# A-00107793F2 APPLICATION F2 AMD

PILLAR AND MULROY, P.C.

SUITE 700 312 BOULEVARD OF THE ALLIES PITTSBURGH, PA 15222-1916

TELEPHONE (412) 471-3300 Fax: (412) 471-6068

September 13, 1993

ORIGINAL RECEIVED SEP 1 6 1993

SECRETARY'S OFFICE Public Utility Commission

> Of Counsel: Anthony A. Seethaler, Jr. Maria M. Verardi

JOHN A. PILLAR THOMAS M. MULROY LYNN E. MACBETH

> Re: Trans American Trucking Service, Inc. --Purchase (Portion)--F & B Trucking, Inc File No. 1342-3

A-107793F.2

Hon. John G. Alford, Secretary Hm-DPennsylvania Public Utility Commission P. O. Box 3265 Harrisburg, PA 17105-3265

Dear Mr. Alford:

We enclose for filing the original and two copies of an application on behalf of Trans American Trucking Service, Inc. to acquire a portion of the authority held by F & B Trucking, Inc. at Docket No. A.106400, F.3. Also enclosed is the filing fee in the amount of \$350.00.

Please acknowledge receipt of the enclosures on the duplicate of this letter of transmittal and return it in the stamped, selfaddressed envelope provided. If you require anything further in order to process this application, please advise the undersigned.

Very/truly yours, JOHN /A/ PILLAR HUL HAL SW Enclosures Trans American Trucking Service, Inc. cc: F & B Trucking, Inc. 11-5-93 per phicon with atty. He will have applicant state in a letter if he choses discontinuance or rectriction in remaining authority.

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<pre>PUC-190 : Transfer (Rev 8/88)</pre>		ORIGINAL
APPLIC AND EXERCISE	CATION FOR APPROVAL OF COMMON OR CONTR	SUVISIU EZ
BEFORE THE		UTILITY COMMISSION SEP 1 6 1993
Application of <u>Trans Americ</u> (Applicant/Tra	can Trucking Service	SECRETARY'S OFFICE Public Utility Commissi
for approval of the transfer and t	to exercise the right	PUC USE ONLY
as a <u>common</u> carrier (common-contract)	, described at Docket	Docket No. <u>A-107793</u>
106400	.3 (Portion) issued to	Folder No. F.2 Am-D
<u>F &amp; B Trucking, Inc.</u> (Transferor-Selle		i la de la d
for transportation of <u>proper</u> (person	ty ns-property)	and the second se
SEE_INSTRUC	CTIONS BEFORE COMPLE	TINGAPPLICATION
<ol> <li>Trans American Truck (Full and correct name of a)</li> </ol>	•	
2. <u>N/A</u> (Trade name, if any)		
The trade name <u>N/A</u> (has or has	been registered wit	h the Secretary of the
Commonwealth on(date)	(attach copy of	f stamped registration form.)
3. 115 St. Nicholas Aven		
(Business Street Add		(P.O. Box, if any)
S. Plainfield (City) (County	NJ 07080- /) (State) (Zi	1893 (908) 755-9000 ip) (Telephone)
DOCUMENT FOLDER	- 1 -	DOCKETED APPLICATION DOCKET NOV 15 1993

JAN	
. 4. A	pplicant's attorney (for this application) is: JOHN A. PILLAR, ESQUIRE, Pillar and
M 1)	Mulroy, P.C., Suite 700, 312 Boulevard of the Allies, Pgh., PA 15222 Name) (Address) (Telephone) (412) 471-330
5. A	ny documents should be mailed to:
T	ransferee: Ron McGraw; President 115 St. Nicholas Avenue, S. Plainfield, (Name) (Address) NJ 07080-1893
Tra	ansferor: Frank A. Bennardo, President 1647 Old Butler Plank Road, (Name) (Address) Glenshaw, PA 15116
6. A)	pplicant <u>does</u> hold Pa. PUC authority under Docket Number (does or does not)
<u>A</u>	and operates as a <u>common</u> carrier. (common or contract)
7. A	pplicant <u>does</u> hold Interstate Commerce Commission authority (does or does not)
at	t Docket No. <u>MC-</u> .
ο Λ.	nalicant is (shack one):
•• · · ·	pplicant is (check one):
 	Individual.
L	Partnership. Must attach a copy of the partnership agreement (unless a copy is presently
	on file with PUC), and list names and addresses of partners below (use additional sheet
	if necessary).
	(Name) (Address)
<b>.</b>	
x	
	and qualified to do business in Pennsylvania by registering with the Secretary of the
	Commonwealth on (Attach copy of Certificate of Incorporation
	or Authority and statement of charter purpose)* Include as an attachment a list of
	corporate officers and their titles and the names, addresses and number of shares held
	by each stockholder. *Copy previously filed

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9. If applicant, its stockholders or partnership members are in control of or affiliated with any other carrier, state name of carrier(s), Docket Number(s) and nature of control or affiliation.

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	N/A
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	Applicant proposes to acquire <u>portion</u> of the operating rights now held (all or part)
ć	by transferor. Attach sheet describing rights to be transferred to applicant , and rights to be retained by transferor, if any. If any rights are to be omitted, give reasons.
Ţ	The reason for the transfer is the owner of the transferor desires to
r	etire from the management and ownership of the transferor and
" ì	ntends to offer up for cancellation of any rights retained since
-	the rights retained are obsolete and of no value. The following <u>must</u> be attached:
	Sales Agreement.
	$\mathbf{x}$ List of equipment to be used to render service. (summarize by type)
	x Operating authority to be transferred/retained. See Appendix to Agreement of Sa
	Statement of Financial Condition.
	Statement of unpaid business debts of transferor and how they will be satisfied.
	x Statement of safety program.
	$\mathbf{x}$ Statement of transferee's experience.
	Attach the following, as appropriate (check those attached):
	Partnership Agreement.
İ	Trade Name registration certificate.
i	Certificate of Incorporation. (Pa. Corporation only)
	Certificate of Authority. (Foreign ((out-of-state)) Corporation only) Filed with prior a
	X Statement of corporate charter purpose. (corporations only) Filed with prior applic
	$\mathbf{x}$ List of corporate officers and stockholders. (corporations only)
	Copy of short form certificate showing date of death of transferor and name of executor or administrator/administratrix.

