### PINNACLE POWER LLC

800 Bering Drive, Suite 250 Houston, Texas 77057 (713) 554-4301

November 11, 2013



NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### **VIA FEDERAL EXPRESS**

Pennsylvania Public Utility Commission Secretary Keystone Building, 2<sup>nd</sup> Floor, Room N201 Harrisburg, PA 17120

Re: Pinnacle Power LLC

Dear Sir/Madam:

Enclosed for filing is an original and one copy of the Application for Approval to Offer, Render, Furnish, or Supply Electricity or Electric Generation Services together with all attachments. Also enclosed is a CD containing the Application and attachments in a PDF format.

Should you have any questions or require any additional information or documentation, please contact the undersigned at the telephone number set forth above.

Thank you.

Very truly yours,

Neil Leibman, Member

CLE-POWER LLC

NL/mlr Enclosures

### BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of PiNNAcle	Power LLL, d/b/a_	NA	, for approval to offer, render,
		as a(n) <u>[as speci</u>	fied in item #4b below] to the public in
the Commonwealth of Pennsy	/Ivania (Pennsylvania).		

To the Pennsylvania Public Utility Commission:

#### 1. IDENTIFICATION AND CONTACT INFORMATION

a. IDENTITY OF THE APPLICANT: Provide name (including any fictitious name or d/b/a), primary address, web address, and telephone number of Applicant:

b. PENNSYLVANIA ADDRESS / REGISTERED AGENT: If the Applicant maintains a primary address outside of Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's secondary office within Pennsylvania. If the Applicant does not maintain a physical location within Pennsylvania, provide the name, address, telephone number, and fax number of the Applicant's Registered Agent within Pennsylvania.

c. REGULATORY CONTACT: Provide the name, title, address, telephone number, fax number, and e-mail address of the person to whom questions about this Application should be addressed.

d. ATTORNEY: Provide the name, address, telephone number, fax number, and e-mail address of the Applicant's attorney. If the Applicant is not using an attorney, explicitly state so.

No legal course at this time to be appred.

e. CONTACTS FOR CONSUMER SERVICE AND COMPLAINTS: Provide the name, title, address, telephone number, FAX number, and e-mail of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with the Applicant, the Electric Distribution Company, the Pennsylvania Public Utility Commission, or other agencies. The main contact's information will be listed on the Commission website list of licensed EGSs.

Angela Hentey, St UP Regulatory Affects
Angela empleo.com
PECETVED
713.375-2777 fax 713.375.2797

NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### 2. **BUSINESS ENTITY FILINGS AND REGISTRATION**

a.	FICT	TTIOUS NAME: (Select appropriate statement and provide supporting documentation as listed.)
		The Applicant will be using a fictitious name or doing business as ("d/b/a")  Provide a copy of the Applicant's filing with Pennsylvania's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	<b>X</b>	Or The Applicant will not be using a fictitious name.
b.	(Sele	INESS ENTITY AND DEPARTMENT OF STATE FILINGS: act appropriate statement and provide supporting documentation. As well, understand that Domestic has being formed within Pennsylvania and foreign means being formed outside Pennsylvania.)
	<u> </u>	The Applicant is a sole proprietor.
		<ul> <li>If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa.</li> <li>C.S. §4124 relating to Department of State filing requirements.</li> </ul>
	<b>(2)</b>	O <b>r</b> The Applicant is a:
		domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
		<ul> <li>Provide proof of compliance with appropriate Department of State filing requirements as indicated above.</li> </ul>
		<ul> <li>Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.</li> </ul>
		<ul> <li>Provide the state in which the business is organized/formed and provide a copy of the Applicant's charter documentation.</li> </ul>
		<ul> <li>* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.</li> </ul>
		or

Ø	The	Applicant is a:
		domestic corporation (15 Pa. C.S. §1308) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other (Describe):
		- Provide proof of compliance with appropriate Department of State filing requirements as indicated above.  Attacked
		- Provide the state in which the business is incorporated/organized/formed and provide a copy of the Applicant's charter documentation.
		- Give name and address of officers.
		Sec Attached

### 3. <u>AFFILIATES AND PREDECESSORS</u>

(both in state and out of state)

a. AFFILIATES: Give name and address of any affiliate(s) currently doing business and state whether the affiliate(s) are jurisdictional public utilities. If the Applicant does not have any affiliates doing business, explicitly state so. Also, state whether the applicant has any affiliates that are currently applying to do business in Pennsylvania.

REP Energy LLC - Massachusets, New Hampshire Harizon Power + Light LLC - Maryland, D.C.
No Affiliates applying in Pennsylvania

**b. PREDECESSORS**: Identify the predecessor(s) of the Applicant and provide the name(s) under which the Applicant has operated within the preceding five (5) years, including address, web address, and telephone number, if applicable. If the Applicant does not have any predecessors that have done business, explicitly state so.

None

### 4. **OPERATIONS**

a.	APPLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)
	The Applicant is presently doing business in Pennsylvania as a  municipal electric corporation electric cooperative
	local gas distribution company provider of electric generation, transmission or distribution services  Other; Identify the nature of service being rendered.
	or
	The Applicant is not presently doing business in Pennsylvania.
b.	APPLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a (may check multiple):
	Generator of electricity Supplier of electricity Aggregator engaged in the business of supplying electricity Broker/Marketer engaged in the business of supplying electricity services Electric Cooperative and supplier of electric power Other (Describe):
	<u>Definitions</u>
	<ul> <li>Supplier – an entity that sells electricity to end-use customers utilizing the jurisdictional transmission and distribution facilities of an EDC.</li> <li>Aggregator - an entity that purchases electric energy and takes title to electric energy as an intermediary for sale to retail customers.</li> <li>Broker/Marketer - an entity that acts as an intermediary in the sale and purchase of electric energy by does not take title to electric energy.</li> </ul>
c.	PROPOSED SERVICES: Describe in detail the electric services or the electric generation services which the Applicant proposes to offer.
	Retail Electricity Provider that sells electricity to end use customers utilizing the jurisdictional transmission
	and distribution facilities of the EDC.

d.		<b>DSED SERVICE AREA:</b> Provide a list of each Electric Distribution Company for which the Applicant es to provide service.
e.	custo	PECO ENERS;  Dugues ne  Penele c  PPL  DMERS: Applicant proposes to provide services to:
		Residential Customers Small Commercial Customers - (25 kW and Under) Large Commercial Customers - (Over 25 kW) Industrial Customers Governmental Customers All of above Other (Describe):
f.	PROPO	Internal – Applicant will use its own internal resources/employees for marketing External EGS – Applicant will contract with a PUC LICENSED EGS broker/marketer Affiliate – Applicant will use a NON-EGS affiliate marketing company and or individuals. External Third-Party – Applicant will contract with a NON-EGS third party marketing company and or individuals Other (Describe):
g.	DOOR	TO DOOR SALES: Will the Applicant be implementing door to door sales activities?  Yes No  If yes, will the Applicant be using a Third Party Verification procedure?
	0	Yes No If yes, describe the Applicant's Third Party Verification procedures.

h. START DATE: Provide the approximate date the Applicant proposes to begin services within the Commonwealth.

### 5. COMPLIANCE

a. CRIMINAL/CIVIL PROCEEDINGS: State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, has been or is currently the defendant of a criminal or civil proceeding within the last five (5) years.

Identify all such proceedings (active or closed), by name, subject and citation; whether before an administrative body or in a judicial forum. If the Applicant has no proceedings to list, explicitly state such.

None

**b. SUMMARY:** If applicable; provide a statement as to the resolution or present status of any such proceedings listed above.

None

c. CUSTOMER/REGULATORY/PROSECUTORY ACTIONS: Identify all formal or escalated actions or complaints filed with or by a customer, regulatory agency, or prosecutory agency against the Applicant, an affiliate, a predecessor of either, or a person identified in this Application, for the prior five (5) years, including but not limited to customers, Utility Commissions, and Consumer Protection Agencies such as the Offices of Attorney General. If the Applicant has no actions or complaints to list, explicitly state such.

See Attached - Confidential Treatment Reguestel

d. SUMMARY: If applicable; provide a statement as to the resolution or present status of any actions listed above.

Sec Attached - Confidential Treatment Regusted

### 7. FINANCIAL FITNESS

a.	er instrur		with 66 Pa its financial								
			(along with unt of \$250,	s) of an	initial	bond,	letter	of credit	or proof o	f bond	ing to the

Furnishing the **original** (along with copies) of another initial security for Commission approval, to ensure financial responsibility.

Filing for a modification to the \$250,000 requirement and furnishing the **original** (along with copies) of an initial bond, letter of credit or proof of bonding to the Commission in the amount of \$10,000. Applicant is required to provide information supporting an amount less than \$250,000. Such supporting information must include indication that the Applicant will not take title to electricity and will not pay electricity bills on

behalf of its customers. Further details for modification may be described as well.

- At the conclusion of Applicant's first year of operation it is the intention of the Commission to tie security bonds to a percentage of Applicant's gross receipts resulting from the sale of generated electricity consumed in Pennsylvania. The amount of the security bond will be reviewed and adjusted on an annual basis.
- Example version of a bond and letter of credit are attached at Appendix D & E, Applicant's security must follow language from these examples.
- Any deviation from these examples must be identified in the application and may not be acceptable to the Commission.
- b. FINANCIAL RECORDS, STATEMENTS, AND RATINGS: Applicant must provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
  - Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
  - Published Applicant or parent company financial and credit information (i.e. 10Q or 10K).
     (SEC/EDGAR web addresses are sufficient)
  - Applicant's accounting statements, including balance sheet and income statements for the past two years.
  - Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form, evidence of Moody's, S&P, or Fitch ratings, and/or other independent financial service reports.
  - A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
  - Audited financial statements exhibiting accounts over a minimum two year period.
  - Bank account statement, tax returns from the previous two years, or any other information that demonstrates Applicant's financial fitness.
- c. ACCOUNTING RECORDS CUSTODIAN: Provide the name, title, address, telephone number, FAX number, and e-mail address of Applicant's custodian for its accounting records.

d. TAXATION: Complete the <u>TAX CERTIFICATION STATEMENT</u> attached as Appendix F to this application.

All sections of the Tax Certification Statement must be completed. Absence (submitting N/A) of any of the TAX identifications numbers (items 7A through 7C) shall be accompanied by supporting documentation or an explanation validating the absence of such information.

Items 7A and 7C on the Tax Certification Statement are designated by the Pennsylvania Department of Revenue. Item 7B on the Tax Certification Statement is designated by the Internal Revenue Service.

