Eric Rvan Corporation

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Application for parties wishing to Offer, Render, Furnish or Supply Electricity or Electric Generation Services to the Public in the Commonwealth of Pennsylvania

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# <u>Exhibits</u>

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- Exhibit 2 Accounting Statements 2009 -2010
- Exhibit 3 Dun and Bradstreet rating cover sheet
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- Exhibit 5 Bank Account Statements
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# BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of The Eric Ryan Corporation, d/b/a The Eric Ryan Corporation, for approval to offer, render, furnish, or supply electricity or electric generation services as a(n) <u>broker/marketer - consultant</u> to the public in the Commonwealth of Pennsylvania (Pennsylvania).

To the Pennsylvania Public Utility Commission:

## 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/p/a), primerv address, web address, and telephone number of Applicant:

The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 <u>www.ericryan.com</u> 724-752-8900

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- b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.
- The Eric Ryan Corporation is based and incorporated in the Commonwealth of Pennsylvania.
- c. **REGULATORY CONTACT**: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

Paul Favatella, Marketing and Research Analyst The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 Direct dial phone: 724-758-2906 Fax: 724-752-8999 Email: pfavatella@ericryan.com

**d. ATTORNEY**: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

The Eric Ryan Corporation is not utilizing an attorney for this application.

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Christopher Clark, Procurement Manager The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 Direct Dial Phone: 724-758-2935 Fax: 724-752-8999 Email: <u>cclark@ericryan.com</u> Keith Venezie, CEO The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 724-752-8900 724-752-8999 kvenezie@ericryan.com

## 2. BUSINESS ENTITY FILINGS AND REGISTRATION

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а.	FICTITIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
	The Applicant will be using a fictitious name or doing business as ("d/b/a")
	Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	or ☐ <sup>×</sup> The Applicant will not be using a fictitious name.
b.	<b>BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:</b> (Select appropriate statement and provide supporting documentation. As well, understand that Domestic means being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	The Applicant is a sole proprietor.
	<ul> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> <li>C.S. §4124 relating to Department of State filing requirements.</li> </ul>
	or
	The Applicant is a:
	<ul> <li>domestic general partnership (*)</li> <li>domestic limited partnership (15 Pa. C.S. §8511)</li> <li>foreign general or limited partnership (15 Pa. C.S. §4124)</li> <li>domestic limited liability partnership (15 Pa. C.S. §8201)</li> <li>foreign limited liability general partnership (15 Pa. C.S. §8211)</li> <li>foreign limited liability limited partnership (15 Pa. C.S. §8211)</li> </ul>
	<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
	<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
	<ul> <li>Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
	<ul> <li>* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.</li> </ul>

or

x The Applicant is a:

X domestic corporation (15 Pa. C.S. §1308)

- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other (Describe):
  - Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
  - Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
  - Give name and address of officers. Keith Venezie, President; Peggy Venezie, VP; Nina Burke, Secretary-Treasurer; Mary A. DeCaria, CFO; Rebecca Hink, COO.

1 Early Street, Suite A P.O. Box 473 Ellwood City PA 16117

## 3. AFFILIATES AND PREDECESSORS

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

The Eric Ryan Corporation does not have affiliates doing business in the Commonwealth of Pennsylvania or nationwide and does not have any affiliates looking to apply to the Commonwealth to conduct business.

**b. PREDECESSORS**: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

The Eric Ryan Corporation has not operated under another name within the last five years.

## 4. **OPERATIONS**

#### a. APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)

The Applicant is presently doing business in Pennsylvania as a

- municipal electric corporation
- electric cooperative
- local gas distribution company
- provider of electric generation, transmission or distribution services
- x Other; Identify the nature of service being rendered.

Utilities and telecommunications invoice consultant

#### or

The Applicant is not presently doing business in Pennsylvania.

#### b. APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):

- Generator of electricity
- Supplier of electricity
- Aggregator engaged in the business of supplying electricity
- Broker/Marketer engaged in the business of supplying electricity services
- Lectric Cooperative and supplier of electric power

x Other (Describe): Consultant which presents purchasing options to clients whom will then decide which purchasing option best suits their requirements.

#### <u>Definitions</u>

- Supplier an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.
- Aggregator an entity that purchases electric energy and <u>takes title to electric energy</u> as an intermediary for sale to retail customers.
- Broker/Marketer an entity that acts as an intermediary in the sale and purchase of electric energy but does not take title to electric energy.
- **c. PROPOSED SERVICES:** Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.
- The Eric Ryan Corporation is a utility invoice consultant. Upon this application's approval the function
  will transform to that of a procurement consultant for its invoice audit clients. Under the direction of
  our client, we will call suppliers to price the account(s). We will then submit the information to our
  client and they will decide whom to select to provide their electrical services.

d. **PROPOSED SERVICE AREA:** Provide a list of each Electric Distribution Company for which the Applicant proposes to provide service.

Penn Power, Allegheny Power, Penelec, PPL, PECO, UGI, Duquesne Light, Met-Ed.

e. CUSTOMERS: Applicant proposes to provide services to:



- Residential Customers
- Small Commercial Customers (25 kW and Under)
- Large Commercial Customers (Over 25 kW)
- Industrial Customers
- Governmental Customers
- All of above
- Other (Describe):

### f. PROPOSED MARKETING METHOD (check all that apply)



- Internal Applicant will use its own internal resources/employees for marketing
- External EGS Applicant will contract with a PUC LICENSED EGS broker/marketer
- Affiliate Applicant will use a NON-EGS affiliate marketing company and or individuals.
  - External Third-Party Applicant will contract with a **NON-EGS** third party marketing company and or individuals
- Other (Describe):
- g. DOOR TO DOOR SALES: Will the Applicant be implementing door to door sales activities?



Yes No

If yes, will the Applicant be using a Third Party Verification procedure?

Yes No

If yes, describe the Applicant's Third Party Verification procedures.

- **h. START DATE:** Provide the approximate date the Applicant proposes to begin services within the Commonwealth.
- The Eric Ryan Corporation has been providing utility and telecommunications invoice auditing services in the Commonwealth of Pennsylvania since 1990. Upon authorization of the Commonwealth, expanded services for procurement consulting will be provided.

#### 5. <u>COMPLIANCE</u>

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

- Neither the Eric Ryan Corporation nor individuals indentified in this application has been nor is currently the defendant of a criminal or civil proceedings within the last five (5) years.
- **b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.
- c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.
- There have not been any formal customer, regulatory or prosecutor actions initiated against the Eric Ryan Corporation within the last five years.
- d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.
- Not applicable

### 6. PROOF OF SERVICE

(Example Certificate of Service is attached at Appendix C)

a.) **STATUTORY AGENCIES:** Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

b.) EDCs: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, a provide Proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows.

#### **Allegheny Power:**

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689 PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Duquesne Light: Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Met-Ed, Penelec, and Penn Power:

PPL: Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

UGI:

Legal Department First Energy 2800 Pottsville Pike Reading PA, 19612

**Citizens' Electric Company:** Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company: Wellsboro Electric Company Attn: EGS Coordination

33 Austin Street P. O. Box 138 Wellsboro, PA 16901 UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12th Street, Suite 360 Post Office Box 12677 Reading, Pa 19612-2677

**Pike County Light & Power Company:** Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

## 7. FINANCIAL FITNESS

- a. BONDING: In accordance with 66 Pa. C.S. Section 2809(c)(1)(i), the Applicant is required to file a bond or other instrument to ensure its financial responsibilities and obligations as an EGS. Therefore, the Applicant is...
  - Furnishing the **original** (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$250,000.
    - Furnishing the **original** (along with copies) of another initial security for Commission approval, to ensure financial responsibility.

x Filing for a modification to the \$250,000 requirement and furnishing the **original** (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on behalf of its customers. Further details for modification may be described as well. \* <u>see Exhibit A</u>

- At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.
- Example version of a bond and letter of credit are attached at Appendix D & E, Applicant's security
  must follow language from these examples.
- Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
     Closely held S Corp with no subsidiaries. Thought Process Enterprises and the Game Zone are a part of the Eric Ryan Corporation and operating under each of their respective names.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K). (SEC/EDGAR web addresses are sufficient)Not applicable, as financials are not published.

- Applicant's accounting statements, including balance sheet and income statements for the past two years. Attached for your review \* <u>see Exhibit B</u>
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.

#### D & B Cover sheet of report included \* see Exhibit C

- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
Insurance summary sheet attached for your review – see Exhibit D

- Audited financial statements exhibiting accounts over a minimum two year period. Financials of the Eric Ryan Corporation are not audited.
- Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness. Included for your review. \* see Exhibit E
- c. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

Nina Burke, Secretary-Treasurer The Eric Ryan Corporation 1 Early Street, Suite A / P.O. Box 473 Ellwood City PA 16117 Phone - 724-758-2923 Fax- 724-752-8999 nburke@ericryan.com

d. **TAXATION:** Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix F to this application. **see Appendix F** 

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

#### 8. <u>TECHNICAL FITNESS</u>:

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a.) EXPERIENCE, PLAN, STRUCTURE: such information may include: \* <u>see Exhibit</u> F to address the below noted bullet points of Technical Fitness
  - Applicant's previous experience in the electricity industry.
  - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.

#### \* see Exhibit G

- Type of customers and number of customers Applicant currently serves in other jurisdictions.
- Staffing structure and numbers as well as employee training commitments.

- Business plans for operations within the Commonwealth.
- Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
- Any other information appropriate to ensure the technical capabilities of the Applicant.

b.) OFFICERS: Identify Applicant's chief officers including names and their professional resumes. \* <u>see Exhibit H</u>

Keith Venezie - CEO Mary DeCaria - CFO Rebecca Hink - COO

c.) FERC FILING: Applicant has:

Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.

Received approval from FERC to be a Power Marketer at Docket or Case Number

x Not applicable – as the company is making application as a utility consultant

## 9. DISCLOSURE STATEMENT:

- a. Disclosure Statements: If proposing to serve Residential and/or Small Commercial (under 25 kW) customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application.
  - Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.

## 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- a. **PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Select only one of the following)

AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).

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AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license

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ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

**b. STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43.



- c. **REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis:
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

хD AGREED

d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.



e. ASSESSMENT: The Commission does not presently assess Electric Generation Suppliers for the purposes of recovery of regulatory expenses; see PPL Energyplus, LLC v. Commonwealth, 800 A.2d 360 (Pa. Cmwlth. 2002).

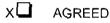


ACKNOWLEDGED

f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.



g. FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.



h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.



CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease i. doing business in Pennsylvania, 90 days prior to ceasing operations.



Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) i. requirements and the relevant contacts for each EDC, as listed at appendix J.(should this be appendix I?)



AGREED

k. FEE: The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

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PAYMENT ENCLOSED

#### 11. AFFIDAVITS

- a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found <u>at Appendix A</u>.
- b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found <u>at Appendix B</u>.

## 12. NEWSPAPER PUBLICATIONS

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Electric Generation Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	Duquesne	<u>Met</u> <u>Ed</u>	PECO	Penelec	<u>Penn</u> Power	<u>PPL</u>	<u>UGI</u>	<u>West</u> Penn	<u>Entire</u> Commonwealth
Philadelphia Daily News		x	x			x			X
Harrisburg Patriot- News		х		X		х		X	х
Scranton Times Tribune		x		x		x	x		×
Williamsport Sun Gazette				x		X		х	×
Johnstown Tribune Democrat				X				X	X
Erie Times-News				x	х				X
Pittsburgh Post-Gazette	Х				X			X	X

(Example Publication is provided at Appendix H)

#### 13. SIGNATURE

Applicant::The Eric\_Ryan/Corporation Mary A. DeCaria

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JAN 27 2012

PA PUBLIC UTILITY COMMISSION SEGRETARY'S BUREAU

Title:\_Chief Financial Officer

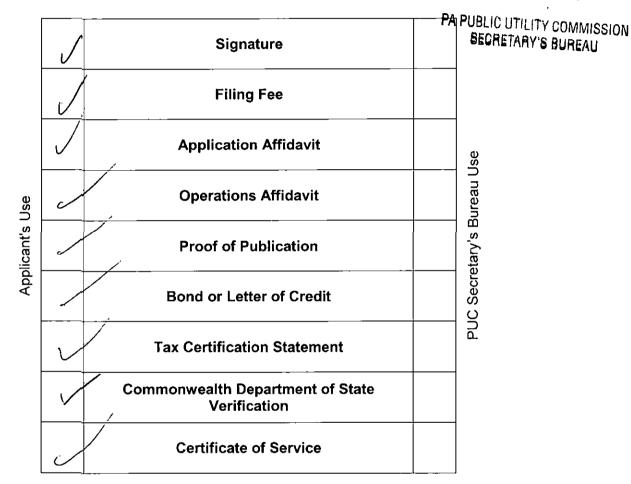
#### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

## Applicant: The Eric Ryan Corporation

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Appendix A

# **APPLICATION AFFIDAVIT**

[Commonwealth/State] of Pennsylvania:

County of Lawrence

Mary A. DeCaria, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[she-is the Chief Financial Officer of The Eric Ryan Corporation]

[That she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein The Eric Ryan Corporation has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).

