

February 18, 2014

Pennsylvania Public Utility Commission Secretary of the Commission Keystone Building, 400 North Street 2nd Floor Room N201 Harrisburg, PA 17120

A-2014-2409507

Re: <u>Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op</u>
Natural Gas Supplier License Application; *Docket No. A-2014-*

Dear Secretary,

Enclosed please find the original verified copy of the Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op's ("The Energy Co-op") Natural Gas Supplier License Application. Included in this submission is a CD-ROM containing a searchable PDF version of the public application, and a \$350 check for the application fee. The public version of the application has been eFiled today, the eFiling receipt is enclosed.

The Energy Co-op respectfully requests confidential treatment for the financial statements submitted under seal as part Attachment C. The Energy Co-op a small, privately held Pennsylvania Cooperative Corporation, and its financial information is not part of the public record in any jurisdiction. Such information, if it were to become publically available, could harm the competitive and commercial operations of The Energy Co-op by providing competitors with comprehensive access to The Energy Co-op's sensitive financial data including profit margins, operating expenses, acquisition costs, salary costs, net margins and forward looking business forecasts and estimates.

Acknowledgement and date of receipt of this filing is respectfully requested. Please date and file stamp the extra copy of this letter and return it using the prepaid, preaddressed envelope enclosed.

Please do not hesitate to contact me with any questions or concerns.

Respectfully Submitted,

Erika Schmitt
Customized Energy Solutions

1528 Walnut Street, 22nd Floor Philadelphia, PA 19102

Ph: 215-875-9440 eschmitt@ces-ltd.com

On behalf of The Energy Co-op

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BURLAU

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op, for approval to offer, render, furnish, or as a(n) [as specified in item #8 below] to the public in the Commonwealth of Pennsylvania.

To the Pennsylvania Public Utility Commission:

A-2014-2409507

1. **IDENTITY OF THE APPLICANT:** The name, address, telephone number, and FAX number of the Applicant are:

Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op 1315 Walnut St, Suite 1000 Philadelphia, PA 19107-4710

Ph: 215-413-2122 Fax: 215-449-3375

Please identify any predecessor(s) of the Applicant and provide other names under which the Applicant has operated within the preceding five (5) years, including name, address, and telephone number.

n/a

2. a. **CONTACT PERSON:** The name, title, address, telephone number, and FAX number of the person to whom questions about this Application should be addressed are:

Erika Schmitt, Compliance Analyst Customized Energy Solutions, Ltd. 1528 Walnut Street, 22nd Floor Philadelphia, PA 19102 Ph: 267-331-4242

Ph: 267-331-4242 Fax: 215-875-9490

Email: eschmitt@ces-ltd.com

b. **CONTACT PERSON-PENNSYLVANIA EMERGENCY MANAGEMENT AGENCY**: The name, title, address telephone number and FAX number of the person with whom contact should be made by PEMA:

Clay Bedwell, Electricity Program Manager 1315 Walnut St, Suite 1000, Philadelphia, PA 19107-4710

Ph: 215-413-2122 x14 Fax: 215-449-3375

Email: Clay@TheEnergy.Coop

3.a. **ATTORNEY**: If applicable, the name, address, telephone number, and FAX number of the Applicant's attorney are:

Marjorie Ochroch 117 Penarth Road, Bala Cynwyd, PA 19004 Ph: 610-664-4731

Fax: 610-386-5440

Email: mochroch@comcast.net

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FEB 18 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

	b. REGISTERED AGENT: If the Applicant does not maintain a principal office in the Commonwealth, the required name, address, telephone number and FAX number of the Applicant's Registered Agent in the Commonwealth are:
	The Energy Co-op maintains its principal office in the Commonwealth at:
	1315 Wainut St, Suite 1000 Philadelphia, PA 19107-4710
4.	FICTITIOUS NAME: (select and complete appropriate statement)
	X The Applicant will be using a fictitious name or doing business as ("d/b/a"): The Energy Co-op
	Attach to the Application a copy of the Applicant's filing with the Commonwealth's Department of State pursuant to 54 Pa. C.S. §311, Form PA-953.
	Please see Attachment A. Or
	The Applicant will not be using a fictitious name.
5.	BUSINESS ENTITY AND DEPARTMENT OF STATE FILINGS: (select and complete appropriate statement)
	The Applicant is a sole proprietor.
	If the Applicant is located outside the Commonwealth, provide proof of compliance with 15 Pa. C.S. §4124 relating to Department of State filing requirements.
	or
	The Applicant is a:
	domestic general partnership (*) domestic limited partnership (15 Pa. C.S. §8511) foreign general or limited partnership (15 Pa. C.S. §4124) domestic limited liability partnership (15 Pa. C.S. §8201) foreign limited liability general partnership (15 Pa. C.S. §8211) foreign limited liability limited partnership (15 Pa. C.S. §8211)
	Provide proof of compliance with appropriate Department of State filing requirements as indicated above.
	Give name, d/b/a, and address of partners. If any partner is not an individual, identify the business nature of the partner entity and identify its partners or officers.

	* If a corporate partner in the Applicant's domestic partnership is not domiciled in Pennsylvania, attach a copy of the Applicant's Department of State filing pursuant to 15 Pa. C.S. §4124.
	or
	X The Applicant is a:
	domestic corporation (none) foreign corporation (15 Pa. C.S. §4124) domestic limited liability company (15 Pa. C.S. §8913) foreign limited liability company (15 Pa. C.S. §8981) Other: Domestic Non-Profit Cooperative Corporation
	Provide proof of compliance with appropriate Department of State filing requirements as indicated above. Additionally, provide a copy of the Applicant's Articles of Incorporation.
	Give name and address of officers.
	Please see Attachment A.
6.	The Applicant is incorporated in the state of <u>Pennsylvania</u> . AFFILIATES AND PREDECESSORS WITHIN PENNSYLVANIA : (select and complete appropriate statement)
	Affiliate(s) of the Applicant doing business in Pennsylvania are: N/A
	Give name and address of the affiliate(s) and state whether the affiliate(s) are jurisdictional public utilities.
	Does the Applicant have any affiliation with or ownership interest in: N/A (a) any other Pennsylvania retail natural gas supplier licensee or licensee applicant, (b) any other Pennsylvania retail licensed electric generation supplier or license applicant, (c) any Pennsylvania natural gas producer and/or marketer, (d) any natural gas wells or (e) any local distribution companies (LDCs) in the Commonwealth
affiliatio	If the response to parts a, b, c, or d above is affirmative, provide a detailed description and explanation of the on and/or ownership interest.
☐ Pro	vide specific details concerning the affiliation and/or ownership interests involving: (a) any natural gas producer and/or marketers, (b) any wholesale or retail supplier or marketer of natural gas, electricity, oil, propane or other energy sources.

- X Provide the Pa PUC Docket Number if the applicant has ever applied:
 (a) for a Pennsylvania Natural Gas Supplier license, or
 (b) for a Pennsylvania Electric Generation Supplier license. A-110056

	u	If the Applicant or an affiliate has a predecessor who has done business within Pennsylvania, give name and address of the predecessor(s) and state whether the predecessor(s) were jurisdictional public utilities.
		or
	X	The Applicant has no affiliates doing business in Pennsylvania or predecessors which have done business in Pennsylvania.
7.	AP	PLICANT'S PRESENT OPERATIONS: (select and complete the appropriate statement)
	×	The Applicant is presently doing business in Pennsylvania as a natural gas interstate pipeline. municipal providing service outside its municipal limits. local gas distribution company retail supplier of natural gas services in the Commonwealth a natural gas producer X Other. (Identify the nature of service being rendered.) *The Energy Co-op is currently operating as an Electric Generation Service Provider under PA PUC license number A-110056
		or
		The Applicant is not presently doing business in Pennsylvania.
8.	AP	PLICANT'S PROPOSED OPERATIONS: The Applicant proposes to operate as a:
	Š	Supplier of natural gas services. Municipal supplier of natural gas services.
	X	Cooperative supplier of natural gas services. Broker/Marketer engaged in the business of supplying natural gas services.
	ם ם	Aggregator engaged in the business of supplying natural gas services. Other (Describe):

8.

9.	PROPOSED SERVICES: Generally describe the natural gas services which the Applicant proposes to offer.
	The Energy Co-op plans to provide competitive retail natural gas service to residential and commercial customers.
10.	SERVICE AREA: Provide each Natural Gas Distribution Company (NGDC) in which Applicant proposes to offer services.
	The Energy Co-op plans to serve customers in PECO service territory.
11 .	CUSTOMERS: Applicant proposes to initially provide services to: X Residential Customers X Commercial Customers - (Less than 6,000 Mcf annually) X Commercial Customers - (6,000 Mcf or more annually) Industrial Customers Governmental Customers All of above Other (Describe):
12.	START DATE: The Applicant proposes to begin delivering services on <u>upon certification</u> (approximate date).