### 8. <u>TECHNICAL FITNESS:</u>

To ensure that the present quality and availability of service provided by electric utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided.

- a.) EXPERIENCE, PLAN, STRUCTURE: such information may include:
  - Applicant's previous experience in the electricity industry.
  - Summary and proof of licenses as a supplier of electric services in other states or jurisdictions.
  - Type of customers and number of customers Applicant currently serves in other jurisdictions.
  - Staffing structure and numbers as well as employee training commitments.
  - Business plans for operations within the Commonwealth.
  - Documentation of membership in PJM, ECAR, MAAC, other regional reliability councils, or any other membership or certification that is deemed appropriate to justify competency to operate as an EGS within the Commonwealth.
  - Any other information appropriate to ensure the technical capabilities of the Applicant.

b.)	OFFICERS:	Identify Applicant's cr	lief officers including	names and their	professional	resumes.
		See	A-Hacked			

c.) FERC FILING: Applicant has:

Filed an Application with the Federal Energy Regulatory Commission to be a Power Marketer.

Received approval from FERC to be a Power Marketer at Docket or Case Number \_\_\_\_\_\_.

Not applicable

### 9. DISCLOSURE STATEMENT:

**Disclosure Statements:** If proposing to serve Residential and/or Small Commercial (under 25 kW) customers, provide a Residential and/or Small Commercial disclosure statement. A sample disclosure statement is provided as Appendix G to this Application.

 Electricity should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated.
 Penalties and procedures for ending contracts should be clearly communicated.

Not applicable for an applicant applying for a license exclusively as a broker/marketer.

### 10. VERIFICATIONS, ACKNOWLEDGEMENTS, AND AGREEMENTS

- **a. PJM LOAD SERVING ENTITY REQUIREMENT:** As a prospective EGS, the applicant understands that those EGSs which provide retail electric supply service (i.e. takes title to electricity) must provide either:
  - proof of registration as a PJM Load Serving Entity (LSE), or
  - proof of a contractual arrangement with a registered PJM LSE that facilitates the retail electricity services of the EGS.

The Applicant understands that compliance with this requirement must be filed within 120 days of the Applicant receiving a license. As well, the Applicant understands that compliance with this requirement may be filed with this instant application.

(Selec	t only one of the following)
	AGREED - Applicant has included compliance with this requirement in the instant application, labeled in correspondence with this section (10).
X	AGREED - Applicant will provide compliance with this requirement within 120 days of receiving its license
	ACKNOWLEDGED - Applicant is not proposing to provide retail electric supply service at this time, and therefore is not presently obligated to provide such information

b. STANDARDS OF CONDUCT AND DISCLOSURE: As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission. Further, the Applicant agrees that it must comply with and ensure that its employees, agents, representatives, and independent contractors comply with the standards of conduct and disclosure set out in Commission regulations at 52 Pa. Code § 54.43.

AGREED

- **c. REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
  - Retail Electricity Choice Activity Reports: The regulations at 52 Pa. Code §§ 54.201--54.204 require that all active EGSs report sales activity information. An EGS will file an annual report reporting for customer groups defined by annual usage. Reports must be filed using the appropriate report form that may be obtained from the PUC's Secretary's Bureau or the forms officer, or may be down-loaded from the PUC's internet web site.
  - Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on a quarterly and year to date basis no later than 30 days following the end of the quarter.
  - The Treasurer or other appropriate officer of Applicant shall transmit to the Department of Revenue by March 15, an annual report, and under oath or affirmation, of the amount of gross receipts received by Applicant during the prior calendar year.
  - Applicant shall report to the Commission the percentages of total electricity supplied by each fuel source on an annual basis:
  - Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 28 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive electric market.

✓ AGREED

d. TRANSFER OF LICENSE: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2809(D). Transferee will be required to file the appropriate licensing application.

☑ AGREED

e. ASSESSMENT: The Commission does not <u>presently</u> assess Electric Generation Suppliers for the purposes of recovery of regulatory expenses; see *PPL Energyplus, LLC v. Commonwealth, 800 A.2d 360 (Pa. Cmwlth. 2002).* 

ACKNOWLEDGED

f. FURTHER DEVELOPMENTS: Applicant is under a continuing obligation to amend its application if substantial changes occur to the information upon which the Commission relied in approving the original filing. See 52 Pa. Code § 54.34.

**⊠** AGREED

g.	for denying th	ON: The Applicant understands that the making of false statement(s) herein may be grounds ne Application or, if later discovered, for revoking any authority granted pursuant to the his Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in .
	M	AGREED

h. NOTIFICATION OF CHANGE: If your answer to any of these items changes during the pendency of your application or if the information relative to any item herein changes while you are operating within the Commonwealth of Pennsylvania, you are under a duty to so inform the Commission, within twenty (20) days, as to the specifics of any changes which have a significant impact on the conduct of business in Pennsylvania. See 52 Pa. Code § 54.34.

i. CEASING OF OPERATIONS: Applicant is also required to officially notify the Commission if it plans to cease doing business in Pennsylvania, 90 days prior to ceasing operations.

**⊠** AGREED

j. Electronic Data Interchange: The Applicant acknowledges the Electronic Data Interchange (EDI) requirements and the relevant contacts for each EDC, as listed at appendix J.

**⊠** AGREED

**k. FEE:** The Applicant has enclosed or paid the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

PAYMENT ENCLOSED

### 11. AFFIDAVITS

- a.) APPLICATION AFFIDAVIT: Complete and submit with your filing an officially notarized Application Affidavit stating that all the information submitted in this application is truthful and correct. An example copy of this Affidavit can be found at Appendix A.
- b.) OPERATIONS AFFIDAVIT: Provide an officially notarized affidavit stating that you will adhere to the reliability protocols of the North American Electric Reliability Council, the appropriate regional reliability council(s), and the Commission, and that you agree to comply with the operational requirements of the control area(s) within which you provide retail service. An example copy of this Affidavit can be found at Appendix B.

### 12. <u>NEWSPAPER PUBLICATIONS</u>

Notice of filing of this Application must be published in newspapers of general circulation covering each county in which the applicant intends to provide service. Below is a list of newspapers which cover the publication requirements for Electric Generation Suppliers looking to do business in Pennsylvania.

The newspapers in which proof of publication is required is dependent on the service territories the applicant is proposing to serve. The chart below dictates which newspapers are necessary for each EDC. If the applicant is proposing to serve the entire Commonwealth, please file proof of publication in all seven newspapers.

Please file with the Commission the Certification of Publication, along with a photostatic copy of the notice to complete the notice requirements.

Proof of newspaper publications must be filed with the initial application. Applicants **do not** need a docket number in their publication. Docket numbers will be issued when all criteria on the item 14 checklist (see below) are satisfied.

	<u>Duquesne</u>	Met Ed	PECO	<u>Penelec</u>	Penn Power	PPL	<u>UGI</u>	West Penn	Entire Commonwealth
Philadelphia Daily News		х	х			Х			х
Harrisburg Patriot- News		х		×		х		Х	Х
Scranton Times Tribune		Х		Х		Х	Х		X
Williamsport Sun Gazette				х		х		х	X
Johnstown Tribune Democrat				Х				Х	×
Erie Times-News				х	X				X
Pittsburgh Post-Gazette	Χ				×			Х	· <b>X</b>

(Example Publication is provided at Appendix H)

RECEIVED

13. SIGNATURE

NOV 1 2 2013
PA PUBLIC UTILITY COMMISSION
SECRETARY'S BUREAU

Applicant: Pingacet Power LL	. (
BV: Netter Ceo	
Title: COV	

### Proof of Publication in The Philadelphia Daily News Under Act. No 587, Approved May 16, 1929

STATE OF PENNSYLVANIA COUNTY OF PHILADELPHIA

Florence Devlin being duly sworn, deposes and says that The Philadelphia Daily News is a newspaper published daily, except Sunday, at Philadelphia, Pennsylvania, and was established in said city in 1925, since which date said newspaper has been regularly issued in said County, and that a copy of the printed notice of publication is attached hereto exactly as the same was printed and published in the regular editions and issues of the said newspaper on the following dates:

October 28, 2013

Affiant further deposes and says that she is an employee of the publisher of said newspaper and has been authorized to verify the foregoing statement and that she is not interested in the subject matter of the aforesaid notice of publication, and that all allegations in the foregoing statement as to time, place and character of publication are true.

Thomas Karley

Sworn to and subscribed before me this 28th day of October, 2013.

Mylane

My Commission Expires:

COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL MARY ANNE LOGAN, Notary Public City of Philadelphia, Phila. County Commission Expires March 30,

### Copy of Notice of Publication

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Pinnaole Power LLC For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged in The Business Of Supplying Electricity. To The Public in The Commonwealth Of Pennsylvania.

gaged In The Business Of Supplying Electricity, To The Public in The Commonwealth Of Pennsylvania.

Pinnacte Power LLC will be filling an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a generator and supplier of electric power. Pinnacte Power LLC proposes to sell electricity and rolated services throughout all of Pennsylvania under the provision of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Pinnacte Power LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3285. Harrisburg, PA 17105-3285. You should send copies of any protest to Pinnacte Power LLC's attorney at the address listed below.

