

PENNSYLVANIA PUBLIC UTILITY COMMISSION  
Uniform Cover and Calendar Sheet

1. <u>REPORT DATE:</u> June 9, 2004	2. <u>BUREAU AGENDA NO.</u>  JUNE-2004-TSM-0106 *
3. <u>BUREAU:</u> Transportation & Safety	
4. <u>SECTION(S):</u> M. C. S. & E.	5. <u>PUBLIC MEETING DATE:</u>
6. <u>APPROVED BY:</u>  Director: Hoffman: 3-3846 Mgr/Spvr: Keezel: 3-5010 Legal Review:	June 24, 2004
7. <u>PERSONS IN CHARGE:</u>  Minder 7-1168	
8. <u>DOCKET NO.:</u> A-00108185 R-00049553	

9. (a) **CAPTION** (abbreviate if more than 4 lines)  
 (b) Short summary of history & facts, documents & briefs  
 (c) Recommendation

**DOCUMENT  
FOLDER**

(a) **HERITAGE MOVING SYSTEMS INC  
INCREASE IN RATES**

(b) Heritage Moving Systems, Inc. furnishes household goods in use service throughout the Philadelphia area and transported distances of forty (40) miles or less as more thoroughly described in the official tariff. The carrier has filed Tariff Freight Pa. PUC No. 13. The carrier is requesting a 6.5% increase in the hourly charges to cover projected increases in expenses of \$111,309 and to improve its operating ration by \$40,570. The proposed rates are to become effective June 28, 2004. The carrier was previously granted an increase of 9.6% which became effective on June 26, 2003.

(c) The Bureau recommends that the Tariff Freight Pa. PUC No. 13 as filed by the carrier be permitted to become effective June 28, 2004.

10. **MOTION BY:** Commissioner Chm. Fitzpatrick

Commissioner Thomas - Yes  
Commissioner Pizzingrilli - Yes  
Commissioner Holland - Yes

**SECONDED:** Commissioner Bloom

**CONTENT OF MOTION:** Staff recommendation adopted.



COMMONWEALTH OF PENNSYLVANIA  
PENNSYLVANIA PUBLIC UTILITY COMMISSION  
P.O. BOX 3265, HARRISBURG, PA 17105-3265

June 24, 2004

REFER TO MAIL FILE

A-00108185

HERITAGE MOVING SYSTEMS INC  
T/D/B/A WINTERS MOVERS  
10 CONCHESTER ROAD  
PO BOX 939  
CONCORDVILLE PA 19331

DOCUMENT

Pennsylvania Public Utility Commission  
v.  
Heritage Moving Systems, Inc., T/a Winters Movers

DOCKETED

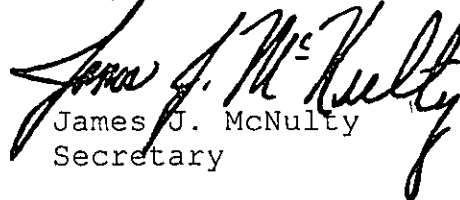
JUL 12 2004

To Whom It May Concern:

This is to advise you that an Order has been adopted by the Commission in Public Meeting on June 24, 2004 in the above entitled proceeding.

An Order has been enclosed for your records.

Very truly yours,

  
James J. McNulty  
Secretary

Enclosure  
Certified Mail  
RPB

PENNSYLVANIA  
PUBLIC UTILITY COMMISSION  
Harrisburg, Pennsylvania 17105-3265

Public Meeting held June 24, 2004

Commissioners Present:

Terrance J. Fitzpatrick, Chairman  
Robert K. Bloom, Vice Chairman  
Glen R. Thomas  
Kim Pizzingrilli  
Wendell F. Holland

**DOCKETED**  
JUL 12 2004

**Pennsylvania Public Utility Commission**

v.

**Heritage Moving Systems, Inc.**

A-00108185  
R-00049553

**ORDER**

**DOCUMENT**

**BY THE COMMISSION:**

Heritage Moving Systems, Inc., has filed Tariff Freight Pa. PUC No. 13 on March 16, 2004 and proposes an increase in total revenues of \$151,879 of which \$46,138 would come from intrastate revenues, and \$105,741 would come from interstate revenues. The proposed rate increase is to cover increased operating expenses and to improve its operating ratio.

Carrier proposes to increase its hourly three (3) men and vehicle normal complement charge by 6.5%. Carrier currently charges \$108.00 per hour and proposes an increase to \$115.00 per hour.

Carrier's total 2003 revenue is \$2,824,625. Carrier's total intrastate revenue is \$709,814. Carrier's total interstate revenue is \$2,114,811.

Carrier requests that the revised tariff pages become effective June 28, 2004. The current rates have been in effect since June 26, 2003 at which time the carrier was granted a 9.6% increase in its hourly three (3) men and vehicle charge.

