial registered agent at its registered office: Kevin J. Cobb
- c. The names and addresses of the individuals who will serve as the initial directors, president, treasurer and secretary of the corporation:

	NAME	ADDRESS
President: Kevin J. Cobb		122 South Ludlow St.
Treasurer: Kevin J. Cobb		Worcester, MA 01603 122 South Ludlow St.
Secretary: Kevin J. Cobb		Worcester, MA 01603 122 South Ludlow St.
Director(s): Kevin J. Cobb		Worcester, MA 01603 122 South Ludlow St.
:		Worcester, MA 01603

d. The fiscal year end of the corporation: December 31

e. A brief description of the type of business in which the corporation intends to engage: Independent sales organization for electricity and natural gas and utility bill

t. The street address of the principal office of the corporation is: 122 South Ludlow Street, Worcester, MA 01603

, which is

g. The street address where the records of the corporation required to be kept in the commonwealth are located: 122 South Ludlow Street, Worcester, MA 01603

(number, street, city or town, state, zip code)

is principal office;

or an office of its transfer agent:

ins secretary/assistant secretary;

or its registered agent.

Signed this 16 day of FEBEAREY	- 2007 b	y the incorporators whose name and address are listed below:
Signarure:	<u></u>	

Name: Kovin J. Cobb

Address: 122 South Ludlow St. Worcester, MA 01603

COMMONWEALTH OF MASSACHUSETTS

William Francis Galvin

Secretary of the Commonwealth One Ashburton Place, Boston, Massachusetts 02108-1512

Articles of Organization (General Laws, Chapter 156D)

I hereby certify that upon examination of these Articles of Organization, duly submitted to me, it appears that the provisions of the General Laws relative to the organization of corporations have been complied with, and I hereby approve said articles; and the filing fee in the amount of S_____ having been paid, said articles are deemed to have been filed with me this

Effective date:_

(must be within 90 days of date submitted)

٠.

Examiner

Name approval

c

м

~

TO BE FILLED IN BY CORPORATION Contact Information:

WILLIAM FRANCIS GALVIN Secretary of the Commonwealth

Filing fee: \$275.00 for up to 275.000 shares plus \$100 for each additional

Thomas A. Manning, Esq.

446 Main Street, Suite 1900

Worcester, MA 01608

100,000 shares or any fraction thereof.

Telephone: 508-754-8100

Email: _____tmanning@dunnmcgeeallen.com

A copy of this filing will be available on-line at www.sec.state.ma.us/cor once the document is filed.

Quest Energy Solutions

Attachment C Officers

Kevin J Cobb President 100% Ownership of Kevin J. Cobb & Associates, Inc. DBA Quest Energy Solutions 203 Southbridge Street Auburn, MA 01501

203 Southbridge Street, Auburn MA 01501

-

Appendix C

Example CERTIFICATE OF SERVICE

On this the 21st day of June 2011, I certify that a true and correct copy of the foregoing application form for licensing within to Commonwealth of Pennsylvania as an Electric Generation Supplier and all attachments have been served upon the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

Kevin J. Cobb, President of Kevin J. Cobb & Associates, Inc.

APPENDIX A

License Item Number 18, Page 7

Electric Generation Supplier License Bonds

Bonds submitted in order to satisfy, the licensing process must comply with the following:

The Bond in the amount of \$10,000 should name the Pennsylvania Public Utility Commission as the obligee or beneficiary, and should contain the following language:

This bond is written in accordance with Section 2809(c)(1)(i) of the Public Utility Code, 66 Pa. C.S. 2809 (c)(1)(i), to assure compliance with applicable provisions of the Public Utility Code, 66 Pa. CS., et seq., and the rules and regulations of the Pennsylvania Public Utility Commission by the Principle as a licensed electric generation supplier; to ensure the payment of Gross Receipts Tax as required by Section 2810 of the Public Utility Code, 66 Pa. C.S. 2810; and to ensure the supply of electricity at retail in accordance with contracts, agreements or arrangements. Payment of claims shall have the priority: (i) The Commonwealth; (ii) Electric Distribution Companies for the reimbursement of Gross Receipts Tax; and (iii) Private Individuals. Proceeds of the bond may not be used to pay any penalties or fines levied against the Principal or violations of the law, or for payment of any other tax obligations owed to the Commonwealth.

The original and two copies of the bond must be submitted to the Office of the Secretary, Pa. Public Utility Commission, P.O. Box 3265, Harrisburg, PA 17105-3265. Am approved copy of the bond will be returned with a letter acknowledging receipt of the bond. The entry date of the Commission's Order will be the effective date for the license.

APPENDIX A

WESTERN SURETY COMPANY

RECEIVED Appendix F JUL 0.8 2011 COMMONWEALTH OF TAX CERTIFICATION PENNSYLVANIA **STATEMENT** PA PUBLIC UTILITY COMMISSION PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 81/2" x 11" paper. Type or print all information requested. 1. CORPORATE OR APPLICANT NAME Kevin J. Cobb & Associates, Inc. 2. BUSINESS PHONE NO. (508-407-8572) CONTACT PERSON(S) FOR TAX ACCOUNTS: Steven P. Richer, CPA, 110 Elm Street Suite 2, Millbury MA 01527, (508-865-1778) 3. TRADE/FICTITIOUS NAME (IF ANY) Quest Energy Solutions 4. LICENSED ADDRESS (STREET, RURAL ROUTE, P.O. BOX NO.) (POST OFFICE) STATE) (ZIP) 203 Southbridge Street, Auburn MA 01501 CORPORATION 5. TYPE OF ENTITY SOLE PROPRIETOR PARTNERSHIP [] LLQ OTHER (Describe...) 6. LIST OWNER(S); GENERAL PARTNERS, OR CORPORATE OFFICERS(S) NAME (PRINT) Kevin J. Cobb SOCIAL SECURITY NUMBER (OPTIONAL) -NAME (PRINT) SOCIAL SECURITY NUMBER (OPTIONAL) . SOCIAL SECURITY NUMBER (OPTIONAL) NAME (PRINT) T L 1 - 1 1 - 1 NAME (PRINT) SOCIAL SECURITY NUMBER (OPTIONAL) 1 --NAME (PRINT) SOCIAL SECURITY NUMBER (OPTIONAL) - | -7. LIST THE FOLLOWING STATE & FEDERAL TAX IDENTIFICATION NUMBERS (ALL ITEMS A, B, & C MUST BE COMPLETED) Applicant must provide explanation if submitting N/A for any items Item A- Designated by the Pennsylvania Department of Revenue. Item B - Designated by the Internal Revenue Service. Item C - Designated by the Pennsylvania Department of Revenue. The Corporate Box number may also be referred to as the Corporate Account number.