13. Transferor attests that all general assessments and fines are paid, that no annual reports are due and agrees to continue to render the service which is to be transferred until this application is approved, whereupon transferor will surrender said certificate or permit for cancellation.

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14. Transferee agrees to assume and pay any General Assessments that may be made against transferor as a common carrier for any and all operating periods up to the actual date of the transfer.

WHEREFORE, Transferee and Transferor request that the Commission grant the Transfer.

Transferee sign here:	Trans American Trucking Service, Inc. (each partner must sign)	<u>Sept. 1</u> , 1993 (Date)
(Corporate Seal)	, , ,	
2	By: Ron McGraw, President	
Transferor sign here:	F & B Trucking, Inc.	9-1-, 1993
(Corporate Seal)	By: Frankl. Beum	udo
	By: Frandy, Denn	erd D

# THIS MUST BE COMPLETED BY NOTARY PUBLIC AFFIDAVIT OF TRANSFEREE/APPLICANT (Natural Person)

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AFFIDAVIL OF LEANS	FER	E/AP	CICANI (Natural Person)
COMMONWEALTH OF PENNSYLVANIA	:		
	:	SS:	
County	:		
, be	eing c	łuly sw	orn (affirmed) according to law, deposes
and says that the facts above set forth are of his knowledge, information and belief ar hearing hereof.			
			Signature of Affiant
Sworn and subscribed before me this			
day of 19			
My Commission Expires	-		•
			Signature of Official Administering Oath
COMMONWEALTH OF PENNSYLVANIA Alleghery County	::	ss:	
	•		
Ron McGraw, be	eing o	duly sw	orn (affirmed) according to law, desposes
and says that he is <u>President</u> of of (Office of Affiant).	Trar	ns Ame (Narr	erican Trucking Service ,Inc. e of Corporation)
that he is authorized to and does make this	affic	davit fo	or it; and that the facts above set forth
are true and correct; or are true and correct Trans Amer and that he expects the said <u>Service</u> (Name	ìca nc	the be Truc	to be able to prove the same
the same at the hearing hereof.	-		
			Signature of Affiant
Sworn and subscribed before me this $\frac{1}{57}$			RON MCGRAW
day of <u>Dept.</u> 19 <u>93</u>			
My Commission Expires Notarial S Sheny A. Wardzinski Pittsburgh, Allegh My Commission Expire Member, Pennsylvania As	, Notary eny Cou es Nov. 2	nty 26, 19 <b>94</b>	Sherry Q. Wardsinski Signature of Official Administering Oath

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THIS MUST BE COMPLETED BY NOTARY PUBLIC AFFIDAVIT OF TRANSFEROR/SELLER (Natural Person)

COMMONWEALTH OF PENNSYLVANIA	: · · · · ·
	ss:
County	:
	_, being duly sworn (affirmed) according to law,
deposes and says that the facts above set fo	orth are true and correct; or are true and correct
to the best of his knowledge, information ar	nd belief and he expects to be able to prove the same
at the hearing hereof.	
	Signature of Affiant
Sworn and subscribed before me this	
day of 19	
My Commission Expires	
	Signature of Official Administering Oath
AFFIDAVIL OF TRAD	NSFEROR/SELLER (Corporation)
COMMONWEALTH OF PENNSYLVANIA	:
Allegheny	: SS:
County	: ·
Frank A. Bennardo	, being duly sworn (affirmed) according to law,
deposes and says that he is <u>President</u> (Office of Affian	nt) (Name of Corporation)
that he is authorized to and does make this	affidavit for it; and that the facts above set forth
are true and correct; or are true and correc	t to the best of his knowledge, information and belief
and that he expects the said F & B Truck	
	Corporation AAA
same at the hearing hereof.	And Beneute
	Signature of Affiant
Sworn and subscribed before me this $\frac{1}{5}$	FRANK A. BENNARDO
day of Sept. 19 93	
My Commission expires	
Netro Soci	NPIDIC Signature of Official Administering Oath
Sherry A. Warufinst Notar	
My Commission Education	
Member, Pennsy, auia, s or at	

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#### AGREEMENT

THIS AGREEMENT is made this 32 day of August, 1993, between F & B TRUCKING, INC. (SELLER), a Pennsylvania corporation having its principal office at 1647 Old Butler Plank Road, Glenshaw, Allegheny County, Pennsylvania, and TRANS AMERICAN TRUCKING SERVICE, INC. (BUYER), a New Jersey corporation having its principal office in South Plainfield, New Jersey.

### I. PREMISES

A. SELLER is a motor common carrier of property and holds a Certificate of Public Convenience issued by the Pennsylvania Public Utility Commission (PUC) at Docket No. A.106400 and folders thereto.

B. BUYER is a motor common carrier of property and holds a Certificate of Public Convenience issued by the PUC at Docket No. A.107793.

C. SELLER has agreed to sell, and BUYER has agreed to buy, free and clear of all liens, encumbrances, security interests, and other claims, a portion of SELLER's operating rights, subject to a restriction as more fully set forth on Appendix "A" (herein called "the operating rights").

D. This transaction will require the prior approval of the PUC. BUYER and SELLER will file and diligently prosecute an application with the PUC for approval of the transfer of the operating rights pursuant to 66 Pa. C.S.A. § 1102 of the Pennsylvania Public Utility Code (herein called "the application").

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#### II. TERMS AND CONDITIONS

In consideration of the mutual covenants and promises herein contained, the parties, intending to be legally bound, agree, represent, and warrant as follows:

1. <u>Purchase Agreement.</u> SELLER will sell to BUYER, and BUYER will buy, free and clear of all liens, encumbrances, security interests, and other claims, a portion of the operating rights owned by SELLER under its Certificate of Public Convenience issued by the PUC at Application Docket No. A.106400, subject to the restriction thereon as summarized on Appendix "A" hereto.

SELLER agrees, if required by the PUC, to accept a restriction applicable to the operating rights which it proposes to retain in the form and manner set forth on Appendix "B" hereto.

