

ATTACHMENT D

Live Report : BURTON ENERGY GROUP, INC.

D-U-N-S® Number: 92-687-1372

Endorsement/Billing Reference: vanparyss@dnb.com





D&B Address	
Address	3650 Mansell Rd, Ste 350 Moved From: 24 Sloan St Frnt, Roswell, Ga Alpharetta, GA - 30022
Phone	678 829-4000
Fax	
Location Type	Single Location
Web	

Endorsement :	vanparyss@dnb.com
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Company Summary

Currency: Shown in USD unless otherwise indicated 

Score Bar

Financial Stress Score Class		2	Low to Moderate Risk of severe financial stress.
Commercial Credit Score Class		1	Low Risk of severe payment delinquency.
PAYDEX®		80	Paying on time.
D&B Viability Rating			View More Details
Bankruptcy Found		No	
D&B Rating		1R3	1R indicates 10 or more Employees, Credit appraisal of 3 is fair

D&B 3-month PAYDEX®

3-month D&B PAYDEX®: 80 

Lowest Risk: 100; Highest Risk : 1

When weighted by amount, Payments to suppliers average Within terms

D&B Company Overview

This is a single location

Chief Executive	MICHAEL BRENT BURTON, CEO
Year Started	2002
Employees	22
Financing	SECURED
SIC	8711
Line of business	Engineering services
NAICS	541330
History Status	CLEAR

Commercial Credit Score Class

Commercial Credit Score Class: **1** 

Lowest Risk:1;Highest Risk :5

D&B PAYDEX®

D&B PAYDEX® **80** 

Lowest Risk:100;Highest Risk :1

When weighted by amount, Payments to suppliers average generally within terms

Predictive Scores

Currency: Shown in USD unless otherwise indicated 

D&B Viability Rating Summary

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will go out of business, become dormant/inactive, or file for bankruptcy within the next 12 months.

2	Viability Score	Lowest Risk:1	Highest Risk:9
Compared to All US Businesses within the D&B Database: <ul style="list-style-type: none">• Level of Risk: Low Risk• Businesses ranked 2 have a probability of becoming no longer viable: 2 %• Percentage of businesses ranked 2: 4 %• Across all US businesses, the average probability of becoming no longer viable: 14 %			
1	Portfolio Comparison	Lowest Risk:1	Highest Risk:9
Compared to All US Businesses within the same MODEL SEGMENT: <ul style="list-style-type: none">• Model Segment : Established Trade Payments• Level of Risk: Low Risk• Businesses ranked 1 within this model segment have a probability of becoming no longer viable: 2 %• Percentage of businesses ranked 1 with this model segment: 11 %• Within this model segment, the average probability of becoming no longer viable: 5 %			

B	Data Depth Indicator	Predictive Data:A Descriptive Data:G
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Data Depth Indicator:

- ✓ Rich Firmographics
- ✓ Extensive Commercial Trading Activity
- ✓ Basic Financial Attributes

Greater data depth can increase the precision of the D&B Viability Rating assessment.

I	Company Profile	Financial Data	Trade Payments	Company Size	Years in Business
		Not Available	Available (3+ Trade)	Medium	Established

Company Profile Details:

- Financial Data: **Not Available**
- Trade Payments: **Available** (3+ Trade)
- Company Size: **Medium** (Employees: 10-49 or Sales: \$100K-\$499K)
- Years in Business: **Established** (5+)

Credit Capacity Summary

This credit rating was assigned because of D&B's assessment of the company's creditworthiness. For more information, see the [D&B Rating Key](#)

D&B Rating : 1R3

Number of employees: 1R indicates 10 or more employees
Composite credit appraisal: 3 is fair

The 1R and 2R ratings categories reflect company size based on the total number of employees for the business. They are assigned to business files that do not contain a current financial statement. In 1R and 2R Ratings, the 2, 3, or 4 creditworthiness indicator is based on analysis by D&B of public filings, trade payments, business age and other important factors. 2 is the highest Composite Credit Appraisal a company not supplying D&B with current financial information can receive.