That the Applicant herein; The Eric Ryan Corporation has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein The Eric Ryan Corporation acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein The Eric Ryan Corporation acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Sworn and subscribed before me this 5th day of January , 2011. 2013 M

Signature of official administering

JOID My commission expires

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL JESSICA M. LUTZ, Notary Public Ellwood City Boro., Lawrence County My Cominission Expires December 3, 2012

Signature of Affiant

PA PUBLIC UTILITY COMMISSION

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SECRETARY'S BUREAU

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Appendix B

# OPERATIONS AFFIDAVIT RECEIVED

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JAN 2 7 2012

[Commonwealth/State] of Pennsylvania :

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

County of Lawrence

Mary A. DeCaria, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[she is the Chief Financial Officer of The Eric Ryan Corporation

[That she is authorized to and does make this affidavit for said Applicant;]

That The Eric Ryan Corporation, the Applicant herein, acknowledges that The Eric Ryan Corporation may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That The Eric Ryan Corporation, the Applicant herein, asserts that [it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That the Eric Ryan Corporation, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That The Eric Ryan Corporation, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this  $5^{\text{m}}$  day of  $\sqrt{5}$ <u>, 2011</u>. 2012 (V lanuari

Signat of official administering oath

My commission expires

COMMONWEALTH OF PENNSYLVANIA

NCTARIAL SEAL JESSICA M. LUTZ, Notary Public Ellwood City Boro., Lawrence County My Commission Expires December 3, 2012 RECEIVED

JAN 2 7 2012

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### Appendix C

### Example **CERTIFICATE OF SERVICE**

On this the 29th day of November 2011. I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Electric Generation Supplier and all attachments have been served upon the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Alleghenv Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

**Regulatory Affairs** Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburgh, PA 15219

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

RECEIVED

Legal Department First Enerav 2800 Pottsville Pike Reading PA, 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P. O. Box 138 Wellsboro, PA 16901

JAN 27 2012

SECRETARY'S BUREAU

UGI Utilities, Inc. Attn: Rates Dept. - Choice Coordinator PA PUBLIC UTILITY COMMISSION ost Office Box 12677 PA PUBLIC UTILITY COMMISSION ost Office Box 12677 2525 N. 12th Street, Suite 360 Reading, Pa 19612-2677

> **Director of Customer Energy Services** Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

Mary A. DeCariá, CFO

## Appendix D Not Applicable

## **Electric Generation Supplier License Bonds**

Bonds submitted in order to satisfy the licensing process must comply with the following:

The bond in the amount of \$250,000 should name the Pennsylvania Public Utility Commission as the obligee or beneficiary, and should contain the following language:

This bond is written in accordance with Section 2809(c)(1)(i) of the Public Utility Code, 66 Pa. C.S. § 2809(c)(1)(i), to assure compliance with applicable provisions of the Public Utility Code, 66 Pa. C.S. §§101, et seq., and the rules and regulations of the Pennsylvania Public Utility Commission by the Principle as a licensed electric generation supplier; to ensure the payment of Gross Receipts Tax as required by Section 2810 of the Public Utility Code, 66 Pa. C.S. § 2810; and to ensure the supply of electricity at retail in accordance with contracts, agreements or arrangements. Payment of claims shall have the following priority: (i) The Commonwealth; (ii) Electric Distribution Companies for the reimbursement of Gross Receipts Tax; and (iii) Private individuals. Proceeds of the bond may <u>not</u> be used to pay any penalties or fines levied against the Principal for violations of the law, or for payment of any other tax obligations owed to the Commonwealth.

The original and two copies of the bond must be submitted to the Office of the Secretary, Pa. Public Utility Commission, P.O. Box 3265, Harrisburg, PA 17105-3265. The entry date of the Commission's Order will be the effective date for the license.



## JAN 27 2012

PA PUBLIC UTILITY COMMISSION SEGRETARY'S BUREAU

Appendix E
Example Letter of Credit

RECEIVED

# Not Applicable

	Not Applicable	JAN 2 7 2012
ISSUING BANK: XYZ Bank address	IRREVOCABLE STANDBY LETTER OF CREDIT	BECRETARY'S BUREAU
PLACE AND DATE OF ISSUE: Location Date	PLACE AND DATE OF EXPIRY: Expiration Date AT OUR COUNTERS	
APPLICANT:	BENEFICIARY: PENNSYLVANIA PUBLIC UTILITY P.O. BOX 3265. HARRISBURG, PA 17105-3265	COMMISSION
	AMOUNT: USD \$ UP TO AN AGGREGATE THEREO	IF
PARTIAL DRAWINGS PERMITTED	CREDIT AVAILABLE WITH: XYZ Bank Division Address	
	BY: PAYMENT AGAINST PRESENTATION OF DC DETAILED HEREIN AND DRAFTS	
	DRAWN ON: XYZ Bank Location	

LADIES/GENTLEMEN,

WE HEREBY ISSUE OUR IRREVOCABLE LETTER OF CREDIT NO. \_\_\_\_ IN YOUR FAVOR FOR THE ACCOUNT \_\_\_\_\_\_ FOR AN AGGREGATE AMOUNT UP TO USD \_\_\_\_\_\_ (\_\_\_\_\_\_\_ US DOLLARS). THIS LETTER OF CREDIT WILL EXPIRE ON \_\_\_\_\_\_.

THIS LETTER OF CREDIT IS WRITTEN IN ACCORDANCE WITH SECTION 2809 (C)(1)(I) OF THE PUBLIC UTILITY CODE, 66 PA. C.S. SECTION 2809 (C)(1)(I), AND WE ARE ADVISED THAT IT WILL ASSURE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE PUBLIC UTILITY CODE, 66 PA. C.S. SECTION 101, ET SEQ, AND THE RULES AND REGULATIONS OF THE PENNSYLVANIA PUBLIC UTILITY COMMISSION BY \_\_\_\_\_\_\_. AS A LICENSED ELECTRIC GENERATION SUPPLIER; TO ENSURE THE PAYMENT OF GROSS RECEIPTS TAX AS REQUIRED BY SECTION 2810 OF THE PUBLIC UTILITY CODE, 66 PA. C.S. SECTION 2810 AND TO ENSURE THE SUPPLY OF ELECTRICITY AT RETAIL IN ACCORDANCE WITH CONTRACTS, AGREEMENTS OR ARRANGEMENTS.

WE ARE ADVISED THAT; 1. PAYMENTS MADE PURSUANT TO THIS LETTER OF CREDIT SHALL ENSURE FIRST TO THE BENEFIT OF THE COMMONWEALTH, AND SECOND, TO ANY AND ALL RETAIL ELECTRIC GENERATION CUSTOMERS TO WHOM \_\_\_\_\_\_ MAY BE HELD LEGALLY LIABLE FOR FAILURE TO SUPPLY ELECTRIC GENERATION PURSUANT TO CONTRACT, AGREEMENTS OR ARRANGEMENTS. 2. ANY CLAIMS MADE BY THE COMMONWEALTH SHALL HAVE PRIORITY OVER CLAIMS MADE BY PRIVATE INDIVIDUALS. 3. PROCEEDS OF THE LETTER OF CREDIT MAY NOT BE USED TO PAY PENALITIES OR FINES LEVIED AGAINST \_\_\_\_\_\_ FOR VIOLATIONS OF THE LAW, OR FOR PAYMENT OF ANY OTHER OBLIGATIONS OWED TO THE COMMONWEALTH.

## Appendix E (Continued)

THE SAID AMOUNT IS AVAILABLE BY DRAFTS ON US BY THE PENNSYLVANIA PUBLIC UTILITY COMMISSION ("PUC") AT SIGHT ACCOMPANIED BY THE PUC'S LETTER REQUESTING PAYMENT UNDER THIS CREDIT AND PURPORTEDLY SIGNED BY AN OFFICER OF THE PUC. SUCH LETTER FROM THE PUC SHALL INCLUDE A STATEMENT OF THE AMOUNT OWED THE PUC AND THAT "SUCH AMOUNT IS DUE TO THE PUC PURSUANT TO THE PUBLIC UTILITY CODE, GROSS RECEIPTS TAX OR ELECTRICITY SUPPLY OBLIGATIONS OF \_\_\_\_\_\_\_ LICENSE TO OFFER, RENDER, FURNISH OR SUPPLY ELECTRICITY OR ELECTRIC GENERATION SERVICES TO THE PUBLIC IN THE COMMONWEALTH OF PENNSYLVANIA; AND, THAT \_\_\_\_\_\_ FAILED TO PAY THAT AMOUNT."

PARTIAL DRAWINGS ARE PERMITTED UNDER THIS CREDIT.

THIS LETTER OF CREDIT EXPIRES AT THIS OFFICE AT OUR CLOSE OF BUSINESS ON \_\_\_\_\_

IT IS A CONDITION OF THIS LETTER OF CREDIT THAT IT WILL BE AUTOMATICALLY EXTENDED FOR PERIODS OF ONE YEAR EACH FROM THE PRESENT OR ANY FUTURE EXPIRY DATE, UNLESS WE NOTIFY YOU IN WRITING AT LEAST 90 DAYS PRIOR TO SUCH EXPIRY DATE THAT WE ELECT NOT TO FURTHER EXTEND THIS LETTER OF CREDIT UPON RECEIPT OF SUCH NOTICE, YOU MAY DRAW ON THIS LETTER OF CREDIT, UP TO THE UNUSED BALANCE, BY PRESENTATION OF YOUR SIGHT DRAFT DRAWN ON \_\_\_\_\_Bank, \_\_\_\_Location, ON OR BEFORE THE THEN RELEVANT EXPIRY DATE.

EACH DRAFT MUST BE MARKED "DRAWN UNDER ON \_\_\_\_\_Bank, \_\_\_\_Location, LETTER OF CREDIT NUMBER

EXCEPT SO FAR AS OTHERWISE EXPRESSLY STATED HEREIN, THIS LETTER OF CREDIT IS SUBJECT TO THE "UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDITS (1993 REVISION), INTERNATIONAL CHAMBER OF COMMERCE PUBLICATION NO. 500".

WE HEREBY AGREE WITH YOU THAT YOUR DRAFTS DRAWN HEREUNDER AND IN COMPLIANCE WITH THE TERMS OF THIS LETTER OF CREDIT WILL BE DULY HONORED IF PRESENTED TO US AT OUR ADDRESS SHOWN ABOVE BEFORE OUR CLOSE OF BUSINESS ON THE ABOVE MENTIONED DATE.

AUTHORIZED SIGNATURE

AUTHORIZED SIGNATURE

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COMMONWEALTH OF PENNSYLVANIA PUBLIC UTILITY COMMISSION	TAX CERTIFICATION STATEMENT		PA PUBLIC	N <b>27</b> 2012 UTILITY COMMIS	<u>Ssion</u>
A completed Tax Certification Statement must accompany all applications for new licenses, renewals or transfers. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 81/2" x 11" paper. Type or print all information requested.					n
1. CORPORATE OR APPLICANT NAME		2. BUSINESS PHONE NO. (724)			
The Eric Ryan Corporation		CONTACT PERSON(S) FOR TA	AX ACCOUNTS:	Nina Burke	
3. TRADE/FICTITIOUS NAME (IF ANY)					
4. LICENSED ADDRESS (STREET, RU 1 Early Street, Suite A/ P.O. Box 473	JRAL ROUTE, P.O. BO	DX NO.) (POST OFFICE) Ellwood City	STATE) PA	(ZIP) 16117	
5. TYPE OF ENTITY SOLE PROPRIETO	R	DARTNERSHIP	⊠ c	ORPORATION	
6. LIST OWNER(S), GENERAL PARTNERS, OR CORP.	ORATE OFFICERS(S)				
NAME (PRINT)	······································	SOCIAL SECURITY NUMBER	R (OPTIONAL)		
Keith Venezie, CEO					
NAME (PRINT)		SOCIAL SECURITY NUMBE	R (OPTIONAL)		
Mary A. DeCaria, CFO					]
NAME (PRINT)		SOCIAL SECURITY NUMBER	R (OPTIONAL)		
Rebecca Hink, COO			-		
NAME (PRINT)	<b></b>	SOCIAL SECURITY NUMBE	R (OPTIONAL)		
			L		
NAME (PRINT)		SOCIAL SECURITY NUMBE	R (OPTIONAL)		
			L		
7. LIST THE FOLLOWING STATE & FEDERAL TAX I	DENTIFICATION NU	MBERS (ALL ITEMS A.B. & C'MUS	T BE COMPLET	ED	
Applicant must provide explanation if submitting N/A for any items Item A- Designated by the Pennsylvania Department of Revenue. Item B - Designated by the Internal Revenue Service. Item C – Designated by the Pennsylvania Department of Revenue. The Corporate Box number may also be referred to as the Corporate Account number.					
A. SALES TAX LICENSE (8 DIGITS) APPLI	CATION	C. CORPORATE BOX NUMBER	R (7 DIGITS) A	PPLICATION	
8     1     -     4     5     6     8     0     -     4			0 7		N/A
B. EMPLOYER ID (EIN) (9 DIGITS:         APPLIC           2         5         -         1         7         4         4         5         6         5	CATION DING N/A				
8. Do you have PA employees; resident or non-resident?			X YÉS	NO NO	
9. Do you own any assets or have an office in PA?			YES 🛛		
NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBLE FOR FILING TAX RETURNS         Nina Burke 7,4-758-793         OR SALES AND USE TAX					

PHONE

Telephone inquiries about this form may be directed to the Pennsylvania Department of Revenue at the following numbers: (717) 772-2673, TDD# (717) 772-2252 (Hearing Impaired Only)

# RECEIVED

## Appendix G

JAN 27 2012 Page 1 of 3

## Sample Disclosure Statement Format for Electric Generation Suppliers PA PUBLIC UTILITY COMMISSION

SECRETARY'S BUREAU

This is an agreement for electric generation service, between <u>EGS name</u> and <u>customer's name and full</u> <u>address</u>.

