AQUA PENNSYLVANIA, INC.

NUMBER OF CUSTOMERS SERVED

AND WHOSE BILLS WILL BE INCREASED

Classification	June 30, 2010	June 30, 2011	June 30, 2012
Metered			
Residential	370,768	371,176	371,600
Commercial	20,659	20,655	20,657
Public	7,104	7,104	7,104
Industrial	822	821	822
Metered Fire	4,483	4,490	4,490
Sales To Other Utilities	14	14	14
	403,850	404,260	404,687
Private Fire Hydrants	1,071	1,071	1,071
Public Fire Hydrants	239	240	240
Availability	0	0	0
	405,160	405,571	405,998

STATEMENT OF INCOME FOR THE YEAR ENDED JUNE 30, 2011
ANTICIPATED INCOME UNDER PRESENT RATES FOR THE TEST YEARS ENDED JUNE 30, 2011 AND 2012
ANTICIPATED INCOME UNDER PROPOSED RATES FOR THE TEST YEAR ENDED JUNE 30, 2012

1001			YEAR ENDED	ANTICIPATED UNDER	D UNDER	ANTICIPAT	ANTICIPATED UNDER	ANTICIPATED UNDER PROPOSED RATES - 6/30/12	ED UNDER TES - 6/30/12
13 13 13 13 13 13 13 13		NO CE	2011 2011	ADJUST	AMOUNT	ADJUST	AMOUNT	ADJUST	AMOUNT
20 113.365.194 27.84,500 117,147,694 8.254,100 121,677,234 242,800 come : 60 61,577,2313 2,486,200 117,147,694 8.254,100 121,677,234 242,800 est come : 61 1,490,738 338,600 1,477,330 1,877,300 1,877,300 est come : 62 1,590,732 338,600 1,877,300 68,805,513 0 dup ax 63 4,181,229 (571,900) 3,606,629 (711,900) 366,631 1,773,00 avroll ax 64 2,071,106 177,300 2,245,006 (415,942) 1,541,938 177,300 avroll ax 64 2,071,106 177,300 2,245,006 (415,942) 1,247,320 5,100 avroll ax 65 2,071,106 17,313,00 2,245,006 41,521,000 2,245,00 1,241,244,41 4173,00 avroll ax 66 3,627,72 2,410,300 41,625,78 2,710,40 41,528,90 12,011,200 avroll ax 66 <t< th=""><th></th><th></th><th>(1)</th><th>(2)</th><th>6)</th><th>(4)</th><th>(5)</th><th>(9)</th><th></th></t<>			(1)	(2)	6)	(4)	(5)	(9)	
10 113,165,194 37.784,500 117,147,694 8.254,100 121,617,294 242,800 121,677,291 124,807,513 2,486,200 64,058,713 7,233,000 68,805,513 177,300 177,	Operating Revenues	3	385.040.051	24,192,574	409,232,625	23,880,252	408,920,303	38,600,000	447,520,303
113.363.194 3,784,500 117,147,094 8,224,100 68,805,513 574,000 61 14,907,78 18,805,513 17,300 61 17,300 62 17,200 63 18,805,513 17,230 62,651 53,100 63 1,877,58 17,230 63 1,877,58 17,230 63 1,877,59 17,230 63 1,877,59 17,230 63 1,877,59 17,230 63 1,877,59 17,230 63 1,877,59 17,230 63 1,877,59 17,230 63 1,877,59 17,230 64 17,230 65 17,240 65 17,240 67 17,				0.		000	100 E10 101	000 171	121 860 094
6.0 61,572,513 2,486,200 64,058,713 7,233,000 68,805,513 0 0 6.1 490,758 388,600 1,879,358 387,100 1,877,858 177,300 6.2 3,30,131 2,245,000 2,245,006 (415,942) 1,655,164 0 0 6.4 2,071,106 173,900 2,245,006 (415,942) 1,655,164 0 0 6.5 18,00,442 2,00,772 2,477,949 31,773,949 6.6 (34,225,587) 69,565,772 192,773 19,864,029 6.6 (34,225,587) 69,565,772 19,277,100 11,665,778 19,864,029 6.7 (196,733) 2,717,393 2,717,393 19,717,305 11,665,778	Operating Expenses	- 20	113,363,194	3,784,500	117,147,694	8,254,100	121,017,294	242,600	121,000,034
Sec. 1, 1490, 758 388, 600 1, 879, 358 387, 100 1, 877, 858 177, 300 1, 877, 858 177, 300 1, 877, 858 177, 300 1, 877, 859 1, 655, 100 1, 877, 859 1, 655, 100 1, 877, 859 1, 655, 100 1, 655, 1	Depreciation	09	61,572,513	2,486,200	64,058,713	7,233,000	68,805,513	0	68,805,513
6 1 1, 490,758 388,600 1, 879,338 387,100 1, 877,838 177,330 177,300 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 37,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 32,100 1 36,045 1 36,0	Taxes, other than income:								
Sec.	PUC assessment	61	1.490.758	388,600	1,879,358	387,100	1,877,858	177,300	2,055,158
6.5 4, 181, 529 (571, 900) 3, 609, 629 (571, 900) 3, 600, 629 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	OCA & SBA assessments	62	350,151	212,300	562,451	211,900	562,051	53,100	615,151
64 2,071,106 173,900 2,245,006 (415,942) 1,655,164 0 0 772,005 0 772,005 0 0 772,005 0 0 772,005 0 0 2,593,876 0 0 2,593,876 199,015,568 17,513,202 2,477,949 211,009 2,793,862 201,444,441	Public Utility Realty fax	. 63	4.181.529	(571,900)	3,609,629	(571,900)	3,609,629	0	3,609,629
65 123,056 0 723,056 0 0 723,056 0 65 12,272,175 20,477,294 321,700 2,529,3876 0 0 66 186,024,482 66,659,372 192,705,887 15,419,588 15,419,588 201,444,441 473,200 66 (34,225,937) 66,656,377 35,410,300 45,092,037 11,663,978 10,747,862 3,808,900 66 (34,225,937) 66,656,278 35,410,300 45,092,037 11,663,978 14,772,600 3,808,900 66 (34,225,937) (47,227,800) 11,663,978 14,772,600 3,808,900 66 (34,225,937) (47,23,40) 88,411,000 (47,287,206) 41,377,034 0 67 88,642,40 (30,173,240) 88,411,000 (47,287,206) 41,377,034 0 68 (196,735) 0 (196,735) 0 11,377,034 0 0 68 (41,713,39) 0 11,387,035 0 110,473,039 0	Pa. Canital Stock tax	2	2.071.106	173,900	2,245,006	(415,942)	1,655,164	0	1,655,164
65	Local property taxes	, ,	723.056	0	723,056	0	723,056	0	723,056
66 (34,225,957) (66,579,372) 192,703,885 15,419,958 201,444,441 413,200 66 (34,225,957) (69,636,277) 216,228,770 8,460,294 207,475,862 38,126,800 66 (34,225,957) (69,636,278) 15,672,900 11,663,978 14,772,600 3,808,900 66 (34,225,957) (69,636,278) 15,672,900 11,663,978 14,772,600 3,808,900 66 (3,173,340) 2,717,393 2,717,393 0 0 0 68 (2,717,393) 2,717,393 0 (196,735) 0 0 0 68 (196,735) 0 (196,735) 0 (196,735) 0 0 0 68 (196,735) 0 (196,735) 0 (196,735) 0	Federal & State payroll tax	65	2,272,176	205,772	2,477,949	321,700	2,593,876	0	2,593,876
66 (34,225,957) 69,636,257 35,410,300 45,092,057 10,866,100 12,011,200 3,808,900 (47,287,206) (47,287,206) (47,287,206) (47,287,206) (47,287,206) (47,287,206) (47,287,206) (47,287,206) (47,287,304) (47,287,206) (47,287,304) (4	N. N	1 18	186,024,482	6,679,372	192,703,855	15,419,958	201,444,441	473,200	201,917,641
Current 66 (34,225,957) 69,636,257 35,410,300 45,092,057 10,866,100 12,011,200 Current 66 3,108,622 12,564,278 15,672,900 11,635,978 14,772,600 3,808,900 Deferred 67 88,644,240 (30,173,240) 58,471,000 (47,287,206) 41,357,034 0 Deferred 67 88,644,240 (30,173,240) 58,471,000 (47,287,206) 41,357,034 0 Deferred 68 (2,717,395) 2,717,393 0 0 0 0 1 c 68 (196,735) 0 (196,735) 0 0 0 2 c (196,735) 0 (196,735) 107,171,305 (12,186,222) 14,370,670 0 2 c 1,045,188 (1,045,188) 107,171,305 (1,045,188) 107,171,305 (1,045,188) 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188 10,045,188	Operating Income Before Tax	4.2	199,015,568	17,513,202	216,528,770	8,460,294	207,475,862	38,126,800	245,602,662
66 (34,225,957) 69,656,257 35,410,300 45,992,057 10,80e,100 12,011,200 3,808,900 3,808,900 3,808,900 3,808,900 3,808,900 11,663,978 14,772,640 3,808,900 3,808,900 12,564,278 15,672,900 11,663,978 14,772,640 3,808,900 3,808,900 10,806,173,303 2,717,393 0,71	Income Taxes:						001	12 011 200	27 877 300
66 3,108,622 12,564,278 15,672,900 11,663,978 14,772,600 3,808,900 16,642,40 (30,173,240) 58,471,000 (47,287,206) 41,357,034 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Federal tax-Current	99	(34,225,957)	69,636,257	35,410,300	45,092,057	10,866,100	12,011,200	10 5 61 500
67 88,644,240 (30,173,240) 58,471,000 (47,287,206) 41,357,034 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Pa. CNI tax-Current	%	3,108,622	12,564,278	15,672,900	11,663,978	14,772,600	3,808,900	000,100,01
- (2,717,393) 2,717,393 0 0 2,717,393 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Federal tax-Deferred	<i>L</i> 9	88,644,240	(30,173,240)	58,471,000	(47,287,206)	41,357,034	5	41,55,1034
68 (196,735) 0 0	Pa. CNI tax-Deferred	1	(2,717,393)	2,717,393	0	2,717,393	0	o ï	0 (
- (196,735) 0 (196	ITC-Current	89	0	0	0	0	0	O (0
st, 612,777 54,744,688 109,357,465 12,186,222 66,798,999 15,820,100 ot 144,402,792 (37,231,487) 107,171,305 (3,725,929) 140,676,863 22,306,700 ot 1,045,188 (1,045,188) (1,045,188) (1,045,188) 0 0 on 73 (265,564) 265,564 0 4,703,339 0 0 on 74 (4,703,339) 4,703,339 4,703,339 0 4,703,339 on 74 (4,703,339) 4,703,339 0 4,703,339 0 0 on 74 (4,703,339) 4,703,339 0 4,703,339 0 0 on 100,297,367 (39,036,456) 61,260,911 (6,889,489) 93,407,878 22,306,700	ITC-Amortized		(196,735)	0	(196,735)	0	(196,735)	0	(196,/33)
tr 71 48,029,140 (2,118,746) 107,171,305 (3,725,929) 140,676,863 22,306,700 (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,188) (1,045,189) (1		• 0	54,612,777	54,744,688	109,357,465	12,186,222	666,862,99	15,820,100	660,619,08
Fegren debt 71 48,029,140 (2,118,746) 45,910,394 (760,155) 47,268,985 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Net Utility Operating Income	en 19	144,402,792	(37,231,487)	107,171,305	(3,725,929)	140,676,863	22,306,700	102,363,303
Figure & expense 71 48,029,140 (4,1045,188) (1,045,188	Interest Expense:	i	000	0110	45 010 304	(35) (32)	77 768 985	C	47,268,985
iscount & expense 72 1,045,188 (1,045,188) 0 (1,045,188) 0 (265,564) 0 (265,56	Interest on Long-Term debt		48,029,140	(2,118,746)	45,910,334	(100,100)			
arges 73 (265,564) 265,564 0 265,364 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Amort. of debt discount & expens		1,045,188	(1,045,188)	0	(1,045,188)	3 (.	
onstruction 74 (4,703,339) 4,703,339 0 01,20	Other interest charges	73	(265,564)	265,564	0	265,564	Ō	0 (
44,105,425 1,804,969 45,910,394 3,163,560 47,268,985 0 100,297,367 (39,036,456) 61,260,911 (6,889,489) 93,407,878 22,306,700 100,297,367 (39,036,456) 61,260,911 (6,889,489) 93,407,878 22,306,700	Interest during Construction	74	(4,703,339)	4,703,339	0	4,703,339	0		0
100,297,367 (39,036,456) 61,260,911 (6,889,489) 93,407,878 22,306,700 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			44,105,425	1,804,969	45,910,394	3,163,560	47,268,985	0	47,268,985
100.297.367 (39.036.456) 61.260.911 (6.889.489) 93.407.878 22.306.700	Net Income	# J	100,297,367	(39,036,456)	61,260,911	(6,889,489)	93,407,878	22.306,700	115,714,578
100.397.367 (39.036.456) 61.260.911 (6.889.489) 93.407.878 22.306.700	Preferred Dividend	. 1	0	0	0	0	0	0	0
	Net income-Common	#(1)	735 795 001	(39 036 456)	61,260,911	(6,889,489)	93,407,878	22,306,700	115,714,578

