

May 3, 2013

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### VIA FEDERAL EXPRESS

MAY 0 3 2013

Rosemary Chiavetta, Secretary Pennsylvania Public Utility Commission Commonwealth Keystone Building 400 North Street Harrisburg, PA 17120

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Re: Petition of UGI Energy Services, Inc. for Approval to Transfer the Natural Gas Supplier License of UGI Energy Services, Inc. to UGI Energy Services, LLC; Docket Nos. A-125018 and A-2013-\_\_\_\_\_

Dear Secretary Chiavetta:

Enclosed for filing on behalf of UGI Energy Services, Inc., please find the original of the above-captioned petition. An extra copy is enclosed; please time-stamp and return it to me in the postage-paid, self-addressed envelope.

As noted in the enclosed petition, UGIES seeks Commission waiver of the \$350.00 filing fee for the associated license application and any special notice requirements associated with this filing. UGIES further requests that the Commission review the petition and associated application on an expedited basis and grant approval of the petition on or before July 1, 2013.

Should you have any questions concerning this filing, please feel free to contact me at (610) 768-3625 or MarkleF@ugicorp.com.

Respectfully yours,

Frank H. Markle

Attorney for UGI Energy Services, Inc.

Frank H. Markle

Enclosures

Cc: Certificate of Service (as indicated)

### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of UGI Energy Services, LLC, d/b/a UGI Energylink, for approval to offer, render, furnish, or as a(n)\_\_[as specified in item #8 below] to the public in the Commonwealth of Pennsylvania.

To the Pennsylvania Public Utility Commission:

1 IDENTITY OF THE APPLICANT: The name, address, telephone number, and FAX number of the Applicant are:

UGI Energy Services, LLC d/b/a UGI EnergyLink One Meridian Boulevard, Suite 2C01 Wyomissing, PA 19610 (610) 373-7999 (610) 373-8386

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated within the preceding five (5) years, including name, address, and telephone number.

UGI Energy Services, Inc. d/b/a UGI EnergyLink One Meridian Boulevard, Suite 2C01 Wyomissing, PA 19610 (610) 373-7999

Prior to 2009, UGI Energy Services, Inc. maintained its principal offices at 1100 Berkshire Boulevard, Suite 305, Wyomissing, PA 19610.

2. a. CONTACT PERSON: The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

Frank H. Markle Senior Counsel 460 North Gulph Road King of Prussia, PA 19406 Phone: (610) 768-3625 Fax: (610) 992-3258

CONTACT PERSON-PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY: The name, title, address b. telephone number and FAX number of the person with whom contact should be made by PEMA:

Joseph L. Hartz Vice President - Supply and Operations One Meridian Boulevard, Suite 2C01 Wyomissing, PA 19610 Phone: (610) 373-7999

Fax: (610) 373-8386

3.a. ATTORNEY: If applicable, the name, address, telephone number, and FAX number of the Applicant's attorney are:

> Frank H. Markle, Esquire Melanie J. El Atieh, Esquire 460 North Gulph Road King of Prussia, PA 19406 Phone: (610) 768-3625 Phone: (610) 992-3750

Fax: (610) 992-3258

Email: MarkleF@ugicorp.com Email: ElatiehM@ugicorp.com RECEIVED

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

	required name, address, telephone number and FAX number of the Applicant's Registered Agent in the Commonwealth are:
	Applicant is a Pennsylvania limited liability company, maintains its principal office within the Commonwealth of Pennsylvania, and therefore does not require a registered agent.
4.	FICTITIOUS NAME: (select and complete appropriate statement)
	X The Applicant will be using a fictitious name or doing business as ("d/b/a"): UGI EnergyLink
	Attach to the Application a copy of the Applicant's filing with the Commonwealth's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	The fictitious name, UGI EnergyLink, is currently registered to Applicant's predecessor, UGI Energy Services, Inc. A copy of UGI Energy Services, Inc.'s filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311 (Form PA-953) is included herewith as Attachment "A." UGI Energy Services, Inc. will file any necessary documents to transfer the fictitious name to Applicant.
	or
	The Applicant will not be using a fictitious name.
5.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (select and complete appropriate statement)
	The Applicant is a sole proprietor.
	If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.
	or
	The Applicant is a:
	domestic general partnership (*)
	domestic limited partnership (15 Pa. C.S. §8511)  foreign general or limited partnership (15 Pa. C.S. §4124)
	domestic limited liability partnership (15 Pa. C.S. §8201)
	foreign limited liability general partnership (15 Pa. C.S. §8211)  foreign limited liability limited partnership (15 Pa. C.S. §8211)
	Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
	Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

REGISTERED AGENT: If the Applicant does not maintain a principal office in the Commonwealth, the

b.

	* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.					
	or					
X	The Applicant is a:					
	domestic corporation (none) foreign corporation (15 Pa. C.S. §4124)  X domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981)  Other					
	vide proof of compliance with appropriate Department of State filing requirements as indicated above. iitionally, provide a copy of the Applicant's Articles of Incorporation.					
	opy of Applicant's Certificate of Organization from the Department of State is included herewith Attachment "B."					
Giv	e name and address of officers.					
The	Applicant's officers are as follows:					
	Bradley C. Hall Monica M. Gaudiosi Matthew S. Dutzman Michael C. Gibbs Joseph L. Hartz Amy E. Hunt Angela K. Rodriguez Peter G. Terranova Jessica A. Milner Hugh Gallagher Michael R. Pearson Andrew S. Koehler President Vice President – Power and Business Development Vice President – Commodity Marketing Vice President – Supply and Operations Vice President – Operations Vice President and Chief Financial Officer Vice President – Midstream Assets and Services Assistant Secretary Treasurer Assistant Treasurer Controller					
Off	Officers Gaudiosi, Milner, Gallagher and Pearson, have the following address:					
Ωŧ	UGI Corporation 460 North Gulph Road King of Prussia, PA 19406					
	Officers Hall, Dutzman, Gibbs, Hartz, Hunt, Rodriguez, Terranova and Koehler have the following address:					
	UGI Energy Services, Inc. One Meridian Boulevard					

The Applicant is incorporated in the state of Pennsylvania.

Suite 2C01

Wyomissing, PA 19610

6.	AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA: (select and complete appropriate statement)
	X Affiliate(s) of the Applicant doing business in Pennsylvania are:
	Give name and address of the affiliate(s) and state whether the affiliate(s) are jurisdictional public utilities.
	The Applicant is a wholly owned subsidiary of UGI Corporation, a publicly traded company, and as such, its financial and operational performance is reported in the annual SEC filings of UGI Corporation. A listing of the subsidiaries of UGI Corporation from its most recent 10-K, Exhibit 21 is included herewith as Attachment "C." Each of these subsidiaries is an affiliate of Applicant. The following affiliates are jurisdictional public utilities: UGI Utilities, Inc., UGI Central Penn Gas, Inc., and UGI Penn Natural Gas, Inc.
	<ul> <li>X Does the Applicant have any affiliation with or ownership Interest in:</li> <li>(a) any other Pennsylvania retail natural gas supplier licensee or licensee applicant,</li> <li>(b) any other Pennsylvania retail licensed electric generation supplier or license applicant,</li> <li>(c) any Pennsylvania natural gas producer and/or marketer,</li> <li>(d) any natural gas wells or</li> </ul>
	(e) any local distribution companies (LDCs) in the Commonwealth
	If the response to parts a, b, c, or d above is affirmative, provide a detailed description and explanation of the affiliation and/or ownership interest.
	UGI Energy Services, Inc. is licensed as a natural gas supplier at Docket No. A-125018 and an electric generation supplier at Docket No. A-110076. Upon approval of the Petition, UGI Energy Services, Inc. will merge into Applicant. Once the merger is complete, the Applicant will have an affiliation with the following local distribution companies in the Commonwealth: UGI Utilities, Inc., UGI Central Penn Gas, Inc., and UGI Penn Natural Gas, Inc.
	Provide specific details concerning the affiliation and/or ownership interests involving:  (a) any natural gas producer and/or marketers,  (b) any wholesale or retail supplier or marketer of natural gas, electricity, oil, propane or other energy sources.
	Provide the Pa PUC Docket Number if the applicant has ever applied:  (a) for a Pennsylvania Natural Gas Supplier license, or  (b) for a Pennsylvania Electric Generation Supplier license.
	X If the Applicant or an affiliate has a predecessor who has done business within Pennsylvania, give name and address of the predecessor(s) and state whether the predecessor(s) were jurisdictional public utilities.
	UGI Energy Services, Inc. One Meridian Boulevard Sulte 2C01 Wyomissing, PA 19610
	UGI Energy Services, Inc. is not a jurisdictional public utility.
	or
	The Applicant has no affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania.

7.	APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)
	The Applicant is presently doing business in Pennsylvania as a
	natural gas interstate pipeline. municipal providing service outside its municipal limits. local gas distribution company
	retail supplier of natural gas services in the Commonwealth a natural gas producer
	Other. (Identify the nature of service being rendered.)
	or
	X The Applicant is not presently doing business in Pennsylvania.
8.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
	X Supplier of natural gas services.
	Municipal supplier of natural gas services.  Cooperative supplier of natural gas services.
	<ul> <li>X Broker/Marketer engaged in the business of supplying natural gas services.</li> <li>X Aggregator engaged in the business of supplying natural gas services.</li> </ul>
	Other (Describe):
9.	PROPOSED SERVICES: Generally describe the natural gas services which the Applicant proposes to offer
	Applicant proposes to engage in the sale and brokering of natural gas supplies.
10.	<b>SERVICE AREA:</b> Provide each Natural Gas Distribution Company (NGDC) in which Applicant proposes to offer services.
	Applicant proposes to offer services in all Natural Gas Distribution Companies in the Commonwealth of Pennsylvania.
11,	CUSTOMERS: Applicant proposes to initially provide services to:
	Residential Customers
	Commercial Customers - (Less than 6,000 Mcf annually)
	Commercial Customers - (6,000 Mcf or more annually)
	Industrial Customers Governmental Customers
	X All of above
	Other (Describe):

12. START DATE: The Applicant proposes to begin services within the Commonwealth upon approval of this Application. Applicant respectfully requests approval of this Application and the associated license transfer petition by July 1, 2013.

NOTICE: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, serve a copy of 13. the signed and verified Application with attachments on the following:

Irwin A. Popowsky Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120-1921

William R. Lloyd, Jr. Commerce Building, Suite 1102 Small Business Advocate 300 North Second Street Harrisburg, PA 17101

Office of the Attorney General **Bureau of Consumer Protection** Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Any of the following Natural Gas Distribution Companies through whose transmission and distribution

facilities the applicant intends to supply customers:	
Valley Energy Inc.	National Fuel Gas Distribution Corp.
Robert Crocker	David D. Wolford
523 South Keystone Avenue	6363 Main Street
Sayre, PA 18840-0340	Williamsville, NY 14221
PH: 570.888-9664	PH: 716.857.7483
FAX: 570.888.6199	FAX: 716.857.7479
email: rcrocker@ctenterprises.org	email: wolfordd@natfuel.com
UGI Central Penn	Peoples Natural Gas Company LLC
David Beasten	Lynda Petrichevich
2525 N. 12 <sup>th</sup> Street, Suite 360	375 North Shore Drive, Suite 600
Reading, PA 19612-2677	Pittsburgh, PA 15212
PH: 610.796.3425	email: Lynda.w.petrichevich@peoples-gas.com
FAX: 610.796.3559	PH: 412.208.6528
	FAX: 412.208.6577
Peoples TWP LLC (Formerly T. W. Phillips)	UGI
Andrew Wachter	David Beasten
375 North Shore Drive, Suite 600	2525 N. 12 <sup>th</sup> Street, Suite 360
Pittsburgh, PA 15212	Reading, PA 19612-2677
PH: 724,431,4935	PH: 610.796.3425
FAX: 724.287.5021	FAX: 610.796.3559
email: Andrew.Wachter@peoplestwp.com	
UGI Penn Natural	Equitable Gas Company
David Beasten	Jerald Moody
2525 N. 12th Street, Suite 360	225 North Shore Drive
Reading, PA 19612-2677	Pittsburgh, PA 15212-5352
PH: 610.796.3425	PH: 412.395.3209
FAX: 610.796.3559	FAX: 412.395.3335
PECO	Columbia Gas of Pennsylvania Inc.
Carlos Thillet, Manager, Gas Supply and Transportation	Thomas C. Heckathorn
2301 Market Street, S9-2	200 Civic Center Drive
Philadelphia, PA 19103	Columbus, OH 43215
email: carlos.thillet@exeloncorp.com	PH: 614.460.4996
PH: 215.841.6452	FAX:614.460.6442
711.210.041.0402	email: theckathorn@nisource.com
	Official and the state of the s
Philadelphia Gas Works	
Douglas Moser	
800 West Montgomery Avenue	
Philadelphia, PA 19122 email: douglas.moser@pgworks.com	
PH: 215.684.6899	
1115 Z10,007,0000	_ <del> </del>

Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, attach Proof of Service of the Application and attachments upon the above named parties. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14.

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14. TAXATION: Complete the TAX CERTIFICATION STATEMENT attached as Appendix B to this application.

A completed Tax Certification Statement is included herewith as Attachment "D."

15. COMPLIANCE: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, by name, subject and citation, dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

The Applicant, an affiliate, a predecessor of either, nor any person identified in this Application have been convicted of a crime involving fraud or similar activity.

- 16. STANDARDS, BILLING PRACTICES, TERMS AND CONDITIONS OF PROVIDING SERVICE AND CONSUMER EDUCATION: All services should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.
  - a. Contacts for Consumer Service and Complaints: Provide the name, title, address, telephone number and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with Applicant, the Distribution Company, the Pennsylvania Public Utility Commission or other agencies.

