



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, Pa. 17120

December 29, 1983

IN REPLY PLEASE
REFER TO OUR FILE

John A. Vuono
Attorney at Law
2310 Grant Building
Pittsburgh, PA 15219

In re: A-00102471, F. 1, Am-B - Application of Pitt-Ohio Express, Inc.

Dear Mr. Vuono:

In accordance with your telephone request of December 28, 1983 for an extension of time to file verified statements, we are granting an additional 18 days for filing of statements.

Please be advised that verified statements are now due on January 16, 1984. If said statements are not filed with this office by that date we shall assume that you do not desire to pursue this matter and shall recommend to the Commission that the application be dismissed for lack of prosecution.

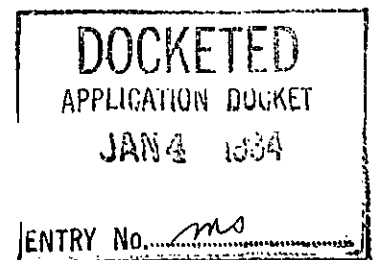
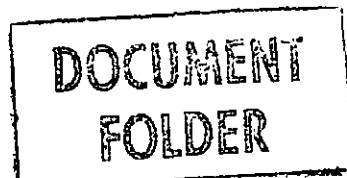
If you have any questions, please do not hesitate to contact us.

Very truly yours,

By William P. Hoshour
For Peter S. Marzolf, Chief
Technical Review Section
Bureau of Non-Rail Transportation

CERTIFIED MAIL

RETURN RECEIPT REQUESTED



LAW OFFICES

VUONO, LAVELLE & GRAY

2310 GRANT BUILDING

PITTSBURGH, PA. 15219

(412) 471-1800

JOHN A. VUONO
WILLIAM J. LAVELLE
WILLIAM A. GRAY
MARK T. VUONO
JON A. ALLEGRETTI

January 13, 1984

Re: Pitt-Ohio Express, Inc.
Docket No. A. 00102471, F. 1, Am-B
(Permanent Authority Application)
Our File 2691-4

RECEIVED

RECEIVED

JAN 17 1984

Mr. Jerry Rich
Secretary
Pennsylvania Public Utility
Commission
P. O. Box 3265
Harrisburg, PA 17120

SECRETARY'S OFFICE
Public Utility Commission

JAN 17 1984

~~New-Deal Transportation~~
~~Public Utility Comm.~~

Dear Mr. Rich:

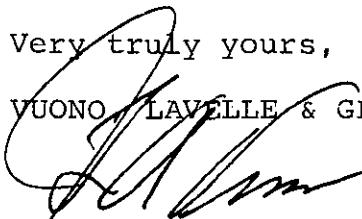
We enclose for filing with the Commission the signed original and two copies of Verified Statements in Support of the Application filed in connection with the above proceeding.

You will note that the verified statements consist of two volumes. The verified statement of applicant and supplemental information are contained in Volume I and the verified statements of supporting shippers in Volume II.

Please acknowledge receipt and filing of the enclosed on the duplicate copy of this letter of transmittal and return it to us in the self-addressed, stamped envelope provided for that purpose.

Very truly yours,

VUONO, LAVELLE & GRAY


John A. Vuono

nd
Enclosures
cc: Pitt-Ohio Express, Inc.

**DOCUMENT
FOLDER**

ORIGINAL

BEFORE THE
Pennsylvania Public Utility Commission

RECEIVED

JAN 17 1984

SECRETARY'S OFFICE
Public Utility Commission

DOCKET NO. A. 00102471, F. 1, Am-B

PITT-OHIO EXPRESS, INC.

(PERMANENT AUTHORITY APPLICATION)

VERIFIED STATEMENTS
IN SUPPORT OF THE APPLICATION

VOLUME I
VERIFIED STATEMENT OF APPLICANT
AND SUPPLEMENTAL INFORMATION

JOHN A. VUONO
MARK T. VUONO
Attorneys for Applicant

Of Counsel:
VUONO, LAVELLE & GRAY
2310 Grant Building
Pittsburgh, Pennsylvania 15219

Due Date: January 16, 1984

DOCKETED APPLICATION DOCKET JAN 18 1984 ENTRY No. <i>MS</i>
--

DOCUMENT
FOLDER

Before the
PENNSYLVANIA PUBLIC UTILITY COMMISSION

DOCKET NO. A. 00102471, F. 1, Am-B

PITT-OHIO EXPRESS, INC.

(PERMANENT AUTHORITY APPLICATION)

VERIFIED STATEMENTS
IN SUPPORT OF THE APPLICATION

VOLUME I

VERIFIED STATEMENT OF APPLICANT
AND SUPPLEMENTAL INFORMATION

RECEIVED

JAN 17 1984

~~Non-Rail Transportation~~
~~Public Utility Comm.~~

Pittsburgh, PA

January 16, 1984

TABLE OF CONTENTS

VOLUME I

	<u>Page</u>
I. STATEMENT OF THE CASE.....	1
II. EVIDENCE IN SUPPORT OF APPLICATION.....	3
A. VERIFIED STATEMENT OF CHARLES L. HAMMEL, III ON BEHALF OF APPLICANT.....	3
1. Legal Name and Domicile of Carrier....	3
2. Identity and Qualifications of Testifying Witness.....	3
3. Applicant's Affiliation with Other Carriers.....	3
4. Authority Sought.....	4
5. General Scope of Currently Authorized Operations.....	5
6. Duplicating Authority Which Will Result from Grant of Authority.....	7
7. Dual Operations Resulting From Grant of Authority.....	7
8. Pertinent Terminal Facilities and Communications Network.....	7
9. Pertinent Equipment.....	8
10. Safety Program.....	8
11. Type of Service Currently Provided to the Supporting Shippers.....	9
12. Type of Service to be Offered.....	9
13. Financial Data.....	11
14. Feasibility of Operations.....	11
15. Other Information Deemed Pertinent by the Witness.....	12

TABLE OF CONTENTS
(Continued)

VOLUME I

	<u>Page</u>
EXHIBIT A - Pitt-Ohio Express, Inc. ICC Authority.....	
EXHIBIT B - Pitt-Ohio Express, Inc. PUC Authority.....	
EXHIBIT C - Pitt-Ohio Express, Inc. Balance Sheet as of December 31, 1982.....	
EXHIBIT D - Pitt-Ohio Express, Inc. Income Statement for 12-month period ending December 31, 1982.....	
B. VERIFIED STATEMENTS OF SUPPORTING SHIPPERS.....	14
C. ANALYSIS OF REPRESENTATIVE ORIGINS AND DESTINATIONS.....	15
D. ANALYSIS OF REPRESENTATIVE COMMODITIES SHIPPED AND RECEIVED BY SUPPORTING WITNESSES.....	16
III. CONCLUSION.....	17
APPENDIX A - List of Supporting Shippers.....	
APPENDIX B - Representative Points To and From Which the Supporting Witnesses Have Shipments.....	
APPENDIX C - Representative List of Commodities Shipped and Received by Supporting Witnesses.....	

VOLUME II

VERIFIED STATEMENTS OF SUPPORTING SHIPPERS
(APPENDIX A-1)*

*A detailed table of contents is contained in Volume II

Before the
PENNSYLVANIA PUBLIC UTILITY COMMISSION

DOCKET NO. A. 00102471, F. 1, Am-B

PITT-OHIO EXPRESS, INC.

(PERMANENT AUTHORITY APPLICATION)

VERIFIED STATEMENTS
IN SUPPORT OF THE APPLICATION

VOLUME I

VERIFIED STATEMENTS
IN SUPPORT OF THE APPLICATION

I. STATEMENT OF THE CASE

Pitt-Ohio Express, Inc. (Pitt-Ohio or applicant), by the present permanent authority application, seeks authority to provide the following service:

To transport property (excluding commodities in bulk and household goods and office furniture in use), between points in the counties of Allegheny, Armstrong, Beaver, Butler, Clarion, Crawford, Erie, Fayette, Greene, Indiana, Lawrence, Mercer, Venango, Washington and Westmoreland.

subject to the following conditions (except as presently authorized):

FIRST: That no right, power or privilege is granted to transport commodities which, because of their size or weight require special handling or the use of special equipment.

SECOND: That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 24,000 pounds.

THIRD: That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 10,000 pounds to, from or between points in Beaver County.

FOURTH: That no right, power or privilege is granted to transport money, bullion, securities and other valuables, including checks in process and proof work.

FIFTH: That no right, power or privilege is granted to provide service from points in Allegheny County to points in the counties of Armstrong, Butler, Clarion, Greene and Indiana and vice versa.

The scope of the permanent authority application is identical to the application for temporary authority which was previously filed and granted on September 16, 1983.

On the basis of the five conditions specified above, all of the protests which were originally filed have been withdrawn, and the permanent authority application is now unopposed.

Applicant now submits its evidence in support of the application consisting of applicant's verified statement, the verified statements of fifty-two (52) supporting shippers which is set forth in separately bound Volume II, and certain supplemental information in support of the application.

II. EVIDENCE IN SUPPORT OF APPLICATION

A. VERIFIED STATEMENT OF CHARLES L. HAMMEL, III
ON BEHALF OF APPLICANT

1. Legal Name and Domicile of Carrier.

Applicant is Pitt-Ohio Express, Inc. (Pitt-Ohio or applicant), a Pennsylvania corporation, with its principal place of business located at 27th and A.V.R.R., Pittsburgh, Pennsylvania, 15222.

2. Identity and Qualifications of Testifying Witness.

My name is Charles L. Hammel, III and I am President of applicant. I have held this position since the company was incorporated approximately four years ago. I am actively involved in the day-to-day operations of Pitt-Ohio and I am thoroughly familiar with its overall operations, facilities, equipment and authority. I am authorized to present this statement to the Commission in support of our company's application for permanent authority at Docket No. A-102471, F. 1, Am-B.

3. Applicant's Affiliation with Other Carriers.

Certain shareholders, officers and directors of the applicant have certain interests in the affairs of Hammel's Express, Inc. (Hammel's).

Charles L. Hammel, III, Robert F. Hammel, and Kenneth W. Hammel own all of the issued and outstanding stock of applicant in equal shares, and they also are the officers and

directors of applicant. No other person has any ownership interest in or is an officer or director of Pitt-Ohio.

Charles L. Hammel, III, Robert F. Hammel, and Kenneth W. Hammel each also own 12 percent of the issued and outstanding stock of Hammel's, which is a common carrier holding authority from this Commission at Docket No. A-88995. Their father, Charles L. Hammel, Jr. owns 54 percent of the issued and outstanding stock and is President, Treasurer and a Director of Hammel's. Katherine A. Hammel, the wife of Charles L. Hammel, Jr., owns 10 percent of the stock and is Vice President and a Director. Marie A. Hammel, the mother of Charles L. Hammel, Jr., is Corporate Secretary and a Director.

The applicant does not believe that an "affiliated interest" application is necessary, but the parties are prepared to file such an application if required by the Commission.

4. Authority Sought.

The applicant seeks the following permanent authority:

To transport property (excluding commodities in bulk and household goods and office furniture in use), between points in the Counties of Allegheny, Armstrong, Beaver, Butler, Clarion, Crawford, Erie, Fayette, Greene, Indiana, Lawrence, Mercer, Venango, Washington and Westmoreland.

subject to the following conditions (except as presently authorized):

FIRST: That no right, power or privilege is granted to transport commodities which, because of their size or weight require special handling or the use of special equipment.

SECOND: That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 24,000 pounds.

THIRD: That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 10,000 pounds to, from or between points in Beaver County.

FOURTH: That no right, power or privilege is granted to transport money, bullion, securities and other valuables, including checks in process and proof work.

FIFTH: That no right, power or privilege is granted to provide service from points in Allegheny County to points in the counties of Armstrong, Butler, Clarion, Greene and Indiana and vice versa.

5. General Scope of Currently Authorized Operations.

Applicant is currently authorized by this Commission to conduct operations within the scope of the present application as described in the preceeding paragraph pursuant to temporary authority granted by the Commission on September 16, 1983, at Docket No. A-102471, F. 1, Am-B.

Applicant is currently authorized to conduct operations as a motor common carrier under authority at Docket No. A-102471, as follows:

To transport, as a Class D carrier, such commodities as are dealt in by retail shoe stores, from the distribution facility of Kinney Service Corp., in the Township of Hampden, Cumberland County, to points in the counties of Allegheny, Beaver, Butler, Lawrence, Armstrong, Westmoreland, Fayette and Washington.

It is also authorized at Docket No. A-102471, F. 1, Am-A to conduct motor common carrier operations as follows:

To transport, as a Class D carrier, property, from the facilities of USCO Distribution Services, Inc., located in the Borough of McKees Rocks, Allegheny County, to points in Pennsylvania, and vice versa;

subject to the following conditions:

1. That no right, power or privilege is granted to transport commodities in bulk.
2. That no right, power or privilege is granted to transport household goods in use.

Applicant has recently been granted authority at Docket No. A-102471, F. 1, Am-C, to conduct operations as follows:

To transport, as a Class D carrier, property for H. J. Heinz Company, U.S.A., between points in Pennsylvania;

subject to the following conditions:

That no right, power or privilege is granted to transport commodities in bulk.

In addition, applicant is authorized by the Interstate Commerce Commission to transport general commodities (except Classes A and B explosives, household goods as defined by the Commission, and commodities in bulk), between points in 18 eastern states and the District of Columbia at Docket No. MC-30136 (Sub No. 2). The authority extends from Massachusetts in the northeast to Wisconsin and Missouri in the west, and as far south as North Carolina. Under this authority applicant is authorized to provide service between all points in Pennsylvania on an interstate basis.

Copies of the aforesaid PUC certificates and ICC certificates are attached hereto as Exhibits A and B, respectively.

6. Duplicating Authority Which Will Result from Grant of Authority.

Pitt-Ohio is not seeking to duplicate authority and has no objection to a restriction that any duplication of authority resulting from the grant of this application may be construed as a single grant of operating authority.

7. Dual Operations Resulting From Grant of Authority.

Approval of this application will not result in any dual operations since applicant does not hold any contract carrier authority from this Commission.

8. Pertinent Terminal Facilities and Communications Network.

Applicant's main office and terminal is located at 27th & A.V.R.R., Pittsburgh, PA. This terminal also has office facilities and parking area for vehicles. The terminal itself is a 29-door facility which is jointly used by applicant and one other carrier.

Applicant also maintains a terminal near the Pennsylvania-Ohio state line in the vicinity of Darlington Township, Beaver County, PA and East Palestine, Columbiana County, OH. Applicant leases 16 doors of the complete terminal, as well as office space and a parking area.

Applicant's operation is set up on a direct dispatch system in order to facilitate the providing of equipment and service to customers. After delivery of a shipment, drivers are instructed to call the main terminal for instructions

concerning the pickup of return loads, if arrangements have not already been made. Applicant maintains direct telephone communications with its customers in order to coordinate the flow of equipment.

9. Pertinent Equipment.

At its Pittsburgh terminal applicant has assigned seven tractors, seven trailers and one straight truck. At its East Palestine terminal it has assigned five tractors, five trailers and 14 straight trucks.

10. Safety Program.

Applicant maintains a complete safety program which is conducted in compliance with the safety regulations of the Pennsylvania Department of Transportation, the Federal Department of Transportation, the Pennsylvania Public Utility Commission and the Interstate Commerce Commission. Under this program all drivers are investigated and examined prior to employment. Before a driver is allowed to take charge of the road equipment, he must successfully demonstrate his ability to operate such equipment safely. During the time of his employment he is periodically given safety instructions that require him to meet certain high standards of operation. Our program also includes safety meetings at which films are shown and discussions conducted concerning the safe operation of equipment.

Pitt-Ohio has implemented a preventive maintenance program which requires the checking and servicing of equipment on a regular basis. Every vehicle is given a routine service check every 12,000 miles to insure that it is safe to operate and to avoid possible breakdowns while on the road. We operate a maintenance facility at our main terminal in Pittsburgh which is equipped with two bays for servicing equipment.

Insurance is maintained by Pitt-Ohio in excess of the Commission's requirements.

11. Type of Service Currently Provided to the Supporting Shippers.

As indicated above, the Commission granted temporary authority to applicant to provide the service proposed under the permanent application on September 16, 1983.

Applicant has been providing service pursuant to the temporary authority for approximately 4 months. The applicant has not encountered any substantial difficulties in connection with providing this service, and, in fact, has provided a consistently reliable and responsible transportation service to the shipping public. This fact has been specifically noted in a number of the verified statements of the supporting shippers who have called upon applicant for service pursuant to the temporary authority. In this connection, it is noteworthy that all of the supporting shippers who originally supported the temporary authority application have also supported the application for permanent authority. Furthermore,

these shippers are merely a representative sampling of the numerous shippers who have called upon the applicant to provide service pursuant to the temporary authority on a regular basis.

In addition, it should be noted that applicant presently provides similar, if not identical, service to the shipping public with respect to interstate shipments pursuant to its ICC authority.

The specific types of service offered are discussed in greater detail in the next paragraph.

12. Type of Service to be Offered.

Pitt-Ohio is familiar with the transportation requirements of the shippers and is experienced in handling their freight. The applicant has been handling such shipments pursuant to its temporary authority, and also pursuant to its ICC authority.

Service will be made available generally on a five day per week basis during normal business hours. In addition, the shippers will be able to obtain pickup and/or delivery service at other than normal business hours Monday through Friday, and on weekends and holidays.

Pitt-Ohio intends to offer a scheduled pick-up and scheduled delivery service to accommodate the needs of the supporting shippers. This will involve making equipment available at the pick-up and delivery points at pre-designated times so as to avoid congestion and facilitate the loading and unloading procedures of both the shipper and the receiver. This service will be made available in connection with both outbound and inbound traffic for the shippers.

Applicant specializes in the transportation of general freight, particularly in less-than-truckload quantities. This is the type of operation which applicant expects will be requested by the shippers under the proposed service. However, to the extent it is required, truckload shipments will also be handled. Generally, applicant will be able to provide same day and overnight delivery service between the points which are located within the application area.

We will provide the supporting shippers with suitable equipment immediately upon their request for transportation services.

13. Financial Data.

There is attached to my statement as Exhibit C the latest available balance sheet of Pitt-Ohio. Attached to my statement as Exhibit D is an income statement of applicant for the 12-month period ending with the date of the balance sheet.

The financial documents show that Pitt-Ohio is financially able to provide the proposed service. It is not anticipated that any additional equipment will be required in order to meet the needs of the shipping public, but if necessary, the applicant is willing and able to acquire such additional equipment.

14. Feasibility of Operations.

Pitt-Ohio has developed a sound transportation system under its operations as currently authorized by the PUC and

the ICC. In operating under the temporary authority, vehicles which are delivering freight pursuant to our previously authorized operations at points in Pennsylvania have been available for assignment to handle intrastate traffic within the scope of this application. This has enabled Pitt-Ohio to minimize deadhead mileage. This service is similar to the service which had previously been provided pursuant to its existing intrastate and interstate authority.

The applicant is presently providing service within the scope of the authority sought in this permanent application pursuant to its temporary authority, and has already proven that it is capable of providing the necessary service to the shipping public. This conclusion is supported by the statements of various supporting shippers who have expressed satisfaction with the service of Pitt-Ohio pursuant to the temporary authority in their verified statements, and also by the minimal number of service complaints received by the applicant during temporary operations.

15. Other Information Deemed Pertinent by the Witness.

Applicant believes that granting the permanent authority sought herein is necessary and proper for the accommodation of the public. The temporary authority was granted at least in part because of the general decline in the availability of LTL common carrier service within the scope of the application.

Under the circumstances, many of the shippers who supported the temporary application indicated that they had been unable to secure the service necessary to meet their transportation needs. The operations of applicant pursuant to its temporary authority have provided much-needed service to the shipping public. The continuing necessity for this service, as well as Pitt-Ohio's ability to provide the service to the shipping public, are best evidenced by the fact that all of the shippers who originally supported the application for temporary authority have also supported this application for permanent authority.

The denial of the permanent application would reinstitute the various shipping problems described by the supporting shippers in connection with the temporary authority application. Specifically, many of the supporting shippers, as well as many other members of the shipping public, would be without any carrier capable of providing the timely, safe, efficient and economical transportation services which the applicant has provided pursuant to the temporary authority.

Finally, it should be noted that this application is unopposed. In view of the substantial number of supporting shippers, there would appear to be no reason why the permanent authority application should not be granted.

For all of the above reasons, Pitt-Ohio Express, Inc. respectfully requests that the application for permanent authority be granted in its entirety.

EXHIBIT A

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, PA 17120

Public Meeting held September 16, 1983

Commissioners Present:

Linda C. Taliaferro, Chairman
Michael Johnson
James H. Cawley

Application of Pitt-Ohio Express, Inc.,
a corporation of the Commonwealth of
Pennsylvania, Pittsburgh, Allegheny
County, for temporary authority to
transport property (excluding
commodities in bulk and household
goods and office furniture in use),
between points in the counties of
Allegheny, Armstrong, Beaver, Butler,
Clarion, Crawford, Erie, Fayette,
Greene, Indiana, Lawrence, Mercer,
Venango, Washington and Westmoreland.

A-00102471
F. 1
Am-B

John A. Vuono for Pitt-Ohio Express, Inc.

O R D E R

BY THE COMMISSION:

This matter comes before the Commission on an application for temporary authority filed September 6, 1983. An application for corresponding permanent authority was filed March 9, 1983. The permanent authority application was opposed by Breman's Express Company, Milo Express, Inc., Citizen's Transport, Inc., Newcomer Trucking, Inc., Gateway Trucking, Inc., and Moore-Flesher Hauling Company. All protests to the corresponding permanent authority application were withdrawn predicated upon the Commission's acceptance of several restrictions. The unopposed permanent authority application as amended has been assigned for review without hearing. The applicant requests temporary authority: be granted pending disposition of the now unopposed permanent authority application.

The applicant sets forth that it is prepared to provide service in the entire territory requested and has the support of 54 shippers for

this service. The applicant has supplied the names and addresses of 54 shippers who intend to support the applicant for permanent authority.

It is our determination that it is in the public interest to grant temporary authority to the applicant pending disposition of the permanent authority proceeding. It is understood, however, that the grant of this temporary authority as the application was amended shall have no bearing whatsoever on disposition of the permanent authority proceeding. The evidence presented by the 54 supporting witnesses will be examined and any modifications or limitations to the authority will be made based upon the evidence in our order relative to the permanent authority requested.

We find:

1. The applicant has a corresponding application for permanent authority on file with the Commission.
2. All protests to that application have been withdrawn upon the applicant's several restrictive amendments.
3. Approval of temporary authority is in the public interest pending disposition of the amended permanent authority application;
THEREFORE,

IT IS ORDERED: That the application for temporary authority be and is hereby approved granting the following right:

To transport, as a Class D carrier, property between points in the counties of Allegheny, Armstrong, Beaver, Butler, Clarion, Crawford, Erie, Fayette, Greene, Indiana, Lawrence, Mercer, Venango, Washington and Westmoreland.

subject to the following conditions:

That no right, power or privilege is granted to transport commodities in bulk and household goods and office furniture in use.

That no right, power or privilege is granted to transport commodities which because of their size or weight require special handling or the use of special equipment.

That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 24,000 pounds.

That no right, power or privilege is granted to transport iron and steel and iron and steel articles and refractories in single shipments weighing more than 10,000 pounds to, from or between points in Beaver County.

That no right, power or privilege is granted to transport money, bullion, securities and other valuables, including checks in process and proof work.

That no right, power or privilege is granted to provide service from points in Allegheny County to points in the counties of Armstrong, Butler, Clarion, Greene and Indiana and vice versa.

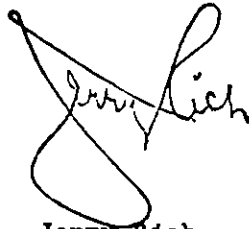
IT IS FURTHER ORDERED: That the temporary authority granted herein is effective upon adoption of this order and shall remain in effect pending final disposition of the application for corresponding permanent authority.

IT IS FURTHER ORDERED: That the applicant shall within ten (10) days of the date of entry of this order file a tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That the grant of temporary authority in this matter shall have no bearing upon final disposition of the application for corresponding permanent authority.

IT IS FURTHER ORDERED: That in the event said applicant has not, on or before ten (10) days from the date of entry of this order, complied with the requirements hereinbefore set forth, the application for temporary authority shall be dismissed without further proceedings.

BY THE COMMISSION,

A handwritten signature in cursive script, appearing to read "Jerry Rich". The signature is written in dark ink and is positioned above the printed name and title.

Jerry Rich
Secretary

(SEAL)

ORDER ADOPTED: September 16, 1983

ORDER ENTERED: SEP 26 1983

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, PA 17120

Public Meeting held January 9, 1981

Commissioners Present:

Susan M. Shanaman, Chairman
Michael Johnson
James H. Cawley
Linda C. Taliaferro

Application of Pitt-Ohio Express, Inc., for
approval of the transfer to it of part of
the operating rights held by Hammel's
Express, Inc., at A-00088995, Folder 2.

A-00102471

O R D E R

BY THE COMMISSION:

By application docketed October 3, 1980, Pitt-Ohio Express, Inc., a corporation of the Commonwealth of Pennsylvania, seeks approval of the transfer to it of part of the rights granted to Hammel's Express, Inc., a corporation of the Commonwealth of Pennsylvania, under the certificate issued at A-00088995, Folder 2.

We find the applicant to be fit to hold a certificate of public convenience and that approval of the application is necessary and proper for the continuation of service to the public; THEREFORE,

IT IS ORDERED: That the application for the transfer of part of the rights held by Hammel's Express, Inc., at A-00088995, Folder 2, be approved and that a certificate be issued to the applicant granting the following right:

To transport, as a Class D carrier, such commodities as are dealt in by retail shoe stores, from the distribution facility of Kinney Service Corp., in the township of Hampden, Cumberland County, to points in the counties of Allegheny, Beaver, Butler, Lawrence, Armstrong, Westmoreland, Fayette and Washington;

subject to the following conditions:

1. That the approval hereby given is not to be understood as committing the Commission, in any proceedings that may be brought before it for any purpose, to fix a valuation on the right to be acquired by applicant from the present certificate holder equal to the consideration to be paid therefor, or equal to any value that may be placed thereon by applicant, or to approve or prescribe rates sufficient to yield a return thereon.

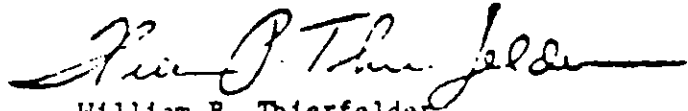
2. That applicant shall not record in its utility account any amount representing the right herein granted, in excess of the actual cost of such right to the original holder thereof.
3. That the applicant charge to Account 1550, Other Intangible Property, \$1.00, being the amount of the consideration payable by it for the right and going concern value attributable thereto; less any amount recorded under condition 2 above.
4. That the operating authority granted herein, or now held or subsequently granted to the applicant to the extent that it is duplicative shall not be construed as conferring more than one operating right.
5. That the certificate holder shall comply with all of the provisions of the Public Utility Law as now existing or as may hereafter be amended, and Pa. Code Title 52, Chapter 31, as now existing or as may hereafter be amended, and any other rules and regulations as may hereafter be prescribed by the Commission. Failure to comply shall be sufficient cause to suspend, revoke or rescind the rights and privileges conferred by the certificate.
6. That the certificate holder shall not transfer, sell or in any way convey any of its outstanding capital stock to any individual, partnership, corporation or any entity, without the prior filing of an application and approval thereof by the Commission under Section 1102(3) of Title 66, PA C.S.A.

IT IS FURTHER ORDERED: That the applicant shall not engage in any transportation granted herein until it has complied with the requirements of the Pennsylvania Public Utility Law and the rules and regulations of this Commission relative to the filing and acceptance of evidence of insurance and a tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That in the event said applicant has not, on or before sixty (60) days from the date of the service of this order, complied with the requirements hereinbefore set forth, the application shall be dismissed without further proceedings.

IT IS FURTHER ORDERED: That upon compliance with this order the right granted the transferor Hammell's Express, Inc., a corporation of the Commonwealth of Pennsylvania, under the Order adopted July 10, 1980 at A-00088995, Folder 2, Am-E, be cancelled.

BY THE COMMISSION,



William P. Thierfelder
Secretary

(SEAL)

ORDER ADOPTED: January 9, 1981

ORDER ENTERED: JAN 23 1981

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, PA 17120

Public Meeting held August 13, 1982

Commissioners Present:

Susan M. Shanaman, Chairman
Michael Johnson
James H. Cawley
Linda C. Taliaferro
Clifford L. Jones

Application of Pitt-Ohio Express, Inc.,
a corporation of the Commonwealth of Penn-
sylvania, for amendment to its common
carrier certificate: SO AS TO PERMIT the
transportation of property, except commodi-
ties in bulk and household goods in use,
from the facilities of USCO Distribution
Services Inc., located in the borough of
McKees Rocks, Allegheny County, to points
in Pennsylvania, and vice versa.

A-00102471
F. 1
Am-A

Wick, Vuono & Lavelle, by John A. Vuono and David M. O'Boyle for the
applicant.

O R D E R

BY THE COMMISSION:

This matter comes before the Commission by an application
filed on February 26, 1982 and which was advertised in the Pennsylvania
Bulletin of March 20, 1982. No protests were received and the record is
now certified to the Commission without oral hearing. Verified statements
were submitted by the applicant and the supporting shipper.

Robert F. Hammel, secretary of Pitt-Ohio Express, Inc. (or
applicant), states in a verified statement that he is familiar with the
day-to-day operations of the company and is authorized to submit evidence
on its behalf in this proceeding. The company has its principal place
of business located at 27th & A.V.R.R., Pittsburgh, Allegheny County.
It presently holds common carrier authority from this Commission and the
Interstate Commerce Commission.

The applicant's main terminal is located in Pittsburgh and a second terminal is maintained in East Liverpool, Ohio. As herein pertinent, the Pittsburgh terminal is equipped with 29 loading and unloading doors and is situated within 10 miles of the supporting shipper's warehouse in McKees Rocks. It has daily contact with the shipper since it does provide it with interstate service.

The operating fleet consists of six tractors, eight trailers and 16 straight trucks, all of which are company-owned with the exception of one tractor and one trailer. The equipment is suitable for handling the traffic involved in the proposed service. A comprehensive safety program is administered on a daily basis and insurance is carried in excess of that required by local and federal regulatory agencies.

In support of its financial position, the applicant submitted an unaudited balance sheet which indicates that as of May 31, 1982, it had current assets of \$258,347, total assets of \$350,653, and current liabilities of \$137,096 with no long-term liabilities, leaving stockholders' equity of \$213,557. An unaudited statement of income for the first five months of 1982 discloses that from operating income of \$751,193, it incurred operating expenses of \$674,678, providing a net operating income of \$76,515. It had accumulated retained earnings of \$163,557.

David A. Giroux is vice president-sales for USCO Distribution Services, Inc. (USCO or shipper), which is headquartered in Middlebury, Connecticut, and as here pertinent, operates a warehouse in McKees Rocks, Allegheny County. The witness states in a supporting verified statement that he is responsible for the company's shipping and receiving functions and is authorized to represent it in this application.

USCO is engaged in the warehousing business and operates about 35 facilities at various large metropolitan areas throughout the country including the McKees Rocks warehouse. The McKees Rocks warehouse consists of about 122,000 square feet and is equipped with 10 docks for loading and unloading. It employs 14 persons who conduct operations from 8:30 a.m. to 5:00 p.m., five days a week.