3. Witnesses: Paul Herbert William C. Packer

AQUA PENNSYLVANIA, INC. ALL DIVISIONS

STATEMENT OF OPERATING REVENUE FOR THE TWELVE MONTHS ENDED JUNE 30, 2011 ANTICIPATED OPERATING REVENUES UNDER PRESENT RATES FOR THE TEST YEARS ENDED JUNE 30, 2011 AND 2012 ANTICIPATED OPERATING REVENUES UNDER PROPOSED RATES FOR THE TEST YEAR ENDED JUNE 30, 2012

			REVENUE FROM CHANGES	TOTAL	REVENUE FROM CHANGES	TOTAL ANTICIPATED	ADDITIONAI REVENUE	,	TOTAL REVENUE UNDER
	REVENUE FOR 12 MOS. ENDED		DURING 12 MOS. ENDED	REVENUE UNDER PRES RATES	DURING 12 MOS. ENDED	REVENUE UNDER PRES RATES	RATE INCREASE	REASE	PROPOSED RATES
CLASSIFICATION	6/30/11	ADJUSTMENTS	6/30/11	6/30/11	6/30/12	6/30/12	7 %	AMOUNT	6/30/12
	(2)	(2)	(3)	(4)	(5)	(9)	(2)	(8)	(6)
SALES TO GENERAL CUSTOMERS:									
METERED:				300 167 076	050 030	360 873 815	760 0	76.850.194	900 202
RESIDENTIAL	252,640,268	16,856,317	125,410	01 616 070	(418,623)	91 197 396		9 313 864	100.511.260
COMMERCIAL	26,285,051	4,933,922	73,120	8 284 275	8 296	8 292 521	10.6%	878.686	9,171,207
PUBLIC	1,343,408	907 567	777	17 464.843	(389.366)	17,075,477	9.5%	1,616,107	18,691,584
DEIVATE FIRE PROTECTION	10,223,231		623.844	10,847,634	185,362	11,032,995	-5.3%	(587,029)	10,445,966
SALES TO WATER LITH ITIES	3 269 596	(473,795)		2,795,801		2,795,801	6.1%	171,133	2,966,934
SUB-TOTAL	376,821,206	22,960,621	848,750	400,630,577	(363,571)	400,267,006	%9.6	38,242,954	438,509,960
OTHER:	(890)	890		•	294		%0.0	736	39.
PRIVATE FIRE PROTECTION	980,477		58,544	1,039,020	(2,755)		-6.3%	(65,254)	971,011
PUBLIC FIRE PROTECTION	5.342.856	*	161,254	5,504,111	55,211	5,559,322	4.9%	273,118	5,832,440
TOTAL SALES TO GENERAL CUSTOMERS	383,144,271	22,960,888	1,068,548	407,173,708	(311,115)	406,862,593	%5.6	38,450,818	445,313,411
OTHER WATER REVENUE:	15 000	(15 000)	174	9	/iK	i.	%0.0		400
O I ILLI I TAA SURCHARUE ROBEETTED DISCOI INTS	1 406 878	(10,01)	173.614	1,580,492	(1,208)	1,579,284	9.5%	149,251	1,728,535
MISC WATER REVENIE	478.426	19	4.00	478,426	167		%0.0		478,426
SUB-TOTAL	1,901,302	(15,999)	173,614	2,058,917	(1,208)	2,057,709	7.3%	149,251	2,206,961
				400 000 000	(CCC CLC)	400 000 303	0.40%	39.600.060	772 606 375
TOTAL OPERATING REVENUE	385,045,573	22,944,889	1,242,162	409,232,625	(312,322)		Т	20,000,000	310,040,11

^{*} Refer to Exhibits 5A Part I & II, Exhibit 50A, and Exhibit 50B for Details and AP Statements No. 5 & No. 1

Pages 4 and 5 are not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

Customer Class	Revenue Adjustment		Reference
Main Div.:			
Residential Commercial Public Industrial	\$ \$ \$ \$	112,066 103,623 (114) 222	Pg. 7 Pg. 7 Pg. 7 Pg. 7
Applewood, Marienville Div:			
Residential Commercial	\$ \$	1,587 1,379	Pg. 7 Pg. 7
Cove Village Div.:			
Residential Commercial	\$ \$	456 135	Pg. 7 Pg. 7
Emlenton Div.:			
Residential Commercial	\$ \$	(724) 1,745	Pg. 7-1 Pg. 7-1
Fawn Lake Div.: Residential	\$	10,011	Pg. 7-1
Honesdale Divs.: Residential Commercial Public	\$ \$ \$	(5,321) (10,805) 4,262	Pg. 7-1 Pg. 7-1 Pg. 7-1
Kratzerville/Clarendon Div.: Residential Commercial	\$ \$	(601) (207)	Pg. 7-1 Pg. 7-2

Customer Class	Revenue Adjustment	Reference
Masthope Div:		
Residential Commercial	\$ 5,655 \$ (392)	Pg. 7-1 Pg. 7-1
Oakland Beach/Lakeside Ac	eres Div.:	
Residential	\$ 1,683	Pg. 7-1
Commercial	\$ (852)	Pg. 7-2
Washington Park Div.:		
Residential	\$ 598	Pg. 7-2
White Haven Div:	=	
Commercial	\$ 500	Pg. 7-2
		-

AQUA PENNSYLVANIA, INC.

	Y/E 6/2011 Customer Increase/ (Decrease)	Median Monthly Bill	Median Consumption	Multiplier To Reflect Full Year	Historic Test Year Revenue Adjustment
(1) Residential - Main Div.:					
(2) 5/8"	336	52.86	4.0	6	106,561
3/4"	7	77.19	5.3	6	3,242
1"	2	104.37	6.1	6	1,252
1 1/2"	1	215.45	13.0	6	1,293
2"	(1)	498.41	38.0	6	(2,990)
- 4"	1	451.28	3.3	6	2,708
					112,066
Commercial - Main Div.:					(1.555)
5/8"	(8)	37.02	2.2	6	(1,777)
3/4"	(2)	66.67	4.1	6	(800)
1"	3	135.39	9.3	6	2,437
1 1/2"	1	344.08	29.0	6	2,064
2"	7	478.43	42.0	6	2,871
3"	1	1,276.47	138.5	6	53,612
4"	1	2,448.55	284.4	6	14,691
6"	1	5,087.48	626.0	6	30,525 103,623
Industrial - Main Div.: 5/8"	1	37.02	2.2	6	222
Public - Main Div.: 5/8"	(1)	18.97	0.3	6	(114) (114)
Residential - Applewood, Mar	ienville Div.				
1"	1	264.56	28.9	6	1,587 1,587
Commercial - Applewood, Ma	arienville Div.:				45.60
5/8"	(1)	39.64	2.7	6	(238)
1 1/2"	1	269.46	21.0	6	1,617
Residential-Cove Village Div	.:				
5/8"	2	37.99	2.7	6	456 456
Commercial-Cove Village Dir 5/8"	v.: 1	22.52	0.8	6	135 135

	Y/E 6/2011 Customer Increase/ (Decrease)	Median Monthly Bill	Median Consumption	Multiplier To Reflect Full Year	Historic Test Year Revenue Adjustment
Residential-En	nlenton Div.:				
5/8"	(3)	40.21	3.2	6	$\frac{(724)}{(724)}$
Commercial-E	mlenton Div.:				(124)
5/8"	1	31.80	1.8	6	191
3"	1	259.08	0.0	6	1,554
_					1,745
Residential-Fa	wn Lake Div.:				======
5/8"	44	37.92	1.7	6	10,011
					10,011
Residential-Ho	onesdale Div.:				
5/8"	(5)	177.38	30	6	(5,321)
	` ,				(5,321)
Commercial-H	Ionesdale Div.:				
5/8"	(4)	90.30	12	6	(2,167)
3/4"	(1)	179.39	30	6	(1,076)
1"	1	260.09	62	6	(3,243)
4"	(1)	4,143.95	1,800	6	(4,319)
	. ,	,			(10,805)
Public-Honeso	lale Div.:				
5/8"	1	95.14	13.0	6	571
1"	(1)	298.52	54.0	6	(1,791)
1 1/2"	1	913.71	350.0	6	5,482
					4,262
Residential-Kı	atzerville/Clarendo	on Div.:			
5/8"	(3)	33.36	3.0	6	(601)
5, 5	(-)				(601)
Commercial-K	Tratzerville/Clarend	lon Div.:			
5/8"	(1)	34.51	3.2	6	(207)
0,0	(-)				(207)
Residential - N	Masthope (CS Wate	er) Div.:			
5/8"	32	29.46	0.6	6	5,655
2,0	<i>-</i>				5,655
Commercial -	Masthope (Cs Wat	er) Div			
5/8"	(1)	65.32	4.8	6	(392)
5/0	(1)	03.02		-	(392)
Residential O	akland Beach/Lake	side Acres Div			
5/8"	griand Beach/Lake	31.18	2.0	6	1,683
5/0	,	21.10	=.0	•	1,683

AQUA PENNSYLVANIA, INC.

	Y/E 6/2011 Customer Increase/ (Decrease)	Median Monthly Bill	Median Consumption	Multiplier To Reflect Full Year	Historic Test Year Revenue Adjustment
Commercial-Oak	land Beach/Lake	side Acres Div.	10		
5/8"	1	32.68	1.9	6	196
1"	(1)	174.69	19.3	6	(1,048) (852)
Residential-Was	hington Park Div.	:			
5/8"	2	49.85	4.1	6	<u>598</u> <u>598</u>
Commercial-Wh	ite Haven Div.:				
5/8"	2	41.66	3.0	6	500 500

REVENUE ADJUSTMENT PECO & BLAIR MILL VILLAGE APARTMENTS

This adjustment reflects the declining usage for two of Aqua Pennsylvania, Inc's customers PECO (Industrial) & Blair Mill Village Apartments (Commercial). Over the past year Blair Mill Village has repaired several leaks and as a result, decreased their consumption by 71% by the end of the historic test year. With regard to PECO, their Eddystone facility shut down 2 coal fired energy producing units during the historic test year. One is permanently decommissioned, with the second expected to be permanently decommissioned around May 2012. Both units are not expected to be used prior to their permanent decommissioning. As a result, the Company has projected a near 50% decline in water usage.