13. NOTICE: Pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14, serve a copy of the signed and verified Application with attachments on the following:

Irwin A. Popowsky Office of Consumer Advocate 5th Floor, Forum Place 555 Walnut Street Harrisburg, PA 17120-1921

William R. Lloyd, Jr. Commerce Building, Suite 1102 Small Business Advocate 300 North Second Street

Harrisburg, PA 17101

Office of the Attorney General **Bureau of Consumer Protection** Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

Any of the following Natural Gas Distribution Companies through whose transmission and distribution

facilities the applicant intends to supply customers:	
Valley Energy Inc.	National Fuel Gas Distribution Corp.
Robert Crocker	David D. Wolford
523 South Keystone Avenue	6363 Main Street
Sayre, PA 18840-0340	Williamsville, NY 14221
PH: 570.888-9664	PH: 716.857.7483
FAX: 570.888.6199	FAX: 716.857.7479
email: rcrocker@ctenterprises.org	email: wolfordd@natfuel.com
UGI Central Penn	Peoples Natural Gas Company LLC
David Beasten	Peoples Division
2525 N. 12 th Street, Suite 360	Lynda Petrichevich
Reading, PA 19612-2677	375 North Shore Drive, Suite 600
PH: 610.796.3425	Pittsburgh, PA 15212
FAX: 610.796.3559	PH: 412.208.6528
1 AX. 010.730.3000	FAX: 412.208.6577
	email: Lynda.W.Petrichevich@peoples-gas.com
Peoples TWP LLC (Formerly T. W. Phillips)	UGI
Lynda Petrichevich	David Beasten
375 North Shore Drive, Suite 600	2525 N. 12 th Street, Suite 360
Pittsburgh, PA 15212	Reading, PA 19612-2677 PH: 610.796.3425
PH: 412.208.6528	
FAX: 412.208.6577	FAX: 610.796.3559
email: Lynda.W.Petrichevich@peoples-gas.com	
UGI Penn Natural	Peoples Natural Gas Company LLC
David Beasten	Equitable Division
2525 N. 12 th Street, Suite 360	Lynda Petrichevich
Reading, PA 19612-2677	375 North Shore Drive, Suite 600
PH: 610.796.3425	Pittsburgh, PA 15212
FAX: 610.796.3559	PH: 412.208.6528
	FAX: 412.208.6577
	email: Lynda.W.Petrichevich@peoples-gas.com
PECO	Columbia Gas of Pennsylvania Inc.
Carlos Thillet, Manager, Gas Supply and Transportation	Thomas C. Heckathorn
2301 Market Street, S9-2	200 Civic Center Drive
Philadelphia, PA 19103	Columbus, OH 43215
PH: 215.841.6452	PH: 614.460.4996
email: carlos.thillet@exeloncorp.com	FAX:614.460.6442
	email: theckathorn@nisource.com
Philadelphia Gas Works	
Douglas Moser	
800 West Montgomery Avenue	
Philadelphia, PA 19122	
PH: 215.684.6899	
	T I
email: douglas.moser@pgworks.com	

Pursuant to Sections 1.57 and 1.58 of the Commission's Regulations, 52 Pa. Code §§1.57 and 1.58, attach Proof of Service of the Application and attachments upon the above named parties. Upon review of the Application, further notice may be required pursuant to Section 5.14 of the Commission's Regulations, 52 Pa. Code §5.14.

- 14. **TAXATION:** Complete the TAX CERTIFICATION STATEMENT attached as Appendix B to this application.
- 15. **COMPLIANCE:** State specifically whether the Applicant, an affiliate, a predecessor of either, or a person identified in this Application has been convicted of a crime involving fraud or similar activity. Identify all proceedings, by name, subject and citation, dealing with business operations, in the last five (5) years, whether before an administrative body or in a judicial forum, in which the Applicant, an affiliate, a predecessor of either, or a person identified herein has been a defendant or a respondent. Provide a statement as to the resolution or present status of any such proceedings.

Neither The Energy Co-op nor any other person identified in this Application has been convicted of a crime involving fraud or similar activity.

- 16. STANDARDS, BILLING PRACTICES, TERMS AND CONDITIONS OF PROVIDING SERVICE AND CONSUMER EDUCATION: All services should be priced in clearly stated terms to the extent possible. Common definitions should be used. All consumer contracts or sales agreements should be written in plain language with any exclusions, exceptions, add-ons, package offers, limited time offers or other deadlines prominently communicated. Penalties and procedures for ending contracts should be clearly communicated.
 - a. Contacts for Consumer Service and Complaints: Provide the name, title, address, telephone number and FAX number of the person and an alternate person responsible for addressing customer complaints. These persons will ordinarily be the initial point(s) of contact for resolving complaints filed with Applicant, the Distribution Company, the Pennsylvania Public Utility Commission or other agencies.
 - b. Provide a copy of all standard forms or contracts that you use, or propose to use, for service provided to residential customers.
 - c. If proposing to serve Residential and/or Small Commercial customers, provide a disclosure statement. A sample disclosure statement is provided as Appendix B to this Application.

Please see Attachment B.

17. FINANCIAL FITNESS:

- A. Applicant shall provide sufficient information to demonstrate financial fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
- Actual (or proposed) organizational structure including parent, affiliated or subsidiary companies.
- Published parent company financial and credit information.
- Applicant's balance sheet and income statement for the most recent fiscal year. Published financial information such as 10K's and 10Q's may be provided, if available.
- Evidence of Applicant's credit rating. Applicant may provide a copy of its Dun and Bradstreet Credit Report and Robert Morris and Associates financial form or other independent financial service reports.
- A description of the types and amounts of insurance carried by Applicant which are specifically intended to provide for or support its financial fitness to perform its obligations as a licensee.
- Audited financial statements
- Such other information that demonstrates Applicant's financial fitness.
- B. Applicant must provide the following information:
- Provide proof of compliance with bonding/credit requirements for each NGDC the applicant is proposing to provide service in. This requirement is designated by each NGDC and can commonly be found in the NGDC supplier tariff.

- Identify Applicant's chief officers including names and their professional resumes.
- Provide the name, title, address, telephone number and FAX number of Applicant's custodian for its accounting records.

Please see Attachment C.

- 18. **TECHNICAL FITNESS:** To ensure that the present quality and availability of service provided by natural gas utilities does not deteriorate, the Applicant shall provide sufficient information to demonstrate technical fitness commensurate with the service proposed to be provided. Examples of such information which may be submitted include the following:
 - The identity of the Applicant's officers directly responsible for operations, including names and their professional resumes.
 - A copy of any Federal energy license currently held by the Applicant.
 - Proposed staffing and employee training commitments.
 - · Business plans.

Please see Attachment D.

- 19. **TRANSFER OF LICENSE**: The Applicant understands that if it plans to transfer its license to another entity, it is required to request authority from the Commission for permission prior to transferring the license. See 66 Pa. C.S. Section 2208(D). Transferee will be required to file the appropriate licensing application.
- 20. **UNIFORM STANDARDS OF CONDUCT AND DISCLOSURE:** As a condition of receiving a license, Applicant agrees to conform to any Uniform Standards of Conduct and Disclosure as set forth by the Commission.
- 21. **REPORTING REQUIREMENTS**: Applicant agrees to provide the following information to the Commission or the Department of Revenue, as appropriate:
 - a. Reports of Gross Receipts: Applicant shall report its Pennsylvania intrastate gross receipts to the Commission on an annual basis no later than 30 days following the end of the calendar year.

Applicant will be required to meet periodic reporting requirements as may be issued by the Commission to fulfill the Commission's duty under Chapter 22 pertaining to reliability and to inform the Governor and Legislature of the progress of the transition to a fully competitive natural gas market.

- 22. **FURTHER DEVELOPMENTS:** Applicant is under a continuing obligation to amend its application if substantial changes occur in the information upon which the Commission relied in approving the original filing.
- 23. **FALSIFICATION:** The Applicant understands that the making of false statement(s) herein may be grounds for denying the Application or, if later discovered, for revoking any authority granted pursuant to the Application. This Application is subject to 18 Pa. C.S. §§4903 and 4904, relating to perjury and falsification in official matters.
- 24. **FEE**: The Applicant has enclosed the required initial licensing fee of \$350.00 payable to the Commonwealth of Pennsylvania.

00 <u></u>		d/b/a The Energy Co-op
Ву:	Jopa Live	
	Co- Executive	

Applicant: Energy Cooperative Association of Pennsylvania

AFFIDAVIT

[Commonwealth/State] of Pensylvania	:	
·	•	\$ \$.
County of Philadelphia.	:	

Joseph Fritz-Mauer , Affiant, being duly [sworn/affirmed] according to law, deposes and says that:

[He is the <u>Co-Executive Director</u> (Office of Affiant) of <u>Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op</u> (Name of Applicant);]

[That he is authorized to and does make this affidavit for said Applicant;]

That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant herein, acknowledges that [Applicant] may have obligations pursuant to this Application consistent with the Public Utility Code of the Commonwealth of Pennsylvania, Title 66 of the Pennsylvania Consolidated Statutes; or with other applicable statutes or regulations including Emergency Orders which may be issued verbally or in writing during any emergency situations that may unexpectedly develop from time to time in the course of doing business in Pennsylvania.

