

A. GRAZIANI & COMPANY, INC.

Excavating and Grading Contractors

PETROLEUM EQUIPMENT INSTALLATION AND MAINTENANCE

PHONE 654-5535
AREA (412)

NEW CASTLE, PA. 16101

1057 BUTLER AVE.

March 6, 1989

RECEIVED

MAR 8 1989

Mr. Jerry Rich, Secretary of Commerce
PA Public Utility Commission
P.O. Box 3265
Harrisburg, PA 17120

SECRETARY'S OFFICE
Public Utility Commission

re: P.U.C. 93031

Dear Mr. Rich:

We request the re-instatement of our Certificate as
a Common Carrier.

Due to a change in our office personnel in 1988 we
misplaced the Annual Report, Form PUC-170, that was
required to be filed by March 31, 1988. Also, our
fiscal year ends on March 31st and our accountant
did not complete the tax return until June, 1988
further adding to our overlooking of your requirements.

We ask you review the above facts and trust you will
advise us of your favorable decision.

Very truly yours,

A. GRAZIANI & COMPANY, INC.

DOCKETED

MAR 10 1989



Alfred Graziani
secretary-treasurer

bak

enclosures: 1987 Annual Report
1987 Assessment Report

DOCUMENT
30000

MAR 8 1989

PENNSYLVANIA PUBLIC UTILITY COMMISSION SECRETARY'S OFFICE
HARRISBURG, PENNSYLVANIA 17120 Public Utility Commission

STATEMENT OF OPERATING REVENUES FOR GENERAL ASSESSMENT
PURPOSES OF COMMON CARRIER OF PROPERTY
AND/OR PERSONS BY MOTOR VEHICLE

ASSESSMENT REPORT
FORM MT-87

FILE THIS COPY WITH YOUR 1987 ANNUAL REPORT

TK 760900 S A-00093031
A. Graziani & Sons, Inc.
c/o Fred Graziani
1050 Frew Mill Road
New Castle, PA 16101

P.U.C. Certificate No. 93031
I.C.C. Permit No. _____
Did you operate during all of 1987 no
If not, show operating period none
(Property XX (Both _____
(Persons _____

Do you haul

THIS REPORT MUST BE FILED ON OR BEFORE MARCH 31, 1988 NO EXTENSIONS
IF THIS REPORT IS NOT FILED THE COMMISSION WILL ESTIMATE YOUR INTRASTATE
OPERATING REVENUES AND ISSUE A BINDING ASSESSMENT UPON SAID BASIS.

GROSS OPERATING REVENUES

CALENDAR YEAR
1987

1. Total gross operating revenues earned from operating as a common carrier of property and/or persons, as shown by competent records. If you had no revenue, insert "NONE". \$ NONE
2. Deduct: Operating revenues earned from interstate operations and/or revenues exempt under the Public Utility Code. DO NOT DEDUCT EXPENSES. \$ _____
3. Balance: Gross intrastate operating revenues, on which assessment will be based under Section 510 of the Penna. Public Utility Code. \$ NONE

THE SOURCE OF YOUR GROSS OPERATING REVENUE AS SHOW ON
LINE 1 MUST BE SHOWN IN THE PROPER COLUMNS ON THE REVERSE
SIDE OF THIS REPORT. MISCELLANEOUS (OTHER) OPERATING REVENUE
MUST BE ITEMIZED ON THE REVERSE SIDE HEREOF.

FILE THIS COPY WITH YOUR 1987 ANNUAL REPORT

The method of computation of interstate operating revenue is as follows:

- a. () Actual Records
- b. () Estimated
- c. () Other (Explain)

310. OPERATING REVENUES (Account 3000)

Show hereunder the revenues derived by the carrier during the year from transportation service and for service incident thereto classified between intrastate and interstate revenues and in accordance with accounts contained in the Uniform System of Accounts.

CLASSIFICATION	Revenues from Intrastate (PA) Operations	Revenues from Interstate Operations	Total Revenues
TRANSPORTATION OF PASSENGERS	*****	*****	*****
Passenger Revenue:	*****	*****	*****
Schedule route service			
Group and party service			
Call or demand service			
Limousine service			
Airport transfer service			
Para-Transit service			
Other Revenue:	*****	*****	*****
Baggage, mail, express, newspapers, etc.			
Total			
Other Revenue: School Contracts			
Total Revenue - Passengers			
Senior citizens grant included in above			
Purchase of Service agreement included in above			
Other subsidies included in above			
TRANSPORTATION OF PROPERTY	*****	*****	*****
Freight Revenue - Common Carrier-Intercity			
Freight Revenue - Local Cartage			
Total Revenue - Property			
Other Operating Revenue - Submit Detail			
Total Revenues (Account 3000)			