PECO EDDYSTONE (Industrial)

Annual Usage during the HTY (Kgals) =	146,260
Projected Annual Usage during FTY (Kgals) =	73,180
Difference (Kgals) =	-73,080
USE	(\$389,810) *

BLAIR MILL VILLAGE (Commercial)

Annual Usage during the HTY (Kgals) =	136,180
Projected Annual Usage during FTY (Kgals) =	40,008
Difference (Kgals) =	-96,172
USE	(\$608,935) *

^{*}Amounts include DSIC at 7.5%

Pages 9 through 11 are not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

REVENUE FROM PROJECTED CUSTOMER CHANGES DURING THE YEAR ENDED 6/30/12

For purposes of estimating the annual revenue to be derived from customers to be added during the year ended 6/30/12, the Company used the following procedures:

- (1.) The rate adjustment for customers added during the year ended June 30, 2011 captures half a year of revenue based on the assumption that, on average, the new customers paid a half year of revenue in the historic test year. (See pages 6 & 7).
- (2.) The Company multiplied the revenue calculated in (1.) above, by a factor of 2 in order to derive the rate adjustment for the future test year period.
- (3.) The resulting calculations increased pro-forma future test year revenues by \$686,422 as set forth in column (5) page 3 and excluding the adjustments for Blair Mill Village and PECO as set forth in Page 8.

AQUA PENNSYLVANIA, INC.

HUBBARD REVENUE ADJUSTMENT

During the Fall of 1994, Consumers Water Company-Shenango Valley Division entered into a water supply contract with the town of Hubbard, PA. During its 1997 rate case at Docket No. R-00973972, Consumers requested to treat the annual Hubbard rate base, revenue, and expense as below-the-line items. This adjustment removes the test year Hubbard revenue, which was recorded as above-the-line revenue, from the instant rate case. Refer to pages 30 and 81 of this exhibit for the removal of the Hubbard expenses and rate base.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
Hubbard rate base, revenue & expense shown as below-the-line in accordance with Docket No. R-00973972		
Pro-Forma Operating Revenue		0 3 6 3 5 5 6
Less: Amount Recorded For Twelve Months Ended June 30, 2011 Increase/(Decrease)	486,654 (486,654)	486,654 (486,654)
Sales for Resale Operating Revenue-Main Division	(486,654)	(486,654)

Pages 14 through 19 are not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

$\frac{\text{SUMMARY OF ADJUSTMENTS TO OPERATING EXPENSES}}{\text{UNDER PRESENT AND PROPOSED RATES}}$

	DETAILS	PRESENT	YEAR EN	DED 6/30/12
	SHOWN ON	RATES	PRESENT	PROPOSED
	PAGE #	6/30/11	RATES	RATES
Increases / (Decreases) in operating expenses				
Payroll	21	\$435,800	\$2,171,200	
Additional Cost of Serving Customers	22	\$0	\$86,100	
General Price Level Adjustment	23	\$0	\$284,300	
Customer Service & Sundry Expense	27	\$38,200	\$254,000	
Insurance	28	\$0	\$121,100	
Hubbard Expense Elimination	30	(\$253,800)	(\$265,800)	
Electric Expense	31	(\$89,700)	\$539,300	
Eliminate Portion of NAWC Bill	32	(\$38,000)	(\$38,000)	
Amort. of New Negative Acq. Adj.	34	\$0	(\$25,800)	
Legal Expense Normalization	35	\$260,900	\$260,900	
Uncollectible Accounts	36	\$540,900	\$539,000	\$242,800
Purchased Water	37	(\$11,000)	(\$577,900)	
Water Production Adjustment	37-2	\$0	\$975,900	
Chemicals	38	\$0	\$130,400	
Management Service & Sundry Expense	39	540,500	969,500	
Rate Case Expense	40	\$45,000	\$45,000	
Healthcare Expense	41	\$495,200	\$915,200	
Pension	43	\$1,812,300	\$1,812,300	
SFAS106 Post Retirement Benefits	45	\$8,200	\$57,400	
		7		
		\$3,784,500	\$8,254,100	\$242,800

AQUA PENNSYLVANIA, INC.

PAYROLL

The following amounts summarize the Company's estimated additional annual payroll expense. This results from the calculation of employee compensation levels scheduled to be in effect during the first year that new rates resulting from this proceeding are effective.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
Non-Union Payroll		
Payroll increase assignable to operations and maintenance (re: pg 21-1)	238,987	1,072,616
Union Payroll		
Payroll increase assignable to operations and maintenance (re: pg 21-2)	196,825	1,098,543
Total Payroll increase applicable to operations and maintenance	435,812	2,171,160
USE	435,800	2,171,200

^{*} Refer to Exhibit 2A for Details

AQUA PENNSYLVANIA, INC. PAYROLL SUMMARY - NON-UNION EMPLOYEES TEST YEARS ENDED 6-30-11 and 6-30-12

	GROSS PAYROLL	CAPITAL PAYROLL	NON-OPERATING PAYROLL	SEWER PAYROLL	EXPENSE PAYROLL
HISTORIC TEST YEAR - 2011 ANNUALIZED PAYROLL PAYROLL HYE 6-30-11	18,977,708 18,646,376	4,345,567 4,269,697	321,964 316,343	621,688 610,834	13,688,489 13,449,502
INCREASE					238,987
FUTURE TEST YEAR - 2012	20 122 451	4 610 212	341,572	659,549	14,522,118
ANNUALIZED PAYROLL PAYROLL HYE 6-30-11 INCREASE	20,133,451 18,646,376	4,610,212 4,269,697	316,343	610,834	13,449,502

^{*} Refer to Exhibit 2A for Details

AQUA PENNSYLVANIA, INC. PAYROLL SUMMARY - UNION EMPLOYEES TEST YEARS ENDED 6-30-11 and 6-30-12

	GROSS PAYROLL	CAPITAL PAYROLL	NON-OPERATING PAYROLL	SEWER PAYROLL	EXPENSE PAYROLL
HISTORIC TEST YEAR - 2011					
ANNUALIZED PAYROLL PAYROLL HYE 6-30-11	23,767,956 23,484,514	6,878,238 6,796,213	121,759 120,307	263,247 260,108	16,504,712 16,307,887
INCREASE					196,825
FUTURE TEST YEAR - 2012					
ANNUALIZED PAYROLL PAYROLL HYE 6-30-11	25,066,494 23,484,514	7,254,024 6,796,213	128,411 120,307	277,630 260,108	17,406,430 16,307,887
INCREASE					1,098,543

^{*} Refer to Exhibit 2A for Details

ADDITIONAL COST OF SERVING CUSTOMERS CONNECTED DURING THE TWO YEARS ENDED JUNE 30, 2012

The Company computes the additional cost of providing service to customers connected during the two years ended June 30, 2012 as follows:

as follows:	Future Test Year 6/30/2012
Estimated Additional Revenue from new customers connected during the two years ended June 30, 2012 Operating Ratio	\$686,422 $$ pg. 3 col. 5 (not including Page 8 adjustment) 12.55%
Cost of providing service to such new customers	\$86,128
USE	\$86,100
The operating ratio specifically related to the adjusted cost of serving new customers was computed as follows:	
Electric Power Expense	\$12,302,799
Chemical Expense	4,104,527
Bill Processing & Postage Expense	2,385,059
ACO & Service & Sundry Expense	20,085,353
Purchased Water Expense	12,431,058
	\$51,308,796
Total Water Sales at Present Rates	\$408,920,303
Operating Ratio	12.55%

GENERAL PRICE LEVEL ADJUSTMENT

× ·	Future Test Year 6/30/2012
Total Operation and Maintenance Expenses (HTY):	\$113,363,194
Less amounts specifically adjusted in this filing or not otherwise subject to inflation:	
Amort, of UP Acq. Costs	(312,138)
Payroll	29,757,388
Hubbard Expenses	253,848
NAWC Lobbying Expense	38,005
Electric Expense	11,763,491
Chemicals	3,974,146
Legal Expense Normalization	132,198
Insurance	4,488,262
Service & Sundry Fees	14,017,619
Customer Service Fees	4,844,292
Purchased Water Expense	13,008,949
Rate Case Expense	462,504
Uncollectible Accounts	2,033,634
Healthcare Expense	4,053,333
Pension Expense	7,184,333
Post-Retirement Benefits	1,584,821
Total Operating Expenses adjusted for separately	97,284,685
Total Operating Expenses subject	****
to effects of inflation	\$16,078,509
Estimated effect of inflation at 1.768% annual rate (1)	\$284,300

(1) Rate based on the forecasted GDP chained price index forecast for the second quarter 2012, i.e. the end of the future test year, divided by the actual GDP chained price index for the second quarter of 2011, i.e. end of the historic test year. This data is contained in the Blue Chip Economic Indicators dated September 10, 2011 (115.1/113.1) = 1.017683%

Pages 24 through 26 are not being used in this exhibit.

AQUA CUSTOMER OPERATIONS

The following amounts summarize the Company's estimated additional annual payroll expense and the increase of the Company portion of health care premiums and pension expense of the Aqua Customer Operations employees whose time was charged to Aqua Pennsylvania during the test year.

	Historic Test Year 6/30/2011	Future Test Year <u>6/30/2012</u>
Aqua Customer Operations Service Fees	3,315,350	3,399,783
HTY Payroll Annualization Increase	84,433	
FTY Payroll Increase		128,184
FTY Health Care Premium Increase		68,944
FTY Pension Contribution Increase		18,620
HTY & FTY Sundries	1,482,712	1,482,712
Total Expense Claim	\$4,882,495	\$5,098,243
Less: Amount Expended for the 12 months ended 6/30/11	\$4,844,292	\$4,844,292
Increase/(Decrease)	\$38,203	\$253,951
USE	\$38,200	\$254,000

^{*} Please refer to Exhibit 2A for Details

INSURANCE EXPENSE

The Company's self insured policies for General Liability, Workers Compensation, Vehicle, and Other are evaluated annually by a third party insurance broker, using multiple year claims history. The Company has based its future test year expense claim on the most recent evaluation of insurance claims history for the Company and the premiums that will be charged during the first year rates are in effect.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
General Liability Workers Compensation Vehicle Other (Exec Risk, Property, Surety Bond) Subtotal Insurance	\$1,927,004 954,462 180,282 1,426,514 \$4,488,262	\$1,974,866 1,539,733 188,627 906,160 \$4,609,386
Less: Amount expended for the 12 months ended 6/30/11	4,488,262	4,488,262
Increase/(Decrease)	\$ -	\$ 121,124
USE	\$ -	\$ 121,100

Page 29 is not being used in this exhibit.

