LAW OFFICES

Vuono, Lavelle & Gray

2310 GRANT BUILDING

PITTSBURGH, PA. 15219-2383

December 4, 1992

· ALSO MEMBER OF FLORIDA BAR

JOHN A. VUONO

WILLIAM A. GRAY

WILLIAM J. LAVELLE

RICHARD R. WILSON DENNIS J. KUSTURISS CHRISTINE M. DOLFI PETER J. SCANLON

Re: Robert V. Stabile--Seller SHM Holdings, Ltd.--Buyer

Our File 3244C

Mr. John G. Alford, Secretary Pennsylvania Public Utility Commission North Office Building P.O. Box 3265 Harrisburg, PA 17105-3265

Dear Mr. Alford:

We enclose for filing with the Commission the signed original and two (2) copies of the application of SHM Holdings, Ltd. for approval of its purchase of the common stock of Southway, Inc., an authorized common carrier, by Mr. Robert V. Stabile. To each copy of the application there is attached copies of the pertinent appendices.

Also enclosed is a check for \$350 to cover the filing fee.

Please acknowledge receipt and filing of the enclosed on the duplicate copy of this letter of transmittal and return it to the undersigned in the self-addressed, stamped envelope provided.

Sincerely yours,

LAVELLE

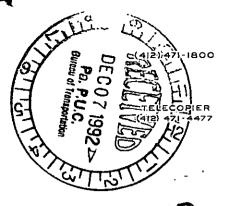
Mark T. Vuono

mm

Enclosures

cc: SHM Holdings, Ltd. (w/ encs.)
Mr. Robert V. Stabile (w/ encs.)









APPLICATION FOR APPROVAL OF TRANSFER OF CAPIT.

TRANSPORTATION COMMON CARRIERS

	 		192 V	IVED
BEFORE THE PENNS	YLVANIA PUB	LIC UTILITY CO	nec'	1992
approval to transfer			I GRETA	ARYS OFFICE

Application for approval to train	nsfer
all of the capital	stock of
(all or part)	
Southway, Inc.	
(Name of Certificated Car	rier)
held by Robert V. Stab	
(Name(s) of seller)	
to SHM Holdings, Ltd	<u>. </u>
(Name(s) of buyer)	

PUC USE ONLY

Docket No. A - 107960

Folder No. 5000

SEE INSTRUCTIONS BEFORE COMPLETING APPLICATION

	obe morkeen	OND DET OND CO	JMI LUIINO III	Elention
	i			
1.	Southway, Inc.			
	(Full and correct	name of Certific	cated Carrier)	
2	Docket number of Certificated	d Carrier ic A. 1	07960	
٠.	bocket number of certificates			
3.	Seller(s) name is: Robert V	. Stabile		
	2120 - 1			
	3132 Industrial Bou (Business Street Address)	<u>llevard</u>	(P	. O. Box, if any)
	•			,
	Bethel Park	PA	15102	(412) 561-8200
	(City)	(State)	(Zip)	(Telephone)
1	Seller(s) attorney (for this appl	lication) is:		
٠.	Mark T. Vuono, Esq.		ant Building	
	Vuono, Lavelle & Gr		rgh, PA _152	19 (412) 471-1800
	(Name)	(Address)	(Т	elephone)
5	Buyer(s) name is: SHM Hol	dinas. Ltd.		
•	buyer(b) name is	deligo, Heat	1	
	3132 Industrial Bou			_ /
	(Business Street A	ddress)	1	(P. O. Box, if any)
	Bethel Park	PA	15102 /	(412) 561-8200
	(City)	(State)	(Zip)	(Felephone)
				DOCKETED
		BARI	Saral (DOCKETED
				APPLICATION DOCKET
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		m . Iw	「例字で	Sur Sur
		· · · · · · · · · · · · · · · · · · ·		ENTRY No.