The items warehoused can be primarily categorized as hospital service products which include every type of material and supply that a medical facility would use in its daily operations. Everything from band-aids to operating tables, including items such as mops, wheelchairs, crutches, etc., are routinely involved. It is undertaking a new program in its distribution operation to serve medical care facilities in Pennsylvania, including members of hospital groups. Initially, it anticipates there will be three to four less-than-truckload shipments per day with each shipment weighing 1,000 to 2,000 pounds. After the program becomes well-established, it believes there will be a sufficient number of orders available to consolidate into full truckloads at the rate of one or two loads per day.

The inbound shipments will consist of hospital supplies and equipment moving from suppliers throughout Pennsylvania. The volume will depend upon market conditions and the availability of products from local suppliers at competitive prices. USCO is responsible for making inbound delivery arrangements from its suppliers and from the warehouse to its customers, paying the freight charges on all outbound shipments and a substantial portion of the inbound.

An appendix to the verified statement indicates there are over 100 hospital and medical facilities that initially are potential customers located in excess of 50 individual communities. Actually, any point in Pennsylvania having medical facilities is a potential point of destination. Presently, the hospitals and medical facilities are receiving their goods on a shipment-by-shipment basis directly from the manufacturers or suppliers. The purpose of USCO's warehouse operation is to eliminate the necessity for each health care facility receiving numerous small shipments. USCO will consolidate the shipments so that each facility will receive all of its weekly supplies on one delivery.

USCO does not know of any carrier which has the authority as well as the equipment and personnel necessary to implement this new distribution program adequately. It has worked closely with the applicant during the planning stages of the operation and feels confident it can perform satisfactorily.

DISCUSSION AND FINDINGS

USCO Distribution Services, Inc., is in the process of implementing a new warehousing/distribution program within Pennsylvania, specializing primarily in the handling of virtually all types of products associated with the medical care industry. The warehouse is located in McKees Rocks, Allegheny County, and by this application, Pitt-Ohio Express seeks authority for the right to transport property from the warehouse to points in Pennsylvania, and vice versa, a service which is crucial to the success of the shipper's contemplated program.

USCO will be providing a complete service to the medical industry which will involve the receiving of supplies inbound from various Pennsylvania vendors, placing them in storage and then filling customer orders which are consolidated for shipment on a weekly basis. USCO will provide the additional service of paying the freight and selecting the carrier on all outbound shipments as it will also do for the majority of the inbound movements. The wide variety of commodities involved coupled with the well-dispersed locations of its customers has convinced us that the applicant's request for the broad statewide authority to transport "property" is appropriate and necessary to meet the shipper's overall needs.

We are equally convinced that the applicant is well-qualified to assume the additional authority and provide a responsive service.

The applicant's Pittsburgh terminal is within very close proximity (10 miles) of the shipper's warehouse, making it particularly advantageous to the establishment of a close working relationship so necessary in distribution programs of this nature. The applicant's finances appear exceptionally sound and it operates the type of equipment required by the shipper.

We find:

1. That the applicant has shown that a public need for the proposed service does exist.

2. That the applicant is fit, ready, willing and able to properly provide the service proposed.

3. That approval of the application is necessary for the accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the application be and is hereby approved and that the certificate issued to the applicant on March 4, 1981, be amended to include the following right:

To transport, as a Class D carrier, property, from the facilities of USCO Distribution Services, Inc., located in the borough of McKees Rocks, Allegheny County, to points in Pennsylvania, and vice versa;

subject to the following conditions:

1. That no right, power or privilege is granted to transport commodities in bulk.
2. That no right, power or privilege is granted to transport household goods in use.

IT IS FURTHER ORDERED: That the applicant shall not engage in any transportation granted herein until it shall have complied with the requirements of the Pennsylvania Public Utility Law and the rules and regulations of the Commission relative to the filing and acceptance of a tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That in the event said applicant has not, on or before sixty (60) days from the date of the service of this order, complied with the requirements hereinbefore set forth, the application shall be dismissed without further proceedings.

IT IS FURTHER ORDERED: That the authority granted herein to the extent that it duplicates authority now held by or subsequently

granted to the applicant, shall not be construed as conferring more than one operating right.

BY THE COMMISSION,

A handwritten signature in black ink, appearing to read "Jerry Rich". The signature is written in a cursive style with a large, looping initial "J".

Jerry Rich
Secretary

(SEAL)

ORDER ADOPTED: August 13, 1982

ORDER ENTERED: AUG 27 1982

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, PA 17120

Public Meeting held November 22, 1983

Commissioners Present:

Linda C. Taliaferro, Chairman
Michael Johnson
James H. Cawley

Application of Pitt-Ohio Express, Inc., a corporation of the Commonwealth of Pennsylvania, for amendment to its common carrier certificate, which grants the right, inter alia, to transport, by motor vehicle, property from the facilities of USCO Distribution Services, Inc., in the borough of McKees Rocks, Allegheny County, to points in Pennsylvania, and vice versa; subject to the following conditions: That no right, power or privilege is granted to transport commodities in bulk; and That no right, power or privilege is granted to transport household goods in use: SO AS TO PERMIT the transportation of food, food products, foodstuffs, supplies, equipment and property, for H. J. Heinz Company, U.S.A., between points in Pennsylvania.

A-00102471
F. 1
Am-C

William J. Lavelle for Pitt-Ohio Express, Inc.

O R D E R

BY THE COMMISSION:

This matter comes before the Commission on an application filed April 18, 1983. Public notice of the application was given in the Pennsylvania Bulletin of June 4, 1983. Protests were filed by Wayne W. Sell Corporation and C. L. Feather, Inc. Both protests were withdrawn upon the applicant's restrictive amendment which excludes the transportation of commodities in bulk.

The now unopposed application, as amended, is certified to the Commission for its decision without hearing. The record consists of verified statements entered by the applicant and its supporting shipper.

Robert F. Hammel, secretary of Pitt-Ohio Express, Inc. (Pitt-Ohio or applicant), set forth in his verified statement that he is involved in the day-to-day operations of the applicant and is thoroughly familiar with its operations, facilities, equipment and authority. He is authorized to present a verified statement. As a preliminary matter, it should be noted that certain shareholders, officers and directors of the applicant have interest in the affairs of Hammel's Express, Inc. and Capp Express, Inc. Both carriers are certificated in Pennsylvania. Pitt-Ohio is authorized by the Commission to operate as a common carrier in Pennsylvania holding two specific grants of authority at this time. In addition, the applicant is certificated by the Interstate Commerce Commission to transport general commodities between points in 18 eastern states and the District of Columbia. There will be no duplicating authority by approval of the instant application nor would a dual operation result.

The applicant operates from a main office in Pittsburgh, Allegheny County. At this location, it maintains office facilities and a parking area for several vehicles. There is a 29-door terminal facility at this location which is jointly used by the applicant, Hammel's and Capp. The applicant also maintains a terminal in Beaver County. This terminal is used to handle virtually all the intrastate and interstate LTL traffic handled by the applicant. A terminal in Paulsboro, New Jersey is equipped to handle both LTL and truckload traffic and is situated to serve eastern Pennsylvania. The applicant's fleet is now comprised of 20 straight trucks, 14 van trailers and 20 tractors. The equipment is subject to a routine maintenance program and is safety inspected on a regular basis.

The applicant has provided service to the supporting shipper in interstate commerce transporting its general commodities between points in the authorized 18 states and the District of Columbia. This traffic is handled on a regular basis in this territory. Pitt-Ohio is familiar with the transportation requirements of the shipper and is experienced in handling its freight. In Pennsylvania, service will be made available on a five-day-per-week basis during normal business hours. In unusual circumstances, the shipper will be able to obtain pick-up and delivery service at other-than-normal business days and hours. The applicant is aware that the supporting shipper is engaged in the production of various foodstuffs which are sold through wholesalers and retailers throughout the Commonwealth. Timely distribution of these products is essential. The applicant will provide Heinz with scheduled pick-up and delivery service to meet its requirements. Multiple pick-up and multiple delivery service will be offered to the shipper. Truckload traffic is expected to move on an overnight basis while less-than-truckload traffic will be overnight or second-day delivery.

As evidence of its financial capacity to render the additional service proposed, the applicant entered a balance sheet and income statement for the year ending December 31, 1982. Pitt-Ohio reports

total current assets of \$256,526, total assets of \$623,478, total current liabilities of \$255,117, and total liabilities of \$283,793. Total revenue of \$1,998,286 produced a net operating revenue of \$166,462 after expenses.

John W. Pinchot, manager of transportation planning for Heinz U.S.A. Division, H. J. Heinz Company (hereinafter shipper or Heinz), set forth in his verified statement that he is responsible to oversee the integration of the Heinz transportation system in order to meet inventory and customer service requirements. He is authorized to support motor carriers for operating authority. Heinz is a major manufacturer of canned and preserved food products. Within Pennsylvania, it has three facilities. It has a manufacturing plant in Pittsburgh, Allegheny County, a customer service center in Pittsburgh which is a full-line warehouse facility and a customer service center-distribution facility at Mechanicsburg, Cumberland County. Outbound shipments are made from these three facilities. In addition, the Pittsburgh, Allegheny County plant receives inbound shipments from other points in Pennsylvania. Commodities such as salt, sugar and bottle caps move into this facility. Within the scope of this application, it is expected the applicant will be tendered at least 40,000 pounds of freight each week. This is a minimum-volume figure and the volume could increase substantially. The outbound traffic from the three Pennsylvania facilities will range from LTL shipments of 2,500 to 19,000 pounds to truckload shipments between 20,000 pounds and 42,000 pounds. Approximately 93 percent of all outbound traffic moves in truckload lots. Shipments move to grocery store chains and distributors, as well as food service customers throughout the Commonwealth.

The applicant will be expected to provide overnight delivery service for truckload traffic. The shipper's normal distribution pattern involves a call to a carrier one day for pick-up the next day with delivery overnight. The shipper schedules deliveries to coincide with customer requirements. The applicant will be expected to provide multiple stop-off delivery service. To a lesser extent, split pick-up service is used with shipments moving to the Pittsburgh manufacturing plant. Between October 15 and April 15, equipment must be provided by the motor carrier capable of protecting products from freezing. It is expected the availability of the applicant's service will aid Heinz in meeting its requirements in Pennsylvania.

DISCUSSION AND FINDINGS

The applicant seeks amendment to its common carrier certificate to permit service for one shipper, H. J. Heinz Company between points in Pennsylvania. In response to a protest filed by two carriers, the applicant has excluded the transportation of commodities in bulk. It does not appear the exclusion of bulk commodities will affect either the operations of the carrier or the service required by the shipper.

Pitt-Ohio handles traffic for the supporting shipper in interstate commerce. By virtue of this service, it is familiar with the requirements of the shipper. It has a suitable fleet of van equipment to provide service and has stated its willingness to provide scheduled pick-up and delivery service and provide overnight service for truckload quantities which is required by the shipper.

The applicant seeks authority to provide service for the shipper between points in Pennsylvania. A grant of authority in this matter will permit the applicant to provide service between the shipper's plant and distribution facilities and from those facilities to its customers. As well, such a grant of authority will permit the applicant to provide inbound transportation of materials and supplies used in the manufacturing process. Although it appears only three shipper facilities are involved, two in Allegheny County and one in Cumberland County, we are inclined to grant a comprehensive between points authority limited to service "for" the shipper. Such a grant of authority will permit the applicant to meet any changing needs of the shipper as they occur. The broad territorial authority was not opposed by any relevant interested carriers. We conclude a grant of such authority is reasonable based upon the information before us.

As the authority is requested concerning the commodities to be transported, we find that the inclusion of property in the commodity description totally encompasses the other portions of the description being food, food products, foodstuffs, supplies, and equipment. In the authority we grant here, we will use the commodity description, "property", with the understanding that it includes food, food products, foodstuffs, supplies and equipment.

We find:

1. The applicant has the experience, equipment and fitness necessary to provide the proposed service, as amended.
2. The supporting shipper desires the service of the applicant to aid it in meeting its distribution requirements in Pennsylvania.
3. Approval of the application, as amended, will permit the applicant to provide a comprehensive transportation service for the supporting shipper.
4. The commodities, food, food products, foodstuffs, supplies and equipment are included within the term "property".
5. Approval of the application, as amended, is necessary for the accommodation and convenience of the public; THEREFORE,

IT IS ORDERED: That the application, as amended, as modified, be and is hereby approved and that the certificate issued March 4, 1981, as amended, be further amended to include the following right:

To transport, as a Class D carrier, property for
H. J. Heinz Company, U.S.A., between points in
Pennsylvania;

subject to the following condition:

That no right, power or privilege is granted
to transport commodities in bulk.

IT IS FURTHER ORDERED: That the authority granted herein, to
the extent that it duplicates authority now held by or subsequently
granted to the carrier, should not be construed as conferring more than
one operating right.

IT IS FURTHER ORDERED: That the applicant shall not engage in
any transportation granted herein until it shall have complied with the
requirements of the Pennsylvania Public Utility Law and the rules and
regulations of the Commission relating to the filing and acceptance of a
tariff establishing just and reasonable rates.

IT IS FURTHER ORDERED: That in the event said applicant has
not, on or before sixty (60) days from the date of the service of this
order, complied with the requirements hereinbefore set forth, the
application shall be dismissed without further proceedings.

BY THE COMMISSION,



Jerry Rich
Secretary

(SEAL)

ORDER ADOPTED: November 22, 1983

ORDER ENTERED: DEC 2 1983

INTERSTATE COMMERCE COMMISSION
CERTIFICATE OF PUBLIC CONVENIENCE AND NECESSITY

MC-30136 Sub 2

PITT-OHIO EXPRESS, INC.
East Liverpool, OH

SERVICE DATE

APR 20 1982

This Certificate of Public Convenience and Necessity is evidence of the carrier's authority to engage in transportation as a common carrier by motor vehicle.

This authority will become effective only when the carrier has met the compliance requirements pertaining to insurance coverage for the protection of the public (49 CFR 1043), the designation of agents upon whom process may be served (49 CFR 1044), and tariffs or schedules (49 CFR 1300 through 1310, revised). The carrier shall also render reasonably continuous and adequate service to the public. Failure to meet these conditions will constitute sufficient grounds for the suspension, change, or revocation of this authority.

This authority is subject to any terms, conditions, and limitations as are now, or may later be, attached to this privilege.

For all carriers: Any duplication in this authority and rights currently held does not confer more than one operating right.

For common carriers with irregular route authority: Any irregular route authority authorized in this certificate may not be tacked or joined with your other irregular route authority unless joinder is specifically authorized.

The transportation service to be performed is described on the reverse side of this document and will be valid as long as the carrier maintains compliance with the above requirements.

By the Commission.

Agatha L. Mergenovich
Secretary

(SEAL)

Note: If there are any discrepancies regarding this document please notify the Commission within 30 days.

MC-30136 Sub 2

To operate as a common carrier, by motor vehicle, in interstate or foreign commerce, over irregular routes, transporting general commodities (except classes A and B explosives, household goods as defined by the Commission, and commodities in bulk), between points in Pennsylvania, New York, New Jersey, Massachusetts, Connecticut, Rhode Island, Delaware, Maryland, Virginia, Kentucky, North Carolina, West Virginia, Ohio, Indiana, Illinois, Missouri, Michigan, Wisconsin, and the District of Columbia.

EXHIBIT C

PITT-OHIO EXPRESS, INC.

COMPARATIVE BALANCE SHEET - UNAUDITED

	<u>December 31,</u>	
<u>ASSETS</u>	<u>1982</u>	<u>1981</u>
<u>CURRENT ASSETS</u>		
Cash in Bank	\$ 77,311	\$ 146,693
Accounts Receivable - Customers	142,395	91,766
Accounts Receivable - Other	10,134	None
Prepaid Items	13,775	4,292
Material & Supplies	12,911	None
<u>TOTAL CURRENT ASSETS</u>	<u>256,526</u>	<u>242,751</u>
<u>FIXED ASSETS AT COST</u>		
Revenue Equipment - D	399,055	118,076
Office Equipment	211	211
Leasehold Improvements	3,188	3,188
	<u>402,454</u>	<u>121,475</u>
Less: Allowance for Depreciation	85,834	20,207
	<u>316,620</u>	<u>101,268</u>
<u>OTHER ASSETS</u>		
Franchises & Organization Costs - E - F	101,173	1,173
Other Intangible Assets - C	None	125,000
	<u>101,173</u>	<u>126,173</u>
Less: Allowance for Amortization	50,841	109,164
	<u>50,332</u>	<u>17,009</u>
<u>TOTAL ASSETS</u>	<u>\$ 623,478</u>	<u>\$ 361,028</u>
<u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>		
<u>CURRENT LIABILITIES</u>		
Equipment Obligations - D	\$ 14,336	\$ 40,000
Accounts Payable	105,368	31,847
Interline Accounts Payable	1,023	235
Payroll Deductions	3,241	1,948
Accrued Salaries & Wages	74,003	71,423
C.O.D.'s Payable	118	None
Accrued Taxes	8,237	4,378
Other Accrued Liabilities	30,406	22,636
Federal & State Income Taxes	18,385	34,371
<u>TOTAL CURRENT LIABILITIES</u>	<u>255,117</u>	<u>206,838</u>
<u>LONG-TERM DEBT</u>		
Note Payable - Other - D	28,676	None
<u>SHAREHOLDERS' EQUITY</u>		
Common Stock	50,000	50,000
Retained Earnings	289,685	104,190
<u>TOTAL SHAREHOLDERS' EQUITY</u>	<u>339,685</u>	<u>154,190</u>
<u>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</u>	<u>\$ 623,478</u>	<u>\$ 361,028</u>

The accompanying footnotes are an integral part of these statements.
See Accountants' Review Report.

EXHIBIT D

PITT-OHIO EXPRESS, INC.COMPARATIVE STATEMENT OF INCOME AND RETAINED EARNINGS - UNAUDITED

<u>INCOME</u>	<u>December 31,</u>	
	<u>1982</u>	<u>1981</u>
Freight Revenue	\$ 1,995,766	\$ 1,482,214
C.O.D. Fees	2,520	867
<u>TOTAL REVENUE</u>	<u>1,998,286</u>	<u>1,483,081</u>
<u>EXPENSES</u>		
Salaries - Officers	82,200	71,150
Salaries & Wages	522,307	304,528
Other Fringes	89,351	70,079
Operating Supplies & Expenses	338,386	168,393
General Supplies & Expenses	37,766	27,469
Operating Taxes & Licenses	54,816	23,035
Insurance	64,708	51,881
Communications & Utilities	29,911	21,296
Depreciation & Amortization	102,304	60,743
Equipment Rents & Purchased Transportation	477,085	520,696
Building & Office Equipment Rents	15,450	8,050
Miscellaneous Expenses	17,540	6,660
<u>TOTAL EXPENSES</u>	<u>1,831,824</u>	<u>1,333,980</u>
<u>NET OPERATING REVENUE</u>	166,462	149,101
<u>OTHER INCOME & EXPENSES</u>		
Interest Income	14,126	5,943
Interest Expense	(4,085)	(2,897)
<u>NET PROFIT BEFORE INCOME TAXES</u>	176,503	152,147
Federal & State Income Taxes	39,470	41,040
<u>NET INCOME</u>	137,033	111,107
<u>RETAINED EARNINGS - BEGINNING OF YEAR</u>	104,190	(10,728)
Federal Tax Refund	None	3,811
Prior Period Adjustment	48,462	None
<u>RETAINED EARNINGS - END OF YEAR</u>	<u>\$ 289,685</u>	<u>\$ 104,190</u>

The accompanying footnotes are an integral part of these statements.
See Accountants' Review Report.

PITT-OHIO EXPRESS, INC.

NOTES TO FINANCIAL STATEMENTS - UNAUDITED

FOR THE YEARS ENDED DECEMBER 31, 1982 AND 1981

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the Corporation are prepared on the accrual basis of accounting, consistent with reporting for federal income tax purposes.

Property is recorded at cost. Depreciation is provided for on the straight-line method based upon the estimated useful lives of the assets. Assets acquired after January 1, 1981 are being depreciated according to the new accelerated cost recovery system, as defined in the Economic Recovery Tax Act of 1981.

NOTE B - LEASE AGREEMENTS

The Corporation leases revenue equipment on a monthly basis with rentals amounting to \$110,438 and \$84,650 for 1982 and 1981, respectively.

The Corporation also leases terminal facilities with rentals amounting to \$15,450 and \$8,050 for 1982 and 1981, respectively. This lease is for a period of 60 months.

NOTE C - COVENANT NOT TO COMPETE

On May 22, 1979, the Corporation entered into a covenant not to compete agreement with Vincent White for a total consideration of \$125,000. \$75,000 of this total was paid on May 22, 1979 with the balance of \$50,000 payable in two equal installments of \$25,000, due January 1, 1980 and January 1, 1981. These payments are without interest. The January 1, 1980 payment was made on December 28, 1979 and the January 1, 1981 payment was made on December 29, 1980. This agreement is being amortized over thirty-six months.

NOTE D - NOTES PAYABLE

The debt due Martera, Inc. is subject to interest at 8% for 1983.

	<u>1982</u>		<u>1981</u>	
	<u>Current</u>	<u>Long-Term</u>	<u>Current</u>	<u>Long-Term</u>
Martera, Inc.	<u>\$ 14,336</u>	<u>\$ 28,676</u>	<u>\$ 40,000</u>	<u>\$ None</u>
<u>Total</u>	<u>\$ 14,336</u>	<u>\$ 28,676</u>	<u>\$ 40,000</u>	<u>\$ None</u>

PITT-OHIO EXPRESS, INC.

NOTES TO FINANCIAL STATEMENTS - UNAUDITED

FOR THE YEARS ENDED DECEMBER 31, 1982 AND 1981

NOTE E - AMORTIZATION OF ORGANIZATIONAL EXPENSES

Pursuant to regulation 1.248-1(c), the Corporation elects to amortize organizational expenses over a sixty-month period beginning with May 1, 1979. Organizational expenses amounted to \$1,173.

NOTE F - FRANCHISES

The Corporation is writing off the cost of the Interstate Commerce Commission operating rights resulting from the enactment of the Motor Carrier Act of 1980 and the deregulation of motor carriers. This is being done over a sixty-month period beginning with July 1, 1980.

See Accountants' Review Report.

B. VERIFIED STATEMENTS OF SUPPORTING SHIPPERS

This application is supported by fifty-two (52) supporting witnesses which include many of the largest shippers in the involved territory as well as a large number of smaller shippers and receivers.

Because of their substantial volume, the verified statements of the supporting witnesses have been separately bound in Volume II as Appendix A-1 to these verified statements. A complete list of the supporting witnesses is attached to this volume as Appendix A.

Without discussing in detail here the specific evidence of the supporting shippers, suffice it to say that the verified statements contain all of the information required by the Commission as well as certain supplemental information including the names and qualifications of the witness, general description of the company, the volume and frequency of use which the shipper intends to make of the proposed service, representative points of origins and destinations to and from which the traffic of the shippers move, the nature of the commodities involved, the type of service required by the supporting witnesses and the reasons why the shippers require the proposed service.

Applicant strongly believes that the testimony of the fifty-two (52) supporting witnesses taken as a whole clearly supports the granting of the application in its entirety. As more fully set forth below, the testimony of the supporting

witnesses indicates that they have traffic moving to and from all of the major points in the application territory as well as a large number of smaller points and that the supporting shippers collectively ship and receive a wide variation of commodities sufficient to amply justify the granting of authority to transport property generally except commodities in bulk and household goods and office furniture in use.

C. ANALYSIS OF REPRESENTATIVE ORIGINS AND DESTINATIONS

As indicated above, the supporting shippers collectively ship and receive a substantial volume of traffic moving to, from and between all of the fifteen counties involved in the application territory.

In that connection, applicant has prepared a detailed analysis of representative origins and destinations to and from which the supporting shippers have traffic moving in each of the involved counties which is attached hereto as Appendix B. That analysis shows a total of 140 representative points throughout the application territory to and from which shippers have traffic moving.

Applicant submits that this analysis demonstrates the broad territorial scope of the traffic controlled by the supporting shippers and evidences the need for a grant of authority to serve the entire application territory.

D. ANALYSIS OF REPRESENTATIVE COMMODITIES
SHIPPED AND RECEIVED BY SUPPORTING WITNESSES

In order to demonstrate the broad range of commodities shipped and received by the supporting witnesses, applicant has prepared as Appendix C a representative list of commodities controlled by the supporting shippers and receivers. The list which contains a total of 94 commodities and commodity groups does not purport to contain all of the commodities shipped or received by the fifty-two (52) supporting witnesses but is merely representative of their collective traffic.

Suffice it to say that the evidence of commodity flow strongly supports the granting of authority to transport property generally.

III. CONCLUSION

For all of the reasons set forth above, the applicant respectfully requests that this application for permanent authority be granted in its entirety.

Respectfully submitted,

VUONO, LAVELLE & GRAY

By: 

John A. Vuono
Mark T. Vuono
Attorneys for
PITT-OHIO EXPRESS, Inc.

VUONO, LAVELLE & GRAY
2310 Grant Building
Pittsburgh, PA 15219
Of Counsel

Due Date: January 16, 1984

APPENDIX A

LIST OF SUPPORTING SHIPPERS

APPLICATION OF PITT-OHIO EXPRESS, INC.

Index to Supporting Shippers*

1. Allegheny Bindery Corporation
2. Allegheny Label Company
3. Allegheny Toro Distributing, Inc.
4. Alling & Cory Company
5. American Shim Steel Company
6. Bloom Engineering Company, Inc.
7. The Ceco Corporation
8. A. R. Chambers & Son, Inc.
9. Conviber, Inc.
10. Copco Paper Company
11. D-Bolt Company
12. Epic Metals Corporation
13. Ferro Corporation
14. Foundry Warehouse & Supply
15. Gemco Sales, Inc.
16. Gipson Bearing & Supply Company
17. Gordon Terminal Service Co.
18. H. J. Heinz Company
19. The O. Hommel Company
20. Hussey Metals Division/Copper Range Co.
21. Hydro Ash
22. Industrial Terminal Systems, Inc.
23. Kaufmann's
24. Klein & Co., Inc.
25. L & M Industries Company

*A copy of the verified statement of each of the supporting shippers is attached as Appendix A-1 in Volume II of these verified statements.

26. L & R Electric Company
27. Mallets Gateway Terminal, Inc.
28. Midland-Ross Corp.
29. Mock Seek Company
30. G. C. Murphy Company
31. McCann-Shields Paint Company
32. McConway & Torley Corporation
33. J. S. McCormick Co.
34. Neilly Canvas Goods Company
35. Neville Chemical Company
36. Papercraft Corporation
37. Pittsburgh Die & Casting Co.
38. Rich Leasing Company
39. H. H. Robertson
40. Sauereisen Cements Company
41. Shasta, Incorporated
42. Sherwin-Davis, Inc.
43. Steel City Products
44. Stuart Hall Company, Inc.
45. Theppitt Manufacturing Company
46. Union Switch & Signal Division
47. Van Horn, Metz & Company, Inc.
48. Vesuvius Crucible Company
49. Watson-Standard Co.
50. Weinman Pump & Supply Co.
51. Williams & Company, Inc.
52. Witco Chemical Corp.

APPENDIX B

REPRESENTATIVE POINTS TO AND FROM WHICH
THE SUPPORTING WITNESSES HAVE SHIPMENTS

REPRESENTATIVE POINTS TO AND FROM WHICH
THE SUPPORTING WITNESSES HAVE SHIPMENTS

ALLEGHENY

Bakerstown	Logans Ferry
Bellevue	McDonald
Bethel Park	McKeesport
Blawnox	McKees Rocks
Bridgeville	Millvale
Carnegie	Monroeville
Cheswick	Mt. Lebanon
Clairton	Neville Island
Coraopolis	Oakmont
Dormont	Penn Hills
Dravosburg	Pittsburgh
Duquesne	Pleasant Hills
Etna	Rankin
Gibsonia	Ross Township
Glassport	Russellton
Glenfield	Tarentum
Glenshaw	Trafford
Groveton	Turtle Creek
Harwick	Sharpsburg
Homestead	Springdale
Ingomar	Swissvale
Kirwin Heights	Wilkinsburg
Leetsdale	Wilmerding

ARMSTRONG

Apollo	Leechburg
Ford City	Merwyn
Kittanning	Vandergrift

BEAVER

Aliquippa	Freedom
Ambridge	Industry
Baden	Koppel
Beaver	Midland
Beaver Falls	Monaca
Conway	New Brighton
Darlington	Rochester
Fallston	Shippingport

BUTLER

Butler	Saxonburg
Evans City	Slippery Rock
Mars	Zelienople

CLARION

Clarion	New Bethlehem
Knox	Williamsburg

CRAWFORD

Cambridge Springs	Titusville
Meadville	

ERIE

Corry	North East
Erie	Union City
Edinboro	Wesleyville

FAYETTE

Connellsville	Masontown
Fayette City	Uniontown
Grindstone	

GREENE

Greensboro	Waynesburg
Jefferson	

INDIANA

Blairsville	Indiana
Clymer	Smithport
Homer City	

LAWRENCE

Ellwood City	New Castle
Hermitage	Wampum

MERCER

Greenville	Sharon
Grove City	Sharpsville
Mercer	Wheatland
Sandy Lake	

VENANGO

Cranberry

Oil City

Franklin

Seneca

WASHINGTON

Allenport

Finleyville

Burgettstown

Houston

Canonsburg

Imperial

Cherleroi

Monongahela

Donora

New Eagle

Eighty Four

Washington

WESTMORELAND

Belle Vernon

Lower Burrell

Crafoville

Monessen

Delmont

Mt. Pleasant

Greensburg

Murrysville

Irwin

New Kensington

Jeannette

New Stanton

Latrobe

APPENDIX C

REPRESENTATIVE LIST OF COMMODITIES
SHIPPED AND RECEIVED BY SUPPORTING WITNESSES

REPRESENTATIVE LIST OF COMMODITIES
SHIPPED AND RECEIVED BY SUPPORTING WITNESSES

Conduit outlet boxes	Hand mowers
Structural steel	Grass catchers
Synthetic resins (resin coal tar, chlorinated paraffin and chemicals)	Trimmers
School supplies	Grass rotary
Stationery	Snow casters K.D.
Envelopes	Grass seed
Paper products	Bird seed
Pumps	Fertilizing compounds
Machinery	Steel doors
Furnace parts	Plast. sheeting
Switch and outlet boxes	Steel beams
Clay	Ducts
Frit	Raceways
Dried paint	Iron
Ash handling equipment	Steel
Raw materials	Steel door frames
Insulating tape	Hardware
Insulated copper wire and cable	Wrapping paper
Plastic conduit	Gift wrapping items
Conduit fittings	Lubricating & petroleum products
Labels	High temperature bonding mortar
Riding mowers	Cement products

Paint
Auto parts & supplies
Foundry facings
Core compounds
Railroad car couplings
Signals
Crossing apparatus
Control parts
Aluminum & Zinc cast.
Nuts
Bolts
Washers
Clay
Steel containers
Mortar
Nylon, canvas & neoprene
tarpaulins
Styrofoam sheets
Asphalt strips
Composite floor systems
Floor decks
Roof and form decks
Electric fittings & supplies
Cold rolled strip steel
Rubber products
Pulleys
Power transmission
Crushing & vibrating
equipment

Anti-freeze
Petroleum lubricating oils
Chemicals
Plastic bottles
Hardware
Paint compounds
Plastic pipe & fittings
Steel fittings
Elbows
Baby food
Juice
Cereal
Entrees
Gravy
Minute meals
Nutrition products
Peppers
Pickles
Pureed foods
Sauces
Soups
Tomato products
Vinegar

ORIGINAL

BEFORE THE
Pennsylvania Public Utility Commission

RECEIVED

JAN 17 1984

SECRETARY'S OFFICE
Public Utility Commission

DOCKET NO. A. 00102471, F. 1, Am-B

PITT-OHIO EXPRESS, INC.