Below is an overview of the company's rating history since 08-16-2010

Number of Employees Total: 22

D&B Rating	Date Applied
1R3	05-04-2012
2R3	08-16-2010

Payment Activity:	(based on 6 experiences)
Average High Credit:	950
Highest Credit:	2,500
Total Highest Credit:	3,050

D&B Credit Limit Recommendation

Conservative credit Limit 25,000

Aggressive credit Limit: 45,000

Risk category for this business : **LOW**

The Credit Limit Recommendation (CLR) is intended to serve as a directional benchmark for all businesses within the same line of business or industry, and is not calculated based on any individual business. Thus, the CLR is intended to help guide the credit limit decision, and must be balanced in combination with other elements which reflect the individual company's size, financial strength, payment history, and credit

worthiness, all of which can be derived from D&B reports.

Risk is assessed using D&Bs scoring methodology and is one factor used to create the recommended limits. See Help for details.

Financial Stress Class Summary

The Financial Stress Score predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganization or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&Bs extensive data files.

The Financial Stress Class of 2 for this company shows that firms with this class had a failure rate of 0.09% (9 per 10,000), which is lower than the average of businesses in D & B's database

Financial Stress Class : 2  (Lowest Risk:1; Highest Risk:5)

Lower than average risk of severe financial stress, such as a bankruptcy or going out of business with unpaid debt, over the next 12 months.

Probability of Failure:

Risk of Severe Financial Stress for Businesses with this Class: **0.09 %** (9 per 10,000)

Financial Stress National Percentile : **69** (Highest Risk: 1; Lowest Risk: 100)

Financial Stress Score : **1511** (Highest Risk: 1,001; Lowest Risk: 1,875)

Average Risk of Severe Financial Stress for Businesses in D&B database: **0.48 %** (48 per 10,000)

The Financial Stress Class of this business is based on the following factors:

Low proportion of satisfactory payment experiences to total payment experiences.

Notes:

The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.

The Probability of Failure shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Probability of Failure - National Average represents the national failure rate and is provided for comparative purposes.

The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&Bs file.

The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	69
Region: SOUTH ATLANTIC	48
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	52
Employee range: 20-99	66
Years in Business: 11-25	68

This Business has a Financial Stress Percentile that shows:

Lower risk than other companies in the same region.

Lower risk than other companies in the same industry.

Lower risk than other companies in the same employee size range.

Lower risk than other companies with a comparable number of years in business.

Credit Score Summary

The Commercial Credit Score (CCS) predicts the likelihood of a business paying its bills in a severely delinquent manner (91 days or more past terms), obtaining legal relief from its creditors or ceasing operations without paying all creditors in full over the next 12 months.

The Credit Score class of 1 for this company shows that 1.1% of firms with this class paid one or more bills severely delinquent, which is lower than the average of businesses in D & B's database.

Credit Score Class : 1  Lowest Risk:1;Highest Risk :5

Incidence of Delinquent Payment

Among Companies with this Classification: **1.10 %**

Average compared to businesses in D&Bs database: **10.20 %**
 Credit Score Percentile : **99** (Highest Risk: 1; Lowest Risk: 100)
 Credit Score : **618** (Highest Risk: 101; Lowest Risk:670)

The Credit Score Class of this business is based on the following factors:

Higher risk industry based on delinquency rates for this industry

Notes:


The Commercial Credit Score Risk Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience severe delinquency.
 The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 91 days past due or more by creditors. The calculation of this value is based on D&B's trade payment database.
 The Commercial Credit Score percentile reflects the relative ranking of a firm among all scorable companies in D&B's file.
 The Commercial Credit Score offers a more precise measure of the level of risk than the Risk Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.

