



121 SOUTH BROAD STREET, 20TH FLOOR  
PHILADELPHIA, PA 19107-4533

PHONE: 215.569.3535  
FAX: 215.557.7426  
WWW.SGTMLAW.COM

Richard T. Mulcahey, Jr.  
Direct Dial No.: (215) 587-0107  
e-mail: rmulcahey@sgtmlaw.com

September 20, 2013

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265

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SECRETARY'S BUREAU

**Re: Application of L&J Transportation  
Companies, Inc.**

Dear Ms. Chiavetta:

Please be advised that this office represents the above captioned common carrier. Accordingly, I enclose herewith an original and two copies of Application for Approval of Transfer and Exercise of Common Carrier or Contract Rights together with our check in the amount of \$350.00 covering the filing fee.

Kindly acknowledge receipt of the enclosure by time-stamping the enclosed copy of this letter and returning to me in the self-addressed, stamped envelope provided.

Respectfully submitted,

Richard T. Mulcahey, Jr.

RTMJR/mac  
Enclosure

cc: L&J Transportation Companies, Inc. (w/encl.)  
Morgan Moving and Storage, Ltd.

APPLICATION FOR APPROVAL OF TRANSFER  
AND EXERCISE OF COMMON CARRIER OR CONTRACT RIGHTS

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of L&J Transportation Companies, Inc.  
(Applicant/Transferee-Buyer)

for the approval of the transfer and to exercise the right

as a Common carrier, described at Docket  
(common - contract)

No. A-104711, Folder No. \_\_\_\_\_, issued to  
Morgan Moving and Storage Companies  
(Transferor - Seller)

for transportation of Household Goods  
(persons - household goods)

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**SEE INSTRUCTIONS BEFORE COMPLETING APPLICATION**

1. L&J Transportation Companies, Inc.  
(Full and Correct Name of Applicant/Transferee)

2. N/A  
(Trade Name, If Any)

The trade name N/A been registered with the Secretary of the Commonwealth  
(has or has not)

on N/A (attach copy of stamped registration form.)  
(Date)

3. 36 Mountainside Road N/A  
(Business Street Address) (P. O. Box, If Any)

Temple Berks PA 19560 (610) 921-2063  
(City) (County) (State) (Zip) (Telephone)

4. Applicant's attorney (for this application) is:

Richard T. Mulcahey, Jr., 121 South Broad St., 20<sup>th</sup> Floor, Phila., PA 19107 (215) 587-0107  
(Name) (Address) (Telephone)

5. Any documents should be mailed to:

Transferee: Richard T. Mulcahey, Jr., Esq. 121 South Broad St., 20<sup>th</sup> Floor Phila., PA 19102  
(Name) (Address)

Transferor: Robert M. Morgan 830 N. Charlotte St., Pottstown, PA 19464  
(Name) (Address)

6. Applicant does hold Pa. P. U. C. authority under Docket Number  
(does or does not)

A- 109787 and operates as a common carrier.  
(common or contract)

7. Applicant does hold Interstate Commerce Commission authority at Docket  
(does or does not)  
No. A- 889135.

8. Applicant is (check one):

- Individual.
- Partnership. Must attach a copy of the partnership agreement (unless a copy is presently on file with PUC), and list names and addresses of partners below (use additional sheet if necessary).

---

(Name)	(Address)

---

Corporation. Organized under the laws of the state of Pennsylvania  
and qualified to do business in Pennsylvania by registering with the Secretary of the  
Commonwealth on \_\_\_\_\_ (Attach copy of Certificate of  
Incorporation or Authority and statement of charter purpose). Include as an attachment a  
*list of corporate officers and their titles and the names, addresses and number of shares*  
held by each stockholder.

9. If applicant, its stockholder or partnership members are in control of or affiliated with any other carrier, state name of carrier(s), Docket Number(s) and nature of control or affiliation. N/A

10. Applicant proposes to acquire all of the operating rights now held by transferor.  
(all or part)

Attach a sheet describing rights to be transferred to applicant and rights to be retained by transferor, if any. If any rights are to be omitted give reasons.

11. The reason for the transfer is Transferor is selling his business and Transferee is interested in expanding its current business. The amount allocated to the PUC license is: \$50,000.00

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12a. The following must be attached:

- Sales Agreement – Court Order – Exhibit “A”
- List of equipment to be used to render service. (Summarized by type) - Exhibit “B”
- Operating authority to be transferred/retained. - Exhibit “C”
- Statement of Financial Position - See Exhibit “D” Verified Statement of Applicant
- Statement of unpaid business debts of transferor and how they will be satisfied. – Exhibit “E”.
- Statement of Safety Program. – See Exhibit “D” Verified Statement of Applicant
- Statement of transferee’s experience. - See Exhibit “D” Verified Statement of Applicant

b. Attach the following, as appropriate (check those attached):

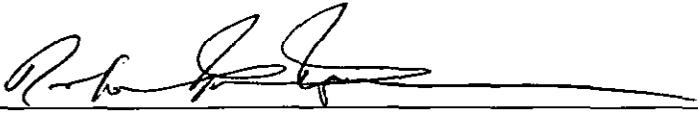
- Partnership Agreement
- Trade Name registration certificate.
- Certificate of Incorporation. (Pa. Corporations only) – Exhibit “F”
- Certificate of Authority. (Foreign (out-of-state) Corporations only).
- Statement of Corporate charter purpose. (Corporations only) - See Exhibit “F”
- List of Corporate officers and stockholders. (Corporations only) - Exhibit “G”

- Copy of short form certificate showing date of death of transferor and name of executor/administrator/administratrix.

13. Transferor attests that all General Assessments and fines are paid, and agrees to continue to render the service which is to be transferred until this application is approved, whereupon transferor will surrender said certificate or permit for cancellation.
14. Transferee agrees to assume and pay any General Assessments that may be made against transferor as a common carrier for any and all operating periods up to the actual date of the transfer.

WHEREFORE, Transferee and Transferor request that the Commission grant the Transfer.

Transferee sign here:  8/20/2013  
(Date)  
(Corporate Seal) James B. Fry, President

Transferor sign here:   
(Corporate Seal) Robert M. Morgan, President

APPLICATION VERIFICATION

I/We hereby state that the statements made in the application are true and correct to the best of my/our knowledge, information and belief.

The undersigned understand(s) that false statements herein are made subject to the penalties of 18 Pa. C. S. Section 4904 relating to Unsworn Falsification To Authorities.

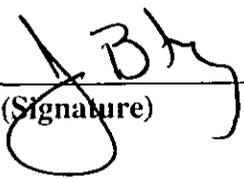
TRANSFEROR (SELLER)

Robert M. Morgan, President  8/20/2013  
(Print Name) (Signature) (Date)

(Print Name) (Signature) (Date)

(Print Name) (Signature) (Date)

TRANSFeree (BUYER)

James B. Fry, President  8/20/2013  
(Print Name) (Signature) (Date)

(Print Name) (Signature) (Date)

(Print Name) (Signature) (Date)

If the Applicant is a sole-proprietor, he/she must complete and sign the Application Verification form. If the application is for a partnership, all partners to the partnership agreement must sign this form. If the Applicant is incorporated, the President or Secretary must sign this form.

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EXHIBIT "A"

## **PUC RIGHTS AGREEMENT**

This Agreement, dated the 6<sup>th</sup> day of May 2013, by and between MORGAN MOVING AND STORAGE, LTD. ("Seller") and L&J TRANSPORTATION COMPANIES, INC. ("Buyer").

**WHEREAS**, Seller owns and operates a moving and storage company (the "Business") with a principal office located at 190 Yarnell Road, Pottstown, PA, 19464;

**WHEREAS**, Seller has heretofore applied for and secured certain PUC issued territorial rights, authority and License (the "License") which enabled Seller to operate its moving business;

**WHEREAS**, Seller desires to sell and Buyer desires to purchase substantially all of the assets of the Business in accordance with the terms and conditions of an Asset Sales Agreement dated April 25, 2013, as amended; and

**WHEREAS**, Buyer now desires to acquire Seller's PUC Certificate.

**NOW, THEREFORE**, in consideration of the mutual promises herein contained and the other consideration tendered, the parties hereto agree as follows:

1. Buyer shall, at any time following the closing for the Business, and in a manner acceptable to Buyer, apply to the PUC for the transfer of Seller's License to Buyer.
2. Seller agrees to cooperate with and assist Buyer in the said application and transfer.
3. All costs of the said transfer shall be borne by Buyer.
4. Seller shall have no responsibility for or obligation arising out of the determination of the PUC regarding the License.
5. If requested by Buyer, Seller shall provide testimony in favor of Buyer's application with any actual costs of such testimony, such as transportation costs or room and board, borne by Buyer.

*The remainder of this page has been intentionally left blank.*

IN WITNESS WHERE OF and intending to be legally bound, the undersigned have executed this Agreement as of the date first above written.

**SELLER:**

MORGANMOVINGANDSTORAGE, LTD.

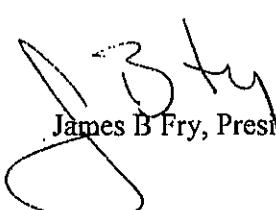


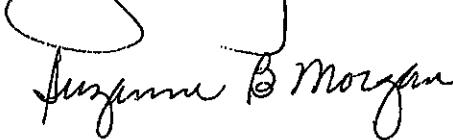
By: Robert M Morgan, President

Attest: 

**BUYER:**

L&J TRANSPORTATION COMPANIES, INC.

By:  James B Fry, President

Attest: 

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EXHIBIT "B"

## Unit Attachment Summary Report

Sorted By: Unit Code  
 Selection: Entire Company

<u>Unit Code</u>	<u>Description</u>	<u>Attachment Count</u>
1234	Company Van ( BLUE )	3
1235	Ford Taurus Company Car	3
1236	Ford Cargo Van	4
1237	Passenger Van	1
Chris	Ford Taurus	1
Pen ST Sub-Ren	Please Enter Unit #-Date as Trip Number	1
Pen TR Sub-Ren	Please Enter Unit #-Date as Trip Number	10
Straight 321599	26' Straight Truck (Vaults)	2
Straight 321612	26' Straight Truck (Vaults)	5
Straight 325201	20' Straight Truck (VAULTS)	4
Straight 325231	24' Straight (Lifigate)	1
Straight 463638	NAVL QUAL Ryder 26' Straight Truck	6
Straight 494394	NAVL QUAL Ryder Straight Truck	4
Straight 516934	NAVL QUAL Ryder 26" Straight Truck	2
Straight 618064	NAVL QUAL Ryder 26' Straight Truck	10
Straight 618065	NAVL QUAL Ryder 26' Straight Truck	10
Straight M14	Isuzu 16' Box Truck	1
Straight M22	22' lifigate Van	5
Straight M23	Isuzu NQR 20' Lifigate Van	3
Straight M24	24' Van (Lifigate)	5
Tractor 220603	Mack Tractor	2
Tractor 222284	Tractor Volvo	2
Tractor 232585	NAVL QUAL Carl Prather Kenworth Tractor	2
Tractor 232811	Billy Earley's International Tractor	4
Tractor 234194	International Tractor	2
Tractor 385835	Ryder Freightliner Tractor	7
Tractor 415976	Ryder Freightliner Tractor	4
Tractor 497307	Ryder Kenworth Tractor	3
Tractor 497407	Ryder Kenworth Tractor	2
Tractor 497408	Ryder Kenworth Tractor	1
Tractor 497409	Ryder Kenworth Tractor	2
Tractor 523221	Ryder Freightliner	2
Tractor 560036	Penske Freightliner Tractor	5
Tractor 674718	Penske Freightliner Tractor	1
Tractor 674719	NAVL QUAL Penske Tractor	2
Tractor 674720	NAVL QUAL Penske Tractor	3
TRL 110139	53' HHG (Not NAVL Qual)	1
TRL 110264	NAVL QUAL 51' Kentucky Trailer	11
TRL 110275	NAVL QUAL 53' Kentucky Trailer	9
TRL 110538	NAVL QUAL 51' Kentucky Trailer	7
TRL 111723	NAVL QUAL 53' HHG	1
TRL 111939	NAVL QUAL Ryder 53' Kentucky Trailer	4
TRL 111940	NAVL QUAL Ryder 53' Kentucky Trailer	2
TRL 112267	NAVL QUAL 53' Kentucky Trailer	8
TRL 116219	NAVL QUAL 48' HHG	2
TRL 117986	NAVL QUAL 53' HHG	3
TRL 118205	NAVL QUAL 48' HHG	1
TRL 134804	NAVL QUAL 44' HHG	1
TRL 134831	NAVL QUAL 45' HHG	2
TRL 136326	NAVL QUAL 53' HHG	1
TRL 136333	NAVL QUAL 53' HHG	3
TRL 13K287	NAVL QUAL 48' HHG	1
TRL 202	53' Kentucky Trailer	15

## Unit Attachment Summary Report

Sorted By: Unit Code  
Selection: Entire Company

<u>Unit Code</u>	<u>Description</u>	<u>Attachment Count</u>
TRL 204	53' Kentucky Trailer	7
TRL 205	53' Kentucky Trailer	10
TRL 206	53' Trail Mobile Trailer	13
TRL 208	53' Kentucky Trailer	9
TRL 209	53' Kentucky Trailer	8
TRL 210	53' Kentucky Trailer	9
TRL 211	53' Kentucky Trailer	9
TRL 212	53' Trail Mobile Trailer	6
TRL 213	53' Stoughton Trailer	5
TRL 214	53' Great Dane Trailer	10
TRL 216	96' Wide Utility Trailer	11
TRL 218	53' Stoughton Trailer	7
TRL 393313	Ryder 53' Great Dane Trailer	5
TRL 393315	Ryder 53' Great Dane Trailer	4
TRL 393317	Ryder 53' Great Dane Trailer	8
TRL 401	53' Kentucky Liftgate Trailer	12
TRL 402	53' Kentucky Liftgate Trailer	8
TRL 403	53' Kentucky Liftgate Trailer	10
TRL 516496	NAVL QUAL 53' Kentucky Trailer	1
TRL 516497	NAVL QUAL 53' Kentucky Trailer	3
TRL 642	48' Matlock Trailer	6
TRL 645	48' Matlock Trailer	8
TRL 649	48' Monon Trailer	11
TRL 892	51' Kentucky Trailer	7

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EXHIBIT "C"



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE  
REFER TO OUR FILE

December 16, 2008

A-00104711F0001AMA

ROBERT MORGAN PRESIDENT  
MORGAN MOVING AND STORAGE LTD  
190 YARNELL ROAD  
POTTSTOWN PA 19465

Application of Morgan Moving and Storage, Ltd.

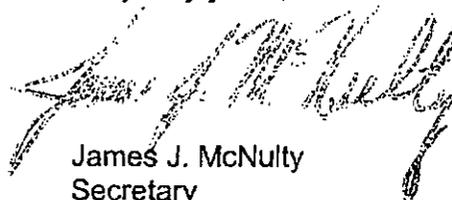
TO WHOM IT MAY CONCERN:

This is to advise you that no timely filed exceptions and no requests for review from the Commissioners have been received within the specified time period to the decision issued in the subject case.

Therefore the decision of the Administrative Law Judge is final without further Commission action.

A copy of the final order has been enclosed for your records.

Very truly yours,



James J. McNulty  
Secretary

Enclosure  
Certified Mail  
Receipt Requested  
MH

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, PA 17105-3265

Application of Morgan Moving and Storage, Ltd A Corporation of the Commonwealth of Pennsylvania for amendment to its common carrier certificate, to transport, by motor vehicle, household goods in use from points in the counties of Montgomery, Chester, Delaware, Bucks, and Berks, to points in Pennsylvania, and vice versa

A-00104711F0001AMA

**F I N A L     O R D E R**

In accordance with the provisions of Section 332(h) of the Public Utility Code, 66 Pa. C.S. §332(h), the decision of Administrative Law Judge Cynthia Williams Fordham dated October 6, 2008, has become final without further Commission action;

THEREFORE,

IT IS ORDERED:

1. That the application filed by Morgan Moving and Storage, Ltd at Docket A-00104711F0001AMA is hereby approved granting the following rights:

To transport, as a common carrier, by motor vehicle, to transport, by motor vehicle, household goods in use from points in the counties of Montgomery, Chester, Delaware, Bucks, and Berks, to points in Pennsylvania, and vice versa.

2. That the Applicant shall not engage in any transportation granted herein until it has complied with the requirements of the Pennsylvania Public Utility Code and the regulations of this Commission relating to the filing and acceptance of a tariff establishing just and reasonable rates and evidence of insurance.

3. That upon compliance with the requirements herein, a certificate of public convenience will be issued evidencing the Commission's approval of the right to operate as above determined.

4. That the certificate holder shall comply with all of the provisions of the Public Utility Code as now existing or as may be hereafter amended, and with all pertinent regulations of this Commission now in effect, or as may hereafter be prescribed by the Commission. Failure to comply shall be sufficient cause to suspend, revoke or rescind the rights and privileges conferred by the certificate.

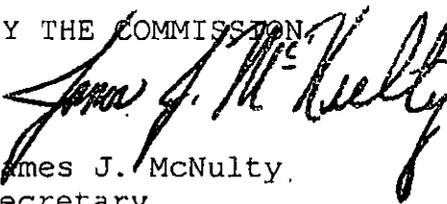
5. That the authority granted herein, to the extent that it duplicates authority now held by or subsequently granted to the Applicant, shall not be construed as conferring more than one operating right.

6. That, in the event that the Applicant has not, on or before 60 days from receipt of this order, complied with the requirements set forth herein, the application shall be dismissed without further proceeding.

7. That the protest is dismissed.

8. That the record in this case be marked closed.

BY THE COMMISSION



James J. McNulty,  
Secretary

(SEAL)

ORDER ENTERED: December 16, 2008

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EXHIBIT "D"

## VERIFIED STATEMENT OF APPLICANT

THE FOLLOWING INFORMATION IS REQUIRED BY THE COMMISSION TO DETERMINE THE APPLICANT'S FITNESS TO OPERATE. STATEMENTS SHOULD BE TYPED OR PRINTED. ILLEGIBLE STATEMENTS WILL DELAY YOUR APPLICATION.

A-

PUC Application Docket No.

L&J Transportation Companies Inc.

Legal Name of Applicant

L&J Moving and Storage, Morgan Moving and Storage, North American Van Lines, and L&J Logistics

Trade Name, if any

36 Mountainside Rd

Temple

PA

19560

Street Address (principal place of business)

City or Municipality

State

Zip Code

The Verified Statement of the Applicant is more or less a business plan, or your proposal for providing the transportation service for which you are making application. Prior to deciding to make application for operating authority from the Public Utility Commission, you likely gave much consideration to the manner in which you would operate the business in order that you could provide satisfactory service to your customers and so that you could make a reasonable profit. As part of the application process, you must provide the Commission with your proposal to provide the transportation service.

At minimum, the Verified Statement of the Applicant should include a discussion of the numbered items listed below and on the following pages. You are encouraged to provide as much information as possible about the particular subject as is necessary to fully explain your plan. If you fail to provide sufficient information about the subjects listed below, it may cause the review of your application to be delayed until you provide the necessary information. If you need more space to provide your explanation, please attach additional pages that list the appropriate item by number.

1. Identify the person making the Verified Statement on behalf of the applicant. If the applicant is a sole proprietor making the statement, this will be the same information as provided above. If an employee/officer of applicant is making the statement, give name, title, business address and telephone number, and indicate that the applicant's directors/owners/partners/etc. have authorized the witness to speak for the business.

**James B. Fry President 190 Yarnell Rd, Pottstown PA 19465**

2. List the applicant's affiliation (owner, manager, controls) with any other carrier, with the description of affiliation.  
**Agent for North American Van Lines**
3. Describe your business experience, particularly any experience relating to the operation of a transportation service. You may also include an explanation of education or training that you believe may be relevant.

**Owned and managed L&J Transportation Companies Inc. for 23 years.**

4. Describe your facilities, record maintenance plan and your communication network. Please include a description of your physical location, to include the office area, office machines that will be utilized, and the facility to house vehicles. Household goods in use carriers should include a description of their storage facilities, if applicable. Please include an explanation of your plan to maintain records required by the PUC, as well as normal business records. In regard to your communication network, please explain how you will receive customer requests for transportation, how you will dispatch the vehicles to fulfill the request, and how

you will maintain continuous communication with your drivers. Finally, please state your intended business hours. **Two locations 20,000 sq. ft. of warehouse and office in Temple. 4000 sq. ft. Office, 24,800 sq. ft. warehouse and 5800 sq. ft garage with a secured lot. Our systems are hosted on the cloud. We use Mover Suite operating system which is the industries leading operating software. Our phone system is also hosted on the cloud by Comcast giving us a seamless communication solution no matter which location is called and also give us a automatic contingency if one of the locations is disabled for any reason. We are in the process of installing on board tablets with E-Logging capabilities in all of units. The drivers will be able to communicate when it is safe and convenient to do so. We will also have real time tracking of all units. Our normal business hours are 8:00 am to 5:00pm.**

5. Please state the number of employees you intend to use, along with a description of their duties. Please explain why that number of employees is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. **(Do not address drivers in your explanation about this item; drivers are addressed separately in item # 6). We currently have approximately 100 non-driving employees. Every position from packers, laborers to office and salespeople. We continue to add employees as necessary and market demands dictate.**
  
6. Please state the number of drivers you intend to use or hire in your business and explain why that number of drivers is appropriate for the size of the geographical territory you will be serving. In addition, please explain:
  - a. Your hiring standards for drivers;
  - b. Your driver training program;
  - c. Your system for ensuring that your drivers are properly licensed at all times;
  - d. Your policies regarding alcohol and drug use by your drivers.
  - **6 - # of Drivers- 25 Appropriate to handle requirements for North American Van Line Agency, Logistics, and O/I**
  
  - **6A – One year experience, Clean Criminal Background, Clean Alcohol and Drug Screen, Clean MVR**
  
  - **6B –**
    - **FMCSR Training**
    - **Company Orientation**
    - **Company standards and procedures**
    - **Log Training**
    - **Pre-trip Training**
    - **Paperwork**
    - **Road Test**
    - **Seat Belt policy**
    - **Sign off after orientation completion**
  
  - **6C – Drivers files and JJ Keller Encompass Software**
  
  - **6D – Zero Tolerance policy stated in Employee Handbook. Signed off by all new employees during orientation**
  
7. Please state the number of vehicles you plan to use in your business and why that number is appropriate to provide reasonable and efficient service to the geographical territory you will be serving. If you have already obtained vehicles for your business, please list them in the chart below.

**Please see attached document**

8. Describe your vehicle safety program. Please include the following in your explanation:
  - a. Your periodic vehicle maintenance plan;
  - b. Your system for ensuring your vehicles will continuously comply with Pennsylvania's equipment standards (67 Pa. Code, Chapter 175) that are applicable to the type of vehicles used in your business;
  - c. Your system for ensuring your vehicles will maintain compliance with the PUC's requirements for passenger service at 52 Pa. Code, Section 29.403 (applicable to passenger applicants only);

- d. Your system for ensuring your vehicles will comply with the requirements of 49 CFR Parts 393 and 396, as adopted by the PUC at 52 Pa. Code, Chapter 37 (applicable to HHG applicants).

**Leasing Agent provides preventative maintenance schedule for all leased power units and trailers. Encompass Software alerts for preventative maintenance needs for all vehicles and trailers. Company owned and leased. Encompass is used for all renewable items**

**8D – Procedures**

- **Driver pre and post trip inspections**
- **Daily yard checks**
- **Driver vehicle condition report**
- **Out of compliance vehicles are taken out of service immediately**

9. Please explain what steps you have taken to determine if you can obtain and pay the premiums to maintain insurance coverage for the proposed number of vehicles for your business.

**Example of our Certificate of Insurance attached.**

10. Please describe your customer service standards. Within your description, please explain your intended customer complaint resolution procedure.

**We have a full complement of Move Managers who utilize MSS software to manage all stages of the relocation process. We also have an in house Claims Manager who processes all claims. Seeing how our claim frequency rate is about 2.4% she also has the role of Safety Manager to oversee all safety and compliance issues.**

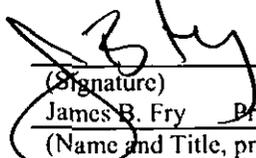
11. Criminal Record. Have you been convicted of a misdemeanor or felony for which you remain subject to supervision by a court or correctional institution?

\_\_\_ YES \_\_\_X\_\_\_ NO

12. Financial Data. In addition to demonstrating your technical fitness, you must also demonstrate that you possess the financial fitness to provide the proposed transportation service. Therefore you must complete both parts of the "Statement of Financial Position", which follows this page. The first part is the Balance Sheet. You need only provide the applicable information. The second part of the Statement of Financial Position is the Projected Income Statement. The projection is your estimation of expected revenues and specific expenses for one year. You should use the projected information, along with the financial data reported on your balance sheet to help you determine if proposed business can be feasible. Please feel free to also provide clarification information with your "Statement of Financial Position", which explains why you believe you have sufficient funds to ensure your transportation business can provide reliable service to the public in a safe manner.

### Verification of Statement

The undersigned deposes and says that he/she is authorized to and does make this verification and that the facts set forth therein are true and correct to the best of his/her knowledge, information, and belief. The undersigned understands that false statements herein are made subject to penalties of 18 Pa. C. S. Section 4904 relating to unsworn falsification to authorities.

  
\_\_\_\_\_  
(Signature)  
James B. Fry President  
\_\_\_\_\_  
(Name and Title, printed or typed)

09/12/2013  
\_\_\_\_\_  
(Date)

Statement of Financial Position (Balance Sheet)  
As of (date) 12/31/2012

*Please see attached documentation.*

**L&J Transportation Companies Inc. (LLACT)**  
**Comparative Profit and Loss Statement**

01/01/2012 to 12/31/2012  
01/01/2011 to 12/31/2011

03/27/2013 8:57:27 AM

Page 1

	2012 Amount	% of Net Rev	2011 Amount	% of Net Rev
<b>Operating Revenue</b>				
<b>Revenue from Operations</b>				
HHG Local	137,361.73	2.90 %	158,562.80	3.74 %
HHG Intra	74,364.39	1.57 %	55,916.11	1.32 %
HHG northAmerican	1,667,041.79	35.18 %	1,505,123.46	35.55 %
STI Booking Only	47,353.74	1.00 %	55,184.14	1.30 %
Commercial Booking Only	220,348.60	4.65 %	88,247.78	2.08 %
L&J Freight Hauling	1,813,104.93	38.26 %	1,785,991.96	42.18 %
L&J Freight Revenues Booking Only	77,895.75	1.64 %	55,812.70	1.32 %
Commercial Local	341,249.93	7.20 %	305,399.56	7.21 %
Valuation	13,938.35	0.29 %	1,667.50	0.04 %
HHG Storage	109,348.57	2.31 %	49,264.96	1.16 %
Logistics Storage	12,802.73	0.27 %	12,808.30	0.30 %
Packing & Crating Services	189,710.87	4.00 %	156,538.10	3.70 %
<b>Total Net Revenue</b>	<b>\$4,704,521.38</b>	<b>99.27 %</b>	<b>\$4,230,517.37</b>	<b>99.92 %</b>

**Cost of Goods Sold**

Wages Labor HHG	100,412.33	2.12 %	58,335.52	1.38 %
Wages Labor Logistics	11,136.25	0.23 %	20,700.33	0.49 %
Contract Labor HHG	251,736.45	5.31 %	180,400.74	4.26 %
Contract Labor Logistics	20,229.86	0.43 %	9,325.79	0.22 %
Wages Warehouse HHG	56,422.54	1.19 %	56,916.28	1.34 %
Wages Warehouse Logistics	16,078.05	0.34 %	5,074.76	0.12 %
Fuel Logistics	431,922.83	9.11 %	460,035.15	10.87 %
Fuel HHG	246,385.41	5.20 %	161,326.85	3.81 %
Parking & Fines HHG	2,378.43	0.05 %	322.40	0.01 %
Parking & Fines Logistics	1,461.25	0.03 %	1,358.00	0.03 %
Tolls & Weights HHG	6,467.17	0.14 %	3,731.43	0.09 %
Tolls & Weights Logistics	40,832.69	0.86 %	42,310.15	1.00 %
Motel Expense HHG	21,726.98	0.46 %	10,684.96	0.25 %
Motel Expense Logistics	1,009.43	0.02 %	2,023.27	0.05 %
Per Diems	63,450.00	1.34 %	65,118.20	1.54 %
HHG Outside Commissions	212,886.93	4.49 %	222,701.37	5.26 %
Logistics Cost of Freight	174,501.04	3.68 %	67,223.63	1.59 %
HHG Drivers Commissions	417,932.22	8.82 %	466,560.85	11.02 %
Logistics Drivers Commissions	366,789.60	7.74 %	396,182.79	9.36 %
Bad Debts HHG	938.72	0.02 %	0.00	0.00 %
Bad Debts Logistics	25,265.69	0.53 %	2,784.70	0.07 %
Claims HHG	19,206.96	0.41 %	14,730.06	0.35 %
Claims Logistics	1,637.45	0.03 %	2,458.70	0.06 %
Packing Material	109,687.05	2.31 %	78,553.15	1.86 %
Trailer Equipment HHG	1,262.38	0.03 %	20.12	0.00 %
Trailer Equipment Logistics	691.78	0.01 %	198.43	0.00 %

