

COMMONWEALTH OF PENNSYLVANIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

September 27, 1994

IN REPLY PLEASE REFER TO OUR FILE

BARRY D KLEBAN ATTORNEY AT LAW SUITE 1900 TWO PENN CENTER PLAZA PHILADELPHIA PA 19102-1799

In re: A-00108714, F. 3, Am-B - Application of Sandford Alderfer Transport, Inc.

Dear Mr. Kleban:

The above referenced application has been assigned for review without oral hearing. In order to reach a determination on the application, you are being required to file verified statements in accordance with 52 Pa. code Section §3.381(e)(1). You will be required to file:

A. VERIFIED STATEMENT OF APPLICANT

B. VERIFIED STATEMENT(S) IN SUPPORT OF THE APPLICATION.

The verified statements should be in paragraph form. Each heading contained in the attached minimum outline should be a separate section or paragraph.

You should be aware of the fact that the verified statements will be review based on the Commission's decision in the <u>Application of Blue Bird Coach</u> <u>Lines, Inc.</u>, (A-00088807, F. 2, Am-K) 72 Pa. P.U.C. 262 (1990), which indicates: (1) the supporting witnesses must give evidence which is probative and relevant to the application proceeding; (2) the supporting witnesses must identify Pennsylvania origin and destination points between which they require transportation and those points must correspond with the scope of the operating territory specified in the application, including requests for vice versa authority; and (3) the number of witnesses which will represent a cross section of the public on the issue of need will vary with the breadth of the intended territory and commodity description.

You are being granted an initial thirty (30) days to file verified statements. They will be due on or before October 28, 1994.

If additional time is required, it may be requested by telephone but must be followed in writing with the reasons for the extension stated. Questions about the application should by directed to Douglas A. Pike at 717-783-5947.

Very truly yours,

Douglas A. Pike Technical Review Section	
Bureau of Transportation (FTF) AF SEP 28 1994 ENT	
EMI	

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DUCUMENT

FOLDER

Adelman Lavinè Gold and Levin

A PROFESSIONAL CORPORATION ATTORNEYS AND COUNSELORS AT LAW

SUITE 1900 TWO PENN CENTER PLAZA PHILADELPHIA, PA 19102-1799 (215) 568-7515 TELECORIER (215) 557,7022

TELECOPIER (215) 557-7922

DIRECT DIAL:

October 26, 1994

John G. Alford, Secretary PA Public Utility Commission Post Office Box 3265 Harrisburg, PA 17120

> Re: Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service Docket No. A-108714, Folder 3, Am-B

Dear Secretary Alford:

Enclosed herewith please find the original and two copies of the Verified Statements in support of the above-captioned Application. Please contact the undersigned immediately if you require anything further. Thank you.

Very truly yours,

BARRY D. KLEBAN

BDK/ak Enclosures

cc: Mr. Douglas A. Pike Atlantic Moving Service The Rodon Group, Inc. (all with enclosures)

37,902

DOCUMEN Folder

LEWIS H. GOLD ROBERT H. LEVIN CARY M. SCHILDHORN BARRY D. KLEBAN GARY D. BRESSLER STEVEN D. UJDIN KEVIN W. WALSH RAYMOND H. LEMISCH ROBERT M. BOVARNICK DOUGLAS N. CANDEUB ALAN I. MOLDOFF KATHLEEN E. TORBIT DAVID L. ZIVE LEON R. BARSON MATTHEW J. SWETT DOUGLAS M. LEAVITT BEFORE THE COMMISSION

Application of:

Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service:

A-108714, F.3, Am-B

VERIFIED STATEMENT OF APPLICANT

1. Legal Name and Domicile of Applicant:

The Applicant is Sanford Alderfer Transport, Inc. t/d/b/a/ Atlantic Moving Service, a Pennsylvania corporation. Our principal place of business is 2990 Bergey Road, Hatfield, PA 19440-1735.