That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant herein, asserts that [he/she/it] possesses the requisite technical, managerial, and financial fitness to render natural gas supply service within the Commonwealth of Pennsylvania and that the Applicant will abide by all applicable federal and state laws and regulations and by the decisions of the Pennsylvania Public Utility Commission.

That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant herein, certifies to the Commission that it is subject to, will pay, and in the past has paid, the full amount of taxes imposed by Articles II and XI of the Act of March 4, 1971 (P.L. 6, No. 2), known as the Tax Reform Act of 1971 and any tax imposed by Chapter 22 of Title 66. The Applicant acknowledges that failure to pay such taxes or otherwise comply with the taxation requirements of, shall be cause for the Commission to revoke the license of the Applicant. The Applicant acknowledges that it shall report to the Commission its jurisdictional natural gas sales for ultimate consumption, for the previous year or as otherwise required by the Commission. The Applicant also acknowledges that it is subject to 66 Pa. C.S. §506 (relating to the inspection of facilities and records).

Applicant, by filing of this application waives confidentiality with respect to its state tax information in the possession of the Department of Revenue, regardless of the source of the information, and shall consent to the Department of Revenue providing that information to the Pennsylvania Public Utility Commission.

That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant herein, acknowledges that it has a statutory obligation to conform with 66 Pa. C.S. §506, and the standards and billing practices of 52 PA. Code Chapter 56.

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PA PUBLIC UTILLES COMMISSION SECRETARY'S BUREAU

COMMONWEALTH OF PENNSYLVANIA

NOTARIAL SEAL IDA M. RICKS-McCLENDON, Notary Public City of Philadelphia, Phila. County My Commission Expires January 25, 2015 That the Applicant agrees to provide all consumer education materials and information in a timely manner as requested by the Commission's Office of Communications or other Commission bureaus. Materials and information requested may be analyzed by the Commission to meet obligations under applicable sections of the law.

That the facts above set forth are true and correct/true and correct to the best of his/her knowledge, information, and belief.

Signature of Affiant

Sworn and subscribed before me this 18th day of February 3914 S.M.B.M.

Signature of official administering oath

My commission expires January 25, 2015

NOTARIAL SEAL

IDA M. RICKS-McCLENDON, Notary Public
City of Philadelphia, Phila. County
My Commission Expires January 25, 2015

AFFIDAVIT

[Commonwealth/State] of Pennsylvania :
: SS .
County of Philadelphia:
Joseph Fritz-Mauer , Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the <u>Co-Executive Director</u> (Office of Affiant) of <u>Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op</u> (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant herein certifies that it has caused the notice of the filing of its license application to be published in the following newspapers on (date)
A copy of the notice as it appeared in each of the above newspapers is attached. Noted on each copy is the newspaper section (name, number or letter), if applicable, and the page number on which the notice appeared.
That Energy Cooperative Associate of PA d/b/a The Energy Co-op, the Applicant will submit to the Commission the proof of publication from each newspaper in which notice of the application filing was published as soon as it is available.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.
Joan In W
Signature of Affiant
Sworn and subscribed before me this 18th day of February, 39 14 1-71.8.71.
RECEIVED John Mill M. Meleclar Signature of official administering oath
FEB 1 8 2014 My commission expires January 25, 2015
PA PUBLIC U SSION 0 SECRETARI S BURLAU
COMMONWEALTH OF PENNSYLVANIA
NOTARIAL SEAL IDA M. RICKS-McCLENDON, Notary Public City of Philadelphia, Phila. County My Commission Expires January 25, 2015

AFFIDAVIT

[Commonwealth/State] of Pennsylvania :
: SS.
County of Philadel phia:
Joseph Fritz-Mauer, Affiant, being duly [sworn/affirmed] according to law, deposes and says that:
[He/she is the <u>Co-Executive Director</u> (Office of Affiant) of <u>Energy Cooperative Association of Pennsylvania</u> d/b/a The Energy Co-op (Name of Applicant);]
[That he/she is authorized to and does make this affidavit for said Applicant;]
That the Applicant herein Energy Cooperative Associate of PA d/b/a The Energy Co-op has the burden of predicting information and supporting documentation demonstrating its technical and financial fitness to be licensed as a property gas supplier pursuant to 66 Pa. C.S. §2208(c)(1).
That the Applicant herein Energy Cooperative Associate of PA d/b/a The Energy Co-op has answered the questions of the application correctly, truthfully, and completely and provided supporting documentation as required.
That the Applicant herein Energy Cooperative Associate of PA d/b/a The Energy Co-op acknowledges that it is on the adulty to update information provided in answer to questions on this application and contained in supporting documents.
That the Applicant herein acknowledges that it is under a duty to supplement information provided in answer to questions on this application and contained in supporting documents as requested by the Commission.
That the facts above set forth are true and correct to the best of his/her knowledge, information, and belief, and that he/she expects said Applicant to be able to prove the same at hearing.
Signature of Affiant
Sworn and subscribed before me this /24 day of February 3914.
Signature of official administering oath
My commission expires January 25, 2014.
COMMONWEALTH OF PENNSYLVANIA NOTARIAL SEAL

NOTARIAL SEAL
IDA M. RICKS-McCLENDON, Notary Public
City of Philadelphia, Phila. County
My Commission Expires January 25, 2015

CERTIFICATE OF SERVICE

On this the 19th day of February, 2014, I certify that a true and correct copy of the foregoing application form for licensing within the Commonwealth of Pennsylvania as an Natural Gas Supplier and all attachments have been served upon the following:

Irwin A. Popowsky
Office of Consumer Advocate
5th Floor, Forum Place
555 Walnut Street
Harrisburg, PA 17120-1921

William R. Lloyd, Jr. Commerce Building, Suite 1102 Small Business Advocate 300 North Second Street Harrisburg, PA 17101

Office of the Attorney General Bureau of Consumer Protection Strawberry Square, 14th Floor Harrisburg, PA 17120

Commonwealth of Pennsylvania Department of Revenue Bureau of Compliance Harrisburg, PA 17128-0946

PECO

Carlos Thillet, Manager, Gas Supply and Transportation 2301 Market Street, S9-2 Philadelphia, PA 19103

PH: 215.841.6452

email: carlos.thillet@exeloncorp.com

Erika Schmitt,

Compliance Analyst

Customized Energy Solutions, Ltd.

Ph: 267-331-4242

Email: eschmitt@ces-ltd.com

On behalf of the Energy Cooperative Association of Pennsylvania d/b/a The Energy Co-op

APPENDIX D

Standards of Conduct

- (1) The [natural gas distribution company] should apply its tariffs in a nondiscriminatory manner to its affiliate, its own marketing division and any nonaffiliate.
- (2) The [natural gas distribution company] should likewise not apply a tariff provision in any manner that would give its affiliate or division an unreasonable preference over other marketers with regard to matters such as scheduling, balancing, transportation, storage, curtailment, capacity release and assignment, or nondelivery, and all other services provided to its affiliated suppliers.
- (3) If a tariff provision is mandatory, the [natural gas distribution company] should not waive the provision for its affiliate or division absent prior approval of the Commission.
- (4) If a tariff provision is not mandatory or provides for waivers, the [natural gas distribution company] should grant the waivers without preference to affiliates and divisions or non-affiliates.
- (5) The [natural gas distribution company] should maintain a chronological log of tariff provisions for which it has granted waivers. Entries should include the name of the party receiving the waiver, the date and time of the request, the specific tariff provision waived and the reason for the waiver. Any chronological log should be open for public inspection during normal business hours.
- (6) The [natural gas distribution company] should process requests for transportation promptly and in a nondiscriminatory fashion with respect to other requests received in the same or a similar period. The [natural gas distribution company] should maintain a chronological log showing the processing of requests for transportation services. Any chronological log should be open for public inspection during normal business hours.
- (7) Transportation discounts and fee waivers and rebates provided to the [natural gas distribution company's] or its marketing affiliate's favored customers should be offered to other similarly situated customers and should not be tied to any unrelated service, incentive or offer on behalf of either the parent of affiliate. A chronological

log should be maintained showing the date, party, time and rationale for the action. Any chronological log should be open for public inspection during normal business hours.

- (8) The [natural gas distribution company] should not disclose any customer proprietary information to its marketing affiliate or division, and to the extent that it does disclose customer information, it should contemporaneously paovide this same information to other similarly situated marketers in a similar fashion so as not to selectively disclose, delay disclosure, or give itself or its affiliate any undue advantage related to the disclosure. A chronological log should be maintained showing the date, time and rationale for the disclosure. Any chronological log should be open for public inspection during normal business hours. A natural gas distribution company should not provide information received from non-affiliated customers or suppliers to its affiliated natural gas suppliers.
- (9) The [natural gas distribution company] should justly and reasonably allocate to its marketing affiliate or division the costs or expenses for general administration or support services.
- (10) The [natural gas distribution company] selling surplus gas supplies and/or upstream capacity on a short-term basis (as defined by the Federal Energy Regulatory Commission) to its affiliate should make supplies available to similarly situated marketers The [natural gas distribution company] nondiscriminatory basis. should not make any gas supplies and/or upstream capacity available through private disclosure to the [natural gas distribution company's] affiliate unless the availability is made simultaneously with public dissemination in a manner that fairly apprises interested parties of the availability of the gas supplies and/or upstream capacity. [natural gas distribution company] should maintain a chronological log of these public disseminations. Any chronological log should be open for public inspection during normal business hours.
- (11) The [natural gas distribution company] should not condition or tie agreements to release interstate pipeline capacity to any service in which the [natural gas distribution company] or affiliate is involved.
- (12) The [natural gas distribution company] should not directly or by implication . . . represent to any customer, supplier or third party that an advantage may accrue to any party through use of the [natural gas distribution company's] affiliate or subsidiary.