HUBBARD CONTRACT EXPENSE

During the Fall of 1994, Consumers Water Company Shenango Valley Division entered into a water supply contract with the town of Hubbard, PA. During its 1997 rate case, at Docket No. R-00973972, Consumers requested to treat the annual Hubbard revenue as below-the-line income. The resultant compromise, which was eventually approved by the Commission, involved removing specific portions of utility plant from rate base as an offset to the below-the-line treatment for the Hubbard revenue and expenses. In this case, the formula developed in the last Shenango Valley case has been utilized along with updated production test year figures. Refer to page 81 of this exhibit for the Hubbard rate base adjustment. The Hubbard revenue has been adjusted on page 13 of this exhibit.

	Historic Test Year <u>6/30/2011</u>	Future Test Year 6/30/2012
Eliminate Impact of Hubbard Expenses From Operating Expenses:		
A/C#6021 Operating Supplies & Expense A/C#6022 Maint Supplies & Expense A/C#6151 Electric Expense A/C#6183 Chemical Expense A/C#6206 Maint Materials & Supplies A/C#6424 Maint Equip Rental	(5,077) (5,077) (54,926) (181,153) (2,538) (5,077)	(5,316) (5,316) (54,926) (192,252) (2,658) (5,316)
Increase/ (Decrease)	(253,848)	(265,783)
USE	(253,800)	(265,800)

ELECTRIC EXPENSE

Aqua Pennsylvania's primary electric power supplier is PECO Energy. However, the Company also purchases electricity from various other providers, as listed below. This adjustment develops the Company's electric expense claim based on historic test year consumption levels and 2012/2013 expected rate levels during the first year rates are in effect for the instant proceeding.

Utility	Location	Historic KW Hrs		Historic Test Year	Pro-Forma Future KW Hrs		Future Test Year
	Southeastern Pennsylvania	116,971,796	\$	9,625,126	116,971,796	\$	11,093,956
PECO		197,057	\$	20,801	197,057	\$	21,239
PP&L	Southeastern Pennsylvania	639,876	\$	75,025	639,876	\$	72,536
MetEd	Southeastern Pennsylvania	5,323,847	\$	527,954	5,323,847	\$	556,096
PP&L	Roaring Creek		\$	22,057	188.697	\$	21,181
MetEd	Roaring Creek	188,697	\$	7,476	51,648	\$	5,951
Adams Co-op	Roaring Creek	51,648	\$	88,083	1,005,279	\$	85,112
PenElec	Susquehanna	1,005,279		605	4,096	\$	570
TriCounty REC	Susquehanna	4,096	\$,	\$	426,019
PP&L	Waymart	3,918,092	\$	415,513	3,918,092	\$	536,343
PennPower	Shenango	9,012,192	\$	694,504	9,012,192		,
PenElec	Shenango	748,813	\$	66,021	748,813	\$	65,586
PP&L	White Haven	1,500,265	\$	165,723	1,500,265	\$	168,018
UGI	White Haven	674,758	\$	89,393	674,758	\$	88,820
Claverack	White Haven	18,876	\$	2,167	18,876	\$	2,109
PenElec	White Haven	126,761	\$	13,523	126,761	\$	12,871
MetEd	White Haven	134,906	\$	12,398	134,906	\$	12,282
CTC Amortization			\$	573,252		\$	-
EnerNOC			\$	(725,785)		\$	(431,005)
Solar (Power Savings)	Pickering		\$	#		\$	(238,563)
Solar Recs	Pickering		\$	15		\$	(132,535)
Solar Recs	Ingrams Mill		\$	-		\$	(63,787)
Boilli Rees	11161411111		-\$	11,673,836		\$	12,302,799
							11.500.401
Less: Amount expended	I for the 12 Months Ended 6/30/11		<u> </u>	11,763,491		-\$	11,763,491
Increase/(Decrease)			=	(89,655)		-	539,307
USE			_	(89,700)		_	539,300

LOBBYING EXPENSE

This adjustment removes the lobbying expense portion, approximately 17% of the National Association of Water Companies annual dues for the historic test year.

	Historic Test Year 6/30/2011	Future Test Year <u>6/30/2012</u>
Claimed Lobbying Expense	团	5
Less: Amount expended for the 12 months ended 6/30/11	38,005	38,005
Increase/(Decrease)	\$ (38,005)	\$ (38,005)
USE	\$ (38,000)	\$ (38,000)

Page 33 is not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

AMORTIZATION OF NEW NEGATIVE ACQUISITION ADJUSTMENTS

The Company is proposing to amortize certain negative acquisition adjustments involving acquisitions that were closed after the last AP rate case was filed. Listed below is the first year amortization of the acquisition adjustments. A twenty year amortization period was selected similar to the treatment of prior acquisition adjustments approved by the Commission.

	Historic Test Year 6/30/2011	<u>(</u>	Future Test Year 5/30/2012	Closing Date	Monthly Amort. Beg. 7/1/12
Amort. Of New Negative Acquisition Adjustments Athens Acquisition		\$	(165,581)	12/23/2009	(689.92)
Paupacken Lakes Acquisition	27		(350,760)	9/23/2010	(1,461.50)
Total		\$	(516,341)		
Amortization Period			20 Years		ů.
Annual Amortization		\$	(25,817)		\$ 481,683
Less: Amount Expended For Twelve Months Ended June 30, 201	1		8 ± 3		
Increase/(Decrease)		\$	(25,817)		
USE		\$	(25,800)		

AQUA PENNSYLVANIA, INC.

LEGAL EXPENSE NORMALIZATION

The Company incurs cost for general legal services during the normal course of business to protect and defend the Company's interests in a variety of legal matters. This adjustment normalizes the Company's legal expense claim experienced in the historic test year to levels that are expected to be realized during the first year rates are in effect and more in line with prior experience.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
Legal Expense Claim (3 yr Average)	\$393,101	\$393,101
Less: Amount expended for the 12 months ended 6/30/11	132,198	132,198
Increase/(Decrease)	\$ 260,903	\$ 260,903
USE	\$ 260,900	\$ 260,900

UNCOLLECTIBLE ACCOUNTS

For the three years ended June 30, 2011, the Company experienced an uncollectible accounts factor of .62912% with regard to sales to general customers.

ANTICIP.	ATED ADJUSTME	ENT UNDER
PRESENT	PRESENT	PROPOSED
RATES	RATES	RATES
6/30/11	6/30/12	6/30/12
((=======) 1		
409,232,625	408,920,303	447,520,303
2 574 549	2 572 584	2,815,423
2,571,515	2,3 / 2,3 0 1	2,013,123
2,033,634	2,033,634	
		2,572,584
540.01-	500 0 50	242.822
540,915	538,950	242,839
540,900	539,000	242,800
	PRESENT RATES 6/30/11 409,232,625 2,574,549 2,033,634 540,915	RATES 6/30/11 RATES 6/30/12 409,232,625 408,920,303 2,574,549 2,572,584 2,033,634 2,033,634 540,915 538,950

PURCHASED WATER

The Company summarized the actual gallons and expenses from each of its purchased water vendors and projected the Future Test Year expense claim using historical test year gallons, adjusted to reflect the termination of purchases from Bucks County for the Bensalem Account and new rates that are scheduled to be in effect during the future test year.

	Historic Test Year 5/30/2011	Future Test Year <u>6/30/2012</u>		
Claimed Purchased Water Expense	\$ 12,997,938	\$	12,431,058	
Less: Amount expended for the 12 months ended 6/30/11	13,008,949	_	13,008,949	
Increase/(Decrease)	\$ (11,011)		(577,891)	
USE	\$ (11,000)	_\$	(577,900)	

PURCHASED WATER

		Year 2008	Year 2008	Year 2009	Year 2009	Historic Test Year Historic Test Year 2010-2011	fistoric Test Year 2010-2011	FutureTest Year 2011-2012	FutureTest Year 2011-2012
Supplier	Account Name	Gallons	Expense	Gallons	Expense	Gallons	Expense	Callons	Expense
Chester Water Authority	Ridley	141,435,000	352,743	142,535,000 \$	378,406	148,129,000	429,970	148,129,000	460,068
Chester Water Authority	Eddystone	1	*	-	(4)	,		AV.	8
Chester Water Authority	Cheyney Rd	66,734,000	183,323	63,198,000 \$	191,989	54,984,000	\$ 189,303	54,984,000	202,554
Chester Water Authority	Pocopson	89,773,000	\$ 241,356	41,269,000 \$	126,825	16,798,000	\$ 61,243	16,798,000	65,530
Chester Water Authority	Birney Highway	36,479,000	96,976	36,830,000	106,245	37,106,000	\$ 120,933	37,106,000	129,398
Bucks County Water Authority and Sewer	Southampton	1,265,435,000	3,057,866	1,275,193,000	3,417,517	1,290,235,000	3,945,853	1,454,485,000	7,286,970
Bucks County Water Authority and Sewer	Neshaminy	16,725,000	35,959	8,400,000 §	22,512	*		10	
Bucks County Water Authority and Sewer	Bensalem	1,476,912,000	3,569,223	1,473,158,000 \$	3,948,063	1,471,616,000	4,502,831	9)	
Downingtown Municipal Authority	Rock Raymond	76,879,000	\$ 66,715	107,125,400	92,866	115,651,000	\$ 103,725	115,651,000	106,837
Lower Bucks County Water and Sewer Authority	Radcliff	1		•	30	R.I.	5	10	
Pa American	Sparango			,	96	(8)	•	10	ii.
Phoenixville Water	Schuylkill	1,848,000	3,707	1,112,000	3, 2,224	1,027,000	\$ 2,063	1,027,000	2,269
Philadelphia Water Department	Miquon	1,220,736	7,104	2,755,144	; 11,837	1,663,632	10,104	1,663,632	11,114
Philadelphia Water Department	Knights Rd	1	1,267	,	1,302	•	1,422	(0)	1,564
Philadelphia Water Department	Tinicum and Cheltenham	1,509,600,000	2,935,632	1,396,300,000	3,276,365	1,336,400,000	3,445,542	1,409,980,800	3,979,804
White Haven Center	White Haven	•		,	131	28		(10)	
Agua Ohio	Shenango	28,409,000	\$ 136,929	29,784,000	148,463	34,617,440	\$ 182,949	34,617,440	182,949
Shamokin Dam Borough	Roaring Creek	•		•	#I	60			
Shenandoah Municipal Authority	Roaring Creek	*	2,000	•	2,000	360	\$ 2,000	*1)	2,000
Ashland Borough	Roaring Creek	.839		,)	S	*	
Total		4,711,449,736	\$ 10,690,800	4,577,659,544 \$ 11,726,614	\$ 11,726,614	4,508,227,072 \$	\$ 12,997,938	3,274,441,872	S 12,431,058

WATER PRODUCTION ADJUSTMENT

As a result of eliminating a portion of the Company's purchased water source from Bucks County Water and Sewer Authority - Bensalem, the Company is claiming the production costs associated with producing its own water in the future test year. Ninety five percent of the annual gallons purchased from Bucks County will be produced from the Company's own source water and of the remaining 5% will be purchased through the Company's contract with Philadelphia Water Department, which is reflected in the Purchased Water Expense claim in Exhibit 1A - Page 37.

	Historic Test Year 6/30/2011			Futu Test Y 6/30/2	Year
Production Gallons in lieu of purchased gallons Production Cost / 1,000 Gallons		<u>**</u>	_	1,7	747,544 \$0.56_*
Total Production Cost Adjustment		i.e.;	5	\$ 97	75,906
Less: Amount expended for the 12 months ended 6/30/11		<u>-</u>	14		
Increase/(Decrease)	\$		_:	\$ 97	75,906
USE	\$	-	_:	\$ 9'	75,900

* Production cost / 1,000 gallons calc:

HTY 6/30/2011 Expenses for OPER & MAINT Excl. Labor and PWater: Estimated Production Gallons (Kgals)
Production Cost per 1,000 gallons

\$25,688,450 46,000,000 \$0.56

CHEMICALS

The Company has calculated its pro-forma future test year chemical expense based on the average prices of chemicals used during the three years ended June 30, 2011.

