

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of CMC Energy Services, Inc. ("CMC"), d/b/a _____, for registration as a Conservation Service Provider ("CSP") in the Commonwealth of Pennsylvania.

To the Pennsylvania Public Utility Commission:

1. **IDENTITY OF THE APPLICANT:** The legal name, address, telephone number, FAX number and email address of the Applicant are:

*CMC Energy Services, Inc.
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800 (F) 215-643-2308
abiehl@cmcenergy.com*

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated as a CSP within the preceding five (5) years, including name, address, and telephone number.

*Doris Ikle
CMC Energy Services, Inc.
7010 Glenbrook Road
Bethesda, MD 20814
(P) 301-951-0279 (F) 301-951-0286
dikle@cmcenergy.com*

*Clif Payne
EVP
CMC Energy Services, Inc.
1301 Virginia Drive, Suite 250
Fort Washington, PA 19034
(P) 215-540-5800, Ext. 132 (F) 215-540-5887
cpayne@cmcenergy.com*

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

2. **CONTACT PERSON:** The name, title, address, telephone number, FAX number and email address of the person to whom questions about this Application should be addressed are:

*Angelica Biehl
Accounting Manager
CMC Energy Services, Inc.
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800 (F) 215-643-2308
abiehl@cmcenergy.com*

3. **REGISTERED AGENT:** If the Applicant does not maintain a principal office in the Commonwealth, the required name, address, telephone number and FAX number of the Applicant's Registered Agent in the Commonwealth are:

N/A - See Item #2 - Regional office located in PA.

4. **FICTITIOUS NAME:** (select and complete appropriate statement)

The Applicant will be using a fictitious name or doing business as ("d/b/a"):

Provide proof of compliance with appropriate Pennsylvania Department of State filing requirements.

or

The Applicant will not be using a fictitious name.

5. **BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS:** (select and complete appropriate statement)

The Applicant is a sole proprietor.

If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.

or

The Applicant is a:

- domestic general partnership (*)
- domestic limited partnership (15 Pa. C.S. §8511)
- foreign general or limited partnership (15 Pa. C.S. §4124)
- domestic limited liability partnership (15 Pa. C.S. §8201)
- foreign limited liability general partnership (15 Pa. C.S. §8211)
- foreign limited liability limited partnership (15 Pa. C.S. §8211)

Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Please attach a copy of the proof of compliance to the Application.

Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.

or

The Applicant is a:

- domestic corporation (none)
- foreign corporation (15 Pa. C.S. §4124)
- domestic limited liability company (15 Pa. C.S. §8913)
- foreign limited liability company (15 Pa. C.S. §8981)
- Other _____

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Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Please attach a copy of the proof of compliance to the Application. Additionally, provide a copy of the Applicant's Articles of Incorporation.

Give name, title, telephone number and address of officers, partners or directors.

Miriam Ikle-Khalsa'
Chairman of the Board and Treasurer
6719 Conway Ave
Takoma Park MD 20912
(P) 301-613-6830

Judith Ikle
Outside Owner Only
1 Coleridge Street #E
San Francisco CA 94110
(P) 415-260-4553

Eileen McGinnis
President
32 Harbourton Woodsville Road
Pennington NJ 08534
(P) 609-658-1550

The Applicant is incorporated in the state of MARYLAND.

6. **AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA:** (select and complete appropriate statement)

Affiliate(s) of the Applicant doing business in Pennsylvania as a CSP or an electric distribution company ("EDC") are:

N/A

Give name and address of the affiliate(s).

7. **APPLICANT'S PRESENT OPERATIONS:** (select and complete the appropriate statement)

The Applicant is presently doing business in Pennsylvania as an *Energy Efficiency Program Management Services Provider and Energy Audit Services Provider*.

Describe nature of business.

CMC Energy Services, Inc. administors the PECO's Low Income Usage Reduction Program (LIURP), the PECO (LEEP) program, the PECO (DSP) program, the First Energy WARM program, and the Philadelphia Gas Works (ELIRP) program providing program administration and energy audit services.

or

The Applicant is not presently doing business in Pennsylvania.

8. **APPLICANT'S PROPOSED OPERATIONS**

Describe the type(s) of services that the Applicant is able to provide to an EDC, the EDCs the Applicant is able to serve, and the types of energy efficiency and conservation measures on which the Applicant can provide information and technical assistance to an EDC.

CMC's core business is the design, administration, implementation, inspection and evaluation of energy efficiency programs for electric and gas utilities.

Services Available

Consulting on energy efficiency and conservation program design.

Consulting on energy efficiency and conservation implementation strategies.

Administration of energy efficiency and conservation programs.

- Staffing and maintaining customer call center (inbound and outbound)*
- Designing and implementing energy efficiency surveys*
- Conducting certified home energy audits*
- Administering major installation improvements in homes*
- Managing weatherization implementation sub-contractors*
- Providing rebate processing and QC inspections to verify rebate eligibility.*
- Developing and maintaining relational database to track and report on customer participation, implementation and evaluation*
- Providing post-installation inspections*

Measurement and verification of energy savings

Service Territories

CMC Energy Services is able to serve all EDC's in Pennsylvania.

Types of EE and Conservation Services Available

Residential customer class (low income and regular tariff customers)

9. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix A to this application.
10. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application is currently under investigation for or has been convicted of a crime involving fraud, theft, larceny, deceit, violation of consumer protection law, violation of deceptive trade law or similar activity. Identify all proceedings, by name, subject and citation, dealing with business operations, in the last three (3) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

Neither CMC nor persons identified in this Application are currently under investigation for or has been convicted of a crime involving fraud, theft, larceny, deceit, violation of consumer protection law, violation of deceptive trade law or similar activity in the last three (3) years.

11. **DELINQUENCY:** State specifically whether the Applicant, an affiliate, or a predecessor of either is currently delinquent with any taxing authority in Pennsylvania.

CMC is not currently delinquent with any taxing authority in Pennsylvania.

12. **BANKRUPTCY:** Identify all bankruptcy or liquidation proceedings for prior three years. Provide a statement as to the resolution or present status of any such proceedings.

CMC has not participated in a bankruptcy or liquidation proceeding in the prior three years.

13. **CUSTOMER COMPLAINTS:** Identify all customer complaints filed with a regulatory or prosecutory agency for prior three years. Provide a statement as to the resolution or present status of any complaints.

A complaint was filed with the Pennsylvania PUC in July 2007 by Mr. Andrea Sciarrino for work performed on his residence by CMC on behalf of PECO's LIURP initiative. It resulted in a civil action against CMC Energy Services, PECO and a subcontractor for CMC. The case was settled in February 2009.

14. **FINANCIAL RESPONSIBILITY:**

A. Applicant shall provide sufficient information to demonstrate financial responsibility commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- Organizational structure including parent, affiliated or subsidiary companies.

CMC Energy Services, Inc. is a Maryland Corporation privately owned and operated. The following individuals are responsible for the operations of the company:

*Miriam Ikle-Khalsa – Chairman of the Board and majority owner
Eileen McGinnis – President
Denise Stein – Directors of Operations
Leila Banihani – Assistant Director of Operations
Richard Berends – Technical Program Manager*

CMC Energy Services, Inc. also has a board of directors:

*Miriam Ikle-Khalsa – Chairman of the Board & Treasurer
Aaron Mazilish – Board Member
Michael Loulakis – Board Member
Carol Einaudi – Board Member
Robert Brenner – Board Member*

- Published parent company financial and credit information.

CMC has the current financial responsibility to administer the following contracts:

*PECO's Low Income Usage Reduction Program annual funding in excess of \$14,375,500
PSE&G New Jersey Comfort Partners Program annual funding in excess of \$2,500,000
National Grid REAP Program annual funding in excess of \$2,200,000
Philadelphia Gas Works ELIRP Program annual funding in excess of \$1,070,000
First Energy WARM annual funding in excess of \$119,300*

- A description of the types and amounts of insurance carried by Applicant.