#### **Primary Contact:**

Cheryl M. Fuhs Director of Commercial Accounts One Meridian Boulevard, Suite 2C01 Wyomissing, PA 19610 Phone: (610) 373-7999 Fax: (610) 373-8386

#### **Alternate Contact:**

Melanie J. El Atieh, Esquire 460 North Gulph Road King of Prussia, PA 19406 Phone: (610) 992-3750 Fax: (610) 992-3258

Emall: ElatiehM@ugicorp.com

- b. Provide a copy of all standard forms or contracts that you use, or propose to use, for service provided to residential customers.
- c. If proposing to serve Residential and/or Small Commercial customers, provide a disclosure statement. A sample disclosure statement is provided as Appendix B to this Application.

In response to 16 (b) and (c) above, copies of UGI Energy Services, Inc.'s on-line and paper forms of its Gas Choice Agreement for residential and small commercial customers are included herewith as Attachment "E." Upon approval the Petition, UGI Energy Services, Inc. will merge into Applicant. This proposed intra-corporate merger will result in the customers of UGI Energy Services, Inc. becoming the customers of Applicant. To effectuate the transfer of customers, UGI Energy Services, Inc. will assign its existing retail customer contracts to Applicant as part of the transfer of all its assets in the intra-corporate merger. The intra-corporate merger will not result in any changes to any aspect of customers' service, including the price, terms and conditions of existing customer agreements, the format of their bills, or their current service contacts, including the toll free numbers.

#### 17. FINANCIAL FITNESS:

- A. Applicant shall provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published parent company financial and credit information.

- Applicant's balance sheet and income statement for the most recent fiscal year. Published financial information such as 10K's and 10Q's may be provided, if available.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements
- Such other information that demonstrates Applicant's financial fitness.

Applicant will be the successor by merger of UGI Energy Services, Inc. UGI Energy Services, Inc.'s audited financial statements for fiscal years ended September 30, 2012 and September 30, 2011 are included herewith as Attachment "F." UGI Energy Services, Inc. currently demonstrates sufficient financial fitness to render natural gas service to customers in the Commonwealth. Upon approval of the Petition, UGI Energy Services, Inc. will merge into UGI Energy Services, LLC. Once the transfer is complete, Applicant will possess the same financial fitness as UGI Energy Services, Inc.

- B. Applicant must provide the following information:
- Provide proof of compliance with bonding/credit requirements for each NGDC the applicant is proposing
  to provide service in. This requirement is designated by each NGDC and can commonly be found in the
  NGDC supplier tariff.

Upon approval of the Petition, UGI Energy Services, Inc. will merge with Applicant. UGI Energy Services, Inc. currently satisfies all NGDC security requirements through either parent guarantees, performance bonds or cash deposits.

Identify Applicant's chief officers including names and their professional resumes.

Applicant's chief officers are as follows:

Name Title E-Mail Contact

Bradley C. Hall President bhall@ugies.com

Experience: 31 years of industry experience. Mr. Hall currently has general managerial and strategic oversight responsibility for all aspects of UGI Energy Services, Inc.'s retail and wholesale gas and power businesses. Mr. Hall serves as president of UGI Enterprises, which controls all of UGI Corporation's foreign businesses. Mr. Hall was formerly Vice President of Marketing and Rates for UGI Utilities, where he began his energy career. Mr. Hall holds an MBA from the Tuck School, Dartmouth College and a B.S. from the U.S. Military Academy, West Point.

Joseph L. Hartz Vice President - Supply & Operations jhartz@ugles.com

Experience: 27 years of industry experience. Mr. Hartz is currently responsible for procuring and hedging all gas supply for the retail and wholesale operations, customer scheduling to the various LDC city gates where retail customers are served, and operating and maintaining responsibility for intrastate pipelines and natural gas storage fields. Mr. Hartz is also responsible for the maintenance and safety of the LNG plant in Temple, PA and the six propane/air peak shaving plants and propane rail trans-shipment terminals in Pennsylvania. Mr. Hartz is also responsible for management and optimization of natural gas storage and associated pipeline transportation, sale of peaking and related services, and purchase and delivery of liquid fuels (oil and propane). Mr. Hartz formerly served as the CFO and Controller for UGI Energy Services, Inc. Prior to UGI Energy Services, Inc., Mr. Hartz served as Senior Accountant — Gas Supply at UGI Utilities, Inc., where he began his energy career. Mr. Hartz holds a B.S. from Penn State University and has completed a Certificate in Finance and Strategic Management from the Penn State University Executive Program.

Experience: 26 years of industry experience. Mr. Gibbs is currently responsible for the overall strategic and tactical management of the Sales function at UGI Energy Services, Inc., the interface between the Regional Sales Directors and their reports and other Departments, the preparation of sales forecasts, budgets and sensitivity analyses, the establishment of sales goals and compensation targets, and the achievement of gross margin and profitability goals. Prior to UGI Energy Services, Inc., Mr. Gibbs was Vice President of National Sales for TXU Energy and Vice President of East Region Marketing and Sales for Enserch Energy Services of Dallas, TX. Mr. Gibbs also served as Chief Operating Officer of Direct Gas Supply Corp. of LI, NY, where he began his energy career. Mr. Gibbs is a graduate of the New York City College of Technology of the City University of NY, with additional coursework at the NY Institute of Finance during his earlier career on Wall Street.

## Matthew S. Dutzman Vice President – Power and Business Generation

mdutzman@ugies.com

Experience: 31 years of industry experience. Mr. Dutzman is currently responsible for power generation and marketing, as well as corporate development, including the companies' capital project development/construction and M&A activity. Mr. Dutzman has an MBA from the University of Southern California and a BS from Pennsylvania State University, and has previously held positions with Southern California Gas Company, Brentwood Resources, Arthur D. Little, and Consolidated Edison.

### Amy E. Hunt Vice President - Operations

ahunt@ugies.com

Experience: 24 years of experience in customer management, supply procurement, transportation services. Ms. Hunt joined UGI Energy Services, Inc. in 2003 and oversees the management of nominations and scheduling operations as well as departmental communication. She is charged with operational management of the Company's 33,000 end use accounts, which includes managing a staff of 14 gas control analysts coordinating gas flow and customer account balancing behind 36 city gates in 10 states. Prior to UGI Energy Services, Inc., she was Manager of Operations for TXU Energy Retail Company, a national energy marketing organization, where she led the Operations staff responsible for citygate nominations, allocations and balancing, pipeline dispatch, capacity purchasing, aggregation programs and storage management. Ms. Hunt attended Southern Connecticut State University and graduated from the Katharine Gibbs School of LI.

#### Angela K. Rodriguez Chief Financial Officer

arodriguez@ugies.com

Experience: 14 years of industry experience. Ms. Rodriguez is currently responsible for financial, accounting, information systems, data network and administrative functions for UGI Energy Services, Inc. including risk management, internal controls, Sarbanes-Oxley, credit and communications with internal and external auditors. Ms. Rodriguez was formerly CFO for UGI Enterprise, Inc. Ms. Rodriguez holds an MBA from the University of Pennsylvania, and a B.S. from the University of Notre Dame.

 Provide the name, title, address, telephone number and FAX number of Applicant's custodian for its accounting records.

Andrew S. Koehler Controller One Meridian Boulevard, Suite 2C01 Wyomissing, PA 19610 Phone: (610) 373-7999

Fax: (610) 373-8386

18. **TECHNICAL FITNESS:** To ensure that the present quality and availability of service provided by natural gas utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical

fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:

- The identity of the Applicant's officers directly responsible for operations, including names and their professional resumes.
- A copy of any Federal energy license currently held by the Applicant.
- Proposed staffing and employee training commitments.
- · Business plans.

Applicant will be a successor by merger to UGI Energy Services, Inc. ("UGIES"). UGIES began operation in 1985, as one of the first marketers to sell natural gas supplies in a newly deregulated energy environment. Through a conservative operating approach and strong financial backing, UGIES has grown its operations steadily and profitably. It is now one of the largest gas marketers in the Mid-Atlantic region. Annual natural gas sales have grown to over 104 Bcf. UGIES now serves over 30,000 customer accounts behind 33 local distribution companies in Pennsylvania, New York, New Jersey, Delaware, Maryland, Ohio, Virginia, the District of Columbia, West Virginia and North Carolina. UGIES is led by a management team with extensive and diverse natural gas experience, as described above. UGIES currently has over 200 employees, with its headquarters in Wyomissing, Pennsylvania, and regional offices throughout the state. Employees receive annual training on technical gas supply operations and regulatory compliance.

UGIES is a full service retail natural gas marketer and supplier. UGIES purchases gas from reputable wholesale marketers and producers under a portfolio of gas purchase contracts. Purchases occur at both LDC city gates and upstream points and utilizes its own extensive portfolio of pipeline transportation and storage contracts as well as released pipeline capacity to transport and deliver gas to commercial and industrial customers at the city gates of their respective local distribution companies. UGIES manages natural gas supply cost volatility related to these agreements by (i) entering into fixed-price supply arrangements with a diverse group of suppliers and holders of interstate pipeline capacity, (ii) entering into exchange-traded futures contracts which are guaranteed by the New York Mercantile Exchange and have nominal credit risk, (iii) entering into over-the-counter derivative arrangements with major international banks and major suppliers, and (iv) utilizing supply assets that it owns or manages. Two of UGIES' subsidiaries, UGI LNG, Inc. and UGI Storage Company, operate Pennsylvania natural gas facilities and offer services under certificates from the Federal Energy Regulatory. UGIES contracts with the entities for asset-backed services that UGIES uses to meet the requirements of its retail customer base. UGIES performs all nominations and scheduling of gas on pipelines and LDCs through its operations group in Wyomissing, Pennsylvania,

- 19. **TRANSFER OF LICENSE:** The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2208(D). Transferee will be required to file the appropriate licensing application.
- 20. UNIFORM STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.
- 21. **REPORTING REQUIREMENTS:** Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - a. Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on an annual basis no later than 30 days following the end of the calendar year.

Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 22 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive natural gas market.

22. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur in the information upon which the Commission relied in approving the original filing.

- FALSIFICATION: The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
- 24. FEE: The Applicant has enclosed the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

Applicant has requested, by Petition, that the Commission waive the initial licensing fee of \$350.00.

Applicant: UGI ENERGY SERVICES, LLC

Name/ Bradley C. Hall

Title: President

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### **AFFIDAVIT**

Commonwealth of Pennsylvania

SS.

County of Berks

Amy E. Hunt, Affiant, being duly sworn according to law, deposes and says that:

She is the Vice President – Operations of UGI Energy Services, LLC;

That she is authorized to and does make this affidavit for said Applicant;

That UGI Energy Services, LLC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That UGI Energy Services, LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That UGI Energy Services, LLC, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That UGI Energy Services, LLC, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, and the standards and billing practices of 52 PA. Code Chapter 56.

That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Commission's Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Amy E. Hunt

Vice President - Operations

Sworn and subscribed before me this 15/ day of May,

Signature of official administering oath

My commission expires March 8, 2016

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal
Joan T. Neustadter, Notary Public
Wyomissing Boro, Berks County
My Commission Expires March 8, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

MAY: 0 8 2013

2A PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

RECEIVED

MAY 0 2 2013

### **AFFIDAVIT**

Commonwealth of Pennsylvania

SS.

**County of Berks** 

Bradley C. Hall, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

He is the President of UGI Energy Services, LLC;

That he is authorized to and does make this affidavit for said Applicant;

That the Applicant herein UGI Energy Services, LLC has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as a natural gas supplier pursuant to 66 Pa. C.S. §2208(c)(1).

That the Applicant herein UGI Energy Services, LLC has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.

That the Applicant herein UGI Energy Services, LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.

That the Applicant herein UGI Energy Services, LLC acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.

That the facts above set forth are true and correct to the best of his knowledge, information, and belief, and that he expects said Applicant to be able to prove the same at hearing.

**President** 

day of

Sworn and subscribed before me this

ignature of official administering oath

My commission expires

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Marisue Good, Notary Public Spring Twp., Berks County My Commission Expires March 7, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

RECEIVED

MAY 03 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

## **ATTACHMENT "A"**

## APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

**RECEIVED** 

MAY 0 3 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Entity #: 4068010 Date Filed: 11/16/2011 Carol Aichete Secretary of the Commonwealth

## PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Registration of Fictitious Name 54 Pa.C.S. § 311

## **Corporation Service Company**

981516-5

948

Document will be returned to the name and address you enter to the left.

**=** 

Commonwealth of Pennsylvania FICTITIOUS NAME 3 Page(s)



Fee: \$70

In compliance with the requirements of 54 Pa.C.S. § 311 (relating to registration), the undersigned entity(ies) desiring to register a fictitious name under 54 Pa.C.S. Ch. 3 (relating to fictitious names), hereby state(s) that:

1. The fictitious name is:

UGI EnergyLink

2. A brief statement of the character or nature of the business or other activity to be carried on under or through the fictitious name is:

See Exhibit A Attached.