A. SALES TAX LICENSE (8 DIGITS) APPLICATION PENDING N/A	C. CORPORATE BOX NUMBER (7 DIGITS) APPLICATION PENDING N/A	
B. EMPLOYER ID (EIN) (9 DIGITS: APPLICATION PENDING N/A	We do not collect sales tax therefore we do not have a sales tax license.	
8. Do you have PA employees: resident or non-resident?		
9: Do you own any assets or have an office in PA?		
NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBLE FOR FILINC Steven P. Richer, CPA, 110 Elm Street Suite 2, Millbury MA 01527, (508-865-1		
PA SALES AND USE TAX EMPLOYER TAXES	CORPORATE TAXES	
PHONE PHONE	PHONE	
Telephone inquiries about this form may be directed to the Pennsylvania Department of Reve Only)	nue at the following numbers: (717) 772-2673, TDD# (717) 772-2252 (Hearing Impaired	

Appendix F

COMMONWEALTH OF PENNSYLVANIA PUBLIC UTILITY COMMISSION

TAX CERTIFICATION STATEMENT

A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 81/2" x 11" paper. Type or print all information requested.

1. CORPORATE OR APPLICANT NAME K	evin J. Cobb & Associates, Inc.			ACCOUNTS: S	iteven P. Richer, CPA,	110 Elr
3. TRADE/FICTITIOUS NAME (IF ANY) Quest Energy Solutions		<u> </u>				
4. LICENSED ADDRESS (ST 203 Southbridge Street, Auburn MA 01501	FREET, RURAL ROUTE, P.O. BO	DX NO.) (P	OST OFFICE)	STATE)	(ZIP)	
5. TYPE OF ENTITY SOLE PR	OPRIETOR	OTHER (Déscribe.			DRPORATION	
6. LIST OWNER(S); GENERAL PARTNERS,	OR CORPORATE OFFICERS(S)					
NAME (PRINT) Kevin J. Cobb		SOCIAL SECL	JRITY NUMBER	(OPTIONAL)		
			[_] · []		
NAME (PRINT)		· SOCIAL SECU	RITY NUMBER	(OPTIONAL)		
NAME (PRINT)		SOCIAL SECU	JRITY NUMBER	(OPTIONAL)	·	
			_] - [!!	
NAME (PRINT)		SOCIAL SECU	RITY NUMBER	(OPTIONAL)		
	I					
NAME (PRINT)		SOCIAL SECU	JRITY NUMBER	(OPTIONAL)		
			_] - []]
Item A- Designated by the Pennsylvania Departr Item B - Designated by the Internal Revenue Se Item C - Designated by the Pennsylvania Departr	Applicant must provide exp nent of Revenue, rvice,	lanation if submitting	N/A for any items			
A. SALES TAX LICENSE (8 DIGITS)	APPLICATION	C. CORPORATE	BOX NUMBER (7		PLICATION	
	PENDING N/A				PENDING N/A	-
B. EMPLOYER ID (EIN) (9 DIGITS:	APPLICATION PENDING N/A	We do not collec	t sales tax there	fore we do no	t have a sales tax	
20.893812	3	license.				
8. Do you have PA employees; resident or non-r	esident ³	·		YES	NO	
9. Do you own any assets or have an office in PA				YES	<u>Х NO</u>	
NAME AND PHONE NUMBER OF PERSON(Steven P. Richer, CPA, 110 Elm Street Suite 2,						
PA SALES AND USE TAX	EMPLOYER TAXES		CORPORAT	CORPORATE TAXES		
PHONE	PHONE		PHONE			
Telephone inquiries about this form may be directed to Only)	the Pennsylvania Department of Reven		rs: (717) 772-2673, TI	OD# (717) 772-225:	2 (Hearing Impaired	-

Quest Energy Solutions

Experience, Plan, Structure

Kevin J. Cobb is the president and founder of Kevin J. Cobb & Associates, Inc. Before starting Quest Energy Solutions Kevin worked with Energy Rebate, Inc. of Ashland, MA to develop a sales force to see energy products from numerous generation sources as well as performing energy auditing services. In January of 2008 Kevin J. Cobb & Associates started doing business as Quest Energy Solutions at which time the company became registered electricity and natural gas broker within the State of Massachusetts. Since then Kevin has expanded the company to include 33 full time employees with licenses in six states and is currently working on expanding into 4 other states.

All of our sales representatives are required to go through vigorous training before entering the field. Training includes classroom sessions and one-one specialized training in and out of the field with trained Sales Managers. All employees are required to attend special trainings when new products or services are offered through Quest Energy Solutions.

203 Southbridge Street, Auburn MA 01501



THE COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES



DEVAL L. PATRICK GOVERNOR

TIMOTELY P. MURRAY LIEUTENANT GOVERNOR

RICHARD K. SULLIVAN, JR. SECRETARY OF ENERGY AND ENVIRONMENTAL AFFAIRS

_ .. _

____

ONE SOUTH STATION BOSTON, MA 02110 (617) 305-3500

ANN G. BERWICK CHAIR

JOLETTE A. WESTEROOK COMMISSIONER

May 26, 2011

Kevin J. Cobb, President Quest Energy Solutions 65 James Street, Suite 207 Worcester, MA 01603

RE: Renewal Electric Broker License #EB-104

Dear Mr. Cobb,

The Department of Public Utilities ("Department") has reviewed your application for licensing as an Electricity Broker in the Commonwealth of Massachusetts and is pleased to inform you that your application has been approved. Your license number is EB-104.