Insurance Coverage:

Commercial Property Insurance;

Business Personal Property - \$50,000/ \$125,000,

Personal Property Others - \$130,000,

Business Personal Property - \$10,000

Commercial General Liability Insurance;

General Aggregate Limit - \$2,000,000,

Products-Completed Operations, aggregate limit - \$2,000,000

Personal and Advertising, injury limit - \$1,000,000

Each occurrence limit - \$1,000,000

Damage to Premises Rented to you limit, any one premises - \$100,000

Medical Expense Limit, any one person - \$15,000

Commercial Umbrella Liability Coverage;

Occurrence Limit - \$6,000,000

Aggregate Limit - \$6,000,000

Business Automobile Coverage Insurance;

Liability - \$1,000,000 CSL

Auto Medial Payment - \$500

Uninsured Motorists - \$1,000,000

Underinsured Motorists - \$1,000,000

Bodily Injury and Property, Damage Combined Each Accident - \$1,000,000

Employers Liability Policy;

Employers Liability Each Accident - \$1,000,000

Disease Each Employee - \$1,000,000

Disease Each Polity - \$1,000,000

Worker's Compensation Insurance – (Includes catastrophe, terrorism risk)

Bodily Injury by Accident/Disease - \$1,000,000 per accident or employee/\$1,000,000 policy limit

Crime Insurance;

Fidelity – Employee theft/ ERISA/ Employee theft of client property - \$1,000,000/\$500,000/\$1,000,000

Computer Crime – computer fraud - \$1,000,000

– computer program and electronic data restoration - \$1,000,000

Employment Practices Liability Insurance;

Limit \$1,000,000/Deductible \$10,000

Contractors Pollution Liability;

Each Occurrence \$1,000,000

General Aggregate \$2,000,000

Deductible \$10,000 DED

Professional Liability Insurance;

Limit \$2,000,000

Aggregate \$2,000,000

Deductible \$10,000 DED

- B. Applicant must provide the following information:

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- Identify Applicant's principal officers (owners, executives, partners and/or directors, as appropriate for organizational structure, including names, titles, business addresses, telephone numbers and their professional resumes.

See attached resumes for the following owners, executives, and directors:

*Miriam Ikle-Khalsa'
Chairman of the Board and Treasurer
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

*Eileen McGinnis
President
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

*Denise Stein
Director of Operations
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

15. **TECHNICAL FITNESS:** To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- The identity of the Applicant's management directly responsible for operations, including names, titles, business addresses, telephone numbers and their professional resumes.

*Eileen McGinnis
President
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

*Denise Stein
Director of Operations
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

*Leila Banihani
Assistant Director of Operations
1249 South River Road Suite 103
Cranbury NJ 08512
(P) 609-235-9752*

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*Richard Berends
Technical Program Manager
1301 Virginia Drive Suite 250
Fort Washington PA 19034
(P) 215-540-5800*

- Copies of any certification(s) or similar documentation that would demonstrate technical fitness, such as membership in a trade association.

BPI Accreditation for CMC Energy Services, Inc. main operations offices by Building Performance Institute. (See attachments)

Certified as a Woman Business Enterprise (WBE) by the Women's Business Enterprise National Council (WBENC). (See attachments)

Our staff includes members of the:

*Alliance to Save Energy
American Council for an Energy-Efficient Economy
Building Performance Institute
Association of Energy Service Professionals
Energy First*

16. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
17. **FEE:** The Applicant has enclosed the appropriate fee:

For an initial application the Applicant has enclosed the required fee of \$125 payable to the Commonwealth of Pennsylvania.

OR

For a renewal application the Applicant has enclosed the required fee of \$25 payable to the Commonwealth of Pennsylvania.

Applicant: CMC Energy Services, Inc.

By: Eileen McGinnis

Title: President

AFFIDAVIT

[Commonwealth/State] of PENNSYLVANIA :

ss.

County of MONTGOMERY :

EILEEN MCGINNIS, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[She is the PRESIDENT (Office of Affiant) of CMC ENERGY SERVICES INC Name of Applicant];

[That she is authorized to and does make this affidavit for said Applicant;]

That the Applicant herein CMC ENERGY SERVICES INC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be registered as a conservation service provider pursuant to Act 129 of 2008.

That the Applicant herein CMC ENERGY SERVICES INC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

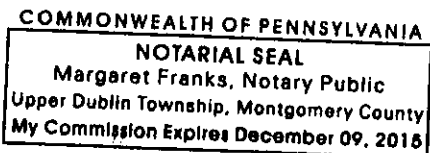
That the Applicant herein CMC ENERGY SERVICES INC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein CMC ENERGY SERVICES INC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.

Eileen McGinnis
Signature of Affiant

Sworn and subscribed before me this 25 day of Feb, 2013.



Margaret Franks
Signature of official administering oath

My commission expires 12/9/15

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APPENDIX A

COMMONWEALTH OF PENNSYLVANIA PUBLIC UTILITY COMMISSION

TAX CERTIFICATION STATEMENT

A completed Tax Certification Statement must accompany all applications for new registrations or renewals. Failure to provide the requested information and/or any outstanding state income, corporation, and sales (including failure to file or register) will cause your application to be rejected. If additional space is needed, please use white 8 1/2" x 11" paper. Type or print all information requested.

1. CORPORATE OR APPLICANT NAME: CMC ENERGY SERVICES, INC. 2. BUSINESS PHONE NO. (215) 540-5800 CONTACT PERSON(S) FOR TAX ACCOUNTS: ANGELICA BIEHL

3. TRADE/FICTITIOUS NAME (IF ANY): N/A

4. LICENSED ADDRESS (STREET, RURAL ROUTE, P.O. BOX NO.): 1301 VIRGINIA DRIVE SUITE 250 (POST OFFICE): FORT WASHINGTON (STATE): PA (ZIP): 19034

5. TYPE OF ENTITY: SOLE PROPRIETOR PARTNERSHIP CORPORATION

8. LIST OWNER(S), GENERAL PARTNERS, OR CORPORATE OFFICER(S) with name and social security number fields. Includes a large 'RECEIVED' stamp dated FEB 25 2013 from the PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU.

9. LIST THE FOLLOWING STATE TAX IDENTIFICATION NUMBERS. (ALL ITEMS: A, B, AND C MUST BE COMPLETED). A. SALES TAX LICENSE (8 DIGITS) B. EMPLOYER ID (EIN) (9 DIGITS) C. CORPORATE BOX NUMBER (7 DIGITS)

10. Do you have PA employees either resident or non-resident? X YES NO 11. Do you own any assets or have an office in PA? X YES NO

NAME AND PHONE NUMBER OF PERSON(S) RESPONSIBLE FOR FILING TAX RETURNS. PA SALES AND USE TAX: ANGELICA BIEHL, PHONE (215) 540-5800. EMPLOYER TAXES: ANGELICA BIEHL, PHONE (215) 540-5800. CORPORATE TAXES: ANGELICA BIEHL, PHONE (215) 540-5800.

You can contact the Pennsylvania Department of Revenue at the following numbers: (717) 787-1064 or TDD# (800) 447-3020 for further information about tax identification numbers.



STATE OF MARYLAND
STATE DEPARTMENT OF ASSESSMENTS AND TAXATION A 66189
301 WEST PRESTON STREET
BALTIMORE, MARYLAND 21201

YOU ARE ADVISED THAT THE ARTICLES OF INCORPORATION
OF
CONSERVATION MANAGEMENT CORPORATION

HAVE BEEN RECEIVED AND APPROVED BY THE STATE DEPARTMENT OF ASSESSMENTS
AND TAXATION THIS 13th DAY OF
October, 1977, at 8:30 a.m. AND WILL BE RECORDED.

STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF MARYLAND

BY: *William J. Lawrence*

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PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



STATE OF MARYLAND

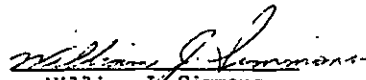
STATE DEPARTMENT OF ASSESSMENTS AND TAXATION
301 WEST PRESTON STREET
BALTIMORE 21201

THIS IS TO CERTIFY THAT the within instrument is a true copy of the

ARTICLES OF INCORPORATION
OF
CONSERVATION MANAGEMENT CORPORATION

as approved and received for record by the State Department of Assessments
and Taxation of Maryland, October 13, 1977,
at 8:30 o'clock a.m.

AS WITNESS my hand and official Seal of the said Department at
Baltimore this 17th day of October, 1977.


William J. Simmons
Charter Specialist, III

LAW OFFICES
LANE, AITKEN, DUNNER & ZIEMS
1828 L STREET, NORTHWEST
WASHINGTON, D.C. 20036

JOSEPH M. LANE
RICHARD L. AITKEN
DONALD R. DUNNER
ROBERT F. ZIEMS
WARREN B. RICE
RONALD P. HANANEN
PAUL E. ARIEGER
GEORGE A. LOUD
ROBERT D. BAJEFSKY
PAUL S. RICHTER
F. K. YEE
HARRY ESTRIN

February 22, 1978

(202) 462-8090
CABLE ADDRESS: LANDUZ
TELEX: 24-8407

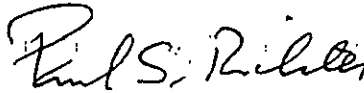
Mrs. Doris M. Ikle
President
Conservation Management Corporation
7010 Glenbrook Road
Bethesda, Maryland 20014

Re: Conservation Management Corporation

Dear Mrs. Ikle:

Enclosed please find the original Articles of Incorporation for Conservation Management Corporation as recently received back from the Clerk of the Circuit Court of Montgomery County, Maryland. As you can see from the notations on the original document and the backing attached thereto, the Articles of Incorporation have been recorded in the Charter Records of the State Department of Assessment and Taxation of Maryland as well as in the Office of Clerk of the Circuit Court of Montgomery County where the registered office is located. This original document should be maintained with and as part of the official records of the corporation.

Very truly yours,



Paul S. Richter

PSR/dmc

Enc.

EXHIBIT B

CONSERVATION MANAGEMENT CORPORATION

ARTICLES OF INCORPORATION

FIRST: I, PAUL S. RICHTER, whose post office address is Suite 906, 1828 L Street N.W., Washington, D.C. 20036, being at least eighteen (18) years of age, am hereby forming a corporation under and by virtue of the Corporations and Associations' Law of the State of Maryland.

SECOND: The name of the Corporation (which is hereafter called the "Corporation") is

CONSERVATION MANAGEMENT CORPORATION I

THIRD: The purposes for which the Corporation is formed are:

(1) To engage in the business of management consulting, including, performing management consulting services for utility companies relative to their home and commercial user energy conservation programs, and to engage in any other lawful business or businesses;

(2) To enter into partnerships, joint ventures, and other business associations for any lawful purpose; and

(3) To purchase, lease and otherwise acquire, hold, mortgage and otherwise dispose of all kinds of property, real, personal and mixed, both in this State and in any part of the world;

FOURTH: The post office address of the principal office of the Corporation in this State is 7010 Glenbrook Road, Bethesda, Maryland 20014. The name and post office address of the Resident Agent of the Corporation in this State is Doris M. Ikle, 7010 Glenbrook Road, Bethesda, Maryland 20014. Said Resident Agent is an individual actually residing in this State.

FIFTH: The total number of shares of capital stock which the Corporation has authority to issue is fifty thousand (50,000) shares of common stock, each such share of common stock having a par value of one-dollar (\$1.00). The foregoing total number of authorized shares of common stock are divided in two separate classes and the Corporation has authority to issue twenty-five thousand (25,000) shares in each such class. The first such class is known as "Voting Common Stock" and the second such class is known as "Non-Voting Common Stock", with respective rights for each such class as hereinafter further defined.

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SIXTH: Non-Voting Common Stock has no voting rights in any election of members of the Board of Directors of the Corporation. Each outstanding share of Non-Voting Common Stock is to participate at least equally with each outstanding share of Voting Common Stock in every dividend or distribution paid with respect to the common stock; provided, however, that the Board of Directors is authorized to pay dividends on each outstanding share of Non-Voting Common Stock in amounts in excess of the dividends, if any, being paid on each outstanding share of Voting Common Stock; and provided further that, in the event a common stock on common stock dividend is to be paid, the Board of Directors is authorized to pay such dividend on the outstanding shares of Non-Voting Common Stock with shares of Non-Voting Common Stock only.

SEVENTH: The number of directors of the Corporation shall be three (3), which number may be increased or decreased, pursuant to the By-Laws of the Corporation, but shall never be less than three (3). The names of the directors, who shall act until the first annual meeting and until their successors shall be duly chosen and qualified, shall be:

Fred C. Ikle, 7010 Glenbrook Rd., Bethesda, Maryland
Doris M. Ikle, 7010 Glenbrook Rd., Bethesda, Maryland
John F. Lehman, 3336 Prospect Sta. N.W., Washington, D.C.

EIGHTH: The following provisions are hereby adopted for the purpose of defining, limiting and regulating the powers of the Corporation and of the directors and stockholders thereof:

1. The Board of Directors of the Corporation is hereby empowered to authorize the issuance from time to time of shares of its stock of any class, whether now or hereafter authorized, or any securities exchangeable for or convertible into such shares, or any warrants or other instruments evidencing rights or options to subscribe for, purchase or otherwise acquire such shares.

2. Any director, individually, or any firm of which any director may be a member, or any corporation or association of which any director may be an officer or director or in which any directors may be interested as the holder of any amount of its capital stock or otherwise, may be a party to, or be pecuniary or otherwise interested in, any contract or transaction of the Corporation, and in the absence of fraud no contract or other transaction shall be thereby affected or invalidated; provided, however, that in the event that a director, or any firm of which a director is a member, or any corporation or association of which a director may be an officer or director is so interested, such fact shall be disclosed or shall have been known to the Board of Directors of the Corporation or a majority thereof, and any director of the Corporation who is also a director or officer of or interested in such other corporation or association, or who, or the firm of which he is a member, is so interested, may be counted in determining the existence of a quorum at the meeting of the Board of Directors of the Corporation which shall authorize, ratify, or confirm any such contract or transaction with like force and effect as if he were not such a director or officer of such other corporation or association or not so interested or a member of a firm so interested.

The enumeration and definition of a particular power of the Board of Directors included in the foregoing shall in no way be limited or restricted by reference to or inference from the terms of any other clause of this or any other article of the Charter of the Corporation, or construed as or deemed by inference or otherwise in any manner to exclude or limit any powers conferred upon the Board of Directors under the Corporations and Associations' Law of the State of Maryland now or hereafter in force.

NINTH: The Corporation shall provide any indemnification required or permitted by the laws of Maryland and shall indemnify directors, officers, agents and employees as follows:

1. The Corporation shall indemnify any director or officer of the Corporation who was or is a party or is threatened to be made a party to any threatened, pending, or completed action, suit or proceeding, whether civil, criminal, administrative, or investigative (other than an action by or in the right of the Corporation) by reason of the fact that he is or was such director or officer or an employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust, or other enterprise, against expenses (including attorneys' fees), judgments, fines, and amounts paid in settlement actually and reasonably incurred by him in connection with such action, suit, or proceeding if he acted in good faith and in a manner which he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful. The termination of any action, suit, or proceeding by judgment, order, settlement, conviction, or upon a plea of nolo contendere or its equivalent, shall not, of itself, create a presumption that the person did not act in good faith and in a manner which he reasonably believed to be in or not opposed to the best interests of the Corporation, and, with respect to any criminal action or proceeding, had no reasonable cause to believe his conduct was unlawful.