2. Identity and Qualifications of Person Presenting Evidence:

I am Randy L. Shelly, Operations Manager of the Applicant, Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service. In my capacity as Operations Manager, I oversee and direct all of the operations of my company. I am personally familiar with the Applicant's operations, assets and liabilities, and am authorized and directed by the Applicant to submit this Verified Statement.

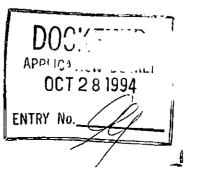
3. Affiliation with Other Carriers:

Neither the Applicant, its stockholders, officers or directors is affiliated with any other carrier regulated by this Commission.

4. Authority Sought:

To transport, as a common carrier, property (except commodities in bulk and those which, because of their size or weight require special handling or equipment), from the Pennsylvania facilities of or utilized by The Rodon Group, Inc., Magic Mold Company and Connector Set L.P., d/b/a Connector Set Toy Company, to points in Pennsylvania and vice versa.





5. Current Commission - Regulated Operations; Duplicating Authority:

The Applicant presently holds operating authority issued by this Commission at its lead docket number as well as at Folder 3, Amendments A and B. Said authority authorizes the transportation, generally, of household goods and like commodities between various points in Southeastern Pennsylvania and from said points to points in Pennsylvania, and vice versa. In addition, we hold authority to transport items being transported to the facilities of Sanford Alderfer Auction Center (an affiliated company) and from that location to other points in Pennsylvania. Approval of the instant Application will not result in duplicating authority, since the commodities involved in the instant Application are different than those for which we presently hold authority. To the extent that the Application could possibly be construed as conferring any duplicate authority, the Applicant is willing to accept the usual restriction against any such duplication. Finally, no dual operations will result from approval of this Application, since the Applicant does not presently hold contract carrier authority, and the instant application is for common carier authority.

6. Terminal Facilities, Communications Network and Employees:

The Applicant operates a substantial trucking terminal and warehouse at its facilities in Hatfield, Montgomery County. At this location we have 100,000 square feet of warehouse space with eight overhead doors and two drive in doors. We also have a full service office at this location. There is ample parking for over 50 trucks and trailers at this facility.

Communications with our drivers (all of whom are company employees) and our customers are handled through a central dispatching office. All customers have a number that they can call for service on short notice. Drivers have standing instructions to call in to the office on, at a minimum, a daily basis. Further, all drivers are instructed that should any problems arise, they are to communicate with the terminal immediately.

7. Equipment:

I have attached to this Statement, as <u>Exhibit 7</u>, a list of the equipment owned and operated by the Applicant. It will be noted that, except where specifically stated on the list, all of the equipment is owned by the Applicant. In the instances where the equipment is leased, the Exhibit identifies the name and address of the lessor. As can be seen, the top half of the list constitutes the power equipment, and the bottom half of the list summarizes the trailer equipment. The lessors of the leased equipment—are not affiliated with the Applicant.

- 2 -

DOCKEFED APPLICATION DOCKET OCT 28 1994 ENTPI NO.

8. Safety Program:

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The Applicant has in effect a regular safety program for all of its operating personnel. Before any driver is hired to drive for this company, his medical records and driving history are thoroughly reviewed. All drivers must have appropriate medical certificates and are subject to random drug testing. We distribute safety literature prepared by our insurance carrier, and hold safety discussions on a periodic basis. Should any incident arise, a thorough review of this situation is made with all responsible persons involved so as to assure continued safe operations. Our company has had an excellent safety record and we intend to continue to maintain an active safety program. We believe that all of our operations are conducted in accordance with the regulations of this Commission and the U.S. Department of Transportation with respect to safe operations and vehicle maintenance.

We have in place a regular preventive maintenance for our vehicles. This includes regular inspection of the equipment to assure that it is in full compliance with applicable regulations. We utilize two outside truck repair specialists for both our routine maintenance as well as major repairs.

