



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P. O. BOX 3265, HARRISBURG, Pa. 17120

July 17, 1987

IN REPLY PLEASE
REFER TO OUR FILE

William A. Gray
Attorney at Law
2310 Grant Building
Pittsburgh, PA 15219

In re: A-00106205, F. 1, Am-A

Application of Bulk, Inc.

Dear Mr. Gray:

The above referenced application has been assigned for review without an oral hearing. In order to reach a determination on the application, you are being requested to file verified statements in accordance with 52 Pa. Code §3.381(e)(1). You will be required to file:

- A. VERIFIED STATEMENT OF APPLICANT.
- B. VERIFIED STATEMENTS IN SUPPORT OF APPLICATION.

The verified statements should be in paragraph form. Each heading contained in the attached minimum outline should be a separate section or paragraph.

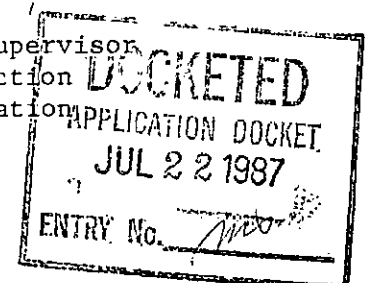
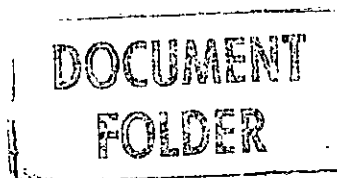
You are being granted an initial thirty (30) days to file verified statements. They will be due on or before August 17, 1987.

If additional time is required, it may be requested by telephone but should be followed in writing with the reasons for the extension stated.

Questions about your application should be directed to William P. Hoshour 717-787-5513.

Very truly yours,

By William P. Hoshour
For Peter S. Marzolf, Supervisor
Technical Review Section
Bureau of Transportation



7
0

LAW OFFICES

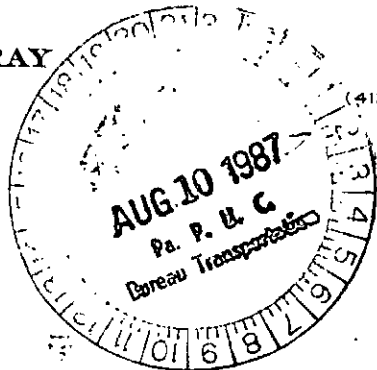
VUONO, LAVELLE & GRAY

2310 GRANT BUILDING
PITTSBURGH, PA. 15219

(412) 471-1800

JOHN A. VUONO
WILLIAM J. LAVELLE
WILLIAM A. GRAY
MARK T. VUONO
RICHARD R. WILSON
DENNIS J. KUSTURISS

August 7, 1987



Re: Application of Bulk, Inc.
Docket No. A-00106205, F.1, Am-A
Our File 3116-3

RECEIVED

AUG 10 1987

SECRETARYS OFFICE
Public Utility Commission

Mr. Jerry Rich, Secretary
Pennsylvania Public Utility Commission
North Office Building
P.O. Box 3265
Harrisburg, PA 17120

Dear Mr. Rich:

We enclose for filing with the Commission the signed original and two copies of Applicant's Verified Statement in connection with the above-captioned application proceeding.

Please acknowledge receipt and filing of the enclosed on the duplicate copy of this letter of transmittal and return it to us in the stamped, self-addressed envelope provided.

Very truly yours,

VUONO, LAVELLE & GRAY

William A. Gray

cas

Enclosures

cc: Bulk, Inc.

**DOCUMENT
FOLDER**

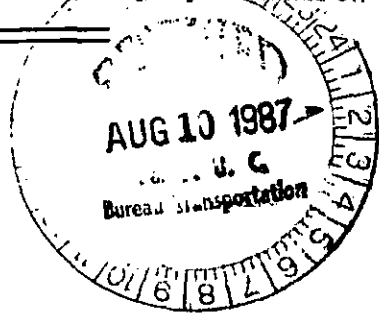
ORIGINAL

RECEIVED

AUG 10 1987

**BEFORE THE
Pennsylvania Public Utility Commission**

SECRETARY'S OFFICE
Public Utility Commission



DOCKET NO. A-00106205, F.1, Am-A
BULK, INC.