2. <u>Price and Payment.</u> BUYER will pay to SELLER for the operating rights the total sum of Fifty Thousand (\$50,000.00) Dollars, to be paid as follows:

2.1 Five Thousand (\$5,000.00) Dollars (herein called "the escrow fund") to be deposited in escrow upon the execution of this Agreement and held and disposed of in accordance with the provisions of paragraph 3; and

2.2 The balance of the consideration of Forty-Five Thousand (\$45,000.00) Dollars in cash or by cashier's check on the

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closing date.

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3. Escrow Fund.

**3.1** <u>Escrow Agents.</u> The escrow fund provided for under subparagraph 2.1 is to be deposited in escrow with John A. Pillar, Esq., of Pittsburgh, PA, the attorney for BUYER (herein called "the escrow agent").

The escrow agent agrees to serve in accordance with the terms and conditions of this agreement, a signed counterpart of which shall constitute appropriate directions and authority for the escrow agent.

**3.2** <u>Depository.</u> The escrow fund shall, at the option of the escrow agent, be placed in an interest-bearing savings account or invested in other interest-bearing securities, or placed in a non-interest bearing checking account.

**3.3** <u>Interest.</u> Any interest earned on the escrow fund prior to the closing date shall be payable to the party to whom the escrow fund is paid.

3.4 Disposition of Escrow Fund.

(a) The escrow fund shall be delivered by the escrow agent to SELLER on the closing date upon consummation of this transaction pursuant to the terms of this agreement.

(b) The escrow fund shall be returned to BUYER by the escrow agent if the transaction is not consummated as a result of the denial of approval of the application by the PUC, or if the agreement is terminated or nullified pursuant to the terms hereof.

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3.5 <u>Indemnification</u>. The escrow agent will not be paid a fee for his services as escrow agent and, accordingly, SELLER and BUYER agree to jointly and severally indemnify and hold harmless the escrow agent from any claims, causes of action or adverse effects resulting from his appointment as escrow agent or any actions taken pursuant thereto.

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**3.6** <u>Fees and Expenses.</u> Any fees or expenses incurred by the escrow agent shall be shared equally by SELLER and BUYER.

4. <u>Warranties As To Operating Rights</u>. SELLER warrants and guarantees that the operating rights have been duly issued by the PUC; the rights are in full force and effect; the rights are not subject to any liens, encumbrances, security interests or claims of any kind at the execution of this agreement; no liens, encumbrances or security interests will be placed thereon pending consummation of this transaction; and that there are, and on the date of consummation will be, no actions at law or equity, nor any proceedings before any agency pending or threatened against SELLER to revoke, suspend or otherwise restrict the operating authority.

5. <u>Application for Approval.</u> The parties agree that this transaction requires the prior approval of the PUC and that the transaction may not be consummated until final approval is secured from the PUC.

Within thirty (30) days after the execution of this agreement, BUYER and SELLER will promptly file the application for approval.

Counsel for BUYER will prepare and file the necessary PUC

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application and SELLER shall assist in such preparation. BUYER shall pay all filing fees, printing and reproduction costs and other out-of-pocket expenses in connection with the preparation, filing and prosecution of the application.

Each party shall bear the expenses of its counsel, its accountants and other witnesses.

BUYER and SELLER will, with due diligence and in good faith, cooperate fully in the preparation, filing and prosecution of the application, and agree to join in and execute any and all such applications and other documents, subject to the approval of counsel.

BUYER and SELLER and their respective counsel and accountants will supply such information as may be required, attend hearings, present testimony, and otherwise cooperate to the end that approval of this transaction may be secured.

# 6. Approval of Permanent Application Subject to

<u>Restrictions.</u> It is the intention of the parties that BUYER will purchase all of the operating rights set forth on Appendix "A", subject to the restriction set forth thereon, and that SELLER will retain all of the directly related operating rights set forth on Appendix "B", subject to the restriction set forth thereon, as well as the other operating rights held by SELLER at Docket No. A.106400 and folders thereto.

If the PUC, by its final order, approves the application subject to conditions which restrict, delete or cancel any of the

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operating rights set forth on Appendix "A", or limit their use by BUYER in any way other than as set forth on Appendix "A", BUYER shall have the option to declare this agreement null and void and forthwith terminate the agreement by giving SELLER written notice thereof within twenty (20) days after the service date of any such orders.

If the PUC, by its final order, approves the application subject to conditions which restrict, delete or cancel any of the operating rights to be retained by SELLER or limit their use in any way other than as set forth on Appendix "A", SELLER shall have the option to declare this agreement null and void and forthwith terminate the agreement by giving BUYER written notice thereof within twenty (20) days after the service date of any such orders.

In the absence of the exercise of either of the aforesaid options to terminate, any such restrictions shall be considered modifications hereto and this agreement, as modified, shall remain in full force and effect.

The terms and conditions of this paragraph shall be subject to the appeal provisions set forth in paragraph 8.

7. <u>Denial of the Permanent Application</u>. In the event the PUC, by its final order, should deny approval of the application, this agreement shall be null and void. In such event, the parties shall have no further rights or obligations under this agreement.

The terms and conditions of this paragraph shall be subject to the appeal provisions set forth in paragraph 8.

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8. <u>Appeals.</u> In the event the PUC, by its final order, should deny the application, or if the PUC grants the application subject to conditions of the type set forth in paragraph 6, either party may seek judicial review of those orders to the extent available.

In the event that either party elects to seek judicial review, the termination provisions set forth in paragraphs 6 and 7 shall not become effective until the exhaustion of such judicial remedies. In such event, if the final order of the PUC denying the application is sustained by the court, this agreement shall be cancelled in accordance with paragraph 7. If the final order of the PUC approving the permanent application, subject to conditions, is sustained by the court, BUYER may exercise the right to terminate as set forth in paragraph 6 within twenty (20) days after the service of the order or judgment of the last court of review.

If either party elects to seek judicial review, the party so electing shall pay all expenses incurred in connection with the appeal, excluding counsel fees of the other party.