3. The address, including number and street, if any, of the principal place of business (P.O. Box alone is not acceptable):

460 North Gulph Road King of Prussia, PA 19406

Number and street

City

State

Zip

County

4. The name and address, including number and street, if any, of each individual interested in the business is:

Name

Number and Street

City

State

5. Each entity, other than an individual,	interested in such business is (are):	
UGI Energy Services, Inc.	Corporation	Pennsylvania
Name	Form of Organization	Organizing Jurisdiction
460 North Gulph Road King of Prussia,	PA 19406	
Principal Office Address	•	
460 North Gulph Road, King of	Prussia, PA 19406, Montgon	nery County
PA Registered Office, if any		
Name	Form of Organization	Organizing Jurisdiction
		•
Principal Office Address		
	•	÷
PA Registered Office, if any		
<ol> <li>The applicant is familiar with the prov understands that filing under the Fictiti</li> </ol>	risions of 54 Pa.C.S. § 332 (relating to ious Names Act does not create any	o effect of registration) and exclusive or other right in the
fictitious name.		
Ontional): The name(s) of the agent(s)	if any any one of whom is authorize	ed to execute amendments to
Optional): The name(s) of the agent(s), withdrawals from or cancellation of this (are):	, if any, any one of whom is authoriz s registration in behalf of all then exi	ed to execute amendments to, sting parties to the registration, is
	, if any, any one of whom is authoriz s registration in behalf of all then exi	ed to execute amendments to, sting parties to the registration, is
withdrawals from or cancellation of this	s registration in behalf of all then exi	sting parties to the registration, is
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this	s registration in behalf of all then exi	sting parties to the registration, is
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this	s registration in behalf of all then exi	sting parties to the registration, is
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this  Sth day of Nov. , 2011  Individual Signature	s registration in behalf of all then exi	sting parties to the registration, is for Registration of Fictitious
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this  Sth day of Nov. 2011	s registration in behalf of all then exi	sting parties to the registration, is
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this  Individual Signature  Individual Signature	s registration in behalf of all then exi	sting parties to the registration, is for Registration of Fictitious
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understame to be executed this  Sth day of Nov. 2011  Individual Signature  Individual Signature	s registration in behalf of all then exiciped bave caused this Application in Indiv.	sting parties to the registration, is for Registration of Fictitious idual Signature
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this  Individual Signature  Individual Signature  UGI Energy Services, Inc.	s registration in behalf of all then exiciped bave caused this Application in Indiv.	sting parties to the registration, is for Registration of Fictitious
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understance to be executed this  Individual Signature  Individual Signature  UGI Energy Services, Inc.	igned bave caused this Application for Indiv	sting parties to the registration, is for Registration of Fictitious idual Signature
withdrawals from or cancellation of this (are):  N TESTIMONY WHEREOF, the understame to be executed this  Sth day of Nov. 2011  Individual Signature  Individual Signature  UGI Energy Services, Inc.  Entity Name	igned bave caused this Application for Indiv	sting parties to the registration, is for Registration of Fictitious idual Signature

UGI Energy Services, Inc. ("UGIES") intends to use the fictitious name "UGI EnergyLink" in connection with its marketing and sales activities to end-use customers of electricity, natural gas or related services utilizing the transmission or distribution facilities of a public utility. UGIES is licensed by the Pennsylvania Public Utility Commission as an electric generation supplier and as a natural gas supplier to provide the aforementioned services.

# ATTACHMENT "B" CERTIFICATE OF ORGANIZATION

## PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

## Certificate of Organization Domestic Limited Liability Company (15 Pa.C.S. § 8913)

÷. 1						•
Cor	pora	tion Se	ervice	Comp	any. "	

Document will be returned to the name and address you enter to the left.

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Commonwealth of Pennsylvania CERTIFICATE OF ORGANIZATION 3 Page(s)



Fee: \$125

In compliance with the requirements of 15 Pa.C.S. § 8913 (relating to certificate of organization), the undersigned desiring to organize a limited liability company, hereby certifies that:

liability.comp UGI Newco, L	any or abore		ily (aesigno	aur is requi	760, 1.6., 3	compuny .	imilea oi		
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(a) Number	and Street		ity	State		Zip		County	·
(b) Name o	Commercial n Service Co							County Dauph	៉ូ ដីវ <u>in ដ</u>
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4. Strike out if thapplicable term	:
A'member's interest in the company is to be evidenced by a certificate of membership interest.	
	•
5: Śrike oùt if majiplicable:	. * <del>.</del> .
Management of the company is vested in a manager or managers.	:
	• •
6. The specified effective date, if any is 03 / 22 / 2013 month date year hour, if any	:
month date, year nour it airy	· ''
7. Strike out if inapplicable. The company is a restricted professional company organized to render the following	•
restricted professional service(s).	e. E
	-
	3.
8. For additional provisions of the certificate, if any, attach an 8½ x 11 slicet.	
	٠.
IN TESTIMONY WHEREOF, the organizer(s) has (have) signed this Certificate of Organization this	
20.13 American 20.13	
Signature	
	-
Signature	
Signature	

## ATTACHMENT "C" NAMES OF SUBSIDIARIES AND AFFLIATES

### SUBSIDIARIES OF UGI CORPORATION

SUBSIDIARY	OWNERSHIP	STATE OF INCORPORATION
AMERIGAS, INC.	100%	PA
AMERIGAS PROPANE, INC.	100%	PΛ
AmeriGas Partners, L.P.	(1)	DE
AmeriGas Finance Corp.		DE
AmeriGas Eagle Finance Corp.		DE
AP Eagle Finance Corp.		DE
AmeriGas Finance LLC		DE
AmeriGas Propane, L.P.	(2)	DE
AmeriGas Propanc Parts & Service, Inc.	100%	PA
AmeriGas Eagle Holdings, Inc. (CP Holdings, Inc.)	100%	DE
AmerE Holdings, Inc.	100%	DE
Active Propane of Wisconsin, LLC	100%	DE
Heritage Operating GP, LLC	100%	DE
Heritage Operating, L.P.	(3)	DE
Heritage Service Corporation	100%	DE
Heritage Energy Resources, LLC	100%	OK
M-P Oils, Ltd.	100%	CANADA
902 Gilbert Street, LLC	100%	NC
Metro Lawn, LLC	100%	DE
AmeriGas Technology Group, Inc.	100%	PA
Petrolane Incorporated	100%	PA
FOUR FLAGS DRILLING COMPANY, INC.	100%	PΑ
ASHTOLA PRODUCTION COMPANY	100%	PA
UGI ETHANOL DEVELOPMENT CORPORATION	100%	PA
NEWBURY HOLDING COMPANY	100%	DE
UGI ENTERPRISES, INC.	100%	PA
EASTFIELD INTERNATIONAL HOLDINGS, INC.	100%	DE
EUROGAS HOLDINGS, INC.	100%	DE
UGI BLACK SEA ENTERPRISES, INC.	100%	PA
UGI CHINA, INC.	100%	DE
UGI ENERGY SERVICES, INC. (d/b/a GASMARK * and d/b/a POWERMARK)	100%	PA
Energy Services Funding Corporation	100%	DE
Hellertown Pipeline Company	100%	PA
Homestead Holding Company	100%	DE
UGI Asset Management, Inc.	100%	DE
UGI Development Company	100%	PA
UGID Holding Company	100%	DE
UGI Hunlock Development Company	100%	PA
UGI LNG, Inc.	100%	DE

SUBSIDIARY	OWNERSHIP	STATE OF <u>INCORPORATION</u>
UGI Storage Company	100%	PA
UGI HVAC ENTERPRISES, INC.	100%	DE ·
UGI INTERNATIONAL (CHINA), INC.	100%	DE
UGI INTERNATIONAL (ROMANIA), INC.	100%	PA
UGI INTERNATIONAL ENTERPRISES, INC.	100%	PA
UGI Europe, Inc.	100%	DE
UGI International Holdings BV	100%	NETHERLANDS
Flaga GmbH (4)	100%	AUSTRIA
ECO Energietechnik GmbH	. 100%	AUSTRIA
Kosan Gas A/S	100%	DENMARK
Kosan Gas Sverige AB	100%	SWEDEN
Kosan Gas Norge A/S	100%	NORWAY
Kosan Gas Finland Oy	100%	FINLAND
Kosan Gas Denmark A/S	100%	DENMARK
Flaga Suisse GmbH	100%	SWITZERLAND
Zentraleuropa LPG Holding GmbH	100%	AUSTRIA
AmeriGas Polska Sp. z.o.o.	100%	POLAND
Gaz Centrum Sp. z.o.o.	100%	POLAND
Flaga GPL Romania S.r.I.	100%	ROMANIA
Flaga LPG SA	77.99%	ROMANIA
Flaga s.r.o.	100%	CZECH REPUBLIC
LPG Technik spol s.r.o.	100%	CZECH REPUBLIC
Propantrans s.r.o.	50%	CZECH REPUBLIC
Flaga spol s.r.o.	100%	SLOVAKIA
ECO Energy Service spol s.r.o.	100%	SLOVAKIA
Flaga Gaz Magyarorszag Kft.	100%	HUNGARY
AmeriGas Polska Sp. z.o.o.	100%	POLAND
Gaz Centrum Sp. z.o.o.	100%	POLAND
UGI Bordeaux Holding	100%	FRANCE
Antargaz Belgium N.V.	(5)	BELGIUM
Antargaz Nederland B.V.	100%	NETHERLANDS
Antargaz Luxembourg S.A.	100%	LUXEMBOURG
Gasbottling N.V.	(6)	BELGIUM
Energy Sud S.A.	(7)	BELGIUM
AGZ Holding	100%	FRANCE
Antargaz (8)	100%	FRANCE
Aquitaine Rhone Gaz	100%	FRANCE
Gaz Energie Distribution	100%	FRANCE
Norgal Gic	52.66%	FRANCE
Rhone Gaz	50.62%	FRANCE
Sigap Ouest	66%	FRANCE
Sobegal	72%	FRANCE
United Gas Belgium (9)	99%	BELGIUM
UGI Midlands Limited	100%	UNITED KINGDOM

SUBSIDIARY	OWNERSHIP	STATE OF INCORPORATION
AvantiGas Limited	100%	UNITED KINGDOM
Amazon Gas Limited	100%	UNITED KINGDOM
UGI ROMANIA, INC.	100%	PΛ
UGI PROPERTIES, INC.	100%	PΛ
UGI UTILITIES, INC.	100%	PA
UGI ENERGY VENTURES, INC.	100%	DE
UGI PENN NATURAL GAS, INC.	100%	PA
UGI Penn HVAC Services, Inc.	100%	PA
UGI CENTRAL PENN GAS, INC.	100%	PA
UGI Central Penn Propane, LLC	100%	PA
UGI Petroleum Products of Delaware, Inc.	100%	DE
UGI STONERIDGE I, LLC	100%	DE
UGI Stoneridge II, LLC	100%	DE
UNITED VALLEY INSURANCE COMPANY	100%	VT

- (1) AmeriGas Propane, Inc. and its subsidiary, Petrolane Incorporated, hold a combined 26% (approx.) interest in AmeriGas Partners, L.P.
- (2) 1.0101% owned by AmeriGas Propane, Inc. the General Partner; and 98.9899% owned by AmeriGas Partners, L.P., the Limited Partner.
- (3) 99.999% owned by AmeriGas Propane, L.P. and .001% owned by Herltage Operating GP, LLC.
- (4) A nominal share is held by Reinhard Schoëdlbauer.
- (5) .01% owned by UGI Bordeaux Holding and 99.99% owned by AGZ Holding.
- (6) 99.5% owned by Antargaz Belgium N.V. and .5% owned by Antargaz Luxembourg S.A.
- (7) 90% owned by Antargaz Belgium N.V. and 10% owned by Antargaz Luxembourg S.A.
- (8) A nominal share is held by each of Lon R. Greenberg, Donald J. Groth, Matthew A. Woodward, Eric Naddeo and HC Conseil EURL (Mr. Hervé Couffin).
- (9) The remaining 1% is owned by UGI Bordeaux Holdings, Inc.

## ATTACHMENT "D" TAX CERTIFICATION STATEMENT

## ATTACHMENT "E" GAS CHOICE AGREEMENT

### Thank you for your Business!

Welcome to UGI EnergyLink. We would like to thank you for selecting us as your Natural Gas Supplier.

We plan to start supplying gas to your account for the Service Period specified in your confirmation, in accordance with the terms and conditions of the attached contract. UGI EnergyLink will now supply the actual gas you use while your Local Utility will continue to deliver that gas to your business and read your meter. If you have a Natural Gas emergency, please contact your Local Utility immediately.

This is a "Consolidated Bill" program. This means you will continue to receive only one bill from your Local Utility. It will contain the standard utility distribution and customer charges you normally receive, plus UGI EnergyLink's natural gas supply charges you agreed to pay.

The Rate Plan you selected (Fixed, Variable, or Mixed) is shown on the enclosed copy of the contract terms and conditions you accepted during the online enrollment process.

You will receive renewal information from us approximately three months prior to contract end date. Should you have any questions, please contact us Monday - Friday 8:00 am - 5:00 pm.

(877) 729-0784 or (610) 743-7014

We at UGI EnergyLink look forward to building a strong, long-term relationship with you, and we will work hard to offer you the best in service and price. Thank you again for choosing UGI EnergyLink!

## UGI Energy Services, Inc. Master Natural Gas Sales Agreement

You (Customer) agree to purchase exclusively from UGI Energy Services Inc, d.b.n. UGI EnergyLink (UGIEL) all of the natural gas requirements of your business, pursuant to the following terms and conditions set forth in this Gas Choice Agreement ("Contract"):

Term Length: Service under this Contract will commence on the first day of the Local Utility billing cycle for the term specified in your confirmation or welcome agreement and extend until the last day of the Local Utility billing cycle for that term. Service will continue thereafter from month to month until the Contract is terminated by either party, after giving 60 days prior written notice of termination to the other party.

Price: The agreed "contract price" as specified in your confirmation or welcome agreement. Customer shall pay UGIEL for the natural gas UGIEL delivers to the Local Utility plus all applicable sales, use, gross receipts, other taxes and governmental charges (the "Contract Price"). Customer's actual usage requirements at the Point of Delivery will be charged at the Contract Price and Customer shall not be responsible for any incremental or liquidation charges related to fluctuations in its usage. In the absence of agreement regarding pricing for any extension of service beyond the Initial Term, gas delivered for Customer shall be billed at UGIEL's current market prices at the time of delivery. Customer shall pay the Local Utility to deliver its natural gas to the facility.

Qualification/Agency: To receive service under this Contract, Customer must at all times qualify for service under the Local Utility's Choice tariff. UGIEL shall be Customer's exclusive agent for scheduling deliveries of natural gas to the Local Utility. To assure service, Customer shall execute all necessary documents.

Quantity: UGIEL shall sell and deliver the full natural gas requirements of Customer's facilities solely for the accounts reference on the confirmation or welcome agreements. The Contract Price quoted to Customer is based on Customer's historic gas usage for these accounts. Additional Customer accounts may be added to this Contract only with UGIEL's consent.

Billing/Payment: UGI EnergyLink charges will be billed on the Local Utility's bill. Customer must pay for such charges on or before the due date specified according to the utility's terms and conditions. Invoiced amounts that are paid late will accrue interest from the due date at the higher of 1 1/2% or the maximum lawful rate, unless Customer shows that UGIEL's charges are wrong and pays the correct amount. UGIEL reserves the right to terminate service upon ten (10) day's notice to Customer in the event of non-payment.