		Histo Test Y 6/30/2	Year	Future Test Year <u>6/30/2012</u>
Claimed Chemicals Expense		3,97	4,146	4,104,527
Less: Amount expended for the 12 months ended 6/30/11		3,97	74,146	3,974,146
Increase/(Decrease)		\$		\$ 130,381
USE	ř,	\$	E	\$ 130,400

LNAME	DESCRIPTION	ITEM	HTY Qty Issued	2012 3 yr Avg Unit Prices	RATE CASE 2012 FTY
	AMMONIA AQUA (19%)	90245	7,430.00	0.4491 \$	3,33
	AMMONIA SULPHATE	90242	4,400.00	0.5259 \$	2,31
		90307	34,081.00	0.7634 \$	26,01
	CHLORINE - 150 CYL	90206	3,618.00	0.6306 \$	2,28
	CHLORINE - TONS	90205	72,071.00	0.3167 \$	22,82
	HYDRATED LIME (BULK)	90404	8,354.00	0.0836 \$	69
	LIME(HYDRATE-BAG)	90403	700.00	0.1510 \$	10
AMMONIA AGUA (19%) AMMONIA SULPHATE AQUA NUCHAR (BULK) CHICRINE - 150 CVL CHICRINE - 150	90161	3,911.00	0.9204 \$	3,60	
R. NAME BRISTOL PLANT - CHEMICALS AMMONIA SOUPHATE AQUA NUCHAR (BULK) CHICARRE - 150 CYL CHICARRE - 150 CY	90179	2,325.00	2.5410 \$	5,90	
	PACL (HIGH BASICITY)	90152	323,762.00	0.1860 \$	60,22
	SHAN-NO-COR BMP	90501	15,900.00	1.2578 \$	19,99
RISTOL PLANT - CHEMICALS Total			476,552.00	\$ 0000 \$	147,31
RUM CREEK CHEMICALS		90110	0.00	0.0000 \$	1414
		90245	35,542.00	0.3980 \$	14,14
		90307	62,665.00	0.8411 \$	52,71
		90301	0.00	0.0000 \$	3
		90308	0.00	0.0000 \$	
RISTOL PLANT - CHEMICALS AMMONIA AQUA (19%) AMMONIA SUPHATE AQUA NUCHAR (BULK) CHORINE - 150 CYL CHOR	CAUSTIC SODA - DRUM 25%	90405	0.00	0.0000 \$	
	CHLORINE - 150 CYL	90206	2,400.00	1.7935 \$	4,30
	CHLORINE - TONS	90205	269,859.00	0.2815 \$	75,97
	DELTAFLOC 801	90178	1,134,913.00	0,1086 \$	123,24
	FERRIC CHLORIDE - BULK	90125	0.00	0,0000 \$	
	FOOD GRADE SALT	90915	0.00	0.0000 \$	=
	HYDRATED LIME (BULK)	90404	31,210.00	0.5919 \$	18,4
	LIME(HYDRATE-BAG)	90403	0.00	0.0000 \$	
	LT340	90163	2,186.00	3.2713 \$	7,15
	MAGNAFLOC LT 7985	90161	292.00	2.0546 \$	60
	MAGNAFLOC LT22S	90162	0.00	0.0000 \$	84
		90502	184,536.00	0.5337 \$	98,49
AQUA NUCHAR (BULK) CHLORINE - TONS HYDRATED LIME (BULK) LIME(HYDRATE-BAG) MAGNAFLOC-E42 PACL (HIGH BASICITY) SHAN-NO-COR BMP BRISTOL PLANT - CHEMICALS CRUM CREEK CHEMICALS BRISTOL PLANT - CHEMICALS CRUM CREEK CHEMICALS ALUM LIQUID AMMONIA AQUA (19%) AQUA NUCHAR (BULK) CABBON - WESTVACO SA-20 CARBON - PAC2000-600 (BULK) CAUSTIC SODA - DRUM 25% CHLORINE - TONS DELTAFLOC 801 FERRIC CHLORIDE - BULK FOOD GRADE SALT HYDRATED LIME (BULK) LIME(HYDRATE-BAG) LT340 MAGNAFLOC LT72S SIL-533 ZINC ORTHOPHOSPHATE SODIUM HYPOCHLORITE(CARBOYS) SULFUR DIOXIDE CRUM CREEK CHEMICALS CHLORINE - 150 CYL SHAN-NO-COR BMP SMALL BULK CAUSTIC 50% SODIUM HYPOCHLORITE (SM BULK) SODIUM HYPOCHLORITE (CARBOYS) SOLAR SALT ALUM LIQUID AQUA NUCHAR (BULK) LIME(HYDRATE-BAG) LT340 MAGNAFLOC LT 7985 SIL-5225 INGRAMS MILL - PLANT Total NESHAMINY CREEK - CHEMICALS ALUM LIQUID AMMONIA AQUA (19%)	90212	1,995.00	1.0173 \$	2,03	
		90250	0,00	0.0000 \$	(ii
DIM CREEK CHEMICALS Total	JULI OIL DIOXIDE		1,725,598.00	\$	397,12
	ALLIM LIQUID	90110	0.00	0.0000 \$	
INV HILL - FLAIVI		90211	0.00	0.0000 \$	
Total	SODIOW IIII OCINESIATE (SWI DOCK)		0.00	\$	
	CHI ODINE - 150 CVI	90206	0.00	0.0000 \$	-
REAT VALLET CHEIVIICALS		90501	0.00	0.0000 \$	
		90407	428,526.20	0.2259 \$	96,83
REAT VALLEY CHEMICALS CHLORINE - 150 CYL SHAN-NO-COR BMP SMALL BULK CAUSTIC 25% SMALL BULK CAUSTIC 50%		90408	11,395.00	0.2655 \$	3,0
		90211	9,904.00	1.2393 \$	12,2
		90212	0.00	0.0000 \$:=
		90914	0.00	0.0000 \$	-
MEST VALLEY CHEMICALS T-4-1	SOLAR SALI	30314	449,825.20	0.0000 \$	112,11
	SODILIM HYDOCHLORITE(CARROYS)	90212	355.00	1.4205 \$	50
	30DIOM ITTOCHEORITE(CARDOTS)	JUL 1	355.00	S	50
	ALLIMATIONID	90110	75,424.40	0.8181 \$	61,70
IGRANIS MILL - PLANT		90307	51,059.00	0.6447 \$	32,93
		90205	44,399.00	0.3927 \$	17,43
		90404	77,048.00	0.1106 \$	8,52
		90908	2,659.00	2.6720 \$	7,10
	•	90403	0.00	0.0000 \$.,-
BRISTOL PLANT - CHEMICALS AMMONIA AQUA (19%) AMMONIA SULPHATE AQUA NUCHAR (BULK) CHLORINE - 150 CVL SHAP-NO-COR BMP CREAT VALLEY CHEMICALS CREAT VALLEY CHEMICALS CHLORINE - 150 CVL SHAP-NO-COR BMP CHLORITE (SM BULK) SODIUM HYPOCHLORITE (SM BULK) SODIUM HYPOCHLORITE (SM BULK) SODIUM HYPOCHLORITE (SM BULK) SODIUM HYPOCHLORITE (CARBOYS) SOLICA SALT CHLORINE - 150 CVL SHAP-NO-COR BMP SIL-5225 INGRAMS MILL - PLANT Total NESHAMINY CREEK - CHEMICALS ALUM LIQUID AMMONIA AQUA (19%) AMMONIA	· · · · · · · · · · · · · · · · · · ·	90163	220.00	2.7127 \$	5
		90161	3,408.00	1.5100 \$	5,1
		90512	82,330.00	0.5030 \$	
VALUE VERNA	SLI-5225	50312	336,547.40	0.3030 \$	174,8
	411041101110	00110		0.7898 \$	143,3
ESHAMINY CREEK - CHEMICALS	·	90110	181,547.00 16,532.00	0.7898 \$	7,7
		90245	· ·	1.9532 \$	
MAGNAFLOC LT 7985 MAGNAFLOC FAZ PACL (HIGH BASICITY) SHAN-NO-COR BMP AUM LIQUID AMMONIA AQUA (19%) AQUA NUCHAR (BULK) CARBON - PAC2000-600 (BULK) CAUSTIC SODA - DRUM 25% CHLORINE - 150 CVL CHLORINE - 15	90242	4,150.00	0.6514 \$		
	•	90307	122,830.00		
		90302	0.00	0.0000 \$	
		90206	3,150.00	1.6497 \$	
CHLORINE - TONS FOOD GRADE SAL'		90205	197,475.00	0.2899 \$	
		90915	20,350.00	0.2742 \$	
		90404	193,196.00	0.0765 \$	
LIME(HYDRATE-BAG) LT340 MAGNAFLOC LT 7985 SHAN-NO-COR BMP SLI-5225	•	90403	100.00	0.2648 \$	
		90163	1,430.00	2.4906 \$	
		90161	8,365.00	1.1186 \$	
	SHAN-NO-COR BMP	90501	49,250.00	1.5640 \$	
	SL1-5225	90512	684.00	2.2010 \$	
	SODIUM HYPOCHLORITE(CARBOYS)	90212	2,965.00	5.2647 \$	
		90250	19,340.00	0.4997 \$	
ESHAMINY CREEK - CHEMICALS Total			821,364.00	\$	438,8
	ALUM LIQUID	90110	153,880.01	0.8511 \$	
The state of the s		90245	19,776.00	0,5588 \$	
		90307	139,055.00	0.5498	
		90302	0.00	0.0000 \$	
		90205	139,180.00	0.3357	
		90404	15,200.00	0.3018 \$	
		90163		3.8097 \$	
		90164	1,270.00	3.003/ \$. 4,0
	MAGNAFLOC LT 7985	90161	7,044.00	0.9769 \$	6,8