- (13) The [natural gas distribution company] should establish and file with the Commission a complaint procedure for dealing with any alleged violations of any of the standards listed in paragraphs (1) through (12), this paragraph or paragraphs (14) and (15), excepting for paragraph (9), which should be exclusively under the purview of the Commission. These procedures should be developed in consultation with interested parties during consideration of any tariff guided by this section and §69.191 (relating to general). The Commission may expect establishment of a complaint procedure or other recordkeeping requirements if warranted by subsequent facts or circumstances.
- (14) The [natural gas distribution company] should keep a chronological log of any complaints, excepting paragraph (9), regarding discriminatory treatment of natural gas suppliers. This chronological log should include the date and nature of the complaint and the [natural gas distribution company's] resolution of it. Any chronological log should be open for inspection during normal business hours.
- (15) Parties alleging violations of these standards may pursue their allegations through the Commission's established complaint procedures. A complainant bears the burden of proof consistent with 66 Pa. C.S. (relating to Public Utility Code) in regard to the allegations.
- (16) Licensees shall provide accurate information about their natural gas supplier services using plain language and common terms. Where new terms are used, such terms must be defined again using plain language: Information should be provided in a format which will allow for comparison of the various natural gas supply services offered and the prices charged for each type of service.
- (17) Licensees shall provide notification of the change in conditions of service, intent to cease operation as an natural gas supplier, explanation of denial of service, proper handling of deposits and proper handling of complaints in accordance with Commission regulations where applicable.
- (18) Licensees shall maintain the confidentiality of customers' historic payment information and right of access to their own load and billing information.

- (19) Licensees shall not discriminate in the provision of natural gas supply services as to availability and terms of service based on race, color, religion, national origin, sex, marital status, age receipt of public assistance income, and exercise of rights under the Consumer Credit Protection Act, 15 U. S. C. §§1691-1691f; Regulation B, 12 C.F.R. §§202-202.14.
- (20) Licensees will be responsible for any fraudulent deceptive or other unlawful marketing or billing acts performed by their agents or representatives. Licensee shall inform consumers of state consumer protection laws that govern the cancellation or rescission of natural gas supply service contracts. 73 P. S. §201-7.
- (21) The natural gas distribution company shall not give any affiliate or marketing division preference over a non-traditional affiliate in the provision of goods and services such as processing requests for information, complaints and responses to service interruptions. The natural gas distribution company shall provide comparable treatment without regard to a customer's chosen natural gas supplier.
- (22) No transaction between the natural gas distribution company and an affiliated natural gas supplier shall involve an anti-competitive cross-subsidy and all such transactions shall comply with applicable law.
- (23) Natural gas distribution company employees who have responsibility for operating the distribution system, including natural gas delivery or billing and metering, shall not be shared with an affiliated or divisional Supplier, and their offices shall be physically separated from the office(s) used by those working for the Supplier. Such natural gas distribution company employees may transfer to a Supplier provided such transfer is not used as a means to circumvent these interim standards of conduct. Any supplier shall have its own direct line management. Any shared facilities shall be fully and transparently allocated between the natural gas distribution company function and the Supplier function. The natural gas distribution company accounts and records shall be maintained such that the costs a Supplier incurs may be clearly identified.
- (24) (a) Neither the natural gas distribution company nor an affiliated or divisional Supplier may directly or by implication falsely and unfairly represent:

- that the Pa PUC jurisdictionally regulated services provided by the natural gas distribution company are of a superior quality when power is purchased from an affiliated or divisional Supplier; or
- that the merchant services (for natural gas) are being provided by the natural gas distribution company rather than an affiliated or divisional Supplier;
- that the natural gas purchased from a Supplier that is not an affiliate or division of the natural gas distribution company may not be reliably delivered;
- that natural gas must be purchased from an affiliate or divisional Supplier to receive Pa PUC jurisdictional regulated services.
- (b) The natural gas distribution company shall not jointly market or jointly purchase its Pa PUC jurisdictional regulated services with the services of an affiliated or divisional Suppler. This prohibition includes prohibiting the natural gas distribution company from including bill inserts in its natural gas distribution company bills promoting an affiliated or divisional Supplier's services, and further precludes a reference or link from the natural gas distribution company's web-site to any affiliated or divisional supplier.
- (c) When an affiliated or divisional Supplier markets or communicates to the public using the natural gas distribution company name or logo, it shall include a disclaimer that states:
 - (i) That the Supplier is not the same company as the natural gas distribution company; (2) that the prices of the Supplier are not regulated by the Pa PUC; and (3) that a customer does not have to by natural gas or other products from the Supplier in order to receive the same quality service from the natural gas distribution company. When a Supplier advertises or communicates verbally through radio or television to the public using the natural gas distribution company name or logo, the Supplier shall include at the conclusion of any such communication a disclaimer that includes all of the disclaimers listed in this paragraph.
- (25) The natural gas distribution company must: (a) make interstate capacity available for release, assignment, or transfer to its affiliated or divisional Supplier only through the intestate pipeline electronic bulletin boards and the competitive bidding procedures in place on those interstate systems; (b)

not give its affiliated or divisional Supplier any preference over non-affiliated or non-divisional Suppliers, or potential non-affiliated or non-divisional Suppliers, in matters relating to the assignment, release, or other transfer of the natural gas distribution company's capacity rights on interstate pipeline systems; and (c) not condition or tie its agreement to release, assign, or otherwise transfer interstate pipeline capacity to any agreement by a gas Supplier, customer or other third party relating to any service in which its marketing affiliate is involved.

Attachment	Description	Application Section
Attachment A	Names and Addresses of Corporate Officers	Section 5
	Articles of Incorporation	Section 5
	Pennsylvania Certificate of Good Standing	Section 5
	Registration of Trade Name	Section 4
Attachment B	Customer Contract	Section 16
	Disclosure Statement	Section 16
	Customer Complaint Contact	Section 16
Attachment C	Resumes of Chief Officers	Section 17 (B)
	Financial Statements: CONFIDENTIAL (FILED UNDER SEAL)	Section 17
	Demonstration of NGDC Collateral	Section 17 (B)
	Account Custodian	Section 17 (B)
Attachment D	FERC Market Based Rate Authority	Section 18
	Operational Resumes	Section 18
	Business Plan	Section 18

Attachment A:

Names and Addresses of Corporate Officers

Articles of Incorporation

Pennsylvania Certificate of Good Standing

Registration of Trade Name



FEB 1 8 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

The Energy Co-op – Attachment A Names and Addresses of Corporate Officers

A listing of The Energy Co-op's current Board of Directors is below:

Val Jones

Board President 210 Idlewild Lane Media, PA 19063 Phone: 610-565-1352

Cell: 610-517-0690 Email: val@vmja.com

Cathy Wilt

Board Vice-President 1109 Harper Ave Drexel Hill, PA 19026 Phone: 215-913-0644

Email: cathywilt@ymail.com

Stephen Fernands Board Secretary

1528 Walnut St, 22nd Floor Philadelphia, PA 19102 Phone: 215-875-9440

Cell: 215-275-1581

Email: sfernands@ces-ltd.com_

Lester Fry Board Treasurer 303 Lea Dr.

West Chester, PA 19382 Phone: 610-551-1489 Cell: 610-551-1489 Email: lfry@cbiz.com Susan LeGros 403 Cedar Ln.

Swarthmore, PA 19081 Phone: 610-205-6006 Cell: 610-328-6533 Email: spl@stevenslee.com

Alexandra Buczek 907 S. Bodine St. Philadelphia, Pa 19147 Cell: 215-906-4007

Email: alexandra.buczek@gmail.com

Sean McConnell 1 Paschall Court Wilmington, DE 19803 Cell: 412.607.8607

Email: spmcconnell@gmail.com

Ron Celentano 7821 Flourtown Ave. Wyndmoor, PA 19038-8012 Phone: 215-233-3083

Cell: 215-740-0439 Email: celentanor@aol.com

Peter Frank 2056 E. York St. Philadelphia, PA 19125 Phone: 215-680-9195

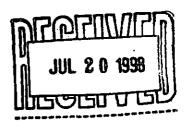
Email: peterjfrank@gmail.com

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PA PUBLIC UTILITY CUMMISSION SECRETARY'S BUREAU

PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU ROOM 308 NORTH OFFICE BUILDING P.O. BOX 8722 HARRISBURG, PA 17105-8722



ENERGY COOPERATIVE ASSOCIATION OF PENNSYLVANIA

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. PLEASE NOTE THE FILE DATE AND THE SIGNATURE OF THE SECRETARY OF THE COMMONWEALTH. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU FOR DOING BUSINESS IN PENNSYLVANIA. IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, CALL (717) 787-1057.

