



Ms. Rosemary Chiavetta, Secretary
Pennsylvania Public Utility Commission
P.O. Box 3262
Harrisburg, PA 17105-3265

February 3, 2012

CC: Mr. Ralph Wax
Bureau of Technical Utility Service

RE: **Docket #A-2011-2276675**
National1 Energy, LLC – application for Broker License

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2012 FEB 13 AM 9:33
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Dear Ms. Chiavetta,

We are in receipt of your letter dated January 26, 2012 and wish to respectfully submit the following information for your clarification and review. For ease of understanding, we will address each item in your Data Requests enclosure in the same numerical order provided in your letter.

- 1) National1 Energy, LLC is an experienced direct sales organization. We engage, train and certify independent contractors for the purpose of enrolling commercial energy customers for supply contracts on behalf of licensed Energy Retailers in de-regulated markets.
 - a) Telga Corporation provides corporate management and back office support for National1 Energy. National1 Energy, LLC is however, a stand-alone entity and neither Telga Corporation nor Tecomax, LLC will provide marketing services for National1 Energy, LLC.
 - b) Telga Corporation nor Tecomax, LLC will provide marketing services for National1 Energy, LLC.
 - c) Box 4(f) was marked incorrectly on the application. The correct selection should have been "Option 1 – Internal – Applicant will use its own internal resources for marketing". There will be no third-party marketer of National1 Energy, LLC services.
- 2) Telga Corporation is a closely held private concern. There is no parent entity for Telga Corporation.
- 3) List of Officers and Principal owners of National1 Energy:

Stephane Bitton	President	69% ownership
Deborah James	Vice-President	30% ownership
B1 Holdings, LLC	Partner	1% ownership



**National1
Energy, LLC**

- 4) 2011 Profit and Loss Statement attached (see Appendix 1).
- 5) Letter of reference from Chase bank for National1 Energy attached (see Appendix 2)
- 6) The advertising grid provided in section 12 of the application lists the service territories covered by each publication. We specifically chose the 3 publications we provided because they cover all 8 territories. It is not our intention at this time to operate in the UGI territory. We therefore respectfully submit we have covered all areas as required and ask the PUC to consider the costs associated with advertising in 7 papers as unnecessary for the purpose intended.

As requested, please find this information provided above in accordance with 52Pa Code 1.36, and with the following statement of compliance:

I, Stephane Bitton, hereby state that the facts above set forth are true and correct to the best of my knowledge, information, and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa.C.S.4904 (relating to unsworn falsification to authorities).

Please direct any further correspondence regarding this matter to me for immediate action. Thank you for your consideration of our application. We look forward to a successful partnership with the Pennsylvania Public Utility Commission.

Signed,

Mr. Stephane Bitton
President
National1 Energy, LLC

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Bank of America
Customer Service & Support
P.O. Box 25118
Tampa, FL 33622

02/08/2012

NATIONAL ENERGY LLC
2701 E PRESIDENT GEORGE BUSH HWY STE 200
PLANO TX 75074-3731

Account Number Ending In 2135

Dear Bank of America Customer:

Thank you for contacting Customer Service & Support.

In reply to your request our records indicate the above referenced account has been open and active since November 30, 2007.

We value your business and want to provide the best service. Please call (800)432-1000 toll free to speak with a Customer Service & Support associate if we may be of additional assistance.

Thank you for banking with Bank of America.

Bank of America
Customer Service and Support

Confirmation Number: 1281-547092467

Member FDIC

4:14 PM
02/07/12
Accrual Basis

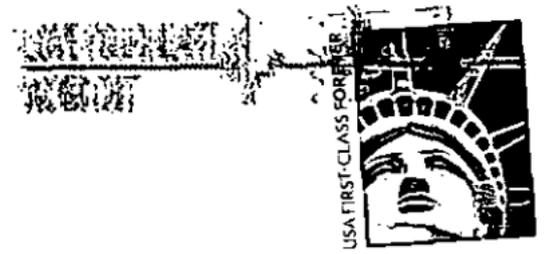
National1 Energy LLC
Profit & Loss
January through December 2011

	<u>Jan - Dec 11</u>
Ordinary Income/Expense	
Income	
110.01- Income - Green Mountain	1,045,057.49
110.03 - Income - Star Tex	95,417.71
110.04 - Income - Reliant	23,175.00
110.05 - Income CNE - Res	2,402,354.55
110.06 - Income Champion	2,335.39
110.06 - Income CNE- Com	48,660.30
nt identified income	<u>-58,956.65</u>
Total Income	3,558,043.79
Cost of Goods Sold	
512.00 - Commissions	1,810,682.03
Total COGS	<u>1,810,682.03</u>
Gross Profit	1,747,361.76
Expense	
226.00 - Child Support	1,316.52
505.00 - Advertising	131,976.54
512.00 - RESIDENTIAL Commission	125,926.84
565.00 - Office Supplies	51,887.57
568.00 - Travel	27,052.48
711.00 - Auto - Gas	5,068.66
734.00 - Computers and Internet	649.44
735.00 - Consulting	17,880.28
736.00 - Contract Labor	1,561.17
760.00 - Recruiting	19,566.28
761.00 - Meals and Entertainmen	6,789.48
783.00 - Insuance	4,519.66
800.00 - Licenses, Permits	6,546.20
818.00 - Postage	8,177.31
819.00 - Professional Fee	1,610.00
822.00 - Rent	62,199.76
835.00 - Staff Leasing "Tecomax	120,000.00
835.00 - Staff Leasing "Telga"	160,000.00
849.00 - Bank Service Charge	823.85
865.00 - Telephone	6,004.93
876.00 - Cleaning	3,900.00
989.00 - nt identified expenses	<u>13,108.26</u>
Total Expense	<u>776,565.23</u>
Net Ordinary Income	<u>970,796.53</u>
Net income	<u><u>970,796.53</u></u>

National Energy, LLC
2701 E. President George Bush Hwy.
Suite 210
Plano, TX 75074



NORTH TEXAS PSDC
MAILS TO GO
NO PERIODIC FEE



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Ms. ROSEMARY CHIAVETTA, SECRETARY
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. Box 3262
HARRISBURG, PA 17105-3265

17105326565



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