#### NOT APPLICABLE

#### Background

- We at <u>EGS's name</u> are licensed by the Pennsylvania Public Utility Commission to offer and supply electric generation services in Pennsylvania. Our PUC license number is <u>A-XXXX-XXXXXXX</u>.
- We set the generation prices and charges that you pay. The Public Utility Commission regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission prices and services.
- Include one of the two following options:
  - 1) You will receive a single bill from <u>billing agent name</u> that will contain <u>distribution utility name</u> charges and <u>EGS's name</u> charges.
  - 2) You will receive a separate bill from <u>EGS Name</u> for generation charges and a separate bill from <u>distribution utility name</u> for its charges.
- Right of Rescission You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure.

#### Definitions

- Generation Charge Charge for production of electricity.
- Transmission Charge Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.
- Nonbasic Charges Define each nonbasic service being offered.

#### **Terms of Service**

1. (a) Basic Service Prices - Itemize Basic Services you are billing for and their prices.

You will pay <u>EGS rate</u> per kWh for electric generation service. Suppliers are to include any variable pricing conditions and limits, if charging a variable rate.

(Note to EGS applicants: this statement should include transmission charges if applicable. Contact the electric distribution utility to determine if transmission charges are included in their price-to-compare.)

(b) Nonbasic Service Prices - Itemize Nonbasic Services you are offering and their prices.

#### 2. Length of Agreement

You will buy your electricity generation service for the above street address from <u>EGS's name</u> beginning <u>date</u> through <u>date of expiration, if any</u>.

## Appendix G (Continued)

3. Special Terms and Conditions - List and explain all that apply. Sign-up bonuses Add-ons Limited time offers Other Sales Promotions Exclusions

**4. Special Services -** *Provide explanation of price, terms and conditions, including advanced metering deployment, if applicable.* 

5. **Penalties, Fees and Exceptions -** *List any that apply including a late payment charge. The print size for this section must be larger than the print in the rest of the agreement.* 

6. **Cancellation Provisions -** This category may consist of both customer initiated cancellation provisions and supplier initiated cancellation provisions.

#### 7. Renewal Provision/Agreement Expiration/Change in Terms

If you have a fixed term agreement with us and it is approaching the expiration date **or** if we propose to change our terms of service, we will send you two advance written notices either in our bills or in separate mailings between 45 and 90 days before either the expiration date or the effective date of the changes. We will explain your options in these two advance notices.

#### 8. Dispute Procedures

Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

#### 9. Contact Information

Generation Supplier Name:	
Address:	·
Phone Number:	
Internet Address:	
Electric Distribution Company Name:	

## Appendix G (Continued)

Page 3 of 3

Provider of Last Resort Name: Address:

Phone Number:

Public Utility Commission (PUC) Address: Choice Hotline Number:

P.O. Box 3265 Harrisburg, PA 17105-3265 1-800-692-7380

\_\_\_\_\_

\_\_\_\_\_

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Universal Service Program Name:

Phone Number:

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#### The Eric Ryan Corporation Balance Sheet As of December 31, 2009



JAN 2 7 2012

# PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

	Dec 31, 09
ASSETS	
Current Assets	
Checking/Savings 1000 · Cash	
1030 · PNC Bank-Checking	19,735.54
1032 · First National Bank-Checking	1,505.36
1065 · Petty Cash	125.00
Total 1000 · Cash	21,365.90
Total Checking/Savings	21, <b>365.90</b>
Accounts Receivable	
1110 · Accounts Receivable-ERC	196,268.02
1130 · Accounts Receivable-GZ 1140 · Accounts Receivables-TPE	152,372.74 260,283.03
1190 · Notes Receivables-ke specialtie	10,000.00
Total Accounts Receivable	618,923.79
	010,923.79
Other Current Assets	
1200 · Mutual Funds 1265 · Janus/Perkins Mid Cap Fund	9,500.00
1270 · Oberweis Funds	6,260.21
1280 · CGM Funds	31,165.42
Total 1200 · Mutual Funds	46,925.63
1300 · Deposits/Utilities	123.33
1320 · Employee Advancements	2,312.00
1322 · Employees/Apparel/Purchases	56.00
1360 · Draw/Commissions	1,500.00
Total Other Current Assets	50,916.96
Total Current Assets	691,206.65
Fixed Assets	
1605 · Leasehold Improvement 1610 · Furniture and Fixtures	104,735.37
1699 Accumulated Dep - P & E	464,409.59 -405,847.16
Total Fixed Assets	163,297.80
Other Assets	
1700 · Accounts Receivable L/T	
1750 · Loan to Shareholder	29,000.00
Total 1700 · Accounts Receivable L/T	29,000.00
Total Other Assets	29,000.00
TOTAL ASSETS	883,504.45
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	117 700 00
2000 · Accounts Payable	117,729.32
Total Accounts Payable	117,729.32
Other Current Liabilities	
2020 - Commissions Payable	3,712.26
2030 · First National Bank/Note	133,494.46
2031 · First National Bank/Phone Syste	10,537.00
2033 · First National Bank/Credit Line	79,000.00
2034 · First National Bank/Server	3,036.47
2035 · Five Point/Financial Pac/Sftwre	9,956.72
2036 · FivePt/Financial Pac/HelpDesk	10,305.58
2042 · First National Bank/Energy Proj 2100 · Prevent Lichtitutes	9,178.24
2100 · Payroll Liabilities	87 484 24
2105 · Accrued Wages	87,481.21

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10/04/11 Accrual Basis

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## The Eric Ryan Corporation Balance Sheet As of December 31, 2009

	Dec 31, 09
2110 · Federal W/H	332.00
2122 · Social Security ER	370.76
2124 · Social Security EE	370.76
2126 · Medicare ER	86.71
2128 Medicare EE	86.71
2130 · FUTA	216.72
2150 · FOTA 2150 · State W/H	2,803.89
	881.69
2160 · SUTA	6.217.26
2170 · Local 2187 · LST	1.035.00
2107 · LST 2100 · Payroli Liabilities - Other	390.88
Total 2100 · Payroll Liabilities	100,273.59
2200 · *Seles Tax Payable 2300 · Other Payroll Items	9.80
2304 Aflac/Life Insurance	71.09
2306 · Cancer Insurance-Aflac	41.68
2309 · S/T Disability Insurance	55.07
2315 · PCP-Dental Insurance	331.25
2316 · PCP-Vision Insurance	9.08
2320 · PCP-Cancer insurance	42,70
2325 · PCP- Accident Insurance	89,99
	14.16
2328 · PCP-Specified Event	
2342 · Simple IRA/EE 2343 · Simple IRA/ER	4,833.75 3,553.17
Total 2300 · Other Payroll Items	9,041.94
Total Other Current Liabilities	368,546.06
Total Current Liabilities	486,275.38
Long Term Liabilities 2900 · Long Term Liabilities 2901 · Non-Current Liability-KCV	31,636.08
Total 2900 · Long Term Liabilities	31,636.08
Total Long Term Liabilities	31,636.08
Total Liabilities	517,911.46
Equity 3100 · Capital Stock 3330 · Distributions	100.00
3330 · Distributions Keith Venezie 3332 · Distributions Rental 3333 · Distributions Taxes 3330 · Distributions - Other	-794,279.07 14,397.40 -295,391.99 13,206.00
Total 3330 · Distributions	-1,062,067.66
3900 · Retained Earnings Net Income	795,946.32 631,614.33
Total Equity	365,592.99
TOTAL LIABILITIES & EQUITY	883,504.45

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10/12/11 Accrual Basis

## The Eric Ryan Corporation Profit & Loss January through December 2009

	Jan - Dec 09
Ordinary Income/Expense Income	
4100 · Sales/Consulting Income	3,702,997.04
4111 · Sales/Maintenance Energy Income	25,485,00
4120 · Sales/Services Income	16,929,66
4125 · Sales/Power Factor Savings	19,837,70
4130 · Sales/Sublet Telco Services	30,067.85
4140 · Sales/Profit Watch Support	15,717.25
4165 · Sales/Telco Service Sites incom	1,375.00
4191 · Sales/Energy Savings 4300 · Commission/Sales	8,504,90 137,006.68
Total income	3,957,921.08
Cost of Goods Sold	
6020 · Commissions/Cost of Sales	29,691.05
6040 · Equipment/Cost of Sales	-811.10
6060 · Services/Cost of Sales	180,276.64
6111 · Maintenance-Energy COS	21,517.50
6125 · Power Factor/Cost of Sales	18,640.20
6130 · Sublet/Telco Cost of Sales	
	24,867.57
6135 · Sublet/Energy Cost of Sales	-7,044.35
6140 · Profit Watch/Cost of Sales	11,820.25
6190 · Engineer/Cost of Sales	7,477.07
6191 - Energy Savings Other/COS	5,452.99
Total COGS	291,887.82
Gross Profit	3,666,033.26
Expense	
4000 · Reconciliation Discrepancies	-92.25
6999 · Uncategorized Expenses	0.00
7000 · Payroll Expenses & Benefits	
7005 · Accrued Wages	1,948.32
7010 · Gross Salaries & Wages	2,281,299.10
7011 · Comms. In Wages	-4,463.56
7020 · Social Security	133,900.71
7030 · Medicare	31,676.93
7040 · FUTA expense	4,670.83
7050 SUTA expense	20,886.81
7090 Simple IRA Expense	41,799.54
Total 7000 · Payroll Expenses & Benefits	2,511,718.68
7100 · Administrative Expenses	
7120 · Advertising	10,124.94
7133 · Auto-Maintenance/Parking	99.60
7140 · Bad Debts	19,982.38
7150 · Bank Charges	1,562.10
7160 · Buisness Travel	102,381.64
7165 · Business Meals & Entertainment	30,429.03
7166 · Capital Stock Tax	3,344.00
7172 · Computer Expense	10,475.75
7180 · Convention/Conference	8,610.51
7182 · Dept of States/Misc States	2,466.33
7185 · Depreciation	21,787.39
7189 · Document Shredding	715.50
7190 · Donation	8,505.00
7195 · Dues/Registrations/Membership	3,079.00
7200 · Fees Discount	-66.77
7205 - Finance Charge	6,332.17
7210 · Insurance-Health Care	121,659.56
7212 · Insurance-KCV Life Insurance	6,296.54
7214 · Insurance-Liability	10,946.69
7215 · Insurance-Life Insurance	2,506.30
7218 · Insurance-Workmen's Comp	3,664.64
7225 · Internet Expense	6,593.66
7235 · Legal Fees	20,959.46
1200 - Hegai Lees	20,303,40

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Accrual Basis

## The Eric Ryan Corporation Profit & Loss January through December 2009

	Jan - Dec 09
7239 · Lease/Software	0.00
7240 · Lease/Water System	699,00
7241 · Lease/Early Street	73,825.52
7242 · Lease/Server	5,515.40
7243 · Lease/Filemax	1,420.08
7245 · Lease/Scanner	9,644.32
7246 · Lease/Copier	29,738.31
7249 · Leasee-Expense	816.90
7250 · Miscellaneous	2,294.50
7260 · Office Lunch Room Expense	1,390.57
7261 - Office Snack Shack	1,745.21
7270 · Office Supplies	13,063,17 5,135,81
7272 · Office Supples/Misc	13,431.80
7290 · Postage/Shipping 7292 · Postage/POBox	294.00
7295 · Postage Meter Lease	1,015.86
7300 · Professional Developmt/Seminar	7,702.75
7302 • Professional Wednet/Seminars	0,00
7305 · Professional Services	12,300.00
7315 · QuickBooks/Payroll	1,894.77
7320 · Quality Circle Meeting Expense	19.378.34
7321 · Quality Meeting/Admin	109.74
7322 · Quality Meeting/Utility	475.46
7329 · Renovation Expense	2,419.22
7330 · Rent/Lease Rel Pty	42,000.00
7340 · R&M-equip	9,475.75
7344 · R&M-bidg	1,120.06
7345 · Service Charges	736,38
7346 · Sponsorship	3,259.00
7350 · Subcontracted Services	34,397.20
7362 - Subcontracted/Office Maint	5,130.00
7360 · Subscriptions	3,463.58
7400 · Telephone-Local	5,733.06
7410 · Telephone-Long Distance	9,205.61
7412 · Telephone-Local & Long Distance	7,926.77 14,882.65
7420 · Telephone-Cellular 7426 · TV Cable Expense	93.54
7600 · Utilities-Electric	17,105.36
7610 · Utilities-Gas	2,483.01
7620 · Utilities-Water	480.79
-	
Total 7100 · Administrative Expenses	764,258.91
Total Expense	3,275,885.34
Net Ordinary Income	390,147.92
Other Income/Expense Other Income	
8060 · Other Income	
8030 · Dividends	200.93
8065 · Misc. Income	1,064.01
8060 · Other Income - Other	203.18
Total 8060 · Other Income	1,468.12
Total Other Income	1,468.12
Other Expense	
8500 · Other Expense	
8520 · Interest	25,296.10
9000 · Temporary account	0.00
9100 · ChargeBack Expense	-265,294.96
8500 · Other Expense - Other	0.57
Total 8500 · Other Expense	-239,998.29
Total Other Expense	-239,998.29