9. ICC Docket Number - Safety Rating:

The Applicant holds both contract and common carrier operating authority issued by the Interstate Commerce Commission at MC-242311 (subs 0-P and 0-C). This authority is to transport general commodities (excluding explosives and bulk commodities) The Applicant's safety rating issued by the United States Department of Transportation, Federal Highway Administration, is SATISFACTORY.

10. Financial Data:

All of Applicant's financial information is on file with the Commission at A-108714. The Applicant incorporates herein by reference its Annual Report as most recently filed with the Commission.

11. Service Currently Rendered to Supporting Shipper:

We understand that there are at least two existing common carriers which provide service to the supporting shippers herein. Our company has provided limited service to the supporting shippers, and only in connection with our warehouse operations with respect to goods that have been placed in <u>bona fide</u> storage with our company. However, in the course of such service we have become familiar with the shippers' products and their transportation requirements.

12. Service Applicant Will Render:

Upon a grant of this Application, we intend to render a total transportation service for the supporting shippers, which are all affiliated companies. We have discussed our service proposal with the shippers in detail, and are satisfied that we can meet all of their needs. Those needs include transportation of product into and out of manufacturing facilities and warehouses and, as applicable, to and from customer destinations. The nature of the shippers' product is principally small plastic parts, and they require mainly full truckload service. We are in a position to render full truckload service as well as less than truckload service for this shipper. We will provide emergency, short notice pick ups and deliveries if requested, and will provide both one-way and round trip service, again as required by the shippers. We have more than sufficient equipment to meet these shippers' needs, but should the need arise, we could obtain additional equipment on very short notice.

13. Verification:

I hereby state that the statements made in the foregoing Verified Statement are true and correct to the best of my knowledge, information and belief. The undersigned understands that the statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

OPERATIONS MANAGER

EXHIBIT 7

EQUIPMENT LIST

TRUCKS - TRACTORS

1988 Cube Van GMC Utility Master 1976 Ford w/Matlack Body Moving Truck 1983 International Tractor 1979 Chevy Tractor 1987 Peterbilt Tractor Ros 1988 Mercedez-Benz Model 1319 28 ft. 1989 GMC V8 Gas Engine 28 ft. 1991 Peterbilt 1992 Peterbilt Tractor Model 377 1992 GMC Model W7R042 25 Ft. 1985 Ford Van - passenger 1989 GMC 15 ft. 1993 Peterbilt - Leased from Bergey's Leasing Associates Route 113 - 436 Harleysville Pike Franconia, PA 18924 1992 Peterbilt 1993 Peterbilt - Leased from Associates Leasing, Inc., 740 Lancaster Avenue - #130 Exton, PA 19341-2865

1994 Peterbilt

TRAILERS

1978 Kentucky Trailer - White 45 Ft. 1973 Monon 40 Ft. Trailer 1974 Gindy Trailer - 40 Ft. 1985 Wells Cargo Trailer - White 1978 Kentucky Trailer - 45 Ft. 1960 Trailmobile - 35 Ft. 1984 Morgan Trailer - 28 Ft. 1984 Morgan Trailer - 28 Ft. 1985 Kentucky Trailer - 48 Ft. 1988 Kentucky Trailer - 45 Ft. 1981 Strickland Trailer- 45 Ft. 1978 Kentucky Trailer - 45 Ft. 1993 Great Dane Trailer 40 Ft. } 1993 Great Dane Trailer 40 Ft. Leased from) 1993 Great Dane Trailer Reefer Associates Leasing, Inc. 1994 Haulmark Trailer 48 Ft. 1988 Strick Trailer - 45 Ft.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of:

Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service:

A-108714, F.3, Am-B

VERIFIED STATEMENT IN SUPPORT OF APPLICATION

1. Legal Name and Domicile of Supporting Shippers:

This Application is supported by three affiliated companies. These are the Rodon Group, Inc., Magic Mold Company and Connector Set LP, d/b/a Connector Set Toy Company. Each of the three entities is affiliated with the other through common ownership. The physical address of each company is 2800 Sterling Drive, Hatfield, Montgomery County, PA 19440. Collectively, our companies manufacture and distribute plastic parts, and we have manufacturing and warehouse facilities in Pennsylvania.

