

PENNSYLVANIA PUBLIC UTILITY COMMISSION
Uniform Cover and Calendar Sheet

1. REPORT DATE: July 13, 2006	2. BUREAU AGENDA NO. Aug-2006-TSM-0148*
3. BUREAU: Transportation & Safety	
4. SECTION(S): M. C. S. & E.	5. PUBLIC MEETING DATE: August 17, 2006
6. APPROVED BY: Director: Hoffman: 3-3846 Mgr/Spvr: Minder: 7-1168 Legal Review:	
7. PERSONS IN CHARGE: Beard 7-2616	9. EFFECTIVE DATE OF FILING: August 21, 2006 DOCUMENT FOLDER
8. DOCKET NO.: A-00108714 R-00061714	

10. (a) **CAPTION** (abbreviate if more than 4 lines)
(b) **Short summary of history & facts, documents & briefs**
(c) **Recommendation**

- (a) **SANFORD ALDERFER TRANSPORT, INC., T/A SANFORD ALDERFER MOVING & STORAGE INCREASE IN RATES**
- (b) Sanford Alderfer Transport, Inc., t/a Sanford Alderfer Moving & Storage (Carrier), furnishes household goods in use services originating in Bucks and Montgomery Counties and transported distances of forty miles and less, as thoroughly described in the order granting authority. Carrier has filed 5th Revised Page 21 cancels 4th Revised Page 21 to Traffic Freight Pa. PUC No. 54, on March 24, 2006. Carrier proposes to increase its hourly 3 men and vehicle normal complement charge by 9.6%. Carrier currently charges \$115 per hour and proposes an increase to \$126 per hour (9.6%). The current hourly rates have been in effect since June 30, 2003.
- (c) The Bureau recommends that the 5th Revised Page 21 to Tariff Freight Pa. PUC No. 54 be approved to become effective on August 21, 2006.

Order Docket No. 612662

C. S. Docket No. 612633

11. **MOTION BY:** Commissioner Chm. Holland

Commissioner Shane - Yes

SECONDED: Commissioner Cawley

Commissioner Pizzingrilli - Yes

Commissioner Fitzpatrick - Yes

CONTENT OF MOTION: Staff recommendation adopted.

RJP



COMMONWEALTH OF PENNSYLVANIA
PENNSYLVANIA PUBLIC UTILITY COMMISSION
P.O. BOX 3265, HARRISBURG, PA 17105-3265
August 17, 2006

REFER TO OUR FILE

A-00108714

R-00061714

SANFORD ALDERFER TRANSPORT INC
T/A SANFORD ALDERFER MOVING & STORAGE
501 FAIRGROUNDS ROAD
HATFIELD PA 19440

DOCUMENT
FOLDER

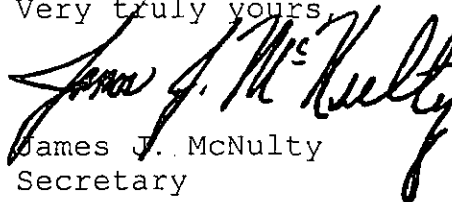
Sanford Alderfer Transport, Inc.,
t/d/b/a Sanford Alderfer Moving & Storage

To Whom It May Concern:

This is to advise you that an Order has been adopted by the Commission in Public Meeting on **August 17, 2006** in the above entitled proceeding.

An Order has been enclosed for your records.

Very truly yours,


James J. McNulty
Secretary

Rpb
Enclosure
Certified Mail

RJP

PENNSYLVANIA
PUBLIC UTILITY COMMISSION
Harrisburg, Pennsylvania 17105-3265

Public Meeting held August 17, 2006

Commissioners Present:

Wendell F. Holland, Chairman
James H. Cawley, Vice Chairman
Bill Shane
Kim Pizzingrilli
Terrance J. Fitzpatrick

Pennsylvania Public Utility Commission

v.

**Sanford Alderfer Transport, Inc., t/d/b/a
Sanford Alderfer Moving & Storage**

**A-00108714
R-00061714**

ORDER

BY THE COMMISSION:

Sanford Alderfer Transport, Inc., t/a Sanford Alderfer Moving & Storage, (carrier) furnishes household goods in use service originating in Bucks and Montgomery Counties and transported distances of 40 miles and less as thoroughly described in the order granting authority.

The carrier filed 5th Revised Page 21 cancels 4th Revised Page 21 to Tariff Freight Pa. PUC No. 54 on March 24, 2006 and proposes a total increase in revenues of \$42,261 to cover increased operating expenses of \$42,545.

Carrier proposes to increase its hourly 3 men and vehicle normal complement charge by 9.6%. Carrier currently charges \$115 per hour and proposes an increase to \$126 per hour.

Carrier's total household goods revenue for the year ended December 31, 2005 was \$628,646 and the carrier had a net loss of \$254,819, with an operating ratio of 140%.

Carrier requests that the tariff become effective May 16, 2006. The current rates have been in effect since June 30, 2003. Carrier submitted detailed financial records and

other supporting data in support of its request. Currently, there are no outstanding fines or assessments.

INCOME AND EXPENSE STATEMENT
JANUARY 1, 2005 TO DECEMBER 31, 2005
CARRIER PROJECTED TOTALS

	<u>Actual</u>	<u>Adjustments</u>	<u>Projection With</u> <u>Adjustments</u>
<u>Operating Revenues:</u>			
Interstate	\$ 76,869	-	\$ 76,869
Intrastate	551,777	\$42,261	594,038
<u>Total Revenues:</u>	\$628, 646	\$42,261	\$670,907
<u>Operating expenses:</u>			
Maintenance (equipment)	\$ 95,003	-	\$ 95,003
Transportation	303,552	26,945	330,497
Terminal	143,250	-	143,250
Traffic	8,838	-	8,838
Insurance	79,934	-	79,934
Administration	216,765	15,600	232,365
Taxes	9,323	-	9,323
Depreciation	26,800	-	26,800
<u>Total Expenses:</u>	\$ 883,465	\$42,545	\$ 926,010
<u>Net Income (loss):</u>	<u>(\$254,819)</u>		<u>(\$255,103)</u>
<u>Operating Ratio:</u>	140%		138%

COMPANY CLAIMED ADJUSTMENTS TO OPERATING EXPENSES

Transportation expense- adjustments claimed include \$19,192 for the increase in salary of the new operations manager, over the previous operations manager, who left in 2005. Also included is \$7,753 for labor, which is a 4% increase projection of movers and helpers wages for 2006. These increases were effective on April 10, 2006.

Administrative and General expense- will increase by \$15,600 in 2006 for the wages of a new dispatcher and office clerk.

ANALYSIS

Carrier is a family owned business. The carrier's family also owns the Sanford Alderfer Auction Company, Tranzon Alderfer and the Sanford Alderfer Companies. Carrier's family primary business is the auctioning of Real Estate and personal property. The family's auction center is located in Hatfield, Montgomery County. The carrier has always been run as a service center of the two main sources of the family business. The carrier picks up and delivers client household goods to the auction center for sale, and are also available to perform moves for those whose homes are auctioned. The family is aware that the carrier has shown a substantial financial loss. All of the family's companies (including the carrier) run interdependently and share warehouse space. Once the family sold its freight business, all expenses fell upon the household goods carrier. In an effort to help the carrier stand alone, in August 2005, the family hired a general manager. This general manager has extensive moving background, and together with the family, has started a financial revamping of the structure of the carrier.

Carrier proposes a \$42,261 increase in revenue to cover projected increases of \$42,545 in transportation and administrative expenses.

In order to generate this revenue increase, carrier proposes to increase its 3 men and vehicle normal complement charge of \$115 per hour to \$126 per hour. We conclude that the data compiled and submitted by the carrier supports this increase. The requested rate revenue will yield a 138% operating ratio.

Staff review of Commission records reveals that:

Clemmer Moving & Storage, Inc., 4th Revised Page 52 to Tariff Freight Pa. PUC No. 54, effective February 2, 2006, is charging \$139 per hour. Charles E. Groff & Sons, Inc. furnishes household goods in use service originating in Bucks and Montgomery Counties transporting distances of forty miles or less as thoroughly described in the order granting authority.

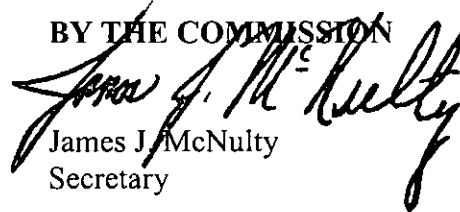
CONCLUSION

The carrier has discontinued its freight business and hired a new general manager to help make the carrier's household goods moving business profitable in the future. Carrier's management claims that the household good business provides an important support function to the family owned real estate and auction companies. We have determined that the above financial justification supports the proposed revenue increase of \$42,261, THEREFORE,

IT IS ORDERED:

1. That 5th Revised Page 21 to Tariff Freight Pa. PUC No. 54 cancels 4th Revised Page 21 to Tariff Freight Pa. PUC No. 54 be approved to become effective August 21, 2006.
2. That a copy of this order be served upon the carrier.

BY THE COMMISSION


James J. McNulty
Secretary

(SEAL)

ORDER ADOPTED: August 17, 2006

ORDER ENTERED: AUG 17 2006

2. Article Number



7160 3901 9843 0840 5112

3. Service Type **CERTIFIED MAIL**

4. Restricted Delivery? (Extra Fee) ☐ Yes

1. Article Addressed to:

*Sanford Alderfer Transport
Inc.
A-00108714 et al O.*

COMPLETE THIS SECTION ON DELIVERY

A. Received by (Please Print Clearly)

B. Date of Delivery

C. Signature

[Signature]

☐ Agent
☐ Addressee

D. Is delivery address different from item 1?
If YES, enter delivery address below:

☐ Yes
☐ No