By and through Counsol: Miguel A. Huerta, Esq. Smith Trostle & Huerta LLP

4401 Westgate Boulevard, Suite 330

Austin, Texes 78745

Phone: (512) 494-9505

### RECEIVED

NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### PROOF OF PUBLICATION OF NOTICE IN THE WILLIAMSPORT SUN-GAZETTE UNDER ACT NO. 587, APPROVED MAY 16, 1929

### STATE OF PENNSYLVANIA COUNTY OF LYCOMING

SS:

Williamsport, Pe Bulletin was esta lished in the Cou	nnsylvania, being duly ablished in 1801, since nty of Lycoming afores	Publisher of the Sun-Gazette Company, publishers of the Williamsport, Sun-Gazette, successor te & Bulletin, both daily newspapers of general circulation, published at 252 West Fourth Street was sworn, deposes and says that the Williamsport Sun was established in 1870 and the Gazette of which dates said successor, the Williamsport Sun-Gazette, has been regularly issued and publicated, and that a copy of the printed notice is attached hereto exactly as the same was printed and Williamsport Sun-Gazette on the following dates, viz:
<del> </del>		1 October 2 89,2013
<del></del>		(33336)
Affiant further de to verify the foreg of publication, a	oing statement under	ficer daily authorized by the Sun-Gazette Company, publisher of the Williamsport Sun-Gazette oath and also declares that affiant is not interested in the subject matter of the aforesaid notice as in the foregoing statement as to time, place and character of publication are true.
	PUBLIC UTILITY COMMISSION NOTICE	Bout A. Com
	Application of Pinnacle Power LLC For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Servicas As A Generator And Supplier Of Electric Power, Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Ponnsylvania.	SUN-GAZETTE COMPANY  Sworn to and subscribed before me  the 3/2 day of Catoke 10/3  Cathy A 15-Whey  Notary Public
	Pinnacle Power LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or elec- tric generation services as a generator and sup- plier of electric' power. Pinnacle Power LLC proposes to sell electricity and related services	NOTARIAL SEAL CATHY A. BILLEY, Notary Public City of Williamsport, Lycoming County My Commission Expires May 15, 2015 STATEMENT OF ADVERTISING COSTS
	throughout all of Pennsylvania under the provision of the new Electricity	
	Generation Customer Choice and Competition Act.	To the Sun-Gazette Company, Dr.:
	The PUC may con-	For publishing the notice attached
	sider this application without a hearing. Pro- tests directed to the	hereto on the above state dates\$2.39.
	technical or financial fit- ness of Pinnacle Power	Probated same \$ \$\mathcal{Z}\$ 39, \$\mathcal{Total}\$  Tex'S RECEIPT FOR ADVERTISING COSTS
	LLC may be filed within 15 days of the date of this notice with the Secre-	Total\$ 2 311
	tary of the PUC, P.O. Box 3265, Harrisburg, PA	IER'S RECEIPT FOR ADVERTISING COSTS
HE SUN-GAZE	17105-3265. You should send copies of any pro- test to Pinnacle Power	reby acknowledges receipt of the aforesaid advertising and publication costs n fully paid.
	By and through Counsel: Miguel A, Huerta, Esq.	SUN-GAZETTE COMPANY
,	Smith Trostle & Huerta LLP 4401 Westgate Boulevard Suite 330 Austin, Texas 78745	BY Bernard A. Oravec

#### The Scranton Times (Under act P.L. 877 No 160. July 9,1976)

Commonwealth of Pennsylvania, County of Lackawanna

PINNACLE POWER LLC MERYL L ROBERTS **SUITE 250 800 BERING DRIVE HOUSTON TX 77057** 

Account # 586342 Order # 81363111 Ad Price: 201.65

### LEGAL NOTICE PENNSYLVANIA

Gina Krushinski

Being duly sworn according to law deposes and says that she is Billing clerk for The Scranton Times, owner and publisher of The Scranton Times, a newspaper of general circulation, established in 1870, published in the city of Scranton, county and state aforesaid, and that the printed notice or publication hereto attached is exactly as printed in the regular editions of the said newspaper on the following dates:

#### 10/29/2013

Affiant further deposes and says that neither the affiant nor The Scranton Times is interested in the subject matter of the aforesaid notice or advertisement and that all allegations in the foregoing statement as time, place and character or publication are true Manny

Sworn and subscribed to before me this 29th day of October A.D., 2013

(Notary Public)

COMMONWEALTH OF PENNSYLVANIA

Notarial Seel Sheron Venturi, Notary Public City of Scranton, Lackawanna County My Commission Expires Feb. 12, 2014

Member, Pennsylvania Association of Notaries

### LEGAL NOTICE

PENNSYLVANIA PUBLIC UTILITY
COMMISSION NOTICE
Application of Pinnacla Power LLC For
Approval To Offer, Render, Furnish Or
Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged Inthe Business Of Supplying Electricity,
To The Public In The Commonwealth
Of Pennsylvania Of Pennsylvania.

Pinnacle Power LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a generator and supplier of electric power. Pinnacle Power LLC proposes to sell electricity and related services throughout all of Pennsylvania under the provision of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Pinnacle Power LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box: 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Pinnacle Power LLC's attorney at the address listed below.

By and through Counsel: Miguel A. Huerta, Esq. Smith Trostle & Huerta LLP 4401 Westgate Boulevard, Suite 330 Austin, Texas 78745 Phone: (512) 494-9500 Fax: (512) 494-9505

### COMMONWEALTH OF PENNSYLVANIA

County of Cambria

### PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Pinnacle Power LLC For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylvania.

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By and through Counsel: Miguel A. Huerta, Esq. Smith Trostle & Huerta LLP 4401 Westgate Boulevard, Suite 330 Austin, Texas 78745 Phone: (512) 494-9500 Fax: (512) 494

Fax: (512) 49419505

On this 30th day of October A.D. 2013, before me, the subscriber, a Notary Public in and for said County and State, personally appeared Christine Marhefka, who being duly sworn according to law, deposes and says as Classified Advertising Manager of the Tribune-Democrat, Johnstown, PA, a newspaper of general circulation as defined by the "Newspaper Advertising Act", a merger September 8,1952, of the Johnstown Tribune, established December 7,1853; and of the Johnstown Democrat, established March 5, 1863,

nty of Cambria, and Commonwealth of Pennsylvania and ve matter published in said publication in the regular issues A, on October 29, 2013; and that the Affiant is not ertising and that all of the allegations as to time, place and

STATEMENT OF ADVERTISING (COSTS

Sworn and Subscribed before me this 30th day of October, 2013.

Muai	Sh)
	COMMONWEALTH OF DENINGY WA

0.00 Lines @ \$2.50 per line	0.00
6 Inches @ \$25.00 per inch	150.00
Notary Fee	5.00
Clerical Fee	2.50
Total Cost	157.50

Notarial Seal Vivian Ohs, Notary Public City of Johnstown, Cambria County My Commission Expires Dec. 6, 2016 MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

To The Tribune-Democrat, Johnstown, PA For publishing the notice or publication attached hereto on the above stated dates.

### PUBLISHER'S RECEIPT FOR ADVERTISING COSTS

a newspaper of general circulation, hereby and publication costs and certifies th	acknowledges receipt of the aforesaid
_	(Name of Newspaper)
By	

		No	·	l'erm,
	of Publication of Notice oved May 16, 1929, PL 1784,			ember 29, 1951
Commonwealth of Pennsylvania, C Pittsburgh Post-Gazette, a newspape established in 1993 by the merging Gazette and Sun-Telegraph was est Pittsburgh Gazette established in 175 been regularly issued in said Count printed and published in the newspaper of general circulation on 129 29 of October, 2013	County of Allegheny, ss <u>C. M.</u> r of general circulation publishe of the Pittsburgh Post-Gazette a lablished in 1960 and the Pitts 86 and the Pittsburgh Post, estal y and that a copy of said print regular	ohamed , be d in the City of Pittsburg and Sun-Telegraph and T burgh Post-Gazette was blished in 1842, since whe ded notice or publication	ing duly sworn, do h, County and Comi The Pittsburgh Press established in 192 nich date the said Pi i is attached hereto	sposes and says that the monwealth aforesaid, was and the Pittsburgh Post-7 by the merging of the ttsburgh Post-Gazette has
Affiant further deposes that he/she is that, as such agent, affiant is duly au of the afore said notice or publicatio true.	thorized to verify the foregoing	statement under oath, tha	nt affiant is not intere	sted in the subject matter
	Madenal			OR PUBLICATION  PENNSYLVANIA
	PG Publishing Company			PUBLIC UTILITY COMMISSION NOTICE
STATEM Pinnaci 800 BER Attn: M	COMMONWEALTH OF PENNSYLVANI Notarial Seal Melanie L. Goodwin, Notary Public City of Pittsburgh, Allegheny County My Commission Expires May 12, 2014 ember. Pennsylvania Association of Notari IENT OF ADVERTISING LE POWER LLC RING DR STE 250 Meryl L. Roberts	A COSTS		Application of Pinnacle Power LLC For Approval to Offer, Render, Furnish Or Supply Electricity of Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged in The Business Of Supplying Electricity, to the Public In The Commonwealth of Pennsylvania.  Pinnacle Power LLC will be Iding an application with the Pennsylvania public Utility Commission ("PUC") for a license to supply electricity of electric generation services as a generator and supplier of electric power. Pinnacle Power LLC proposes to self electricity and related services throughout all of Pennsylvania under the provision of the new Electricity Generation Customier Choice and Competition Act.  The PUC may consider this application without a locating, Protests directed to the technical of financial Intense of Punnacle Power LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265. Hallisburg, P.A. 17105-3265. You should send copies of any protest to Pinnacle Power LLC sationey at the address listed below.  By and through Counsel: Mignet A, Huerta, Esq. Smith Trostle & Hinerta LLP 4401 Westgate Boulevard, Suite 330 Austin, Texas 78745. Phone: (512) 4494-5505.
	's Receipt for Advert	•		
PG PUBLISHING COMPAN of general circulation, hereby publication costs and certifies	acknowledges receipt of the	ne aforsaid advertisir	* *	
Office 34 Boulevard of the Allies PITTSBURGH, PA 15222	PG Publishing Company, a C Pittsburgh Post-Gazette, a Ne		ulation	
Phone 412-263-1338  I hereby certify that the foregoing is	///		sing costs in the	
subject matter of said notice.	are original crown or ranneauth o	receipt the the Auvelus	and costs in the	
		Attorney For		<u> </u>

The Patriot-News Co. 2020 Technology Pkwy Suite 300 Mechanicsburg, PA 17050 Inquiries - 717-255-8213



PINNACLE POWER LLC 800 BERING DRIVE, SUITE 250 ATTN: MERYL ROBERTS

HOUSTON

TΧ

77057

### THE PATRIOT NEWS THE SUNDAY PATRIOT NEWS

### Proof of Publication

Under Act No. 587, Approved May 16, 1929 Commonwealth of Pennsylvania, County of Dauphin) ss

Marianne Miller, being duly sworn according to law, deposes and says:

That she is a Staff Accountant of The Patriot News Co., a corporation organized and existing under the laws of the Commonwealth of Pennsylvania, with its principal office and place of business at 2020 Technology Pkwy, Suite 300, in the Township of Hampden, County of Cumberland, State of Pennsylvania, owner and publisher of The Patriot-News and The Sunday Patriot-News newspapers of general circulation, printed and published at 1900 Patriot Drive, in the City, County and State aforesaid; that The Patriot-News and The Sunday Patriot-News were established March 4th, 1854, and September 18th, 1949, respectively, and all have been continuously published ever since;

That the printed notice or publication which is securely attached hereto is exactly as printed and published in their regular daily and/or Sunday/ Community Weekly editions which appeared on the date(s) indicated below. That neither she nor said Company is interested in the subject matter of said printed notice or advertising, and that all of the allegations of this statement as to the time, place and character of publication are true; and

That she has personal knowledge of the facts aforesaid and is duly authorized and empowered to verify this statement on behalf of The Patriot-News Co. aforesaid by virtue and pursuant to a resolution unanimously passed and adopted severally by the stockholders and board of directors of the said Company and subsequently duly recorded in the office for the Recording of Deeds in and for said County of Dauphin in Miscellaneous Book "M", Volume 14, Page 317.