As a condition of maintaining this license, you must file updated information within 30 days of any material or organic change in the information required by 220 C.M.R. § 11.05(2), and you must comply with all relevant requirements of G.L. c. 164 and the regulations promulgated thereunder, including 220 C.M.R. §§ 11.00, 12.00 et seq. If you decide to request renewal of your license next year, please submit renewal application no later than 5/1/2012

Sincerely,

Mark D. Marini, Secretary



DEVAL L. PATRICK GOVERNOR

TIMOTHY P. MURRAY LIEUTENANT GOVERNOR

RICHARD K. SULLIVAN, JR. SECRETARY OF ENERGY AND ENVIRONMENTAL AFFAIRS ONE SOUTH STATION **BOSTON, MA 02110** (617):305-3500

Attachment G

THE COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

ANN G. BERWICK CHAIR

JOLETTE A. WESTBROOK COMMISSIONER

May 20, 2011

Kevin J. Cobb Kevin J. Cobb & Associates, Inc. 203 Southbridge Street Auburn, MA 01501

Mr. Cobb.

The Department of Public Utilities has reviewed Kevin J. Cobb & Associates, Inc.'s d/b/a Quest Energy Solutions ("Quest Energy") application for renewal of its Gas Retail Agent license. I am pleased to inform you that the application has been approved. Quest Energy's license number is RA-033.

As a condition of maintaining its license, Quest Energy must file updated information within 30 days of any material or organic change in the information required by 220 C.M.R. § 14.04(2); and must comply with all relevant requirements of G.L. c. 164 and the regulations thereunder, including 220 C.M.R. §§ 12.00, 14.00 et seq. If you decide to request renewal of Quest Energy's license next year, please submit a renewal application that includes audited financial statements, at least 30 days prior to the expiration of this license.

Sincerely,

Mark D. Marini, Secretary

STATE OF MAINE PUBLIC UTILITIES COMMISSION

Docket No. 2010-286

September 9, 2010

ORDER GRANTING LICENSE

KEVIN J. COBB & ASSOCIATES, INC. d/b/a QUEST ENERGY SOLUTIONS Application for License to Operate as a Competitive Electricity Provider

CASHMAN, Chairman; VAFIADES and LITTELL, Commissioners

I. SUMMARY

In this Order, we license Kevin J. Cobb & Associates, Inc. d/b/a Quest Energy Solutions (QES) to operate as a competitive electricity provider furnishing aggregator/broker services to all customer classes throughout Maine pursuant to Chapter 305 of the Commission's Rules.

II. APPLICATION AND DECISION

On September 1, 2010, QES applied to the Commission to operate in Maine as a competitive electricity provider pursuant to Chapter 305. QES proposes to provide aggregator/broker service to all customer classes in the service territories of Central Maine Power Company, Bangor Hydro Electric Company and Maine Public Service Company.¹ QES met all the Chapter 305 filing requirements. As a licensed competitive electricity provider, QES is required to comply with all applicable requirements and regulations, including all conditions of licensing, customer protection rules, and the filing of annual reports.

Pursuant to a Delegation Order dated April 23, 2008 in Docket No. 2008-185, *PUBLIC UTILITIES COMMISSION, Delegation of Authority to License Competitive Electricity Providers*, the Commission delegated to the Director of Technical Analysis the authority under 35-A M.R.S.A., § 3203 (1)(2) and Chapter 305, §2 to license competitive electricity providers. On September 12, 2009, in Docket No. 2009-260, statutory changes took effect that change the title of this position. P.L. 2009, ch. 122. The Director of Technical Analysis will be the Director of Electric and Gas Utility Industries. All existing delegation orders that delegate Commission authority to the Director of Technical Analysis will now read that we delegate our authority to the Director of Electric and Gas Utility Industries.

¹ Although QES has requested to serve in only the three largest service territories in Maine, we will expand this license to cover the full state to allow expansion should QES desire it without the need for a license amendment.

Accordingly, it is

ORDERED

- 1. That Kevin J. Cobb & Associates, Inc. d/b/a Quest Energy Solutions is hereby issued a license to operate as a competitive electricity provider pursuant to Chapter 305 of the Commission's Rules, to provide aggregator/broker service to all customer classes throughout Maine; and
- That this license is effective on the date of this Order and valid until revoked or suspended by the Commission pursuant to section 3(A)(4) of Chapter 305, or abandoned by the licensee pursuant to sections 2(D)(10) and 2(D)(11) of Chapter 305 of the Commission's Rules.

Dated at Hallowell, Maine, this 9th day of September, 2010.

BY ORDER OF THE DIRECTOR OF ELECTRIC AND GAS UTILITY INDUSTRIES

Farth Hunhnet Faith Huntingtop



STATE OF NEW JERSEY Board of Public Utilities Two Gateway Center – Suite 801 Newark, NJ 07102 www.nj.gov/bpu/

Kristi.tzzo Secretary of the Board Tel. # (973) 648-3426

March 30, 2011

Ms. Brenda Brunell Executive Secretary Quest Energy Solutions 203 Southbridge Street Auburn, MA 01501

Re: Private Aggregator/Energy Agent Initial Registrations Dkt. Nos. EE10090651L & GE10090652L

Dear Ms. Brunell:

In accordance with the Electric Discount and Energy Competition Act of 1999, <u>N.J.S.A.</u> 48:3-49 <u>et</u> <u>seq.</u>, at its March 30, 2011 Agenda meeting, the New Jersey Board of Public Utilities voted to issue **REGISTRATIONS** as a Private Aggregator and Energy Agent to Kevin J. Cobb & Associates Inc. Your registration numbers are PA-0084 and EA-0097.

The enclosed registrations are effective March 30, 2011 and expire on March 29, 2012. These registrations and the rights thereunder are <u>Non-Transferable</u>.

This letter is not an endorsement of, nor is it intended for use in, the marketing promotions of the registrant. Registrants shall comply with all applicable law, including the Electric Discount and Energy Competition Act, which prohibits the unauthorized change of a customer's energy provider and other fraudulent and illegal marketing activities.

If you have any questions, please contact Anna Procopio at (973) 648-2775.

Sincerely,

Kristi Izzo Secretary of the Board

Ki/alp Encl.(s)

Chris Christie Governor

Kim Guadagno Lt. Governor

State of New Jersey

al.