(PERMANENT AUTHORITY APPLICATION)

VERIFIED STATEMENTS

IN SUPPORT OF THE APPLICATION

VOLUME II

VERIFIED STATEMENTS OF SUPPORTING SHIPPERS

(APPENDIX A-1)

JOHN A. VUONO

MARK T. VUONO

Attorneys for Applicant

Of Counsel:

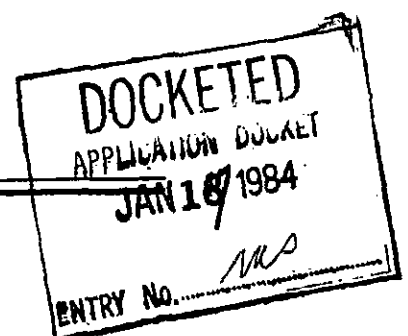
VUONO, LAVELLE & GRAY

2310 Grant Building

Pittsburgh, Pennsylvania 15219

Due Date: January 16, 1984

**DOCUMENT
FOLDER**



Before the
PENNSYLVANIA PUBLIC UTILITY COMMISSION

DOCKET NO. A. 00102471, F. 1, Am-B
PITT-OHIO EXPRESS, INC.
(PERMANENT AUTHORITY APPLICATION)

VERIFIED STATEMENTS
IN SUPPORT OF THE APPLICATION

VOLUME II

VERIFIED STATEMENTS OF SUPPORTING SHIPPERS
(APPENDIX A-1)

RECEIVED

JAN 17 1984

Non-Rail Transportation
Public Utility Comm.

Pittsburgh, PA

January 16, 1984

TABLE OF CONTENTS

VOLUME II

INDEX TO SUPPORTING SHIPPERS

1. Allegheny Bindery Corporation
2. Allegheny Label Company
3. Allegheny Toro Distributing, Inc.
4. Alling & Cory Company
5. American Shim Steel Company
6. Bloom Engineering Company, Inc.
7. The Ceco Corporation
8. A. R. Chambers & Son, Inc.
9. Conviber, Inc.
10. Copco Paper Company
11. D-Bolt Company
12. Epic Metals Corporation
13. Ferro Corporation
14. Foundry Warehouse & Supply
15. Gemco Sales, Inc.
16. Gipson Bearing & Supply Company
17. Gordon Terminal Service Co.
18. H. J. Heinz Company
19. The O. Hommel Company
20. Hussey Metals Division/Copper Range Co.
21. Hydro Ash
22. Industrial Terminal Systems, Inc.
23. Kaufmann's
24. Klein & Co., Inc.
25. L & M Industries Company

26. L & R Electric Company
27. Mallets Gateway Terminal, Inc.
28. Midland-Ross Corp.
29. Mock Seek Company
30. G. C. Murphy Company
31. McCann-Shields Paint Company
32. McConway & Torley Corporation
33. J. S. McCormick Co.
34. Neilly Canvas Goods Company
35. Neville Chemical Company
36. Papercraft Corporation
37. Pittsburgh Die & Casting Co.
38. Rich Leasing Company
39. H. H. Robertson
40. Sauereisen Cements Company
41. Shasta, Incorporated
42. Sherwin-Davis, Inc.
43. Steel City Products
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46. Union Switch & Signal Division
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48. Vesuvius Crucible Company
49. Watson-Standard Co.
50. Weinman Pump & Supply Co.
51. Williams & Company, Inc.
52. Witco Chemical Corp.

VERIFIED STATEMENT OF RAYMOND DiPASQUALE
FOR ALLEGHENY BINDERY CORPORATION

1. Legal Name and Domicile of Supporting Company.

Allegheny Bindery Corporation is located at 3700 Bigelow Boulevard, Pittsburgh, PA 15213.

2. Identity and Qualifications of Witness.

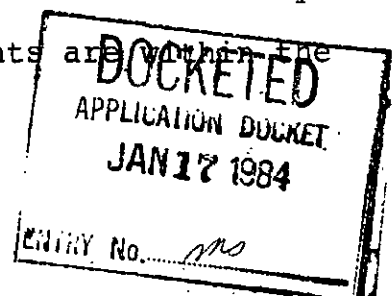
I am Raymond DiPasquale, the Traffic Manager for Allegheny Bindery Corporation and my address is as shown above. I have been the Traffic Manager since 1963 and I have been employed by them for 20 years. As Traffic Manager, my responsibilities include all matters relating to arranging for transportation for Allegheny Bindery. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc., Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Allegheny Bindery is in the business of binding and packaging paper stock which is shipped from our production facility located at 3700 Bigelow Boulevard, Pittsburgh, PA. This plant ships between 8:00 a.m. and 11:00 p.m. and we have two loading doors.

4. Volume and Frequency of Intended Use.

If this application is approved, we would tender approximately 100,000 lbs. of LTL shipments per month to Pitt-Ohio Express, Inc. This is an average as the volume would vary from month to month. All of these shipments are within the



scope of the authority sought by Pitt-Ohio Express, Inc. and would constitute 90% of our total shipments per month.

5. Specific or Representative Origins and Destinations.

We intend to have delivered from our Pittsburgh facility all of those shipments which are within the scope of the authority sought as listed on a List of Representative Origins and Destinations which is attached to my statement.

6. Type of Service Required.

Our requirements are such that we have to have scheduled delivery and pickup at our facility and some of our customers require scheduled pickup and delivery. Also, we frequently require expedited delivery service.

7. Similar Applications Supported.

We have not supported any similar applications for operating authority within the past year.

8. Other Evidence in Support of Application.

Over the past several years, there has been a general decline in the availability of service in the area covered by this application, particularly with respect to LTL service. A substantial number of carriers have either terminated LTL service, or have gone out of business altogether. The most recent example of this trend was the termination of LTL service by Breman's Express Company. This trend has resulted in a void in the availability of service in the area which Pitt-Ohio seeks to serve in this permanent application.

We understand that Pitt-Ohio has been granted temporary authority to provide service within this area and we have

recently been calling upon them to provide the necessary service. In addition, we have for some time called upon Pitt-Ohio for service on interstate shipments pursuant to the authority from the Interstate Commerce Commission.

Pitt-Ohio has consistently provided dependable and efficient transportation services to meet our needs.

For all of the above reasons, we strongly support the application of Pitt-Ohio Express, Inc. for permanent authority in this proceeding.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — X Bethel Park
 — X Bridgeville
 — X Carnegie
 — Clairton
 — X Coraopolis
 — Dravosburg
 — Gibsonia
 — X Glassport
 — McDonald
 — X McKeesport
 — X McKees Rocks
 — X Monroeville
 — Oakmont
 — Penn Hills
 X X Pittsburgh
 — Wilkinsburg

O D Armstrong:
 — Apollo
 — Ford City
 — Kittanning
 — Leechburg

O D Beaver:
 — X Aliquippa
 — Ambridge
 — Beaver
 — X Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — Midland
 — Monaca
 — New Brighton
 — Rochester

O D Butler:
 — Butler
 — X Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — X Zelienople

O D Clarion:
 — X Clarion
 — Knox
 — X New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — X Meadville
 — X Titusville

O D Erie:
 — Corry
 — X Erie
 — North East
 — Union City
 — Wesleyville

O D Fayette:
 — Connellsville
 — Fayette City
 — Masontown
 — X Uniontown

O D Greene:
 — Greensboro
 — Jefferson
 — X Waynesburg

O D Indiana:
 — X Blairsville
 — Clymer
 — X Homer City
 — X Indiana
 — Smithport

O D Lawrence:
 — Ellwood City
 — X New Castle
 — Wampum

O D Mercer:
 — Greenville
 — X Mercer
 — X Sharon
 — Sharpsville
 — Wheatland

O D Venango:
 — X Franklin
 — X Oil City
 — Seneca

O D Washington:
 — Allenport
 — Burgettstown
 — X Canonsburg
 — X Charleroi
 — Donora
 — Monongahela
 — X Washington

O D Westmoreland:
 — Belle Vernon
 — Delmont
 — X Greensburg
 — X Jeannette
 — Latrobe
 — Monessen
 — New Kensington

VERIFIED STATEMENT OF THOMAS SHIMMIN
FOR ALLEGHENY LABEL, INC.

1. Legal Name and Domicile of Supporting Company.

Allegheny Label, Inc. has facilities located at 1105 Pittsburgh Street, Cheswick, Allegheny County, Pennsylvania.

2. Identity and Qualifications of Witness.

My name is Thomas Shimmin and I am the Traffic Manager of Allegheny Label, Inc. My business address is P. O. Box 94, Cheswick, PA 15024. I have been employed by my company for 27 years. My duties include arranging for transportation for products manufactured by my company as well as inbound materials used in our operations. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Allegheny Label, Inc. is engaged in the manufacture and distribution of various types of labels. Our facilities are located at Cheswick, Allegheny County, PA. This facility ships between the hours of 8:00 a.m. and 11:00 p.m. daily and has three loading and unloading doors.

4. Volume and Frequency of Intended Use.

Our facility ships approximately 8 shipments per month outbound, having an estimated total weight of approximately 250,000 pounds. In addition, we receive approximately 10 shipments per month, having a total weight of approximately

DOCKETED APPLICATION DOCKET JAN 17 1984
ENTRY No. <u>ms</u>

30,000 pounds. All of these shipments are within the scope of the authority sought by Pitt-Ohio, and we anticipate that 100% of these shipments would be tendered to the applicant if this application is granted. We currently use Pitt-Ohio for certain interstate shipments as well as intrastate shipments handled under their temporary authority in this case.

5. Specific or Representative Origins and Destinations.

There is attached hereto a List of Representative Origins and Destinations, indicating that our company ships to and receives from points throughout the application area, including points in Allegheny, Beaver, Erie, Mercer and Venango Counties.

6. Type of Service Required.

In order to meet our customer demands, particularly timing and scheduling matters, it is important that the carrier provide scheduled pickup and delivery service, and, in some circumstances, expedited delivery service. Also, in order to maintain our inventory and meet our production schedule, we require scheduled delivery service on certain inbound shipments.

7. Similar Applications Supported.

No other similar applications for authority have been supported by our company within the last year.

8. Other Evidence in Support of Application.

During recent years, intrastate LTL service has generally declined in the western Pennsylvania area. A number of carriers have terminated operations altogether, while several have limited their operations so as to provide only truckload service. Recently, Breman's Express Company has followed this trend by terminating LTL service in this area. The result has been a void in the availability of service in the application area, especially with respect to LTL service.

We have been calling upon Pitt-Ohio to provide the necessary service under its temporary authority, and we also have been calling upon them for service on interstate shipments pursuant to their ICC authority. We have always received reliable service from Pitt-Ohio.

For these reasons, we support the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — Bethel Park
 — Bridgeville
 — Carnegie
 — Clairton
 — Coraopolis
 — Dravosburg
 — Gibsonia
 — Glassport
 — McDonald
 — McKeesport
 — McKees Rocks
 — Monroeville
 — Oakmont
 — Penn Hills
X X Pittsburgh
X Wilkinsburg
X Cheswick

O D Armstrong:
 — Apollo
 — Ford City
 — Kittanning
 — Leechburg

O D Beaver:
 — Aliquippa
 — Ambridge
 — Beaver
 — Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — Midland
 — Monaca
X New Brighton
 — Rochester

O D Butler:
 — Butler
 — Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — Zelienople

O D Clarion:
 — Clarion
 — Knox
 — New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — Meadville
 — Titusville

O D Erie:
X Corry
 — Erie
 — North East
 — Union City
 — Wesleyville

O D Fayette:
 — Connellsville
 — Fayette City
 — Masontown
 — Uniontown

O D Greene:
 — Greensboro
 — Jefferson
 — Waynesburg

O D Indiana:
 — Blairsville
 — Clymer
 — Homer City
 — Indiana
 — Smithport

O D Lawrence:
 — Ellwood City
 — New Castle
 — Wampum

O D Mercer:
 — Greenville
X Mercer
 — Sharon
 — Sharpsville
 — Wheatland

O D Venango:
 — Franklin
 — X Oil City
 — Seneca

O D Washington:
 — Allenport
 — Burgettstown
 — Canonsburg
 — Charleroi
 — Donora
 — Monongahela
 — Washington

O D Westmoreland:
 — Belle Vernon
 — Delmont
 — Greensburg
 — Jeannette
 — Latrobe
 — Monessen
 — New Kensington

VERIFIED STATEMENT OF RICHARD SPITLER
FOR ALLEGHENY TORO DISTRIBUTING, INC.

1. Legal Name and Domicile of Supporting Company.

Allegheny Toro Distributing, Inc. has its offices at 109 Sagamore Hill Road, Pittsburgh, PA 15239.

2. Identity and Qualifications of Witness.

My name is Richard Spitler and I am President of Allegheny Toro Distributing, Inc. and my address is 109 Sagamore Hill Road, Pittsburgh, PA 15239. I have been with the company for six years and have been its President since 1980.

As President, I am responsible for the overall management and administration of the business of the company, including responsibility for delivery and shipment of our products and meeting the transportation needs of my company.

I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Allegheny Toro is engaged in the distribution of riding mowers, hand mowers, grass catchers, trimmers, grass rotary, snow casters and parts from our facility in Monroeville, Pa. We ship from 7:45 a.m. to 4:30 p.m. using three loading doors.

4. Volume and Frequency of Intended Use.

Allegheny Toro shipments for normal periods are 30 per week, averaging 15,000 pounds. However, during our peak

DOCKETED
APPLICATION DOCKET
JAN 17 1984
ENTRY No. ms

ms

periods we sometimes triple these amounts. We will use Pitt-Ohio Express on 90% of these shipments which are covered by the authority sought.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a List of Representative Origins and Destinations which shows that our company ships to a number of the points covered by this application.

6. Type of Service Required.

For purposes of maintaining their inventory, it is necessary for our customers to have scheduled delivery. We have a considerable volume under 5,000 pounds and we need a carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet our transportation needs.

7. Similar Applications Supported.

Allegheny Toro Distributing has not supported a similar application at any time.

8. Other Evidence in Support of Application.

The general level of available LTL service in the application area has declined in recent years. Numerous carriers have gone into bankruptcy or otherwise terminated their operations, while others which have continued to operate no longer provide LTL service.

Several months ago, Breman's Express Company joined the list of carriers which terminated the LTL operations. We had used Breman's for some time for a considerable volume of

our shipments. This general loss of available service, and particularly the loss of LTL service, has created problems for us in meeting our transportation needs.

We have recently been tendering most of our freight in this area to Pitt-Ohio under its temporary authority. Also, we have used Pitt-Ohio in the past for interstate shipments as well. Pitt-Ohio has provided the quality transportation services which we require, and we feel that Pitt-Ohio is capable of filling the void created by the decline in available service.

For these reasons, we support Pitt-Ohio Express in their application for permanent authority from the Public Utility Commission.

✓ Mt Lebanon
 ✓ Russellton
 ✓ Sharpsburg

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u> <u>D</u> <u>Allegheny:</u>	<u>O</u> <u>D</u> <u>Clarion:</u>	<u>O</u> <u>D</u> <u>Lawrence:</u>
✓ Bethel Park	Clarion	Ellwood City
✓ Bridgeville	Knox	✓ New Castle
Carnegie	New Bethlehem	Wampum
✓ Clairton	Williamsburg	✓ <u>NORMINTON</u>
✓ Coraopolis	_____	_____
Dravosburg	_____	_____
Gibsonia	_____	<u>O</u> <u>D</u> <u>Mercer:</u>
Glassport	<u>O</u> <u>D</u> <u>Crawford:</u>	Greenville
McDonald	Cambridge Springs	✓ Mercer
✓ McKeesport	✓ Meadville	Sharon
✓ McKees Rocks	✓ Titusville	Sharpsville
✓ Monroeville	_____	Wheatland
Oakmont	_____	_____
✓ Penn Hills	_____	_____
✓ Pittsburgh	<u>O</u> <u>D</u> <u>Erie:</u>	<u>O</u> <u>D</u> <u>Venango:</u>
Wilkinsburg	Corry	Franklin
✓ <u>INQUOMAR</u>	✓ Erie	Oil City
✓ <u>TAREN TOM</u>	North East	Seneca
✓ <u>ETNA - Millvale</u>	Union City	_____
✓ <u>Ross Twp - Glenfield</u>	Wesleyville	_____
<u>O</u> <u>D</u> <u>Armstrong:</u>	_____	_____
✓ Apollo	<u>O</u> <u>D</u> <u>Fayette:</u>	<u>O</u> <u>D</u> <u>Washington:</u>
Ford City	Connellsville	Allenport
✓ Kittanning	Fayette City	Burgettstown
Leechburg	Masontown	✓ Canonsburg
✓ <u>KITTANNING</u>	✓ Uniontown	Charleroi
_____	✓ <u>CRINOSTONE</u>	Donora
<u>O</u> <u>D</u> <u>Beaver:</u>	_____	Monongahela
✓ Aliquippa	<u>O</u> <u>D</u> <u>Greene:</u>	Washington
Ambridge	Greensboro	✓ <u>Finleyville</u>
Beaver	✓ Jefferson	✓ <u>IMPERIAL</u>
✓ Beaver Falls	Waynesburg	_____
Darlington	_____	<u>O</u> <u>D</u> <u>Westmoreland:</u>
Freedom	_____	✓ Belle Vernon
Koppel	_____	Delmont
Midland	_____	Greensburg
✓ Monaca	<u>O</u> <u>D</u> <u>Indiana:</u>	Jeannette
New Brighton	Blairsville	Latrobe
Rochester	Clymer	Monessen
✓ <u>BADEN</u>	Homer City	✓ New Kensington
✓ <u>INDUSTAY</u>	✓ Indiana	✓ <u>Lower Burrell</u>
<u>O</u> <u>D</u> <u>Butler:</u>	Smithport	✓ <u>IRWIN</u>
✓ Butler	_____	_____
Evans City	_____	_____
Mars	_____	_____
Saxonburg	_____	_____
Slippery Rock	_____	_____
✓ Zelienople	_____	_____
_____	_____	_____
_____	_____	_____


AFFIDAVIT

COMMONWEALTH OF PENNSYLVANIA)
)
COUNTY OF ALLEGHENY)

Richard Spitler, being duly sworn according to law,
deposes and says that he has read the foregoing statement,
knows the contents thereof, and that the same are true as
stated.


Richard Spitler

Sworn to and subscribed
before me this 24th day
of October, 1983.


Notary Public

My commission expires:

CATHERINE STEIN, NOTARY PUBLIC
PITTSBURGH, ALLEGHENY COUNTY
MY COMMISSION EXPIRES JUNE 3, 1989
Member, Pennsylvania Association of Notaries

VERIFIED STATEMENT OF W. T. MURPHY
ON BEHALF OF ALLING AND CORY

1. Legal Name and Domicile of Supporting Company.

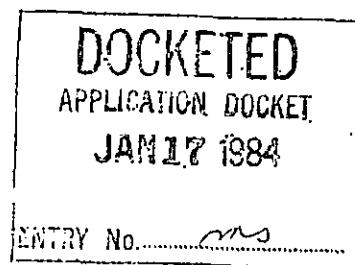
The supporting shipper is Alling and Cory, 2920 New Beaver Avenue, Pittsburgh, PA 15233.

2. Identity and Qualifications of Witness.

I am W. T. Murphy, Marketing Manager - Printing Papers, for Alling & Cory, and my address is 2920 New Beaver Avenue, Pittsburgh, PA 15233. I have held the above position for 15 years. As the marketing manager of printing papers, I am entirely familiar with our transportation requirements and the services available to our company. I have been authorized to submit this verified statement on behalf of Alling and Cory in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Alling and Cory is a major distributor of paper products, with 18 distribution centers. Pertinent to this application is our distribution facility located in Pittsburgh. This distribution center ships between the hours of 8:00 a.m. and 5:00 p.m., Monday through Friday, utilizing 5 loading doors and 6 unloading doors.



4. Volume and Frequency of Intended Use.

Alling and Cory's outbound shipments total approximately 100,000 pounds per day. All of these shipments are within the scope of the authority sought by Pitt-Ohio, and we anticipate that 80% of these shipments would be tendered to the applicant if this application is granted.

5. Specific or Representative Origins and Destinations.

I have attached to my statement a list of origins and destinations which shows that our company ships to and receives from points covered by the application, including points in Allegheny, Armstrong, Beaver, Butler, Clarion, Erie, Fayette, Greene, Indiana, Lawrence, Washington and Westmoreland Counties.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight on a daily basis between points in western Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which our products are shipped. We need a carrier for these areas with the required operating authority, equipment, terminal facilities, etc. Also, because of demand, it is frequently necessary to have delivery made on an expedited basis.

7. Similar Applications Supported.

Alling and Cory has not supported any similar application in the past year.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated less-than-truckload service or ceased their trucking operations completely in the western Pennsylvania area covered by this application. The most recent example of this was the termination of LTL service by Breman's Express Company. We have used the service of Breman's Express Company for some time and we now find that we do not have adequate motor carrier service available. We do not know of any carrier who is in a position to meet our transportation needs. We have tried to use other carriers but have been dissatisfied with the service because of various problems, including lack of service and high rates.

Our previous experience with Pitt-Ohio under their ICC authority has been good and would warrant a need for expanding their authority consistent with that requested in this application. Alling and Cory will definitely make use of this service and will be able to improve the overall distribution to our customers through the use of Pitt-Ohio's expanded authority. We ask that the application of Pitt-Ohio Express, Inc. be granted in its entirety.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — ✓ Bethel Park
 — — — Bridgeville
 — — — Carnegie
 — — — Clairton
 — — — Coraopolis
 — — — Dravosburg
 — — — Gibsonia
 — — — Glassport
 — — — McDonald
 — — — McKeesport
 — — — McKees Rocks
 — — — Monroeville
 — — — Oakmont
 — — — Penn Hills
 T — — Pittsburgh
 — — — Wilkinsburg

O D Armstrong:
 — — ✓ Apollo
 — — ✓ Ford City
 — — ✓ Kittanning
 — — ✓ Leechburg

O D Beaver:
 — — ✓ Aliquippa
 — — ✓ Ambridge
 — — ✓ Beaver
 — — ✓ Beaver Falls
 — — ✓ Darlington
 — — ✓ Freedom
 — — ✓ Koppel
 — — ✓ Midland
 — — ✓ Monaca
 — — ✓ New Brighton
 — — ✓ Rochester

O D Butler:
 — — ✓ Butler
 — — ✓ Evans City
 — — ✓ Mars
 — — ✓ Saxonburg
 — — ✓ Slippery Rock
 — — ✓ Zelienople

O D Clarion:
 — — ✓ Clarion
 — — ✓ Knox
 — — ✓ New Bethlehem
 — — — Williamsburg

O D Crawford:
 — — — Cambridge Springs
 — — — Meadville
 — — — Titusville

O D Erie:
 — — — Corry
 ✓ — — Erie
 — — — North East
 — — — Union City
 — — — Wesleyville

O D Fayette:
 — — ✓ Connellsville
 — — ✓ Fayette City
 — — ✓ Masontown
 — — ✓ Uniontown

O D Greene:
 — — — Greensboro
 — — — Jefferson
 — — ✓ Waynesburg

O D Indiana:
 — — ✓ Blairsville
 — — ✓ Clymer
 — — ✓ Homer City
 — — ✓ Indiana
 — — — Smithport

O D Lawrence:
 — — ✓ Ellwood City
 — — ✓ New Castle
 — — ✓ Wampum

O D Mercer:
 — — — Greenville
 — — — Mercer
 — — — Sharon
 — — — Sharpsville
 — — — Wheatland

O D Venango:
 — — — Franklin
 — — — Oil City
 — — — Seneca

O D Washington:
 — — ✓ Allenport
 — — ✓ Burgettstown
 — — — Canonsburg
 — — ✓ Charleroi
 — — ✓ Donora
 — — ✓ Monongahela
 — — — Washington

O D Westmoreland:
 — — ✓ Belle Vernon
 — — ✓ Belmont
 — — — Greensburg
 — — — Jeannette
 — — — Latrobe
 — — ✓ Monessen
 — — — New Kensington

VERIFIED STATEMENT OF LINDA CONWELL
FOR AMERICAN SHIM STEEL COMPANY

1. Legal Name and Domicile of Supporting Company.

American Shim Steel Company is the supporting shipper and its general offices are located in New Kensington, PA.

2. Identity and Qualifications of Witness.

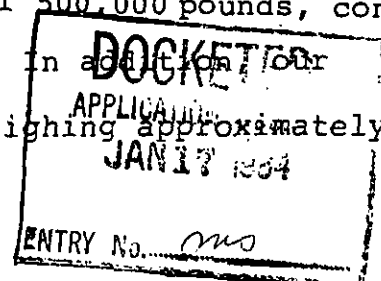
My name is Linda Conwell and my position with the company is Traffic Manager. My address is American Shim Steel Company, P.O. Box 558, New Kensington, PA 15068. I have been with American Shim since 1968 and I have held my present position for 10 years. I am involved in and familiar with the transportation needs of American Shim and the problems involved in fulfilling those needs. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

American Shim ships cold rolled strip steel from our plant located in New Kensington, Pa. Our shipping operations are conducted from 7:00 a.m. to 2:00 p.m., Monday through Friday.

4. Volume and Frequency of Intended Use.

Our monthly volume is in the area of 500,000 pounds, consisting of approximately 10 shipments. In addition, our inbound shipments total 4 per month, weighing approximately



220,000 pounds. These shipments are all within the scope of the authority sought and we anticipate that Pitt-Ohio Express would handle 70% of these shipments for us if this application is granted.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations indicating that American Shim ships to or receives from points in the Counties of Allegheny, Beaver, Crawford, Erie, Fayette, Indiana, Lawrence and Westmoreland.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in western Pennsylvania and we have a need for less-than-truckload general freight operations in the areas to and from which we have traffic moving. We need a carrier who has the operating authority, equipment, terminal facilities, etc., necessary to adequately meet our transportation needs.

7. Similar Applications Supported.

We have not supported a similar application in the past year.

8. Other Evidence in Support of Application.

Available less-than-truckload service in the application area has been declining in recent years. This loss of service has created problems for us in meeting our transportation needs.

We have used Pitt-Ohio Express in the past for our interstate shipments under their ICC authority. They have provided the quality transportation services we require and we feel that they are capable of filling the void created by the decline in available service.

For all of the above reasons, we support Pitt-Ohio Express, Inc. in their application for permanent authority from the Pennsylvania Public Utility Commission.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — X Carnegie
 — — Clairton
 — — Coraopolis
 — — Dravosburg
 — — X Gibsonia
 — — Glassport
 — — McDonald
 — — McKeesport
 — — McKees Rocks
 — — Monroeville
 — — X Oakmont
 — — Penn Hills
X X Pittsburgh
X — Wilkinsburg
X — *Irvin Wks*

O D Armstrong:
 — — Apollo
 — — Ford City
 — — Kittanning
 — — Leechburg

O D Beaver:
 — — Aliquippa
 — — Ambridge
 — — Beaver
 — — Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 — — Monaca
 — — X New Brighton
 — — Rochester

O D Butler:
 — — Butler
 — — Evans City
 — — Mars
 — — Saxonburg
 — — Slippery Rock
 — — Zelienople

O D Clarion:
 — — Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg

O D Crawford:
 — — Cambridge Springs
 — — X Meadville
 — — Titusville

O D Erie:
 — — Corry
 — — X Erie
 — — North East
 — — Union City
 — — Wesleyville

O D Fayette:
 — — X Connellsville
 — — Fayette City
 — — Masontown
 — — Uniontown

O D Greene:
 — — Greensboro
 — — Jefferson
 — — Waynesburg

O D Indiana:
 — — X Blairsville
 — — Clymer
 — — Homer City
 — — Indiana
 — — Smithport

O D Lawrence:
 — — X Ellwood City
 — — New Castle
 — — Wampum

O D Mercer:
 — — Greenville
 — — Mercer
 — — X Sharon
 — — Sharpsville
 — — Wheatland

O D Venango:
 — — Franklin
 — — Oil City
 — — Seneca

O D Washington:
 — — Allenport
 — — Burgettstown
 — — Canonsburg
 — — Charleroi
 — — Donora
 — — Monongahela
 — — Washington

O D Westmoreland:
 — — Belle Vernon
 — — X Delmont
 — — Greensburg
 — — Jeannette
 — — Latrobe
 — — Monessen
X — — New Kensington

VERIFIED STATEMENT OF JAMES F. LEONARD
ON BEHALF OF BLOOM ENGINEERING COMPANY, INC.

1. Legal Name and Domicile of Supporting Shipper.

The supporting shipper is Bloom Engineering Company, Inc. has its main office at Horning and Curry Roads, Pittsburgh, Allegheny County, PA 15236.

2. Identity and Qualifications of Witness.

James F. Leonard, Traffic Manager for Bloom Engineering. I have been employed by them since 1977 and have been the Traffic Manager for six years. In this position I am involved in and familiar with the transportation needs of Bloom Engineering and the problems involved in fulfilling those needs and I have been authorized to submit this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Bloom Engineering Company is a manufacturer of industrial gas and oil burners. Our production facilities are located at Horning & Corry Road, Pittsburgh, PA 15236 and our shipping operations are conducted from 7:00 a.m. to 3:00 p.m. on a five day per week basis. We utilize two loading and one unloading door.

4. Volume and Frequency of Intended Use.

Our company shipments total 15 per month, at an estimated weight of 50,000 lbs. Inbound supplies and materials total 20

DOCKETED APPLICATION DOCKET JAN 17 1984 ENTRY No. <i>ms</i>

shipments per month, also totaling 50,000 pounds. If this application is granted to Pitt-Ohio Express, Inc. we anticipate giving them 100% of these shipments.

5. Specific or Representative Origins and Destinations.

Attached is a List of Origins and Destinations which shows that we ship to and receive from points covered by the application, including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas with the required operating authority, equipment and terminal facilities. In addition, because of customer demand, it is frequently necessary to have delivery made on an expedited basis.

7. Similar Applications Supported.

Bloom Engineering has not supported any similar application.

8. Other Evidence in Support of Application.

There has been a gradual reduction over the past few years in the number of carriers providing intrastate transportation in this area. This is especially true of LTL service, as evidenced by the recent decision by Breman's

Express Company to terminate LTL general freight operations. This is only the most recent of a number of such service cut-backs affecting the availability of LTL service. Consequently, we have had difficulty in obtaining carriers in the areas to which we ship which have required operating authority from the PUC, as well as the necessary equipment and terminal facilities. At one time we used Breman's Express exclusively into all of the areas which they served. Recently, we have been using Pitt-Ohio, pursuant to its temporary authority, to provide service in these areas. We have also used Pitt-Ohio for several years on interstate shipments which are handled under their ICC authority. There is not adequate service available from other carriers, and Pitt-Ohio has proven that it is capable of providing the type of service which we need.

For all of these reasons, we strongly support the application of Pitt-Ohio for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u> <u>D</u> <u>Allegheny:</u>	<u>O</u> <u>D</u> <u>Clarion:</u>	<u>O</u> <u>D</u> <u>Lawrence:</u>
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Bethel Park	<input type="checkbox"/> <input checked="" type="checkbox"/> Clarion	<input type="checkbox"/> <input checked="" type="checkbox"/> Ellwood City
<input type="checkbox"/> <input checked="" type="checkbox"/> Bridgeville	<input type="checkbox"/> <input type="checkbox"/> Knox	<input type="checkbox"/> <input checked="" type="checkbox"/> New Castle
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Carnegie	<input type="checkbox"/> <input type="checkbox"/> New Bethlehem	<input type="checkbox"/> <input checked="" type="checkbox"/> Wampum
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Clairton	<input type="checkbox"/> <input type="checkbox"/> Williamsburg	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Coraopolis	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Dravosburg	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input type="checkbox"/> Gibsonia	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Glassport	<u>O</u> <u>D</u> <u>Crawford:</u>	<u>O</u> <u>D</u> <u>Mercer:</u>
<input type="checkbox"/> <input type="checkbox"/> McDonald	<input type="checkbox"/> <input type="checkbox"/> Cambridge Springs	<input type="checkbox"/> <input type="checkbox"/> Greenville
<input type="checkbox"/> <input checked="" type="checkbox"/> McKeesport	<input type="checkbox"/> <input checked="" type="checkbox"/> Meadville	<input type="checkbox"/> <input checked="" type="checkbox"/> Mercer
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> McKees Rocks	<input type="checkbox"/> <input checked="" type="checkbox"/> Titusville	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Sharon
<input type="checkbox"/> <input checked="" type="checkbox"/> Monroeville	<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Sharpsville
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Oakmont	<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Wheatland
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Penn Hills	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Pittsburgh	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input checked="" type="checkbox"/> <input type="checkbox"/> Wilkinsburg	<u>O</u> <u>D</u> <u>Erie:</u>	<u>O</u> <u>D</u> <u>Venango:</u>
<input checked="" type="checkbox"/> <input type="checkbox"/> <i>Pleasant Hills</i>	<input type="checkbox"/> <input type="checkbox"/> Corry	<input type="checkbox"/> <input checked="" type="checkbox"/> Franklin
<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Erie	<input type="checkbox"/> <input checked="" type="checkbox"/> Oil City
<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> North East	<input type="checkbox"/> <input type="checkbox"/> Seneca
<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Union City	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Wesleyville	<input type="checkbox"/> _____
<u>O</u> <u>D</u> <u>Armstrong:</u>	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Apollo	<u>O</u> <u>D</u> <u>Fayette:</u>	<u>O</u> <u>D</u> <u>Washington:</u>
<input type="checkbox"/> <input checked="" type="checkbox"/> Ford City	<input type="checkbox"/> <input checked="" type="checkbox"/> Connellsville	<input type="checkbox"/> <input checked="" type="checkbox"/> Allenport
<input type="checkbox"/> <input checked="" type="checkbox"/> Kittanning	<input type="checkbox"/> <input type="checkbox"/> Fayette City	<input type="checkbox"/> <input type="checkbox"/> Burgettstown
<input type="checkbox"/> <input checked="" type="checkbox"/> Leechburg	<input type="checkbox"/> <input type="checkbox"/> Masontown	<input checked="" type="checkbox"/> <input type="checkbox"/> Canonsburg
<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Uniontown	<input type="checkbox"/> <input type="checkbox"/> Charleroi
<input type="checkbox"/> _____	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Donora
<input type="checkbox"/> _____	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Monongahela
<u>O</u> <u>D</u> <u>Beaver:</u>	<u>O</u> <u>D</u> <u>Greene:</u>	<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Washington
<input type="checkbox"/> <input checked="" type="checkbox"/> Aliquippa	<input type="checkbox"/> <input type="checkbox"/> Greensboro	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Ambridge	<input type="checkbox"/> <input type="checkbox"/> Jefferson	<u>O</u> <u>D</u> <u>Westmoreland:</u>
<input type="checkbox"/> <input checked="" type="checkbox"/> Beaver	<input type="checkbox"/> <input checked="" type="checkbox"/> Waynesburg	<input type="checkbox"/> <input type="checkbox"/> Belle Vernon
<input type="checkbox"/> <input checked="" type="checkbox"/> Beaver Falls	<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Belmont
<input type="checkbox"/> <input type="checkbox"/> Darlington	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Greensburg
<input type="checkbox"/> <input type="checkbox"/> Freedom	<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Jeannette
<input type="checkbox"/> <input checked="" type="checkbox"/> Koppel	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Latrobe
<input type="checkbox"/> <input checked="" type="checkbox"/> Midland	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> Monessen
<input type="checkbox"/> <input checked="" type="checkbox"/> Monaca	<input type="checkbox"/> _____	<input type="checkbox"/> <input checked="" type="checkbox"/> New Kensington
<input type="checkbox"/> <input type="checkbox"/> New Brighton	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Rochester	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<u>O</u> <u>D</u> <u>Indiana:</u>	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<input checked="" type="checkbox"/> <input type="checkbox"/> Blairsville	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<input type="checkbox"/> <input type="checkbox"/> Clymer	<input type="checkbox"/> _____
<u>O</u> <u>D</u> <u>Butler:</u>	<input type="checkbox"/> <input type="checkbox"/> Homer City	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Butler	<input type="checkbox"/> <input checked="" type="checkbox"/> Indiana	<input type="checkbox"/> _____
<input type="checkbox"/> <input checked="" type="checkbox"/> Evans City	<input type="checkbox"/> <input type="checkbox"/> Smithport	<input type="checkbox"/> _____
<input type="checkbox"/> <input type="checkbox"/> Mars	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input checked="" type="checkbox"/> <input type="checkbox"/> Saxonburg	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> <input type="checkbox"/> Slippery Rock	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input checked="" type="checkbox"/> <input checked="" type="checkbox"/> Zelienople	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<input type="checkbox"/> _____	<input type="checkbox"/> _____
<input type="checkbox"/> _____	<input type="checkbox"/> _____	<input type="checkbox"/> _____

VERIFIED STATEMENT OF GUY LAZZARI
ON BEHALF OF THE CECO CORPORATION

1. Legal Name and Domicile of Supporting Company.

The Ceco Corporation, 1020 Saw Mill Run Boulevard,
Pittsburgh, PA 15220.

2. Identity and Qualifications of Witness.

My name is Guy Lazzari and I am the Traffic Manager for The Ceco Corporation. I have been employed by Ceco for 25 years and have held my present position for 10 years. I am entirely familiar with the transportation requirements of Ceco and the difficulties incurred meeting our transportation needs. I offer this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company is involved in the distribution of steel doors, steel door frames and hardware from its facility in Pittsburgh, Allegheny County, Pa. This facility has seven loading doors and ships between the hours of 7:45 a.m. and 4:15 p.m. daily.

4. Volume and Frequency of Intended Use.

Our facility ships 15,000 lbs. totaling 15 shipments per week to the points in the application area and, if the application is granted, Pitt-Ohio Express services will constitute 100% of these shipments. These services would be

29

DOCKETED
APPLICATION DOCKET
JAN 17 1984
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for less-than-truckload general freight operations in the areas which we have traffic moving.

5. Specific or Representative Origins and Destinations.

I have attached to this statement a List of Origins and Destinations which shows that our company ships from its Pittsburgh facility to a number of points throughout the application area.

6. Type of Service Required.

Our shipments, particularly door frames, set up are bulky and are shipped to contractors, generally at a construction site. We need adequate motor carrier service available and a carrier who has the operating authority, terminal facilities, equipment, etc. that we find necessary to service our accounts.

7. Similar Applications Supported.

The Ceco Corporation has not supported any similar applications in the past year.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated LTL service or ceased trucking operations altogether in the area covered by this application. The most recent example of this trend was the termination of LTL service by Breman's Express Company. Even before this action, however, we had experienced difficulty in meeting our transportation needs. We know of no carrier that has the operating authority, equipment, terminal facilities, etc. that are necessary to provide the service which we require. The service

which we have been able to receive from existing carriers such as Warner & Smith, Lyons Transportation and Preston has been extremely poor. Since the termination of service by Breman's Express Company, which services we had used for some time, we find that we do not have adequate motor carrier transportation available.

We have been using Pitt-Ohio under their temporary authority, as well as on interstate shipments pursuant to their ICC authority. We are convinced that Pitt-Ohio is capable of providing a reliable and adequate transportation service and satisfying the transportation problems referred to above.

For these reasons, our company respectfully requests the Commission to grant permanent authority to Pitt-Ohio as sought in this proceeding.

APPLICATION OF
PITT-OHIO EXPRESS, INC.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O	D	<u>Allegheny:</u>	O	D	<u>Clarion:</u>	O	D	<u>Lawrence:</u>
—	✓	Bethel Park	—	✓	Clarion	—	✓	Ellwood City
—	✓	Bridgeville	—	—	Knox	—	✓	New Castle
—	✓	Carnegie	—	—	New Bethlehem	—	—	Wampum
—	✓	Clairton	—	—	Williamsburg	—	—	_____
—	✓	Coraopolis	—	—	_____	—	—	_____
—	✓	Dravosburg	—	—	_____	—	—	_____
—	✓	Gibsonia	—	—	_____	O	D	<u>Mercer:</u>
—	✓	Glassport	O	D	<u>Crawford:</u>	—	✓	Greenville
—	✓	McDonald	—	—	Cambridge Springs	—	✓	Mercer
—	✓	McKeesport	—	✓	Meadville	—	✓	Sharon
—	✓	McKees Rocks	—	✓	Titusville	—	—	Sharpsville
—	✓	Monroeville	—	—	_____	—	—	Wheatland
—	✓	Oakmont	—	—	_____	—	—	_____
—	✓	Penn Hills	—	—	_____	—	—	_____
✓	✓	Pittsburgh	O	D	<u>Erie:</u>	—	—	_____
—	✓	Wilkinsburg	—	—	Corry	O	D	<u>Venango:</u>
—	—	_____	—	✓	Erie	—	✓	Franklin
—	—	_____	—	—	North East	—	✓	Oil City
O	D	<u>Armstrong:</u>	—	—	Union City	—	—	Seneca
—	✓	Apollo	—	—	Wesleyville	—	—	_____
—	✓	Ford City	—	—	_____	—	—	_____
—	✓	Kittanning	—	—	_____	—	—	_____
—	✓	Leechburg	—	—	_____	—	—	_____
—	—	_____	O	D	<u>Fayette:</u>	O	D	<u>Washington:</u>
—	—	_____	—	✓	Connellsville	—	✓	Allenport
O	D	<u>Beaver:</u>	—	✓	Fayette City	—	✓	Burgettstown
—	✓	Aliquippa	—	✓	Masontown	—	✓	Canonsburg
—	✓	Ambridge	—	✓	Uniontown	—	✓	Charleroi
—	✓	Beaver	—	—	_____	—	✓	Donora
—	✓	Beaver Falls	—	—	_____	—	✓	Monongahela
—	✓	Darlington	—	—	_____	—	✓	Washington
—	✓	Freedom	O	D	<u>Greene:</u>	—	—	_____
—	✓	Koppel	—	✓	Greensboro	—	—	_____
—	✓	Midland	—	✓	Jefferson	O	D	<u>Westmoreland:</u>
—	✓	Monaca	—	✓	Waynesburg	—	✓	Belle Vernon
—	✓	New Brighton	—	—	_____	—	✓	Delmont
—	✓	Rochester	—	—	_____	—	✓	Greensburg
—	—	_____	—	—	_____	—	✓	Jeannette
—	—	_____	O	D	<u>Indiana:</u>	—	✓	Latrobe
O	D	<u>Butler:</u>	—	✓	Blairsville	—	✓	Monessen
—	✓	Butler	—	—	Clymer	—	✓	New Kensington
—	✓	Evans City	—	✓	Homer City	—	—	_____
—	✓	Mars	—	✓	Indiana	—	—	_____
—	✓	Saxonburg	—	—	Smithport	—	—	_____
—	✓	Slippery Rock	—	—	_____	—	—	_____
—	✓	Zelienople	—	—	_____	—	—	_____
—	—	_____	—	—	_____	—	—	_____
—	—	_____	—	—	_____	—	—	_____

VERIFIED STATEMENT OF EMIL E. SCHWARTZ
FOR A. R. CHAMBERS & SON, INC.

1. Legal Name and Domicile of Supporting Company.

A. R. Chambers & Son, Inc. located at 111 35th Street, Pittsburgh, PA, is supporting the application of Pitt-Ohio Express, Inc.

2. Identity and Qualifications of Witness.

My name is Emil E. Schwartz and I am the Traffic Manager for A. R. Chambers & Son, Inc. which is located at 111 35th Street, Pittsburgh, PA 15201. I have held the position of Traffic Manager since 1965 and I have been employed by the company for 18 years. As the Traffic Manager, I have complete responsibility for meeting all transportation needs of the company. I have been authorized to submit this verified statement on behalf of A. R. Chambers & Son, Inc. in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

A. R. Chambers & Son, Inc. is a distributor of construction, industrial and packaging supplies. The shipping operations from our Pittsburgh facility are conducted between the hours of 8:00 a.m. to 4:00 p.m. daily.

4. Volume and Frequency of Intended Use.

Our company ships from 25 to 50 shipments per week and the weight averages 10,000 to 40,000 pounds.

DOCKETED APPLICATION DOCKET JAN 17 1984 ENTRY No. <i>MS</i>
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these shipments are within the scope of the authority sought by Pitt-Ohio Express, Inc. and they would ship 80% of the total shipments.

5. Specific or Representative Origins and Destinations.

I have attached a List of Representative Origins and Destinations which shows that we ship from our facility to a number of the points covered by this application.

6. Type of Service Required.

Our shipments consist of styrofoam sheets, asphalt strips, paint and numerous other items used primarily in the construction industry. Because of the demands in the construction industry, jobs often necessitate that scheduled delivery be provided on request. We need a carrier who can provide a dependable and reliable service to us.

7. Similar Applications Supported.

Our company has not supported any similar applications during the last year.

8. Other Evidence in Support of Application.

A. R. Chambers & Son, Inc. is in a position where we do not have adequate motor carrier service available. This has partly been brought about by the termination of LTL service by Breman Express. We used Breman's in the past for these shipments and we do not know of any carrier who has the required operating authority, equipment, facilities, etc. and who is in a position to meet our transportation requirements.

Since Pitt-Ohio Express, Inc. has been granted temporary authority providing intrastate transportation in the areas we ship, we have been using their service. We have used them prior to this on our interstate shipments under their ICC authority and we know that they can provide the type of service which we require.

For all of the reasons expressed above, our company respectfully requests the Commission grant Pitt-Ohio Express the permanent authority it is seeking in this proceeding.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 ✓ Bethel Park
 ✓ Bridgeville
 ✓ Carnegie
 ✓ Clairton
 ✓ Coraopolis
 ✓ Dravosburg
 ✓ Gibsonia
 ✓ Glassport
 ✓ McDonald
 ✓ McKeesport
 ✓ McKees Rocks
 ✓ Monroeville
 ✓ Oakmont
 ✓ Penn Hills
 ✓ Pittsburgh
 ✓ Wilkinsburg
 ✓ Turtle Creek
 ✓ Homestead
 ✓ Duquesne
 ✓ BLAUNOX
 O D Armstrong:
 ✓ Apollo
 ✓ Ford City
 ✓ Kittanning
 ✓ Leechburg

O D Beaver:
 ✓ Aliquippa
 ✓ Ambridge
 ✓ Beaver
 ✓ Beaver Falls
 ✓ Darlington
 ✓ Freedom
 ✓ Koppel
 ✓ Midland
 ✓ Monaca
 ✓ New Brighton
 ✓ Rochester

O D Butler:
 ✓ Butler
 ✓ Evans City
 ✓ Mars
 ✓ Saxonburg
 ✓ Slippery Rock
 ✓ Zelienople

O D Clarion:
 ✓ Clarion
 ✓ Knox
 ✓ New Bethlehem
 ✓ Williamsburg

O D Crawford:
 ✓ Cambridge Springs
 ✓ Meadville
 ✓ Titusville

O D Erie:
 ✓ Corry
 ✓ Erie
 ✓ North East
 ✓ Union City
 ✓ Wesleyville

O D Fayette:
 ✓ Connellsville
 ✓ Fayette City
 ✓ Masontown
 ✓ Uniontown

O D Greene:
 ✓ Greensboro
 ✓ Jefferson
 ✓ Waynesburg

O D Indiana:
 ✓ Blairsville
 ✓ Clymer
 ✓ Homer City
 ✓ Indiana
 ✓ Smithport

O D Lawrence:
 ✓ Ellwood City
 ✓ New Castle
 ✓ Wampum

O D Mercer:
 ✓ Greenville
 ✓ Mercer
 ✓ Sharon
 ✓ Sharpville
 ✓ Wheatland

O D Venango:
 ✓ Franklin
 ✓ Oil City
 ✓ Seneca

O D Washington:
 ✓ Allenport
 ✓ Burgettstown
 ✓ Canonsburg
 ✓ Charleroi
 ✓ Donora
 ✓ Monongahela
 ✓ Washington
 ✓ NEWFAGLE

O D Westmoreland:
 ✓ Belle Vernon
 ✓ Delmont
 ✓ Greensburg
 ✓ Jeannette
 ✓ Latrobe
 ✓ Monessen
 ✓ New Kensington
 ✓ CRANFORD
 ✓ IRWIN

VERIFIED STATEMENT OF JAMES MARCHWINSKI
FOR CONVIBER INC.

1. Legal Name and Domicile of Supporting Company.

Conviber Inc. is located at 2012 Babcock Boulevard,
Pittsburgh, PA 15209.

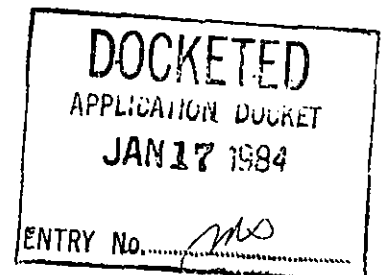
2. Identity and Qualifications of Witness.

I am James Marchwinski, the Traffic Manager for Conviber Inc. at 2012 Babcock Boulevard, Pittsburgh, PA. I have been with Conviber since 1981 and I have held the Traffic Manager position for 2 years. In conjunction with my duties, I am responsible for all of Conviber's transportation services. I am entirely familiar with our requirements and the transportation services available to our company. On behalf of Conviber Inc. I offer this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Conviber is a distributor of conveyor belting, idlers, pulleys, power transmissions, industrial hose and crushing and vibrating equipment.

Our distribution facilities, located at 2012 Babcock Boulevard, Pittsburgh, PA, ships between the hours of 8:30 a.m. and 4:30 p.m. daily, using one loading door.



4. Volume and Frequency of Intended Use.

Conviber ships 30 to 50 shipments per week and the weight average is 30,000 pounds weekly. We plan to use the services of Pitt-Ohio, if the authority sought is granted, on 80% of these shipments.

5. Specific or Representative Origins and Destinations.

As shown on a list of origins and destinations attached to my statement, Conviber ships to a number of the points covered by the application including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our primary requirement is for a dependable and reliable carrier, capable of providing efficient service to the western Pennsylvania area listed above.

7. Similar Applications Supported.

We have not supported any conflictive application in the past year.

8. Other Evidence in Support of Application.

We were recently advised that the carrier we had been using had terminated their less-than-truckload service to the western Pennsylvania area. There had already been a decline in the availability of service to the area covered by this application, particularly on the LTL shipments and we find that we do not have adequate motor carrier service available.

Since Pitt-Ohio Express has been granted temporary authority providing services within the western Pennsylvania area, we have been using these services as we do not know of any other carrier who is in a position to meet our transportation needs. We had been using Pitt-Ohio Express on our interstate shipments of traffic and have found them to be the kind of carrier we need.

We strongly support the permanent authority application of Pitt-Ohio Express, Inc.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — X Bethel Park
 — X Bridgeville
 — X Carnegie
 — X Clairton
 — X Coraopolis
 — X Dravosburg
 — X Gibsonia
 — X Glassport
 — X McDonald
 — X McKeesport
 — X McKees Rocks
 — X Monroeville
 — X Oakmont
 — X Penn Hills
 X X Pittsburgh
 — X Wilkinsburg

O D Armstrong:
 — X Apollo
 — Ford City
 — X Kittanning
 — X Leechburg

O D Beaver:
 — X Aliquippa
 — X Ambridge
 — Beaver
 — X Beaver Falls
 — X Darlington
 — Freedom
 — Koppel
 — X Midland
 — X Monaca
 — X New Brighton
 — X Rochester

O D Butler:
 — X Butler
 — X Evans City
 — X Mars
 — X Saxonburg
 — Slippery Rock
 — X Zelienople

O D Clarion:
 — X Clarion
 — Knox
 — X New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — X Meadville
 — X Titusville

O D Erie:
 — Corry
 — X Erie
 — X North East
 — X Union City
 — Wesleyville

O D Fayette:
 — X Connellsville
 — X Fayette City
 — X Masontown
 — X Uniontown

O D Greene:
 — X Greensboro
 — X Jefferson
 — X Waynesburg

O D Indiana:
 — X Blairsville
 — Clymer
 — X Homer City
 — X Indiana
 — Smithport

O D Lawrence:
 — X Ellwood City
 — X New Castle
 — Wampum

O D Mercer:
 — X Greenville
 — X Mercer
 — X Sharon
 — Sharpsville
 — Wheatland

O D Venango:
 — X Franklin
 — X Oil City
 — X Seneca

O D Washington:
 — X Allenport
 — X Burgettstown
 — X Canonsburg
 — X Charleroi
 — X Donora
 — X Monongahela
 — X Washington

O D Westmoreland:
 — X Belle Vernon
 — Delmont
 — X Greensburg
 — X Jeannette
 — X Latrobe
 — X Monessen
 — X New Kensington

VERIFIED STATEMENT OF ROBERT JANKE
ON BEHALF OF COPCO PAPERS, INC.

1. Legal Name and Domicile of Supporting Shipper.

The supporting shipper is Copco Papers, Inc., located at 5 Royal Drive, McKees Rocks, PA 15136.

2. Identity and Qualifications of Witness.

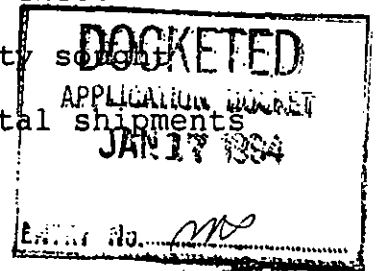
I am Robert Janke, the Traffic Manager for Copco Papers. I have been employed by this firm since 1980 and I have been its traffic manager for 3 years. I am entirely familiar with our transportation requirements and the services that are available to our company. I have been authorized to offer this statement for Copco in support of the application of Pitt-Ohio Express, Inc., Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company ships and receives printing paper at its facility in McKees Rocks, Pa. The shipping operations are conducted daily between the hours of 8 a.m. and 5 p.m.

4. Volume and Frequency of Intended Use.

Copco Papers ships 20 shipments per week, totalling approximately 10,000 pounds. In addition, we receive printing paper inbound from Erie, PA. There are three shipments per week, totalling approximately 20,000 pounds. These shipments are all within the scope of the authority sought and Pitt-Ohio Express would handle 70% of our total shipments per week if this application is granted.



5. Specific or Representative Origins and Destinations.

As shown on the list of origins and destinations attached to my statement, Copco ships to a number of the points covered by the application.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania. Our requirements are such that we have to have scheduled delivery and pickup at our facility and some of our customers require scheduled delivery and pickup. We need a dependable and reliable carrier.

7. Similar Applications Supported.

Copco Papers has supported the application of Simpson Trucking, Pittsburgh to Erie, PA.

8. Other Evidence in Support of Application.

Over the past several years, there has been a reduction or, in some cases, a termination of less-than-truckload service in the application area. Breman's Express Company, whose services we have used in the past, have terminated their less-than-truckload general freight operations in areas to and from which we have traffic moving. This fact, along with the reduction in the number of carriers available, has resulted in our not being able to meet our transportation needs. We know of no other carrier who has the operating authority, equipment and terminal facilities necessary to provide the type of service we must have.

We have been using the services of Pitt-Ohio under their ICC authority and we are convinced that they are capable of providing a reliable and adequate transportation service that can satisfy the transportation problems referred to above.

For these reasons, Copco Papers, Inc. supports the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg

O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester

O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville

O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

O D Greene:
 Greensboro
 Jefferson
 Waynesburg

O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpsville
 Wheatland

O D Venango:
 Franklin
 Oil City
 Seneca

O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington

O D Westmoreland:
 Belle Vernon
 Delmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington

VERIFIED STATEMENT OF JOHN RAMSAY
FOR D-BOLT COMPANY

1. Legal Name and Domicile of Supporting Company.

D-Bolt Company, located at 999 Eighth Avenue, Glenshaw, PA 15116.

2. Identity and Qualifications of Witness.

My name is John Ramsay and I am Traffic Manager for D-Bolt and my office is also located at 999 Eighth Avenue, Glenshaw, PA 15116. I became the Traffic Manager for D-Bolt in 1971 and have been with the company since 1970. I am involved in and thoroughly familiar with the transportation needs of D-Bolt and I have been authorized to offer this statement for D-Bolt in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

D-Bolt Company specializes in the distribution of nuts, bolts, screws, washers and studs. Our shipments originate at our facility in Glenshaw, Pa., operating daily between the hours of 8:00 a.m. and 5:00 p.m.

4. Volume and Frequency of Intended Use.

Our monthly volume is in the area of 50,000 pounds for approximately 120 shipments. We plan to use Pitt-Ohio Express on 80% of these shipments covered by the authority sought.

#33

DOCKETED APPLICATION DOCKET JAN 17 1984 ENTRY No. <i>me</i>

5. Specific or Representative Origins and Destinations.

D-Bolt Company ships from its facilities to the western Pennsylvania points which are listed on a origin and destination supplement to my statement.

6. Type of Service Required.

Our company has daily shipments to the various points in the counties covered by the application and it is important to our operation that we have a carrier with the capability to handle these shipments on a daily basis. We must meet the demands of our customers, particularly with timing and scheduling matters.

7. Similar Applications Supported.

D-Bolt has not supported any similar application during the past year.

8. Other Evidence in Support of Application.

For a number of reasons, intrastate LTL service has been declining during the past several years to the western Pennsylvania area. Some carriers are only handling truckload shipments while others have terminated all operations. Our company had been using the services of Breman's Express in the past and since they have discontinued their service on less-than-truckload shipments to the points which we ship, we now find a void in this area.

Our company has been using Pitt-Ohio Express under their temporary authority as well as on our interstate shipments under their ICC authority. It is important that we have a carrier with the capabilities of Pitt-Ohio Express to carry our shipments.

For all of these reasons, D-Bolt Company supports the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — Bethel Park
 — Bridgeville
 — Carnegie
 — Clairton
 — Coraopolis
 — Dravosburg
 — Gibsonia
 — Glassport
 — McDonald
 — McKeesport
 — McKees Rocks
 — Monroeville
 — Oakmont
 — Penn Hills
 Pittsburgh
 — Wilkinsburg
 Bakertown.
 Glenshaw

O D Armstrong:
 — Apollo
 — Ford City
 — Kittanning
 — Leechburg

O D Beaver:
 — Aliquippa
 — Ambridge
 — Beaver
 — Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — Midland
 — Monaca
 — New Brighton
 — Rochester

O D Butler:
 — Butler
 — Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — Zelienople

O D Clarion:
 — Clarion
 — Knox
 — New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — Meadville
 — Titusville

O D Erie:
 — Corry
 — Erie
 — North East
 — Union City
 — Wesleyville

O D Fayette:
 — Connellsville
 — Fayette City
 — Masontown
 — Uniontown

O D Greene:
 — Greensboro
 — Jefferson
 — Waynesburg

O D Indiana:
 — Blairsville
 — Clymer
 — Homer City
 — Indiana
 — Smithport

O D Lawrence:
 — Ellwood City
 — New Castle
 — Wampum

O D Mercer:
 — Greenville
 — Mercer
 — Sharon
 — Sharpsville
 — Wheatland

O D Venango:
 — Franklin
 — Oil City
 — Seneca

O D Washington:
 — Allenport
 — Burgettstown
 — Canonsburg
 — Charleroi
 — Donora
 — Monongahela
 — Washington

O D Westmoreland:
 — Belle Vernon
 — Delmont
 — Greensburg
 — Jeannette
 — Latrobe
 — Monessen
 — New Kensington

VERIFIED STATEMENT OF ANDREW SIPOS
ON BEHALF OF EPIC METALS CORPORATION

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Epic Metals Corporation,
Eleven Talbot Avenue, Rankin, PA 15104.

2. Identity and Qualifications of Witness.

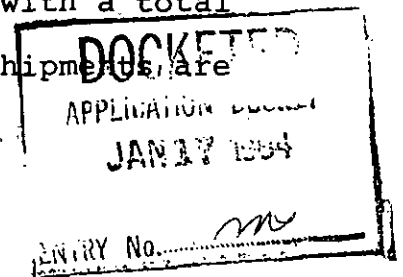
Andrew Sipos, Traffic Manager for Epic Metals Corporation, with address as stated above. I have been the Traffic Manager for Epic for 13 years and have been employed by them since 1970. As the Traffic Manager, I handle all of the transportation requirements of Epic and I am familiar with their needs and some of the problems involved in fulfilling those needs. I have been authorized to testify for Epic Metals Corporation in support of the application filed by Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company manufactures composite floor systems, composite floor decks, and roof and form decks for new construction sites. Our shipping operations are conducted from our Rankin, PA facility Monday through Friday, utilizing five doors.

4. Volume and Frequency of Intended Use.

Assuming that this application is granted, we will tender to Pitt-Ohio Express 25 shipments per month with a total weight of approximately 200,000 pounds. These shipments are



all within the scope of the authority sought and would constitute 90% of our total shipments per month.

5. Specific or Representative Origins and Destinations.

Epic Metals Corporation has the potential to ship to all of the western Pennsylvania points shown on a supplement attached hereto. This list of origins and destinations covers all of the counties which Pitt-Ohio Express is seeking to serve by this application.

6. Type of Service Required.

The material which we manufacture is shipped to new construction sites. In view of the timing problems at these sites, we must have expedited service to our customers and we need a motor carrier who has the operating authority, terminal facilities and equipment necessary to provide this type of service.

7. Similar Applications Supported.

Epic Metals has supported an application on behalf of Newcomer Trucking, Inc.

8. Other Evidence in Support of Application.

Recently, there has been a reduction of carriers available in our area to provide less-than-truckload service which has resulted in our not being able to meet our transportation needs. Breman's Express Company has terminated all of their LTL service in these areas.

We have been using the services of Pitt-Ohio Express under their temporary authority, as well as pursuant to their authority from the Interstate Commerce Commission.

We are supporting this application so that Pitt-Ohio Express, Inc. can obtain authority to provide us with the same type of service on intrastate shipments as it does on interstate shipments under their ICC authority.

