

R00973955

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )

v. )

DOCKET NO. R-00973953

PECO ENERGY COMPANY )

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

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DIRECT TESTIMONY  
AND EXHIBITS  
OF  
STEPHEN J. BARON

DOCKETED  
OCT 22 1997

PHILADELPHIA OFFICE  
OCT 22 1997

ON BEHALF OF THE

PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

JUNE 1997



BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER ) DOCKET NO. R-00973953  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

DIRECT TESTIMONY OF STEPHEN J. BARON

I. QUALIFICATIONS AND SUMMARY

1

2 Q. Please state your name and business address.

3

4 A. My name is Stephen J. Baron. My business address is J. Kennedy and Associates,  
5 Inc. ("Kennedy and Associates"), 35 Glenlake Parkway, Suite 475, Atlanta, Georgia  
6 30328.

7

8 Q. What is your occupation and by whom are you employed?

9

10 A. I am the President and a Principal of Kennedy and Associates, a firm of utility rate,  
11 planning, and economic consultants in Atlanta, Georgia.

12

13 Q. Please describe briefly the nature of the consulting services provided by Kennedy  
14 and Associates.

15

1 A. Kennedy and Associates provides consulting services in the electric and gas utility  
2 industries. Our clients include state agencies and industrial electricity consumers.  
3 The firm provides expertise in system planning, load forecasting, financial analysis,  
4 cost-of-service, and rate design. Current clients include the Georgia and Louisiana  
5 Public Service Commissions, and industrial consumer groups throughout the United  
6 States.

7

8 Q. Please state your educational background.

9

10 A. I graduated from the University of Florida in 1972 with a B.A. degree with high  
11 honors in Political Science and significant coursework in Mathematics and Computer  
12 Science. In 1974, I received a Master of Arts Degree in Economics, also from the  
13 University of Florida. My areas of specialization were econometrics, statistics, and  
14 public utility economics. My thesis concerned the development of an econometric  
15 model to forecast electricity sales in the State of Florida, for which I received a grant  
16 from the Public Utility Research Center of the University of Florida. In addition, I  
17 have advanced study and coursework in time series analysis and dynamic model  
18 building.

19

20 Q. Please describe your professional experience.

21

1 A. I have more than twenty-two years of experience in the electric utility industry in the  
2 areas of cost and rate analysis, forecasting, planning, and economic analysis.

3

4 Following the completion of my graduate work in economics, I joined the staff of the  
5 Florida Public Service Commission in August of 1974 as a Rate Economist. My  
6 responsibilities included the analysis of rate cases for electric, telephone, and gas  
7 utilities as well as the preparation of cross-examination material and the preparation  
8 of staff recommendations.

9

10 In December 1975, I joined the Utility Rate Consulting Division of Ebasco Services,  
11 Inc. as an Associate Consultant. In the seven years I worked for Ebasco, I received  
12 successive promotions, ultimately to the position of Vice President of Energy  
13 Management Services of Ebasco Business Consulting Company. My responsibilities  
14 included the management of a staff of consultants engaged in providing services in  
15 the areas of econometric modeling, load and energy forecasting, production cost  
16 modeling, planning, cost-of-service analysis, cogeneration, and load management.

17

18 I joined the public accounting firm of Coopers & Lybrand in 1982 as a Manager of  
19 the Atlanta Office of the Utility Regulatory and Advisory Services Group. In this  
20 capacity I was responsible for the operation and management of the Atlanta office.  
21 My duties included the technical and administrative supervision of the staff,

1 budgeting, recruiting, and marketing as well as project management on client  
2 engagements. At Coopers & Lybrand, I specialized in utility cost analysis,  
3 forecasting, load analysis, economic analysis, and planning.

4  
5 In January 1984, I joined the consulting firm of Kennedy and Associates as a Vice  
6 President and Principal. I became President of the firm in January 1991.

7  
8 During the course of my career, I have provided consulting services to more than  
9 thirty utility, industrial, and Public Service Commission clients, including three  
10 international utility clients.

11  
12 I have presented numerous papers and published an article entitled "How to Rate  
13 Load Management Programs" in the March 1979 edition of "Electrical World." My  
14 article on "Standby Electric Rates" was published in the November 8, 1984 issue of  
15 "Public Utilities Fortnightly." In February of 1984, I completed a detailed analysis  
16 entitled "Load Data Transfer Techniques" on behalf of the Electric Power Research  
17 Institute, which published the study.

18  
19 I have presented testimony as an expert witness in Arizona, Arkansas, Colorado,  
20 Connecticut, Florida, Georgia, Indiana, Kentucky, Louisiana, Maine, Michigan,  
21 Minnesota, Maryland, Missouri, New Jersey, New Mexico, New York, North

1 Carolina, Ohio, Pennsylvania, Texas, West Virginia, Federal Energy Regulatory  
2 Commission and in United States Bankruptcy Court. A list of my specific regulatory  
3 appearances can be found in Baron Exhibit \_\_\_\_ (SJB-1)  
4

5 **Q. On whose behalf are you testifying in this proceeding?**

6  
7 **A.** I am testifying on behalf of the Philadelphia Area Industrial Energy Users Group  
8 ("PAIEUG"), a group of large industrial customers taking service on the PECO  
9 Energy Company ("PECO" or "the Company") system.  
10

11 **Q. What is the purpose of your testimony?**

12  
13 **A.** I will be presenting testimony on three areas in this proceeding. The first group of  
14 issues concerns a summary of PAIEUG's stranded cost analysis, as prepared by  
15 PAIEUG witnesses Randall J. Falkenberg and Lane Kollen. Mr. Falkenberg has  
16 prepared PAIEUG's market value analysis and has calculated the stranded costs  
17 associated with PECO's generation assets. Mr. Kollen is presenting PAIEUG's  
18 analysis of PECO's claim for regulatory assets. In my testimony, I will present  
19 PAIEUG's overall stranded cost revenue requirements, relying on the individual  
20 calculations prepared by Mr. Falkenberg and Mr. Kollen.  
21

1       The second set of issues concerns a number of regulatory policy issues associated  
2       with the calculation of stranded costs and the recovery of CTC's from ratepayers.  
3       Among the issues that I will be addressing is the just, reasonable and appropriate  
4       level of quantifiable stranded costs that are recoverable from ratepayers. As I will  
5       discuss, PAIEUG is proposing a form of common equity disallowance on the  
6       calculation of the revenue requirement associated with the Commission-approved  
7       stranded generation cost.

8  
9       The next policy issue that I will discuss concerns PAIEUG's recommended  
10      mechanism for tracking revenues produced by the CTC component of each unbundled  
11      rate. PECO proposes such a CTC tracking mechanism but does not specifically  
12      address the approach that the Company will use. I will also be addressing PAIEUG's  
13      proposal to extend the generation rate cap provision of the Electricity Generation  
14      Customer Choice and Competition Act ("the Competition Act"), if it is necessary to  
15      extend the period of CTC recovery beyond seven years. Although PAIEUG does not  
16      believe that PECO should automatically be able to recover the CTC once the seven  
17      year period defined in the Competition Act is exceeded, we do believe that it is  
18      reasonable to give PECO an opportunity to request (through a formal filing) such an  
19      extension beyond seven years, as long as the rate cap is extended concurrently.

20

1 I will also discuss the policy implications of PECO's proposed rate design on the  
2 development of a competitive market and a recommendation for an alternative  
3 approach that we believe is more suitable to a competitive environment.  
4

5 The final set of issues that I will address in my testimony concerns PECO's proposed  
6 rate design methodology, with particular emphasis on rate schedule HT. In this  
7 portion of my testimony, I will discuss a number of issues related to PECO's  
8 proposed unbundling analysis and present an alternative rate design that directly  
9 employs the market prices developed on behalf of PAIEUG by Mr. Falkenberg. In  
10 addition, I will also address various rate design policy issues associated with the  
11 Company's filing that PAIEUG believes should be clarified in the Commission's  
12 order in this proceeding.

1 Summary

2

3 Q. Would you please summarize your testimony in this proceeding?

4

- 5 A. • PAIEUG recommends a total stranded cost quantification for PECO of \$2.21  
6 billion. This includes \$1.4 billion of stranded generation costs and \$805  
7 million of regulatory assets, including nuclear decommissioning.  
8
- 9 • PECO's generation stranded costs should be reduced by \$473 million to  
10 reflect a partial sharing of the costs by the Company's shareholders. This  
11 reduction has been factored into our recommended level of \$1.4 billion of  
12 generation stranded costs.  
13
- 14 • PECO should be permitted to accrue a fully grossed-up rate of return on the  
15 unamortized balance of stranded costs during the period of time (up to seven  
16 years) in which the Company is collecting CTC revenues from its customers.  
17 Our recommended overall rate of return is 8.73%, which, when grossed-up to  
18 a revenue requirement level is 12.35%.  
19
- 20 • The appropriate basis for unbundling PECO's rates is to utilize expected  
21 market rates for each year of the seven year transition period, while  
22 computing the CTC as a residual in the analysis. This is in contrast to  
23 PECO's method that allocates a CTC revenue requirement to each rate class,  
24 leaving a hypothetical "market rate" as the residual. PECO's methodology is  
25 inappropriate and could lead to anti-competitive rates.  
26
- 27 • LILR customers should pay CTC charges associated with the rate schedule  
28 HT portion of their usage. LILR customers should not pay a CTC on the  
29 supplemental energy portion of their usage that represents purchases of PJM  
30 market energy on an interruptible basis.

1           **II. STRANDED COST ANALYSIS -- SUMMARY OF PAIEUG RESULTS**

2

3   **Q.     Would you please discuss PAIEUG's recommendation for stranded cost recovery**  
4           **by PECO Energy Company in this proceeding?**

5

6   **A.     PAIEUG is recommending that PECO be permitted to recover approximately \$2.21**  
7           **billion of stranded costs from ratepayers. This \$2.21 billion stranded cost value**  
8           **includes both generation related stranded costs and regulatory assets (including**  
9           **nuclear decommissioning) on a present value revenue requirement basis. In essence,**  
10          **PAIEUG's recommendation is that ratepayers should compensate PECO for stranded**  
11          **costs by an amount of \$2.21 billion (present value) for a period not to exceed seven**  
12          **years.**

13

14   **Q.     Would you please explain the basis for PAIEUG's \$2.21 billion present value**  
15          **stranded cost revenue requirement?**

16

17   **A.     Baron Exhibit \_\_\_\_ (SJB-2) shows a summary (top portion of exhibit) of the analysis**  
18          **used to develop the stranded cost recommended by PAIEUG. This analysis reflects**  
19          **both the calculation of the cost associated with stranded generation plant as well as**  
20          **incorporating the present value of regulatory asset revenue requirements prepared by**

1 Mr. Kollen in his testimony. It also reflects our proposed adjustment for a portion  
2 of the generation related stranded costs.

3  
4 The first portion of the analysis compares PECO's net generating plant and CWIP  
5 balance at December 31, 1998 of \$6,688.384 million (as calculated by PECO) to  
6 PAIEUG's market value for PECO generating units of \$4,811.327 million. The  
7 resulting difference represents the stranded cost directly associated with generating  
8 plant of \$1,877.057 million.

9  
10 The next step in the analysis is to reduce the stranded generation plant value by an  
11 equity return disallowance, assuming a full seven year CTC recovery period. This  
12 disallowance, which reflects a just and reasonable level of recovery from ratepayers,  
13 and effectively, a sharing of a portion of the generation related stranded cost by  
14 PECO shareholders is \$472.822 million. Finally, the stranded cost associated with  
15 regulatory assets of \$805.177 million is added to produce an overall stranded cost  
16 value for PECO of \$2,209.412 million.

17  
18 This amount, which reflects a present value, is the appropriate level of stranded cost  
19 recovery for PECO, if it is assumed that ratepayers paid the entire amount on January  
20 1, 1999.

21

1 Q. Have you calculated the levelized annual revenue requirements associated with  
2 your recommended \$2.21 billion in stranded cost recovery for PECO?

3

4 A. Yes. Although PAIEUG is recommending an alternative approach to recovering  
5 stranded cost from ratepayers that does not utilize an annual, levelized CTC revenue  
6 requirement, I have calculated such a value.

7

8 If the Commission should adopt PECO's methodology (that computes a seven year  
9 levelized CTC revenue requirement) the PAIEUG seven year levelized annual CTC  
10 revenue requirement that corresponds to our recommended \$2.21 billion of stranded  
11 cost is \$486.516 million. The present value of this CTC revenue requirement is  
12 \$2.55 billion, which corresponds to PECO's present value revenue requirement of  
13 \$6.9 billion (shown on page 1 of 5, Schedule 10 of Mr. Cohn's testimony). These  
14 calculations are shown on Baron Exhibit \_\_\_\_ (SJB-2)

15

16 Q. Please describe the approach that PAIEUG is proposing to develop the CTC for  
17 each rate schedule and recover your recommended \$2.21 billion of stranded  
18 cost?

19

20 A. PAIEUG is proposing an unbundling methodology that develops the CTC component  
21 of each unbundled rate as a residual, after removing transmission, distribution and

1 expected market prices from current bundled rates. As a result, there is no need to  
2 calculate an annual, levelized stranded cost revenue requirement in order to allocate  
3 CTC costs to rate classes. Since the CTC for each class is computed as a residual,  
4 it is only necessary to develop an accrual methodology to accumulate CTC revenues  
5 from each rate class and, effectively amortize the \$2.21 billion stranded cost balance  
6 during the seven (or fewer) year transition period.

7  
8 During the CTC recovery period, PECO should be permitted to earn a fully grossed-  
9 up return (revenue requirement "level" return) on the unamortized stranded cost  
10 balance. As discussed by PAIEUG witness Kollen, our recommended overall rate of  
11 return is 8.73%, which, when grossed-up to a revenue requirement level is 12.35%.

12  
13 Q. Would you please discuss the specific methodology that you have utilized to  
14 produce a just and reasonable level of quantified stranded costs that can be  
15 recovered from ratepayers?

16  
17 A. PAIEUG is recommending an equity disallowance on the recovery of stranded  
18 generation costs, assuming a seven year recovery period. This equity return  
19 disallowance is calculated by comparing the present value of the revenue  
20 requirements associated with stranded generation costs, calculated at a fully grossed-

1 up return level, and a similar calculation that excludes the equity return component.  
2 This analysis is shown on Baron Exhibit \_\_\_\_ (SJB-3), pages 1 and 2.

3  
4 On page 1 of Baron Exhibit \_\_\_\_ (SJB-3), the present value of stranded generation  
5 plant revenue requirements is calculated using a debt only return of 3.96% on the  
6 unamortized balance. The annual revenue requirements, amortized over the full seven  
7 year CTC recovery period are present valued at an after-tax rate of return of 7.23%.  
8 The resulting present value revenue requirements associated with stranded generation  
9 cost of \$1.877 billion is \$1.693 billion. To develop the equity return disallowance,  
10 a similar calculation is performed under the assumption of a fully grossed-up rate of  
11 return on the unamortized stranded generation cost balance, assuming amortization  
12 over seven years. The resulting present value of revenue requirements, including an  
13 equity return component is shown on page 2 of 2 of the exhibit to be \$2.166 billion.

14  
15 The equity return revenue requirement, which is the difference between the two  
16 present value calculations is \$472.822 million. This is the amount of stranded  
17 generation cost that should be disallowed and effectively represents a sharing of  
18 stranded generation cost by shareholders. PAIEUG believes that this approach  
19 produces a just, reasonable and appropriate level of quantified stranded costs that can

1 be recoverable from PECO's ratepayers, and effectively leads to a sharing of the  
2 stranded costs associated with PECO's generation plant.<sup>1</sup>

3

4 **Q. How have you developed the return on the unamortized stranded generation**  
5 **costs in this proceeding?**

6

7 A. Baron Exhibit \_\_\_\_ (SJB-4) shows the development of the rate of return utilized to  
8 calculate revenue requirements. The capital structure shown in Baron Exhibit  
9 \_\_\_\_ (SJB-4) reflects the cost of debt and preferred assumed by PECO in this  
10 proceeding, without any common equity return. Since the common equity return is  
11 eliminated, the tax gross-up associated with the common equity return is also  
12 eliminated in the analysis. As can be seen in the exhibit, the resulting rate of return  
13 appropriate for calculating stranded generation cost revenue requirements during the  
14 seven year transition period is 3.96%. Also shown on the exhibit is the full rate of  
15 return calculation.

16

17 **Q. Have you included all of the regulatory assets and liabilities, as well as nuclear**  
18 **and fossil decommissioning in your analysis, similar to the approach outlined by**  
19 **PECO witness Hill in Exhibit TPH-7?**

---

<sup>1</sup> PAIEUG's proposed adjustment is only applicable to stranded generation costs, not regulatory assets or other stranded costs.

1 A. Effectively, the answer to this question is yes. However, as will be discussed by  
2 PAIEUG witness Kollen, we are not recommending that any fossil plant  
3 decommissioning be included as part of stranded costs. However, from the  
4 standpoint of presentation, Mr. Kollen has included all appropriately claimed stranded  
5 costs associated with regulatory assets, nuclear decommissioning and other transition  
6 costs (other than stranded plant). In the PAIEUG analysis, stranded costs are  
7 comprised of two distinct categories, stranded plant and stranded regulatory assets,  
8 including nuclear decommissioning and other transition costs.

1 III. REGULATORY POLICY ISSUES

2

3 Discounting of Generation Stranded Costs

4

5 Q. Would you please discuss your recommended position regarding the  
6 appropriateness of discounting (i.e., sharing) stranded generation costs, prior to  
7 recovery from PECO's ratepayers?

8

9 A. The Competition Act clearly defines a series of steps that a utility must follow before  
10 recovering stranded costs from ratepayers. The Act does permit a full, 100%  
11 recovery of stranded costs (after mitigation), associated with regulatory assets and  
12 non-utility generator ("NUG") purchased power contracts. However, with respect to  
13 the largest component of stranded costs, those related to generation assets, the Act  
14 requires the Commission first to consider whether or not the utility has undertaken  
15 reasonable efforts in mitigation and whether the asset is a properly claimable stranded  
16 cost; then, the Commission must quantify the properly claimed stranded costs and  
17 identify a just and reasonable level of these costs for recovery from ratepayers. This  
18 is consistent with Commissioner Hanger's statement that was attached to the  
19 Commission's order in the PECO QRO proceeding.

1 Q. Have you evaluated PECO's efforts at mitigating stranded costs?

2

3 A. I have reviewed the testimony filed by PECO witnesses (particularly PECO witness  
4 Thomas Hill) regarding the Company's efforts to mitigate stranded costs. Although  
5 I have not analyzed each of these efforts in detail, I am not challenging PECO's  
6 mitigation efforts in this proceeding.

7

8 Q. As you indicated in a previous answer, the Competition Act requires the  
9 Commission to determine a just and reasonable level of stranded generation  
10 costs that should be borne by ratepayers. How do you believe that the  
11 Commission should determine an appropriate discounting (reduction) or sharing  
12 of generation related costs associated with PECO's fossil and nuclear facilities?

13

14 A. The determination of an appropriate discount factor to apply to the recovery of  
15 generation related stranded costs from ratepayers, using a just and reasonable  
16 standard, should be based, to the extent possible, on previous Commission precedents  
17 with respect to similar costs. In particular, the stranded generation costs at issue in  
18 this proceeding are associated with costs that are no longer used and useful (from an  
19 economic perspective) in a competitive market environment. There would appear to  
20 be no dispute in this regard. Although the legislation implementing retail competition  
21 in Pennsylvania envisions that utilities will experience such stranded generation costs,

1 and that recovery of those costs (after mitigation) should be considered by the  
2 Commission, the clear implication of the legislation is that these costs are no longer  
3 used and useful in providing electric service. It is also clear that stranded costs  
4 (representing intangible costs) do not provide electric utility service in and of  
5 themselves. Rather, they represent a transition from a regulated to a competitive  
6 environment.

7  
8 Given the nature of stranded generation costs and their relative comparability to  
9 generating costs that have previously been considered by the Commission as being  
10 not used and useful (for example, excess capacity), I believe that it is appropriate to  
11 consider a discount factor based on prior Commission remedies associated with the  
12 treatment of generating costs that have been found to be not used and useful. One  
13 such remedy that has been used by the Pennsylvania Public Utility Commission and  
14 other state commissions is the disallowance of an equity return on the investment  
15 associated with facilities that are found to be not used and useful. I believe that an  
16 equity return disallowance is an appropriate mechanism to adjust stranded generation  
17 costs for recovery from ratepayers through a CTC.

1 Q. Would you please provide specific citations in the Competition Act that support  
2 your recommendation that the Commission should only consider a just and  
3 reasonable level of generation stranded costs to be recovered from ratepayers  
4 through a CTC?

5

6 A. The first reference in the Act occurs in §2802(15), wherein the legislation states:

7

8 "The Commission is empowered under this chapter to determine  
9 the level of transition or stranded costs for each electric utility and  
10 to provide a mechanism, the competitive transition charge, for  
11 recovery of an appropriate amount of such costs in accordance  
12 with the standards established in this chapter."

13

14 The Act requires the Commission to establish a CTC for stranded cost recovery based  
15 on the standards established subsequently in the Act. In particular, the standard that  
16 the Commission must use in approving a competitive transition charge is a just and  
17 reasonable standard. These standards are discussed in §2804 of the Act. Specifically,  
18 at §2804(13), the Act states as follows:

19

20 "The Commission has the power and duty to approve a  
21 competitive transition charge for the recovery of transition or  
22 stranded costs its determines to be just and reasonable to recovery  
23 from ratepayers." (emphasis added)

24

1       Clearly, the Commission has a duty to utilize a just and reasonable standard in  
2       determining the amount of stranded costs to be recovered from ratepayers. Since  
3       other sections of the Act require the Commission to permit full recovery of stranded  
4       regulatory assets and non-utility generating project costs, the generation-related  
5       transition or stranded costs are the "costs" that must be adjusted in order to meet the  
6       just and reasonable recovery standard. In fact, the Act states at §2808(C) (3) that the  
7       Commission shall determine the level of generation-related transition stranded costs  
8       that may be recovered through the competitive transition charge.

9  
10    **Q.    Based on your understanding of the provisions of the Competition Act and the**  
11    **Commission's application of that Act in the QRO proceeding, does the**  
12    **Commission have a responsibility to apply the just and reasonable standard in**  
13    **the determination of the amount of generation-related stranded costs that may**  
14    **be recovered from ratepayers?**

15  
16    **A.    Yes. I believe that some adjustment or discount from the total calculated level of**  
17    **stranded generation costs should be made prior to the calculation of the recovery of**  
18    **such costs through a CTC. The methodology that I am recommending in this**  
19    **proceeding is a reasonable approach to making such a stranded generation cost**  
20    **discount.**

21

1 Q. How do you propose to incorporate an equity return disallowance into the  
2 development of a discount factor to be applied to generation related stranded  
3 costs?

4  
5 A. A fair and reasonable methodology would eliminate the equity component of return  
6 on the unamortized balance of stranded generation costs, during the seven year  
7 transition period in which the CTC is recovered. As shown in Baron Exhibit  
8 \_\_\_\_ (SJB-3), the methodology that I am proposing would use a rate of return, absent  
9 the equity component and corresponding income tax effects, applied to the total  
10 generation related stranded cost balance at the beginning of the CTC recovery period.  
11 Essentially, under the proposal that I am making, the discount on stranded cost (i.e.,  
12 the removal of the equity return component), would only apply during the transition  
13 recovery period. It would not penalize PECO for revenue requirements associated  
14 with the equity return component of rates over the entire remaining life of its  
15 generation assets. Such an adjustment would result in a substantially greater  
16 discounting of generation costs.

17  
18 Q. You mentioned in your previous answer that you are not proposing to disallow  
19 the equity return over the entire remaining life of PECO's generating assets, but  
20 only during the seven year transition period. Would you please explain this  
21 distinction in more detail?

1 A. As discussed by PAIEUG witness Falkenberg, we have adopted PECO's framework  
2 for computing stranded generation costs in this proceeding. Briefly, this methodology  
3 computes the present value of the margin associated with selling the kWh output of  
4 PECO's generating units over their remaining lives at market prices, compared to  
5 variable operating expenses. The present value of this margin for each generating  
6 unit equates to an estimate of the market value of PECO's generating units. In this  
7 respect, our approach is essentially the same as the methodology proposed by PECO.  
8 As noted by PECO in a data response, this is essentially the price at which PECO  
9 could sell its generating assets today, given market price assumptions.

10  
11 The present value calculation that is equated to market value, is compared to the book  
12 value of the generating units. The difference is the loss that PECO would incur if  
13 it sold its generating assets at market prices.

14  
15 Implicit in the PECO methodology is an assumption that its book value of generating  
16 assets is representative of the present value of the future stream of revenue  
17 requirements under regulation that PECO would otherwise recover from ratepayers.  
18 In this sense, the PECO methodology is an alternative way of performing a stranded  
19 cost analysis (and a preferred method in our view) from the methodology of  
20 comparing annual revenue requirements associated with each generating unit to  
21 revenues that could be achieved under market base pricing. Under the "annual

1 revenue requirement versus market price" comparative methodology, an equity return  
2 and associated taxes is included in the computation of the annual revenue  
3 requirements associated with each generating unit. This equity return and tax gross-  
4 up would be included in the stranded cost calculation under this comparative revenue  
5 requirement methodology for each year of the remaining life of PECO's generating  
6 units. If this equity return (and tax gross-up) were excluded, the reduction in  
7 stranded costs would be many times greater than the proposed discounting that I am  
8 recommending in this proceeding.

9  
10 In summary, I believe that the proposal to use a rate of return, exclusive of the equity  
11 return and associated tax gross-up, is an appropriate methodology to discount  
12 generation stranded costs for recovery from ratepayers through the CTC mechanism.  
13 Using the level of stranded generation costs developed by Mr. Falkenberg, the  
14 generation stranded cost discount that we are recommending in this proceeding is  
15 \$473 million. The development of this discounting (or sharing between ratepayers  
16 and shareholders) can be seen by comparing the present value revenue requirements  
17 associated with stranded generation cost as computed in Baron Exhibit \_\_\_\_ (SJB-3).  
18 This \$473 million discount, represents 18% of our overall stranded cost calculation  
19 and is an equitable sharing of generation stranded costs.

1 CTC Revenue Tracking Mechanism

2

3 Q. Would you please discuss your proposal for tracking CTC revenue collections  
4 to determine when the Company's stranded costs have been recovered from  
5 ratepayers?

6

7 Q. This issue concerns the basic process that I believe should be adopted by the  
8 Commission to monitor and track CTC revenue collections from ratepayers to ensure  
9 that the Company is given a reasonable opportunity to recover its stranded costs over  
10 the seven year transition period. PECO states in its filing that such a CTC tracking  
11 mechanism should be implemented.

12

13 PAIEUG is recommending that the CTC component of PECO's unbundled rates be  
14 established as a residual, after subtracting transmission, distribution and estimated  
15 market prices from PECO's current bundled rates. As such, the CTC component of  
16 the Company's tariffs, which will vary over the seven year period based on a fixed  
17 schedule, does not correspond specifically to the total present value stranded cost  
18 revenue requirement that we are recommending in this proceeding (i.e., \$2.21  
19 billion). It is thus very critical under this methodology (a CTC residual  
20 methodology), to fully track CTC revenue accumulation over the transition period to  
21 determine when the Company has fully collected its stranded costs.

1 Q. What is your specific proposal regarding tracking CTC revenues?

2

3 A. The Company should accumulate, on a monthly basis, all CTC revenues produced by  
4 each rate schedule. These amounts should reduce the unamortized stranded cost  
5 balance each month. The unamortized stranded cost balance should accrue interest  
6 monthly at a fully grossed-up cost of capital (revenue requirement level). When the  
7 monthly stranded cost balance is fully amortized (i.e., the balance is \$0), the CTC  
8 collection is terminated. It should be noted that the stranded cost revenue  
9 requirement recommended by PAIEUG already reflects the equity return disallowance  
10 and thus no further disallowance should be incorporated into the CTC tracking  
11 mechanism.

12

13 Q. Is it appropriate to track CTC revenues on a class-specific basis?

14

15 A. No. I believe that it is appropriate to aggregate, on a monthly basis, all CTC  
16 revenues produced by the Company's retail customers.

1 Q. Under your proposed methodology, is it possible that PECO would not fully  
2 recover its authorized level of stranded costs within the seven year transition  
3 period?  
4

5 A. Although I do not believe that this will occur based on our recommended level of  
6 stranded costs, market prices and CTC charges, it is possible that the Company would  
7 not fully recover its allowed stranded costs (on a revenue requirement basis) over the  
8 seven year transition period. If this occurs, the Company should be permitted to file  
9 a request for an extension of the CTC recovery period beyond seven years. However,  
10 the Commission should not pre-approve such an extension of CTC recovery at this  
11 time. Rather, the Company's filing should stand on its own merits at the time it  
12 appears that the Company will not be able to achieve its authorized stranded cost  
13 recovery within a seven year period.  
14

15 Q. If the Commission ultimately approves an extension for the recovery of CTC  
16 costs from ratepayers beyond the seven year period, do you believe that it is  
17 appropriate to continue or extend the generation rate cap that will be in place  
18 during the first seven years of CTC recovery?  
19

20 A. Yes. Following the general framework of the Competition Act, I believe that it is  
21 absolutely appropriate, if not essential, that the generation rate cap be extended

1 beyond seven years if the CTC recovery period is also extended beyond seven years.  
2 Clearly, the same rationale envisioned in the Competition Act for the establishment  
3 of a generation rate cap during the CTC recovery period of seven years would apply  
4 if the CTC recovery period is extended beyond seven years. Since consumers will  
5 be captive to the payment of the CTC, they should be afforded the protection of a  
6 generation rate cap during this period. Based on an analysis that I will discuss  
7 subsequently in my testimony, I believe that PECO will be able to recover the  
8 authorized level of stranded costs recommended by PAIEUG within the seven year  
9 time frame, using the rate design methodology that I am recommending in this  
10 proceeding.

11  
12 Appropriate Rate Design Methodology for CTC Development

13  
14 Q. Would you please discuss the methodology that you are recommending for the  
15 development of the CTC component of each unbundled rate schedule?

16  
17 A. I am recommending that the CTC component of each unbundled rate be calculated  
18 as a residual, after removing transmission, distribution and estimated market prices  
19 from the current bundled rate. The estimated market prices would be the identical  
20 market prices used to develop the overall stranded generation costs (market value  
21 component). This methodology is in contrast to PECO's proposed unbundling

1        wherein the Company removes transmission and distribution costs and then removes  
2        an allocated CTC revenue requirement from each rate schedule based on a fixed  
3        "production demand revenue requirement" assignment of overall stranded costs (on  
4        a levelized annual basis). Under PECO's methodology, the residual component of  
5        the unbundling process is a value that represents the market generation component  
6        of PECO's embedded cost-based rates, not the expected market price.

7  
8    **Q.    Under PECO's methodology for unbundling and CTC development, does the**  
9        **residual market generation rate reflect a realistic estimate of expected market**  
10       **prices in any given year?**

11  
12   **A.    No. Since PECO's methodology calculates the market generation rate component of**  
13       **its bundled rate as a residual, there is no nexus between such a rate and the estimates**  
14       **utilized by PECO in developing its stranded costs. This occurs because the revenue**  
15       **requirements associated with stranded costs, on a levelized annual basis**  
16       **(approximately \$1.3 billion based on PECO's calculations) are assigned to rate classes**  
17       **for recovery directly through an allocation process. Since these stranded costs**  
18       **represent an accumulated present value of stranded costs associated with the**  
19       **remaining lives of the Company's generating units, there is no reason to expect that**  
20       **the residual market prices produced under the Company's test year analysis would in**  
21       **fact represent a realistic level of market prices. In addition, since PECO's**

1 methodology begins with a levelized annual stranded cost revenue requirement, the  
2 resulting residual market prices embodied in the Company's unbundled rates are  
3 identical for each of the seven years of the CTC recovery period. This is clearly  
4 inconsistent with the assumptions that PECO itself is making with respect to market  
5 prices. (PECO is assuming that market prices increase over time, even during the  
6 first seven years of competition).

7

8 **Q. Could you provide an example of how PECO's residual market generation rates**  
9 **are inconsistent with its own market price forecasts?**

10

11 **A.** Yes. PECO has calculated unbundled generation rates for each of its rate schedules.  
12 Exhibit WFS-1, page 2 of 2 shows the unbundled generation rate (the residual market  
13 generation rate) for residential rate schedule R. The rate shown is 2.6388¢ per kWh  
14 for 0 to 500 kWh per month and 2.8345¢ per kWh for all kWh over 500 during the  
15 summer months. This market generation rate would remain constant for the entire  
16 seven year transition period under PECO's methodology.

17

18 **Q. What is the expected market price assumed by PECO during the seven year**  
19 **period 1999 through 2005?**

20

1 A. The composite capacity and energy prices paid to PECO's generators on a dollars per  
2 mWh basis ranges from \$24.5 (2.45¢) in 1999 to \$39.3 per mWh (3.93¢) per kWh  
3 in 2005. Clearly, PECO's market generation rate contained in the residential  
4 unbundled rate analysis is inconsistent with the assumptions that the Company is  
5 making with respect to market prices. In addition, in response to OCA data request  
6 II-7, PECO has calculated the residential market prices corresponding to its overall  
7 market price assumptions to range from 2.83¢ in 1999 to 4.43¢ 2005, (second block  
8 energy charge).

9  
10 Q. What is the implication of this result for PECO's customers and alternative  
11 generation supplies?

12  
13 A. The implications are significant with respect to possible detrimental impacts on the  
14 development of a competitive market during the transition period. Using the  
15 residential generation rate as an example, under PECO's unbundled rate results,  
16 residential customers would have to be able to obtain market prices from alternative  
17 generators during each of the seven years in the transition period that are lower than  
18 the generation component of the unbundled rate. Unfortunately, PECO's own  
19 forecast of market prices are substantially higher, in all but 1999, than the market  
20 generation rate component of is unbundled rate. As a result, residential customers  
21 would not effectively be able to access an alternative supplier. Similar results would

1 occur for other rate classes, such as HT. By calculating the market generation  
2 component of its bundled rates as a residual, after removing transmission and  
3 distribution costs and allocated stranded costs, PECO has potentially established a rate  
4 structure that will deter a reasonable development of a competitive market in its  
5 region.

6  
7 If customers cannot achieve savings by switching to alternative suppliers because  
8 PECO has a generation component of its unbundled rate at a level below market  
9 prices for six of the seven transition years, it seems reasonable to assume that  
10 alternative suppliers will simply not provide services in the PECO area. As a result,  
11 the development of a competitive market will be effectively undermined.

12  
13 Q. Do you believe that PECO's unbundling methodology is consistent with the  
14 intent of the Competition Act to promote the development of a competitive  
15 access market in Pennsylvania?

16  
17 A. No. As a result of the calculation of the generation component of PECO's unbundled  
18 rate as a residual, PECO has essentially established a below market generation  
19 component in its rates. As a result of the generation rate cap provision of the  
20 Competition Act, PECO cannot charge its customers market prices in excess of the  
21 embedded market generation rate calculated in its unbundling analysis. To the extent

1       that this rate is lower than expected market prices (as I have previously  
2       demonstrated), PECO's methodology will act to deter an orderly development of  
3       competitive market in PECO's service area. The results of this methodology are  
4       detrimental to both PECO's customers and to alternative generation suppliers who  
5       may desire to sell competitively priced electricity to PECO's customers during the  
6       seven year transition period.

7

8   **Q.   Is there an alternative methodology that could be used to unbundle PECO's**  
9   **rates?**

10

11   **A.**   Yes. An alternative methodology is one proposed by PP&L in its restructuring  
12   proceeding and is similar to the methodology adopted by the Commission in its  
13   unbundling of rates for the pilot retail access program. Under this approach,  
14   embedded transmission and distribution costs are removed from the current bundled  
15   rate leaving a generation component. Thus far, the calculation is similar to the  
16   method recommended by PECO. At this point, however, PECO proposes to remove  
17   the allocated CTC from each rate schedule's bundled generation rate, leaving a  
18   residual component that "represents" the market generation component of the  
19   unbundled rate.

20

1 Under the alternative approach, which I am recommending, estimated market prices  
2 for each of the seven years would be subtracted from the unbundled generation  
3 component, leaving a residual value that would then become the CTC for each year.  
4 Since market prices change during the seven year transition period, increasing over  
5 time), the residual CTC would also vary (though fixed for each year at the time of  
6 unbundling) during the seven year period. Since market prices are increasing, while  
7 the total unbundled generation rate component remains constant, the CTC residual  
8 value each year would in fact decline. Under this approach, the market rate  
9 component of PECO's unbundled rate schedules would reflect expectations for market  
10 rates in each year of the transition period. As a result, if customers could obtain  
11 market rates at levels below the market generation rate component of PECO's  
12 unbundled rates in any given year, they would have an incentive to purchase power  
13 from an alternative supplier. This approach would result in an orderly development  
14 of a competitive market and provide opportunities for both customers and alternative  
15 generation suppliers to transact purchases and sales.

16  
17 Utilizing this approach to rate unbundling would give PECO's customers an  
18 opportunity to actually participate in the market.  
19

1 Q. Would you please summarize your recommendation regarding the appropriate  
2 rate design methodology to establish the CTC and unbundle the Company's  
3 rates?

4  
5 A. I am recommending that each of PECO's current bundled rates be unbundled using  
6 a method that removes the embedded transmission and distribution rate component  
7 from the overall bundled rate to produce a generation rate component that is then  
8 further unbundled by subtracting expected market prices for each of the seven years  
9 during the transition period, leaving a residual value that becomes the CTC for the  
10 year. This is the methodology that has been proposed by PP&L (Docket No. R-  
11 00973954, PP&L Restructuring Filing) and one that will produce a reasonable  
12 opportunity for customers to actually participate in a competitive generation market.

13  
14 Q. Have you determined whether the methodology that you are recommending for  
15 the development of the CTC will give PECO the opportunity to actually recover  
16 its stranded costs from ratepayers?

17  
18 A. Yes. Using the methodology that I have just described, I have calculated the CTC  
19 revenues that will be produced by each of PECO's rate schedules during the transition  
20 period. Based on the analysis that I have performed, PECO would recover, on a  
21 present value basis, the entire stranded cost revenue requirement recommended by  
22 PAIEUG in this proceeding by May 2001. A summary of this analysis appears in  
23 Baron Exhibit \_\_\_\_ (SJB-5).

1 IV. RATE DESIGN ISSUES

2

3 Unbundling Methodology

4

5 Q. Would you please discuss the specific methodology that you are recommending  
6 to unbundle PECO's rate schedules?

7

8 A. The basic methodology that I am recommending to unbundle PECO's rate schedules  
9 is similar computationally to the framework utilized by PECO. Beginning with the  
10 current bundled rates for each rate schedule, cost of service results are utilized to  
11 remove or unbundle the transmission and distribution components of the rate. The  
12 residual amount remaining in the bundled rate reflects the generation component of  
13 the rate and forms the generation rate cap under the Act.

14

15 At this stage, my proposal departs from PECO's unbundling recommendation. As  
16 I discussed previously, PECO has proposed to specifically allocate CTC revenue  
17 requirements to each rate schedule, and remove this amount from the generation  
18 portion of the bundled rate, leaving a "hypothetical market" rate component. This  
19 approach is inappropriate and should be modified so that "expected market prices"  
20 are directly incorporated into the unbundling analysis. The specific methodology that  
21 I am recommending explicitly establishes expected market prices for each of the

1 seven years during the transition period, leaving a residual amount that forms the  
2 CTC.

3  
4 Q. In your unbundling analysis, did you utilize the distribution and transmission  
5 costs that were developed by PECO?

6  
7 A. With respect to the allocation of distribution and transmission costs to rate schedules  
8 for use in unbundling, I specifically adopted PECO's analysis and results. However,  
9 with respect to the HT rate schedule, there appears to be a significant over-  
10 assignment of costs to the distribution component of HT revenue requirements within  
11 the unbundling analysis (not the cost of service analysis).

12  
13 It appears that PECO arbitrarily assigned 100% of administrative and general  
14 expenses and A&G plant to distribution and transmission costs in its functionalization  
15 analysis, while assigning no A&G expenses to the production portion of HT revenue  
16 requirements. Similar assignments were utilized by PECO in the development of all  
17 of its rate schedules, but my focus in this testimony is on the inappropriateness of  
18 such an assignment within the HT class. PECO has assigned A&G expenses to rate  
19 classes in its cost of service study primarily based on the total level of nonfuel  
20 operation and maintenance expenses assigned to each particular rate schedule. This  
21 is a reasonable approach for cost allocation and one that I do not dispute. In essence,

1 for each rate schedule, such as Rate HT, the summation of nonfuel O&M expenses  
2 for distribution, transmission and production (generation) is used to assign the total  
3 PECO A&G expense to the HT rate schedule. Obviously, under the Company's cost  
4 of service method, the amount of A&G expense assigned to the HT rate schedule is  
5 a function of the amount of production O&M expenses assigned to HT. However,  
6 in its calculation of functional HT revenue requirements (i.e., HT distribution revenue  
7 requirements, HT transmission revenue requirements and HT production revenue  
8 requirements), PECO arbitrarily assigns all of the A&G expense to the distribution  
9 and transmission function, while assigning none of these costs to production.

10  
11 Q. What is the main impact of this arbitrary assignment of A&G expenses by  
12 PECO within rate schedule HT?

13  
14 A. The main impact is to substantially increase the distribution unit costs and thus the  
15 distribution unbundled rate in the HT Schedule. HT customers take service at  
16 voltages ranging from 13.2 kV to 69 kV and above. A relatively small portion of the  
17 overall HT rate schedule revenue requirements are comprised of distribution costs.  
18 However, because of PECO's arbitrary assignment of A&G expenses to the  
19 distribution revenue requirements for HT, the unbundled distribution rate for rate HT  
20 is substantially greater than it should be. Obviously, in a competitive environment,  
21 where customers will continue to purchase distribution services from PECO, this

1 makes sense, if you are a monopoly supplier. However, there is no justification for  
2 this arbitrary assignment that simply takes advantage of captive customers.  
3 Unbundled distribution rates, as well as other unbundled rate components should be  
4 based on cost and not arbitrary cost assignments that are only made possible because  
5 customers cannot competitively choose their distribution suppliers.  
6

7 **Q. How have you addressed this problem in your HT unbundling analysis?**

8  
9 A. I employed the same cost causation principles utilized by PECO in its cost of service  
10 study in my unbundling analysis. The correct methodology to assign HT A&G  
11 expenses to distribution, transmission and production functions is the cost-based  
12 method utilized by PECO to assign A&G costs to rate schedules in its filed cost  
13 study. This is the methodology that I employed and is totally consistent from a cost  
14 of service basis with PECO's own study.  
15

16 **Q. Does this adjustment to the HT unbundling analysis have any impact on any**  
17 **other rate schedule?**

18  
19 A. No. Although theoretically, this change, if applied to all rate classes, would have a  
20 slight impact on the allocation of transmission cost to each rate schedule, I ignored  
21 this change so that the HT unbundling adjustment that I am recommending would

1 have no interclass rate design impact. No other rate schedules cost or rate  
2 unbundling is affected by this change to rate schedule HT. Of course, it would  
3 certainly be appropriate to implement this correction of the assignment of A&G  
4 expenses for other rate classes as well. Finally, PECO's proposed A&G expense  
5 methodology would violate the prohibition against intraclass cost shifts contained in  
6 the Competition Act.

7

8 **Q.** Would you please discuss the market prices that you employed for each of the  
9 seven years during the transition period in your unbundling analysis?