PUBLICATION COPY

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
NOTICE
Application of Pinnacle Power LLC

Application of Prinnacle Power LLC
For Approval To Offer, Render, Furnish
Or Supply Electricity Or Electric
Generation Services As A Generator
And Supplier Of Electric Power,
Engaged in The Business Of Supplying
Electricity, To The Public in The
Commonwealth Of Pennsylvania.

Planacle Bours (1 C will be filter as

Pinnacle Power LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a generator and supplier of electric power. Pinnacle Power LLC proposes to sell electricity and related services throughout all of Pennsylvania under the provision of the new Electricity Generation Customer Choice and Competition Act

new Electricity Generation Customer Choice and Competition Act.
The PUC may consider this application without a hearing. Protests directed to the technical or financial fliness of Pinnacle Power LLC may be filled within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265. Harrisburg, PA 17105-3265. You should send copies of any protest to Pinnacle Power LLC's attorney at the address listed below.

By and through Course!

By and through Counsel;
Miguel A. Huerta, Esa.
Smith Trostle & Huerta LLP 4401 Westgate Boulevard, Sulte 330 Austin, Texas 78745 Phone: (512) 494-9500 Fax: (512) 494-9505 This ad # 0002279554, гдя on the dates shown below:

October 29, 2013

Sworn to and subscribed before me-this 30 day of October, 2013 A.D.

Notary Public

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Holly Lynn Warfel, Notary Public Washington Twp., Dauphin County My Commission Expires Dec. 12, 2016

MEMBER, PENNSYLVANIA ASSOCIATION OF NOTARIES

### PROOF OF PUBLICATION THE ERIE TIMES-NEWS

### COMBINATION EDITION

Pinnacle Power LLC 800 Bering Drive Suite 250 Houston TX 77057

REFERENCE:

77404 34071

**PUC Notice** 

STATE OF PENNSYLVANIA) COUNTY OF ERIE ) SS:

Debra McGraw, being duly sworn, deposes and says that: (1) he/she is a designated agent of the Times Publishing Company (TPC) to execute Proofs of Publication on behalf of the TPC; (2) the TPC, whose principal place of business is at 205 W. 12th Street, Erie, Pennsylvania, owns and publishes the Erie Times-News, established October 2, 2000, a daily newspaper of general circulation, and published at Erie, Erie County Pennsylvania; (3) the subject notice or advertisement, a true and correct copy of which is attached, was published in the regular edition(s) of said newspaper on the date(s) referred to below. Affiant further deposes that he/she is duly authorized by the TPC, owner and publisher of the Erie Times-News, to verify the foregoing statementunder oath, and affiant is not interested in the subject matter of the aforesaid notice or advertisement, and that all allegations in the foregoing statement as to time, place and character of publication are true.

**PUBLISHED ON: 10/29/13** 

TOTAL COST: \$409.00

AD SPACE: 0 Lines

PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Pinnacle Power LLC For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylvania.

Pinnacle Power LLC will be filing an application with the Pennsylvania Public Utility Commission ("PUC") for a license to supply electricity or electric generation services as a generator and supplier of electric power. Pinnacle Power LLC proposes to sell electricity and related services throughout all of Pennsylvania under the provision of the new Electricity Generation Customer Choice and Competition Act.

The PUC may consider this application without a hearing. Protests directed to the technical or financial fitness of Pinnacle Power LLC may be filed within 15 days of the date of this notice with the Secretary of the PUC, P.O. Box 3265, Harrisburg, PA 17105-3265. You should send copies of any protest to Pinnacle Power LLC's attorney at the address listed below.

By and through Counsel: Miguel A. Huerta, Esq. Smith Trostle & Huerta LLP 4401 Westgate Boulevard, Suite 330 Austin, Texas 78745 Phone: (512) 494-9500

Fax: (512) 494-9505

Sworn to and subscribed before me this 27th day of October 2013

COMMONWEALTH OF PENNSYLVANIA

Notarial Seal Barbara J. Moore, Notary Public City of Erie, Erie County

My Commission Expires March 23, 2016
MEMBER, HENNEYCVANIA ASSISTATION OF NOTARIES

### 14. CHECKLIST

For the applicant's convenience, please use the following checklist to ensure all relevant sections are complete. The Commission Secretary's Bureau will not accept an application unless each of the following sections are complete.

Applicant: Pinnacle Power UC

٦		
	Signature	
	Filing Fee	
	Application Affidavit	
Jse	Operations Affidavit	
Applicant's Use	Proof of Publication	0 0
Арр	Bond or Letter of Credit	
	Tax Certification Statement	ā
	Commonwealth Department of State Verification	
	Certificate of Service	

### Appendix A

### **APPLICATION AFFIDAVIT**

[Commonwealth/State] of :
: SS.
County of Harris :
Tom DO'Leary , Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the Charmon COO (Office of Affiant) of Pinnach Power LL (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That the Applicant herein Paincele Pawelle has the burden of producing information and supporting documentation demonstrating its technical and financial fitness to be licensed as an electric generation supplier pursuant to 66 Pa. C.S. § 2809 (B).
That the Applicant herein $P_{NN}$ ede $P_{over}$ $UU_{over}$ has answered the questions on the application correctly, truthfully, and completely and provided supporting documentation as required.
That the Applicant herein Provided Power LLC acknowledges that it is under a duty to update information provided in answer to questions on this application and contained in supporting documents.
That the Applicant herein <u>Pariede Pare LLL</u> acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.
Signature of Affiant
Sworn and subscribed before me this
Signature of official administering oath
My commission expires C   2 q   1 S

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NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### Appendix B

### **OPERATIONS AFFIDAVIT**

[Commonwealth/State] of :
ss.
County of Herris:
, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the Cherrise Cou (Office of Affiant) of Pinnade Power LLC (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That Planck Power LC, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.
That Puriacle Pewer LLC, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render electric service within the Commonwealth or Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.
That Proce Pave UC, the Applicant herein, certifies to the Commission that it is subject to , will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 28 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of Chapter 28, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional Gross Receipts and power sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

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Pennsylvania Public Utility Commission.

As provided by 66 Pa. C.S. §2810 (C)(6)(iv), Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the

### Appendix B (Continued)

That <u>Privacle Power LLC</u> , the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, §2807 (C), §2807(D)(2), §2809(B) and the standards and billing practices of 52 PA. Code Chapter 56.
That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Bureau of Public Liaison or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.
That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.
Signature of Affiant
Sworn and subscribed before me this $\frac{18}{100}$ day of $\frac{1000}{1000}$ , $\frac{20}{100}$ .
Signature of official administering oath
My commission expires
Neil M Leibman  My Commission Expires

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NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

## PENNSYLVANIA PUBLIC UTILITY COMMISSION NOTICE

Application of Pinnacle Power LLC For Approval To Offer, Render, Furnish Or Supply Electricity Or Electric Generation Services As A Generator And Supplier Of Electric Power, Engaged In The Business Of Supplying Electricity, To The Public In The Commonwealth Of Pennsylvania.

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By and through Counsel: Miguel A. Huerta, Esq. Smith Trostle & Huerta LLP 4401 Westgate Boulevard, Suite 330 Austin, Texas 78745
Phone: (512) 494-9500
Fax: (512) 494-9505

### ATTACHMENT FINANCIAL

### RECEIVED

NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### 21/13 crual Basis

# Pinnacle Power LLC Balance Sheet As of September 30, 2013

	Sep 30, 13
ASSETS Current Assets Chapking (Southern	
Checking/Savings 10001 · Cash Operating Account	2,250,000.00
Total Checking/Savings	2,250,000.00
Total Current Assets	2,250,000.00
Fixed Assets 15000 · Fixed Assets 15001 · Software and Computers	300,000.00
Total 15000 · Fixed Assets	300,000.00
Total Fixed Assets	300,000.00
Other Assets 19000 · Note Receivable - HPL	1,250,000.00
Total Other Assets	1,250,000.00
TOTAL ASSETS	3,800,000.00
LIABILITIES & EQUITY Equity	
30000 · Opening Balance Equity	3,800,000.00
Total Equity	3,800,000.00
TOTAL LIABILITIES & EQUITY	3,800,000.00



NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### WHOLESALE SUPPLY CREDIT FACILITY

In addition to the cash position we currently have, we intend to purchase our power through BP using a wholesale credit facility we intend to establish that allows us to purchase our power from BP.

# ATTACHMENT INDUSTRY EXPERIENCE

RECEIVED

NOV 1 2 2013

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

### PUBLIC UTILITY COMMISSION OF PENNSYLVANIA

### RISK MANAGEMENT EXPERIENCE

**Employee Name:** Rod Danielson

Number of Years Experience: 13 Years and 1 Month

Number of Years with REP: 1 Month Title: CEO

Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2791 Facsimile Number: (713) 375-2794

### History:

Company: Enron Energy Services – 1400 Smith, Houston, TX 77002 Position: Manager, Load Profiling & Manager, Asset Operations

Dates: 3/2000 - 12/2001

Number of Years: 1 Year and 10 Months

Company: Gexa Energy – 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Vice President, Chief Supply Officer

Dates: 1/2002 - 4/2006

Number of Years: 4 Years and 3 Months

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: President/Supply Dates: 10/2006 – 7/2011

Number of Years: 4 Years and 9 Months

Company: Summer Energy LLC - 800 Bering Drive, Suite 260, Houston, TX 77057

Position: CEO / Supply Dates: 7/2011 – Present

### PUBLIC UTILITY COMMISSION OF PENNSYLVANIA

#### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

**Employee Name:** Rod Danielson

Number of Years Experience: 13 Years and 7 Months

Number of Years with REP: 6 Months

Title: President of Supply

Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2791 Facsimile Number: (713) 375-2794

### History:

Company: Enron Energy Services – 1400 Smith, Houston, TX 77002 Position: Manager, Load Profiling & Manager, Asset Operations

Dates: 3/2000 - 12/2001

Number of Years: 1 Year and 10 Months

Company: Gexa Energy LLC - 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Vice President, Chief Supply Officer

Dates: 1/2002 - 4/2006

Number of Years: 4 Years and 3 Months

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: President/Supply Dates: 10/2006 – 7/2011