AQUA PENNSYLVANIA, INC. CHEMICALS ANALYSIS 2008 - 2010

R_NAME	DESCRIPTION	ITEM	HTY Qty Issued	2012 3 yr Avg Unit Prices	RATE CASE 2012 FTY
CHAINE	SULFUR DIOXIDE	90250	13,960.00	0.4947 \$	6,906
PICKERING EAST - CHEMICALS Total			557,415.01	\$	365,847
PICKERING WEST - CHEMICALS	ALUM LIQUID	90110	604,461.09	0.7316 \$	442,200
	AMMONIA AQUA (19%)	90245	63,566.00	0.4794 \$	30,472
	AMMONIA SULPHATE	90242	16,150.00	0.2910 \$	4,699
	AQUA NUCHAR (BULK)	90307	193,255.00	0.7660 \$	148,038
	CARBON - WESTVACO SA-20	90301	0.00	0.0000 \$	5-8
	CARBON SA-20 BULK	90302	0.00	0.0000 \$	32
	CAUSTIC SODA - DRUM 25%	90405	62,060.00	0.2756 \$	17,106
	CHLORINE - 150 CYL	90206	12,600.00	0.4957 \$	6,246
	CHLORINE - TONS	90205	547,260,00	0.2890 \$	158,164
	FOOD GRADE SALT	90915	203,950.00	0,0826 \$	16,841
	HYDRATED LIME (BULK)	90404	456,026.00	0.0721 \$	32,888
	LIME(HYDRATE-BAG)	90403	0.00	0.0000 \$	
	LT340	90163	4,179.80	2.6080 \$	10,901
	MAGNAFLOC LT22S	90162	990.00	3.3294 \$	3,296
	NALCO CUPROSE	90903	0.00	0.0000 \$	
	SHAN-NO-COR BMP	90501	0.00	0.0000 \$	(9)
		90506	6,468.00	2.4407 \$	15,787
	SLI-1226BLENDED ORTHOPHOSPHATE		0.00	0.0000 \$	20,70
	SLI-321	90514		1.1905 \$	10,178
	\$LI-5225	90512	8,550.00		234,629
	SNC TYPE L	90523	237,912.18	0.9862 \$ 0.0000 \$	234,029
	SODIUM BI-SULFATE	90904	0.00	4	20.000
	SODIUM HYPOCHLORITE(CARBOYS)	90212	33,855.00	0.9837 \$	33,303
PICKERING WEST - CHEMICALS Total			2,451,283.07	\$	1,164,748
RIDLEY CREEK - CHEMICALS	ALUM LIQUID	90110	37,476.00	1.0146 \$	38,024
	AMMONIA AQUA (19%)	90245	11,209.00	0.3157 \$	3,539
	AQUA NUCHAR (BULK)	90307	29,618.00	0.6964 \$	20,627
	CARBON - SA (BULK)	90305	0.00	0.0000 \$	
	CAUSTIC SODA - DRUM 25%	90405	0.00	0.0000 \$	
	CHLORINE - TONS	90205	57,779.00	0.2829 \$	16,348
	DELTAFLOC 801	90178	60,418.00	0.1754 \$	10,597
	FOOD GRADE SALT	90915	4,900.00	0.1640 \$	804
	HYDRATED LIME (BULK)	90404	38,827.00	0.1101 \$	4,276
		90907	30,697.00	0.3810 \$	
	HYDROFLUOSILICIC ACID 25%	90163	250.00	2.8337 \$	708
	LT340		2,039.00	0.9722 \$	
	MAGNAFLOC LT 7985	90161		0.7911 \$	
-CX-CX-11	SLI-333 ZINC ORTHOPHOSPHATE	90502	30,657.00	0.7311 0	132,855
RIDLEY CREEK - CHEMICALS Total		00400	303,870.00	0.4289 \$	
ROARING CREEK DIVISION-OFFICE	CAUSTIC SODA - DRUM -50%	90402	18,220.00		
	SODIUM HYPOCHLORITE(DRUMS)	90213	2,036.00	2.8950 \$	
ROARING CREEK DIVISION-OFFICE Total			20,256.00	3 5053 4	13,708
ROARING CREEK DIVISION-PLANT	CALCIQUEST LIQUID	90513	33,355.00	0.5857 \$	
	CAUSTIC SODA	90401	0.00	0.0000 \$	
	CAUSTIC SODA - DRUM -50%	90402	351.00	14.3518 \$	
	CHLORINE - 150 CYL	90206	8,942.00	0.6377 \$	
	CHLORINE - TONS	90205	35,441.00	0.2914 \$	
	FOOD GRADE SALT	90915	7,700.00	0.0872 \$	672
	HYDRATED LIME (BULK)	90404	86,336.00	0.1058 \$	9,134
	KLENPHOS 100 (DRUM)	90519	1,934.00	0.5099 \$	986
	POLYALUMINUM CHLORIDE	90153	292,531.00	0.1315 \$	38,469
	SMALL BULK CAUSTIC 25%	90407	152,216.00	0.0745 \$	11,339
	SODA ASH (BAGS)	90411	1,675.00	0.2380 \$	399
	SODIA ASTI (BAGS)	90230	54,228.00	0.7136 \$	
	SODIUM HYPOCHLORITE(DRUMS)	90213	0.00	0.0000 \$	
DOADING CREEK DIVISION DI ANT. Total	SODIOW ITT OCHLONITE (DROWS)	33213	674,709.00	3	
ROARING CREEK DIVISION-PLANT Total	ALLIMATIONID	90110	297,405.00	0.7245	
SHENANGO DIVISION - PLANT	ALUM LIQUID		27,450.00	0.4945 \$	
	AMMONIA GAS	90241 90513	53,524.00	0.5217 \$	
	CALCIQUEST LIQUID		630.00	0.4800 \$	
	CARBON(50 LB BAG-WPH)	90306		0.3935 \$	
	CAUSTIC SODA	90401	414,197.67		
	CHLORINE - TONS	90205	221,736.00	0.1952 \$	
	HYDRATED LIME (BULK)	90404	289,002.00	0.0308 \$	
		90909	153,483.00	0.2884 \$	
	HYDROFLUOSILICIC ACID (BULK)			1.8386 \$	20,574
	HYDROFLUOSILICIC ACID (BULK) MAGNAFLOC-LT22S	90173	11,190.00		
			7,304.00	1.3068	9,545
	MAGNAFLOC-LT22S	90173		1.3068 \$ 0.0000 \$	9,545
	MAGNAFLOC-LT22S OPTIMER-7194	90173 90174	7,304.00	1.3068	9,545
	MAGNAFLOC-LT22S OPTIMER-7194 PHOSPHATE (AQUA-MAG) POTASSIUM PERMANGANATE	90173 90174 90511 90260	7,304.00 0.00	1.3068 \$ 0.0000 \$	9,545
*	MAGNAFLOC-LT22S OPTIMER-7194 PHOSPHATE (AQUA-MAG) POTASSIUM PERMANGANATE SILICA SAND - ACTIFLO (BAGS)	90173 90174 90511 90260 90913	7,304.00 0.00 0.00 47,200.00	1.3068 \$ 0.0000 \$ 0.0000 \$	9,545 5 2,662
a	MAGNAFLOC-LT22S OPTIMER-7194 PHOSPHATE (AQUA-MAG) POTASSIUM PERMANGANATE SILICA SAND - ACTIFLO (BAGS) SODA ASH (BAGS)	90173 90174 90511 90260 90913 90411	7,304.00 0.00 0.00 47,200.00 0.00	1.3068 \$ 0.0000 \$ 0.0000 \$ 0.0564 \$ 0.0000 \$	9,545 5 2,662
в	MAGNAFLOC-LT22S OPTIMER-7194 PHOSPHATE (AQUA-MAG) POTASSIUM PERMANGANATE SILICA SAND - ACTIFLO (BAGS)	90173 90174 90511 90260 90913	7,304.00 0.00 0.00 47,200.00	1.3068 \$ 0.0000 \$ 0.0000 \$ 0.0564 \$	9,545 5 2,662 6 647

AQUA PENNSYLVANIA, INC. CHEMICALS ANALYSIS 2008 - 2010

R NAME	DESCRIPTION	пем	HTY Qty Issued	2012 3 yr Avg Unit Prices	RATE CASE 2012 FTY
SHENANGO DIVISION - PLANT Total			1,533,379.67	\$	552,751
SPRINGFIELD STORES OPERATIONS	SODIUM HYPOCHLORITE(CARBOYS)	90212	485.00	2.0990 \$	1,018
SPRINGFIELD STORES OPERATIONS Total			485.00	\$	1,018
SUSQUEHANNA DIVISION	HYDROFLUOSILICIC(GAL-GAL BULK)	90908	2,914.00	2.1913 \$	6,386
SOSQUENAMNA DIVISION	SODIUM HYPOCHLORITE (BULK)	90210	21,719.00	0.9192 \$	19,965
SUSQUEHANNA DIVISION Total			24,633.00	\$	26,350
UPPER MERION RES , CHEMICALS	AMMONIA AQUA (19%)	90245	12,726.00	0.4227 \$	5,380
OFFER MERION RES : CHEMICAES	AQUA NUCHAR (BULK)	90307	4,635.00	1.1083 \$	5,137
	CARBON - WESTVACO SA-20	90301	4,995.00	1.0877 \$	5,433
	CES-8105 (NALCO- 8105)	90164	2,796.00	1.8134 \$	5,070
	COPPER SULPHATE	90901	1,050.00	7.1051 \$	7,460
	MAGNAFLOC LT 7985	90161	0.00	0.0000 \$	20
	NALCO CUPROSE	90903	0.00	0.0000 \$	98
	PACL (HIGH BASICITY)	90152	0.00	0.0000 \$	5*
	SODIUM BI-SULFATE	90904	50.00	7.5433 \$	377
	SODIUM HEXAMETAPHOSPHATE	90505	26,850.00	1.0706 \$	28,746
	SODIUM HYPOCHLORITE (BULK)	90210	64,797.00	0.8421 \$	54,562
UPPER MERION RES . CHEMICALS Total			117,899.00	\$	112,166
WILLOW GROVE STORES OPERATIONS	SODIUM HYPOCHLORITE(CARBOYS)	90212	347.00	1.8383 \$	638
WILLOW GROVE STORES OPERATIONS Total			347.00	\$	638
Grand Total			9,494,518.35	\$	3,781,112

Add 3yr Avg direct purchases	323,415
Total-FTY	4,104,527
нтү	3,974,146
HEE	130.381

MANAGEMENT FEES

The following amounts summarize the Company's estimated additional annual payroll expense and the increase of the Company portion of health care premiums and pension expense of the Aqua Services, Inc. employees whose time was charged to Aqua Pennsylvania during the test year.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
Management Service Fees	9,727,357	10,286,563
HTY Payroll Annualization Increase	559,206	
FTY Payroll Increase		323,747
FTY Health Care Premium Increase		99,958
FTY Pension Contribution Increase		5,292
HTY & FTY Sundries	4,271,550	4,271,550
Total Expense Claim	\$14,558,113	\$14,987,110
Less: Amount Expended for the 12 months ended 6/30/11	\$14,017,619	\$14,017,619
Increase/(Decrease)	\$540,494	\$969,491
USE	\$540,500	\$969,500

^{*} Refer to Exhibit 2A for Details

RATE CASE EXPENSE

The estimated cost of this rate filing, as summarized below, is \$1,015,000. The Company proposes to normalize this cost over a twenty-four month period, which is consistent with the rate treatment in previous rate cases.

	Historic Test Year 6/30/2011		Future Test Year <u>6/30/2012</u>	
Engineering and Cost Allocation Legal Other Consultants Rate of Return Notices and Postage Miscellaneous	\$ 145,000 525,000 10,000 52,000 218,000 65,000 \$ 1,015,000	\$	145,000 525,000 10,000 52,000 218,000 65,000 1,015,000	
Normalization Period	24 Months	24 Months		
Annual expense on a 24 month normalized basis	\$ 507,500	\$	507,500	
Less: Amount expended for the 12 months ended 6/30/11	462,504		462,504	
Increase/(Decrease)	\$ 44,996	\$	44,996	
USE	\$ 45,000	\$	45,000	

AQUA PENNSYLVANIA, INC.

ACTIVE EMPLOYEE HEALTHCARE EXPENSE

The Company offers healthcare coverage to all full time employees. This adjustment utilizes the coverage level in effect during the test year times the 2011 actual and 2012 contract prices, less the employee co-pay.

	Historic Test Year <u>6/30/2011</u>	Future Test Year <u>6/30/2012</u>	
Medical/Prescription/Vision Life/Add LTD Dental	\$ 5,357,412 179,334 128,509 502,853 6,168,108	\$ 5,884,031 194,326 141,367 517,948 6,737,672	
Capitalized Portion Expense Claim	(1,619,571) 4,548,537	(1,769,123) 4,968,550	
Less: Amount expensed for the 12 months ended 6/30/11	4,053,333	4,053,333	
Increase/(Decrease)	495,203	915,217	
USE	495,200	915,200	

Page 42 is not being used in this exhibit.