2. Identity and Qualifications of Testifying Witness:

I am Robert C. Sica, Vice President of Manufacturing. In this capacity, I am familiar with my companies' operations and, in particular, their products and their transportation requirements. I am authorized by my companies to issue this Statement in support of the present Application.

3. Volume and Frequency of Use -- Service Required:

The specific commodities involved are small plastic parts which are manufactured by an injection molding process. The products' applications are very diverse, and our products are used in many industries. Representative examples are use in children's furniture, medical operations (such as screw-on anti-tampering lids) and parts used in children's connector toys. One of our products has received a great deal of publicity recently, being a product called "K'NEX", which is a type of construction toy utilizing small plastic parts which are assembled together to make a variety of brightly colored assemblies.

We intend to use the Applicant's service to the extent of one to two truckloads per day as actually required by our companies. Actual volumes, will vary from day to day. The vastFmajority of traffic will be an Turkload quantity, and we require the FOLDER ENTRY Nu.

Applicant to have 48 foot van trailers to accommodate our product. We will require both one-way and round trip service. At the present time, it is not anticipated that multiple deliveries will be required. However, should our circumstances change, or if emergencies arise, we could contemplate requiring such service in the future.

4. Specific or Representative Origins and Destinations:

Representative origins include our manufacturing facilities located in Hatfield, PA and our assembly and packaging facility in Wilkes Barre, PA and the warehouse utilized by our companies (which is the warehouse operated by the Applicant) in Hatfield, Representative destinations are all of the three origins PA. listed above and, in addition, literally dozens of destinations throughout the State. At the present time, it is anticipated that the Applicant's services for our companies will primarily involve transportation to, from and between the specific locations identified above. However, in order for our companies to be assured of having adequate transportation services throughout the State, it is to our advantage if the Applicant also has statewide authority to serve our companies. This would enable us to utilize the Applicant's services should we develop additional warehouse locations throughout the State. Additionally, it would permit the Applicant to perform emergency services for us to customer locations throughout the State. Thus, potential destinations for the traffic which the Applicant could, in the future, be called upon to handle would be Harrisburg, York, Pittsburgh, Erie, Philadelphia, Lancaster, Reading and virtually any other point throughout the State.

5. How Service is Currently Provided.

At the present time, our companies use various outside common carriers for our transportation needs.

6. Unsatisfactory Aspects of Current Service.

Our principal concern is security. We have an ongoing business relationship with the Applicant in that we lease over 40,000 square feet of its warehouse space. We feel that by having the Applicant's services available to us, we could assure the security of our sensitive inventory since Atlantic Moving Service would be doing both the warehousing and the transportation. We cannot assure such high level security with the outside common carriers which we utilize, in contrast to the Applicant which is almost literally "right next door".

We are not presently supporting any similar applications.

7. Other Pertinent Information.

We feel that our neighbor, and business associate, Atlantic Moving Service, is more than capable of handling the transportation needs described in this Statement. We feel very confident utilizing this carrier, and to be able to use the carrier for all of our transportation needs described herein would greatly simplify our concerns by having one carrier with sole responsibility.

8. <u>Verification</u>.

I hereby state that the statements made in the foregoing Verified Statement are true and correct to the best of my knowledge, information and belief. The undersigned understands that the statements herein are made subject to the penalties of 18 Pa. C.S. Section 4904 relating to unsworn falsification to authorities.

Robert C. Sica SICA, VICE PRESIDENT



COMPONWEALTH OF PENNSYLONIA PENNSYLVANIA PUBLIC UTILITY COMMISSION P.O. BOX 3265, HARRISBURG, PA 17105-3265

IN REPLY PLEASE REFER TO OUR FILE

October 28, 1994

BARRY D KLEBAN ATTORNEY AT LAW SUITE 1900 TWO PENN CENTER PLAZA PHILADELPHIA PA 19102-1799

In re: A-00108714, F. 3, Am-B - Application of Sandford Alderfer Transport, Inc.

