**Table 2: Summary of Portfolio Energy and Demand Savings** 

Notes:

- o Program Year is June 1 May 31.
- o MWh saved are on a gross-verified basis.

MWh and kW Cumulative Projected Portfolio Savings <sup>2</sup>	Program Year 2013		Program Year 2014		Program Year 2015		Total	
	MWh Saved	kW Saved	MWh	kW	MWh	kW	MWh	kW
Baseline <sup>1</sup>					14,085,512		14,085,512	
Income) <sup>2</sup>	46,318	2,115.7	92,636	4,231.4	138,954	6,347.1	138,954	6,347.1
Cumulative Projected Portfolio	4,981	250.3	9,962	500.7	14,943	751.0	14,943	751.0
Commercial/Industrial Small <sup>2</sup>	5,085	919.3	10,171	1,838.6	15,256	2,757.9	15,256	2,757.9
Sector – Cumulative Net Weather	43,236	7,413.8	86,471	14,827.5	129,707	22,241.3	129,707	22,241.3
Governmental/Non-Profit <sup>2</sup>	11,069	1,645.1	22,138	3,290.1	33,207	4,935.2	33,207	4,935.2
Projected Savings	110,689	12,344	221,378	24,688	332,066	37,032	332,066	37,032
Savings								
Savings Phase II + Estimated								
Percentage of Target to be Met <sup>3</sup>	33.3%		66.7%		100.0%		100.0%	
Percent Reduction from Baseline					2.4%		2.4%	
Commission-Identified Goal <sup>1</sup>	_	_	_	_	276,722	-	276,722	-
Percent Goal Savings					120.0%		120.0%	

<sup>&</sup>lt;sup>1</sup> As defined in the August 2, 2012 Implementation Order.

<sup>&</sup>lt;sup>2</sup> Adjusted for weather and extraordinary load, as applicable.

<sup>&</sup>lt;sup>3</sup> The August 2, 2012 Implementation Order directed that at least 25% of an EDC's target amount in each program year.