Buyer(s) attorney (for this applic Mark T. Vuono, Esq.	2310 Grant	Building	(412) 4	171-1800
Vuono, Lavelle & Gray (Name)	Pittsburgn (Addre	, PA 15219 ess)	(412) 4 (Telepho	
Capital Stock of Certificated Ca	arrier:			
s) Number of authorized shares				
b) Par or stated value per share	:\$1.00			
c) Number of shares outstanding	g: <u>1,000</u>			
d) Shareholder(s)		Number held		
Robert V. Stabile		1,000		
e) Number of shares redeemed of	or held as treasur	y stock: 0		
Stock Transaction: Seller(s)	#Sold	y stock: 0 Buyer(s SHM Holdin		#Bought
Stock Transaction: Seller(s) Robert V. Stabilė 1	#Sold ,000 shares	Buyer(s	gs, <u>L</u> td.	1,000 sha
Stock Transaction: Seller(s)	#Sold ,000 shares control of or a f carrier(s), dock	Buyer(s SHM Holdin ffiliated with eet number(s)	gs, Ltd.	1,000 shared
Stock Transaction: Seller(s) Robert V. Stabile 1 If buyer and/or seller are in any other carrier, state name o	#Sold ,000 shares control of or a f carrier(s), dock	Buyer(s SHM Holdin ffiliated with e et number(s) and gs, Ltd. (Bu	ach other of cover) own;	or with
Stock Transaction: Seller(s) Robert V. Stabile 1 If buyer and/or seller are in any other carrier, state name o affiliation: The purchaser	#Sold ,000 shares control of or a f carrier(s), dock , SHM Holdin	Buyer(s SHM Holdin ffiliated with e et number(s) and gs, Ltd. (Bu South Hills	ach other of cover) own:	or with
Stock Transaction: Seller(s) Robert V. Stabile 1 If buyer and/or seller are in any other carrier, state name o affiliation: The purchaser stock of two authorize	#Sold ,000 shares control of or a f carrier(s), dock , SHM Holdin d carriers: at Docket No	Buyer(s SHM Holdin ffiliated with e et number(s) and gs, Ltd. (Bu South Hills	ach other of nature of cyer) own: Movers, and Lea	or with

11. The consideration will be paid as follows:
Consideration will be paid in full at the closing.
12. The reason(s) for the proposed transfer is/are:
The current owner is approaching retirement and is no
longer interested in managing the company's operations.
13. Attach the following to the completed application:
A statement containing a brief corporate history of the Certificated Carrier, the purpose for which it was created, a description of the service it furnishes to the public and a description of the territory in which it operates. (Appendix 13-1
Statement of Financial Condition (Income Statement and Balance Sheet) for THE BUYER AND THE SELLER. (Appendix 13-2)
Sales Agreement (Bilateral) (Appendix 13-3)
Verified Statement for Philadelphia taxicab companies.
\cdot
WHEREFORE, Buyer and Seller request that the Commission approve the Application. SHM_HOLDINGS, LTD.
Buyer sign here: By: Pol & Le 12/1/92
(each partner must sign) (Corporate Seal) Robert E. Lee, Vice President (Date)
Seller sign here:
(Corporate Seal)

AFFIDAVIT OF SELLER (Natural Person)

COMMONWEALTH OF PENNSYLVANIA :	
:	ss:
Allegheny County :	
Robert V. Stabile , bein	g duly sworn (affirmed) according to law, deposes
and says that the facts above set forth are	true and correct; or are true and correct to the
best of his knowledge, information and belie	of and he expects to be able to prove the same
at the hearing hereof.	Signature of Affiant Robert V. Stabile
Sworn and subscribed before me this 157	, Robert VI Bunning
day of DECEMBER 199V	
My Commission Expires Notarial Seel Ida Mae Sneipman, Notary Public Bethel Park Boro, Allegheny County My Commission Expires April 22, 1996 Member, Pennsylvania Association of Notaries	Signature of Official Administering Oath
AFFIDAVIT OF BUYE	R/SEXXEXX(Corporation)
COMMONWEALTH OF PENNSYLVANIA : : Allegheny County :	ss:
	ng duly sworn (affirmed) according to law,
desposes and says that he is <u>Vice Presiden</u> (Office of Affiant	
that he is authorized to and does make this	affidavit for it; and that the facts set forth are
true and correct; or are true and correct to t	he best of his knowledge, information and belief
and that he expects the said SHM Ho	ldings, Ltd. to be able to prove the
•	Corporation)
same at the hearing hereof.	Signature of Affiant
Sworn and subscribed before me this /57	Robert E. Lee
day of December 19 9V	
My Commission Expires	Sda Mae Shelpman
Ida Mae Shelpman, Notary Public Bethel Park Boro, Allegheny County — My Commission Expires April 22, 1996	Signature of Official Admidistering Oath