Dear Mr. Kleban:

We have received the verified statement(s) and/or other information filed in connection with the above referenced application proceeding.

The record will be reviewed and a recommendation will be made for Commission consideration at public meeting. You will be advised by the Secretary as to the action taken by the Commission.

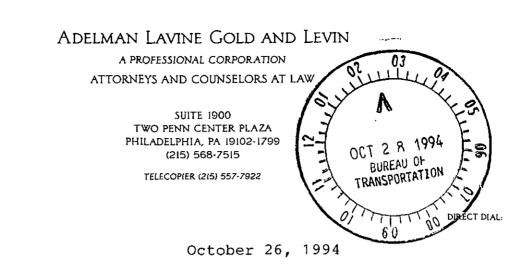
Very truly yours,

Douglas A. Pike Technical Review Section Bureau of Transportation

DAP:lg



DUCLIMEN FOLDER



John G. Alford, Secretary PA Public Utility Commission Post Office Box 3265 Harrisburg, PA 17120

> Re: Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service Docket No. A-108714, Folder 3, Am-B

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GARY M. SCHILDHORN BARRY D. KLEBAN

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cc: Mr. Douglas A. Pike Atlantic Moving Service The Rodon Group, Inc. (all with enclosures)

37,902

U. S. EXPRESS MAIL

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of:

Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service:

A-108714, F.3, Am-B

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RANDŸ SHELI

OPERATIONS MANAGER

EXHIBIT 7

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)) Leased from ·) Associates Leasing, Inc.

BEFORE THE PENNSYLVANIA PUBLIC UTILITY COMMISSION

Application of:

Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service:

A-108714, F.3, Am-B

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When I C. Sira VICE PRESIDENT SICA.

Adelman Lavine Gold and Levin A PROFESSIONAL CORPORATION ATTORNEYS AND COUNSELORS AT LAW **SUITE 1900** LEWIS H. GOLD **Pa. P.U.C** ROBERT H. LEVIN TWO PENN CENTER PLAZA GARY M. SCHILDHORN BARRY D. KLEBAN Bureau of Trazmortethy PHILADELPHIA, PA 19102-1799 CARY D. BRESSLER STEVEN D. USDIN (215) 568-7515 KEVIN W. WALSH RAYMOND H. LEMISCH ROBERT M. BOVARNICK TELECOPIER (215) 557-7922 DOUGLAS N. CANDEUB November 29, 1994 ALAN I. MOLDOFF KATHLEEN E. TORBIT DAVID L. ZIVE LEON R. BARSON MATTHEW J. SWETT BOUGLAS M. LEAVITT Section of Insurance PA Public Utility Commission Post Office Box 3265 Harrisburg, PA 17120 Re: Sanford Alderfer Transport, Inc. t/d/b/a Atlantic Moving Service

Gentlemen:

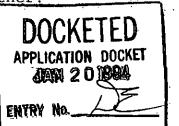
I represent the above certificated carrier. We recently filed an application for an extension of the carrier's operating authority, and in that application, indicated that the corporation had changed its name. The corporation was formerly known as "Sanford Alderfer <u>Antique</u> Transport, Inc."

Docket No/ A-108714

It has come to my attention that the Section of Insurance may still have the name of the corporation under its old version. Accordingly, I request that you make the necessary changes. I enclose a copy of the Articles of Amendment-Domestic Business Corporation, as well as a copy of the Application for Registration of Fictitious Name. Please contact me if you require anything further.