For the purposes of this agreement, the term "final order" shall be defined as an order of the PUC finally determining the application, specifically (A) in the case of denial of the application, upon the expiration of the period permitted by the Rules of Practice and regulations of the PUC or by the PUC order, whichever time period is greater, within which petitions for rehearing, reargument, or reconsideration may be filed, or upon a denial of any such petitions, if filed; and (B) in the case of

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approval of such application, the effective date of the order of approval unless stayed by the PUC or by a court.

9. <u>SELLER's Representations and Warranties.</u> SELLER represents and warrants as follows:

9.1 SELLER is a corporation duly organized, validly existing and in good standing under the laws of the Commonwealth of Pennsylvania, and has full power and authority under its articles of incorporation or charter to engage in the business which it is now conducting;

9.2 SELLER is a motor carrier of property and is lawfully conducting operations under the operating rights. The Certificate of Public Convenience evidencing the operating rights is in good standing with the PUC and there are no citations, formal complaints, investigations or enforcement proceedings pending against SELLER by the PUC, the Department of Transportation, or any other regulatory agency applicable to the operating rights;

**9.3** The operating rights are not subject to any prior claims, options to purchase, agreements of sale, or other contracts or obligations of purchase, and SELLER will not enter into any such contractual arrangements prior to the final closing date.

9.4 The Board of Directors of SELLER has, by proper resolution, duly authorized the execution and delivery of this Agreement, the filing of the necessary applications with the PUC, and the performance of such other actions as may be required to effectuate the purposes of this Agreement. If required by law or

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by the articles of incorporation or bylaws of SELLER, proper shareholder approval has been obtained in connection with this transaction. A certified copy of the aforesaid resolution of the Board of Directors of SELLER and any requisite resolution of the shareholders of SELLER shall be delivered to BUYER within ten (10) days after the date of execution of this Agreement.

**9.5** The execution and performance of this Agreement by SELLER will not violate any provision of law or contravene any provision of the articles of incorporation or bylaws of SELLER.

**10.** BUYER's Representations and Warranties. BUYER represents and warrants as follows:

10.1 BUYER is a corporation duly organized, validly existing and in good standing under the laws of the State of New Jersey, and has full power and authority under its articles of incorporation or charter to engage in the business which it is now conducting;

10.2 BUYER has taken appropriate action to enter into this Agreement and is properly authorized to execute and deliver this Agreement and such other documents as may be necessary to effectuate the purposes of this Agreement.

**10.3** The execution and performance of this Agreement by BUYER will not violate any provisions of law nor any other Agreement.

11. <u>PUC Assessments.</u> SELLER warrants that all general assessments heretofore made, or that may be made pursuant to 66 Pa.

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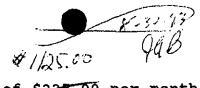
C.S.A. § 510 of the Pennsylvania Public Utility Code, for any and all operating periods up to the date of consummation of this transaction have been paid, or will be paid, by BUYER. In the event the PUC requires the payment of any such assessments due from SELLER as a condition precedent to processing the transfer application, SELLER agrees to promptly pay any such assessments.

12. No Broker's Fees or Commissions. BUYER and SELLER agree that, to the best of their knowledge, there are no claims for any finder's fees or broker's commissions in connection with this transaction. Notwithstanding the foregoing, each of the parties agrees to indemnify the other against, and hold it harmless from, any and all liabilities (including reasonable attorney's fees and expenses incurred in defending such claims) for any finder's fees or broker's commission in connection with the transaction contemplated by this Agreement, insofar as such claim shall be based on arrangements or agreements made, or allegedly made by or on behalf of, the indemnifying party.

13. Office Lease, Employees and Covenants Not to Compete. In addition to the purchase of the operating rights by BUYER, BUYER and SELLER agree to execute separate lease and non-compete agreements at the closing which will include the following basic terms and conditions:

13.1 BUYER shall lease from Frank A. Bennardo and Ann A. Bennardo, his wife, certain office space consisting of five (5) offices, each furnished by lessors with a desk, chair, typewriter,

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and file cabinets, for a total rental of \$225.00 per month. The lease will be for a term of one (1) year, except that BUYER shall have the option to renew the lease for an additional one (1) year term for the same rental. In the event BUYER exercises its option to renew the lease for a second one (1) year term, the office furniture and equipment listed on Appendix "C" hereto shall become the property of BUYER and a bill of sale will be delivered to BUYER by the Bennardos for said furniture and equipment.

13.2 BUYER agrees to retain the services of certain employees of the SELLER for a period of at least one (1) year, subject to termination of such services for cause, consisting of the following:

Richard Hillwig	-	Dispatcher
Rose Mary Mitsch	-	Office Manager/Customer Relations
Elizabeth Bennardo	-	Driver Records/Fuel Tax Clerk
Carol Hillwig	-	Driver Logs, Trip Lease Records and Medical Records

**13.3** SELLER agrees to permit BUYER to retain the current phone numbers of SELLER, including the following:

800/443-2632 412/487-5500 412/487-5501

**13.4** BUYER may elect to retain the services of certain commission agents now working for SELLER.

13.5 During the term of the lease referred to in paragraph 13.1, or any extension thereof, BUYER agrees to pay to Frank A. Bennardo a commission of two (2%) percent on all sales generated by the Glenshaw, PA office, subject, however, to a maximum payment of \$50,000.00, at which time the commissions shall terminate or the parties enter into a further agreement as to sales commissions.

13.6 As a further inducement to BUYER to purchase the operating rights, SELLER and Frank A. Bennardo agree to execute a non-compete agreement which shall provide that SELLER and Bennardo shall not compete with BUYER in connection with the transportation of property during the period BUYER leases the offices of Bennardo in Glenshaw, PA, during which time Bennardo further agrees to cooperate with BUYER in maintaining the accounts of SELLER and in furthering the business of BUYER for which Bennardo is to receive commissions as set forth in paragraph 13.5 hereinaboye. Further, 35.93 DORMANC SELLER agrees to request cancellation its ICC common and contract carrier authority, its ICC broker's license, and its PUC authority, within five (5) days after the closing and to terminate all business under the above described ICC rights and licenses and PUC rights on the closing date.

14. <u>Insolvency, Bankruptcy, Etc.</u> If, at any time prior to the closing date, SELLER or BUYER shall become insolvent or shall file a voluntary petition in bankruptcy, or a voluntary petition seeking reorganization, or in the event that an involuntary petition in bankruptcy may have been filed against either SELLER or BUYER, or if either SELLER or BUYER shall make an assignment for the benefit of creditors, or shall apply for the appointment of a receiver or trustee of all or a substantial portion of their

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respective assets then, at the option of the party not so involved, this agreement may be terminated upon five (5) days written notice to the other party and this agreement shall thereupon be deemed null and void and of no effect whatsoever.

15. <u>No Right of Assignment.</u> Neither party shall have the right to assign this Agreement to any other party without securing the prior written approval of the other party to the agreement.

16. <u>Arbitration</u>. Any dispute under this agreement shall be determined by arbitration conducted in accordance with the procedures of the American Arbitration Association. Each party shall appoint one arbitrator and notify the other of such appointment within ten (10) days after written request for appointment of an arbitrator is received from the other party. If the party so requested fails to appoint an arbitrator, the party making the request shall be entitled to designate two arbitrators. The two arbitrators shall then select a third arbitrator.

The decision of a majority of the arbitrators shall be conclusive and binding upon the parties. The arbitrators shall have the right to determine how their decision may be implemented or enforced. There shall be no appeal from the decision of the arbitrators.

An action to compel arbitration pursuant to this agreement may be brought in the Court of Common Pleas of Allegheny County, PA. Application may also be made to such Court for confirmation of any decision or award of a majority of the arbitrators, for an order

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of enforcement of the decision or award, and for any other remedies which may be necessary to effectuate such decision or award. The parties hereto consent to the jurisdiction of the arbitrators and of such Court and waive any objection to the jurisdiction of arbitrators and the Court.

The costs of any court actions of the type authorized in this paragraph shall be borne by the party taking such action.

17. <u>Closing.</u> This transaction will be consummated on the closing date, which shall be the day selected by agreement of the parties within a period of thirty (30) days after the effective date of the order of the PUC approving the transfer application, or the thirtieth (30th) such day if no other day is selected. The closing shall be held at the offices of Pillar and Mulroy, P.C. in Pittsburgh.

18. <u>Rights of Successors and Assigns.</u> This Agreement shall be binding upon, and inure to the benefit of, the parties hereto and their respective successors in interest, assigns, and legal representatives.

19. <u>Notices.</u> Any notices, demands, or other communications delivered or tendered under this Agreement shall be in writing and shall be sufficient if sent by registered or certified mail, with return receipt requested, to the parties at the addresses shown below:

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#### **SELLER:**

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Frank A. Bennardo, President F & B Trucking, Inc. 1647 Old Butler Plank Road Glenshaw, PA 15116

#### BUYER:

Ron McGraw, President Trans American Trucking Service, Inc. 115 St. Nicholas Avenue South Plainfield, NJ 08080-1893

A copy of any such communications shall also be mailed to the following counsel for the parties:

# Attorney for BUYER:

John A. Pillar, Esq. Pillar and Mulroy, P.C. Suite 700, 312 Boulevard of the Allies Pittsburgh, PA 15222

Such notice shall be sufficient, whether accepted at the address referred to or not, if tendered at such address during the normal business hours by the United States Postal Service. The addresses may, from time to time, be changed by either party giving written notice pursuant to the terms of this paragraph.

**20.** <u>Construction.</u> This Agreement shall be construed in accordance with the laws of the Commonwealth of Pennsylvania.

21. <u>Entire Agreement of the Parties.</u> This Agreement cannot be changed orally and constitutes the entire contract between the parties hereto. It shall not be modified nor changed by any expressed or implied promises, warranties, guarantees, representations, or other information expressly and specifically

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set forth in this Agreement or an addendum thereto properly executed by the parties.

22. <u>Paragraph Headings.</u> The headings referring to the contents of paragraphs of this Agreement are inserted for convenience and are not to be considered as part of this Agreement nor a limitation on the scope of the particular paragraphs to which they refer.

## III. EXECUTION

IN WITNESS WHEREOF, the parties intending to be legally bound, have executed this Agreement the day and year first above stated.

ATTEST:

TRANS AMERICAN TRUCKING SERVICE, INC. (BUYER) F & B TRUCKING, INC. **ふSELLER)** By:

#### -Summary-of-Authority-to-Be-Transferred-

### -Docket-A-00106400, F-3-

8/31/93

(1) To transport, as a Class D carrier, foundry facings, foundry core compounds and coke, in bags and drums, from the facilities of J. S. McCormick Co., in the City of Pittsburgh, Allegheny County, to points on and west of U. S. Highway Route 15;

with the above right subject to the following condition:

- That no right, power or privilege is granted to transport the above named commodities to points within fifteen (15) miles of the limits of the City of Williamsport, Lycoming County, and the Borough of Milton, Northumberland County, and points on Route 120, between the city of Lock Haven, Clinton County, and the village of Westport, Noyes Township, Clinton County, or to points in Leidy Township, Clinton County.
- (2) To transport, as a Class D carrier, coke, in bags, from the facilities of Limewood Corp., division of J. S. McCormick Co., in the township of Cherry, Butler County, to the facilities of J. S. McCormick Co. in the City of Pittsburgh, Allegheny County.
  - (4) To-transport, as a Class D carrier, paper and paper products, plastic and plastic products, adhesives, chemicals and machinery, from the facilities of Weyerhaeuser Company, in the borough of Harmony, Butler County, to points on and east of U. S. Highway Route 15, and vice versa.

subject to the following conditions:

That no right, power or privilege is granted to transport less than truckload quantities.

That no right, power or privilege is granted to transport shipments to or from the facilities owned or operated by Sears Roebuck and Company.

That no right, power or privilege is granted to transport shipments to or from facilities owned or operated by Hills Department Stores.

### \_<u>Docket A=00106400, F.3, Am=B</u>----

(4) To transport, as a <u>Class D carrier</u>, construction equipment and property which requires trucks having winches or special equipment between points in the territory west of the eastern boundaries of the counties of Bedford, Blair, Clearfield, Elk and McKean.