Epic Metals Corporation requests that the Commission grant this application.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — X Bethel Park
 — Bridgeville
 — X Carnegie
 — X Clairton
 — X Coraopolis
 — X Dravosburg
 — X Gibsonia
 — X Glassport
 — X McDonald
 — X McKeesport
 — X McKees Rocks
 — X Monroeville
 — X Oakmont
 — X Penn Hills
 — X Pittsburgh
 — X Wilkinsburg
 X — RANKIN

O D Armstrong:
 — X Apollo
 — X Ford City
 — X Kittanning
 — X Leechburg

O D Beaver:
 — X Aliquippa
 — X Ambridge
 — X Beaver
 — X Beaver Falls
 — X Darlington
 — X Freedom
 — X Koppel
 — X Midland
 — X Monaca
 — X New Brighton
 — X Rochester

O D Butler:
 — X Butler
 — X Evans City
 — X Mars
 — X Saxonburg
 — X Slippery Rock
 — X Zelienople

O D Clarion:
 — X Clarion
 — Knox
 — X New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — X Meadville
 — X Titusville

O D Erie:
 — X Corry
 — X Erie
 — X North East
 — X Union City
 — X Wesleyville

O D Fayette:
 — X Connellsville
 — X Fayette City
 — X Masontown
 — X Uniontown

O D Greene:
 — X Greensboro
 — X Jefferson
 — X Waynesburg

O D Indiana:
 — X Blairsville
 — X Clymer
 — X Homer City
 — X Indiana
 — X Smithport

O D Lawrence:
 — X Ellwood City
 — X New Castle
 — X Wampum

O D Mercer:
 — X Greenville
 — X Mercer
 — X Sharon
 — X Sharpsville
 — X Wheatland
 — X Greene City

O D Venango:
 — X Franklin
 — X Oil City
 — X Seneca

O D Washington:
 — X Allenport
 — X Burgettstown
 — X Canonsburg
 — X Charleroi
 — X Donora
 — X Monongahela
 — X Washington

O D Westmoreland:
 — X Belle Vernon
 — X Delmont
 — X Greensburg
 — X Jeannette
 — X Latrobe
 — X Monessen
 — X New Kensington

VERIFIED STATEMENT OF LOUIS CONTI
ON BEHALF OF FERRO CORPORATION

1. Legal Name and Domicile of Supporting Company.

Ferro Corporation, Color Division, 60 Greenway Drive,
Pittsburgh, PA 15204.

2. Identity and Qualifications of Witness.

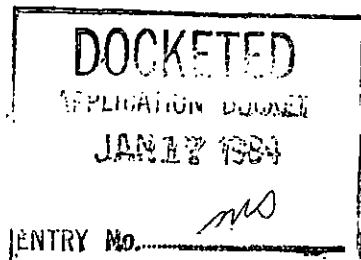
Louis Conti, Traffic Manager of Color Division, P. O.
Box 4332, Pittsburgh, PA 15204. I have been in the employ
of Ferro Corporation for 37 years and I have held the posi-
tion of Traffic Manager for 20 years. In this capacity, I
have full responsibility for the transportation of our freight
as well as inbound material used in our operations. I offer
this statement in support of the application of Pitt-Ohio
Express, Inc., Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company ships paint, paint compounds and related
items used by industrial manufacturers from our facilities
in Pittsburgh, PA utilizing 5 loading doors during the hours
of 8 a.m. and 10 p.m. on a daily basis.

4. Volume and Frequency of Intended Use.

Our company has a monthly volume of 80 to 100 shipments,
approximately 160,000 to 200,000 pounds. This is for both
inbound and outbound freight which moves between ten of the
counties in the application area and if this application is
approved, we will use Pitt-Ohio Express on 80% of these ship-
ments.



5. Specific or Representative Origins and Destinations.

The list of representative origins and destinations which is attached to my statement will show that we ship from Pittsburgh (Allegheny County) and Franklin (Venango County), PA facilities to Allegheny, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Washington and Westmoreland Counties, PA.

6. Type of Service Required.

In order to meet the demands of our customers, it is important that we have a carrier who can provide scheduled pickup and delivery service and, in some cases, we must have expedited service. Also, in order to meet schedules, we sometimes require scheduled delivery service on certain inbound shipments.

7. Similar Applications Supported.

Ferro Corporation has not supported a similar application in the past year.

8. Other Evidence in Support of Application.

Because there has been a reduction or, in some cases, a termination of less-than-truckload service in the application area (i.e., Breman's Express, whose services we have used for some time), we find that we do not have adequate motor carrier service available and we do not know of any carrier (other than Pitt-Ohio Express, who we have been using under

their grant of temporary authority) who can meet our transportation needs. In view of the substantial quantity of freight which we ship and receive between points in western Pennsylvania, we must have a carrier we can rely on.

For all of these reasons, we are supporting the application of Pitt-Ohio Express, Inc. and we respectfully request that the Commission grant them the permanent authority they are seeking.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — Bethel Park
 — Bridgeville
 — Carnegie
 — Clairton
 — Coraopolis
 — Dravosburg
 — Gibsonia
 — Glassport
 — McDonald
 — McKeesport
 — McKees Rocks
 — Monroeville
 — Oakmont
 — Penn Hills
 ✓ Pittsburgh
 — Wilkinsburg
 —
 —

O D Armstrong:
 — Apollo
 — ✓ Ford City
 — Kittanning
 — Leechburg
 —
 —

O D Beaver:
 — Aliquippa
 — Ambridge
 — Beaver
 — ✓ Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — Midland
 — ✓ Monaca
 — New Brighton
 — Rochester
 —
 —

O D Butler:
 — Butler
 — Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — Zelienople
 —
 —

O D Clarion:
 — ✓ Clarion
 — ✓ Knox
 — New Bethlehem
 — Williamsburg
 —
 —

O D Crawford:
 — Cambridge Springs
 — ✓ Meadville
 — Titusville
 —
 —

O D Erie:
 — Corry
 — ✓ Erie
 — North East
 — Union City
 — Wesleyville
 —
 —

O D Fayette:
 — ✓ Connellsville
 — Fayette City
 — Masontown
 — Uniontown
 —
 —

O D Greene:
 — Greensboro
 — Jefferson
 — Waynesburg
 —
 —

O D Indiana:
 — Blairsville
 — Clymer
 — Homer City
 — Indiana
 — Smithport
 —
 —

O D Lawrence:
 — Ellwood City
 — ✓ New Castle
 — Wampum
 —
 —

O D Mercer:
 — ✓ Greenville
 — Mercer
 — Sharon
 — Sharpsville
 — Wheatland
 —
 —

O D Venango:
 — Franklin
 — ✓ Oil City
 — Seneca
 —
 —

O D Washington:
 — Allenport
 — Burgettstown
 — Canonsburg
 — ✓ Charleroi
 — Donora
 — Monongahela
 — ✓ Washington
 —
 —

O D Westmoreland:
 — Belle Vernon
 — Delmont
 — Greensburg
 — ✓ Jeannette
 — Latrobe
 — Monessen
 — New Kensington
 —
 —

VERIFIED STATEMENT OF PATRICK T. SCULLION, JR.
ON BEHALF OF FWS

1. Legal Name and Domicile of Supporting Company.

The company name is FWS, a Pennsylvania Corporation, with offices at 33rd Street and A.V.R.R., Pittsburgh, PA 15201.

2. Identity and Qualifications of Witness.

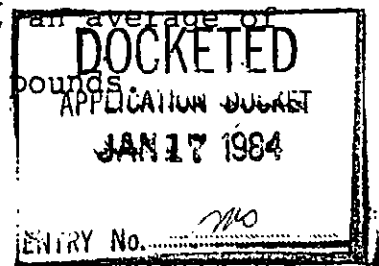
My name is Patrick T. Scullion, Jr. and I am the Traffic Manager of FWS. I have been the Traffic Manager since 1978 and have a total of 8 years with the company. In this capacity, I am responsible for management matters, including arranging for transportation of freight to and from our warehouse facilities. I am, therefore, involved in and familiar with the transportation needs of FWS and the problems involved in fulfilling those needs. I offer this statement in support of the application filed by Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

FWS ships the following commodities: mortar, foundry facing and core compounds. Our shipping facilities are located in Pittsburgh, Allegheny County, and operate daily between the hours of 8:00 a.m. and 4:00 p.m.

4. Volume and Frequency of Intended Use.

FWS presently ships, on a weekly basis, an average of 15 shipments, weighing approximately 20,000 pounds



This volume is approximately 65% below our normal shipments due to the present economic conditions. We anticipate that Pitt-Ohio Express would ship 80 % of our total shipments if this application is granted.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations which shows that FWS has shipments originating in Allegheny and Beaver Counties, destined to points throughout the application area.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. Our primary requirement is for a dependable and reliable carrier for these areas with the required operating authority, equipment, terminal facilities, etc.

7. Similar Applications Supported.

FWS has not supported any similar application during the last year.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated LTL service or ceased trucking operations altogether in the area covered by this application. The most recent

example of this trend was the termination of LTL service by Breman's Express Company. Even before this action, however, we had experienced difficulty in meeting our transportation needs. We now find that we do not have adequate motor carrier transportation available.

We are convinced that Pitt-Ohio is capable of providing a reliable and adequate transportation service and satisfying the transportation problems referred to above.

For these reasons, our company respectfully requests the Commission to grant permanent authority to Pitt-Ohio Express, Inc. as sought in this proceeding.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — ✓ Carnegie
 — — Clairton
 ✓ — ✓ Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — ✓ Glassport
 — — McDonald
 — — ✓ McKeesport
 * ✓ ✓ McKees Rocks
 — — Monroeville
 — — Oakmont
 — — Penn Hills
 — — ✓ Pittsburgh
 — — ✓ Wilkinsburg
 ✓ — X WILMERDING

O D Armstrong:
 — — Apollo
 — — Ford City
 — — Kittanning
 — — ✓ Leechburg

O D Beaver:
 — — Aliquippa
 ✓ — ✓ Ambridge
 ✓ — Beaver
 — — ✓ Beaver Falls
 — — Darlington
 — — ✓ Freedom
 — — Koppel
 — — Midland
 — — Monaca
 — — New Brighton
 ✓ — ✓ Rochester

O D Butler:
 — — ✓ Butler
 — — ✓ Evans City
 — — Mars
 — — Saxonburg
 — — Slippery Rock
 — — ✓ Zelienople

O D Clarion:
 — — Clarion
 — — ✓ Knox
 — — ✓ New Bethlehem
 — — Williamsburg

O D Crawford:
 — — Cambridge Springs
 — — ✓ Meadville
 — — Titusville

O D Erie:
 — — Corry
 — — ✓ Erie
 — — North East
 — — Union City
 — — Wesleyville

O D Fayette:
 — — Connellsville
 — — Fayette City
 — — ✓ Masontown
 — — ✓ Uniontown

O D Greene:
 — — Greensboro
 — — Jefferson
 — — ✓ Waynesburg

O D Indiana:
 — — Blairsville
 — — Clymer
 — — Homer City
 — — Indiana
 — — Smithport

O D Lawrence:
 — — ✓ Ellwood City
 — — ✓ New Castle
 — — ✓ Wampum

O D Mercer:
 — — Greenville
 — — ✓ Mercer
 — — ✓ Sharon
 — — Sharpsville
 — — Wheatland

O D Venango:
 — — Franklin
 — — ✓ Oil City
 — — Seneca

O D Washington:
 — — Allenport
 — — Burgettstown
 — — Canonsburg
 — — Charleroi
 — — Donora
 — — Monongahela
 — — ✓ Washington

O D Westmoreland:
 — — Belle Vernon
 — — Delmont
 — — ✓ Greensburg
 — — Jeannette
 — — ✓ Latrobe
 — — Monessen
 — — ✓ New Kensington

VERIFIED STATEMENT OF WAYNE SUCHAN
ON BEHALF OF GEMCO SALES, INC.

1. Legal Name and Domicile of Supporting Company.

Gemco Sales, Inc. is located at 1700 Smallman Street, Pittsburgh, Allegheny County, PA 15222.

2. Identity and Qualifications of Witness.

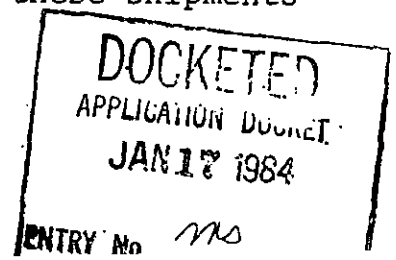
My name is Wayne Suchan and I am Traffic Manager for Gemco Sales, Inc. My address is 1700 Smallman Street, Pittsburgh, PA 15222. I have been the Traffic Manager for Gemco since 1972 and I have been with them for a total of eleven years. I am responsible for the transportation services of our company and I am entirely familiar with our requirements and the transportation services currently available to Gemco. I have been authorized to offer this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company ships insulated copper wire or cable and electrical fittings and supplies from our facility in Pittsburgh, PA. Our shipping operations are conducted from 9:00 a.m. to 5:00 p.m. on a five-day per week basis utilizing three loading and unloading doors.

4. Volume and Frequency of Intended Use.

Our facility ships approximately 60 shipments per month, weighing approximately 100,000 pounds. All of these shipments



are within the scope of the authority sought by Pitt-Ohio and we anticipate that 90% of these shipments would be tendered to the applicant if this application is granted.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations indicating that Gemco ships to points throughout the application area, including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

We need dependable motor carrier service available and a carrier who has the operating authority, terminal facilities, equipment, etc. necessary to service our accounts.

7. Similar Applications Supported.

We have not supported a similar application.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated less-than-truckload service or ceased their trucking operations completely in the area covered by this application. The most recent example of this was the termination of LTL service by Breman's Express Company. We used the services of Breman's extensively for some time and we now find that we do not have adequate motor carrier service available.

We have been using Pitt-Ohio under their temporary authority as well as on interstate shipments pursuant to their ICC authority. We are convinced that Pitt-Ohio is

capable of providing a reliable and adequate transportation service that can satisfy the transportation problems referred to above.

For all of these reasons, Gemco Sales, Inc. supports the application of Pitt-Ohio Express for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg

O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester

O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville

O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

O D Greene:
 Greensboro
 Jefferson
 Waynesburg

O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpsville
 Wheatland

O D Venango:
 Franklin
 Oil City
 Seneca

O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington

O D Westmoreland:
 Belle Vernon
 Delmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington

VERIFIED STATEMENT OF DOUGLAS KOERTGEN
FOR GIPSON BEARING AND SUPPLY COMPANY

1. Legal Name and Domicile of Supporting Company.

Gipson Bearing and Supply Company, 980 Forest Avenue,
West Homestead, PA 15120.

2. Identity and Qualifications of Witness.

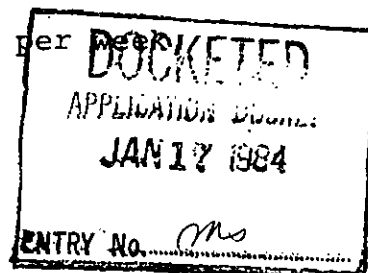
Douglas Koerntgen, Traffic Manager for Gipson Bearing and Supply Company, at address as stated above. I have been employed by Gipson since 1970 and have been the Traffic Manager for 13 years. In this position, I am involved in and familiar with transportation needs of our company and the problems involved in fulfilling those needs and I have been authorized to submit this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Gipson Bearing & Supply is engaged in the distribution of bearings, soaps, abrasive cloths, grinding wheels and other related commodities used by steel mills and other manufacturing plants. Our facility in Homestead, PA ships and receives freight from 8:00 a.m. to 5:00 p.m. daily using two loading doors.

4. Volume and Frequency of Intended Use.

Normally, we ship seven shipments per day weighing 5,000 pounds. Our inbound shipments total 15 per week.



weighing approximately 500 pounds. If this application is granted to Pitt-Ohio Express, we anticipate giving them 100% of these shipments.

5. Specific or Representative Origins and Destinations.

There is attached hereto a list of representative origins and destinations, indicating that our company ships to and receives from points throughout the application area.

6. Type of Service Required.

Our business relies on dependability and service. Our requirements are such that we must have scheduled delivery and pickup at our facilities and some of our customers require scheduled delivery. Also, we frequently require expedited delivery service.

7. Similar Applications Supported.

We have not supported any similar applications.

8. Other Evidence in Support of Application.

The general level of available less-than-truckload service in the application area has declined in recent years. We were recently advised that Breman's Express Company has terminated less-than-truckload general freight operations in areas to and from which we have traffic moving. This fact, coupled with the general reduction in the number of carriers available in our area to provide less-than-truckload service, has resulted in our not being able to meet our transportation needs.

We have been using Pitt-Ohio under their temporary authority. We have also used them on our interstate shipments which are handled under their ICC authority. Pitt-Ohio has proven that it is capable of providing the type of service which we require.

We strongly support the application of Pitt-Ohio for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — Carnegie
 — — Clairton
 — — Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — ✓ Glassport
 — — McDonald
 — — ✓ McKeesport
 — — McKees Rocks
 — — Monroeville
 — — ✓ Oakmont
 — — Penn Hills
 — — ✓ Pittsburgh
 — — Wilkinsburg
 ✓ — — Homer, Texas
 — — _____
 — — _____

O D Armstrong:
 — — Apollo
 — — ✓ Ford City
 — — Kittanning
 — — ✓ Leechburg
 — — _____
 — — _____

O D Beaver:
 — — Aliquippa
 — — Ambridge
 — — Beaver
 — — ✓ Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 — — ✓ Monaca
 — — New Brighton
 — — Rochester
 — — _____
 — — _____

O D Butler:
 — — Butler
 — — Evans City
 — — Mars
 — — ✓ Saxonburg
 — — Slippery Rock
 — — ✓ Zelienople
 — — _____
 — — _____

O D Clarion:
 — — Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg
 — — _____
 — — _____

O D Crawford:
 — — Cambridge Springs
 — — Meadville
 — — Titusville
 — — _____
 — — _____

O D Erie:
 — — Corry
 — — ✓ Erie
 — — North East
 — — Union City
 — — Wesleyville
 — — _____
 — — _____

O D Fayette:
 — — ✓ Connellsville
 — — Fayette City
 — — Masontown
 — — Uniontown
 — — _____
 — — _____

O D Greene:
 — — ✓ Greensboro
 — — Jefferson
 — — Waynesburg
 — — _____
 — — _____

O D Indiana:
 — — ✓ Blairsville
 — — Clymer
 — — ✓ Homer City
 — — ✓ Indiana
 — — Smithport
 — — _____
 — — _____

O D Lawrence:
 — — Ellwood City
 — — ✓ New Castle
 — — Wampum
 — — _____
 — — _____

O D Mercer:
 — — Greenville
 — — Mercer
 — — ✓ Sharon
 — — Sharpsville
 — — Wheatland
 — — _____
 — — _____

O D Venango:
 — — Franklin
 — — Oil City
 — — Seneca
 — — _____
 — — _____

O D Washington:
 — — Allenport
 — — Burgettstown
 — — ✓ Canonsburg
 — — Charleroi
 — — ✓ Donora
 — — Monongahela
 — — ✓ Washington
 — — _____
 — — _____

O D Westmoreland:
 — — Belle Vernon
 — — ✓ Delmont
 — — ✓ Greensburg
 — — Jeannette
 — — Latrobe
 — — Monessen
 — — ✓ New Kensington
 — — _____
 — — _____

VERIFIED STATEMENT OF GERARD TUCKER
FOR GORDON TERMINAL SERVICE CO.

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Gordon Terminal Service Co.,
P. O. Box 313, McKees Rocks, PA 15136.

2. Identity and Qualifications of Witness.

I am Gerard Tucker and I am the Traffic Manager for
Gordon Terminal Service Co. I have held this position for
10 years and I have been in the employ of Gordon Terminal
since 1963. As the Traffic Manager, I have complete respon-
sibility for meeting all transportation needs of the company.
I have been authorized to submit this verified statement on
behalf of Gordon Terminal Service Co. in support of the
application of Pitt-Ohio Express, Inc. at Docket No. 102471,
F. 1, Am-B.

3. General Description of Company.

Gordon Terminal packages and ships anti-freeze, petrol-
eum lubricating oils, chemicals and plastic bottles. Our
McKees Rocks facility has twelve loading doors and we ship
24 hours a day, Monday 12:01 a.m. through Friday, midnight.

4. Volume and Frequency of Intended Use.

Our company ships eight shipments per week totalling
50,000 pounds. All of these shipments are within the scope
of the authority sought by Pitt-Ohio Express, Inc. and they
would ship 80% of the total shipments for us.

DOCKETED
APPLICATION DOCKET
JAN 17 1984
ENTRY No. <i>ms</i>

5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations which shows that our company ships from our facility to a number of the points covered by this application, including Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas with the required operating authority, equipment and terminal facilities.

7. Similar Applications Supported.

We have not supported a similar application during the past year.

8. Other Evidence in Support of Application.

Recently, there has been a reduction of carrier available in our area to provide less-than-truckload service. Breman's Express Company terminated their LTL general freight operations in areas we have traffic moving. This fact, coupled with the reduction in quality of LTL carriers, has resulted in our not being able to meet our transportation needs.

We have been calling upon Pitt-Ohio to provide the necessary service under its temporary authority, and we also have been calling upon them for service on interstate shipments pursuant to their ICC authority. We have always received reliable and dependable service from Pitt-Ohio.

For these reasons, we support the application of Pitt-Ohio Express, Inc. for permanent authority.

APPLICATION OF
PITT-OHIO EXPRESS, INC.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — Carnegie
 — — Clairton
 — — Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — Glassport
 — — McDonald
 — — McKeesport
 ✓ — McKees Rocks
 — — Monroeville
 — — Oakmont
 — — Penn Hills
 ✓ — Pittsburgh
 — — Wilkinsburg
 — — _____
 — — _____

O D Armstrong:
 ✓ — Apollo
 — — Ford City
 — — Kittanning
 — — Leechburg
 — — _____
 — — _____

O D Beaver:
 ✓ — Aliquippa
 ✓ — Ambridge
 ✓ — Beaver
 ✓ — Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 ✓ — Monaca
 ✓ — New Brighton
 ✓ — Rochester
 — — _____
 — — _____

O D Butler:
 ✓ — Butler
 — — Evans City
 — — Mars
 — — Saxonburg
 ✓ — Slippery Rock
 ✓ — Zelienople
 — — _____
 — — _____

O D Clarion:
 — — Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg
 — — _____
 — — _____

O D Crawford:
 — — Cambridge Springs
 ✓ — Meadville
 ✓ — Titusville
 — — _____
 — — _____

O D Erie:
 — — Corry
 ✓ — Erie
 — — North East
 — — Union City
 — — Wesleyville
 — — _____
 — — _____

O D Fayette:
 ✓ — Connellsville
 — — Fayette City
 — — Masontown
 ✓ — Uniontown
 — — _____
 — — _____

O D Greene:
 — — Greensboro
 — — Jefferson
 ✓ — Waynesburg
 — — _____
 — — _____

O D Indiana:
 — — Blairsville
 — — Clymer
 — — Homer City
 — — Indiana
 — — Smithport
 — — _____
 — — _____

O D Lawrence:
 — — ✓ Ellwood City
 — — ✓ New Castle
 — — Wampum
 — — _____
 — — _____

O D Mercer:
 ✓ — Greenville
 — — Mercer
 — — Sharon
 — — Sharpsville
 — — Wheatland
 — — _____
 — — _____

O D Venango:
 — — ✓ Franklin
 ✓ — Oil City
 — — Seneca
 — — _____
 — — _____

O D Washington:
 — — Allenport
 — — Burgettstown
 ✓ — Canonsburg
 — — Charleroi
 — — Donora
 — — Monongahela
 ✓ — Washington
 — — _____
 — — _____

O D Westmoreland:
 — — Belle Vernon
 — — Delmont
 ✓ — Greensburg
 — — Jeannette
 ✓ — Latrobe
 — — Monessen
 — — New Kensington
 — — _____
 — — _____

VERIFIED STATEMENT OF RONALD C. DAVIS

FOR HEINZ U.S.A., DIVISION OF H.J. HEINZ COMPANY

1. Legal Name and Domicile of Supporting Company.

Heinz U.S.A., division of H.J. Heinz Company, has its main offices at 1062 Progress Street, Pittsburgh, PA 15212.

2. Identity and Qualifications of Witness.

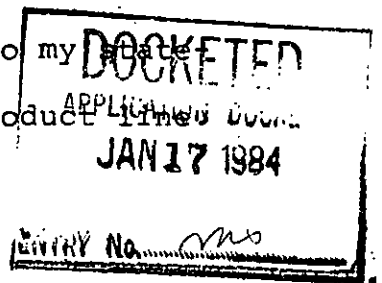
My name is Ronald C. Davis. My business address is 1062 Progress Street, Pittsburgh, PA 15212. I am the Coordinator, Transportation Planning for Heinz. I have been employed by the company for 3 1/2 years and have held my present position for 2 years.

As Coordinator of Transportation Planning it is my responsibility to integrate Heinz U.S.A. transportation matters in order to meet inventory and customer service requirements at a reasonable cost to the company. In order to accomplish this, it is my function, when necessary, to support motor carriers for operating authority.

I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Heinz is a manufacturer of canned and preserved food products such as ketchup, pickles, baby food, private label soups and private label baby foods. Attached to my statement as Appendix 1 is a list of our complete product lines.



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Within Pennsylvania Heinz has two pertinent facilities to this application. It has a large multi-line production plant in Pittsburgh at 1062 Progress Street. This facility manufactures many of the products set forth on Appendix 1. In Pittsburgh at 1600 West Carson Street, Heinz has a Customer Service Center which is a full line warehouse facility, containing approximately 250,000 square feet of storage space, that handles all of the products manufactured or distributed by Heinz.

The Pittsburgh plant ships from 6:30 a.m. to 2:30 p.m., and receives inbound freight from 12:00 noon to 10:00 p.m. The Pittsburgh Customer Service Center ships from 8:30 a.m. to 2:30 p.m.

There are 30 loading and 15 unloading doors at the Pittsburgh plant and 26 doors at the Pittsburgh Customer Service Center.

4. Volume and Frequency of Intended Use.

The outbound traffic from these two Pennsylvania facilities is approximately 982 loads annually ranging from LTL shipments in the 2,500 pound - 19,000 pound range to volume or truckload shipments weighing between 20,000 pounds and 42,000 pounds. Approximately 92% of the total outbound traffic is moved in lots of 40,000 pounds or more. These shipments move to grocery store chains and distributors as well as food service customers such as restaurant chains and suppliers.

5. Specific or Representative Origins and Destinations.

There is attached to my statement as Appendix 2 a list of representative origins and destinations indicating desti-

nations to which we actually shipped from our two facilities during a representative three (3) month period from July through September of this year. Of course, this is a limited period of time, and we ship to other points as well, but this demonstrates that we ship to virtually the entire application area.

6. Type of Service Required.

It is critically important that Heinz have overnight delivery service in order to meet the requirements of its customers. Heinz' normal distribution pattern involves a call to a carrier on one day, for pickup the next day, with delivery on the third day. Carriers therefore are normally given up to 24 hours advance notice of when shipments will be available to them. They are scheduled in for deliveries and are expected to call the customer for an appointment before attempting delivery. In any event, the time in transit from the time of pickup to the time of delivery is expected to be on an overnight basis. Because of the large volume of traffic Heinz ships and receives daily, it is essential that carriers provide a scheduled pickup service. Because of the necessity of making appointments with customers, the scheduled delivery service is required.

Heinz has a pool truck pricing program in effect which makes multiple stop-off delivery service a daily requirement, particularly in connection with the Customer Service Center. This service center builds loads for multiple stop-off

deliveries whenever there are reasonably compatible combinations of destinations involved at the same time.

To a somewhat lesser extent, split pickup service is used in connection with the Pittsburgh area plant and Customer Service Center.

Between October 15 and April 15, equipment must be provided by a motor carrier which is capable of protecting many of the products from freezing.

7. Similar Applications Supported.

Approximately 7 months ago, Heinz supported an intrastate application filed by Pitt-Ohio Express, Inc. at Docket No. A. 102471, F.1, Am-C which sought authority to transport food, food products, foodstuffs, supplies, equipment and property for H.J. Heinz Company, U.S.A. between points in Pennsylvania. This application is presently pending, but the authority has not yet been granted.

In addition, we supported an application filed by Pittsburgh-Fayette Express, Inc. at Docket No. A. 00100948, F. 1, Am-E which is presently pending.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated LTL service or ceased trucking operations altogether in the area covered by this application. The most recent example of this trend was the termination of LTL service by Breman's Express Company. We find that we do not have

adequate motor carrier transportation available. We are convinced that Pitt-Ohio Express is capable of providing a reliable and dependable transportation service to satisfy the transportation problems referred to.

For these reasons, Heinz U.S.A. requests that the Commission grant the authority to Pitt-Ohio Express, Inc. as requested in this application.

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

BABY FOOD

Applesauce
Applesauce and Apricots
Apples and Cranberries
Apples and Pears
Apricots w/Tapioca
Bananas & Pineapple
Banana Pudding
Bananas w/Tapioca
Beef and Beef Broth
Beef and Egg Noodles
Beef w/Vegetables
Beets
Carrots
Cereal and Eggs
Cereal, Egg Yolks & Bacon
Chicken and Chicken Broth
Chicken Noodle Dinner
Chicken Soup
Chicken w/Vegetables
Cottage Cheese w/Bananas
Creamed Chicken
Creamed Corn
Creamed Peas
Creamed Spinach
Custard Pudding
Egg Noodles & Beef
Egg Yolks
Fruit Dessert
Green Beans
Ham w/Vegetables
Lamb and Lamb Broth
Liver and Liver Broth
Macaroni, Tomatoes, Beef & Bacon
Mixed Cereal w/Apples & Bananas
Mixed Vegetables
Oatmeal Cereal w/Apples & Bananas
Peaches
Peach Cobbler
Pears
Pears & Pineapple
Pineapple Orange Dessert
Plums w/Tapioca
Pork and Pork Broth
Prunes w/Tapioca
Rice Cereal w/Apples & Bananas

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

BABY FOOD(cont'd)

Spaghetti, Tomato Sauce & Meat
Split Peas, Vegetable & Bacon
Squash
Sweet Potatoes
Turkey Rice Dinner w/Vegetables
Turkey w/Vegetables
Tutti Frutti
Veal and Veal Broth
Veal w/Vegetables
Vegetables & Bacon
Vegetables & Beef
Vegetables & Ham
Vegetables & Lamb
Vegetables, Egg Noodles & Chicken
Vegetables, Egg Noodles & Turkey
Vegetables w/Dumplings, Beef & Bacon

JUICE(Strained)

Apple
Apple - Apricot
Apple - Cherry
Apple - Grape
Apple - Pineapple
Apple - Prune
Mixed Fruit
Orange - Apple - Banana
Orange

INSTANT CEREAL

Barley
High Protein Cereal
Mixed Cereal
Oatmeal
Rice

BEANS

Beans in Molasses Sauce
Beans & Franks
Beans in BBQ Sauce
Pork 'N/Tomato Sauce(8 oz.)
Vegetarian(8 Oz.)
Pork 'N/Tomato Sauce (16 oz.)
Vegetarian(16 oz.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

BLENND FRUIT DRINK & CONCENTRATE

Combo Fruit Flavor Drink Concentrate
Orange Flavor Drink Concentrate
Orange/Lemon Flavor Drink Concentrate

ENTREES

Beans in Molasses Sauce
Beans in BBQ Sauce
Beans & Franks
Beef Goulash
Beef Stew
Chicken Stew w/Dumplings
Chili Con Carne
Chili & Macaroni in Meat Sauce
Macaroni & Beef in Tomato Sauce
Macaroni & Cheese
Noodles & Chicken
Noodles w/Beef & Sauce
Noodles & Tuna
Pork "N" Beans
Spaghetti w/Meat Sauce
Spaghetti in Tomato Sauce w/Cheese
Spanish Rice
Vegetarian Beans

FRUIT JUICE

Apple
Grape
Grapefruit (Unsweetened)
Orange (Unsweetened)
Pineapple
Prune
Tomato Juice (5½ oz.)
Tomato Juice (46 oz.)