Billing Concerns: If there is any concern with UGIEL's bill, please contact UGIEL c/o Choice Service at the address or phone number designated below. UGIEL will try to resolve the matter within five business days.

Limitation of Warranties/Liability: All warranties of fitness for a particular use, merchantability or otherwise, whether express or implied, are expressly excluded from this Contract to the fullest extent permitted by law. UGIEL in no instance shall be liable to customer or any third party for any special, consequential, or incidental damages arising in connection with this Contract, regardless of whether a claim is made or remedy is sought in contract, tort or otherwise.

Changes in Usage: Customer shall promptly notify UGIEL of any known circumstances or conditions (including any change in equipment or operating practices at Customer's facility but excluding variations in weather) that may cause significant or abrupt changes in gas usage from the estimated quantities shown above for the accounts served hereunder. Customer agrees to reimburse UGIEL for any increased gas supply charge, liquidation loss or LDC penalty which results from such change in gas usage.

Credit Status: If requested, Customer agrees to provide such credit and financial information as UGIEL reasonably requires to evaluate Customer's credit. UGIEL shall not be obligated to commence service under the Contract until Customer's credit is approved. UGIEL may stop delivery upon ten (10) day notice if UGIEL reasonably believes that Customer is no longer creditworthy. Delivery will resume after Customer re-establishes satisfactory credit or provides UGIEL with credit support in a form and amount reasonably acceptable to UGIEL.

Risk of Loss/Title: Ownership to, and the risk of losing the natural gas delivered by UGIEL shall transfer to Customer once the Local Utility has taken possession of the natural gas for Customer's account.

Excuse from Performance: UGIEL shall not be liable for its failure to deliver gas due to causes beyond its reasonable control. In such event, UGIEL shall notify Customer, stating the reasons for its failure, and make reasonable effort to resume performance as quickly as possible.

New Charges: In the event that during the term of this Contract, the Local Utility implements a rate increase for Choice suppliers or adopts any other changes in its tariff requirements that results in a direct increase in costs to UGIEL in providing service to Choice customers, UGIEL may flow such increased costs through to its Choice customers and Customer agrees to pay its proportional share of such increased costs.

Termination: In addition to other termination rights either Party may have, UGIEL may terminate this Contract if changes in law or regulation or the tariff rules of the Local Utility render performance hereunder unlawful or otherwise commercially unprofitable and makes reasonable efforts to find Customer another supplier. If service under this Contract for any designated account is terminated early for any reason, UGIEL will be authorized to sell all gas purchased for Customer's account for delivery after the termination date. UGIEL will charge \$50.00/month for each month of terminated service.

Applicable Law/Integration/Modification: This Contract is governed by the laws of Pennsylvania, without recourse to rules permitting the application of the laws of another jurisdiction. This Contract comprises the Parties' final understanding, and may be modified only by writing signed by both parties. If any provision of this Contract is unlawful or unenforceable, the Parties shall perform under its lawful and enforceable terms.

Assignment: Neither party may assign this Contract without the prior written consent of the other party, which shall not be unreasonably withheld. Notwithstanding the foregoing, UGIEL may, without notice, transfer, sell, pledge, encumber or assign this Contract or the accounts, revenues or proceeds hereof in connection with any financing or other financial arrangements, or

transfer or assign this Contract to any person or entity succeeding to all or substantially all of the assets of UGIEL. UGIEL shall provide notice if it assigns this Contract to another supplier.

Affiliated Interest Disclosure: UGI Energy Services, Inc. d/b/a UGI EnergyLink is not the same company as UGI Utilities, Inc. The prices charged by UGIEL for natural gas are not regulated by the Pennsylvania Public Utilities Commission. Customer understands that it is not required to purchase natural gas from UGIEL to receive the same quality of distribution service from UGI Utilities, Inc., and acknowledges that it has freely chosen UGIEL as its natural gas provider.

### Notices/Inquiries:

UGI Energy Services, Inc.
One Meridian Boulevard, Suite 2C01
Wyomissing, PA 19610

Phone Number: (877) 729-0784 Fax Number: (610) 373-8386

You may cancel this Contract without penalty or obligation by providing UGI ENERGYLINK with oral or written notification of your cancellation before midnight of the third business day after enrolling online or receiving this Contract, whichever comes first.

- 3 -

## UGI Energy Services, Inc. d/b/a UGI EnergyLink CHOICE PROGRAM

CHOICETROOM	
agrees to purchase from UGI Energy Services, Inc. (UGIES) all of the natural gas needed for its business, pursuant to the following terms and conditions:	
Term Length, Renewal and Termination: Service under this Contract will commence on the first day of the Local Utility billing cycle for the month of xx/xxxx, and extend until the last day of the Local Utility billing cycle for the month of xx/xxxx. Service will continue thereafter from month to month, during which time either party may terminate this contract by giving 60 days prior written notice of termination to the other party.	Billing/Payment/Late Payment Fees: UGIES charges will be billed with the Local Utility's bill. Customer must pay for such charges on or before the due date specified on the invoice. Invoiced amounts that are paid late will accrue interest from the due date at the higher of 1½% or the maximum lawful rate, unless Customer shows that UGIES's charges are wrong and pays the correct amount. UGIES reserves the right to terminate service upon ten (10) day's notice to Customer in the event of non-payment.
Price: (Term/ \$xxxx/dth city gate/ \$xxxx/MCF meter). Term the price will be determined monthly based on the current market price for natural gas. Customer shall pay UGIES for natural gas UGIES delivers to the Local Utility plus all applicable sales, use, gross receipts, other taxes and governmental charges (the	Billing Concerns: If there is any concern with UGIES's bill, please contact UGIES c/o Choice Service at the address or phone number designated below. UGIES will try to resolve the matter within five business days.
Contract Price"). Customer's actual usage requirements at the Point of Delivery will be charged at the Contract Price and Customer shall not be responsible for any incremental or liquidation charges related to fluctuations in its usage. In the absence of agreement regarding pricing for any extension of service beyond the Initial Term, gas delivered for Customer shall be billed at UGIES's current market prices at the time of delivery. Customer shall pay the Local Utility separately to deliver its natural gas to the facility.	Limitation of Warranties/Liability: All warranties of fitness for a particular use, merchantability or otherwise, whether express or implied, are expressly excluded from this Contract to the fullest extent permitted by law. UGIES in no instance shall be liable to customer or any third party for any special, consequential, or incidental damages arising in connection with this Contract, regardless of whether a claim is made or remedy is sought in contract, tort or otherwise.
Qualification/Agency: To receive service under this Contract. Customer must at all times qualify for service under the Local Utility's Choice tariff. UGIES shall be Customer's exclusive agent for scheduling deliveries of natural gas to the Local Utility. To assure service. Customer shall execute all necessary documents.  Quantity: UGIES shall self and deliver the full natural gas requirements of Customer's facilities solely for the following accounts: Account Numbers: xxxxxxxxxx	Changes in Usage: Customer shall promptly notify UGIES of any known circumstances or conditions (including any change in equipment or operating practices at Customer's facility but excluding variations in weather) that may cause significant or abrupt changes in gas usage from the estimated quantities shown above for the accounts served hereunder. Customer agrees to reimburse UGIES for any increased gas supply charge, liquidation loss or LDC penalty which results from such change in gas usage.
The Contract Price quoted to Customer is based on Customer's historic gas usage for these accounts. Additional Customer accounts may be added to this Contract only with UGIES's consent.	Important: Additional Conditions governing this Contract are listed on the backside page
Customer's Right to Cancel: This Contract has been verbally accepted and recorded for contract purposes. Telephone recordings will serve as your consent to terms contained herein should you fail to sign and return this Contract; provided that, Customer may cancel this Contract, without penalty, by notifying UGIES or your local utility prior to the close of business on the tenth (10th) day following the mailing of notice by the local utility of an enrollment request.	
Customer Signature:	UGIES Signature: Mrs Full
Title:	OOIDS SIGNATURE

Date:

Title: Cheryl Fulls Diccoprof Commercial Accounts

### Notices/Inquiries/Complaints:

Contact Name: Customer Address: UGI Energy Services, Inc.

Corporate Address:

One Meridian Boulevard, Suite 2C01

Wyomissing, PA 19610

Phone Number: Fax Number:

Phone Number: (877) 729-0784 or (610) 743-7014

Fax Number: (6)0) 374-4288

Credit Status: Customer agrees to provide such credit and financial information as UGIES reasonably requires to evaluate Customer's credit. UGIES shall not be obligated to commence service under the Contract until Customer's credit is approved. UGIES may stop delivery upon ten (10) day's notice if UGIES reasonably believes that Customer is no longer creditworthy. Delivery will resume after Customer re-establishes satisfactory credit or provides UGIES with credit support in a form and amount reasonably acceptable to UGIES.

Risk of Loss/Title: Ownership to, and the risk of losing the natural gas delivered by UGIES shall transfer to Customer once the Local Utility has taken possession of the natural gas for Customer's account.

Excuse from Performance: UGIES shall not be liable for its failure to deliver gas due to causes beyond its reasonable control. In such event, UGIES shall notify Customer, stating the reasons for its failure, and make reasonable effort to resume performance as quickly as possible.

New Charges: In the event that during the term of this Contract, the Local Utility implements a rate increase for Choice suppliers or adopts any other changes in its tariff requirements that results in a direct increase in costs to UGIES in providing service to Choice customers, UGIES may flow such increased costs through to its Choice customers and Customer agrees to pay its proportional share of such increased costs.

Termination and Early Cancellation Fees: In addition to other termination rights either Party may have, UGIES may terminate this Contract if changes in law or regulation or the tariff rules of the Local Utility render performance hereunder unlawful or otherwise commercially unprofitable and makes reasonable efforts to find Customer another supplier. If service under this Contract for any designated account is terminated early for any reason, UGIES will be authorized to sell all gas purchased for Customer's account for delivery after the termination date. Should that sale result in a loss, UGIES will charge \$50.00/month for each month of terminated service.

Applicable Law/Integration/Modification: This Contract is governed by the laws of Pennsylvania, without recourse to rules permitting the application of the laws of another jurisdiction. This Contract comprises the Parties' final understanding, and may be modified only by writing signed by both parties. If any provision of this Contract is unlawful or unenforceable, the Parties shall perform under its lawful and enforceable terms.

Assignment: Neither party may assign this Contract without the prior written consent of the other party, which shall not be unreasonably withheld. Notwithstanding the foregoing, UGIES may (1) without notice, transfer, sell, pledge, encumber or assign this Contract or the accounts, revenues or proceeds hereof in connection with any financing or other financial arrangements, or transfer or assign this Contract to any person or entity succeeding to all or substantially all of the assets of UGIES: (2) upon 30 days advance written to Customer, assign this Contract to another competitive service provider.

Other: Upon any change in the terms and conditions of the Contract, including any provisions governing price or pricing methodology, UGIES shall communicate such changes to Customer at least 30 days in advance of implementing such changes.

# ATTACHMENT "F" AUDITED FINANCIAL STATEMENTS

### UGI ENERGY SERVICES, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS for the years ended September 30, 2012 and 2011

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#### Report of Independent Auditors

To the Board of Directors and Stockholder of UGI Energy Services, Inc.:

In our opinion, the accompanying consolidated balance sheets and the related consolidated statements of income, comprehensive income, stockholder's equity, and cash flows present fairly, in all material respects, the financial position of UGI Energy Services, Inc. and its subsidiaries at September 30, 2012 and 2011, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and the financial statement schedules based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

December 14, 2012

PricevatuharacCopus LLP

# CONSOLIDATED BALANCE SHEETS (Thousands of dollars)

	September 30,		30	
	_	2012		2011
ASSETS		2012	_	2077
Current assets:				
Cash and cash equivalents	\$	12,968	\$	4,279
Restricted cash	Ψ	2,969	•	12,889
Accounts receivable (less allowances for doubtful accounts of \$1,737 and		2,707		12,002
\$1,422, respectively)		62,634		70,999
Accounts receivable - related parties		25,115		22,801
Inventories		36318		40,847
Income taxes recoverable		17,516		215
Deferred income taxes		6,797		10,941
Derivative financial instruments		3,297		5,887
Prepaid and other current assets		2,696		2,901
Total current assets	_	170,310	-	171,759
torit cuitche assets		170,310		171,739
Property, plant and equipment:				
Gross property, plant and equipment		475,715		416,506
Accumulated depreciation and amortization		(50,754)		(40.157)
Net property, plant and equipment		424,961		376,349
rior property, pana and equipment		124,701		,1711pd
Goodwill		2,751		2,751
Intangible assets (less accumulated amortization of \$3,125 and \$2,288, respectively)		10,276		11,113
Other assets		18,382		18,720
Total assets	\$	626,680	\$	580,692
LIABILITIES AND STOCKHOLDER'S EQUITY				
Current liabilities:				
Current maturities of long-term debt	.\$	45	\$	42
Bank loans		85,000		24,300
Accounts payable		36,712		55,648
Accounts payable - related parties		7.934		9,979
Employee compensation and benefits accrued		3,631		6,084
Derivative financial instruments		10,483		21,616
Other current liabilities		6,689		10,286
Total current liabilities		150,494		127,955
		4.4		***
Long-term debt		44		89
Deferred income taxes		73,697		37,688
Derivative financial instruments		1,044		3,594
Other noncurrent liabilities		2,452		3,052
Total liabilities		227,731		172,378
Commitments and contingencies (note 9)				
Common stockholder's equity:				
Additional paid-in capital		246,236		246,138
Retained earnings		161,650		180,264
Accumulated other comprehensive loss				(18,088)
Total common stockholder's equity		(8,937) 398,949		408,314
			_	
Total liabilities and stockholder's equity	<u>.\$</u> _	626,680	<u>\$</u>	580,692

