

Table 4: Program Summaries

Notes:

- o Includes only savings from measures installed and operable between June 1, 2013, and May 31, 2016, and excludes and carryover of Phase I savings.

Portfolio	Program Name	Program Market	Program Two-Sentence Summary	Plan Period Years	Savings MWh	Savings kW	Portfolio Savings %	Plan Savings %
Residential	Residential Energy Efficiency Program	All Residential	Reduces cost barrier of residential customers to adopting energy efficiency upgrades. Provides prescriptive rebates as well as upstream (manufacturer and distributor) instant rebates and online audit tools.	3	100,875	5,546	72.6%	30.4%
	Whole House Audit/Retrofit Program	All Residential	Provides access to comprehensive home energy audits, direct install measures, education and information about available retrofit resources, including applicable energy efficiency rebates. Home energy audits and direct-install measures are provided at no cost for income qualifying participants.	3	998	72	0.7%	0.3%
	Residential Appliance Recycling Program	All Residential	The program is offered as a cooperative effort between West Penn Power and DLCo using a single contractor to provide recycling services in the territories.	3	4,775	591	3.4%	1.4%
	Residential Home Energy Reporting Program	All Residential	The program educates residential participants about electricity consumption to affect changes in behavior leading to less electricity usage. Home energy reports provide comparisons with peer group energy use to achieve 1.5-3.5% savings.	3	28,037	0	20.2%	8.4%
	School Energy Pledge Program	All Residential	Energy savings take place at home when families adopt energy efficiency measures promoted at school. Offers curriculum, measures and school incentives.	3	4,269	139	3.1%	1.3%
	Totals for Residential Sector					138,954	6,347	100.0%

Table 4: Program Summaries (continued)

Portfolio	Program Name	Program Market	Program Two-Sentence Summary	Plan Period Years	Savings MWh	Savings kW	Portfolio Savings %	Plan Savings %
Residential Low-Income	Low Income Energy Efficiency Program	Low Income Residential	Provides energy efficiency education, kits, whole house audits and contractor installed energy efficiency measures. Leverages the nonresidential Public Agency Partnership Program and Multifamily Housing Retrofit Program.	3	14,943	751	100.0%	4.5%
	Totals for Low-Income Sector					14,943	751	100.0%
Commercial / Industrial Small	Commercial Sector Umbrella Program	Small Commercial	Serves all commercial customers and establishes the terms, conditions and incentive levels for the remaining commercial sub-programs.	3	4,564	765	29.9%	1.4%
	Commercial Upstream Lighting	Small Commercial	The program provides incentives for efficient lighting products directly to technology manufacturer distributors to offset the higher cost, and thereby drive uptake of, the most efficient lighting equipment options.	3	2,945	692	19.3%	0.9%
	Small Commercial Direct Install	Small Commercial	Provides no-cost energy efficient equipment retrofits to small business customers. Installation contractors implement concentrated, directed, service area wide program measures and measure installation services.	3	6,126	1,029	40.2%	1.8%
	Industrial Sector Umbrella Program	Small Industrial	Serves all industrial customers and establishes the terms, conditions and incentive levels for the remaining industrial sub-programs.	3	1,621	272	10.6%	0.5%
	Totals for C&I Small Sector					15,256	2,758	100.0%

Table 4: Program Summaries (continued)

Portfolio	Program Name	Program Market	Program Two-Sentence Summary	Plan Period Years	Savings MWh	Savings kW	Portfolio Savings %	Plan Savings %
Commercial / Industrial Large	Commercial Sector Umbrella Program	Large Commercial	Serves all commercial customers and establishes the terms, conditions and incentive levels for the remaining commercial sub-programs.	3	11,014	1,845	8.5%	3.3%
	Office Building Energy Efficiency	Large Commercial	CSP serves the office building segment by providing energy audits, program assistance and incentives per the commercial sector umbrella program.	3	21,751	3,644	16.8%	6.6%
	Healthcare Segment Energy Efficiency	Large Commercial	Engages regional health care systems, provides framework for comprehensive energy management at medical office buildings and acute care facilities.	3	12,325	2,065	9.5%	3.7%
	Retail Segment Energy Efficiency	Large Commercial	CSP provides energy audits and incentives for retail stores, grocery stores and restaurants; incentives per the commercial sector umbrella program.	3	9,993	1,674	7.7%	3.0%
	Commercial Upstream Lighting	Large Commercial	The program provides incentives for efficient lighting products directly to technology manufacturer distributors to offset the higher cost, and thereby drive uptake of, the most efficient lighting equipment options.	3	7,106	1,669	5.5%	2.1%
	Industrial Sector Umbrella Program	Large Industrial	Serves all industrial customers and establishes the terms, conditions and incentive levels for the remaining industrial sub-programs.	3	3,911	657	3.0%	1.2%
	Chemical Products Energy Efficiency	Large Industrial	Specialized CSP provides audits and incentives for chemical products manufacturing; incentive levels per the industrial umbrella program.	3	13,690	2,300	10.6%	4.1%
	Mixed Industrial Energy Efficiency	Large Industrial	Program provided pursuant to stakeholder request, provides CSP services and incentives to an array of industrial segment customers; incentive levels per the industrial umbrella program.	3	12,238	2,056	9.4%	3.7%
	Primary Metals Energy Efficiency	Large Industrial	Specialized contractor/CSP services and incentives for primary metals product manufacturing. Incentive levels per the industrial umbrella program.	3	37,681	6,331	29.1%	11.3%
	Totals for C&I Large Sector					129,707	22,241	100.0%

Table 4: Program Summaries (continued)

Portfolio	Program Name	Program Market	Program Two-Sentence Summary	Plan Period Years	Savings MWh	Savings kW	Portfolio Savings %	Plan Savings %				
Governmental / Non-Profit	Multifamily Housing Retrofit	Master-Metered Residential	Program services include the administration of energy efficiency audits, technical assistance for measure level project review and bundling, property aggregation, contractor negotiation and equipment bulk purchasing. Integrates co-funding, performance contracting, grant funding and available financing options.	3	5,174	239	15.6%	1.6%				
	Public Agency Partnership Program	Local Government	Partnerships are formed via MOU with local governmental agencies. Working groups develop project agreements to co-fund agreed to projects.	3	16,585	2,779	49.9%	5.0%				
	Education Segment Energy Efficiency	Colleges/Schools	Energy audits, program assistance and incentives for universities, community colleges and primary schools; incentives per the commercial sector umbrella program.	3	11,448	1,918	34.5%	3.4%				
	Total for G/E/NP Sector					33,207	4,935	100.0%				
Total for Plan									332,066	37,032		100.0%