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10/12/11 Accrual Basis

## The Eric Ryan Corporation Profit & Loss January through December 2009

	Jan - Dec 09
Net Other Income	241,486.41
Net Income	631,614.33

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## The Eric Ryan Corporation Profit & Loss

January through December 2010 Jan- Dec 10

#### Ordinary Income/Expense

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Income	
4100 · Sales/Consulting Income	1,421,165.01
4111 · Sales/Maintenance Energy Income	10,389.03
4120 · Sales/Services Income	2,785.00
4125 · Sales/Power Factor Savings	20,090.95
4128 · Sales/Procurement Services	345.00
4130 · Sales/Sublet Telco Services	20,804.60
4140 · Sales/Profit Watch Support	8,375.00
4165 · Sales/Telco Service Sites Incom	1,225.00
4191 · Sales/Energy Savings	18,434.40
4300 · Commission/Sales	
4300 · Commission/Sales - Other	92,907.71
Total 4300 · Commission/Sales	254,799.25
4350 · Sales-Agent	
Total 4350 · Sales-Agent	21,416.02
4400 · Sales-Auto Dealership	
Total 4400 · Sales-Auto Dealership	4,780.36
4500 · Sales-Broadcasting/Radio	
Total 4500 · Sales-Broadcasting/Radio	22,449.54
4600 · Sales-Depart/Retail/Wholesale	
Total 4600 · Sales-Depart/Retail/Wholesale	212,644.78
4700 · Sales-Education	
Total 4700 · Sales-Education	204,892.20
4800 · Sales-Financial Institution	
Total 4800 · Sales-Financial Institution	17,935.13
4900 · Sales-Government	
Total 4900 · Sales-Government	110 <b>,9</b> 94.54
5000 · Sales-Healthcare	
Total 5000 · Sales-Healthcare	345,280.98
5100 · Sales-Hospitality	
Total 5100 · Sales-Hospitality	1,053,811.25
5200 · Sales-Manufacturing	
Total 5200 · Sales-Manufacturing	114,112.42

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## The Eric Ryan Corporation Profit & Loss

January through December 2010

5300 · Sales-Miscellaneous	
Total 5300 · Sales-Miscellaneous	69,137.50
5400 · Sales-Non-Profit/Other	
Total 5400 · Sales-Non-Profit/Other	28,876.59
5500 · Sales-Publishing/Newspaper	
Total 5500 · Sales-Publishing/Newspaper	27,815.00
5600 · Sales-Scanning	
Total 5600 · Sales-Scanning	2,660.00
•	
Total Income	3,995,219.55
Cost of Goods Sold	
6000 · Cost of Sales-Healthcare	
Total 6000 · Cost of Sales-Healthcare	16,611.69
6020 · Commissions/Cost of Sales	7,679.98
6060 · Services/Cost of Sales	95,265.68
6100 · Cost of Sales-Hospitality	
Total 6100 · Cost of Sales-Hospitality	94,756.09
6110 · Energy-Cost of Sales	41.39
6111 · Maintenance-Energy COS	8,657.50
6125 · Power Factor/Cost of Sales	-7,605.50
6130 · Sublet/Telco Cost of Sales	16,964.22
6140 · Profit Watch/Cost of Sales	5,221.00
6191 · Energy Savings Other/COS	79.27
6200 · Cost of Sales-Manufacturing	
Total 6200 · Cost of Sales-Manufacturing	10,760.01
6300 · Cost of Sales-Miscelianeous	
Total 6300 · Cost of Sales-Miscellaneous	4,781.38
6700 · Cost of Sales-Education	
Total 6700 · Cost of Sales-Education	1,111.50
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6900 · Cost of Sales-Government	
Total 6900 · Cost of Sales-Government	9,271.46
Total COGS	263,595.67

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# The Eric Ryan Corporation Profit & Loss

January through December 2010 Dec 10

Gross Profit	3,731,623.88
Expense	
4000 · Reconciliation Discrepancies	-42.46
7000 · Payroll Expenses & Benefits	
7005 · Accrued Wages	16,196.81
7010 · Gross Salaries & Wages	2,481,005.70
7011 · Comms. in Wages	-7,718.92
7020 · Social Security	137,840.75
7030 · Medicare	34,043.68
7040 · FUTA expense	4,990.60
7050 · SUTA expense	22,131.41
7090 · Simple IRA Expense	15,108.64
7000 · Payroll Expenses & Benefits - Other	71.25
Total 7000 · Payroll Expenses & Benefits	2,703,669.92
7100 · Administrative Expenses	
7120 · Advertising	10,301.42
7132 · Auto-Lease	4,643.01
7133 · Auto-Maintenance/Parking	8,278.34
7140 · Bad Debts	15,065.27
7150 · Bank Charges	1,389.59
7152 · Bank Loan Fees	<del>6</del> ,546.45
7160 · Buisness Travel	105,107.97
7165 · Business Meals & Entertainment	30,042.81
7172 · Computer Expense	13,280.00
7174 · Consulting Expense	6,755.00
7180 · Convention/Conference	32,492.60
7182 · Dept of States/Misc States	1,906.50
7185 · Depreciation	98,213.00
7189 · Document Shredding	756.98
7190 · Donation	12,388.93
7195 · Dues/Registrations/Membership	1,419.00
7199 · Fees/Documentations	91.90
7200 · Fees Discount	-119.90
7205 · Finance Charge	8,054.32
7210 · Insurance-Health Care	134,779.66
7211 · Insurance-Dental	686.93
7212 · Insurance-KCV Life Insurance	6,728.55
7214 · Insurance-Liability	10,700.50
7215 · Insurance-Life Insurance	2,710.51
7218 · Insurance-Workmen's Comp	3,112.00
7225 · Internet Expense	3,443.44
7235 · Legal Fees	11,594.22

# The Eric Ryan Corporation Profit & Loss

January through December 2010

7240 · Lease/Water System	699.00
7241 · Lease/Early Street	88,175.52
7243 · Lease/Filemax	1,420.08
7245 · Lease/Scanner	10,180.07
7246 · Lease/Copier	37,495.32
7249 · Leasee-Expense	2,359.13
7250 · Miscellaneous	2,450.32
7260 · Office Lunch Room Expense	1,212.47
7261 · Office Snack Shack	1,805.70
7270 · Office Supplies	12,533.40
7272 · Office Supples/Misc	12,950.01
7290 · Postage/Shipping	13,330.53
7292 · Postage/POBox	308.00
7295 · Postage Meter Lease	962.48
7300 · Professional Developmt/Seminar	149.40
7305 Professional Services	9,280.00
7306 · Promotion Expense	13,636.46
7315 · QuickBooks/Payroll	1,997.02
7320 · Quality Circle Meeting Expense	,
7324 · Employees-Easter Event	363.84
7325 · Employees-Company Picnic	1,435.38
7326 · Employees-Halloween Party	200.61
7327 · Employees-Steelers Tailgate	269.63
7328 · Employees-Christmas Trip/Party	9,077.94
7320 · Quality Circle Meeting Expense - Other	6,995.41
Total 7320 · Quality Circle Meeting Expense	18,342.81
7000	43.000.00
7330 · Rent/Lease Rel Pty	42,000.00
7340 · R&M-equip	7,122.40
7344 · R&M-bldg	1,132.42
7345 · Service Charges	1,332.37
7346 · Sponsorship	884.00
7350 · Subcontracted Services	56,616.54
7352 · Subcontracted/Office Maint	5,470.00
7360 · Subscriptions	11,897.54
7375 · Taxes-Corporate	2,224.00
7412 · Telephone-Local & Long Distance	22,027.50
7420 · Telephone-Cellular	9,292.07
7426 · TV Cable Expense	53.08
7440 · Telephone-Answering Service	1,063.13
7600 · Utilities-Electric	17,637.84
7610 · Utilities-Gas	2,620.30
7620 · Utilities-Water	798.26

9:56 AM 12/08/11 Accrual Basis

## The Eric Ryan Corporation Profit & Loss

January through December 2010 Jah- Dec 10

Total Expense	3,645,455.63
Net Ordinary Income	86,168.25
Other Income/Expense	
Other Income	
8060 · Other Income	
8020 · Interest Income	35.83
8030 · Dividends	52.44
8062 · Reimbursed Wages	1,795.94
8140 · Bad Debts Recovered	1,735.44
8060 · Other Income - Other	1,884.95
Total 8060 · Other Income	5,504.60
Total Other Income	5,504.60
Other Expense	
8500 · Other Expense	
8520 · Interest	27,932.33
9000 · Temporary account	0.00
9100 · ChargeBack Expense	-202,630.89
8500 · Other Expense - Other	67.93
Total 8500 · Other Expense	-174,630.63
Total Other Expense	-174,630.63
Net Other Income	180,135.23
Net Income	266,303.48

<b>DNBi</b> Risk Manageme	nt		F	ECEIVE JAN 2 7 2012	Ð
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Chief Executive	ELLWOOD CITY,PA16117 KEITH VENEZIE,		Record Type	Number of Records	Most Filing
	CEO		Bankruptcies	0	-
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Year Started	95		Liens	0	-
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## Insurance Coverage: 2011

- Commercial General Liability
  - Each Occurrence \$2,000,000.00
  - Damage to Rented Property \$300,000.00
  - Med Exp (any one person) \$5,000.00
  - Personal & Adv. Injury \$2,000,000.00
  - General Aggregate \$4,000,000.00
  - Non-Owned Auto \$2,000,000.00



JAN 27 2012

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

- Automobile Liability (Hired and Non-Owned)
  - Combined Single Limit \$2,000,000.00
- Workers Compensation and Employers' Liability (No Proprietor/Partner/Executive Exclusions):
  - Each Accident \$1,000,000.00
  - Each Disease/Each Employee \$1,000,000.00
  - Disease Policy Limit \$1,000,000.00
- Errors and Omissions
   Limits of Liability -\$1,000,000.00 each claim; \$1,000,000.00 annual aggregate
- Umbrella Liability Insurance
  - Limits of Liability \$3,000,000.00 each occurrence: \$3,000,000.00 general aggregate

The Huntington National Bank 23 Federal Plaza West Youngstown, Ohio 44503

October 17, 2011

# RECEIVED

:

Re: The Eric Ryan Corp

JAN 2 7 2012

To Whom It May Concern

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Please be advised that the above referenced account has established a satisfactory relationship with Huntington Bank since June 2011.

Specifically, The Eric Ryan Corporation has maintained a depository account with an average high 5 figure balance. In addition, The Eric Ryan Corp. has available a Med 6 figures Line of Credit.

This Line of Credit is reviewed annually for renewal. The next renewal date is May 12, 2012. Should the borrower's overall financial condition remain favorable, a renewal of the existing line is likely to occur.

All deposits and payments have been handled as agreed and The Eric Ryan Corp. is considered to be a satisfactory account relationship.

If you should have any questions, please do not hesitate to contact my office at 724-658-4340.

Sincerely,

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Jon Kosior Vice Presidnet Business Banking

JK/cc

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# **Technical Fitness**

JAN 2 7 2012

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# Applicant's previous experience in the electricity industry COMMISSION

Experience in the electricity industry has been concentrated on the following:

- Analyze and audit all utility costs to uncover billing errors and make objective, verifiable recommendations for future cost reductions. Determine if the client qualifies for a rate schedule change that will reduce cost.
- Determine if the client qualifies for tariff riders specific to their business (or industry) that will reduce cost.
- Verify the accuracy of utility meters to insure proper billing.
- Recommend alternative utility providers offering equivalent services at reduced rates.
- Verify that the billings accurately reflect on-site equipment, or the services specified in the contract.
- Establish usage trends versus activity levels.
- Coordinate all client refunds and credits, if applicable.
- Implement and monitor all cost-saving recommendations over the contract period.
- Provide monthly reports showing the savings by utility.
- Charge fees that "share" in the savings, yet don't adversely impact client's current operating budget

# Summary and Proof of Licenses as supplier of electrical services in other states or jurisdictions

The Eric Ryan Corporation is licensed to provide similar services in:

Illinois

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• Maryland.

# Types of Customers and number of customers Applicant currently serves in other jurisdictions.

- The Eric Ryan Corporation provides utility and telecommunications bill audit services nationwide to a cross section of non residential entities, included are:
  - a. Municipal Government
  - b. County Government
  - c. Retail Industry
  - d. Transportation Companies
  - e. Manufacturing Companies
  - f. Health Care Entities
  - g. Hospitality Industry

h. Federal Government

# Staffing structure and numbers as well as employee training commitments

• The Eric Ryan Corporation maintains sufficient staff to exceed the requirements of clients who rely on analytical expertise to review invoices for accuracy and guidance to more efficient pricing structures. Currently the company maintains a staff of 97 full and part time employees. Ongoing training is conducted by audit division managers through project over sight and review.