2. The Corporation shall indemnify any director or officer of the Corporation who was or is a party or is threatened to be made a party to any threatened, pending, or completed action or suit by or in the right of the Corporation to procure a judgment in its favor by reason of the fact that he is or was a director or officer or an employee or agent of the Corporation, or is or was serving at the request of the Corporation as a director, officer, employee, or agent of another corporation, partnership, joint venture, trust or other enterprise, against expenses (including attorneys' fees) actually and reasonably incurred by him in connection with the defense or settlement of such action or suit if he acted in good faith and in a manner he reasonably believed to be in or not opposed to the best interests of the Corporation, except that no indemnification shall be made in respect of any claim, issue, or matter as to which such person shall have been adjudged to be liable for negligence or misconduct in the performance of his duty to the Corporation unless and only to the extent that the court in which such action or suit was brought, or any other court having jurisdiction in the premises, shall determine upon application that despite the

adjudication of liability but in view of all circumstances of the case, such person is fairly and reasonably entitled to indemnity for such expense which such court shall deem proper.

3. To the extent that a director or officer of the Corporation has been successful on the merits or otherwise in defense of any action, suit, or proceeding referred to in paragraphs 1 or 2 of this Article NINTH or in defense of any claim, issue, or matter therein, he shall be indemnified against expense (including attorneys' fees) actually and reasonably incurred by him in connection therewith, without the necessity for the determination as to the standard of conduct as provided in paragraph 4 of this Article NINTH.

4. Any indemnification under paragraph 1 or 2 of this Article NINTH (unless ordered by a court) shall be made by the Corporation only as authorized in the specific case upon a determination that indemnification of the director or officer is proper in the circumstances because he has met the applicable standard of conduct set forth in paragraph 1 or 2 of this Article NINTH. Such determination shall be made (a) by the Board of Directors of the Corporation by a majority vote of a quorum consisting of directors who were not parties to such action, suit, or proceeding or (b) if such a quorum is not obtainable, or, even if obtainable, if such a quorum of disinterested directors so directs, by independent legal counsel (who may be regular counsel for the Corporation) in a written opinion; and any determination so made shall be conclusive.

5. Expenses incurred in defending a civil or criminal action, suit, or proceeding may be paid by the Corporation in advance of the final disposition of such action, suit or proceeding, as authorized in the particular case, upon receipt of an undertaking by or on behalf of the director or officer to repay such amount unless it shall ultimately be determined that he is entitled to be indemnified by the Corporation as authorized in this Section.

6. Agents and employees of the Corporation who are not directors or officers of the Corporation may be indemnified under the same standards and procedures set forth above, in the discretion of the Board of Directors of the Corporation.

7. Any indemnification pursuant to this Article NINTH shall not be deemed exclusive of any other rights to which those indemnified may be entitled and shall continue as to a person who has ceased to be a director or officer and shall inure to the benefit of the heirs, executors and administrators of such a person.

TENTH: Except as may otherwise be provided by the Board of Directors, no holder of any shares of the stock of the Corporation shall have any pre-emptive right to purchase, subscribe for, or otherwise acquire any shares of stock of the Corporation of any class nor or hereafter authorized, or any securities exchangeable for or convertible into such shares, or any warrants or other instruments evidencing rights or options to subscribe for, purchase or otherwise acquire such shares.

IN WITNESS WHEREOF, I have signed these Articles of Incorporation this 11th day of October, 1977, and I acknowledge the same to be my act.

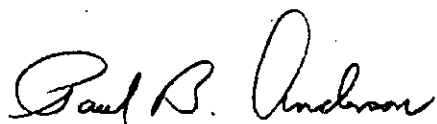

PAUL S. RICHTER

STATE OF MARYLAND
Department of Assessments and Taxation

I, PAUL B. ANDERSON OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF THE STATE OF MARYLAND, DO HEREBY CERTIFY THAT THE DEPARTMENT, BY LAWS OF THE STATE, IS THE CUSTODIAN OF THE RECORDS OF THIS STATE RELATING TO THE FORFEITURE OR SUSPENSION OF CORPORATIONS, OR THE RIGHTS OF CORPORATIONS TO TRANSACT BUSINESS IN THIS STATE, AND THAT I AM THE PROPER OFFICER TO EXECUTE THIS CERTIFICATE.

I FURTHER CERTIFY THAT CMC ENERGY SERVICES INC., INCORPORATED OCTOBER 13, 1977, IS A CORPORATION DULY INCORPORATED AND EXISTING UNDER AND BY VIRTUE OF THE LAWS OF MARYLAND AND THE CORPORATION HAS FILED ALL ANNUAL REPORTS REQUIRED, HAS NO OUTSTANDING LATE FILING PENALTIES ON THOSE REPORTS, AND HAS A RESIDENT AGENT. THEREFORE, THE CORPORATION IS AT THE TIME OF THIS CERTIFICATE IN GOOD STANDING WITH THIS DEPARTMENT AND DULY AUTHORIZED TO EXERCISE ALL THE POWERS RECITED IN ITS CHARTER OR CERTIFICATE OF INCORPORATION, AND TO TRANSACT BUSINESS IN MARYLAND.

IN WITNESS WHEREOF, I HAVE HEREUNTO SUBSCRIBED MY SIGNATURE AND AFFIXED THE SEAL OF THE STATE DEPARTMENT OF ASSESSMENTS AND TAXATION OF MARYLAND AT BALTIMORE ON THIS JUNE 27, 2011.



Paul B. Anderson
Charter Division


RECEIVED

FEB 25 2013

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



301 West Preston Street, Baltimore, Maryland 21201
Telephone Balto. Metro (410) 767-1340 / Outside Balto. Metro (888) 246-5941
MRS (Maryland Relay Service) (800) 735-2258 TTY/Voice
Fax (410) 333-7097

 **Maryland Department of Assessments and Taxation**
Taxpayer Services Division
 301 West Preston Street Baltimore, MD 21201 (2007 vw5.1)



[Main Menu](#) | [Security Interest Filings \(UCC\)](#) | [Business Entity Information \(Charter/Personal Property\)](#) | [New Search](#) | [Rate Stabilization Notices](#) | [Get Forms](#) | [Certificate of Status](#) | [Image Availability](#) | [SDAT Home](#)



Taxpayer Services Division

Entity Name: CMC ENERGY SERVICES INC.
Dept ID #: D00808469

General Information | **Amendments** | **Personal Property** | **Certificate of Status**

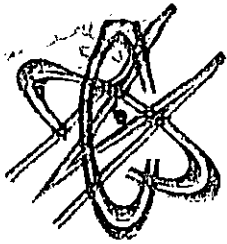
Page 1 of 1

Description	Date Filed	Time	Film	Folio	Pages	View Document	Order Copies
ARTICLES OF AMENDMENT WITH NAME CHANGE	02/12/1998	08:56-AM	F4021	083	0002		
AMENDMENT N.C. FROM: CONSERVATION MANAGEMENT CORPORATION							

ARTICLES OF INCORPORATION	10/13/1977	08:30-AM	F2397	2762	0005		
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Link Definition

- General Information** General information about this entity
- Amendments** Original and subsequent documents filed
- Personal Property** Personal Property Return Filing Information and Property Assessments
- Certificate of Status** Get a Certificate of Good Standing for this entity



Conservation Management Corporation

MERION TOWLE HOUSE, SUITE 102, 1777 SENTRY PARKWAY WEST, BLUE BELL, PA 19422
TELEPHONE (215) 540-5800 FAX (215) 540-5887

May 19, 1997

Comptroller of the Treasury
General Accounting Division
P.O. BOX 746
Annapolis, MD 21404
Attention: Ms. Michele Cormier

Ms. Cormier:

We would like to request a CERTIFICATE OF GOOD STANDING from the State of Maryland. Please note the following:

Name of Company: CONSERVATION MANAGEMENT CORPORATION
Address: 7300 Pearl Street
Bethesda, MD 20814
Federal EIN: 52-1101290
Date Incorporated: October 13, 1977
MD U/C Employer #: 0066707881

Please mail the certificate to:

CONSERVATION MANAGEMENT CORPORATION
1777 Sentry Parkway West
Building 12 Suite 102
Blue Bell, PA 19422
Attention: Lawrence A. Russo

Please direct any questions concerning this matter to my attention.