Se al

15

 $(\bar{f},\bar{f},\bar{f})$



Two Gateway Center - Suite 801, Newark, New Jersey 07102

HEREBY REGISTERS

Kevin J. Cobb & Associates Inc. 203 Southbridge Street Aubum, MA 01501

To conduct business in the State of New Jersey as a

Private Aggregator

1.0

Kristi Izzo

CAR BOLLA

\$E7

Secretary of the Board

TOR UN

Registration No. PA-0084 Effective Date: March 30, 2011 Expiration Date:

March 29, 2012

State of New Jersey



Two Gateway Center - Suite 801, Newark, New Jersey 07102

HEREBY REGISTERS

Kevin J. Cobb & Associates Inc. 203 Southbridge Street Auburn, MA 01501

To conduct business in the State of New Jersey as an

Energy Agent

INTERNAL CONTRACTOR AND A CONTRACTOR AND A

Kristi Izzo Secretary of the Board

Registration No.EA-0097Effective Date:March 30, 2011Expiration Date:March 29, 2012

Quest Energy Solutions



STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

DIVISION OF PUBLIC UTILITIES AND CARRIERS

Thomas F. Ahern ADMINISTRATOR 89 Jefferson Boulevard Warwick, R.I. 02888 OFFICE (401) 941-4500 x115 FAX (401) 941-9207 March 31, 2009 TDD (401) 941-4500

Mr. Kevin J. Cobb President Quest Energy Solutions 122 S. Ludlow St. Worcester, MA 01603

Re: <u>Quest Energy Solutions' Application for Registration as a Non Regulated Power</u> <u>Producer pursuant to R.I.G.L. 39-1-27.1(c)</u> <u>Division Docket D-96-6 (Y3)</u>

Dear Mr. Cobb:

The Division of Public Utilities has reviewed Quest Energy Solutions' application for registration as a nonregulated power producer, pursuant to R.I.G.L. 39-1-27.1(c) and the Division's Rules Applicable to Nonregulated Power Producers. The application is complete as to the statutory requirements of 39-1-27.1(c), itemized in statute (i) through (ix) and the Division's rules.

The Division accepts the registration application of Quest Energy Solutions as a nonregulated power producer. In conformance with the law, please note that the registration must be updated within ten days of any change to the information included in your application.

Sincerely.

Luly Massaro, Commission Clerk John Bell, Utility Analyst

CHAIRMAN Thomas B. Getz

COMMISSIONERS Clifton C. Below Amy Ignatius

EXECUTIVE DIRECTOR AND SECRETARY Debra A. Howland

statter new and shire



PUBLIC UTILITIES COMMISSION 21 S. Fruit St., Suite 10 Concord, N.H. 03301-2429

September 1, 2009

Kevin J. Cobb President Kevin J. Cobb & Associates, Inc. 122 South Ludlow St. Worcester, MA 01603

Re: DM:09-156, Notification of Kevin J. Cobb & Associates, Inc.'s Intent to Provide Electric Aggregation Service

Dear Mr. Cobb:

This is to confirm that the New Hampshire Public Utilities Commission (Commission) has received Kevin J. Cobb & Associates, Inc.'s d/b/a Quest Energy Solutions, ("Quest") notice of intent to provide electric aggregation service in the State of New Hampshire, pursuant to New Hampshire Administrative Rules Pue 2003.02. Staff has reviewed the application provided and believes that it meets the requirements of Pue 2003.02. Based on Staff's recommendation and the Commission's review, the Commission approves Quest's application to provide electric aggregation service in New Hampshire.

Please note the following provision of Puc 2003.02 (f): "[E]ach aggregator shall re-file with the commission an up-to-date written notice of intent to provide service as an aggregator every 2 years on or before its original notice anniversary date. Quest's original notice anniversary date is August 27, 2009 and therefore it is required to refile an up-to-date written notice on or before August 27, 2011 if it continues to offer and provide electric aggregation service. In addition, Quest is subject to the provisions of Puc 2004.03, telephone solicitation of customers, and Puc 2004.07, customer protections provided by aggregators.

If you have any questions regarding these provisions, please contact the Commission. Thank you for your cooperation in this matter.

Sincerely,

ulan I

Debra A. Howland Executive Director TDD Access: Relay NH 1-800-735-2964

Tel. (603) 271-2431

FAX No. 271-3878

Website: www.puc.nh.gov CHAIRMAN Thomas B. Gelz

COMMISSIONERS Clifton C. Below Amy Ignatius

EXECUTIVE DIRECTOR AND SECRETARY Debra A Howland

Attachment G



TDD Access: Relay NH 1-800-735-2964

Tel. (603) 271-2431

FAX No. 271-3878

Webste: www.puc.nh.gov

PUBLIC UTILITIES COMMISSION 21 S. Fruit St., Suite 10 Concord, N.H. 03301-2429

September 1, 2009

Kevin J. Cobb, President Kevin J. Cobb & Associates, Inc. d/b/a Quest Energy Solutions 122 South Ludlow Street Worcester, MA 01603

Re: DM 09-157, Kevin J. Cobb & Associates, Inc. d/b/a Quest Energy Solutions Registration as a Natural Gas Aggregator

Dear Mr. Cobb:

On August 27, 2009, Kevin J. Cobb & Associates, Inc. d/b/a Quest Energy Solutions (Quest Energy Solutions) filed with the Commission an application for registration as a natural gas aggregator, together with a check in the amount of \$250.00.

The Commission has reviewed the application for registration as a natural gas aggregator and has determined that it meets the requirements for registration pursuant to N.H. Code Admin. Rules Puc 3003.02. Therefore, the Commission will approve Quest Energy Solutions as a natural gas aggregator in the State of New Hampshire, with the registration to be effective September 1, 2009. This registration will expire at the end of business on August 31, 2011.

Additionally, please bear in mind that, pursuant to N.H. Code Admin. Rules Puc 3003.02 (c), each aggregator applicant shall re-register with the Commission every 2 years by filing an application for renewal at least 60 days prior to the expiration of its registration, i.e., in the case of Quest Energy Solutions, on or before June 25, 2011. Pursuant to Puc 3003.02 (d), each natural gas aggregator shall notify any LDC in whose service territory it intends to do business of the filing of its registration or renewal application at the time it files such an application with the Commission. There is currently no provision in N.H. Code Admin. Rules Puc 3003.02 which requires a fee for the renewal of the registration as a natural gas aggregator.