GRAVY

Brown (12 oz.)
Brown (18 oz.)
Chicken (12 oz.)
Mushroom (12 oz.)
Onion (12 oz.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

KETCHUP/CHILI SAUCE

Chili Sauce(12 oz.)
Chili Sauce #10
Ketchup(1/3 oz.)
Ketchup(12 oz. Widemouth)
Ketchup(14 oz. Hot Ketchup)
Ketchup(14 oz.)
Ketchup(16 oz.)
Ketchup(20 oz. Family Size)
Ketchup(24 oz.)
Ketchup(26 oz. Ketchup Lover)
Ketchup(32 oz. Keg 'O' Ketchup)
Ketchup #10
Ketchup(Volume Pack 3 gal.)

MINUTE MEALS(Individual EZO)

Beans & Franks
Beef Goulash
Beef Stew
Chicken Stew w/Dumplings
Chili & Macaroni in Sauce
Chili Con Carne w/Beans
Hot Chili Con Carne
Macaroni & Beef in Tomato Sauce
Macaroni & Cheese
Noodles w/Beef & Sauce
Noodles 'N' Chicken Dinner
Noodles & Tuna
Spaghetti w/Meat Sauce
Spaghetti in Tomato Sauce w/Cheese
Spanish Rice

MUSTARD

Brown(6 oz.)
Brown(9 oz.)
Mild(6 oz.)
Mild(9 oz.)
Mild(24 oz.)
Pourable Mild(8 oz.)
Salad Style(Gal.)
Single Serve(1/2 oz.)
Spicy Brown(6 oz.)
Spicy Brown(9 oz.)
Spicy Brown(24 oz.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

NUTRITION PRODUCTS

Apple Snacks
Bouillon
Cooking Spray
Sweetener
Dry Powdered Drink Mix

PEPPERS

Hot Cherry(16 oz.)
Hot Cherry(32 oz.)
Hot Cherry(Gal.)
Hot Cherry Sliced(Gal.)
Hot Sliced(16 oz.)
Mild(32 oz.)
Sweet Cherry(16 oz.)
Sweet Cherry(Gal.)
Sweet Mementos(16 oz.)

PICKLES

Sweet Gherkins(8 oz.)
Sweet Mixed(8 oz.)
Sweet Midget Gherkins(8 oz.)
Sweet Onions(8 oz.)
Spiced Onions(8 oz.)
Baby Kosher Dills(16 oz.)
Bread 'N' Butter Slices(16 oz.)
Dills(16 oz.)
Dill Gherkins(16 oz.)
Hamburger Dill Slices(16 oz.)
Kosher Dill Spears(16 oz.)
Kosher Dill Gherkins(16 oz.)
Sweet Gherkins(16 oz.)
Sweet Mixed(16 oz.)
Sweet Cucumber Stix(16 oz.)
Sweet Cucumber Slices(16 oz.)
Sweet Pickles(16 oz.)
Sweet Salad Cubes(16 oz.)
Sweet Slices(16 oz.)
Baby Kosher Dills(24 oz.)
Bread 'N' Butter Slices(24 oz.)
Deli Style Dill Pickle Halves(24 oz.)
Hot Mixed(24 oz.)
Kosher Dill Spears(24 oz.)
Polish Style Dill Spears(24 oz.)
Sweet Pickles(24 oz.)
Sweet Mixed(24 oz.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

PICKLES(cont'd.)

- Dills(32 oz.)
- Genuine Dills(32 oz.)
- Hamburger Dill Slices(32 oz.)
- Kosher Dills(32 oz.)
- Kosher Dill Slices(32 oz.)
- Polish Style Dills(32 oz.)
- Sweet Cucumber Slices(32 oz.)
- Dills(46 oz.)
- Genuine Dills(46 oz.)
- Hamburger Dill Slices(46 oz.)
- Kosher Dill(46 oz.)
- Polish Style Dills(46 oz.)
- Sweet Cucumber Slices(46 oz.)
- Fresh Pack Cucumber Pickle Slices #10
- Fresh Pack Dill Pickle Slices #10
- Fresh Pack Kosher Dill Pickle Spears #10
- Fresh Pack Hamburger Dill Slices 1/8" #10
- Fresh Pack Large Whole Kosher Dill Pickles #10
- Fresh Pack Bread 'N' Butter Cucumber Chips #10
- Fresh Pack Small Whole Kosher Dill Pickles #10
- Fresh Pack Thick Kosher Dill Slices #10
- Fresh Pack Thin Kosher Dill Slices #10
- Hamburger Pickle Slices #10
- Large Whole Genuine Dill #10
- Spiced Pickle Chips #10
- Sweet Gherkins #10
- Kosher Dill Spears #10
- Sweet Mixed #10
- Sweet Pickle Slices #10
- Fresh Pack Large Kosher Dill Pickle Spears #10
- Kosher Dill Pickles(Gal.)
- Kosher Dill Chips(Gal.)
- Processed Hamburger Dill Pickle Slices(Gal.)
- Processed Sweet Mixed Pickles(Gal.)
- Processed Sweet Mild Gherkins(Gal.)
- Processed Sweet Pickle Slices(Gal.)
- Processed Sweet Gherkins(Gal.)
- Colonial Label Hamburger Dills(5 Gal.)
- Cross Cut Dill Chips(5 Gal.)
- Cross Cut Hamburger Dill Chips(5 Gal.)
- Hamburger Dill Slices(5 Gal.)
- Hamburger Dill Pickle Slices(5 Gal.)
- Spiced Pickle Chips(5 Gal.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY.

PUREED FOODS

Applesauce
Apricots w/Tapioca
Beef w/Broth
Beets
Carrots
Chicken w/Broth
Green Beans
Lamb w/Broth
Liver w/Broth
Peas
Peaches
Pears
Squash
Spinach
Turkey w/Broth
Veal w/Broth

RELISHES

Corn(10 oz.)
Hamburger(10 oz.)
Hot Dog(10 oz.)
India(10 oz.)
Piccalilli(10 oz.)
Sweet(10 oz.)
Sweet Party(10 oz.)
Sweet(15 3/4 oz.)
Corn #10
Dill #10
Hamburger #10
Sweet #10
Processed Sweet Pickle Relish(Gal.)

SALES AGENCIES

Croutons
Edible Nuts
Springhouse Water

SAUCES

Basic Brown Sauce(10½ oz.)
Basic Cheese Sauce(10½ oz.)
Basic Italian Sauce(10½ oz.)
Basic White Sauce(10½ oz.)
BBQ Sauce(16 oz.)
BBQ Sauce w/Onions(16 oz.)
BBQ Sauce - Hickory Smoked(16 oz.)
BBQ Sauce w/Mushrooms(16 oz.)

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

SAUCES(cont'd.)

Hot BBQ Sauce(16 oz.)
BBQ Sauce w/Onions(26 oz.)
57 Sauce(5 oz.)
57 Sauce(10 oz.)
57 Sauce(15 oz.)
Savory Sauce(10½ oz.)
Worcestershire Sauce(5 oz.)
Worcestershire Sauce(10 oz.)

CONDENSED SOUPS(R.P.)

Bean
Beef Consomme
Beef Noodle
Beef Vegetable
Chicken Consomme
Chicken Gumbo
Chicken Noodle
Chicken Rice
Chicken Vegetable
Clam Chowder/Manhattan
Clam Chowder/New England
Cream of Asparagus
Cream of Celery
Cream of Chicken
Cream of Green Pea
Cream of Mushroom
Cream of Tomato
French Style Onion
Minestrone
Split Pea
Tomato
Tomato Rice
Turkey Noodle
Vegetable
Vegetable Beef
Vegetarian Vegetable
"Kitchen Mate" Vegetable w/Beef
Bonanza Chuck Wagon

INDIVIDUAL SOUPS(Easy Open)

Bean
Beef Noodle
Chicken Noodle
Chicken Rice
Cream of Mushroom
Cream of Tomato
Minestrone
Split Pea
Vegetable
Vegetable Beef

DETAILED LIST OF THE PRODUCT VARIETIES
MANUFACTURED AND MARKETED BY THE
H. J. HEINZ COMPANY

TOMATO PRODUCTS

Tomato Paste #10
Tomato Puree #10
Tomato Sauce #10

HEINZ TUNA

Light Tuna in Water(13 oz.)
Light Tuna in Water(66½ oz.)
White Tuna in Water(13 oz.)
White Tuna in Water(66½ oz.)
Light Chunk Tuna in Water(66½ oz.)

VINEGAR

Garlic Wine(12 oz.)
Salad(12 oz.)
Tarragon(12 oz.)
Wine(12 oz.)
Malt(12 oz.)
Cider(Pints)
White(Pints)
Cider(Quarts)
White(Quarts)
Cider(½ Gal.)
White(½ Gal.)
Cider(Gal.)
White(Gal.)
Wine(Gal.)
Tarragon(Gal.)

APPLICATION OF
PITT-OHIO EXPRESS, INC.LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

JULY 1 THROUGH SEPTEMBER 30, 1983

<u>O</u>	<u>D</u>	<u>Allegheny:</u>	<u>O</u>	<u>D</u>	<u>Clarion:</u>	<u>O</u>	<u>D</u>	<u>Lawrence:</u>
—	X	Bethel Park	—	X	Clarion	—	X	Ellwood City
—	X	Bridgeville	—	—	Knox	—	X	New Castle
—	X	Carnegie	—	X	New Bethlehem	—	—	Wampum
—	X	Clairton	—	—	Williamsburg	—	—	—
—	X	Coraopolis	—	—	—	—	—	—
—	X	Dravosburg	—	—	—	—	—	—
—	X	Gibsonia	—	—	—	—	—	—
—	X	Glassport	<u>O</u>	<u>D</u>	<u>Crawford:</u>	<u>O</u>	<u>D</u>	<u>Mercer:</u>
—	X	McDonald	—	—	Cambridge Springs	—	—	Greenville
—	X	McKeesport	—	X	Meadville	—	X	Mercer
—	X	McKees Rocks	—	—	Titusville	—	X	Sharon
—	X	Monroeville	—	—	—	—	X	Sharpsville
—	X	Oakmont	—	—	—	—	—	Wheatland
—	X	Penn Hills	—	—	—	—	—	—
X	X	Pittsburgh	<u>O</u>	<u>D</u>	<u>Erie:</u>	—	—	—
—	X	Wilkinsburg	—	—	Corry	<u>O</u>	<u>D</u>	<u>Venango:</u>
—	X	Bethel Park	—	X	Erie	—	—	Franklin
—	X	Carnegie	—	—	North East	—	X	Oil City
—	—	—	—	—	Union City	—	—	Seneca
<u>O</u>	<u>D</u>	<u>Armstrong:</u>	—	—	Wesleyville	—	—	—
—	—	Apollo	—	—	—	—	—	—
—	X	Ford City	—	—	—	—	—	—
—	X	Kittanning	—	—	—	—	—	—
—	—	Leechburg	—	—	—	—	—	—
—	—	—	<u>O</u>	<u>D</u>	<u>Fayette:</u>	<u>O</u>	<u>D</u>	<u>Washington:</u>
—	—	—	—	—	Connellsville	—	—	Allenport
—	—	—	—	X	Fayette City	—	—	Burgettstown
<u>O</u>	<u>D</u>	<u>Beaver:</u>	—	X	Masontown	—	X	Canonsburg
—	X	Aliquippa	—	X	Uniontown	—	X	Charleroi
—	X	Ambridge	—	—	—	—	X	Donora
—	X	Beaver	—	—	—	—	X	Monongahela
—	X	Beaver Falls	—	—	—	—	X	Washington
—	X	Darlington	—	—	—	—	—	—
—	—	Freedom	<u>O</u>	<u>D</u>	<u>Greene:</u>	—	—	—
—	—	Koppel	—	—	Greensboro	—	—	—
—	X	Midland	—	X	Jefferson	<u>O</u>	<u>D</u>	<u>Westmoreland:</u>
—	—	Monaca	—	X	Waynesburg	—	—	Belle Vernon
—	X	New Brighton	—	—	—	—	—	Delmont
—	X	Rochester	—	—	—	—	X	Greensburg
—	—	—	—	—	—	—	X	Jeannette
—	—	—	<u>O</u>	<u>D</u>	<u>Indiana:</u>	—	X	Latrobe
—	—	—	—	—	Blairsville	—	X	Monessen
<u>O</u>	<u>D</u>	<u>Butler:</u>	—	—	Clymer	—	—	New Kensington
—	X	Butler	—	X	Homer City	—	—	—
—	—	Evans City	—	X	Indiana	—	—	—
—	X	Mars	—	—	Smithport	—	—	—
—	—	Saxonburg	—	—	—	—	—	—
—	X	Slippery Rock	—	—	—	—	—	—
—	—	Zelienople	—	—	—	—	—	—
—	—	—	—	—	—	—	—	—
—	—	—	—	—	—	—	—	—

VERIFIED STATEMENT OF LORETTA HANCOCK
FOR THE O. HOMMEL COMPANY

1. Legal Name and Domicile of Supporting Company.

The O. Hommel Company has its general offices and plant in Carnegie, PA. Our mailing address is P.O. Box 475, Pittsburgh, PA 15230.

2. Identity and Qualifications of Witness.

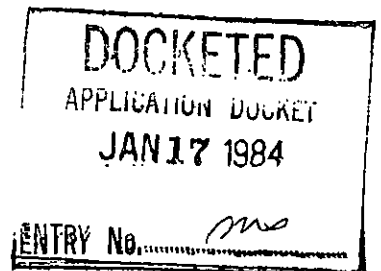
I am Loretta Hancock, the Traffic Manager for The O. Hommel Company and my mailing address is as shown above. I have been their Traffic Manager for 15 years and I have been employed by them since 1956. As Traffic Manager, my responsibilities include all matters relating to arranging for transportation for the company. I have been authorized by them to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Our company manufactures and ships clay, frit and dried paint used by the makers of pottery. Our plant in Carnegie, PA ships 24 hours a day, Monday through Friday.

4. Volume and Frequency of Intended Use.

Our plant ships approximately five shipments per month outbound, having an estimated total weight of approximately 2,000 pounds. In addition, we receive approximately three



shipments per month, having a total weight of approximately 1,000 pounds. All of these shipments are within the scope of the authority sought by Pitt-Ohio and we anticipate that 90% of these shipments will be tendered to the applicant if this application is granted.

5. Specific or Representative Origins and Destinations.

As shown on the attached list of representative origins and destinations, our company ships to and receives from points throughout the application area, including points in Allegheny, Armstrong, Crawford, Erie, Lawrence, Washington and Westmoreland Counties.

6. Type of Service Required.

In order to meet our customer demands, it is important that a carrier provide scheduled pickup and delivery service, and in some circumstances, expedited delivery service. Also, in order to maintain our inventory and meet our production schedule, we require scheduled delivery service on certain inbound shipments.

7. Similar Applications Supported.

We have not supported a PUC application in the past year.

8. Other Evidence in Support of Application.

For a number of reasons, intrastate less-than-truckload service has been declining during the past several years to the western Pennsylvania area. Some carriers have terminated

all operations. Our company had been using the services of Breman's Express Company in the past and since they have discontinued their less-than-truckload shipments, we find that we do not have adequate motor carrier services available. Lyons Transportation brings shipments to us from Erie, PA but we are dissatisfied because of the long transit time.

Since Pitt-Ohio Express has been granted temporary authority providing services within the western Pennsylvania area, we have been using these services. We had been using Pitt-Ohio Express on our interstate shipments of traffic under their ICC authority and have found them to be the kind of carrier we need.

We strongly support the application of Pitt-Ohio Express for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 ___ Bethel Park
 ___ Bridgeville
X ___ Carnegie
 ___ Clairton
 ___ Coraopolis
 ___ Dravosburg
 ___ Gibsonia
 ___ Glassport
 ___ McDonald
X ___ McKeesport
 ___ McKees Rocks
 ___ Monroeville
 ___ Oakmont
 ___ Penn Hills
X ___ Pittsburgh
 ___ Wilkinsburg
 ___ _____
 ___ _____

O D Armstrong:
 ___ Apollo
 ___ X Ford City
 ___ Kittanning
 ___ Leechburg
 ___ _____
 ___ _____

O D Beaver:
 ___ Aliquippa
 ___ Ambridge
 ___ Beaver
 ___ Beaver Falls
 ___ Darlington
 ___ Freedom
 ___ Koppel
 ___ Midland
 ___ Monaca
 ___ New Brighton
 ___ Rochester
 ___ _____
 ___ _____

O D Butler:
 ___ Butler
 ___ Evans City
X ___ Mars
 ___ Saxonburg
 ___ Slippery Rock
 ___ Zelienople
 ___ _____
 ___ _____

O D Clarion:
 ___ Clarion
 ___ Knox
 ___ New Bethlehem
 ___ Williamsburg
 ___ _____
 ___ _____

O D Crawford:
 ___ Cambridge Springs
X ___ Meadville
 ___ Titusville
 ___ _____
 ___ _____

O D Erie:
 ___ Corry
X ___ Erie
 ___ North East
 ___ Union City
 ___ Wesleyville
 ___ _____
 ___ _____

O D Fayette:
 ___ Connellsville
 ___ Fayette City
 ___ Masontown
 ___ Uniontown
 ___ _____
 ___ _____

O D Greene:
 ___ Greensboro
 ___ Jefferson
 ___ Waynesburg
 ___ _____
 ___ _____

O D Indiana:
 ___ Blairsville
 ___ Clymer
 ___ Homer City
 ___ Indiana
 ___ Smithport
 ___ _____
 ___ _____

O D Lawrence:
 ___ X Ellwood City
 ___ X New Castle
 ___ Wampum
 ___ _____
 ___ _____

O D Mercer:
 ___ Greenville
 ___ Mercer
 ___ Sharon
 ___ Sharpsville
 ___ Wheatland
 ___ _____
 ___ _____

O D Venango:
 ___ Franklin
 ___ Oil City
 ___ Seneca
 ___ _____
 ___ _____

O D Washington:
 ___ Allenport
 ___ Burgettstown
 ___ Canonsburg
 ___ X Charleroi
 ___ Donora
 ___ Monongahela
X X Washington
 ___ _____
 ___ _____

O D Westmoreland:
 ___ Belle Vernon
 ___ Delmont
 ___ Greensburg
 ___ X Jeannette
 ___ Latrobe
 ___ Monessen
 ___ New Kensington
 ___ _____
 ___ _____

VERIFIED STATEMENT OF ROBERT A. JARZYNSKA
FOR HUSSEY METALS DIVISION

1. Legal Name and Domicile of Supporting Company.

Hussey Metals Division, Copper Range Company, located at 310 Washington Street, Leetsdale, PA 15056.

2. Identity and Qualifications of Witness.

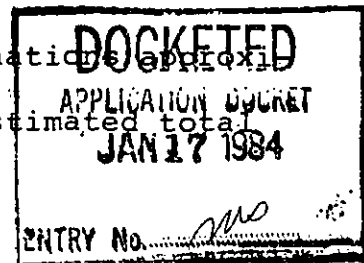
I am Robert A. Jarzynka, the Traffic Manager for Hussey Metals Division, Copper Range Company, 310 Washington Street, Leetsdale, PA 15056. I have been employed by this company for 3 years and have held my present position for those 3 years. My duties include arranging for transportation for products produced by our company. The information contained herein is based on my personal knowledge gained through my business activities on behalf of Hussey Metals Division. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Hussey Metals Division/Copper Range Company produces brass, bronze, copper and alloys thereof, in plate, sheet, strip and bar form at its facility located in Leetsdale, PA. This facility ships between the hours of 8:00 a.m. and 3:30 p.m. daily.

4. Volume and Frequency of Intended Use.

Our facility ships to Pennsylvania destinations approximately 5 to 10 shipments per week having an estimated total



weight of approximately 50,000 pounds. This is for less-than-truckload and truckload shipments. Of this total, 50% is for destinations within the scope of the authority sought in this application. We anticipate that 100% of these shipments would be tendered to the applicant if this application is granted.

In addition, we have a substantial volume of inbound freight which is received from origins indicated on the List of Representative Origins and Destinations.

5. Specific or Representative Origins and Destinations.

There is attached hereto a List of Representative Origins and Destinations, indicating that our company ships to and receives from a number of the points throughout the application area.

6. Type of Service Required.

Our company ships substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas who has the required operating authority, equipment, terminal facilities, etc.

7. Similar Applications Supported.

Our company has not supported any carrier for operating authority in the past.

8. Other Evidence in Support of Application.

Over the past several years we have seen a reduction or, in some cases, a cessation of transportation services to the western Pennsylvania area. A recent example of this would be Breman's Express Company who have terminated all of their less-than-truckload service in this area.

Our company is in a position where we do not have adequate motor carrier service available. Because we have used Pitt-Ohio Express on our interstate shipments pursuant to its ICC authority, we are convinced that they are capable of providing a reliable and adequate transportation service to satisfy the transportation problems referred to.

Hussey Metals Division/Copper Range Company requests that the application of Pitt-Ohio Express, Inc. be approved in its entirety.

APPLICATION OF
PITT-OHIO EXPRESS, INC.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg

O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester

O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville

O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

O D Greene:
 Greensboro
 Jefferson
 Waynesburg

O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpsville
 Wheatland

O D Venango:
 Franklin
 Oil City
 Seneca

O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington

O D Westmoreland:
 Belle Vernon
 Belmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington

VERIFIED STATEMENT OF JOHN PACZAN
ON BEHALF OF HYDRO ASH

1. Legal Name and Domicile of Supporting Company.

Hydro Ash, a subsidiary of L. B. Foster Company, is the supporting shipper. Our address is P.O. Box 2806, Pittsburgh, PA 15230.

2. Identity and Qualifications of Witness.

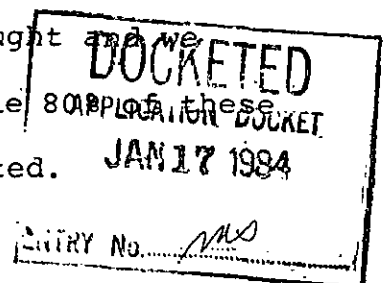
My name is John Paczan and I am the Procurement Manager for Hydro Ash, P.O. Box 2806, Pittsburgh, PA 15230. I have held this position for 7 years and I have been with the company since 1962. I am involved in and thoroughly familiar with the transportation needs of Hydro Ash and the problems involved in fulfilling those needs. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Hydro Ash is a designer and builder of ash handling equipment. We ship ash handling equipment and raw materials directly from suppliers to job sites.

4. Volume and Frequency of Intended Use.

Our monthly volume is in the area of 120,000 pounds, consisting of approximately 20 shipments. These shipments are all within the scope of the authority sought and we anticipate that Pitt-Ohio Express would handle 80% of these shipments for us if this application is granted.



5. Specific or Representative Origins and Destinations.

I have attached to my statement a list of origins and destinations which shows that our company has shipments originating in Allegheny, Crawford, Lawrence, Venango and Washington Counties and destinations located in Allegheny and Lawrence Counties.

6. Type of Service Required.

Our requirements are such that we have to have scheduled delivery and pickup from our suppliers. Also, we frequently require expedited delivery service. We need a carrier who can provide a dependable and reliable service to us.

7. Similar Applications Supported.

Our company has not supported any similar application during the last year.

8. Other Evidence in Support of Application.

Hydro Ash is in a position where we do not have adequate motor carrier service available. This has partly been brought about by the termination of less-than-truckload service by Breman's Express. We had used their services in the past for our less-than-truckload shipments to the western Pennsylvania area. This fact, coupled with our dissatisfaction with Lyons long delivery time, puts us in a position where we have an urgent need for another motor freight carrier.

Pitt-Ohio's proposed service is extremely attractive to us as we must have access to a carrier who can move our products throughout the western Pennsylvania area.

For all of these reasons, Hydro Ash is supporting the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u>	<u>D</u>	<u>Allecheny:</u>	<u>O</u>	<u>D</u>	<u>Clarion:</u>	<u>O</u>	<u>D</u>	<u>Lawrence:</u>
		Bethel Park			Clarion	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Ellwood City
<input checked="" type="checkbox"/>		Bridgeville			Knox			New Castle
		Carnegie			New Bethlehem			Wampum
		Clairton			Williamsburg			
<input checked="" type="checkbox"/>		Coraopolis						
		Dravosburg						
		Gibsonia						
		Glassport	<u>O</u>	<u>D</u>	<u>Crawford:</u>	<u>O</u>	<u>D</u>	<u>Mercer:</u>
		McDonald			Cambridge Springs			Greenville
		McKeesport			Meadville			Mercer
<input checked="" type="checkbox"/>		McKees Rocks	<input checked="" type="checkbox"/>		Titusville			Sharon
		Monroeville						Sharsville
		Oakmont						Wheatland
		Penn Hills						
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Pittsburgh						
		Walkinsburg	<u>O</u>	<u>D</u>	<u>Erie:</u>			<u>Venango:</u>
					Corry			Franklin
					Erie		<input checked="" type="checkbox"/>	Oil City
					North East			Seneca
					Union City			
<u>O</u>	<u>D</u>	<u>Armstrong:</u>			Wesleyville			
		Apollo						
		Ford City						
		Kittanning						
		Leechburg						
			<u>O</u>	<u>D</u>	<u>Fayette:</u>			<u>Washington:</u>
					Connellsville			Allenport
					Fayette City		<input checked="" type="checkbox"/>	Burgettstown
					Masontown			Canonsburg
					Uniontown			Charleroi
<u>O</u>	<u>D</u>	<u>Beaver:</u>						Donora
		Aliquippa						Monongahela
		Ambridge						Washington
		Beaver						
		Beaver Falls						
		Darlington	<u>O</u>	<u>D</u>	<u>Greene:</u>			
		Freedom			Greensboro			<u>Westmoreland:</u>
		Koppel			Jefferson			Belle Vernon
		Midland			Waynesburg			Delmont
		Monaca						Greensburg
		New Brighton						Jeannette
		Rochester						Latrobe
			<u>O</u>	<u>D</u>	<u>Indiana:</u>			Monessen
					Blairsville			New Kensington
					Clymer			
<u>O</u>	<u>D</u>	<u>Butler:</u>			Homer City			
		Butler			Indiana			
		Evans City			Smithport			
		Mars						
		Saxonburg						
		Slippery Rock						
		Zellenoie						

VERIFIED STATEMENT OF JOHN BAZYK
FOR INDUSTRIAL TERMINAL SYSTEMS, INC.

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Industrial Terminals Systems, Inc., Box 127, Parnassus Station, New Kensington, PA 15068.

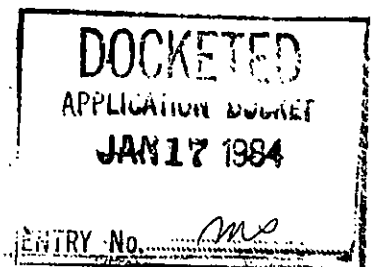
2. Identity and Qualifications of Witness.

My name is John Bazyk, Traffic Manager for Industrial Terminal Systems, Inc., Box 127, Parnassus Station, New Kensington, PA 15068. I have been with this company since 1955 and I presently hold the Traffic Manager position.

In conjunction with my duties, I am responsible for all of Industrial Terminal's transportation services. I am entirely familiar with our requirements and the transportation services available to our company. On behalf of Industrial Terminal Systems, Inc., I offer this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Industrial Terminal Systems is in the business of chemical compounding and packaging. Our shipping facilities, located in Logans Ferry, Allegheny County, operates between the hours of 8:00 a.m. and 4:30 p.m., Monday through Friday.



4. Volume and Frequency of Intended Use.

Our company is a volume shipper of freight between points in Pennsylvania. In a normal month, we would ship 50 shipments with an approximate weight of 50,000 to 100,000 pounds into the territory sought by this application. If this application is approved, we would tender to Pitt-Ohio Express 80% of these shipments.

5. Specific or Representative Origins and Destinations.

As shown on a list of origins and destinations attached to my statement, Industrial Terminal ships to a number of the points covered by the application, including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our primary requirement is for a dependable and reliable carrier, capable of providing efficient service to the western Pennsylvania areas listed above.

7. Similar Applications Supported.

Industrial Terminal has not supported any application in the past year.

8. Other Evidence in Support of Application.

We were recently advised that the carrier we had been using had terminated their less-than-truckload service to the western Pennsylvania area. There had already been a

decline in the availability of service to the area covered by this application, particularly on LTL shipments. As a result, we are experiencing difficulty in being able to meet our transportation needs. We do not know of any carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet our transportation needs.

Based on our past experience with the applicant under its ICC authority, we are confident that it will be able to meet our requirements in every respect.

For these reasons, Industrial Terminal Systems, Inc. supports the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — Bethel Park
 — Bridgeville
 — Carnegie
 — Clairton
 — Coraopolis
 — Dravosburg
 — Gibsonia
 — Glassport
 — McDonald
 — McKeesport
 — McKees Rocks
 — Monroeville
 — Oakmont
 — Penn Hills
 — Pittsburgh
 — Wilkinsburg
 Logans Ferry

O D Armstrong:
 — Apollo
 — Ford City
 — Kittanning
 — Leechburg

O D Beaver:
 — Aliquippa
 — Ambridge
 — Beaver
 — Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — Midland
 — Monaca
 — New Brighton
 — Rochester

O D Butler:
 — Butler
 — Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — Zelienople

O D Clarion:
 — Clarion
 — Knox
 — New Bethlehem
 — Williamsburg

O D Crawford:
 — Cambridge Springs
 — Meadville
 — Titusville

O D Erie:
 — Corry
 — Erie
 — North East
 — Union City
 — Wesleyville

O D Fayette:
 — Connellsville
 — Fayette City
 — Masontown
 — Uniontown

O D Greene:
 — Greensboro
 — Jefferson
 — Waynesburg

O D Indiana:
 — Blairsville
 — Clymer
 — Homer City
 — Indiana
 — Smithport

O D Lawrence:
 — Ellwood City
 — New Castle
 — Wampum

O D Mercer:
 — Greenville
 — Mercer
 — Sharon
 — Sharpsville
 — Wheatland

O D Venango:
 — Franklin
 — Oil City
 — Seneca

O D Washington:
 — Allenport
 — Burgettstown
 — Canonsburg
 — Charleroi
 — Donora
 — Monongahela
 — Washington

O D Westmoreland:
 — Belle Vernon
 — Delmont
 — Greensburg
 — Jeannette
 — Latrobe
 — Monessen
 — New Kensington

VERIFIED STATEMENT OF KEITH KEPHART
ON BEHALF OF KAUFMANN'S

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Kaufmann's, Fifth Avenue and Smithfield Street, Pittsburgh, PA 15219.