Number of Years: 4 Years and 9 Months

Company: Summer Energy LLC - 800 Bering Drive, Suite 260, Houston, TX 77057

Position: CEO / Supply Dates: 7/2011 – Present

### PUBLIC UTILITY COMMISSION

### **OF PENNSYLVANIA**

### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

Employee Name: Jeremy Wallace
Number of Years Experience: 11 Years and 1 Month

Number of Years with REP: 6 Months

Title: Credit and Collections Manager Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2776 Facsimile Number: (713) 375-2794

### History:

Company: Gexa Energy LLC - 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Vice President, Chief Supply Officer

Dates: 9/2002 - 12/2005

Number of Years: 3 Years and 3 Months

Company: StarTex Power – 3200 Southwest Freeway, Suite 1000, Houston, TX 77027

Position: Director Credit and Collections

Dates: 12/2005 - 11/2007

Number of Years: 1 Year and 1 Month

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Director Credit and Collections

Dates: 11/2007 - 7/2011

Number of Years: 3 Years and 8 Months

Company: Summer Energy LLC – 800 Bering Drive, Suite 260, Houston, TX 77057

Position: Manager Credit and Collections

Dates: 7/2011- Present

### PUBLIC UTILITY COMMISSION OF PENNSYLVANIA

### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

Employee Name: Jaleea George

Number of Years Experience: 6 Years and 1 Month

Number of Years with REP: 6 Months Title: CFO

Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2793 Facsimile Number: (713) 481-8470

### History:

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: CFO

Dates: 9/2007 - Present

Number of Years: Six Years and 1 Month

Company: REP Energy LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: CFO

Dates: 9/2007 - Present

Number of Years: Six Years and 1 Month

Company: Summer Energy LLC - 800 Bering Drive, Suite 260, Houston, TX 77057

Position: CFO

Dates: 7/2011– Present

### **PUBLIC UTILITY COMMISSION**

### OF PENNSYLVANIA

### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

Employee Name: Mark Leibman

Number of Years Experience: 6 Months Number of Years with REP: 6 Months

Title: Vice President of Sales
Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2760 Facsimile Number: (713) 375-2794

### History:

Company: Horizon Power & Light LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Vice President of Sales

Dates: 4/2013 - Present Number of Years: 6 Months

Company: REP Energy LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Vice President of Sales

Dates: 4/2013 - Present Number of Years: 6 Months

Company: Summer Energy LLC – 800 Bering Drive, Suite 260, Houston, TX 77057

Position: Director of Sales Dates: 4/2013 – Present Number of Years: 6 Months

### PUBLIC UTILITY COMMISSION OF PENNSYLVANIA

### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

**Employee Name:** Angela Warren

Number of Years Experience: 11 Years and 6 Months

Number of Years with REP: 6 Months

Title: President of Operations
Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2777 Facsimile Number: (713) 481-6243

### History:

Company: GEXA Energy LLC - 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Account Executive Dates: 4/2002 – 8/2003

Number of Years: 1 Year and 5 Months

Company: Constellation Energy – 1801 Main Street, Houston, TX 77002

Position: Account Executive Dates: 48/2003 – 4/2005

Number of Years: 1 Year and 9 Months

Company: GEXA Energy LLC – 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Director, Business Solutions

Dates: 4/2005 - 2/2006Number of Years: 11 Months

Number of Years. IT Months

Company: GDF SUEZ - 1990 Post Oak Boulevard, Suite 1900, Houston, TX 77056

Position: Regional Sales Manager

Dates: 2/2006 - 10/2007

Number of Years: 1 Year and 9 Months

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: President

Dates: 10/2007 – December 2008 Number of Years: 1 Year and 3 Months

### Employee Name: Angela Warren

Company: Atmos Energy – 13430 Northwest Freeway, Suite 700, Houston, TX 77040

Position: Regional Marketing Manager

Dates: 1/2009 – 11/2011

Number of Years: 2 Years and 11 Months

Company: Summer Energy LLC – 800 Bering Drive, Suite 260, Houston, TX 77057

Position: Senior Vice President, Marketing and Operations

Dates: 12/2011 - Present

# APPLICATION OF PINNACLE POWER LLC § FOR RETAIL ELECTRIC PROVIDER § CERTIFICATION §

#### PUBLIC UTILITY COMMISSION

#### OF PENNSYLVANIA

#### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

**Employee Name:** Meryl Roberts

Number of Years Experience: 2 Years and 11 Months

Number of Years with REP: 6 Months

Title: Human Resources Coordinator Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2796 Facsimile Number: (713) 481-0901

#### **History:**

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Human Resources Coordinator

Dates: 11/2010 - Present

Number of Years: 2 Years and 11 Months

Company: REP Energy LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Human Resources Coordinator

Dates: 11/2010 - Present

Number of Years: 2 Years and 11 Months

Company: Summer Energy LLC - 800 Bering Drive, Suite 260, Houston, TX 77057

Position: Human Resources Coordinator

Dates: 3/2011 - Present

Number of Years: 2 Years and 7 Months

## APPLICATION OF PINNACLE POWER LLC § FOR RETAIL ELECTRIC PROVIDER § CERTIFICATION §

#### PUBLIC UTILITY COMMISSION

#### OF PENNSYLVANIA

#### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

Employee Name: Tom O'Leary

Number of Years Experience: 10 Years and 5 Months

Number of Years with REP: 6 Months

Title: Chairman, COO

Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2774 Facsimile Number: (866) 379-6932

#### History:

Company: Gexa Energy LLC – 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: Board Member Dates: 11/2002 – 5/2005

Number of Years: 2 Years and 6 Months

Company: Horizon Power & Light LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Chairman and CEO Dates: 11/2005 – Present

Number of Years: 7 Years and 11 Months

Company: REP Energy LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: Chairman and CEO Dates: 11/2006 – Present

Number of Years: 6 Years and 11 Months

Company: Summer Energy LLC – 800 Bering Drive, Suite 260, Houston, TX 77057

Position: Board Member Dates: 3/2013 – Present Number of Years: 7 Months

# APPLICATION OF PINNACLE POWER LLC § FOR RETAIL ELECTRIC PROVIDER § CERTIFICATION §

#### PUBLIC UTILITY COMMISSION

#### OF PENNSYLVANIA

#### COMPETITIVE ELECTRIC OR GAS INDUSTRY EXPERIENCE

Employee Name: Neil Leibman

Number of Years Experience: 12 Years and 9 Months

Number of Years with REP: 6 Months Title: CEO

Address: 800 Bering Drive, Suite 250

City: Houston State: Texas

Company Phone Number: (713) 375-2774 Facsimile Number: (866) 379-6932

#### History:

Company: Gexa Energy LLC - 20 E. Greenway Plaza, Suite 600, Houston, TX 77046

Position: CEO, Chairman, Founder

Dates: 1/1/01 - 09/01/05

Number of Years: 4 Years and 8 Months

Company: Horizon Power & Light LLC – 800 Bering Drive, Suite 250, Houston, TX 77057

Position: CEO, Managing Member

Dates: 06/01/05 - Present

Number of Years: 8 Years and 4 Months

Company: REP Energy LLC - 800 Bering Drive, Suite 250, Houston, TX 77057

Position: CEO, Chairman, Founder

Dates: 6/1/06 – Present

Number of Years: 7 Years and 4 Months

Company: Summer Energy LLC - 800 Bering Drive, Suite 260, Houston, TX 77057

Position: CEO, Chairman, Founder

Dates: 2/1/13 – Present Number of Years: 8 Months

### RECEIVED

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# ATTACHMENT CORPORATE EXISTENCE

# COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS 401 NORTH STREET, ROOM 206 P.O. BOX 8722 HARRISBURG, PA 17105-8722 WWW.CORPORATIONS.STATE.PA.US/CORP

Pinnacle Power LLC

THE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (717)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 4215791

Roberts, Meryl 800 Bering Drive Suite 250 Houston, TX 77057 OCT -2 2013

Entity #: 4215791 Date Filed: 09/09/2013 Carol Alchele Secretary of the Commonwealth

### PENNSYLVANIA DEPARTMENT OF STATE BUREAU OF CORPORATIONS AND CHARITABLE ORGANIZATIONS

# Certificate of Organization Domestic Limited Liability Company (15 Pa.C.S. § 8913)

Name				Document will	•	
Meryl Roberts					Commonwealth of Pennsylvan	
Address 800 Bering Drive Suite 250				CERTIFICATE OF ORGANIZATION 3 P		
City	State	Zip Code			## ###################################	
Houston	Texas	77057			EL HOTOGRAFIA (URIGENIA) EL FILIZ (UNITALISMO EL PRESIDENTE	
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Pinnacle Powe	er LLC	,.			,	
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				•		
	d Street	City	State	Zip	County	
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4.	Strike out if inapplicable term  A member's interest in the company is to be evidenced by a certificate of membership interest.
5.	Strike out if inapplicable:  Management of the company is vested in a manager or managers.
6.	The specified effective date, if any is:  month date year hour, if any
7.	Strike out (f inapplicable: The company is a restricted professional company organized to render the following restricted professional strvice(s).
_	
3.	For additional provisions of the certificate, if any, attach an 8½ x 11 sheet.
	·

IN TESTIMONY WHEREOF, the organizer(s) has (have) signed this Certificate of Organization this

Signature

Signature

# ATTACHMENT STAFFING & BUSINESS PLAN

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# APPLICATION OF PINNACLE POWER LLC § FOR RETAIL ELECTRIC PROVIDER § CERTIFICATION §

## PUBLIC UTILITY COMMISSION OF PENNSYLVANIA

### PLAN TO DEVELOP STAFFING LEVELS ADEQUATE TO MEET ALL SERVICE LEVEL COMMITMENTS

Pinnacle Power LLC's Customer Management Call Center has highly trained staff and state-of-the-art technologies that will ensure effective and prompt response time to customer inquiries, concerns and needs as well as provide prompt resolution to any customer complaints or disputes. The call center will be staffed during normal business hours to receive customer telephone calls, emails, correspondence and faxes relating to customer registration, bills, payment arrangements, discretionary service orders, and other customer related matters. After business hours, Pinnacle Power LLC will have after-hours staff that will assist with power outages, payments and customer registration assistance.

All staff will receive training related to their call center responsibilities that will address, either directly or through business processes and systems, requirements in the following areas:

- a. Customer Protection and Anti-Discrimination Rules;
- b. Billing and payment provisions of the Pinnacle Power LLC Terms of Service;
- c. Disconnect and Reconnect orders and when these are applicable;
- d. Customer Rights; and
- e. All other Customer Protection rules.

Pinnacle Power LLC is committed to implementing all modifications to the Commission's Customer Protection Rules and will provide periodic training to all staff as needed. Pinnacle Power LLC will cross-train all staff in all facets of the retail energy industry to facilitate a professional and informative exchange with customers on all appropriate issues.

### Pinnacle Power LLC

### Pennsylvania DEREGULATED MARKET

(PJM Market Opportunity)

**Business Plan Overview** 

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

This business plan contains information that is confidential and should not be shared, copied, disclosed or otherwise compromised without the consent of Pinnacle Power and Light LLC.

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#### **EXECUTIVE SUMMARY**

#### The Company

Pinnacle Power LLC a Pennsylvania Limited Liability Company ("Pinnacle" or "Company") intends to file its application to act as a retail electric provider in the State of Pennsylvania within the ("PJM") market. The majority of the Company's operations will continue to be based in Houston, with a relatively small, perhaps executive suite style office, serving to satisfy the corporate records maintenance requirement imposed by each state. Licensed electricity providers are generally required to maintain an office in the state where customer records are to be secured.

#### **Opportunity Overview**

- Pinnacle expects to offer customers in new markets competitive energy prices and ease of sign-up.
- The electricity delivery process in the PJM market is comparable to other markets and thus creates a familiar system within to operate.

#### INDUSTRY OVERVIEW

#### PJM Market

While electricity deregulation in the Pennsylvania, Maryland and New Jersey market is mature, current regulatory changes create an opportunity for customers to save money on their utility bills. In its simplest form, PJM deregulation allows customers to purchase their energy from Pinnacle while using the distribution lines of the Local Distribution Utility ("LDU") Companies. The bill for both services comes from the LDU, and Pinnacle will generally not be responsible for collection or customer bad debt. To the end customer, there is no discernable difference in price or service with respect to their electricity usage.

#### **PJM Opportunities**

- Pennsylvania has a yearly standard offer rate, providing ample opportunity to compare headroom for margin in the market.
- Pennsylvania recently amended its regulatory laws to allow incumbent electric
  providers to remove the previously imposed electricity price cap. The "price cap" did
  not allow the electric company to raise prices despite rising electricity costs. This
  artificially low price cap inhibited competition, as it was lower than the cost of
  wholesale electricity, thereby preventing new companies from entering the market.

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#### **BUSINESS STRATEGY**

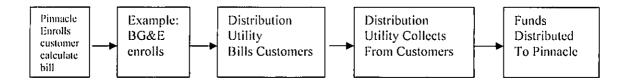
Pinnacle intends to focus on marketing electricity to the small and medium sized commercial customers, neither of which is generally highly targeted by the larger Retail Provider's. In the PJM Market, Pinnacle will use the following strategy in the implementation of its business plan:

- pursue marketing efforts through traditional channels, such as independent contractors;
- effectively develop a sales force:
- utilize telemarketing groups which are proven to be quite effective;
- target and focus on niche market segments that are not saturated by competitors (e.g., small strip shopping center tenants and others); and
- develop appropriate infrastructure to effectively manage and support growth

#### **Operations**

The PJM Market operates under a similar regulatory environment. The procedures to service customers and interface with the incumbents are as follows:

Pinnacle would be required to sign up and enroll customers and enter data for electronic data transmission to the incumbent. The switch, to Pinnacle's service would be effective as of the next meter read date. The incumbent distribution utilities such as BG&E would provide a consolidated bill to the customer at the end of each billing period. The incumbents would then electronically send Pinnacle its customer monthly or hourly kWh usage data via EDI. Pinnacle is required to calculate its charge and return [to the incumbent] such billing information within 48 hours of the usage data being sent to Pinnacle.



Distribution Utility would then integrate Pinnacle's charges, and print and distribute the bill to the customer.

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With the consolidated bill option, Pinnacle will be paid 100% of its undisputed energy commodity customer charges within 20 days of the billing date or five (5) days after the due date printed on the bill.

Distribution Utility will reject any consolidated bill customer for new enrollment if the customer (residential or commercial) is in arrearages for a period of 60 days or more.

This regulatory environment provides for fewer customer service requirements than a traditional utility call center. Pinnacle intends to hire experienced market personnel in the areas of supply, accounting, transaction management and sales to exclusively handle the PJM Market.

Source: Energy Information Administration/ State Energy Profiles 2002/Maryland

#### Pennsylvania Overview:

Prior to deregulation, Pennsylvanians were paying about 15% above the national average electricity rate for their power. That statistic would soon see a favorable decline, not long after the passing of House Bill 1509 in 1996.

Also called the "Electricity Generation Customer Choice and Competition Act", House Bill 1509 became the first stepping stone to a deregulated market in Pennsylvania. In the summer of 1997, parts of the PA power market became deregulated, allowing Pennsylvanians their own choice of Electric Generation Supplier (EGS).

Over the next 13 years, Pennsylvania expanded deregulation to territories statewide, spurring greater competition while the PA energy industry adapted to market-based rate systems. These progressive years saw a strong response from commercial and industrial customers to switch suppliers, while residential customers adopted electric choice more gradually.

Nearly all of Pennsylvania is now deregulated and customers have begun to reap the benefits. At the end of the third quarter in 2010, Pennsylvania electric rates were only slightly higher than the national average, but well below averages for other Mid-Atlantic states in the region. (see table below).

Up until 2011, utilities in PA had state-imposed rate caps on generation supply costs in order to ease the transition to the competitive market. Many utility customers (who did not switch prior to 2011) maintained rates that would have otherwise increased (often up to 25% higher) without caps as energy prices surged.

Now that all rate caps in PA have expired, the electric generation supply costs which were the subject of such rate caps have (as predicted) since led to increases of up to 120% on electric bills even for C&I customers.

While competition in the deregulated market serves to drive electricity rates down, the generation, transmission and distribution charges are rising as utilities adjust to the absence of rate caps. Not only will the dramatically rising electric bills push more

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customers to participate in PA electric choice in 2011, but it will also require more scrutiny while shopping, as the generation and distribution rates will be equally as important as the price per kilowatt-hour for power.

(NOTE: The PA PUC indicates more than 2 million Pennsylvanians have switched providers as of 2013)

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# ATTACHMENT DISCLOSURE & SAMPLE CONTRACT

#### Pinnacle Power LLC

#### **Disclosure Agreement**

This is an agreement for electric generation service between Pinnacle Power LLC ("Pinnacle") and [Customer's Name and Full Address].

- We at Pinnacle are licensed by the Pennsylvania Public Utility Commission to offer and supply electric generation services in Pennsylvania. Our PUC license number is A-XXXX-XXXXXX.
- We set the generation prices and charges that you pay. The Public Utility Commission regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission prices and services.
- You will receive a single bill from [billing agent] that will contain [Distribution Utility name] charges and Pinnacle's charges.
- Right of Rescission You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure.

#### **Definitions**

- Generation Charge Charge for production of electricity.
- Transmission Charge Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.
- Nonbasic Charges *Define each nonbasic service being offered.*

#### **Terms of Service**

- Basic Service Prices Itemize Basic Services you are billing for and their prices.
  - You will pay Pinnacle's rate per kWh for electric generation service.
- Nonbasic Service Prices Itemize Nonbasic Services you are offering and their prices.

#### Length of Agreement

• You will buy your electricity generation service for the above street address from Pinnacle Power beginning [date] through [date of expiration, if any].

#### Special Terms and Conditions – N/A

#### Special Services – N/A

#### Penalties, Fees and Exceptions

• Customer will receive a monthly bill from its Distribution Utility for all energy and Distribution Utility charges which bill shall be due and payable in accordance with the Distribution Utility terms and conditions. If Customer's bill is not paid by the due date, Customer will be charged a late fee of 1.5% per month on unpaid balances or otherwise in accordance with your local utility's policies and procedures.

#### **Cancellation Provisions**

• You may rescind this Agreement without penalty of any kind by canceling within three (3) federal business days of signing this agreement. If you cancel this Agreement for any other reason, after the rescission period and before the end of the initial term you will be assessed an early cancellation fee that is equal to one hundred fifty dollars (\$150) per year of the term of your contract. The parties agree that the amounts recoverable hereunder are a reasonable estimate of loss and not a penalty. After initial term you may cancel this agreement with thirty (30) days prior written notice.

#### Renewal Provision/Agreement Expiration/Change in Terms

If you have a fixed term agreement with us and it is approaching the expiration date or if
we propose to change our terms of service, we will send you two (2) advance written
notices either in our bills or in separate mailings between 45 and 90 days before either the
expiration date or the effective date of the changes. We will explain your options in these
two advance notices.

#### Dispute Procedures

• Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

#### Contact Information

Generation Supplier Name:	Pinnacle Power LLC 800 Bering Drive, Suite 250 Houston, Texas 77057
Phone Number:	(713) 554-4300
Internet Address:	
Electric Distribution Company Name:	
Provider of Last Resort Name:	

Address:	
Phone Number:	
Public Utility Commission (PUC) Address: Choice Hotline Number:	P.O. Box 3265, Harrisburg, PA 17105-3265 (800) 692-7380
Universal Service Program Name:	
Phone Number:	

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## Pinnacle Power, LLC – PENNSYLVANIA OPERATIONS RESIDENTIAL ELECTRICITY AUTHORIZATION FAX TO 866-651-5534

