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PUC LATE-FILED EXHIBITS

SECRETARY'S BUREAU

2005 JUL -7 PM 1:55

REC-110

Docket No. A-110550 F0160
Hearing Date 6-30-05 (P.M)
Judge Chestnut
Hearing held in Phila
Exhibit No. Pack Stmt #1 (one copy only) Hoskins Stmt #1 Hanna Stmt #1 Nutter Stmt #1
Reporter Robert Stonaker

and
documents
for document
file

1. Above exhibit to be supplied to reporter by:

2. Above exhibit to be filed directly with PUC by:

Additional Comments:

**Testimony of Andrew Pack, Executive Director,
Variety Club of the Delaware Valley
Before the PA PUC on the
Exelon/PSEG Merger**

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Good morning, my name is Andrew Pack and I am the executive director of the Variety – The Children’s Charity of Greater Philadelphia. Variety Club has been established in this area since 1935. Our mission is to help children with physical and developmental disabilities through our Variety Camp, Direct Care for Kids, After-School Programs, Sunshine Coaches, Autism Research Center and many other programs.

I am here today to support an organization that has supported Variety – The Children’s Charity for more than three decades. PECO Energy.

Over the years PECO Energy has been there steadily for the children of Variety. Not passively and not only with their dollars. They have taken an active role as “Newsboys” for our yearly Old Newsboy Day fundraiser. In addition, they have come out to our celebrity bartender’s night as well being one of leaders in the production of our

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former telethon. PECO Energy employees have volunteered for many years in collaborative with the Board of Directors to run the charity.

While they have had the challenges all companies experience of getting competitive and reducing costs they have consistently kept their commitment to the community and specifically to the Variety. There are not too many companies like PECO that are as loyal and philanthropic to the charity.

As the executive director I call on PECO many times during the year for help and council on the business sense of new projects that we are considering at Variety – The Children’s Charity and they are always there and willing to play an active role. Don’t get me wrong I can also count on PECO for contributions from time to time to our events such as our “Tour De Shore” where cyclists pedal from Philadelphia to Atlantic City to raise money for disabled children who can not ride bikes. They are always there.

I know that you are considering Exelon’s application to merge with PSEG and I am here to ask that you approve this request. This is a community-minded company that I believe can only improve with this merger.

PHILADELPHIA



AMERICA'S FIRST ZOO

3400 West Girard Avenue
Philadelphia, PA 19104-1196
215-243-1100 fax 215-243-5385
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HOSKINS STMT 1.

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Testimony of
Pete Hoskins
PECO Energy/PSEG Merger Hearing
Thursday, June 30, 2005

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- Good morning. My name is Pete Hoskins, and I am President and CEO of the Philadelphia Zoo, as well as a PECO customer.
- I'd like to thank you Judge Chestnut, for allowing me to be here today and voice my support, on behalf of the Zoo board and staff, for PECO Energy as corporate citizens.
- For an outstanding example of PECO Energy's commitment to our community, you need look no further than across the Schuylkill River to our beautiful 42-acre Zoo and Victorian garden.
- Though PECO's reach and commitment to the community it serves extends to many organizations throughout the Delaware Valley and beyond, it is our hope that the Zoo is one of which they are most proud.
- Last year, the Zoo was thrilled to celebrate the fifth anniversary of our remarkable partnership with PECO. It was in 1999 that the Zoo and PECO opened our state-of-the-art home for some of the world's most endangered primates, PECO Primate Reserve.
- Through PECO's generous sponsorship, we are able to showcase our world-class primate collection, including western lowland gorillas and Sumatran orangutans, in one of the most popular exhibits at the Zoo.
- In keeping with our mission, PECO's support also helps us educate more than 1.2 million guests who visit the Zoo each year about the need to protect wild animals and our natural world.
- Last year, we re-energized this experience by showcasing PECO Primate Reserve as part of our annual summer-only attraction, Jungle Trek. Here, families took part in an exciting jungle-themed survival school, learning how to survive in the jungle, while also learning how to help the jungle, and its animals, survive.