10

11 **A.** The expected market prices, both capacity and energy, employed in our unbundling  
12 analysis are derived from the identical market prices calculated by PAIEUG witness  
13 Falkenberg and used in our stranded generation cost market value analysis. Mr.  
14 Falkenberg has calculated hourly marginal costs and annual capacity prices for each  
15 year of his analysis. In order to utilize these hourly market clearing energy prices  
16 and annual capacity values to develop market rates for each rate schedule, annual  
17 energy prices have been calculated for on- and off-peak periods for each of the seven  
18 transition years. Baron Exhibit \_\_\_\_ (SJB-6) summarizes the on- and off-peak energy  
19 prices and annual capacity values derived from Mr. Falkenberg's market price  
20 forecast.

21

1 Q. How were these on- and off-peak energy prices and annual capacity values  
2 utilized to develop market prices for each rate schedule?

3

4 A. In response to OCA Data Request II-7, PECO provided on- and off-peak kWh for  
5 each major rate schedule during the 1996 test year. Using these kWh values, I  
6 calculated weighted average market prices for energy for each rate schedule. For rate  
7 schedules OP, SLP, SLS and SLE that are assumed to be off-peak only by PECO,  
8 I assumed that only the off-peak market energy rates would apply. For rates EP, PD  
9 and interdepartmental an average on-peak/off-peak ratio was calculated such that the  
10 total of all PECO rates conformed to the total on- and off-peak energy mix of the  
11 Company.

12

13 Q. How is the annual capacity value assigned to a rate schedule and used to  
14 produce an unbundled market price?

15

16 A. Following PECO's cost allocation method, I employed each classes' four CP demand  
17 for the test year, adjusted for losses and an 18% reserve margin to determine the total  
18 amount of capacity that would be required to meet each customer classes' load, for  
19 each year of the analysis. It should be noted, that throughout this seven year  
20 transition period, no load growth was assumed in the rate design analysis. This is  
21 essentially the same assumption that PECO employed, and, of course, to the extent

1           that there is load growth, it would be recognized by an acceleration in CTC revenue  
2           recovery.

3  
4           Once the total required capacity mWs has been computed, a total capacity revenue  
5           requirement can be developed by multiplying this load value by the market capacity  
6           rate shown in Baron Exhibit \_\_\_\_ (SJB-6) for each of the seven transition years. This  
7           capacity revenue requirement is then utilized in the unbundling analysis by  
8           developing a capacity component of the market price. For rate schedules, such as  
9           residential, where there is no demand charge in the tariff, the capacity revenue  
10          requirements are simply unitized by total kWh sales. For rate schedules such as HT,  
11          where specific demand charges are part of the tariff, the market capacity revenue  
12          requirements are unitized by billing demand to produce a market demand charge.

13  
14          Energy rates are adjusted by each class's energy loss factor to produce the market  
15          energy rate (average annual value) for each year of the seven year transition period.

16  
17   **Q.    Have you prepared specific unbundling analyses of PECO's rate schedules?**

18  
19   **A.    Yes.** For presentation purposes, I have developed exhibits that illustrate the  
20          unbundling analysis that I am recommending for the residential class (rate R) and rate  
21          schedule HT, the large industrial rate.

1 Baron Exhibit \_\_\_\_ (SJB-7), pages 1 and 2 show the residential unbundling analysis  
2 following the methodology that I have previously described. It should be noted that  
3 the unbundled distribution and transmission rates in Baron Exhibit \_\_\_\_ (SJB-7), the  
4 PAIEUG recommended analysis, are essentially identical to PECO's proposed  
5 residential unbundled rates for distribution and transmission. As I indicated, I have  
6 not modified these components for any rate schedule except rate schedule HT. The  
7 market generation rate for energy is assumed to be flat for all rate blocks of the rate.  
8 This reflects the fact that no such blocking would actually occur in a competitive  
9 market.

10  
11 Page 1 of Baron Exhibit \_\_\_\_ (SJB-7) shows the specific unbundled transmission,  
12 distribution and embedded generation rate.

13  
14 Page 2 of Baron Exhibit \_\_\_\_ (SJB-7) shows the development of the market prices  
15 for the residential rate schedule, beginning with the on- and off-peak energy rates for  
16 each year of the transition period and the annual capacity market clearing price. For  
17 residential customers, the resulting average annual market rate beginning in 1999 is  
18 3.6¢ per kWh. By the year 2005, this market price for residential customers would  
19 increase to 5.1¢ per kWh. Again, these are the market prices assumed by PAIEUG  
20 in our stranded generation cost analysis in which we calculate the market prices paid  
21 to PECO's generators.

1       Once again, because market prices vary each year, while the embedded generation  
2       rate component (the rate cap) of rate schedule R remains constant, the resulting  
3       residual CTC declines each year during the transition period. It also should be noted  
4       that the CTC charge is fixed for each of the seven years at the time of unbundling  
5       and would not change if actual future market prices differed from expected market  
6       prices used in the analysis. It would be totally inconsistent to modify the market  
7       prices each year to reflect actual values and thus modify the CTC, while not  
8       modifying the overall stranded cost calculation. Since the stranded cost calculation  
9       will not be modified, it is not appropriate to modify any of the elements of the  
10      unbundled rate for any of the seven transition years.

11

12    **Q.**    Would you present the results of your unbundling analysis for rate schedule  
13    **HT?**

14

15    **A.**    Baron Exhibit \_\_\_\_ (SJB-8), pages 1 and 2 show the unbundling analysis for rate  
16    schedule HT. Following the same methodology described for the residential class,  
17    market energy prices and capacity values are converted into an overall market  
18    demand and energy rate for rate schedule HT. This is shown on Page 2 of the  
19    exhibit. Page 1 shows the initial unbundling analysis, including the unbundling of  
20    distribution and transmission charges. The distribution unbundling analysis is based  
21    on a modification of the distribution revenue requirements for rate schedule HT that

1 reflects the removal of the inappropriately assigned A&G expenses, as previously  
2 discussed.<sup>2</sup> Finally, as can be seen from page 2 of Baron Exhibit \_\_\_\_ (SJB-8), the  
3 HT unbundling analysis that I am recommending continues to rely on PECO's  
4 blocking (i.e., rate blocks) from the Rate HT Schedule. This is necessary to preserve  
5 intraclass cost allocation. As a result, except for the market prices, all other  
6 unbundled rate components reflect the same type of unbundling analysis by rate block  
7 recommended by PECO in its proposal.

8

9 **Q. Do you recommend that similar methodologies be employed to unbundle all of**  
10 **PECO's rate schedules?**

11

12 **A. Yes.** Although I have only illustrated in this testimony the analyses for the  
13 residential and HT classes, similar analyses have been performed for each rate  
14 schedule. Again, in all cases, I have continued to use the same distribution and  
15 transmission unbundling analysis developed by PECO (for these other rate schedules)  
16 and have only modified the generation portion of the unbundled rate, relative to the  
17 PECO proposal. Utilizing the same market prices as shown for the residential and  
18 HT classes, each rate schedule has been unbundled to produce a market price for each  
19 of the seven transition years and a corresponding CTC value.

---

<sup>2</sup> In order to maintain PECO's proposed transmission cost allocation among rate classes, no change was made to the HT transmission rate. The A&G costs removed from the HT distribution charge were properly shifted to the generation component of the rate.

1 Rate Design Issues Associated with Large Industrial Load Rider ("LILR") Customers  
2 and EER Customers

3

4 Q. Would you please briefly describe the arrangement utilized by LILR customers  
5 to purchase electricity from PECO?

6

7 A. These customers represent large industrial customers who are willing to be interrupted  
8 by PECO. While subjecting themselves to the potential for complete interruption,  
9 these customers purchase supplemental energy at PJM market rates plus 10 mills per  
10 kWh (1¢). During the off-peak period, LILR customers purchase energy from rate  
11 schedule HT, although this energy would be almost at all the HT "tail-block" rate,  
12 since there is minimal on-peak HT billing demand for most customers. In addition,  
13 LILR customers also pay a demand charge associated with their maximum off-peak  
14 kW demands.

15

16 Q. Given the fact that LILR customers purchase all of their energy during the on-  
17 peak hours at market PJM rates plus 1¢ and are subject to interruption in all  
18 hours, is it appropriate to assign any stranded cost to the supplemental energy  
19 portion of LILR customer load?

20

1 A. No. LILR customers are currently paying market energy rates during the on-peak  
2 period (plus a 1¢ margin per kWh). Transition to competition would not impose  
3 stranded cost since both current and future rates are both based on market prices.  
4 PECO does not provide generation facilities for such supplemental energy purchases  
5 at PJM market rates.

6

7 Q. PECO has effectively stated in its testimony that if an LILR customer should  
8 leave the PECO system and seek an alternative generation supplier, then such  
9 an LILR customer would not be permitted to take service on an unbundled  
10 LILR rate for the purposes of paying distribution, transmission and a  
11 competitive transition charge. Is this a reasonable position?

12

13 A. Absolutely not. If, for example, LILR customers were forced to pay an HT rate CTC  
14 based on kWh usage previously associated with the prior supplemental energy  
15 purchases (PJM market rates plus 1¢), the resulting CTC, coupled with market rates  
16 from alternative suppliers would greatly exceed the existing LILR rates paid by these  
17 customers and essentially eliminate the possibility that such a customer could seek  
18 alternative generation. Such treatment would produce an intraclass cost shift to LILR  
19 customers. This is particularly problematic since LILR customers on the PECO  
20 system tend to be among the largest customers served by PECO. As a result,  
21 PECO's most energy-intensive and largest customers would be foreclosed from

1           accessing the competitive market during the seven year transition period, under  
2           PECO's proposal.

3

4   **Q.**   **Does PECO provide any support for its position that LILR customers should**  
5           **revert to HT rates status, if they leave the PECO system and seek alternative**  
6           **generation suppliers?**

7

8   **A.**   No. PECO simply asserts that the LILR rate, being interruptible, is inextricably tied  
9           to PECO's generation system and thus, if such a customer leaves there would be no  
10          reason to continue offering LILR service. There is absolutely no support for the  
11          apparent position of PECO that an LILR customer should pay stranded costs as  
12          though such a customer had been a firm HT customer all along. There is no support  
13          in PECO's argument for this drastic policy position. The fact that an LILR customer  
14          may no longer be interruptible after leaving PECO's system does not change the fact  
15          that such a customer only purchased PJM market energy during the on-peak hours  
16          over the years when the LILR customer did take service from PECO.

17

18   **Q.**   **How should LILR customers be charged for stranded cost (and a CTC) if they**  
19          **seek alternative generation suppliers?**

20

1 A. First of all, PECO has indicated that it intends to unbundle the LILR rate prior to  
2 January 1, 1999. Unfortunately, LILR customers cannot wait until January 1999 to  
3 evaluate the alternatives available to them in a competitive market. These customers  
4 must know, with certainty, the types of costs they would face under alternative  
5 decision making regarding remaining a PECO LILR customer and seeking alternative  
6 generation suppliers.

7  
8 From a cost-causation standpoint, LILR customers should not be responsible for a  
9 CTC charge on past supplemental energy purchases that these customers made at PJM  
10 market rates. However, an LILR customer should be responsible for the CTC  
11 associated with its HT usage. To the extent that an LILR customer pays HT on-peak  
12 billing demand charges and HT hours use energy charges (principally in the tail-block  
13 of the HT rate), such a customer should be responsible for the CTC approved by the  
14 Commission for those rate elements. In addition, it is appropriate to charge LILR  
15 customers (or any interruptible customer) the unbundled distribution and transmission  
16 charges (assuming such a customer does not elect the FERC tariff) associated with  
17 HT usage, if such an LILR customer actually leaves the PECO generation system and  
18 purchases alternative generation supplies. As a distribution and transmission  
19 customer, the LILR customer usage would be billed at the unbundled distribution and  
20 transmission rates approved by the Commission for rate schedule HT. However, as  
21 I indicated above, only the historical level of "HT usage" should (and not

1 supplemental energy) be considered in applying a CTC charge to LILR customers  
2 who purchase alternative generation.

3

4 **Q. Would you please explain how your proposal would work in practice for LILR**  
5 **customers who chose alternative suppliers?**

6

7 A. Following PECO's proposal in other rate design areas, it is reasonable to develop an  
8 historic test year level of LILR usage based on 1996 data (or a prior 12 month period  
9 from the time that the customer leaves the PECO system) to determine the percentage  
10 of total usage (demand and energy) that was historically associated with LILR on-  
11 peak supplemental energy purchases and the percentage of usage associated with  
12 LILR off-peak HT usage. This on-peak/off-peak factor would then be applied to an  
13 LILR customer's future usage, assuming that such a customer purchased its energy  
14 from an alternative supplier, to determine the amount of CTC charges that can be  
15 attributed to that customer's HT usage historically. The amount of HT energy  
16 calculated (by applying the historical off-peak usage factor to prospective usage)  
17 would determine the amount of CTC charges associated with the LILR customer's  
18 HT responsibility. The CTC charge would be calculated using the unbundled HT rate

1 schedule in a manner identical to an LILR customer's charges for off-peak LILR  
2 energy on rate HT today (prior to unbundling).<sup>3</sup>

3  
4 **Q. How would you compute the amount of distribution and transmission charges**  
5 **associated with an LILR customer's usage, assuming such a customer purchased**  
6 **generation from an alternative supplier?**

7  
8 **A.** It is appropriate to utilize the full energy and demand of an LILR customer (if the  
9 customer purchases from an alternative supplier) in computing the unbundled HT  
10 distribution and transmission charges. Essentially, for these two components of cost  
11 (distribution and transmission), I would agree that an LILR customer who leaves the  
12 PECO system should pay T&D charges similar to a firm customer who has  
13 historically been an HT customer, unless the customer purchases directly from the  
14 FERC-approved PJM transmission tariff.

15

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<sup>3</sup> For example, assume an LILR customer used a total of 3000 mWh per month during the test year (a recent 12 month period), and had an HT billing demand of 250 kW with 33% of the energy classified as on-peak (and billed at the PJM rate plus 1¢) and 67% billed on rate schedule HT. In this case, 67% of the energy (kWh) prospectively would be billed on rate schedule HT to calculate the applicable CTC. This 67% of a customer's prospective monthly energy (after leaving the PECO system) should be assigned to HT hours-use rate blocks in the same percentage ratio as the such customer's historic HT energy use had been billed during the test year. At a 250 Kw HT billing demand and 2000 mWh of HT energy (67% of 3000 mWh), 1.875% would have been billed in HT energy block 1, 1.875% in HT energy block 2 and 96.25% in the HT tail block. If the HT billing demand had been higher, more of the 2000 mWh would have been billed in the first two blocks. Finally, the historic HT billing demand for the test year (a minimum of 25 kW for LILR customers) should be used to calculate the CTC associated with an LILR customer's firm billing demand.

1 Q. Do you have a similar recommendation for customers who are currently under  
2 longer term contracts and are classified as EER customers?

3

4 A. Yes. For an EER customer, the Company should perform an unbundling analysis in  
5 a similar manner to that which I am recommending for rate schedule HT. If an EER  
6 customer leaves the PECO system and seeks alternative generation supplies, such an  
7 EER customer should pay the appropriate unbundled transmission and distribution  
8 charges associated with the customer's specific EER rate and a CTC charge,  
9 following the identical methodology that I am recommending for rate schedule HT  
10 (i.e., removing a market price value for each of the seven transition years from the  
11 generation portion of the unbundled EER rate, leaving a residual value to be  
12 established as the CTC for the EER rate).

13

14 It is entirely inappropriate, to charge an EER customer unbundled transmission and  
15 distribution costs and a CTC based on the full firm HT rate. An intraclass cost shift  
16 would occur if such EER customers were charged the full HT T&D and CTC  
17 charges, in the event that an EER customer leaves the PECO system for alternative  
18 generation supplies. This is clearly inappropriate and anticompetitive. In order to  
19 meet the rate cap provisions of the Competition Act and to encourage a reasonable  
20 development of the competitive market, PECO must unbundle each EER rate in an

1 identical fashion to the unbundling approved by the Commission for rate schedule  
2 HT.

3  
4 Transmission Rate Design Issues

5  
6 Q. Do you have any comments on PECO's proposed transmission rate design and  
7 its HT transmission rate unbundling analysis?

8  
9 A. Yes. In general, PECO's approach of using the PJM FERC Order No. 888  
10 transmission revenue requirement is appropriate for the initial transmission rate  
11 unbundling analysis associated with rate schedule HT. However, as indicated by  
12 PECO, large customers may wish to directly access transmission service rates under  
13 the PJM FERC Order 888 tariff. If such a customer elects to take service directly  
14 under the FERC tariff, I would not expect that the T&D rate cap protection would  
15 apply to any additional ancillary service costs that may be imposed on the customer  
16 for usage of various service components.

17  
18 However, if the customer chooses or elects an alternative generation supplier and  
19 continues to purchase delivery service from PECO, then at least for the 54 month  
20 "T&D" rate cap period through June 2001, there should be no additional ancillary  
21 service charges imposed on such customers. This issue is somewhat unclear in

1 PECO's testimony and I simply wish to state the PAIEUG position that it is  
2 inappropriate to include any additional ancillary service costs in this scenario.  
3 Clearly, it would be a violation of the T&D rate cap provision to charge additional  
4 ancillary service costs to a customer who utilizes PECO's delivery service for their  
5 purchases of alternative generation supplies. These ancillary services are already  
6 provided in the current bundled service rate.

7

8 **Q.** The HT class includes customers served at voltages as low as 13.2 kV and as  
9 high as 69 kV or greater. Does PECO make any distinction among such  
10 customers with respect to delivery charges?

11

12 **A.** The HT rate includes a very small discount if a customer takes service at 69 kV or  
13 above. This discount does not reflect a cost-based differential between customers  
14 who are essentially transmission voltage customers and customers who are primary  
15 service customers.

16

17 **Q.** Has PECO considered this voltage differentiation issue (in terms of losses and  
18 facilities charges) in its distribution rate unbundling analysis for rate schedule  
19 HT?

20

1 A. No. As a result, if a high voltage (e.g, 69 kV or above) HT customer leaves the  
2 PECO system, chooses an alternative generation provider, and elects to purchase  
3 transmission services directly from the FERC Order No. 888 tariff, such a customer  
4 would continue to be charged a distribution delivery charge, even though such a  
5 customer is not using distribution facilities (except perhaps metering and some service  
6 line facilities). Clearly, a customer taking service at 69 kV or above is not using  
7 transformation and primary distribution line facilities associated with providing 13.2  
8 kV service. As a result, such a customer would be at a competitive disadvantage  
9 compared to customers on other Pennsylvania electric utilities in which primary  
10 service costs are more fully unbundled within and between tariffs.

11

12 Q. What is your recommendation to the Commission to address this problem?

13

14 A. I believe that it would be appropriate for PECO to further unbundle its distribution  
15 delivery charge within rate schedule HT. It would be appropriate for PECO to  
16 develop separate distribution rates associated with HT customers taking service at  
17 various service voltages. Given the broad range of customer characteristics within  
18 the HT class, this is a reasonable recommendation and one which would lead to a  
19 more competitively priced delivery service from PECO, compared to other  
20 Pennsylvania utilities. Where there is a legitimate cost basis for including certain  
21 facilities in the distribution delivery charge, it is appropriate to do so. However,

1 given the shift to a competitive electric rate environment, it is not appropriate to  
2 continue utilizing a bundled distribution delivery rate for all types of HT customers.  
3 Essentially, PECO should be required to further unbundle its distribution cost to  
4 remove any costs that may be applicable to high voltage service so that such a  
5 customer will not pay for other distribution costs associated with facilities not  
6 required to serve such high voltage customers. This of course, would apply to both  
7 regular HT, LILR, and EER customers.

8  
9 On-Site Generation Issues

10  
11 Q. How has PECO proposed to treat customers who elect to install on-site  
12 generation, with respect to CTC charges?

13  
14 A. PECO has proposed a "test" that would flag customers whose usage drops by 10%  
15 or more in a calendar year from a prior base period as a means of identifying  
16 customers who install self-generation and whose usage drops as a result. Such  
17 customers, would be charged a CTC charge associated with the lost sales (now  
18 provided for by on-site generation) based on using a 12 month test year for  
19 comparison purposes.

20

1 Q. Do you believe that PECO's proposal meets the requirements of § 2808 of the  
2 Act, with respect to on-site generation?

3  
4 A. No. §2808(A) addresses this issue. The Act states as follows:

5  
6 "If a customer installs on-site generation which operates in  
7 parallel with other generation on the public utility's system and  
8 which significantly reduces the customer's purchases of electricity  
9 through the transmission and distribution network, the customer's  
10 fully allocated share of transition or stranded cost shall be  
11 recovered from the customer through a competitive transition  
12 charge." (§2808(A), emphasis added).

13

14 The question at issue regarding PECO's proposed treatment of on-site generation is  
15 whether a 10% reduction in a test year level of usage for a specific customer  
16 represents a "significant" reduction in purchases of electricity. I believe that a more  
17 reasonable threshold would be a 25% reduction criterion rather than PECO's  
18 proposed 10% level. As a policy matter, it does not appear to be reasonable to utilize  
19 a 10% change in a customer's level of usage as representative of a significant change  
20 in usage.

1 Selection of Customers for Participation in the Phase-In of Retail Access

2

3 Q. Under the proposed phase-in plan for participation in retail access, 33% of  
4 PECO's retail load would be eligible for participation beginning January 1,  
5 1999, with a second phase to include 66% of all retail load beginning on January  
6 1, 2000. How should customers be selected for participation from each rate  
7 schedule?

8

9 A. The most appropriate methodology for selecting large customers on rate schedule HT  
10 (including LILR and EER customers), is a "first come, first served" basis, with the  
11 customer designating a desired level of load for participation in direct access. For  
12 each phase-in period, PECO should select HT customers on the basis of a first come,  
13 first served approach unless and until there is an over-subscription of load for each  
14 phase.

1 Q. What is your recommendation if such an over-subscription to any phase-in load  
2 level occurs?

3  
4 A. If, for a specific rate class, there is an over-subscription of customer-nominated loads  
5 based on a first come, first served selection, there should be a pro-rata reduction to  
6 each subscriber's nominated load amount, such that the total load available for that  
7 rate class meets the requirements of the Act. Thus, if all customers in a class  
8 nominate 100% of their load, all customers are assured of at least 33% of their load  
9 for participation.

10

11 Q. Could this first come, first served selection process, coupled with a pro-rata  
12 reduction, in the case of over-subscriptions, still produce problems for some  
13 large industrial and commercial customers who receive less than 100% of their  
14 nomination.

15

16 A. Yes, but the Commission can help alleviate these problems by requiring PECO to  
17 begin the next phase of its selection one day (January 2, 1999) following the selection  
18 for the first phase. Under the Competition Act, PECO is required to complete its  
19 second phase by January 1, 2000. It can begin selection of the second phase and  
20 actually implement such a selection process by permitting retail access for 66% of  
21 peak load beginning on January 2, 1999. A similar adjustment can be made to the

1           second phase such that on January 2, 2000, all remaining customers can be selected  
2           for participation in the retail access program. The Commission should adopt this  
3           proposal as a methodology to deal with such contingencies.

4

5   **Q.**    Does that complete your testimony?

6

7   **A.**    Yes, it does.

8

9

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )

v. )

DOCKET NO. R-00973953

PECO ENERGY COMPANY )

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

EXHIBITS

OF

STEPHEN J. BARON

ON BEHALF OF THE

PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

JUNE 1997

Expert Testimony Appearances  
of  
Stephen J. Baron  
As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
4/81	203(B)	KY	Louisville Gas & Electric Co.	Louisville Gas & Electric Co.	Cost-of-service.
4/81	ER-81-42	MO	Kansas City Power & Light Co.	Kansas City Power & Light Co.	Forecasting.
6/81	U-1933	AZ	Arizona Corporation Commission	Tucson Electric Co.	Forecasting planning.
2/84	8924	KY	Airco Carbide	Louisville Gas & Electric Co.	Revenue requirements, cost-of-service, forecasting, weather normalization.
3/84	84-038-U	AR	Arkansas Electric Energy Consumers	Arkansas Power & Light Co.	Excess capacity, cost-of-service, rate design.
5/84	830470-EI	FL	Florida Industrial Power Users' Group	Florida Power Corp.	Allocation of fixed costs, load and capacity balance, and reserve margin. Diversification of utility.
10/84	84-199-U	AR	Arkansas Electric Energy Consumers	Arkansas Power and Light Co.	Cost allocation and rate design.
11/84	R-842651	PA	Lehigh Valley Power Committee	Pennsylvania Power & Light Co.	Interruptible rates, excess capacity, and phase-in.
1/85	85-65	ME	Airco Industrial Gases	Central Maine Power Co.	Interruptible rate design.
2/85	I-840381	PA	Philadelphia Area Industrial Energy Users' Group	Philadelphia Electric Co.	Load and energy forecast.
3/85	9243	KY	Alcan Aluminum Corp., et al.	Louisville Gas & Electric Co.	Economics of completing fossil generating unit.
3/85	3498-U	GA	Attorney General	Georgia Power Co.	Load and energy forecasting, generation planning economics.
3/85	R-842632	PA	West Penn Power Industrial Intervenors	West Penn Power Co.	Generation planning economics, prudence of a pumped storage hydro unit.
5/85	84-249	AR	Arkansas Electric Energy Consumers	Arkansas Power & Light Co.	Cost-of-service, rate design return multipliers.
5/85		City of Santa Clara	Chamber of Commerce	Santa Clara Municipal	Cost-of-service, rate design.

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J. KENNEDY AND ASSOCIATES, INC.

Expert Testimony Appearances  
of  
Stephen J. Baron  
As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
6/85	84-768-E-42T	WV	West Virginia Industrial Intervenors	Monongahela Power Co.	Generation planning economics, prudence of a pumped storage hydro unit.
6/85	E-7 Sub 391	NC	Carolina Industrials (CIGFUR III)	Duke Power Co.	Cost-of-service, rate design, interruptible rate design.
7/85	29046	NY	Industrial Energy Users Association	Orange and Rockland Utilities	Cost-of-service, rate design.
10/85	85-043-U	AR	Arkansas Gas Consumers	Arkla, Inc.	Regulatory policy, gas cost-of-service, rate design.
10/85	85-63	ME	Airco Industrial Gases	Central Maine Power Co.	Feasibility of interruptible rates, avoided cost.
2/85	ER-8507698	NJ	Air Products and Chemicals	Jersey Central Power & Light Co.	Rate design.
3/85	R-850220	PA	West Penn Power Industrial Intervenors	West Penn Power Co.	Optimal reserve, prudence, off-system sales guarantee plan.
2/86	R-850220	PA	West Penn Power Industrial Intervenors	West Penn Power Co.	Optimal reserve margins, prudence, off-system sales guarantee plan.
3/86	85-299U	AR	Arkansas Electric Energy Consumers	Arkansas Power & Light Co.	Cost-of-service, rate design, revenue distribution.
3/86	85-726-EL-AIR	OH	Industrial Electric Consumers Group	Ohio Power Co.	Cost-of-service, rate design, interruptible rates.
5/86	86-081-E-GI	WV	West Virginia Energy Users Group	Monongahela Power Co.	Generation planning economics, prudence of a pumped storage hydro unit.
8/86	E-7 Sub 408	NC	Carolina Industrial Energy Consumers	Duke Power Co.	Cost-of-service, rate design, interruptible rates.
10/86	U-17378	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Excess capacity, economic analysis of purchased power.
12/86	38063	IN	Industrial Energy Consumers	Indiana & Michigan Power Co.	Interruptible rates.

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As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
3/87	EL-86-53-001 EL-86-57-001	Federal Energy Regulatory Commission (FERC)	Louisiana Public Service Commission Staff	Gulf States Utilities, Southern Co.	Cost/benefit analysis of unit power sales contract.
4/87	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Load forecasting and imprudence damages, River Bend Nuclear unit.
5/87	87-023-E-C	WV	Airco Industrial Gases	Monongahela Power Co.	Interruptible rates.
5/87	87-072-E-G1	WV	West Virginia Energy Users' Group	Monongahela Power Co.	Analyze Mon Power's fuel filing and examine the reasonableness of MP's claims.
5/87	86-524-E-SC	WV	West Virginia Energy Users' Group	Monongahela Power Co.	Economic dispatching of pumped storage hydro unit.
5/87	9781	KY	Kentucky Industrial Energy Consumers	Louisville Gas & Electric Co.	Analysis of impact of 1986 Tax Reform Act.
6/87	3673-U	GA	Georgia Public Service Commission	Georgia Power Co.	Economic prudence, evaluation of Vogtle nuclear unit - load forecasting, planning.
6/87	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Phase-in plan for River Bend Nuclear unit.
7/87	85-10-22	CT	Connecticut Industrial Energy Consumers	Connecticut Light & Power Co.	Methodology for refunding rate moderation fund.
8/87	3673-U	GA	Georgia Public Service Commission	Georgia Power Co.	Test year sales and revenue forecast.
9/87	R-850220	PA	West Penn Power Industrial Intervenors	West Penn Power Co.	Excess capacity, reliability of generating system.
10/87	R-870651	PA	Duquesne Industrial Intervenors	Duquesne Light Co.	Interruptible rate, cost-of-service, revenue allocation, rate design.
10/87	I-860025	PA	Pennsylvania Industrial Intervenors		Proposed rules for cogeneration, avoided cost, rate recovery.
10/87	E-015/ GR-87-223	MN	Taconite Intervenors	Minnesota Power & Light Co.	Excess capacity, power and cost-of-service, rate design.

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J. KENNEDY AND ASSOCIATES, INC.

Expert Testimony Appearances  
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As of June 1997

Date	Case	Jurisdic.	Party	Utility	Subject
10/87	8702-EI	FL	Occidental Chemical Corp.	Florida Power Corp.	Revenue forecasting, weather normalization.
12/87	87-07-01	CT	Connecticut Industrial Energy Consumers	Connecticut Light Power Co.	Excess capacity, nuclear plant phase-in.
3/88	10064	KY	Kentucky Industrial Energy Consumers	Louisville Gas & Electric Co.	Revenue forecast, weather normalization rate treatment of cancelled plant.
3/88	87-183-TF	AR	Arkansas Electric Consumers	Arkansas Power & Light Co.	Standby/backup electric rates.
5/88	870171C001	PA	GPU Industrial Intervenors	Metropolitan Edison Co.	Cogeneration deferral mechanism, modification of energy cost recovery (ECR).
6/88	870172C005	PA	GPU Industrial Intervenors	Pennsylvania Electric Co.	Cogeneration deferral mechanism, modification of energy cost recovery (ECR).
7/88	88-171-EL-AIR 88-170-EL-AIR Interim Rate Case	OH	Industrial Energy Consumers	Cleveland Electric/ Toledo Edison	Financial analysis/need for interim rate relief.
7/88	Appeal of PSC	19th Judicial Docket U-17282	Louisiana Public Service Commission Court of Louisiana	Gulf States Utilities	Load forecasting, imprudence damages.
11/88	R-880989	PA	United States Steel	Carnegie Gas	Gas cost-of-service, rate design.
11/88	88-171-EL-AIR 88-170-EL-AIR	OH	Industrial Energy Consumers	Cleveland Electric/ Toledo Edison. General Rate Case.	Weather normalization of peak loads, excess capacity, regulatory policy.
3/89	870216/283 284/286	PA	Armco Advanced Materials Corp., Allegheny Ludlum Corp.	West Penn Power Co.	Calculated avoided capacity, recovery of capacity payments.
8/89	8555	TX	Occidental Chemical Corp.	Houston Lighting & Power Co.	Cost-of-service, rate design.
8/89	3840-U	GA	Georgia Public Service Commission	Georgia Power Co.	Revenue forecasting, weather normalization.
9/89	2087	NM	Attorney General of New Mexico	Public Service Co. of New Mexico	Prudence - Palo Verde Nuclear Units 1, 2 and 3, load forecasting.

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Stephen J. Baron  
As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
10/89	2262	NM	New Mexico Industrial Energy Consumers	Public Service Co. of New Mexico	Fuel adjustment clause, off-system sales, cost-of-service, rate design, marginal cost.
11/89	38728	IN	Industrial Consumers for Fair Utility Rates	Indiana Michigan Power Co.	Excess capacity, capacity equalization, jurisdictional cost allocation, rate design, interruptible rates.
1/90	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Jurisdictional cost allocation, O&M expense analysis.
5/90	890366	PA	GPU Industrial Intervenors	Metropolitan Edison Co.	Non-utility generator cost recovery.
6/90	R-901609	PA	Armco Advanced Materials Corp., Allegheny Ludlum Corp.	West Penn Power Co.	Allocation of QF demand charges in the fuel cost, cost-of-service, rate design.
9/90	8278	MD	Maryland Industrial Group	Baltimore Gas & Electric Co.	Cost-of-service, rate design, revenue allocation.
12/90	U-9346 Rebuttal	MI	Association of Businesses Advocating Tariff Equity	Consumers Power Co.	Demand-side management, environmental externalities.
12/90	U-17282 Phase IV	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Revenue requirements, jurisdictional allocation.
12/90	90-205	ME	Airco Industrial Gases	Central Maine Power Co.	Investigation into interruptible service and rates.
1/91	90-12-03 Interim	CT	Connecticut Industrial Energy Consumers	Connecticut Light & Power Co.	Interim rate relief, financial analysis, class revenue allocation.
5/91	90-12-03 Phase II	CT	Connecticut Industrial Energy Consumers	Connecticut Light & Power Co.	Revenue requirements, cost-of-service, rate design, demand-side management.
8/91	E-7, SUB SUB 487	NC	North Carolina Industrial Energy Consumers	Duke Power Co.	Revenue requirements, cost allocation, rate design, demand-side management.
8/91	8341 Phase I	MD	Westvaco Corp.	Potomac Edison Co.	Cost allocation, rate design, 1990 Clean Air Act Amendments.
8/91	91-372 EL-UNC	OH	Armco Steel Co., L.P.	Cincinnati Gas & Electric Co.	Economic analysis of cogeneration, avoid cost rate.

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Date	Case	Jurisdct.	Party	Utility	Subject
9/91	P-910511 P-910512	PA	Allegheny Ludlum Corp., Armco Advanced Materials Co., The West Penn Power Industrial Users' Group	West Penn Power Co.	Economic analysis of proposed CWIP Rider for 1990 Clean Air Act Amendments expenditures.
9/91	91-231 -E-NC	WV	West Virginia Energy Users' Group	Monongahela Power Co.	Economic analysis of proposed CWIP Rider for 1990 Clean Air Act Amendments expenditures.
10/91	8341 - Phase II	MD	Westvaco Corp.	Potomac Edison Co.	Economic analysis of proposed CWIP Rider for 1990 Clean Air Act Amendments expenditures.
10/91	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Results of comprehensive management audit.
Note: No testimony was prefiled on this.					
11/91	U-17949 Subdocket A	LA	Louisiana Public Service Commission Staff	South Central Bell Telephone Co.	Analysis of South Central Bell's restructuring and and proposed merger with Southern Bell Telephone Co.
12/91	91-410- EL-AIR	OH	Armco Steel Co., Air Products & Chemicals, Inc.	Cincinnati Gas & Electric Co.	Rate design, interruptible rates.
12/91	P-880286	PA	Armco Advanced Materials Corp., Allegheny Ludlum Corp.	West Penn Power Co.	Evaluation of appropriate avoided capacity costs - QF projects.
1/92	C-913424	PA	Duquesne Interruptible Complainants	Duquesne Light Co.	Industrial interruptible rate.
6/92	92-02-19	CT	Connecticut Industrial Energy Consumers	Yankee Gas Co.	Rate design.
8/92	2437	NM	New Mexico Industrial Intervenors	Public Service Co. of New Mexico	Cost-of-service.
8/92	R-00922314	PA	GPU Industrial Intervenors	Metropolitan Edison Co.	Cost-of-service, rate design, energy cost rate.
9/92	39314	ID	Industrial Consumers for Fair Utility Rates	Indiana Michigan Power Co.	Cost-of-service, rate design, energy cost rate, rate treatment.
10/92	M-00920312 C-007	PA	The GPU Industrial Intervenors	Pennsylvania Electric Co.	Cost-of-service, rate design, energy cost rate, rate treatment.
12/92	U-17949	LA	Louisiana Public Service Commission Staff	South Central Bell Co.	Management audit.

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Date	Case	Jurisdct.	Party	Utility	Subject
12/92	R-00922378	PA	Armco Advanced Materials Co. The WPP Industrial Intervenor	West Penn Power Co.	Cost-of-service, rate design, energy cost rate, SO <sub>2</sub> allowance rate treatment.
1/93	8487	MD	The Maryland Industrial Group	Baltimore Gas & Electric Co.	Electric cost-of-service and rate design, gas rate design (flexible rates).
2/93	E002/GR-92-1185	MN	North Star Steel Co. Praxair, Inc.	Northern States Power Co.	Interruptible rates.
4/93	EC92 21000 ER92-806-000 (Rebuttal)	Federal Energy Regulatory Commission	Louisiana Public Service Commission Staff	Gulf States Utilities/Entergy	Merger of GSU into Entergy System; impact on system agreement.
7/93	93-0114-E-C	WV	Airco Gases	Monongahela Power Co.	Interruptible rates.
8/93	930759-EG	FL	Florida Industrial Power Users' Group	Generic - Electric Utilities	Cost recovery and allocation of DSM costs.
9/93	M-009 30406	PA	Lehigh Valley Power Committee	Pennsylvania Power & Light Co.	Ratemaking treatment of off-system sales revenues.
11/93	346	KY	Kentucky Industrial Utility Customers	Generic - Gas Utilities	Allocation of gas pipeline transition costs - FERC Order 636.
12/93	U-17735	LA	Louisiana Public Service Commission Staff	Cajun Electric Power Cooperative	Nuclear plant prudence, forecasting, excess capacity.
4/94	E-015/GR-94-001	MN	Large Power Intervenor	Minnesota Power Co.	Cost allocation, rate design, rate phase-in plan.
5/94	U-20178	LA	Louisiana Public Service Commission	Louisiana Power & Light Co.	Analysis of least cost integrated resource plan and demand-side management program.
7/94	R-00942986	PA	Armco, Inc.; West Penn Power Industrial Intervenor	West Penn Power Co.	Cost-of-service, allocation of rate increase, rate design, emission allowance sales, and operations and maintenance expense.
7/94	94-0035-E-42T	WV	West Virginia Energy Users Group	Monongahela Power Co.	Cost-of-service, allocation of rate increase, and rate design.
8/94	EC94 13-000	Federal Energy Regulatory Commission	Louisiana Public Service Commission	Gulf States Utilities/Entergy	Analysis of extended reserve shutdown units and violation of system agreement by Entergy.

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J. KENNEDY AND ASSOCIATES, INC.

Expert Testimony Appearances  
of  
Stephen J. Baron  
As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
9/94	R-00943 081 R-00943 081C0001	PA	Lehigh Valley Power Committee	Pennsylvania Public Utility Commission	Analysis of interruptible rate terms and conditions, availability.
9/94	U-17735	LA	Louisiana Public Service Commission	Cajun Electric Power Cooperative	Evaluation of appropriate avoided cost rate.
9/94	U-19904	LA	Louisiana Public Service Commission	Gulf States Utilities	Revenue requirements.
10/94	5258-U	GA	Georgia Public Service Commission	Southern Bell Telephone & Telegraph Co.	Proposals to address competition in telecommunication markets.
11/94	EC94-7-000 ER94-898-000	FERC	Louisiana Public Service Commission	El Paso Electric and Central and Southwest	Merger economics, transmission equalization hold harmless proposals.
2/95	941-430EG	CO	CF&I Steel, L.P.	Public Service Company of Colorado	Interruptible rates, cost-of-service.
4/95	R-00943271	PA	PP&L Industrial Customer Alliance	Pennsylvania Power & Light Co.	Cost-of-service, allocation of rate increase, rate design, interruptible rates.
6/95	C-00913424 C-00946104	PA	Duquesne Interruptible Complainants	Duquesne Light Co.	Interruptible rates.
8/95	ER95-112 -000	FERC	Louisiana Public Service Commission	Energy Services, Inc.	Open Access Transmission Tariffs - Wholesale.
10/95	U-21485	LA	Louisiana Public Service Commission	Gulf States Utilities Company	Nuclear decommissioning, revenue requirements, capital structure.
10/95	ER95-1042 -000	FERC	Louisiana Public Service Commission	System Energy Resources, Inc.	Nuclear decommissioning, revenue requirements.
10/95	U-21485	LA	Louisiana Public Service Commission	Gulf States Utilities Co.	Nuclear decommissioning and cost of debt capital, capital structure.
11/95	I-940032	PA	Industrial Energy Consumers of Pennsylvania	State-wide - all utilities	Retail competition issues.
7/96	U-21496	LA	Louisiana Public Service Commission	Central Louisiana Electric Co.	Revenue requirement analysis.

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J. KENNEDY AND ASSOCIATES, INC.

Expert Testimony Appearances  
of  
Stephen J. Baron  
As of June 1997

Date	Case	Jurisdct.	Party	Utility	Subject
7/96	8725	MD	Maryland Industrial Group	Baltimore Gas & Elec. Co., Potomac Elec. Power Co., Constellation Energy Co.	Ratemaking issues associated with a Merger.
8/96	U-17735	LA	Louisiana Public Service Commission	Cajun Electric Power Cooperative	Revenue requirements.
9/96	U-22092	LA	Louisiana Public Service Commission	Entergy Gulf States, Inc.	Decommissioning, weather normalization, capital structure.
2/97	R-973877	PA	Philadelphia Area Industrial Energy Users Group	PECO Energy Co.	Competitive restructuring policy issues, stranded cost, transition charges.
6/97	Civil Action No. 94-11474	US Bankruptcy Court Middle District of Louisiana	Louisiana Public Service Commission	Cajun Electric Power Cooperative	Confirmation of reorganization plan analysis of rate paths produced by competing plans.

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J. KENNEDY AND ASSOCIATES, INC.