# CONSOLIDATED STATEMENTS OF INCOME (Thousands of dollars)

		ir Ended ember 30,
	2012	2011
Revenues	\$ 852,958	\$ 1,059,655
Costs and expenses:		
Cost of sales	724,468	920,010
Operating and administrative expenses	53,886	48,803
Depreciation	11,815	7,147
Amortization	933	901
Other income, net	(608)	(124)
	790,494	976,737
Operating income	62,464	82,918
Interest expense	(4,760)	(2,735)
Income before income taxes	57,704	80,183
Income tax expense	(21,318)	(27,639)
Net income	\$ 36,386	\$ 52,544

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Thousands of dollars)

	Year	Ended
	Septen	nber 30,
	2012	2011
Net income	\$ 36,386	\$ 52,544
Net losses on derivative instruments (net of taxes of \$21,959 and \$8,423, respective	(30,962)	(11,876)
Reclassifications of net losses on derivative instruments (net		
of taxes of \$(28,449) and \$(21,978), respectively)	<u>40,113</u>	30,990
Comprehensive income	\$ 45,537	\$ 71,658

# CONSOLIDATED STATEMENTS OF CASH FLOWS (Thousands of dollars)

CASH FLOWS FROM OPERATING ACTIVITIES           Net income         \$ 36,386         \$ 52,544           Adjustments to reconcile to net cash provided by operating activities:         12,748         8,048           Depreciation and amortization         12,748         8,048           Deferred income taxes, net         33,616         30,137           Not change in realized gains and losses deferred as eash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,231         2,487           Net change in:         1,231         2,487           Net change in:         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts precivable         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         6272           Other current liabilities         (5,050)         3,702           Net cash provided by operating activities         53,978         85,277           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net cash from disposals of assets         (519)         (15,90)		Year Ended September 30,		
Net income         \$ 36,386         \$ 22,544           Adjustments to reconcile to net cash provided by operating activities:         12,748         8,048           Depreciation and amortization         12,748         8,048           Deferred income taxes, net         33,616         30,137           Net change in realized gains and losses deferred as eash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts receivable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current sasets         205         1,485           Other current liabilities         (60,500)         3,702           Net eash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,300)         (117,893)           Net cash provided by investing activities         (519)         (154)           Decrease in restricted cash         9,920         17,253 <td< th=""><th></th><th></th><th></th></td<>				
Net income         \$ 36,386         \$ 22,544           Adjustments to reconcile to net cash provided by operating activities:         12,748         8,048           Depreciation and amortization         12,748         8,048           Deferred income taxes, net         33,616         30,137           Net change in realized gains and losses deferred as eash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts receivable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current sasets         205         1,485           Other current liabilities         (60,500)         3,702           Net eash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,390)         (117,893)           Net cash provided by investing activities         (519)         1(54)           Decrease in restricted cash         9,020         17,253 <td< th=""><th></th><th></th><th></th></td<>				
Adjustments to reconcile to net cash provided by operating activities:         12,748         8,048           Deferred income taxes, net         33,616         30,137           Net change in realized gains and losses deferred as eash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         1,321         2,487           Net change in:         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         205         1,485           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,778         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         (60,390)         (117,893)           Net cash provided data and equipment         (60,390)         (117,893)           Net cash used by investing activities         519         (50,994)           CASH FLOWS FROM FINANCING ACTIVITIES         Capital contributions         -         34,130           Increase i			4. 40.5	
Depreciation and amortization         12,748         8,048           Deferred income taxes, net         33,616         30,137           Net change in realized gains and losses deferred as cash flow hedges         3,444         6,564           Provision for uncellectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         \$5,029         (11,267)           Inventories         4,529         (14,208)           Accounts receivable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current lassetts         205         1,485           Other current liabilities         (60,500)         3,702           Net cash provided by operating activities         53,978         85,277           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net cash used by investing activities         (50,989)         (100,794)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           Cash FLOWS FROM FINANCING ACTIVITIES         5         34,130           Increase in bank loans         75,000		\$ 36,386	\$ 52,544	
Deferred income taxes, net         33,416         50,137           Net change in realized gains and losses deferred as cash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:	·			
Net change in realized gains and losses deferred as eash flow hedges         3,444         6,564           Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         3,029         (11,267)           Accounts receivable         5,029         (11,267)           Inventories         4,529         (14,208)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         (6,050)         3,702           Not cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         (60,390)         (117,893)           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net cash used by investing activities         (519)         1(154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         5,09,899         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES         5         34,130           Increase in bank louns         75,000         10,000           Receivables Facility net (repayments) borrowings				
Provision for uncollectible accounts         1,022         162           Other, net         1,331         2,487           Net change in:         3,029         (11,267)           Accounts receivable         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         (6,050)         3,702           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         5,000         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net costs from disposals of assets         (519)         (10,794)           Cash HLOWS FROM FINANCING ACTIVITIES         5         34,130         100,794           Capital contributions         -         34,130         2,200           Increase in bank loans         75,000         10,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)<	·			
Other, net         1,331         2,487           Net change in:         3,029         (11,267)           Accounts receivable         5,029         (14,298)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         26,050         3,702           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         50,989         100,794           CASH FLOWS FROM FINANCING ACTIVITIES         5         34,130           Capital contributions         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         8		•		
Net change in:         5,029         (11,267)           Accounts receivable         4,529         (14,298)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         205         1,485           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         10,594           Decrease in restricted cash         9,920         17,253           Net eash used by investing activities         50,989         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         5,700         16,330           Net eash provided by financing activities         5,700         16,330           Cash and cash equivalents:		·		
Accounts receivable         5,029         (11,267)           Inventories         4,529         (14,298)           Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current liabilities         205         1,485           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         100,794           CASH FLOWS FROM FINANCING ACTIVITIES         5         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         8,689         813           Cash and cash equivalents:         2,206         3,669		1,331	2,487	
Inventories	•			
Accounts payable         (20,981)         5,985           Income taxes recoverable or accrued         (17,301)         (272)           Other current lassets         205         1,485           Other current liabilities         (6,050)         3,702           Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES         -         34,130           Increase in bank leams         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         =         12,968         \$ 4,279           Beginning of year         4,279         3,466		· ·	<del>-</del>	
Income taxes recoverable or accrued				
Other current liabilities         205         1,485           Other current liabilities         (6,050)         3,702           Not each provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES         Expenditures for property, plant and equipment         (60,390)         (117,893)           Not costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Not cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES         34,130           Increase in bank loans         75,000         10,000           Receivables Facility not (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Not each provided by financing activities         5,700         16,330           Cash and cash equivalents increase         8,689         813           Cash and cash equivalents:         2         3,466           End of year         \$12,968         \$4,279           Beginning of year         \$2,00         3,466           Increase         \$8,689         \$813           SUPPLEMENTAL CASH FLOW INFORMATION:	• •	•		
Other current liabilities         (6,050)         3,702           Net eash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted eash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net eash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         8,689         813           Cash and cash equivalents:         2         3,466           Increase         8,689         813           SUPPLEMENTAL CASH FLOW INFORMATION:         2         3,669           Cash paid (refunded) for:         1         3,629           Income taxes <td< td=""><td></td><td>• • •</td><td></td></td<>		• • •		
Net cash provided by operating activities         53,978         85,277           CASH FLOWS FROM INVESTING ACTIVITIES           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$8,689         \$813           Cash and cash equivalents:         \$12,968         \$4,279           Beginning of year         4,279         3,466           Increase         \$8,689         \$813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$5,634         \$3,629)				
CASH FLOWS FROM INVESTING ACTIVITIES           Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         =         12,968         \$ 4,279           Beginning of year         \$ 12,968         \$ 4,279           Beginning of year         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$ 5,634         \$ (3,629)				
Expenditures for property, plant and equipment         (60,390)         (117,893)           Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         \$ 2,200         \$ 3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$ 5,634         \$ 3,629)	Net cash provided by operating activities	<u>53,978</u>	85,277	
Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         8,689         813           Cash and cash equivalents:         12,968         4,279           Beginning of year         4,279         3,466           Increase         8,689         813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         5,634         (3,629)	CASH FLOWS FROM INVESTING ACTIVITIES			
Net costs from disposals of assets         (519)         (154)           Decrease in restricted cash         9,920         17,253           Net cash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         8,689         813           Cash and cash equivalents:         12,968         4,279           Beginning of year         4,279         3,466           Increase         8,689         813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         5,634         (3,629)	Expenditures for property, plant and equipment	(60,390)	(117,893)	
Decrease in restricted cash Net cash used by investing activities         9,920 (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES           Capital contributions         - 34,130           Increase in bank loans         75,000 (10,000)           Receivables Facility net (repayments) borrowings         (14,300) (2,200)           Dividends paid         (55,000) (30,000)           Net cash provided by financing activities         5,700 (16,330)           Cash and cash equivalents increase         \$ 8,689 (\$ 813)           Cash and cash equivalents:         12,968 (\$ 4,279)           End of year         \$ 12,968 (\$ 4,279)           Beginning of year         \$ 4,279 (\$ 3,466)           Increase         \$ 8,689 (\$ 813)           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$ 5,634 (\$ 3,629)		(519)	<u>=</u> '	
Net eash used by investing activities         (50,989)         (100,794)           CASH FLOWS FROM FINANCING ACTIVITIES         34,130           Capital contributions         -         34,130           Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net eash provided by financing activities         5,700         16,330           Cash and eash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$ 5,634         \$ (3,629)			•	
Capital contributions       -       34,130         Increase in bank loans       75,000       10,000         Receivables Facility net (repayments) borrowings       (14,300)       2,200         Dividends paid       (55,000)       (30,000)         Net eash provided by financing activities       5,700       16,330         Cash and cash equivalents increase       \$ 8,689       \$ 813         Cash and cash equivalents:       **       **         End of year       \$ 12,968       \$ 4,279         Beginning of year       4,279       3,466         Increase       \$ 8,689       \$ 813     SUPPLEMENTAL CASH FLOW INFORMATION:  Cash paid (refunded) for: Income taxes  \$ 5,634       \$ 3,629)	Net cash used by investing activities	(50,989)		
Increase in bank loans         75,000         10,000           Receivables Facility net (repayments) borrowings         (14,300)         2,200           Dividends paid         (55,000)         (30,000)           Net eash provided by financing activities         5,700         16,330           Cash and eash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:           Income taxes         \$ 5,634         \$ (3,629)	CASH FLOWS FROM FINANCING ACTIVITIES			
Receivables Facility net (repayments) borrowings       (14,300)       2,200         Dividends paid       (55,000)       (30,000)         Net eash provided by financing activities       5,700       16,330         Cash and eash equivalents increase       \$ 8,689       \$ 813         Cash and cash equivalents:       \$ 12,968       \$ 4,279         Beginning of year       4,279       3,466         Increase       \$ 8,689       \$ 813         SUPPLEMENTAL CASH FLOW INFORMATION:       \$ 8,689       \$ 813         Cash paid (refunded) for:       \$ 5,634       \$ (3,629)	Capital contributions	-	34,130	
Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:         \$ 5,634         \$ (3,629)	Increase in bank loans	75,000	10,000	
Dividends paid         (55,000)         (30,000)           Net cash provided by financing activities         5,700         16,330           Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:         \$ 5,634         \$ (3,629)	Receivables Facility net (repayments) borrowings	(14,300)	2,200	
Cash and cash equivalents increase         \$ 8,689         \$ 813           Cash and cash equivalents:         \$ 12,968         \$ 4,279           Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:         \$ 5,634         \$ (3,629)		(55,000)	(30,000)	
Cash and cash equivalents:         End of year       \$ 12,968       \$ 4,279         Beginning of year       4,279       3,466         Increase       \$ 8,689       \$ 813         SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:       \$ 5,634       \$ (3,629)	Net cash provided by financing activities	5,700	16,330	
End of year       \$ 12,968       \$ 4,279         Beginning of year       4,279       3,466         Increase       \$ 8,689       \$ 813         SUPPLEMENTAL CASH FLOW INFORMATION:       Cash paid (refunded) for:         Income taxes       \$ 5,634       \$ (3,629)	Cash and cash equivalents increase	\$ 8,689	\$ 813	
End of year       \$ 12,968       \$ 4,279         Beginning of year       4,279       3,466         Increase       \$ 8,689       \$ 813         SUPPLEMENTAL CASH FLOW INFORMATION:       Cash paid (refunded) for:         Income taxes       \$ 5,634       \$ (3,629)	Cash and cash equivalents:			
Beginning of year         4,279         3,466           Increase         \$ 8,689         \$ 813           SUPPLEMENTAL CASH FLOW INFORMATION:         Cash paid (refunded) for:         \$ 5,634         \$ (3,629)	End of year	\$ 12,968	\$ 4,279	
Increase	· · · · · · · · · · · · · · · · · · ·			
Cash paid (refunded) for: Income taxes \$ 5,634 \$ (3,629)	- · ·			
Income taxes \$ 5,634 \$ (3,629)	SUPPLEMENTAL CASH FLOW INFORMATION:			
Income taxes \$ 5,634 \$ (3,629)	Cash paid (refunded) for:			
Interest \$ 4,825 \$ 1,985	· · · · · · · · · · · · · · · · · · ·	\$ 5,634	\$ (3,629)	
	Interest	\$ 4,825	\$ 1,985	

# CONSOLIDATED STATEMENT OF STOCKHOLDER'S EQUITY (Thousands of dollars)

	Conn	on Stock	Additional paid-in	Retained	Accumulated other comprehensive	
	Shares	Amount	capital	earnings	income (loss)	Total
Balance September 30, 2010	100	\$ -	\$ 200,447	\$ 157,720	\$ (37,202)	\$ 320,965
Net income				52,544		52,544
Net losses on derivative instruments					(11.876)	(11,876)
Reclassification of net losses on derivative instruments					30,990	30,990
Capital contributions - cash			34,130			34,130
Capital contributions - net assets			11,561			11,561
Cash dividends				(30,000)		(30,000)
Balance September 30, 2011	100	-	246,138	180,264	(18,088)	408,314
Net income				36,386		36,386
Net losses on derivative instruments					(30,962)	(30,962)
Reclassification of net losses on derivative instruments					40,113	40,113
Other			98			98
Cash dividends				(55,000)		(55,000)
Balance September 30, 2012	100	\$ -	\$ 246,236	\$ 161,650	\$ (8,937)	\$ 398,949

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

#### Note 1 – NATURE OF OPERATIONS

UGI Energy Services, Inc. ("Energy Services"), a Pennsylvania corporation, is a wholly owned subsidiary of UGI Enterprises, Inc. ("Enterprises"), and is a second-tier subsidiary of UGI Corporation ("UGI"). Energy Services and its subsidiaries conduct an energy marketing, midstream infrastructure, storage, natural gas gathering and energy services business primarily in the Mid-Atlantic region of the United States. In addition, Energy Services' wholly owned subsidiary, UGI Development Company ("UGID"), owns all or a portion of electric generation facilities located in Pennsylvania.