ENTITIES THAT ARE CHARITIES AND SOLICIT FUNDS SHOULD CONTACT THE BUREAU OF CHARITABLE ORGANIZATIONS FOR REGISTRATION REQUIREMENTS AT DEPARTMENT OF STATE, BUREAU OF CHARITABLE ORGANIZATIONS, SUITE 300 124 PINE STREET, HARRISBURG, PENNSYLVANIA 17101 (717) 783-1720 OR 1-800-732-0999 WITHIN PENNSYLVANIA.

ENTITY NUMBER: 0736584

MICROFILM NUMBER: 09851

1698-1701

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DINA SCHLOSSBERG ESQ REGIONAL HOUSING LEGAL SERVICES 2 S EASTON RD GLENSIDE PA 19038

PA PUBLIC UTILITY CUMMISSION SECRETARY'S BUREAU

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Entit	ry Number 73 6	,584		Yveste X.	Va-
				Secretary of the	e Commonwealth
		FOREIGN	F DOMESTICATI CORPORATION 4161/6161 (Rev 90)	ON REC	EIVED
Indic	cate type of corporation (check	one):		FEB	1 8 2014
	Foreign Business Corporation	(15 Pa.C.S. § 4161)		PA PUBLIC UT	ILI'I CUMMISSION
<u>x</u>	Foreign Nonprofit Corporation	(15 Pa.C.S. § 6161)		SECRETA	RY'S BUREAU
nonp	In compliance with the re corporated associations), the un profit corporation, hereby states	dersigned qualified forei that:	gn.corporațion, desiri	ing to become a don	
1. Ti	he name of the corporation is:	Northwest Energy:	Cooperative Asso	ociation	
of	ne (a) address of this corporation fice provider and the county of conform to the records of the De	venue is (the Departme partment):	nt is hereby authoriz	ed to correct the fol	llowing information to
(a) 1924 Arch Street	eet, Philac		PA 19103 tate Zip	Philadelphia County
Fo o 3. Up	Name of Commercial Reg or a corporation represented by a corporation is located for venue and pon the domestication the corporation of 1988 or the Nonprofit Con	commercial registered office official publication purpos oration will be subject to	es.		
4. (S	trike out if inapplicable; otherwi	ise check and, if applica	ible, complete, one o	r more of the follow	ing):
ţ	_The purpose or purposes for All lawful purposes for nonprofit corporation of Pennsylvania Cooperativ	which a nonprofit	corporation may	be incorporate	d under the
	The purposes for which the opening power to engage in and to do may be incorporated under the	any lawful act concern	ning any and all lawfu		
	The purposes for which the co power to engage in and to do may be incorporated under the	any lawful act concern	ing any and all lawfu		
	JOBN C. CLARK COMPANY	JUN 18 98	PA DEPT. OF STA	iTE	
132s W	alnut Street, Philadelphia, PA 19107 - 215-545-5522		1111 00 100		
		PA Dept. of State	JUL 06 199	18	

5. (Strike out inapplicable paragraph):

The filing of these Articles of Domestication and, if desired, the renunciation of the original charter or articles of the corporation has been authorized by a majority vote of the votes cast by all shareholders (or members) entitled to vote thereon and, if any class of shares (or members) is entitled to vote thereon as a class, a majority of the votes cast in each class vote, or by any greater vote required by its charter.

The filing of these Articles of Domestication and, if desired, the renunciation of the original charter or articles has been authorized by a majority vote of the votes cast by all members, if any, entitled to vote thereon and, if any class of members is entitled to vote thereon as a class, the majority of the votes cast in each class vote, or by any greater vote required by its charter.

	by its charter.
6.	(Strike out if inapplicable): These Articles of Domestication include the additional provisions set forth in full in Exhibit A attached hereto and made a part hereof.
	Articles of Incorporation attached hereto as Exhibit "A".
***	IN TESTIMONY WHEREOF, the undersigned corporation has caused these Articles of Domestication to be executed this day of
	TILE: PRESIDENT

vicrofilni Number		9851-1700	Filed with the De	Filed with the Department of State on				
Ξ	ritity Number							
			Secr	etary of the Commor	wealth			
		RESTATED						
	ARTICLES OF INCORI	PORATION-NONP DSCB:15-710		TIVE CORPORA	TION			
	In compliance with the requirements of 15 Pa.C.S. § 7102 (relating to cooperative corporations generally), the undersigned desiring to incorporate a nonprofit cooperative corporation, hereby states (state) that:							
1. The name of the corporation is:Energy Cooperative Association of Pennsylvania								
				· · · · · · · · · · · · · · · · · · ·				
2.	The (a) address of this corporation's in office provider and the county of ven	or (b) riame of its con	nmercial registered					
	(a) 1924 Arch Street	Philadelph:	La PA	19103				
	Number and Street	City	State	e Zip	County			
	(b) c/o:				County			
	For a corporation represented by a comme corporation is located for venue and official	nall be deemed the cou	•					
3.	The corporation is a cooperative corporation incorporated under the Nonprofit Corporation Law of 1988 for the following ourpose or purposes:							
	The purposes for which the O	Cooperative is for	ned are to engage	in any one or mor	e lawful			
	modes of acquiring, producin	g, building, opera	ating, manufacturi	ng, furnishing, e	xchanging,			
or distributing any type or types of property, commodities, goods or services for the								
	primary & mutual benefit of the patrons of the Cooperative as ultimate consumers.							
l.	The corporation is one which does not contemplate pecuniary gain or profit, incidental or otherwise.							
j.	(Check and complete one of the follow	wing):			•			
	X The corporation is organized on a	a nonstock basis.		•				
	The corporation is organized on a stock share basis.							
i.	Complete and strike out the inapplicable term): The corporation is a cooperative corporation and the common bond of nembership among its (members) (shareholders) is:							
	authorized this filing pursu	ant to a lawful vo	ote 					

Name(s)		Address(es)				
Vince Pieri	944 East Hor	ter Street, Philad	Street, Philadelphia, PA 19119			
			1			
						
ne specified effective date	if any, is: upon f	upon filing				
	menth	day year	hour, if any			
dditional provisions of the			1/			
TESTIMONY WHEREOF,	the incorporator(s) has	(have) signed these A	Articles of Incorporation thisda			
TESTIMONY WHEREOF, 19 9 (Signature	 -	(have) signed these /	Articles of Incorporation this da			

COMMONWEALTH OF PENNSYLVANIA DEPARTMENT OF STATE

FEBRUARY 12, 2014

TO ALL WHOM THESE PRESENTS SHALL COME, GREETING:

I DO HEREBY CERTIFY THAT,

ENERGY COOPERATIVE ASSOCIATION OF PENNSYLVANIA

is duly incorporated as a Pennsylvania Corporation under the laws of the Commonwealth of Pennsylvania and remains a subsisting corporation so far as the records of this office show, as of the date herein.

I DO FURTHER CERTIFY THAT, This Subsistence Certificate shall not imply that all fees, taxes, and penalties owed to the Commonwealth of Pennsylvania are paid.



IN TESTIMONY WHEREOF, I have hereunto set my hand and caused the Seal of the Secretary's Office to be affixed, the day and year above written.

Secretary of the Commonwealth

Certification Number: 11623878-1

Verify this certificate online at http://www.corporations.state.pa.us/corp/soskb/verify.asp

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF STATE
CORPORATION BUREAU
401 NORTH STREET, ROOM 206
P.O. BOX 8722
HARRISBURG, PA 17105-8722
WWW.CORPORATIONS.STATE.PA.US/CORP

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PA.P.U.U.
SECRETARY'S BUREAU

7.7

The Energy Co-Op

THE CORPORATION BUREAU IS HAPPY TO SEND YOU YOUR FILED DOCUMENT. THE CORPORATION BUREAU IS HERE TO SERVE YOU AND WANTS TO THANK YOU'FOR DOING BUSINESS IN PENNSYLVANIA.

IF YOU HAVE ANY QUESTIONS PERTAINING TO THE CORPORATION BUREAU, PLEASE VISIT OUR WEB SITE LOCATED AT <u>WWW.CORPORATIONS.STATE.PA.US/CORP</u> OR PLEASE CALL OUR MAIN INFORMATION TELEPHONE NUMBER (7.17)787-1057. FOR ADDITIONAL INFORMATION REGARDING BUSINESS AND / OR UCC FILINGS, PLEASE VISIT-OUR ONLINE "SEARCHABLE DATABASE" LOCATED ON OUR WEB SITE.