### Business Plans for operations within the Commonwealth

• The Eric Ryan Corporation has been providing utility and telecommunications invoice auditing services since 1990. Originally as Utility Cost Cutters until 1994, then as the Eric Ryan Corporation. The company would like to be able to offer procurement consulting.

Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.

• The Eric Ryan Corporation is applying to offer consulting services within the Commonwealth to assist in the procurement of utilities. The company does not maintain membership in PJM, ECAR, MAAC or other regional reliability councils. It will not take title to electricity or make utility payments on behalf of its clients.

Any other information appropriate to ensure the technical capabilities of the Applicant.

• Not applicable

STATE OF MARYLAND



DOUGLAS R. M. NAZARIAN CHAIRMAN

COMMISSIONERS

HAROLD D. WILLIAMS SUSANNE BROGAN LAWRENCE BRENNER THERESE M. GOLDSMITH

### PUBLIC SERVICE COMMISSION

#40, 3/10/10 AM; ML#s 120471 and 121327 License Reference No.: IR-1438

March 10, 2010

Keith C. Venezie Eric Ryan Corporation I Early Street, Suite A P.O. Box 473 Ellwood City, PA 16117 RECEIVED

JAN 27 2012

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Dear Mr. Venezie:

On September 11, 2008, The Eric Ryan Corporation filed an Application for a License to supply electricity or electric generation services in Maryland under COMAR 20.51. Additional information was filed on February 2, 2010. The Company proposes to provide electricity broker services in Maryland for commercial and industrial customers with no restrictions upon the number and size of end use customers as described in the application.

After considering this matter at the March 10, 2010 Administrative Meeting, the Commission granted Eric Ryan Corporation LLC a license to supply electricity or electric generation services in Maryland in accordance with its Application (License Reference Number IR-1438). The license granted by the Commission under this Letter Order is limited solely to providing electricity broker services to commercial and industrial customers. Additionally, the Commission directed the Company to pay a civil penalty in the amount of \$100. Payment shall be made to "Maryland Public Service Commission" before April 9, 2010.

Eric Ryan Corporation is reminded that it is under a continuing obligation to notify the Commission within 30 days of any substantial changes to the information upon which the Commission relied in granting this license. A copy of the supplemental or updated information is required to be filed concurrently with the Office of People's Counsel.

By Direction of the Commission,

Terry J. Romine

Executive Secretary

TIR/gjd

e: Phil Vanderheyden, Electricity Division Paula M. Carmody, People's Counsel

 WILLIAM DONALD SCHAEFER TOWER
 6 ST. PAUL STREET
 BALTIMORE, MARYLAND 21202-6806

 410-767-8000
 •
 Toll Free: 1-800-492-0474
 •
 FAX: 410-333-6495

 MDRS:
 1-800-735-2258 (TTY/Voice)
 •
 Website: www.psc.state.ind.us/psc/

#### STATE OF ILLINOIS

#### ILLINOIS COMMERCE COMMISSION

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#### ORDER

By the Commission:

#### I. PRELIMINARY MATTERS

On February 2, 2010, The Eric Ryan Corporation ("Applicant") filed a verified application with the Illinois Commerce Commission ("Commission") requesting a certificate of service authority to operate as an agent, broker or consultant ("ABC") in Illinois pursuant to Section 16-115C of the Public Utilities Act ("Act"), 220 ILCS 5/1-101 et seq., and 83 Ill. Adm. Code 454 ("Part 454"). The Administrative Law Judge requested additional information and clarification of certain matters contained in the Application. The Applicant filed a response indicating that it is not certified in any other jurisdictions similar to the ABC certification, and that it has had no complaints filed against it for its provision of services in the electric or gas industry. Applicant requests authority to offer services as an ABC for the procurement or sale of retail electricity supply for third parties in the State of Illinois.

# II. REQUIREMENTS FOR ALL APPLICANTS UNDER SECTION 16-115C OF THE ACT

Applicant is a corporation organized under the laws of Pennsylvania and licensed to transact business in Illinois. Applicant has certified that it will comply with all applicable regulations; that it will comply with informational and reporting requirements established by Commission rule; that it will comply with informational and reporting requirements pursuant to Section 16-115C of the Act; and that it will comply with all other applicable laws, regulations, terms, and conditions required to the extent they have application to the services being offered by an ABC. Applicant has agreed to ensure that any person who acts on its behalf will comply with all applicable sections of Part 454. Applicant agrees that it will remain in compliance with the provisions of the Act and Part 454, and will ensure that authorizations received from customers, and all other applicable records are retained for a period of not less than three calendar years after the calendar year in which they were created. Applicant has agreed to adopt and follow rules and procedures to preserve the confidentiality of its customers' data.

# III. FINANCIAL, TECHNICAL, AND MANAGERIAL REQUIREMENTS OF SECTION 16-115C

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Pursuant to the requirements of Section 454.80 of Part 454, Applicant provided a surety bond in the amount of \$5,000 issued by a qualifying surety authorized to transact business in Illinois. Applicant submitted an original surety bond in satisfaction of Section 454.80.

Applicant is required by Part 454.60 to demonstrate that it meets the managerial qualifications necessary to provide services as an ABC. Applicant must further provide an organizational chart that indicates the position of persons which satisfy the managerial qualification. Applicant has demonstrated that it meets the managerial qualifications set forth in Part 454.60, as demonstrated in the attachment to the Application. The attachment also includes an exhibit containing a corporate organizational chart and identifying the persons who are being used to meet the requirements of Part 454.60(a), as well as occupational background information on the person or persons who are being used to meet the requirements of Part 454.60(a).

Applicant is required by Part 454.70 to demonstrate that it meets the technical qualifications necessary to provide services as an ABC. Applicant has demonstrated that it meets the technical qualifications set forth in Part 454.70 with the information provided, including the information included in the attachment to the Application. The attachment also includes an exhibit containing occupational background information on the person or persons who are being used to meet the requirements of Part 454.70(a).

Applicant further agrees to comply with the Code of Conduct for ABC's contained in Section 454.90.

### IV. COMMISSION CONCLUSION AND CERTIFICATE OF SERVICE AUTHORITY

The Commission has reviewed the application and attachments along with the supplementary information provided by Applicant regarding the technical and managerial requirements and all other requirements of the Act and Part 454 and finds that the Applicant sufficiently demonstrates compliance with the requirements.

The Commission concludes, therefore, that Applicant's request for a certificate of service authority to operate as an ABC in Illinois should be granted and should include the following authority:

#### CERTIFICATE OF SERVICE AUTHORITY

IT IS CERTIFIED that The Eric Ryan Corporation is granted service authority to operate as an agent, broker or consultant for the procurement or sale of retail electricity supply for third parties in the State of Illinois.

### V. FINDINGS AND ORDERING PARAGRAPHS

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The Commission, having reviewed the entire record, is of the opinion and finds that:

- (1) Applicant, The Eric Ryan Corporation, a business organized under the laws of Pennsylvania, seeks a certificate of service authority to operate as an agent, broker or consultant under Section 16-115C of the Act;
- (2) the Commission has jurisdiction over the party hereto and the subject matter hereof;
- (3) the recitals of fact and conclusions reached in the prefatory portion of this Order are supported by the record and are hereby adopted as findings of fact;
- (4) Applicant has demonstrated that it possesses sufficient financial, managerial and technical resources and abilities to provide services as an agent, broker or consultant for the procurement or sale of retail electricity supply to third parties in the State of Illinois;
- (5) Applicant has complied with Section 16-115C of the Act and Part 454; and
- (6) The Eric Ryan Corporation should be granted the certificate of service authority to operate as an agent, broker or consultant as specified in this Order.

IT IS THEREFORE ORDERED by the Illinois Commerce Commission that The Eric Ryan Corporation is hereby granted a Certificate of Service Authority authorizing it to operate as an agent, broker or consultant; said Certificate of Service Authority shall read as that set forth in Section IV of this Order.

IT IS FURTHER ORDERED that The Eric Ryan Corporation shall comply with all applicable Commission rules and orders now and as hereafter amended.

IT IS FURTHER ORDERED that, subject to the provisions of Section 10-113 of the Public Utilities Act and 83 III. Adm. Code 200.880, this Order is final; it is not subject to the Administrative Review Law.

By order of the Commission this 7<sup>th</sup> day of April, 2010.

(SIGNED) MANUEL FLORES

Acting Chairman

# RECEIVED

JAN 27 2012

# Keith C. Venezie

**Chief Executive Officer** 

# PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU



### RECORD OF PROFESSIONAL EXPERIENCE

1 Early Street Suite A

**Company Name** 

Ellwood City, PA 16117

#### EXPERIENCE

- 21 years ERC; 31 years professional
- Founder/CEO

EDUCATION Edinboro University

Pennsylvania State University

Keith Venezie is the founder of The Eric Ryan Corporation (ERC). Mr. Venezie established the business in October 1990, and incorporated in 1995. Since starting the Corporation, Mr. Venezie has grown the company into one of the largest in the country that specializes in utility and telecommunication auditing and consulting. Together with his staff, the Corporation has over 500 years of experience in this industry. Mr. Venezie has built an organization that currently services over 2500 clients in all 50 states as well as international markets such as Canada, the Caribbean, and Europe. His team of highly skilled professionals has identified over \$700 million in opportunities since the company's inception.

Mr. Venezie began his career with Electronic Data Systems (EDS) as a computer analyst. He also held various positions with fortune 500 companies as a computer programmer and telecommunications manager.

Mr. Venezie attended Edinboro University and Pennsylvania State University.

# Mary A. DeCaria

**Chief Financial Officer** 



#### **RECORD OF PROFESSIONAL EXPERIENCE Company Name** 1 Early Street Suite A Mary DeCaria joined The Eric Ryan Corporation August 2001. Ms. DeCaria Ellwood City, PA 16117 currently is the Chief Financial Officer for the Eric Ryan Corporation. Ms. DeCaria is responsible for managing the day to day work flow of the administrative group and also is assigned the task of managing all aspects of the pre and post audit process. As Chief Financial Officer, Ms. DeCaria has been instrumental in developing automated work flow programs that have increased productivity and maximized profit margins by an additional halfmillion dollars. Ms. DeCaria is also responsible for all financial matters with regard to corporate purchasing decisions. Prior to joining The Eric Ryan Corporation, Ms. DeCaria owned and managed a commercial cleaning service. As Business Owner, Ms. DeCaria was responsible for all financial aspects of the business, including accounting, bookkeeping, payables and receivables. Ms. DeCaria was also in the financial services industry.

Ms. DeCaria attended Penn State University, studying accounting and business management.

#### EXPERIENCE

- 10 years ERC; 21 years professional
- Vice President of Administration
- Manager, Administration
- Manager, Telecommunications Auditor
- Account Manager. **Telecommunications**
- Business Owner-Stanley Steemer International
- Financial Services Representative

#### EDUCATION

Pennsylvania State University Accounting/Management

Pittsburgh Beauty Academy Completed Cosmetology Management/Instructor Program

Certificates of Continuing Education in the following: Mastering QuickBooks Levels 1-2, Microsoft Office Excel Levels 1-3, Frame Relay Management Strategies, Creative and Forward-Thinking Leadership, Assertiveness Skills for Managers and Coaching and Teambuilding Skills for Managers, Leadership and Development for Women, Time Management/Setting Goals, Performance Evaluation/Motivating and Recognizing Employees





### Chief Operations Officer

#### **RECORD OF PROFESSIONAL EXPERIENCE Company Name** 1 Early Street Suite A Rebecca Hink joined The Eric Ryan Corporation in March of 1992. Ms. Hink currently holds the position as Chief Operations Officer. Ms. Hink, in her Ellwood City, PA 16117 position as Chief Operations Officer, is responsible for identifying and implementing operation products that help improving efficiency and reducing EXPERIENCE expense. 19 years ERC; 28 years professional Ms. Hink's responsibilities also include the day-to-day management of the telecommunications auditing and help desk departments, primarily focusing President, Telecommunications on new account management and management of existing clients. She Department manages the IT Department at ERC and has recently taken on the responsibility of managing the Sale Department staff. Manager, Telecommunication Department Prior to joining The Eric Ryan Corporation, Ms. Hink worked in financial Utility and Telecom Auditor management for a large commercial mortgage division in Seattle, Washington. Utility and Telecom Analyst Ms. Hink attended Spokane Falls Community College and Whitworth College, EDUCATION both located in Washington State. Spokane Falls Community College Whitworth College (Education) **Project Specific Information** Seminars/Courses: EDI Orientation - ECRC **Island Hospitality** COO/President Telecommunications Division. Provide direction to staff Survival in Telecommunications Management – Business as it relates to telecom auditing, pricing, networking and Help Desk services **Communications Review** (voice and internet). Involved in final decisions made with regards to all Understanding PBX Systems and recommendations for pricing, auditing and internet services. Technology – Business **Communications Review Apple Hospitality** Hands On T1/T3 Components and COO/President Telecommunications Division. Provide direction to staff Applications – Business as it relates to telecom auditing, pricing, networking and Help Desk services **Communications Review** (voice and internet). Involved in final decisions made with regards to all Frame Relay Management Strategies recommendations for pricing, auditing and internet services. - CEU Approved Port Authority of Allegheny County COO/President Telecommunications Division. Provide direction to staff as it relates to telecom auditing, pricing, networking and bill approval. Involved in final decisions made with regards to all recommendations for pricing, auditing and disconnect, connect or transfer of services.

• 11 <u>2</u> 81	DVERTIS	ING INVOICE/S BILL ACCOUNT NAME AN RYAN CORP Y ST X 473 STE A DD CITY, PA	STATEMEN		2548 ACCOUNT LE02 TOTAL AM SUN-GAZE 252 W FC P O BOX WILLIAMS	NUMBER 226 OUNT DUE .00 MITTANCE CTTE DURTH ST 728 SPORT P	A	LING DATE /30/11 ING PERIOD BER 2011 TE AMOUNT NCLOSED
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# Advertising Receipt

The Tribune-Democrat PO Box 340 Johnstown, PA 15907-0340

Phone: 814-532-5030 Fax: 814-532-5104

THE ERIC RYAN CORPORATION

PO BOX 473 1 EARLY STREET, SUITE A ELLWOOD CITY , PA 16117 Acct #: 11117637 Ad #: 00115938 Phone: (724)758-2906 Date: 11/01/2011 Ad taker: aa Salesperson:

#### Sort Line: PENNSYLVANIA PUBLIC UTILITY CO

Classification 105

Description	Start	Stop	Ins.	Cost/Day	Total
01 Tribune-Democrat	11/08/2011	11/08/2011	1	150.00	150.00
CF Clerical Fee					2.50
Oath Oath form for Legals					5.00

Ad Text:	Payment Reference:
PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE	THE ERIC RYAN CORPORATION CC NO. 1033 04/13 -157.5 Auth: 09237SY 130519602000
Application of The Eric Ryan Corporation (d/b/a The Eric Ryan Corporation) For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, A Marketer/Broker Engaged In The Business Of Supplying Electricity, And An Aggregator Engaged In The Business Of Supplying	Total: 157.50 Tax: 0.00
Electricity, To The Public In The Commonwealth Of Pennsylvania.	Net: 157.50 Prepaid: -157.50
The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply	Total Due 0.00

### COMMONWEALTH OF PENNSYLVANIA SS

**County of Cambria** 

# PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of the Eric Ryan Corporation (d/b/a The Eric Ryan Corporation) For Approval To Olfer, Render, Futnish Or Supply Electricity Or Electric Generation Serv-ices As A Generator And Supplier Of Electric Power, A Marketer/Broker Engaged in The Business Of Supplying, Electricity, And An Aggregator Engaged in The Business Of Supplying Electricity, To The Public In The Common-wealth Of Pennsylvania.

The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a ficense to supply electricity or electric generation services as (1) a generator and supplier of electric power, Chi a better services and supplier of electric power,

(2) a broker/marketer engaged in the business of supply-ing electricity, and (3) an aggregator engaged in the busi-ness of supplying electricity. The Eric Ryan Corporation proposes to sell electricity and related services through -out all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Competition Act.

On this 5th day of December A.D. 2011, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8,1952, of the Johnstown Tribune, established December 7,1853; and of the

Electricity Generation Customer Choice and Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical of linancial filmess off The Eric Ryan Corporation may be filed, within 15-days of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of the date of this notice with the Secretary of the PUC, of The John interested i 1 Early Street, Suite A, Ellwood Clty PA 16117 Phone 724-752-8900; FAX 724-752-8999 character G sume phonometers and the all of the allegations as to time, place and March 5, 1863, on November 8, 2011; and that the Affiant is not tising and that all of the allegations as to time, place and March 5, 1863, on November 8, 2011; and that the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and that the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and that the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and the Affiant is not the allegations as to time, place and March 5, 1863, on November 8, 2011; and the Affiant is not the allegations as to time, place and March 5, 1863, on November 8

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STATEMENT OF ADVERTISING COSTS

Sworn and Subscribed before me this 5th day of December, 2011.

Lullan

COMMONWEALTH OF PENNSYLVANIA Notarial Seal Vivian Ohs, Notary Public City of Johnstown, Cambria County My Commission Expires Dec. 6, 2012 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

0.00 Lines @ \$2.50 per line	0.00
6. Inches @ \$25.00 per inch	150.00
Notary Fee	5.00
<u>Clerical Fee</u>	2.50
Total Cost	157.50

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

#### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

for publisher of \_\_\_\_

a newspaper of general circulation, hereby acknowledges receipt of the aforesaid and publication costs and certifies that the same has been duly paid.

(Name of Newspaper)

Bv\_

			ı	ADVE	RTISING	i IN	1001	CE				Page 1		
Pittsburgh Post-Gazette Published by PG Publishing Co. ERIC RYAN CORPORATION								UMENT NUMB						
Published by PG Publishing Co. ERIC RYAN CORPORATION							ł		BILLI	G PERIOD	<u> </u>			
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#### (Under act P.L. 877 No 160. July 9,1976) The Scranton Times Commonwealth of Pennsylvania, County of Lackawanna

THE ERIC RYAN CORPORATION PAUL FAVATELLA 1 EARLY STREET - SUITE A PO BOX 473 ELLWOOD CITY PA 16117

Account # 534843 Order # 80746083 Ad Price: 232.50

Gina Krushinski

Being duly sworn according to law deposes and says that she is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

#### 11/15/2011

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Klink Khun King Al

Sworn and subscribed to before me this 15th day of November A.D., 2011

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA Notarial Seal Sharon Venturi, Notary Public City of Scranton, Lackawanna County

My Commission Expires Feb. 12, 2014 Member, Pennsylvania Association of Notaries LEGAL NOTICE

PENNSYL VANIA. PENNSYL VANIA. PUBLIC UTILITY COMMISSION Application of The Eric Ryan Corpo-ration (diva The Eric Ryan Corpo-ration for Approval To Offer, Render, Furnish Or Supply Electricity Or Elec-tic Generation Services As; Al Genera-tor And Supplier Of Electricity, Nod An Aggregator Engaged In The Business Of Supplyng Electricity, To The Public In The Commonwealth Of Pennsylva-nia.

The Eric Ryan Corporation will be The Eric Ryan Corporation will be filing an application with the Pennsyl-vania Public Utility Commission (PUC) for a license to supply electricity or electric generation. services as (1) al-generator and supplier of electric pow-er, [2]. a broker/marketer engeged in the business of supplying electricity. The business of supplying electricity. The business of supplying electricity. The Bran Corporation proposes to sell relectricity and related services throughout al of Pennsylvania under the provisions of the now Electricity. Generation Customer, Choice and Com-petition Act. **Detition** Act.

petition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this no-tice with the Secretary of the PUC, P.O. Box 3265. Harrisburg, PA 17105-3265. You should send copies of any protest to the Eric Ryan Corporation at the address listed below. The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA.16117 Phone 724-752-8900 1FAX.724-752-8999.

FAX 724-752-8999.

#### THE SCRANTON TIMES ORDER CONFIRMATION

Salesperson: VENTURI SHARON x5270	Printed at 11/02/11 10:52 by svent
Acct#: 534843 THE ERIC RYAN CORPORATION PAUL FAVATELLA 1 EARLY STREET - SUITE A PO BOX 473 ELLWOOD CITY PA 16117 Contact: Phone: (724)758-2906 Fax#: (724)758-2388 Email: pfavatella@ericryan.com Agency:	Ad#: 80746083 Status: N Start: 10/31/11 Stop: 10/31/11 Times Ord: 1 Times Run: **** 6COL 1.00 X 50.00 Words: 229 Rate: CLL Cost: 232.50 Class: X1010 LEGALS & PUBLIC NOTICES Descript: LEGAL NOTICE PENNSYLVANIA Given by: * Created: svent 10/27/11 12:57 Last Changed: svent 11/02/11 10:52
PUB ZONE ED TP START INS STOP STTT CL 3 S 10/31 STIN INTR 3 S 10/31	SMTWTFS
AUT Under this agreement rates are subject change with 30 days notice. In the ev of a cancellation before schedule completion, I understand that the rate charged will be based upon the rate for the number of insertions used.	Name (print or type)

#### LEGAL NOTICE

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PENNSYLVANIA PUBLC UTILITY COMMISSION Application of The Eric Ryan Corpo-ration (d/b/a The Eric Ryan Corpo-ration) for Approval To Olier, Render, Furnish Or Supply Electricity Or Elec-tric Generation Services As A Genera-tor And Supplier Of Electric Power, A Marketer/Broker Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylva-nia.

The Eric Ryan Corporation will be filing an application with the Pennsyl-vania Public Utility Commission (PUC) for a license to supply electricity or electric generation services as (1) a generator and supplier of electric pow-er, (2) a broker/marketer engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity, and (3) an aggregator engaged in the business of supplying electricity. The Eric Ryan Corporation proposes to sell electricity and related services throughour all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Com-patition Act. patition Act.

Patition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial funess of The Eric Ryan Corporation may be filed within 15 days of the date of this no-tice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to the Eric Ryan Corporation at the address fisted below. The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 Phone 724-752-8909 FAX 724-752-8999

#### THE SCRANTON TIMES ORDER CONFIRMATION

Salesperson: VENTURI SHARON x5270	Printed at 11/02/11 10:52 by svent
Acct#: 534843 THE ERIC RYAN CORPORATION PAUL FAVATELLA 1 EARLY STREET - SUITE A PO BOX 473 ELLWOOD CITY PA 16117 Contact: Phone: (724)758-2906 Fax#: (724)758-2388 Email: pfavatella@ericryan.com Agency:	Ad#: 80746083 Status: N Start: 10/31/11 Stop: 10/31/11 Times Ord: 1 Times Run: **** 6COL 1.00 X 50.00 Words: 229 Rate: CLL Cost: 232.50 Class: X1010 LEGALS & PUBLIC NOTICES Descript: LEGAL NOTICE PENNSYLVANIA Given by: * Created: svent 10/27/11 12:57 Last Changed: svent 11/02/11 10:52
PUB ZONE ED TP START INS STOP STTT CL 3 S 10/31 STIN INTR 3 S 10/31	SMTWTFS
AU Under this agreement rates are subject	THORIZATION

Under this agreement rates are subject to change with 30 days notice. In the event of a cancellation before schedule completion, I understand that the rate charged will be based upon the rate for the number of insertions used.

LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY COMMISSION Application of The Eric Ryan Corpo-ration (d/b/a The Eric Ryan Corpo-ration) for Approval To Olier, Render, Furnish Or Supply Electricity Or Elec-tic Generation Services As A Genera-tor And Supplier Of Electric Power, A Marketer/Broker Engaged in The Busi-ness Of Supplying Electricity, And An Aggregator Engaged in The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylva-nia. nia.

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Petition Act. The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of The Eric Ryan Corporation may be filed within 15 days of the date of this no-tice with the Secteary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265, You should send copies of any protest to the Eric Ryan Corporation at the address fitsted below. The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117 Phone 724-752-8999

Paul Favatella

Name (print or type)\_  $\cap$ TAM (signature) Namé⁄

RECEIVED

JAN 2 7 2012

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

#### STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Anna Dickerson being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

November 3, 2011

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

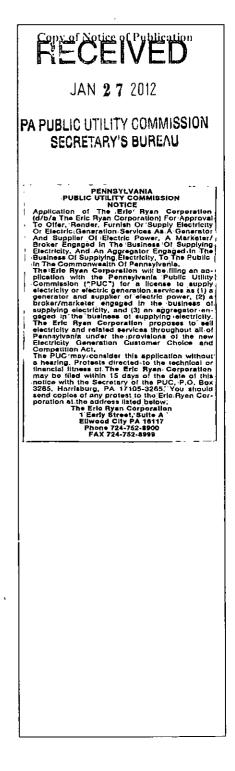
Anna dickerson

Sworn to and subscribed before me this 3<sup>rd</sup> day of November, 2011.

Mary anne

My Commission Expires:

NOTARIAL SEAL Mary Anne Logan, Notary Public City of Philadelphia, Phila, County My Commission Expires March 30, 2013



### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

#### STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Anna Dickerson being duly sworn, deposes and says that **The Philadelphia Daily News** is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

#### November 3, 2011

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

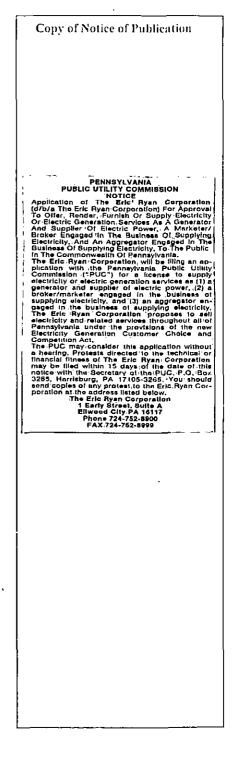
Anna dickerson

Sworn to and subscribed before me this 3<sup>rd</sup> day of November, 2011.