PENSION EXPENSE

The Company's pension expense claim is based on its analysis of ERISA minimum and IRS maximum deductible pension contribution data provided by its outside actuary, Towers Perrin.

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
ERISA Minimum Pension Contribution		
Based on Towers Perrin		
2011 Actuarial Report	12,115,405	
2012 Forecast		12,115,405
IRS Maximum Deductible Pension Contribution		
Based on Towers Perrin		
2011 Actuarial Report	136,402,464	HEROPESE OCIO
2012 Forecast		136,402,464
Resulting Mid-Point Contribution - Mid-point between the		
above minimum and maximum contributions (the		
Company's past practice for selecting a contribution level)	74,258,935	74,258,935
Company's Claim		
Aqua Pennsylvania's claim based on range of actuarial results	12,200,000	12,200,000
Less: Capitalized Portion	(3,203,376)	(3,203,376)
•	8,996,624	8,996,624
Less: Amount expended for the 12 months ended June 30, 2011	7,184,333	7,184,333
Increase/(Decrease)	1,812,292	1,812,292
USE	1,812,300	1,812,300

Page 44 is not being used in this exhibit.

POST RETIREMENT BENEFITS

The following rate adjustment is based on the results of the 2011 valuation of the post retirement benefits which was performed for AP by Towers Watson. The future test year claim is based on the estimated 2012 SFAS 106 expense attributed to postretirement welfare benefits for the Pennsylvania jurisdiction. The estimated 2012 expense is included with the Company's filing as OE-14, which is the most recent actuarial report for SFAS 106, received September 2011. Included in the claim is the remainder of a twenty year amortization of the incremental SFAS 106 costs from the stub period for both AP and Consumers PA. In addition, the amortization of the AP funding deficit conforms with the Commission's 1997 Order at Docket No. R-00973952.

	Historic Test Year 6/30/2011		Future Test Year <u>6/30/2012</u>	
SFAS 106				
Annual Expense for Aqua PA Water Employees	\$	1,750,116	\$	1,991,876
Amort. of Deferred Costs (Stub Period) Funding Deficit (7/1/08 - 6/30/10) \$333,272/ 2 Capitalized Portion Expense Portion	ia	136,959 273,120 (567,206) 1,592,989		68,480 166,636 (584,745) 1,642,246
Less: Amount Expended for 12 Months Ended 6/30/11		1,584,821		1,584,821
Incremental Annual Expense	\$	8,168	\$	57,426
USE	\$	8,200	\$	57,400

Pages 46 through 59 are not being used in this exhibit.

Witness: John Spanos

AQUA PENNSYLVANIA, INC.

STATEMENT OF CALCULATED ANNUAL DEPRECIATION COMPARED WITH BOOK ANNUAL DEPRECIATION

	Historic Test Year 6/30/2011		Future Test Year 6/30/2012
Annual provision for depreciation as computed by Gannett Fleming, Inc. Valuation and Rate Division*	\$ 64,058,746	\$	68,805,557
Provision for depreciation for the 12 months ended 6/30/11 Increase/(Decrease)	\$ 61,572,513 2,486,233	\$	61,572,513 7,233,044
USE	\$ 2,486,200	\$	7,233,000

^{*} Refer to AP Statement No. 6 & Exhibit 6A Parts I & II

AQUA PENNSYLVANIA, INC.

PENNSYLVANIA PUBLIC UTILITY COMMISSION GENERAL ASSESSMENT

	ANTICIPATED ADJUSTMENT UNDER		
	PRESENT PRESENT		PROPOSED
	RATES	RATES	RATES
	6/30/11	6/30/12	6/30/12
Gross Utility Water Revenues	409,232,625	408,920,303	447,520,303
General Assessment at the rate of 0.00459234	1,879,335	1,877,901	2,055,165
Amount charged to Expense in the			
year ended June 30, 2011	1,490,758	1,490,758	
Pro-forma under present rates			1,877,901
Pro-forma Increase	388,600	387,100	177,300

OFFICE OF CONSUMER ADVOCATE GENERAL ASSESSMENT

ANTICIPATED ADJUSTMENT UNDER		
110000111		PROPOSED
		RATES
6/30/11	6/30/12	6/30/12
409,232,625	408,920,303	447,520,303
522,143	521,744	570,994
324,699	324,699	
		521,744
107.400	107.000	49,300
197,400	197,000	49,300
	PRESENT RATES 6/30/11 409,232,625 522,143	PRESENT RATES 6/30/11 6/30/12 409,232,625 408,920,303 522,143 521,744 324,699 324,699

$\frac{\text{OFFICE OF SMALL BUSINESS ADVOCATE}}{\text{GENERAL ASSESSMENT}}$

	ANTICIPATED ADJUSTMENT UNDER		
	PRESENT PRESENT		PROPOSED
	RATES	RATES	RATES
	6/30/11	6/30/12	6/30/12
	409,232,625	408,920,303	447,520,303
Gross Utility Water Revenues	409,232,023	400,920,303	, ,
General Assessment at the rate of 0.00009859	40,347	40,316	44,122
Amount charged to Expense in the year ended June 30, 2011	25,452	25,452	
Pro-forma under present rates			40,316
Pro-forma Increase	14,900	14,900	3,800

Witness: William J. Jerdon

AQUA PENNSYLVANIA, INC.

PUBLIC UTILITY REALTY TAX (PURTA)

PURTA for the future test year is based on the year 2011 tax liability. This is the latest statement that the Company has received from the Commonwealth of Pennsylvania.

	Historic Test Year 6/30/2011	Future Test Year <u>6/30/2012</u>
2011 PURTA Liability: Aqua Pennsylvania	3,609,619	3,609,619
7 iqua 1 omioyi vania	3,000,019	2,000,000
Claim	3,609,619	3,609,619
Less: Amount Expended in the		
12 Months Ended 6/30/11	4,181,529	4,181,529
Increase/(Decrease)	(571,910)	(571,910)
USE	(571,900)	(571,900)

PA CAPITAL STOCK TAX

The Pennsylvania Capital Stock Tax for the future test year is based on actual average net income for 2008 through 2010 and budgeted Net Income and Net Worth figures through December 31, 2012 and results in an adjustment of (\$415,900) as follows:

	Historic Test Year 6/30/2011	Future Test Year 6/30/2012
FACTORS		
Estimated average net income 2008 through 2012 (2007 through 2011 HTY)	\$ 84,640,045	\$ 95,644,791
Capitalized at 9.5% (a)	\$ 890,947,838	\$ 1,006,787,269
Estimated net worth	\$ 884,012,000	\$ 993,372,000
75% (b)	\$ 663,009,000	\$ 745,029,000
VALUE		
Total $((a) + (b))/2$	\$ 776,978,419	\$ 875,908,135
Less Exclusion	(160,000)	(160,000)
Capital Stock Tax Value	\$ 776,818,419	\$ 875,748,135
TAX		
Tax at 2.89 mills Tax at 1.89 mills	\$ 2,245,005	\$ 1,655,164
Tax per books for the 12 Months Ended 6/30/11	2,071,106	2,071,106
Increase/(Decrease)	\$ 173,900	\$ (415,942)
USE	173,900	(415,900)

SUI

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AQUA PENNSYLVANIA, INC. ANALYSIS OF PAYROLL TAX EXPENSE TEST YEARS ENDED 6-30-11 and 6-30-12

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	6.20% 106,800	1.45% No Limit	COMBINED	0.80% 7,000	2.79% 8,000
HISTORIC TEST YEAR - 2011 Annualized Taxes Less Capitalized Portion Tax Expensed HTY 6-30-11	2,509,978	619,812	3,129,790 822,057 2,102,334	34,165 8,974 24,188	196,684 51,660 145,655
Increase			205,400	1,004	(631)
USE	205,772				

Annualized Taxes Less Capitalized Portion Tax Expensed HTY 6-30-11	2,631,080	655,399	3,286,480 863,212 2,102,334	34,247 8,995 24,188	197,136 51,779 145,655
Increase			320,934	1,064	(298)

Witness: William J. Jerdon

AQUA PENNSYLVANIA, INC.

COMPUTATION OF CURRENT FEDERAL AND STATE INCOME TAXES UNDER PRESENT AND PROPOSED RATES

	CALCULATION OF CURRENT TAXES UNDER			
	PRESENT	PRESENT	PROPOSED	
	RATES	RATES	RATES	
	6/30/11	6/30/12	6/30/12	
Pre-tax income	170,618,376	160,206,877	198,333,677	
Adjustments to determine taxable income: Add:				
Depreciation-book basis	64,058,713	68,805,513	68,805,513	
Stock Options	469,216	328,723	328,723	
Meals and Entertainment	39,750	52,999	52,999	
Uniform Cap Basis Difference	(300,000)	(571,428)	(571,428)	
	64,267,679	68,615,807	68,615,807	
Deduct:				
Depreciation-state tax basis	78,000,000	80,948,494	80,948,494	
	78,000,000	80,948,494	80,948,494	
Pa. taxable income	156,886,055	147,874,190	186,000,990	
Pa. CNI tax @ 9.99%	15,672,900	14,772,600	18,581,500	
Sub-Total	141,213,155	133,101,590	167,419,490	
Reduced Depreciation-federal tax basis	38,500,000	100,514,871	100,514,871	
Federal taxable income	102,713,155	32,586,719	66,904,619	
Consolidated Tax Savings Adjustment	(539,292)	(539,292)	(539,292)	
Federal tax @ 35%	35,410,300	10,866,100	22,877,300	
Federal tax-deferred (see page 67 for details)	58,471,000	41,357,034	41,357,034	

Witness: William J. Jerdon

AQUA PENNSYLVANIA, INC.

$\frac{\text{COMPUTATION OF DEFERRED FEDERAL AND STATE INCOME TAXES}}{\text{UNDER PRESENT AND PROPOSED RATES}}$

	TAX BASIS	TAX DEPRECIATION	NORMALIZED DEPRECIATION	EXCESS	DEFERRED FEDERAL TAX
1970 TO 2008 VINTAGE YRS LESS: FTY PORTION OF UNIFORI LESS: FLOWBACK OF 46%-35% I			62,207,131 IFFERENCE	117,756,234	41,214,682 200,000 (57,648) 41,357,034
	A	CCUMULATED DI	EFERRED FEDERAL	TAX	
JUNE 30, 2012 BALANCE-DEPRE	CIATION D	IFFERENCES			249,067,105
JUNE 30, 2012 CIAC					(3,645,388)
FTY DEPRECIATION DIFFERENCE	CES				41,357,034
FTY CIAC				2	306,400
					287.085.151

Pages 68 through 70 are not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

INTEREST ON LONG-TERM DEBT

For the purposes of calculating long-term debt interest expense, the Company is using the pro-forma capital structure and cost rates as noted below:

	Capital Struc	ture @ 6/30/11	COST	Capital Struc	ture @ 6/30/12	COST
Capital Structure	\$	%	RATE	\$	%	RATE
Long-term Debt	791,317,233	48.55%	5.56%	874,438,000	47.02%	5.41%
Common Equity	838,566,814	51.45%	11.75%	984,770,000		11.75%
	1,629,884,047	100.00%	8.74%	1,859,208,000	100.00%	8.77%
Calculation of interest		HTY 6/30/11			FTY 6/30/12	
Original Cost Rate Base		1,700,740,471			1,858,216,823	
Applicable Percentage		48.55%			47.02%	
Applicable Portion of Rate Base		825,726,506			873,733,550	
Cost Rate		5.56%			5.41%	
Pro-Forma Interest Expense		\$45,910,394			\$47,268,985	

AQUA PENNSYLVANIA, INC.