September 1, 2009 Page Two

All registered Natural Gas Aggregators in the State of New Hampshire are subject to specific requirements spelled out in N.H. Code Admin. Rules Puc 3000 – Competitive Natural Gas Marketer Rules. These rules can be found on our website at <u>http://www.puc.nh.gov/Regulatory/Rules/PUC3000.pdf</u>. If you have any questions regarding these provisions, please contact the Commission. Thank you for your cooperation in this matter.

Sincèrely,

silve A alfoundard

_

Debra A. Howland Executive Director

cc: Robert Wyatt, Utility Analyst IV, NHPUC

Attachment H

KEVIN J.COBB

122 South Ludlow Street Worcester, MA 01603 kcobb@questenergysolutions.com

SALES PROFESSIONAL

- > Top producing sales representative with 22 years of experience maximizing sales within a highly competitive market.
- > consistently met or exceeded sales expectations.
- Established genuine rapport with prospects and clients using comprehensive product knowledge to map out client needs and recommend appropriate solutions.
- Maintained a high level of customer satisfaction by providing excellent service and follow up leading to a high number of referrals and repeat business.
- Combined patience, determination and persistence to troubleshoot client issues and to ensure 100% satisfaction.
- Team player

WORK HISTORY

January 2008 - Present

Kevin J. Cobb & Associates, Inc dba / Quest Energy Solutions

Became a licensed registered broker within The State of Massachusetts for the sales of competitive electricity and natural gas. Developed a staff of eleven independent sales professionals which canvas the state. Registered with The State of Rhode Island to obtain licensing their as well. Achieved complete anticipations for 2008 and poised for substantial growth for 2009.

June 2003 – December 2007

Kevin J Cobb and Associates

Incorporated Kevin J Cobb and Associates to develop a sales force to sell energy products from numerous generation sources as well as energy audit services for Energy Rebate, Inc., of Ashland, MA. Increased Energy Rebate, Inc., revenues by 200%.

April 2002 - May 2003

Dynamic Energy Solutions, Harvard, MA.

Contracted on agent basis to sell energy through a broker for several suppliers

January 2002 – March 2002 World Energy Exchange, Worcester, MA. Contracted on agent basis to sell energy.

TalenTree, Houston, TX (09/10/01-12/10/01)

Attachment H

Contracted to sell energy products for Enron, Inc Houston, TX. Enron was, at the time, the #7 Fortune 500 companies. During my tenure as an Enron representative, I maintained sales quota of 150 %, for which I was recognized. My duties were primarily outside sales to businesses through cold calling.

Responsible for the business-to-business sales of ENRON electricity contracts throughout the state of Massachusetts.

Promoted to Sales Manager, November 2001

Trained and Coached team of 11 salespeople, utilizing company sales model to achieve outstanding results

August 1986-2006

CEO, K.C.'s COMMERCIAL CLEANING, WEBSTER, MA.

Responsible for all daily activities of running a janitorial service.

- * Trained and supervised a team of 23 employees.
- * Contract preparation and sales.
- * Retained long-standing accounts as well as 100 % customer satisfaction.
- * Sold business August 2006

EDUCATION

September 1991-December 1991 Northeastern University, Boston, MA. Business curriculum.

September 1983- December 1983 Quinsigamond Community College, Worcester, MA Business curriculum.

September 1979- May 1983 Bartlett High School, Webster, MA. Graduated

Appendix A

APPLICATION AFFIDAVIT

Manshautts [Commonwealth/State] of

SŞ. County of Affiant, being duly [sworn/affirmed] according to law, deposes and says that: abb (Name of Applicant);] resides (Office of Affiant) of KeVIN [He/she is the [That he/she is authorized to and does make this affidavit for said Applicant;] KEVINT. (Jobb 8 That the Applicant herein Associates, MC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B). Kevin J. Lobb & That the Applicant herein Associates Inc has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required. That the Applicant herein Associates in acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents. That the Applicant herein Action and contained in supporting documents. in answer to questions on this application and contained in supporting documents as requested by the Commission. That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing. Signature of Affian Sworn and subscribed before me this 2 JUNE day of 20 Signature of official administering oath

My commission expires

٠,

Commonwealth of Massachusetts My Commission Expires June 3, 2016

LORETTA A. HALL

Appendix B

OPERATIONS AFFIDAVIT

[Commonwealth/State] of MassachuseHs.

SS.

County of Worcester

<u>Kevin J. Cobb</u>, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He/she is the <u>Resident</u>	(Office of Affiant) of Keyin J. (obb
(Name of Applicant);]	Associates, Inc.

[That he/she is authorized to and does make this affidavit for said Applicant;]

That <u>Keyin J. (Obb & Associates</u>, InC.) obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Kevin J. (1965) Associative' Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Kin T. (b) A splicant herein, certifies to the Commission that it is subject to , will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

Appendix B (Continued)

That ______, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant Sworn and subscribed before me this 20 61 day of - -Signature of official administering oath ØRET.TA A. HALL NOTARY PUBLIC Commonwealth of Massachusetts My Commission Expires June 3, 2016 My commission expires

Attachment I

Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Anna Dickerson being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

June 15, 2011

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Copy of Notice of Publication PENNBYLVANIA PUBLIC UTILITY COMMISSION NOTCE fraion of Kevin J, Cobb & Associates, Inc Ouest Energy Solutions), For Apochates, Inc Engaged in the Business Of Supplying Electicary Engaged in The Business Of Supplying I Public in The Commonwealth Of Pennsylvan evin J. Cobb & Associates. 100 Kevin J. Cobb & Associates, inc. with or in application with the Ponnsylvania Public ity Commission (*PUC*) for a broker enga the business of supplying electricity. Ke Cobb & Associates, inc. proposes to eng ousiness throughout all of Pennsylvania the provisions of the new Electricity Gene Customer Choice and Competition Act. Avania Public ngaged in Kevin J. ongage in nia under The PUC may consider this application with-out a hearing. Protests directed to the technical or linancial llinose of Kevin J. Cobb & Associ-stes, Inc. may be liked within 15 days of the PUC. P.O. Box 3285, Harrisburg, PA 17105-3265, You should send copies of any protest to Kevin, J. Cobb & Associates, Inc. to the ad-droce listed below. Quest Energy Solutions below. Quest Energy Solutions 203 Southbridge Street Auburn, MA 01501

Tana Dickerson

Sworn to and subscribed before me this 15th day of June, 2011

My Commission Expires:

NOTARIAL SEAL Mary Anne Logan, Notary Public City of Philadelphia, Phila. County My Commission Expires March 30, 2013

The Patriot-News Co. 2020 Technology Pkwy Suite 300 Mechanicsburg, PA 17050 Inquiries - 717-255-8213

Attachement J The Datriot-News Now you know

QUEST ENERGY SOLUTION 203 SOUTHBRIDGE STREET

AUBURN

MA 01501

THE PATRIOT NEWS THE SUNDAY PATRIOT NEWS

Proof of Publication

Under Act No. 587, Approved May 16, 1929 Commonwealth of Pennsylvania, County of Dauphin} ss

Holly Blain, being duly sworn according to law, deposes and says:

That she is a Staff Accountant of The Patriot News Co., a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with its principal office and place of business at 2020 Technology Pkwy, Suite 300, in the Township of Hampden, County of Cumberland, State of Pennsylvania, owner and publisher of The Patriot-News and The Sunday Patriot-News newspapers of general circulation, printed and published at 1900 Patriot Drive, in the City, County and State aforesaid; that The Patriot-News and The Sunday Patriot-News were established March 4th, 1854, and September 18th, 1949, respectively, and all have been continuously published ever since;

That the printed notice or publication which is securely attached hereto is exactly as printed and published in their regular daily and/or Sunday/ Community Weekly editions which appeared on the date(s) indicated below. That neither she nor said Company is interested in the subject matter of said printed notice or advertising, and that all of the allegations of this statement as to the time, place and character of publication are true; and

That she has personal knowledge of the facts aforesaid and is duly authorized and empowered to verify this statement on behalf of The Patriot-News Co, aforesaid by virtue and pursuant to a resolution unanimously passed and adopted severally by the stockholders and board of directors of the said Company and subsequently duly recorded in the office for the Recording of Deeds in and for said County of Dauphin in Miscellaneous Book "M", Volume 14, Page 317.

PUBLICATION COPY

This ad # 0002150637 ran on the dates shown below: June 15, 2011 Sworn to and subscribed before me this 08 day of July. 2011 A.D. Notary Public

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Sherrie L. Kisner, Notary Public Lower Paxton Twp., Dauphin County My Commission Expires Nov. 26, 2011 Member, Pennsvivania Association of Notaries

PENNSYLVANIA COMMISSION

Anolication of Совр Kevin (d/b/a Eneroy cistes.

Aspociation of Kevin J. Cobb & Associates, It (d/ba "Quest Energy Solutions") For Approval As A Broker Engaged In The Business Of Supplying Electricity To The Public In The Commonwealth (J Pennsylvania, Kevin J. Cobb & Associates, Inc. will be fing an application with the Pennsylvania Public Utility Commission (PUCT) for a broker engaged in the business of supplying electricity. Kevin J. Cobb & Associates, Inc. proposas Io engage In business throughout all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Compution Acl. The PUC may consider this application without a hearing. Protests directed to the lactical of financial fitness of Kevin J. Cobb & Associates, Inc. may bo field within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Hamisburg, PA 17105-3265. You should send copies of any protest to Kevin, J. Cobb

send copies of any protest to Kevin, J. Cobb & Associates, Inc. to the address listed

Quest Energy Solutions 203 Southbridge Street Auburn, MA 01601

The Patriot-News Co. 2020 Technology Pkwy Suite 300 Mechanicsburg, PA 17050 Inquiries - 717-255-8213

Attachement J The Patriot-News Now you know

QUEST ENERGY SOLUTION 203 SOUTHBRIDGE STREET

AUBURN

MA 01501

INVOICE

ALL CHARGES ARE NET

	NAME	AD ORDER # DATE EDITION ADDTL INFO.	TYPE OF CHARGE	
227425	QUEST ENERGY SOLUTION	0002150637 06/15/11 REGULAR	BASIC AD CHARGE	\$153.31
227425	QUEST ENERGY SOLUTION	0002150637 06/15/11 REGULAR	BOLD TEXT CHARGE	\$4.00
			AFFIDAVIT CHARGE	\$5.00

TOTAL:

\$162.31

:

:

REMITTANCE ADDRESS

The Patriot-News Co. 23794 Network PL Chicago, IL 60673-1237

Please include the Account # or Ad Order # (above) with your remittance-Thank You

NOTE: This Invoice replaces the Order Confirmation which we previously sent with Proofs of Publication



(Under act P.L. 877 No 160. July 9,1976) The Scranton Times Commonwealth of Pennsylvania, County of Lackawanna

OUEST ENERGY SOLUTIONS BRENDA BRUNELL 203 SOUTHBRIDGE STREET AUBURN MA 01501

Account # 543334 Order # 80622271 Ad Price: 173.35

Colleen Wettstein

Being duly sworn according to law deposes and says that she is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

06/14/2011

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true INLUM LUTT INL

Sworn and subscribed to before me this 14th day of June A.D., 2011

aun Ventun

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Sharon Venturi, Notary Public City of Scranton, Lackawanna County My Commission Expires Feb. 12, 2014 Member, Pennsylvania Association of Notaries

RECEIVED

JUL 0 8 2011

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION Application of Kavin J. Cobb & As-sociates, Inc. (db/s 'Quest Energy Solutions') For Approval As A Broker Engaged in The Business Of Supply-ing Electricity To The Public In The Commonwealth Of Pennsylvenia.

Kevin J. Cobb & Associates, Inc.; will be filing an application with the Pennsylvania Public Utility Commis-sion (FPUC') for a broker engaged in the business of supplying electricity. **Kevin J. Cobb & Associates, Inc.** proposes to engage in business throughout all of Pennsylvania under the provisions of the new Electricity, Generation Customer Choice and Com-petition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Kevin J. Cobb & Associates, Inc. may be filed within 15 days of the date's of this notice with the Secretary of the 1 PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any appress to Kevin J. Cobb & Ao any protest to Kovin. J. Cobb & Associates, Inc. to the address listed below.

Quest Energy Solutions 203 Southbridge Street Auburn, MA 01601

PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

Term, 19

STATE OF PENNSYLVANIA COUNTY OF LYCOMING

SS:

Attachment

Bernard A. Oravec Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

Me

Affiant further deposes that he is an officer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and also declares that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true.

PENNSYLVANIA Burn A. PUBLIC UTILITY NOTICE SUN-GAZETTE COMPANY Application of Kevin J Cobb & Associates, Inc. (d/b/a Quest Ener-gy Solution") For Appro-val As A Brokar Engaged In The Business Of Sup-Sworn to and subscribed/before me the A day of 2 plying Electricity To The Public In The Com-monwealth Of Pennsylvania. Notary Publ Kevin J. Cobb & As-sociates, Inc. will be filing an application with the Pennsylvania Public Util-ity Commission ("PUC") NOTARIAL SEAL for a broker engaged in the business of supplying CATHY A. BILLEY, Notary Public electricity. City of Williamsport, Lycoming County Kevin Сорр Associates, My Commission Expires May 15, 2015 Inc. proposes to engage in business throughout all of Pennsylvania under the provisions of the new Electricity Generation STATEMENT OF ADVERTISING COSTS Choice Custome and Competition Act. The PUC may con-sider this application without a hearing. Pro-tests directed to the technical or financial fit-ness of Kevin J. Cobb & To the Sun-Gazette Company, Dr.: For publishing the notice attached Associates, inc. may be filed within 15 days of the date of this notice with hereto on the above state dates.....\$77.78Probated same......\$ the Secretary of the PUC, P.O. Box 3265, Harris-burg, PA 17105-3265. Total.....\$ 707,78 You should send copies of any protest to Kevin. J. Cobb & Associates, LISHER'S RECEIPT FOR ADVERTISING COSTS Inc. to the address listed balow. **Quest Energy Solutions** VY hereby acknowledges receipt of the aforesaid advertising and publication costs THE SUN-203 Southbridge Street Auburn, MA 01501 e been fully paid. and certifie: SUN-GAZETTE COMPANY

Bernard A. Oravec

BY



SS

COMMONWEALTH OF PENNSYLVANIA

County of Cambria PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Kevin J. Cobb & Associates. Inc. (d/b/a "Quest Energy Solutions") For Approval As A Broker Engaged in The Business Of Supplying Electricity To The Public In The Commonwealth Of Pennsylvania. Kevin J. Cobb & Associates, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a broker engaged in the business of supplying electricity. Kevin J. Cobb & Associates, Inc. proposes to engage in business throughout all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial filmess of Kevin J. Cobb & Associates, Inc. may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Kevin. J. Cobb.& Associates, Inc. to the address listed below. Ouest Energy Solutions 203 Southbridge Street Aubum, MA 01501

On this 27th day of June A.D. 2011, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8,1952, of the Johnstown Tribune, established December 7,1853; and of the Johnstown Democrat, established March 5, 1863,

published continuously at Johnstown Pa. in the County of Cambria, and Commonwealth of Pennsylvania and that the annexed is a true copy of a notice in the above matter published in said publication in the regular issues of The Johnstown Tribune-Democrat, Johnstown, PA, on June 15, 2011; and that the Affiant is not interested in the subject matter of said notice or advertising and that all of the allegations as to time, place and character of said publication are true.

STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this 27th day of June, 2011.

Allan

COMMONWEALTH OF PENNSYLVANIA Notarial Seal Vivian Ohs, Notary Public City of Johnstown, Cambria County My Commission Expires Dec. 6, 2012 Member, Pennsylvania Association of Notaries

0.00 Lines @ \$2.50 per line	0.00
5 Inches @ \$25.00 per inch	125.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	132.50

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

for publisher of ____

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

(Name of Newspaper)

By_____

Attachment M

Advertising Receipt

The Tribune-Democrat PO Box 340

Johnstown, PA 15907-0340

Phone: 814-532-5030 Fax: 814-532-5104

QUEST ENERGY SOLUTIONS
BRENDA BRUNELL
203 SOUTHBRIDGE ST.
AUBURN , MA 01501

٦ſ	Acct #:	11118666	`
	Ad #:	00103117	
	Phone:	(508)407-8572	
	Date:	06/13/2011	
Д	Ad taker: a	a Salesperson:	

Sort Line: PENNSYLVANIA PUBLIC UTILITY C

Classification 105

Description	Start	Stop	Ins.	Cost/Day	Total
01 Tribune-Democrat	06/15/2011	06/15/2011	1	125.00	125.00
CF Clerical Fee					2.50
Oath Oath form for Legals					5.00

Ad Notes:

Ad Text:	Payment Reference:	
PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE	BRENDA BRUNELL CC NO. 4990 01/13 -132.5 Auth: 05083ZN 116419205772	
Application of Kevin J. Cobb & Associates, Inc. (d/b/a "Quest Energy Solutions") For Approval As A Broker Engaged In The Business Of Supplying Electricity To The Bublic In The O	Total: 132.50	
Supplying Electricity To The Public In The Commonwealth Of Pennsylvania.	Tax: 0.00	
	Net: 132.50	
Kevin J. Cobb & Associates, Inc. will be filing an application with the	Prepaid: -132.50	
Pennsylvania Public Utility Commission ("PUC") for a broker engaged in the business of supplying electricity. Kevin J. Cobb & Associates, Inc.	Total Due 0.00	

Attachment N

OATH of PUBLICATION In THE ERIE TIMES-NEWS

COMBINATION EDITION

AD SPACE: 7.000 INCH

QUEST ENERGY SOLUTIONS 203 SOUTHBRIDGE ST AUBURN MA 01501

REFERENCE: L0005165 1990447 PUC NOTICE

STATE OF PENNSYLVANIA) COUNTY OF ERIE) SS:

Rosanne Cheeseman being duly sworn, deposes and | says that she is the Publisher of the Times | Publishing Company, which publishes: the | Erie Times-News, established October 2,2000, a | daily newspaper of general circulation, successor, | by consolidation, of the Morning News, established January 1957, and |

the Erie Daily Times, established April 1888, daily newspapers of general circulation and published at Erie, Erie County, Pennsylvania, and | that the notice of which the attached is a copy | published, in the regular editions of said | newspaper of the dates referred to below. | Affiant further deposes that she is duly | authorized by the TIMES PUBLISHING COMPANY, | publisher of The Erie Times-News to verify the | foregoing statement under oath, and affiant is not| interested in the subject matter of the aforesaid | notice or advertisement, and that all allegations | in the forgoing statement as to time, place and | character of publication are true.