Member, Pennsylvania Association of Notaries

THIS MUST BE COMPLETED BY NOTARY PUBLIC AFFIDAVIT OF BUYER (Natural Person)

		ss:		•
County	•			
	_			ding to law, depose
and says that the facts above set forth	are true	e and correct;	or are true	and correct to the
best of his knowledge, information and	belief a	nd he expects	to be able	to prove the same
at the hearing hereof.				
		Signature	of Affiant	. N. 5 Var.
Sworn and subscribed before me this	•	Ū		
day of 19				
My Commission Expires				
My commission Daphee				
		Signature	of Official	Administering Oath

COMMONWEALTH OF PENNSYLVANIA County	: s:		(affirmed)	
desposes and says that he is (Office of A) (Office of A) that he is authorized to and does make true and correct; or are true and correct	ffiant) this affi t to the	davit for it; a best of his kno	and that the	facts set forth are formation and belief
that he is authorized to and does make true and correct; or are true and correct and that he expects the said	ffiant) this affi t to the	davit for it; a	and that the	oration) facts set forth are formation and belief
that he is authorized to and does make true and correct; or are true and correct and that he expects the said	ffiant) this affi t to the	davit for it; a best of his kno	and that the	oration) facts set forth are formation and belief
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that he is authorized to and does make true and correct; or are true and correct and that he expects the said (Nar same at the hearing hereof.	ffiant) this affi t to the	davit for it; a	and that the	oration) facts set forth are formation and belief
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that he is authorized to and does make true and correct; or are true and correct and that he expects the said	ffiant) this affi t to the ne of Co	davit for it; a	ind that the owledge, inf	oration) facts set forth are formation and belief
that he is authorized to and does make true and correct; or are true and correct and that he expects the said (Nar same at the hearing hereof.	ffiant) this affi t to the ne of Co	davit for it; a	ind that the owledge, inf	oration) facts set forth are formation and belief

APPLICATION OF SOUTHWAY, INC.

APPENDIX 13-1

Corporate History of Southway, Inc.

Southway, Inc. is a Pennsylvania corporation with its principal place of business located at 3132 Industrial Boulevard, Bethel Park, PA 15107. The corporation was formed on April 21, 1981 under the name of Electronic Bookkeeping Systems, Inc. In 1986, the Articles of Incorporation were amended, changing the name to Southway, Inc.

As stated in the corporation's Articles of Incorporation, the corporate purpose of Southway, Inc. is:

To invest in, own, conduct, manage and operate the business of a common, contract, private or exempt carrier by motor vehicle transporting and/or persons in interstate or foreign commerce or in intrastate commerce in any state of the United States, including between points in PA pursuant to the regulations of the Pennsylvania Public Utility Commission, and business incidental and necessary to rendering such service, including owning, leasing and operating terminals, warehouses, platforms, garages and equipment.

To engage in and do any lawful act concerning any or all lawful business for which corporations may be incorporated under the Business Corporation Law of Pennsylvania.

The corporation's services available to the public include the transportation of new and used pianos and organs in that part of western Pennsylvania which lies within 125 miles of the City of Pittsburgh.

STEEMENT OF SELLER'S FINANCIAL CONDITION

Balance Sheet as of December 31, 1991

Date

ASSETS

CURRENT ASSETS		
Cash		\$ 801
Accounts Receivable		
Notes Receivable		
Other current assets (Specify)		
Total current assets		801
TANGIBLE ASSETS		
Land		1
Office Equipment		
Less: Accumulated Depreciation -	=	
Buildings and Structures		
Less: Accumulated Depreciation -	=	
Investments and Funds (Specify)		
Intangible Assets		5,000
Other Assets (Attach Schedule)		
TOTAL ASSETS		5,802
LIABILITIES		
Current Liabilities (liabilities due within one year of date)		
Accounts Payable		7,287
Notes Payable		
Other Liabilities (attach schedule)		
Total Current Liabilities		7,287
Long Term Liabilities (liabilities due after one year of date)		
Accounts Payable		
Notes Payable		
Other Liabilities (attach schedule)		
Total Long Term Liabilities		
Total Liabilities		7,287
Net Worth (partnerships & individuals)		
OWNERS EQUITY (Corporations only)		
Capital Stock (Corporations only) 5,000		
Less: Treasury Stock	=	<u>(5,000)</u>
Additional paid-in capital		1
Retained Earnings (Corporations only)		(6,486)
Total Owner's Equity (Corporations only)		(1,486)
Total Liabilities & Owner's Equity (Corporations only)		5,802