2. Identity and Qualifications of Witness.

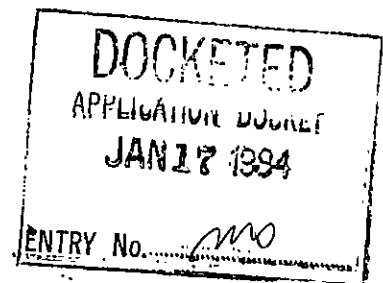
I am Keith Kephart, the Traffic Manager for Kaufmann's and my address is as shown above. I have been the traffic manager since 1973 and I have been employed by them for 10 years. In this position, I am involved in and familiar with the transportation needs of our company and the problems involved in fulfilling those needs. I have been authorized to submit this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A: 102471, F. 1, Am-B.

3. General Description of Company.

Kaufmann's is the largest department store chain in the western Pennsylvania area. We ship from our Pittsburgh warehouse, Monday through Friday, between the hours of 8:00 a.m. to 4:30 p.m.

4. Volume and Frequency of Intended Use.

Our company shipments within the scope of the application total 10 per month, at an estimated weight of 25,000 pounds. If the application is granted, Pitt-Ohio Express, Inc. would handle approximately 100% of our shipments in this area.



5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations which shows that Kaufmann's Pittsburgh facility handles freight involving Allegheny, Beaver, Erie, Lawrence, Mercer, Washington and Westmoreland Counties.

6. Type of Service Required.

It is imperative to our operation that we have carrier selection to insure scheduled delivery coordination at our main warehouse. We need a dependable and reliable carrier for these areas with the required operating authority, equipment, etc.

7. Similar Applications Supported.

Kaufmann's has not supported a similar application during the past year.

8. Other Evidence in Support of Application.

For a number of reasons, intrastate less-than-truckload service has been declining during the past several years to the western Pennsylvania area. Some carriers have terminated all operations. Since Breman's Express has advised us of the unavailability to continue to handle LTL shipments from some of our larger vendors, we are in urgent need of additional service.

We have been using Pitt-Ohio Express on our interstate shipments of traffic under their ICC authority and they are

one of our preferred carriers. They have always responded and satisfied our needs.

For all of the above reasons, Kaufmann's strongly supports the application of Pitt-Ohio Express, Inc. for permanent authority.

APPLICATION OF
PITT-OHIO EXPRESS, INC.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u> <u>D</u> <u>Allegheny:</u>	<u>O</u> <u>D</u> <u>Clarion:</u>	<u>O</u> <u>D</u> <u>Lawrence:</u>
<u> </u> <u> </u> Bethel Park	<u>X</u> <u> </u> Clarion	<u> </u> <u> </u> Ellwood City
<u> </u> <u> </u> Bridgeville	<u> </u> <u> </u> Knox	<u>X</u> <u> </u> New Castle
<u> </u> <u> </u> Carnegie	<u> </u> <u> </u> New Bethlehem	<u> </u> <u> </u> Wampum
<u> </u> <u> </u> Clairton	<u> </u> <u> </u> Williamsburg	<u> </u> <u> </u> _____
<u> </u> <u> </u> Coraopolis	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Dravosburg	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Gibsonia	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Glassport	<u>O</u> <u>D</u> <u>Crawford:</u>	<u>O</u> <u>D</u> <u>Mercer:</u>
<u> </u> <u> </u> McDonald	<u> </u> <u> </u> Cambridge Springs	<u> </u> <u> </u> Greenville
<u> </u> <u> </u> McKeesport	<u> </u> <u> </u> Meadville	<u> </u> <u> </u> Mercer
<u> </u> <u> </u> McKees Rocks	<u> </u> <u> </u> Titusville	<u>X</u> <u>X</u> Sharon
<u> </u> <u> </u> Monroeville	<u> </u> <u> </u> _____	<u> </u> <u> </u> Sharpsville
<u> </u> <u> </u> Oakmont	<u> </u> <u> </u> _____	<u> </u> <u> </u> Wheatland
<u> </u> <u> </u> Penn Hills	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u>X</u> <u>X</u> Pittsburgh	<u>O</u> <u>D</u> <u>Erie:</u>	<u> </u> <u> </u> _____
<u> </u> <u> </u> Wilkinsburg	<u> </u> <u> </u> Corry	<u>O</u> <u>D</u> <u>Venango:</u>
<u> </u> <u> </u> _____	<u>X</u> <u> </u> Erie	<u> </u> <u> </u> Franklin
<u> </u> <u> </u> _____	<u> </u> <u> </u> North East	<u> </u> <u> </u> Oil City
<u>O</u> <u>D</u> <u>Armstrong:</u>	<u> </u> <u> </u> Union City	<u> </u> <u> </u> Seneca
<u> </u> <u> </u> Apollo	<u> </u> <u> </u> Wesleyville	<u> </u> <u> </u> _____
<u> </u> <u> </u> Ford City	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Kittanning	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Leechburg	<u>O</u> <u>D</u> <u>Fayette:</u>	<u>O</u> <u>D</u> <u>Washington:</u>
<u> </u> <u> </u> _____	<u> </u> <u> </u> Connellsville	<u> </u> <u> </u> Allenport
<u> </u> <u> </u> _____	<u> </u> <u> </u> Fayette City	<u> </u> <u> </u> Burgettstown
<u>O</u> <u>D</u> <u>Beaver:</u>	<u> </u> <u> </u> Masontown	<u> </u> <u> </u> Canonsburg
<u> </u> <u> </u> Aliquippa	<u> </u> <u> </u> Uniontown	<u>X</u> <u> </u> Charleroi
<u> </u> <u> </u> Ambridge	<u> </u> <u> </u> _____	<u> </u> <u> </u> Donora
<u> </u> <u> </u> Beaver	<u> </u> <u> </u> _____	<u> </u> <u> </u> Monongahela
<u> </u> <u> </u> Beaver Falls	<u> </u> <u> </u> _____	<u> </u> <u> </u> Washington
<u> </u> <u> </u> Darlington	<u>O</u> <u>D</u> <u>Greene:</u>	<u> </u> <u> </u> _____
<u> </u> <u> </u> Freedom	<u> </u> <u> </u> Greensboro	<u>O</u> <u>D</u> <u>Westmoreland:</u>
<u> </u> <u> </u> Koppel	<u> </u> <u> </u> Jefferson	<u> </u> <u> </u> Belle Vernon
<u> </u> <u> </u> Midland	<u> </u> <u> </u> Waynesburg	<u> </u> <u> </u> Delmont
<u>X</u> <u> </u> Monaca	<u> </u> <u> </u> _____	<u> </u> <u> </u> Greensburg
<u> </u> <u> </u> New Brighton	<u> </u> <u> </u> _____	<u>X</u> <u> </u> Jeannette
<u> </u> <u> </u> Rochester	<u> </u> <u> </u> _____	<u> </u> <u> </u> Latrobe
<u> </u> <u> </u> _____	<u>O</u> <u>D</u> <u>Indiana:</u>	<u> </u> <u> </u> Monessen
<u> </u> <u> </u> _____	<u> </u> <u> </u> Blairsville	<u> </u> <u> </u> New Kensington
<u>O</u> <u>D</u> <u>Butler:</u>	<u> </u> <u> </u> Clymer	<u>X</u> <u> </u> <i>Mt. Pleasant</i>
<u> </u> <u> </u> Butler	<u>X</u> <u> </u> Indiana	<u> </u> <u> </u> _____
<u> </u> <u> </u> Evans City	<u> </u> <u> </u> Smithport	<u> </u> <u> </u> _____
<u> </u> <u> </u> Mars	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Saxonburg	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Slippery Rock	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> Zelienople	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> _____	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____
<u> </u> <u> </u> _____	<u> </u> <u> </u> _____	<u> </u> <u> </u> _____

VERIFIED STATEMENT OF SIDNEY LEVY
FOR CHAS. KLEIN & CO., INC.

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Chas. Klein & Co., Inc., with offices at 1039 Fifth Avenue, Pittsburgh, PA 15219.

2. Identity and Qualifications of Witness.

My name is Sidney Levy and I am the President of Chas. Klein & Co., Inc. and my address is as stated above. I have been with the company for 33 years and I have been its President since 1982. As President, I am responsible for the overall management and administration of the business of the company, including responsibility for delivery and shipment of our products and meeting the transportation needs of my company.

I submit this verified statement in support of the application of Pitt-Ohio Express, Inc., Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

Chas. Klein is a wholesale drygoods distributor. We ship from Pittsburgh, PA during the hours of 9:00 a.m. to 5:00 p.m., Monday through Friday, using two loading doors.

4. Volume and Frequency of Intended Use.

Our company ships approximately 25 shipments per week, totaling 10,000 pounds. All of these shipments are the scope of the authority sought by Pitt-Ohio,

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ENTRY No.	<i>ms</i>

anticipate that 80% of these shipments would be given to the applicant if this application is granted.

5. Specific or Representative Origins and Destinations.

As you will see from the attached list of representative origins and destinations, our company ships to a number of points throughout the application area including Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

In order to meet our customers' demands, it is necessary for them to have scheduled delivery. We need a carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet our transportation needs.

7. Similar Applications Supported.

Chas. Klein has not supported a similar application.

8. Other Evidence in Support of Application.

Available less-than-truckload service in the application area has been declining in recent years. We have been using Breman's Express Company for many of these shipments. Their decision to terminate their less-than-truckload operations in the application area has left us without adequate motor carrier service available. This loss of service has created problems for us in meeting our transportation needs.

Since Pitt-Ohio Express was given temporary authority to serve the application area, we have been giving them our freight. Also, we have used Pitt-Ohio in the past for interstate shipments as well. Pitt-Ohio has provided the quality transportation services we require and we feel that they are capable of filling the void created by the decline in available service.

For these reasons, we support Pitt-Ohio Express in their application for permanent authority from the Pennsylvania Public Utility Commission.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 ___ Bethel Park
 ___ Bridgeville
 ___ Carnegie
 ___ Clairton
 ___ Coraopolis
 ___ Dravosburg
 ___ Gibsonia
 ___ Glassport
 ___ McDonald
 ___ McKeesport
 ___ McKees Rocks
 ___ Monroeville
 ___ Oakmont
 ___ Penn Hills
 ___ Pittsburgh
 ___ Wilkinsburg
 ___ _____
 ___ _____

O D Armstrong:
 ___ Apollo
 ___ Ford City
 ___ Kittanning
 ___ Leechburg
 ___ _____
 ___ _____

O D Beaver:
 ___ Aliquippa
 ___ Ambridge
 ___ Beaver
 ___ Beaver Falls
 ___ Darlington
 ___ Freedom
 ___ Koppel
 ___ Midland
 ___ Monaca
 ___ New Brighton
 ___ Rochester
 ___ _____
 ___ _____

O D Butler:
 ___ Butler
 ___ Evans City
 ___ Mars
 ___ Saxonburg
 ___ Slippery Rock
 ___ Zelienople
 ___ _____
 ___ _____

O D Clarion:
 ___ Clarion
 ___ Knox
 ___ New Bethlehem
 ___ Williamsburg
 ___ _____
 ___ _____

O D Crawford:
 ___ Cambridge Springs
 ___ Meadville
 ___ Titusville
 ___ _____
 ___ _____

O D Erie:
 ___ Corry
 ___ Erie
 ___ North East
 ___ Union City
 ___ Wesleyville
 ___ _____
 ___ _____

O D Fayette:
 ___ Connellsville
 ___ Fayette City
 ___ Masontown
 ___ Uniontown
 ___ _____
 ___ _____

O D Greene:
 ___ Greensboro
 ___ Jefferson
 ___ Waynesburg
 ___ _____
 ___ _____

O D Indiana:
 ___ Blairsville
 ___ Clymer
 ___ Homer City
 ___ Indiana
 ___ Smithport
 ___ _____
 ___ _____

O D Lawrence:
 ___ Ellwood City
 ___ New Castle
 ___ Wampum
 ___ _____
 ___ _____

O D Mercer:
 ___ Greenville
 ___ Mercer
 ___ Sharon
 ___ Sharpsville
 ___ Wheatland
 ___ _____
 ___ _____

O D Venango:
 ___ Franklin
 ___ Oil City
 ___ Seneca
 ___ _____
 ___ _____

O D Washington:
 ___ Allenport
 ___ Burgettstown
 ___ Canonsburg
 ___ Charleroi
 ___ Donora
 ___ Monongahela
 ___ Washington
 ___ _____
 ___ _____

O D Westmoreland:
 ___ Belle Vernon
 ___ Delmont
 ___ Greensburg
 ___ Jeannette
 ___ Latrobe
 ___ Monessen
 ___ New Kensington
 ___ _____
 ___ _____

VERIFIED STATEMENT OF THOMAS CONNORS
ON BEHALF OF L & M INDUSTRIES CO.

1. Legal Name and Domicile of Supporting Company.

L & M Industries Co. has facilities located at 200 North Lexington Avenue, Pittsburgh, PA 15208.

2. Identity and Qualifications of Witness.

I am Thomas Connors, the Traffic Manager for L & M Industries Co. and my address is 200 North Lexington Avenue, Pittsburgh, PA 15208. I have been the Traffic Manager for L & M since 1974, and I have been employed by them for nine years. As Traffic Manager, my responsibilities include all matters relating to the transportation of freight for L & M. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

Our company ships printing paper, envelopes, stationery and other related items. Our shipping operations are conducted between 7:00 a.m. and 5:30 p.m. daily and we have eight loading doors.

4. Volume and Frequency of Intended Use.

L & M averages, on a monthly basis, 220 shipments, weighing approximately 400,000 pounds. Our inbound shipments from western Pennsylvania total 10 per month, averaging 35,000 pounds. We will use Pitt-Ohio Express

DOCKETED APPLICATION DOCKET JAN 13 1984
ENTRY No. <u>ms</u>

on 90% of these shipments which are covered by the authority sought.

5. Specific or Representative Origins and Destinations.

There is attached hereto a list of representative present destinations, indicating that our company ships and receives from many points throughout the application area. These shipments include points in the Counties of Allegheny, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in the areas to and from which we have traffic moving. We need a carrier for these areas with the required operating authority, equipment and terminal facilities. In addition, because of customer demand, it is frequently necessary to have delivery made on an expedited basis.

7. Similar Applications Supported.

L & M Industries Co. has not supported any similar application.

8. Other Evidence in Support of Application.

During the past several years, there has been a gradual reduction in the number of carriers providing intrastate transportation to the western Pennsylvania area. This is

especially true of less-than-truckload service. When Breman's Express discontinued their LTL shipments on August 1, 1983, we were experiencing difficulty on our shipments to many destinations. Other carriers, who we have used in the past, no longer provide us with the service we require.

Since Pitt-Ohio Express was granted temporary authority to the application area, we have been using their services. We had used Pitt-Ohio for several years on interstate shipments, which are handled under their ICC authority. Pitt-Ohio has proven to us that it is capable of providing the type of service which we need.

For all of the foregoing reasons, we strongly support the application of Pitt-Ohio Express for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg

 O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

 O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester
 Shippingport

 O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

 O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

 O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville
 EDIN BORO

 O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

 O D Greene:
 Greensboro
 Jefferson
 Waynesburg

 O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

 O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpsville
 Wheatland
 SANDY LAKE

 O D Venango:
 Franklin
 Oil City
 Seneca
 CRANDERRY

 O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington
 NEW EAGLE

 O D Westmoreland:
 Belle Vernon
 Delmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington
 IRWIN

VERIFIED STATEMENT OF JAMES BIRCHUR
FOR L & R ELECTRIC COMPANY

1. Legal Name and Domicile of Supporting Shipper.

The supporting shipper is L & R Electric Company and our address is 1646 Butler Plank Road, P.O. Box 59, Glenshaw, PA 15116.

2. Identity and Qualifications of Witness.

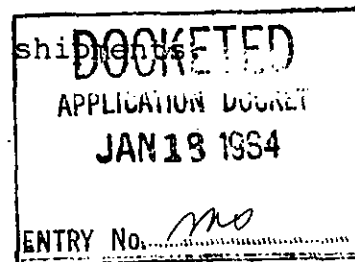
My name is James Birchur and I am the Operation Manager for L & R Electric. I have been employed by them since 1977 and I have held the above position for five years. I am involved in and familiar with all of our transportation needs and the problems involved in fulfilling those needs and I have been authorized to submit this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

L & R Electric ships insulated copper cable, plastic pipe and fittings, steel fittings and elbows from our Glenshaw warehouse. Our shipping operations are conducted from 8:00 a.m. to 4:30 p.m. on a five day per week basis. We utilize two loading doors.

4. Volume and Frequency of Intended Use.

Our weekly volume is approximately 15,000 pounds covering approximately 10 shipments to the points in the application area and if this application is granted, Pitt-Ohio Express services will constitute 90% of these shipments.



5. Specific or Representative Origins and Destinations.

I have attached to my statement a list of origins and destinations which shows that our company ships from its Glenshaw warehouse to a number of the points throughout the application area.

6. Type of Service Required.

Our customers carry a minimum inventory so that we frequently require next-day delivery service. We need a motor carrier who has the operating authority, terminal facilities and equipment which we find necessary to service our accounts.

7. Similar Applications Supported.

L & R Electric has not supported any similar applications in the past year.

8. Other Evidence in Support of Application.

Because there has been a reduction or, in some cases, a termination of less-than-truckload service in the application area, we find that we do not have adequate motor carrier service available and we do not know any carrier who can meet our transportation needs. Our customers carry a minimum inventory and it is imperative that we provide them with expedited delivery when they need it. We had been using the transportation services of Breman's Express prior to their eliminating their LTL service in the application area.

We have been using Pitt-Ohio under their temporary authority as well as on our interstate shipments pursuant to their ICC authority. We know that Pitt-Ohio is capable of providing a reliable transportation service and satisfying the transportation problems referred to above.

Our company respectfully requests that the Commission grant permanent authority to Pitt-Ohio Express as sought in this proceeding.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — X Carnegie
 — — Clairton
 — — X Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — Glassport
 — — McDonald
 — — X McKeesport
 — — X McKees Rocks
 — — X Monroeville
 — — Oakmont
 — — Penn Hills
 — — X Pittsburgh
 — — Walkinsburg
 X — Glenshaw

O D Armstrong:
 — — Apollo
 — — X Ford City
 — — Kittanning
 — — Leechburg

O D Beaver:
 — — Aliquippa
 — — X Ambridge
 — — Beaver
 — — X Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 — — Monaca
 — — X New Brighton
 — — Rochester

O D Butler:
 — — X Butler
 — — Evans City
 — — Mars
 — — Saxonburg
 — — Slippery Rock
 — — Zellenople

O D Clarion:
 — — X Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg

O D Crawford:
 — — Cambridge Springs
 — — X Meadville
 — — Titusville

O D Erie:
 — — Corry
 — — X Erie
 — — North East
 — — Union City
 — — Wesleyville

O D Fayette:
 — — X Connellsville
 — — Fayette City
 — — Masontown
 — — X Uniontown

O D Greene:
 — — Greensboro
 — — Jefferson
 — — Waynesburg

O D Indiana:
 — — Blairsville
 — — Clymer
 — — Homer City
 — — X Indiana
 — — Smithport

O D Lawrence:
 — — X Ellwood City
 — — X New Castle
 — — Wampum

O D Mercer:
 — — Greenville
 — — Mercer
 — — X Sharon
 — — Sharpsville
 — — Wheatland

O D Venango:
 — — X Franklin
 — — X Oil City
 — — Seneca

O D Washington:
 — — Allenport
 — — Burgettstown
 — — Canonsburg
 — — X Charleroi
 — — Donora
 — — Monongahela
 — — X Washington

O D Westmoreland:
 — — Belle Vernon
 — — Delmont
 — — X Greensburg
 — — Jeannette
 — — X Latrobe
 — — X Monessen
 — — New Kensington

VERIFIED STATEMENT OF MERV MALLET
FOR MALLET'S GATEWAY TERMINAL, INC.

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Mallet's Gateway Terminal, Inc., Chartiers Industrial Park, 2150 Roswell Drive, Pittsburgh, PA 15205.

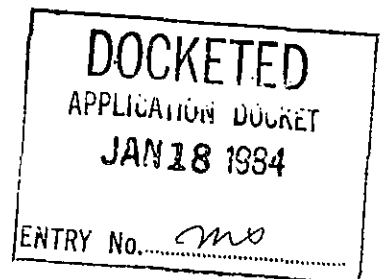
2. Identity and Qualifications of Witness.

I am Merv Mallet, the President of Mallet's Gateway Terminal, Inc., and my address is as noted above. I have been with the company for 23 years and I have held the position of President since 1960. I am responsible for the overall management and administration of the business of the company, including responsibility for delivery and shipment of our freight and meeting the transportation needs of my company.

I submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Mallet's Gateway Terminal is in the business of distribution, consolidation and warehousing of freight. Our shipping facility, located at 2150 Roswell Drive, Pittsburgh, Pa. operates between the hours of 7:00 a.m. to 3:30 p.m., Monday through Friday.



4. Volume and Frequency of Intended Use.

Our company ships approximately 1,200 - 1,500 shipments per month. The total monthly volume is approximately one-half of a million pounds. If this application is granted to Pitt-Ohio Express, we anticipate that they would handle 30% of these shipments.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a List of Representative Origins and Destinations which shows that we have shipments originating in Allegheny, Crawford and Mercer Counties. Our shipments are destined to virtually the entire area covered by this application, including Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas who has the required operating authority and equipment.

7. Similar Applications Supported.

Mallet's Gateway Terminal has not supported a similar application during the past year.

8. Other Evidence in Support of Application.

Over the past several years, we have seen a reduction, or, in some cases, a cessation of transportation services to the western Pennsylvania area. A recent example of this

would be Breman's Express Company who has terminated their less-than-truckload service in this area. As a result, we do not have a carrier who can adequately provide the type of service which we require.

Our previous experience with Pitt-Ohio Express under their ICC authority has been good and would warrant a need for expanding their authority consistent with that requested in this application. We would definitely make use of this service and will be able to improve our overall distribution through the use of Pitt-Ohio's expanded authority.

We ask that the application of Pitt-Ohio Express, Inc. be granted in its entirety by the Commission.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
X X Bethel Park
X X Bridgeville
X X Carnegie
X X Clairton
X X Coraopolis
X X Dravosburg
X X Gibsonia
X X Glassport
X X McDonald
X X McKeesport
X X McKees Rocks
X X Monroeville
X X Oakmont
X X Penn Hills
X X Pittsburgh
X X Wilkinsburg
NUMEROUS OTHER POINTS

O D Armstrong:
X X Apollo
X X Ford City
X X Kittanning
X X Leechburg
X X VANORAH
X X LOWER BRIDGELL

O D Beaver:
X X Aliquippa
X X Ambridge
X X Beaver
X X Beaver Falls
X X Darlington
X X Freedom
X X Koppel
X X Midland
X X Monaca
X X New Brighton
X X Rochester

O D Butler:
X X Butler
X X Evans City
X X Mars
X X Saxonburg
X X Slippery Rock
X X Zelienople

O D Clarion:
X X Clarion
X X Knox
X X New Bethlehem
X X Williamsburg

O D Crawford:
X X Cambridge Springs
X X Meadville
X X Titusville

O D Erie:
X X Corry
X X Erie
X X North East
X X Union City
X X Wesleyville

O D Fayette:
X X Connellsville
X X Fayette City
X X Masontown
X X Uniontown

O D Greene:
X X Greensboro
X X Jefferson
X X Waynesburg

O D Indiana:
X X Blairsville
X X Clymer
X X Homer City
X X Indiana
X X Smithport

O D Lawrence:
X X Ellwood City
X X New Castle
X X Wampum

O D Mercer:
X X Greenville
X X Mercer
X X Sharon
X X Sharpsville
X X Wheatland

O D Venango:
X X Franklin
X X Oil City
X X Seneca

O D Washington:
X X Allenport
X X Burgettstown
X X Canonsburg
X X Charleroi
X X Donora
X X Monongahela
X X Washington

O D Westmoreland:
X X Belle Vernon
X X Delmont
X X Greensburg
X X Jeannette
X X Latrobe
X X Monessen
X X New Kensington
X X IRWIN

VERIFIED STATEMENT OF DONALD S. VARSHINE
FOR MIDLAND-ROSS CORPORATION

1. Legal Name and Domicile of Supporting Company.

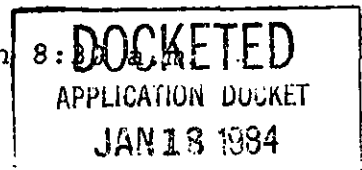
Midland-Ross Corporation, Electrical Products Division,
P. O. Box 1548, Pittsburgh, PA 15230.

2. Identity and Qualifications of Witness.

My name is Donald S. Varshine and I am Manager, Traffic and Warehouse, for Midland-Ross Corporation. My business address is P. O. Box 1548, Pittsburgh, PA 15230. I have been employed by my company for five years and I have been in my present position for five years. My duties include arranging for transportation for products manufactured by my company, as well as inbound materials used in our operations. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

Our company manufactures conduit outlet boxes and structural steel. Our shipping facilities are located at Leetsdale, PA and we have six loading doors and six unloading doors. The hours of operation are between 8:00 a.m. and 4:00 p.m. daily.



4. Volume and Frequency of Intended Use.

Our annual volume is approximately 750,000 pounds and covers approximately 500 shipments a day. Our inbound raw steel shipments total approximately 5,000,000 pounds per year and cover approximately 125 shipments.

If this application is granted to Pitt-Ohio Express, we anticipate that they would ship approximately 100% of these movements for us.

5. Specific or Representative Origins and Destinations.

There is attached to my statement a list of representative origins and destinations which shows that Midland-Ross ships to and receives from a number of the points covered by this application.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas with required operating authority, equipment, terminal facilities, etc.

7. Similar Applications Supported.

Midland-Ross has not supported any similar application during the last year.

8. Other Evidence in Support of Application.

For a number of reasons, intrastate less-than-truckload service has been declining to the western Pennsylvania area during the past several years. Some carriers have completely ceased their operations. Our company had been using the services of Breman's Express in the past but they have

terminated their less-than-truckload general freight operations in areas to and from which we have traffic moving. This fact, coupled with the general reduction in the number of carriers available in our area to provide less-than-truckload service, has resulted in our not being able to meet our transportation needs. We know of no carrier who has the operating authority, equipment, terminal facilities, etc. necessary to meet those transportation needs.

Our company has been using Pitt-Ohio Express under their temporary authority for these areas, as well as on our interstate shipments pursuant to their ICC authority. It is important that we have a carrier with the capabilities of Pitt-Ohio Express to handle our shipments.

For all of these reasons, Midland-Ross supports the application of Pitt-Ohio Express for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — Carnegie
 — — Clairton
 — — Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — Glassport
 — — McDonald
 — X McKeesport
 — — McKees Rocks
 — X Monroeville
 — — Oakmont
 — — Penn Hills
 — X X Pittsburgh
 — — Wilkinsburg
 — X — LEETSDALE

O D Armstrong:
 — — Apollo
 — — Ford City
 — — Kittanning
 — — Leechburg

O D Beaver:
 — — Aliquippa
 — X Ambridge
 — — Beaver
 — — Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 — — Monaca
 — — New Brighton
 — — Rochester

O D Butler:
 — X Butler
 — — Evans City
 — — Mars
 — — Saxonburg
 — — Slippery Rock
 — — Zelienople

O D Clarion:
 — X Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg

O D Crawford:
 — — Cambridge Springs
 — — Meadville
 — — Titusville

O D Erie:
 — — Corry
 — X Erie
 — — North East
 — — Union City
 — — Wesleyville

O D Fayette:
 — — Connellsville
 — — Fayette City
 — — Masontown
 — X Uniontown

O D Greene:
 — — Greensboro
 — — Jefferson
 — X Waynesburg

O D Indiana:
 — — Blairsville
 — — Clymer
 — — Homer City
 — X Indiana
 — — Smithport

O D Lawrence:
 — — Ellwood City
 — X New Castle
 — — Wampum

O D Mercer:
 — — Greenville
 — — Mercer
 — X Sharon
 — — Sharpsville
 — — Wheatland

O D Venango:
 — — Franklin
 — X Oil City
 — — Seneca

O D Washington:
 — — Allenport
 — — Burgettstown
 — — Canonsburg
 — — Charleroi
 — — Donora
 — — Monongahela
 — X Washington

O D Westmoreland:
 — — Belle Vernon
 — — Delmont
 — X Greensburg
 — — Jeannette
 — — Latrobe
 — — Monessen
 — X New Kensington

VERIFIED STATEMENT OF WILLIAM OLSEN
ON BEHALF OF MOCK SEED COMPANY

1. Legal Name and Domicile of Supporting Company.

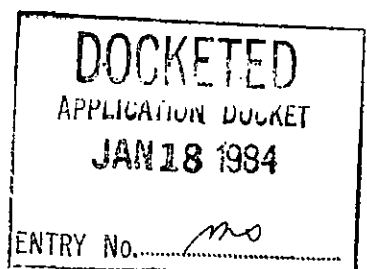
Mock Seed Company, Division of The Mock Corporation,
13th and Smallman Streets, Pittsburgh, PA 15230.

2. Identity and Qualifications of Witness.

William Olsen, Traffic Manager, Mock Seed Company,
P. O. Box 1525, Pittsburgh, PA 15230. I have been employed
by the company for 30 years and I have held the Traffic
Manager position for 15 years. In conjunction with my
duties, I am responsible for Mock's transportation services
and I am thoroughly familiar with the transportation services
currently available to the company. The information contained
herein is based upon my personal knowledge gained through
my business activities on behalf of Mock Seed. I offer
this statement in support of the application of Pitt-Ohio
Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

Mock Seed Company specializes in seed, fertilizers and
chemical materials for planting and maintaining lawns, golf
courses and other turf grass areas. Our shipping facilities
located in Pittsburgh, PA operate between the hours of 8:00
a.m. to 4:00 p.m. utilizing one loading door and one unload-
ing door.



4. Volume and Frequency of Intended Use.

Our shipments are primarily seasonal. During the peak periods we ship 200 to 250 shipments per week totaling 200,000 to 300,000 pounds. All of these shipments are within the scope of the authority sought by Pitt-Ohio Express, Inc. and would constitute 80% of our total shipments per week.

5. Specific or Representative Origins and Destinations.

There is attached hereto a list of representative origins and destinations, indicating that our company ships to and receives from points throughout the application area. This includes points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Because of the seasonal nature of our products, we have customer demands, particularly with respect to timing and scheduling. It is important that the carrier provide scheduled pickup and delivery service, and, in some cases, expedited delivery service. Also, in order to maintain our inventory, we require scheduled delivery service on certain inbound shipments.

7. Similar Applications Supported.

No other similar applications for authority have been supported by our company within the last year.

8. Other Evidence in Support of Application.

Recently, there has been a reduction of carriers available in our area to provide less-than-truckload service which has resulted in our not being able to meet our transportation needs. Breman's Express Company has terminated all of their LTL service in these areas and we had been using them for some time. Based upon the current instability of the marketplace and the instability of many carriers at this time, a company such as Pitt-Ohio will be a stable and reliable source of transportation service for Mock Seed now and in the future.

We are completely satisfied with applicant's interstate service under their ICC operating authority and we have every reason to believe that they will provide the same high quality service in connection with intrastate shipments if the requested authority is granted.