**L&J Transportation Companies Inc. (LLACT)**  
**Comparative Profit and Loss Statement**

01/01/2012 to 12/31/2012  
 01/01/2011 to 12/31/2011

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	2012 Amount	% of Net Rev	2011 Amount	% of Net Rev
<b>Total Cost of Goods Sold</b>	<b>\$2,602,449.49</b>	<b>54.91 %</b>	<b>\$2,329,077.63</b>	<b>55.01 %</b>
<b>Gross Operating Profit(Loss)</b>	<b>\$2,102,071.89</b>	<b>44.36 %</b>	<b>\$1,901,439.74</b>	<b>44.91 %</b>
<b>Operating Expenses</b>				
Trash Removal	5,118.12	0.11 %	5,445.79	0.13 %
Advertising HHG	45,906.28	0.97 %	31,115.38	0.73 %
Advertising Logistics	4,942.89	0.10 %	949.72	0.02 %
Office Wages HHG	141,991.86	3.00 %	105,203.81	2.48 %
Office Wages Logistics	73,852.07	1.56 %	113,295.04	2.68 %
Employee Bonuses	15,114.96	0.32 %	0.00	0.00 %
Officers Salaries	97,125.00	2.05 %	88,558.00	2.09 %
Electric	7,334.48	0.15 %	8,113.79	0.19 %
Phone	15,347.72	0.32 %	16,021.11	0.38 %
Office	31,089.70	0.66 %	18,540.93	0.44 %
Bank Charges	2,843.85	0.06 %	4,555.87	0.11 %
Credit Card Fees HHG	54,564.03	1.15 %	42,558.78	1.01 %
Credit Card Fees Logistics	6,622.00	0.14 %	808.36	0.02 %
Sales Supplies HHG	3,884.56	0.08 %	4,114.25	0.10 %
Sales Supplies Logistics	580.00	0.01 %	600.30	0.01 %
Insurance	92,021.27	1.94 %	118,668.88	2.80 %
WORKMANS COMP	44,947.06	0.95 %	32,188.83	0.76 %
Legal and Professional Fees	8,047.36	0.17 %	5,309.80	0.13 %
Depreciation	89,410.80	1.89 %	101,128.07	2.39 %
Miscellaneous HHG	9,124.00	0.19 %	2,620.64	0.06 %
Miscellaneous Logistics	1,006.02	0.02 %	904.95	0.02 %
Safety Expenses HHG	5,218.83	0.11 %	1,764.67	0.04 %
Safety Expenses Logistics	6,654.97	0.14 %	5,940.83	0.14 %
NAVL FEES & CHARGES	18,422.99	0.39 %	13,083.55	0.31 %
HHG Sales Commissions	198,207.77	4.18 %	188,528.40	4.45 %
Logistics Sales Commissions	45,029.77	0.95 %	22,516.39	0.53 %
Medical Benefits	35,743.28	0.75 %	39,614.36	0.94 %
Retirement Benefits	7,500.00	0.16 %	8,866.09	0.21 %
Postage	834.43	0.02 %	1,075.96	0.03 %
Interest	35,280.78	0.74 %	18,647.85	0.44 %
Charity	550.00	0.01 %	1,840.15	0.04 %
<b>Total Operating Expenses</b>	<b>\$1,104,316.85</b>	<b>23.30 %</b>	<b>\$1,002,580.55</b>	<b>23.68 %</b>
<b>Total Operating Profit(Loss)</b>	<b>\$997,755.04</b>	<b>21.05 %</b>	<b>\$898,859.19</b>	<b>21.23 %</b>
<b>Other Income</b>				
Billed Finance / Interest Earned	1,659.95	0.04 %	1,213.86	0.03 %
Freight Factoring & Discounts	4,265.06	0.09 %	1,396.28	0.03 %
GAIN/LOSS ON SALE OF ASSETS	34,556.55	0.73 %	3,480.12	0.08 %

**L&J Transportation Companies Inc. (LLACT)**  
**Comparative Profit and Loss Statement**

01/01/2012 to 12/31/2012  
01/01/2011 to 12/31/2011

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	2012 Amount	% of Net Rev	2011 Amount	% of Net Rev
northAmerican Contract Incentives	13,052.71	0.28 %	0.00	0.00 %
<b>Total Other Income</b>	<b>\$53,534.27</b>	<b>1.13 %</b>	<b>\$6,090.26</b>	<b>0.14 %</b>
<b>Other Expenses</b>				
Rent	76,885.04	1.62 %	72,000.00	1.70 %
Building Maintenance	4,563.34	0.10 %	3,299.15	0.08 %
Wages Training Logistics	806.75	0.02 %	1,665.50	0.04 %
Wages Training HHG	5,798.46	0.12 %	4,629.39	0.11 %
Warehouse Expense	13,858.53	0.29 %	9,760.30	0.23 %
Air Travel HHG	9,652.55	0.20 %	2,330.06	0.06 %
Air Travel Logistics	1,087.45	0.02 %	962.45	0.02 %
Meals and Entertainment	4,718.24	0.10 %	3,604.83	0.09 %
Payroll Tax	132,516.55	2.80 %	106,422.63	2.51 %
Mileage Reimbursements HHG	139.40	0.00 %	319.01	0.01 %
Other Taxes	12,997.78	0.27 %	8,250.36	0.19 %
Real Estate taxes	10,957.21	0.23 %	0.00	0.00 %
Fuel Taxes HHG	3,551.32	0.07 %	992.81	0.02 %
Fuel Taxes Logistics	14,203.48	0.30 %	14,034.93	0.33 %
Vehicle Maintenance HHG	21,831.59	0.46 %	11,177.17	0.26 %
Vehicle Maintenance Logistics	54,581.87	1.15 %	31,836.00	0.75 %
Tire Purchases HHG	7,822.00	0.17 %	5,259.20	0.12 %
Tire Purchases Logistics	8,496.19	0.18 %	7,466.49	0.18 %
Vehicle Permits HHG	832.21	0.02 %	321.85	0.01 %
Vehicle Permits Logistics	245.25	0.01 %	16.00	0.00 %
Vehicle Registration HHG	13,222.45	0.28 %	6,051.12	0.14 %
Vehicle Registration Logistics	14,691.67	0.31 %	20,354.19	0.48 %
Vehicle Leasing HHG	188,294.37	3.97 %	90,139.39	2.13 %
Vehicle Leasing Logistics	227,501.40	4.80 %	359,849.67	8.50 %
Vehicle Renting HHG	32,626.84	0.69 %	3,467.97	0.08 %
Vehicle Renting Logistics	12,552.31	0.26 %	5,674.25	0.13 %
Uniforms HHG	1,285.34	0.03 %	2,699.65	0.06 %
Uniforms Logistics	767.00	0.02 %	0.00	0.00 %
Driver Recruiting HHG	2,968.61	0.06 %	1,784.20	0.04 %
Driver Recruiting Logistics	1,448.63	0.03 %	2,628.70	0.06 %
Employee Education HHG	5,138.99	0.11 %	2,607.00	0.06 %
Employee Education Logistics	215.00	0.00 %	590.00	0.01 %
IRS & State Penalties	21,220.58	0.45 %	0.00	0.00 %
<b>Total Other Expenses</b>	<b>\$907,478.40</b>	<b>19.15 %</b>	<b>\$779,994.27</b>	<b>18.42 %</b>
<b>Net Income / (Loss)</b>	<b>\$143,810.91</b>		<b>\$124,955.18</b>	

**L&J Transportation Companies Inc. (LLACT)**  
**Comparative Classified Balance Sheet**

December 31, 2012 And 2011

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	2012	2011
<b>Assets</b>		
<b>Current Assets</b>		
Checking Account	70,749.31	24,886.31
Penske Cash Deposit	13,000.00	13,000.00
Ryder Cash Deposit	50,000.00	0.00
1 Year CD	5,638.36	21,331.20
Cash on Hand	85,679.17	26,106.21
Comdata	10,323.84	7,500.00
EZPASS Deposit	1,000.00	1,000.00
Petty Cash	1,250.71	500.00
DRIVER'S ADVANCES L & J	41,888.40	20,161.58
Inventory	11,104.76	7,081.20
Accounts Receivable - STI	1,974.09	5,462.62
Accounts Receivable - Local	286,837.47	193,873.35
Accounts Receivable - NAVL	73,282.42	57,973.12
Prepaid - Other Expenses	1,181.15	681.15
Prepaid Driver Commissions	2,811.41	8,657.98
	656,721.09	388,214.72
<b>Long Term Investments</b>		
Building Improvements	86,062.61	60,365.79
Marketable Securities	255.00	255.00
	86,317.61	60,620.79
<b>Fixed Assets</b>		
Vehicles	1,605,155.31	1,466,625.81
Office and General Equipment	430,997.95	395,281.33
Accum. Deprec. - Vehicles	(1,211,481.62)	(1,272,040.54)
Accum. Deprec.- General/Office	(323,579.85)	(299,402.97)
Accum Deprec Building Improvements	(5,032.77)	(1,359.19)
	496,059.02	289,104.44
<b>Other Assets</b>		
P.U.C. Rights	40,350.00	40,350.00
	40,350.00	40,350.00
<b>Total Assets</b>	<b>\$1,279,447.72</b>	<b>\$778,289.95</b>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	208,705.02	121,952.04
Accrued Payroll	53,786.15	0.00
DEFERRED INCOME TAX	603.00	603.00
Federal 941 taxes	214,394.53	144,751.92
FUTA	5,470.42	5,684.67
State Withholding	11,885.71	13,525.68
Unemployment Tax	33,935.51	21,575.93
Other Taxes	0.00	(1,595.02)
Local Withholding Tax	5,262.42	3,219.05

**L&J Transportation Companies Inc. (LLACT)**  
**Comparative Classified Balance Sheet**

December 31, 2012 And 2011

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	2012	2011
Total Current Liabilities	534,042.76	309,717.27
Long Term Liabilities		
CONTRACTORS FUND	423.12	5,283.90
Claim Pool & Pet Deposits	4,393.93	1,834.52
Notes Payable Bank	152,274.42	210,028.35
Notes Payable - Leasing Co.	362,688.12	159,811.45
Total Long Term Liabilities	519,779.59	376,758.22
<b>Total Liabilities</b>	<b>\$1,053,822.35</b>	<b>\$686,475.49</b>
<b>Equity</b>		
Equity		
Common Stock	24,000.00	24,000.00
Additional Paid in Capital	72,617.17	72,617.17
Retained Earnings	(4,802.71)	(129,757.89)
Paid Dividends	(10,000.00)	0.00
Net Income / (Loss)	\$143,810.91	124,955.18
Total Equity	<b>\$225,625.37</b>	<b>\$91,814.46</b>
<b>Total Liabilities and Equity</b>	<b>\$1,279,447.72</b>	<b>\$778,289.95</b>



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
2/20/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

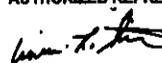
<b>PRODUCER</b> Beneficial Insurance Services 325 Chestnut Street Suite 1200 Philadelphia, PA 19106	<b>CONTACT NAME:</b> PHONE (A/C, No, Ext): (215) 925-7656 7336      FAX (A/C, No): (215) 923-0342 E-MAIL: ADDRESS:	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b>  L & J Transportation Companies, Inc. 36 Mountainside Road Temple, PA 19560	<b>INSURER A:</b> Vanliner Insurance Co.	<b>NAIC #</b> 21172
	<b>INSURER B:</b>	
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES**                      **CERTIFICATE NUMBER:**                      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR   WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
	<b>GENERAL LIABILITY</b> <input type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC					EACH OCCURRENCE \$ DAMAGE TO RENTED PREMISES (Ea occurrence) \$ MED EXP (Any one person) \$ PERSONAL & ADV INJURY \$ GENERAL AGGREGATE \$ PRODUCTS - COMPROP AGG \$ \$
	<b>AUTOMOBILE LIABILITY</b> <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS					COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (PER ACCIDENT) \$ \$
	<b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED    RETENTION \$					EACH OCCURRENCE \$ AGGREGATE \$ \$
A	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N <input type="checkbox"/>	WCV416100	2/20/2013	2/20/2014	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 500,000 E.L. DISEASE - EA EMPLOYEE \$ 500,000 E.L. DISEASE - POLICY LIMIT \$ 500,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
THIS CERTIFICATE IS ISSUED FOR INFORMATION PURPOSES ONLY AS COVERAGE APPLIES ON THE DATE NOTED ABOVE.

<b>CERTIFICATE HOLDER</b>  L & J Transportation Companies, Inc. 36 Mountainside Road Temple, PA 19560	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE 
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# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
5/30/2013

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> Beneficial Insurance Services 325 Chestnut Street Suite 1200 Philadelphia PA 19106	<b>CONTACT NAME:</b> PHONE (A/C, No., Ext): 215-925-7656      FAX (A/C, No.): 215-923-0342 E-MAIL ADDRESS:	
	<b>INSURER(S) AFFORDING COVERAGE</b> NAIC #	
<b>INSURED</b> L&JTRAN-01 L & J Transportation Companies, Inc. L & J Moving & Storage, L & J Logistics, Morgan Moving & Storage, Ltd. 36 Mountainside Road Temple PA 19560	<b>INSURER A:</b> Vanliner Insurance Co.      21172	
	<b>INSURER B:</b>	
	<b>INSURER C:</b>	
	<b>INSURER D:</b>	
	<b>INSURER E:</b>	
	<b>INSURER F:</b>	

**COVERAGES**      **CERTIFICATE NUMBER: 1788853503**      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL SUBR INSR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<b>GENERAL LIABILITY</b> <input checked="" type="checkbox"/> <b>COMMERCIAL GENERAL LIABILITY</b> <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GENL AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO. <input type="checkbox"/> LOB		AVG0000018 00	5/1/2013	10/1/2014	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Per occurrence) \$100,000 MED EXP (Any one person) \$5,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <b>UMBRELLA LIAB</b> <input type="checkbox"/> OCCUR <b>EXCESS LIAB</b> <input type="checkbox"/> CLAIMS-MADE DED    RETENTION \$		AVA4616100 00	5/1/2013	10/1/2014	COMBINED SINGLE LIMIT (Per accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ EACH OCCURRENCE \$ AGGREGATE \$ \$
	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y/N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below					WC STATUTORY LIMITS    OTHER E.L. EACH ACCIDENT \$ E.L. DISEASE - EA EMPLOYEE \$ E.L. DISEASE - POLICY LIMIT \$
A	Cargo Cargo Warehouse		CGV4616101 00	5/1/2013	10/1/2014	Any One Truck Limit \$250,000 Any One Occ. Limit \$500,000 See Description Section

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)  
Warehouse Limits-36 Mountainside Road, Temple, PA-\$1,100,000,190 Yarnell Road, Pottstown, PA-\$2,500,000  
North American Van Lines, Inc & its affiliates are recognized as Additional Insured-Van Line in regards to Auto Liability, General Liability, Cargo Liability and Warehouse Legal Liability.

<b>CERTIFICATE HOLDER</b>  North American Van Lines, Inc ATTN: Van Line Insurance Compliance Dept 700 Oakmont Lane Westmont IL 60559	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE 

## Unit List Report

Sorted By: Unit Code  
 Selection: Entire Company

Unit Code	Base Plate Jur. Num	Plate Exp Date	Year Make	Vehicle Identification Number	Vehicle Type	*Fuel	Axles
1234	FPE1578 PA	11/22/2013	2007 Ford	1FMNE11L47DB05287	Van	G	(Not Specified)
1236	FSR 4880	05/31/2014	2010 Ford	1FBSS3BL3ADA62079	Van	G	(Not Specified)
1237	HHN 9575		2013 Ford	1FBSS3BL4BDB08472	Van	G	(Not Specified)
1238	GK0078	04/01/2014	2011 Ford	1FBSS3BL5B01336	Van	G	2
1239	GXV-8868	02/01/2014	2011 Ford	1FBSS3B8BDB12590	Van	G	2
Straight 321599	PA AF67155	05/31/2014	1991 International	1HTSDZ7M2MH353893	Truck	D	3
Straight 321612	PA AE26418	05/31/2014	1992 International	1HTSDNSN6NH424748	Truck	D	3
Straight 325201	PA AE26417	05/31/2014	1995 Ford	1FDXR82E0SVA80266	Truck	D	3
Straight 325231	PA YTK6808	05/31/2014	2004 Freightliner	1FVABPCT34HM18772	Truck	D	3
Straight 463638	PA AG02714	05/31/2014	2012 Freightliner	1FVACXDT2CDBW0149	Truck	D	2
Straight 494394	PA AG-04965	05/31/2014	2013 Freightliner	1FVACXDT5DDFB2248	Truck	D	2
Straight 516934	PA ZDH8733	01/31/2014	2014 Freightliner	1FVACWDT1EHFJ9111	Truck	D	2
Straight 618064	PA YXS7273	05/31/2014	2009 Freightliner	1FVACWDT79DAM9681	Truck	D	2
Straight 618065	PA YXS7274	05/31/2014	2009 Freightliner	1FVACWDT99DAM9682	Truck	D	2
Straight M14	PA YJE9985	05/31/2014	2002 Isuzu	JALC4J14527001999	Truck	D	2
Straight M22	YYS0189	05/31/2014	1992 International	1HTSCPLM2NH440496	Van	D	(Not Specified)
Straight M23	PA YVA3547	05/31/2014	1999 Isuzu	JALE4B147X7900952	Van	D	2
Straight M24	PA ZBF2821	05/31/2014	2003 Freightliner	1FVACWAK13HK10244	Van	D	2
Tractor 220603	PA AE26430	05/31/2014	1985 Mack	1M1ARD2Y3FM002341	Truck-Tractor	D	2
Tractor 222284	PA AE94644	5/31/2014	1996 Volvo	4V4BCPE2TR725325	Truck-Tractor	D	3
Tractor 232585	PA AF57657		2005 (Not Specified)	1XKWDB9X75J087654	Tractor	D	3
Tractor 232811	PA AF37970	05/31/2014	1994 International	1HSRDEMRH553222	Truck-Tractor	D	3
Tractor 234194	PA AE26473	05/31/2014	1999 International	2HSFHASR7XC037416	Truck-Tractor	D	3
Tractor 385835	PA AF66764	05/31/2014	2007 Freightliner	IFUJA6CK97LZ40848	Tractor	D	3
Tractor 415976	PA AF90505	05/31/2014	2012 Freightliner	1FUJGLBG6CSBN3286	Tractor	D	3
Tractor 497307	PA AG02160	05/31/2014	2013 Kenworth	1XKAD49X0DJ356193	Tractor	D	3
Tractor 497407	PA AG02163	05/31/2014	2013 (Not Specified)	1XKAD49X3DJ356155	Tractor	D	3
Tractor 497408	PA AG02335	05/31/2014	2012 Kenworth	1XKAD49X5DJ356156	Tractor	D	2
Tractor 497409	PA AG02329	05/31/2014	2013 Kenworth	1XKAD49X7DJ356157	Tractor	D	3
Tractor 523218	PA	05/31/2014	2014 Volvo	4V4NC9THXEN160324	Tractor	D	3

Tractor 523221	PA	480343	07/02/2013	2014 Freightliner	3AKJGLBG7ESFM1032	Tractor	D	3
Tractor 560036	IN	1096295	05/31/2013	2009 Freightliner	1FUJA6CK69DAK0739	Tractor	D	3
Tractor 674718	PA	2157421	02/28/2014	2014 Freightliner	1FUJGLD60ELFN1563	Tractor	D	3
Tractor 674719	PA	Indiana 2157422		2014 Freightliner	1FUJGLD62ELFN1564	Tractor	D	3
Tractor 674720	PA	Indiana 2157423		2014 Freightliner	1FUJGLD64ELFN1565	Tractor	D	3
TRL 110139				1989 Kentucky	1KKKVE4258KLO85301	53' Trailer	N	(Not Specified)
TRL 110264		PT4972N	05/27/2100	2002 Kentucky	1KKVE51272L207819	51' Trailer	N	(Not Specified)
TRL 110275		PT4929K	05/07/2100	1999 Kentucky	1KKVE5321XL116209	53' Trailer	N	(Not Specified)
TRL 110538		PT1454P	08/06/2100	1999 Kentucky	1KKVE5126YL200465	51' Trailer	N	(Not Specified)
TRL 111723				2001 Kentucky	1KKKVE53271L205211	53' Trailer	N	(Not Specified)
TRL 112267		PT2375R	07/28/2100	2009 Kentucky	1KKVE53229L228276	53' Trailer	N	(Not Specified)
TRL 116219				2001 Kentucky	1KKKVE48201L203187	48' Trailer	N	(Not Specified)
TRL 117986				2001 Kentucky	1KKKVE53381L204397	53' Trailer	N	(Not Specified)
TRL 118205				2001 Kentucky	1KKKVE48251L203184	48' Trailer	N	(Not Specified)
TRL 134804				1982 Kentucky	1KKKF4424CL000664	(Not Specified)	N	(Not Specified)
TRL 134831				1983 Matlock	1RMTFT45XD1002956	(Not Specified)	N	(Not Specified)
TRL 136326				1997 Kentucky	1KKKF5334VL108012	53' Trailer	N	(Not Specified)
TRL 136333				1997 Kentucky	1KKKVF5022VL108246	53' Trailer	N	(Not Specified)
TRL 13K287				1987 Kentucky	1KKKF4822HL079544	48' Trailer	N	(Not Specified)
TRL 202		PT1676N	01/12/2100	2003 Kentucky	1KKVA532X3L211471	53' Trailer	N	(Not Specified)
TRL 204		PT8816G	01/05/2100	2004 Kentucky	1KKVA53254L214618	53' Trailer	N	(Not Specified)
TRL 205		PT8817G	01/05/2100	2004 Kentucky	1KKVA53274L214619	53' Trailer	N	(Not Specified)
TRL 206		PT2918H	02/21/2100	1995 Trail Mobile	1PTO1JAH2S60007183	53' Trailer	N	(Not Specified)
TRL 208		PT7692H	06/16/2100	2005 Kentucky	1KKVA53235L217048	53' Trailer	N	(Not Specified)
TRL 209		PT7693H	07/04/2100	2005 Kentucky	1KKVA53215L217047	53' Trailer	N	(Not Specified)
TRL 210		PT9789H	08/08/2100	2005 Kentucky	1KKVA53235L216210	53' Trailer	N	(Not Specified)
TRL 211		PT9790H	08/09/2100	2005 Kentucky	1KKVA532X5L217161	53' Trailer	N	(Not Specified)
TRL 212		PT9788H	08/08/2100	1999 Trail Mobile	1PT01JAH9X9015612	53' Trailer	N	(Not Specified)
TRL 213		XBG9662	01/01/2100	2000 Stoughton	1DW1A5328YS327719	53' Trailer	N	(Not Specified)
TRL 214		PT9948K	12/07/2100	1999 Great Dane	1GRAAD628XB029423	53' Trailer	N	(Not Specified)
TRL 216		PT0213P	08/31/2100	2004 Utility	1UYVS25344G340801	96' Wide Trailer	N	(Not Specified)
TRL 218		PT8568N	04/07/2100	1999 Stoughton	1DW1A5323YS335629	53' Trailer	N	(Not Specified)
TRL 393313		PT2306P	09/01/2100	2007 Great Dane	1GRAA06288B705306	53' Trailer	N	(Not Specified)
TRL 393315		PT2308P	09/01/2100	2008 Great Dane	1GRAA06218B705308	53' Trailer	N	(Not Specified)
TRL 393317		PT2302P	07/28/2100	2008 Great Dane	1GRAA062X8B705310	53' Trailer	N	(Not Specified)
TRL 401		PT0223P	12/14/2100	2009 Kentucky	1KKVA53279L228320	53' Trailer	N	(Not Specified)
TRL 402		PT0222P	12/14/2100	2009 Kentucky	1KKVA53299L228321	53' Trailer	N	(Not Specified)
TRL 403		PT0224P	12/04/2100	2009 Kentucky	1KKVA53209L228322	53' Trailer	N	(Not Specified)
TRL 506473		PT-5741V	09/01/2100	2012 Kentucky	1KKKVE532CL232174	53' Trailer	N	(Not Specified)
TRL 506474		PT-5742V	09/01/2100	2012 Kentucky	1KKVE5326CL232175	53' Trailer	N	(Not Specified)
TRL 516496		PT9918V		2012 Kentucky	1KKVES5328CL232176	53' Trailer	N	(Not Specified)
TRL 516497		PT9918V		2012 Kentucky	1KKKE532XCL232177	53' Trailer	N	(Not Specified)
TRL 642		PT0812F	01/21/2100	1988 Matlock	1RMDFT482J1004324	48' Trailer	N	(Not Specified)

TRL 645	PT0807F	01/21/2100	1988 Matlock	1RMDFT48XJ1004474	48' Trailer	N	(Not Specified)
TRL 649	PT2373R	06/24/2100	1990 Monon	1NNVA4827LM144532	48' Trailer	N	(Not Specified)
TRL 892	PT1690N	04/27/2100	2000 Kentucky	1KKVE5124YL200464	51' Trailer	N	2

\*Fuel: (D)iesel, (G)asoline, (C)NG, (L)PG, Gaso(H)ol, (N)ot Specified

RECEIVED  
2013 SEP 23 AM 11:12  
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SECRETARY'S BUREAU

BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

IN RE: APPLICATION OF L&J TRANSPORTATION COMPANIES, INC.

To the extent that there are any unpaid business debts of Transferor, said debt will be satisfied by the purchase price.

**EXHIBIT "E"**

RECEIVED

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EXHIBIT "F"

COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF STATE  
CORPORATION BUREAU  
206 NORTH OFFICE BUILDING  
P.O. BOX 8722  
HARRISBURG, PA 17105-8722  
WWW.CORPORATIONS.STATE.PA.US/CORP

L&J TRANSPORTATION COMPANIES, INC.

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT WWW.CORPORATIONS.STATE.PA.US/CORP OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 1612620

HOFFERT, HUCKABEE & WEILER, P.C.  
1136 PENN AVE , PO BOX 6895  
WYOMISSING, PA 19610-0

Microfilm Number 90481604

Filed with the Department of State on OCT 09 1990

Entity Number 1612620

*Christopher A. Lewis*

Secretary of the Commonwealth *tes.*

### ARTICLES OF INCORPORATION

DSCB:15-1306(Rev 89)

Indicate type of domestic corporation (check one):

- Business-stock (15 Pa. C.S. § 1306)
- Business-nonstock (15 Pa. C.S. § 2102)
- Business-statutory close (15 Pa. C.S. § 2304a is applicable)
- Professional (15 Pa. C.S. § 2903)
- Management (15 Pa. C.S. § 2701)
- Cooperative (15 Pa. C.S. § 7701)

1. The name of the corporation is: L & J MOVING AND STORAGE, INC.

This corporation is incorporated under the provisions of the Business Corporation Law of 1988.

2. The (a) address of this corporation's initial registered office in this Commonwealth or (b) commercial registered office provider and the county of venue is:

<u>215 Neiffer Road</u>	<u>Schwenksville PA</u>	<u>19473</u>	<u>Montgomery</u>
<small>Number and Street</small>	<small>City</small>	<small>State</small>	<small>Zip</small>
			<small>County</small>

(b) \_\_\_\_\_  
Name of Commercial Registered Office Provider County

For a corporation represented by a commercial registered office provider, the county in (b) shall be deemed the county in which the corporation is located for venue and official publication purposes.

3. The aggregate number of shares authorized is: 10,000 no par commo (other provisions, if any, attach 8 1/2 x 11 sheet)

4. The name and address, including street and number, if any, of each incorporator is:

Name	Address	Signature	Date
<u>Leon J. Turulski, Sr.</u>	<u>8 Mattie Lane Newark, DE 19713</u>	<i>Leon J. Turulski Sr.</i>	<u>10/4/90</u>
<u>James B. Fry</u>	<u>215 Neiffer Road Schwenksville, PA 19473</u>	<i>James B Fry</i>	<u>10/4/90</u>

5. The specified effective date, if any, is: \_\_\_\_\_  
month day year hour, if any

6. Any additional provisions of the articles, if any, attach an 8 1/2 x 11 sheet.

7. **Statutory close corporation only:** Neither the corporation nor any shareholder shall make an offering of any of its shares of any class that would constitute a "Public Offering" within the meaning of the Securities Act of 1933 (15U.S.C. § 77A et seq.).

8. **Business cooperative corporations only:** (Complete and strike out inapplicable term) The common bond of membership among its members/shareholders is: \_\_\_\_\_

JAN. 23. 2007 4:50PM

HOFFERT-HUCKABEE&WEILER, P. C.

Entity #: 1612620  
Date Filed: 01/23/2007  
Pedro A. Cortés  
Secretary of the Commonwealth

PENNSYLVANIA DEPARTMENT OF STATE  
CORPORATION BUREAU

Articles of Amendment-Domestic Corporation  
(15 Pa.C.S.)

- Business Corporation (§ 1915)
- Nonprofit Corporation (§ 5915)

Name BRETT A. HUCKABEE, ESQUIRE		
Address 1136 PENN AVENUE, PO BOX 6895		
City WYOMISSING	State PA	Zip Code 19610

Document will be returned to the name and address you enter to the left.

Commonwealth of Pennsylvania  
ARTICLES OF AMENDMENT-BUSINESS 4 Page(s)



Fee: \$70

In compliance with the requirements of the applicable provisions (relating to articles of amendment), the undersigned, desiring to amend its articles, hereby states that:

1. The name of the corporation is:  
L & J MOVING AND STORAGE, INC.

2. The (a) address of this corporation's current registered office in this Commonwealth or (b) name of its commercial registered office provider and the county of venue is (the Department is hereby authorized to correct the following information to conform to the records of the Department):

(a) Number and Street 36 MOUNTAINSIDE ROAD	City TEMPLE	State PA	Zip 19560	County BERKS
(b) Name of Commercial Registered Office Provider				County

c/o

3. The statute by or under which it was incorporated:  
BUSINESS CORPORATION LAW OF 1988

4. The date of its incorporation:  
OCTOBER 9, 1990

5. Check, and if appropriate complete, one of the following:

The amendment shall be effective upon filing these Articles of Amendment in the Department of State.

The amendment shall be effective on: \_\_\_\_\_ at \_\_\_\_\_  
Date Hour

PA DEPT. OF STATE

JAN 23 2007

DSCB:15-1915/5915-2

6. Check one of the following:

The amendment was adopted by the shareholders or members pursuant to 15 Pa.C.S. § 1914(a) and (b) or § 5914(a).

The amendment was adopted by the board of directors pursuant to 15 Pa. C.S. § 1914(c) or § 5914(b).

7. Check, and if appropriate, complete one of the following:

The amendment adopted by the corporation, set forth in full, is as follows

THE NAME OF THE CORPORATION IS AMENDED TO BE:

L&J TRANSPORTATION COMPANIES, INC. THE AMOUNT OF AUTHORIZED

SHARES IS INCREASED FROM 10,000 TO 100,000.

The amendment adopted by the corporation is set forth in full in Exhibit A attached hereto and made a part hereof.

8. Check if the amendment restates the Articles:

The restated Articles of Incorporation supersede the original articles and all amendments thereto.

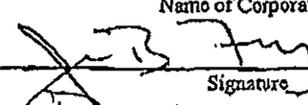
IN TESTIMONY WHEREOF, the undersigned corporation has caused these Articles of Amendment to be signed by a duly authorized officer thereof this

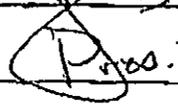
23RD day of JANUARY

2007

L & J MOVING AND STORAGE, INC.

\_\_\_\_\_  
Name of Corporation

  
\_\_\_\_\_  
Signature

  
\_\_\_\_\_  
Title

RECEIVED

BEFORE THE  
PENNSYLVANIA PUBLIC UTILITY COMMISSION

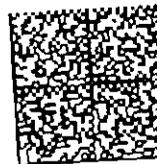
2013 SEP 23 AM 11:13  
PA.P.U.C.  
SECRETARY'S BUREAU

IN RE: APPLICATION OF L&J TRANSPORTATION COMPANIES, INC.

The sole shareholder of Applicant/Transferee is James B. Fry. Mr. Fry is a director, President and Treasurer. Stephanie R. Fry serves as Secretary of Applicant/Transferee.

**EXHIBIT "G"**

Priority Mail  
ComBasPrice



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LAW OFFICES

SCHUBERT ♦ GALLAGHER

121 SOUTH BROAD STREET, 20TH FLOOR



TYLER ♦ MULCAHEY

PHILADELPHIA, PA 19107-4533

**TO:**

Rosemary Chiavetta, Secretary  
Pennsylvania Public Utility Commission  
P.O. Box 3265  
Harrisburg, PA 17105-3265