GROSS OPERATING REVENUES

1. Total gross operating revenues earned from operating as a common carrier of property and/or persons, as shown by competent records. If you had no revenue, insert "NONE". \$ _____
2. Less gross operating revenues earned from interstate operations. DO NOT DEDUCT EXPENSES. \$ _____
3. Gross intrastate revenue before exemptions. \$ _____
4. Less exemptions (Itemize below). \$ _____
5. Balance: Intrastate gross operating revenues, on which assessment will be based under § 510 of the Public Utility Code. (Subtract line 4 from line 3 and enter this amount on line 3 on face of form.) \$ _____

Pennsylvania Public Utility Commission

RECEIVED
MAR 8 1989

COMMISSION COPY

BUREAU OF TRANSPORTATION
P.O. Box 3265, Harrisburg, Pennsylvania 17120

CARRIER COPY

P.U.C. Certificate
No. A. 93031

ANNUAL REPORT

SECRETARY'S CALENDAR YEAR

I.C.C. Certificate
No. MC _____

PROPERTY CARRIER

Public Utility Commission
1987

Name and Address of Reporting Carrier

File by March 31, 1988

TK 760900 S A-00093031
A. Graziani & Sons, Inc.
c/o Fred Graziani
~~1050 Frew Mill Road~~ 1057 BUTLER AVE.
New Castle, PA 16101

This report covers period from:
April 1 19 87 to
March 31 19 88

Posted _____ by _____

A. Kind of Organization — Any change during year Yes No

- 1. Individual
- 2. Partnership
- 3. Corporation
- 4. Other (Specify) _____

C. Corporation

- 1. Incorporated in state of Pennsylvania
on 9-6-83 19 _____

2. Directors:

Name	Address	Term Expires
a. _____	_____	_____
b. _____	_____	_____
c. _____	_____	_____
d. _____	_____	_____

3. Principal General Officers:

Name	Title
a. <u>Viero Y. Graziani</u> .pres.	
b. <u>Alfred Graziani</u> , secy-treas.	
c. _____	
d. _____	

4. Principal Stockholders:

Name	Address	Class	Shares
a. _____	_____	_____	_____
b. _____	_____	_____	_____
c. _____	_____	_____	_____
d. _____	_____	_____	_____

B. Type of Operation

- 1. General Freight
- 2. Household Goods
- 3. Other Specific Commodities
 - a. Common Carrier
 - b. Contract Carrier

D. Partnership

- 1. Partners:

Name	Address	% of Interest
a. _____	_____	_____
b. _____	_____	_____
c. _____	_____	_____
d. _____	_____	_____
- 2. Commodities Transported (Most Important)
 - a. _____
 - b. _____
 - c. _____

PAID PREPARER'S SECTION

Accounting Firm and/or Accountant's Name _____
 Address _____
 Telephone No. Area Code (____) _____

Name, official title, telephone number and office address of officer, owner or partner in charge of correspondence with the Commission:

Name Alfred Graziani Title secy-treas.
 Telephone Number: Area Code 412 Telephone Number 654-5535
 Office Address: 1057 Butler Ave., New Castle, PA 16101
STREET AND NUMBER CITY, STATE AND ZIP CODE

AFFIDAVIT

Commonwealth of Pennsylvania)
 County of Lawrence) ss:
 (Name of Affiant) Alfred Graziani makes oath and says that he is secy-treas.
 (Title of Affiant) _____ of (legal title or name or respondent) A. Graziani & Co., Inc

and that the annual report has been prepared by him or under his direction; that he has carefully examined the said report; that he believes all statements of fact contained in the said report is a true and complete statement of the business and affairs of the above-named respondent and the operation of its property during the calendar year.

Signature of Affiant Alfred Graziani Notary Howard B. Hanna
 Subscribed and sworn to before me this _____ day of March, 19 89 My Commission Expires: _____

Notary Public for any Public
 in the County of Lawrence, PA
 My Commission Expires January 13, 1990