Mock Seed Company requests that the application of Pitt-Ohio Express be approved in its entirety.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg

O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester

O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville

O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

O D Greene:
 Greensboro
 Jefferson
 Waynesburg

O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpville
 Wheatland

O D Venango:
 Franklin
 Oil City
 Seneca

O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington

O D Westmoreland:
 Belle Vernon
 Delmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington
 ~~IRWIN~~

VERIFIED STATEMENT OF CHARLES PERRIN
FOR G.C. MURPHY COMPANY

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is G.C. Murphy Company, with Executive Offices located at 531 Fifth Avenue, McKeesport, PA 15132.

2. Identity and Qualifications of Witness.

My name is Charles Perrin and I am the Traffic Manager for G.C. Murphy Company, 531 Fifth Avenue, McKeesport, PA 15132. I have held the position of traffic manager since 1977 and I have been employed by them for 20 years. As traffic manager, my responsibilities include all matters relating to arranging for transportation for G.C. Murphy. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

G.C. Murphy Company is a large variety store chain and the operator of Murphy's Marts. We ship from our warehouse located at McKeesport, Pa., between the hours of 8:00 a.m. to 4:30 p.m., Monday through Friday.

4. Volume and Frequency of Intended Use.

Our inbound freight totals one million pounds for approximately 800 shipments per year. All of these shipments are within

52

DOCKET APPLICATION DOCKET JAN 18 1984
ENTRY No. <i>mb</i>

the scope of the authority sought. If this application is granted, we would tender approximately 40 % of our total shipments to Pitt-Ohio.

5. Specific or Representative Origins and Destinations.

Attached is a list of origins and destinations which shows that we ship to and receive from points covered by the application, including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Our company ships and receives substantial quantities of freight between points in Pennsylvania and we have a need for less-than-truckload general freight operations in areas to and from which we have traffic moving. We need a carrier for these areas who has the required operating authority, equipment and terminal facilities.

7. Similar Applications Supported.

G.C. Murphy Company has not supported any similar application in the past year.

8. Other Evidence in Support of Application.

There has been a gradual reduction over the past several years in the number of carriers providing intrastate transportation in the western Pennsylvania area. This is especially true of LTL service. A recent example of this is the decision by Breman's Express Company to terminate LTL general freight operations. Therefore, we have an urgent need of another

motor freight carrier to service the western Pennsylvania area.

We have used the services of Pitt-Ohio Express on our interstate shipments which are handled under their ICC authority. They have proven that they are capable of providing the type of service which we require.

For all of the above reasons, G.C. Murphy is supporting the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — X Bethel Park
 — X Bridgeville
 — Carnegie
 — X Clairton
 — Coraopolis
 — Dravosburg
 — Gibsonia
 — Glassport
 — X McDonald
 — X McKeesport
 — X McKees Rocks
 — X Monroeville
 — X Oakmont
 — Penn Hills
 — X Pittsburgh
 — X Wilkinsburg
 — Belleuve
 — Dermet

O D Armstrong:
 — Apollo
 — X Ford City
 — X Kittanning
 — Leechburg
 —
 —

O D Beaver:
 — X Aliquippa
 — X Ambridge
 — X Beaver
 — X Beaver Falls
 — Darlington
 — Freedom
 — Koppel
 — X Midland
 — Monaca
 — New Brighton
 — Rochester
 —
 —

O D Butler:
 — X Butler
 — Evans City
 — Mars
 — Saxonburg
 — Slippery Rock
 — Zelienople
 —
 —

O D Clarion:
 — X Clarion
 — Knox
 — X New Bethlehem
 — Williamsburg
 —
 —

O D Crawford:
 — Cambridge Springs
 — X Meadville
 — X Titusville
 —
 —

O D Erie:
 — X Corry
 — X Erie
 — X North East
 — Union City
 — Wesleyville
 —
 —

O D Fayette:
 — X Connellsville
 — Fayette City
 — Masontown
 — X Uniontown
 —
 —

O D Greene:
 — Greensboro
 — Jefferson
 — X Waynesburg
 —
 —

O D Indiana:
 — X Blairsville
 — Clymer
 — Homer City
 — X Indiana
 — Smithport
 —
 —

O D Lawrence:
 — X Ellwood City
 — X New Castle
 — Wampum
 —
 —

O D Mercer:
 — X Greenville
 — X Mercer
 — X Sharon
 — Sharpsville
 — Wheatland
 —
 —

O D Venango:
 — X Franklin
 — Oil City
 — Seneca
 —
 —

O D Washington:
 — Allenport
 — Burgettstown
 — Canonsburg
 — X Charleroi
 — Donora
 — Monongahela
 — X Washington
 —
 —

O D Westmoreland:
 — X Belle Vernon
 — Delmont
 — X Greensburg
 — X Jeannette
 — X Latrobe
 — Monessen
 — New Kensington
 —
 —

VERIFIED STATEMENT OF FRED MENY
FOR McCANN-SHIELDS PAINT CO.

1. Legal Name and Domicile of Supporting Company.

The company name is McCann-Shields Paint Co., 27 Alexander Street, Pittsburgh, Allegheny County, PA 15220.

2. Identity and Qualifications of Witness.

I am Fred Meny, the Traffic Manager for McCann-Shields Paint Co. and my address is as noted above. I have been the Traffic Manager since 1947 and I have been employed by the company for a total of 36 years. As their Traffic Manager, my responsibilities include all matters which relate to transportation for McCann-Shields. I have been authorized by them to submit this verified statement in support of the application of Pitt-Ohio Express, Inc., Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

McCann-Shields ships asphalt, protective and custom coatings from its facility in Pittsburgh, PA. We ship between the hours of 8:00 a.m. and 4:00 p.m. utilizing two loading doors.

4. Volume and Frequency of Intended Use.

Our monthly volume has been totaling approximately 10,000 pounds covering five shipments. All of these shipments are within the scope of the authority sought by Pitt-Ohio Express and we anticipate that they would approximately 100% of our total shipments.

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APPLICATION DOCKET
JAN 18 1964
ENTRY No. <i>ms</i>

5. Specific or Representative Origins and Destinations.

We ship from our Pittsburgh facility to a number of points covered in the application area including the following: Leechburg, Ambridge, Monaca, Baden, Erie, Uniontown, New Castle, Sharpsville, Canonsburg, Charleroi, Donora, Washington, Belle Vernon, Greensburg, Latrobe and New Kensington. These points are shown on a list of representative origins and destinations which is attached to my statement.

6. Type of Service Required.

Because of the demands in our industry, we need a carrier who can provide us with a dependable and reliable service and a carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet our transportation needs.

7. Similar Applications Supported.

McCann-Shields Paint Co. has not supported a similar application.

8. Other Evidence in Support of Application.

Because of the general decline in the availability of service in the area covered by this application, particularly with respect to less-than-truckload service, we are in need of further motor carrier service. We had been using Breman's Express and they no longer service these points. We understand that Pitt-Ohio has been granted temporary authority to provide service within this area and we have recently

been calling upon them to provide the necessary service. In addition, we have for some time called upon Pitt-Ohio for service on interstate shipments covered by their ICC authority. We have always received dependable and efficient transportation services from Pitt-Ohio. Accordingly, we urge the Pennsylvania Public Utility Commission to approve this application in its entirety.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u>	<u>D</u>	<u>Allegheny:</u>	<u>O</u>	<u>D</u>	<u>Clarion:</u>	<u>O</u>	<u>D</u>	<u>Lawrence:</u>
—	—	Bethel Park	—	—	Clarion	—	—	Ellwood City
—	—	Bridgeville	—	—	Knox	—	<input checked="" type="checkbox"/>	New Castle
—	—	Carnegie	—	<input checked="" type="checkbox"/>	New Bethlehem	—	<input checked="" type="checkbox"/>	Wampum
—	—	Clairton	—	—	Williamsburg	—	—	—
—	—	Coraopolis	—	—	—	—	—	—
—	—	Dravosburg	—	—	—	—	—	—
—	—	Gibsonia	—	—	—	—	—	—
—	—	Glassport	<u>O</u>	<u>D</u>	<u>Crawford:</u>	<u>O</u>	<u>D</u>	<u>Mercer:</u>
—	—	McDonald	—	—	Cambridge Springs	—	—	Greenville
—	—	McKeesport	—	—	Meadville	—	—	Mercer
—	—	McKees Rocks	—	—	Titusville	—	—	Sharon
—	—	Monroeville	—	—	—	—	<input checked="" type="checkbox"/>	Sharpsville
—	—	Oakmont	—	—	—	—	—	Wheatland
—	—	Penn Hills	—	—	—	—	—	—
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Pittsburgh	<u>O</u>	<u>D</u>	<u>Erie:</u>	—	—	—
—	—	Wilkinsburg	—	—	Corry	—	<u>O</u>	<u>D</u>
—	—	—	—	<input checked="" type="checkbox"/>	Erie	—	—	<u>Venango:</u>
—	—	—	—	—	North East	—	—	Franklin
<u>O</u>	<u>D</u>	<u>Armstrong:</u>	—	—	Union City	—	—	Oil City
—	—	Apollo	—	—	Wesleyville	—	—	Seneca
—	—	Ford City	—	—	—	—	—	—
—	<input checked="" type="checkbox"/>	Kittanning	—	—	—	—	—	—
—	<input checked="" type="checkbox"/>	Leechburg	—	—	—	—	—	—
—	—	—	<u>O</u>	<u>D</u>	<u>Fayette:</u>	<u>O</u>	<u>D</u>	<u>Washington:</u>
—	—	—	—	—	Connellsville	—	—	Allenport
—	—	—	—	—	Fayette City	—	—	Burgettstown
<u>O</u>	<u>D</u>	<u>Beaver:</u>	—	—	Masontown	—	<input checked="" type="checkbox"/>	Canonsburg
—	—	Aliquippa	—	<input checked="" type="checkbox"/>	Uniontown	—	<input checked="" type="checkbox"/>	Charleroi
—	<input checked="" type="checkbox"/>	Ambridge	—	—	—	—	<input checked="" type="checkbox"/>	Donora
—	—	Beaver	—	—	—	—	<input checked="" type="checkbox"/>	Monongahela
—	—	Beaver Falls	—	—	—	—	<input checked="" type="checkbox"/>	Washington
—	—	Darlington	<u>O</u>	<u>D</u>	<u>Greene:</u>	—	—	—
—	—	Freedom	—	—	Greensboro	—	—	—
—	—	Koppel	—	—	Jefferson	—	<u>O</u>	<u>D</u>
—	—	Midland	—	<input checked="" type="checkbox"/>	Waynesburg	—	—	<u>Westmoreland:</u>
—	<input checked="" type="checkbox"/>	Monaca	—	—	—	—	<input checked="" type="checkbox"/>	Belle Vernon
—	—	New Brighton	—	—	—	—	—	Delmont
—	—	Rochester	—	—	—	—	<input checked="" type="checkbox"/>	Greensburg
—	<input checked="" type="checkbox"/>	BADEN	—	—	—	—	—	Jeannette
—	—	—	<u>O</u>	<u>D</u>	<u>Indiana:</u>	—	<input checked="" type="checkbox"/>	Latrobe
<u>O</u>	<u>D</u>	<u>Butler:</u>	—	—	Blairsville	—	—	Monessen
—	<input checked="" type="checkbox"/>	Butler	—	—	Clymer	—	<input checked="" type="checkbox"/>	New Kensington
—	—	Evans City	—	—	Homer City	—	—	—
—	—	Mars	—	—	Indiana	—	—	—
—	—	Saxonburg	—	—	Smithport	—	—	—
—	—	Slippery Rock	—	—	—	—	—	—
—	—	Zelienople	—	—	—	—	—	—

VERIFIED STATEMENT OF HENRY LIVINGSTON
FOR McCONWAY & TORLEY CORPORATION

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is McConway & Torley Corporation, 109 48th Street, Pittsburgh, PA 15201.

2. Identity and Qualifications of Witness.

My name is Henry Livingston and I am the Traffic Manager for McConway & Torley which is located at 109 48th Street, Pittsburgh, PA 15201. I have held the position of Traffic Manager since 1978 and I have been employed by them for 18 years. My duties include direct responsibility for all transportation arrangements for products manufactured by my company. I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

McConway & Torley Corporation is a manufacturer of railroad car couplings which are shipped to various railroad repair shops. They are shipped from our facility in Pittsburgh between the hours of 7:00 a.m. and 3:00 p.m. daily utilizing four loading doors.

4. Volume and Frequency of Intended Use.

Our monthly tonnage is upwards to 200,000 pounds covering twelve shipments to the various destinations in the subject area, although this volume varies considerably.

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APPLICATION DOCKET
JAN 13 1984
ENTRY No. *ms*

ix

to economic conditions. We anticipate that Pitt-Ohio Express would ship 95% of our total shipments if this application is granted.

5. Specific or Representative Origins and Destinations.

I have attached a list of representative origins and destinations which shows that our company ships to a number of the points covered by the application including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

For purposes of maintaining their inventory, it is necessary for our customers to have scheduled delivery. We need a dependable carrier who has the operating authority, equipment and terminal facilities necessary to adequately meet our transportation needs.

7. Similar Applications Supported.

McConway has not supported a similar application in the past year.

8. Other Evidence in Support of Application.

Our company is in a position where we do not have adequate motor carrier service available. Breman's Express has terminated service on LTL to some of our major destinations. This, coupled with a limited number of dependable carriers, has left us with a void in available service.

Since Pitt-Ohio Express, Inc. has been granted temporary authority providing intrastate transportation in the areas we ship, we have been using their service. We have used them prior to this on interstate shipments under their ICC authority and we know that they can provide the type of service which we require.

For all of the reasons expressed above, our company respectfully requests the Commission grant Pitt-Ohio Express the permanent authority it is seeking in this proceeding.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 — — Bethel Park
 — — Bridgeville
 — — X Carnegie
 — — Clairton
 — — Coraopolis
 — — Dravosburg
 — — Gibsonia
 — — X Glassport
 — — McDonald
 — — X McKeesport
 — — X McKees Rocks
 — — X Monroeville
 — — Oakmont
 — — Penn Hills
 — — X Pittsburgh
 — — Wilkinsburg

O D Armstrong:
 — — X Apollo
 — — Ford City
 — — Kittanning
 — — Leechburg

O D Beaver:
 — — X Aliquippa
 — — Ambridge
 — — X Beaver
 — — Beaver Falls
 — — Darlington
 — — Freedom
 — — Koppel
 — — Midland
 — — Monaca
 — — New Brighton
 — — Rochester
 — — X *Conway*

O D Butler:
 — — X Butler
 — — Evans City
 — — Mars
 — — Saxonburg
 — — Slippery Rock
 — — Zelienople

O D Clarion:
 — — X Clarion
 — — Knox
 — — New Bethlehem
 — — Williamsburg

O D Crawford:
 — — X Cambridge Springs
 — — X Meadville
 — — X Titusville

O D Erie:
 — — Corry
 — — X Erie
 — — North East
 — — Union City
 — — Wesleyville

O D Fayette:
 — — X Connellsville
 — — Fayette City
 — — Masontown
 — — Uniontown

O D Greene:
 — — Greensboro
 — — Jefferson
 — — X Waynesburg

O D Indiana:
 — — X Blairsville
 — — Clymer
 — — Homer City
 — — X Indiana
 — — Smithport

O D Lawrence:
 — — Ellwood City
 — — X New Castle
 — — Wampum

O D Mercer:
 — — X Greenville
 — — Mercer
 — — X Sharon
 — — Sharpsville
 — — Wheatland

O D Venango:
 — — X Franklin
 — — Oil City
 — — Seneca

O D Washington:
 — — X Allenport
 — — Burgettstown
 — — Canonsburg
 — — Charleroi
 — — Donora
 — — Monongahela
 — — Washington

O D Westmoreland:
 — — Belle Vernon
 — — Delmont
 — — Greensburg
 — — Jeannette
 — — X Latrobe
 — — X Monessen
 — — New Kensington

VERIFIED STATEMENT OF JOHN D'AMBRASIO
ON BEHALF OF J. S. McCORMICK CO.

1. Legal Name and Domicile of Supporting Company.

J. S. McCormick Co., 25th Street and A.V.R.R., Pittsburgh, PA 15222.

2. Identity and Qualifications of Witness.

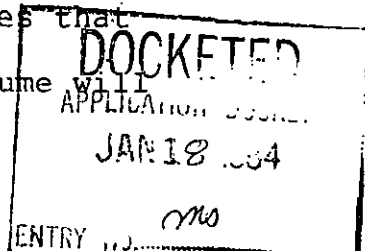
I am John D'Ambrasio, the Traffic Manager for J. S. McCormick Co. which is located at 25th Street and A.V.R.R., Pittsburgh, PA 15222. I have been employed by this company for 16 years and I have held the position of Traffic Manager for 15 years. As its Traffic Manager, it is my responsibility to meet all of our transportation needs. I have been authorized to submit this verified statement on behalf of J. S. McCormick Co. in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

J. S. McCormick Co. ships the following commodities: Foundry facings, core compounds and foundry facings (liquid flammable) from its facility in Pittsburgh, PA utilizing loading doors. Our hours of operation are from 7:00 a.m. to 3:00 p.m., Monday through Friday.

4. Volume and Frequency of Intended Use.

We ship 10 shipments per week, totaling approximately 20,000 pounds. This represents a very low level due to the depressed state of the steel industry and foundries that use our products, but we anticipate that this volume will



be increasing substantially in the near future. All of our shipments are within the scope of the authority sought by Pitt-Ohio Express and if they are granted this authority, they would handle 80% of our total shipments.

5. Specific or Representative Origins and Destinations.

I have attached to my statement a list of origins and destinations which shows that J. S. McCormick ships from its Pittsburgh facility to a number of points throughout the application area.

6. Type of Service Required.

Our primary requirement is for a dependable and reliable carrier capable of providing efficient service to the western Pennsylvania areas listed above.

7. Similar Applications Supported.

No similar applications for authority have been supported by our company within the last year.

8. Other Evidence in Support of Application.

Our company ships and receives substantial quantities of freight between points in Pennsylvania. We were recently advised that Breman's Express Company has terminated less-than-truckload general freight operations in areas to and from which we have traffic moving. This fact, coupled with the general reduction in the number of carriers available in our area to provide less-than-truckload service, has resulted in our not being able to meet our transportation

needs. We know of no carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet those transportation needs. Since Pitt-Ohio Express was granted temporary authority to serve the application area, we have been utilizing their services. For all of these reasons, we support Pitt-Ohio Express in their application for permanent authority from the Pennsylvania Public Utility Commission.

VERIFIED STATEMENT OF LESTER NEILLY
FOR NEILLY CANVAS GOODS COMPANY

1. Legal Name and Domicile of Supporting Company.

The supporting shipper is Neilly Canvas Goods Company with offices at 2709 Penn Avenue, Pittsburgh, PA 15222.

2. Identity and Qualifications of Witness.

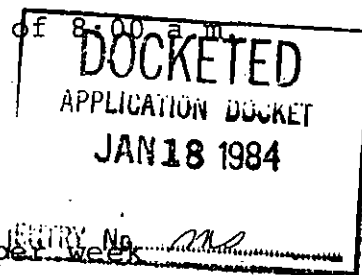
I am Lester Neilly, the President of Neilly Canvas Goods Company and my address is as noted above. I have been with the company for seven years and have been its President since 1976. As President, I am responsible for the overall management and administration of the business of the company, including all matters relating to transportation requirements of our products. I submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, Folder 1, Am-B.

3. General Description of Company.

Neilly Canvas ships nylon, canvas and neoprene tarpaulins used by railroads, truckers, construction companies and industry to cover their materials from the weather. We ship from our Pittsburgh facility during the hours of 8:00 a.m. to 4:30 p.m. utilizing one loading door.

4. Volume and Frequency of Intended Use.

Our company ships approximately 10 shipments SHIPMENT No. 100 per week weighing from 70 pounds to 1,000 pounds each to the points covered by the application. If Pitt-Ohio Express is granted



the authority, we will use their services on 100% of these shipments.

5. Specific or Representative Origins and Destinations.

Attached is a list of origins and destinations which shows that we ship to a number of counties in the application area including Allegheny, Armstrong, Beaver, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Neilly Canvas Goods is not a large shipper. However, we have frequent deliveries which are extremely urgent. Normally, we process our goods for same day shipping and require overnight service. We therefore must have a reliable and dependable carrier.

7. Similar Applications Supported.

Neilly Canvas has not supported a similar application in the past year.

8. Other Evidence in Support of Application.

In recent years, a number of carriers have either terminated their less-than-truckload service or ceased trucking operations all together in the area covered by this application. With Breman's Express Company terminating their services, there is a further reduction in the number of carriers available in our area. We had used Breman's in the past and now find that the present motor carrier service is inadequate.

Since Pitt-Ohio was granted temporary authority, we have been using their services and find that they provide us with the quality transportation we require.

We strongly support Pitt-Ohio Express in their application for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

<u>O</u>	<u>D</u>	<u>Allegheny:</u>	<u>O</u>	<u>D</u>	<u>Clarion:</u>	<u>O</u>	<u>D</u>	<u>Lawrence:</u>
—	—	Bethel Park	—	—	Clarion	—	—	✓ Ellwood City
—	—	Bridgeville	—	—	Knox	—	—	✓ New Castle
—	—	Carnegie	—	—	✓ New Bethlehem	—	—	Wampum
—	—	Clairton	—	—	Williamsburg	—	—	_____
—	—	Coraopolis	—	—	_____	—	—	_____
—	—	Dravosburg	—	—	_____	<u>O</u>	<u>D</u>	<u>Mercer:</u>
—	—	Gibsonia	<u>O</u>	<u>D</u>	<u>Crawford:</u>	—	—	Greenville
—	—	Glassport	—	—	Cambridge Springs	—	—	Mercer
—	—	McDonald	—	—	Meadville	—	—	Sharon
—	—	McKeesport	—	—	Titusville	—	—	Sharpsville
—	—	McKees Rocks	—	—	_____	—	—	Wheatland
—	—	Monroeville	—	—	_____	—	—	✓ Geese City
—	—	Oakmont	—	—	_____	—	—	_____
—	—	Penn Hills	<u>O</u>	<u>D</u>	<u>Erie:</u>	<u>O</u>	<u>D</u>	<u>Venango:</u>
✓	✓	Pittsburgh	—	—	Corry	—	—	Franklin
—	—	Wilkinsburg	—	—	Erie	—	—	✓ Oil City
—	—	✓ <i>Kenelle Island</i>	—	—	North East	—	—	Seneca
—	—	_____	—	—	Union City	—	—	_____
<u>O</u>	<u>D</u>	<u>Armstrong:</u>	—	—	Wesleyville	—	—	_____
—	—	Apollo	<u>O</u>	<u>D</u>	<u>Fayette:</u>	<u>O</u>	<u>D</u>	<u>Washington:</u>
—	—	✓ Ford City	—	—	Connellsville	—	—	Allenport
—	—	Kittanning	—	—	Fayette City	—	—	✓ Burgettstown
—	—	Leechburg	—	—	Masontown	—	—	✓ Canonsburg
—	—	_____	—	—	Uniontown	—	—	Charleroi
—	—	_____	—	—	_____	—	—	Donora
<u>O</u>	<u>D</u>	<u>Beaver:</u>	<u>O</u>	<u>D</u>	<u>Greene:</u>	—	—	Monongahela
—	—	✓ Aliquippa	—	—	Greensboro	—	—	Washington
—	—	Ambridge	—	—	Jefferson	<u>O</u>	<u>D</u>	<u>Westmoreland:</u>
—	—	Beaver	—	—	Waynesburg	—	—	Belle Vernon
—	—	✓ Beaver Falls	—	—	_____	—	—	Delmont
—	—	Darlington	—	—	_____	—	—	Greensburg
—	—	Freedom	<u>O</u>	<u>D</u>	<u>Indiana:</u>	—	—	Jeannette
—	—	Koppel	—	—	Blairsville	—	—	✓ Latrobe
—	—	Midland	—	—	Clymer	—	—	Monessen
—	—	Monaca	—	—	Homer City	—	—	New Kensington
—	—	New Brighton	—	—	Indiana	—	—	_____
—	—	Rochester	—	—	Smithport	—	—	_____
—	—	_____	<u>O</u>	<u>D</u>	<u>Butler:</u>	—	—	_____
—	—	_____	—	—	Butler	—	—	_____
<u>O</u>	<u>D</u>	<u>Butler:</u>	—	—	Evans City	—	—	_____
—	—	Butler	—	—	Mars	—	—	_____
—	—	Evans City	—	—	Saxonburg	—	—	_____
—	—	Mars	—	—	Slippery Rock	—	—	_____
—	—	Saxonburg	—	—	Zelienople	—	—	_____
—	—	Slippery Rock	—	—	_____	—	—	_____
—	—	Zelienople	—	—	_____	—	—	_____
—	—	_____	—	—	_____	—	—	_____
—	—	_____	—	—	_____	—	—	_____

VERIFIED STATEMENT OF JOHN R. RIHN

FOR NEVILLE CHEMICAL COMPANY

1. Legal Name and Domicile of Supporting Company.

Neville Chemical Company, Neville Island, Pittsburgh,
PA 15225.

2. Identity and Qualifications of Witness.

My name is John R. Rihn and I am the Traffic Manager for Neville Chemical Company. My business address is as noted above. I have been employed by Neville for 15 years and I have held my present position since 1982. Part of my responsibility in this position is the handling of our transportation needs.

I have been authorized to submit this verified statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Neville Chemical Company ships synthetic resins which are described as resin coal tar, chlorinated paraffin and chemicals from our facility in Neville Island. This facility ships between the hours of 8:00 a.m. and 12:00 a.m. daily and has six loading doors.

4. Volume and Frequency of Intended Use.

On a monthly basis, we ship approximately 5,000 pounds to Erie County, covering three shipments. Our total volume reaches approximately 5,000 pounds to Indiana and

DOCKETED APPLICATION DOCKET JAN 18 1984 ENTRY No. <i>ms</i>

51

Butler Counties covering approximately three shipments. Our total shipments to the application area for this period would be approximately ten, with an estimated weight of 30,000 pounds. Neville Chemical anticipates that 80% of these shipments would be tendered to the applicant if this application is granted.

5. Specific or Representative Origins and Destinations.

I have attached to my statement a list of representative origins and destinations indicating that our company ships to many points throughout the application area including points in Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

Neville Chemical's less-than-truckload shipments to the application area are in substantial quantities. Our primary requirement is for a dependable and reliable carrier who will provide efficient service from our origin to the destinations involved. We need a carrier for these areas with the required operating authority, equipment and terminal facilities.

7. Similar Applications Supported.

Neville Chemical Company has supported an application filed by Pittsburgh-Fayette Express, Inc. at A. 00100948, F.1, Am-E.

8. Other Evidence in Support of Application.

The majority of our shipments into Western Pennsylvania are less-than-truckload. We are aware that there has been

a steady reduction of motor freight carriers who are handling less-than-truckload shipments in Western Pennsylvania. We have previously used Bremans Express for this area but since they have discontinued their less-than-truckload pickup and delivery service we are unable to meet our transportation requirements.

Based upon our past use of the applicant under its ICC authority, we have been calling upon Pitt-Ohio to provide the necessary service under its temporary authority. We have always received reliable service from Pitt-Ohio.

For all of the above reasons, we strongly support the application of Pitt-Ohio Express, Inc. for permanent authority.

LIST OF REPRESENTATIVE ORIGINS AND DESTINATIONS

O D Allegheny:
 Bethel Park
 Bridgeville
 Carnegie
 Clairton
 Coraopolis
 Dravosburg
 Gibsonia
 Glassport
 McDonald
 McKeesport
 McKees Rocks
 Monroeville
 Oakmont
 Penn Hills
 Pittsburgh
 Wilkinsburg
 NR: 11: Island

O D Armstrong:
 Apollo
 Ford City
 Kittanning
 Leechburg

O D Beaver:
 Aliquippa
 Ambridge
 Beaver
 Beaver Falls
 Darlington
 Freedom
 Koppel
 Midland
 Monaca
 New Brighton
 Rochester

O D Butler:
 Butler
 Evans City
 Mars
 Saxonburg
 Slippery Rock
 Zelienople

O D Clarion:
 Clarion
 Knox
 New Bethlehem
 Williamsburg

O D Crawford:
 Cambridge Springs
 Meadville
 Titusville

O D Erie:
 Corry
 Erie
 North East
 Union City
 Wesleyville

O D Fayette:
 Connellsville
 Fayette City
 Masontown
 Uniontown

O D Greene:
 Greensboro
 Jefferson
 Waynesburg

O D Indiana:
 Blairsville
 Clymer
 Homer City
 Indiana
 Smithport

O D Lawrence:
 Ellwood City
 New Castle
 Wampum

O D Mercer:
 Greenville
 Mercer
 Sharon
 Sharpsville
 Wheatland

O D Venango:
 Franklin
 Oil City
 Seneca

O D Washington:
 Allenport
 Burgettstown
 Canonsburg
 Charleroi
 Donora
 Monongahela
 Washington

O D Westmoreland:
 Belle Vernon
 Delmont
 Greensburg
 Jeannette
 Latrobe
 Monessen
 New Kensington

VERIFIED STATEMENT OF IRWIN EPSTEIN
IN BEHALF OF PAPERCRAFT CORPORATION

1. Legal Name and Domicile of Supporting Company.

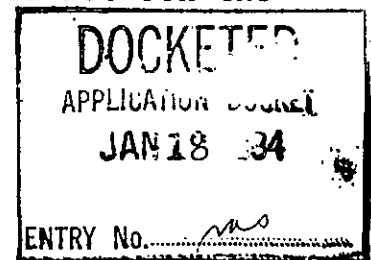
The supporting shipper is Papercraft Corporation, with executive offices located at Papercraft Park, Pittsburgh, PA 15238.

2. Identity and Qualifications of Witness.

My name is Irwin Epstein and I am Traffic Manager for Papercraft Corporation. My address is Papercraft Park, Pittsburgh, PA, 15238. I have been employed by Papercraft for 38 years and have held my present position for 35 years. As the Traffic Manager I have complete responsibility for meeting all transportation needs of the company and I am entirely familiar with the transportation requirements of Papercraft and the difficulties incurred in meeting our transportation needs. I have been authorized to offer this statement in support of the application of Pitt-Ohio Express, Inc. at Docket No. A. 102471, F. 1, Am-B.

3. General Description of Company.

Papercraft Corporation ships wrapping paper and various other gift wrapping items from Blaw Knox, PA to retailers, discount and small gift shops. Our shipping facility has 24 loading doors and its operations are conducted between the hours of 8:00 A.M. and 4:30 P.M. daily.



4. Volume and Frequency of Intended Use.

Our monthly volume and shipments would vary but it would be substantial during our peak period which is from August thru December. We will use Pitt-Ohio Express on 95% of our shipments which are covered by the application area.

5. Specific or Representative Origins and Destinations.

Attached to my statement is a list of origins and destinations which shows that Papercraft Corporation ships from its facilities to numerous points in the application area including Allegheny, Armstrong, Beaver, Crawford, Erie, Fayette, Lawrence, Mercer, Venango, Washington and Westmoreland Counties.

6. Type of Service Required.

We have a considerable volume of less-than-truckload shipments and we need a carrier who has the operating authority, equipment, terminal facilities, etc. necessary to adequately meet our transportation needs. In addition, because of customer demand, it is frequently necessary to have delivery made on an expedited basis.

7. Similar Applications Supported.

Papercraft Corporation has not supported any similar application during the past year.

8. Other Evidence in Support of Application.

The Papercraft Corporation has the potential to ship to various points in the application area on a regular basis.

FILE

CONTINUED