Service Address  Suite / Unit		INFORMATION (PLEA)  New Service -or-		•	t#	
Street Address	Customer Name		Social Security	Social Security Number		
Street Address City Zip  Contact Name Primary Phone  Fax Email  Pinnacle Power, LLC has my permission to use the information 1 am providing in this form to enroll me for electric service in Pennsylvania. I affirm that I am at least 18 years of age and legally authorized to switch the electricity provider for the address shown below. By signing below, I am authorizing Pinnacle Power, LLC to become my new Electric Service Company (ESCO) in place of my current ECSO, and Pinnacle Power, LLC to act as my agent to make this change and direct my Distribution Utility to release certain information to Pinnacle Power, LLC to act as my agent to make this change and rifer cmy Distribution Utility to release certain information to Pinnacle Power, LLC to act as my agent to make this change and rifer cmy Distribution Utility to release certain information to Pinnacle Power, which shall include but not be limited to my name, service address, rates, historical usage, utility charges, credit and payment history for the duration of this Agreement. Pricing: The price for renergy is 0.0569 g xWh. This is a fixed price for the term ending which includes cost, and charges for transmission charges, electric energy supply, electric energy losses, congestion charges, scheduling services. Price does not include any of your Transmission and Distribution Utility charges and fees, baxes or applicable fees and/or penalties. Customer's service begins with ESCO on the meter reading date set by the Local Distribution Utility. You will be assessed an monthly base charge of \$0.00 per meta-available date for enrollment and will continue for an initiat term that ends.  The term of this contract begins on the next available date for enrollment and will continue for an initiat term that ends.  The term of this contract begins on the next available date for enrollment and will continue for an initiat term that ends.  The term of this contract begins on the next available date for enrollment and will continue for an initiat term that ends.  The term of	Service Addres	ss		Suite / Unit	City:	
Street Address	State	Zip Code	Add'l A	Account # 's	- · · · · · · · · · · · · · · · · · · ·	
Primary Phone  Fax Email  Pinnacte Power, LLC has my permission to use the information I am providing in this form to enroll me for electric service in Pennsylvania, I affirm that I am at least 18 years of age and legally authorized to switch the electricity provider for the address shown below. By signing below, I am authorizing Pinnacle Power, LLC to become my new Electric Service Company (ESCO) in place of my current ECSO, and Pinnacle Power, LLLC to act as my agent to make this change and direct my Distribution Utility to release certain information to Pinnacle Power, which shall include but not be limited to my name, service address, rates, historical usage, utility charges, credit and payment history for the duration of this Agreement Pircling: The price for energy is 0.0599 g. kWh. This is a fixed price for the term ending which includes cost, and charges for transmission charges, electric energy supply, electric energy losses, congestion charges, scheduling services, Price does not include any of your Transmission and Distribution Utility's charges and fees, taxes or applicable fees and/or penalties. Oustomer's service begins with ESCO on the meter reading date set by the Local Distribution Utility. You will be assessed an monthly base charge of \$0.00 per meter.  Term: The term of this contract begins on the next available date for enrollment and will continue for an initial term that ends	BILLING ADDR	RESS (if different than se	ervice address liste	ed above)		
Pinnacle Power, LLC has my permission to use the information I am providing in this form to enroll me for electric service in Pennsylvania. I affirm that I am at least 18 years of age and legally authorized to switch the electricity provider for the address shown below. By signing below, I am authorizing Pinnacle Power, LLC to become my new Electric Service Company (ESCO) in place of my current ECSO, and Pinnacle Power, LLC to act as my agent to make this change and direct my Distribution Utility to release certain information to Pinnacle Power, which shall include but not be limited to my name, service address, rates, historical usage, utility changes, credit and payment history for the duration of this Agreement. Pricing: The price for energy is 0.0899 g. Whi. This is a fixed price for the term ending. Transmission changes, electric energy supply, electric energy losses, congestion changes, scheduling services, imposed administrative fees, any imbalance changes, and anciliarly services. Price does not include any of your Transmission and Distribution Utility's changes and fees, taxes or applicable fees and/or penalties. Customer's service begins with ESCO on the meter reading date set by the Local Distribution Utility. You will be assessed an monthly base change of \$0.00 per meter.  Torm: The term of this contract begins on the next available date for enrollment and will continue for an initial term that ends	Street Address	s	<u></u>	City	Zip	
Pinnacle Power, LLC has my permission to use the information I am providing in this form to enroll me for electric service in Pennsylvania, I affirm that I am at least 18 years of age and legally authorized to switch the electricity provider for the address shown below. By signing below, I am authorizing Pinnacle Power, LLC to be act as my agent to make this change and driect my Distribution Utility to release certain information to Pinnacle Power, which shall include but not be limited to my name, service address, rates, historical usage, utility changes, credit and payment history for the duration of this Agreement.  Pricing: The price for energy is 0.089 g MWh. This is a fixed price for the term ending	Contact Name			Primary Phone		
am at least 18 years of age and legally authorized to switch the electricity provider for the address shown below. By signing below, I am authorizing Pinnacle Power, L.L.C to become my new Electric Service Company (ESCO) in place of my current ESCO, and Pinnacle Power, L.L.C to become my new Electric Service Company (ESCO) in place of my current ESCO, and Pinnacle Power, L.L.C to act as my agent to make this change and direct my Distribution Utility to release certain information to Pinnacle Power, which shall include but not be limited to my name, service address, rates, historical usage, utility changes, credit and apyment history for the duration of this Agreement.  Pricing: The price for energy is 0.0699 c kWh. This is a fixed price for the term ending which includes cost, and charges for transmission changes, electric energy supply, electric energy losses, congestion charges, scheduling services, imposed administrative fees, any imbalance charges and anothary services. Price does not include any of your Transmission and Distribution Utility. Scharges and fees, taxes or applicable fees and/or penalties. Customer's service begins with ESCO on the meter reading date set by the Local Distribution Utility. You will be assessed a monthly base charge of \$0.00 per meter.  Term: The term of this contract begins on the next available date for enrollment and will continue for an initial term that ends —cregardless of the number of meter reads you receive. Upon expiration of the initial contract term, unless you sign a renewal contract, this Agreement shall renew and continue by its terms and conditions on a month to month variable rate basis and the said variable rate for that month may be viewed on the Pinnacle Power, L.L.C website at www.pinnaclege.com on the first business day of the month. The price shall be reset at the then existing market price, and may be reset at each new month without prior written notice to Customer, until Customer mails a written notice to the other party at least 30 days prior to the int	Fax			Email		
	imbalance charge applicable fees an assessed a month Term: The term of regardless of the inshall renew and of the Pinnacle Power market price, and least 30 days prior following receipt of Cancellation: You agreement. If you early cancellation recoverable hereunotice.  Billing & Fees: Opayable in accordance of 1.5% per massignment: ESC Limitations of Likiliable to the other limitations apply with Representations supplied from a graph agreement, and Paparticular purpose Excuse: If an eve weather occurrence event. This could Governing Law: Pennsylvania and By my signature by and the Electricity	is, and ancillary services. In addor penalties. Customer's half or penalties. Customer's half or penalties. Customer's half of this contract begins on tonumber of meter reads you ontinue by its terms and cer. L.L.C website at www.r may be reset at each new or to the intended cancellate ou may rescind this agreement for fee that is equal to one hunder are a reasonable estable out the intended cancel this Agreement for fee that is equal to one hunder are a reasonable estable. Customer will receive a morance with the Distribution onth on unpaid balances and warranties: The elevariety of sources. Pinnown in the cause of the c	Price does not include a service begins with er meter. The next available date the next available date are ceive. Upon exponditions on a month include as Pinnaclepowerllo.com month without priorion date stating said as Pinnacle Power ment without penalty any other reason, a undred fifty dollars (\$ timate of loss and not penalty to the penalty of the	the any of your Transmission in ESCO on the meter reading the for enrollment and will contract in to month variable rate basing on the first business day of any kind by canceling we after the rescission period are stribution. Utility for all energing the first dance with your local utility of another ESCO without the force majeure or otherwise is lary or indirect damages. Lower and the first damage individual makes no representations ther warranties, express or in the first damage on their as a facility outage on their instrued, enforced and performance ure as a facility outage on their instrued, enforced and performance and original), I hereby agrestice Agreement for Adentical control of the first day of t	and Distribution Utility's charges and fees, taxes or g date set by the Local Distribution Utility. You will be a time that ends	
	Dated:	1	1	Pinnacle Power	Approval	

#### Pinnacle Power, LLC- TERMS OF SERVICE PENNSYLVANIA

Your TERMS OF SERVICE shall be set forth in the Welcome Letter which shall be made a part of the TERMS OF SERVICE unless otherwise agreed to in writing.

THE FOLLOWING ARE YOUR ELECTRICITY TERMS OF SERVICE (the "Agreement"), which is made a part of your Electricity Authorization by and between Pinnacle Power, L.L.C or ("Pinnacle Power") and you ("Customer"), with the term of service commencing on the execution date of your contract and service to commence on Service Commencement Date which is the date of the first meter read by the Electric Distribution Company ("EDC").

- 1. ENERGY CONSUMPTION INFORMATION. Customer hereby authorizes Pinnacle Power, LLC to obtain Customer's current and historical electricity cost and usage data, payment and credit history, Dunn & Bradstreet number and other data reasonably necessary for Pinnacle Power, L.L.C to provide electric service pursuant to this Agreement. Customer agrees, upon request, to provide Pinnacle Power, L.L.C with facility descriptions, operating information, meter identification numbers and locations, and such other information available to Customer as Pinnacle Power, L.L.C may reasonably require providing electric service pursuant to this Agreement.
- 2. PRICE: You agree to pay the price as set forth in your contract per kilowatt-hour (kWh) through your scheduled CONTRACT EXPIRATION DATE or meter read date. In addition, you are responsible for paying the UTILITY distribution charges, as well as any other applicable charges. This price includes the cost for your transmission service.
- 3. TERM: Service will begin on your next scheduled meter read date after the UTILITY confirms your enrollment and will continue through your CONTRACT EXPIRATION DATE or scheduled meter read date ("Initial Term"). At the conclusion of the Initial Term this agreement will automatically continue on a month-to-month basis during which time you will be charged a market-based price per kWh that may remain the same or vary for any given month or period of months. If at any time after the expiration of the Initial Term PINNACLE POWER proposes a new fixed price or proposes to change the terms of service, PINNACLE POWER will furnish you the requisite advance written notice of such proposed new fixed price or change in the terms of service.
- 4. BILLING FEES AND PENALTIES. You will receive a single bill from your local utility for its charges, as well as Pinnacle Power. Your local utility will set your payment due date and inform you of the payment billing address. Your bill is subject to adjustment for any computation errors, meter misreads or other errors. Pinnacle Power, L.L.C reserves the right to assume the billing function for our services. Our charges include the costs for the electricity component, which is sold in kilowatt hours (kWh), and a fixed monthly charge of as set forth in your Contract for costs incurred in servicing your account as specified in your Authorization. Bills not paid in full by the due date will incur a late-payment fee at an interest rate of 1.5% per month on unpaid balances or otherwise in accordance with your local utility's policies and procedures. You will be charged a \$25 fee for each returned check. Pinnacle Power, L.L.C and your local utility are each responsible for collecting any past-due amount owed on their respective bills. If you fail to pay a past-due amount owed to Pinnacle Power, we may transfer your electric service back to the utility. We may perform a credit check prior to enrollment, and based on its results Pinnacle Power may elect not to enroll you as a customer and provide you notice of such action. If you do not pay your bill on time, we may cancel this agreement for non-payment with 14 days written notice. If we cancel your service for non-payment, you must pay the balance owed plus any collection fees (including all legal fees and costs) plus any applicable liquidated charges stated in the Authorization. If you cancel your service prior to the termination of your contract period you shall be charged a liquidated damages fee of \$150 for residential service.
- 5. CANCELLATION PROVISIONS: Residential customers that cancel prior to the expiration of the Initial Term will be charged a \$150 cancellation fee. You will not be charged a fee if you cancel after expiration of the Initial Term. Cancellation becomes effective upon processing of your cancellation request by the UTILITY. If you move within the UTILITY service territory, you may request the UTILITY to transfer PINNACLE POWER's supply service to your new address.
- 6. CHANGE IN TERMS. Pinnacle Power, LLC reserves the right, with 35 days written notice, to amend this agreement due to any regulatory, tariff or procedural change that may affect our ability to serve you under this agreement. If you do not wish to accept the material change in terms, you must notify Pinnacle Power, LLC in writing within 14 days of receiving that notice. This agreement will then terminate after your next billing cycle and any unpaid balances will immediately become due. If we are unable to resolve any dispute or you are unsatisfied with our service you may file a complaint with the Pennsylvania Public Utility Commission (PUC) by telephone 1-800-692-7380, P.O. Box 3265, Harrisburg, PA 17105-3265