**PECO ENERGY COMPANY**  
**PAIEUG Recommended Stranded Costs**  
 (\$000)

Net Generating Plant & CWIP	6,688,384
Less: PAIEUG Market Value	<u>4,811,327</u>
Stranded Plant	1,877,057
Less: Equity Return Disallowance	-472,822
Regulatory Assets, Decommissioning, Other	805,177
<b>Total Stranded Costs</b>	<b>2,209,412</b>

REVENUE REQUIREMENT

Year	Beginning Unamortized Stranded Cost Balance	Return @ 12.35%	Annual Amortization	Total Annual Rev Req	PV of Annual Rev Req
1999	2,209,412	254,996	315,630	570,627	549,118
2000	1,893,782	216,016	315,630	531,646	476,040
2001	1,578,152	177,036	315,630	492,666	410,472
2002	1,262,521	138,055	315,630	453,686	351,721
2003	948,891	99,075	315,630	414,705	299,156
2004	631,261	60,095	315,630	375,725	252,202
2005	315,630	21,114	315,630	336,745	210,332

Total PV of Stranded Costs Rev Req  
 Levelized Annual Rev Req w/GRT

2,549,041  
 486,516

**PECO ENERGY COMPANY**  
**Stranded Generation "Sharing" Analysis**  
**PAIEUG Calculation**  
**Monthly Amortization with end-of-period convention**  
**No Equity Return on Stranded Plant**  
**(\$000)**

Net Generating Plant & CWIP	8,688,384
Less: PAIEUG Market Value	4,811,327
<b>Stranded Plant</b>	<b>1,877,057</b>

Year	Beginning Unamortized Stranded Plant Balance	Return @ 3.96%	Annual Amortization	Total Annual Rev Req	PV of Annual Rev Req
1999	1,877,057	69,465	268,151	337,616	324,818
2000	1,608,906	58,846	268,151	326,997	292,724
2001	1,340,755	48,227	268,151	316,378	263,523
2002	1,072,604	37,608	268,151	305,759	236,968
2003	804,453	26,989	268,151	295,140	212,832
2004	536,302	16,371	268,151	284,522	190,907
2005	268,151	5,752	268,151	273,903	171,002

Total PV of Stranded Costs Rev Req - No Equity Return	1,692,775
Total PV of Stranded Costs Rev Req - Full Rate of Return <sup>1</sup>	<u>2,165,597</u>
Equity Return Revenue Requirement	(472,822)

<sup>1</sup> From Exhibit \_\_\_\_ (SJB-3), page 2 of 2

**PECO ENERGY COMPANY**  
**Stranded Generation "Sharing" Analysis**  
**PAIEUG Calculation**  
**Monthly Amortization with end-of-period convention**  
**Full Equity Return on Stranded Plant**  
**(\$000)**

Net Generating Plant & CWIP	6,688,384
Less: PAIEUG Market Value	4,811,327
Stranded Plant	1,877,057

Year	Beginning Unamortized Stranded Plant Balance	Return @ 12.35%	Annual Amortization	Total Annual Rev Req	PV of Annual Rev Req
1999	1,877,057	216,638	268,151	484,789	466,516
2000	1,608,906	183,521	268,151	451,672	404,431
2001	1,340,755	150,405	268,151	418,556	348,726
2002	1,072,604	117,288	268,151	385,439	298,813
2003	804,453	84,171	268,151	352,322	254,155
2004	536,302	51,055	268,151	319,206	214,264
2005	268,151	17,938	268,151	286,089	178,692

Total PV of Stranded Costs Rev Req - Full Rate of Return      2,165,597

**PECO Energy Company**  
**Calculation of Adjusted Rate of Return**

	Amount	Weight	Cost Rate	Weighted Cost	Pre-Tax Cost	Pre-Tax no CE Return
Debt	4,218	44.8%	7.47%	3.33%	3.33%	3.33%
MIP	302	3.2%	9.21%	0.29%	0.29%	0.29%
Preferred	292	3.1%	6.37%	0.20%	0.34%	0.34%
Common	4,844	49.1%	10.00%	4.91%	8.39%	
Total	9,458	100.0%		8.73%	12.35%	3.96%
Tax Shield				-1.50%		
After-tax weighted cost of capital				7.23%		

**COST OF CAPITAL PER PECO**

Debt	4,218	44.6%	7.47%	3.33%	3.33%
MIP	302	3.2%	9.21%	0.29%	0.29%
Preferred	292	3.1%	6.37%	0.20%	0.34%
Common	4,644	49.1%	11.60%	5.70%	9.74%
Total	9,458	100.0%		9.52%	13.70%
Tax Shield				-1.50%	
After-tax COC				8.02%	

Composite Tax Rate      41.493%

**PECO ENERGY COMPANY**  
 Summary of CTC Tracking Mechanism  
 PAIEUG Recommended CTC and Stranded Costs Revenue Requirements <sup>1</sup>  
 Monthly Calculations for Collection and Interest <sup>2</sup>

<u>Rate Class.</u>	1999	2000	2001	2002	2003	2004	2005
HT	423,523	384,391	130,757	0	0	0	0
EP	13,053	10,961	3,446	0	0	0	0
PD	34,214	30,242	10,100	0	0	0	0
GS	312,935	288,889	100,037	0	0	0	0
RH	72,056	63,956	21,601	0	0	0	0
R	291,479	263,622	88,518	0	0	0	0
OP <sup>3</sup>	0	0	0	0	0	0	0
SLP <sup>3</sup>	1,524	0	0	0	0	0	0
SLS <sup>3</sup>	928	0	0	0	0	0	0
SLE <sup>3</sup>	707	0	0	0	0	0	0
OTHER <sup>3</sup>	66	0	0	0	0	0	0
<b>TOTAL</b>	<b>1,150,486</b>	<b>1,042,062</b>	<b>354,460</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Beginning Balance	2,209,412	1,280,135	344,377	0	0	0	0
Return	221,208	106,304	10,083	0	0	0	0
Collection	-1,150,486	-1,042,062	-354,460	0	0	0	0
Ending Balance	1,280,135	344,377	0	0	0	0	0

<sup>1</sup> Revenues collected net of Gross Receipts Tax

<sup>2</sup> Recovery from each rate schedule is assumed to occur in equal monthly amounts each year

<sup>3</sup> Pro-rata responsibility based on Fixed Production Revenue Requirement credited in initial period

**PECO ENERGY COMPANY**  
**PAIEUG Load-weighted Market Prices**

		<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>
Market Demand Price	\$/kW/year	24.17	30.82	46.50	49.05	53.43	58.16	59.97
Market Energy Prices <sup>1</sup>								
On-peak	\$/mWh	32.65	35.41	36.33	36.74	38.60	38.80	39.54
Off-peak	\$/mWh	21.54	22.61	23.05	23.22	24.09	23.47	24.74
Average	\$/mWh	25.81	27.53	28.15	28.41	29.68	28.59	30.42

<sup>1</sup> Load weighted averages based on PAIEUG hourly PJM market clearing prices and PECO 1994 EEI Load Deck  
 On-peak hours defined as 8 a.m. to 8 p.m., Monday through Thursday, 8 a.m. to 4 p.m. Friday, no holidays.

PECO ENERGY COMPANY  
 Unbundling Analysis  
 Rate R

Revenue Requirement	Revenue Requirement	Less: Fixed	Rev Req for Unbundling
Transmission	39,022,224		39,022,224
Distribution	474,416,000	(69,921,244)	404,494,756
Average Embedded Energy Cost	0.01415		

	Adjusted Units	Present Rate	Rates less Energy	Revenue	%
1. Customer Charge	13,710,048	5.10	5.10	69,921,244	
2. Up to 500 kwh	5,355,673,018	0.130500	0.116352	623,141,563	67.884%
3. kwh over 500-Winter	1,245,582,498	0.130500	0.116352	144,925,618	15.788%
4. kwh over 500-Summer	1,110,656,685	0.149100	0.134952	149,884,987	16.328%
				917,952,169	100.000%

	Transmission		Distribution	
	Revenue	Price	Revenue	Price
2. Up to 500 kwh	26,489,801	0.004946	274,586,741	0.051270
3. kwh over 500-Winter	6,160,800	0.004946	63,861,337	0.051270
4. kwh over 500-Summer	6,371,623	0.005737	66,046,678	0.059466
TOTAL	39,022,224		404,494,756	

Embedded Generation Rate Cap
0.074284
0.074284
0.083897

Exhibit (SUB-7)

**PECO ENERGY COMPANY**  
**Unbundling Analysis**  
**Rate R**

	1999	2000	2001	2002	2003	2004	2005
Market Demand Price	24.17	30.82	46.50	49.05	53.43	58.16	59.97
Market Energy Prices							
On-Peak	32.65	35.41	36.33	36.74	38.60	36.80	39.54
Off-Peak	21.54	22.61	23.05	23.22	24.09	23.47	24.74
On-Peak Energy weight	0.3512						
Off-Peak Energy weight	0.6488						
Energy at Meter	7,899,431						
Energy at Generation	8,493,499						
Energy Loss Factor	0.90651						
Avg 4CP Demand	1,750,693						
Reserve Margin	18%						
Gross Receipts Tax Rate	4.4%						
Market Generation Cost							
Demand	52,233,021	66,602,909	100,473,321	105,983,706	115,451,378	125,681,658	129,590,357
Market Demand Rate <sup>1</sup>	0.006773	0.008636	0.013028	0.013743	0.014971	0.016297	0.016804
Market Energy Rate <sup>2</sup>	0.029360	0.031275	0.031980	0.032271	0.033674	0.032483	0.034542
Market Generation Rate	0.036133	0.039911	0.045008	0.046014	0.048644	0.048780	0.051346
CTC Rates							
2. Up to 500 kwh	0.038151	0.034373	0.029275	0.028270	0.025839	0.025503	0.022937
3. kwh over 500-Winter	0.038151	0.034373	0.029275	0.028270	0.025839	0.025503	0.022937
4. kwh over 500-Summer	0.047764	0.043986	0.038889	0.037883	0.035253	0.035117	0.032551
Estimated CTC Revenues	304,894,595	275,755,559	236,445,786	228,688,957	208,405,010	207,357,162	187,567,635
Less: GRT	-13,415,362	-12,133,245	-10,403,615	-10,062,314	-9,169,820	-9,123,715	-8,252,976
CTC Revenues w/o GRT	291,479,233	263,622,314	226,042,171	218,626,642	199,235,190	198,233,447	179,314,659

<sup>1</sup> Market Demand Cost unitized by adjusted sample billing determinants

<sup>2</sup> Weighted Average Market Energy price adjusted for losses and GRT

PECO ENERGY COMPANY  
 Unbundling Analysis  
 Rate HT

Revenue Requirement	Revenue Requirement	Distribution Adjustment	Less: Fixed	Rev Req for Unbundling
Transmission	60,096,358			60,096,358
Distribution	130,548,000	(77,205,000)	(8,536,697)	44,806,303
Average Embedded Energy Cost		0.01353		

	Adjusted Units	Present Rate	Rates less Energy	Revenue	%
1. Customer Charge	27,762	286.86	286.86	7,963,827	
2. All KW	24,911,867	12.76	12.76	317,875,423	40.352%
3. Kwh-First 150 Hrs	3,730,248,598	0.082900	0.069370	258,767,381	32.849%
4. Kwh-Next 150 Hrs	3,640,776,279	0.055000	0.041470	150,983,027	19.166%
5. Kwh-Addl Use	4,334,660,758	0.027400	0.013870	60,121,787	7.632%
				787,747,618	100.000%

	Transmission		Distribution	
	Revenue	Price	Revenue	Price
2. All KW	24,250,350	0.97345	18,080,439	0.72578
3. Kwh-First 150 Hrs	19,741,065	0.005292	14,718,432	0.003946
4. Kwh-Next 150 Hrs	11,518,321	0.003164	8,587,765	0.002359
5. Kwh-Addl Use	4,586,622	0.001058	3,419,668	0.000789
TOTAL	60,096,358		44,806,303	

Embedded Generation Rate Cap
11.06078
0.073662
0.049478
0.025553

Exhibit (SJB-8)

**PECO ENERGY COMPANY**  
**Unbundling Analysis**  
**Rate HT**

	1999	2000	2001	2002	2003	2004	2005
Market Demand Price	24.17	30.82	46.50	49.05	53.43	58.16	59.97
Market Energy Price	25.81	27.53	28.15	28.41	29.66	28.59	30.42
On-Peak	32.65	35.41	36.33	36.74	38.60	38.80	39.54
Off-Peak	21.54	22.61	23.05	23.22	24.09	23.47	24.74
On-Peak Energy weight	0.3880						
Off-Peak Energy weight	0.6120						
Energy at Meter	13,229,869						
Energy at Generation	13,754,655						
Energy Loss Factor	0.96185						
Avg 4CP Demand	2,316,073						
Reserve Margin	18%						
Gross Receipts Tax Rate	4.4%						
Market Generation Cost							
Demand	69,101,487	88,112,079	132,920,818	140,210,763	152,735,985	166,270,096	171,441,096
Market Demand Rate <sup>1</sup>	2.774	3.537	5.336	5.628	6.131	6.674	6.882
Market Energy Rate <sup>2</sup>	0.028115	0.029988	0.030671	0.030956	0.032317	0.031148	0.033147
CTC Rates							
2. All KW	8.287	7.524	5.725	5.433	4.930	4.386	4.179
3. Kwh-First 150 Hrs	0.045547	0.043674	0.042991	0.042706	0.041345	0.042514	0.040515
4. Kwh-Next 150 Hrs	0.021363	0.019490	0.018806	0.018522	0.017160	0.018330	0.016330
5. Kwh-Addl Use	-0.002562	-0.004435	-0.005118	-0.005403	-0.006764	-0.005595	-0.007594
Estimated CTC Revenues	443,015,858	402,082,643	349,274,035	338,652,343	310,191,738	310,343,729	281,768,491
Less: GRT	-19,492,698	-17,691,636	-15,368,058	-14,900,703	-13,648,436	-13,655,124	-12,397,814
CTC Revenues w/o GRT	423,523,161	384,391,007	333,905,978	323,751,640	296,543,302	296,688,605	269,370,678

<sup>1</sup> Market Demand Cost unitized by adjusted sample billing determinants

<sup>2</sup> Weighted Average Market Energy price adjusted for losses and GRT

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY  
COMMISSION

v.

PECO ENERGY COMPANY

APPLICATION OF PECO ENERGY  
COMPANY FOR APPROVAL OF ITS  
RESTRUCTURING PLAN UNDER  
SECTION 2806 OF THE  
PUBLIC UTILITY CODE

DOCKET NO. R-00973953

EXTRA  
COPY

REBUTTAL TESTIMONY  
OF  
STEPHEN J. BARON

PROCEEDINGS OFFICE  
9/20/97 AM 9:43

ON BEHALF OF THE

PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

DOCUMENT  
FOLDER

DOCKETED  
OCT 22 1997

J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

JULY 1997

**BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION**

**PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )  
 )  
V. )  
 )  
**PECO ENERGY COMPANY )  
 )  
APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )****

**DOCKET NO. R-00973953**

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BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

DOCKET NO. R-00973953

DIRECT TESTIMONY OF STEPHEN J. BARON

1

2 Q. Please state your name and business address.

3

4 A. My name is Stephen J. Baron. My business address is J. Kennedy and Associates,  
5 Inc. ("Kennedy and Associates"), 35 Glenlake Parkway, Suite 475, Atlanta, Georgia  
6 30328.

7

8 Q. Have you previously submitted direct testimony in this proceeding?

9

10 A. Yes.

11

12 Q. What is the purpose of your rebuttal testimony?

13

14 A. I am responding to the direct testimony of the American Association of Retired  
15 Persons ("AARP"), the Office of Consumer Advocate ("OCA"), the Office of Trial

1 Staff ("OTS"), and the Environmentalists, among others, regarding proposals to assign  
2 the Universal Service Fund ("USF") costs to all customer classes on a volumetric,  
3 kWh energy basis. This is in contrast to PECO's proposal that assigns the USF  
4 revenue requirement to the residential class. The residential class is the customer  
5 class in which the recipients of the USF take electric service.

6  
7 I will also briefly address proposals to assign stranded cost to rate classes on a kWh  
8 or other basis, in contrast to PECO's proposal to use a production demand allocator  
9 as identified in the legislation.

10  
11 Finally, I will address an issue raised by Enron witness Michael D. Dirmeier  
12 concerning PECO competitive contract offerings under Tariff Rule 4.6 and issues  
13 raised by other parties concerning cost shifting within the unbundling process.

1 Universal Service Fund Recovery Mechanism Issues

2

3 Q. Before specifically addressing the proposals made by the various parties  
4 (identified above) for a modification of PECO's proposed recovery mechanism  
5 for USF costs, would you please describe PECO's approach as outlined in its  
6 restructuring filing?

7

8 A. PECO has assigned approximately \$36 million of USF costs to the residential class  
9 and has proposed a tariff that would adjust the USF costs annually. PECO's  
10 rationale, as discussed in the testimony of witness Stephen R. Xander is that these  
11 USF costs are associated with residential customers on the PECO system and  
12 therefore should be assigned to this customer class.

13

14 Q. Do you agree with PECO's proposed assignment of USF costs and its recovery  
15 mechanism?

16

17 A. Yes. Since I agree with PECO's proposed methodology for recovering USF costs,  
18 I did not specifically address this issue in my direct testimony. In addition, since I  
19 adopted PECO's distribution cost allocation, I implicitly adopted the Company's USF  
20 assignments.

21

1 PECO's rationale for assigning USF costs directly to the residential class is  
2 reasonable and follows sound cost of service ratemaking principles. These costs are  
3 associated specifically with providing service to residential customers. The  
4 Competition Act specifically defines Universal Service as benefiting low-income  
5 customers. Therefore, it would be inappropriate to assign these costs to other  
6 customer classes. In addition, PECO has traditionally assigned these types of costs  
7 (uncollectible expenses) on a specific assignment basis. Thus, PECO's current  
8 bundled rates reflect the same cost allocation approach for "USF type costs"  
9 (predominately, uncollectible expenses) as is being proposed by the Company in this  
10 case for USF costs. To change this cost allocation method in this unbundling  
11 proceeding would violate cost shifting restrictions in the Act.

12  
13 Q. Would you please summarize the basic positions of the various parties  
14 recommending an allocation of USF costs to customer classes on a non-  
15 bypassable, kWh basis?

16  
17 A. In general, each of the witnesses for the various parties proposing an alternative USF  
18 allocation have recommended that these costs be assigned to customer classes on a  
19 per kWh basis through a non-bypassable surcharge.

20

1 Q. Based on your experience in Pennsylvania rate proceedings, has the Commission  
2 previously utilized an energy allocation factor to assign the types of costs  
3 included in the USF service fund?  
4

5 A. No. Based on my experience in 25 rate proceedings in Pennsylvania since 1984, to  
6 the best of my knowledge, the PUC never has allocated "USF type costs" on the basis  
7 of class kWh energy. It would be egregious to assign these costs to other customer  
8 classes on a per kWh basis, as recommended by various parties in this proceeding.  
9

10 Q. Why would it be inappropriate to use a kWh energy allocation factor to assign  
11 costs associated with providing low income assistance and uncollectible expenses?  
12

13 A. From a cost of service basis, there can be no cost-causation relationship between the  
14 energy use of a particular customer and/or customer class and the incurrence of these  
15 costs by PECO. If, for example, a large industrial customer on the PECO system  
16 were to add an additional shift to its manufacturing operations and increase its kWh  
17 usage, there is no corresponding increase in the amount of low income assistance or  
18 uncollectible expense required for PECO's customers. In fact, just the opposite could  
19 be true since such manufacturing customers may actually increase employment in the  
20 PECO service area and reduce the need for assistance. Irrespective of this, there can  
21 be no cost-causation link between energy usage by a customer or a customer class

1 and the level of USF costs. As such, it is totally violative of cost of service  
2 principles to assign these costs to rate classes on an energy basis. The proposals of  
3 the various parties to assign USF costs on a per kWh basis (through a separate  
4 charge) are therefore inconsistent with cost of service principles and, in my opinion  
5 inconsistent with the principles established in the Competition Act that rely on cost  
6 of service as a guide to rate unbundling. The rate cap on individual, unbundled  
7 components would be violated, as would the prohibition against inter- and intra-class  
8 cost-shifting, if a per kWh surcharge were imposed.

9  
10 Q. Some of the parties have suggested that the Competition Act itself requires that  
11 all customers pay for the USF charge through a non-bypassable ratemaking  
12 mechanism and that this implies all customers therefore should pay the same  
13 unit cost for USF costs. Do you agree with this interpretation?

14  
15 A. No. §2802(17) of the Competition Act states as follows:

16  
17 "The public purpose is to be promoted by continuing universal  
18 service and energy conservation polices, protections and services;  
19 and full recovery of such costs is to be permitted through a non-  
20 bypassable rate mechanism." (§2802(17), (emphasis added)

21  
22 The language in the Act clearly indicates that recovery of USF costs is permitted  
23 through a non-bypassable rate mechanism. There is, however, no language that

1 requires the Commission to assign these costs to all rate classes (nor is there any  
2 provision that requires the Commission to assign these costs to rate classes on a per  
3 kWh basis).

4  
5 The various parties who are proposing a kWh assignment appear to be relying on this  
6 section of the Competition Act to justify assigning USF costs to all customer classes  
7 and doing so on a kWh basis. My interpretation of this portion of the Competition  
8 Act does not support any kWh energy assignment of USF costs to all customer  
9 classes.

10  
11 **Q. Are there any additional problems with the various proposals to assign USF**  
12 **costs to all customers and classes on the basis of kWh energy?**

13  
14 **A. Yes. As a result of the component rate cap provisions of §2804(4)(i), customer cost**  
15 **responsibility for USF costs is capped at current levels. Therefore, proposals to**  
16 **assign USF costs on an energy basis would violate component rate caps. That is, to**  
17 **the extent that current customer rates do not reflect an assignment of USF costs to**  
18 **customer classes on an energy basis, doing so in the rate unbundling would violate**  
19 **the rate cap. Effectively, costs associated with USF programs, such as low income**  
20 **assistance and uncollectible expenses, are included in PECO's current bundled rates,**  
21 **and these costs are already reflected in the distribution and customer components of**

1 the rates and cannot be reassigned using an energy allocation factor in the rate  
2 unbundling process. In PECO's most recent base rate case in 1989, the Company  
3 assigned uncollectible expenses on a "specific assignment" basis, not on an energy  
4 basis. The proposals of various parties to assign USF costs on an energy basis is thus  
5 inconsistent with the most recently approved cost of service methodology. In  
6 addition, the effect of the proposals to assign USF costs on energy basis is to increase  
7 distribution revenue requirements for each rate schedule. PECO's distribution rates  
8 would exceed cost of service levels.

9  
10 **Q. Do you have any final comments regarding this issue?**

11  
12 **A.** The proposal of the various parties to assign USF costs on an energy basis to  
13 customer classes and to customers is a form of social ratemaking that should more  
14 properly be addressed by the legislature and not by the Commission through the  
15 imposition of an effective "tax" on energy usage. The bottom line effect of the  
16 proposals to assign USF costs on a per kWh basis is to impose an energy tax for the  
17 purpose of funding universal service, social welfare requirements. This is not to  
18 suggest that such funding, at reasonable levels, is inappropriate. However, the  
19 Commission should not establish rates to fund these programs through the mechanism  
20 of an energy usage tax, but rather, should follow traditional cost of service  
21 ratemaking principles in recovering these costs. There is no cost-causation

1 relationship between USF costs and energy usage. The Commission should not  
2 impose such taxes on energy usage in Pennsylvania; rather, the legislature should  
3 address such issues. The Commission should follow cost-causation principles in  
4 establishing rates.

5  
6 Finally, it is particularly inappropriate to consider the proposals by the various parties  
7 to assign USF costs on an energy basis in light of the desire of all parties to promote  
8 a viable retail competition market for generation resources. Imposing an energy tax  
9 on all kWh throughput, as discussed by one or more parties, would surely result in  
10 the diminishment of the relative competitiveness of Pennsylvania industry and other  
11 customers relative to other states where no such energy tax is imposed.

12  
13 Allocation of Stranded Costs

14  
15 **Q. Do you have any comments on the proposals of the witnesses for the**  
16 **Environmentalists and the AARP to assign stranded cost to rate classes?**

17  
18 **A. Yes. Environmentalists witness David Schoengold has proposed an allocation of**  
19 **CTC costs to rate classes on an energy basis (Environmentalists St. No. 2, p. 32).**  
20 **Although Mr. Schoengold admits that this would violate the Competition Act, he still**  
21 **believes that this is the most appropriate basis for assignment of these costs.**

1 Mr. Schoengold is correct that his proposal would violate the provisions of the  
2 Competition Act. The stranded costs that would be recovered through a CTC are  
3 related to the deregulation of the generation component of the Company's rates.  
4 Generation-related costs that have been found by the Commission to be stranded are  
5 clearly related to production demand and should follow the production demand  
6 mechanism approved in the Company's most recent rate case. Mr. Schoengold's  
7 proposal to assign these costs on an energy basis is totally unreasonable and is not  
8 justified on any ratemaking or regulatory basis. Moreover, it would violate the  
9 prohibition against inter- and intra-class cost-shifting, in recovering stranded cost, as  
10 set forth in §2808(a) and §2812(g). Mr. Schoengold's proposal should be rejected  
11 without further consideration.

12  
13 **Q. Have you reviewed the testimony of AARP witness Dr. Mark N. Cooper**  
14 **regarding the assignment of stranded cost to rate classes?**

15  
16 **A. Yes. Dr. Cooper also recommends, at page 32, lines 17 through 22 of his testimony**  
17 **that stranded cost associated with generation assets should be allocated on the basis**  
18 **of consumption (i.e., energy use). He then states that allocating stranded cost on the**  
19 **basis of consumption would tend to lighten the share to the residential class. Dr.**  
20 **Cooper's proposal violates the Competition Act with respect to the assignment of**  
21 **stranded cost to rate classes and, as discussed previously, would violate any**

1 reasonable ratemaking treatment of such costs; given that they are related to  
2 production facilities that have become stranded or will become stranded as a result  
3 of competition. Dr. Cooper's recommendation in this regard should be rejected.

4  
5 Other Issues

6  
7 **Q. Are there any additional issues raised in the testimony of other parties in this**  
8 **proceeding that you wish to comment on?**

9  
10 **A. Yes. Enron witness Michael D. Dirmeier has recommended in his direct testimony**  
11 **that PECO:**

12  
13 **"should not be permitted to enter into market-priced contracts**  
14 **unless PECO first offers to competitive suppliers the opportunity**  
15 **to bid to provide service to the customer . . ." (Enron St. No. 6, p.**  
16 **12, lines 11-13).**

17  
18 The contracts that Mr. Dirmeier is referring to are currently permitted under Electric  
19 Tariff Rule 4.6 and the Economic Efficiency Rider ("EER"). PECO currently has a  
20 number of these contracts that have previously been submitted to the Pennsylvania  
21 Public Utility Commission. As Mr. Dirmeier points out in his testimony, PECO may  
22 also be negotiating with current customers for new contracts under these tariff  
23 provisions.

1 Q. Is there any reason why PECO should not be permitted to continue offering  
2 these contracts to its customers?

3

4 A. Absolutely not. PECO should be permitted to negotiate with its current customers  
5 for the purpose of establishing mutually agreeable contracts under Tariff Rule 4.6 or  
6 EER. Mr. Dirmeier's concerns do not reflect concerns of PECO's industrial  
7 customers, but rather a concern of alternative suppliers such as Enron that they may  
8 not be competitive in the interim period prior to full retail access. As noted by Mr.  
9 Dirmeier, however (in a footnote to his testimony), Enron and other alternative  
10 suppliers can negotiate contracts with such customers today for service beginning  
11 when retail access is permitted. They have complete rights to such negotiations. It  
12 is totally unreasonable to restrict the customer from discussions with PECO, or any  
13 other supplier, regarding future contracts.

14

15 Larger customers tend to be sophisticated with respect to the types of contracts that  
16 they are entering. It is unreasonable for Enron, as an alternative supplier, to request  
17 that the Commission issue a prohibition against such customers freely engaging in  
18 arms length negotiations with PECO to achieve contracts that are mutually agreeable  
19 to both parties. There is simply no basis for this position.

20

1 Q. Are there important competitive reasons to PECO's customers why PECO  
2 should be permitted to continue entering Rule 4.6 and EER contracts, if it is  
3 mutually agreeable between the Company and the customer?  
4

5 A. Yes. The large industrial customers who are considering such contracts face  
6 competitive pressures today. Other industrial companies on the PECO system or  
7 other utility systems are currently purchasing electricity through negotiated, long-term  
8 contracts, similar to Rule 4.6 or EER contracts offered by PECO. If such customers  
9 are not permitted to consider all options, including entering a long-term contract with  
10 PECO today, they could be placed at a competitive disadvantage relative to other  
11 industrial firms in similar businesses on the PECO system, throughout Pennsylvania  
12 and throughout United States. Enron's proposal is not in the interest of Pennsylvania  
13 consumers and should be rejected.  
14

15 Q. Do you have any additional comments on the testimony of other parties?  
16

17 A. Yes. To the extent that any party proposes a change in cost allocation or the  
18 elimination of subsidies within the unbundling analysis, these proposals should be  
19 rejected since they would directly violate the cost-shifting and rate cap restrictions  
20 inherent in the Competition Act. For example, in the testimony of Municipal  
21 Intervenors Group's witness James Crist, he proposes that the Commission eliminate

1       any existing subsidies paid by rate SL/E. This would clearly violate the cost-shifting  
2       restriction.

3

4   **Q.   Does that complete your rebuttal testimony?**

5

6   **A.   Yes.**

BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )

v. )

PECO ENERGY COMPANY )

DOCKET NO. R-00973953

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

EXTRA  
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SUPPLEMENTAL SURREBUTTAL  
TESTIMONY  
OF  
STEPHEN J. BARON

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ON BEHALF OF THE  
PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

OCTOBER 1997

DOCKETED  
OCT 22 1997

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
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v. )

PECO ENERGY COMPANY )

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SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

SUPPLEMENTAL SURREBUTTAL TESTIMONY OF STEPHEN J. BARON

1

2 Q. Please state your name and business address.

3

4 A. My name is Stephen J. Baron. My business address is J. Kennedy and Associates, Inc.  
5 ("Kennedy and Associates"), 35 Glenlake Parkway, Suite 475, Atlanta, Georgia 30328.

6

7 Q. Have you previously submitted testimony in this proceeding?

8

9 A. Yes.

10

11 Q. What is the purpose of your supplemental surrebuttal testimony?

12

1 A. I am responding to the supplemental testimony submitted by witnesses on behalf of the  
2 Pennsylvania Electric Competition Coalition and the Mid-Atlantic Power Supply  
3 Association ("MAPSA"). With respect to the testimony submitted by the Pennsylvania  
4 Electric Competition Coalition, I am specifically responding to the testimony submitted  
5 by witnesses Steven A. Mitnick and B. Jeanine Hull.

6  
7 *In my testimony, I will address the proposed settlement from the perspective of one of*  
8 *the customer groups who participated in the settlement negotiations and became a*  
9 *signatory. The primary focus of the witnesses on behalf of the Pennsylvania Electric*  
10 *Competition Coalition and MAPSA (hereinafter referred to as "the Opposition Parties")*  
11 *has been on the impact of the settlement on PECO. In particular, the testimony of*  
12 *Steven Mitnick is primarily focused on the stranded cost recovery benefits achieved by*  
13 *PECO as a result of the settlement. My testimony, in response to the Opposition Parties*  
14 *testimony, discusses the settlement from the perspective of the customers who actually*  
15 *will be paying for the electricity provided by PECO or the alternative suppliers*  
16 *represented by the Pennsylvania Electric Competition Coalition and MAPSA. The*  
17 *interests of these customers, and the value conferred on these customers, should be the*  
18 *primary consideration of the Commission in evaluating the reasonableness of the*  
19 *proposed settlement.*

20

1 Q. Do you believe that the proposed settlement is in the public interest?

2

3 A. Yes. Parties representing the vast majority of PECO's customers, including the Office  
4 of Consumer Advocate, the Office of Small Business Advocate and PAIEUG,  
5 representing large industrial customers, have unanimously endorsed the settlement. In  
6 addition, other parties, representing other consumer interests, have also agreed to the  
7 settlement. The fact that these customer groups, representing the vast majority of  
8 PECO's customers have agreed to the settlement is substantial evidence as to the  
9 justness and reasonableness of the settlement. To the best of my knowledge,  
10 negotiations took place on an arms-length basis among the various parties and between  
11 each party and PECO, and therefore represents a reasonable outcome with respect to the  
12 sharing of costs and benefits that would inure to each party, compared to the parties'  
13 litigation positions. Speaking for the members of PAIEUG, we believe that the  
14 settlement agreement confers substantial value on all customers, and, in particular, the  
15 PAIEUG membership. This is particularly significant in light of the fact that PAIEUG  
16 submitted substantial direct testimony in opposition to many aspects of PECO's filed  
17 restructuring case, including, but not limited to, PECO's market price assumptions and  
18 stranded cost quantifications.

19

20

1 Q. What issues did PAIEUG address in its direct testimony in this proceeding?

2

3 A. PAIEUG submitted the direct testimony of Randall Falkenberg on market prices and  
4 stranded generation costs and Lane Kollen on stranded regulatory assets. In addition,  
5 I testified on a number of policy issues related to the restructuring of PECO's rates in a  
6 competitive environment, including an alternative unbundling methodology. As a result  
7 of the significant analysis we undertook in the preparation of our direct testimony, we  
8 have developed a detailed understanding of PECO's stranded costs and other important  
9 aspects of this proceeding. This provided us with a strong foundation to critically  
10 evaluate the reasonableness of various settlement proposals provided to us by counsel  
11 during the negotiations.

12

13 Q. Based on your familiarity with the numerous issues being litigated in this  
14 proceeding concerning stranded cost, regulatory assets, rate unbundling and other  
15 implementation issues, do you believe the proposed settlement is reasonable?

16

17 A. Yes. Although the level of stranded cost that PECO may receive as a result of this  
18 settlement is greater than our litigation position, there are significant benefits that will  
19 inure to PECO's customers, including members of PAIEUG, which justify the approval  
20 of this settlement. In addition, the settlement confers benefits beyond those raised by

1 PAIEUG or other parties in their litigation positions that significantly assist PAIEUG  
2 members to respond and adjust to the many changes that will occur during the transition  
3 period. Among these "extra benefits" is a 10% rate reduction in the early years of the  
4 transition period, which begins four (4) months prior to the beginning of the retail access  
5 phase-in.

6  
7 Another aspect of the settlement which is of significant value to PAIEUG members is  
8 the acceleration of the phase-in period for participation in retail competition. Under the  
9 Competition Act, only 33% of a customer class' load is entitled to participate in retail  
10 competition by January 1, 1999. Under the settlement agreement, up to 66% of the HT  
11 class peak load will have an opportunity to participate in retail access by January 2,  
12 1999. By January 2, 2000, 100% of rate HT customer load can participate in direct  
13 access. This essentially accelerates the retail access phase-in by one full year compared  
14 to the legislation.

15  
16 Another aspect of the settlement proposal that exceeds any parties' litigation position is  
17 a rate reduction occurring before January 1, 1999. Although this appears to be  
18 dismissed by the Opposition Parties, this is a substantial benefit to PECO's customers.  
19 It represents real cost savings to these customers as a result of the implementation of  
20 retail competition.

1 Q. Are there any other specific features of the settlement proposal that provide  
2 particular benefits to PAIEUG members?

3  
4 A. Yes. The settlement agreement provides an assurance that PECO will continue to make  
5 available its current LILR, Rule 4.6 contract and EER contract tariff provisions through  
6 2008. From the perspective of PAIEUG members, this is a substantial benefit that is  
7 being provided in the settlement agreement. Although PAIEUG members clearly look  
8 forward to the opportunities that will be made available as a result of retail competition  
9 and the provision of service by alternative suppliers, it is also beneficial to customers  
10 to know that their current rate schedules will continue to be available through 2008.  
11 While LILR remains frozen to existing customers, EER and Rule 4.6 will be available  
12 to current and prospective customers.

13  
14 An additional feature that provides benefits to PAIEUG members, and all PECO  
15 customers, are the extensions of the T&D rate cap and the generation rate cap, beyond  
16 the period that would otherwise prevail under the Competition Act. The settlement also  
17 incorporates rates that reflect market prices that increase over time (the market  
18 generation component of the unbundled rate), following a pattern that is expected to  
19 occur in the marketplace, while incorporating a declining CTC factor each year. These  
20 two aspects of the proposed rate design, covering all customer rate schedules, provide

1 benefits of certainty and predictability in large components of customers' bills as they  
2 transition into retail competition.

3  
4 Finally, customers who self-generate or who were considering self-generation at the  
5 time the Competition Act passed can expand or pursue these efficient generation  
6 projects and share stranded cost responsibility with PECO.

7  
8 **Q. Did the testimony of the Opposition Parties discuss these benefits to customers,**  
9 **based on your understanding?**

10  
11 **A.** Not really. As I indicated, the focus of the Opposition Parties was primarily on the  
12 benefits of the settlement to PECO. Clearly, in any arms-length negotiation there are  
13 going to be benefits to both sides. In evaluating the reasonableness of the settlement  
14 agreement, however, it is important to recognize that both PECO and its customers  
15 received value as a result of the settlement and it is thus appropriate for the Commission  
16 to approve the agreement. Furthermore, the signatories to the settlement presented the  
17 most complete litigation positions on the issues now being challenged by the Opposition  
18 Parties -- stranded cost recovery level and market price. These signatories have  
19 concluded that the total package presented by the settlement sufficiently balances the

1 interests of all parties and does not unduly compromise their respective litigation  
2 positions.

3  
4 **Q. One of the main issues addressed by the Opposition Parties is their belief that the**  
5 **embedded "market generation capped rates" that will result from this settlement**  
6 **agreement are too low and therefore, alternative generation suppliers will be**  
7 **foreclosed from participating in the market. Do you have any comments on this**  
8 **portion of the Opposition Parties' testimony?**

9  
10 **A.** To the best of my knowledge, none of the Opposition Parties submitted detailed market  
11 price studies in their direct testimony in this proceeding.<sup>1</sup> Despite the fact that these  
12 parties presented no substantial evidence on market prices in their main direct testimony  
13 in this proceeding, they are now asserting in their supplemental testimony that the  
14 market price component of PECO's unbundled rate will be insufficient to permit  
15 alternative suppliers to offer competitive rates, thus hampering the development of a  
16 competitive market. Unfortunately, without the presentation of detailed market price  
17 analyses by these parties in this proceeding, it is not possible to evaluate whether or not  
18 their assertions regarding the generation component of the settlement rates are in fact  
19 anti-competitive. At this point, their testimony is simply an unsupported assertion. The

---

<sup>1</sup> Mr. Johnstone, on behalf of MAPSA, did provide a very simplified example of a market price estimate for 1999 in his testimony; however, this is not the type of analysis that would be necessary to support a stranded cost determination reflecting detailed market price calculations for 20 to 30 years into the future.

1 Commission should give strong weight to this fact in evaluating the reasonableness of  
2 their position in this case.

3

4 **Q. Does that complete your testimony?**

5

6 **A. Yes it does.**

7

8

9

10

11 K:\066\08115.39\PECOISS

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )

v. )

DOCKET NO. R-00973593 )

PECO ENERGY COMPANY )

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

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DIRECT TESTIMONY  
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OF  
RANDALL J. FALKENBERG

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ON BEHALF OF THE

PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

DOCKETED  
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J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

JUNE 1997



BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER ) DOCKET NO. R-00973593  
SECTION 2806 OF THE PUBLIC )  
UTILITY CODE )

DIRECT TESTIMONY OF RANDALL J. FALKENBERG

1 Q. Please state your name and business address.

2

3 A. Randall J. Falkenberg, Suite 475, 35 Glenlake Parkway, Atlanta, Georgia 30328.

4

5 Q. What is your occupation and by whom are you employed?

6

7 A. I am a utility rate and planning consultant holding the position of Vice President and  
8 Principal with the firm of J. Kennedy and Associates, Inc. ("Kennedy and Associates.")

9

10 Q. Please describe the consulting services provided by Kennedy and Associates.

11

12 A. Kennedy and Associates provides consulting services in the electric, gas, and telephone  
13 utility industries. The firm provides expertise in system planning, load forecasting,  
14 financial analysis, cost of service, revenue requirements, and rate design.

*J. Kennedy and Associates, Inc.*

1  
2  
3 **I. QUALIFICATIONS**

4  
5 **Q. Please describe your education and professional experience.**

6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
A. Falkenberg Exhibit \_\_\_\_ (RJF-1) describes my education and experience within the utility industry. I have more than nineteen years of experience in the utility industry and have worked for utilities, both as an employee and as a consultant, and as a consultant to major corporations, state and federal government agencies, and public service commissions. I have been directly involved in a number of cases related to the Bath County, Beaver Valley, Brandon Shores, Grand Gulf, Limerick, Millstone, Palo Verde, Perry, River Bend, Susquehanna, Trimble County, Vogtle, and Wilson power plants concerning the topics of plant cancellation, phase-in, CWIP in the rate base, prudence, power system reliability, and economics.

During my employment with Ebasco Services in the late 1970s I developed probabilistic production cost and reliability models used in studies for twenty utility companies and the Wisconsin Public Service Commission Staff. I personally directed a number of marginal and avoided cost studies performed for compliance with the Public Utility Regulatory Policies Act of 1978 ("PURPA"). At Ebasco, I also participated in a wide variety of consulting projects in the rate, planning, and forecasting areas.

1 In 1982 I accepted the position of Senior Consultant with Energy Management  
2 Associates ("EMA"). At EMA I trained and consulted with planners and financial  
3 analysts at several utilities in applications of the PROMOD III and PROSCREEN II  
4 planning models. In particular, I assisted planners in the application of these models to  
5 analyze revenue requirements and the financial impact of alternative expansion plans.  
6 I also assisted in EMA's educational seminars and trained utility personnel in revenue  
7 requirements analysis, production cost modeling, reliability analysis, and other  
8 techniques of generation planning.

9  
10 Since joining Kennedy and Associates in 1984, I have been responsible for the firm's  
11 work in the areas of generation planning, reliability analysis, and the rate treatment of  
12 new capacity additions. I have presented expert testimony on these and other matters  
13 in more than seventy-five cases before regulatory commissions and courts in Arkansas,  
14 Connecticut, Florida, Georgia, Kentucky, Louisiana, Maryland, Michigan, Minnesota,  
15 New Mexico, New York, North Carolina, Ohio, Pennsylvania, Texas, and West  
16 Virginia. Included in Exhibit \_\_\_\_ (RJF-1) is a list of my appearances.

17

18 **Q. Have you previously appeared before the Pennsylvania Public Utility Commission**  
19 **("PUC") or in proceedings involving utilities operating in both Pennsylvania and**  
20 **other jurisdictions?**

1 A. Yes. I have testified on about twenty previous occasions in cases involving the electric  
2 utilities operating in Pennsylvania and in other jurisdictions (Maryland, West Virginia  
3 and Ohio) in cases involving these companies' affiliate operations. In December 1995,  
4 I testified in the PUC's Electric Utility Restructuring Investigation (Docket No. I-  
5 940032) and most recently in PECO Energy Company's Application for Securitization  
6 (Docket No. R-00973877).

7

8 Q. **Your testimony concerns marginal production costs and competitive market prices**  
9 **in Pennsylvania and the surrounding area. Please describe your relevant**  
10 **experience.**

11

12 A. I have performed marginal analyses for nearly twenty years. As noted above, I authored  
13 production cost simulation models used by a large number of utilities for their initial  
14 PURPA filings in 1980. This model was used for many years by a number of Ebasco's  
15 clients.

16

17 Since 1982, I have been involved in a wide variety of consulting assignments related to  
18 power system modeling and analysis of the utilities in Pennsylvania and the surrounding  
19 states. From 1982 to 1984, I assisted a number of utilities in the region with  
20 implementation of the PROMOD III and PROSCREEN II planning models. I was

1 involved in this work with training, modeling studies and database development for  
2 Duquesne Light, Allegheny Power System ("APS"), Atlantic Electric and Niagara  
3 Mohawk. After joining Kennedy and Associates in 1984, I became involved in the  
4 West Penn Power and Monongahela Power proceedings concerning Bath County. I also  
5 appeared in the Susquehanna II rate cases and testified regarding the economics of that  
6 project. In 1985, I testified concerning the economics of plant cancellation in the  
7 Limerick II investigation. In 1986 and 1989, I testified in the Philadelphia Electric  
8 Company ("PECO") Limerick I and Limerick II rate proceedings. Also in 1989, I  
9 testified in the West Penn Milesburg, et al. proceedings. In those projects, I modeled  
10 the economics or system reliability of each utility. More recently, I have testified in  
11 cases involving APS operating units in Maryland and West Virginia addressing the  
12 economics of proposed Qualifying Facilities' ("QF") contracts. By virtue of this work,  
13 I have examined studies, performed modeling, and conducted analysis of nearly all of  
14 the major Pennsylvania utilities at some time since 1982.