-Decket No. A-00106400, F.3, Am-C\_

- 5 <u>1 To transport, as a Class C-carrier</u>, property for McClintic-Marshall Company and American Bridge Company, from points in the borough of Leetsdale, Allegheny County, to points within one hundred miles, by the usually traveled highways, of the limits of said borough and vice versa;
- (6) 2. To transport, as a Class D carrier, property for the Bethlehem Steel Corporation, from the borough of Leetsdale, Allegheny County, to points within one hundred miles, by the usually traveled highways of the limits of said borough, and vice versa;
- (1) 3. To transport, as a Class B carrier, property, excluding household goods in use, between points in the borough of Leetsdale, Allegheny County, and within five (5) miles by the usually traveled highways of the limits of the said borough;
- American Bridge Division of United States Steel Corporation, from its facilities in the borough of Leetsdale, Allegheny County, and the borough of Ambridge, Beaver County, to points in Pennsylvania, and vice versa;

with right no. A subject to the following conditions:

(a) That no right, power or privilege is hereby granted to transport contractors' or erection equipment;

(b) That no right, power or privilege is hereby granted to transport commodities which because of size or weight require special handling or the use of special equipment, such as winch trucks or tractors or carryalls, or which require a permit from the Department of Transportation, excepting fabricated iron and steel; (c) That no right, power or privilege is granted to transport sand, in bulk in truckloads, from Pennsylvania Glass Sand Corporation, in the boroughs of Mapleton, Huntingdon County, and McVeytown, Mifflin County, to the said plant site;

(d) That no right, power or privilege is granted to transport commodities in bulk, in dump vehicles.

and iron and steel articles of Ampco-Pittsburgh Corporation, Wyckoff Steel Division, from the facilities of said company in the borough of Ambridge, Beaver County, to points in Pennsylvania, and vice versa;

(9)

(0) 2. To transport, as a class D carries, iron and steel and iron and steel articles from the facilities of Republic Steel Corporation, Union Drawn Division, in the city of Beaver Falls, Beaver County, to points in Pennsylvania, and vice versa;

with rights nos. 5' and 5' subject to the following conditions:

(a) That no right, power or privilege is granted to transport commodities, in dump or tank vehicles; and such commodities, which, because of size or weight, require the use of special equipment such as pole or extendable trailers, or carryalls, or which require a permit from the Pennsylvania Department of Highways;

(b) That no right, power or privilege is hereby granted to provide service to or from the facilities of Bethlehem Steel Company, in Cambria County.

(III) <del>A To transport, as a Class D carrier,</del> property, from points in the borough of Leetsdale, Allegheny County, to points in Pennsylvania, and vice versa;

with right no. / subject to the following conditions:

(a) That no right, power or privilege is granted to transport property in bulk in tank or dump vehicles;

(b) That no right, power or privilege is granted to transport shipments in van-type trailers or van-type trucks;

(c) That no right, power or privilege is granted to transport shipments to and from the facilities of Allegheny Ludlum Steel Co. located in Brackenridge, Natrona, West Leechburg and Baghdad;

(d) That no right, power or privilege is granted to transport shipments weighing less than five thousand (5,000) pounds per shipment;

(e) That no right, power or privilege is granted to render service to and from the borough of Martinsburg, Blair County, and points within an airline distance of thirty (30) statute miles of the limits thereof, plus the city of Johnstown, Cambria County, and the boroughs and townships contiguous thereto.

briquettes, ingots, billets and powder in drums, for AMAX, Inc., from the borough of Leetsdale and the city of Pittsburgh, Allegheny County, to points in Pennsylvania, and vice versa;

with right no. & subject to the following conditions:

That no right, power or privilege is granted to transport commodities in bulk.

H. Robertson Company, from its facilities located in the borough of Ambridge, Beaver County, and the borough of Bridgeville, Allegheny County, to points in Pennsylvania located in and west of the counties of Bedford, Blair, Clearfield, Elk and McKean, and vice versa;

with right no.  $\beta$  subject to the following conditions:

(a) That no right, power or privilege is granted to transport commodities in bulk;

(b) That no right, power or privilege is granted to transport commodities which, because of size or weight, require the use of special equipment or special handling.

104 To transport, as a Class D carrier, iron and steel and iron and steel articles for J&L Specialty Products Corporation from its facilities located in the borough of Midland, Beaver County, to points in Pennsylvania, and vice versa; µ

with right no. 10 subject to the following conditions:

(a) That no right, power or privilege is granted to transport commodities, in bulk, in dump or tank vehicles.

(b) That no right, power or privilege is granted to transport commodities, which because of size or weight, require the use of special equipment such as pole or extendible trailers or carry-alls, or which require a permit from the Pennsylvania Department of Transportation;

(c) That no right, power or privilege is granted to provide service to or from the facilities of Bethlehem Steel Corporation, in Cambria County;

(d) That no right, power or privilege is granted to transport to or from the facilities of Climax Molybdenum Corporation, Washington County.

with rights nos. I through 10 subject to the following conditions:

(a) That no right, power or privilege is granted to transport coal, contractors' equipment and building materials, such as are usually transported in dump trucks, between points in the counties of Allegheny and Beaver, which are less than a distance of twenty-five (25) miles from point of origin to point of construction or disposal;

(b) That no right, power or privilege is granted to transport excavated materials and road and building construction materials, such as are transported in dump trucks, between points which are less than a distance of twenty-five (25) miles from point of origin to point of construction or disposal within thirty-five (35) miles, by the usually traveled highways, of the City-County Building in the city of Pittsburgh, Allegheny County;

(c) That no right, power or privilege is granted to transport excavated materials and road and building construction materials, such as are transported in dump trucks, for McCrady-Rodgers Company, McCrady Construction Company and the Tri-Borough Construction Company, between points which are less than a distance of twenty-five (25) miles from point of origin to point of construction or disposal in the western portion of the state of Pennsylvania, including points west of or in the counties of Bedford, Blair, Clearfield, Elk and McKean;

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(d) That no right, power or privilege is granted to transport coal from the mines of Westmoreland Coal Company to the brick plant of the Milliken Brick Company in the borough of Wilkinsburg, Allegheny County.

