BEFORE

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Public Utility Commission

SEP 30 1987

In re:

A-00102471, F001, Am-P Application of Pitt-Ohio Express, Inc. Amendment to permit the transportation, by motor vehicle, of property, from points in that part of Pennsylvania on and west of U.S. Highway Route 219, to points in that part of Pennsylvania on and east of U.S. Highway Route 219, and vice versa; \*\*\*. Prehearing conference.

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Pittsburgh, Pennsylvania September 22, 1987

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Pages 1 to 25, inclusive

HOLBERT ASSOCIATES

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Suite 401, Kunkel Building

301 Market Street

Harrisburg, Pennsylvania 17101



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2	THE PENNSYLVANIA PUBLIC UTILITY COMMISSION
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6	In re: A-00102471, F001, Am-P Application of Pitt-Ohio Express, Inc. Amendment to permit the
	transportation, by motor vehicle, of property, from
7	points in that part of Pennsylvania on and west of U.S. Highway Route 219, to points in that part of
8	Pennsylvania on and east of U.S. Highway Route 219, and vice versa; ***. Prehearing conference.
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13	Stenographic report of hearing held at the State Office Building, 300 Liberty Avenue,
14	Pittsburgh, Pennsylvania
15	Tuesday,
16	September 22, 1987 10:15 a.m.
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18	DEE ODE
19	BEFORE MICHAEL NEMEC, ADMINISTRATIVE LAW JUDGE
20	
21	APPEARANCES:
22	WILLIAM J. LAVELLE, ESQUIRE
23 -	Vuono, Lavelle & Gray 2310 Grant Building
24	Pittsburgh, Pennsylvania 15219  Appearing on behalf of Pitt-Ohio Express, Inc.
	Appearing on behalf of Pitt-Onio Express, inc.
25	

#### APPEARANCES CONTINUED:

JOHN FULLERTON, ESQUIRE CHRISTIAN V. GRAF, ESQUIRE 407 North Front Street Harrisburg, Pennsylvania 17101 Appearing on behalf of Protestants Ward Trucking Corporation, W.C. McQuaide, Inc., Ray Brandt Trucking Company, R.H. Crawford, Inc., Hall's Motor Transit Company, Independent Freightways, Inc., Penn's Best, Inc., Powers Trucking Company, S & L Services, Inc., Evans Delivery Company

DWIGHT L. KOERBER, JR., ESQUIRE BY: John Fullerton, Esquire 110 North Second Street P.O. Box 1320 Clearfield, Pennsylvania 16830

Appearing on behalf of Protestant Butler Trucking Company

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JUDGE NEMEC: This morning we have an initial hearing in the case that's captioned Application of Pitt-Ohio Express, Incorporated. The matter is docketed at A-00102471, Folder 1, Amendment P. Present this morning are attorneys William Lavelle, representing applicant; and John Fullerton, representing the remaining protestants in the case. My name is Michael Nemec. I'm an Administrative Law Judge with the Pennsylvania Public Utility Commission. I've been assigned to conduct the hearing or hearings that may be required in this proceeding.

Prior to the hearing Mr. Lavelle has discussed with me the possibility that the hearing today might be transformed into a prehearing conference. I indicated to him that that could be accomplished with the consent and agreement of other counsel. Mr. Lavelle, you may proceed.

MR. LAVELLE: Yes, sir. I talked to Mr. Fullerton, who is representing all but one of the protestants, and he had no objection to converting this into a prehearing conference. I talked to him yesterday. Mr. Koerber I also talked to yesterday, explained the situation, and he advised me that he had no objection to making this into a prehearing conference also. He explained to me the general interest of his client to be considered insofar as amendments might be concerned, and asked that I tell Mr. Fullerton — ask Mr. Fullerton to enter an appearance for him, which I assume has been done.

JUDGE NEMEC: He has done so.

MR. LAVELLE: So that I believe that covers all of the people who are parties of record. I can make a further comment here that the record should reflect already that the protests filed by Central Storage and Transfer Company of Harrisburg and Pyramid Lines, Inc., were withdrawn on November 19, 1986, by Christian V. Graf, who had filed a protest for them. The protest of Courier Express, Inc., was withdrawn on November 14, 1986, by John A. Pillar. The protest of Preston Trucking Company, Inc., filed by Brian L. Troiano was withdrawn by a letter dated August 18, 1987. Those four protests have officially been withdrawn.

