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November 14, 2012

Pennsylvania Public Utility Commission Secretary Keystone Building 2nd Floor Room N201 Harrisburg, PA 17120

Re: Application of XOOM Energy Pennsylvania, LLC to become a licensed supplier of natural gas services Section 703(G) Order Docket No. A-2012-2283967

Dear Sir/Madam:

On September 13, 2012 the Commission tentatively rescinded the authority of XOOM Energy Pennsylvania, LLC ("XOOM") in the service territory of PECO Gas. Pursuant to the September 13th order of the Commission (see attached), XOOM was "afforded an opportunity to evidence its compliance with 66 Pa.C.S. §2208 (c) to the Commission by providing the necessary documentation." In accordance with the Commission's September 13th order XOOM is hereby submitting the documentation required under 66 Pa.C.S. §2208 (c) in the form of a letter from PECO Gas establishing the agreed upon security which will be provided by XOOM (see enclosed). As XOOM has already met the remaining requirements, including the publication requirements, we respectfully the Commission approve XOOM natural gas service application to add the PECO service territory. Should you have any questions or concerns with regards to this submission please feel free to contact me directly at 704-274-1450.

Respectfully,

Michelle W. Hardin

Michelle W. Harding Secretary and General Counsel XOOM Energy, LLC Single-Member Manager of XOOM Energy Pennsylvania, LLC

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

> November 12, 2012 PECO Energy Company Attn: Energy Acquisition 2301 Market Street Philadelphia, PA. 19101

Ms. Lori T. Sofianek, Director Operations XOOM Energy, LLC 13850 Ballantyne Corporate Place, Suite 150 Charlotte, NC 28277

PECO Energy Company ("PECO") has reviewed XOOM Energy LLC's ("XOOM's") request to become registered for coordination services as a natural gas supplier ("NGS"). As part of this review, PECO performed a creditworthiness evaluation of XOOM and ultimately rejected its registration for coordination services because, pursuant to PECO's Gas Choice Supplier Coordination Tariff, Rule 5.4.4(b):

The NGS has failed to comply with the credit requirements specified in Rule 10.11.1 of the tariff.

The requirements set forth in Rule $10.11.1^1$ are:

1. The NGS's past operating history on all other NGDC systems, including the duration that the NGS operated on each system, the number of customers served on each system and any supply reliability problems that occurred on each system.

2. An NGS's credit reports.

3. The number and class of customers being served.

4. Information that materially affects a NGS's creditworthiness such as:

a) a change in the NGS's recent operating history on the Company's system or on other NGDC systems that has materially affected NGDC system operation

¹ Although Rule 10.11.1 sets forth the criteria that PECO may consider in determining whether or not to adjust an already existing amount of security, Rule 5.4.4(b) specifically incorporates the same criteria when making a determination of whether or not an applicant for coordination services is creditworthy.

or reliability. Such a change may occur when a Supplier fails to deliver natural gas supply to meet its customers' needs or fails to comply with NGDC operational flow orders as defined at 52 Pa. Code § 69.11;

b) a change in the NGS's credit reports that materially affects its creditworthiness. Creditworthiness could be materially affected when 2 of the following credit rating companies change the Supplier's credit rating:

- 1. Dun & Bradstreet
- 2. Standard & Poors Rating Services Inc.
- 3. Transunion LLC
- 4. Equifax Inc.

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5. Experian Information Solutions, Inc.;

c) a significant change, defined as a 25% change over a 30-day period, in the number and class of customers served, the volume of gas delivered or the average unit price of natural gas;

d) a change in operational or financial circumstances that materially affects a NGS's creditworthiness. This can occur when 2 of the following investment rating companies change the NGS's rating of its issued securities from an investment grade or good rating to a speculative or moderate credit risk rating and vice versa:

- 1. Standard & Poors Rating Services Inc.
- 2. Moody's Investment Service, Inc.
- 3. Fitch, Inc.
- 4. A.M. Best Company, Inc.
- 5. DBRS, Inc.;
- e) a change in the NGS's demonstrated capability to provide the necessary volume of natural gas to meet its customers' needs that materially affects the Company's system operation or reliability. Such a change may occur when the NGS fails to deliver natural gas supply sufficient to meet its customers' needs on 5 separate occasions within a 30-day period or fails to comply with the Company's operational flow orders.

Because XOOM has failed to meet any of the above-listed credit standards, PECO cannot deem it creditworthy and therefore cannot approve XOOM's registration for coordination services as an NGS.

However, since XOOM has agreed to post a \$165,000 cash deposit, PECO will consider this as appropriate security to financially safeguard PECO in situations where XOOM fails to deliver natural gas supply services to its customers. As such, and once this security posts, PECO will approve XOOM's registration for coordination services. Please note, PECO has the right to re-assess the creditworthiness of XOOM if PECO has any reason to suspect a change in its financial condition. Also note that this deposit amount could increase in the event that there is a material deterioration in XOOM's financial condition, if XOOM's obligations to PECO exceed the amount of security provided, if the security is withdrawn or deemed to be null and void or otherwise inadequate due to the material deterioration of any guarantor, or if XOOM fails to abide by the rules set forth in PECO's Supplier Coordination Tariff. Likewise, if XOOM's creditworthiness improves, it may contact PECO to request a reduction in its initial amount of security posted.

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Once the \$165,000 initial security amount posts, PECO will allow XOOM to begin EDI testing in the next flight that PECO undertakes, in anticipation of approval of their reapplication for certification to become a NGS by the Pennsylvania Public Utility Commission ("PUC").

If you should have any questions regarding this matter, please contact the Electric & Gas Choice Hotline at 215-841-3700.

Sincerely,

Carol Reilly Manager Energy Acquisition



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