## Note 2 - SIGNIFICANT ACCOUNTING POLICIES

## **Basis of Presentation**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP").

The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenue, expenses and costs. These estimates are based on management's knowledge of current events, historical experience and various other assumptions that are believed to be reasonable under the circumstances. Accordingly, actual results may be different from these estimates and assumptions.

#### Principles of Consolidation

The consolidated financial statements include the accounts of Energy Services and its majority-owned subsidiaries. Energy Services and its subsidiaries are collectively referred to herein as "the Company" or "we." We eliminate all significant intercompany accounts and transactions when we consolidate. Energy Services' wholly owned, special purpose subsidiary, Energy Services Funding Corporation ("ESFC"), is consolidated for financial statement purposes (see Note 12).

#### Fair Value Measurement

We apply fair value measurements to certain assets and liabilities, principally our commodity derivative instruments. Fair value in GAAP is defined as the price that would be received to sell an asset or paid to transfer a liability (an exit price) in an orderly transaction between market participants at the measurement date. Fair value is based upon assumptions that market participants would use when pricing an asset or liability, including assumptions about risk and risks inherent in valuation techniques and inputs to valuations. This includes not only the credit standing of counterparties and credit enhancements but also the impact of our own nonperformance risk on our liabilities. Fair value measurements require that we assume that the transaction occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability (the market for which the reporting entity would be able to maximize the amount received or minimize the amount paid). We evaluate the need for credit adjustments to our derivative instrument fair values in

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

accordance with the requirements noted above. Such adjustments were not material to the fair values of our derivative instruments.

We use the following fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value into three broad levels:

- Level 1 Quoted prices (unadjusted) in active markets for identical assets and liabilities that we have the ability to access at the measurement date. Instruments categorized in Level 1 consist of our exchange-traded commodity futures contracts and non exchange-traded commodity futures contracts whose underlying is identical to an exchange-traded contract.
- Level 2 Inputs other than quoted prices included within Level 1 that are either directly or indirectly observable for the asset or liability, including quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in inactive markets, inputs other than quoted prices that are observable for the asset or liability, and inputs that are derived from observable market data by correlation or other means. Instruments categorized in Level 2 include non-exchange traded derivatives such as over the counter commodity price swap contracts and financial transmission rights ("FTRs").
- Level 3 Unobservable inputs for the asset or liability including situations where there is little, if any, market activity for the asset or liability. We did not have any derivative financial instruments categorized as Level 3 at September 30, 2012 or 2011.

The fair value hierarchy gives the highest priority to quoted prices in active markets (Level 1) and the lowest priority to unobservable data (Level 3). In some cases, the inputs to measure fair value might fall into different levels of the fair value hierarchy. The lowest level input that is significant to a fair value measurement in its entirety determines the applicable level in the fair value hierarchy. Assessing the significance of a particular input to the fair value measurement in its entirety requires judgment, considering factors specific to the asset or liability. See Note 10 for additional information on fair value measurements.

#### Derivative Instruments

We account for derivative instruments and hedging activities in accordance with guidance provided by the Financial Accounting Standards Board ("FASB") which requires that all derivative instruments be recognized as either assets or liabilities and measured at fair value. The accounting for changes in fair value depends upon the purpose of the derivative instrument and whether it is designated and qualifies for hedge accounting.

A substantial portion of our derivative financial instruments are designated and qualify as eash flow hedges. For eash flow hedges, changes in the fair value of the derivative financial instruments are recorded in accumulated other comprehensive income ("AOCI") to the extent effective at offsetting changes in the hedged item, until earnings are affected by the hedged item. We discontinue eash flow hedge accounting if the occurrence of the forecasted transaction is determined to be no longer probable.

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

Certain of our commodity derivative instruments, although generally effective as economic hedges, do not qualify for hedge accounting treatment. Changes in the fair values of these derivative instruments are reflected in net income. Cash flows from derivative financial instruments are included in cash flows from operating activities.

For a more detailed description of the derivative instruments we use, our accounting for derivatives, our objectives for using them and related supplemental information required by GAAP, see Note 11.

## Revenue Recognition

We recognize revenues primarily when energy products are delivered or services are provided to customers.

#### Income Taxes

We join with UGI and its subsidiaries in filing a consolidated federal income tax return. We are charged or credited for our share of current taxes resulting from the effects of our transactions in the UGI consolidated federal income tax return including giving effect to intercompany transactions. The result of this allocation is generally consistent with income taxes calculated on a separate return basis.

Investment tax credits associated with solar energy property under the Emergency Economic Stabilization Act of 2008 are reflected in income tax expense when such property is placed in service.

It is our policy to record interest on tax deficiencies and income tax penalties in income taxes.

## Comprehensive Income

Comprehensive income comprises net income and other comprehensive income. Other comprehensive income results from gains and losses on commodity derivative contracts qualifying as eash flow hedges, net of reclassifications to net income.

### Cash and Cash Equivalents

All highly liquid investments with maturities of three months or less when purchased are classified as eash equivalents.

#### Restricted Cash

Restricted cash represents those eash balances in our commodity futures brokerage accounts which are restricted from withdrawal.

#### Inventories

Inventories normally consist of natural gas, liquefied natural gas, propane and coal. We state our inventories at the lower of cost or market. We determine cost using an average cost method.

## **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

## Property, Plant and Equipment and Related Depreciation

We record property, plant, and equipment at original cost. The amounts assigned to property, plant and equipment of acquired businesses are based upon estimated fair value at date of acquisition.

When we retire or otherwise dispose of plant and equipment, we climinate the associated cost and accumulated depreciation and recognize any resulting gain or loss in other (income) expense, net, in the Consolidated Statements of Income.

We record depreciation expense on plant and equipment associated with UGID's electricity generation assets on a straight-line basis over 25 to 35 years. We compute depreciation expense on our other assets using the straight-line method over estimated service lives generally ranging from 15 to 40 years for buildings and improvements; 7 to 40 years for natural gas and propane storage and distribution equipment; and 2 to 12 years for office furniture and fixtures.

No depreciation expense is included in cost of sales in the Consolidated Statements of Income.

## Goodwill and Intangible Assets

In accordance with GAAP relating to intangible assets, we amortize intangible assets over their estimated useful lives unless we determine their lives to be indefinite. We review identifiable intangible assets subject to amortization for impairment whenever events or changes in circumstances indicate that the associated carrying amounts may not be recoverable. Determining whether an impairment loss occurred requires comparing the carrying amount to the sum of undiscounted eash flows expected to be generated by the asset.

We do not amortize goodwill, but test it at least annually for impairment at the reporting unit level. A reporting unit is the operating segment, or a business one level below the operating segment (a component) if discrete financial information is prepared and regularly reviewed by segment management. Components are aggregated as a single reporting unit if they have similar economic characteristics. We are required to recognize an impairment charge under GAAP if the carrying amount of a reporting unit exceeds its fair value and the carrying amount of the reporting unit's goodwill exceeds the implied fair value of that goodwill. We determine fair values for each of our reporting units generally using discounted cash flows to establish fair values unless market values are available. The Company adopted new accounting guidance regarding goodwill impairment during Fiscal 2012 which permits us, in certain circumstances, to perform a qualitative approach to determine if it is more likely than not that the carrying value of a reporting unit is greater than its fair value (see Note 3).

No provisions for goodwill or other intangible asset impairments were recorded during Fiscal 2012 or Fiscal 2011. No amortization expense is included in cost of sales in the Consolidated Statements of Income (see Note 8).

#### Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

## Impairment of Long-Lived Assets

We evaluate the impairment of long-lived assets whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. We evaluate recoverability based upon undiscounted future cash flows expected to be generated by such assets. No material provisions for impairments were recorded during Fiscal 2012 or Fiscal 2011.

## **Equity-Based Compensation**

Under the UGI Corporation 2004 Omnibus Equity Compensation Plan, Amended and Restated on December 5, 2006 (the "UGI OECP"), certain key employees of Energy Services may be granted stock options to acquire shares of UGI Common Stock, stock appreciation rights, UGI Units (comprising "Stock Units" or "Performance Units") and other equity-based amounts. Under the UGI OECP, the exercise price for options may not be less than the fair market value on the grant date. Awards granted under the UGI OECP may vest immediately or ratably over a period of years (generally three-year periods), and stock options for UGI Common Stock can be exercised no later than ten years from the grant date. In addition, the UGI OECP provides that the awards of UGI Units may also provide for the crediting of UGI Common Stock dividend equivalents to participants' accounts. Except in the event of retirement, death or disability, each grant, unless paid, will terminate when the participant ceases to be employed. There are certain change of control and retirement eligibility conditions that, if met, generally result in accelerated vesting or elimination of further service requirements.

UGI Stock and UGI Performance Unit awards entitle the grantee to shares of UGI Common Stock or cash once the service condition is met and, with respect to UGI Performance Unit awards, subject to UGI market performance conditions. With respect to UGI Performance Unit awards, the actual number of shares (or their cash equivalent) ultimately issued, and the actual amount of dividend equivalents paid, is generally dependent upon the achievement of market performance and service conditions. UGI Performance Unit grant recipients are awarded a target number of Performance Units. The number of Performance Units ultimately paid at the end of the performance period (generally three years) may range from 0% to 200% of the target based upon UGI's Total Shareholder Return percentile rank relative to companies in the Standard & Poor's Utilities Index for grants prior to January 1, 2011, and the Russell Midcap Utility Index (excluding telecommunications companies) for grants on or after January 1, 2011.

Equity-based compensation provided under the UGI OECP to employees of the Company did not have a material impact on our Fiscal 2012 and 2011 financial statements.

### Subsequent Events

Management has evaluated the impact of subsequent events through December 14, 2012, the date these financial statements were issued and the effects of such evaluation have been reflected in the financial statements and related disclosures.

## **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

#### Note 3 – ACCOUNTING CHANGES

#### Adoption of New Accounting Standards

Goodwill Impairment. In September 2011, the FASB issued guidance on testing goodwill for impairment. The new guidance permits entities to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test in GAAP. Previous guidance required an entity to test goodwill for impairment at least annually by comparing the fair value of a reporting unit with its carrying amount, including goodwill. If the fair value of a reporting unit is less than the carrying amount, then the second step of the test must be performed to measure the amount of the impairment loss, if any. Under the new guidance, an entity is not required to calculate fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The new guidance does not change how goodwill is calculated or assigned to reporting units, nor does it revise the requirements to test goodwill annually for impairment. We adopted the new guidance for Fiscal 2012.

Fair Value Measurements. In May 2011, the FASB issued new guidance on fair value measurements and related disclosure requirements. The new guidance results in common fair value measurement and disclosure requirements in GAAP and International Financial Reporting Standards ("IFRS"). The new guidance applies to all reporting entities that are required or permitted to measure or disclose the fair value of an asset, liability or an instrument classified in shareholders' equity. Among other things, the new guidance requires quantitative information about unobservable inputs, valuation processes and sensitivity analysis associated with fair value measurements categorized within Level 3 of the fair value hierarchy. The new guidance became effective for our interim period ending March 31, 2012, and is required to be applied prospectively. The adoption of this accounting guidance did not have a material impact on our financial statements.

#### New Accounting Standard Not Yet Adopted

Disclosures about Offsetting Assets and Liabilities. In December 2011, the FASB issued new accounting guidance regarding disclosures about offsetting assets and liabilities. The new guidance requires an entity to disclose information about offsetting and related arrangements to enable users of financial statements to understand the effect of those arrangements on its financial position. The amendments will enhance disclosures by requiring improved information about financial instruments and derivative instruments that are either (1) offset in accordance with other GAAP or (2) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in the balance sheet. The new guidance is effective for annual reporting periods beginning on or after January 1, 2013 (Fiscal 2014), and interim periods within those annual periods. We are currently evaluating the impact of the new guidance on our future disclosures.

## **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

#### Note 4 - DEBT

Energy Services has an unsecured credit agreement ("Energy Services Credit Agreement") with a group of lenders providing for borrowings of up to \$170,000 (including a \$50,000 sublimit for letters of credit) which expires in August 2013. The Energy Services Credit Agreement can be used for general corporate purposes of Energy Services and its subsidiaries. In addition, Energy Services may not pay a dividend unless, after giving effect to such dividend payment, the ratio of Consolidated Total Indebtedness to EBITDA, each as defined in the Energy Services Credit Agreement, does not exceed 2.00 to 1.00. There were \$85,000 and \$10,000 of borrowings outstanding under the Energy Services Credit Agreement at September 30, 2012 and 2011, respectively. These amounts are reflected as bank loans on the Consolidated Balance Sheets.

Borrowings under the Energy Services Credit Agreement bear interest at either (i) a rate derived from LIBOR (the "LIBO Rate") plus 3.0% for each Eurodollar Revolving Loan (as defined in the Energy Services Credit Agreement) or (ii) the Alternate Base Rate plus 2.0%. The Alternate Base Rate (as defined in the Energy Services Credit Agreement) is generally the greater of (a) the Agent Bank's prime rate, (b) the federal funds rate plus 0.50% and (c) the one-month LIBO Rate plus 1.0%. The weighted-average interest rate on Energy Services Credit Agreement borrowings at September 30, 2012 and 2011, was 3.25%. The Energy Services Credit Agreement is guaranteed by certain subsidiaries of Energy Services.