ENTITY NUMBER: 4081655

Entity #: 4081655 Date Filed: 01/23/2012 Carol Aichele Secretary of the Commonwealth

PENNSYLVANIA DEPARTMENT OF STATE CORPORATION BUREAU

Application for Registration of Fictitious Name 54 Pa.C.S. § 311

Name The Energy Cooperative Association of PA Address 1528 Walnut Street, Sinte 2100 City State Philadelphia PA 19102	Commonwealth of Pennsylvania FICTITIOUS NAME 2 Page(s) T1202711063
Fee: \$70	
In compliance with the requirements of 54 Pa.C.S. § 311 (relating to registraticitious name under \$4 Pa.C.S. Ch. 3 (relating to fictitious names), hereby state 1. The fictitious name is: The Energy Co-op	ation), the undersigned entity(ies) desiring to register e(s) that:
2. A brief statement of the character or nature of the business or other act the fictitious name is: Marketing + promotion, Logo Ch	
3. The address, including number and street, if any, of the principal place acceptable): 1528 Walnut St., Ste. 2100 · Philadelph Number and street City State	
The name and address, including number and street, if any, of each ind Name Number and Street	lividual interested in the business is: City State

PA DEPT. OF STATE

JAN 2:3 2012

ŧ :;

5. Each entity, other than an individual, interest	ted in such business is (are):
Energy Cooperative Associ	Form of Organization Organization Organization Organization
Sas Walnut Street., Principal Office Address	Svite 2100 · Philadelphia, PA 19102
PA Registered Office, if any	
Name	Form of Organization Organizing Jurisdiction
Principal Office Address	
PA Registered Office, if any	
 The applicant is familiar with the provisions of understands that filing under the Fictitious Na fictitious name. 	of 54 Pa.C.S. § 332 (relating to effect of registration) and ames Act does not create any exclusive or other right in the
7. Optional): The name(s) of the agent(s), if any withdrawals from or cancellation of this regist (are): Angela Kassahu	tration in behalf of all then existing parties to the registration, is CO - Directar
IN TESTIMONY WHEREOF, the undersigned Name to be executed this	have caused this Application for Registration of Fictitious
20 day of Lanuary 2012	
Individual Signature	Individual Signature
Individual Signature	Individual Signature
The Energy Cooperative Entitly Name	Entity Name
Signature	Signature
Board President Title	Title



Corporations

Online Services | Corporations | Forms | Contact Corporations | Business Services

Search By Business Name By Business Entity ID Verify Verify Certification **Online Orders** Register for Online Orders Order Good Standing Order Certified Documents Order Business List My Images Search for Images

Business Entity Filing History

Date: 4/18/2012 (Select the link above to view the Business Entity's Filing History)

Business Name History

Mailing Address: -

Name Type Name Current Name The Energy Co-Op Fictitious Names - Domestic - Information 4081655 **Entity Number:** Active Status: 1/23/2012 **Entity Creation Date:** PA State of Business.: Principal Place of Business: 1528 Walnut Street, Ste. 2100 Philadelphia PA 19102 **Mailing Address:** No Address Owner Information Owner(s) for: The Energy Co-Op **Owners ENERGY COOPERATIVE** Name: **ASSOCIATION OF PENNSYLVANIA** 1528 Walnut Street Ste 2100 Mailing Address: Philadelphia PA 19102 **NORTHWEST ENERGY** Name: COOPERATIVE ASSOCIATION

1528 Walnut Street Ste 2100

Philadelphia PA 19102

Attachment B:

Customer Contract

Disclosure Statement

Customer Complaint Contact

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PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

The Energy Co-op – Attachment B Terms of Service and Customer Care Provisions

The Energy Co-op is an independently-owned, local, nonprofit energy supplier. The Energy Co-op offers its members the option to purchase energy cooperatively with neighbors and friends instead of from large corporations based out-of-state. The Energy Co-op seeks to influence the regional energy market, beginning in the five-county Philadelphia area, towards more environmentally and economically responsible products, to support local communities through a stronger economy and to make the region more sustainable.

Included in this exhibit is a copy of The Energy Co-op's current Terms of Service for residential electricity customers. The Energy Co-op will develop Terms of Service for its Gas Customers prior to commencing service in the state.

Terms & Conditions of EcoChoice100 Electricity from The Energy Co-op

The Energy Co-op Association of PA is licensed (License #A 110056) by the PA Public Utility Commission (PUC) to supply electric generation services on behalf of its members. The Energy Co-op sets the generation & transmission rates that you pay. The PUC regulates distribution prices and services. The Federal Energy Regulatory Commission regulates transmission services and prices.

Is EcoChoice Green-e Energy certified?

Yes, EcoChoice is certified by Green-e Energy, a voluntary certification program that sets consumer-protection and environmental-integrity standards for greenhouse gas emission reductions sold in the voluntary market. Green-e Energy is the nation's leading independent certification and verification program for renewable energy.



What is ChoosePAWind?

The Energy Co-op is a partner of ChoosePAWind, an initiative supporting new, Pennsylvania wind power. By choosing EcoChoice you will help support wind farms that support local jobs and environmental benefits. www.choosepawind.com.



Whom should I contact for more information?

The Energy Co-or	D		
Member Service	215.413.2122 or 800.223.5783	Address	1315 Walnut St, Ste 1000 Philadelphia, PA 19107
Website	www.TheEnergy.Coop	Email	electricity@TheEnergy.Coop
PEGO			
Customer Service	800.494.4000	Address	2301 Market Street P.O. Box 8699 Philadelphia, PA 19101
Public William Con	infesion (PUS)		
Hotline	800.692.7380	Address	P.O. Box 3265 Harrisburg, PA 17105-3265
Green-e Energy			
Phone	888.63.GREEN	Address	1012 Torney Ave, 2nd Floor San Francisco, CA 94129
Website	www.green-e.org		

Definitions

- Generation charge: Charge for production of electricity.
- Transmission charge: Charge for moving high voltage electricity from a generation facility to the distribution lines of an electric distribution company.
- **Distribution charge:** the cost to deliver electricity from the electric distribution facility to your home or business. Under electric deregulation, this remains a PECO charge.
- Customer charge: a basic service charge to cover the costs for meter reading and billing. Under electric deregulation, this
 remains a PECO charge.

How will I be billed?

You will receive one monthly bill from PECO for all your electricity charges. The bill will list both PECO's customer and distribution charges, and The Energy Co-op's generation and transmission charges. Any questions regarding PECO's customer or distribution charges should be directed to PECO customer service at (800) 494-4000.



4

What is my rate?

Your rate is based on your election at time of enrollment. Renewing members by default will be reenrolled with a variable rate, which is subject to change each month. Renewing members who would like a fixed rate must notify The Co-op to receive this rate. Available rates are listed below.

EcoChoice100 Residential - Variable	\$0.2760 per kWh	Variable rate is subject to change each month
Ecolicico Residential Citizat	\$0.1129 per kWh	Rates expire as of April 2015 meter reading date.

How will my bill be calculated?

The price for the usage portion of your bill (generation and transmission) will appear as the rate agreed to at time of enrollment or reenrollment times the number of kWh of power used in the billing period (e.g., 700kWh x rate = total generation and transmission charge). Your bill will also include customer and distribution charges from PECO, plus any federal, state, and local taxes.

How much will my total electricity service cost, including utility charges?

Based on a monthly average usage of 700kWh, the following table provides you an **estimate** of your monthly electricity bill if you receive service from PECO and your generation and transmission from The Energy Co-op. Your actual bill will vary based on your use of electricity and your elected rate.

Charges	kWh	Rate	Total
PECO Customer charge			\$ 7.20
PECO Distribution charge	700	\$0.0610	\$ 42.70
EcoChoice from The Energy Co-op	700	\$0.1129	\$ 79.03
Total			\$ 128.93

What other costs are associated with using EcoChoice100?

In line with the 3rd Cooperative Principle, we ask our member-owners to pay \$15 for their annual membership dues. Those facing financial constraints are welcomed to ask for a dues waiver on an annual basis.

What is the length of agreement required?

For variable rates: Your variable rate agreement is month-to-month. It will renew automatically at the start of each month unless you or The Co-op makes a change to the agreement. If we propose to change our terms of service, we will send you xtwo advance written notices in separate mailings between 45 and 90 days before the effective date of the changes. We will explain your options in these two advance notices. You may cancel without penalty at any time with 30 days notice. If you do not cancel this agreement, The Energy Co-op will continue to provide electricity at our then-current pricing.

For fixed rates: Your agreement with us is through April 2015, although you may cancel at any time with 30 days notice. If you do not cancel this agreement, The Energy Co-op will continue to provide electricity at our then-current pricing.

Will my rates change over time?

For variable rates: Variable rates are subject to change at the start of each month. You can check your variable rate at any time by signing into your account on our website's member portal. Prices may change based on load ratio, energy market pricing, transmission costs, utility charges, other market price related factors, and the Energy Co-op's costs of business. Prices include all generation and transmission charges, as well as state gross receipts tax, but does not include state or local sales tax.

For fixed rates: Fixed rates are guaranteed through April 2015. When these terms approach the expiration date or if we propose to change our terms of service, we will send you two advance written notices in separate mailings between 45 and 90 days before either the expiration date or the effective date of the changes. We will explain your options in these two advance notices. If you do not respond to these notices, your terms will convert to a month-to-month agreement that may be cancelled at any time without penalty. You must notify The Co-op to remain on a fixed rate one month before your terms expire.

If I want to terminate this agreement, what is the early termination fee?

