# C Group Energy Services, LLC, PO Box 69 Conyngham, Pa 18219

Docket No.-A-2012-2332923

December 8, 2012

Rosemary Chiavetta, Secretary

Pennsylvania Public Utility Commission

P.O. Box 3265

Harrisburg, PA 17105-3265

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Dear Madam Secretary,

RE: Electric Generation Supplier License Application of C Group Energy Services, LLC

Please accept this letter and the attached information as C Group Energy Services, LLC's response to the Energy Industry Group's request for information that was incomplete with our October 29, 2012 application for Electric Generation Suppliers license.

The attached document provides the information required to complete Section 4.e., Customers and Section 8.b. Technical Fitness, Officers. The attached also includes the verification of the answers per 52 Pa Code § 1.36

If you have the need for additional information, please e-mail me at <u>jpc158@epix.net</u> or call me at 570-926-7907.

Sincerely,

Joseph P. Clifford

C Group Energy Services, LLC

P.O. Box 69

118 Lakeview Trail

Conyngham, Pa 18219

570-926-7907

#### Response to Data Requests C Group Energy Services, LLC Docket Number - A-2012-2332923

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

## Section 4.e. Customers

<u>Customers:</u> The C Group Energy Services, LLC proposes to provide services to:

xResidential Customers
xSmall Commercial Customers – (25 kW and Under)
xLarge Commercial Customers – (Over 25 kW)
xIndustrial Customers
xGovernmental Customers
xAll of above

### Section 8.b Technical Fitness

Chief Officer - The Chief and only Officer of the C Group Energy Services, LLC is:

Joseph P. Clifford President C Group Energy Services, LLC P.O. Box 69 Conyngham, Pa

#### Section 8.b Technical Fitness (Continued)

#### <u>Professional Resume- President - C Group Energy Services</u>

Joseph P. Clifford, P.E. President, C Group Energy Services has 40 years of professional and managerial experience in the electric delivery and retail electric supply industry. Mr. Clifford has held senior level and managerial positions with several affiliate companies of PPL Corporation. As a result, he has extensive experience and in-depth knowledge of the competitive and regulated retail industry electricity on a national and state-wide basis.

#### **Professional Experience**

The following summarizes the leadership and managerial positions held at PPL Corporation from 1972 to 2012.

2001- 2012 Vice President/ Director – Business Development- PPL Solutions, LLC Held the position of Vice-President/Director - Business Development, PPLSolutions, LLC. Responsible for developing and implementing PPLSolutions' marketing and sales strategies for the deregulated /competitive retail electricity markets nationally. PPLSolutions is a provider of revenue cycle services for competitive electricity suppliers in 16 states. Services include; Customer Acquisition and Marketing, EDI, Billing, Customer Care, Remittance Processing and Reporting.

### 1997-2000- Director / Manager- Energy Marketing- PPL EnergyPlus

Appointed to the leadership team at PPL charged with the responsibility of participating in the Pa Customer Choice Pilot Program and forming PPL EnergyPlus to enter the new and evolving retail competitive market in Pennsylvania. Responsible for establishing PPL EnergyPlus's retail marketing policies and programs for the residential, commercial and industrial markets. Responsible for educating customers about customer choice and the explaining the criteria for evaluating price options.

#### 1994-1997- PP&L Resources, Inc.

Held managerial and professional positions in PP&L Resources, Inc. Positions included; Assistant to the Executive Vice President & COO; Manager-Retail Energy Sales. Primary focus was on PPL's entry into the deregulated energy markets and the restructuring of the electricity industry.

#### 1972- 1994- Pennsylvania Power & Light Company

Held managerial and professional positions in PP&L's Division Operations from 1972 to 1994. Positions included: Director- Marketing & Economic Development; Division-Marketing & Economic Development Manager; Manager-Retail Sales; Area Operating Manager and Engineering positions in Operations and Marketing. Primary focus was on the engineering / operation of PP&L's electric distribution and managing the customer business relationships with PP&L.

#### Professional and Educational Profile

Mr. Clifford is a graduate of Penn State University and a registered professional engineer in Pennsylvania. He attended the Duke University, Fuqua School of Business, Executive Education Advanced Management Program.

#### Verification of Answers Per 52 Pa Code § 1.36

I, Joseph P Clifford, President, C Group Energy Services, LLC, hereby state that the facts above set forth are true and correct to the best of my knowledge, information and belief, and that I expect to be able to prove the same at a hearing held in this matter. I understand that the statements herein are made subject to the penalties of 18 Pa.C.S. § 4904 (relating to unsworn falsification to authorities).

Seph P Clifford

President

C Group Energy Services, LLC

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

CGROUP ENERGY SERVICES POBOX 69 CONYNGHAN, PA 19219

ROSEMARY CHIAVETTA

SECRETARY
PENNA- PUBLIC UTILITY COMMISSION

PO BOX 3265

HARRISBURG, PA

17/05-3265



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