BALANCE SHEET STATEMENT

Line No.	ASSETS	Balance End of Yr.	Line No.	LIABILITIES AND EQUITY	Balance End of Yr.
	Current Asset			Current and Accrued Liabilities	
1	Cash and working funds	\$ 420,475		Notes payable within one year	
2	Special deposits		27	a. Equipment Due	\$ 12,927
3	Notes receivable		28	b. Owners and officers	
4	Accounts receivable from:		29	c. Affiliates	
5	a. Trade and interline	16,717	30	d. Others	
6	b. Owners and officers			Accounts payable to:	
7	c. Affiliates		31	a. Trade and interline	66,118
8	d. Others	40,238	32	b. Owners and officers	
9	Prepayments		33	c. Affiliates	
10	Materials and supplies	5,954	34	d. Others	
11	Other current assets		35	Wages and salaries payable	
12	Total Current Assets	483,384	36	C.O.D.'s unremitted	11,227
	Property and Investments		37	Taxes payable	
	Tangible property		38	Other current & accrued liabilities	90,272
13	Total Carrier Property		39	Total Current & Accrued Liabilities	
14	Less: Accumulated Depreciation			Equipment and Other Long Term Obligations	9,401
15	Net Carrier Property		40	Equipment Obligations	
16	Noncarrier property	114,813	41	Real Estate Obligations	
17	Less: Accumulated Depreciation		42	Owing to owners, officers & affiliates	
18	Net Non Carrier Property		43	Other long term obligations	
	Intangible Property		44	Total Equipment & Other Long Term Obligations	
19	a. Franchises and permits		45	Estimated liabilities (long term)	
20	b. Goodwill and other			Equity	
	Investments and Advances		46	Noncorporate capital	236,062
21	a. Affiliates		47	Capital stock	
22	b. Cash value life ins. policies		48	Capital surplus	262,462
23	c. Other		49	Retained earnings	
24	Total Property and Investments		50	Total Equity	598,197
25	Deferred debits and other assets	598,197	51	TOTAL LIABILITIES AND EQUITY	598,197
26	TOTAL ASSETS				

212. MOTOR VEHICLE EQUIPMENT AT END OF YEAR (omit cents)

- The information called for below shall be given for each motor vehicle, including trailers, automobiles and service cars, included in carrier operating property at the end of year.
- In the event the carrier has recorded on its books the purchase of motor vehicles on a basis other than cost, a statement shall be attached showing a reconciliation between the amount as recorded and the cost to the carrier of such motor vehicle.

Make of Vehicle	Model (Year)	Type of Body and Motor No.	Seating Capacity or Tonnage	Date Purchased	Condition When Purchased (New or Used)	Cost to Carrier At Time of Purchase	Depreciation Accrued		Depreciation Book Value End of Year	Total Miles Operated	
							Current Year	Total At End of Year		During Year	At End of Year
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)	(l)
TOTAL	****	*****	****	****	*****						

213. MOTOR VEHICLE EQUIPMENT RETIRED DURING YEAR (omit cents)

The information called for below shall be given for each motor vehicle, including trailers, automobiles and service cars, retired during the year.

Line No.	Make of Vehicle	Model (Year)	Type of Body and Motor No.	Seating Capacity or Tonnage	Date Purchased	Date Retired	Book Cost of Vehicle Retired	Salvage Trade-in or Other Amount Realized	Net Charge To Reserve	Depreciation Adjustment Account	Total Mileage at Date of Retirement
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
1											
2											
3											
4											
5											
6											
7											
8											
TOTAL											

EQUIPMENT AVAILABLE FOR CURRENT YEAR

Licensed and Insured Revenue Equipment Type	Number Owned	Number Leased	Total
Trucks	_____	_____	_____
Truck Tractors	_____	_____	_____
Semi-Trailers	_____	_____	_____
Full-Trailers	_____	_____	_____
Others	_____	_____	_____

310. OPERATING REVENUES (Account 3000)

Show hereunder the revenues derived by the carrier during the year from transportation service and other service incident thereto classified between intrastate and interstate revenues and in accordance with the accounts contained in the Uniform System of Accounts.

Classification	Revenues From Intrastate (PA) Operations (Omit Cents)			Revenues From Interstate Operations (Omit Cents)			Total Revenues (Omit Cents)		

TRANSPORTATION OF PROPERTY
Freight Revenue — Common Carrier — Intercity —									
Freight Revenue — Local Cartage									
Total Revenue — Transportation of Property									
Other Operating Revenue — Submit Detail									
Total Operating Revenues (Account 3000)									

300. COMPARATIVE INCOME STATEMENT (omit cents)

1. State the Income of the carrier classified in accordance with the instructions prescribed in the Uniform System of Accounts.
2. Enter in Column (c) the Income applicable to the year covered by this report; in Column (d) enter the Income applicable to the preceding year and in Column (e) enter the difference between Columns (c) and (d). Current year excesses over previous year figures shall be shown in black and the decreases shown in red (or in black followed by appropriate symbol).
3. If the increases and decreases are in anywise inconsistent with previously reported figures, explain under Explanatory Remarks.