PUBLISHED ON: 06/15

TOTAL COST:

FILED ON:

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE Application of Kevin J. Cabb & Associates, Inc. (d/d/a "Quest Energy Solutions") For Approval As A Broker Engaged in The Business Of Supplying Electricity To The Public In The Commonwealth Of Pennsylvania.

Kevin J. Cobb & Associates, Inc. will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a broker engaged in the business of supplying electricity. Kevin J. Cobb & Associates, Inc. proposes to engage in business throughout all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Kevin J. Cobb & Associates, Inc. may be fixed within 15 days of the date of this notice with the Secretary of the PUC, PO. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Kevin. J. Cobb & Associates, Inc. to the address listed below.

> Quest Energy Solutions 203 Southbridge Street Auburn, MA 01501

worn to and subscribed before me this

294.00

06/15/11

Affiant:

COMMONWEALTH OF PENNSYLVANIA Notarial Seal Laurene A. Daugherty, Notary Public City of Erie, Erie County My Commission Expires Nov. 5, 2013 Member, Pennsvivania Association of Notarles

Attachment

Term.

Proof of Publication of Notice in Pittsburgh Post-Gazette

No.

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania, County of Allegheny, ss <u>H. Java</u>, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Gazette established in 1786 and the Pittsburgh Post, established in 1842, since which date the said Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

14 of June, 2011

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

COPY OF NOTICE OR PUBLICATION

· · · · · · · · · · · · · · · · · · ·	-
PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE	
Application of Kevin J. Cobb & Associates, Inc. (d/b/a "Quest Energy Solutions") For Ap- proval As A Broker Engaged In The Business Of Supplying Electricity To The Public In The Commonwealth Of Pennsylvania.	1
Kevin J. Cobb & Associates, Inc. will be fil- ing an application with the Pennsylvania Public Utility Commission ("PUC") for a bro- ker engaged in the business of supplying electricity. Kevin J. Cobb & Associates, Inc. proposes to engage in business throughout all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Competition Act.	
The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Kevin J. Cobb & Associates, Inc. may be filed within 15 days of the date of this notice with the Sec- retary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Kevin. J. Cobb & Associates, Inc. to the address listed below. Quest Energy Solutions 203 Southbridge Street Auburn, MA 01501	
Auburn, MA 01501	Ī

PG Publishing Company Sworn to and subscribed before me this day of: June 14, 2011

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Melanie L. Goodwin, Notary Public City of Pittsburgh, Allegheny County My Commission Expires May 12, 2014

Member. Pennsvivania Association of Notaries

STATEMENT OF ADVERTISING COSTS QUEST ENERGY SOLUTIONS 203 SOUTHBRIDGE ST ATTN: BRENDA BRUNELL AUBURN MA 01501-2549

To PG Publishing Company

Total ----- \$750.75

Publisher's Receipt for Advertising Costs

PG PUBLISHING COMPANY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, hereby acknowledges receipt of the aforsaid advertising and publication costs and certifies that the same have been fully paid.

Office 34 Boulevard of the Allies PITTSBURGH, PA 15222 Phone 412-263-1338

PG Publishing Company, a Corporation, Publisher of Pittsburgh Post-Gazette, a Newspaper of General Circulation

By

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

Attachment P

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU 401 NORTH STREET, ROOM 206 P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS(STATE.PA.US/CORP

Quest Energy Solutions

. .

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW CORPORATIONS STATE PAUS/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 4034484

Cobb, Kevin 203 Southbridge Street Auburn, MA 01501

Attachment P

PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Registration of Fictitious Name 54 Pa.C.S. § 311

_{Name} Kevin Cobb		
Address 203 Southbrid	lge Street	
City	Şinte	Zip Code
Auburn	<u>MA</u>	01501

Commonwealth of Pennsylvania FICTITIOUS NAME 2 Page(S)



Fee: \$70

In compliance with the requirements of 54 Pa.C.S. § 311 (relating to registration), the undersigned entity(ies) desiring to register a fictitious name under 54 Pa.C.S. Ch. 3 (relating to fictitious names), hereby state(s) that:

1. The fictuitious name is: Quest Energy Solutions

 A brief statement of the character or nature of the business or other activity to be carried on under or through the fictitious name is: Energy Broker

3. The address, including number and street, if any, of the principal place of business (P.O. Box alone is not acceptable):

203 Southbridge Street	Auburn	MA	01501	Worcester
Number and street	City	State	Zip	County

 4. The name and address, including number and street, if any, of each individual interested in the business is:

 Name
 Number and Street
 City
 State'

 Kevin J. Cobb
 203 Southbridge Street
 Auburn
 MA

PA DEPT. OF STATE

MAY 2 7 2011

Attachment P

DSCB:54-311-2

Name,	Form of Organization	Organizing Jurisdiction
Principal Office Address	······································	
PA Registered Office, if any	<u></u>	
Name	Form of Organization	Organizing Jurisdiction
Principal Office Address		
PA Registered Office, if any		

 Optional): The name(s) of the agent(s), if any, any one of whom is authorized to execute amendments to, withdrawals from or cancellation of this registration in behalf of all then existing parties to the registration, is (are):

N/A

fictitious name.

IN TESTIMONY WHEREOF, the undersigned have caused this Application for Registration of Fictitious Name to be executed this

<u>23rd</u> day of <u>May</u> 2011

Individual Signature

Individual Signature

Individual Signature

Individual Signature

Signature

Entity Name

Entity Name

Signature

Title

Title



TATES POSTAL SERVICE







1025

7:05



ling Box nestic and International Use

AL RESTRICTIONS:

ON CONTENT:

rity Mall, restrictions apply for cash or c hazardous materials may be prohibited.

try-specific prohibitions/restrictions may national Mail Manual (IMM) country page.

I use affix customs declaration PS Form 3 Form 2976-E customs form pouch.

Complete Address Area Type or Print regulred return address and addressee information in customer block area or on label.

Payment Method Affix postage or meter strip to area indicated in upper right hand corner.

	• •
USPS TRACKING NUMBER	
	İİİ

0502 5102 3282 1187 5078 OE

Expediteur: From:

H.





Cradle to Cradle Certification is awarded to products that pursue an innovative vision of

Acceptance