That all rights set forth hereinabove shall be further restricted so that no right, power or privilege is granted to transport property, in bona fide storage and for which a warehouse receipt has been or will be issued, from the warehouse facilities of r & B Trucking Inc. located in the County of Allegheny, and the warehouse facilities of Falcon, Inc. located in the City of Pittsburgh, Allegheny County, and the Township of Lancaster, Butler County, to points in Pennsylvania, and vice versa.

#### APPENDIX "B"

# Summary of Authority to Be Retained by SELLER

### Docket No. A.106400, F.2

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To transport, as a Class D carrier, property, from the warehouse facilities of F & B Trucking, Inc., located in the County of Allegheny, to points in Pennsylvania, and vice versa;

subject to the following conditions:

That the service authorized herein is limited to the transportation of property to or from bona fide storage facilities on which a warehouse receipt has been or will be issued;

That no right, power or privilege is granted to transport petroleum products, in bulk, in tank-type vehicles; and

That no right, power or privilege is granted to transport commodities, which because of size or weight, require the use of special equipment such as pole or extendible trailers or carry-alls, or which require a permit from the Pennsylvania Department of Transportation;

#### Docket No. A-00106400, F.3

(3) To transport, as a Class D carrier, property, from the warehouse facilities of Falcon, Inc., located in the city of Pittsburgh, Allegheny County, and the township of Lancaster, Butler County, to points in Pennsylvania, and vice versa;

subject to the following conditions:

That the service herein authorized is limited to the transportation of property to or from bona fide storage in said warehouse facilities on which a warehouse receipt has been or will be issued.

That no right, power or privilege is granted to transport commodities, which because of size or weight, require the use of special equipment such as pole or extendible trailers or carry-alls, or which require a permit from the Pennsylvania Department of Transportation;

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APPENDIX C



1647 OLD BUTLER PLANK ROAD . GLENSHAW, PA 15116

(412) 487-5500

The following list consists of all furniture in each office to be lease purchased by Trans American:

# Office #2

<pre>1 Desk Chaie 2 Side Chairs @25.00 1 L-shaped Desk W/4 drawers 1 5 drawer Metal file cabinet 1 4' woodgrain desk table 1 64 compartment file cabinet (open faced) 1 Wall hung metal tracker system for dispatch cards Total</pre>	\$ 50.00 50.00 125.00 125.00 50.00 35.00 75.00 510.00
Office #5	
1 2drawer desk 2 office chairs @25.00 1 Desk Chair 1 Electric Typewriter	\$ 125.00 50.00 50.00 300.00 \$ 525.00
Office #6	
<pre>1 Metal Desk (2 drawer, grey) 1 6' work table 1 Electric twpewriter (Slectric) 1 Book shelf Unit(Fuel Report</pre>	100.00 50.00 300.00 100.00 100.00
l side chair	25.00
Office #10	575.00
3 metal, 4 drawer file cabinets 1 L shaped desk counter 4 2 drawer mtl file cabinets 1 desk chair 1 side chair 1 Swintec Electric XXXXXXXX Typewriter	225.00125.00300.0050.0025.00600.001225.00
Office # 11 2 4 drawer File cabinets @75.00 1 Desk table 2 desk chairs @50.00 1 coat rack 1 Olivetti electric typewriter	150.00 75.00 100.00 25.00 300.00 675.00

Total Furniture cost \$3610.00

# TRANS AMERICAN TRUCKING SERVER, INC.



115 St. Nicholas Avenue South Plainfield, New Jersey 07080-1893 Phone: (908) 755-9000 Fax: (908) 755-9167

# DESCRIPTION/INVENTORY\_OF\_EQUIPMENT

150	TON	19	AXLE	LOW	BOY	TRAILER
150	TON	15	AXLE	DROB	P FRA	AME TRAILER
85	TON	13	AXLE	LOW	BOY	TRAILER
100	TON	12	AXLE	LOW	воу	TRAILER
80	TON	11	AXLE	LOW	BOY	TRAILER
70	TON	10	AXLE	LOW	BOY	TRAILER
60	TON	9	AXLE	LOW	BOY	TRAILER
60	TON	9	AXLE	LOW	BOY	TRAILER
50	TON	8	AXLE	LOW	BOY	TRAILER
50	TON	8	AXLE	LOW	BOY	TRAILER

23 LOW BED TRAILERS (STANDARD CAPACITY UP TO 35 TONS, AIR RIDE)

19 DROP DECK TRAILERS (STANDARD CAPACITY UP TO 35 TONS, AIR RIDE)

21 FLAT BED TRAILERS (STANDARD CAPACITY UP TO 35 TONS, AIR RIDE)

14 45' VAN TRAILERS

6 REMOVABLE GOOSENECK TRAILERS

14 TRACTORS, COMPANY OWNED/ 53 OWNER OPERATORS, 22 OF WHICH ARE QUALIFIED HEAVY-HAUL DRIVERS.

# EXHIBIT B

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# "NATIONWIDE TRANSPORTATION OF SPECIAL COMMODITIES"

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# TRANS AMERICAN TRUCKING SERVICE, INC. AND AFFILIATES

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FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 1992 AND 1991



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HERBERT L. LIPMAN ROGER E. SELZNICK JOHN J. WITKOWSKI WILLIAM B. NAGLE THOMAS A. SPYCHALSKI JAMES M. SAUSMER

NATHAN LIPMAN (1927 - 1952) CHARLES GOLDSTEIN (1930 - 1968) HARRY RUBENSTEIN (RETIRED) HERBERT: HARRIS (RETIRED) LLOYD CESTARE (RETIRED)

Board of Directors Trans American Trucking Service, Inc. and Affiliates South Plainfield, New Jersey

We have reviewed the accompanying combined balance TRANS AMERICAN TRUCKING SERVICE, INC. AND sheets of the AFFILIATES as of December 31, 1992 and 1991 and related combined statements of operations and retained earnings, and cash flows for the years then ended, in accordance with standards established by the American Institute of Certified Public Accountants. A11 information included in these financial statements is the TRANS AMERICAN representation of the management of TRUCKING SERVICE, INC. AND AFFILIATES.