Description	Amount (b)	Amounts Applicable To The Year Covered By This Report (c)			Comparison With Preceding Year							
		Amount (d)			Difference Increase — Black Decrease — Red (e)				
I. CARRIER OPERATING INCOME
Revenues:												
Operating Revenues (A)												
Expenses:												
Operation and Maintenance Expenses (Total From Page 4)												
Depreciation Expense												
Amortization Chargeable to Operations												
Operating Taxes and Licenses												
Operating Rents — Net												
Gain or (Loss) on Disposition of Operating Assets												
Total (B)												
Net Operating Revenue												
II. OTHER INCOME
Net Income from Non-Carrier Operations												
Net Income from Non-Operating Property												
Interest Income												
Dividend Income												
Income from Sinking and Other Funds												
Other Non-Operating Income												
Total Other Income												
Gross Income												
III. INCOME DEDUCTIONS
Interest on Long-Term Obligations												
Other Interest Deductions												
Taxes Assumed on Interest												
Amortization of Debt Discount and Expenses												
Amortization of Premium on Debt — Credit												
Other Deductions												
Total Income Deductions												
Net Income Before Income Taxes												
Provision for Income Taxes (C)												
Net Income (or Loss) Transferred to Earned Surplus												
Operating Ratio Before Income Taxes (B) ÷ (A) = _____%												
Operating Ratio After Income Taxes (B) ÷ (C) ÷ (A) = _____%												

EXPLANATORY REMARKS — Comparative Income Statement

This space may be used by the carrier in furnishing additional data in support of any item appearing in the above Income Statement which by reason of its unusual character justifies an explanation.

320. OPERATION AND MAINTENANCE EXPENSES (omit cents)

Show hereunder the operating and maintenance expenses of the carrier for the year covered by this report, classified in accordance with the Uniform Systems of Accounts for Carriers of passengers and/or property by motor vehicle.

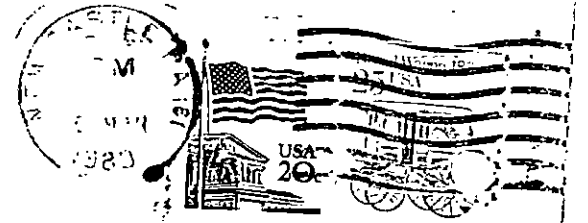
Account Title (b)	Total (c)			Account Title (b)	Total (c)		
EQUIPMENT MAINTENANCE AND GARAGE EXPENSE	**	***	***	INSURANCE AND SAFETY EXPENSE (Continued)	**	***	***
Supervision of Shop and Garage				Workmen's Compensation — Self Insurance			
Repairs to Shop and Garage				Baggage and Express or Cargo Insurance			
Operation and Maintenance of Service Equipment				Baggage and Express or Cargo Loss and Damage			
Repairs to Shop and Garage Buildings and Grounds				Fire and Theft Insurance			
Light, Heat, Power and Water for Shops and Garages				Other Insurance			
Other Shop and Garage Expenses				Total			
Repair to Revenue Equipment				ADMINISTRATIVE AND GENERAL EXPENSE	**	***	***
Servicing of Revenue Equipment				Salaries of General Officers			
Tires and Tubes — Revenue Equipment				Expenses of General Officers			
Total				Salaries of General Office Employees			
TRANSPORTATION EXPENSE	**	***	***	Expenses of General Office Employees			
Supervision of Transportation				Law Expenses			
Drivers and Helper's Wages and Bonuses				General Office Supplies and Expenses			
Fuel for Revenue Equipment				Communication Service			
Oil for Revenue Equipment				Outside Auditing Expenses			
Purchased Transportation — Submit Detail				Employees' Welfare Expenses			
Road Expense				Purchasing and Store Expenses			
Bridge, Tunnel and Ferry Tolls				Other General Expenses			
Wages of Miscellaneous Transportation Employees				Management and Supervision Fees and Expenses (Supply Detail)			
Other Transportation Expense				Franchise Requirements — Debit			
Total				Franchise Requirements — Credit			
TERMINAL OR STATION EXPENSE	**	***	***	Other Regulatory Commission Expenses			
Salaries and Commissions (Passenger) — Terminal Employees (Property)				Uncollectible Revenues			
Supplies and Expenses				Total			
Repairs to Station Buildings or Terminals and Equipment				*Grand Total (Enter on Page 3)			
Commission Agents and Connecting Lines							
Commissions Paid							
Other Expenses Allowed							
Interline Commissions Paid							
Interline Commission Earned — Credit							
Collection and Delivery							
Purchased Collection and Delivery or Local Cartage							
Total							
TRAFFIC SOLICITATION OR SALES, TARIFFS & ADV. EXP.	**	***	***				
Sales and Expenses							
Tariffs and Schedules							
Tickets and Baggage Checks							
Other Traffic or Sales Expenses							
Advertising							
Total							
INSURANCE AND SAFETY EXPENSE	**	***	***				
Salaries and Expenses — Insurance and Safety							
Public Liability and Property Damage Insurance							
Injuries and Damages							
Workmen's Compensation — Insurance							