You may switch from The Energy Co-op at no cost or penalty at any time if you give 30 days' written notice. The Energy Co-op may cancel this agreement if you do not pay your bills on time or if you do not meet minimum or maximum consumption levels determined by The Co-op. The Energy Co-op may also terminate this contract as a result of a change in law or other act beyond our reasonable control, or if we cease to provide electricity in your local service territory. Cancellation will occur on the next applicable meter read date.





What if I can't pay my bill?

PECO maintains several universal service programs for low-income, residential customers experiencing difficulty paying their monthly utility bills. More information on these programs is available on PECO's website or by calling PECO's customer service.

Effective April 1, 2011, a customer's service may be terminated for failure to pay for generation service provided by an Electric Generation Supplier. If your bill is not paid when due, the account will enter a collection process that may end in termination of service. The best thing to do, if you cannot pay your bill in full, is to contact PECO and discuss payment arrangements and other options.

What if I have solar panels or a wind turbine?

The Energy Co-op currently honors net metering down to a zero dollar bill for your generation and transmission charges in any given month, but does not carry forward surplus generation for credit in future months. Customers participating in net metering with PECO should be aware that competitive electric generation suppliers are not required to net meter.

What sources will be used in my certified product?

The table below provides our expected renewable electricity portfolio for EcoChoice100 in 2014. This product matches 100% of

your electricity usage. The product will be made up of the following new renewable resources annually.

EcoCholce100 Prospective 2014 Renewable Contents ¹ Green-e Energy Certified New ² Renewables in EcoChoice100 Generation Location				
Total Renewable	100%	Pennsylvania		
PA Wind	99%	Pennsylvania		
Solar	1%	Pennsylvania		

The average home in Pennsylvania uses 861 kWh per month. [Source: U.S. EIA]

(1) These figures reflect the power that we have contracted to provide for 2014. We will annually report the actual resource mix of the electricity we provided during the preceding year. Figures represent the expected mix of electricity from April 1, 2014 through December 31, 2014.

(2) New renewables come from generation facilities that first began commercial operation on or after 1/1/00.

For comparison, the current (October 2012) average mix of resources supplying Pennsylvania include: Coal (36.8%), Nuclear (35.7%), Natural Gas (23.4%), Hydroelectric (1.3%), Wind (1.2%), Biomass (1%), Solar (.0325%) and other (3%). You can read more at www.eia.gov/electricity/monthly/pdf/epm.pdf.

For specific information about this electricity product, please contact The Energy Co-op, 215.413.2122, www.TheEnergy.Coop.



The Energy Co-op voluntarily accepts and supports the Green-e Energy Code of Conduct and Customer Disclosure Requirements and independent verification methods. Green-e Energy assures customers that Participants portray their Green-e Energy Certified renewable energy option accurately. The Green-e Energy logo shown here can only be used with renewable energy options like this one that promise to meet Green-e Energy's high standards of environmental and marketing integrity. For more information on Green-e Energy certification requirements, call 1-888-63-GREEN or log on to www.green-e.org.

Additional Information

- These terms authorize The Energy Co-op to request and receive historical electricity use data and other account information from PECO for the account enrolled.
- Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.
- You may cancel your agreement to purchase EcoChoice from The Energy Co-op by calling the member service number or writing to the address listed below.
- From the time you receive this, you have three business days to change your mind about purchasing EcoChoice from The Energy Co-op.



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Disclosure Statement The Energy Co-op

This is an agreement for natural gas services, between The Energy Co-op and customer's name and full address.

Background

We at The Energy Co-op are licensed by the Pennsylvania Public Utility Commission to offer and supply natural gas services in Pennsylvania. Our PUC license number is **A-110XXX**.

- We set the commodity prices and charges that you pay. The Public Utility Commission regulates distribution or delivery prices and services. The Federal Energy Regulatory Commission regulates interstate pipeline prices and services
- You will receive one bill from your Natural Gas Distribution Company (NGDC) for their services and ours unless
 you ask The Energy Co-op to bill you directly for our services.
- Right of Rescission You may cancel this agreement at any time before midnight of the third business day after receiving this disclosure. An agreement can be cancelled by calling The Energy Co-op at 215-413-2122 or in writing to: Customer Service Department, The Energy Co-op, 1315 Walnut St, Suite 1000, Philadelphia, PA 19107-4710.

Definitions

- Commodity Charge The charges for basic gas supply service which is sold either by volume (ccf or Mcf) or heating value (dekatherms).
- Interstate Pipeline Charges Charges for moving natural gas to the distribution lines of a distribution company.

Terms of Service

1. (a) Basic Service Prices

Fixed Price- You will pay a fixed rate of \$XX.XX per (Mcf/Dth/ccf) for the commodity of natural gas for the length of the agreement,

The Fixed Price is set for the length of the agreement and includes wholesale cost of natural gas (commodity, capacity, storage and balancing), cost of transportation to the Delivery Point and fees, charges or other assessments and The Energy Co-op's costs, expenses and margins. This price includes Estimated Total State Taxes, including the Gross Receipts Tax, but excludes applicable state and local Sales Tax.

Variable Price- You will pay \$XX.XX per (Mcf/Dth/ccf) for the commodity of natural gas in the first month of billing. Variable Price shall vary from month to month to reflect the wholesale cost of natural gas (including commodity based on current pricing in NYMEX, capacity, storage and balancing), transportation to the Delivery Point, and other market-related factors, plus, fees, charges or other assessments and The Energy Co-op's costs, expenses and margins. This price includes Estimated Total State Taxes, including the Gross Receipts Tax, but excludes applicable state and local Sales Tax. You can find our current variable price at https://theenergy.coop/ or by calling us at 215-412-2122.

2. Length of Agreement

Fixed Price Agreement – You will buy your gas supply service for the above address from The Energy Co-op beginning on the date set by your NGDC and will continue for twelve months (initial term).

Variable Price Agreement – You will buy your gas supply service for the above street address from The Energy Co-op beginning on the date set by your NGDC and will continue on a month to month basis.

3. Penalties, Fees and Exceptions – If The Energy Co-op invoices the Customer monthly for natural gas delivered under this Agreement, as measured by the NGDC, the Customer will pay each invoice in full within 20 days of the invoice date or be subject to a late payment charge of up to 1.5% per month.

4. Cancellation Provisions

Customer is liable for all Energy Co-op charges until Customer returns to the NGDC or goes to another supplier. A final bill will be rendered within twenty (20) days after the final scheduled meter reading or if access is unavailable, an estimate of consumption will be used in the final bill, which will be trued up subsequent to the final meter reading. Some common reasons for cancellation of your agreement include:

Non-Payment - If your service is terminated by your natural gas distribution company, then this agreement is

cancelled on the date that your service is terminated. You will owe The Energy Co-op for amounts unpaid for our charges for gas supply service up to the date of termination.

Company-Initiated Cancellation – If we cancel this agreement for any reason other than for customer non-payment, we will follow applicable rules in providing notice to you.

Customer-Initiated Cancellation – If you cancel this agreement before the end of the initial term, you will owe The Energy Co-op for amounts unpaid up to the date of cancellation.

Customer Move - If the customer moves from the address listed above, this agreement is cancelled.

5. Renewal Provision

The Energy Co-op will send the customer two (2) written advance notices between 45 and 90 days before the expiration of the agreement. These notices will contain information on your options including pricing and terms. If a Customer does not respond to a renewal notice, a fixed term agreement may be converted to a month to month agreement, either at the same terms and conditions or revised terms and conditions, and will not contain a cancellation penalty. The fixed term agreement may also be converted to another fixed term agreement, but will include a customer initiated cancellation provision that allows the Customer to cancel at any time for any reason without a penalty.

6. Agreement Expiration/Change in Terms

If a Customer has a fixed term agreement and it is approaching the expiration date (renewal period) or if we propose to change our terms of service, we will send you two (2) advance notices either in your bill or in separate mailings between 60 and 90 days before either the expiration date or the effective date of the changes. We will explain your options in these two (2) advance notices.

7. Dispute Procedures

Contact us with any questions concerning our terms of service. You may call the PUC if you are not satisfied after discussing your terms with us.

8. Contact Information

Supplier Name: The Energy Co-op		
Address: 1315 Walnut St, Suite 1000		
Philadelphia, PA 19107-4710		
Phone Number: 215.413.2122		

Internet Address: https://theenergy.coop/

Distribution Company Name: Provider of Last Resort Name: Address:	
Phone Number:	
Universal Service Program Name: Phone Number:	
Public Utility Commission (PUC) Address: P.O. Box 3265 Harrisburg, PA Natural Gas Competition Hotline Number	

The Energy Co-op – Attachment B Commission Contact for Complaint Resolution

Commission Contact for Customer Care and Complaints:

Krystal Eason

Title: Marketing Manager

1315 Walnut St, Suite 1000, Philadelphia, PA 19107-4710

Ph: 215.413.2122 x10 Fax: 215-449-3375

Email: Krystal@TheEnergy.Coop

Toll Free Number for Customer Support:

1-800-223-5783



February 6, 2014
PECO - Exelon Corporation
Energy Acquisition
2301 Market Street
Philadelphia, PA. 19101

Jossi Fritz-Mauer, Co-Executive Director The Energy Co-Op 1315 Walnut Street Suite 1000 Philadelphia, PA 19107 Email: Jossi@TheEnergy.Coop

Energy Acquisition is providing this notification letter that The Energy Co-Op has met the creditworthiness business requirement involved with the Pennsylvania Gas Choice - Low Volume Transportation program, pursuant to the receipt of an initial Surety of \$35,000.00 Guaranty. The Surety may be submitted to PECO via three acceptable forms; a Cash Deposit, a Letter of Credit, or a Surety bond. PECO will hold any surety to cover potential obligations to PECO and other system costs that could result from failure of a Supplier to meet its competitive Natural Gas Supply service delivery obligations.