15  
16 **Q. A major focus of PECO's testimony in this proceeding concerns the modeling of**  
17 **a combination of the utilities in the region into a coordinated hourly spot energy**  
18 **market. Do you have experience related to modeling of production costs and/or**  
19 **market prices resulting from a combination of utilities?**

20

1 A. Yes. In 1992, I was responsible for modeling of the production cost savings stemming  
2 from the Gulf States Utilities ("GSU")/Entergy merger. In that proceeding, I examined  
3 the fuel and production cost savings resulting from the joint dispatch of those two  
4 utilities. I testified concerning the results of my studies before the Louisiana Public  
5 Service Commission ("LPSC") and the FERC. My conclusion, that the savings  
6 estimated by the applicants were greatly overstated, was instrumental in the LPSC and  
7 FERC adoption of fuel cost "hold-harmless" provisions.

8

9 In addition, I have been involved in many projects over the past two years concerning  
10 the modeling of market prices in various regional power markets. Below I have listed  
11 my major activities:

12

- 13 1. Testimony regarding computer simulation of pool wide dispatch protocols,  
14 market price and market power in a hypothetical Pennsylvania power pool.  
15 (December 1995)  
16
- 17 2. Publication in Public Utilities Fortnightly entitled PoolCo and Market  
18 Dominance related to the New York Power Pool (December 1995) and  
19 authorship of a companion article regarding Direct Access in New York.  
20 (February 1996).  
21
- 22 3. Projection of market prices in PJM under both direct access and/or a power pool  
23 arrangement for (confidential) client due diligence analysis in evaluation of QF  
24 project. (February 1996)  
25

- 1           4.     Detailed Study of Impacts of Retail Access, Market Prices and Stranded Costs  
2           in a Ten State Southern Region for (confidential) state industrial intervention  
3           group. (March 1996)  
4
  
- 5           5.     Study of Electric Restructuring Issues for ERCOT: Market Prices, Market Power  
6           and Market Structure for the Office of Public Utility Counsel of Texas and  
7           presentation to Texas State Legislative aids. (November 1996)  
8
- 9           6.     Presentation of Direct Testimony and Exhibits related to market price forecasts  
10          and stranded costs estimates in the recent PECO Energy Company Securitization  
11          docket (Case No. R-00973877 or the Qualified Rate Order "QRO").  
12
  
- 13          7.     Participation as a panelist in the FERC Technical Conference related to  
14          Congestion Pricing in the PJM Restructuring Proceeding (Docket Nos OA97-  
15          261-000 and ER97-1082-000).  
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**II. INTRODUCTION AND SUMMARY**

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**Q. On whose behalf are you appearing?**

**A.** I am appearing on behalf of the Philadelphia Area Industrial Energy Users Group ("PAIEUG"). This group includes many of the largest customers on the PECO Energy Company ("PECO" or "the Company") system. As such, they have a direct interest in the amount of stranded costs authorized for recovery from customers in this proceeding.

**Q. What is the purpose of this testimony?**

**A.** I will address issues related to the estimates of the market price for generation, and the resulting market value for PECO's generation resources. I will address the market price studies performed for PECO by ICF-Kaiser ("ICF"), EDS-Utilities Division ("EDS"), and Putnam, Hayes & Bartlett ("PHB"). This will concern the testimonies of Mr. Bustard, Dr. Hieronymus, and Dr. Venkateshwara. I will refer to these witnesses collectively as "the experts."

**Q. Please summarize the conclusions and recommendations of your testimony.**

1 A. My conclusions and recommendations are as follows:

2

3 1. The PUC should use the same methods and market price forecasts to  
4 compute stranded costs for PECO, PP&L and GPU. PAIEUG agrees with  
5 PECO's basic methodology for computing stranded costs and recommends  
6 its application for all three Companies with certain important modifications  
7 to input data.

8 2. PAIEUG raised numerous issues in the QRO proceeding challenging the  
9 market energy and capacity prices projected by PECO. The Company has  
10 corrected for some of these criticisms in this case, particularly with respect  
11 to market energy prices in the PHB study. However, PECO now offsets the  
12 resulting increases in market energy prices with decreases in capacity prices  
13 and, the use of new, and even more optimistic, assumptions regarding the  
14 cost and performance of new generators. In the end, PECO seriously  
15 understates market prices for both capacity and energy.  
16

17 3. Market price forecasts are dependent on heat rate data for generating units  
18 to produce market energy price forecasts. The PHB and EDS models do  
19 not rely on actual historical or tested heat rate data for individual  
20 generators. Rather, they estimate unit data using highly questionable and  
21 subjective methods. In the end, the PHB and EDS models systematically  
22 understate market energy prices because they use erroneous heat rates. All  
23 three studies rely on biased, erroneous, unrealistic or undocumented heat  
24 rate data.  
25

26 4. Of the three studies filed by PECO, the PHB study is the least reliable  
27 indicator of market prices and stranded costs. The PHB study relies on the  
28 GE MAPS model which is unreliable for purposes of computing market  
29 energy prices.  
30

31 5. All three of the studies filed by PECO understate market prices due to a  
32 variety of modeling infirmities and biased input assumptions. All three  
33 studies understate market prices by assuming that dual fuel units run only  
34 on natural gas and due to a number of less obvious and frequently  
35 inconsistent assumptions related to capacity prices.

1           6.     **I present an independent modeling of market prices that corrects for the**  
2                   **biases and errors in PECO's studies. Based on my assumptions and use of**  
3                   **the Energy Information Administration 1997 fuel price forecast, I compute**  
4                   **total generation related stranded costs for PECO of \$1.88 billion. Use of**  
5                   **these assumptions with the ICF fuel forecast results in a stranded cost of**  
6                   **\$1.3 billion. Using PHB's assumption and correcting only the most obvious**  
7                   **errors in the PHB study, I compute a stranded cost of \$2.5 billion under the**  
8                   **DRI fuel forecast.**  
9

10  
11       Q.     **Why should the Commission utilize a consistent stranded costs calculation**  
12                   **methodology and market price assumptions in the PECO, PP&L and GPU**  
13                   **restructuring cases?**

14  
15       A.     PAIEUG believes that the PUC should utilize the same market prices and methodology  
16                   to compute stranded costs in all three cases. All three utilities are in the PJM pool and  
17                   absent locational differences, would face virtually the same market prices. The outcome  
18                   of the PJM restructuring proceeding at the FERC will determine whether any significant  
19                   locational price differences will even exist. However, both PP&L and PECO have  
20                   produced substantial evidence that locational differences in market prices will not be  
21                   substantial in PJM.<sup>1</sup> As a result, it would be unreasonable to assume these companies  
22                   would face substantially different market prices.

23

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<sup>1</sup> See for example, the Testimony of PECO witnesses John Bustard (PECO Statement No. 4, pages 17-18), Dr. William Hieronymus (PECO statement No. 6, page 9 and Exhibit WHH-4, page 3) and PP&L witness Dr. Scott Jones (PP&L Docket No. R-00973954, Statement 7, pages 16-18).

1 PAIEUG further believes that the Commission should adopt the basic PECO  
2 methodology for computing market value as opposed to the PP&L approach. PECO's  
3 method is more of a market oriented approach and computes the loss to shareholders  
4 based on the shortfall between the after tax market value of their assets under  
5 competition compared to book value. The PP&L method attempts to compute the  
6 shareholder loss on the basis of the loss in pre-tax revenues under competition and  
7 regulation.

8  
9 **Q. Why do you prefer the PECO method of computing the shortfall in plant value  
10 rather than PP&L's approach which computes the loss of future revenues?**

11  
12 **A.** The PECO method is intended to compensate shareholders for the reduction in value of  
13 their property. The PP&L method, on the other hand, seeks to establish and protect a  
14 perceived right of shareholders to future revenue streams associated with a static form  
15 of regulation. Regulation has never preserved shareholder rights to future revenue.  
16 Regulation has only protected shareholders by providing an opportunity to earn a just  
17 and reasonable return on either the fair value or depreciated book value rate base. For  
18 this reason the PECO method is more appropriate for the purposes of this proceeding.

1                   **III. OVERVIEW AND SUMMARY OF THE QRO PROCEEDING**

2

3   **Q.    What is the purpose of this section of your testimony?**

4

5   **A.    The PUC has, at least preliminarily, considered some of the issues in the case by virtue**  
6           **of PECO's recent QRO (or Securitization) proceeding. In this section of my testimony,**  
7           **I will briefly discuss a number of the issues in that case and contrast this restructuring**  
8           **case with the QRO case.**

9

10           The QRO was the PUC's first substantial case dealing with one of the most crucial  
11           restructuring implementation issues: stranded asset securitization. PECO's decision to  
12           seek securitization prior to the restructuring case, combined with the compressed  
13           statutory procedural schedule, did not afford the usual amount of discovery and analysis  
14           by the parties. A securitization decision by the Commission is irreversible and the hasty  
15           adoption of understated market price forecasts could have forced ratepayers to  
16           overcompensate for PECO's stranded costs and, thereby, subsidize PECO's competitive  
17           future. For these reasons, PAIEUG recommended that the PUC not make any binding  
18           determination regarding market prices in the QRO case and, instead, employ a cautious  
19           and pragmatic evaluation of the justness and reasonableness of PECO's securitization  
20           request.

1 Q. Explain how this case differs.

2

3 A. In this case, the procedural schedule provides a better opportunity to examine the issues.

4 In addition, this case examines the entire range of restructuring questions. While there  
5 will always be uncertainty regarding future projections, the time has come for the parties  
6 to make their best estimate of market prices and stranded costs applicable to all of  
7 PECO's assets, not just the portion that it sought to securitize in the QRO case. The  
8 time is now ripe for consideration of market price forecasts.

9

10 Q. Please summarize the main points you made in the securitization proceeding.

11

12 A. Based on my analysis of the evidence in that case I reached several key conclusions:

13

14 1. The PHB model added too much combined cycle generation to the PJM area  
15 given the input cost assumptions. This error caused an understatement of market  
16 energy prices.

17

18 2. The EDS model contained an error which resulted in understated capacity costs.

19

20 3. The ICF model used overly optimistic, and even biased, assumptions related to  
21 the cost and performance of new combined cycle generators as compared to  
22 other projections (including those of PHB and EDS), other independent sources  
23 and actual plants.

24

25 4. The discount rate used by PECO was based on the cost of capital from its last rate  
26 case and was too high relative to PECO's current cost of funds.

- 1           5.     PECO's nuclear capacity factors for Peach Bottom and Limerick were far below  
2           recent experience.  
3  
4           6.     Salem should be excluded from the calculation of stranded costs due to open  
5           questions related to its future operation.  
6  
7           7.     I raised a number of other issues related to allocation of deferred income taxes,  
8           heat rate inputs in the models, and other factors.  
9  
10  
11    **Q.     Have PECO's witnesses responded to your prior criticisms in the current filing?**  
12  
13  
14    **A.     Yes, they have, in part. PECO's witnesses did acknowledge in the prior case that**  
15           problems existed in the PHB and EDS computer runs related to my first two points.  
16           PECO attempted to partially correct these problems in the rebuttal phase of the earlier  
17           case, but could not do so completely. I am now satisfied that PECO has, at least  
18           mathematically, corrected these errors with its filing in this case.<sup>2</sup> PECO also adopted  
19           an allocation of deferred income taxes for each market value study, rather than using an  
20           average figure for all three studies. In addition, PECO has used a lower discount rate  
21           based on a more recent cost of capital and PHB at least, increased its nuclear plant  
22           capacity factors. Overall these corrections have been significant. For example, in its  
23           initial QRO filing, PHB estimated a market value of PECO's generators of \$2.038  
24           billion. PHB's current estimate is \$2.862 billion, an increase of \$824 million, or more

---

<sup>2</sup> This does not imply I now agree with the PHB and EDS studies. It simply means that the previously identified errors have been eliminated. There are still wide areas of disagreement regarding the assumptions related to these corrections.

1           than 40%. The EDS study filed in the prior proceeding estimated a market value of  
2           \$2.647 billion compared to its current estimate of \$3.650 billion, an increase of more  
3           than \$1 billion or 38%. Likewise, the ICF study increased market value from \$3.019  
4           billion in the prior case to \$3.488 billion currently, an increase of nearly \$470 million  
5           or 15.5%.

6

7   **Q.   Does this mean you are satisfied with the results of PECO's new market price**  
8   **studies?**

9

10  **A.   I appreciate PECO's willingness to accept valid criticisms and the fact that it has**  
11  **eliminated some of the issues and controversy from this proceeding. However, PECO's**  
12  **experts have not yet corrected all of the deficiencies in their respective studies. In some**  
13  **crucial areas they have apparently compensated for increases in market values stemming**  
14  **from the above corrections by changing other assumptions which were unrelated to my**  
15  **original criticisms. These changed input assumptions mask the true extent to which the**  
16  **previously identified errors understated PECO's forecasts of market prices.**

17

18  **Q.   Could you provide an example of this?**

19

1 A. Yes. The most obvious example relates to PECO's application of the three market  
2 studies. In the QRO proceeding PECO computed an average market value based on the  
3 three studies, yielding a result of \$2.568 billion. In the current case it has simply  
4 adopted the lowest of the three studies, PHB's \$2.862 billion estimate. While this is a  
5 rather obvious (and perhaps telling) difference, many significant, but far less obvious  
6 changes were made to input assumptions that further reduced PECO's estimates of  
7 market value. For example, Dr. Hieronymus *increased* the market energy prices in his  
8 MAPS simulation but substantially *decreased* his projected capacity prices. By  
9 substantially reducing the estimated cost of a combustion turbine, Dr. Hieronymus  
10 decreased market capacity prices by about \$500 million relative to his earlier studies,  
11 while increasing the energy margins by roughly \$1.3 billion. EDS made similar  
12 adjustments to its capacity cost estimates which had the further effect of offsetting the  
13 major error it corrected.

14  
15 Q. Do you agree with the implications of PECO's selection of the lowest of its three  
16 forecasts for market value?

17  
18 A. No. PECO has presented three independent forecasts of market prices. By selecting the  
19 lowest of the three it is implicitly suggesting that customers should bear the risk of  
20 forecast errors or uncertainty. Indeed, I will show in my testimony that PECO is

1           assuming ratepayers should provide allowances for other risks, such as those related to  
2           possible technological progress that might benefit possible competitors. In effect,  
3           PECO is asking to not only be compensated for the possible losses resulting from a  
4           transition to competition but also, that the ratepayers assume some of the risks  
5           shareholders would ordinarily be expected to bear in a competitive environment.

6

7   **Q. Did PECO address all of the issues you raised in the prior case?**

8

9   **A.** No. I raised a number of issues related to the calculation of real fixed charge rates, heat  
10       rates, etc., that PECO simply did not address in either the prior or current filing.

11

12   **Q. With that as a background please explain how you will proceed in the remainder**  
13       **of your testimony.**

14

15   **A.** Rather than addressing each of PECO's three studies in separately I organize my  
16       discussion in three general topics: Market Energy Prices, Market Capacity Prices and  
17       problems with the PHB, EDS and ICF computer models. Finally, I will present my own  
18       independent modeling studies and my corrections to PECO's studies.

19

1                                   **IV. CRITIQUE OF PECO MARKET ENERGY PRICES**

2

3   **Q.    Before we start, please describe the steps you have taken to investigate the**  
4   **modeling of market prices performed by PECO's experts in this case.**

5

6   **A.    I prepared discovery and reviewed the discovery of the parties to this case. Where I**  
7   **required clarification on data responses, I called PECO for explanations. I personally**  
8   **visited the offices of EDS, ICF and PHB, and reviewed their data inputs and discussed**  
9   **their modeling methods with Mr. Bustard and representatives of these firms. Also, by**  
10   **virtue of my participation in the PJM Restructuring proceeding at the Federal Energy**  
11   **Regulatory Commission ("FERC") I have been given the opportunity to discuss a range**  
12   **of topics related to PJM market prices with PECO staff members. In all of these**  
13   **discussions and discovery review sessions, PECO's representatives were quite candid**  
14   **and helpful.**

15

16   **Q.    Please explain why you are discussing market energy prices and market capacity**  
17   **prices separately. Are the two independent?**

18

19   **A.    No. Under competition suppliers will enter a market when the market prices are**  
20   **sufficient to recover both the capacity and energy cost of a new generator. Under**

1 perfect competition, market prices will equal the short run marginal cost of the least  
2 efficient resource required to meet the load plus any additional shortage (or rationing)  
3 costs that would be required to bring demands down to the level of available capacity.  
4 At present, none of the models presented by PECO actually compute shortage costs and  
5 the pool short run marginal energy costs in an integrated fashion. The implicit  
6 assumption made by the experts is that shortage costs will be sufficient over time to  
7 allow for recovery of the cost of new peaking capacity. As a result, the problem has  
8 largely been separated into an analysis of market energy prices and capacity prices. The  
9 EDS model recognizes the linkage between capacity and energy prices because it allows  
10 for the computation of market capacity prices that reflect the fuel cost savings a  
11 combined cycle unit may provide relative to a peaking plant. It can produce market  
12 capacity prices lower than that of a pure peaking plant. PHB and ICF also acknowledge  
13 that such a situation can occur. However, as a practical matter, neither found sufficient  
14 excess fuel savings for combined cycle units to reduce the cost of pure capacity below  
15 that of a new CT.

16

17 **A. PJM Is The Relevant Regional Energy Market**

18

19 **Q. Explain the steps involved in estimation of market energy prices.**

20

1 A. The first step is to determine the relevant regional energy market. In the case of the  
2 PHB and ICF studies it was decided that PJM, NYPP<sup>3</sup> and NEPOOL<sup>4</sup> were the relevant  
3 markets with some power imports allowed from ECAR<sup>5</sup>, Hydro Quebec and Ontario  
4 Hydro. EDS modeled PJM, ECAR and SERC<sup>6</sup>, but not NYPP or NEPOOL. Finally,  
5 Mr. Bustard prepared a market energy price forecast for 1999, which examined PJM and  
6 did not model specific loads or generators external to PJM. In the current PP&L  
7 restructuring case (Docket No. R-00973594), Dr. Scott Jones (PP&L's market price  
8 expert) also focussed on PJM alone.

9  
10 Q. Do you agree with the market selections made by the PECO experts?

11  
12 A. No. First, even PECO's own experts did not select the same regions for detailed  
13 modeling. In the case of EDS, for example, transactions with NYPP are probably far  
14 more important than possible transactions with Florida Power & Light (a SERC utility),  
15 or Consumers Power (an ECAR member). Even if one believed that such distant  
16 utilities might sell energy into the PJM market, it is worth noting that the progression

---

<sup>3</sup> New York Power Pool

<sup>4</sup> New England Power Pool

<sup>5</sup> East Central Area Reliability Coordination Agreement

<sup>6</sup> Southeastern Electric Reliability Council

1 to competition has moved at a slower pace in SERC and ECAR than in PJM. Customers  
2 from utilities in those areas may not participate in competitive markets for some time,  
3 even assuming transmission costs did not render such transactions uneconomic. In the  
4 case of the ICF and PHB modeling, ECAR, particularly the area directly west of PJM  
5 (APS, Ohio Edison, and AEP) are more likely to be important suppliers in the PJM area  
6 than utilities in NEPOOL. In addition, transmission constraints exist between PJM and  
7 the other regions which limit the flows of power, and transmission charges between  
8 regions will tend to diminish the economic attractiveness of sources outside of PJM to  
9 retail consumers. Finally, the PROMOD IV study performed by Mr. Bustard reveals no  
10 significant reason to suspect it is necessary to perform a highly detailed simulation of  
11 loads and resources outside of PJM.

12  
13 Q. Can you provide any reasons not to expand the detailed simulation of loads and  
14 resources beyond PJM?

15  
16 A. Yes. I will demonstrate shortly that the EDS and PHB (GE MAPS) simulations really  
17 lack the prerequisite data to realistically model even PJM. Broadening the boundaries  
18 of the problem to include distant utilities requires even more data. I seriously doubt that  
19 adding more questionable data to an analysis can ever improve the validity of the results.

20

1 Q. **What market area do you believe to be relevant?**

2

3 A. I believe that the PJM area should be studied in detail with a specific modeling of loads  
4 and resources for each supplier. I believe it would also be reasonable to include  
5 forecasts of imports and exports of energy from other regions. However, I seriously  
6 doubt that anything of value is created by expanding the boundaries of the detailed  
7 analysis beyond PJM.

8

9 **B. Critical Data Requirements Include Fuel Prices, Generator and Load Data**

10

11 Q. **What is the next step in the estimation of market energy prices?**

12

13 A. The next step is to perform a production simulation of market energy prices. To do so,  
14 one must simulate the operation of a competitive bid-based (rather than regulated  
15 incremental cost-based) regional energy market. In short the model used must simulate  
16 a competitive market, not the heretofore regulated power pools.

17

18 Q. **What kind of data is significant in this type of analysis?**

19

1 A. Obviously, fuel prices are quite important, as is information about the regional mix of  
2 generation resources such as generator capacities, heat rates, availability statistics, and  
3 maintenance requirements. In addition, the demand side (customer energy demands,  
4 average energy and usage patterns) as well possible imports or exports of power from  
5 outside the region are important. Finally, assumptions related to capacity additions in  
6 the competitive market are also needed.

7

8 **C. The PHB & EDS Studies Fail to Simulate Market-Based Bidding**

9

10 Q. **Do all of the PECO studies model a competitive bid-based market?**

11

12 A. No. In fact, both the PHB and EDS studies (as well as Mr. Bustard's PROMOD study)  
13 represent a regulated incremental cost-based energy market and not a competitive bid-  
14 based market.

15

16 Q. **This sounds important. Could you explain the difference?**

17

18 A. Yes. Up until now utilities who have joined into centrally dispatched pools have  
19 developed procedures to share energy on the basis of a specific definition of  
20 *incremental* production costs. Within a tight pool such as PJM, market-based bidding

1 was not allowed. Rather, units were dispatched based on split savings between unit  
2 incremental production costs. In a competitive market, utilities will be free to bid output  
3 to the pool at a price that may or may not equal incremental production costs, as  
4 currently defined by PJM pool rules. The transition to full retail competition will lead  
5 to a profound difference in the methods that utilities use to assess the attractiveness of  
6 making sales to the spot energy market, and this will lead to a fundamentally different  
7 bidding behavior by suppliers.

8  
9 **Q. Please explain.**

10  
11 **A.** Electricity is produced when a turbine-generator spins at a high enough rate to produce  
12 an electrical current. Spinning the massive turbine-generator requires a substantial  
13 amount of energy, even if no electricity is produced. The cost of this energy is called the  
14 no-load cost. Before the generator can produce any output, at least this amount of  
15 energy (and therefore cost) must be expended.

16  
17 Under regulation PJM utilities dispatch generators on the basis of a pool wide cost  
18 minimization protocol. Units are committed and dispatched to serve load based on  
19 meeting reliability requirements, and minimizing total cost. Once a unit is already  
20 running for purposes of providing energy to the "obligation to serve" load, additional

1 sales would be priced on the basis of recovering the *incremental* costs of increasing or  
2 decreasing a unit's output. In the example above, once a given unit is already up and  
3 running, incremental sales would be made if the value (to the buyer) of such energy  
4 exceeds the incremental cost (to the producer) of increasing the output of the marginal  
5 generator on the system. The obligation to serve customers would bear the no load costs  
6 of the unit because it was already running to serve their needs. This is the economic  
7 dispatch paradigm which has been practiced in the industry for many decades.

8

9 **Q. How does this differ from the bidding behavior you expect in a competitive**  
10 **market?**

11

12 **A.** Under competition the incremental cost-based system described above will be replaced  
13 by a bid-based system. The objective will be the maximization of producers' profits,  
14 not the minimization of pool energy costs. If it weren't for no-load costs, (assuming no  
15 market power) the two objectives would merge. However, no-load costs will force  
16 suppliers to change their bidding behavior from the current regulated incremental cost-  
17 based strategies. Under competition, there will be no "captive" customers to bear the  
18 no-load costs. Instead, the utility will find it must recover such costs within the  
19 framework of the bidding process. As such, they will increase bids above the current  
20 PJM definition of incremental cost by an amount sufficient to recover no load costs.

1        Thus, bidding will reflect the *average* heat rate of cycling generators, not the lower  
2        *incremental* costs of increasing the output of a generator that is already on line to serve  
3        captive loads.

4

5    Q.    A basic tenant of economic theory holds that in a competitive market, suppliers  
6        will set bids based on incremental cost. Are you suggesting this is wrong?

7

8    A.    Of course not. I am only suggesting that suppliers will change their definition of  
9        incremental costs to include all variable costs. You must realize that both the no-load  
10       costs and the conventionally defined incremental costs represent variable costs. Under  
11       the current regulated system recovery of no-load costs is assured. Thus, consideration  
12       of such costs is not a significant element of the existing bidding methodology.  
13       However, in a competitive market recovery of such costs will not automatically follow.  
14       Thus, the bid procedure will have to broaden the current definition of incremental costs  
15       to include all types of variable costs.

16

17   Q.    Could you provide a non-utility example which clarifies this point?

18

19   A.    Let's try an airline analogy. Assume you own a commercial airline and are considering  
20       starting service from Harrisburg to Washington, D.C. The cost of flying an empty jet

1 on this route is substantial. This cost is clearly a variable cost and it would be incurred  
2 *before* any passengers are carried. The *incremental* cost of flying an additional 180  
3 pound passenger is virtually unnoticeable compared to the cost of flying a 100-ton jet  
4 plane. Would you last long in the airline business if market prices were sufficient only  
5 to cover the incremental cost of carrying one additional passenger, while ignoring the  
6 cost of flying the empty plane and crew on your route? I doubt it. Instead, the  
7 reasonable business person would only fly such a route if the prices charged were  
8 sufficient to cover the average variable cost of the entire trip (the variable cost of flying  
9 the empty plane, crew, *and* the extra passenger.)

10  
11 The current wholesale market functions quite differently from the above example. An  
12 appropriate analogy to the airline industry would be to consider the price a regulated  
13 package carrier monopoly might charge to add passenger service to existing routes. The  
14 regulator would like to encourage such activity, but is concerned about cross-  
15 subsidization between the two types of services. In this case, the plane is already flying  
16 for other reasons, and the package carrier conceivably could offer very low cost service.  
17 The regulator would probably insist that the freight carrier charge at least the cost for  
18 the extra fuel required to carry the added passengers. Assuming that conventional air  
19 service did not exist between Harrisburg and Washington, D.C., it is conceivable the  
20 regulator would also like to see the cost for the added passenger service to be as low as

1 possible to promote overall economic efficiency. In the end, pricing the passenger  
2 service at the incremental cost of adding one passenger would make perfect sense. This  
3 is the appropriate analogy for the current regulated wholesale energy market. Note,  
4 however, that no airline could survive in a competitive market by offering such low  
5 prices.

6

7 **Q. Returning to electricity, please provide an example of this problem based on**  
8 **PECO's own units.**

9

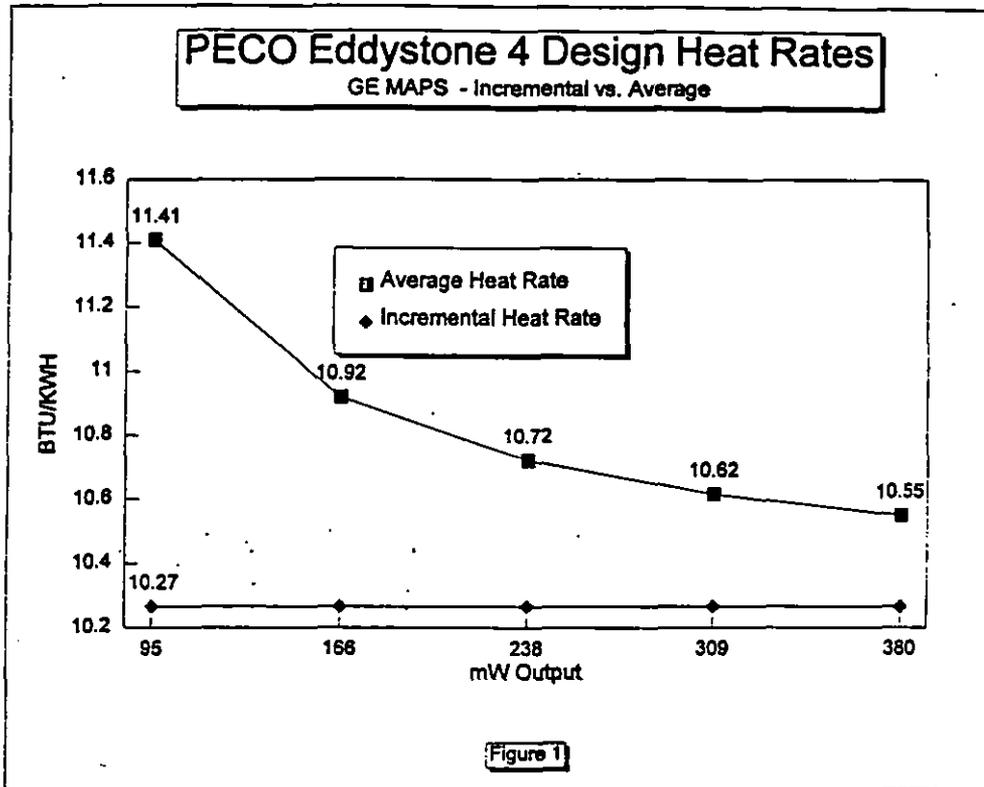
10 **A. Certainly.** Figure 1 shows the average and incremental heat rates for PECO's Eddystone  
11 4 unit as taken from the GE MAPS model used by Dr. Hieronymus. This figure shows  
12 that for Eddystone 4, the average heat rate as represented by the GE model is 11,410<sup>7</sup>  
13 btu/kWh at minimum load and 10,550 btu/kWh at full load. By contrast the assumed  
14 incremental heat rate is 10,270 btu/kWh. Under the current incremental cost-based  
15 system, PECO would be willing to make incremental sales out of Eddystone 4 so long  
16 as it is already running and it recovers fuel costs in excess of 10,270 btu/kWh. The  
17 additional costs of operating the unit (represented by the average heat rate curve) would  
18 be recovered from native load customers.

19

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<sup>7</sup> For clarity Figure 1 shows the heat rate divided by 1,000.

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In a competitive market, PECO's objectives are now significantly different. PECO now seeks to maximize profits for shareholders rather than minimize prices to consumers. If Eddystone 4 is dispatched on the basis of a market clearing price sufficient only to

1 recover the 10,270 btu/kWh, PECO will lose money! The reason is that PECO would  
2 have underbid its actual variable production cost. It would be far wiser for PECO to  
3 simply not run Eddystone when market prices are that low and, instead run the unit *only*  
4 when market prices are sufficient to recover all of the variable costs of running the unit.  
5 They would accomplish this by basing its bids for Eddystone 4 on the average rather  
6 than the incremental heat rate.

7

8 Depending on the actual loading of the unit, PECO's variable "cost" of production  
9 ranges between 11,410 btu/kWh to 10,550 btu/kWh. The minimum PECO could ever  
10 afford to run Eddystone 4 would be at 10,550 btu/kWh, the full load average heat rate.  
11 Even this bid will be too low, if the unit is not dispatched at full load. Note that this  
12 reasoning even applies if Eddystone 4 is already running. If market prices in the next  
13 hour are expected to drop below the level sufficient to recover at least the cost of fuel  
14 at 10,550 btu/kWh, PECO would be wiser to shut down the unit for the rest of the day.

15

16 **Q. Does this analysis you have just presented assume that PECO has market power?**

17

18 **A.** No. It only assumes that PECO is *rational* and offers bids designed to maximize profits.  
19 PECO would not be exercising market power by *not* running its generators at a loss.  
20 Rather, it would be exercising sound business judgment.

1

2 **Q. How representative is Figure 1 above compared to PECO's other generators as**  
3 **modeled in the GE MAPS program used by Dr. Hieronymus?**

4

5 **A. MAPS, as implemented by Dr. Hieronymus, represents every single unit as having a**  
6 **linear input output curve<sup>8</sup>, with a single incremental heat rate at all loading segments.**  
7 **Every unit modeled will have a curve with a shape similar to the one shown above. In**  
8 **no case will the average heat rate at any loading fall below the incremental heat rate**  
9 **used in MAPS to simulate the bid-based dispatch. Given the simple heat rates**  
10 **represented in MAPS, it is impossible for a unit to operate at a profit when it is "on the**  
11 **margin." Dr. Hieronymus has systematically assumed that generators will bid at a price**  
12 **below their actual variable production cost and operate many hours during the year at**  
13 **prices below their average cost of fuel. The net result is to substantially drive down the**  
14 **market price of energy!**

15

16 **Q. Do other experts agree that bid prices in a competitive market will reflect average**  
17 **rather than incremental heat rates?**

18

---

<sup>8</sup> A linear input-output curve means that the output of a unit in mW's can be represented with a linear equation whose intercept is the no-load heat input and whose slope is the incremental heat rate.

1 A. Yes. In the PP&L Restructuring Case (PP&L Docket No. R-00973954), Dr. Scott Jones  
2 discussed this issue in response to an OCA data request (OCA Set III, Q45 part b). He  
3 stated that if the last unit is dispatched at a load level where its incremental heat rate is  
4 lower than its average heat rate, the incremental dispatch price will be lower than the  
5 total variable cost of that unit. He concluded that in a competitive market in which  
6 generators can bid their dispatch price, they will account for this factor in their bid for  
7 production of blocks of energy.

8  
9  
10 Q. Do any of PECO's experts also assume that bid prices will reflect average rather  
11 than incremental heat rates?

12  
13 A. Yes. Dr. Venkateshwara's IPM model utilizes the EIA Form 860 heat rates which  
14 represent the most recent tested full load average heat rate for each unit. Dr.  
15 Venkateshwara has further stated in response to PAIEUG's data requests that in some  
16 case these average heat rates have been adjusted to represent expected operating  
17 conditions. Clearly, Dr. Venkateshwara and ICF recognize that it is proper to reflect the  
18 average heat rate of a unit in modeling a bid based competitive market:

19 "It should be noted that . . . [IPM] dispatches units based on a single heat  
20 rate value. The projected value represents the *average* efficiency of the unit  
21 during operation, which for some units will be well approximated by the  
22 full load heat rate." (Emphasis added, Dr. B.S. Venkateshwara response to  
23 PAIEUG Data Request Set I, Q1.)

1 Q. Aside from the fact that Dr. Venkateshwara's use of average heat rates supports  
2 your position, is there any other significance related to this fact?

3

4 A. Absolutely. If ICF used the same fuel price assumptions as PHB and EDS (the DRI  
5 forecast) and held all other assumptions constant, the ICF model would produce higher  
6 market energy prices than do the PHB and EDS models. This would occur because  
7 DRI forecasts higher fuel prices than ICF.

8

9 Q. Returning to the PHB and EDS studies, are there any telling signs that point to a  
10 problem related to the use of incremental heat rates?

11

12 A. Yes. Dr. Hieronymus alludes to problems with "negative cycle days" where mid-cycle  
13 units that are priced on the basis of incremental heat rates may not run enough to recover  
14 starts up and no-load costs. The GE MAPS model is really a conventional production  
15 costing model designed under the premise of cost minimization in the current regulated  
16 wholesale power pooling arrangement. In models like MAPS, a unit may be called on  
17 to run a few hours, or at low loadings. As a result, it may have a high average heat rate.  
18 Under Dr. Hieronymus' assumptions, however, all sales are bid at the lower incremental  
19 cost. In these cases, the units in question operate at loss during hours when the system  
20 average heat rate falls above the unit's bid heat rate but below its average heat rate.

1 During a given day, when such losses outweigh profits in higher demand hours, Dr.  
2 Hieronymus calls it a "negative cycle day." Note that this concept has nothing to do  
3 with recovering fixed investment costs, or even fixed O&M expenses. In Dr.  
4 Hieronymus' implementation of MAPS, units run at times but fail to recover even  
5 variable fuel costs.

6

7 **Q. How does Dr. Hieronymus account for the problems related to negative cycle days?**

8

9 **A.** Dr. Hieronymus has hypothesized an "uplift" payment to compensate for these losses.  
10 However, his uplift payment only partially (and incorrectly) addresses this problem.  
11 While he implies that this is a minor problem, he has missed the great majority of the  
12 effect. Uplift payments to cure this "minor" problem produce significant additions to  
13 the market prices for the plants to which it is applied. For example, the uplift  
14 adjustment increases the market energy revenues of Eddystone 3 and 4 by 20% or more  
15 over the entire simulation period. Combustion Turbine ("CT") uplift payments are even  
16 more substantial, comprising more than 80% of total CT energy revenues.

17

18 **Q. Provide an example from Dr. Hieronymus' exhibits that demonstrates the impact**  
19 **of the uplift payments.**

20

1 A. I will return to Eddystone 3 and 4. In Dr. Hieronymus' 2004 simulation these units  
2 produce 1673 gWh and operate with a 25% capacity factor. The average cost of fuel  
3 for Eddystone is \$36.6 \$/mWh, while the market energy price (as paid during the hours  
4 that Eddystone is dispatched) is only \$29.8. Under the PHB simulation PECO would  
5 be expected to expend \$61 million in fuel costs and in order to recover \$50 million in  
6 energy revenues in 2004. Under these circumstances, PECO would be better off if the  
7 unit simply did not run at all. In order to compensate for this shortfall Dr. Hieronymus  
8 assumes an uplift payment for Eddystone of approximately \$11 million, the difference  
9 between the fuel cost and the market energy revenue.

10

11 Q. Does Dr. Hieronymus obtain similar results in his modeling of PECO's combustion  
12 turbines?

13

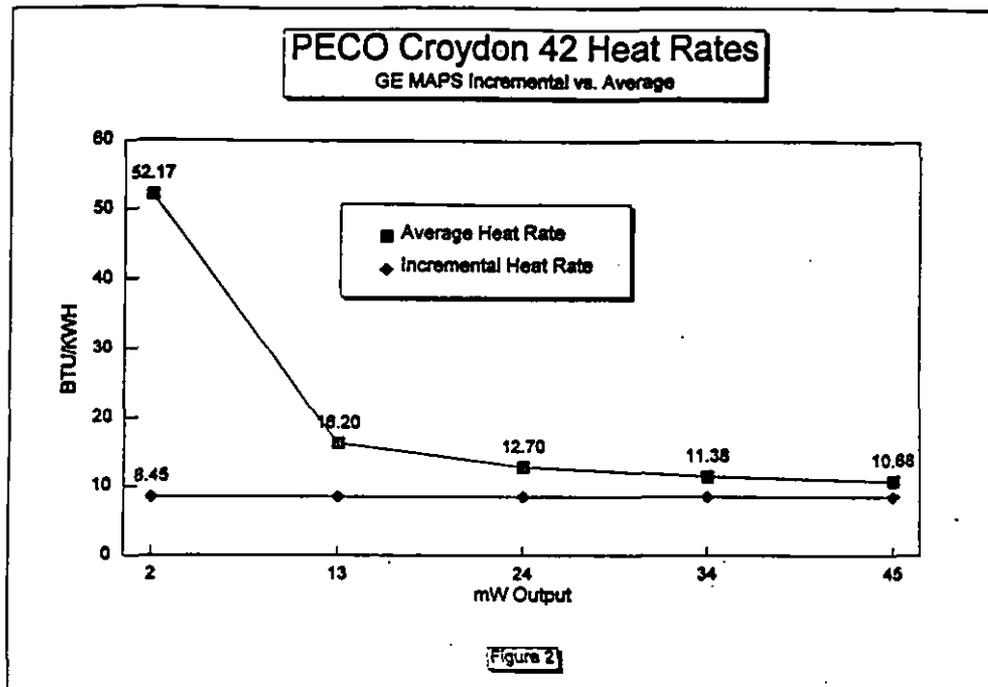
14 A. Yes. Exhibit No.\_\_(WHH-4), page 6 shows that over the period 1999 to 2014,  
15 PECO's CT's are paid \$54 million in total energy revenue, of which \$44 million is  
16 uplift. Under Dr. Hieronymus' modeling of CT's, marginal costs are severely depressed  
17 during periods when CT's run. This happens because Dr. Hieronymus assumes that the  
18 minimum loading for a CT is 5% of full load. Under such circumstances CT bid prices  
19 are based on the (artificially understated) incremental heat rates while the average heat  
20 rates of these units at minimum loading are more than six times higher than the bid

1 price. Review of Exhibit No.\_\_(WHH-4), page 12 clearly reveals the problem. For  
2 example, in the year 2009 Dr. Hieronymus shows market energy prices for CT's of  
3 \$36.7/mWh, compared to an average fuel cost for the same units of \$437.7/mWh.  
4 Under this modeling it would seem impossible for a CT to ever run at a profit. In reality,  
5 PECO's CT's are seldom dispatched at less than full load, and even the PJM dispatch  
6 program that is now used to set unit loadings in real time considers both the *no load heat*  
7 *and incremental* heat rates of units in making the decision to start CT's.<sup>9</sup> As I discuss  
8 heat rates later in this testimony I will demonstrate how Dr. Hieronymus developed the  
9 erroneous heat rate assumptions which lead to these illogical results where CT's (and  
10 I believe nearly all mid-cycle units) run at a loss for many hours of the year. Figure 2,  
11 below shows the heat rate assumed by Dr. Hieronymus in the MAPS program for  
12 Croydon 42, one of PECO's most efficient combustion turbines. Note that at the 5%  
13 minimum loading, the average heat rate for the unit is more than 600% of the  
14 incremental heat rate Dr. Hieronymus uses for setting bids from the unit.

15  
16  
17

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<sup>9</sup> In fact, if the PJM dispatch program actually used only the incremental heat rates to dispatch the CT's, PECO's Croydon units (which have very low incremental heat rates per PECO's response to PAIEUG I-2) would be running well ahead of many steam units in PJM.



12 Q. What is the impact of assuming that shortfalls between incremental and average  
13 heat rates are made up via an uplift payment as opposed to the inclusion of no load  
14 costs in the bid prices?

15  
16 A. There are two effects. First, the uplift payments only compensate the generators that  
17 have experienced a negative cycle day. A bid-based system using average heat rates  
18 would elevate market prices for all market participants, while the uplift system will only  
19 compensate the limited set of producers that are actually experiencing a negative cycle  
20 day. The practical impact of this modeling approach is that baseload plants would not

1 see an increase in market prices because uplift payments would be made only to certain  
2 cycling plants. In effect, Dr. Hieronymus has assumed the existence of a system where  
3 generators are paid different marginal cost-based prices in the same hour. Profitable  
4 base load plants, and the more efficient cycling units, are paid on the basis of the  
5 *incremental costs of the unprofitable cycling units at the margin.* However, these same  
6 unprofitable cycling units are paid their own *average variable production cost.*

7  
8 In any given hour, the last unit(s) dispatched will be operating at a loss. Thus, use of  
9 the incremental heat rates for bid prices systematically understates the marginal energy  
10 prices on the system. Because he recognizes that no rational producer will tolerate these  
11 circumstances, Dr. Hieronymus compensates unprofitable marginal units with uplift  
12 payments, while setting the prices for all other generators at the unprofitable price of the  
13 last unit, or units, dispatched. Returning to the example with Eddystone 3 and 4, Dr.  
14 Hieronymus has assumed that when these units are running the market price paid in PJM  
15 to the great majority of the generators would reflect the low incremental cost of energy  
16 from such units (less than \$30/mWh in 2009). However, the Eddystone units would  
17 actually be paid their average production cost (\$36.6/mWh in 2009). Thus, Dr.  
18 Hieronymus has hypothesized a two tiered market price and implicitly adopts the use

1 of *average* heat rates for any unprofitable plants, while applying incremental heat rates  
2 (from these same unprofitable plants) to set prices for lower cost units.<sup>10</sup>

3

4 In the end, Dr. Hieronymus has not assumed a true competitive market. Rather, he has  
5 assumed a regulatory overlay to "fix" his problem stemming from the erroneous and  
6 understated bid prices.

7

8 **Q. What is the second problem with the uplift payment scheme?**

9

10 **A.** The second problem with the uplift approach hypothesized by Dr. Hieronymus is that  
11 it would replace the profit maximization objective with a "break-even" objective.  
12 During a negative cycle day a generator would only be compensated for losses to the  
13 extent that they exceed profits. Even with an uplift payment such a cycling generator  
14 would at best break even.<sup>11</sup> While the uplift payment would compensate generators for  
15 negative cycle days, it would give them no incentive to actually operate on such day.  
16 At best, they would be indifferent as to whether they would operate at all or simply shut

---

<sup>10</sup> I doubt that Dr. Hieronymus has taken a serious look at the implications of this problem on a pool wide basis. For example, while he postulates the existence of uplift payments, he has never identified the source of revenues to make these payments. Considering that PECO has few cycling units, this would not be a major amount of money for its units. However, PECO's share of the total pool uplift payments could be substantial.

<sup>11</sup> This would be a reasonable assumption if the PJM utilities were satisfied with being non-profit organizations as opposed to profit maximizers.

1 down. In fact, it would provide incentives to place possible negative cycle units on  
2 outage because the reduction in pool supply would tend to increase prices. However,  
3 by bidding at a price above their incremental heat rate (say at the average full load heat  
4 rate) generators could limit their actual number of hours of operation to include only  
5 those hours when they would break even or make a profit. Instead of operating for 10  
6 hours and only breaking even with uplift payments, generators could actually run for 4  
7 hours, for example, and make a profit, by bidding at their actual average cost of energy.

8  
9 Another problem with the PHB uplift approach is that in many cases generators could  
10 turn a profit during a cycle, but operate at a loss for some of the hours. In such case the  
11 uplift payment does not compensate the producer for lost profits. Once again, an astute  
12 producer would simply increase bid prices to cover the higher average heat rate and not  
13 operate during any hours where it might lose money. Assuming that the unit is fully  
14 loaded and perfect competition exists, the profit maximizing bid would be the average  
15 heat rate at full load. This is the opposite of the situation Dr. Hieronymus modeled for  
16 CT's. He assumed CT's would run at very low loadings (resulting in extremely high  
17 average costs) and bid (artificially understated) incremental costs.

18  
19 **Q. Dr. Hieronymus testifies that it is his understanding of the PJM restructuring**  
20 **proceeding at the FERC that the Supporting Companies have been directed to**

1       develop an uplift payment mechanism. Does this invalidate your earlier  
2       comments?

3  
4    A.   No. The FERC has accepted the PJM Supporting Companies restructuring proposal  
5       with the notable exception of congestion pricing. However, the current PJM pool bid  
6       protocol is temporarily limited to bids based on incremental cost. The Supporting  
7       Companies' December 31, 1996 compliance filing makes it clear that this constraint is  
8       intended to be a temporary limitation which is only in effect until such time as various  
9       issues can be resolved and the FERC can be assured that market power does not exist:

10

11               **"At the same time, on an interim basis both PECO and the Supporting**  
12               **Companies propose to retain many aspects of the interchange energy**  
13               **market"**

14                               \* \* \*

15               **"Finally, both PECO and the Supporting Companies would require that the**  
16               **bids for all generating resources in the PJM control area be based on the**  
17               **incremental operating costs of the generating resource, determined in**  
18               **accordance with the current PJM rules."**

19                               \* \* \*

20               **"The Supporting Companies are proposing the cost-based cap on bids of**  
21               **control area generation into interchange as a means of mitigating any**  
22               **potential market power concerns that might otherwise be present, while the**  
23               **stakeholders continue to discuss more comprehensive pool restructuring**  
24               **proposals and while the Supporting Companies consider the guidance**  
25               **provided in the Commissions's recent order in Docket No. ER96-1663-000**  
26               **concerning the showing that must be made to support unconstrained**  
27               **market-based pricing a regional spot energy market. The Supporting**  
28               **Companies reserve the right (either individually or collectively) to propose**  
29               **the elimination of the cost-based bidding requirement by demonstrating**

1           that they lack or have mitigated any market power in the PJM energy  
2 interchange market. *Nothing in this filing is intended to relinquish any*  
3 *market-based pricing authority any of the companies already has to enter into*  
4 *bilateral transactions.*" (Emphasis added, December 31, 1996 Brief of The  
5 Supporting Companies, Compliance Filing Docket No. OA97-000, pages 28-  
6 31.)  
7

8           The necessity for an uplift mechanism under the above referenced temporarily  
9 constrained cost-based bidding system is not in dispute. However, once the restraint is  
10 eliminated, it will make no sense to have an uplift payment scheme because generators  
11 will (as demonstrated above) see that bidding at incremental cost (and receiving an uplift  
12 payment) assures *at best* they will break even, while bidding at average cost will *at*  
13 *worst* break even and probably make a profit. Even if the uplift scheme stays in effect,  
14 once market based bidding is allowed, it is unlikely any generators will actually avail  
15 themselves of this mechanism, for the reasons previously discussed.<sup>12</sup>  
16

17           In addition, it is worth noting that PECO's PJM restructuring proposal assumed no load  
18 costs would be rolled into bid prices. I believe it is rather inconsistent for PECO to  
19 assume an uplift payment for this proceeding when it did not support this mechanism  
20 at the FERC.  
21

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<sup>12</sup> In addition, it would seem ridiculous to provide uplift payments to generators simply because they chose to bid too low. This would undermine any rational bidding system.

1 Q. Are there any other reasons why the uplift mechanism would be inconsistent with  
2 an unconstrained competitive bid system?

3  
4 A. Yes. This artificial delineation of the market into two pricing tiers would inevitably lead  
5 to price gaming. Once a generator realized that the average cost of energy in the pool  
6 was below its incremental production cost (but not sufficiently so to result in a negative  
7 cycle day) and that certain generators were being paid uplift, they would logically raise  
8 their bids to the average cost of the marginal plant (incremental fuel plus uplift). This  
9 would not alter the dispatch sequence, but would ensure that generators increase their  
10 profitability. In the end, the de-facto bid price would become the average cost of energy  
11 of the marginal plant.

12  
13 Finally, even assuming that *both* the restraint to bid at incremental cost and the uplift  
14 system stayed in effect indefinitely, producers would seek other means of increasing  
15 profits. If the current constrained system were to be perpetuated indefinitely, it would  
16 make the spot energy pool a rather unattractive market. Producers would naturally find  
17 a far greater incentive to enter into bilateral transactions where bid prices could fully  
18 recover production costs. As noted above, nothing in the Supporting Companies'  
19 current restructuring proposal at the FERC is intended to preclude the use of bids in  
20 excess of the incremental cost of generation in bilateral transactions. A utility's choice

1 would be to bid cycling generation into the pool and, at best, break even, or sell it in a  
2 bilateral and make a profit. In the end, Dr. Hieronymus may have inadvertently  
3 demonstrated a good argument for perpetually limiting the PJM pool to bids based on  
4 incremental production costs: it would be a great stimulus for development of the  
5 bilateral market.

6

7 **Q. According to Dr. Hieronymus, the total uplift payments for PECO amount to only**  
8 **\$.3 to \$.5/mWh. Is this really as significant of a problem as you contend?**

9

10 **A.** Because PECO has only a few mid-cycle plants, Dr. Hieronymus has greatly understated  
11 the significance of this problem. As noted above, the real impact is on the elevation of  
12 average market energy prices as opposed to the minor increases in revenues for PECO's  
13 few cycling plants. Dr. Hieronymus has totally failed to include the impacts of this  
14 problem on market prices. The level of the adjustment required for Eddystone 3 and 4  
15 clearly demonstrates the significance of this problem, yet Dr. Hieronymus makes only  
16 a partial adjustment to a few of PECO's plants to account for this problem. To see why  
17 this is so significant recognize that none of PECO's cycling units (either Eddystone 3

1 and 4, or the CT's) make a profit during any simulation year without the uplift  
2 payments.<sup>13</sup>

3

4 **Q. Did Dr. Hieronymus even consider alternatives to the use of an uplift mechanism?**

5

6 **A.** No. Based on his response to OCA V-11, Dr. Hieronymus did not perform any  
7 investigation of alternatives to his assumed uplift mechanism. This is interesting  
8 because the uplift mechanism was not used by PECO's other experts or by PP&L's  
9 witness, Dr. Jones.

10

11 **Q. Do similar comments apply in the case of the EDS model?**

12

13 **A.** Yes. The EDS model has the same problem related to incremental vs. average heat rates  
14 but does not even provide an uplift payment for compensation. Based on my  
15 discussions with the EDS consultants (in the QRO proceeding), it is my understanding  
16 that PMDAM does not dispatch units during negative cycles and instead would wait  
17 until periods when marginal costs are sufficient to cover the average cycle costs. A

---

<sup>13</sup> This raises a related problem in that Dr. Hieronymus shows that several of PECO's oil fired cycling units retire in 1999. I suspect he retired Delaware, Cromby and Schuylkill units because at best they break even on an energy basis (after uplift) and have no margin available to offset fixed O&M or other costs. If Dr. Hieronymus were consistent at all he would at least examine the implications of this problem for other PJM generators and I suspect, retire a great majority of the older cycling plants. This would in turn further increase market energy prices.

1           basic problem with this is that the EDS model would still allow profitable operational  
2           periods to offset losses during unprofitable periods. Thus, the EDS model suffers from  
3           most of the same problems as is the case with the PHB (GE MAPS) model. In both  
4           cases, the models are simply improper tools for the problem at hand.

5

6   **Q.    You raised some of these points in your QRO testimony. Did any of the PECO**  
7           **witnesses respond to this in rebuttal?**

8

9   **A.    Dr. Hieronymus testified in his rebuttal testimony in the QRO proceeding that the uplift**  
10           **mechanism was proposed by the PJM supporting companies. He also stated that an**  
11           **extensive discussion of why it would be incorrect to dispatch all units at their average**  
12           **heat rates to avoid the negative cycle problem was inappropriate for that proceeding. I**  
13           **agree that the QRO was a compressed proceeding, but believe the time is now ripe for**  
14           **Dr. Hieronymus to respond to this issue.**

15

16   **Q.    Are there any circumstances when it would make sense to bid at a price below the**  
17           **cost based on an average heat rate?**

18

19   **A.    In some cases it might make sense to bid units with long minimum down times at a**  
20           **lower price. The reason is that if such a unit is shut down it may take too long to restart**

1 in order to be available the next day. Thus, units which cannot cycle may find it  
2 necessary to offer bids below average cost. However, there are a number of factors  
3 which indicate that this is a minor issue from a modeling perspective. First, even units  
4 which cannot be shut down overnight can frequently be shut down over a weekend.  
5 Thus, the choice to run a unit during a given week should center around the ability to  
6 recover at least the average fuel costs in the cycle. Second, the timing of the unit's  
7 weekly startup and shutdown should also be driven by consideration of recovery of  
8 average fuel costs. Third, during most hours margins are not set by such units. Finally,  
9 incremental heat rates (at least as used in MAPS) for such units average 96-98% of the  
10 full load average heat rate. Thus, there is little difference between incremental and  
11 average heat rates in such cases to begin with.

12

13 **D. PECO's Input Heat Rate Data is Biased, Inconsistent, and Poorly Documented**

14

15 **Q. Putting aside the questions related to use of the average vs. incremental heat rates,**  
16 **are you satisfied with the quality of the heat rate data used in the PECO studies?**

17

18 **A. No. Neither PHB, nor EDS actually had incremental heat rate data to start with. In both**  
19 **cases the consultants went to great lengths to "manufacture" the erroneous *incremental***  
20 **heat rates from *average* heat rate data. I consider the original ICF source inputs (the**

1 actual tested full load *average* heat rates as reported in the EIA Form 860) to be more  
2 reasonable.

3

4 Q. Please explain how the incremental heat rates were manufactured in the PHB and  
5 EDS studies.

6

7 A. This is explained in Exhibit Nos. \_\_\_\_ (RJF-2) and (RJF-3). These are PECO's  
8 responses to my data requests where I asked for an explanation of the process used. I  
9 will briefly summarize each method.

10

11 In the case of the PHB study, the starting point is the GE (not PHB) estimate of the *full*  
12 *load average design heat rate* for individual generators. Note that these *design* heat  
13 rates apparently make little or no distinctions for ages of units, changes in fuels,  
14 additions of scrubbers, etc. Degradation in unit efficiencies over time, for example, or  
15 fuel switching from oil to gas apparently do not impact the GE design heat rate. The  
16 actual source of the design heat rate from GE is still unclear. At best they represent the  
17 *engineering judgment* of the expected efficiency of typical generators of various types.

18

19 After the design heat rate is determined, a "rule" is applied to derive the average heat  
20 rate at minimum (required in the GE model to compute average fuel costs). For peaking

1 units this rule amounts to assuming that average minimum load heat rates (at 5% of the  
2 full load capacity) is five times the average full load heat rate. For coal fired plants the  
3 rule is that at minimum load (25% of full capacity) the average heat rate is 12% higher  
4 than the average heat rate at full load.

5  
6 The same "rules" are applied to derive incremental heat rates. For peaking units the  
7 incremental heat rate is about 78% of the full load heat rates. For coal fired plants the  
8 rule is that the incremental heat rate is about 96% of the full load heat rate. For  
9 combined cycle units the rule implies that the average heat rate at minimum is 25%  
10 higher than the full load average, while the incremental heat rate is about 94% of the  
11 average full load heat rate. In the end, this approach has a far more significant impact  
12 on the heat rates for cycling and peaking units than is the case for baseload coal plants.  
13 GE used this process to estimate all of the heat rate data for all PJM, NYPP and  
14 NEPOOL generators.

15  
16 **Q.** What is the basis for the actual figures used in the process described above?

17  
18 **A.** Dr. Hieronymus stated in response to PAIEUG VI-7 as follows: *"These data represent*  
19 *GE's engineering assessment and there are no supporting documents to back up these*

1        *assumptions.*" I believe that this demonstrates a total lack of credibility in the PHB  
2        study. Even the most basic input data has no underlying support.

3

4    **Q.**    Did PHB make any further adjustments to GE's *manufactured* incremental design  
5        heat rates?

6

7    **A.**    Yes. Dr. Hieronymus made another adjustment for apparent discrepancies between the  
8        actual operational heat rates of units and the design heat rates in the GE MAPS database.  
9        He made another 5% to 10% adjustment to certain plants to increase the heat rates in  
10       cases where the GE design figures appeared too low compared to actual experience.  
11       However, even these adjustments seem to have little relationship to the calculated  
12       disparities between the design heat rate figures and actual results as can be seen by  
13       reviewing his responses to the OCA's data request in the QRO proceeding (OCA-II-19).

14

15   **Q.**    How well do the GE design heat rates track the actual values for PECO units?

16

17   **A.**    The GE design heat rates systematically understate the actual heat rates for PECO's  
18       units. In PECO's confidential response to PAIEUG Data Request I-2, I obtained the  
19       *actual* heat rates used in the PJM dispatch program. I compared these heat rates to those  
20       used in MAPS (which were provided in the QRO in PECO's response to PAIEUG Data

1 Request I-1(k)). For 44 fossil units provided, the MAPS heat rates under-predicted 36  
2 units. These under-predictions were as large as 18% in some case. The MAPS heat  
3 rates only over-predicted eight units, and of those no over prediction exceeded 3%. On  
4 average the MAPS heat rates values were only 96% of actual, even after the 5% and  
5 10% adjustments made by Dr. Hieronymus to the GE design heat rates. I believe that  
6 it is safe to assume the GE heat rates fared no better for the other PJM units and that we  
7 can reasonably assume that the 5% and 10% corrections were applied less frequently for  
8 other PJM utilities than for PECO. Clearly, the average full load heat rates used by GE  
9 were understated even before (and after) they were *adjusted* and then *remanned*  
10 as incremental heat rates for use in the PHB/GE MAPS model. While a 4%  
11 understatement of heat rates may not seem large, the PUC should recognize that it  
12 amounts to more than \$30 million in additional market revenue in 1999 alone.

13  
14 **Q. Please discuss the EDS methodology for producing incremental heat rates.**

15  
16 **A.** EDS started with even less data than GE and tried to take it even further. The EDS  
17 model segments units into a number of heat rate blocks. To do so it requires an average  
18 heat rate at minimum and multiple incremental heat rates. The starting point of the EDS  
19 analysis was not a unit specific design heat rate, or tested heat rate. Rather, it was the  
20 *station* average heat rate as reported in the FERC Form 1. To derive the multiple heat

1 rates for each unit (four per unit are required), EDS ratios the average station heat rates  
2 with figures reported for various types of generators as reported in a 1980's vintage  
3 EPRI Technology Assessment Guide. For a plant like Eddystone with two gas/oil and  
4 two coal units, the EDS approach would manufacture 16 heat rates from one Form 1  
5 result for the Eddystone station. The best that can be said about the EDS modeling of  
6 heat rates in general is that EDS *tried* to develop the needed heat rate curve inputs. It  
7 should be rather obvious that the EDS heat rate estimation procedure uses very little  
8 actual data. Because different units at a station frequently have different duty cycles,  
9 vintages, sizes and even fuel types, I seriously doubt the EDS procedure is any better  
10 than simply using the average annual heat rate data listed in the Form 1 in the first place.

11  
12 In fact, comparison of the EDS manufactured heat rates to a sample of PECO's actual  
13 unit heat rate data reveals some serious problems. First, the EDS heat rates were poor  
14 predictors of the actual heat rates for the sample units. The EDS *full load average* heat  
15 rates had an average absolute error of 5.3% compared to 2.8% for the EIA heat rates, a  
16 difference of about 90%. The EDS *incremental* heat rates had absolute errors as high  
17 as 14.5%, and averaged a 7.7% absolute error. Excluding CT's (because they are  
18 seldom dispatched at less than full load) the EIA full load *average* heat rates had an  
19 average absolute error about the same as the EDS incremental heat rates. Thus, there  
20 is little reason to expect the process used by EDS is any better than using the EIA full

1 load average heat rate for predicting incremental heat rates for individual units, even if  
2 one accepted that goal.

3

4 However, my review of the EDS heat rates reveals systematic problems. On average the  
5 EDS heat rates *overstate* the full load average heat rate and *understate* the incremental  
6 heat rates. It is the spread between unit average and system incremental heat rates that  
7 determines the profitability of a given plant. I found that the EDS heat rates understate  
8 this spread by 4.7%. In other words, the EDS heat rates overstate the average cost of  
9 fuel for individual units, while understating the market energy prices. The EDS heat  
10 rates are systematically biased and understate profit margins.

11

12 Given my earlier comments regarding the inappropriateness of incremental heat rates  
13 in general the entire process is not only unnecessary but also wrong. This is clearly a  
14 case of trying to extract more (wrong) information from a data set than it really contains.

15

16

17 **Q. Based on this discussion it appears that you prefer the EIA Form 860 heat rates**  
18 **relied upon by ICF. Is that correct?**

19

1 A. Yes. ICF relies on the Form 860 full load average heat rates. It makes far more sense  
2 to use this type of publicly available average heat rate data, than to attempt to  
3 manufacture (unnecessary and erroneous) incremental heat rates from average design  
4 heat rates or reported station average heat rates. However, I do have a few concerns  
5 about the ICF data. ICF does not rely solely on the EIA Form 860 data. According to  
6 ICF's response to PAIEUG I-1, it attempts to "improve" this data by unspecified and  
7 undocumented consideration of *"plant specific data, engineering data and ICF*  
8 *judgment regarding heat rate degradation and improvements."* Based on ICF's  
9 response to PAIEUG II-9 and II-11, ICF maintains no database or records of *any kind*  
10 which documents the ultimate sources of data used in the IPM data base:

11

12 **"... ICF does not maintain a formal data base containing the records for**  
13 **the source of every input assumption to the IPM. In most cases, these**  
14 **sources can be traced to the data sources discussed in PAIEUG-II-6-7-8. In**  
15 **other cases these sources are tracked on an informal basis and pin-pointing**  
16 **the data source is labor intensive."** (ICF Response to PAIEUG II-11).  
17

18 Q. **Is this a significant concern?**

19

20 Yes. When I visited ICF's offices to review the IPM data, the PECO and ICF  
21 representatives were generally well organized and prepared to answer nearly all of my  
22 questions. However, on this very important topic I did not receive very explicit

1 information. I later inquired about this heat rate adjustment process and requested a  
2 demonstration of how the adjustments were made for specific units. As yet, I have not  
3 been provided with a satisfactory response. Instead, all that was provided was a table  
4 showing a comparison of Form 860 heat rates and heat rates for a sample of units. ICF  
5 may have valid reasons for adjusting the Form 860 heat rates. However, there is little  
6 reason to have any confidence in ICF's heat rates, that differ from those in the Form 860  
7 at this time.

8  
9 **Q. I believe that you have fairly well exhausted the heat rate issue for existing units.**  
10 **Do you have concerns regarding the heat rates for new generators?**

11  
12 **A. Yes.** In my QRO testimony I pointed out that ICF consistently had used the most  
13 optimistic assumptions regarding the cost and performance of new combined cycle  
14 plants. Interestingly enough, I did not find any of the sorts of glaring mistakes in the  
15 ICF study<sup>14</sup> presented in the QRO as I did with the EDS and PHB studies. Now EDS  
16 and PHB have "corrected" the previously identified errors, and "updated" other  
17 assumptions. Examination of the changes to the heat rates for new combined cycle

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<sup>14</sup> I did conclude that the ICF study was seriously biased. However a bias is not the same thing as a error, such as were found in the PHB and EDS studies.

1 plants is telling, for it raises the concern that the input data selection process was result  
2 oriented.

3  
4 Q. Please elaborate.

5  
6 A. The table below summarizes the assumptions relative to the heat rates for new combined  
7 cycle plants in the QRO vs. those now being made by PECO's experts:

8  
9

Comparison of New Combined Cycle Plant Full Load Heat Rates (btu/kWh)			
Case:	ICF	EDS	PHB
QRO	6700	7483	7000
Current	6700	6386	6600

10  
11  
12  
13

14 EDS went from having the most pessimistic<sup>15</sup> assumptions regarding combined cycle  
15 plant heat rates to being the most optimistic and is projecting an efficiency improvement  
16 of more than 1,000 btu/kWh, or almost 15%. PHB also projected a substantial gain in  
17 efficiency.<sup>16</sup>

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<sup>15</sup> And the most realistic compared to existing plants.

<sup>16</sup> In fairness to PHB I would point out that the combined cycle heat rate is of limited impact because they assume only CT's would be built in PJM. However, they do assume some combined cycle

1 Q. Are these forecasts optimistic compared to currently operating plants?

2

3 A. Yes. I have researched a number of recently completed projects (PSE&G's Bergen  
4 plant, Delmarva's Hay Road plant, and two built by Florida Power & Light). None of  
5 these plants exhibit the low heat rates shown above. In 1995 Bergen operated with a  
6 heat rate of 8,089 (and I estimate a full load heat rate of 8,080 from the EIA Form 860).  
7 The Delmarva plant operated in 1995 with a 7,782 btu/kWh heat rate and approximately  
8 a 50% capacity factor, while the FP&L plants (which were base loaded) showed an  
9 average heat rate of 7,390 btu/kWh. The FP&L and PSE&G plants are re-powering  
10 projects, an approach which I expect to be appealing to existing utility suppliers with  
11 a large fleet of older power plants.

12

13 I also recently toured a combined cycle cogeneration project in Florida. I learned that  
14 the heat rate for that facility (a state of the art unit built in 1994, and the most efficient  
15 power plant in Florida) achieved a full load heat rate under the best conditions 7,200  
16 btu/kWh. Clearly, PECO's experts are projecting substantial improvements in  
17 combined cycle plant efficiencies. In effect they are asking ratepayers to provide an

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plants would be built in other regions. The EDS and ICF models add mostly combined cycle generation over the forecast horizon.

1 additional stranded cost allowance to protect the Company against possible  
2 improvements in the efficiency of potential competitors.

3

4 **Q. Do you have any final comments regarding this subject?**

5

6 A. The Commission must be extremely skeptical that such dramatic changes to heat rate  
7 inputs were caused by an "update" to input data assumptions, particularly in the case of  
8 the EDS study. According to Mr. Bustard's testimony in the QRO proceeding, the  
9 EDS model was already used by EDS to provide market price projections for 15 utility  
10 clients in the US. How EDS could have been so far off in some of these critical  
11 assumptions after having performed such projections for a large number of clients is  
12 surprising to me as an analyst. Such substantial downward revisions to key input  
13 assumptions under the guise of an "update" cannot inspire confidence in the  
14 Commission's use of this data which so directly impacts market prices and stranded  
15 costs.

16

17 **E. PECO's Fuel Price Assumptions are Unrealistic and Overstate Stranded Costs**

18

19 **Q. Another item you mentioned in your list of critical input factors was fuel prices.**  
20 **Do you agree with the experts' fuel price assumptions?**

1 A. No. Based on my review of the input data assumptions used in each of the three studies  
2 I have found that the experts have systematically understated fuel cost for PJM  
3 generators. For example, I discovered that in cases where units could run on either gas  
4 or oil, PHB, EDS and ICF uniformly<sup>17</sup> assumed that gas fuel would be used exclusively.  
5 This is unrealistic for a variety of reasons. Historically, dual fuel units have burned a  
6 mix of gas and oil. Nearly all of the gas consumed in PJM is interruptible. In the winter  
7 heating season gas deliveries are frequently curtailed. In these cases many units switch  
8 from gas to oil. In addition, many steam units have higher heat rates and lower capacity  
9 ratings when fueled with natural gas than with oil.<sup>18</sup> Thus the use of gas fuel in power  
10 plants should also be accompanied by an increase in heat rates and in some cases a  
11 reduction in capacity. I do not believe that the experts made any such adjustments to  
12 their data bases to recognize the impact of this problem.

13  
14 In the case of the EDS study an even more extreme fuel assumption was made. EDS  
15 assumed that all residual oil unit prices were equal to natural gas. This can be seen by  
16 examination of Exhibit JFB-8 by comparing the prices for Delaware residual oil with

---

<sup>17</sup> This is true except for a few units in the PHB modeling.

<sup>18</sup> This is supported by PECO's confidential response to PAIEUG I-2. An example is seen by comparing the gas and oil heat rates for Eddystone 3 and 4.

1 Cromby natural gas. Mr. Bustard has further confirmed that this assumption was made  
2 for all residual fuel units.<sup>18</sup>

3  
4 Another problem common to all three studies relates to the use of distillate fuel in  
5 peaking units. A number of peaking plants in PJM are listed in the OE-411 as being  
6 fueled with kerosene (jet fuel). These units are older jet engine units which require this  
7 type of fuel. They run infrequently and it apparently would not make economic sense  
8 to switch fuels. In my review I found that none of the experts' studies reflected the use  
9 of kerosene in any PJM peaking plants. Instead it was assumed that these units ran on  
10 No. 2 oil, a much lower cost fuel (for the small quantities used by such units). This has  
11 the impact of understating the marginal cost of generation in the highest demand hours  
12 of the year and during other periods when transmission constraints may dictate the use  
13 these type of units. While these are high cost units, they do run enough to impact  
14 marginal costs to some degree and as peak demands increase, will be expected to run  
15 more frequently.

16  
17 Finally, the experts generally reflected little or no differences in delivered fuel prices  
18 for gas or oil. It was assumed that all gas or oil units in PJM would have the same (or

---

<sup>18</sup> Mr. Bustard believes that the low level of operation of such plants negates the importance of this assumption. However, I am troubled by the question of why these plants never run in the first place. In my view, this is symptomatic of a more serious problem.

1 nearly the same) delivered prices (except perhaps for differences in sulphur content).  
2 A quick examination of historical data clearly suggests that substantial differences in  
3 delivered prices for such fuels do exist for a variety of reasons. A more realistic  
4 modeling would reflect the larger historical differences in delivered fuel prices. This is  
5 also important because it will tend to understate market prices in the highest cost hours  
6 of the year and thereby understate revenues received by intermediate and peaking plants.  
7

8 **F. Other Issues**  
9

10 **Q. Do you have any comments regarding the fuel price forecasts presented by PECO?**  
11

12 **A.** Fuel prices have proven notoriously difficult to predict. PECO has presented the DRI  
13 and ICF fuel price forecasts. I will present the forecast prepared by the Energy  
14 Information Administration ("EIA") for consideration by the Commission as well. I  
15 believe it is important for the Commission to consider recognized forecasts prepared by  
16 independent organizations. Forecasting fuel prices is, in itself, a complex endeavor, at  
17 least as complex as forecasting market electricity prices. A change in fuel prices  
18 translates into a change in electric market price. Note that this is not intended as a  
19 criticism of the ICF fuel forecast. The ICF forecast is prepared for use in a variety of

1 applications, and I am satisfied it is prepared independent of consideration of its impact  
2 on electric market prices.

3

4 **Q. Do you have any final comments regarding modeling of market energy prices?**

5

6 **A.** Yes. Dr. Hieronymus appears to have introduced yet another bias in his calculation of  
7 the market value of PECO plants in his variable O&M assumptions for PECO units.  
8 Examination of Exhibit No. \_\_\_ WHH-3 reveals that he assumes variable O&M costs for  
9 PECO coal and CT units which are generally higher than those for comparable units in  
10 PJM. This has the effect of placing PECO's units at a competitive disadvantage in the  
11 regional dispatch, thus depressing revenues generated by these units.

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**V. CRITIQUE OF PECO MARKET CAPACITY PRICES**

**Q. Are you in agreement with PECO's forecasts of market capacity prices?**

**A. No. I found numerous instances where PECO's experts have used either incorrect or biased assumptions which have the effect of depressing market capacity prices. These include:**

1. PECO's experts have understated the installed cost of new capacity and excluded many costs including construction labor costs, interest during construction, contingencies, engineering, financing and legal costs.
2. PECO's experts have understated real fixed charge rates by excluding various taxes and due to mistakes in their calculations.
3. PECO is not consistent in the inclusion of A&G expenses, decommissioning costs, and capital additions for its own units and for competitive generators.
4. PECO's use of understated heat rates can also bias capacity costs downward in the EDS study.

**Q. Please explain how the experts compute market capacity prices.**

**A. The process is rather simple, particularly for the PHB and ICF analysis. In both cases the cost of capacity is computed as the product of a real fixed charge rate times the cost**

1 of new combustion turbine capacity plus the associated annual O&M expenses. This  
2 represents the cost of "pure capacity" in a competitive market, under the assumption that  
3 peaking units would be added to the system in order to meet increases in demand, and  
4 that in equilibrium market prices will by necessity support enough investment in new  
5 capacity.

6  
7 **Q. Do the experts actually assume that only new CT capacity will be installed?**

8  
9 **A.** According to Dr. Hieronymus, with the MAPS model and his assumptions, new  
10 combined cycle units would be unprofitable relative to CTs in PJM.<sup>19</sup> In the ICF and  
11 EDS studies, however, the great majority of new capacity built is combined cycle.  
12 According to Dr. Venkateshwara the ICF model does not predict sufficient additional  
13 fuel benefits (over the spread between combined cycle and combustion turbine costs)  
14 to offset any of the CT capacity costs. The EDS model actually links capacity and  
15 energy costs (or at least is purported to do so) and in some cases does predict sufficient

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<sup>19</sup> Given the problems related to modeling of cycling units in MAPS that I previously discussed, this should hardly come as a surprise. I doubt if any cycling unit could make a profit under Dr. Hieronymus' assumptions. Recall also that the problem in Dr. Hieronymus' QRO study was his assumption that substantial new combined cycle capacity would be built in PJM despite the fact it would be unprofitable to do so. By building too much combined cycle capacity Dr. Hieronymus depressed market energy prices in his earlier study.

1 fuel savings from combined cycle plants to result in a net capacity cost below that of a  
2 new CT.

3

4 **Q. Based on this discussion it appears that there is a linkage between market energy**  
5 **prices and the costs of new peaking capacity and new combined cycle capacity. Is**  
6 **that correct?**

7

8 **A. Yes. If there is little difference between the cost of a new combined cycle plant and a**  
9 **new CT, developers would find it advantageous to build the former. This would tend**  
10 **to reduce market energy prices, and could even result in a reduction in market capacity**  
11 **prices. Conversely, low market energy prices will result in a situation where the new**  
12 **peaking capacity is the economic choice (such as the case in the PHB study). If an**  
13 **understated heat rate is used in the EDS model, it can increase the profits of combined**  
14 **cycle units and depress both capacity and energy prices.**

15

16 What is less obvious, but quite significant, is the fact that a developer could actually  
17 make an expensive mistake in the choice of technologies. For example, if lower than  
18 expected fuel prices materialize, then the added cost of a combined cycle plant might  
19 never be recovered. It should be rather clear that such investments are a rather risky  
20 proposition, certainly more risky than plants built under the traditional "obligation to

1           pay” paradigm where utilities frequently assume that ratepayers are obligated to bear  
2           all costs of uneconomic choices.

3  
4   **Q.    What are the key data inputs in such an analysis?**

5  
6   **A.    Naturally the capital, O&M and other costs of new CT and combined cycle generation**  
7           **are the key variables. The differential between these costs is also quite significant**  
8           **because it will largely determine the optimal mix of new peaking and combined cycle**  
9           **capacity. In addition, the real fixed charge rate is also quite important. This is**  
10          **computed from assumptions regarding the cost of capital for non-regulated power**  
11          **plants, tax rates, depreciation rates, etc. These basically represent the same types of**  
12          **inputs as one would find in any conventional utility calculation of revenue requirements,**  
13          **though it is optimistically assumed that in a competitive market, developers will be**  
14          **willing to “back-load” payments and profits. Under conventional regulation such**  
15          **payments have always been “front-loaded.” This difference in assumed cost recovery**  
16          **patterns substantially increases the risks of new generation resources and should be**  
17          **compensated for with a higher cost of capital.**

18  
19   **Q.    Would I be correct in assuming that the experts have used the same assumptions**  
20          **for these input items in the current case as in PECO's QRO filing?**

1 A. Unfortunately not. ICF has maintained its original (highly optimistic) position while  
2 PHB and EDS have substantially reduced their cost estimates for new capacity.

3  
4 The table below presents a comparison of combined cycle and combustion turbine costs  
5 assumed in each of the three PECO studies between the QRO case and the current  
6 proceeding.

7

8

	<b>Comparison of New Generator Costs (\$/kW)</b>					
Case:	ICF-CT	ICF-CC	EDS-CT	EDS-CC	PHB-CT	PHB-CC
QRO	300	450	380	640	360	655
Current	300	450	325	625	276	519

9  
10  
11  
12

13 Q. Let's return to the error in the EDS QRO study related to the cost of new CT's.  
14 How did EDS correct that error?

15  
16 A. EDS assumed in the QRO proceeding that new plant capital costs would remain  
17 constant in nominal terms from 1996 to 2010. This assumption was admitted to be  
18 inconsistent with the real fixed charge rate computed by EDS. EDS "corrected" this  
19 error in the current filing by assuming that the cost of new CT's would remain constant  
20 in nominal terms until only 2002. EDS accompanied this "correction" with a downward  
21 reduction in the carrying cost of a new CT as well as the previously discussed decrease

1 in the capital cost of new plants. In the end, EDS corrected an error that PECO admitted  
2 in the QRO *understated* market capacity prices by further *lowering* market capacity  
3 prices. It is also interesting to consider that while EDS is apparently somewhat  
4 uncertain as to the cost of a new CT (cost estimates varied by 15% in the space of three  
5 months), EDS remains certain that the cost of new CT's will not increase for at least the  
6 next five years.

7

8 Q. Did PECO's experts provide compelling documentation of the more optimistic  
9 assumptions for new plants?

10

11 A. No. In the response to PAIEUG I-13 supporting documentation was provided for  
12 combined cycle and combustion turbine assumptions. However, this "support" provides  
13 very little support for the figures actually used. Further, the documentation reveals a  
14 rather selective procedure was used in application of the source data. For example,  
15 pages from TVA's 1995 IRP study were provided. However, this report shows a  
16 combined cycle unit capital cost of \$655/kW and a heat rate of 7,000 btu/kWh. TVA  
17 projects capital costs of \$487/kW for re-powering projects and a heat rate of 7,900  
18 btu/kWh. An EIA study is also referenced. EIA projects heat rates for current  
19 combined cycle technology of 8,030 btu/kWh improving to 7,000 btu/kWh by 2010.  
20 The only heat rates approximating the sub-7,000 btu/kWh figures used by the PECO

1 experts were found in the EIA estimates for an *advanced* technology (which may or may  
2 not be) available in the year 2000. Interestingly enough, these units were projected to  
3 have a heat rate in the year 2000 of 6,955 btu/kWh, and improving to 5,700 in the year  
4 2010. What is really telling is the fact that EIA also projected capital costs for combined  
5 cycle units ranging from \$430/kW to \$620/kW and the O&M expenses shown are \$27-  
6 29/kW, a level substantially *higher* than assumed by any of PECO's experts. Clearly,  
7 this demonstrates a tendency of PECO's experts to selectively apply optimistic data  
8 from a variety of sources, while ignoring the same data from such sources when it is not  
9 as optimistic.

10  
11 **Q. Do you have any additional comments concerning other assumptions made by**  
12 **PECO's experts relative to new generation?**

13  
14 **A. Yes. Just as in the QRO proceeding, the experts are generally assuming plant reliability**  
15 **for new units far greater than is the case for existing utility plants. While I can accept**  
16 **the notion that technological improvements will take place, it is important to realize that**  
17 **the experts are projecting capacity costs, heat rates, O&M expenses and availabilities**  
18 **for new plants substantially more favorable than those of existing units. What is**  
19 **important to recognize is that there is a tradeoff between plant efficiency and reliability**  
20 **and plant capital costs. For example, plant reliability can be greatly improved by**

1 installation of redundant system for pumps, motors, computers, control system, etc.  
2 This redundancy is now common in IPP plants because they are frequently paid on the  
3 basis of kWh output. However, such redundancy increases capital costs. I am  
4 concerned that the experts have appropriated the high reliability of plants with  
5 substantial redundancies while assuming the lower capital costs of plants with fewer  
6 back up systems.

7  
8 Similar comment apply with respect to heat rates. The size of the heat recovery steam  
9 generator on a combined cycle plant impacts upon the plant efficiency (heat rate) and  
10 the capital cost. Dr. Venkateshwara continues to cite the Mid-Georgia Cogeneration  
11 project as an example of a combined cycle plant with a low capital costs.<sup>20</sup> However,  
12 examination of the attached terms of the Mid-Georgia Cogen contract show a guaranteed  
13 contract heat rate of 8,900-9,600 btu/kWh and inflation indexed O&M expenses of  
14 \$12/kW year. While the contract heat rate may not be totally representative of the actual  
15 heat rate, the Mid-Georgia project is not support for the concept of a low capital cost  
16 and a low heat rate. Further, the low capital recovery rate referenced for the Mid-  
17 Georgia project is also a direct result of is long-term contract to sell energy to Georgia  
18 Power, which would enable a high proportion of low cost debt.

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<sup>20</sup> This is supported by ICF's response to PAIEUG I-13.

1 Q. Do you have any other evidence which supports these contentions?

2

3 A. Yes. Dr. Hieronymus cites the Gas Turbine World 1996 Handbook as support for his  
4 estimate of a 6,600 BTU/kWh heat rate and \$470/kW (summer rating) combined cycle  
5 plant. However, Dr. Hieronymus has selected a capital cost which is among the *lowest*  
6 figures cited and combined it with a heat rate that is also one of the lowest. Figure 3  
7 below shows the actual relationship between heat rate and the direct generator-only costs  
8 for the plants contained in the Gas Turbine World 1996 Handbook. It demonstrates that  
9 Dr. Hieronymus selected the most optimistic figures for both parameters. He attempts  
10 to justify it under the assumption that post-2000 time frame improvements will increase  
11 plant efficiencies or decrease capital costs.

12

13

14

15

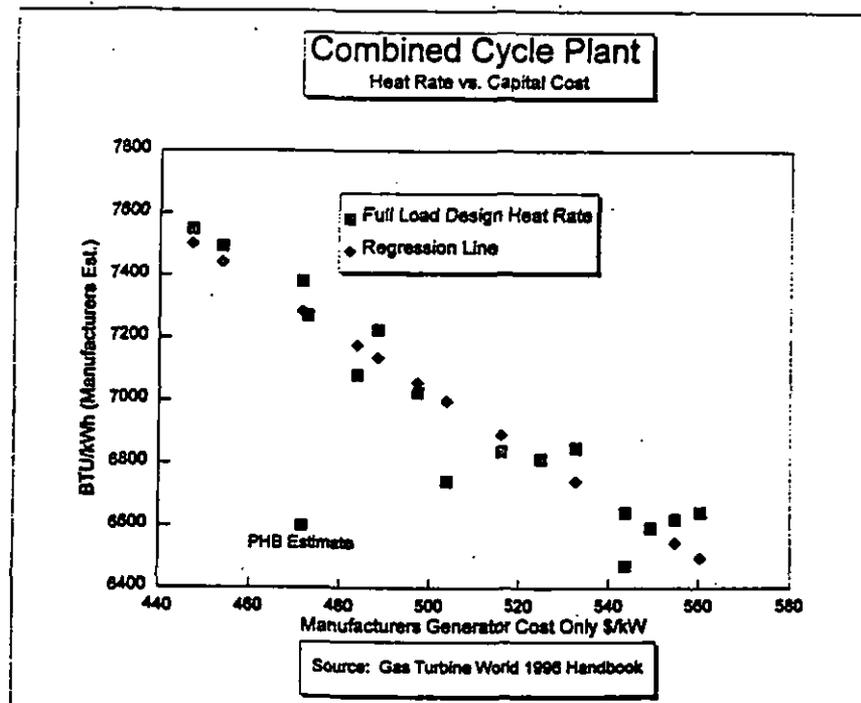
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19

20



1 Q. Des the Gas Turbine World 1996 Handbook provide any additional insights into  
2 the problems with the experts' cost estimates for combustion turbines and  
3 combined cycle plants?

4  
5 A. Yes. The publication points out in a number of instances that the cost figures presented  
6 exclude many items and represent nothing but the most basic combined cycle plant  
7 equipment costs. I will quote below a number of significant passages:

8

9 "These are average turnkey plant prices, reflecting the median of the price  
10 range for a 'no-frills' plant."

11

12 "Remember, that these \$ figures are designed for scoping and preliminary  
13 project assessment. They are not 'nailed down' numbers that you will  
14 actually end up paying for a new combined cycle. There are simply too  
15 many options and variable to attempt that."

16

17 "No catalytic converters for NO<sub>x</sub> or CO reduction. Minimum exhaust  
18 stack."

19

20 "Does not include electrical substation or switchyard or a pipeline to bring  
21 in gas fuel, or storage or treatment for liquid (if dual fuel).<sup>21</sup> Administrative  
22 offices, workshops or storage building not included. No black start  
23 generator sets. Minimal operational spares."

24

25 "For example, construction costs can vary dramatically as a function of  
26 labor rates at different site locations."

27

---

<sup>21</sup> Of the excluded costs, these are the only ones PHB attempted to include. ICF apparently did not include any of these costs.

1                   **“Also affecting prices is overproduction at the gas turbine and steam**  
2                   **turbine OEMs. Series-produced, inventoried machines are being offered**  
3                   **at bargain basement prices to clear shelves.”**  
4

5                   **“These turnkey plant price levels, as noted, are for ‘plain vanilla’ plant**  
6                   **equipment and services. Extended site work such as cogeneration process,**  
7                   **steam or utility plant tie-ins are not covered, nor are extensive building, nor**  
8                   **a large inventory of operational spares such as combustor baskets, blades**  
9                   **and vanes, etc.”**  
10

11                   **“Also not included are the indirect or so-called ‘soft costs’ that can**  
12                   **significantly increase the overall project costs.”**  
13

14                   **“These soft costs would include interest during construction, financing and**  
15                   **legal fee, licensing, permitting, insurance and bonding, workman’s**  
16                   **compensation, sales tax, extensive inland freight, owners costs and**  
17                   **overhead, and, finally, project contingency funds.” (Gas Turbine World**  
18                   **1996 Handbook, pages 1-12 to 1-18)**  
19

20                   Of the numerous omissions of costs from the PHB analysis, I believe that interest during  
21                   construction would be the most significant. It could easily take two years to three years  
22                   to site, license, finance, construct and test a project. Even assuming minimal short term  
23                   interest rates of 5%, this could add 10-15% to the total project cost. Further, the current  
24                   oversupply of turbines referenced above could not be expected to last for the next 30  
25                   years. On net, it appears that Dr. Hieronymus has made some exceptionally optimistic  
26                   assumptions in his derivation of the combined cycle unit heat rates and capital costs,  
27                   that are not supported in his source documents.  
28

1 Q. Do similar comments apply in the case of the combustion turbines costs used by Dr.  
2 Hieronymus in computing his capacity credits?

3  
4 A. Yes. The Gas Turbine World 1996 Handbook makes a number of comments regarding  
5 the costs of combustion turbines similar to those above. Dr. Hieronymus also used figures  
6 from the same publication to estimate the cost for the turbine equipment to be around  
7 \$210/kW (summer rating). He then increased that cost by about 30% to \$276/kW to  
8 reflect utility tie-ins, infrastructure, etc. However, it appears that Dr. Hieronymus missed  
9 the fact that the cost estimates provided are stated to be "equipment costs only" and do  
10 not include *any* construction related costs such as labor, installation, assembly and, etc.  
11 In Dr. Hieronymus' calculation of combustion turbine plant costs shown in PAIEUG I-13,  
12 he has provided no allowance for such costs. This exclusion of labor costs is in addition  
13 to his exclusion of the above referenced siting, licensing, financing, engineering, legal and  
14 etc. costs.

15  
16 Q. Does the Gas Turbine World 1996 Handbook cast any further doubt on Dr.  
17 Hieronymus' cost estimates?

18  
19 A. Yes. The publication indicates that in addition to the cost for turbine equipment, other  
20 costs (those referenced above) can easily increase the final cost of a project by 50-100%.

1           However, Dr. Hieronymus' allowance of only 30% is substantially less than suggested  
2           in the document Dr. Hieronymus purports to rely upon.

3  
4   **Q.   Do the ICF estimates also suffer from some of these same defects?**

5  
6   A.   Dr. Venkateshwara's cost estimates start at \$450/kW for a combined cycle plant. This  
7           is even less than the figure Dr. Hieronymus started with before adding his limited  
8           allowances for a gas pipeline, switchgear, land, etc. I believe that the ICF figures do not  
9           reflect *any* of the added costs that Dr. Hieronymus included in his study or any of the  
10          other costs, discussed above, that Dr. Hieronymus excluded. In addition, Dr.  
11          Venkateshwara indicated to me during a telephone conversation in the QRO proceeding  
12          that his combined cycle cost estimate was an overnight cost. This means that  
13          construction costs exclude any escalation or interest during the construction period. I  
14          have no confidence in the ICF cost estimate for a combined cycle plant.

15  
16   **Q.   Are reduced capital costs and heat rates the only instances of problematical**  
17          **changes to input assumptions?**

18  
19   A.   No. The comparison of real fixed charge rates is also revealing. PHB has consistently  
20          used a 12% real fixed charge rate. ICF actually increased the real fixed charge rate (for

1 Combined Cycle plants) from 10% in the QRO to 12.7% in this case.<sup>22</sup> EDS decreased  
2 its real fixed charge rate from 14.7% to 12.8%. It is important to realize that the main  
3 component of the calculation of market capacity prices is the product of the cost of  
4 peaking capacity and the real fixed charge rate. In the end ICF did not change its  
5 calculation of the ownership cost of peaking capacity (\$38.10)<sup>23</sup>. PHB reduced its  
6 estimate of the cost of CT ownership from \$43.20/kW-year to \$33.12/kW-year or by  
7 almost 25%. EDS reduced the annual ownership cost of a new CT from \$55.86/kW to  
8 \$41.60/kW also nearly 25%.

9  
10 Q. Do you find any other inconsistencies in the experts assumptions regarding the  
11 computation of the real fixed charge rates?

12  
13 A. Actually, these computations are totally inconsistent. Dr. Hieronymus and EDS assume,  
14 for example that investors will require a 12% return on equity for a new combined cycle  
15 plant, while ICF assumes 14%. Interestingly enough, EDS used the 14% ROE figure  
16 in the QRO proceeding. It is also rather interesting that the cost of capital assumed by

---

<sup>22</sup> In the end, however, this change in input assumptions has virtually no impact on the ICF results because ICF did not calculate capacity costs based on a combined cycle plant. However, by using a low cost for combined cycle plants, ICF depresses market energy prices because its mix of new generation is weighted heavily towards these more efficient plants.

<sup>23</sup> ICF used a 12.7 real fixed charge rate for CT's in the QRO and in the current case. In the QRO ICF used a 10% rate for combined cycle plants.

1 EDS and PHB (12%) is only slightly above the 11.6% ROE that PECO's expert, Mr.  
2 Brennan, recommends for PECO, a regulated utility, that may be afforded the financial  
3 luxury of stranded costs recovery.

4

5 **Q. Does PECO's cost of equity expert, Mr. Brennan, have any opinion regarding the**  
6 **cost of capital for a new generator in a competitive market?**

7

8 A. Not that I can determine. In PAIEUG I-12 we asked if it was PECO's opinion that an  
9 IPP in a competitive market would have a higher or lower required ROE than PECO's  
10 current required ROE. MR. Brennan's answer, attached as Exhibit No. \_\_\_ (RJF-4) was  
11 that PECO could not agree or disagree. In other words, Mr. Brennan has stated he  
12 simply does not know!

13

14 **Q. Are there other problems with the experts' calculations of real fixed charge rates?**

15

16 A. Yes. All of the experts' calculations contain outright errors or omissions which  
17 understate the market price of new capacity. Both EDS and PHB assume only a 35%  
18 composite tax rate, while ICF assumes a 41% composite rate. Neither PHB nor EDS  
19 have allowed for any provision for state income taxes for new generators. This clearly  
20 understates the market price for new capacity. I pointed out this problem in my QRO

1 testimony and it was never addressed by any of PECO's experts, nor was it corrected  
2 in this case. There is no explanation for this mistake because the other PJM states  
3 (Delaware, Maryland and New Jersey) all have state income taxes nearly as high as  
4 Pennsylvania's.<sup>24</sup> What I find rather interesting is that PHB and EDS "updated" their  
5 studies with new (and substantially lower) capital costs for peaking plants, and EDS  
6 even reduced its assumed equity return, yet neither firm corrected this obvious tax rate  
7 error, even after it was pointed out many weeks ago.

8  
9 The tax rate error is not the only problem with the real fixed charge rate calculations.  
10 ICF totally ignores property or other taxes in its calculation, while the EDS study  
11 computes the annual return requirements assuming an end of year convention. This  
12 understates the cost of ownership because it assumes investors will never earn a full  
13 return on their investment. Thus, the 12% ROE assumed by EDS is never actually  
14 achieved. PHB correctly assumed an average year convention.

15  
16 In addition, there are a number of other inconsistencies in the experts' real fixed charge  
17 rate calculations related to book lives, property tax rates and inflation assumptions.  
18 When only the most blatant "errors" noted above are corrected (PHB's and EDS'  
19 omission of state income taxes, ICF's omission of other taxes, and EDS' incorrect end

---

<sup>24</sup> In addition, I understand that a gross receipts tax of 4.4% now applies to out-of-state generation.

1 of year convention) the real fixed charge rates rise significantly: from 12.0% to 12.5%  
2 for PHB, from 12.7% to 13.3% for ICF and from 12.8% to 13.5% for EDS. Lest the  
3 commission think I am nitpicking, I would point out that for PHB this correction alone  
4 amounts to an increase in the market value of PECO's assets by roughly \$100 million!

5  
6 **Q. Do the experts include all of the costs in their analysis of new generators that Mr.**  
7 **Hill included in his calculation of the market value of PECO's generators?**

8  
9 **A.** No. Mr. Hill includes state income taxes, property and other taxes, A&G expenses,  
10 decommissioning expenses and capital additions for all of PECO's generators. None  
11 of the experts include decommissioning costs or capital additions. In addition, only the  
12 EDS calculation appears to allow for A&G expenses (which may be built into the real  
13 fixed charge rate via higher property tax and insurance rates), and as noted above, PHB  
14 and EDS ignored state income taxes while ICF ignored property and other taxes.

15  
16 **Q. Do you believe that all of these costs should be included?**

17  
18 **A.** These should be treated equally in case of PECO and new generators. Mr. Kollen has  
19 recommended that I exclude fossil decommissioning costs from the computation of  
20 PECO's expenses. Thus, I would also exclude these costs from my analysis of new

1 generators. However, new generators will require capital additions<sup>25</sup>, will require  
2 supporting A&G expenses and will most certainly be required to pay state income taxes,  
3 property and other taxes.

4

5 **Q. Are Mr. Hill's projections of O&M expenses for PECO's existing CT's consistent**  
6 **with the experts projections of these costs for new CT's?**

7

8 **A. No. Mr. Hill projects O&M expenses for PECO's existing CT's of approximately**  
9 **\$12/kW year (96\$). The experts uniformly project O&M expenses for new CT's of**  
10 **\$2/kW year. There is no explanation for this discrepancy.**

11

12

---

<sup>25</sup> This is supported by PECO's response to PAIEUG I-13.

1       **VI. CRITIQUE OF PECO MODELING METHODOLOGIES AND RESULTS**

2

3       **Q.     What is the purpose of this section of your testimony?**

4

5       **A.     I have identified a number of problems with the modeling methods applied by PECO's**  
6               experts. These stem more from the application (or misapplication) of the models  
7               themselves than from input assumptions. In this section of my testimony I will address  
8               the following problems I have uncovered in PECO's models and discuss the  
9               implications for market prices:

10

- 11           1.     The models fail to perform realistic simulations of random generator outages.  
12  
13           2.     The GE MAPS model, as applied by PHB, provides unreliable estimates of  
14               marginal costs due to the use of only one Monte Carlo simulation.  
15  
16           3.     The modeling of pumped storage resources is unrealistic.

17

18       **Q.     Please begin.**

19

20       **A.     My major concern deals with the methods used by the experts to simulate the impact of**  
21               random generator outages on market prices. The ICF and EDS models use what is  
22               known as the capacity deration method. This approach would derate the capacity of a  
23               1155 mW generator, such as Limerick I, to 982 mW a unit to account for the fact it may

1           be on a forced outage 15% of the time. The problem with this representation is that  
2           peaking units run largely in response to the full forced outages of baseload plants.  
3           Assuming a 982 mW Limerick plant that is available 100% of the time will not result  
4           in the same amount of peaking generation as would occur in the real world, where an  
5           1155 mW unit is available 85% of the time and a 0 mW unit available 15% of the time.  
6           This type of representation has been well known to experts within the industry as  
7           causing underestimates of peaking generation requirements (and therefore marginal  
8           costs) for decades. It was this very type of problem that lead to the creation of  
9           probabilistic models such as PROMOD more than twenty years ago. Even the Ebasco  
10          Marginal Cost model that I developed in 1980 used a Monte Carlo (probabilistic)  
11          technique to provide better estimates of marginal costs and reasonable amounts of  
12          generation from peaking plants. It should come as no surprise that, in the ICF and EDS  
13          models, PECO's CT's run little or not at all.

14

15   **Q.   How do the PECO projections of generation for peaking plants compare to actual**  
16           **experience?**

17

18   **A.   Quite poorly. For example, in 1995 PECO's combustion turbines produced 173 gWh**  
19           **of energy and ran with a 2% capacity factor. In the EDS simulation these units never**  
20           **run over the period 1999 to 2014. The ICF and PHB projections do little better,**

1 showing average generation of 5 gWh in 1999 for ICF and 15 gWh for PHB. Given that  
2 loads are expected to increase and reserve margins to decline from 1995 to 1999, this  
3 substantial drop in peaking generation is rather hard to understand. While this may  
4 seem like a minor point, the added margins occurring during these hours when peaking  
5 plants are running will produce a noticeable increase in the market prices paid to  
6 baseload plants.

7

8 However, the problem is not limited to combustion turbines. In 1995 the Eddystone gas  
9 units ran with a 30% capacity factor. The EDS projection shows the plant would never  
10 run from 1999 to 2001, or from 2006 to 2025. For the period 2002 to 2005 PMDAM  
11 projects a 2% capacity factor for these units. These results occur despite the optimistic  
12 assumption that Eddystone is fueled 100% of the time with natural gas.<sup>26</sup> ICF projects  
13 a 6% capacity factor in 1999, and over the period 2000 to 2025 capacity factors never  
14 exceed 12%. Even Mr. Bustard's PROMOD IV study (intended as a check on the  
15 reasonableness of the other models) predicts far less generation in 1999 for PECO's  
16 CT's and oil units than actually occurred in 1995.

17

---

<sup>26</sup> I suspect that at least part of the problem may lie with the EDS assumption that units will not run on negative cycle days.

1           Finally, even though the PHB study projects more realistic operations for the Eddystone  
2           3 and 4 units, it completely fails to provide a reasonable projection of the operation of  
3           Muddy Run, PECO's pumped storage plant. The PHB projection shows the Muddy  
4           Run plant operating at only a 4% capacity factor in 1999 compared to the 1995 actual  
5           capacity factor of 22.5%. PECO should recognize that its models are vastly understating  
6           the amount of peaking generation needed in PJM.

7

8   **Q.   Do you have any other concerns about the MAPS model?**

9

10   **A.   Most definitely. Unlike the EDS and ICF models which rely on the deration technique**  
11           to model random outages, MAPS uses a Monte Carlo simulation method. This is  
12           conceptually a sound approach and if properly applied provides an excellent means of  
13           modeling generator outages. Unfortunately, the MAPS model is apparently so  
14           cumbersome to operate that the number of Monte Carlo simulations had to be limited  
15           to one per year. This completely invalidates the use of the MAPS model.

16

17   **Q.   Please explain what you mean by a Monte Carlo simulation.**

18

1 A. Generator outages occur at random. To simulate these outages, one approach is to  
2 simulate a series of scenarios drawn at random (each reflecting possible outages for  
3 various generators) and then average the results.

4  
5 Q. How is that done?

6  
7 A. I'll provide a simple example of how the calculation could be done. Assume Limerick  
8 (and other generators) have forced outages 1/6 of the time. This means that on any  
9 given day if you roll the dice and get one through five you would assume Limerick is  
10 up and running. If you roll a six Limerick is down. This process might be repeated for  
11 each unit, each day. At the end of the year you would compute production costs for this  
12 scenario and then repeat it a number of times averaging the results. The problem is that  
13 PHB instructed the MAPS program to limit the roll of the dice to once per year per unit.  
14 I first learned this during my meeting with the PHB representative. Exhibit  
15 No. \_\_\_(RJF-5) is PHB's response to PAIEUG Data Request No. VI-8 confirming my  
16 understanding of the approach used in MAPS. It reveals that in the PHB simulation  
17 MAPS randomly selected a single set of weeks at random intervals during the year to  
18 model each unit's forced outages. I find this highly questionable.

19  
20 Q. Why?

1 A. Over the years I have developed several Monte Carlo models. In my experience a  
2 reasonable result cannot be developed on the basis of one simulation. I do not agree  
3 with the assumption of Mr. Bustard and PHB that the large number of units modeled in  
4 PJM and the surrounding regions negates any necessity to run a greater number of  
5 simulations. The primary reason for this is that PJM is dominated by nuclear capacity.  
6 The thirteen PJM nuclear plants provide 12,913 mW of capacity. In some cases, these  
7 units also have relatively high outage rates compared to other types of plants. A random  
8 simulation where a disproportionate number of these plants are either on simultaneous  
9 outages (or where simultaneous outages fail to occur) will have a substantial impact on  
10 the operation of the highest cost plants in the pool, and, therefore, marginal costs. Thus,  
11 the random outage of the several hundred small units in PJM are not nearly as  
12 significant as the outages modeled for thirteen large nuclear plants. While several  
13 hundred rolls of the dice may well produce an average close to 3.5, thirteen rolls of the  
14 dice could stray far from the expected value. It is these thirteen rolls of the dice for the  
15 nuclear plants that have a disproportionate impact on marginal costs in MAPS.

16  
17 **Q. Do you have any evidence to support your position on this matter?**

18  
19 **A. Yes.** As will be explained in more detail later on, I have developed both conventional  
20 probabilistic and Monte Carlo-based production cost models to simulate market prices

1 in PJM. I developed a set of input assumptions for my Monte Carlo model (designed  
2 to simulate pumped storage operation) which I used to estimate the annual average  
3 marginal costs for PJM under assumptions paralleling those used by PHB in MAPS. I  
4 ran the model for a series of cases with only 1 simulation per unit per year. The results,  
5 shown on Exhibit No. \_\_\_(RJF-6) reveal that even with a simulation of nearly 400  
6 separate generators in PJM, cases limited to one Monte Carlo simulation could produce  
7 variations from the mean of as much as \$3/mWh or 15%. At best, we can assume that  
8 Dr. Hieronymus' simulations fall somewhere in a band that is 15% or \$3/mWh wide.  
9 PECO sells about 40 million mWh per year. This means that each mill is worth about  
10 \$40 million. Dr. Hieronymus figures could be off by more than \$100 million per year!  
11 There is really too much at stake in this proceeding to tolerate this level of uncertainty.

12

13 **Q. You have demonstrated Dr. Hieronymus' study is unreliable. However, that**  
14 **doesn't necessarily imply it is biased. Are there any reasons to suspect that Dr.**  
15 **Hieronymus' single simulation technique produces a result lower than might be**  
16 **obtained by taking the average of a large number of cases?**

17

18 **A. Yes. First, notice that in Mr. Bustard's comparison of the PROMOD IV, ICF, EDS and**  
19 **MAPS models, the MAPS study provided the lowest estimate of marginal energy costs.**  
20 **In addition, it is important to realize that the distribution of marginal cost results will not**

1 be symmetric about the mean. Marginal costs increase substantially when peaking units  
2 run in response to multiple contingencies (particularly those of nuclear plants). While  
3 these scenarios are generally unlikely, they occur often enough to substantially impact  
4 marginal costs. A large sample of cases would likely contain a great many "low" cost  
5 scenarios, with only a few "high" cost scenarios. An average of many cases would  
6 reflect the relative likelihood of each scenario. However, it is far more likely that a  
7 random draw of only one out of the sample will generate a "low" result.

8

9 **Q. How might Dr. Hieronymus correct for this problem?**

10

11 **A.** The solution is quite simple. The only practical approach is to run MAPS for at least  
12 100 simulations. [See again Exhibit No. \_\_\_\_ (RJF-6).] Given this devastating problem  
13 and the numerous other infirmities in Dr. Hieronymus' study, I believe that the  
14 Commission should dismiss the PHB study from further consideration.

15

16 **Q. Are there any other serious problems with the experts models?**

17

18 **A.** Yes. None of the models employed appears capable of a realistic modeling of pumped  
19 storage plants. PECO's 880 mW Muddy Run plant is a significant capacity resource  
20 which demands a realistic valuation. Based on my discussions with the Company and

1        their consultants, as well as PECO's response to data requests, it is clear that the  
2        pumped storage simulations employed fail to capture the daily chronological dynamics  
3        of pumped storage operation. The ICF model, for example, would allow pumping in  
4        October to offset generation in May. The EDS model has similar problems. Clearly this  
5        type of representation cannot provide a realistic assessment of Muddy Run or any other  
6        pumped storage plant. As was already discussed, there is clear evidence of a problem  
7        with the MAPS modeling of Muddy run because it predicts only a 4% capacity factor  
8        for the unit in 1999. Also, in my own simulations I have shown that the use of the  
9        erroneous PHB heat rates seriously reduces operation of pumped storage units.

10

11    **Q.    What are the conclusions you have drawn based on this review of PECO's market**  
12    **price studies?**

13

14    **A.    This type of analysis is dependent upon data and computer models. I have shown that**  
15    **nearly all of the most crucial input data used by PECO's experts is either wrong, biased,**  
16    **inconsistent with other figures from the same source, or highly suspect. The models**  
17    **appear no better and produce results which are contrary to actual experience, or**  
18    **demonstrably unreliable. The PUC simply cannot have *any* confidence in the PHB or**  
19    **EDS studies. While the ICF model and data are marginally better, in my view, the ICF**  
20    **assumptions in many cases are either biased, overly optimistic or simply undocumented.**

1           Finally, the PUC should recognize that ICF fuel price forecast is lower than the DRI  
2           forecast used by EDS and PHB and as previously discussed, the unrealistic capacity cost  
3           assumptions for combined cycle plants used by ICF results in a downward bias on  
4           market energy prices.

1       **VII. CORRECTED ESTIMATES OF PECO GENERATION STRANDED COST**

2

3       **Q.     What is the purpose of this section of your testimony?**

4

5       **A.     In this section I present a calculation of market value and stranded costs based on**  
6               **correcting the assumptions of the PHB and ICF studies. I further present my own**  
7               **independent market price forecast using the ELA fuel price forecast.**

8

9       **Q.     How have you modeled PJM market prices?**

10

11       **A.     I have used my own production costing models to simulate PJM market prices. I have**  
12               **independently assembled all of the data required for this simulation from publicly**  
13               **available data sources. Rather than clutter my analysis with numerous undocumented**  
14               **ad-hoc adjustments, I have preferred to stay as close as possible to the figures published**  
15               **in the original source documents.**

16

17       **Q.     Please discuss the models which you have employed in this project.**

18

19       **A.     My analysis rests on two basic models: a Probabilistic market price simulation model**  
20               **and a Monte Carlo pumped storage simulation model. These models provide the basic**

1 simulation results for my studies. I will refer to these models as the "Probabilistic"  
2 model and the "Monte Carlo" model.

3

4 **Q. Have you used these models previously in regulatory proceedings or consulting**  
5 **projects?**

6

7 **A.** Yes. The Probabilistic model contains the probabilistic production cost engine which  
8 I have used in numerous regulatory proceedings before a variety of Commissions since  
9 1984. I most recently applied this model in preparation of my testimony in the  
10 Commission's Investigation on Restructuring in 1995, where I used it to simulate a  
11 hypothetical Pennsylvania spot energy market. Exhibit No. \_\_\_(RJF-7) is a summary  
12 of regulatory proceedings where I have used the model in the past and a list of  
13 comparison studies I performed to "benchmark" this model with a comparable utility  
14 Company model. I have successfully benchmarked this model with nearly every major  
15 utility production cost model in use in the industry today, including PROMOD III,  
16 PROSCREEN, EGEAS, UPM and several others. The production costing engine used  
17 in this system allows for a highly variable level of detail. I have found that by  
18 increasing the level of detail to that comparable with the most significant assumptions  
19 used by the utility model, I am able to replicate the results of far more detailed models.  
20 In this proceeding I will demonstrate the ability of these models to reasonably replicate

1 the results of the GE MAPS program as implemented by PHB, the EDS PMDAM  
2 model and the ICF IPM model.

3  
4 **Q. Why is this replication of results between models useful?**

5  
6 **A.** There are two reasons. First, it enables one to maintain confidence in a model if its  
7 results track those of comparable models. Second, it provides a powerful diagnostic  
8 tool. By replicating the results of the various models in this case I was able to discover  
9 the significance of the erroneous heat rate assumptions in the MAPS model, for  
10 example, and to demonstrate similar problems in the ICF and EDS programs or data.

11  
12 **Q. Please describe the Monte Carlo model.**

13  
14 **A.** This is a more recent development. It was originally intended to model the economics  
15 of pumped storage plants using a probabilistic (Monte Carlo) technique, and the same  
16 data base as the probabilistic model, but with a higher level of detail. The model  
17 enables one to estimate hourly marginal costs for a given region, and then makes the  
18 economic determination of whether to utilize a pumped storage unit on a given day  
19 based on the ability to offset high cost generation with lower cost energy (recognizing  
20 pumping losses) at night. The model maintains the chronology of daily loads and

1 enables a more realistic modeling of pumped storage plants than other resources. The  
2 model outputs are then used to develop and input load shape for the Probabilistic model,  
3 but can also be used to develop chronological marginal costs. The original application  
4 of this model was to examine the economics of the Rocky Mountain pumped storage  
5 plant for a project I am performing on behalf of the Georgia Public Service Commission  
6 Staff.

7

8 **Q. How do you define the regional energy market in your analysis?**

9

10 **A.** I limited my modeling of specific loads and resources to the PJM region. There is  
11 ample evidence, as I have already discussed, that demonstrates it is appropriate and  
12 reasonable to confine the review to PJM.

13

14 **Q. Did you find it necessary to model transmission constraints within PJM?**

15

16 **A.** No. I found the analysis performed by PECO for the PJM Restructuring Proceeding at  
17 the FERC, the testimonies of Dr. Hieronymus and Mr. Bustard in this case, and that of  
18 Dr. Scott Jones in the PP&L proceeding, compelling evidence of the lack of long term  
19 significance of transmission constraints in PJM.

20

1   **Q.   Please describe what you mean by a probabilistic modeling.**

2

3   **A.   As discussed earlier, random forced outage of large generating units can result in**  
4           substantial increases in marginal generation costs. A probabilistic simulation computes  
5           the expected value of production costs (both total and marginal costs) by computing the  
6           probability weighted average of all possible generator outages. The original algorithms  
7           used to calculate probabilistic production cost results were described in an IEEE paper  
8           by Booth in 1970.<sup>27</sup> A Monte Carlo simulation does the same thing by developing a  
9           series of simulations of a large number of possible outage states and computes the  
10          average result from these trials. Both techniques can be quite accurate. Probabilistic  
11          techniques are computationally more efficient, but lose the chronological character of  
12          the system dispatch, that is quite important for modeling of pumped storage, for  
13          example. Monte Carlo techniques are not as efficient, and the operation of individual  
14          steam plants is more difficult to capture. In my simulations I use the Probabilistic  
15          model to compute revenues and market prices for all plants except pumped storage  
16          units.

17

18   **Q.   Provide a simple example that explains the differences between the two techniques.**

---

<sup>27</sup>    Power System Simulation Based on Probability Analysis: RR Booth, presented for publication to  
the IEEE Power Committee, April 29, 1970.

1 A. Assume you wanted to know the expected value of a single roll of the dice. The  
2 probabilistic approach sums the probability of each possible outcome (one-sixth)  
3 multiplied by the outcome (from one to six). For a fair dice, the expected value is 3.5.  
4 In a Monte Carlo simulation one rolls the dice a large number of times and averages the  
5 result.

6  
7 **Q. What are the data requirements for your modeling?**

8  
9 A. My modeling requires the same types of data as required in the Company's market price  
10 simulations: hourly load shapes, peak demands and energy forecasts, unit capacities,  
11 equivalent forced outage rates and plant maintenance requirements, maintenance  
12 schedule information, generator fuel types, prices, and escalation rates, heat rates and  
13 operating constraints, if applicable. In addition, I require data for non-utility generators,  
14 imports and exports from other regions. Finally, I require data regarding unit up ratings,  
15 down ratings, retirements, additions, as well as data for new generation resources.

16  
17 **Q. Please describe the data sources you relied upon.**

18  
19 A. I obtained the necessary data from publicly available sources as show in the table below.

20

<b>Data Requirement:</b>	<b>Source</b>
8760 Hourly Loads	Loads Filed in FERC Form 714
Load Forecast	MAAC Form OE-411
Unit Availability Data	NERC GADS
Unit Capacities	MAAC Form OE-411
Unit Heat Rates	EIA Form 860
Unit Fuel Base Fuel Cost	FERC Form 1
Unit Capacity Changes	MAAC Form OE-411
Fuel Price Escalation Rates	EIA Annual Energy Outlook 1997
Unit Fuel Type	MAAC Form OE-411, FERC Form 1
Non Utility Generators	MAAC Form OE-411
Maintenance Avoided Periods	Supporting Companies' Proposal
Regional Imports and Exports	MAAC Form OE-411

15 Q. How many generators did you model in PJM?

16

17 A. I modeled more than 360 individual generators in addition to the pumped storage plants  
18 in the region and a large number of capacity additions, IPP's and imports.

19

20 Q. Do these sources provide all of your data requirements?

21

1 A. Virtually all of the data I require comes from these sources. In a very few cases (such  
2 as hydro plants for example) some of the data I used came from utility sources. For a  
3 very small number of generators owned by public power agencies, I estimated fuel  
4 prices based on delivered prices for other plants in the same control area.

5  
6 Q. Did you make any adjustments to this data?

7  
8 A. The only adjustments made to this data was to increase the availabilities of PJM BWR's  
9 in excess of 1000 mW (Peach Bottom, Limerick and Hope Creek) to reflect the higher  
10 levels assumed by PECO in its filing. This resulted in an average nuclear capacity  
11 factor for PJM nuclear plants of around 75%, consistent with the historical availability  
12 of these plants, though below recent averages. I also reflected PECO's planned up  
13 rating of Limerick. I did not reflect retirements unless they were shown in the OE-411.  
14 My simulations support higher market prices than PECO's suggesting it would be  
15 advantageous to avoid some of the economic retirements PECO assumes for its own  
16 units.

17  
18 Q. Did you make any other adjustments to this data?

19

1 A. For all practical purposes the answer is no. My intention was to only change data from  
2 these sources when the original source data was clearly wrong or inappropriate for the  
3 model. An example of data I did change was for the Hay Road combined cycle plant.  
4 In the EIA Form 860 it has both CT units and a waste heat steam generator. The waste  
5 heat generator was shown as having a heat rate of zero because it captures the heat from  
6 the CT's. I modeled this unit by computing the full load heat rate for both the CT's and  
7 the waste heat generator combined.

8

9 Q. How did you determine the mix of new generators?

10

11 A. I developed a method to determine the economic mix of capacity additions similar to the  
12 approach Dr. Hieronymus applied in the GE MAPS model. I included a 50 mW  
13 combined cycle plant in the mix and added combined cycle generation to the extent  
14 required to meet the assumed PJM 18% reserve requirement. If the incremental cost of  
15 a combined cycle plant over a CT was unprofitable, I replaced combined cycle  
16 generation with combustion turbines. Otherwise, I assumed combined cycle plants  
17 would be the resource of choice in PJM. While this may seem difficult, in practice it  
18 isn't because usually under a given fuel price or unit cost scenario, one of the two  
19 technologies is the preferred choice.

20

1 Q. Is there any fundamental difference between your modeling approach and that  
2 applied by PECO's experts?

3

4 A. Yes. The modeling technique I employ allows one to develop bidding strategies for  
5 classes of units. For example, for each utility I categorized units by fuel types: nuclear,  
6 coal, oil, gas, hydro and other. This modeling techniques allow for the testing of  
7 bidding strategies such as bidding all gas fired units at multiple of incremental costs.  
8 The original intention of this modeling method was to test for market power (i.e., the  
9 ability of a supplier to profitably increase prices above marginal production costs). In  
10 this case the technique was useful in comparing the impact of using incremental rather  
11 than the average full load heat rate as the basis for bidding into the pool. Thus, it  
12 afforded a method to simulate the operation of Dr. Hieronymus' incremental heat rates  
13 in MAPS, as well as the average heat rates used by ICF.

14

15 Q. How did you verify the results of your modeling?

16

17 A. I decided that the best approach to use would be to develop input assumptions for the  
18 most critical differences between my own assumptions and those of PECO's experts and  
19 attempt to recreate the results of their modeling studies.

20

1 Q. Please describe this process.

2

3 A. First I developed a basic set of generator inputs from my own input data base. The only  
4 substantive change in this database was that historical differences in delivered fuel  
5 prices were eliminated for gas and oil units, the kerosene fueled units were assumed to  
6 run on No. 2 oil and dual fuel units were assumed to run on natural gas alone.

7

8 Next I developed fuel price escalations from the DRI and ICF forecasts. Finally I  
9 developed factors to relate the heat rates used in the MAPS and EDS models to those  
10 I obtained directly from the Form 860. For ICF this step was not necessary. Next, I  
11 input each expert's individual assumptions relative to the costs and performance of new  
12 combined cycle and combustion turbine units, and used load data appropriate for each  
13 model. For example, Dr. Hieronymus used the MAAC 1994 load forecast while EDS  
14 and ICF relied on the 1995 forecast. I then simulated the model to arrive at an initial  
15 capacity mix. Next a pumped storage simulation was performed to reflect the projected  
16 operation of the pumped storage plants based on the preliminary capacity mix. Once the  
17 pumped storage schedules were determined in the Monte Carlo program I re-simulated  
18 the probabilistic model with the final adjusted loads. The final simulation generally  
19 confirmed the optimality of the preliminary expansion plan. For the PHB assumptions  
20 CT capacity was the more economic choice, while the ICF and EDS assumptions

1 generally dictated the addition of new combined cycle plants. My expansion plans were  
2 generally similar to those developed by PHB, ICF and EDS.

3  
4 **Q. What are the results of these simulations?**

5  
6 A. I was able to track the results of the PHB, EDS and ICF models reasonably well.  
7 Exhibit No. \_\_\_(RJF-8) summarizes the results of this comparison and indeed  
8 demonstrates that I am able to use a single model and generator data base and predict  
9 the results of the experts' models changing only fuel prices, and input assumptions  
10 related to new capacity additions.

11  
12 **Q. Do you believe these results indicate general agreement between your model and**  
13 **the PECO models when comparable assumptions are used?**

14  
15 A. I am satisfied with these results. I could have spent a great deal of time on attempting  
16 to refine these simulations, however, I was more interested in performing market price  
17 simulations than comparisons to models that use erroneous data. I am convinced that  
18 resolving any remaining differences which remain between these models are simply not  
19 worth pursuing. In the case of the MAPS model I am also convinced that it would be  
20 a waste of time to try to refine the benchmark any further given the inherent unreliability

1 of PHB's use of one Monte Carlo simulation. I would note again that Mr. Bustard's  
2 comparison of the four models (including his 1999 PROMOD IV study) reveals that  
3 MAPS produces the lowest market prices. Thus, I am not troubled by the disparity  
4 between my 1999 result and that from PHB's MAPS study.

5  
6 **Q. Does the standard of comparison applied by Mr. Bustard in his PROMOD IV**  
7 **analysis support the reasonableness of your model?**

8  
9 **A. Yes. Mr. Bustard was satisfied that the four models he compared for 1999 were**  
10 **producing comparable results. These studies produced a market energy price range of**  
11 **\$21.1 to \$23.2/mWh. This is a variation of \$2.1/mWh or 10%. In virtually every case**  
12 **my figures fall comfortably within this range and are generally much closer than that.**

13  
14 **Q. Why do you compare the total market price results (energy plus capacity) for the**  
15 **EDS model while you compare energy only for the other models?**

16  
17 **A. My energy only comparison with the EDS model is also excellent. The EDS model is**  
18 **a more dynamic model than the ICF or PHB studies in that it links capacity and energy**  
19 **prices. I wanted to insure that I could correctly model this relationship (albeit with the**

1 erroneous EDS data assumptions). The other studies do not model this linkage. Thus,  
2 the comparison was limited to energy prices only.

3  
4 **Q. Let's turn now to your own results. First of all, you have been fairly clear that the**  
5 **most crucial assumptions relate to the cost of new generators. What were your**  
6 **assumptions?**

7  
8 **A.** I have already discussed a number of the problems related to the other experts capital  
9 cost, heat rate and real fixed charge rate assumptions. I have developed what I consider  
10 to be reasonable inputs based on correcting the most obvious flaws in the other experts'  
11 studies.

12  
13 **Q. What capital cost did you assume for combined cycle plants and combustion**  
14 **turbines?**

15  
16 **A.** As noted above, Dr. Hieronymus estimate of \$519/kW excludes a number of significant  
17 costs. In the end, I believe that the Gas Turbine World figures and many other estimates  
18 support a total plant cost of at least \$595/kW. This is only about 15% over the PHB  
19 estimate of direct cost of the generator and the utility tie-ins. This represents an  
20 allowance for the above listed excluded costs such as interest during construction, legal

1 fees, siting, licensing, project contingencies, more normal market conditions, etc. This  
2 represents a "plain vanilla" cost only and does not provide an allowance for the extra  
3 redundancies and operational spares needed to insure availabilities in excess of the  
4 levels achieved by normal utility plants. In the PP&L case, Dr. Jones also estimates the  
5 cost for a new combined cycle plant of \$595/kW and new gas-fired CT's of \$338/kW.

6  
7 PHB estimated a combustion turbine cost of \$276/kW for an oil fired CT. For a gas  
8 fired CT, there would be substantial cost for pipeline and I see no reason to dispute Dr.  
9 Jones' estimate. For an oil-fired CT, I include additional costs for interest during  
10 construction, contingencies, and the depletion of over supplies of such units, etc. as  
11 discussed earlier. I used \$300/kW to reflect these added costs. This is supported by the  
12 \$300/kW used by ICF and the \$325 used by EDS. It is also substantially below the cost  
13 of recently completed plants such as Georgia Power's McIntosh plant which was  
14 certified by the Georgia Commission at \$378/kW and completed at a cost of \$321/kW.

15  
16 For combined cycle plants, I consider the \$450/kW estimate by ICF to be overly  
17 optimistic. This figure is an overnight cost and apparently does not include any interest  
18 during construction, switchgear, gas pipeline costs, electrical transmission, land or other  
19 infrastructure costs. PHB's analysis starts with a turnkey capital cost of about \$470/kW  
20 (summer rating) but inclusion of the above referenced costs increases its estimate to

1       \$519/kW. However, this figure is inconstant with the heat rates used by PHB, and, as  
2       noted above, excludes a great many significant costs. I believe this estimate is the lower  
3       than any recently completed plant. It is also lower than the current EDS estimate, not  
4       to mention the estimates of PHB and EDS in the prior case. I believe the \$595/kW is  
5       an extremely conservative estimate and note that it falls comfortably within the range  
6       of recently completed plants and the PHB and EDS QRO case estimates.

7

8    **Q.    What real fixed charge rate did you assume?**

9

10   **A.    For combustion turbines I assumed a 13.34% rate based on the ICF assumptions**  
11       corrected for inclusion of property and other taxes. For combined cycle plants, I am  
12       concerned that the longer lead times and higher capital costs of such plants, and the far  
13       greater susceptibility to fuel price swings makes these riskier endeavors, particularly to  
14       the extent that fuel cost savings are needed to repay the added capital costs. However,  
15       I still used the same 13.34% real fixed charge rate. The primary difference between this  
16       figure and the PHB figure is in ICF's use of a more conservative capital structure that  
17       I believe is justified by the added risks of building plants outside of the ordinary  
18       regulatory environment and the back-end loading of the capital recovery factor. Once  
19       again, this figure is lower than the current EDS figure (once the tax rate and other errors  
20       are corrected) and substantially lower than EDS' January 1997 estimate.

1 Q. What heat rates did you use?

2

3 A. I assumed a heat rate of 7,000 btu/kWh. This figure is also consistent with Dr. Jones'  
4 estimates in the PP&L case. However, I believe this to be an optimistic estimate.

5

6 Q. Please discuss the 7,000 btu/kWh heat rate used for combined cycle units in more  
7 detail.

8

9 A. This number is quite optimistic for several reasons. First, the capital cost assumptions  
10 underlying this figure are consistent with a higher full load heat rate based on current  
11 technology. Thus, it reflects a certain amount of progress in the years ahead. In  
12 addition, my simulations indicated that the combined cycle plants would be expected  
13 to cycle frequently and would experience declining capacity factors in the years ahead.  
14 Thus, I believe it is reasonable to increase the operational average heat rate above the  
15 full load heat rate to reflect the prospect of operation at times below full load. Use of  
16 the 7,000 BTU/kWh figure in my model would actually be consistent with an even more  
17 efficient unit in the future running in a cycling mode. To my knowledge, this figure is  
18 lower than the most efficient currently operating utility plants in the field, and is lower  
19 than the figures used by at least one of PECO's experts in the QRO proceeding. Finally,  
20 it has generally been assumed that combined cycle plants will run exclusively on spot

1 natural gas. However, this would require the use of higher cost contract gas, or dual  
2 fuel capability. In either case, the average cost of energy from a combined cycle plant  
3 is likely to substantially exceed the level for spot gas (based on the 7,000 btu/kWh) heat  
4 rate, even if efficiency gains for such units take place in the future. As a result, this heat  
5 rate is entirely consistent with improved efficiencies in future plants once cycling and  
6 possible gas supply interruptions are considered.

7

8 **Q. Were there any other important data items you used?**

9

10 A. I increased the combined cycle and CT O&M expenses to include additional costs for  
11 capital additions and A&G expenses. The figures I used are consistent with those used  
12 by Mr. Hill for its existing CT's and the capital additions for CT's estimated in the  
13 ICF's response to PAIEUG I-13. Otherwise, my O&M expense estimates for new plants  
14 are about the same as PECO's.

15

16 **Q. What discount rate did you use?**

17

18 A. I used 7.6%. This figure is consistent with the PUC's final order in PECO's  
19 Securitization case.

20

1 Q. Are there any other adjustments to your market value calculation?

2

3 A. Yes. As discussed by Mr. Kollen I have excluded fossil decommissioning expenses and  
4 reduced nuclear decommissioning.

5

6 Q. In the QRO proceeding you excluded Salem. Do you include Salem in this case?

7

8 A. Yes, despite the fact that the situation with Salem is little more clear today than at the  
9 time I filed my QRO testimony. This amounts to an increase of around \$800 million in  
10 PECO's stranded cost allowance for a plant that is now shut down. I also accepted  
11 PECO's Salem O&M estimates, despite the fact that they greatly exceed those of  
12 Limerick and Peach Bottom on a dollar per kW basis. PECO clearly has the opportunity  
13 to cut these costs in the future and reduce its stranded cost exposure.

14

15 Q. Please describe the results of your analysis.

16

17 A. Exhibit No. \_\_\_\_ (RJF-9) summarizes my estimate of market prices and PECO's stranded  
18 costs under the EIA fuel price forecast. I estimate a total market value for PECO's  
19 generation assets of \$4.81 billion. This results in a total stranded generation cost of  
20 \$1.88 billion.

1 Q. Have you had the opportunity to correct the PECO DRI and ICF fuel forecast  
2 studies?

3  
4 A. Yes. Using my market value modeling and the ICF and DRI fuel forecasts produces  
5 substantially lower stranded costs than is the case under the Company's modeling. In  
6 order to provide a range of estimates, and illustrate the severity of the problems in the  
7 PHB study, I prepared a scenario that corrected only the most blatant errors in the PHB  
8 analysis. In this scenario, I used the \$276/kW and \$519/kW capital costs for  
9 combustion turbines and combined cycle plants and the same heat rates as used by Dr.  
10 Hieronymus. I also used a 12.5% real fixed charge rate, based on inclusion of state  
11 income taxes in the PHB calculation. I further included the A&G expenses, and capital  
12 addition costs of new generators. Finally, I used my own production cost model results  
13 (and the DRI fuel forecast), however, I did use an estimate of incremental heat rates for  
14 must-run coal fired units to set bids, as discussed earlier. For coal units, I set the bid  
15 heat rates equal to 98% of the EIA full load heat rates. While I do not agree with a great  
16 many of the assumptions in this scenario, and consider even the items specifically  
17 adopted as overly optimistic, I believe that this run provides an alternative scenario that  
18 the PUC can consider to represent the minimum necessary corrections to Dr.  
19 Hieronymus study. Under the corrected DRI forecast I estimate total stranded costs of  
20 \$ 2.49 billion, as is shown in Exhibit No. \_\_\_(RJF-10).