- 7. **DIRECT ACCESS AUTHORIZATION.** Customer shall execute all authorizations required by state or federal law to enable Pinnacle Power to provide services pursuant to this Agreement. If, for any reason, an enrollment form is not submitted or Customer's EDC fails to approve an enrollment form submitted by Pinnacle Power on Customer's behalf within three (3) months of the Effective Date, this Agreement may be terminated by either party, without penalty, by providing written notice of termination to either party.
- 8. FORCE MAJEURE. Pinnacle Power assumes no liability or responsibility for any items or services associated with your local utility including operations and maintenance of their system, interruption of service, termination of service, failure of electricity service or deterioration of their service.
- 9. LIMITATION OF LIABILITY. IN THE EVENT PINNACLE POWER FAILS TO PERFORM ITS OBLIGATIONS UNDER THIS AGREEMENT, CUSTOMER'S SOLE REMEDY SHALL BE TO CANCEL THIS AGREEMENT BY WRITTEN NOTICE SENT VIA CERTIFIED MAIL TO PINNACLE POWER. IN THE EVENT PINNACLE POWER IS RESPONSIBLE FOR DIRECT DAMAGES FOR ITS FAILURE TO COMPLY WITH THESE TERMS AND CONDITIONS, PINNACLE POWER WILL BE RESPONSIBLE FOR DIRECT DAMAGES UP TO THE PRICE OF THE ELECTRICITY SERVICE PROVIDED LIMITED TO A THIRTY DAY PERIOD. FURTHER, PINNACLE POWERSHALL NOT BE LIABLE TO CUSTOMER FOR ANY INJURY, CONSEQUENTIAL OR SPECIAL DAMAGES. OR CLAIMS ARISING FROM OR RELATING TO THIS AGREEMENT, WHETHER ARISING IN CONTRACT, TORT (INCLUDING BUT NOT LIMITED TO INTENTIONAL TORTS, NEGLIGENCE, AND STRICT LIABILITY), OR OTHERWISE, AND CUSTOMER HEREBY EXPRESSLY WAIVES ANY OTHER LEGAL OR EQUITABLE REMEDY OTHER THAN TERMINATION AS REFERENCED IN THE FIRST SENTENCE OF THIS SECTION.
- 10. ENTIRE AGREEMENT. This Agreement, including any Attachment, Welcome Letter, Exhibit or Schedule hereto, embodies the entire Agreement and understanding between the parties, and supersedes all prior agreements and understandings between the parties, whether written or oral, with respect to the subject matter hereof. If Pinnacle Power determines that it must modify this Agreement to comply with the Rules and/or applicable law or regulation, Pinnacle Power shall inform Customer by written notice. If there exist a material change to any term including the fees and or charges established by Pinnacle Power, then Pinnacle Power shall inform Customer by written notice. After notice of a material change, Customer may, within fourteen (14) days of receipt of such notice of a material change, cancel this Agreement by written notice to Pinnacle Power. In the event that Customer cancels this Agreement as provided for in this Section, Customer shall still be obligated to pay for the electricity and related services provided to Customer pursuant to this Agreement prior to the date that such cancellation becomes effective. Except as provided for in this Section, this Agreement may not be amended except by a written amendment signed by both Customer and Pinnacle Power.
- 11. ASSIGNMENT. Pinnacle Power may assign its rights and obligations under this Agreement to a third party that is approved by the Public Service Commission with customer notification. Customer does not have the right to assign its rights and obligations under this Agreement to a third party, and any attempt by Customer to assign its rights and obligations under this Agreement is void and without effect, unless the written permission of Pinnacle Power is obtained prior to the assignment.
- 12. GOVERNING LAW. The internal laws and not the law of conflicts for the state of Pennsylvania govern the formation, interpretation and performance of this Agreement. Venue is proper in Pennsylvania or the state in which you receive electric service.
- 13. TERM OF AGREEMENT. See Welcome Letter and/or the customer authorization page for price and term. This Agreement shall become effective and the term to begin when signed with electric service to begin upon the Service Commencement Date determined by the Local Utility. However, if Customer is delinquent in paying in full on its account with its prior provider, then Pinnacle Power shall have the right to cancel this Agreement without notice, at any time. Upon expiration of the Initial Contract Term this Agreement shall renew and continue by its terms and conditions on a month to month variable rate basis and the said variable rate for that month may be viewed on the Pinnacle Power website at <a href="https://www.pinnaclepowerllc.com">www.pinnaclepowerllc.com</a> on the first business day of the month. The price shall be reset at the then existing market price, and may be reset at each new month without prior written notice to Customer, until Customer mails a written notice to the other party at least 30 days prior to the intended cancellation date stating said intention in which event the termination will be effective at the end of the billing cycle following receipt of such notice or such date as Pinnacle Power may state in its notice. At all times during this Agreement, Pinnacle Power reserves the right to cancel service to the Customer if Customer fails to make payment of all amounts due Pinnacle Power. Should cancellation for non-payment occur, in the event of cancellation for non-payment, this Agreement will be cancelled immediately. This Agreement shall continue until either party cancels as set forth above; provided however that notice of cancellation shall not be given by Customer until 60 days prior to the expiration of the contract.

Contact Info:

Pinnacle Power, LLC 800 Bering Drive, Suite 250 Houston, Texas 77057 Tel Number: 713-554-4300 Toll Free: 1-866-727-5658 Toll Free Fax: 1-866-651-5534

## RECEIVED

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

ATTACHMENT OFFICER LIST

#### PINNACLE POWER LLC

#### **OFFICERS**

Name: Rod Danielson
Contact Title: President of Supply

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2791

Name: Angela Hanley

Contact Title: President of Operations

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2777

Name: Neil Leibman

Contact Title: CEO

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2774

Name: Jaleea George

Contact Title: CFO

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2793

Name: Mark Leibman

Contact Title: Vice President of Sales

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2791

Name: Jeremy Wallace

Contact Title: Credit and Collections Manager

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2791

Name: Tom O'Leary Contact Title: Chairman, COO

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 554-4302

Name: Meryl Roberts

Contact Title: Human Resources Coordinator

Company/Physical Address: 800 Bering Drive, Suite 250, Houston, TX 77057

Contact Phone Number: (713) 375-2796

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

# ATTACHMENT ACCOUNTING RECORDS

#### PINNACLE POWER LLC

### ACCOUNTING RECORDS CUSTODIAN

Name: Jaleea George

Contact Title: CFO

Company/Physical Address: Contact Phone Number: 800 Bering Drive, Suite 250, Houston, TX 77057 (713) 375-2793

#### **PROOF OF SERVICE**

A. **Statutory Agencies**: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, provide proof of service of a signed and verified Application with attachments on the following:

Office of Consumer Advocate 5<sup>th</sup> Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14<sup>th</sup> Floor Harrisburg, PA 17120

Office of the Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101 Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

B. **EDCs**: Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, provide proof of Service of the Application and attachments upon each of the Electric Distribution Companies the Applicant proposed to provide service in. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14. Contact information for each EDC is as follows:

**Duquesne Light:** 

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburg, PA 15219 PECO:

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Met-Ed, Penelec, and Penn Power:

Legal Department First Energy 2800 Pottsville Pike Reading, PA 19612 PPL:

Legal Department Attn: Paul Russell PPL Two North Ninth Street Allentown, PA 18108-1179

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

#### CERTIFICATE OF SERVICE

On this the	day of		2013, I cei	rtify that a true and
	e foregoing applicatio			
Pennsylvania as a	an Electric Generatior i:	Supple and all a	factiments	have been served
upon the following	j:			

NOV 1 2 2013

Office of Consumer Advocate 5<sup>th</sup> Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120

Small Business Advocate Commerce Building, Suite 1102 300 North Second Street Harrisburg, PA 17101

Legal Department West Penn Power d/b/a Allegheny Power 800 Cabin Hill Drive Greensburg, PA 15601-1689

Regulatory Affairs Duquesne Light Company 411 Seventh Street, MD 16-4 Pittsburg, PA 15219

Legal Department First Energy 2800 Pottsville Pike Reading, PA 19612

Citizens' Electric Company Attn: EGS Coordination 1775 Industrial Boulevard Lewisburg, PA 17837

Wellsboro Electric Company Attn: EGS Coordination 33 Austin Street P.O. Box 138 Wellsboro, PA 16901 PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14<sup>th</sup> Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Manager Energy Acquisition PECO Energy Company 2301 Market Street Philadelphia, PA 19101-8699

Legal Department
Attn: Paul Russell
PPL
Two North Ninth Street
Allentown, PA 18108-1179

UGI Utilities, Inc. Attn: Rates Dept. – Choice Coordinator 2525 N. 12<sup>th</sup> Street, Suite 360 Post Office Box 12677 Reading, PA 19612-2677

Director of Customer Energy Services Orange and Rockland Company 390 West Route 59 Spring Valley, NY 10977-5300

, Pinnacle Power LLC

TO: PUC (PUC)

Agency: PUC

Floor: FedEX Express

External Carrier: FedEX Express TO: PUC (PUC)





From: (713) 375-2796 Meryl L. Roberts Summer Energy 800 Bering Drive, Suite 260

Houston, TX 77057

Origin ID: HOUA

Fed∑x.



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BILL SENDER

SHIP TO: (713) 783-7777 Secretary **PA Public Utility Commission** Keystone Building, 2nd Floor Room N201 HARRISBURG, PA 17120

Ship Date: 11NOV13 ActWgt: 2.0 LB

CAD: 103602436/INET3430

Delivery Address Bar Code



Ref# Invoice # PO# Dept#

> TRK# 7971 3138 6865 0201

TUE - 12 NOV 10:30A PRIORITY OVERNIGHT

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