The protest of Kulp and Gordon, Inc., was filed by a company representative, Charles Kulp, Jr. I've advised him several times, as well as other counsel, of the nature of this application, and some things which I'll explain in a moment, which in reviewing the protest of that company, I can't see that there's any remaining interest that that company has in the application at all. And I think regardless of whether or not there's any amendments made or not, that company's interest, I think, will effectively be precluded by the explanation I'll make.

So with that in mind, I would ask that the proceeding today be considered in the nature of a prehearing conference, and I think Mr. Fullerton and I, if we have an opportunity to

1 discuss the application, might be able to resolve many of the 2 conflicts that remain between the applicant and the protestants he represents. Not all of them, but -- I'm not 3 suggesting all of them will be satisfied, but a good many. 4 5 JUDGE NEMEC: All right. I have no problem with 6 considering it a prehearing conference. 7 MR. FULLERTON: So the record is clear, I concur in what Mr. Lavelle said. 8 9 JUDGE NEMEC: All right. 10 MR. LAVELLE: Your Honor, before we went on the record, Mr. Fullerton asked that I make some representations about the 11 12 effect of this application as to the extent as to what really is involved here. 13 14 JUDGE NEMEC: All right. 15 MR. LAVELLE: 16 17

I have no objection to doing that at all. What I'd like to do is just distribute these. These were going to be hearing exhibits, but I'll just distribute them now for information's sake and it might help everyone to understand what I'm about to describe here.

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JUDGE NEMEC: Well, shall we mark them at least at this point?

MR. LAVELLE: If you think it would be advisable to mark them as exhibits, I have no objection to that.

JUDGE NEMEC: There's no problem with doing that and if you want to admit them -- move for their admission later

1	through a witness, that's fine. But for purposes of clarity
2	in the record, it might be helpful to mark them as exhibits.
3	MR. LAVELLE: All right. Then the first document I've
4	passed out is a county map of Pennsylvania. Mark that as, I
5	guess, applicant's l.
6	JUDGE NEMEC: It will be so identified as applicant's
7	Exhibit 1.
8	(Applicant's Exhibit No. 1 was produced and marked for identification.)
9	marked for identification.
10	MR. LAVELLE: The second one is a multi-page summary of
11	the operating authority presently held by Pitt-Ohio Express.
12	JUDGE NEMEC: Okay. That's
13	MR. LAVELLE: That's the one
14	JUDGE NEMEC: Has lead certificate?
15	MR. LAVELLE: Has lead certificate on it, yes.
16	JUDGE NEMEC: Okay. We'll mark that as applicant's
17	Exhibit 2.
18	(Applicant's Exhibit No. 2 was produced and marked for identification.)
19	marked for identification,
20	MR. LAVELLE: Then the third document is a three page
21	exhibit which has on it the scope of three pending
22	applications.
23	JUDGE NEMEC: Okay. We'll mark that as applicant's
24	Exhibit 3.
25	(Applicant's Exhibit No. 3 was produced and

marked for identification.)

MR. LAVELLE: Your Honor, in order to explain the application, I think probably initially that map, Exhibit 1 as referred to, it might help to clarify this. When the application was filed and published in the Pennsylvania Bulletin, it sought authority to transport, and it still does, property from points in that part of Pennsylvania on and west of U.S. Highway Route 219, which is the western third of the state shown on the map. From that territory to points in Pennsylvania on and east of U.S. Highway Route 219, and vice versa, which would be everything east of that 219, or the eastern two-thirds of the state. And there were certain restrictions imposed against household goods, commodities in bulk, so forth, with the right to interchange property.

On the map you can see we designated roughly the location of U.S. Highway Route 219 in the west, and on the eastern side we've indicated roughly the location of U.S. Highway Route 15, both of which run north and south through the state.

I notified all parties to the proceeding by a letter on October 28, 1986, which was shortly after the due date for protests had expired, and explained essentially what the situation was at that time, and that is the applicant, if we refer to Exhibit A-2, holds certain permanent authority.

Several additional grants since October of last year have come

through and been granted, but they're all shown now on this exhibit.