Please note, although the creditworthiness requirements were met, as referenced within Section 7.13 (Creditworthiness of a Natural Gas Supplier (NGS) Serving Low Volume Transportation Customers) of the Gas Service Tariff, PECO has the right to re-assess the creditworthiness of the company if PECO has any reason to suspect a change in the marketer's financial condition.

If you should have any questions regarding this matter, please contact the Electric & Gas Choice Hotline at 215-841-3700.

Sincerely,

Manager Energy Acquisition

The Energy Co-op – Attachment C Custodian for Accounting Records

Custodians of Accounting Records:

Colleen Cooke-Varallo Elko & Associates 2 West Baltimore Avenue, Suite 210 Media, PA 19063

Jossi Fritz-Mauer Title: Co-Executive Director 1315 Walnut St, Suite 1000 Philadelphia, PA 19107-4710 Ph: 215.413.2122 x11

Email: Jossi@TheEnergy.Coop

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FEB 1 8 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

Attachment D:

FERC Market Based Rate Authority

Operational Resumes

Business Plan

The Energy Co-op – Attachment D FERC Market Based Rate Authority

The Energy Co-op holds Market Based Rate Authority under FERC Docket ER10-3234-002.

RECEIVED

FEB 18 2014

PA PUBLIC UTILITY COMMISSION SECRETARY'S BUREAU

FEDERAL ENERGY REGULATORY COMMISSION Washington, D.C. 20426

In Reply Refer To: The Energy Cooperative Association of Pennsylvania, Inc. Docket Nos. ER10-3234-000

ER10-3234-001 and ER10-3234-002

March 14, 2011

Ms. Jennifer Reed Customized Energy Solutions, Ltd. 1528 Walnut Street, 22nd Floor Philadelphia, Pennsylvania 19102

Reference: Order No. 714 Compliance Filing

Dear Ms. Reed:

On September 29, 2010, as amended on November 17, 2010, and December 22, 2010, you filed on behalf of The Energy Cooperative Association of Pennsylvania, Inc. a revised market-based rate tariff in compliance with Order No. 714 and Part 35 of the Commission's regulations that you represent to be consistent with the tariff that is currently in effect and on file with the Commission.

Your filings were noticed on September 30, 2010, November 17, 2010, and December 22, 2010, with comments, protests or interventions due on or before October 20, 2010, December 8, 2010, and January 12, 2011, respectively. None was filed.

Pursuant to the authority delegated to the Director, Division of Electric Power Regulation - West, under 18 C.F.R. § 375.307, and based on your representation, the tariff submitted on September 29, 2010, was overtaken by events, the tariff submitted on November 17, 2010, is rejected as moot, and the tariff submitted on December 22, 2010, is accepted for filing, effective December 22, 2010, as requested.

This action does not constitute approval of any service, rate, charge, classification, or any rule, regulation, or practice affecting such rate or service provided for in the filed documents; nor shall such action be deemed as recognition of any claimed contractual

¹ Electronic Tariff Filings, Order No. 714, FERC Stats. & Regs. ¶ 31,276 (2008).

Docket No. ER10-3234-000, et al. -2-

right or obligation affecting or relating to such service or rate; and such acceptance is without prejudice to any findings or orders which have been or may hereafter be made by the Commission in any proceeding now pending or hereafter instituted by or against any of the Applicants.

This order constitutes final agency action. Requests for rehearing by the Commission may be filed within 30 days of the date of issuance of this order, pursuant to 18 C.F.R § 385.713.

Questions regarding the above order should be directed to:

Federal Energy Regulatory Commission Attn: Ryan Anderson Phone: (202) 502-8122 Office of Energy Market Regulation 888 First Street, N.E. Washington, D.C. 20426

Sincerely,

Steve P. Rodgers, Director Division of Electric Power Regulation - West

The Energy Co-op – Attachment D Business Plan

The Energy Co-op is an independently-owned, local, nonprofit energy supplier that is currently serving electric customers in PECO service territory, and six counties (Philadelphia, Berks, Bucks, Chester, Delaware and Montgomery) in Southeastern PA for Heating Oil. The Energy Co-op works to provide energy cost savings, education, and advocacy on behalf of its members, to promote the efficient use of energy and the use of renewable energy, and to support cooperative concepts and participate in the cooperative movement.

Presently, The Energy Co-op maintains three energy product offerings to its members: Electricity, Heating Oil and Biodiesel. The organization is the proud past recipient of the Environmental Protection Agency's Green Power Leadership Award, Penn Future's Green Supplier and Biodiesel Service Awards, as well as four consecutive years of placing on the Philadelphia Business Journal's Largest Energy Suppliers & Brokers Award. The Energy Co-op plans to expand its product offerings to members through the retail service of natural gas.

The Energy Co-op will partner with Customized Energy Solutions to meet EDI requirements for customer enrollment, billing and other needs, as well as for support in meeting The Energy Co-op's needs for natural gas forecasting, procurement and scheduling. Customized Energy Solutions will manage purchases of natural gas at wholesale on behalf of The Energy Co-op, and will also handle the nomination and scheduling of retail natural gas for delivery. Customized Energy Solutions is a leading provider of services to retail electricity and natural gas suppliers in the Mid-Atlantic. Their leadership and team has deep expertise in supporting the energy and utility functions for suppliers.

Resumes demonstrating the technical fitness of Energy Co-op and Customized Energy staff are included in this attachment.

The Energy Co-op - Attachment D Customized Energy Solutions Technical Qualification

Richard Thomas Gilkey: VP Fuels and Demand Response

Richard (Rick) Gilkey has more than 15 years' experience working with the rules and practices established by the NAESB and more than 8 years' experience selling natural gas. As the CES Vice President – Fuels and Demand Response, Mr. Gilkey is responsible for managing the demand side response programs for end use customers and assisting CES's partner clients in developing and selecting cost-reducing energy supply strategies in wholesale and retail markets for natural gas and electricity. Mr. Gilkey also assists clients in RFP processes including data analysis, document preparation, coordination of wholesale and/or retail supplier, bid evaluations, and contract negotiations, and analyzing retail and wholesale rates and prices, client natural gas usage profiles and supply contracts.

Before joining CES, Mr. Gilkey worked for McNees, Wallace & Nurick LLC as an Energy Management Specialist and Sunoco, Inc. where he served in various capacities as a gas trader responsible for the purchasing strategy for Sunoco's natural gas needs, negotiating commercial agreements, trading natural gas for movement on various interstate pipelines, managing pipeline imbalances, monthly invoice reconciliation and daily marketing activities. While at Sunoco, Mr. Gilkey also served as a Natural Gas Procurement & Contract Specialist which involved natural gas management, including purchasing, scheduling, and nominating, negotiating contracts, regulatory affairs, and contract administration. Mr. Gilkey has a BS in Chemistry from Dickinson College, a BS in Chemical Engineering from Rensselaer Polytechnic Institute and an MBA from Widener University.

W. Peter Druckenmiller - Natural Gas Scheduler, Analyst

Peter Druckenmiller serves as a Natural Gas scheduler for Customized Energy Solutions and has more than 5 years' experience working with the rules and practices established by the NAESB. Mr. Druckenmiller provides forecasts of customer usage to gas suppliers, communicates with counterparties to schedule the physical delivery of gas, monitors and reconciles storage banks to ensure there is an appropriate supply of gas, and analyzes various data and proposals for the customer base. Before joining CES, Mr. Druckenmiller served as a Natural Gas Fuel Coordinator for UGI Energy Services, where he was responsible for delivering 75k-15k dekatherms of gas on a daily basis via owned capacity and third party third party suppliers; nominating daily and monthly gas deals with corresponding local distribution companies, analyzing data and proposals, monitoring and reconciling storage inventory and imbalances. Mr. Druckenmiller attended Ursinus College where he received a BA in Economics and Business Administration.

From: (215) 875-9440

Sharon Barra

Customized Energy Solutions 1528 Walnut Street, 22nd Floor

Philadelphia, PA 19102

Origin ID: MUVA





SHIP TO: (717) 783-5242

BILL SENDER

Pennsylvania Public Utility Commiss Attn: Secretary of the Commission **Keystone Building, 400 North Street** 2nd Floor Room N-201 HARRISBURG, PA 17120

Ship Date: 18FEB14 ActWgt: 0.5 LB CAD: 7872057/INET3490

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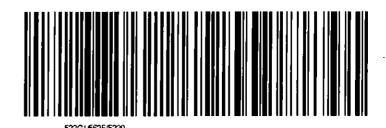
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