STATEMENT OF FINANCIAL CONSTITION

Income Statement for the 12-month period ending December 31, 1991 (Date) REVENUE Operating Revenue - Pa. PUC 203 Operating Revenue - ICC 203 Total Operating Revenue **EXPENSES** Equipment Maintenance & Garage Expense Total Transportation Expense Total Terminal or Station Expense Total Traffic Solicitation or Sales, Tariffs & Advertising Exp. Total Insurance & Safety Expense Total Administrative & General Exp. Ttl. 525 (excluding Officers' Salaries) Officers' Salaries Operating Taxes & Licenses Exp. Ttl. 281 Depreciation & Amortization Building Rent Expense Net Gain or Loss on sale of operating assets Total Operating Expenses (603)Net Operating Revenue OTHER INCOME-Income from Non-Carrier Operations Interest Dividends Other (Specify) INCOME DEDUCTIONS Interest Other (Specify) Net Income Before Taxes Provisions for Income Taxes Net Income (or Loss) (603)

APPENDIX 13-3

AGREEMENT

THIS AGREEMENT is made this / day of founder, 1992 by and among SHM HOLDINGS, LTD., a Delaware corporation (herein referred to as "Purchaser"); and ROBERT V. STABILE, an individual residing in Prosperity, PA (herein referred to as "Seller").

I. PREMISES

- A. Seller owns all of the issued and outstanding stock of SOUTHWAY, INC. (herein referred to as "Southway"), consisting of One Thousand (1,000) shares of common capital stock.
- B. Purchaser is a holding company which owns the stock of certain authorized motor carriers.
- C. Southway is a motor carrier of property and holds a certificate of public convenience issued by the Pennsylvania Public Utility Commission (PUC) at Docket No. A-00107960; and a broker's license issued by the Interstate Commerce Commission (ICC) at Docket No. MC-200173.
- D. Purchaser desires to buy all of the stock in Southway owned by Seller and Seller is willing to sell all of its stock in Southway to Purchaser in accordance with the terms and conditions of this Agreement.
- E. This transaction will require the prior approval of the PUC. Purchaser and Seller will file and diligently prosecute an application with the PUC for approval of the transaction

pursuant to 66 Pa.C.S.A. §2102 (hereinafter "the control application").

II. TERMS AND CONDITIONS

In consideration of the mutual covenants and promises herein contained, the parties, intending to be legally bound, agree, represent and warrant as follows:

- 1. <u>Purchase</u>. Seller agrees to sell and Purchaser agrees to buy from Seller One Thousand (1,000) shares of common capital stock of Southway, being all of the issued and outstanding stock of Southway, free and clear of all liens, encumbrances and claims, at the price and upon the terms and conditions hereinafter stated.
- 2. Price and Payment. Purchaser agrees to pay to Seller for said stock the sum of One Thousand (\$1,000) Dollars, payable in cash or by certified or cashier's check on the closing date hereinafter specified.
- 3. Assets of Southway. Seller warrants and represents that as of the closing date the assets of Southway shall include the following:
- 3.1 All of the cash, prepaid taxes, accounts receivable, if any, and other current assets of Southway.
- $3.2\,$ A certificate of public convenience issued by the PUC at Docket No. A-00107960.
- 3.3 A broker's license issued by the ICC at Docket No. MC-200173.
 - 3.4 Certain real estate located at 3100 Industrial

Boulevard, which is indexed as Allegheny County Lot and Block 567-A-170-1.

- 4. <u>Liabilities of Southway</u>. Seller shall not be responsible for any liabilities of Southway, whether known or unknown, and whether applicable to any periods prior or subsequent to the closing date.
- 5. Application for Approval. The parties agree that this transaction requires the prior approval of the PUC and that the transaction may not be consummated until final approval is secured by the PUC.

Accordingly, within thirty (30) days after the execution of this agreement, the parties will jointly file with the PUC an application pursuant to 66 Pa. C.S.A. \$2102 seeking approval of the transfer of control from Seller to Purchaser.

Purchaser and Seller will, with due diligence and in good faith, cooperate fully in the preparation, filing and prosecution of the applications and agree to join in and execute any and all such applications and other documents, subject to the approval of counsel.

Purchaser and Seller will supply such information as may be required, attend hearings, present testimony and otherwise cooperate to the end that approval of this transaction may be secured.

6. Closing Date. The closing under this Agreement shall take place at such time and place as may be mutually agreed upon by the parties within thirty (30) days after final approval of the application referred to in paragraph 5.