A review consists principally of inquiries of company personnel and analytical procedures applied to financial data. It is substantially less in scope than an audit in accordance with generally accepted auditing standards, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying combined financial statements in order for them to be in conformity with generally accepted accounting principles.

rofessional Corporation

February 24, 1993

RARITAN PLAZA III + FIELDCREST AVENUE + POST OFFICE BOX 6204 + EDISON; NJ 08818-6204 + TEL. (908) 225-8888 + FAX (908) 225-5326

# TRANS AMERICAN TRUCKING SERVICE, INC. AND AFFILIATES

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# COMBINED BALANCE SHEETS

# (SEE ACCOUNTANTS' REVIEW REPORT)

		ember 31,
	1992	<u>1991</u>
ASSETS (note 4) CURRENT ASSETS		
Cash and cash equivalents (note 6) Restricted cash	\$ 328,996 10,000	293,145
Accounts receivable, net of allowance for doubtful accounts of \$25,000 in		
1992 and 1991 Other receivables	1,187,234 1,300	1,328,094 64,874
Prepaid expenses and taxes Total current assets	17,181 1,544,711	$\frac{72,338}{1,758,451}$
EQUIPMENT AND LEASEHOLD IMPROVEMENTS (note 4)		
Leasehold improvements Furniture and fixtures	132,322	132,322
Computer equipment	94,085 133,252	94,085 133,253
Machinery and equipment Transportation equipment	213,285 2,231,984	213,285 2,313,470
	2,804,928	2,886,415
Less accumulated depreciation and amortization	<u>2,015,475</u> 789,453	<u>1,859,817</u> 1,026,598
OTHER ASSETS		
Security deposits Cash surrender value of life insurance	5,000	7,000
Intangible assets, net of accumulated amortization of \$675 in 1992 and	10,250	-
\$17,164 in 1991 (note 2)	<u> </u>	<u>22,446</u> 29,446
Total assets	\$2,388,739	2,814,495

See accompanying notes to combined financial statements.

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	December 31,	
	1992	<u>1991</u>
LIABILITIES AND STOCKHOLDERS' EQUITY CURRENT LIABILITIES Current portion of long-term debt		
(notes 4 and 7) Loan payable to officers Accounts payable and accrued	\$ 232,665 -	294,434 23,275
expenses	399,255	661,214
Drivers' escrow payable Highway use taxes payable	12,350 4,957	10,650 5,057
Income taxes payable Total current liabilities	<u>16,320</u> <u>665,547</u>	994,630
LONG-TERM LIABILITIES Long-term debt, net of current		
portion (notes 4 and 7) Deferred state income taxes (note 5)	319,091 20,500	515,286 23,300
Defetted state income taxes (note J)	339,591	538,586
Total liabilities	1,005,138	<u>1,533,216</u>
COMMITMENTS AND CONTINGENCIES (note 6)		
STOCKHOLDERS' EQUITY Common stock, no par; authorized 127,500 shares, 406 shares issued		
and outstanding	11,002	11,002
Retained earnings Total stockholders' equity	<u>1,372,599</u> 1,383,601	<u>1,270,277</u> <u>1,281,279</u>
Total liabilities and stockholders' equity	\$2,388,739	2,814,495
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# COMBINED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS

# (SEE ACCOUNTANTS' REVIEW REPORT)

	For The Ye Decemb 1992	ears Ended ber 31, <u>1991</u>
NET SALES	\$13,314,278	13,233,527
COST OF SALES	10,437,739	10,575,759
GROSS PROFIT	2,876,539	2,657,768
OPERATING EXPENSES: Selling Administrative	867,400 1,863,588 2,730,988	944,790 <u>1,588,755</u> <u>2,533,545</u>
INCOME FROM OPERATIONS	145,551	124,223
OTHER INCOME (EXPENSES): Gain (loss) on sale of fixed assets Interest income Interest expense	54,265 12,313 (73,588) (7,010)	(961) 18,021 <u>(84,685</u> ) <u>(67,625</u> )
INCOME BEFORE STATE INCOME TAXES	138,541	56,598
INCOME TAX EXPENSE (note 5)	36,219	64,039
NET INCOME (LOSS)	102,322	(7,441)
RETAINED EARNINGS: Beginning of year End of year	1,270,277 \$ 1,372,599	<u>1,277,718</u> 1,270,277

See accompanying notes to combined financial statements.



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# TRANS AMERICAN TRUCKING, SERVICE, INC.--PURCHASE (PORTION)--F & B TRUCKING, INC.

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# Statement of Unpaid Business Debts of Transferor

North Side Deposit Bank (outstanding loan)\$ 17,153.48PNC Bank (outstanding loan)\$ 20,000.00

# TRANS AMERICAN TRUCKING SERVICE, INC.

# Safety Program

Trans American Trucking Service, Inc., was founded in 1980 and is incorporated in the State of New Jersey. Trans American employs a full-time safety director who monitors and controls the safety and insurance programs. Our safety program involves inspection of equipment every 30 days, or whenever the equipment comes into a terminal when it is physically inspected and repairs are made before going back onto the road. A driver's safety refresher course is given every year, coinciding with our yearly insurance review. Trans American Trucking Service, Inc. is aware of the rules and regulations of the Pennsylvania Public Utility Comission and the Department of Transportation relating to the safe operation of commercial vehicles and will comply with all such regulations.

# TRANS AMERICAN TRUCKING SERVICE, INC. Statement <u>of Experience</u>

Applicant is a motor common carrier holding PUC authority and authority from the Interstate Commerce Commission as a motor common carrier. The applicant maintains facilities at Pittsburgh and New Castle, PA, in addition to its office in South Plainfield, NJ. It operates a large fleet of both leased and company owned equipment, including equipment specialized for the transportation of heavy commodities. The applicant was founded in 1980 and has been in business continuously since that time.



# TRANS AMERICAN TRUCKING SERVICE

115 St. Nicholas Avenue South Plainfield, New Jersey 07080 Phone: (201) 755-9000 ,Fax: (201) 755-9167

STOCKHOLDERS

Ronald McGraw 115 St. Nicholas Avenue South Plainfield, NJ 07080 100%

# **OFFICERS**

Ronald McGraw ..... President ..... Treasurer

Jeffrey McGraw	
	 Secretary

"NATIONWIDE TRANSPORTATION OF SPECIAL COMMODITIES"