The Energy Services Credit Agreement restricts the ability of Energy Services to dispose of assets, effect certain consolidations or mergers, incur indebtedness and guaranty obligations, create liens, make acquisitions or investments, make certain dividend or other distributions and make any material changes to the nature of its businesses. In addition, the Energy Services Credit Agreement requires Energy Services to not exceed a ratio of Consolidated Total Indebtedness, as defined, to Consolidated EBITDA, as defined; a minimum ratio of Consolidated EBITDA to Consolidated Interest Expense, as defined; a maximum ratio of Consolidated Total Indebtedness to Consolidated Total Capitalization, as defined, at any time when Consolidated Total Indebtedness is greater than \$250,000; and a minimum Consolidated Net Worth, as defined, of \$150,000.

Energy Services also has a \$200,000 receivables securitization facility (see Note 12).

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

### Note 5 - INCOME TAXES

Not deferred tax liabilities

The provisions for income taxes consist of the following:

The provisions for income taxes consist of the following.		
·	2012	201 I
Current expense (benefit):		
Federal	\$(13,969)	\$ (3,794)
State	4,578	7,134
Investment tax credit	(2,907)	(5,838)
Total current (benefit)	(12,298)	(2,498)
Deferred expense:		
Federal	32,608	29,702
State	1,008	435
Total deferred expense	33,616	30,137
Total income tax expense	\$ 21,318	\$27,639
A reconciliation from the statutory federal tax rate to our effective tax r	rate is as follows:	
Treestantian not the statutory following tax fatorio out encourse that	2012	2011
Statutory federal tax rate	35.0%	35.0%
Difference in tax rate due to:		
State income taxes, net of federal benefit	4.4	5.7
Investment tax credits	(3.1)	(5.8)
Other, net	0.6	(0.5)
Effective tax rate	36.9%	34.4%
	<del>_</del>	
Deferred tax liabilities (assets) comprise the following at September 30	: 2012	2011
Excess book basis over tax basis of property, plant and equipment	\$ 80,330	\$ 44,258
Other	., 00,00	1,021
Gross deferred tax liabilities	80,330	45,279
Employee-related benefits	(741)	(1,376)
State net operating loss carryforwards	(2,538)	(1,281)
Allowance for doubtful accounts	(813)	(536)
Derivative financial instruments	(6,340)	(12,830)
Other	(2,998)	(2,509)
Gross deferred tax assets	(13,430)	(18,532)
	0.66.000	006545

We join with UGI and its subsidiaries in filing a consolidated federal income tax return. We are charged or credited for our share of current taxes resulting from the effects of our transactions in the UGI consolidated federal income tax return including giving effect to intercompany transactions. UGI's federal income tax returns are settled through the tax year 2009.

\$ 66,900

\$ 26,747

### Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

We file separate company income tax returns in a number of states but are subject to state income tax principally in Pennsylvania. Pennsylvania income tax returns are generally subject to examination for a period of three years after the filing of the respective returns.

For Fiscal 2012, \$93 of interest and penalties was recorded in income taxes in the Consolidated Statement of Income. There were no such amounts recorded in Fiscal 2011.

As of September 30, 2012, we have unrecognized income tax benefits totaling \$207 including related accrued interest and penalties of \$93 which were recorded in Fiscal 2012 and relate to tax positions of prior years. If these unrecognized tax benefits were subsequently recognized, \$206 would be recorded as a benefit to income taxes on the Consolidated Statement of Income and, therefore, would impact the reported effective tax rate. Generally, a net reduction in unrecognized tax benefits would occur because of the expiration of the statute of limitations in certain jurisdictions or as a result of settlements with tax authorities. There are no significant changes expected in unrecognized tax benefits and related interest in the next twelve months.

#### Note 6 - EMPLOYEE RETIREMENT PLANS

Defined Contribution Plan. UGI Utilities, Inc. ("UGI Utilities"), a wholly owned subsidiary of UGI, sponsors a 401(k) savings plan for eligible employees of UGI and certain of UGI's domestic subsidiaries including Energy Services and subsidiaries. Generally, participants in the plan may contribute a portion of their compensation on either a before-tax basis, or on both a before-tax and after-tax basis. The savings plan also provides for employer matching contributions at various rates. The cost of benefits under the savings plan during Fiscal 2012 and Fiscal 2011 totaled \$754 and \$844, respectively.

**Defined Benefit Pension Plan.** Certain employees of the Company participate in a defined benefit pension plan sponsored by UGI Utilities. Benefits are generally based upon final average pay and years of service. Total costs associated with benefits under this plan were not material in Fiscal 2012 or Fiscal 2011.

### Note 7 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment comprise the following at September 30:

	2012	2011		
Land	\$ 2,084	\$	2,234	
Buildings and improvements	6,564		1,462	
Natural gas and propane storage and distribution facilities	189,931		44,778	
Electric generation assets	254,257		230,865	
Other, including work in process	22,879	_	137,167	
Gross property, plant and equipment	475,715		416,506	
Less accumulated depreciation and amortization	(50,754)	_	(40,157)	
Net property, plant and equipment	\$ 424,961	\$	376,349	

#### Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

The item "Other, including work in process" in the table above at September 30, 2011, principally comprises work in process related to natural gas storage projects which were placed in service during Fiscal 2012.

Note 8 - GOODWILL AND INTANGIBLE ASSETS

	2012		
Subject to amortization:	 		
Land development rights	\$ 13,401	\$	13,401
Accumulated amortization	(3,125)		(2,288)
	\$ 10,276	\$	11,113
Not subject to amortization:			
Goodwill	\$ 2,751	\$	2,751

We are amortizing land development rights associated with our landfill gas electricity generation facility over a period of approximately 16 years. Amortization expense of intangible assets was \$836 for both Fiscal 2012 and Fiscal 2011. Estimated amortization of intangible assets during each of the next five fiscal years is \$836.

#### Note 9 – COMMITMENTS AND CONTINGENCIES

We lease various buildings and computer and office equipment under operating leases. Certain of our leases contain renewal and purchase options and also contain escalation clauses. Our aggregate rental expense for such leases was \$716 and \$612 during Fiscal 2012 and Fiscal 2011, respectively.

Minimum future payments under operating leases that have initial or remaining noncancelable terms in excess of one year are as follows: Fiscal 2013 - \$726; Fiscal 2014 - \$637; Fiscal 2015 - \$599; Fiscal 2016 - \$585; Fiscal 2017 - \$146; no amounts after Fiscal 2017.

The Company enters into fixed-price contracts with suppliers to purchase natural gas and electricity to meet its sales commitments. Generally, these contracts have terms of less than two years. The Company's contractual obligations under these fixed-price supply contracts existing at September 30, 2012, are as follows: Fiscal 2013 - \$171,090; Fiscal 2014 - \$51,435; Fiscal 2015 - \$4,739.

We believe, after consultation with counsel, that there are currently no pending claims or legal actions that could have a material adverse effect on our financial position or results of operations.

### **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

## Note 10 - FAIR VALUE MEASUREMENTS

#### Derivative Financial Instruments

The following table presents our financial assets and financial liabilities that are measured at fair value on a recurring basis for each of the fair value hierarchy levels, including both current and noncurrent portions, as of September 30, 2012 and 2011.

<del></del>				Asset (Lia	bility)				
	i M Ider and	oted Prices in Active larkets for itical Assets I Liabilities Level 1)	Ol	gnificant Other oservable Inputs Level 2)	Unobservable Inputs (Level 3)			Total	
September 30, 2012:				·	```		_		
Assets; Derivative financial instruments; Commodity contracts	\$	2,038	\$	2,393	\$	-	\$	4,431	
Liabilities: Derivative financial instruments: Commodity contracts	\$	(7,134)	\$	(4,393)	\$	-	\$	(11,527)	
September 30, 2011:									
Assets: Derivative financial instruments: Commodity contracts	\$	3,522	\$	2,395	\$	-	\$	5,917	
Liabilities: Derivative financial instruments: Commodity contracts	\$	(24,040)	\$	(1,170)	\$	-	\$	(25,210)	

The fair values of our Level 1 exchange-traded commodity futures contracts and non exchange-traded commodity futures contracts are based upon actively-quoted market prices for identical assets and liabilities. The remainder of our derivative financial instruments are designated as Level 2. The fair values of these derivatives are based upon recent market transactions and related market indicators.

#### Other Financial Instruments

The carrying amounts of financial instruments included in current assets and current liabilities (excluding current maturities of long-term debt) approximate their fair values because of their short-term nature. At September 30, 2012 and 2011, the carrying amounts of our long-term debt (including current maturities) approximate their fair values. We estimate the fair value of long-term debt by discounting associated future cash flows using rates available for similar type debt (Level 2).

#### Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

We have trade accounts receivable which could expose us to concentrations of credit risk. The credit risk from trade accounts receivable is limited because we have no single customer that accounts for more than 10% of revenues.

### Note 11 – DISCLOSURES ABOUT DERIVATIVE INSTRUMENTS & HEDGING ACTIVITIES

We are exposed to certain market risks related to our ongoing business operations. Management uses derivative commodity instruments, among other things, to manage commodity price risk. Although we use derivative commodity instruments to reduce market risk associated with forecasted transactions, we do not use derivative commodity instruments for speculative or trading purposes. The use of derivative instruments is controlled by our risk management and credit policies which govern, among other things, the derivative instruments we can use, counterparty credit limits and contract authorization limits. Because a substantial portion of our derivative instruments generally qualify as hedges under GAAP, we expect that changes in the fair value of derivative instruments used to manage commodity risk would be substantially offset by gains or losses on the associated anticipated transactions.

## Commodity Price Risk

In order to manage market price risk relating to fixed-price sales contracts for natural gas and electricity, the Company enters into NYMEX and over-the-counter natural gas and electricity futures contracts. The Company also uses NYMEX and over the counter electricity futures contracts to hedge the price of a portion of its anticipated future sales of electricity from its electric generation facilities. In addition, beginning April 1, 2011, the Company uses NYMEX futures contracts to economically hedge the gross margin associated with the purchase and anticipated later sale of natural gas or propane. Because the contracts associated with the anticipated sale of stored natural gas or propane do not qualify for hedge accounting treatment, any gains or losses on the derivative contracts are recognized in earnings prior to gains or losses from the sale of the stored natural gas or propane.

At September 30, 2012 and 2011, there were 23.6 million dekatherms and 26.1 million dekatherms of natural gas hedged with NYMEX and over-the-counter futures contracts, respectively. At September 30, 2012, the maximum period over which we are currently hedging our exposure to the variability in cash flows associated with natural gas commodity price risk is 39 months with a weighted average of 11 months. At September 30, 2012 and 2011, there were 1,415.7 million kilowatt hours and 1,219.8 million kilowatt hours of electricity hedged with over-the-counter and NYMEX futures contracts, respectively. At September 30, 2012, there also were 135.3 million kilowatt hours of electricity hedged with over-the-counter and NYMEX futures put contracts. At September 30, 2012, the maximum period over which we are hedging forecasted purchases of electricity is 36 months with a weighted average of 10 months, and the maximum period over which we are hedging forecasted sales of electricity was 16 months with a weighted average of 8 months. At September 30, 2012, the volumes associated with the Company's natural gas and propane storage NYMEX contracts totaled 4.3 million dekatherms and 3.2 million gallons, respectively.

From time to time Energy Services uses price swap and option contracts to manage market risk associated with forecasted purchases of propane it sells under firm commitments. At September 30, 2012 and 2011, there were no forecasted purchases of propane hedged with over-the-counter price swap and option contracts.

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

In order to reduce volatility associated with a substantial portion of its electricity transmission congestion costs, the Company purchases FTRs to economically hedge electricity transmission congestion costs associated with its fixed-price electricity sales contracts. FTRs are derivative financial instruments that entitle the holder to receive compensation for electricity transmission congestion charges that result when there is insufficient electricity transmission capacity on the electric transmission grid. Because these FTRs do not qualify for hedge accounting, FTRs are currently recorded at fair value with changes in fair value reflected in cost of sales. At September 30, 2012 and 2011, the volumes associated with the Company's FTRs totaled 921.9 million kilowatt hours and 1,418.6 million kilowatt hours, respectively. At September 30, 2012, the maximum period over which we are economically hedging electricity congestion with FTRs is 8 months.

We account for commodity price risk contracts (other than those contracts that are not eligible for hedge accounting) as eash flow hedges. Changes in the fair values of contracts qualifying for eash flow hedge accounting are recorded in AOCI to the extent effective in offsetting changes in the underlying commodity price risk. When earnings are affected by the hedged commodity, gains or losses are recorded in cost of sales on the Consolidated Statements of Income. At September 30, 2012, the amount of net losses associated with commodity price risk hedges expected to be reclassified into earnings during the next twelve months based upon current fair values is \$9,255.

#### Derivative Financial Instrument Credit Risk

We are exposed to risk of loss in the event of nonperformance by our derivative financial instrument counterparties. Our derivative financial instrument counterparties principally comprise major energy companies and major U.S. and international financial institutions. We maintain credit policies with regard to our counterparties that we believe reduce overall credit risk. These policies include evaluating and monitoring our counterparties' financial condition, including their credit ratings, and entering into agreements with counterparties that govern credit limits. Certain of these agreements call for the posting of collateral by the counterparty or by the Company in the forms of letters of credit, parental guarantees or cash. Additionally, our natural gas and electricity exchange-traded futures contracts generally require cash deposits in margin accounts. At September 30, 2012 and 2011, restricted cash in brokerage accounts totaled \$2,969 and \$12,889, respectively. Although we have concentrations of credit risk associated with derivative financial instruments, the maximum amount of loss, based upon the gross fair values of the derivative financial instruments, we would incur if these counterparties failed to perform according to the terms of their contracts was not material at September 30, 2012. We generally do not have credit-risk-related contingent features in our derivative contracts.

