



Jay L. Kooper Director of Regulatory Affairs Energy Marketing

April 23, 2012

VIA OVERNIGHT MAIL Hon. Rosemary Chiavetta Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street Harrisburg, PA 17120

> RE: Hess Corporation Electric Generation Supplier License A-110005 Electric Choice Annual Report - 2012

Dear Secretary Chiavetta:

Pursuant to 52 Pa Code §§ 54.201 *et seq.*, enclosed please find Hess Corporation's ("Hess") Electric Generation Supplier Annual Report for calendar year 2011 (non-residential only as Hess does not serve residential customers). In order to assist with our record keeping, please file stamp the enclosed copy and return it to me in the enclosed self-addressed stamped envelope included for that purpose.

If you have any questions, please do not hesitate to contact me at (732) 750-7048. Thank you for your attention to this matter,

Sincerely,

on

Jay L. Kooper Director of Regulatory Affairs

Enclosures

cc (via e-mail): Chuck Covage (Bureau of CEEP)



APR 23 2012

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Hess Corporation 1 Hess Plaza Woodbridge, NJ 07095 Tel: 732.750.7048 Fax: 732.750.6670 jkooper@hess.com

## Form 5. Pennsylvania Retail Electricity Choice Activity Report: Electric Generation Supplier (EGS) Store y The Parallel Classifications

Reporting Feriod Date. Sandary 1 - December 31, 2011			SAL SIG	
Data from EGS: Confidential	Small	Medium	Large	Total V
	Non-Residential	Non-Residential	Non-Residential	
1. Total Number of Customer Accounts Served §54.203 (a)(4)(i)	68	349	334	751
2. Number of Customer Accounts- Flat Rate* §54.203 (a)(4)(ii)	20	260	299	579
3. Number of Customer Accounts- Seasonal Rates* §54.203 (a)(4)(iii)	0	0	0	č
Seasonal rates differ in summer/non-summer.		·		
4. Number of Customer Accounts- Time of Use Rates* §54.203 (a)(4)(iv)	0	0	0	C
A retail customer account that is charged a rate that changes at different times of the day or night, o	r at different times during	a 24 hour period or 7 c	lay period but not as	
frequently as each hour to reflect the costs of serving the customer during different time periods.				
5. Number of Customer Accounts-Hybrid Rate Schedule*§54.203 (a)(4)(v)	48	89	35	172
Includes any pricing arrangement which incorporates hourly rates and block rates.				
6. Number of Customer Accounts-Other Categories*	0	0	0	
(Do not include Customers in #2-5 or #8.) Please Specify:				
7a.Number of Customer Accounts in #2-6 on 1 year fixed term contract	20	218	280	518
7b.Number of Customer Accounts in #2-6 on 2 year fixed term contract	48	125	47	220
7c.Number of Customer Accounts in #2-6 on 3 year fixed term contract	0	6	7	13
8.Number of Customer Accounts- Hourly/Real Time Rates*§54.203 (a)(4)(xi)	0	0	0	C
Includes any pricing arrangement based on hourly or daily energy prices. Example: LMP based rate	or rate based on prior-day	announced price.		<u> </u>
9a. Number of Customer Accounts-Mandatory Curtailable §54.203 (a)(4)(viii)	0	0	0	C
9b. Number of Customer Accounts-Voluntary Curtailable §54.203 (a)(4)(ix)	0	0	0.	
10. Number of Customer Accounts- Green Power §54.203 (a)(4)(vii)	0	Ö	0	
Defined as electric supply that has been promoted as having greater than required renewable conten	t & exceeds existing mini	mum renewable conter	nt	
requirements for retail power. Products offered to customer when customer requests specialized services	vice.			
11. Number of Customer Accounts-Supplier Billing §54.203 (a)(4)(x)	· 19	171	218	408
Includes all customers who are not billed by the utility for the supplier's services. Includes customers	billed by a billing service	other than the utility.		
12. Number of Customer Accounts- Auto Payment §54.203 (a)(4)(x)	2	10	3	15
Includes customers indicated in #11 who are billed automatically on credit cards or other automatic p	ayment arrangement. (i.e	e. bank transfer)		
13. Number of Customer Accounts- Budget Billing §54.203 (a)(4)(x)	0	0	0	
t De Mich Include A Customer Under Mere Then 4 Date Schedule in #2 6 P.0		·		

\* Do Not Include A Customer Under More Than 1 Rate Schedule in #2-6 & 8.

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Note: Items # 7a,b,c-- Number of fixed term customer accounts by length of the original primary contract, specifying length in number of years.

## Form 5 Attachment

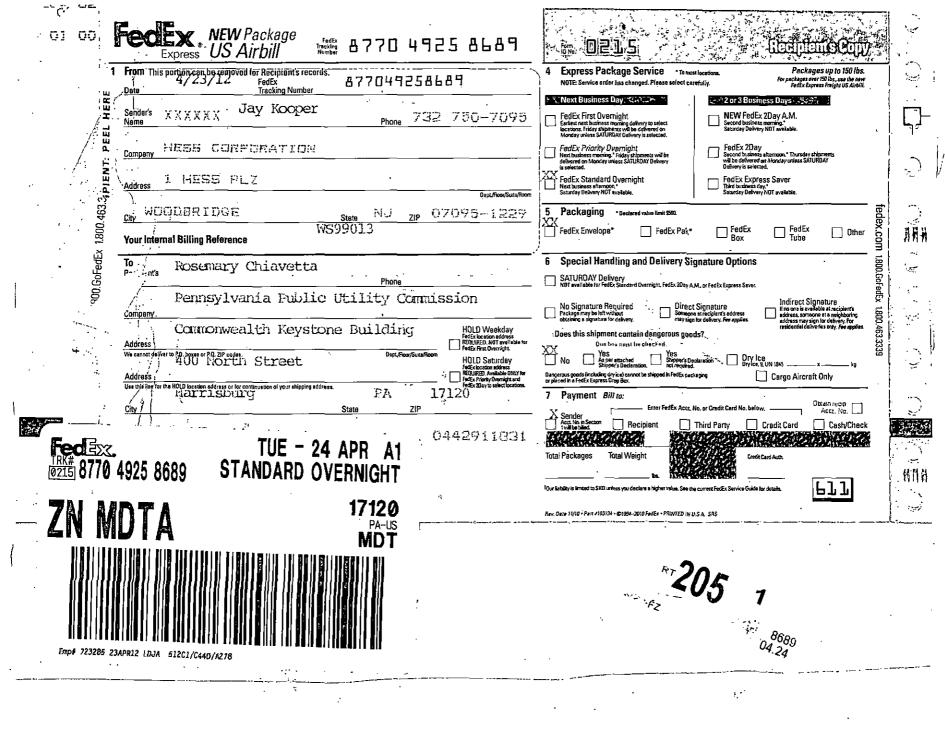
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**Classification Definitions** 

Classifications	Criteria for Inclusion in Classification		
Small Non-Residential	0 to 120,450 kWh annual usage (25 kW * %55 load factor * 8760 hours in the year)		
Medium Non-Residential	120,451 to 2,409,000 kWh annual usage (500kW * 55%load factor * 8760 hours in the year)		
Large Non-Residential	2,409,001 kWh annual usage and greater		



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