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VINCENT B. MANCINI LEE A. STIVALE+ LOUIS M. KODUMAL* PAUL J. TONER* BRIAN C. LeGROW GINA M. GERBER Of Counsel:
HON. JOSEPH T. DOYLE
Retired President Judge
Commonwealth Court of Pennsylvania

*ALSO MEMBER OF NJ BAR + LLM TAXATION

July 28, 2011

Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265

Re: Haverford Movers, LLC

Pennsylvania Public Utility Commission Application

Dear Sir/Madam:

Please find enclosed an original and one (1) copy of the Application for Motor Common Carrier or Motor Contract Carrier of Household Goods in Use for Haverford Movers, LLC, along with a check in the amount of Three Hundred Fifty Dollars (\$350.00) to cover the application fee.

Thank you for your attention to this matter. If you have any questions, please give me a call.

Very truly yours,

BRIAN C. LeGROW

/vc

Enclosures

Cc: James E. Matsko

KECHIVE

Pennsylvania Public Utility Commission Bureau of Transportation & Safety PO Box 3265 Harrisburg, PA 17105-3265 (717) 787-3834

Application for Motor Common Carrier or Motor Contract Carrier of Household Goods in Use.

THIS APPLICATION IS TO BE USED TO REQUEST A CERTIFICATE OF PUBLIC CONVENIENCE (FOR COMMON CARRIERS) OR PERMIT (FOR CONTRACT CARRIERS) TO OPERATE AS A COMMERCIAL CARRIER OF HOUSEHOLD GOODS IN USE.

	SECRETARY'S BUREAU
	7 55
	AM Bu
	9: 36 REAU
Delaware	~ %
County	

Э.	Atto	rriey (ir applicable)
	Bria Attori	an C. LeGrow, Esquire ney's Name & Telephone Number for this Filing
	414	East Baltimore Pike, Media, PA 19063ney's Address
6.	Doe	s applicant currently hold PA PUC authority?
	X	Yes, at PUC No. A
7.	Doe	s applicant hold interstate operating authority?
	×	Yes, at No
8.	Che	ck one that applies to this application:
	[]	Individual
	[]	Partnership Attach a copy of a Partnership Agreement and list the names and addresses of ALL partners.
	[]	Corporation Attach a copy of the Certificate of Incorporation, Certificate of Authority, or the Foreign Corporation Registration. Include a list of corporate officers with titles, names of shareholders and number of shares held.
	[X]	LLC OR LLP Attach a copy of the Certificate of Incorporation, Certificate of Authority, or the Foreign Corporation Registration. Include a list of all members (even if there is only one member) and title of each member.
9.	Atta	chment Checklist:
	For	Corporations Only:
	[]	Date-stamped copy of application for Certificate of Incorporation or Certificate of Authority.
	[]	List of corporate officers/titles and distribution of shares.
	[]	Statement of corporate charter purpose.

-OI	LLPS and LLCS Only:	

	[X]	Copy of Certificate of Incorporation, Certificate of Authority, or Foreign Corporation Registration.
	[]	List of all members (even if there is only one member) and title of each member.
	For P	artnerships Only:
	[]	Copy of Partnership Agreement.
	[]	List the names and address of ALL partners.
FOR A	ALL AF	PPLICANTS:
	[]	Fictitious Trade Name Registration (if applicable).
	[]	Map for scheduled route Service (if applicable).
	[]	Proof of Insurance (See Item 6 on instruction sheet).
	[]	Certified check, money order or attorney's check.
10.	Descr	ibe the service area proposed by this application.
	(Use th	ne space below or attach additional sheet if space provided is not sufficient).

11. Certification:

Applicant certifies that it is not now engaged in unauthorized intrastate transportation for compensation between points in Pennsylvania and will not engage in said transportation unless and until authorization is received from the Pennsylvania Public Utility Commission.

Applicant further certifies that it understands the requirements of the Pennsylvania Public Utility Commission, especially as they relate to safety and insurance and that it may be subject to civil penalties, suspension or cancellation of the Certificate for failure to comply with Commission requirements.

Applicant further certifies that it understands that it is subject to an annual assessment based upon its reported gross Pennsylvania intrastate revenues; said assessment to help defray expenses incurred in regulating Motor Common Carriers of Passengers; and acknowledges that failure to report revenue and pay its annual assessment may result in civil penalties, suspension or cancellation of the certificate.

Verification of Application

I/We hereby state that the statements made in this application is/are true and correct to the best of my/our knowledge and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

(Print Name)

7/28/11
(Signature)

(Date)

The verification of the application must be completed by the applicant appearing on Line 1 of the application by the named individual, all partners if a partnership, a member (if a limited liability company), or by the President or Secretary (if a corporation).

VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

James E. Matsko			
l	egal Name of Applicant		
Haverford Movers, LLC			
	Trade Name, if any		
1241 Bon Air Road	Havertown	PA	19083
Street Address (principal place of business)	City or Municipality	State	Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole
proprietor making the statement, this will be the same information as provided above. If an employee/officer of
applicant is making the statement, give name, title, business address and telephone number, and indicate that
the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

James E. Matsko

List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.

Owner

3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

Involved as an employee of another Delaware County moving company for five (5) years. Employed in Family business. Took collegiate level business courses.

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how you will maintain continuous communication with your drivers. Finally, please state your intended business hours.

Lives in property that is properly zoned to be run as commercial/residential. Home includes office with all applicable computer, fax machine, telephone, etc.

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. (Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6).

Approximately three (3) individuals that will perform solely labor duties.

- 6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:
 - a. Your hiring standards for drivers;
 - b. Your system to ensure prospective drivers will be subject to a criminal background check;
 - c. Your driver training program;
 - d. Your system for ensuring that your drivers are properly licensed at all times;
 - e. Your system to ensure that all drivers will be subject to a criminal background check every two years;
 - f. Your policies regarding alcohol and drug use by your drivers.

One (1) – James Matsko. Due to the small nature of the company, more than one (1) driver will not be needed.

7.	Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below. Taxicabs and limousines may not be used if the vehicle's age is greater than eight model years.				
	Plan to use one (1) vehicle to perform residential moving services. Vehicle will be purchased pending successful application.				
	YEAR MAKE MODEL SEATING VEHICLE ID # CAPACITY				
8.	Describe your vehicle safety program. Please include the following in your explanation: a. Your periodic vehicle maintenance plan; b. Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your busines. c. Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants).				
9.	Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business. have an initial investment that more than compensates for the anticipated cost of insurance.				
10.	Please describe your customer service standards. Within your description, please explain: a. Your plan to inform customers of the procedures for filing complaints with the PUC; b. Your intended customer complaint resolution procedure. f customers have any complaints, they will be provided with PUC forms.				
11.	Criminal Record. Have you, any members (if LLC or LLP), shareholders, or officers (corporations) been onvicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional astitution?				
	YESXNO				

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if the proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

Verification of Statement

The undersigned deposes and says that he/she is authorized to set forth therein are true and correct to the best of his/her knowledge, in understands that false statements herein are made subject to penalties or	formation, and belief. The undersigned
falsification to authorities.	J
1-011/1X/3/R	7/28/11
(Signature)	(Date)
James E. Matsko, Member	
(Name and Title, printed or typed)	

Statement of Financial Position (Balance Sheet) As of (date)

<u>ASSETS</u>

Current Assets	. .	
Cash	7,110	
Accounts Receivable	-,	
Notes Receivable		
Other Current Assets (specify)		•
Total Current Assets		7.110_
Tangible Assets		
Motor Vehicle Equipment	<i>25</i> ,600	
Less: Accumulated Depreciation	5,000	
-	-100-	30.707
Building and Structures		<u></u>
Less: Accumulated Depreciation		
2033. Accommission Depression	=	=
Office Equipment		
Less: Accumulated Depreciation -		
Petty 130000100 Deliceration	-	_
Land		
Investments and Funds (specify)		
Intangible Assets		
Other Assets (advances and idle equipment – specify)		
• • • • • • • • • • • • • • • • • • • •	· -	
TOTAL ASSETS	•	<u> </u>
<u>LIABILITIES</u>		
Current Liabilities (Due within one year of date)		
Accounts Payable		
Notes Payable	4,600	
Equipment Obligations		
Other Liabilities (Attach schedule)		
Total Current Liabilities		
,	,	<u></u>
Long Term Liabilities (Due after one year of date)		•
Accounts Payable		•
Notes Payable	<u> 16,400 </u>	
Equipment Obligations		
Other Liabilities (Attach Schedule)		•
Total Long Term Liabilities		<u> </u>
TOTAL LIABILITIES		51,000
NET WORTH (Partnerships and individuals, only)		
OWNER'S EQUITY (Curporations only)		
Capital Stock	•	00
Additional Paid-in Capital		
Remined Earnings	6010	
Less: Treasury Stock		(,010
Total Owner's Equity		(0.110)
	•	——————————————————————————————————————
TOTAL LIABILITIES & OWNER'S EQUITY	•	97.110

