

**PENNSYLVANIA PUBLIC UTILITY COMMISSION**  
**Uniform Cover and Calendar Sheet**

<b>1. REPORT DATE:</b> May 28, 2003	<b>2. BUREAU AGENDA NO.</b> MAT-2003-TSM-0138*
<b>3. BUREAU:</b> Transportation & Safety	
<b>4. SECTION(S):</b> M. C. S. & E.	<b>5. PUBLIC MEETING DATE:</b>
<b>6. APPROVED BY:</b>  Director: Hoffman: 3-3846 Mgr/Spv: Zeigler: 7-1168 Legal Review:	<p align="center">FOLDER DOCUMENT</p>
<b>7. PERSONS IN CHARGE:</b> Hawk: 3-1763	June 26, 2003
<b>8. DOCKET NO.:</b> A-00108185 R-00038557	

- 9. (a) CAPTION (abbreviate if more than 4 lines)**  
**(b) Short summary of history & facts, documents & briefs**  
**(c) Recommendation**

**(a) HERITAGE MOVING SYSTEMS, INC.,  
 T/A WINTERS MOVERS  
 CONCORDVILLE, DELAWARE COUNTY  
 INCREASE IN RATES**

- (b) Heritage Moving Systems, Inc., t/a Winters Movers, furnishes household goods in use service originating in the Philadelphia area to points in Pennsylvania as more thoroughly described in the official tariff, distances of forty (40) miles or less. The carrier has filed Tariff Freight Pa. PUC No. 12. The carrier is requesting a 3.8% rate increase in hourly rates to cover projected expenses of \$112,932. The rate increase is proposed to become effective June 30, 2003.**
- (c) The Bureau recommends that Tariff Freight Pa. PUC No. 12 as filed by the carrier be permitted to become effective June 30, 2003.**

**10. MOTION BY:** Commissioner Chm. Fitzpatrick

**SECONDED:** Commissioner Bloom

Commissioner Wilson - Yes  
 Commissioner Thomas - Yes  
 Commissioner Pizzingrilli - Yes

**CONTENT OF MOTION:** Staff recommendation adopted.

R.10



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

BTL

REFER TO OUR FILE

June 30, 2003

A-00108185

HERITAGE MOVING SYSTEMS INC  
T/D/B/A WINTERS MOVERS  
10 CONCHESTER ROAD  
PO BOX 939  
CONCORDVILLE PA 19331

DOCUMENT  
FOLDER

DOCKETED  
JUL 17 2003

Pennsylvania Public Utility Commission  
v.  
Heritage Moving Systems, Inc., t/a Winters Movers

---

To Whom It May Concern:

This is to advise you that an Order has been adopted by the Commission in Public Meeting on June 26, 2003 in the above entitled proceeding.

An Order has been enclosed for your records. .

Very truly yours,

James J. McNulty  
Secretary

Enclosure  
Certified Mail  
JEH

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, Pennsylvania 17105-3265

**DOCKETED**  
JUL 17 2003

Public Meeting held June 26, 2003

Commissioners Present:

Terrance J. Fitzpatrick, Chairman  
Robert K. Bloom, Vice Chairman  
Aaron Wilson, Jr.  
Glen R. Thomas  
Kim Pizzingrilli

**DOCUMENT  
FOLDER**

**Pennsylvania Public Utility Commission**

v.

**Heritage Moving Systems, Inc., t/a Winters Movers**

**A-00108185  
R-00038557**

**ORDER**

**BY THE COMMISSION:**

Heritage Moving Systems, Inc., t/a Winters Movers, has filed Tariff Freight Pa. PUC No. 12 on May 9, 2003 and proposes a total increase in revenues of \$22,553 to offset increased operating expenses.

Carrier proposes to increase its hourly 3 men and vehicle normal complement charge by \$4.00 per hour in order to generate this revenue increase. Carrier currently charges \$104.00 per hour and proposes to charge \$108.00 per hour. The rate increase to support this additional revenue is 3.8 % (\$104.00 to \$108.00).

Carrier's total intrastate household goods intrastate revenue is \$691,725 (the revenue effected by this hourly proposal is \$593,505).

Carrier requests that the revised tariff pages become effective June 30, 2003. The current rates have been in effect since August 31, 2001.