Thank you for your assistance in this matter.

Lawrence A. Russo
Accountant

MIRIAM IKLÉ-KHALSA

AREAS OF EXPERTISE

- Management
- Board Organization
- Energy Efficiency

As the daughter of Doris Iklé, the founder of CMC Energy Services, Inc., Miriam has a life-long dedication to continuing her mother's legacy. Shortly before her death in June 2012, Doris asked Miriam to take her place as Chairman of the Board of Directors, in addition to her role as Treasurer, to continue to make the company prosperous and to carry out the company's mission to reduce energy. Since her appointment, Miriam has demonstrated her commitment to the environment and to making CMC a better, productive, profitable place to work.

March 2011 to Present – Chairman of the Board, Treasurer, Majority Owner, CMC Energy Services Inc.

Offers knowledge of business practices and company history from years of working with the company founder, Doris Iklé. Incorporates visionary ideas and business oversight in close conjunction with the President, providing direction and advice regarding overall strategy and course of action within the company. Conducts weekly calls with President, attends business events, trade shows and partner organization functions. Ensures the company's mission is carried out and the values practiced in such a manner that is consistent with the vision of the company. Lends leadership and guidance through new business development, marketing strategy, board oversight, and company growth plans. Reviews and authorizes major and significant personnel policies and staff changes. Advises President on leadership, management issues and oversees all operations, generally as Liaison on behalf of and for the Board

WORK HISTORY

2011-Present	Chairman of the Board - CMC Energy Services, Inc. Fort Washington PA
2010- Present	Treasurer - CMC Energy Services, Inc. Fort Washington PA
1997-Present	Owner – A Lighter Touch, Certified Craniosacral Massage Therapist Takoma Park, MD
2010-Present	Co-Chair - The Alternative Gift Fair of Greater Washington
2011-Present	President - The Biodynamic Craniosacral Therapy Association of North America
2012-Present	Teacher - The Wellness Institute for Energetic Studies

EDUCATIONAL HISTORY

2003	Graduated - Wellness Institute, Craniosacral Therapy
2001	Graduated - Center for Polarity Shamanic Studies, Registered Polarity Practitioner
1995	Graduated - Potomac Massage Training Institute, Certified Massage Therapist
1992	Bachelors of Arts in Psychology Degree – University of Maryland

RECEIVED

FEB 25 2013

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU



EILEEN MCGINNIS

AREAS OF EXPERTISE

- Management
- Corporate Strategy
- Budget
- Organizational Change
- Energy Efficiency
- Climate Change
- Environment
- Sustainability

PROFESSIONAL EXPERIENCE

January 2010 to Present – President of CMC Energy Services

Responsible for full profit and loss accountability of the Company business unit. establishing basic objectives, plans and policies, including operational guidelines for the organization; directing the organization's day-to-day activities. Also responsible for achieving the Company's *growth objectives and for producing a reasonable return on assets; developing strategic long-range plans and programs, including possible expansion into related fields, new product lines or acquisitions.*

2005-2009 – Partner and Senior Vice President of The Whitman Strategy Group

A consulting firm specializing in energy, environmental and sustainability issues. Responsible for developing and executing work plans for clients in order to further business goals.

2001- 2004 – Chief of Staff to the Administrator of the USEPA

Responsible for managing key policy and regulatory issues facing the agency. While at EPA, McGinnis led the effort to publish EPA's "Report on the Status of the Environment," the first comprehensive report on the environment at the national level. Responsible for managing the Office of Congressional and Intergovernmental Affairs, Office of Public Affairs and Communications and the Office of Policy, Economics and Innovation.

1993- 2000 – Chief of Policy, NJ Governor's Office

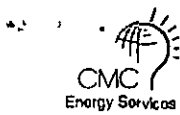
Responsible for the planning and implementation of major government initiatives and operations across state government.

EDUCATION

BA, Goucher College, Towson, MD,

Masters in Public Policy, Princeton University

Currently enrolled in Wharton's Executive Education Program for Working Professionals



DENISE STEIN

AREAS OF EXPERTISE

- Project Implementation
- Contract Management
- Office Management
- Customer Service
- Program Administration
- Database Development
- Network Administration

PROFESSIONAL EXPERIENCE

2009 to Present – Director of Operations, CMC Energy Services, PA and NJ

Responsible for the Operations of PECO's Low Income Usage Reduction Program, PSE&G's Comfort Partners Program and related services in New Jersey, Switch to Efficiency including Tune-uP and related new ventures, New Business Development (RFP management), Communications and Marketing efforts, and Pilot Programs as well as on-going operations originating out of CMC's Fort Washington, PA, Bethesda, MD, and Plainsboro, NJ offices.

2007 – 2009 – Regional Operations Manager, CMC Energy Services, PA and NJ

Responsible for the administration of New Jersey Comfort Partners Program including the coordination of 1,000 blower door audits, subcontractor installations and inspections annually, targeting income eligible electric and gas users in Mercer and Middlesex Counties.

Developed and implemented procedures to ensure efficiency of completed job turn around time and invoicing, accurate data input of audit results, monthly program activity reporting, compliance with technical requirements, and achieve annual production goals.

1991 to 2007 - Operations Manager, CMC Energy Services, PA

Responsible for the administration of PECO An Exelon Company's Low Income Usage Reduction Program, including the coordination of 1,750 Blower Door Audits, 6,000 Baseload Audits targeting high electric users, and 150 Inspections annually. Administered PECO's Renewable Pilot Program that included the installation of 210 solar domestic water heating systems. *Monitor and implement changes to program activity to ensure program production and spending goals are achieved annually. Perform cost analysis to confirm program funds are spent cost effectively.*

Created and submitted proposals to incorporate the addition of program measures in an effort to increase energy savings; assisted in the development of the energy audit designed to target high electric users and a procedure to report customer usage and financial data to utility for analysis; designed reporting system for submission to utility summarizing program status on a monthly basis. Member of PECO's Renewable Pilot Program team and participated in the development of a Renewable Pilot Plan submitted to the Bureau of Consumer Services.

Implemented procedures to insure accurate data input of audit results into database tracking system; developed procedure to download customer usage and financial data from client's mainframe computer to local file server; successfully converted IBM network to a Novell network system.

EDUCATION

Central Montgomery County Technical School Graduate, Computer Programming.
Novell Netware Education Courses, System Manager.
Numerous management, customer service and computer seminars.

Leila Banihani

480 Yardville Hamilton Sq. Rd.
Hamilton, New Jersey 08691
phone 609-731-2664
lbanihani@hotmail.com

- PROFILE** *Highly motivated professional with 15+ years experience across multiple industries including real estate, manufacturing, consulting, utilities and government. Recognized as an energetic hands-on leader who functions independently, makes effective decisions, accepts complex challenges and resolves issues efficiently. Diverse functional background in the areas of sourcing, operations, project management, human resources, and IT. Known to build effective teams through strong communication skills, integrity and development of trust within organizations.*
- EXPERIENCE**
- Legacy Converting/Nossal Disposable** Cranbury, New Jersey
9/10 to Present
\$40M disposable wiper manufacturer and distributor servicing global clientele
- Operations Manager**
Business, administration and customer service manager supervising direct staff of six, responsible for daily company operations including oversight of customer service, material purchasing, logistics, warehousing, inventory, and internal business functions
- Responsible for all company purchasing including raw material, logistics and freight
 - Instituted the use of purchase orders and three-way matching process
 - Effectuated improvements in accounts payable processes in an effort to take advantage of discounted payment terms
 - Assessed customer service staff and made necessary staff changes and reorganized department to redistribute workload for efficiency
 - Established new procedures for coordination of customer service, sales orders, inventory and shipping and receiving.
 - Responsible for all corporate functions of human resources, accounting (including receivables, payables and reporting); liaison for outsourced IT and SAP support
- Public Service Enterprise Group (PSEG)** Newark, New Jersey
9/08 to 9/10
\$29B diversified energy and energy services company with four major subsidiaries headquartered in New Jersey.
- Supply Chain Analyst, Supply Chain Management, PSEG Services Corporation**
Procurement Operations Analyst responsible for strategic sourcing of shared services for all lines of business with spend of \$1.2B, specifically in categories including energy efficiency programs, management consulting, marketing and communications, human resources, legal and treasury services.
- 2009 delivered \$2M budget impacting and \$2.5M cost avoidance savings while contracting \$60M in spend.
 - Increased diversity supplier spend with addition of MWBE suppliers with anticipated spend of \$5.5M.
 - Negotiation, execution and administration of supplier contracts in compliance with company policies, practices and Sarbanes-Oxley.
 - Optimize procurement efficiency and effectiveness through accurate planning, strategic sourcing, cost reduction and contract administration
 - Initiate and coordinate procurement activities utilizing PowerAdvocate eRFX system
 - Monitor supplier and company's performance for compliance with contract obligations.
 - Analyze procurement patterns continuously identifying purchasing/contracting cost savings opportunities through innovative sourcing and procurement techniques.
- Foxtons** West Long Branch, New Jersey
6/06 to 9/08
\$200M London-based real estate corporation, specializing in residential real estate sales in the United Kingdom and the United States.
- Director of Operations, Foxtons North America, Inc.**
"2IC" Second in Command, directly reporting to COO, responsible for oversight of operations, company spend, IT infrastructure and support and headquarters staff of 50+ for \$90M US division with 3 regional sales offices and 1 warehouse based in the New York, New Jersey, Connecticut tri-state area
- Reorganized and expanded procurement department, including setup and streamlining of purchasing processes, procedures, integration with financial software, strategies to take advantage of volume-based ordering, leverage of relationships with vendors and focus on customer service.
 - Delivered \$750K financially validated procurement savings through cost saving measures including review of existing accounts and vendors, companywide mobile switchover, reorganization and reduction of fleet, consolidation of office equipment, products and IT hardware/software vendors
 - Established financial reporting systems and schedules for headcount, sales, spend, closings, listings, fleet, title and mortgage. Interface with COO, CFO and UK headquarters to review, analyze and execute necessary adjustments to achieve forecasted fiscal plans.
 - Restructured IT organization to perform more efficiently for continuous accessibility to meet company expectations. Launched help desk tracking, asset management and disaster recovery plans. Managed overall coordination of IT projects and monitored IT budget and expenditures.
 - Completed network-wide infrastructure analysis. Implemented recommended upgrades and changes to network technologies for increased security, system reliability, efficiency and output.
 - Achieved \$1.75M lease savings by consolidating corporate office (26,000 sq. ft. into 11,000 sq. ft.) Supervised and managed office relocation, optimized space allocation, moved corporate records off-site and eliminated non-essential staff.
 - Project manager for upcoming development of 5+ \$2M high-end café style regional offices within the tri-state area. Strategic planning of project including identification of target market areas and development of project plan, budget, procurement, schedules and reporting.
- Tyco International, Ltd** Princeton, New Jersey
1/04 to 6/08
\$40B global diversified manufacturer operating in the Electronics, Fire & Security, Healthcare, Engineered Products and Plastics industries.
- Global Sourcing Manager, Indirect Materials, A&E Products Group**
Procurement Manager for a \$215M global hanger division of Tyco International with significant operations in Asia, Europe, Middle East and Central America. Directly accountable for global indirect spend including real estate, manufacturing equipment, office equipment, travel, telecommunications and fleet. Maintained and exceeded planned SG&A targets
- Key representative for Tyco Strategic Sourcing Initiatives which delivered \$190M savings in FY05.
 - Delivered \$350K of savings for A&E Products meeting planned targets.
 - Targeted savings areas included Travel, Corporate Purchasing Cards and Office Equipment.
 - Delivered \$850K of financially validated savings for A&E Products in FY05.
 - Built global operational budgets with senior leadership teams to deliver 20% year over year savings. Drove and pushed savings through "Bullet Train" initiatives to exceed Annual Operating Plan. Maintained a robust project pipeline utilizing Six Sigma and project management tools to feed future savings.
 - Developed and led procurement strategies to consolidate vendor base to take advantage of Tyco Global contracts and leverage volume across all A&E Products offices in 34 countries traveling globally to implement.
 - Key supplier contact for all indirect spend including negotiations, contract maintenance, milestone tracking and supply chain continuity; seamless operations during tenure.

- Created and implemented system to maintain all contracts relating to licensing, joint ventures, contract manufacturing, real estate, direct/indirect materials, logistics and IT.
- Directly reported to President as Special Project Manager leading to successful sale/divestiture of A&E Products from Tyco International.
 - Led and managed electronic Data Room collecting, organizing and digitizing due diligence materials across all global operating divisions; initiative successfully completed one month before "go live".
 - Worked with the A&E/Tyco management teams and investment bank in the development and construction of Management Presentations to prospective buyers.
 - Identified and resolved potential contractual problems focusing in the areas of contract/licensee manufacturing and real estate as a precursor to A&E's sale.

Performance Based Solutions, Inc.
 \$7M consulting firm that provided a comprehensive array of human resources services to a diverse global client base.

Hamilton, New Jersey
 11/97 to 1/04

Manager, Administrative Services

Business and administrative manager for seven operating companies with responsibility across multiple departments.

- Developed all back-office functions in the areas of human resources, operations, finance and IT during startup. Maintained direct control of all functions after initial phase. Managed staff of 15 employees and 20+ subcontractors.
- Dedicated project manager for key clients. Project tasks included timeline development, budget analysis, risk assessment, and internal/external project presentations. Successfully met all targets on time and ahead of budget.
- Operated in the field as an HR consultant for clients focusing on recruiting, staffing strategy, benefits administration and HRIS systems.
- Led dissolution and/or sale of all seven operating companies. Directly accountable for all aspects of employee separation, client transition, and functional tasks.

REEP, Inc.
 Residential energy services company specializing in providing efficient solutions to consumers by lowering costs in deregulating energy markets

Princeton, New Jersey

Office Manager/Executive Assistant to the President

7/95 to 11/97

- Supervised administrative, customer service and scheduling departments for 30 person regional office; assisted in management of weatherization programs, communicated human resource issues to corporate office; prepared corporate budget, banking, invoicing and payroll reports.
- Provided corporate-level administrative support to the Company President including board meeting preparation, marketing and communication services and travel coordination.
- Facilitated the computer and internet implementation for corporate and five regional offices.

Administrative Assistant, Human Resources

5/93 to 7/95

- Assisted Manager of Human Resources in all aspects of personnel business functions for corporate and five regional offices; maintained personnel and benefits information for 100+ employees utilizing HRIS forms and reporting system; tracked 50+ vehicle fleet; produced monthly employee newsletter.
- Provided administrative support for President and Corporate Secretary, supervised and evaluated corporate support staff; scheduled and coordinated company wide conferences.

EDUCATION

Currently pursuing BS, Business Administration, Organizational Management
 Thomas Edison State College, Trenton, NJ

CERTIFICATES AND TRAINING

- Six Sigma Green Belt
- Rutgers University Supply Chain Management Certificate "Strategies for Designing and Leading Your End-to-End Supply Chain", June 2010
- Lecturer - "Virtual Teaming in Project Management", University College Dublin, November, 2006
- Afterburner - Organizational Execution and Flawless Execution Training Workshops
- Certified Microsoft Office Specialist

SKILLS

Microsoft Office Suite, SAP, Microsoft Project, JD Edwards, Hyperion, Great Plains, Minitab, QuickBooks Pro, Microsoft Mappoint, AutoCAD, PowerAdvocate, Crystal Reports

Lella Banihani

480 Yardville Hamilton Sq. Rd.
 Hamilton, New Jersey 08891
 phone 609-731-2864
 lbanihani@hotmail.com

RICHARD C. BERENDS

AREAS OF EXPERTISE

- Residential Energy Audits
- Energy Education
- Blower Door Diagnostic Pressure Testing
- Combustion Efficiency, Carbon Monoxide and CAZ Testing
- Training
- Customer Service
- Quality Assurance Inspections

PROFESSIONAL EXPERIENCE

2004 to Present – Quality Control Manager, CMC Energy Services, PA

Responsible for the hiring and supervision of the audit, inspection, and weatherization staff that completes over 9,000 energy audits annually for PECO An Exelon Company's Low Income Usage Reduction Program. Provides oversight of subcontractors, performs quality control inspections, designs and conducts training sessions to meet the requirements of the program, and handles and resolves customer service issues.

1988 – 2004 – Residential Energy Auditor, CMC Energy Services, PA and NJ

PECO An Exelon Company, Low Income Usage Reduction Program

Completed over 3,600 residential blower door audits including on-site computer generated report, carbon monoxide and combustion efficiency tests on furnace and water heaters; installed basic program measures; recommended major measures and completed work orders for the installation contractors; conducted energy conservation education session.

Completed over 800 electric baseload audits including the installation of treatments such as energy efficient bulbs, smoke alarms, water heater tank and pipe insulation, faucet aerators and showerheads; conducted energy conservation education sessions discussing all electric appliances with recommendations to assist in reducing electric consumption; recommendation of treatments including fan for air conditioner swap, off-peak meter installation for 240V appliances, timers for appliances, and refrigerator swap.

PSE&G Company, Home Energy Savings Program

Completed 13,500 RCS audits with an emphasis on education and cost effective practices and measures. In addition, completed 2,250 pre-loan inspections, 2,000 post-loan inspections, 750 emergency loan applications, and 675 combustion efficiency tests on gas and oil fired heating systems.

1987 – 1988 – Weatherization Installer, DMC Energy, NJ

PSE&G Company, Seal-Up and Save Program

Performed residential weatherization installations for low-income customers throughout Central New Jersey. Treatments included door and window weather-stripping and caulking; water heater, pipe, duct, rim joist, and attic entranceway insulation; aerator and low flow showerhead installations; and installing radiator reflectors, outlet/switch sealers and kitchen exhaust fan covers.

EDUCATION

Attended Rider University in a business curriculum, majoring in accounting

CERTIFICATIONS

Certified Building Performance Analyst, Building Performance Institute, 2009
Certified Envelope Professional, Building Performance Institute, 2009
Certified Residential Energy Auditor and Inspector, New Jersey, 1988
Certified Weatherization Diagnostics, Pennsylvania College of Technology, 2005



Building
Performance
Institute, Inc.



January 2, 2013

CMC Energy Services Inc. (Cranbury NJ)
Angelica Biehl
1301 Virginia Drive STE 250
Ft. Washington, PA 19034

Dear Angelica Biehl,

Congratulations on your Building Performance Institute Inc., (BPI), Accreditation renewal! As you continue to grow your business as a BPI Accredited company, you are honing your edge against the competition. As you already know, BPI Accreditation differentiates your company by offering your clients house-as-a-system solutions backed by building science and our third party quality assurance program. With happier clients, you'll get fewer call backs, more referrals and more profit.

We applaud your commitment to maintaining national standards. Your continued dedication has offered you a place in the fastest growing group of professionals in the home performance industry. Should you need assistance or guidance of any kind, do not hesitate to contact us at info@bpi.org.

Congratulations,

A handwritten signature in cursive script that reads 'Bruce DeMaine'.

Bruce DeMaine
Chief Operating Officer
Building Performance Institute, Inc. (BPI)

RECEIVED

FEB 25 2013

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Standards - Certification - Accreditation - Quality Assurance

Saratoga Technology + Energy Park | 107 Hermes Road, Suite 110 | Malta, NY 12020
Phone: (518) 899-2727 or (877) 274-1274 | Fax: (518) 899-1622 or (866) 777-1274

Building Performance Institute, Inc.

*In recognition of having successfully met the requirements
of the BPI Accreditation process, be it known that*

CAC Energy Services Inc. (Cranbury NJ)

1249 South River Road, Suite 103, Cranbury, NJ 08512

Is Accredited in Good Standing

*and thereby becomes a participant in the BPI Quality Assurance Program which verifies that
the work performed by the BPI accredited company conforms to the BPI national standards.*

Valid: 01/01/2013 to 12/31/2013



David Depinstall, Chairman of the Board

Larry Zacher, Chief Executive Officer



*BPI Company ID#
1000045*



Accreditation Agreement

THIS AGREEMENT is effective as of the 1st of January 2013 by and between CMC Energy Services Inc. (Cranbury NJ) with an address at 1249 South River Road, Suite 103, Cranberry, NJ 08512 also known as the BPI Accredited Company, and Building Performance Institute, Inc. ("BPI"), a New York, not-for-profit corporation, with an address at Saratoga Technology + Energy Park, 107 Hermes Road, Suite 110, Malta, NY 12020.

The parties have executed this Agreement as of the day and year first above indicated:

Your signature confirms that you understand and accept the terms and conditions of this Accreditation Agreement, and have read Exhibit A, B, C, and D.

Approved as a BPI Accredited Company as of:

Date January 1, 2013

BUILDING PERFORMANCE INSTITUTE, INC.: **BPI ACCREDITED COMPANY:**

Signed: Bruce DeMaine
Digitally signed by Bruce DeMaine
DN: cn=Bruce DeMaine, o=BPI, Inc.,
ou=CCO, email=bruce@bpi.org, c=US
Date: 2013.01.08 11:38:11 -0500

Name: Bruce DeMaine

Title: Chief Operating Officer

Signed: Eileen McGinnis

Name: Eileen McGinnis

Title: President

EXHIBIT A (attached)

BPI Accreditation Requirements

EXHIBIT B

BPI Accreditation Policies and Procedures (available at www.bpi.org)

EXHIBIT C

BPI Accreditation & QA Fee Schedule (available at www.bpi.org)

EXHIBIT D

BPI Quality Assurance Policies and Procedures (available at www.bpi.org)



Building
Performance
Institute, Inc.



January 2, 2013

CMC Energy Services, Inc. (PA)
Anglelica Biehl
1301 Virginia Drive, Suite 250
Ft. Washington, PA 19034

Dear Anglelica Biehl,

Congratulations on your Building Performance Institute Inc., (BPI), Accreditation renewal! As you continue to grow your business as a BPI Accredited company, you are honing your edge against the competition. As you already know, BPI Accreditation differentiates your company by offering your clients house-as-a-system solutions backed by building science and our third party quality assurance program. With happier clients, you'll get fewer call backs, more referrals and more profit.

We applaud your commitment to maintaining national standards. Your continued dedication has offered you a place in the fastest growing group of professionals in the home performance industry. Should you need assistance or guidance of any kind, do not hesitate to contact us at info@bpi.org.

Congratulations,

A handwritten signature in cursive script that reads 'Bruce DeMaine'.

Bruce DeMaine
Chief Operating Officer
Building Performance Institute, Inc. (BPI)

Standards - Certification - Accreditation - Quality Assurance

Saratoga Technology + Energy Park | 107 Hermes Road, Suite 110 | Malta, NY 12020
Phone: (518) 899-2727 or (877) 274-1274 | Fax: (518) 899-1622 or (866) 777-1274

Building Performance Institute, Inc.

*In recognition of having successfully met the requirements
of the BPI Accreditation process, be it known that*

CAC Energy Services, Inc. (PA)

1301 Virginia Drive, Suite 250, Ft. Washington, PA 19034

Is Accredited in Good Standing

*and thereby becomes a participant in the BPI Quality Assurance Program which verifies that
the work performed by the BPI accredited company conforms to the BPI national standards.*

Valid: 01/01/2013 to 12/31/2013



David Depinstall, Chairman of the Board

Larry Zacher, Chief Executive Officer



*BPI Company ID#
1001993*



Accreditation Agreement

THIS AGREEMENT is effective as of the 1st of January 2013 by and between CMC Energy Services, Inc. (PA) with an address at 1301 Virginia Drive, Suite 250, Ft. Washington, PA 19034 also known as the BPI Accredited Company, and Building Performance Institute, Inc. ("BPI"), a New York, not-for-profit corporation, with an address at Saratoga Technology + Energy Park, 107 Hermes Road, Suite 110, Malta, NY 12020.

The parties have executed this Agreement as of the day and year first above indicated:

Your signature confirms that you understand and accept the terms and conditions of this Accreditation Agreement, and have read Exhibit A, B, C, and D.

Approved as a BPI Accredited Company as of:

Date January 1, 2013

BUILDING PERFORMANCE INSTITUTE, INC.: **BPI ACCREDITED COMPANY:**

Signed: Bruce DeMaine
Digitally signed by Bruce DeMaine
DN: cn=Bruce DeMaine, ou=BPI Inc.,
email=bruce@bpi.org, c=US
Date: 2013.01.01 11:26:48 -0500

Name: Bruce DeMaine
Title: Chief Operating Officer

Signed: Eileen McGinnis

Name: Eileen McGinnis
Title: President

EXHIBIT A (attached)
BPI Accreditation Requirements

EXHIBIT B
BPI Accreditation Policies and Procedures (available at www.bpi.org)

EXHIBIT C
BPI Accreditation & QA Fee Schedule (available at www.bpi.org)

EXHIBIT D
BPI Quality Assurance Policies and Procedures (available at www.bpi.org)

Angelica Biehl

From: wbenclink@cvmsolutions.com
Sent: Tuesday, March 27, 2012 4:31 PM
To: abiehl@cmcenergyservices.com
Cc: dcadmin@womenpresidentsorg.com
Subject: Action Required--Recertification Granted

Please do not reply to this email. If you have questions, please contact your Regional Partner Organization directly.

(This correspondence has been sent to you by CVM Solutions on behalf of the Women's Business Enterprise National Council (WBENC)).

Dear CMC ENERGY SERVICES, INC. Representative,

Congratulations! It is the decision of the Women Presidents' Educational Organization - DC Certification Committee to grant re-certification to CMC ENERGY SERVICES, INC. . You may now log in to WBENCLink to download a copy of your new WBENC Certified WBE certificate using the directions below.

Please note that WBENC is now offering Woman Owned Small Business (WOSB) Certification to our certified WBEs who's primary NAICS code is listed as one of the eligible codes that have been targeted for this certificate. To determine if your company is eligible, please go to www.wbenc.org/government. If you determine that your company meets the requirements and would like to move forward with WOSB certification, please follow the directions on www.wbenc.org/government.

To download your WBENC WBE certificate, etc:

- Log in to www.wbenclink.org and enter the user id and the password created when you registered in the gray box at the top right. If you do not have this information, please follow the directions in the login box for "forgotten password" using the complete email address of the female owner as the user id.
- Once you are logged in, select WBE from the menu at the left. If you do not see WBE, please contact the Regional Partner Organization that granted recertification.
- Under WBE, select "View HR Certificate." Once open, you may print or save a copy of your certificate. The LR version works best for email or vendor registration sites.
- To download a WBENC Certified WBE Logo, select Logo/Brand Guidelines from the menu at the left.
- To understand how to utilize the database to update your profile, conduct searches, select the Guide from the menu or attend a WBENCLink Training Session.
- To stay up-to-date with WBENC events and updates, "like" the official WBENC Facebook page by going to www.facebook.org/wbenc.

Sincerely,

Women Presidents' Educational Organization - DC Certification Committee

RECEIVED

FEB 25 2013

PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

WBENC | Women's Business Enterprise
National Council

hereby grants

National Women's Business Enterprise Certification

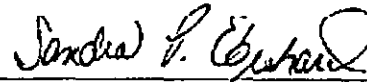
to

CMC ENERGY SERVICES, INC.

who has successfully met WBENC's standards as a Women's Business Enterprise (WBE).
This certification affirms the business is woman-owned, operated and controlled; and is valid through the date herein.

WBENC National WBE Certification was processed and validated by Women
Presidents' Educational Organization - DC, a WBENC Regional Partner Organization.

Expiration Date: 02/28/2013
WBENC National Certificate Number: 247588



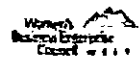
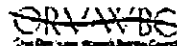
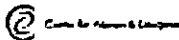
Authorized by Sandra P. Eberhard, Executive Director,
Women Presidents' Educational Organization - DC



WOMEN PRESIDENTS'
Educational Organization.
PROVIDING WBENC CERTIFICATION

NAICS Codes: 541611, 541618

UNSPSC Codes: 43232605



FedEx US Airbill
Express

FedEx
Tracking
Number

8723 7277 6182

Form
ID No.

0215

Recipient's Copy

RECIPIENT: PEEL HERE

1 From - This portion can be removed for Recipient's records.

Date 2/25/13 FedEx Tracking Number 872372776182

Sender's Name Angelico Biehl Phone 215 540-5800

Company CMC ENERGY SERVICES

Address 1301 VIRGINIA DR STE 250

City FORT WASHINGTON State PA ZIP 19034-3247

2 Your Internal Billing Reference

3 To
Recipient's Name Secretary Pennsylvania Phone 717 783-5242

Company Public Utility Commission

Address Commonwealth Keystone Building
400 North Street

Address _____
Use this line for the HOLD location address or for continuation of your shipping address

City Harrisburg State PA ZIP 17120

0420471673



8723 7277 6182

4a Express Package Service * To most locations.

Packages up to 150 lbs.

- FedEx Priority Overnight
Next business morning ** Friday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx Standard Overnight
Next business afternoon * Saturday Delivery NOT available.
- FedEx First Overnight
Earliest next business morning delivery to select locations.
- FedEx 2Day
Second business day ** Thursday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx Express Saver
Third business day * Saturday Delivery NOT available.

4b Express Freight Service ** To most locations.

Packages over 150 lbs.

- FedEx 1Day Freight
Next business day ** Friday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx 2Day Freight
Second business day ** Thursday shipments will be delivered on Monday unless SATURDAY Delivery is selected.
- FedEx 3Day Freight
Third business day ** Saturday Delivery NOT available.

5 Packaging * Declared value limit \$500

- FedEx Envelope*
- FedEx Pak*
- FedEx Box
- FedEx Tube
- Other

6 Special Handling and Delivery Signature Options

- SATURDAY Delivery
NOT available for FedEx Standard Overnight, FedEx Express Saver, or FedEx 3Day Freight.
- No Signature Required
Package may be fed without obtaining a signature for delivery.
- Direct Signature
Someone at recipient's address may sign for delivery. Fee applies.
- Indirect Signature
If no one is available at recipient's address, someone at a neighboring address may sign for delivery. For residential deliveries only. Fee applies.

Does this shipment contain dangerous goods?

- No
- Yes As per attached Shipper's Declaration
- Yes Shipper's Declaration not required
- Dry Ice Dry Ice, 3, UN 1845 _____ kg
- Cargo Aircraft Only

7 Payment Bill to:

- Sender Acct. No. in Section 1 will be billed
- Recipient
- Third Party
- Credit Card
- Cash/Check

Total Packages _____ Total Weight _____ Credit Card Auth. _____

*Our liability is limited to \$100 unless you declare a higher value. See the current FedEx Service Guide for details.

605

fedex.com 1.800.GoFedEx 1.800.463.3339

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