APPLICANT'S VERIFIED STATEMENT

WILLIAM A. GRAY, ESQ.
Attorney for Applicant

Of Counsel:
VUONO, LAVELLE & GRAY
2310 Grant Building
Pittsburgh, Pennsylvania 15219
Due Date: August 17, 1987

**DOCUMENT
FOLDER**

DOCKETED
APPLICATION DOCKET
AUG 10 1987
ENTRY No. *ms*

Before the
PENNSYLVANIA PUBLIC UTILITY COMMISSION

DOCKET NO. A-00106205, F.1, Am-A
BULK, INC.

APPLICANT'S VERIFIED STATEMENT

I. STATEMENT OF THE CASE

By application published in the Pennsylvania Bulletin on June 20, 1987, Bulk, Inc. (Bulk or applicant) seeks authority to operate as a contract carrier, transporting:

Property, for Conversion Systems, Inc., between points in Pennsylvania.

No protests were filed to this application. Since the application is unopposed, it has been assigned for review without an oral hearing.

Applicant now submits its verified statement in support of the application.

II. VERIFIED STATEMENT OF EARL D. WOOD
ON BEHALF OF BULK, INC.

1. Legal Name and Domicile of Carrier.

Applicant is Bulk, Inc. (Bulk or applicant), a corporation with its principal place of business located at P.O. Box 494, Council Bluffs, Iowa 51502.

2. Identity and Qualifications of Testifying Witness.

My name is Earl D. Wood and I am President of applicant. In my position, I am directly involved in all aspects of the transportation business, including the daily operations of the business. As a result of my experience with the applicant, I am thoroughly familiar with its overall operations, facilities and authority. I have been authorized to submit this statement in support of the application of Bulk.

3. Affiliation With Other Carriers.

Bulk is a wholly-owned subsidiary of Leasco, Inc., which is a wholly-owned subsidiary of Herman Bros., Inc., which has contract carrier authority from this Commission at Docket No. A-00100840.

4. Authority Sought.

The authority sought is as follows:

Property, for Conversion Systems, Inc., between points in Pennsylvania.

5. General Scope of Present Regulated Operations.

Applicant is a motor contract carrier holding authority from this Commission at Docket No. A-00106205. Attached to my statement as Appendix 1 is a copy of applicant's PUC operating authority, which authorizes service for Lehigh Portland Cement Company.

This application seeks authority to provide a contract carrier service to Conversion Systems, Inc.

6. Duplicating Authority Resulting From Grant of Application.

There will not be any duplicating authority resulting from a grant of this application.

7. Dual Operations Resulting From Grant of Application.

There will not be any dual operations resulting from a grant of this application.

8. Pertinent Terminal Facilities and Communications Network.

Bulk has a terminal facility in Pennsylvania located in Northampton, PA.

Bulk operates under a central dispatch procedure and has outbound WATS service in addition to a normal telephone system and a telex system.

9. Description of Equipment.

Applicant's fleet of equipment consists of 36 power units and 36 trailer units. All of this equipment is owned by Leasco,

Inc. and leased to Bulk. This equipment is not presently being utilized to full capacity.

If this application is granted, Bulk will provide to the supporting shipper whatever equipment is required to meet its needs. It is anticipated that approximately 5 power units and 5 trailers will be required to provide the involved service.

10. Safety Program and Compliance With DOT Safety Requirements.

Bulk's safety and maintenance program requires regular inspection of Bulk's vehicles.

Bulk is familiar with the safety regulations of both federal and state agencies and attempts to remain in compliance with all such regulations. It keeps its drivers and other personnel familiar with the changes in the law and regulations.