They hold authority for certain named shippers, which I won't go through each one of them individually, to serve certain companies to and from the entire state. As an example, on page 2, under the Folder l Amendment C grant, they have authority to transport property for H.J. Heinz Company between all points in Pennsylvania. That's one example.

Other ones are located -- or other ones might be termed -- an example at the top of page 3, property for Sherwin-Davis from its facilities in Allegheny County to all points in the state and vice versa. So there are a number of those broad grants of authority for specific shippers.

If you turn to the very last two pages of -- or last three pages of Exhibit 2, it's a copy of an order at Folder I Amendment J, and on the public meeting on February 13, 1986, the Commission granted temporary authority to Pitt-Ohio Express to operate part of the rights of Hammel's Express, Inc., and there's a pending transfer application still before the Commission. I checked last week to see if it might have been finalized as of the September 17 session of the Commission and it did not go up then, but I am advised by the Commission Staff that the decision has been written and it probably will go to the Commission within the next several sessions.

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But if you look at the second page of that temporary authority grant -- and by the way, the authority under this grant is identical to what's being transferred in the permanent proceeding. The first paragraph of authority would authorize the transportation of property from points in Pennsylvania on and west of 219, Route 219, with the exception of Allegheny County, to all points in Pennsylvania on and east of U.S. Highway Route 15 and vice versa, which, if you refer back to Exhibit 1, means with the exception of Allegheny County, when that transfer application is approved, Pitt-Ohio will be able to go anywhere from the western third of the state to any point in the eastern third of the state east of U.S. Highway 15 and vice versa. For example, from Venango County to any point east of 15 or vice versa. Now, with respect to Allegheny County, it's a little different situation there.

MR. FULLERTON: Excuse the interruption. This is subject to certain exclusions.

MR. LAVELLE: Okay, fine.

MR. FULLERTON: That were given to protect some of my clients when this was granted.

MR. LAVELLE: Right. There's a second paragraph of authority there, and that is followed by two main -- or two restrictions which do apply to what I just said as far as the east-west authority is concerned. I was going to get to

those, but I just want to do it on a geographical basis first.

The exclusion as to Allegheny County was brought about because of another transfer application which was filed prior to the filing of this particular application we're talking about here and was already in process, and that was a grant of authority — or an application to purchase a portion of authority from Exhibitor Service Company that had been filed back in, I think it was May of 1986; whereas, this application was filed, I think it was May of '85, as a matter of fact, and that authority now has been concluded and it's set forth on page 3 of Exhibit 2 under the Folder 1 Amendment I grant.

Geographically it reads, property from points in Allegheny County to other points in Pennsylvania beyond the County of Allegheny and vice versa, with certain restrictions, and I'll mention the geographical ones that are important here. They are set forth in Paragraph No. 7 at the top of page 4. So that if you forget for a moment that particular restriction, the basic grant would say, from all points in Allegheny County to any other point in the State of Pennsylvania and vice versa, which would include the eastern third of the state.

If you look at Paragraph No. 7, there are three counties in the eastern part of the state which are excluded, and they were exclusions in the Exhibitor's authority that was being transferred; namely, Lebanon, Berks and Lancaster Counties.

That authority, as I say, from Exhibitor has already been approved so that Pitt-Ohio presently can operate from all points in Allegheny County to all points in the State of Pennsylvania and vice versa, with the exception of these counties, three of which are in the eastern part of the state, Lebanon, Berks and Lancaster.

And then there are another half dozen or so, seven counties I believe, that are located more in the central part of the state that are also included, and that was an exclusion under Exhibitor's.

MR. FULLERTON: In addition, there were two other exclusions specifically for two of my clients, one from Baker for the limestone and one for American Home Foods, for S & L.

MR. LAVELLE: Right. Those are set forth in Restrictive Paragraph No. 8 and No. 12 on page 4. But again, dealing strictly with the geographical end of it, in order to close that gap in the eastern third of the state involving Lebanon, Berks and Lancaster, Pitt-Ohio is purchasing from Exhibitors—I'm sorry, from Hammel's Express, the right to operate from points in Allegheny County to points in the Counties of Lebanon, Berks and Lancaster and vice versa, and that's the second grant of authority under that Amendment J that we were referring to initially on page 2.