AMORTIZATION OF DEBT DISCOUNT AND EXPENSE

Since the debt discount and expense is considered in calculating the cost rate of debt used to calculate interest on long-term debt, it should be eliminated.

Historic Test Year 6/30/2011 Future Test Year 6/30/2012

Eliminate Amortization of Debt Discount and Expense

\$ (1,045,188)

\$ (1,045,188)

AQUA PENNSYLVANIA, INC.

OTHER INTEREST CHARGES

Other Interest Charges for the year ending June 30, 2011 were principally for funds borrowed through bank loans to finance the Company's capital expenditures. The bank loans outstanding are anticipated to be refinanced with long-term debt prior to the end of the future test year. Therefore, the interest on bank loans is eliminated.

Historic Test Year 6/30/2011

Future Test Year 6/30/2012

Eliminate Other Interest Charges

\$ 265,564

\$ 265,564

AQUA PENNSYLVANIA, INC.

INTEREST DURING CONSTRUCTION

The Company eliminates interest during construction to allow for full recovery of the Company's interest expense claim (weighted cost of debt times rate base).

Historic Test Year 6/30/2011 Future Test Year 6/30/2012

Eliminate Interest During Construction

\$ 4,703,339

\$ 4,703,339

Pages 75 through 79 are not being used in this exhibit.

AQUA PENNSYLVANIA, INC.

STATEMENT OF UTILITY'S CALCULATION OF RATE OF RETURN EARNED IN THE YEAR ENDED JUNE 30, 2011 AND ANTICIPATED UNDER PRESENT AND PROPOSED RATES FOR THE TEST YEAR ENDED JUNE 30, 2012

	NET UTILITY OPERATING INCOME	VALUATION AT ORIGINAL COST	RATE OF RETURN
June 30, 2011:	144,402,792	1,858,216,823	7.77%
Anticipated June 30, 2012: Under present rates	140,676,863	1,858,216,823	7.57%
Under proposed rates	162,983,563	1,858,216,823	8.77%

RATE BASE AS OF JUNE 30, 2011 AND 2012

	REFERENCE	ORIGINAL COST 6/30/11	ORIGINAL COST 6/30/12
Utility Plant in Service NUI & White Rock Acquisition Adjustment Meribah, Marienville, Oneida Acquisition Adjustment Barrett, Hex Acres, Tambur Acquisition Adjustment Stanton, Christian Springs, Meadowcrest Acquisition Adjustment Garbush Acquisition Adjustment Lakeside Acres Acquisition Adjustment C S Water Acquisition Adjustment Country Club Estates Water Acquisition Adjustment Honesdale Water Acquisition Adjustment Clarendon Water Acquisition Adjustment Kratzerville Water Acquisitions Adjustment Washington Park and Sleepy Hollow Neg. Rate Base Adjustment Intangible Plant Non Depreciable Plant Depreciable Plant	Approved at Docket No. R-00038805 Approved at Docket No. R-00051030 Approved at Docket No. R-00051030 Approved at Docket No. R-00051030 Approved at Docket No. R-00072711 Approved at Docket No. R-2009-2132019 Depreciation Report Depreciation Report	942,131 417,573 117,840 111,836 55,449 92,325 754,162 51,772 1,445,831 191,052 53,769 (105,843) 9,100,774 20,849,692 2,480,784,966 2,514,863,327	870,121 389,735 109,984 104,380 52,219 86,920 710,016 48,741 1,369,734 180,996 50,939 (100,272) 9,101,974 21,429,390 2,730,554,052 2,764,958,928
Less Accrued Depreciation Depreciated Utility Plant	Depreciation Report	(442,225,807) 2,072,637,520	(495,268,612) 2,269,690,316
Add: Materials and Supplies Cash Working Capital-Expenses Cash Working Capital-Taxes Cash Working Capital-P/R Tax	Pg. 82 Pg. 83 Pg. 84 Pg. 84-1	5,081,559 0 0 0 0 5,081,559	5,081,559 0 0 0 0 5,081,559
Deduct: Hubbard Contract Adjustment (Net) Contributions in Aid of Constr. Customers' Advances for Constr. Deferred Income Taxes Accrued Interest	Depreciation Report Depreciation Report Pg. 67 Pg. 86	973,295 88,781,442 38,156,767 249,067,105 0 376,978,608	1,031,693 90,281,442 38,156,767 287,085,151 0 416,555,052
Rate Base		1,700,740,471	1,858,216,823

MATERIALS AND SUPPLIES

Month	Material and Supplies Balance
June-2010	3,764,553
July-2010	4,666,908
August-2010	4,460,244
September-2010	4,694,697
October-2010	4,432,217
November-2010	4,468,946
December-2010	4,309,476
January-2011	5,615,509
February-2011	5,711,802
March-2011	5,897,481
April-2011	5,824,794
May-2011	5,862,138
June-2011	6,351,505
Total	\$ 66,060,271
Average	\$ 5,081,559

AQUA PENNSYLVANIA, INC.

$\frac{\text{CASH WORKING CAPITAL REQUIREMENT}}{\text{OPERATING EXPENSES}}$

AVERAGE LAG IN RECEIPT OF REVENUES	AMOUNT	LAG IN DAYS	DOLLAR DAYS
Gross Utility Water Revenues recorded during the year ended June 30, 2011:			
Monthly	385,040,051 385,040,051	42.0	16,171,682,125 16,171,682,125
Average lag days in receipt of revenues (Dollar days / Amount)		42.0	
Deduct average lag days in payment of operating expenses		48.2	
Average lag days between payment of operating expenses and receipt of revenue		(6.2)	
ž			
WORKING CAPITAL REQUIREMENT:			
Pro-forma annual operating expenses			121,860,094
Less annual uncollectible accounts expense and o	ther non-cash items		(3,946,297)
Pro-forma annual cash expenses			117,913,796
Cash operating expenses per day		/365	323,051
Cash working capital required			(2,012,608)
USE			0 •

^{*}The Company's Lead/Lag study yielded a negative result. As a result, the Company has claimed zero cash working capital for the purposes of this case.

AQUA PENNSYLVANIA, INC.

CALCULATION OF LAG DAYS IN RECEIPT OF REVENUE

The time between rendering of a bill and receipt of payment is determined by dividing the average accounts receivable balances for the test year by the average daily billing as follows:

	MONTHLY
Average accounts receivable - year ended 6/30/11	26,195,247
Average daily billing	1,054,904_
Lag in receipt of payment	24.8
Average use period (1)	15.2
Bill issue period	2.0
Lag days in receipt of revenue	42.0

⁽¹⁾ One-half of monthly billing period.

DETERMINATION OF LAG DAYS IN PAYMENT OF EXPENSES

ITEM	AMOUNT	LAG DAYS	Ref. #	DOLLAR DAYS
Hourly Labor Non-Union Labor	17,406,430 14,522,118	7.5 11.0	(1) (2)	130,548,223 159,743,297
Management Fee	14,987,110	31.3	(3)	469,096,541
Electric Power	12,302,799	35.5	(3)	436,749,360
Water Purchased	12,431,058	40.8	(3)	507,187,171
Employee Group Insurance	4,968,550	(3.0)	(3)	(14,905,650)
Liability Insurance	4,609,386	61.2	(3)	282,094,407
SFI Postage	1,721,904	(2.4)	(4)	(4,132,569)
Pension	8,996,624	320.1	(3)	2,879,819,455
SFAS106	1,642,246	35.2	(4)	57,807,073
Other Total	24,325,572 117,913,796	32.2	(5)	783,283,409 5,687,290,719
Average Lag Days in Payment of Expenses	[48.2		

Reference:

- (1) Weekly payroll paid on Thursday for preceding weeks work.
- (2) Bi-weekly payroll paid on Thursday for the preceding two weeks work.
- (3) Calculated based on test year actual experience.
- (4) Based on normal payment schedule.
- (5) Assumes service rendered on 15th of the month, paid 10th of the following month. (same procedure as was used in prior rate cases.)

$\frac{\text{CASH WORKING CAPITAL REQUIREMENT}}{\text{TAXES}}$

	PAYABLE UNDER PROPOSED			DOLLAR
ITEM	RATES	LAG DAYS		DAYS
Public Utility Commission- General Assessment	2,055,158	(198)	(a)	(405,893,705)
OCA & SBA - General Assess.	615,151	(198)	(a)	(121,492,323)
Public Utility Realty Tax	3,609,629	55	(a)	198,529,595
Pa. Capital Stock Tax	1,655,164	81	(a)	133,902,766
Local School Tax	723,056	(106)	(a)	(76,282,381)
Local County & Municipal Tax		0	(a)	0
Pa. Income Tax	18,581,500	55	(a)	1,023,376,113
Federal Income Tax	22,877,300	59	(a)	1,348,616,835
	50,116,958			2,100,756,900
Average Lag Days in Payment of Taxes	-	41.9	•	
Average Lag Days in Receipt of Revenues		42.0		
Deduct average lag in payment of taxes		41.9	·	
Average lag days between payment of taxes and receipt of revenue		0.1	Ē	
WORKING CAPITAL REQUIREMENT				
Pro-forma annual tax expense per day		137,307		
Cash working capital required		10,985		
USE	=	Ō	*	

⁽a) The lag days are based on current tax regulation.

^{*}The Company's Lead/Lag study yielded a negative result. As a result, the Company has claimed zero cash working capital for the purposes of this case.

$\frac{\text{ESTIMATE OF CASH WORKING CAPITAL REQUIREMENT}}{\text{PAYROLL TAXES}}$

ITEM	PROPOSED RATES	LAG DAYS	DOLLAR DAYS
	I RATES	DAG DATIS	
FICA taxes: Hourly	1,138,936	8,5	9,680,955
Executive & Exempt	1,284,332	12.0	15,411,983
Federal unemployment tax	25,252	75.0	1,893,884
PA. unemployment tax	145,357	75.0	10,901,772
	2,593,876		37,888,593
Average lag days in payment of taxes		14.6	
Average lag days in receipt of revenue		42.0	
Deduct average lag in payment of taxes	L.	14.6	
Average lag days between payment of taxes			
and receipt of revenue	:::	27.4	
WORKING CAPITAL REQUIREMENT		ľ	
Pro-forma annual tax expense per day		7,107	
Cash working capital required		194,669	
USE	U.	0 *	

^{*}The Company's Lead/Lag study yielded a negative result. As a result, the Company has claimed zero cash working capital for the purposes of this case.

Page 85 is not being used in this exhibit.

ACCRUED INTEREST

AVERAGE LAG IN PAYMENT OF INTEREST	AMOUNT	DAYS DAYS	DAYS
Long Term Debt- Interest paid Semi-annually	45,768,945	91.5	4,187,858,468
PennVest-Interest paid Monthly	1,500,040 47,268,985	15.2	22,813,108 4,210,671,576
Average lag days in payment of interest (Dollar Days/Amount)		89.1	
Average lag days in receipt of revenues		42.0	
Deduct average lag in payment of interest		89.1	
Average lag days between receipt of revenue and payment of interest		(47.1)	
WORKING CAPITAL REQUIREMENT			
Pro-forma annual interest cost per day		129,504	
Cash working capital required		(6,096,916)	
USE		<u> </u>	

^{*} Because the Company is not making a claim for cash working capital, there is nothing to offset.