Very truly yours,

BARRY D. KLEBAN



BDK/vlr

Enclosures



DIMM

		Filed with	Department of St	ate on MAY 2 4 1993
Entity Number 1058604	-	1.	So Kulah	M
		Se	ecretary of the Co	ommonwealth tra
ARTICLES OF AN	DSCB:15-19	915 (Rev 89)		
In compliance with the requirements corporation, desiring to amend its Article	es, hereby states that:			
1. The name of the corporation is: S.	anford Alderfe	r Antique Trar	isport, Inc.	
 The (a) address of this corporation's provider and the county of venue is to the records of the Department): 	current registered offi (the Department is he	ice in this Commonw reby authorized to co	ealth or (b) comm prrect the followin	nercial registered office g address to conform
(a) 501 Fairgrounds Road, Number and Street	Hatfield,	PA		Montgomery
			Zip	County
(b) Name of Commercial Registered Office Provider				County
For a corporation represented by a communication is located for venue and official		ovider, the county in (b)) shali be deemed '	the county in which the
3. The statute by or under which it was	incorporated is:			
4. The original date of its incorporation	is:Octo	ober 3, 1988	<u>=</u>	· _ · · · · · · · · · · · · · · · · · ·
5. (Check, and if appropriate complete,	one of the following):	•		
\underline{X} The amendment shall be effective	ve upon filing these Ar	rticles of Amendment	in the Departme	nt of State.
The amendment shall be effective	/e on:			
 (Check one of the following): 				
The amendment was adopted b	y the shareholders pu	irsuant to 15 Pa.C.S.	§ 1914(a) and (t	b).
\underline{X} The amendment was adopted by	y the board of directo	rs pursuant to 15 Pa	.C.S. § 1914 (c).	
7. (Check, and if appropriate complete,	one of the following):			
The amendment adopted by the	corporation, set forth	i in full, is as follows:		
The name of the corpo Transport, Inc.	ration shall b	e changed to S	Sanford Ald	erfer
The amendment adopted by the	corporation as set for	πh in full in Exhibit A,	attached hereto	and made a part hereo

- 8. (Check if the amendment restates the Anticles):

242.417

____The restated Articles of Incorporation supersede the original Articles and all amendments thereto.

IN TESTIMONY WHEREOF, the undersigned corporation has caused these Articles of Amendment to be signed by a duly authorized officer thereof this ______ day of ______ 19_93____

Sanford Alderfer Antique Transport, Inc.

nuar i Buzun Seu

(Name of Corporation) BY (Signature) Sanford Alderfer, President TITLE:

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Filed with the Department of State on_____

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Secretary of the Commonwealth

APPLICATION FOR REGISTRATION OF FICTITIOUS NAME

DSCE:54-311 (Rev 89)

In compliance with the requirements of 54 Pa. C.S. § 311 (relating to registration), the undersigned entity(ies) desiring to ter a fictitious name under 54 Pa. C.S. Ch. 3 (relating to fictitious names), hereby state(s) that: ATLANTIC MOVING SERVICE ne fictitious name is: ne address, including street and number, if any, of the principal place of business is: (P.O. Box alone is not acceptable) (Montgomery) 501 Fairgrounds Road, Hatfield, PA 19440 City State Zip County umber and Street A brief statement of the character or nature of the business is: Moving and storage service. The name and address, including street and number, if any, of individual(s) interested in the business is (are): Name Street and Number City State Zip Not Applicable With respect to each entity, other than an individual, interested in such business is (are): Name Form of Entity Organizing Jurisdiction Juris, Address PA Registered Office, if any Sanford Alderfer Antique Transport, Inc., 501 Fairgrounds Road, Hatfield, PA 19440 The applicant is familiar with the provisions of 54 Pa. C.S. § 332 (relating to effect of registration) and understands that filing under the Fictitious Names Act does not create any exclusive or other right in the licitious name. (Obtional) The name(s) of the apent(s), it any, any one of whom is authorized to execute amendments to, withdrawals from or cancellation of this repistration in behalf of all then existing perties to the registration, is (are):___ 4th IN TESTIMONY WHEREOF, the undersigned have caused this registration to be executed this day of April 19 90 (Individual Signature) (Individual Signature) (Individual Signature) (Individual Signature) . . . anford OAlderfer Antique Transport, Inc. (Name of Entity) (Name of Entry) BY: Alderrer President TILE: