

Cross
IBEW, ExH. 3
R-973954 146g
8/29/97 JK

4. On page 12, lines 19-21 of Dr. Cooper's testimony, Dr. Coopers states: "Moreover, many of the bells and whistles that will be sold as part of a package have not been bundled before or were easily separable. Now the customer is faced with packages that are difficult to sort out." Please describe and give examples of the "packages" to which Dr. Cooper refers and explain the basis for Dr. Cooper's statement.

The complexity of package or bundles is inevitable, since customers have not purchased transmission, distribution, and generation as separate commodities. Additional services, such as conservation, metering, may add to the complexity.

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