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

The following table provides information regarding the balance sheet location and fair values of derivative assets and liabilities existing as of September 30, 2012 and 2011:

	Derivative	Derivative (Liabilities)									
Balance Sheet		Fair Value				Balance Sheet	Fair Vol			uc	
	Location		2012		201 I	Location	_	2012		2011	
<b>Derivatives Designated</b>	uz										
Hedging Instruments	:										
Natural gas contracts	Derivative financial instruments and Other assets	s	2,116	\$	128	Derivative financial instruments	s	(6,165)	\$	(22,768)	
Electricity contracts	Derivative financial instruments and Other assets		1,055		30	Derivative financial instruments		(4,393)		(2,433)	
Total Derivatives Design as Hedging Instrument		_\$	3,171	\$	158		<u>s</u>	(10,558)	<u>s</u>	(25,201)	
Derivatives Not Designa Hedging Instruments											
Natural gas Propane FTRs	Derivative financial instruments Derivative financial instruments Derivative financial instruments	s 	516 744	<b>s</b>	3,364 2,395	Derivative financial instruments Derivative financial instruments	\$	(969) - -	<u> </u>	- (9) -	
Total Derivatives Not Designated as Hedgir	ng Instruments	_\$_	1,260		5,759		_\$_	(969)	_\$_	(9)	
Total Derivatives		<u>\$</u>	4,431	<u>\$</u>	5,917		<u>2</u>	(11,527)	\$ (	(25,210)	

The following table provides information on the effects of derivative instruments on the Consolidated Statements of Income and changes in AOCI for Fiscal 2012 and 2011.

	Gain (Loss) Recognized in AOCI					Gain ( Reclassift AOCI into	Location of Gain (Loss) Reclassified fron			
		2012	2011		2012		2011		AOCI into Income	
Cash Flow Hedges:										
Natural gas contracts	\$	(35,945)	\$	(24,810)	\$	(52,521)	\$	(52,206)	Cost of sales	
Electricity contracts		(16,976)		3,878		(16,041)		(941)	Cost of sales	
Propane contracts				634		<u> </u>		155	Cost of sales	
Total	\$	(52,921)	\$	(20,298)	<u>\$</u>	(68,562)		(52,992)		
		Gain (l	Loss)	)	L	ocation of 0	Gain	(Loss)		
		Recognized	in la	come		Recognized	in h	ncome		
Derivatives Not Designated as Hedging Instruments:										
Natural gas contracts	\$	(4,334)	\$	3,364	Cos	at of sales				
Propane contracts		1,516		(9)	Cos	a of sales				
FTRs		940		(1,256)	Cos	st of sales				
Total	-\$	(1,878)	\$	2,099						

The amounts of derivative gains or losses representing ineffectiveness and the amounts of gains or losses recognized in income as a result of excluding derivatives from ineffectiveness testing were not material in Fiscal 2012 or Fiscal 2011.

## Notes to Consolidated Financial Statements

(Thousands of dollars, except where indicated otherwise)

We are also a party to a number of other contracts that have elements of a derivative instrument. These contracts include, among others, binding purchase orders, contracts which provide for the purchase and delivery, or sale, of natural gas, propane and electricity, and service contracts that require the counterparty to provide commodity storage, transportation or capacity service to meet our normal sales commitments. Although many of these contracts have the requisite elements of a derivative instrument, these contracts qualify for normal purchases and normal sales exception accounting under GAAP because they provide for the delivery of products or services in quantities that are expected to be used in the normal course of operating our business and the price in the contract is based on an underlying that is directly associated with the price of the product or service being purchased or sold.

### Note 12 - ACCOUNTS RECEIVABLE SECURITIZATION FACILITY

Energy Services has a \$200,000 receivables purchase facility ("Receivables Facility") with an issuer of receivables-backed commercial paper currently scheduled to expire in April 2013, although the Receivables Facility may terminate prior to such date due to the termination of commitments of the Receivables Facility's back-up purchasers.

Under the Receivables Facility, Energy Services transfers, on an ongoing basis and without recourse, its trade accounts receivable to its wholly owned, special-purpose subsidiary, Energy Services Funding Corporation ("ESFC"), which is consolidated for financial statement purposes. ESFC, in turn, has sold, and subject to certain conditions, may from time to time sell, an undivided interest in the receivables to a commercial paper conduit of a major bank. ESFC was created and has been structured to isolate its assets from creditors of Energy Services and its affiliates, including UGI. This two-step transaction is accounted for as a sale of receivables following the FASB's guidance for accounting for transfers of financial assets and extinguishments of liabilities. Energy Services continues to service, administer and collect trade receivables on behalf of the commercial paper issuer and ESFC. Trade receivables sold to the commercial paper conduit; and the Company records a liability equal to the amount advanced by the commercial paper conduit; and the Company records interest expense on amounts sold to the commercial paper conduit.

During Fiscal 2012 and Fiscal 2011, Energy Services sold trade receivables totaling \$836,035 and \$1,134,855, respectively, to ESFC. During Fiscal 2012 and Fiscal 2011, ESFC sold an aggregate \$286,000 and \$88,000, respectively, of undivided interests in its trade receivables to the commercial paper conduit. At September 30, 2012, the outstanding balance of ESFC trade receivables was \$43,497 and there were no amounts sold to the commercial paper conduit and reflected on the balance sheet as bank loans. At September 30, 2011, the outstanding balance of ESFC trade receivables was \$52,051 and there was \$14,300 sold to the commercial paper conduit and reflected on the balance sheet as bank loans. Losses on sales of receivables to the commercial paper conduit during Fiscal 2012 and Fiscal 2011, which amounts are included in interest expense, totaled \$1,017 and \$1,222, respectively.

#### Note 13 – RELATED PARTY TRANSACTIONS

Enterprises allocates a portion of its payroll and related benefit costs to Energy Services for employee services provided to the Company. Such allocated expenses totaled \$421 and \$497 during Fiscal 2012 and Fiscal 2011, respectively.

## **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

UGI provides certain financial and administrative services to the Company. UGI bills the Company monthly for all direct expenses and for an allocated share of indirect corporate expenses incurred or paid on behalf of the Company. The allocation of indirect UGI corporate expenses to the Company utilizes a weighted, three-component formula comprising revenues, operating expenses and net assets employed and considers the Company's relative percentage of such items to the total of such items for all UGI operating subsidiaries for which general and administrative services were provided. Management believes that this allocation method is reasonable and equitable to the Company. During Fiscal 2012 and Fiscal 2011, such corporate expenses totaled \$2,963 and \$2,992, respectively.

From time to time, Energy Services is a party to Storage Contract Administrative Agreements ("SCAAs") with UGI Utilities, Inc. ("UGI Utilities, Inc."), a wholly owned subsidiary of UGI. At September 30, 2012, UGI Utilities was a party to two three-year SCAAs with Energy Services expiring October 31, 2012 and October 31, 2013 and, during the periods covered by the financial statements, was a party to other SCAAs with Energy Services. Under the SCAAs, UGI Utilities has, among other things, and subject to recall for operational purposes, released certain storage and transportation contracts to Energy Services for the terms of the SCAAs. UGI Utilities also transferred certain associated storage inventories upon the commencement of the SCAAs, receives a transfer of storage inventories at the end of the SCAAs, and makes payments associated with refilling storage inventories during the term of the SCAAs. Energy Services, in turn, provides a firm delivery service and makes certain payments to UGI Utilities for its various obligations under the SCAAs. During Fiscal 2012 and Fiscal 2011. Energy Services received payments from UGI Utilities for storage inventories and pipeline transportation and storage capacity charges associated with the SCAAs totaling \$24,344 and \$35,231, respectively. In conjunction with the SCAAs, Energy Services paid UGI Utilities security deposits. The amounts of such security deposits, which are included in accounts receivable - related parties on the Consolidated Balance Sheets, were \$15,000 at September 30, 2012 and 2011. Effective November 1, 2012, UGI Utilities and Energy Services entered into two new SCAAs having terms of three years.

Pursuant to gas supply and delivery service agreements with UGI Utilities, the Company provides certain gas supply and related delivery services to UGI Utilities during the heating season months of November through March. During Fiscal 2012 and Fiscal 2011, the aggregate amount of these transactions (exclusive of transactions pursuant to SCAAs) totaled \$30,752 and \$30,093, respectively.

In addition, from time to time, the Company purchases natural gas or pipeline capacity from UGI Utilities. During Fiscal 2012 and Fiscal 2011, purchases from UGI Utilities totaled \$65,705 and \$85,655, respectively. Also from time to time, the Company sells natural gas, storage services, electricity or pipeline capacity to UGI Utilities (in addition to those transactions already described above). During Fiscal 2012 and Fiscal 2011, such sales totaled \$53,435 and \$53,617, respectively. These transactions did not have a material effect on the Company's financial position, results of operations or cash flows.

From time to time, Energy Services sells propane on an as needed basis to AmeriGas Propane, L.P. ("AmeriGas"), an affiliate of UGI. The sales price is generally based on market prices at the time of sale. Sales of propane by Energy Services to AmeriGas totaled \$359 and \$4,073 during Fiscal 2012 and 2011, respectively.

### **Notes to Consolidated Financial Statements**

(Thousands of dollars, except where indicated otherwise)

During Fiscal 2012 and Fiscal 2011, UGID collaborated with UGI HVAC Enterprises, Inc., a second-tier wholly owned subsidiary of UGI, in jointly developing customer-sited, solar electricity projects in Pennsylvania. Under the cooperative arrangement, UGI HVAC Enterprises, Inc. served as the construction contractor for the projects, while UGID owns the solar facilities and has entered into long-term power sales agreements with the host customers, who receive electricity generated from these assets. UGID's investment in these projects, totaling \$9,026 and \$5,038 at September 30, 2012 and 2011, is included in property, plant and equipment on the Consolidated Balance Sheets.

On April 1, 2011, UGI contributed to the Company, through UGI Enterprises, certain natural gas storage facilities located in northern Pennsylvania previously owned by a subsidiary of UGI Utilities. The net book value of the natural gas storage facility assets transferred was \$10,949 which amount, net of related deferred taxes of \$308, is reflected as a contribution of net assets on the Fiscal 2011 Consolidated Statement of Stockholder's Equity.

In September 2011, UGI contributed to the Company, through UGI Enterprises, a 9.0 mile natural gas pipeline, related facilities and rights of way located in Mehoopany, Pennsylvania (the "Auburn Line") previously owned by a subsidiary of UGI Utilities. The net book value of the Auburn Line was \$1,109 which amount, net of related deferred taxes of \$180, is reflected as a contribution of net assets on the Fiscal 2011 Consolidated Statement of Stockholder's Equity.

## Note 14 – PROVISIONS FOR EXIT COSTS - HUNLOCK GENERATING STATION

In conjunction with the Company's decision to construct a natural gas-fired electricity production facility at the site of its coal-fired electricity generation facility located near Wilkes Barre, Pennsylvania, during 2010 the Company committed to cease operations of its Hunlock Creek coal-fired electricity generation facility and recorded accruals associated with the shut-down activities. During Fiscal 2012 and Fiscal 2011, the Company increased asset retirement obligation accruals associated with the Hunlock Creek coal-fired generation facility in the amounts of \$1,500 and \$1,929, respectively, which amounts are included in operating and administrative expenses. The remaining accrued liability for shut down of the Hunlock Creek facility, principally comprising asset retirement obligations, was \$893 at September 30, 2012.

#### CERTIFICATE OF SERVICE

On this the 3<sup>rd</sup> day of May, 2013, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as a Natural Gas Supplier and all attachments have been served upon the following:

Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120-1921

Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Valley Energy Inc. Robert Crocker 523 South Keystone Avenue Sayre, PA 18840-0340

UGI Central Penn David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

Peoples TWP LLC (Formerly T. W. Phillips) Andrew Wachter 375 North Shore Drive, Suite 600 Pittsburgh, PA 15212

UGI Penn Natural David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103

Philadelphia Gas Works Douglas Moser 800 West Montgomery Avenue Philadelphia, PA 19122 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221

Peoples Natural Gas Company LLC Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburgh, PA 15212

UGI David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

Equitable Gas Company Jerald Moody 225 North Shore Drive Pittsburgh, PA 15212-5352

Columbia Gas of Pennsylvania Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215

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MAY 03 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Frank H. Markle, Esquire

French H. Marlla

# BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

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MAY 0.3 2013

PA PUBLIC UTILITY COMMISSION

Petition of UGI Energy Services, Inc. for Approval to Transfer the Natural Gas Supplier License of UGI Energy Services, Inc. to UGI Energy Services, LLC

Docket Nos. A-125018 &

A-2013-

## CERTIFICATE OF SERVICE

I hereby certify that I have, this 3<sup>rd</sup> day of May 2013, served a true and correct copy of the foregoing document in the manner and upon the persons listed below in accordance with requirements of 52 Pa. Code §1.54 (relating to service by a party):

## **VIA FIRST-CLASS MAIL:**

Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120-1921

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Valley Energy Inc.
Robert Crocker
523 South Keystone Avenue
Sayre, PA 18840-0340

UGI Central Penn David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677 Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

National Fuel Gas Distribution Corp. David D. Wolford 6363 Main Street Williamsville, NY 14221

Peoples Natural Gas Company LLC Lynda Petrichevich 375 North Shore Drive, Suite 600 Pittsburgh, PA 15212 Peoples TWP LLC (Formerly T. W. Phillips) Andrew Wachter 375 North Shore Drive, Suite 600 Pittsburgh, PA 15212

UGI Penn Natural David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

PECO Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103

Philadelphia Gas Works Douglas Moser 800 West Montgomery Avenue Philadelphia, PA 19122 UGI David Beasten 2525 N. 12th Street, Suite 360 Reading, PA 19612-2677

Equitable Gas Company Jerald Moody 225 North Shore Drive Pittsburgh, PA 15212-5352

Columbia Gas of Pennsylvania Inc. Thomas C. Heckathorn 200 Civic Center Drive Columbus, OH 43215

Frank H. Markle

Attorney for UGI Energy Services, Inc.

Dated: May 3, 2013

**RECEIVED** 

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

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King of Prussia, PA 19106

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