STATEMENT OF FINANCIAL POSITION One Year Projected Income Statement

REVENUE and GAINS	
Operating Revenue	156,000
Net Revenue from non-carrier operations	
Dividend and interest revenues	
Other non-operating revenue	
Gains	·
Total Revenue and Gains	
<u>EXPENSES</u>	
Equipment Maintenance and Garage Expense	<u></u>
Insurance Expense	15,000
Employee Salaries	<u> </u>
Supervisory Salaries	
Officer Salaries	
Fuel Expense	9,500
Purchased Transportation (Lease Expense)	<u>5, 0 00</u>
Materials and Supplies Expense	(4,000)
General Office Expense	7,000
Advertising Expense	U00/F
Telephone Expense	3500
Accounting Expense	3,000
Legal Expense	6001
Uncollectible Revenue	
Depreciation Expense	5,000
Amortization	
Operating Taxes and Licenses	7,500
Rent Expense	6,000
15000 Futerest Expense	1490
Total Operating Expenses and Losses	<u> </u>
Net Income Before Taxes	
Provision for Income Taxes	
Net Income (Loss)	<u>6,010</u>

VERIFIED STATEMENT IN SUPPORT OF THE APPLICATION

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THAT THERE IS A NEED FOR THE APPLICANT'S SERVICES. STATEMENT SHOULD BE TYPED OR PRINTED.

STATEMENT SHOULD BE	TYPED OR PRINTI	ED.		
Constance V	Matsko	Havertown	Moz	vers_
	Name of Sur	pporter		
203 OAKWI	INNE RQ.	Broomall.	Pa	19008
Street Address	V	City or Municipality	State	Zip Code
Jame		verford Movers LLC		
	Name of Ap	plicant		
 Describe the type of transporation of Household go 		needed.		

• What will be the usual origin and destination? Please give specific locations, such as names of cities, boroughs, or townships.

Shipments originating in Bucks, Chester, Delaware, Montgomery and Philadelphia Counties and transported 40 miles or less.

• How frequently is this service needed? Example: Is it on a daily, weekly, or monthly basis?

Daily and Weekley

• Have you tried to use other providers of service in this area, and if so, why do you prefer not to use them?

Wo. We are House hold Movers. I would send our overflow To James Matsko.

 Have you supported similar applications in the past? If so, please supply name and docket number.

NO

VERIFICATION OF STATEMENT

The undersigned deposes and says that he/she is the person who signed the Statement for the above-captioned applicant/application and that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief.

The undersigned understands that false statements herein are made subject to the penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.

(Signature) Constance Matsko

6-23-11

Date)

(Name, printed or typed)

2011 HAY 10 AH 10: 53 DA NEPT OF STATE

M. BURR KEIM COMPANY COUNTER PICK-UP

CERTIFICATE OF ORGANIZATION-DOMESTIC LIMITED LIABILITY COMPANY

DSCB:15-8913 (Rev 95)

in compliance with the requirements of 15 Pa.C.S. § 8913 (relating to certificate of organization), the undersigned, desiring to organize a limited liability company, hereby state(s) that:

1. The name of the limited liability company is:

HAVERFORD MOVERS, LLC

2. The address of this limited liability company's initial registered office in this Commonwealth is:

1241 Bon Air Road Havertown, PA 19083

County of Delaware

3. The name and address of the organizer is:

Donald J. Hart, Jr. 2021 Arch Street Philadelphia PA 19103

- 4. A member's interest in the company is to be evidenced by a certificate of membership interest.
- 5. The duration of the limited liability company's existence shall be perpetual.

Date: May 10, 2011

Donald J. Hart, Jr.

This is to certify that this is a true and correct copy of the original that M. Burr Keim Company caused to be filed in the Office of the Corporation Bureau of the Pennsylvania Department of State.

Dated:

05-10-11

M BURR KEIM COMPANY

By: nem stom

Docketing Statement DSCB:15-134A (Rev 2001) Departments of State and Revenue	BUREAU USE ONLY Dept. of State Ent	; ity No:
One (1) copy required	Dept. of Rev. Box	No
	Filing Period	Date 3 4 5
	SIC/NAICS	Report Code
Check proper box:		
stock busine limited	ss I liability company ted professional limite ess trust	ation
1. Entity Name: HAVERFORE	D MOVERS, LLC	
2. Individual name and mailing address responsible for init James E. Matsko 1241 Bon Air Road Have	·	83
Name Number and Street	City	State Zip
3. Description of business activity:		
moving services		
4. Specified Effective Date, if any:	hour, if any	
5.applied for 6.	•	 -
EIN (Employer Identification Number), if any	Fiscal Year End	
7. Fictitious Name (only if foreign corporation is transacting	g business in PA Unde	er a tictitious name):

VINCENT B. MANCINI & ASSOCIATES

ATTORNEYS AND COUNSELORS AT LAW

414 EAST BALTIMORE PIKE MEDIA, PENNSYLVANIA 19063

Secretary Pennsylvania Public Utility Commission P.O. Box 3265 Harrisburg, PA 17105-3265 Hasler 07/28/2011 US POSTAGE

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