1

2 Finally, I performed a scenario using my own assumptions, but with the ICF fuel price  
3 forecast. Under the corrected ICF forecast I estimate total stranded costs of \$1.3 billion.

4 [See Exhibit No. \_\_\_\_ (RJF-11).]

5

6 **Q. What market price forecast do you recommend?**

7

8 **A.** I recommend that the Commission utilize the EIA forecast. This represents the mid-  
9 point of my three studies. I have built many conservatisms into my study, such as the  
10 use of 75% as the historic nuclear capacity factors, O&M expenses for new plants much  
11 lower than existing CT's, and full inclusion of the Salem unit. PECO has a great  
12 opportunity to mitigate its stranded costs by reducing O&M expenses, increasing its  
13 nuclear output and increasing sales. If the Commission accepts one of the lower market  
14 value calculations, it runs a great risk of forcing ratepayers to substantially  
15 overcompensate PECO's shareholders for stranded costs.

16

17 **Q. Does this conclude your testimony?**

18

19 **A.** Yes.

BEFORE THE

PENNSYLVANIA PUBLIC UTILITY COMMISSION

PENNSYLVANIA PUBLIC UTILITY )  
COMMISSION )

v. )

DOCKET NO. R-00973593

PECO ENERGY COMPANY )

APPLICATION OF PECO ENERGY )  
COMPANY FOR APPROVAL OF ITS )  
RESTRUCTURING PLAN UNDER )  
SECTION 2806 OF THE )  
PUBLIC UTILITY CODE )

EXHIBITS  
OF  
RANDALL J. FALKENBERG

ON BEHALF OF THE

PHILADELPHIA AREA INDUSTRIAL ENERGY USERS GROUP

J. KENNEDY AND ASSOCIATES, INC.  
ATLANTA, GEORGIA

JUNE 1997

## **QUALIFICATIONS OF RANDALL J. FALKENBERG, VICE PRESIDENT**

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### **EDUCATIONAL BACKGROUND**

I received my Bachelor of Science degree with Honors in Physics and a minor in mathematics from Indiana University. I received a Master of Science degree in Physics from the University of Minnesota. My thesis research was in nuclear theory. At Minnesota I also did graduate work in engineering economics and econometrics. I have completed advanced study in power system reliability analysis.

### **PROFESSIONAL EXPERIENCE**

After graduating from the University of Minnesota in 1977, I was employed by Minnesota Power as a Rate Engineer. I designed and coordinated the Company's first load research program. I also performed load studies used in cost-of-service studies and assisted in rate design activities.

In 1978, I accepted the position of Research Analyst in the Marketing and Rates department of Puget Sound Power and Light Company. In that position, I prepared the two-year sales and revenue forecasts used in the Company's budgeting activities and developed methods to perform both near- and long-term load forecasting studies.

In 1979, I accepted the position of Consultant in the Utility Rate Department of Ebasco Service Inc. In 1980, I was promoted to Senior Consultant in the Energy Management Services Department. At Ebasco I performed and assisted in numerous studies in the areas of cost of service, load research, and utility planning. In particular, I was involved in studies concerning analysis of excess capacity, evaluation of the planning activities of a major utility on behalf of its public service commission, development of a methodology for computing avoided costs and cogeneration rates, long-term electricity price forecasts, and cost allocation studies.

At Ebasco, I specialized in the development of computer models used to simulate utility production costs, system reliability, and load patterns. I was the principal author of production costing software used by eighteen utility clients and public service commissions for evaluation of marginal costs, avoided costs and production costing analysis. I assisted over a dozen utilities in the performance of marginal and avoided cost studies related to the PURPA of 1978. In this capacity, I worked with utility planners and rate specialists in quantifying the rate and cost impact of generation expansion alternatives. This activity included estimating carrying costs, O&M expenses, and capital cost estimates for future generation.

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**J. KENNEDY AND ASSOCIATES, INC.**

## **QUALIFICATIONS OF RANDALL J. FALKENBERG, VICE PRESIDENT**

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In 1982 I accepted the position of Senior Consultant with Energy Management Associates, Inc. and was promoted to Lead Consultant in June 1983. At EMA I trained and consulted with planners and financial analysts at several utilities in applications of the PROMOD and PROSCREEN planning models. I assisted planners in applications of these models to the preparation of studies evaluating the revenue requirements and financial impact of generation expansion alternatives, alternate load growth patterns and alternate regulatory treatments of new baseload generation. I also assisted in EMA's educational seminars where utility personnel were trained in aspects of production cost modeling and other modern techniques of generation planning.

I became a Principal in Kennedy and Associates in 1984. Since then I have performed numerous economic studies and analyses of the expansion plans of several utilities. I have testified on several occasions regarding plant cancellation, power system reliability, phase-in of new generating plants, and the proper rate treatment of new generating capacity.

### **PAPERS AND PRESENTATIONS**

**Mid-America Regulatory Commissioners Conference - June 1984: "Nuclear Plant Rate Shock - Is Phase-In the Answer"**

**Electric Consumers Resource Council - Annual Seminar, September 1986: "Rate Shock, Excess Capacity and Phase-in"**

**The Metallurgical Society - Annual Convention, February 1987: "The Impact of Electric Pricing Trends on the Aluminum Industry"**

**Public Utilities Fortnightly - "Future Electricity Supply Adequacy: The Sky Is Not Falling" What Others Think, January 5, 1989 Issue**

**Public Utilities Fortnightly - "PoolCo and Market Dominance" December 7, 1995 Issue**

Expert Testimony Appearances  
of  
Randall J. Falkenberg  
As of Mid 1997

Date	Case	Jurisdct.	Party	Utility	Subject
3/84	8924	KY	Airco Carbide	Louisville Gas & Electric	CWIP in rate base.
5/84	830470-EI	FL	Florida Industrial Power Users Group	Fla. Power Corp.	Phase-in of coal unit, fuel savings basis, cost allocation.
10/84	89-07-R	CT	Connecticut Ind. Energy Consumers	Connecticut Light & Power	Excess capacity.
11/84	R-842651	PA	Lehigh Valley Power Committee	Pennsylvania Power & Light Co.	Phase-in of nuclear unit.
2/85	I-840381	PA	Phila. Area Ind. Energy Users' Group	Philadelphia Electric Co.	Economics of cancellation of nuclear generating units.
3/85	Case No. 9243	KY	Kentucky Industrial Utility Consumers	Louisville Gas & Electric Co.	Economics of cancelling fossil generating units.
3/85	R-842632	PA	West Penn Power Industrial Intervenors	West Penn Power Co.	Economics of pumped storage generating units, optimal res. margin, excess capacity.
3/85	3498-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Nuclear unit cancellation, load and energy forecasting, generation planning economics.
5/85	84-768-E-42T	WV	West Virginia Multiple Intervenors	Monongahela Power Co.	Economics of pumped storage generating units, reserve margin, excess capacity.
7/85	E-7, SUB 391	NC	Carolina Industrial Group for Fair Utility Rates	Duke Power Co.	Nuclear economics, fuel cost projections.
7/85	9299	KY	Kentucky Industrial Utility Consumers	Union Light, Heat & Power Co.	Interruptible rate design.
8/85	84-249-U	AR	Arkansas Electric Energy Consumers	Arkansas Power & Light Co.	Prudence review.
1/86	85-09-12	CT	Connecticut Ind. Energy Consumers	Connecticut Light & Power Co.	Excess capacity, financial impact of phase-in nuclear plant.
1/86	R-850152	PA	Philadelphia Area Industrial Energy Users' Group	Philadelphia Electric Co.	Phase-in and economics of nuclear plant.
2/86	R-850220	PA	West Penn Power	West Penn Power	Optimal reserve margins,

J. KENNEDY AND ASSOCIATES, INC.

Expert Testimony Appearances  
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As of Mid 1997

Date	Case	Jurisdct	Party	Utility	Subject
			Industrial Intervenors		prudence, off-system sales guarantee plan.
5/86	86-081- E-GI	WV	West Virginia Energy Users' Group	Monongahela Power Co.	Generation planning study, economics prudence of a pumped storage hydroelectric unit.
5/86	3554-U	GA	Attorney General Georgia Public Service Commission Staff	Georgia Power Co.	Cancellation of nuclear plant.
9/86	29327/28	NY	Occidental Chemical Corp.	Niagara Mohawk Power Co.	Avoided cost, production cost models.
9/86	E7- Sub 408	NC	NC Industrial Energy Committee	Duke Power Co.	Incentive fuel adjustment clause.
12/86	9437/ 613	KY	Attorney General of Kentucky	Big Rivers Elect. Corp.	Power system reliability analysis, rate treatment of excess capacity.
5/87	86-524- E-SC	WV	West Virginia Energy Users' Group	Monongahela Power	Economics and rate treatment of Bath County pumped storage County Pumped Storage Plant.
6/87	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Prudence of River Bend Nuclear Plant.
6/87	FUC-87- 013-RD E002/E-015 -PA-86-722	MN	Eveleth Mines & USX Corp.	Minnesota Power/ Northern States	Sale of generating unit and reliability Power requirements.
7/87	Docket 9885	KY	Attorney General of Kentucky	Big Rivers Elec. Corp.	Financial workout plan for Big Rivers.
8/87	3673-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Nuclear plant prudence audit, Vogtle buyback expenses.
10/87	R-850220	PA	WPP Industrial Intervenors	West Penn Power	Need for power and economics, County Pumped Storage Plant
10/87	870220-EI	FL	Occidental Chemical	Fla. Power Corp.	Cost allocation methods and interruptible rate design.

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Date	Case	Jurisdct.	Party	Utility	Subject
10/87	870220-EI	FL	Occidental Chemical	Fla. Power Corp.	Nuclear plant performance.
1/88	Case No. 9934	KY	Kentucky Industrial Utility Consumers	Louisville Gas & Electric Co.	Review of the current status of Trimble County Unit 1.
3/88	870189-EI	FL	Occidental Chemical Corp.	Fla. PowerCorp.	Methodology for evaluating interruptible load.
5/88	Case No. 10217	KY	National Southwire Aluminum Co., ALCAN Alum Co.	Big Rivers Elec. Corp.	Debt restructuring agreement.
7/88	Case No. 325224	LA 19th Div I Judicial District	Louisiana Public Service Commission Staff	Gulf States Utilities	Prudence of River Bend Nuclear Plant.
10/88	3780-U	GA	Georgia Public Service Commission Staff	Atlanta Gas Light Co.	Weather normalization of gas sales and revenues.
10/88	3799-U	GA	Georgia Public Service Commission Staff	United Cities Gas Co.	Weather normalization of gas sales and revenues.
12/88	88-171-EL-AIR 88-170-EL-AIR	OH OH	Ohio Industrial Energy Consumers	Toledo Edison Co., Cleveland Electric Illuminating Co.	Power system reliability reserve margin.
1/89	I-880052	PA	Philadelphia Area Industrial Energy Users' Group	Philadelphia Electric Co.	Nuclear power plant outage, replacement fuel cost recovery.
2/89	10300	KY	Green River Steel Co.	Kentucky Util.	Contract termination clause and interruptible rates.
3/89	P-870216 283/284/286	PA	Armco Advanced Materials Corp., Allegheny Ludlum Corp.	West Penn Power	Reserve margin, avoided costs.
5/89	3741-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Prudence of fuel procurement.
8/89	3840-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Need and economics coal & nuclear capacity, power system planning.

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Date	Case	Jurisdct.	Party	Utility	Subject
10/89	2087	NM	Attorney General of New Mexico	Public Service Co. of New Mexico	Power system planning, economic and reliability analysis, nuclear planning, prudence.
10/89	89-128-U	AR	Arkansas Electric Energy Consumers	Arkansas Power Light Co.	Economic impact of asset transfer and stipulation and settlement agreement.
11/89	R-891364	PA	Philadelphia Area Industrial Energy Users' Group	Philadelphia Electric Co.	Sale/leaseback nuclear plant, excess capacity, phase-in construction delay imprudence.
1/90	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Sale/leaseback nuclear power plant.
4/90	89-1001-EL-AIR	OH	Industrial Energy Consumers	Ohio Edison Co.	Power supply reliability, excess capacity adjustment.
4/90	N/A	N.O.	New Orleans Business Counsel	New Orleans Public Service Co.	Municipalization of investor-owned utility, generation planning & reliability
7/90	3723-U	GA	Georgia Public Service Commission Staff	Atlanta Gas Light Co.	Sales & weather normalization adjustment rider.
9/90	8278	MD	Maryland Industrial Group	Baltimore Gas & Electric Co.	Revenue requirements, gas and electric CWIP in rate base.
9/90	90-158	KY	Kentucky Industrial Utility Consumers	Louisville Gas & Electric Co.	Power system planning study.
12/90	U-9346 Rebuttal	MI	Association of Businesses Advocating Tariff Equity (ABATE)	Consumers Power	DSM Methods & Policy Issues.
5/91	3979-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Demand-side management, load forecasting, and IRP.
7/91	9945	TX	Office of Public Utility Counsel	El Paso Electric Co.	Power system planning, quantification of damages of imprudence, environmental cost of electricity
8/91	4007-U	GA	Georgia Public Service Commission Staff	Georgia Power Co.	Integrated resource planning, regulatory risk assessment.

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Date	Case	Jurisdct.	Party	Utility	Subject
11/91	10200	TX	Office of Public Utility Counsel	Texas-New Mexico Power Co.	Imprudence disallowance.
12/91	U-17282	LA	Louisiana Public Service Commission Staff	Gulf States Utilities	Year-end sales and customer adjustment, jurisdictional allocation.
1/92	89-783-E-C	WVA	West Virginia Energy Users Group	Monongahela Power Co.	Avoided cost, reserve margin, power plant economics.
3/92	91-370	KY	Newport Steel Co.	Union Light, Heat & Power Co.	Interruptible rates, design, cost allocation.
5/92	91890	FL	Occidental Chemical Corp.	Fla. Power Corp.	Incentive regulation, jurisdictional separation, interruptible rate design.
6/92	4131-U	GA	Georgia Textile Manufacturers Assn.	Georgia Power Co.	Integrated resource planning, DSM.
9/92	920324	FL	Florida Industrial Power Users Group	Tampa Electric Co.	Cost allocation, interruptible rates decoupling and DSM.
10/92	4132-U	GA	Georgia Textile Manufacturers Assn.	Georgia Power Co.	Residential conservation program certification.
10/92	11000	TX	Office of Public Utility Counsel	Houston Lighting and Power Co.	Certification of utility cogeneration project.
11/92	U-19904	LA	Louisiana Public Service Commission Staff	Entergy/Gulf States Utilities (Direct)	Production cost savings from merger.
11/92	8469	MD	Westvaco Corp.	Potomac Edison Co.	Cost allocation, revenue distribution.
11/92	920606	FL	Florida Industrial Power Users Group	Statewide Rulemaking	Decoupling, demand-side management, conservation, performance incentive factor.
12/92	R-009 22378	PA	Armco Advanced Materials	West Penn Power	Energy allocation of production costs.
1/93	8179	MD	Eastalco Aluminum/ Westvaco Corp.	Potomac Edison Co.	Economics of QF vs. combined cycle power plant.
2/93	92-E-0814 88-E-081	NY	Occidental Chemical Corp.	Niagara Mohawk Power Corp.	Special rates, wheeling.

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Date	Case	Jurisdct.	Party	Utility	Subject
3/93	U-19904	LA	Louisiana Public Service Commission Staff	Entergy/Gulf States Utilities (Surrebuttal)	Production cost savings from merger.
4/93	EC92 21000 ER92-806-000	FERC	Louisiana Public Service Commission Staff	Gulf States Utilities/Entergy	GSU Merger production cost savings
6/93	930055-EU	FL	Florida Industrial Power Users' Group	Statewide Rulemaking	Stockholder incentives for off-system sales.
9/93	92-490, 92-490A, 90-360-C	KY	Kentucky Industrial Utility Customers & Attorney General	Big Rivers Elec. Corp.	Prudence of fuel procurement decisions.
9/93	4152-U	GA	Georgia Textile Manufacturers Assn.	Georgia Power Co.	Cost allocation of pollution control equipment.
4/94	E-015/ GR-94-001	MN	Large Power Intervenors	Minn. Power Co.	Analysis of revenue req. and cost allocation issues.
4/94	93-465	KY	Kentucky Industrial Utility Customers	Kentucky Utilities	Review and critique proposed environmental surcharge.
4/94	4895-U	GA	Georgia Textile Manufacturers Assn.	Georgia Power Co	Purchased power agreement and fuel adjustment clause.
4/94	E-015/ GR-94-001	MN	Large Power Intervenors	Minnesota Power Light Co.	Rev. requirements, incentive compensation.
7/94	94-0035- E-42T	WV	West Virginia Energy Users' Group	Monongahela Power Co.	Revenue annualization, ROE performance bonus, and cost allocation.
8/94	8652	MD	Westvaco Corp.	Potomac Edison Co.	Revenue requirements, ROE performance bonus, and revenue distribution.
1/95	94-332	KY	Kentucky Industrial Utility Customers	Louisville Gas & Electric Company	Environmental surcharge.
1/95	94-996- EL-AIR	OH	Industrial Energy Users of Ohio	Ohio Power Company	Cost-of-service, rate design, demand allocation of power
3/95	E999-CI	MN	Large Power Intervenor	Minnesota Public Utilities Comm.	Environmental Costs Of electrictricity
4/95	95-060	KY	Kentucky Industrial Utility Customers	Kentucky Utilities Company	Six month review of CAAA surcharge.

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Date	Case	Jurisdct.	Party	Utility	Subject
11/95	I-940032	PA	The Industrial Energy Consumers of Pennsylvania	Statewide - all utilities	Direct Access, vs. Poolco, modeling Poolco, market power.
11/95	95-455	KY	Kentucky Industrial	Kentucky Utilities	Clean Air Act Surcharge,
12/95	95-455	KY	Kentucky Industrial Utility Customers	Louisville Gas & Electric Company	Clean Air Act Compliance Surcharge.
6/96	960409-EI	FL	Florida Industrial Power Users Group	Tampa Electric Co.	Polk County Power Plant Rate Treatment Issues.
3/97	R-973877	PA	PAIEUG.	PECO Energy	Stranded Costs & Market Prices.
3/97	970096-EQ	FL	FIPUG	Fla. Power Corp.	Buyout of QF Contract

Docket No. R-00973953

Interrogatory PAIEUG-VI-5

PAIEUG-VI-5 Question:

Please verify that General Electric uses the following process to develop heat rates for MAPS:

- a. GE develops an estimate for the design heat rate at full load for each generating unit.
- b. GE next applied a "rule" to derive the minimum load and energy consumption at minimum load. For example, at GT the rule is that the minimum load is 5% of the full capacity of the unit, and that 25% of the full load heat input of the unit is required to operate the unit at minimum load. For example, assume a CT has a maximum capacity of 20 mW and a full load design heat rate of 10,000 btu/kWh. At full load, the heat input required is 20,000 \* 10,000 or 200 MMBtu. At the 1 mW minimum, the unit consumes 50 MMBtu and has an average heat rate of 50,000 Btu/kWh.
- c. The incremental heat rate of the unit is then computed by subtracting the minimum load heat required from the full load heat required and dividing that amount by the difference between minimum and maximum capacity. In the above example, the result would be 150 MMBTU/(19 mW) or 7894.7 BTU/kWh.

PAIEUG-VI-5 Answer:

Yes, this is the procedure followed by GE in developing heat rate curves. In the case of a combustion turbine, 5% of full capacity is the rule for minimum load, and fuel consumption at minimum load is 25% of full load fuel consumption. The specific examples of a 20 MW CT having a full load design heat rate of 10,000 Btu/kWh is useful as a numerical example, but is misleading, since small CTs are more likely to have 14,000-15,000 Btu/kWh heat rates and incremental heat rates of 11,000-12,000 Btu/kWh.

Responsible Witness: W. H. Hieronymus

Interrogatory PAIEUG-VI-6

PAIEUG-VI-6 Question:

Assuming that the answer to Q5. above is yes (or approximately yes), then for each type of generating unit modeled in the GE MAPS program provide the "rule" used, (e.g., for GTs the rule is that minimum is 5% of maximum and that heat input required at minimum is 25% of the heat input at maximum capacity output).

PAIEUG-VI-6 Answer:

GE uses the minimum load level and minimum fuel burn assumptions shown in the table below:

Unit Type	Minimum Load Level (% of full load)	Minimum Load Btu (% of full load heat input)
Nuclear	30%	33%
Fossil Steam	25%	28%
Gas Turbines	5%	25%
Combined Cycle	20%	25%

Responsible Witness: W. H. Hieronymus

Docket No. R-00973953

Interrogatory PAIEUG-VI-7

PAIEUG-VI-7 Question:

Provide all supporting documentation regarding the derivation of the figures provided in response to Q6. above.

PAIEUG-VI-7 Answer:

These assumptions are employed by GE in developing regional databases from public domain information. These data represent GE's engineering assessment and there are no supporting documents to back up these assumptions.

Responsible Witness: W. H. Hieronymus

Interrogatory PAIEUG-VI-1

PAIEUG-VI-1 Question:

Please describe the method used by EDS to develop heat rate input data for the PMDAM model. To the extent that the methodology utilizes data derived from an EPRI TAG, provide that source data.

Questions 1-4 relate to information discussed at the meeting on February 20, 1997, between the representative of EDS and Randall J. Falkenberg of J. Kennedy and Associates, Inc.

PAIEUG-VI-1 Answer:

When 1993 FERC Form 1 data is available, EDS develops heat rate input data by using the average Btu per kWh of net generation from Form 1 and then adjusting the Form 1 value by the heat rate profile in EPRI TAG. If FERC Form 1 data is not available, EDS uses heat rate data directly from EPRI TAG. Attachment PAIEUG-VI-1 (a) provides heat rate data from EPRI TAG.

Responsible Witness: J. F. Bustard

%	Full Load	75% Load	50% Load	25% Load
AFBC	0.970884	0.970884	0.970884	0.970884
CCGAS	0.970838	1.018226	1.144593	1.532199
CCOIL	0.970826	1.019243	1.132218	1.533209
CT<60	0.840428	0.912234	1.043218	1.494681
CT>60	0.84022	0.911846	1.0427	1.49449
CTOIL	0.840228	0.911555	1.042786	1.494294
FLAT	1	1	1	1
IG	0.97103	1.037554	1.204838	1.69206
PULV	0.971489	1.00832	1.083705	1.380276
RDF	0.970874	0.970874	0.970874	0.970874

%	Full Load	75% Load	50% Load	25% Load
AFBC	9670	9670	9670	9670
CCGAS	7990	8380	9420	12810
CCOIL	7820	8210	9120	12350
CT<60	12840	13720	15690	22480
CT>60	12200	13240	15140	21700
CTOIL	11780	12780	14620	20950
FLAT	10000	10000	10000	10000
IG	9050	9670	11230	15770
PULV	9575	9938	10681	13604
RDF	15000	15000	15000	15000

SERC

CA	GAS	CCGAS
CA	NG	CCGAS
CC	NG	CCGAS
CG	BIO	RDF
CG	COL	IG
CG	NG	CCGAS
CG	WH	CCGAS
CS	NG	CCGAS
CT	FO2	CTOIL
CT	FO6	CTOIL
CT	GAS	SIZE
CT	NG	SIZE
CW	NG	SIZE
CW	WH	RDF
GT	FO2	CTOIL
GT	GAS	SIZE
GT	LPG	SIZE
GT	NG	SIZE
HY	WAT	NONE
IC	FO2	SIZE
IC	GAS	SIZE
IC	NG	SIZE
IG	BIT	IG
NA	NA	NONE
NB	UR	FLAT
NP	UR	FLAT
OT	BIO	RDF
OT	MSW	RDF
OT	NG	CCGAS
OT	REF	RDF
PS	WAT	NONE
ST	BIT	PULV
ST	COL	PULV
ST	FO2	FLAT
ST	FO6	FLAT
ST	GAS	FLAT
ST	NG	FLAT
ST	REF	FLAT
ST	SUB	PULV
ST	WD	FLAT
UN	UN	FLAT

MAAC

AB	COL	AFBC
AB	WC	AFBC
CA	FO2	CCOIL
CH	ANT	IG
CH	BIT	IG
CT	NG	SIZE
CW	WH	RDF
CW	ZZF	RDF
GT	FO2	CTOIL
GT	KER	CTOIL
GT	NA	SIZE
GT	NG	SIZE
GT	OT	SIZE
HY	WAT	NONE
IC	FO2	SIZE
JE	NG	SIZE
NA	COL	PULV
NA	NA	NONE
NB	UR	FLAT
NP	UR	FLAT
OT	NG	SIZE
PS	WAT	NONE
ST	ANT	PULV
ST	BFG	FLAT
ST	BIT	PULV
ST	COG	FLAT
ST	COL	PULV
ST	FO4	FLAT
ST	FO6	FLAT
ST	NA	FLAT
ST	NG	FLAT
ST	OT	FLAT
ST	REF	FLAT
ST	ZZF	FLAT

ECAR

CA	NG	CCGAS
CS	NG	CCGAS
CT	FO2	CTOIL
CT	NG	SIZE
CW	WH	RDF
GT	BIO	RDF
GT	FO2	CTOIL
GT	GAS	SIZE
GT	NA	SIZE
GT	NG	SIZE
HY	WAT	NONE
IC	FO2	SIZE
IC	NG	SIZE
IG	SNG	SIZE
JE	NG	SIZE
NA	COL	PULV
NA	GAS	SIZE
NA	NA	NONE
NB	UR	FLAT
NP	UR	FLAT
PS	WAT	NONE
ST	COL	PULV
ST	FO2	FLAT
ST	FO6	FLAT
ST	NA	FLAT
ST	NG	FLAT
ST	OT	FLAT
ST	REF	FLAT
ST	WC	FLAT
ST	WD	FLAT

TUVGUYS

AB	WC	AFBC
CA	NG	CCGAS
CC	NG	CCGAS
CT	FO2	CTOIL
CT	GAS	SIZE
CT	NG	SIZE
GT	FO2	CTOIL
GT	GAS	SIZE
GT	NG	SIZE
HY	WAT	NONE
IC	NG	SIZE
IG	BIT	PULV
IG	SNG	SIZE
NP	UR	FLAT
OT	NG	SIZE
PS	WAT	NONE
ST	BIT	PULV
ST	COL	PULV
ST	REF	FLAT
ST	WD	FLAT

Exhibit No. (RJT-3), Page 2 of 2  
 Docket No. R-0097-055

Interrogatory PAIEUG-I-12

PAIEUG-I-12 Question:

Does PECO agree or disagree that an independent power producer in a competitive market would have a higher cost of capital and/or a higher required equity return than PECO's current cost of capital and return on equity?

PAIEUG-I-12 Answer:

PECO cannot agree or disagree that an independent power producer in a competitive market would have a higher cost of capital and/or a higher required equity return than PECO's current cost of capital and return on equity. In order to answer the question, one needs to know how the hypothetical independent power producer is financed in terms of the relative employment of debt and equity. For example, if it is assumed the independent power producer was financed with 100% equity and the cost rate was assumed to be as low as 11%, and the effective income tax rate was 40%, such hypothetical independent power producer would have a revenue cost of capital, or a before-income tax overall cost of capital of 18.33%. An 18.33% before-income tax overall cost of capital is clearly higher than PECO's existing cost of capital or its marginal cost of capital.

If, on the other hand, the hypothetical independent power producer was financed with 80% debt and 20% common equity, depending upon the cost rates related to each, the possibility exists that the before-income tax overall rate of return may be lower than PECO's before-income tax overall cost of capital.

Responsible Witness: J. F. Brennan

Docket No. R-00973953

Interrogatory PAIEUG-VI-8

**PAIEUG-VI-8 Question:**

Verify that as PHB has applied MAPS in this proceeding the Monte Carlo method was used, but that only one simulation was actually applied. Verify that this means that for each generating unit modeled one set of forced outages was applied for each year modeled.

**PAIEUG-VI-8 Answer:**

The Monte Carlo method was used. MAPS randomly selects a set of weeks for each generating unit to represent that unit's forced outages over the year.<sup>1</sup> This was done independently for each of approximately 1000 generating unit. The result is that for each of 4380 time periods (MAPS was run in mode in which each time period represents two hours), the forced outage status of each unit is selected at random.

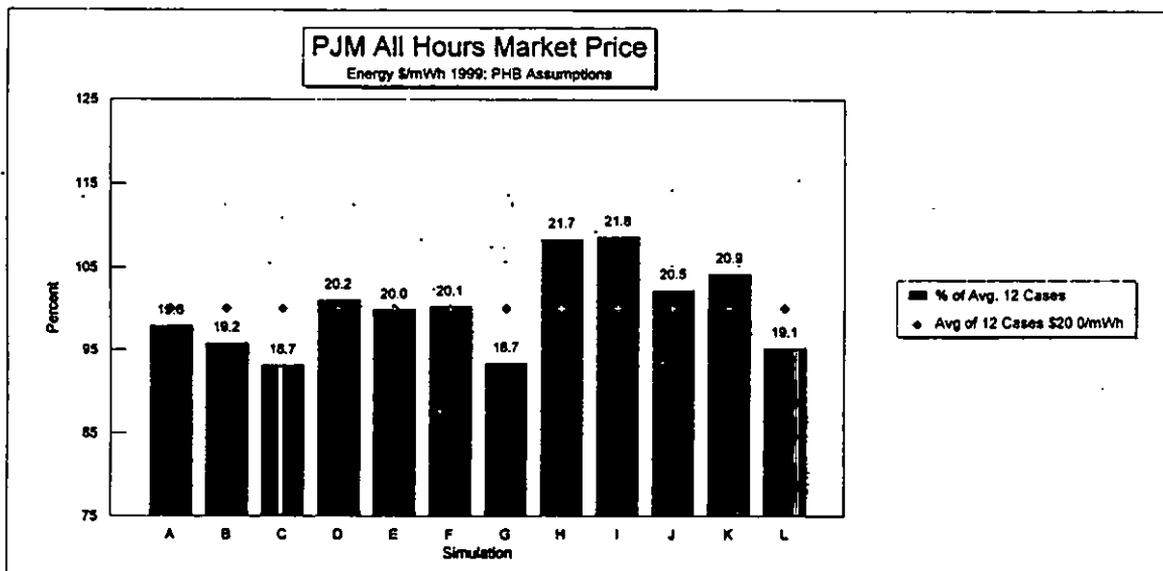
Responsible Witness: W. H. Hieronymus

<sup>1</sup> If the forced outage rate corresponds to a non-integral number of weeks, the unit will be derated for the last week of outage. For example, if the forced outage rate corresponds to 2.5 weeks of forced outages, then MAPS will derate the unit by 50% for the last week selected.

Exhibit No. (R/JF-6)  
Results of Monte Carlo Simulation  
PJM All Hours Market Price - 1999  
\$/mWh

Case Simulation	\$/mWh	% Average
1 A	19.6	97.9
2 B	19.2	95.8
3 C	18.7	93.2
4 D	20.2	101.0
5 E	20.0	99.9
6 F	20.1	100.2
7 G	18.7	93.4
8 H	21.7	108.3
9 I	21.8	108.8
10 J	20.5	102.2
11 K	20.9	104.2
12 L	19.1	95.2

Sample Mean (One Sim Cases)	20.0	Avg of 12 Cases \$20.0/mWh
Std. Deviation One Simulation	1.0	
Std. Dev. Sample Size 1	1.0	5.0%
Std. Dev. Sample Size 12	0.3	1.52%
Std. Dev. Sample Size 100	0.1	0.51%



**Exhibit No. \_\_\_ (RJF-7)**

**PRODUCTION COST MODEL STUDIES AND BENCHMARKS TO UTILITY COMPANY  
MODELS USED IN REGULATORY PROCEEDINGS**

<u>Year</u>	<u>Company</u>	<u>Docket No.</u>	<u>Utility Co. Model</u>	<u>Application</u>
1984	Louisville Gas & Electric	KPSC-8924	EBASCO Prod. Cost Model	Production Cost
1984	Florida Power Corp.	FPSC-830470 E1	EMA PROMOD III	Production Cost
1984	Connecticut Light & Power	COPUC-840713	NU Deterministic	Production Cost
1985	Monongahela Power Co.	WVPS-84-768-E42T	NA	Reliability
1985	Louisville Gas & Electric	KPSC-9243	EPRI EGEAS	Production Cost
1985	Cincinnati Gas & Electric	KPSC-9299	NA	Reliability
1986	Georgia Power Company	GPSC-3554-U	EPRI UPM	Production Cost
1986	Big Rivers Electric Corp.	KPSC-9437,9613	EMA PROMOD III, BREC Model	Reliability
1987	Monongahela Power Co.	WVPS-86-524-E-SC	EMA PROMOD III	Production Cost & Reliability
1987	West Penn Power Co.	PENN. PUC R850220	EMA PROMOD III	Production Cost & Reliability
1987	Georgia Power Company	GPSC-3673-U	GPC MODEL	Production Cost
1988	Louisville Gas & Electric	KPSC-9984	EPRI EGEAS	Production Cost & Reliability
1988	Cleveland Electric	PUCO-88-170 EL AIR	Centerior Model	Reliability
1988	Toledo Edison	PUCO-88-171 EL AIR	Centerior Model	Reliability
1989	West Penn Power Co.	P-870216/283 /284/286	PROMOD III, APS Historic Data	Production Cost & Reliability
1989	Georgia Power Company	GPSC 3840-U	EPRI UPM	Production Cost
1990	Ohio Edison Company	89-1001-EL-AIR	OES	Reliability
1990	New Orleans Public Service, Inc.	City Council Hearing	n/a	Reliability
1992	GSU/Entergy	U-19904	EMA PROMOD III	Production Cost
1992	Potomac Edison	8179	n/a	Production Cost
1995	Pennsylvania	I-940032	n/a	Market Price Simulation
1997	PECO Energy	R-00973593	EDS-PHDAM, ICF-IPM, GE- MAPS	PJM Pool Market Prices

Exhibit No. (RJF- 8)

Comparison of Market Price Model Results  
K&A Model vs. MAPS,IPM, PMDAM

Year	=====PHB Assumptions=====				=====ICF Assumptions=====				=====EDS Assumptions=====							
	-----Market Energy-----				-----Market Energy-----				-----Market Energy-----				-----Cap. & Energy-----			
	MAPS	K&A	\$/mWh	% Diff.	IPM	K&A	\$/mWh	% Diff.	PMDM	K&A	\$/mWh	% Diff.	PMDM	K&A	\$/mWh	% Diff.
1999	20.50	23.04	2.54	12.37%	22.18	24.34	2.16	9.7%	22.08	22.86	0.77	3.51%	25.72	26.49	0.77	3.01%
2000					23.86	25.77	1.91	8.0%	23.50	24.25	0.75	3.19%	28.23	28.98	0.75	2.65%
2001					24.59	25.73	1.14	4.6%	25.08	25.11	0.03	0.14%	31.94	31.98	0.03	0.11%
2002					25.59	26.73	1.14	4.4%	26.07	26.46	0.39	1.49%	33.30	33.49	0.18	0.55%
2003					26.44	27.23	0.79	3.0%	27.33	27.66	0.33	1.20%	34.90	34.85	-0.04	-0.13%
2004	28.00	28.12	0.12	0.43%	27.51	27.60	0.09	0.3%	28.53	28.74	0.21	0.75%	36.40	36.16	-0.24	-0.65%
2005					28.68	28.25	-0.41	-1.4%	29.45	29.90	0.45	1.52%	37.56	37.46	-0.10	-0.26%
2006					30.04	29.73	-0.31	-1.0%	30.55	31.52	0.97	3.18%	38.76	38.88	0.11	0.29%
2007					31.28	30.68	-0.60	-1.9%	31.93	32.61	0.68	2.11%	40.29	40.47	0.18	0.44%
2008					32.77	31.66	-1.11	-3.4%	33.86	33.75	-0.11	-0.33%	42.14	41.99	-0.15	-0.36%
2009	36.15	35.34	-0.81	-2.23%	33.91	33.35	-0.56	-1.7%	34.88	35.70	0.82	2.34%	43.67	43.69	0.01	0.03%
2010					35.29	34.52	-0.77	-2.2%	36.66	37.05	0.39	1.06%	45.70	45.47	-0.23	-0.51%
2011					36.43	35.77	-0.66	-1.8%	37.84	38.25	0.42	1.10%	47.26	47.18	-0.08	-0.18%
2012					37.80	37.11	-0.69	-1.8%	39.96	39.55	-0.41	-1.03%	49.00	48.99	-0.01	-0.03%
2013					39.24	39.20	-0.04	-0.1%	41.07	41.74	0.66	1.62%	50.69	50.75	0.06	0.12%
2014					40.69	40.71	0.02	0.1%	42.81	43.23	0.42	0.97%	52.93	52.73	-0.20	-0.38%
Average	28.22	28.83	0.62	2.18%	31.02	31.15	0.13	0.42%	31.88	32.40	0.42	1.32%	39.91	39.97	0.07	0.18%

Stranded Cost

Exhibit No. \_\_\_(RJF-9a)  
TOTAL STRANDED COST CALCULATION

Net Present Value of Contribution Margins	\$3,499,835
Inventory and Working Capital Carrying Charges	(\$171,484)
Future Tax Depreciation Benefits	\$330,886
Accumulated Deferred Investment Tax Credit Benefits	\$151,590
Deferred Income Tax	\$1,000,500
Total Adjusted NPV	\$4,811,327
Book Value	\$6,688,384
Stranded Generation Cost	\$1,877,057

Scenario: EIA FUEL PRICE Escalation

Market Value

Exhibit No. (RJF-9b)  
CALCULATION OF NET PRESENT VALUE OF CONTRIBUTION MARGINS

Year	Capacity				Capacity Charges	Capacity Revenue	Energy Margins	PSH Magins	Total Costs	O&M	Cap. Add	A&G	Other Tax	Decomm.	Life Ext.	Net Margin	
	Large Units	CTs	PSH	Total													
1999	7462	835	880	9177	24.17	\$221,826	\$687,118	\$8,891	\$833,135	\$505,885	\$95,311	\$49,177	\$87,573	\$26,425	\$68,764	\$84,700	
2000	7462	835	880	9177	30.82	\$282,852	\$769,598	\$11,167	\$781,284	\$519,201	\$97,684	\$50,401	\$87,573	\$26,425	\$0	\$282,333	
2001	7462	835	880	9177	46.50	\$426,695	\$774,134	\$11,364	\$800,265	\$533,739	\$100,615	\$51,913	\$87,573	\$26,425	\$0	\$411,928	
2002	7462	835	880	9177	49.05	\$450,097	\$799,620	\$11,839	\$819,774	\$548,672	\$103,633	\$53,471	\$87,573	\$26,425	\$0	\$441,782	
2003	7462	835	880	9177	53.43	\$490,304	\$813,077	\$12,607	\$938,032	\$571,987	\$106,742	\$55,075	\$87,573	\$26,425	\$88,230	\$380,157	
2004	7462	835	880	9177	58.16	\$533,751	\$818,383	\$12,021	\$902,147	\$588,582	\$109,944	\$56,727	\$87,573	\$26,425	\$31,895	\$482,008	
Disc. Rate 7.60%	2005	7462	835	880	9177	59.97	\$550,350	\$853,605	\$13,367	\$894,221	\$608,551	\$113,243	\$58,429	\$87,573	\$26,425	\$0	\$523,102
	2006	7462	835	880	9177	61.18	\$581,410	\$893,432	\$12,403	\$1,015,635	\$627,369	\$117,082	\$60,410	\$87,573	\$26,425	\$98,777	\$451,610
	2007	7462	835	880	9177	61.34	\$582,908	\$936,495	\$13,919	\$946,028	\$648,522	\$121,051	\$62,458	\$87,573	\$26,425	\$0	\$587,292
Tax Rate 41.49%	2008	7462	835	880	9177	64.36	\$590,647	\$962,632	\$11,524	\$973,623	\$669,896	\$125,154	\$64,575	\$87,573	\$26,425	\$0	\$591,180
	2009	7462	835	880	9177	64.59	\$592,708	\$1,010,213	\$13,739	\$1,002,521	\$692,362	\$129,397	\$66,764	\$87,573	\$26,425	\$0	\$614,139
	2010	7462	835	880	9177	67.43	\$618,846	\$1,040,110	\$13,658	\$1,185,489	\$710,916	\$133,784	\$69,027	\$87,573	\$26,425	\$157,764	\$487,125
	2011	7183	835	880	8898	68.51	\$609,585	\$1,066,174	\$14,245	\$1,022,564	\$709,991	\$135,798	\$67,571	\$82,779	\$26,425	\$0	\$667,441
	2012	7183	835	880	8898	69.75	\$620,631	\$1,119,973	\$15,745	\$1,057,885	\$738,073	\$140,632	\$69,977	\$82,779	\$26,425	\$0	\$698,483
Post 2014 Inflation 3.56%	2013	7183	835	880	8898	73.84	\$655,253	\$1,158,214	\$13,542	\$1,087,820	\$763,858	\$145,639	\$72,468	\$82,779	\$23,077	\$0	\$738,189
	2014	6719	835	880	8434	77.28	\$651,808	\$1,100,281	\$14,326	\$1,169,285	\$790,508	\$150,824	\$75,048	\$82,779	\$19,251	\$50,876	\$597,131
	2015	5638	0	880	6518	80.03	\$521,666	\$1,000,817	\$14,837	\$925,033	\$669,132	\$122,326	\$55,360	\$58,964	\$19,251	\$0	\$812,287
	2016	5638	0	880	6518	82.88	\$540,237	\$1,036,448	\$15,365	\$952,080	\$692,369	\$126,680	\$57,331	\$58,964	\$16,735	\$0	\$839,870
	2017	5167	0	880	6047	85.83	\$518,042	\$974,546	\$15,912	\$852,499	\$597,408	\$120,021	\$59,372	\$58,964	\$16,735	\$0	\$857,000
	2018	5167	0	880	6047	88.89	\$537,520	\$1,009,241	\$16,478	\$879,570	\$618,091	\$124,294	\$61,486	\$58,964	\$16,735	\$0	\$883,669
	2019	4811	0	880	5691	92.05	\$523,884	\$985,591	\$17,065	\$888,270	\$625,754	\$123,143	\$63,675	\$58,964	\$16,735	\$0	\$838,259
	2020	4687	0	880	5547	95.33	\$528,806	\$1,001,032	\$17,672	\$880,479	\$622,587	\$124,389	\$63,050	\$58,378	\$14,075	\$0	\$667,031
	2021	4196	0	880	5076	98.73	\$501,132	\$922,654	\$18,301	\$758,983	\$507,265	\$115,971	\$65,294	\$58,378	\$14,075	\$0	\$683,104
	2022	3844	0	880	4724	102.24	\$482,984	\$876,430	\$18,953	\$736,407	\$482,633	\$115,702	\$67,619	\$56,378	\$14,075	\$0	\$641,959
	2023	3844	0	880	4724	105.88	\$500,178	\$907,632	\$19,628	\$752,970	\$499,231	\$119,821	\$70,026	\$56,378	\$7,514	\$0	\$674,467
	2024	3844	0	880	4724	109.65	\$517,984	\$939,943	\$20,326	\$776,917	\$516,420	\$124,087	\$72,519	\$56,378	\$7,514	\$0	\$701,336
	2025	2689	0	880	3569	113.55	\$405,271	\$591,080	\$21,050	\$488,561	\$329,040	\$71,852	\$44,984	\$33,770	\$8,916	\$0	\$528,839
	2026	1627	0	880	2507	117.60	\$294,812	\$487,882	\$21,799	\$398,117	\$259,004	\$65,120	\$37,728	\$27,349	\$8,916	\$0	\$406,376
	2027	1627	0	880	2507	121.78	\$305,307	\$505,250	\$22,575	\$410,707	\$267,833	\$67,439	\$39,071	\$27,349	\$8,916	\$0	\$422,426
	2028	1627	0	880	2507	126.12	\$316,176	\$523,238	\$23,379	\$423,745	\$277,179	\$69,839	\$40,482	\$27,349	\$8,916	\$0	\$439,048
	2029	1627	0	880	2507	130.61	\$327,432	\$541,866	\$24,211	\$437,248	\$286,755	\$72,326	\$41,902	\$27,349	\$8,916	\$0	\$456,262
															NPV of Net Margins After Tax	\$3,499,835	







Pumped Storage

Exhibit No. (RJF-9c)  
**PUMPED STORAGE UNITS**  
**ECONOMIC BENEFITS AND OPERATIONS**

YEAR	MW	BENEFIT	GEN MWH	CF	PUMPING COST	GEN. VALUE	DAYS	HOURS	LOSS FACTOR
1999	1693	17105550	2129794	14.4	16.94	32.08	234	1258	1.42
2000	1693	21483410	2322796	15.7	17.36	33.9	255	1372	1.42
2001	1693	21863620	2365121	15.9	17.61	34.25	241	1397	1.42
2002	1693	22775790	2204286	14.9	17.97	35.86	230	1302	1.42
2003	1693	24639670	2314331	15.6	18.4	36.77	241	1367	1.42
2004	1342	18332160	1630530	13.9	18.5	37.51	206	1215	1.42
2005	1342	20385230	1735206	14.8	19.16	38.96	220	1293	1.42
2006	1342	18914760	1488278	12.7	19.96	41.05	186	1109	1.42
2007	1342	21225900	1537932	13.1	21.03	43.67	191	1146	1.42
2008	1342	17573490	1295030	11	21.82	44.55	160	965	1.42
2009	1342	20952550	1426546	12.1	22.89	47.19	177	1063	1.42
2010	1342	20828680	1337974	11.4	23.96	49.59	162	997	1.42
2011	1342	21723840	1297714	11	24.89	52.09	161	967	1.42
2012	1342	24011270	1344684	11.4	25.82	54.52	165	1002	1.42
2013	1342	20651490	1223904	10.4	26.55	54.57	150	912	1.42
2014	1342	21847880	1248060	10.6	27.67	56.79	153	930	1.42

Scenario: EIA FUEL PRICE Escalation



## Stranded Cost

**Exhibit No. 10a  
TOTAL STRANDED COST CALCULATION**

<b>Net Present Value of Contribution Margins</b>	<b>\$3,061,696</b>
<b>Inventory and Working Capital Carrying Charges</b>	<b>(\$171,484)</b>
<b>Future Tax Depreciation Benefits</b>	<b>\$330,886</b>
<b>Accumulated Deferred Investment Tax Credit Benefits</b>	<b>\$151,590</b>
<b>Deferred Income Tax</b>	<b>\$821,296</b>
<b>Total Adjusted NPV excluding Negative Values</b>	<b>\$4,193,985</b>
<b>Book Value</b>	<b>\$6,688,384</b>
<b>Stranded Generation Cost</b>	<b>\$2,494,399</b>

**Scenario: DRI FUEL PRICE Escalation, Minimum PHB Corrections**

- 1 Include State Tax in ECCR
- 2 Include Cap Adds, A&G, ETC in New Generation
- 3 Corrected Heat Rates, etc in energy model

Market Value

Exhibit No. (RJF-10b)

CALCULATION OF NET PRESENT VALUE OF CONTRIBUTION MARGINS

Year	-----Capacity-----				Capacity Charges	Capacity Revenue	Capacity Margins	PSH Margins	Total Costs	O&M	Cap. Add	A&G	Other Tax	Decomm.	Life Ext.	Net Margin	
	Large Units	CTs	PSH	Total													
1999	7462	835	880	9177	17.82	\$163,563	\$693,272	\$9,290	\$833,135	\$505,885	\$95,311	\$49,177	\$87,573	\$26,425	\$68,764	\$32,990	
2000	7462	835	880	9177	22.80	\$209,244	\$773,520	\$11,397	\$781,284	\$519,201	\$97,684	\$50,401	\$87,573	\$26,425	\$0	\$212,877	
2001	7462	835	880	9177	36.99	\$339,483	\$776,892	\$12,079	\$800,265	\$533,739	\$100,815	\$51,913	\$87,573	\$26,425	\$0	\$328,168	
2002	7462	835	880	9177	35.78	\$328,319	\$831,513	\$12,542	\$819,774	\$548,672	\$103,633	\$53,471	\$87,573	\$26,425	\$0	\$352,601	
2003	7462	835	880	9177	38.58	\$354,051	\$862,282	\$14,208	\$936,032	\$571,987	\$108,742	\$55,075	\$87,573	\$26,425	\$88,230	\$294,509	
2004	7462	835	880	9177	42.98	\$394,469	\$883,804	\$13,117	\$902,147	\$589,582	\$109,944	\$56,727	\$87,573	\$26,425	\$31,895	\$389,243	
Disc. Rate 8.05%	2005	7462	835	880	9177	45.41	\$416,739	\$922,001	\$15,799	\$894,221	\$608,551	\$113,243	\$58,429	\$87,573	\$26,425	\$0	\$460,319
	2006	7462	835	880	9177	42.68	\$391,699	\$995,358	\$15,662	\$1,015,635	\$627,369	\$117,082	\$60,410	\$87,573	\$26,425	\$96,777	\$387,064
	2007	7462	835	880	9177	44.98	\$412,791	\$1,040,527	\$17,447	\$946,028	\$648,522	\$121,051	\$62,458	\$87,573	\$26,425	\$0	\$524,736
Tax Rate 41.49%	2008	7462	835	880	9177	47.43	\$435,252	\$1,086,210	\$16,169	\$973,623	\$669,896	\$125,154	\$64,575	\$87,573	\$26,425	\$0	\$564,008
	2009	7462	835	880	9177	43.53	\$399,454	\$1,177,319	\$19,448	\$1,002,521	\$692,362	\$129,397	\$66,784	\$87,573	\$26,425	\$0	\$593,698
	2010	7462	835	880	9177	45.28	\$415,545	\$1,235,367	\$20,263	\$1,185,489	\$710,916	\$133,784	\$69,027	\$87,573	\$26,425	\$157,764	\$485,688
	2011	7183	835	880	8898	47.39	\$421,687	\$1,249,219	\$20,915	\$1,022,564	\$709,991	\$135,798	\$67,571	\$82,779	\$26,425	\$0	\$669,258
	2012	7183	835	880	8898	42.76	\$380,486	\$1,345,552	\$24,672	\$1,057,885	\$738,073	\$140,632	\$69,977	\$82,779	\$26,425	\$0	\$692,825
Post 2014 Inflation 3.56%	2013	7183	835	880	8898	44.67	\$397,497	\$1,406,188	\$21,110	\$1,087,820	\$763,958	\$145,839	\$72,468	\$82,779	\$23,077	\$0	\$736,973
	2014	6719	835	880	8434	46.19	\$389,563	\$1,349,226	\$22,151	\$1,169,285	\$790,508	\$150,824	\$75,048	\$82,779	\$19,251	\$50,876	\$591,655
	2015	5638	0	880	6518	47.83	\$311,782	\$1,230,574	\$22,939	\$925,033	\$669,132	\$122,328	\$55,360	\$58,964	\$19,251	\$0	\$640,262
	2016	5638	0	880	6518	49.54	\$322,881	\$1,274,388	\$23,758	\$952,080	\$692,369	\$126,680	\$57,331	\$58,964	\$16,735	\$0	\$668,943
	2017	5167	0	880	6047	51.30	\$310,213	\$1,199,204	\$24,602	\$852,499	\$597,408	\$120,021	\$59,372	\$58,964	\$16,735	\$0	\$681,519
	2018	5167	0	880	6047	53.13	\$321,257	\$1,241,896	\$25,477	\$879,570	\$618,091	\$124,294	\$61,488	\$58,964	\$16,735	\$0	\$709,061
	2019	4811	0	880	5691	55.02	\$313,107	\$1,200,956	\$26,384	\$888,270	\$625,754	\$123,143	\$63,875	\$58,964	\$16,735	\$0	\$652,177
	2020	4687	0	880	5547	56.98	\$316,049	\$1,213,276	\$27,324	\$880,479	\$622,587	\$124,389	\$63,050	\$56,378	\$14,075	\$0	\$676,170
	2021	4196	0	880	5078	59.00	\$298,509	\$1,117,433	\$28,298	\$758,983	\$507,265	\$115,971	\$65,294	\$56,378	\$14,075	\$0	\$686,266
	2022	3844	0	880	4724	61.11	\$288,662	\$1,051,219	\$29,304	\$736,407	\$482,833	\$115,702	\$67,619	\$56,378	\$14,075	\$0	\$632,778
	2023	3844	0	880	4724	63.28	\$296,939	\$1,088,642	\$30,347	\$752,970	\$499,231	\$119,821	\$70,026	\$56,378	\$7,514	\$0	\$664,968
	2024	3844	0	880	4724	65.53	\$309,581	\$1,127,399	\$31,427	\$776,917	\$516,420	\$124,087	\$72,519	\$56,378	\$7,514	\$0	\$691,490
	2025	2689	0	880	3569	67.87	\$242,216	\$710,970	\$32,546	\$488,561	\$329,040	\$71,852	\$44,984	\$33,770	\$8,916	\$0	\$497,171
	2026	1627	0	880	2507	70.28	\$176,199	\$581,386	\$33,705	\$398,117	\$259,004	\$65,120	\$37,728	\$27,349	\$8,916	\$0	\$393,173
	2027	1627	0	880	2507	72.78	\$182,471	\$602,084	\$34,905	\$410,707	\$267,933	\$67,439	\$39,071	\$27,349	\$8,916	\$0	\$408,753
	2028	1627	0	880	2507	75.38	\$188,967	\$623,518	\$36,147	\$423,745	\$277,179	\$69,839	\$40,462	\$27,349	\$8,916	\$0	\$424,888
	2029	1627	0	880	2507	78.08	\$195,695	\$645,716	\$37,434	\$437,248	\$288,755	\$72,326	\$41,902	\$27,349	\$8,916	\$0	\$441,597
															NPV of Net Margins After Tax	\$3,081,696	

Pumped Storage

Exhibit No. (RJF-10c)  
PUMPED STORAGE UNITS  
ECONOMIC BENEFITS AND OPERATIONS

YEAR	MW	BENEFIT	GEN MWH	CF	PUMPING COST	GEN. VALUE	DAYS	HOURS	LOSS FACTOR
1999	1693	17872630	2302480	15.5	16.92	31.79	246	1360	1.42
2000	1693	21926960	2527649	17	17.38	33.35	263	1493	1.42
2001	1693	23238280	2454850	16.6	18.01	35.05	248	1450	1.42
2002	1693	24129980	2368507	16	18.31	36.19	245	1399	1.42
2003	1693	27334820	2470087	16.7	19.11	38.21	250	1459	1.42
2004	1342	20003010	1897588	16.1	19.03	37.56	255	1414	1.42
2005	1342	24094000	2133780	18.2	19.78	39.38	280	1590	1.42
2006	1342	23884430	2230404	19	20.05	39.18	290	1662	1.42
2007	1342	26606450	2277374	19.4	21.04	41.56	290	1697	1.42
2008	1342	24658320	2207590	18.8	21.47	41.66	287	1645	1.42
2009	1342	29655320	2383392	20.3	22.46	44.33	298	1776	1.42
2010	1342	30900890	2459886	20.9	23.27	45.6	299	1833	1.42
2011	1342	31895700	2522960	21.5	24.26	47.08	305	1880	1.42
2012	1342	37625480	2587376	22	25.57	50.86	317	1928	1.42
2013	1342	32192910	2445124	20.8	25.47	49.33	314	1822	1.42
2014	1342	33779850	2494778	21.2	26.68	51.42	323	1859	1.42

Scenario: DRI FUEL PRICE Escalation, Minimum PHB Corrections

Large Units Capacity mWh

UNIT Own %	Conestoga 1		Limerick 2		Limerick 1		Peach B 2		Peach B 3		Salem 2		Salem 1		Conemaugh 2		Conemaugh 1		Keystone 2		Keystone 1		Eddystone 2		Eddystone 1		Cranberry 1		Cranberry 2		Eddystone 3		Eddystone 4		Delaware 7		Delaware 8		Schuyler 1	
	Total	100	3000	100	3000	100	42.48	2013	42.48	2014	42.58	2020	42.58	2016	20.72	20.72	20.99	20.99	100	100	2019	2019	100	100	2019	2019	100	100	2025	2025	100	100	2014	2014	100	100	2014	2014		
1999	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2000	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2001	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2002	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2003	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2004	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2005	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2006	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2007	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2008	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2009	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2010	7462	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2011	7183	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2012	7183	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2013	7183	512	1115	1155	464	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2014	6719	512	1115	1155	0	464	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	128	128	124	124	168	168					
2015	5638	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2016	5638	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2017	5167	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2018	5167	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2018	4811	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2020	4967	512	1115	1155	0	0	471	471	178	178	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2021	4198	512	1115	1155	0	0	0	0	0	0	178	178	178	178	178	178	178	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2022	3844	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2023	3844	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2024	3844	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2025	2689	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	302	278	144	144	201	201	380	380	380	380	380	380	0	0	0	0	0	0					
2026	1627	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
2027	1627	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
2028	1627	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0					
2029	1627	512	1115	1155	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0					

Large Unit Output Report

UNIT Own %	Conestoga 1		Limerick 2		Limerick 1		Peach B 2		Peach B 3		Salem 2		Salem 1		Conemaugh 2		Conemaugh 1		Keystone 2		Keystone 1		Eddystone 2		Eddystone 1		Cranberry 1		Cranberry 2		Eddystone 3		Eddystone 4		Delaware 7		Delaware 8		Schuyler 1	
	Total	100	3000	100	3000	100	42.48	2013	42.48	2014	42.58	2020	42.58	2016	20.72	20.72	20.99	20.99	100	100	2019	2019	100	100	2019	2019	100	100	2025	2025	100	100	2014	2014	100	100	2014	2014		
1999	38119	1718	7327	7590	3052	3052	2937	2937	1278	1278	1278	1278	1278	1278	1278	1278	1278	1254	1235	1371	1267	588	414	698	662	186	186	130	130	135	135									
2000	38551	1718	7327	7590	3052	3052	2938	2938	1280	1278	1280	1278	1280	1278	1280	1278	1280	1254	1235	1371	1327	630	455	768	731	216	216	153	153	158	158									
2001	38411	1718	7327	7590	3052	3052	2938	2938	1281	1278	1280	1278	1281	1278	1281	1278	1281	1254	1235	1371	1378	581	417	705	668	197	197	138	138	144	144									
2002	38648	1718	7327	7590	3052	3052	2938	2938	1281	1278	1281	1278	1281	1278	1281	1278	1281	1254	1235	1371	1378	581	421	710	677	193	193	138	138	145	145									
2003	38712	1718	7327	7590	3052	3052	2940	2938	1281	1280	1281	1278	1281	1278	1281	1278	1281	1254	1235	1371	1378	581	421	710	677	193	193	138	138	145	145									
2004	38861	1718	7327	7590	3052	3052	2940	2940	1282	1280	1282	1278	1282	1278	1282	1278	1282	1254	1235	1371	1378	581	421	710	677	193	193	138	138	145	145									
2005	39084	1718	7327	7590	3052	3052	2940	2940	1282	1281	1282	1278	1282	1278	1282	1278	1282	1254	1235	1371	1378	581	421	710	677	193	193	138	138	145	145									
2006	39277	1718	7327	7590	3052	3052	2941	2940																																

Annual Total

Fuel Cost \$ (1000)

UNIT	Own %	Conemaugh 1		Limerick 2		Limerick 1		Peach B 2		Peach B 3		Salem 2		Salem 1		Conemaugh 2		Conemaugh 1		Keystone 2		Keystone 1		Eddystone 2		Eddystone 1		Cromby 1		Cromby 2		Eddystone 3		Eddystone 4		Delaware 7		Delaware 8		Schuylk 1	
		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Rate	Total	3000	3000	3000	2024	2013	2014	2020	2018	2021	2021	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018
1999	328233	17	32586	34106	15465	16044	22496	22647	15467	15366	18527	18241	23018	21517	10628	10458	18733	18057	5321	4280	4894																				
2000	342945	17	33293	33825	15781	15959	22381	22573	15633	18884	18645	18645	24360	22839	11330	12048	21839	20918	8327	5187	5814																				
2001	344435	17	32796	34318	15862	16142	22636	22633	15801	15877	18206	19061	25826	24093	11589	12048	21839	20918	8327	5187	5814																				
2002	356346	17	33143	34710	16148	16328	22899	23099	16173	16152	18683	19472	27819	25002	12641	12278	22057	21323	8317	5186	6021																				
2003	363828	17	33524	35108	16331	16518	23187	23370	16453	16435	20078	18644	28703	27118	13256	12573	22227	21488	8400	5261	6110																				
2004	368412	17	33808	35513	16519	16708	23434	23640	16733	16717	20444	20261	29535	27932	14268	12184	21879	21145	8323	5291	6054																				
2005	375360	17	34290	35921	16708	16896	23708	23918	17021	17007	20842	20676	30644	29023	14887	12344	22170	21428	8447	5303	6197																				
2006	382897	17	34630	37315	17358	17553	24631	24849	17426	17415	21363	21233	31964	30318	15614	13324	23956	23181	7608	5898	6816																				
2007	408083	17	37012	38782	18031	18235	26072	25786	17826	17818	21815	21779	33278	31601	16335	13577	24418	23630	7797	5828	6963																				
2008	418512	17	38449	40286	18730	18942	27083	26803	18252	18245	22474	22353	34838	32933	17084	13845	24900	24100	7297	5856	7144																				
2009	438953	17	39840	41829	19457	19677	28135	27845	18685	18680	23041	22833	36018	34263	17844	15001	27007	26168	7963	6546	7886																				
2010	453736	17	41490	43452	20212	20441	29226	28932	19131	19126	23618	23521	37402	35641	18610	15372	27682	26820	8173	6735	8127																				
2011	430314	17	42938	44968	20818	21154	30246	29950	19558	19555	24170	24084	38739	0	19354	15628	28146	27284	8357	6903	8346																				
2012	449032	17	44437	46538	21648	21892	31302	31004	19997	19994	24732	24656	40085	0	20104	16797	30617	29393	8065	7550	9178																				
2013	462432	17	45987	48182	22403	22658	32394	32084	20429	20426	25263	25215	41394	0	20935	17090	31158	29923	9298	7842	9435																				
2014	453089	17	47592	49843	0	0	33525	33225	20682	20682	25883	25803	42753	0	21394	17457	31834	30585	9558	7878	9748																				
2015	298785	18	48321	51642	0	0	34726	35038	21624	21624	26784	26718	44286	0	22366	0	32972	31888	0	0	0																				
2016	412980	18	51077	53486	0	0	35962	36264	0	0	23181	23181	46724	0	23967	0	33382	33985	0	0	0																				
2017	380110	18	52886	55384	0	0	37243	0	0	0	24018	24018	48164	0	24841	0	34821	35195	0	0	0																				
2018	403987	20	54778	57358	0	0	38564	0	0	0	24871	24871	0	0	50814	0	37834	36447	0	0	0																				
2019	354838	20	58728	68397	0	0	39941	0	0	0	25757	25757	0	0	53726	0	38275	37745	0	0	0																				
2020	342904	21	58748	61512	0	0	41383	0	0	0	26673	26673	0	0	54864	0	40673	39089	0	0	0																				
2021	312275	22	60639	63702	0	0	0	0	0	0	0	0	0	0	56947	0	42121	40480	0	0	0																				
2022	288146	23	63005	65978	0	0	0	0	0	0	0	0	0	0	58560	0	43820	41821	0	0	0																				
2023	277881	24	65248	68318	0	0	0	0	0	0	0	0	0	0	60643	0	45173	43414	0	0	0																				
2024	267577	24	67571	70750	0	0	0	0	0	0	0	0	0	0	62804	0	46781	44958	0	0	0																				
2025	245455	25	69978	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																				
2026	72484	26	72484	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																				
2027	75074	27	75074	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																				
2028	77747	28	77747	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																				
2029	80515	29	80498	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0																				

Fuel Cost \$/MWh

UNIT	Own %	Conemaugh 1		Limerick 2		Limerick 1		Peach B 2		Peach B 3		Salem 2		Salem 1		Conemaugh 2		Conemaugh 1		Keystone 2		Keystone 1		Eddystone 2		Eddystone 1		Cromby 1		Cromby 2		Eddystone 3		Eddystone 4		Delaware 7		Delaware 8		Schuylk 1	
		100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100	100
Rate	Total	3000	3000	3000	2024	2013	2014	2020	2018	2021	2021	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018	2018
1999	0.38	0.01	0.44	4.49	5.20	5.28	7.85	7.72	12.05	12.04	14.77	14.77	16.78	16.86	17.74	25.26	26.92	27.28	28.81	32.82	36.25																				
2000	0.40	0.01	4.42	4.47	5.17	5.23	7.82	7.88	12.21	12.21	14.87	14.88	17.02	17.21	17.86	28.47	28.16	29.61	28.28	33.77	37.18																				
2001	0.74	0.01	4.47	4.52	5.23	5.29	7.70	7.77	12.41	12.41	15.23	15.23	17.31	17.51	18.28	27.78	28.56	30.02	30.88	35.78	39.33																				
2002	0.89	0.01	4.52	4.57	5.29	5.35	7.78	7.86	12.63	12.63	15.49	15.49	17.60	17.80	18.58	28.18	31.07	31.50	32.73	37.58	41.52																				
2003	0.78	0.01	4.58	4.63	5.35	5.41	7.88	7.95	12.84	12.84	15.75	15.74	17.91	18.10	18.91	30.63	32.84	33.11	34.41	38.58	43.70																				
2004	0.29	0.01	4.63	4.68	5.41	5.47	7.97	8.04	13.05	13.05	16.01	16.02	18.20	18.41	18.23	32.18	34.24	34.72	36.34	41.94	46.21																				
2005	0.48	0.01	4.68	4.73	5.47	5.54	8.06	8.14	13.28	13.28	16.28	16.28	18.46	18.67	18.95	18.18	20.62	25.53	37.81	38.44	46.71																				
2006	0.88	0.01	4.88	4.82	5.88	5.75	8.38	8.45	13.58	13.58	16.87	16.87	19.05	18.82	20.47	37.81	38.86	40.53	42.57	48.87	54.13																				
2007	10.18	0.01	5.05	5.11	5.81	5.97	8.70	8.78	13.80	13.81	17.07	17.07	19.39	18.82	20.47	37.81	38.86	40.53	42.57	48.87	54.13																				
2008	10.51	0.01	5.25	5.31	6.14	6.21	9.04	9.12	14.24	14.24	17.46	17.46	19.85	20.08	20.96	39.96	42.13	42.73	45.04	51.78	57.18																				
2009	10.88	0.01	5.45	5.51	6.38	6.45	9.39	9.47	14.57	14.57	17.88	17.87	20.33	20.55	21.45	41.87	44.42	45.12	47.40	54.56	60.20																				
2010	11.32	0.01	5.68	5.72	6.82	6.70	9.75	9.84	14.92	14.92	18.29	18.30	20.80	21.04	21.97	44.05	46.64	47.57	49.84	57.08	63.49																				
2011	11.22	0.01	5.88	5.92	6.85	6.83	10.09	10.16	15.24	15.25	18.71	18.70	21.28	21.50	22.45	45.96	48.85	48.70	52.98	60.55	66.24																				
2012	11.67	0.01	6.08	6.13	7.08	7.17	10.44	10.54	15.58	15.58	19.11	19.11	21.73	21.95	22.95	47.99	51.11	51.84	55.08	63.51	69.52																				
2013	12.01	0.01	6.28	6.35	7.34	7.42	10.81	10.91	15.84	15.83	19.54	19.55	22.21	22.43	23.48	50.12	53.35	54.21	57.78	66.45	73.14																				
2014	12.78	0.01	6.50	6.57	0.00	7.88	11.18	11.28	16.28	16.28	19.97	19.97	22.70	22.97	23.97	52.37	56.78	56.53	60.50	69.73	76.74																				
2015	12.58	0.01	6.73	6.80	0.00	8.00	11.58	11.68	16.85	16.85	20.68	20.68	23.51	23.78	24.82	54.82	59.74	58.57	63.00	72.00	79.00																				
2016	13.04	0.01	6.97	7.05	0.00	8.00	12.00	12.11	17.45	17.45	21.42	21.42	24.35	24.62	25.71	57.00	62.00	60.88	66.00	75.00	82.00																				
2017	13.00	0.01	7.22	7.30	0.00	8.00	12.43																																		



Annual Total

Energy Margins (\$1000)

UNIT	Own %	Conowin 1		Limeric 1		Peach B 2		Salem 2		Conowin 2		Keyston 2		Eddys 2		Cromby 1		Eddys 3		Delaware 7		Delaware 8		Schuyler 1	
		100	3000	100	3000	42.48	2013	42.48	2020	42.58	2017	20.72	20.72	20.99	20.99	100	100	100	100	100	100	100	100	100	100
Retire	Total	3000	3000	2024	2013	2014	2020	2016	2021	2021	2018	2018	2018	2023	2010	2019	2014	2025	2025	2014	2014	2014	2014	2014	
1999	682772	42114	147143	152048	58987	58808	49693	48393	15887	15888	12638	12616	16878	15920	7934	6750	10848	10345	3519	2788	3186				
2000	773520	45383	161257	188872	64877	64898	55298	55085	18221	18210	14829	14803	20195	19078	9548	8065	12817	12515	4287	2482	2688				
2001	776892	45812	162714	188177	65459	65278	55784	55556	18278	18288	14826	14803	20028	18903	9441	7764	12324	12048	4180	2328	2688				
2002	831513	48220	172611	178425	69554	69372	59633	59420	19807	19787	16309	16287	22247	21015	10504	8594	13681	13373	4620	3788	4338				
2003	862282	49724	178648	184672	72041	71856	61954	61743	20860	20852	17151	17088	23400	22093	11031	8820	14065	13754	4720	3787	4453				
2004	883904	50873	183180	189344	73894	73707	63857	63642	21240	21232	17625	17612	24139	22790	11358	8835	14110	13805	4708	3788	4445				
2005	922091	52891	190527	196870	76934	76745	66512	66295	22318	22313	18663	18641	25651	24224	12061	9132	14811	14302	4848	3924	4620				
2006	965356	56110	203775	210878	82358	82163	71451	71227	24473	24480	20749	20726	28818	27238	12627	10181	16308	15974	5424	4418	5216				
2007	1040527	58427	212277	218470	85802	85598	75875	75670	25775	25789	21977	21956	30824	28951	14493	10471	16822	16481	5605	4570	5406				
2008	1086210	60640	221132	228827	89380	89178	78073	77321	27180	27155	23285	23265	32552	30780	15416	10759	17290	16843	5783	4708	5577				
2009	1177318	65022	237478	245542	96982	96872	85317	83447	29853	29849	25914	25893	36579	34618	17381	12005	19364	18988	6488	5313	6312				
2010	1235387	67968	248490	256937	100572	100343	88365	87424	31817	31814	27801	27582	39111	37023	18617	12452	20087	19710	6722	5533	6583				
2011	1248218	70863	258543	267329	104654	104418	93048	91052	33216	33213	29124	29108	41391	0	19718	13902	20488	20488	6948	5727	6825				
2012	1345552	75187	278387	285785	111880	111736	99000	97199	36181	36178	32029	32009	45865	0	21814	14396	23355	22826	7761	6442	7898				
2013	1408186	78268	287835	297328	116881	116828	104165	103874	38012	38010	33787	33770	48325	0	23204	14841	24274	23439	8038	6889	8007				
2014	1348228	81862	300548	310786	0	0	121558	108849	40058	40058	35787	35787	51515	0	24658	15577	26261	25888	8288	6983	8370				
2015	1230574	84510	311177	321798	0	0	112712	112402	41680	41680	41893	37030	37007	52353	0	25547	0	0	0	0	0				
2016	1274388	87519	322255	333253	0	0	116725	116403	42854	42871	38348	38324	56252	0	26457	0	0	0	0	0	0				
2017	1198204	80834	333728	345116	0	0	120689	0	44488	44500	39714	39689	57218	0	27398	0	28184	27875	0	0	0				
2018	1241896	83881	345608	357402	0	0	125184	0	46870	46805	41128	41102	58258	0	28374	0	29108	28860	0	0	0				
2019	1200956	87203	357812	370127	0	0	128641	0	47710	47726	0	0	61368	0	29384	0	30205	29682	0	0	0				
2020	1213278	100883	370853	383303	0	0	134258	0	49408	48424	0	0	63551	0	0	0	31280	30738	0	0	0				
2021	1117433	104246	383848	396948	0	0	0	0	51168	51185	0	0	65812	0	0	0	32393	31832	0	0	0				
2022	1051219	107957	397514	411078	0	0	0	0	0	0	0	0	68156	0	0	0	33547	32966	0	0	0				
2023	1088842	111800	411885	425714	0	0	0	0	0	0	0	0	70583	0	0	0	34741	34138	0	0	0				
2024	1127389	115781	426321	440878	0	0	0	0	0	0	0	0	73095	0	0	0	35878	35354	0	0	0				
2025	710978	118905	441488	0	0	0	0	0	0	0	0	0	75697	0	0	0	37258	36813	0	0	0				
2026	581388	124171	457215	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
2027	802064	128592	473492	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
2028	823518	133170	480348	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				
2029	845716	137911	507805	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0				

Unit Capacity Factors

UNIT	Own %	Conowin 1		Limeric 1		Peach B 2		Salem 2		Conowin 2		Keyston 2		Eddys 2		Cromby 1		Eddys 3		Delaware 7		Delaware 8		Schuyler 1	
		100	3000	100	3000	42.48	2013	42.48	2020	42.58	2017	20.72	20.72	20.99	20.99	100	100	100	100	100	100	100	100	100	100
Retire	Total	3000	3000	2024	2013	2014	2020	2016	2021	2021	2018	2018	2018	2023	2010	2019	2014	2025	2025	2014	2014	2014	2014	2014	
1999	58.85	38.30	75.01	75.02	75.08	75.08	71.23	71.18	82.98	82.76	80.47	79.20	51.82	51.84	47.49	23.51	20.91	18.89	16.85	11.97	0.28				
2000	60.51	38.30	75.01	75.02	75.08	75.08	71.23	71.21	83.02	82.89	80.93	79.84	54.08	54.30	48.84	23.84	21.07	21.98	19.57	14.08	10.83				
2001	60.29	38.30	75.01	75.02	75.08	75.08	71.23	71.21	83.09	82.98	81.32	80.36	55.88	56.30	48.85	23.88	21.12	20.10	17.85	12.52	9.90				
2002	60.45	38.30	75.01	75.02	75.08	75.08	71.23	71.21	83.09	82.98	81.41	80.81	56.31	57.83	53.81	23.84	21.33	20.34	17.48	12.79	9.97				
2003	60.75	38.30	75.01	75.02	75.08	75.08	71.26	71.23	83.09	83.02	81.77	81.00	60.58	61.28	55.81	22.84	20.46	18.50	16.95	12.24	9.83				
2004	60.67	38.30	75.01	75.02	75.08	75.08	71.26	71.26	83.15	83.02	81.80	81.13	61.35	62.07	58.82	21.52	19.29	18.28	15.78	11.42	9.01				
2005	60.71	38.30	75.01	75.02	75.08	75.08	71.26	71.26	83.15	83.08	82.08	81.45	62.56	63.42	60.41	20.78	18.54	17.08	15.22	10.88	9.80				
2006	60.83	38.30	75.01	75.02	75.08	75.08	71.26	71.26	83.15	83.08	82.78	81.70	63.77	64.73	61.83	21.30	18.88	18.11	15.07	11.23	9.15				
2007	61.03	38.30	75.01	75.02	75.08	75.08	72.64	72.63	83.15	83.08	82.35	81.83	64.86	65.82	63.28	20.58	18.35	17.51	15.22	10.88	9.87				
2008	61.08	38.30	75.01	75.02	75.08	75.08	72.64	71.23	83.15	83.08	82.54	82.09	65.88	67.10	64.61	19.88	17.75	16.94	14.68	10.58	8.80				
2009	61.27	38.30	75.01	75.02	75.08	75.08	72.64	71.26	83.15	83.15	82.67	82.28	66.88	68.25	65.88	20.45	18.28	17.42	15.22	11.05	8.01				
2010	61.30	38.30	75.01	75.02	75.08	75.08	72.64	71.26	83.15	83.15	82.79	82.41	67.86	69.31	67.15	18.82	17.75	16.94	14.86	10.77	8.80				
2011	60.88	38.30	75.01	75.02	75.08	75.08	72.64	71.26	83.15	83.15	82.88	82.60	68.87	70.00	68.33	19.31	17.27	16.49	14.41	10.68	8.88				
2012	61.18	38.30	75.01	75.02	75.08	75.08	72.64	71.30	83.22	83.22	82.99	82.73	69.74	71.00	68.44	19.88	17.88	17.00	14.85	10.96	9.08				
2013	61.21	38.30	75.01	75.02	75.08	75.08	72.64	72.64	83.15	83.15	82.99	82.73	70.48	71.00	70.40	19.37	17.84	16.58	14.58	10.58	8.87				
2014	61.14	38.30	75.01	75.02	75.08	75.08	72.64	72.64	83.22	83.22	83.05	82.98	71.18	71.00	71.43	18.87	17.15	16.25	14.31	10.40	8.73				
2015	61.14	38.30	75.01	75.02	75.08	75.08	72.64	72.64	83.22	83.22	83.05	82.98	71.18	71.00	71.43	18.87	17.15	16.25	14.31	10.40	8.73				

## Stranded Cost

Exhibit No. 11a  
TOTAL STRANDED COST CALCULATION

<b>Net Present Value of Contribution Margins</b>	<b>\$4,084,393</b>
<b>Inventory and Working Capital Carrying Charges</b>	<b>(\$171,484)</b>
<b>Future Tax Depreciation Benefits</b>	<b>\$330,886</b>
<b>Accumulated Deferred Investment Tax Credit Benefits</b>	<b>\$151,590</b>
<b>Deferred Income Tax</b>	<b>\$1,000,500</b>
<b>Total Adjusted NPV excluding Negative Values</b>	<b>\$5,395,886</b>
<b>Book Value</b>	<b>\$6,688,384</b>
<b>Stranded Generation Cost</b>	<b>\$1,292,498</b>

Scenario: ICF FUEL PRICE Escalation

Exhibit No. 11b

CALCULATION OF NET PRESENT VALUE OF CONTRIBUTION MARGINS

Year	Capacity				Energy Margins	PSH Margins	Total Costs	O&M	Cap. Add	A&G	Other Tax	Decomm.	Life Ext.	Net Margin			
	Large Units	CTs	PSH	Total													
1999	7462	835	880	9177	24.95	\$228,984	\$654,746	\$9,534	\$833,135	\$505,885	\$95,311	\$49,177	\$87,573	\$28,425	\$68,764	\$58,129	
2000	7462	835	880	9177	38.59	\$354,158	\$722,214	\$12,090	\$781,284	\$519,201	\$97,684	\$50,401	\$87,573	\$28,425	\$0	\$307,177	
2001	7462	835	880	9177	54.32	\$498,459	\$778,378	\$15,419	\$800,265	\$533,739	\$100,615	\$51,913	\$87,573	\$28,425	\$0	\$491,989	
2002	7462	835	880	9177	52.07	\$477,811	\$835,035	\$16,785	\$819,774	\$548,672	\$103,833	\$53,471	\$87,573	\$28,425	\$0	\$509,857	
2003	7462	835	880	9177	49.33	\$452,679	\$897,567	\$18,944	\$936,032	\$571,987	\$106,742	\$55,075	\$87,573	\$28,425	\$88,230	\$433,158	
2004	7462	835	880	9177	54.60	\$501,081	\$909,589	\$20,092	\$902,147	\$589,582	\$109,944	\$58,727	\$87,573	\$28,425	\$31,895	\$528,615	
Disc. Rate 7.60%	2005	7462	835	880	9177	58.17	\$533,832	\$937,606	\$20,836	\$894,221	\$608,551	\$113,243	\$58,429	\$87,573	\$28,425	\$0	\$597,852
	2006	7462	835	880	9177	61.28	\$562,327	\$989,412	\$20,867	\$1,015,835	\$627,369	\$117,082	\$60,410	\$87,573	\$28,425	\$96,777	\$538,972
Tax Rate 41.49%	2007	7462	835	880	9177	59.46	\$545,853	\$1,037,179	\$23,186	\$946,028	\$648,522	\$121,051	\$62,458	\$87,573	\$28,425	\$0	\$659,990
	2008	7462	835	880	9177	62.82	\$574,679	\$1,074,012	\$23,981	\$973,623	\$669,896	\$125,154	\$64,575	\$87,573	\$28,425	\$0	\$699,049
Post 2014 Inflation 3.56%	2009	7462	835	880	9177	65.59	\$601,885	\$1,114,887	\$23,392	\$1,002,521	\$692,362	\$129,397	\$68,764	\$87,573	\$28,425	\$0	\$737,823
	2010	7462	835	880	9177	63.09	\$579,018	\$1,194,288	\$25,848	\$1,185,489	\$710,916	\$133,784	\$69,027	\$87,573	\$28,425	\$157,764	\$813,861
2011	7183	835	880	8898	65.95	\$588,807	\$1,200,218	\$26,542	\$1,022,564	\$708,991	\$135,798	\$67,571	\$82,779	\$28,425	\$0	\$791,002	
2012	7183	835	880	8898	68.75	\$611,733	\$1,249,705	\$26,530	\$1,057,885	\$738,073	\$140,832	\$69,977	\$82,779	\$28,425	\$0	\$830,083	
2013	7183	835	880	8898	71.50	\$638,211	\$1,304,542	\$26,239	\$1,087,820	\$763,858	\$145,839	\$72,488	\$82,779	\$23,077	\$0	\$879,172	
2014	8719	835	880	8434	74.08	\$624,651	\$1,250,051	\$28,499	\$1,169,265	\$790,508	\$150,824	\$75,048	\$82,779	\$19,251	\$50,878	\$731,915	
2015	5638	0	880	6518	76.70	\$499,931	\$1,143,247	\$27,442	\$925,033	\$669,132	\$122,328	\$55,360	\$58,964	\$19,251	\$0	\$745,587	
2016	5638	0	880	6518	79.43	\$517,728	\$1,183,947	\$28,419	\$952,060	\$692,369	\$128,680	\$57,331	\$58,964	\$16,735	\$0	\$778,014	
2017	5167	0	880	6047	82.28	\$497,416	\$1,116,430	\$29,431	\$852,499	\$597,408	\$120,021	\$59,372	\$58,964	\$16,735	\$0	\$790,777	
2018	5167	0	880	6047	85.19	\$515,124	\$1,156,175	\$30,478	\$879,570	\$618,091	\$124,294	\$61,488	\$58,964	\$16,735	\$0	\$822,207	
2019	4811	0	880	5891	88.22	\$502,058	\$1,112,280	\$31,563	\$888,270	\$625,754	\$123,143	\$63,875	\$58,964	\$16,735	\$0	\$757,829	
2020	4667	0	880	5547	91.38	\$506,774	\$1,120,821	\$32,687	\$880,479	\$622,587	\$124,389	\$63,050	\$58,378	\$14,075	\$0	\$779,802	
2021	4198	0	880	5078	94.61	\$480,252	\$1,034,204	\$33,851	\$758,983	\$507,265	\$115,971	\$65,294	\$56,378	\$14,075	\$0	\$789,324	
2022	3844	0	880	4724	97.98	\$462,860	\$967,171	\$35,058	\$736,407	\$482,833	\$115,702	\$67,619	\$56,378	\$14,075	\$0	\$728,680	
2023	3844	0	880	4724	101.47	\$479,338	\$1,001,603	\$36,304	\$752,970	\$499,231	\$119,821	\$70,028	\$56,378	\$7,514	\$0	\$764,275	
2024	3844	0	880	4724	105.08	\$498,402	\$1,037,260	\$37,596	\$776,917	\$516,420	\$124,087	\$72,519	\$56,378	\$7,514	\$0	\$794,341	
2025	2889	0	880	3569	108.82	\$388,385	\$854,090	\$38,935	\$488,561	\$329,040	\$71,852	\$44,984	\$33,770	\$8,918	\$0	\$592,848	
2026	1627	0	880	2507	112.70	\$282,529	\$536,381	\$40,321	\$398,117	\$259,004	\$65,120	\$37,728	\$27,349	\$8,918	\$0	\$461,113	
2027	1627	0	880	2507	116.71	\$292,587	\$555,477	\$41,756	\$410,707	\$267,933	\$67,439	\$39,071	\$27,349	\$8,918	\$0	\$479,113	
2028	1627	0	880	2507	120.88	\$303,003	\$575,252	\$43,243	\$423,745	\$277,179	\$69,839	\$40,462	\$27,349	\$8,918	\$0	\$497,752	
2029	1627	0	880	2507	125.17	\$313,790	\$595,731	\$44,782	\$437,248	\$286,755	\$72,326	\$41,902	\$27,349	\$8,918	\$0	\$517,055	
NPV of Net Margins After Tax														\$4,084,393			

## Pumped Storage

Exhibit No. 11c  
**PUMPED STORAGE UNITS**  
**ECONOMIC BENEFITS AND OPERATIONS**

YEAR	MW	BENEFIT	GEN MWH	CF	PUMPING COST	GEN. VALUE	DAYS	HOURS	LOSS FACTOR
1999	1693	16418630	2278778	15.4	15.64	29.41	239	1346	1.42
2000	1693	23259450	2774827	18.7	15.83	30.86	287	1639	1.42
2001	1693	29664580	3223472	21.7	16.58	32.74	303	1904	1.42
2002	1693	32291640	3318280	22.4	16.67	33.4	304	1960	1.42
2003	1693	36446580	3507896	23.7	16.92	34.41	309	2072	1.42
2004	1342	30639980	2836988	24.1	17.05	35.01	311	2114	1.42
2005	1342	31469480	2824910	24	17.3	35.71	312	2105	1.42
2006	1342	31822360	2836988	24.1	17.84	36.56	316	2114	1.42
2007	1342	35358270	2846382	24.2	18.4	38.55	314	2121	1.42
2008	1342	36571200	2908114	24.7	18.97	39.51	322	2167	1.42
2009	1342	35672460	2941664	25	19.51	39.84	328	2192	1.42
2010	1342	39415600	2975214	25.3	20.49	42.34	333	2217	1.42
2011	1342	40476220	2985950	25.4	21.46	44.02	342	2225	1.42
2012	1342	40458720	2985950	25.4	22.19	45.06	341	2225	1.42
2013	1342	40014630	2988634	25.4	22.94	45.96	343	2227	1.42
2014	1342	40410320	3024868	25.7	23.91	47.31	346	2254	1.42

Scenario: ICF FUEL PRICE Escalation