So with respect to the eastern third of the state, then, when you put these altogether, the Exhibitor's authority in

Amendment I authorizes Allegheny County to everything east of U.S. 15 and vice versa, with the exception of those three counties. The second paragraph of authority being purchased from Hammel's authorizes service from Allegheny County to Lebanon, Berks and Lancaster County and vice versa, which is also in the east.

So in effect, the combination of these things results in Pitt-Ohio having authority -- or will have authority for everything west of U.S. Highway 219 to everything east of U.S. Highway 15 and vice versa, subject to certain restrictions Mr. Fullerton has pinpointed here already. The net affect, then, of this application is that the new authority being requested really boils down to from points west of 219 to points in the central third of the state that lie between 219 and 15 and vice versa.

Now, one further qualification on that. Under Exhibitor's authority that was purchased, it was from Allegheny County to all points in the state and vice versa, with a couple of exceptions. If you look back at Paragraph 7 on page 4 of Exhibit 2, you'll see that the excluded counties that lie within the central part of the state include at least portions of Clearfield, Cambria, Blair, Huntingdon, part of Somerset and Bedford Counties.

So out of Allegheny County, this application is requesting authority to points in those seven counties, or

portions of them, and vice versa. Lebanon, Berks and

Lancaster we've already talked about, and the last nine

restricted counties, beginning with Beaver, all of them lie

west of 219 and really have no impact on this application at

all because we're not asking for authority between two points

in the western third of the state. So for all practical

purposes you can ignore them.

Then the application, going away from Allegheny County as to everything else west of 219, we're requesting the right to operate from all of that territory to all of the central third of the state and vice versa. Now, it's -- because of the timing of these various transfer applications and the new additions and so forth, and other applications that we started off with looking for all points in the State of Pennsylvania, but as I say, it now comes down to this authority basically between the western third and the central third of the state and vice versa, subject to some restrictions.

That really is the crux of this application, and the testimony that we would be presenting through supporting shipper witnesses, we anticipate would be confined to that general geographical area.

JUDGE NEMEC: Okay.

MR. FULLERTON: May I make -- may I ask Mr. Lavelle a question?

JUDGE NEMEC: Sure.

MR. FULLERTON: I'm not clear I understood that part of your statement with respect to from points in Allegheny County to points in the counties west of 219 that are excluded in Paragraph 7 of Folder 1 Amendment I that you talked about. Here's why. As I understand the application as published in the Bulletin, which is the subject matter of this proceeding, everything will originate on and west of 219 to points on and east of 219 and vice versa, correct? MR. LAVELLE: Right. MR. FULLERTON: Everything -- to express it another way, everything has to start out or end up, for example, west of 219? MR. LAVELLE: Yeah. It either has to begin or end west of 219, with the further qualification that the origin and service in the western third, in other words.

destination cannot both be west of 219. There's no local MR. FULLERTON: That's correct. Nor can the origin or

destination be east of 219, both origin and destination east of there?

MR. LAVELLE: Right.

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MR. FULLERTON: All right. Now, you indicated, as I understood you -- and that's what I want to clear up right Maybe I misunderstood you. One of the purposes of this now. application was to get rid of that restriction from points in Allegheny County to points, for example, like -- well, let's

take Erie or Crawford or Beaver. That won't help you there and this application doesn't seek that?

MR. LAVELLE: No. That's what I -- if I didn't make that clear, that's what I intended. In other words, when I said we could exclude those counties beginning with Beaver and ending with Westmoreland, since they are all west of 219, they're really not involved in this application because we're not asking for any authority from any of those eight or nine counties to any point west of 219 or vice versa.

As a practical matter, to clarify that a little bit further, under paragraph — well, under the Folder 1 Amendment B authority on page 1 of Exhibit 2, I think the main restriction there that you want to refer to is on the second page, Paragraph No. 7. You'll see that the carrier now holds authority between points in 15 counties, all of which, I believe, but maybe one or two, flop over the line there. But I think they're all west of 219. So today they can go from Allegheny County to Erie County and vice versa.