Bulk's safety program has shown good results and, to the best of my knowledge, Bulk is in compliance with all safety regulations.

11. Service Now Provided to Supporting Shipper.

Bulk does not presently provide intrastate service to the supporting shipper. Bulk does provide interstate service to the supporting shipper.

12. Description of Service Proposed.

The service to be provided to the supporting shipper will be highly specialized in many respects. For example, the drivers must be specially trained in a sophisticated manner to

handle the involved shipments, which are transported in bulk pneumatic tankers.

Bulk's service will be available to the supporting shipper whenever it is required. The supporting shipper sometimes requires service at other-than-normal business hours, including Saturdays, Sundays and holidays throughout the year, in its normal course of operation.

13. Financial Data.

There is attached to my statement as Appendix 2 1986 year-end financial statements for Bulk. Appendix 2 shows that Bulk is in sound financial condition and is capable of providing the proposed service.

14. Feasibility of Operation.

The supporting shipper has advised us that it will have a reasonably well-balanced operation.

There should not be any significant deadheading of equipment involved in this operation and there should not be any adverse effect on the quality of the human environment.

15. Any Other Information.

Bulk has the necessary experience to provide the specialized contract carrier service required by the supporting shipper. Bulk is familiar with the transportation requirements of the supporting shipper and will have no problems providing service to the supporting shipper.

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, PA 17120

Application of Bulk, Inc., a
corporation of the State of Nebraska,
for the right to begin to transport, as
a contract carrier, by motor vehicle,
cement, for Lehigh Portland Cement
Company, from its facilities located in
the township of West Manchester, York
County, to points in Pennsylvania, and
vice versa.

A-00106205

O R D E R

In accordance with the provisions of Act 294 of 1978 (66 Pa. C.S. §332(h)), the decision of Administrative Law Judge John K. Clements dated January 6, 1986 has become final without further Commission action; THEREFORE,

IT IS ORDERED:

1. That the application of Bulk, Inc., for a contract carrier permit be granted issuing the following rights:

To transport as a contract carrier, by motor vehicle, Cement, for Lehigh Portland Cement Company, from its facilities located in the township of West Manchester, York County, to points in Pennsylvania, and vice versa.

Subject to the following condition:

That no right, power or privilege is granted to transport cement in bulk and/or by the use of special equipment, to or from the facilities of New Enterprise Stone and Lime Co., except for the transportation of white cement to the facilities of New Enterprise Stone and Lime Co., in the Borough of New Holland, Lancaster County.

2. That upon compliance with the requirements of the Pennsylvania Public Utility Code and the rules and regulations of the Commission relating

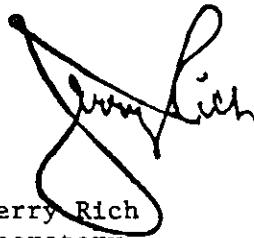
to the filing of evidence of insurance and the filing of a schedule of minimum rates and charges in accordance with 66 Pa. C.S.A. §2506, a permit issue evidencing the Commission's approval of the right to operate as above determined.

3. That the issuance of the permit is subject to the Applicant filing an acceptable contract with the Commission in accordance with 66 Pa. C.S.A. §2506 and 52 Pa. Code §31.45.

4. That in the event Applicant has not, on or before 60 days from the date of service of this order, complied with the requirements set forth above, the application shall be dismissed without further proceedings.

5. That the authority granted herein, to the extent that it duplicates authority now held or subsequently granted to the Applicant, shall not be construed as conferring more than one operating right.

BY THE COMMISSION

A handwritten signature in black ink, appearing to read "Jerry Rich", is written over a circular stamp or seal that is mostly obscured by the signature.

Jerry Rich
Secretary

(SEAL)

ORDER ENTERED: **FEB 25 1986**

BULK, INC.
BALANCE SHEET
December 27, 1986

ASSETS

CURRENT ASSETS:

CASH		\$ 1,078
ACCOUNTS RECEIVABLE		4,029
OPERATING MATERIAL AND SUPPLIES		6,760
PREPAID EXPENSES		834
ADVANCE DUE FROM PARENT CORPORATION		<u>41,216</u>

TOTAL CURRENT ASSETS \$ 53,917

PROPERTY AND EQUIPMENT, AT COST:

SHOP AND SERVICE EQUIPMENT	29,476	
FURNITURE AND FIXTURES	<u>1,466</u>	
TOTAL	30,942	
ACCUMULATED DEPRECIATION	<u>11,206</u>	<u>19,736</u>

\$ 73,651

=====

LIABILITIES & STOCKHOLDERS' EQUITY

CURRENT LIABILITIES:

ACCOUNTS PAYABLE		\$ 3,106
ACCRUED LIABILITIES		<u>344</u>

TOTAL CURRENT LIABILITIES \$ 3,450

STOCKHOLDER'S EQUITY

COMMON STOCK	\$15,000	
RETAINED EARNINGS	<u>55,201</u>	<u>70,201</u>

TOTAL LIABILITIES AND EQUITY \$ 73,651

=====

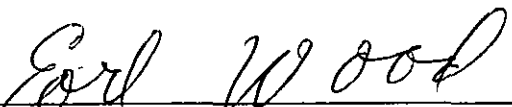
BULK, INC.
STATEMENT OF OPERATIONS
FOR THE YEAR ENDED
DECEMBER 31, 1984

OPERATING REVENUES	\$2,457,953
OPERATING EXPENSES:	
MAINTENANCE	95,975
TRANSPORTATION	1,789,431
INSURANCE AND SAFETY	150,474
ADMINISTRATION	22,010
DEPRECIATION	7,778
TAXES	13,732
OVERHEAD CHARGES	<u>117,146</u>
TOTAL	\$2,196,546
OPERATING INCOME	261,407
OTHER INCOME (EXPENSES)	<u>(132)</u>
NET INCOME BEFORE TAXES	261,275
PROVISION FOR INCOME TAXES	<u>113,000</u>
NET INCOME	\$ 148,275 =====
MILES TRAVELED	1,762,586 =====

AFFIDAVIT

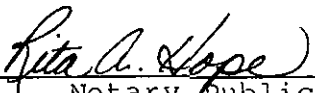
STATE OF ~~XXXXX~~ NEBRASKA)
) ss:
COUNTY OF DOUGLAS)

Earl D. Wood, President of Bulk, Inc., being duly sworn according to law, deposes and states that he has read the foregoing Verified Statement, knows the contents thereof, and that the same are true as stated.



Earl D. Wood

Sworn to and subscribed
before me this 5th day
of August, 1987.



Notary Public

My commission expires:



III. CONCLUSION

In view of the foregoing statement submitted in support of the application, Bulk, Inc. respectfully requests that the Commission grant the application in its entirety.

Respectfully submitted,

VUONO, LAVELLE & GRAY



William A. Gray
Attorney for BULK, INC.,
Applicant

VUONO, LAVELLE & GRAY
2310 Grant Building
Pittsburgh, PA 15219
Of Counsel

Due Date: August 17, 1987





COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P. O. BOX 3265, HARRISBURG, Pa. 17120

August 12, 1987

IN REPLY PLEASE
REFER TO OUR FILE

William A. Gray
Attorney at Law
2310 Grant Building
Pittsburgh, PA 15219

In re: A-00106205, F. 1, Am-A - Application of Bulk, Inc.

Dear Mr. Gray:

We have received the verified statements filed in the above referenced proceeding.

The record will be reviewed and will be put before the Commission for its decision. You will be notified of the Commission's action.

Very truly yours,

By William P. Hoshour
For Peter S. Marzolf, Supervisor
Technical Review Section
Bureau of Transportation