- 7. Delivery of Closing Documents. On the closing date, Seller will deliver to Purchaser the following documents:
- 7.1 Stock certificate(s) representing all of the issued and outstanding capital stock of Southway, <u>i.e.</u> One Thousand (1,000) shares, properly endorsed.
- 7.2 Copies of the deeds, certificates and other documents demonstrating ownership of the assets referred to in paragraph 3.
 - 7.3 The Order of the PUC approving the stock transfer.
- 7.4 The corporate minute books, including complete and executed minutes for all meetings up to the closing date, the stockbook and the corporate seal of Southway.
- 7.5 All other corporate and financial records of Southway.
- 7.6 Any other corporate records or documents in the possession of Seller which are the property of Southway.
- 8. Rights of Successors and Assigns. This Agreement shall bind and inure to the benefit or detriment of the parties hereto and their respective successors in interest, assignees and personal representatives.
- 9. Entire Agreement of Parties. This Agreement cannot be changed orally and constitutes the entire contract between the parties hereto. It shall not be modified or changed by any expressed or implied promises, warranties, guarantees, representations or other information unless expressly and specifically set forth in this Agreement or an addendum thereto properly executed by the parties.

- 10. Construction. This Agreement shall be construed in accordance with the laws of the Commonwealth of Pennsylvania.
- 11. Paragraph Headings. The headings referring to the contents of paragraphs of this Agreement are inserted for convenience and are not to be considered as part of this Agreement or as a limitation of the scope of the particular paragraphs to which they refer.

III. EXECUTION

The parties hereto have read and duly executed this Agreement the day and year first above stated.

ATTEST:

Gary N'./ Lee, Vice President

SHM HOLDINGS, LTD.

By:

Robert E. Lee, Vice President

WITNESS:

PUC-240

PENNSYLVANIA PUBLIC UTILITY COMMISSION



RECEIPT



The addressee named hereunder has paid Pennsylvania Public Utility Commission for the following bill, subject to final collection of check or money order tendered for such payment.

MARK T VUNNO 2310 GRANT BLDG PITTSBURGH PA 15219



January 14, 1993

CR 148803 A

DOCUMENT FOLDER

In re application of Southway Inc. A-107960, F.5000.....\$350.00

A-107960 F5000

ck 155

RECEIVED

Public Utility Commission SECRETARY'S BUREAU Information Control Division

Reve	onue account 001780-017601-102 (ck)	•
4 Chec	\$350.00 Currency	C. Joseph Meisinger For Department of Revenue
	50.26	

IN REPLY PLEASE REFER TO OUR FILE

January 15, 1993

MARK T VUONO
ATTORNEY AT LAW
2310 GRANT BUILDING
PITTSBURGH PA 15219

In re: A-00107960, F. 5000 - Application of Southway, Inc.

Dear Sir:

The application of Southway, Inc. has been captioned as attached and will be submitted for review provided no protests are filed on or before February 8, 1993. If protests are filed, you will be advised as to further procedure.

You are further advised that the above application will be published in the Pennsylvania Bulletin of January 16, 1993.

Very truly yours,

David Ehrhart Supervisor - Application Section Bureau of Transportation

DE:RP:11

cc: Applicant

3132 Industrial Boulevard Bethel Park, PA 15103





A-00107960, Folder 5000 SOUTHWAY, INC. (3132 Industrial Boulevard, Bethel Park, Allegheny County, PA 15102), a corporation of the Commonwealth of Pennsylvania - stock transfer - for approval of the transfer of all of the issued and outstanding stock (1,000 shares) from Robert V. Stadile to SHM Holdings, Ltd., a corporation of the State of Delaware. Attorney: Mark T. Vuono, 2310 Grant Building, Pittsburgh, PA 15219.

PENNSYLVANIA PUBLIC UTILITY COMMISSION

SERVICE OF NOTICE OF MOTOR CARRIER APPLICATIONS

Published in Pennsylvania Bullet	in JAN 16 1993

BUREAU OF TRANSPORTATION COMMON CARRIER December 1992

PENNSYLVANIA PUBLIC UTILITY COMMISSION A-00107960 F. 5000

Application of Southway, Inc., a corporation of the Commonwealth of Pennsylvania; for approval of the transfer of all rof the issued and outstanding stock (1,000 shares) from Robert V. Stadile to SHM Holdings, Ltd., a corporation of the State of Delaware.

bushed in Pennsylvania Bulletin

JG:11 12/31/92

Application received: 12/7/92 Application docketed: 12/31/92

NH

AMPREICATION DOCKET

20AN 155 1993

FEB - 8 1993

Protests due _____