MR. FULLERTON: I understand that this doesn't affect your existing authority. That can't --

MR. LAVELLE: No. In answer to your question --

MR. FULLERTON: I just wanted to make sure when you were talking about Paragraph 7, that is the Exclusion 7 of the authority you got from Exhibitors, that this application currently, the one being heard today, didn't have any affect

on that.

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MR. LAVELLE: No, it doesn't have any affect because those counties are all west of 219. But furthermore, Pitt-Ohio already has the right, under the Amendment B certificate, to operate between Allegheny County and Beaver County, or Allegheny and Erie County in your example. We've already got that. So, one, it's not involved in the application geographically because we don't ask for it, but secondly, as a practical matter, we've already got it.

MR. FULLERTON: But you don't have from Allegheny to Armstrong, for example, or Butler or Greene, which are west of 219, do you?

MR. LAVELLE: No, we don't have those, but those counties are not listed in Paragraph 7 either.

MR. FULLERTON: Right.

MR. LAVELLE: If read in conjunction, you can see where the authority is and is not.

MR. FULLERTON: Right.

MR. LAVELLE: That is where we are geographically. Exhibit 3 which we have introduced are -- sets forth the scope of three pending applications which are unopposed modified procedures being used. The verified statements in support of the applications have all been presented to the Commission and we're waiting for decisions. Each one of these is limited to a specific shipper. Basically, the authority is from the

1	facilities of the named company at a particular location to
2	points in the State of Pennsylvania and vice versa, subject to
3	a couple of restrictions.
4	MR. FULLERTON: As I understand, the transportation has
5	to move for that named shipper?
6	MR. LAVELLE: Yes. In each case it's for the named
7	shipper, right.
8	JUDGE NEMEC: Well, when was the authority from
9	Exhibitor, the transfer, when was that completed? Within the
10	läst year?
11	(Brief pause.)
12	MR. LAVELLE: I'm trying to reconstruct it here.
13	JUDGE NEMEC: That's okay.
14	MR. LAVELLE: Your Honor, I don't have the files on
15	those cases with me here.
16	JUDGE NEMEC: I can't find the order in the file that I
17	have.
18	MR. LAVELLE: I just have the summary here, but to the
19	best of my recollection, the application the sales
20	agreement to purchase the authority from Exhibitors was signed
21	approximately March of 1985, and filed late April of 1985.
22	Temporary authority was granted to Pitt-Ohio to operate a
23	portion of the Exhibitor's authority in May or June of 1985.
24	The transfer application for Pitt-Ohio to purchase a
25	portion of the Hammel's authority that we referred to already

was filed approximately October or November of 1985. The temporary authority connected with that was granted in February of 1986. That's the Folder 1 Amendment J order that we have attached to Exhibit 2. The transfer application involved in Exhibitors was finally approved approximately September or October of 1986, and the present application that we're involved with here today was filed with the Commission on —— I mailed it on August 1, 1986.

So as you can see, the transfer involving Exhibitors, with those several county exclusions, was filed first, then the Hammel's authority transfer application was filed, and that's why those certain modifications as to Allegheny County and the three counties in the east and so forth were cut out, because they were already purchasing the rest of it from Exhibitors at that point, the exception of those three counties.

MR. FULLERTON: Is the Exhibitors transfer, though, that's completed?

MR. LAVELLE: Oh, yes, that's completed. Everything -- all the authority shown in Exhibit 2 that I have passed out represents a final grant of authority, with the exception of the Amendment J, which is the temporary authority involving the purchase of Hammel's.

JUDGE NEMEC: Okay. What's your proposal in terms of proceeding with all this?

MR. LAVELLE: Well, with that explanation in mind, unless you have any further clarification questions here, we have -- we distributed to all parties of record and to yourself, sir, the tentative list of witnesses as of September 14th. I think there were a list -- I think there were 29 names shown on that list of witnesses.

I understand that there will be, depending on how many we decide to present and in view of how long the case might go, but there's approximately another 12 to 15 witnesses who have indicated their willingness to support this application. Their names do not appear on this list. They'll be circulated to counsel in advance of any hearings when they're going to testify.

I think at this point, with the explanation -- and Mr. Fullerton and I have already discussed this in part, not only yesterday, but several weeks ago we had a telephone conversation where we went through the interests of the various protestants that he represents and tentatively discussed the possibility of working out some restrictions that might satisfy some of his clients.