- PECO not only became the naming sponsor of this exhibit experience, but offered us avenues, such as statement stuffers, to help us expand the Zoo's reach into the community and increase our membership households to 64,000 that year.
- Judge Chestnut, you may have heard much news recently about the financial challenges faced by the arts and cultural community as a result of economic struggles in our Commonwealth and around the country.
- Throughout, PECO's support of the Zoo and the greater Philadelphia region's arts and cultural community has never faltered. It has only grown.
- The leadership team at PECO Energy clearly understands the vitally important role corporate leadership plays in creating a better quality of life for its employees, as well as the families and communities they serve.
- Their leadership with the Philadelphia Zoo is truly "their promise" *and* "their way". I can't tell you how many times Denis O'Brien and his family, as well as many members of the PECO Energy staff, have been among the first to arrive for Zoo functions—showing their personal commitment to our organization and our mission.
- PECO has been supportive of the Zoo in so many ways, I am thrilled to finally be able to offer our support on the public record for the company.
- Thank you, Judge Chestnut, for giving us the opportunity to speak on PECO's behalf.

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AUG 03 2005

HANNA STMT 1
A-110550 FO160

**PA-PUC PUBLIC INPUT HEARING
ON EXELON-PSEG MERGER APPLICATION**

**TESTIMONY OF TOMÁS HANNA
SENIOR VICE PRESIDENT FOR HUMAN RESOURCES
PHILADELPHIA SCHOOL DISTRICT**

6/30/05
Phila PD
PHS

Thursday, June 30, 2005

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Hello, my name is Tomás Hanna. I am a resident of Philadelphia and a PECO customer. I am also speaking today on behalf of the School District of Philadelphia, where I serve as Senior Vice President for Human Resources.

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I have been involved with PECO since the fall of 2002, when District CEO Paul Vallas convened the Campaign for Human Capital, which was co-chaired by Rosemarie Greco, a PECO/Exelon Board Member. A staff member of the company served on the Campaign and PECO graciously hosted most of our meetings.

One of the key recommendations of the Campaign was for the District to undertake more aggressive and creative recruitment of university certification students. Under the auspices of Campaign co-chair and School Reform Commissioner Sandra Dungee Glenn, my office designed a special event called Roll Out the Red Carpet, at which we have hosted more than 600 certification students and education faculty since the fall of 2003. PECO is the lead corporate sponsor of Roll Out the Red Carpet and was there when we needed them to ensure that we provided these prospective teachers with the VIP treatment, including overnight accommodations for those from out of the area, breakfast meetings with CEO Vallas, transportation to schools for extended observation of classes and interaction with students, faculty, administrators and parents, visits the National Constitution Center and African American Museum, and dinner

and debriefing at a Society Hill bistro. Feedback from the participants has indicated significant changes in their perceptions of Philadelphia students, teachers and schools and we look forward to hiring many of these candidates once they complete their certification programs.

Also as a result of the Campaign, the District created a leadership development program, initially under my supervision, to train prospective principals so that they would provide more effective support to new teachers and thus decrease turnover. PECO hosted the Principals Academy opening and closing receptions as well as five addresses delivered by regional and national experts to keynote each content area of the seminar program. A subsequent grant from PECO is providing residencies to two teacher leaders preparing to become principals.

To round out this extraordinary corporate generosity, PECO has also provided funds to sponsor science competitions throughout the city to stimulate student interest and recognize outstanding achievement.

I am the envy of many of my District colleagues because I have PECO as a partner. The company has demonstrated---in both dollar and deed---that it is fully committed to the District's mission of improving students' academic performance, that it understands the importance of qualified teachers in that process, and that it recognizes that the heart of every organization's effectiveness is its capacity to produce, nurture and retain extraordinary leaders.

On behalf of our School Reform Commissioners, CEO Vallas, our 185,000 students, 12,000 teachers and 275 principals, I want to thank you for this opportunity to acknowledge the tremendous impact that PECO has had on revitalizing the School District of Philadelphia.



**PHILADELPHIA
ACADEMIES, INC.**

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Testimony

Public Utility Commission Hearing

June 30, 2005

Lisa J. Nutter, Philadelphia Academies, Inc. Testimony 1

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*NUTTER STMT 1
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6/30/05
Phila, PA
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Subject: PECO's Civic Engagement and Community

Involvement

Submitted by: Lisa J. Nutter, President, Philadelphia Academies, Inc.

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My name is Lisa J. Nutter and I am President of Philadelphia Academies, Inc. Philadelphia Academies, Inc. is a non-profit organization that expands life and economic options for young people in Philadelphia's public high schools by providing career-based experiences designed to motivate students to stay engaged in their learning and to achieve. Central to our model is the community of caring adults (i.e., Philadelphia Academies, Inc. program staff, teachers, and business volunteers) that is created to form a supportive network for students. We typically serve about 8,000 students annually, providing small learning environments within their neighborhood high schools. To the extent that we provide life and work readiness skills to these students, we also see ourselves playing an important role in addressing the workforce development needs in the region.

Our partners and business volunteers come to us from corporations, educational institutions, government agencies, and other community organizations. They all share the belief that young people from all backgrounds can achieve if they are given the knowledge and tools they need. They see themselves in our mission and understand the value of equipping young people to be active players in their futures. In short, Philadelphia Academies, Inc. provides an organized structure and a vehicle for the business community and other partners to make a difference in public education.

PECO is one such partner. In fact, PECO, along with Bell of Pennsylvania and the Philadelphia Urban Coalition led the way in 1969 when they worked together to found what is now known as Philadelphia Academies, Inc. As you may recall, the late 1960s were marked by social chaos, escalating violence and increasing drop-out rates. PECO and others led the way in part out of a sense of community responsibility, but also because they, like many other employers, were finding it increasingly more difficult to find motivated and trainable entry level employees. At the same time, unemployment rates, particularly among young African American men, were continuing to increase at an alarming pace.

Of course, there were a number of vocational programs being implemented at the time, *but PECO wanted to launch a career-focused program that would be different than* traditional vocational education and that would provide life changing experiences and long-term benefits. PECO loaned one of its executives, Henk Koning, to manage the program. In addition, they donated equipment to create an electrical shop at Edison High

School (Edison/Fareira Skills Center) – PECO created a real work environment. Students had to punch a time-clock and they were paid. They took their classes in the morning and worked in the shop in the afternoon during school repairing electric meters, old Bell telephones, and later, assembling fluorescent light fixtures for a local lighting company. PECO also hired Philadelphia Academies, Inc. graduates in part-time and full-time positions.

Approximately 5,000 students have graduated from the Electrical Academy since the early years. Moreover, PECO has broadened its involvement to other Philadelphia Academies, Inc. programs, such as our Business and Environmental Academies.

The commitment from PECO is clear. Between 1986 and 1990, the corporation hired 53 Academy students and 20 were made full-time employees. Over the past ten years alone, PECO has provided \$1 million in direct funding to Philadelphia Academies, Inc., in addition to in-kind and other supports to make the mission and vision a reality. PECO's early and continued contribution is not simply an investment in young people, but it is also an investment in developing the corporation's own local workforce.

What PECO and other trailblazers started in 1969 has now been replicated in all fifty states and some U.S. territories. It has proven its worth in inner city, suburban and rural settings, keeping young people in school who would not normally have made it, and giving some teachers a rekindled love of their profession. In the education industry,

which has reform initiatives come and go every three to five years, it is noteworthy that the career academies concept has lasted 36 years and counting. It is considered by some to be the most substantial shift in public education, and PECO is playing a pivotal role in making this shift happen.

A handwritten signature in black ink, consisting of stylized initials followed by a long horizontal flourish.