Mary and The

My Commission Expires:

NOTARIAL SEAL Mary Anne Logan, Notary Public City of Philadelphia, Phila, County My Commission Expires March 30, 2013



The Patriot-News Co. 2020 Technology Pkwy Suite 300 Mechanicsburg, PA 17050 Inquiries - 717-255-8213

The Patriot-News Now you know

THE ERIC RYAN CORPORATION 1 EARLY STREET SUITE A

# RECEIVED

ELLWOOD CITY

PA 16117

JAN 27 2012

### PA PUBLIC UTILITY COMMISSION Secretary's Bureau

#### THE PATRIOT NEWS THE SUNDAY PATRIOT NEWS

#### **Proof of Publication**

Under Act No. 587, Approved May 16, 1929 Commonwealth of Pennsylvania, County of Dauphin} ss

Holly Blain, being duly sworn according to law, deposes and says:

That she is a Staff Accountant of The Patriot News Co., a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with its principal office and place of business at 2020 Technology Pkwy, Suite 300, in the Township of Hampden, County of Cumberland, State of Pennsylvania, owner and publisher of The Patriot-News and The Sunday Patriot-News newspapers of general circulation, printed and published at 1900 Patriot Drive, in the City, County and State aforesaid; that The Patriot-News and The Sunday Patriot-News were established March 4th, 1854, and September 18th, 1949, respectively, and all have been continuously published ever since;

That the printed notice or publication which is securely attached hereto is exactly as printed and published in their regular daily and/or Sunday/ Community Weekly editions which appeared on the date(s) indicated below. That neither she nor said Company is interested in the subject matter of said printed notice or advertising, and that all of the allegations of this statement as to the time, place and character of publication are true; and

That she has personal knowledge of the facts aforesaid and is duly authorized and empowered to verify this statement on behalf of The Patriot-News Co. aforesaid by virtue and pursuant to a resolution unanimously passed and adopted severally by the

by virtue and pursuant to a resolution unanimously passed and adopted severally by the birectors of the said Company and subsequently duly recorded in the office for the Recording of Deeds auphin in Miscellaneous Book "M", Volume 14, Page 317.

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44	PUBLICUTILITY		
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33	265, Horrisburg, PA 171	105-3245, You -	
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	ric Ryan Corporation		
ñ	sled below.		
	The Eric Ryan (	Carrier and Carrier	
	1 Early Street		
r			
۰.	Ellwood City		
	Phone 724-7		
	FAX 72475	52-8797	

This ad # 0002177847 ran on the dates show	n below:
Hally Date	November 11, 2011
Sworn to and subscribed before me this 11 day of Novem	ber, 2011 A.D.
Mende Alde	2 KL
Notary Public	

COMMONWEALTH OF PENNSYLVANIA Notarial Seal Sherrie L. Owens, Notary Public Lower Paxton Twp., Dauphin County My Commission Expires Nov. 26, 2015 MEMBER, PENNISYLVANIA ASSOCIATION OF NOTARIES

#### No.\_\_

Term,

#### Proof of Publication of Notice in Pittsburgh Post-Gazette

Under Act No 587, Approved May 16, 1929, PL 1784, as last amended by Act No 409 of September 29, 1951

Commonwealth of Pennsylvania. County of Allegheny, ss <u>M. Goodwin</u>, being duly sworn, deposes and says that the Pittsburgh Post-Gazette, a newspaper of general circulation published in the City of Pittsburgh, County and Commonwealth aforesaid, was established in 1993 by the merging of the Pittsburgh Post-Gazette and Sun-Telegraph and The Pittsburgh Press and the Pittsburgh Post-Gazette and Sun-Telegraph was established in 1960 and the Pittsburgh Post-Gazette was established in 1927 by the merging of the Pittsburgh Post-Gazette has been regularly issued in said County and that a copy of said printed notice or publication is attached hereto exactly as the same was printed and published in the <u>regular</u> editions and issues of the said Pittsburgh Post-Gazette a newspaper of general circulation on the following dates, viz:

#### 07 of November, 2011

Affiant further deposes that he/she is an agent for the PG Publishing Company, a corporation and publisher of the Pittsburgh Post-Gazette, that, as such agent, affiant is duly authorized to verify the foregoing statement under oath, that affiant is not interested in the subject matter of the afore said notice or publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

#### COPY OF NOTICE OR PUBLICATION

COMMISSION NOTICE PG Publishing Company Sworn to and subscribed before me this day of: Application of The Eric Ryan Corporation (d/b/a The Eric Ryan Corpora-tion) For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Ser-vices AS A Generator. And Supplier Of Electric Power, A Marketer/Bro-ker Engaged in The Busi-ness Of Supplying Elec-tricity, And An Aggregator Engaged In The Business Of Supply-ing Electricity. To The Public. In The Common-wealth Of Pennsylvania. Application of The Eric November 07, 2011 COMMONWEALTH OF PENNSYLVANIA Notarial Seal Linda M. Gaermer, Notary Public City of Pittsburgh, Allegheny County My Commission Expires Jan. 31, 2015 wealth Of Pennsylvania. The Eric Ryan Corpo-ration will be dilling an application with the Pennsylvania Public Util-ty Commission ("PUC") for a license to supply electricity or electric generation services as (1) a generator and sup-piler of electric power. (2) a broker/marketer engaged in the business of supplying electricity. The Eric Ryan Corpora-tion propose to sell electricity and related services throughout auder the provisions of the new Electricity conter-tion Customer Choice and Competition Act. MEMORY, PENNSYLVANIA ASSOCIATION OF NOTABLES STATEMENT OF ADVERTISING COSTS Eric Ryan Corporation 1 EARLY ST STE A PO BOX 473 ATTN: PAUL FAVATELL ELLWOOD CITY PA 16117-0473 

 and competition Act.
 To PG Publishing Company

 The PUC may consid-der this application with-out a hearing. Protests directed to the technical or linancial fitness of the Eric Ryan Corporation
 Total

 Publisher's Receipt for Advertising Costs

 PG PUBLI notice with the secret days of the date of this send copies of any pro-been fully just to the Eric Ryan Of
 Publisher's Receipt for Advertising Costs

 NY, publisher of the Pittsburgh Post-Gazette, a newspaper of general circulation, send copies of any pro-been fully just to the Eric Ryan Of
 of the aforsaid advertising and publication costs and certifies that the same have

 Of
 The Eric Ryan.Compo-day
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 34 Boulevar, The Eric Ryan.Compo-tion
 The Eric Ryan.Compo-tion

 UI: The Eric Ryan Corpo-34 Boulcvar ration, 1 Early Street, PITTSBUR(16117, 16 Pittsburgh Post-Gazette, a Newspaper of General Circulation Waria Jucce Phone 41: Phone 724-752-8900 FAX 724-752-8999 By

I hereby certify that the foregoing is the original Proof of Publication and receipt for the Advertising costs in the subject matter of said notice.

### PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

### STATE OF PENNSYLVANIA COUNTY OF LYCOMING

tion at the address listed

The Eric Ryan Corporation 1 Early Street, Suite A Ellwood City PA 16117

balow.

SS:

<u>Bernard A. Oravec</u> Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor to the Williamsport Sun and the Gazette & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street, Williamsport, Pennsylvania, being duly sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette & Bulletin was established in 1801, since which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and published in the County of Lycoming aforesaid, and that a copy of the printed notice is attached hereto exactly as the same was printed and published in the regular editions of said Williamsport Sun-Gazette on the following dates, viz:

over leer Affiant further deposes that he is an officer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette, to verify the foregoing statement under oath and also declares that affiant is not interested in the subject matter of the aforesaid notice of publication, and that all the allegations in the foregoing statement as to time, place and character of publication are true. PENNSYLVANIA Application of The Bun A. Application of <u>Ine\_Eric</u> Application of <u>Ine\_Eric</u> Han Corporation (d/b/a TIBLEric Ryan Corpora-tion) For Approval To Ofler, Render, Furnish Or Supply Electricity Or Elec-tric-Goneration Services 64-A Generation Services SUN-GAZETTE COMPANY Sworn to and subscribed before me day of / the As-A Generator And Sup-plier Of Electric Power, A Marketer/Broker Engaged In The Business Of Supplying Electricity, And An Aggregator Engaged In The Business Of Supply-Supply-Notary Public Ing Electricity, To The Public In The Com-monwealth Of Pennsylva-NOTARIAL SEAL Nia. CATHY A. BILLEY, Notary Public The Eric Ryan Corpora-tion will be thing an appli-cation with the Pennsyl-vania Public Utility Com-City of Williamsport, Lycoming County My Commission Expires May 15, 2015 Varia Public Uluky Com-mission ("PUC") for a license to supply electrici-ly or electric generation services as (1) a genera-tor and supplier of electric STATEMENT OF ADVERTISING COSTS JAN 27 2012 power, (2) a broker / markeler angaged in the business of supplying electricity, and (3) an of supplying and (3) PUBLIC UTILITY COMMISSION aggregator engaged in the business of supplies SECRETARY'S BUREAU SECRETARY'S BUREAU publishing the notice attached electricity. The Eric Ryan Corporation proposes to sell electricity and related hereto on the above state dates......\$278. Services inroughout all un Pennsylvania under the provisions of the new Electricity Generation Customer Choice and services throughout all of Probated same..... Total..... Competition Act. The PUC may consider ISHER'S RECEIPT FOR ADVERTISING COSTS. this application without a THE SUN-G to the technical or finan-clai liness of the Eric Y hereby acknowledges receipt of the aforesaid advertising and publication costs and certifies Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105 3265 You should as e been fully paid. SUN-GAZETTE COMPANY 3265. You should send copies of any protest to the Eric Ryan Corpora-BY Bernard A. Oravec

No.

OATH of PUBLICATION Τn THE ERIE TIMES-NEWS

COMBINATION EDITION

THE ERIC RYAN CORPORATION 1 EARLY ST SUITE A ELLWOOD CITY PA 16117

REFERENCE: L0005361 2020784 PUC NOTICE

STATE OF PENNSYLVANIA) COUNTY OF ERIE SS:

Rosanne Cheeseman being duly sworn, deposes and says that she is the Publisher of the Times Publishing Company, which publishes: the Erie Times-News, established October 2,2000, a daily newspaper of general circulation, successor, | by consolidation, of the Morning News, established January 1957, and the Erie Daily Times, established April 1888, daily' newspapers of general circulation and published at Erie, Erie County, Pennsylvania, and that the notice of which the attached is a copy published, in the regular editions of said newspaper of the dates referred to below. Affiant further deposes that she is duly authorized by the TIMES PUBLISHING COMPANY, publisher of The Erie Times-News to verify the foregoing statement under oath, and affiant is not! interested in the subject matter of the aforesaid | notice or advertisement, and that all allegations in the forgoing statement as to time, place and character of publication are true.

PUBLISHED ON: 11/03

TOTAL COST: 294.00 FILED ON: 11/03/11 AD SPACE: 7.000 INCHI

Scribed before me Sworn to and this OSAN Affi ant COMMONWEALTH OF PENNSYLVANIA Notarial Seal Laurene A. Daugherty, Notary Public City of Erle, Erle County My Commission Expires Nov. 5, 2013 Member, Pennsylvania Association of Notaries

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

RECEIVED

JAN 27 2012

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

NOTICE Application of <u>The Eric Ryan Corporation</u> (d/b/a The Eric Ryan Corporation) For Approval to Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, A Marketer/Broker Engaged in The Business Of Supplying Electricity, And An Aggregator Engaged in The Business Of Supplying Electricity, To The Public In The Business Of Supplying Electricity, To The Public In The Business Of Supplying Electricity, To The Public in The Commonwealth Of Pennsylvania. The Eric Ryan Corporation will be filing an application with the Pennsylvania Public Utility for electric generation services as (1) a generator and Supplier of electricity. The Eric Ryan Corporation proposes to sell electricity and related services throughout all of Pennsylvania under the provisions of the new Electricity Generation Customer Choice and Commition Add the new Electricity Generation Customer Choice and Competition Act.

Competition Act. The PUC may consider this application without a hearing. Protests directed to the technical or linancial liness of The Eric Ryan Corporation may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to the Eric Ryan Corporation at the address listed below.

The Eric Ryan Corporation 1/Early Street, Suite A Ellwood City, PA 16117 Phone 724-752-8900 FAX 724-752-8999



### Corporations

Online Services | Corporations | Forms | Contact Corporations | Business Services

Search By Business Name By Business Entity ID Verify Verify Certification Online Orders Bagiatar for Option	Business Er Histo Date: 10/11/2011 (Select the link a the Business Er Histor	<b>bry</b> above to view ntity's Filing	
Register for Online Orders Order Good Standing Order Certified Documents Order Business List My Images Search for Images	Business Name History	- · · · · · · · · · · · · · · · · · · ·	-
	Name THE ERIC RYAN CORPORATION	Name Type Current Name	_
	Business Corporation - Domes Entity Number: Status:	Active	EIVED
	Entity Creation Date: State of Business.: Registered Office Address:	PA JAN 1 Early Street Ellwood City PA 16117 PA PUBLIC UTI Lawrence	<b>2 7</b> 2012
	Mailing Address: Officers Name: Title: Address:	No Address	-
	Name: Title: Address:	KEITH VENEZIE Treasurer 1 EARLY STREET PO BOX ELLWOOD CITY PA 16117-37	



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	E. Business-stock (15 Pa.C.S.	<u> </u>	Manne	jement (15 Pa.C.)	S. § 2702)	•	
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	• •	DSCB:15-1306/2102	/2303/2702/2903/3	101/7102A (Rev	91)		, , ,
	roclations) the undersigned, de	siring to incorporate	<del>уулар Сокроже</del>	r profit hereby, si	tate(s) that:		الد موانده الدي و المراجعة على و ويونيا مواني و المراجع
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)SCB:15-1306/2102/2303/2702/2903/3101/7102A (Rev 91)-2

: Additional provisions of the articles, II any, attach an 8 1/2 x 11 sheet.