So I think at this point we can do one of two things; either take a brief recess to allow us to discuss those and then come back, although I'm not certain that we would be in a position here, because of the nature of the amendments that might have to be done, that we could finalize it here today.

Or we can proceed with the rest of the prehearing conference here if you want to in terms of the number of witnesses and how many days.

I think from that standpoint, all I can say is that we would expect to have all the hearings here in Pittsburgh.

We're not going to ask that we go to any point in the central part of the state and have hearings at a remote location. I think we'll bring everybody into Pittsburgh here. It's more convenient for everybody that way.

Based on the couple of hearings that we've been in recently of this type, I would anticipate that the first day of hearing we begin the evidentiary part of the proceeding. We would probably present the operating witness testimony and perhaps two shipper witnesses we would have at that point.

When I first circulated the list last week of witnesses, with the number of counsel involved and protestants, I had thought maybe the operating testimony with cross examination might consume most of the day. So we were going to have one shipper witness ready to testify today, if need be, and then probably four to five shipper witnesses the second day of hearing. I would think that probably that schedule would be involved at the beginning of the next set of hearings, and then if it starts to move a little bit faster, we might be able to present several more witnesses.

But as a practical matter, I think Mr. Fullerton will

agree, that even if there's just the two of us, myself and Mr. Fullerton here, and perhaps Mr. Koerber, if we don't resolve our differences with his client, probably six witnesses a day is going to be about the maximum we could get on.

MR. FULLERTON: I would suggest that in fairness to Mr. Lavelle, I don't want to be in a position to try to press him. I think working out the amendments is something that we can do after the prehearing. We have sufficient time to do a little horse trading.

JUDGE NEMEC: I think what we'll do is -- well, it's basically up to both of you, but after you've had your discussion, if you just informally tell me approximately the number of days you feel you're going to need, then we'll attempt to schedule them.

MR. FULLERTON: That's okay with me.

JUDGE NEMEC: It sounds like we need to schedule a couple of blocks of days, both for applicant and for protestant, and we can do that.

MR. LAVELLE: Would you want to -- I agree with Mr. Fullerton. Rather than take a break here and try to discuss our possible restrictions and then hold everybody, yourself and the reporter here for another hour to do that, that's what I would suggest. Our number of witnesses, where we would hold them, get this out of the way now, and then perhaps you won't want to close the prehearing conference officially at that

1 point, and Mr. Fullerton and I could then sit here at our leisure and do this either now or in the future, and I have to 2 3 get to Mr. Koerber, and based on what he had represented to me his interests were, and discuss it further with him. 4 5 JUDGE NEMEC: I think that's fine. 6 MR. LAVELLE: I think --7 JUDGE NEMEC: I mean, basically at this point, now that 8 we understand what the scope of the application is going to 9 be, I think that pretty much clarifies the issues. It sounds 10 like you're going to have quite a few witnesses, so we need to 11 schedule some blocks of days. Beyond that, if you can reach some agreement with protestants, that's fine. I'd ask you to 12 13 informally let me know approximately the number of days you 14 feel both applicant and protestants are going to need, then 15 we'll attempt to schedule it. 16 17

MR. LAVELLE: Would you want us to do that --

JUDGE NEMEC: You can do that either today or later. needn't be formally. Either call or drop me a note.

MR. FULLERTON: Depending on how many is left in, we will determine how many days you need. If there are only three or four protests left, it's not going to be like if there were eight or ten because the cross, at least, is going to be more limited.

MR. LAVELLE: Right.

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MR. FULLERTON: Plus the presentation of protestants.

MR. LAVELLE: Right. JUDGE NEMEC: Anybody think of anything else you want to place on the record at this time? (No response.) JUDGE NEMEC: If not, we'll adjourn this prehearing conference and I'll await to hear from you in terms of number of days that you feel we need for presentation of both applicant's and protestants' cases. I thank you for your attendance. MR. FULLERTON: Thank you. MR. LAVELLE: Thank you. (The hearing adjourned at 10:55 o'clock a.m.) 

I hereby certify that the proceedings and evidence are contained fully and accurately in the notes taken by me during the hearing of the within cause, and that this is a true and correct transcript of the same.

LISA J. BERKEY,
Court Reporter

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