Carrier submitted detailed financial records and other supporting data in support of its request. Carrier has calculated that the increase will produce additional PUC revenues of \$22,553 (\$593,505 x 3.8%).

**INCOME AND EXPENSE STATEMENT**  
**JANUARY 1, 2001 TO DECEMBER 31, 2003**  
**CARRIER PROJECTED TOTALS**

	<u>Actual</u>	<u>Adjustments</u>	<u>Projection With</u> <u>Adjustments</u>
<b><u>Operating Revenues:</u></b>			
Interstate Revenues	2,027,046	47,584	2,074,630
Intrastate Revenues	691,725	22,553	714,278
<b><u>Total Revenues:</u></b>	<b>2,718,771</b>	<b>70,137</b>	<b>2,788,908</b>
Maintenance	71,276	-	71,276
Transportation	1,204,548	24,086	1,228,634
Terminal	199,239	-	199,239
Traffic	113,572	-	113,572
Insurance	255,672	51,083	306,755
Administrative	718,089	37,763	755,852
Taxes	2,684	-	2,684
Depreciation	63,026	-	63,026
<b><u>Total Expenses:</u></b>	<b>2,628,106</b>	<b>112,932</b>	<b>2,741,038</b>
<b><u>Net Income:</u></b>	<b>90,665</b>	<b>(42,795)</b>	<b>47,870</b>
<b><u>Operating Ratio:</u></b>	<b>96.7%</b>		<b>98.3%</b>

**COMPANY CLAIMED ADJUSTMENTS TO OPERATING EXPENSES**

Carrier avers that the increase is necessary to cover increased wages for the drivers of \$24,086; insurance increases as follows: Workman's Compensation of \$25,823, cargo insurance of \$11,377 and vehicle insurance of \$13,883; and, administrative increase for office employees' wages of \$5,082 and increased medical benefits of \$32,681.

## ANALYSIS

Carrier proposes a \$22,553 increase in revenues to help offset increased expenses of \$112,932.

In order to generate this revenue increase, Carrier proposes to increase its 3 men and vehicle normal complement charge of \$104.00 per hour to \$108.00 per hour. We conclude that the data compiled and submitted by the carrier supports this increase. The requested intrastate rate revenue coupled with the carrier's interstate revenue will yield a 98.3 % operating ratio.

Staff review of Commission records reveals that Simonik Moving & Storage, Inc., at A-00115142, 2<sup>nd</sup> Revised Page 92-A to Tariff Freight Pa. PUC No. 54, effective June 28, 2002, is charging \$118.00 per hour. O'Malley Moving & Hauling, Inc., at A-00099724, 4<sup>th</sup> Revised Page 74 to Tariff Freight Pa. PUC No. 54, effective May 12, 2000, is charging \$120.00 per hour. Clemmer Moving & Storage, Inc., at A-00094147, 6<sup>th</sup> Revised Page 74 to Tariff Freight Pa. PUC No. 54, effective July 17, 2001, is charging \$126.50 per hour.


## CONCLUSION

We have determined that the above financial justification supports the proposed intrastate revenue increase of \$22,553. This operating ratio appears sufficient to generate a profitable margin necessary to provide safe, dependable and continuous service to the public: THEREFORE,

### **IT IS ORDERED:**

1. That Tariff Freight Pa. PUC No. 12 be approved to become effective June 30, 2003.
2. That a copy of this order be served upon the carrier.

**BY THE COMMISSION**



James J. McNulty  
Secretary

(SEAL)

**ORDER ADOPTED: June 26, 2003**

**ORDER ENTERED: JUN 30 2003**

2. Article Number



7160 3901 9843 0202 3848

3. Service Type **CERTIFIED MAIL**

4. Restricted Delivery? (Extra Fee) Yes

1. Article Addressed to:

A-00108185  
Heritage Moving Systems, Inc.  
T/D/B/A Winters Motors

**COMPLETE THIS SECTION ON DELIVERY**

A. Received by (Please Print Clearly) *Wally Ellis* B. Date of Delivery *7/3/03*

C. Signature *x Mary Ellen*  Agent  Addressee

D. Is delivery address different from item 1?  Yes  No  
If YES, enter delivery address below:

KJR