- Statutory close corporation only: Neither the corporation nor any shareholder shall make an offering of any of its shares of any class that would constitute a "public offering" within the meaning of the Securities Act of 1933 (15 U.S.C. § 77a et seq.).
- . Cooperative corporations only: (Complete and strike out inapplicable term) The common bond of membership among its members/shareholders is: \_\_\_\_\_\_N/A\_\_\_\_\_

I TESTIMONY WHEREOF, the Incorporator(s) has (have) signed these Articles of Incorporation this 23 day of

ctober (Signature)

(Signature)

R18194

Department of the Treasury Internal Revenue Service PHILADELPHIA, PA 19255

Date of this notice:			
Date of this notice: Taxpayer Identifying	NumberNOV. 28	1994	•
Form:	Tax Period:	25	1744565

For assistance you may call us at:

412-281-0112 LOCAL PITT. 1-800-829-1040 OTHER P/ OTHER PA

ERIC RYAN CORPORATION % KEITH C VENEZIE P0 BOX 473 ELLWOOD CITY PA 16117-0473730

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Or you may write to us at the address shown at the left. If you write, be sure to attach the bottom part of this notice.

#### ACKNOWLEDGEMENT OF RECEIPT FORM 2553 ELECTION BY A SMALL BUSINESS CORPORATION

THIS NOTICE IS AN ACKNOWLEDGEMENT THAT YOUR FORM 2553, ELECTION BY A SMALL BUSINESS CORPORATION, FOR THE CORPORATION NAMED ABOVE HAS BEEN RECEIVED BY THE PHILADELPHIA SERVICE CENTER.

THIS IS NOT A NOTIFICATION OF YOUR STATUS AS A S-CORPORATION. WHEN YOUR ELECTION IS REVIEWED AND A DETERMINATION IS MADE YOU WILL RECEIVE A NOTICE OF ACCEPTANCE OR DENIAL OF YOUR ELECTION. UNTIL SUCH TIME AS YOU RECEIVE THE NOTICE OF ACCEPTANCE, YOU ARE CONSIDERED A CORPORATION AND SHOULD FILE FORM 1120, U.S. CORPORATION INCOME TAX RETURN OR FORM 1120-A, U.S. CORPORATION SHORT-FORM INCOME TAX RETURN, WHEN DUE.

IF YOU HAVE FILED A COMPLETED FORM 2553, YOU SHOULD RECEIVE NOTIFICATION OF YOUR STATUS AS AN S-CORPORATION WITHIN 45 DAYS FROM THE DATE OF THIS NOTICE. IF YOU DO NOT HEAR FROM US AT THE CLOSE OF THIS PERIOD, YOU MAY WRITE TO US AT THE ADDRESS SHOWN ABOVE. IF YOU PREFER, YOU MAY CALL US AT THE IRS TELEPHONE NUMBER LISTED IN YOUR LOCAL DIRECTORY. AN EMPLOYEE THERE MAY BE ABLE TO HELP YOU, HOWEVER, THE OFFICE AT THE ADDRESS SHOWN ON THIS NOTICE IS MOST FAMILIAR WITH YOUR CASE.

IF YOU WRITE TO US, PLEASE PROVIDE YOUR TELEPHONE NUMBER AND THE MOST CONVENIENT TIME For us to call so we can contact you to resolve your inquiry. Please return the bottom part of this notice to help us identify your case.

THANK YOU FOR YOUR COOPERATION.

To make sure that IRS employees give courteous responses and correct information to taxpayers, a second IRS employee sometimes listens in or telephone calls. Overlay 5 Form 8489 (Rev. 8-9"

Keep this part for your records

Return this portion to us with your inquiry or with your check if you have a balance due.

Your	tele	phone numb	e
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Best time to call

251744565 WD

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INTERNAL REVENUE SERVICE PHILADELPHIA, PA 19255

ERIC RYAN CORPORATION % Keith C Venezie Po Box 473 ELLWOOD CITY PA 16117-0473730

	DOCKETING STATEMENT DSCB:15-134A (Rev 91)	BUREAU USE ONLY:
	DEPARTMENTS OF STATE AND REVENUE	Dept. of State Entity Number
•'-	FILING FEE: NONE	Rovonue Box Number
		Filing PeriodDate 3 4 5
	· · · ·	SICRoport Code
	This form <i>(IIIe in triplicate)</i> and all accompanying documents shall be mailed COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU P.O. BOX 8722 HARRISBURG, PA 17105-8722	to:
I	Check proper box:	
		Pa, Business-Management 🦳 Pa, Professional
	Pa. Business-statutory close Pa. Business-cooperative	Pa: Nonprofil-stock Pa. Nonprofil-nonstock
	Foreign-business Foreign-nonprofit	Motor Vehilole for Hire Insurance
	Foreign-Oertifloate of Authority to D/B/A	
	Corporation registering as a result of (check box):	
-	x. Incorporation (Pa.)	
• • •,	Authorization of a foreign corporation Division	Summary of Record
	1. Name of corporation: <u>The Eric Ryan Corporation</u>	
2	2. Location of (a) initial registered office in Pennsylvania or (b) the name and	t county of the commercial registered office provider:
2		
2	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and</li> <li>(a)512_Lawrenge_Avenue, BL1wood_O1by, PA</li> <li>Number and Street/PD number and Box</li> <li>(b) c/o:</li> </ul>	LG11.7 State ZIp code County
2	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and (a)512_Lawsence Avenue, BL1wood_G16y, PA Number and Street/RD number and Box City</li> <li>(b) c/o:</li></ul>	LGLL7 State Zlp code County Oounty
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3	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and (a)512_Lawrence Avenue, BL1wood G107, PA Number and Street/RD number and Box City</li> <li>(b) c/o:</li></ul>	Lowrence       State     Zlp code     County       Oounty     Oounty
3	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and <ul> <li>(a) <u>512 Lawrence Avenue</u>, <u>BL1wood Gtby</u></li> <li>(b) c/o: <u>City</u></li> <li>(b) c/o: <u>City</u></li> <li>(b) c/o: <u>PA</u></li> <li>(c) commercial registered office provider</li> </ul> </li> <li>3. State or Country of Incorporation: <u>PA</u></li> <li>4. Spector <u>25-1744565</u></li> </ul>	1.6.1.1.7       Lowrence         State       Zlp code       County         Oounty       Oounty       Oounty         Sifled effective date, if applicable:       1/1/95         of this application date:       Aud.t.t.ng
3	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and (a)512_Lawsence Avenue, BL1wood G167, PA Number and Street/RD number and Box City</li> <li>(b) c/o:</li></ul>	1.6.1.1.7       Lowrence         State       Zlp code       County         Oounty       Oounty       Oounty         Sifled effective date, if applicable:       1/1/95         of this application date:       Aud.t.t.ng
3 6	<ul> <li>2. Location of (a) Initial registered office in Pennsylvania or (b) the name and</li> <li>(a)</li></ul>	1611.7     Lawrence       State     Zlp code     County       Oounty     Oounty       Dified effective date, if applicable:     1/1/95       of this application date:    Aud.t.t.ing       r_commore.t.al/government-and
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3 6	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and (a) <u>512 Lawrence Avenue</u>, <u>BL1wood G167</u>, <u>PA</u> Number and Street/PD number and Box City</li> <li>(b) c/o: <u>City</u></li> <li>(b) c/o: <u>PA</u></li> <li>(c) Name of commercial registered office provider</li> <li>3. State or Country of incorporation: <u>PA</u></li> <li>4. Spec</li> <li>5. Federal identification Number: <u>25-1744565</u></li> <li>6. Describe principal Pennsylvania activity to be engaged in, within one year <u>11t11ity/Te1ephone and Tax b1111ngs fo</u></li> <li>1. Names, residences and social security numbers of the ohiel executive office Name</li> <li>Address</li> </ul>	1.6.1.1.7       Lowrerice         State       Zlp code       County         Oounty       Oounty         of this application date:       1/1/95         Y       Gommors 1.21/gover hment to and         Cer, secretary and treasurer:       Social Security #
3 6	<ul> <li>2. Location of (a) initial registered office in Pennsylvania or (b) the name and (a) <u>513 Lawrence Avenue</u>, <u>BLiweed</u>. <u>Givy</u>, <u>PA</u> Number and Street/RD number and Box City</li> <li>(b) c/o: <u>City</u></li> <li>(b) c/o: <u>PA</u></li> <li>(c) Answer of commercial registered office provider</li> <li>3. State or Country of Incorporation: <u>PA</u></li> <li>4. Speces</li> <li>5. Federal identification Number: <u>25-1744565</u></li> <li>6. Describe principal Pennsylvania activity to be engaged in, within one year</li> <li><u>Litiy/Telephone and Tax billings fo</u></li> <li><u>industrial accoupts</u></li> <li>Names, residences and social security numbers of the chief executive office Name</li> <li><u>Address</u></li> <li><u>Keith Venezie</u> <u>305 Orchatd Avenue</u></li> </ul>	Low Perice       State     Zlp code       Oounty       Oounty       Of this application date:       Auditing       Commonal in a polication date:       Auditing       Commonal in a polication date:       Commonal in a polication
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513       Lityrance       Avanue       E11wood       Gityrance       Lityrance       L	98	CB.15-134A (Rev 91)-2
Number and Biteot/PD number and Bex       City       State       Zip Code         Mailing address if different than #8 (Location where correspondence, tax raport form, etc. are to be sent);       P.O	8-	Location of principal place of business:
P.O. Rox 473       R11wood_City. PA16117		513 Lawrence Avenue Ellwood Ciby, PA 16117 Number and Street/FID number and Box Cily State Zip Code
Number and StreeVRD number and Box       City       State       Zip Code         Act of General Assembly or authority under which you are organized or incorporated (Full citation of statute or other authority; attach a separate shuel if more space is required):       GAA_ACL_OF_LAGE       GENEA_ACL_OF_LAGE         Date and state of incorporation or organization (foreign corporation only):       M/A       M/A         Date business stended in Pennsylvania (foreign corporation only):       M/A         is the corporation authorized to issue capital stock?       X YES       NO         Corporation's fiscal year ands;       Dagement shall be deemed to have been executed by the individual who executed the accompanying submittal. See 18 Pa.C.S. \$4994 along to uneworm falsification to authorities).         Instructions for Completion of Form:         A separate completed set of copies of this form shall be submitted for each envils or registration resulting from the transaction.         The Bureau of Corporation Taxes in the Pennsylvania Department of Revenue should be notified of any address changes. Notification should be ease to the Processing Division, Bureau of Corporation, Bureau of Co	).	Mailing address if different than #8 (Location where correspondence, tax report form, etc. are to be sent):
Act of General Assembly or authority under which you are organized or incorporated (Full citation of statute or other authority; attach a separate sheet if more space is required):		P.O. Box 473 Ellwood City, PA 16117
separate sheet if more space is required):       GAA_Act:_of_LQRB         Date and state of incorporation or organization (foreign corporation only):       N/A         Date business started in Pennsylvania (foreign corporation only):       N/A         Date business started in Pennsylvania (foreign corporation only):       N/A         the corporation authorized to leave capital stock?       X YES       NO         Corporation's fiscal year ends:       December 31         This statement shall be deemed to have been executed by the individual who executed the accompanying submittal. See 18 Pa.C.S. \$4904 aling to uneworn fabilification to authorities).         Instructions for Completion of Form:         A separate completed set of copies of this form shall be submitted for each entily or registration resulting from the transaction.         The Bureau of Corporation Texes in the Penneylvania Department of Revenue should be notified of any address changes. Notification should be sent to the Proceeding Division, Bureau of Corporation Texes, Pa. Department, of Revenue, Depl. 280705, Harrisburg, PA 17128-0705.         All Pennsylvania corporate tax reports, except those for motor vehicle for hire, must be filled with the Commonwealth on the same fiscal basis as filed with the U.S. government. Motor vehicle for hire, i.e., gross receipts tax reports, must be filled on a celender year basis only.         The disclosure of the social security numbers of the corporate of the corpora		Number and StreeVAD number and Box City State Zip Code
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Date business started in Pennsylvanta (foreign corporation only):		<u></u>
Is the corporation authorized to issue capital stock? X YES	1.	Date and state of Incorporation or organization (foreign corporation only):
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From: (724) 758-2926 Mary DeCaria THE ERIC RYAN CORPORATION 1 EARLY STREET SUITE A

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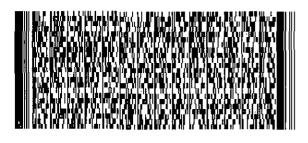
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