The carrier submitted financial records and other supporting data in support of its request. Carrier has calculated that the increase will produce additional PUC revenues of \$46,138.00.

**INCOME AND EXPENSE STATEMENT**  
**JANUARY 1, 2003 TO DECEMBER 31, 2003**  
**CARRIER PROJECTED TOTALS**

	<u>Actual</u>	<u>Adjustments</u>	<u>Projection With</u> <u>Adjustments</u>
<b><u>Operating Revenues:</u></b>			
Interstate	\$2,114,811	\$105,741	\$2,220,552
Intrastate	709,814	46,138	755,952
<b><u>Total Revenues:</u></b>	<b>\$2,824,625</b>	<b>\$151,879</b>	<b>\$2,976,504</b>
<b><u>Operating Expenses:</u></b>			
Maintenance	\$ 74,871	\$ 21,446	\$ 96,317
Transportation	1,227,932	22,027	1,249,959
Terminal	216,413	-	216,413
Traffic	119,074	-	119,074
Insurance	348,130	62,897	411,027
Administrative	398,361	4,939	403,300
Officer's Salaries	360,000	-	360,000
Taxes and Licenses	2,974	-	2,974
Depreciation	58,741	-	58,741
<b><u>Total Expenses:</u></b>	<b>\$2,806,496</b>	<b>\$111,309</b>	<b>\$2,917,805</b>
<b><u>Total Income (loss):</u></b>	<b>\$18,129</b>	<b>\$40,570</b>	<b>\$58,699</b>
<b><u>Operating Ratio Before Taxes:</u></b>	<b>99.4%</b>		<b>98.0%</b>

**COMPANY CLAIMED ADJUSTMENTS TO OPERATING EXPENSES**

Maintenance expense – is projected to increase by \$21,446 or 29.6% as a result of the carrier acquiring a new maintenance facility. The increased costs are for the wages of a part time mechanic and miscellaneous maintenance supplies.

Transportation expense – is projected to increase by \$22,027 or 5.2% due to an increase in driver and helper wages.

Insurance expense – is projected to increase in calendar year 2004 by \$62,897 or 18.1% due to estimated increase in worker's compensation, medical insurance and vehicle premiums.

Administrative expense – is projected to increase by \$4,939 due to increased salaries for office personnel.

### ANALYSIS

Carrier proposes a \$151,879 increase in revenue to offset increased operating expenses of \$111,309 and to increase its profit margin by \$40,570. The increased profit margin is meant to improve the operating ration from 99.4% to 98.0%. Carrier proposes that \$105,741 come from interstate operations and that \$46,138 come from intrastate operations.

In order to generate this revenue increase, Carrier proposes to increase its three (3) men and vehicle normal complement charge of \$108.00 per hour to \$115.00 per hour. We conclude that the data compiled and submitted by the carrier supports this increase.

Staff review of Commission records reveals that O'Malley Moving and Hauling, Inc., 4<sup>th</sup> Revised Page 74 to Tariff Freight Pa. PUC No. 54, effective May 12, 2000 is charging \$120.00 per hour. Clemmer Moving and Storage, Inc., 6<sup>th</sup> Revised Page 31 to Tariff Freight Pa. PUC No. 54, effective July 17, 2001, is charging \$126.50 per hour.

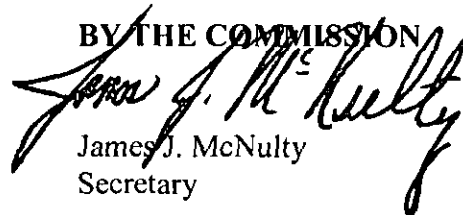
### CONCLUSION

We have determined that Heritage Moving Systems, Inc., has submitted the documentary justification to support the proposed revenue increase of \$151,879, and that the increase is not of an excessive amount based on the operating ratio. The carrier avers that the increase will be sufficient to provide safe, dependable and continuous service to the public: THEREFORE,

#### **IT IS ORDERED:**

1. That Tariff Freight Pa. PUC No. 13 be approved to become effective June 28, 2004.
2. That a copy of this order be served upon the carrier.

BY THE COMMISSION



James J. McNulty  
Secretary

(SEAL)

**ORDER ADOPTED: June 24, 2004**

**ORDER ENTERED: JUN 24, 2004**

2. Article Number



7160 3901 9843 0006 2818

3. Service Type **CERTIFIED MAIL**

4. Restricted Delivery? (Extra Fee) Yes

1. Article Addressed to:

*Heritage Moving Systems Inc  
12/5/A Whites Movers  
A-00108185 Q.*

**COMPLETE THIS SECTION ON DELIVERY**

A. Received by (Please Print Clearly)

*M. ELLISON*

B. Date of Delivery

*6/18/04*

C. Signature

*Mary E. Ellison*

Agent

Addressee

D. Is delivery address different from item 1?

If YES, enter delivery address below:

Yes

No