Norms	National %
This Business	99
Region: SOUTH ATLANTIC	43
Industry: BUSINESS, LEGAL AND ENGINEERING SERVICES	43
Employee range: 20-99	80
Years in Business: 11-25	66

This business has a Credit Score Percentile that shows:

- Lower risk than other companies in the same region.
- Lower risk than other companies in the same industry.
- Lower risk than other companies in the same employee size range.
- Lower risk than other companies with a comparable number of years in business.


Trade Payments

Currency: Shown in USD unless otherwise indicated 

D&B PAYDEX®

The D&B PAYDEX is a unique, weighted indicator of payment performance based on payment experiences as reported to D&B by trade references. Learn more about the D&B PAYDEX

Timeliness of historical payments for this company.

- Current PAYDEX is** **80** Equal to generally within terms (Pays more promptly than the average for its industry of 2 days beyond terms)
- Industry Median is** **79** Equal to 2 days beyond terms
- Payment Trend currently is**  Unchanged, compared to payments three months ago

Indications of slowness can be the result of dispute over merchandise, skipped invoices etc. Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Total payment Experiences in D&Bs File (HQ)	6
Payments Within Terms (not weighted)	100 %
Trade Experiences with Slow or Negative Payments(%)	0.00%
Total Placed For Collection	0
High Credit Average	950
Largest High Credit	2,500
Highest Now Owing	1,000

D&B PAYDEX® : 80  (Lowest Risk:100; Highest Risk:1)

When weighted by amount, payments to suppliers average generally within terms

3-Month D&B PAYDEX® : 80  (Lowest Risk:100; Highest Risk:1)

Based on payments collected over last 3 months.

When weighted by amount, payments to suppliers average within terms

D&B PAYDEX® Comparison

Current Year

PAYDEX® of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Engineering services , based on SIC code 8711 .

Shows the trend in D&B PAYDEX scoring over the past 12 months.

	8/13	9/13	10/13	11/13	12/13	1/14	2/14	3/14	4/14	5/14	6/14	7/14
This Business	80	80	80	80	80	80	80	80	80	80	80	80
Industry Quartiles												
Upper	.	80	.	.	80	.	.	80	.	.	80	.
Median	.	79	.	.	79	.	.	79	.	.	79	.
Lower	.	74	.	.	74	.	.	74	.	.	74	.

Current PAYDEX for this Business is 80 , or equal to generally within terms
 The 12-month high is 80 , or equal to GENERALLY WITHIN terms
 The 12-month low is 80 , or equal to GENERALLY WITHIN terms

Previous Year

Shows PAYDEX of this Business compared to the Primary Industry from each of the last four quarters. The Primary Industry is Engineering services , based on SIC code 8711 .

Previous Year	09/12 Q3'12	12/12 Q4'12	03/13 Q1'13	06/13 Q2'13
This Business	74	76	80	80
Industry Quartiles				
Upper	80	80	80	80
Median	79	79	79	79
Lower	73	73	73	73

Based on payments collected over the last 4 quarters.

Current PAYDEX for this Business is 80 , or equal to generally within terms
 The present industry median Score is 79 , or equal to 2 days beyond terms
 Industry upper quartile represents the performance of the payers in the 75th percentile
 Industry lower quartile represents the performance of the payers in the 25th percentile

Payment Habits

For all payment experiences within a given amount of credit extended, shows the percent that this Business paid within terms. Provides number of experiences to calculate the percentage, and the total credit value of the credit extended.

\$ Credit Extended	# Payment Experiences	Total Amount	% of Payments Within Terms
Over 100,000	0	0	0%
50,000-100,000	0	0	0%
15,000-49,999	0	0	0%

5,000-14,999	0	0	0%
1,000-4,999	1	2,500	100%
Under 1,000	2	350	100%

Based on payments collected over last 24 months.