Total Salaries, Wages, and Other Compensations: (Entire Year)

— Paid Employees	\$ _____
— Owner/Partners	\$ _____
— Corporate Executives	\$ _____
— Other (list)	\$ _____

HOUSEHOLD GOODS CARRIERS ONLY

Transported Distances	Intrastate Revenue (PA)
40 miles or less	\$ _____
over 40 miles	\$ _____
Total	\$ _____



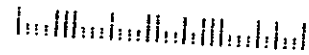
PENNSYLVANIA PUBLIC UTILITY COMMISSION

Bureau of Transportation

P. O. Box 3265

Harrisburg, Pa. 17120

attn: Jerry Rich, secretary



Pennsylvania Public Utility Commission

COMMISSION COPY

CARRIER COPY

P.U.C. Certificate

No. A. 93031

I.C.C. Certificate

No. MC _____

BUREAU OF TRANSPORTATION
P.O. Box 3265, Harrisburg, Pennsylvania 17120

ANNUAL REPORT

PROPERTY CARRIER

Name and Address of Reporting Carrier

TK 760900 S A-00093031
A. Graziani & Sons, Inc.
c/o Fred Graziani
~~1050 Freewill Road~~ 1057 BUTLER AVE.
New Castle, PA 16101

CALENDAR YEAR

1987

File by March 31, 1988

This report covers period from:
April 1 1987 to
March 31 1988

Posted 3/10/89 by JK

A. Kind of Organization — Any change during year Yes No

1. Individual 2. Partnership
3. Corporation 4. Other (Specify) _____

C. Corporation

1. Incorporated in state of Pennsylvania
on 9-6-83 19

2. Directors:

Name	Address	Term Expires
a. _____	_____	_____
b. _____	_____	_____
c. _____	_____	_____
d. _____	_____	_____

3. Principal General Officers:

Name	Title
a. <u>Viero Y. Graziani</u> <u>pres.</u>	
b. <u>Alfred Graziani</u> <u>secy-treas.</u>	
c. _____	
d. _____	

4. Principal Stockholders:

Name	Address	Class	Shares
a. _____	_____	_____	_____
b. _____	_____	_____	_____
c. _____	_____	_____	_____
d. _____	_____	_____	_____

B. Type of Operation

1. General Freight
2. Household Goods
3. Other Specific Commodities
 a. Common Carrier
 b. Contract Carrier

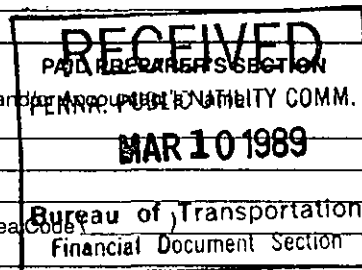
D. Partnership

1. Partners:

Name	Address	% of Interest
a. _____	_____	_____
b. _____	_____	_____
c. _____	_____	_____
d. _____	_____	_____

2. Commodities Transported (Most Important)

- a. _____
b. _____
c. _____



Name, official title, telephone number and office address of officer, owner or partner in charge of correspondence with the Commission:

Name Alfred Graziani Title secy-treas.
Telephone Number: Area Code 412 Telephone Number 654-5535
Office Address: 1057 Butler Ave., New Castle, PA 16101
STREET AND NUMBER CITY, STATE AND ZIP CODE

AFFIDAVIT

Commonwealth of Pennsylvania)
County of Lawrence) ss:

(Name of Affiant) Alfred Graziani
(Title of Affiant) _____

makes oath and says that he is secy-treas.
of (legal title or name or respondent) A. Graziani & Co., Inc

and that the annual report has been prepared by him or under his direction; that he has carefully examined the said report; that he believes all statements of fact contained in the said report is a true and complete statement of the business and affairs of the above-named respondent and the operation of its property during the calendar year.

Signature of Affiant Alfred Graziani
Subscribed and sworn to before me this March day of 19 89

Notary Howard B. Hanna
My Commission Expires: _____

SOURCE OF CHANGE:

1. RECORD SECTION fj
2. INSURANCE KB
3. DOCKET ROOM _____

DOCKET
MAY 11 1989

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111