All Payment experiences reflect how bills are paid in relation to the terms granted. In some instances, payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Payment Summary

There are 6 payment experience(s) in D&Bs file for the most recent 24 months, with 3 experience(s) reported during the last three month period.

The highest **Now Owes** on file is 1,000 . The highest **Past Due** on file is 0

Below is an overview of the companys currency-weighted payments, segmented by its suppliers primary industries:

	Total Revd (#)	Total Amts	Largest High Credit	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%) (%) (%) (%)			
Top Industries								
Data processing svcs	2	350	250	100	0	0	0	0
State commercial bank	1	2,500	2,500	100	0	0	0	0
Other payment categories								
Cash experiences	3	200	100					
Payment record unknown	0	0	0					
Unfavorable comments	0	0	0					
Placed for collections	0	N/A	0					
Total in D&B's file	6	3,050	2,500					

Accounts are sometimes placed for collection even though the existence or amount of the debt is disputed.

Indications of slowness can be result of dispute over merchandise, skipped invoices etc.

Detailed payment history for this company

Date Reported (mm/yy)	Paying Record	High Credit	Now Owes	Past Due	Selling Terms	Last Sale Within (month)
05/14	Ppt	2,500	1,000	0		1 mo
04/14	Ppt	250	250	0		1 mo
	Ppt	100	0	0		2-3 mos
05/13	(004) Cash own option	100			Cash account	1 mo
02/13	(005)	50			Cash account	6-12 mos
12/12	(006) Cash own option	50	0	0		1 mo

Payments Detail Key: ■ 30 or more days beyond terms

Payment experiences reflect how bills are paid in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices, etc. Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

Public Filings

Summary

The following data includes both open and closed filings found in D&B's database on this company.

Record Type	# of Records	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	0	-
Suits	0	-
UCCs	1	12/29/11

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

UCC Filings

Collateral	All Negotiable instruments including proceeds and products - All Inventory including proceeds and products - All Account(s) including proceeds and products - All Timber including proceeds and products - and OTHERS
Type	Original
Sec. Party	FIDELITY BANK, ATLANTA, GA
Debtor	BURTON ENERGY GROUP, INC.
Filing No.	06011011091
Filed With	FULTON COUNTY SUPERIOR COURT CLERKS OFFICE, ATLANTA, GA
Date Filed	2011-12-29
Latest Info Received	02/16/12

Government Activity

Activity summary

Borrower (Dir/Guar)	NO
Administrative Debt	NO
Contractor	NO
Grantee	NO
Party excluded from federal program(s)	NO

Possible candidate for socio-economic program consideration

Labour Surplus Area	YES (2014)
Small Business	YES (2014)
8(A) firm	N/A


The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Special Events

Special Events

05/04/2012

History & Operations

Currency: Shown in USD unless otherwise indicated 

Company Overview

Company Name: BURTON ENERGY GROUP, INC.

Street Address: 3650 Mansell Rd, Ste 350
Moved From: 24 Sloan St Frnt, Roswell, Ga
Alpharetta , GA 30022

Phone: 678 829-4000

History: Is clear

Present management control: 12 years

History

The following information was reported: **05/17/2014**

Officer(s): MICHAEL BRENT BURTON, CEO

THE OFFICER(S)

The Georgia Secretary of State's business registrations file showed that Burton Energy Group, Inc. was registered as a Corporation on May 13, 2002.

Business started 2002 by Michael Brent Burton. 100% of capital stock is owned by Michael Brent Burton. MICHAEL BRENT BURTON. Antecedents are unknown.

Business address has changed from 800 Old Roswell Lakes Pkwy, Roswell, GA, 30076 to 24 Sloan St, Roswell, GA, 30075.

Business address has changed from 24 Sloan St Frnt, Roswell, GA, 30075 to 3650 Mansell Rd, Ste 350, Alpharetta, GA, 30022.

Business Registration

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF Jun 27 2014

Registered Name: WILLIAM COLEMAN ENTERPRISE, INC.

Business type: DOMESTIC CORPORATION

Corporation type: PROFIT

Date incorporated: Aug 28 2003

State of incorporation: GEORGIA

Filing date: Aug 28 2003

Registration ID: 224966

Duration: PERPETUAL

Status: ADMIN. DISSOLVED

Status Attained Date: Sep 05 2010

Where filed: SECRETARY OF STATE/BUSINESS SERVICES AND REGULATIONS/CORPORATE DIVISION , ATLANTA , GA

Principals: JAMES C HOOPER CHIEF FINANCIAL OFFICER 5197 BELMORE COURT SUGAR HILL GA 305180000
WILLIAM H COLEMAN CHIEF EXECUTIVE OFFICER 1305 NUNNALLY FARM ROAD MONROE GA 306550000
RONALD C TUCKER SECRETARY 2088 HIGHWAY 138, SUITE B MONROE GA 306550000

Operations

05/17/2014

Provides engineering services, specializing in energy conservation (100%).

Description:

Has 40 account(s). Net 30 days. Sells to commercial concerns. Territory : United States & Canada.

Employees:

22 which includes officer(s) and 2 part-time.

Facilities:

Rents 8,400 sq. ft. on 3rd floor of a five story steel building.

Location:

Suburban business section on main street.

SIC & NAICS**SIC:**

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific about a company's operations than if we use the standard 4-digit code.


The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

8711 9906 Energy conservation engineering

NAICS:

541330 Engineering Services

Financials

Currency: Shown in USD unless otherwise indicated 

Company Financials: D&B**Additional Financial Data**

On MAY 04 2012 Jason Hamby, VP Ops, deferred financial statement.

Request Financial Statements

[Request Financial Statements](#)

Requested financials are provided by BURTON ENERGY GROUP, INC. and are not DUNSRight certified.

Key Business Ratios

D & B has been unable to obtain sufficient financial information from this company to calculate business ratios. Our check of additional outside sources also found no information available on its financial performance.

To help you in this instance, ratios for other firms in the same industry are provided below to support your analysis of this business.

Based on this Number of Establishments

24

Industry Norms Based On 24 Establishments

	This Business	Industry Median	Industry Quartile
Profitability			
Return on Sales %	UN	4.0	UN
Return on Net Worth %	UN	13.5	UN
Short-Term Solvency			
Current Ratio	UN	2.4	UN
Quick Ratio	UN	1.9	UN
Efficiency			
Assets to Sales %	UN	44.6	UN

Sales / Net Working Capital

UN

5.9

UN

Utilization

Total Liabilities / Net Worth (%)

UN

80.8

UN

UN = Unavailable

Detailed Trade Risk Insight™

Detailed Trade Risk Insight provides detailed updates on over 1.5 billion commercial trade experiences collected from more than 260 million unique supplier/purchaser relationships.

Days Beyond Terms - Past 3 & 12 Months**3 months** from May 14 to Jul 14**0**
Days

Dollar-weighted average of **3** payment experiences reported from **2** companies

12 months from Aug 13 to Jul 14**0**
Days

Dollar-weighted average of **3** payment experiences reported from **2** companies

Derogatory Events Last 11 Months from Jul 13 to May 14

No Derogatory trade Event has been reported on this company for the past 13 Months

Total Amount Current and Past Due - 11 month trend from Jul 13 to May 14

Status	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14
Total	783	2,516	1,323	1,612	1,298	2,000	818	1,131	711	2,926	1,726
Current	783	2,516	1,323	1,612	1,298	2,000	818	1,131	711	2,926	1,726
1-30 Days Past Due	-	-	-	-	-	-	-	-	-	-	-
31-60 Days Past Due	-	-	-	-	-	-	-	-	-	-	-
61-90 Days Past Due	-	-	-	-	-	-	-	-	-	-	-
90+ Days Past Due	-	-	-	-	-	-	-	-	-	-	-

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